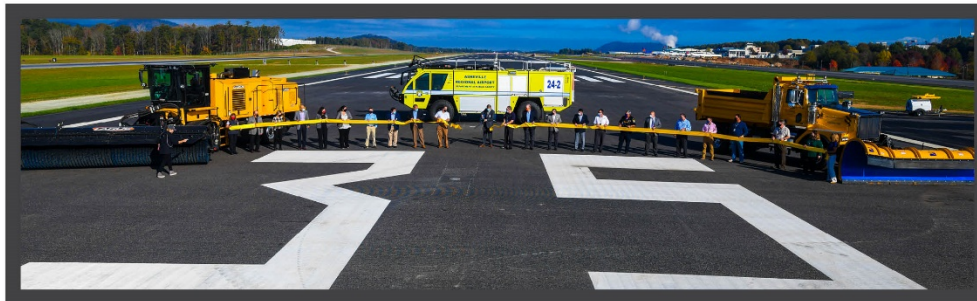


PROPOSED 2021/2022 BUDGET

Greater Asheville Regional Airport Authority

February 5, 2021



Agenda



General Statistics



Proposed FY 2021/2022 Operating Budget



Proposed FY 2021/2022 Capital Budget



Proposed FY 2021/2022 Reserve Funds



Proposed FY 2021/2022 Estimated Cash Balance

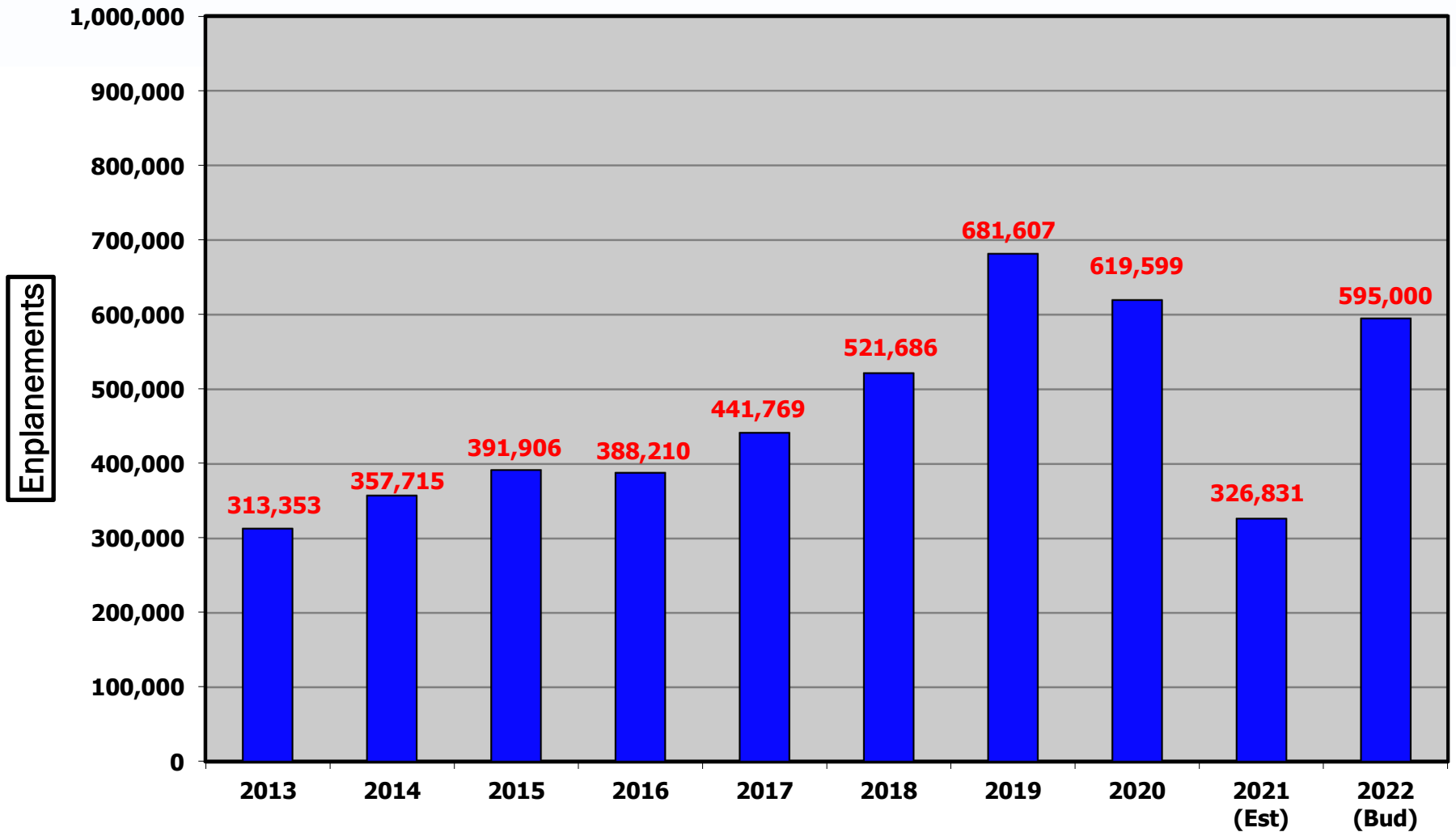


Proposed FY 2021/2022 Supplemental Fees



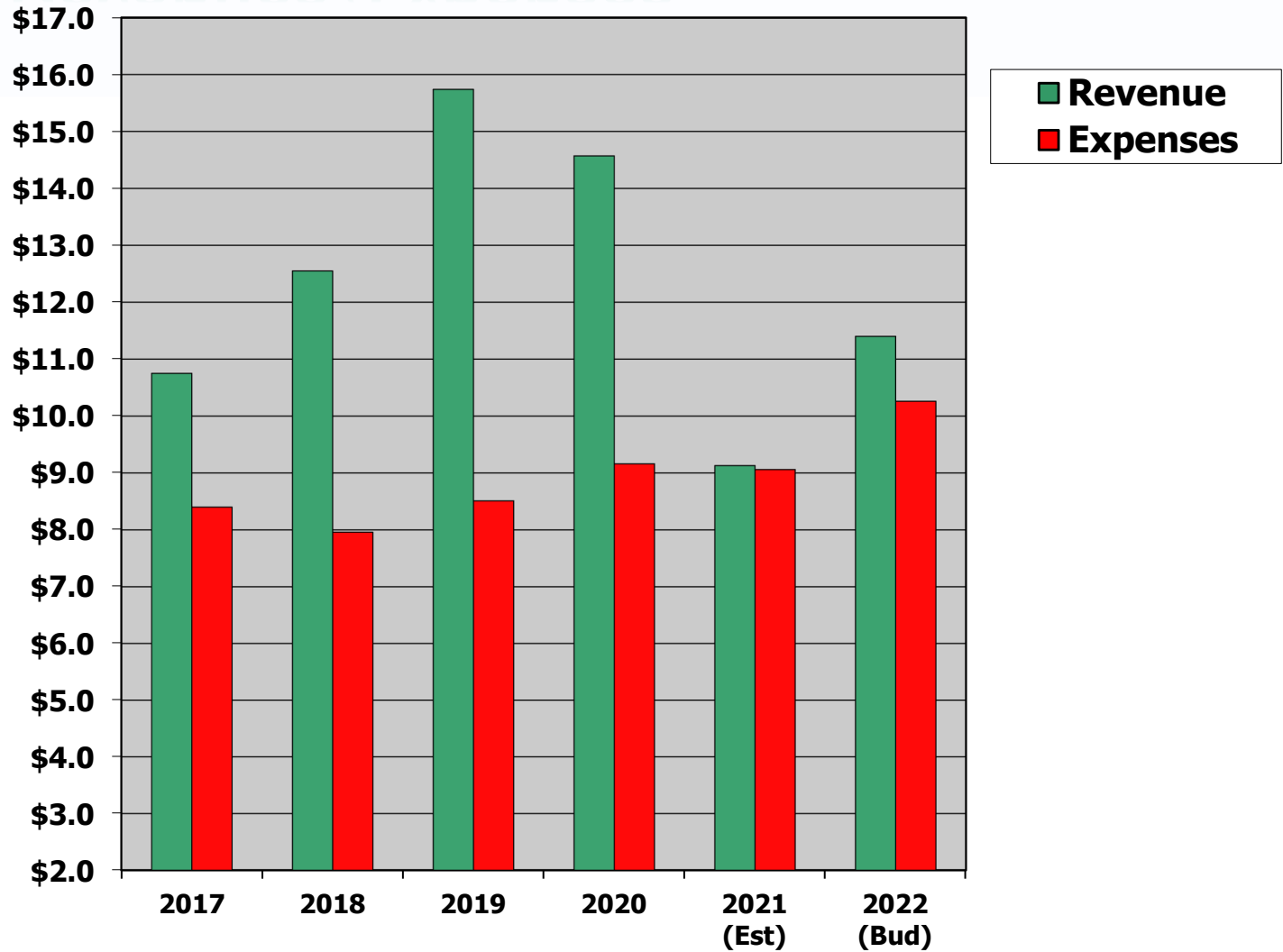
Questions and Comments

Passenger Traffic

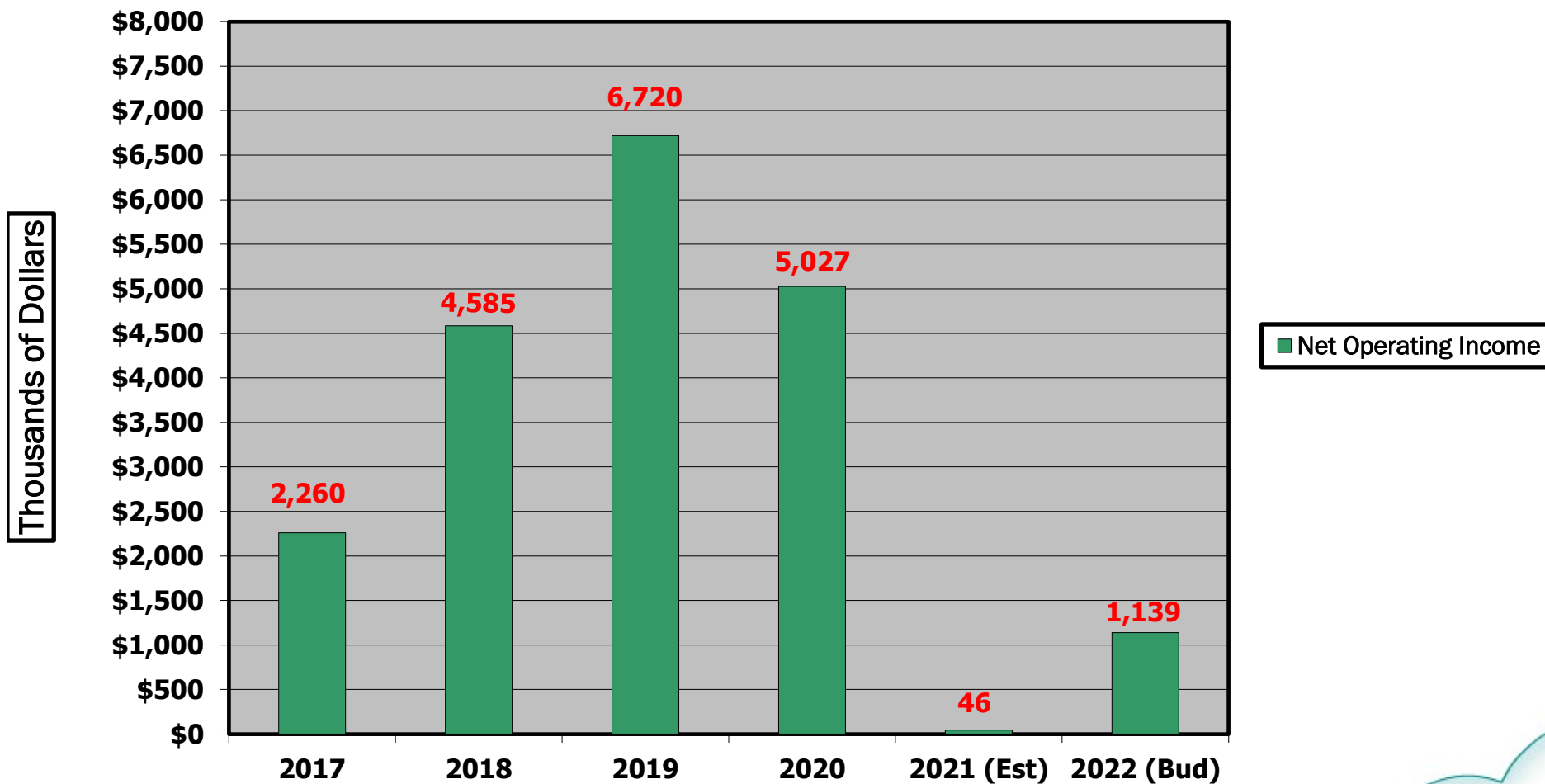


Operating Revenues/Expenses

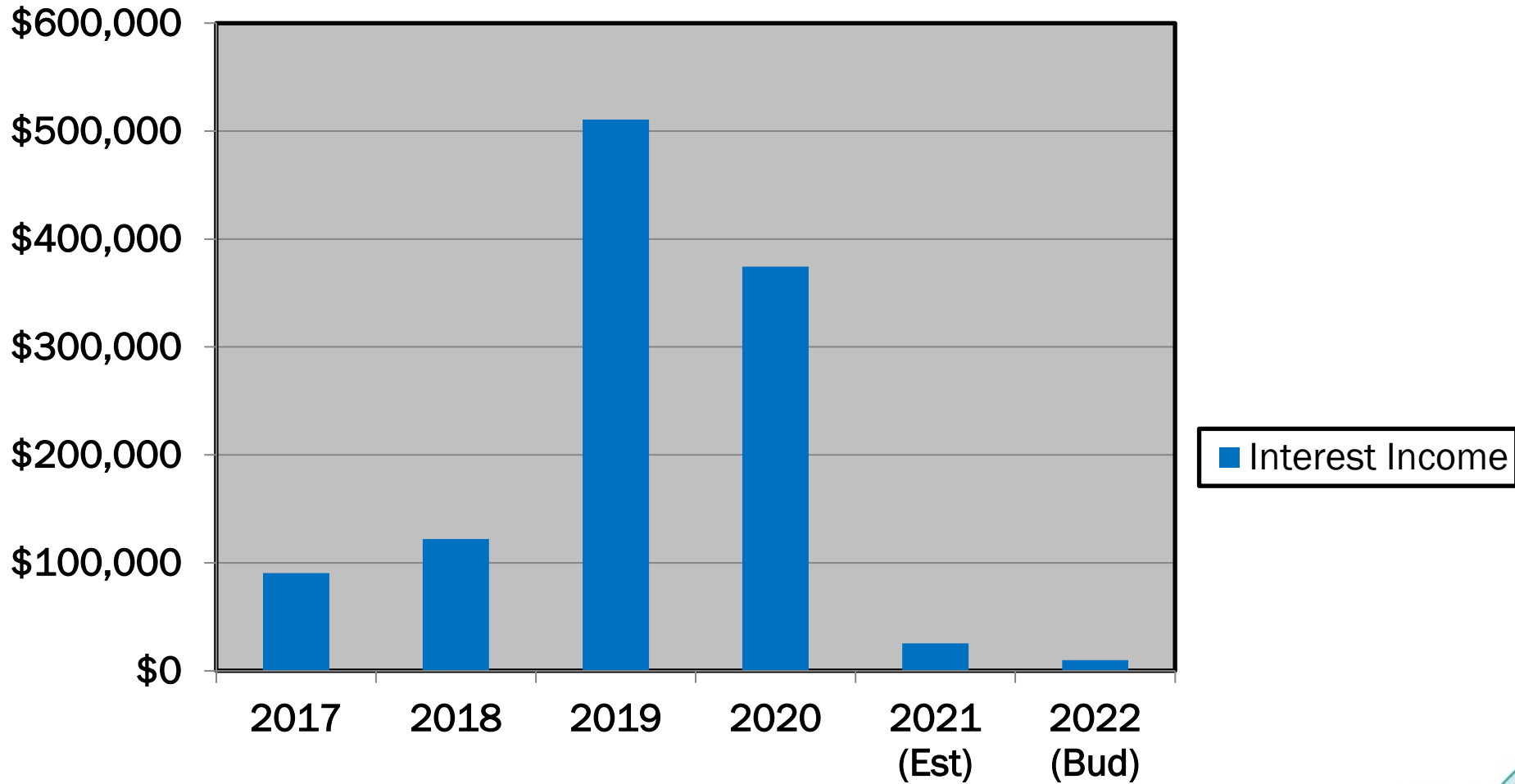
Millions of Dollars



Net Operating Income



Interest Income



Proposed Operating Budget

Basic Operating Budget Assumptions

OPERATING REVENUES:

- **Passenger enplanements – 595,000**
- **Airline revenue is conservative using the rates by ordinance model.**
- **Ground transportation revenue decrease due decrease in enplanements.**
- **Rental car revenue decrease as result of decrease in enplanements and waiver of minimum annual guarantee.**
- **Food and Beverage revenue decrease due to decrease in enplanements.**
- **Airline landing fees and security fees increase due to rate increase.**
- **Building leases increase due to new leases with Allegiant.**

Basic Operating Budget Assumptions (cont'd)

OPERATING EXPENSES:

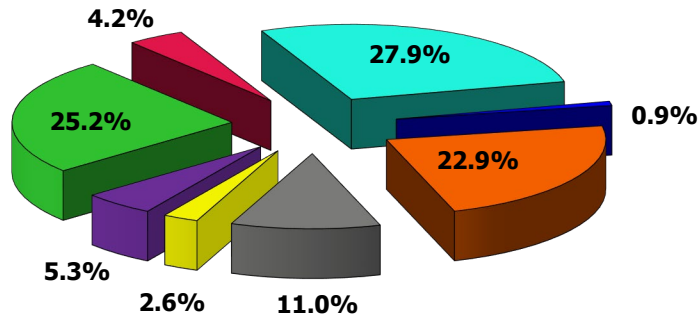
- **Salary adjustment pool budgeted at 2.0%, with anticipation of 2.0% salary increases.**
- **Increase in personnel services due to addition of 1 FTE.**
- **Decrease in professional services due to limited new service agreements.**
- **Decrease in contractual services due to reduction in parking management contract.**
- **Decrease in insurance due to current year payment of pollution liability coverage.**
- **Decrease in repairs and maintenance due to plan to delay repairs.**

Proposed Operating Budget

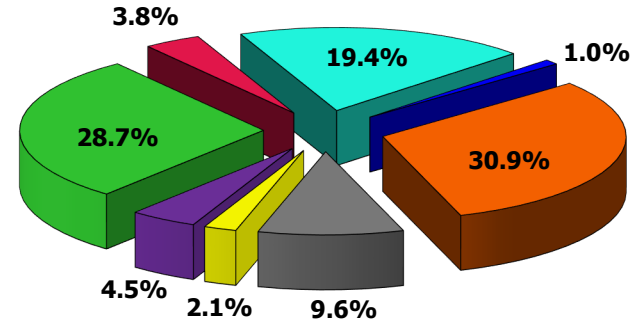
	Budget Amounts			Percent Change
	FY2020/2021	FY2021/2022	Difference	
<u>Revenues</u>				
Operating Revenues	\$11,306,653	\$11,394,636	\$ 87,983	0.8%
Investment Income	100,000	10,000	(90,000)	-90.0%
Total Operating & Investment Revenues	11,406,653	11,404,636	(2,017)	-0.0%
<u>Expenses</u>				
Operating Expenses	11,042,016	10,255,837	(786,179)	-7.1%
Total Operating Expenses	11,042,016	10,255,837	(786,179)	-7.1%
Net Operating & Investment Income	\$ 364,637	\$ 1,148,799	\$ 784,162	215.1%

Sources of Operating Revenue

FY 2021 (Est)



FY 2022 (Bud)

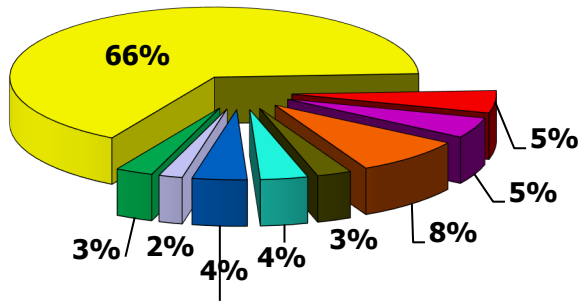


- | | |
|----------------------|--------------------------|
| ■ Airline - 25.2% | ■ Concession - 4.2% |
| ■ Rental Car - 27.9% | ■ Ground Transp - 0.9% |
| ■ Parking - 22.9% | ■ FBO - 11.0% |
| ■ Other - 2.6% | ■ Building & Land - 5.3% |

- | | |
|----------------------|--------------------------|
| ■ Airline - 28.7% | ■ Concession - 3.8% |
| ■ Rental Car - 19.4% | ■ Ground Transp - 1.0% |
| ■ Parking - 30.9% | ■ FBO - 9.6% |
| ■ Other - 2.1% | ■ Building & Land - 4.5% |

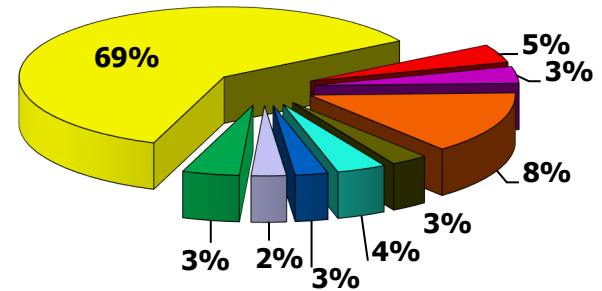
Operating Expenses by Category

FY 2021 (Est)



- Salaries/Benefits- 66%
- Utilities - 5%
- Professional Serv - 5%
- Contractual Serv - 8%
- Repairs/Maint - 3%
- Supplies - 4%
- Insurance - 4%
- Promotional Activ - 2%
- Other - 3%

FY 2022 (Bud)

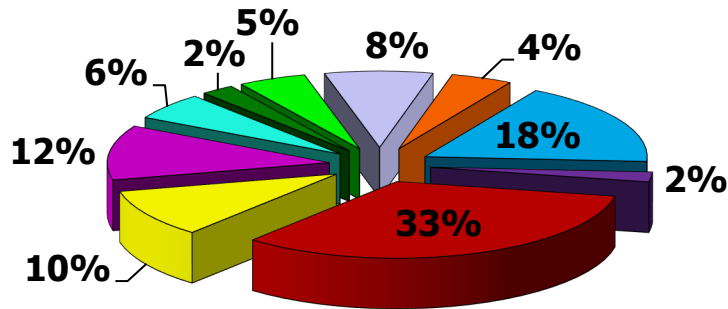


- Salaries/Benefits- 69%
- Utilities - 5%
- Professional Serv - 3%
- Contractual Serv - 8%
- Repairs/Maint - 3%
- Supplies - 4%
- Insurance - 3%
- Promotional Activ - 2%
- Other - 3%



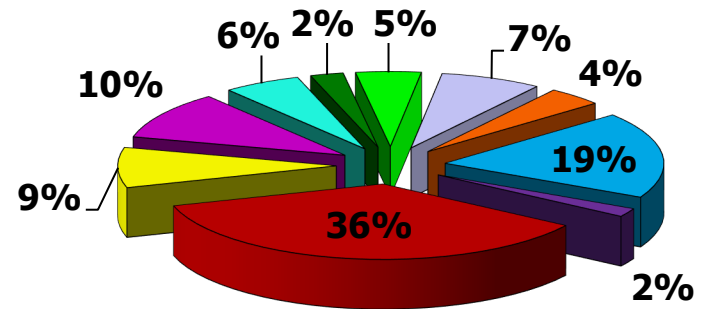
Operating Expenses By Department

FY 2021 (Est)



- Public Safety - 18%
- Properties & Contracts - 2%
- Ops & Maintenance - 33%
- Executive - 10%
- Information Technology - 12%
- Marketing & PR - 6%
- Guest Services - 2%
- Finance - 5%
- Administration - 8%
- Planning - 4%

FY 2022 (Bud)



- Public Safety - 19%
- Properties & Contracts - 2%
- Ops & Maintenance - 36%
- Executive - 9%
- Information Technology - 10%
- Marketing & PR - 6%
- Guest Services - 2%
- Finance - 5%
- Administration - 7%
- Planning - 4%

Proposed Capital Budget

Proposed Capital Budget

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
CAPITAL BUDGET
FISCAL YEAR 2021/2022**

Description	Total	Funding Source				
		FAA-AIP Entitlements	FAA-AIP Discretionary	NCDOT Grants	Currently Approved PFCs	Airport Funds
<u>Capital Improvements (1)</u>						
Fuel Farm Perimeter Road	\$ 250,000					\$ 250,000
Total Capital Improvements	\$ 250,000					\$ 250,000

(1) All purchases of Capital Improvements will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.

Proposed Capital Budget (cont'd)

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
CAPITAL BUDGET
FISCAL YEAR 2021/2022**

Description	Total	Funding Source				
		FAA-AIP Entitlements	FAA-AIP Discretionary	NCDOT Grants	Currently Approved PFCs	Airport Funds
Renewal and Replacement						
Roof Repair	40,000					40,000
Total Renewal and Replacement	40,000					40,000
Total	\$ 40,000					\$ 40,000



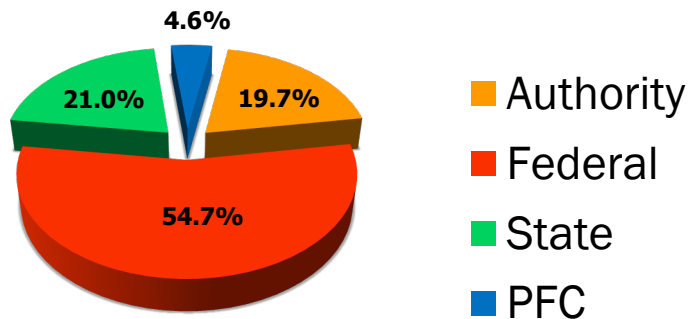
Carry-Over Capital Projects

Description	Amount	Estimated Spending Through	Estimated Balance to	FAA-AIP	NC DOT	PFCs Currently	Airport
	Authorized	6/30/2021	Carryover	Grants	Grants	Approved	Funds
Terminal Rehab/Expansion-P1	25,000,000	- 7,200,000	17,800,000	5,200,000		1,675,000	10,925,000
Airfield Redevelopment-Bid Package 4	46,816,813	45,000,000	1,816,813	1,816,813			
Air Traffic Control Tower - Design	5,000,000	1,000,000	4,000,000		4,000,000		
Storm Water Improvements	800,000		800,000				800,000
TOTAL CARRYOVER	\$ 77,616,813	\$ 53,200,000	\$ 24,416,813	\$7,016,813	4,000,000	\$ 1,675,000	\$11,725,000

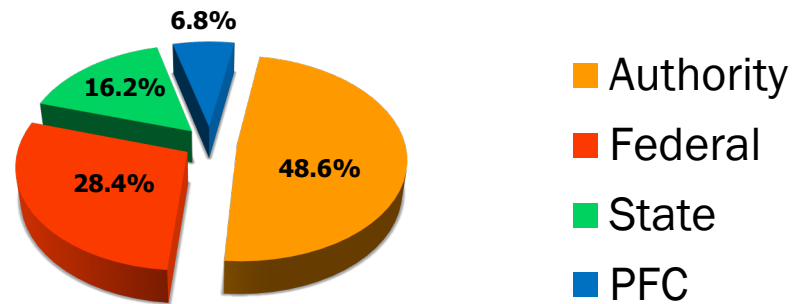
Represents current estimated amounts. Related contracts requiring Board approval will be presented to the Board before implementation.

Capital Funding Sources

FY 2021 (Est)



FY 2022 (Bud)



Authority's Contribution - \$8,514,970

Authority's Contribution - \$12,015,000

Reserve Funds

Operations & Maintenance Reserve

- **Description and Justification**
 - Established to cover fluctuations in cash flow and provide quick access to additional operational cash.
- **Equivalent to 6 months of budgeted FY 2021/2022 operating expenses.**
 - \$5,127,919 for FY 2021/2022

Emergency Repair Reserve

- **Description and Justification**
 - Established to cover emergency repairs and provide ready access to the required cash.
- **\$650,000 for FY 2021/2022**

Estimated Cash Balance

Cash Balance

	<u>Amount</u>	
Estimated Cash & Investment Balance at June 30, 2021		\$ 10,000,000
Plus: Net Operating & Investment Revenues		1,148,799
Less Other Costs:		
Business Development Costs	(300,000)	
Contingency	(100,000)	
Debt Service	<u>(1,689,530)</u>	(2,089,530)
Plus Non-Operating Revenues:		
CARES Funding	2,200,000	
Passenger Facility Charges	2,250,000	
Customer Facility Charges	<u>1,400,000</u>	5,850,000
Plus Capital Contributions:		
Federal Grants - AIP	7,016,813	
NC DOT Grants	<u>4,000,000</u>	11,016,813

Cash Balance (cont'd)

Less Capital Costs:

Capital Improvements	(250,000)	
Equipment and Small Capital Outlay Fund	0	
Renewal and Replacements	(40,000)	
Carryover Projects From FY2021	<u>(24,416,813)</u>	(24,706,813)

Estimated Cash & Investment Balance at June 30, 2022		<u>1,219,269</u>
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Estimated Restricted Cash at June 30, 2022		8,000,000
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Reserves:

Operations & Maintenance Reserve (6 Months)		5,127,919
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Emergency Repair Reserve		650,000
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Estimated Unrestricted Undesignated Cash & Investments at June 30, 2022		<u>\$(12,558,650)*</u>
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*Deficit cash balance is a result of projected expenditures for the terminal rehabilitation/expansion and ATC tower design totaling \$25,000,000. At this time, staff has not confirmed funding sources for these projects, but anticipate bond funding, a TIFIA loan, as well as federal and state grant funding. Once sources are determined, the estimated cash balance at June 30, 2022 will be revised to reflect a positive balance.

Supplemental Fees

Proposed FY 2021/2022 Fees

	FY 2020/2021 Current Fees		FY 2021/2022 Proposed Fees	
	Cost	Per	Cost	Per
Maintenance				
Scissor Lift	\$ 100.00	day	\$ 100.00	day
Large ADA Ramp Rental	\$ 100.00	use	\$ 100.00	use
Air Stair Rental	\$ 100.00	use	\$ 100.00	use
Volvo Wheel Loader	\$ 150.00	use	\$ 150.00	use
Fork-lift	\$ 100.00	use	\$ 100.00	use
Pallet Jack	\$ 50.00	use	\$ 50.00	use
Tenant Sweeper	\$ 125.00	hour	\$ 125.00	hour
Service Truck	\$ 50.00	hour	\$ 50.00	hour
Backhoe	\$ 100.00	hour	\$ 100.00	hour
Lighted X	\$ 200.00	day	\$ 200.00	day
Light Tower	\$ 150.00	day	\$ 150.00	day
Paint Stripper	\$ 100.00	hour	\$ 100.00	hour
Large Aircraft Removal Dolly	\$ 200.00	day	\$ 200.00	day
Small Aircraft Removal Dolly	\$ 100.00	day	\$ 100.00	day
Aircraft Jack	\$ 100.00	use	\$ 100.00	use
Cores	\$ 40.00	each	\$ 40.00	each
Keys	\$ 12.00	each	\$ 12.00	each
Large Dump Truck	\$ 200.00	hour	\$ 200.00	hour
Small Broom	\$ 200.00	hour	\$ 200.00	hour
Large Broom	\$ 300.00	hour	\$ 300.00	hour
Pressure Washer	\$ 125.00	hour	\$ 125.00	hour
Maintenance Labor Rate (1)	\$ 60.00	hour	\$ 65.00	hour
Security Escort Rate (1)	\$ 60.00	hour	\$ 65.00	hour

Proposed FY 2021/2022 Fees (cont'd)

	FY 2020/2021 Current Fees		FY 2021/2022 Proposed Fees	
	Cost	Per	Cost	Per
<u>Department of Public Safety</u>				
ARFF Apparatus for 1500 gal. or greater	\$ 250.00	hour	\$ 250.00	hour
ARFF Apparatus for less than 1500 gal.	\$ 150.00	hour	\$ 150.00	hour
Command, Police, and Ops support vehicles	\$ 100.00	hour	\$ 100.00	hour
Aircraft recover dolly	\$ 150.00	day	\$ 150.00	day
Maintenance Labor Rate (1)	\$ 45.00	hour	\$ 65.00	hour
Mutual Aid Agencies collected on their behalf		as incurred		as incurred
Replacement charges for AVL equipment/supplies		as incurred		as incurred
<u>Information Technology (IT) Department</u>				
IT Labor Rate - Non-Network (1)	\$ 60.00	hour	\$ 65.00	hour
IT Labor Rate - Network Related (1)	\$ 110.00	hour	\$ 110.00	hour
Dark Fiber per strand per 0-1000 ft	\$ 20.00	month	\$ 20.00	month
Dark Fiber per strand per 0-2000 ft	\$ 22.00	month	\$ 22.00	month
Dark Fiber per strand per 0-3000 ft	\$ 24.00	month	\$ 24.00	month
Telephone Service – Per Telephone Number	\$ 50.00	month	\$ 50.00	month
Fax Service – Per Fax Machine/Phone Number	\$ 22.13	month	\$ 22.13	month
Cisco IP Phone – Model 7911G	\$ 5.67	month	\$ 5.67	month
Cisco IP Phone – Model 7945G	\$ 11.57	month	\$ 11.57	month
Cisco 1 Port Analog Line Converter-ATA186	\$ 4.86	month	\$ 4.86	month
Cisco 2 Port Analog Line Converter VG202	\$ 22.13	month	\$ 22.13	month
AirIT Shared Use Network Charge – Per Airline	\$ 50.00	month	\$ 50.00	month

Notes:

(1) One Hour Minimum, Minimum of 3 hours charged after regular business hours.

Proposed FY 2021/2022 Fees (cont'd)

Identification Badge Fees and Charges	FY 2020/2021 Current Fees		FY 2021/2022 Proposed Fees	
	Cost	Per	Cost	Per
Initial Badge Issuance				
SIDA Badge	\$ 75.00		\$ 80.00	
Non-SIDA Badge	\$ 40.00		\$ 45.00	
Renewal of Badge				
SIDA Badge	\$ 75.00		\$ 80.00	
Non-SIDA Badge	\$ 40.00		\$ 45.00	
Lost Badge Replacement				
SIDA Badge (4)	\$ 85.00 / \$ 100.00		\$ 90.00 / \$ 105.00	
Non-SIDA Badge (5)	\$ 60.00 / \$ 75.00		\$ 65.00 / \$ 80.00	
Damaged Badge				
SIDA Badge (6)	\$ 40.00 / \$ 50.00	-	\$ 45.00/\$ 55.00	
Non-SIDA Badge (6)	\$ 40.00 / \$ 50.00	-	\$ 45.00/\$ 55.00	
Security Escort Training	\$ 40.00		\$ 60.00	
Lock-out Service	\$ 40.00		\$ 60.00	

Notes:

(4) \$90.00 for the first replacement badge, \$105.00 for the second replacement badge.

(5) \$65.00 for the first replacement badge, \$80.00 for the second replacement badge.

(6) \$45.00 for a damaged badge, \$55.00 if badge damaged due to negligence.

Proposed FY 2021/2022 Fees (cont'd)

	FY 2020/2021 Current Fees			FY 2021/2022 Proposed Fees		
	Cost		Per	Cost		Per
Parking						
Daily	\$	2.00	hour	\$	2.00	hour
	\$	9.00	day	\$	10.00	day
	\$	54.00	week	\$	60.00	week
Parking Garage	\$	2.00	hour	\$	2.00	hour
	\$	12.00	day	\$	13.00	day
	\$	72.00	week	\$	78.00	week
Hourly	\$	1.00	1/2 hour	\$	1.00	1/2 hour
	\$	25.00	day	\$	25.00	day
Employee Parking Rate		\$ 60 / \$ 50	new/renewal		\$ 70 / \$ 60	new/renewal
Commuter Parking Rate		\$ 290 / \$ 275	new/renewal		\$ 300 / \$ 285	new/renewal
Non-Tenant Aviation Commuter	\$	900.00	annual	\$	900.00	annual
Fines		up to \$1,000	day		up to \$1,000	day
Ground Transportation						
Charter Bus Company (1-2 buses) (8)	\$	1000.00	annual	\$	1000.00	annual
Charter Bus Company (3-4 buses) (8)	\$	2500.00	annual	\$	2500.00	annual
Charter Bus Company (5 or more buses) (8)	\$	4000.00	annual	\$	4000.00	annual
Airport Ground Transportation Permit (9)	\$	50.00	annual	\$	50.00	annual
Airport Ground Transportation Pick-up Fee (9)	\$	2.50	per trip	\$	2.50	per trip
Transp. Network Company (TNC) Pick-up Fee	\$	2.50	per trip	\$	2.50	per trip
Transp. Network Company (TNC) Drop-off Fee	\$.50	per trip	\$.50	per trip
Off-Airport Rental Car Fee		7.50%	of gross revenue		7.50%	of gross revenue

Notes:

- (8) Companies with a vehicle fleet of charter coach vehicles with seating capacity greater than 20 seats.
 (9) All Ground Transportation operators except TNCs and charter bus companies

QUESTIONS?

March 12, 2021

BUDGET MESSAGE

To: Members of the Greater Asheville Regional Airport Authority

From: Lew S. Bleiweis, A.A.E., Executive Director

The attached budget for the fiscal year ending June 30, 2022 has been prepared with special consideration given to the safeguarding of the Greater Asheville Regional Airport Authority's assets and the reliability of the Authority's financial records, while maintaining the flexibility to allow the airport staff the tools to provide outstanding service to our passengers and tenants and the general public.

We are custodians of public funds and public funds should not be convenient to spend. With this in mind, every employee will follow the requirements of the Authority's Policies and Procedures and the approved budget when purchasing goods and services.

The intended goals of the operations set forth in the attached budget are to continue the excellent safety record at the Asheville Regional Airport and to provide the best facilities possible to enhance the growth of the Airport and to thereby benefit the entire community served by the Airport.

The COVID-19 pandemic has severely impacted airline travel for the current fiscal year and as a result, staff revised the operating and capital budgets by reducing many expenses as well as the anticipated reduction in revenue. Looking ahead, we are projecting a modest recovery in the upcoming fiscal year which is reflected in our budget.

The following narrative contains brief explanations and insights related to the preparation of this budget:

ASSUMPTIONS

Based on airline estimates, passenger enplanements are projected to be 595,000 in FY22.

Total revenue is projected at no change over current year revised revenue budget.

Budgeted operating expenses are expected to decrease 7.1%. A salary adjustment pool of 2.0% is budgeted with the anticipation of 2.0% salary increases. One additional staff position is also included.

OPERATING REVENUE

Investment Income:

Funds available for investment will decrease to cover construction costs, so total investment earnings are expected to decrease.

Space Rent-Non Airline:

All line items listed are at the lease rates in effect for the new fiscal year.

Space Rent-Airline:

Airline space rentals are based on the FY21/22 rates.

Concessions:

Revenue from food and beverage sales budgeted to decrease due to slow recovery of enplanements. The other line items are based on current agreements and/or historical averages.

Auto Parking:

Public parking is budgeted with no change due to increased fees but slow enplanement recovery.

Rental Car-Car Rentals:

Rental car concessions budgets are based on amounts in approved agreement.

Rental Car-Facility Rent:

Budget estimates are based on the rental car agreements. The contracts provide that these facility rents be increased annually by the greater of the CPI or 3.5%. The Common Area Maintenance (CAM) fees are based on those included in the Operations Department budget.

Commercial Ground Transportation:

The revenues from ground transportation fees are budgeted to decrease due to the slow enplanement recovery. Employee parking and commuter parking are based on staff estimates including slight rate increases.

Landing Fees:

Landing fees are estimated based on landed weights projected by the airlines. Landing fees are charged based on 1,000 pounds of airlines gross landed weight.

FBOs:

The FBO fees are based on the current agreements with Signature Flight Support.

Building Leases:

All estimates are backed by current leases in place.

Land Leases:

All estimates are backed by current leases in force.

Other Leases/Fees:

LEO services are based on actual hours and the \$20 hourly rate currently contracted with TSA. Airline security fees are budgeted to increase with the budgeted increase in LEO personnel costs. Telecommunication fees are based on estimated tenant usage of Authority provided phone, data and cable service. Other items are estimates based on historical data.

OPERATING EXPENSES**Personnel Services:**

Payroll costs are based on current salaries for all employees, plus estimated longevity bonuses. A salary adjustment pool of 2.0% is budgeted for FY2021/2022, with the anticipation of 2.0% salary increases. Overtime is estimated by department directors based on historical amounts. Benefits are estimated for each benefit type to better manage benefit costs. Total benefits are averaged at approximately 55% of payroll. Budgeted FTEs for FY2021/2022 increase by 1 position.

Professional Services:

Professional services are estimated by staff based on services necessary for continuing operations.

Contractual Services:

Contractual services include the cost of the parking management, maintenance agreements, uniform cleaning services, and other contractual services. Budgeted amounts are estimated based on agreements and/or historical data. Decreases are primarily due to reduction in the parking management contract.

Travel and Training:

The estimate for employee training and various educational conferences has been prepared by each department director using known facts and historical information, but making significant reductions. Much of this budget is due to training which is either required or considered vital for airport management.

Communications and Freight:

Telecommunications and postage expense are estimated by staff using known facts and historical information.

Rents and Leases:

The estimate for rents and leases is based on current copier and postage machine lease agreements.

Insurance:

The costs of most business insurance premiums are expected to increase over current year, but the total insurance cost budgeted has decreased due to the payment of the long-term pollution liability policy in the current year.

Utility Services:

Utility services are estimated based on the latest historical data. Costs have been low due to relatively mild weather.

Repairs and Maintenance:

This line item, the timing and amount of which is always difficult to predict, has been estimated by the Director of Operations and other department heads to account for repairs and maintenance anticipated for FY2021/2022. A decrease is due to the decision to delay some maintenance until revenue improves.

Printing and Binding:

This estimate is based on known needs and historical data.

Promotional Activities:

These activities represent media advertising, community sponsorships, and tenant and employee events, and are based on planned activities for FY2021/2021. This year's budget includes \$25,000 for the Runway 5K, with revenue to offset this cost.

Other Current Charges and Obligation:

This estimate includes bank fees, in-house advertising expenses, legal notices and advertising, and Board meeting expenses. It is estimated based on historical data.

Operating Supplies:

This estimate is prepared by each department director based on known events and historical data.

Books, Publications, Subscriptions, Memberships:

This estimate is prepared by each department director using historical data and known events and facts.

EMERGENCY REPAIR

This is an estimate to cover any unplanned, emergency repairs. The amount is based on historical costs.

CONTINGENCY

This is an estimate to cover any unknown expense. The amount is determined by the Executive Director.

CAPITAL BUDGET

The capital budget items were generated by the department directors and include capital improvement projects in the approved five-year capital improvement plan for FY2021/2022. Many projects are currently being delayed until revenue improves. Explanations and justifications for new capital projects are included on the Capital Budget Request sheets.

Any capital improvement project will be subject to final approval by the Board prior to project initiation, in accordance with the Authority's Policies and Procedures.

DEBT SERVICE

Debt service represents payments required by our bond agreement for the parking garage.

BUSINESS DEVELOPMENT

Business development represents costs to provide incentives for advertising, waiver of fees, etc. to airlines for new air service.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
2021-2022
BUDGET ORDINANCE**

BE IT ORDAINED by the Greater Asheville Regional Airport Authority that, pursuant to Section 159-13 of the General Statutes of North Carolina, the 2021-2022 Budget Ordinance of the Airport Authority is hereby set forth as follows:

Section 1. The following amounts are hereby appropriated for the operation of the Greater Asheville Regional Airport Authority for the fiscal year beginning July 1, 2021 and ending June 30, 2022 in accordance with the following schedules:

EXPENDITURES

Administration Department	\$ 764,436
Planning Department	420,877
Executive Department	879,416
Finance Department	493,002
Guest Services Department	249,004
Information Technology Department	1,054,256
Marketing Department	585,197
Operations Department	3,678,287
Properties & Contracts	187,915
Public Safety Department	1,893,447
Emergency Repair Costs	50,000
Carry-over Capital Expenditures from Prior Year	24,416,813
Capital Improvement	250,000
Equipment and Small Capital Outlay	-
Renewal and Replacement	40,000
Business Development	300,000
Debt Service	1,689,530
Contingency	100,000
Total Expenditures	<u><u>\$37,052,180</u></u>

Section 2. It is estimated that the following revenues will be available for the fiscal year beginning July 1, 2021 and ending June 30, 2022.

REVENUES

Administration (Interest Income)	\$ 10,000
Terminal	5,019,698
Airfield	1,372,089
General Aviation	1,098,716
Parking Lot	3,630,000
Other	274,133
Passenger Facility Charges	2,250,000
Customer Facility Charges	1,400,000
Federal Grants	7,016,813
NC Department of Transportation Grants	4,000,000
Transfer from GARAA Cash/Investments	10,980,731
Total Revenues	<u><u>\$37,052,180</u></u>

Section 3. The Budget Officer is hereby authorized to transfer appropriations as contained herein under the following conditions:

- a. He may transfer amounts between line item expenditures within a budget ordinance line item without limitation and without a report being required. These changes should not result in increased recurring obligations such as salaries.
- b. He may transfer amounts up to \$60,000 from contingency appropriations to other budget ordinance line items within the same fund. He must make an official report on such transfers at the next regular meeting of the board.

Section 4. This Budget Ordinance shall be entered in the minutes of the Greater Asheville Regional Airport Authority and within five (5) days after its adoption copies shall be filed with the Finance Officer, the Budget Officer and the Clerk to the Board of the Greater Asheville Regional Airport Authority as described in G.S. 159-13.

Section 5. This ordinance shall become effective on July 1, 2021.

Adopted this ____ day of April, 2021

Matthew C. Burrell, Chair

Attested by:

Ellen Heywood, Clerk to the Board

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
OPERATING SUMMARY
FY 2021/2022 BUDGET**

	Budget Amounts			Percent Change
	FY2020/2021	FY2021/2022	Difference	
<u>Revenues</u>				
Operating Revenues	\$ 11,306,653	\$ 11,394,636	\$ 87,983	0.8%
Investment Income	100,000	10,000	\$ (90,000)	-90.0%
Total Operating & Investment Revenues	11,406,653	11,404,636	(2,017)	0.0%
<u>Expenses</u>				
Operating Expenses	11,042,016	10,255,837	\$ (786,179)	-7.1%
Total Operating Expenses	11,042,016	10,255,837	(786,179)	-7.1%
Net Operating & Investment Income	\$ 364,637	\$ 1,148,799	\$ 784,162	215.1%

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2021-2022

Revenue Sources	Historical, Actual Revenue			FY 2020-2021			Proposed Budget Fiscal Year 2021-2022	Difference Est FY20-21 To Budget FY21-22	Difference Bud FY20-21 To Budget FY21-22	% Change Bud FY20-21 To Budget FY21-22
	Fiscal Year 2017-2018	Fiscal Year 2018-2019	Fiscal Year 2019-2020	Fiscal Year 2020-2021 Budget	FYTD Actual Revenue 12/31/20	5 Projection for Full Fiscal Year				
Investment Income										
Interest Income	\$ 122,155	\$ 510,562	\$ 374,504	100,000	\$ 13,469	\$ 25,413	10,000	(15,413)	(90,000)	-90.0%
Total Investment Income	122,155	510,562	374,504	100,000	13,469	25,413	10,000	(15,413)	(90,000)	-90.0%
Terminal Space Rentals - Non-Airline										
FAA Tower Rent	160,151	148,760	163,013	166,274	82,727	\$ 166,274	167,093	819	819	0.5%
TSA Space	86,306	88,032	89,793	91,589	45,417	\$ 91,589	93,420	1,831	1,831	2.0%
American Tower Corp	-	2,400	2,879	3140	1,594	3,211	3,234	24	94	0.0%
Federal Express	60	100	60	60	-	60	60	-	-	0.0%
Total Terminal Space Rentals - Non-Airline	246,517	239,292	255,745	261,063	129,738	261,134	263,807	2,674	2,744	1.1%
Terminal Space Rentals - Airline										
Terminal Rental - Departures	(15,913)	-	-	-	-	-	-	-	-	0.0%
Terminal Rental - Enplanements	(24,955)	-	-	-	-	-	-	-	-	0.0%
Loading Bridge Fees (includes FGP & PC Air)	73,795	82,595	79,322	54,786	29,633	\$ 55,911	81,938	26,026	27,152	49.6%
Gate Area (per enplanement)	858,986	911,418	776,506	657,458	240,874	\$ 454,479	535,500	81,021	(121,958)	-18.5%
Gate Area (per airline)	125,048	132,631	120,832	151,040	60,416	\$ 120,832	137,096	16,264	(13,944)	-9.2%
Bag Makeup (per bag)	342,630	307,243	267,053	215,302	74,476	\$ 140,521	303,240	162,719	87,938	40.8%
Bag Makeup (per airline)	48,952	58,605	47,300	59,125	23,650	\$ 47,300	53,668	6,368	(5,457)	-9.2%
American (Counter/Office/Queue)	90,035	101,217	123,762	123,762	61,881	\$ 123,762	112,323	(11,439)	(11,439)	-9.2%
Delta Air Lines (Counter/Office/Queue)	109,439	120,927	140,573	140,573	70,287	\$ 140,574	127,580	(12,994)	(12,993)	-9.2%
United/SkyWest/Continental (Counter/Office/Queue)	69,442	73,836	85,831	85,831	42,916	\$ 85,832	77,898	(7,934)	(7,933)	-9.2%
Allegiant (Counter/Office/Queue)	37,160	79,849	71,714	71,714	35,857	\$ 71,714	74,621	2,907	2,907	4.1%
Spirit	-	-	39,957	24,381	(2,438)	\$ (2,438)	-	2,438	(24,381)	0.0%
Worldwide (Office)	6,117	7,277	8,675	8,675	4,337	\$ 8,674	7,873	(801)	(802)	-9.2%
Common Use (Counter/Queue)	72,634	-	-	-	-	-	-	-	-	0.0%
Checkpoint Lane Fees	-	57,533	-	-	-	-	-	-	-	0.0%
Turn Fees-Non-Scheduled Airlines	21,725	30,936	105,229	36,181	837	\$ 1,579	-	(1,579)	(36,181)	0.0%
Airline Waived Fees	(22,794)	(28,757)	(16,038)	-	(22,028)	\$ (22,028)	-	22,028	-	0.0%
Total Terminal Space Rentals - Airline	1,792,301	1,935,309	1,850,716	1,628,828	620,698	1,226,713	1,511,737	285,025	(117,091)	-7.2%
Concessions										
Food & Beverage, Gift, Info	242,615	344,086	318,253	271,943	73,922	\$ 139,476	200,000	60,524	(71,943)	-26.5%
Advertising	327,708	342,920	324,095	221,195	99,144	\$ 187,064	200,000	12,936	(21,195)	-9.6%
Brochure Sales	41,590	30,073	42,282	20,396	24,660	\$ 46,528	27,000	(19,528)	6,604	32.4%
Merchandise Sales	-	-	-	-	-	-	-	-	-	100.0%
Guest Services	2,406	4,149	4,085	2,893	1,641	\$ 3,096	3,000	(96)	107	3.7%
Art in the Airport	399	75	3,179	-	-	\$ -	-	-	-	0.0%
Optiwash Station	466	224	1,131	517	248	\$ 468	300	(168)	(217)	0.0%
FuelRod	-	-	1,006	285	390	\$ 736	400	(336)	115	0.0%
Immaculate Cleaning	-	-	438	35	436	\$ 823	500	(323)	465	0.0%
Sanitary Machines	44	35	56	44	-	\$ -	-	-	(44)	-100.0%
ATM	595	465	516	366	150	\$ 300	300	-	(66)	-18.0%
Total Concessions	615,823	722,027	695,041	517,674	200,591	378,491	431,500	53,009	(86,174)	-16.6%
Auto Parking										
Public Parking	4,352,156	5,900,213	5,231,961	3,519,065	1,095,113	\$ 2,066,251	3,500,000	1,433,749	(19,065)	-0.5%
Commuter Parking	13,367	18,176	42,891	10,000	5,567	\$ 24,000	20,000	(4,000)	10,000	100.0%
Total Auto Parking	4,365,523	5,918,389	5,274,852	3,529,065	1,100,680	2,090,251	3,520,000	1,429,749	(9,065)	-0.3%
Rental Car										
Rental Car - Car Rentals										
Avis MAG (Avis/Budget FY2020)	244,000	170,791	341,151	388,184	211,076	\$ 398,257	297,762	(100,495)	(90,422)	-23.3%
Dollar/Thrifty	-	46,286	50,000	-	-	\$ -	-	-	-	100.0%
Hertz MAG (Dollar/Thrifty FY2020)	422,500	268,670	330,108	406,669	170,315	\$ 321,349	338,125	16,776	(68,544)	-16.9%
Enterprise MAG (National/Alamo FY2020)	325,196	321,841	392,652	1,053,641	646,656	\$ 1,220,106	864,113	(355,993)	(189,528)	-18.0%
Budget MAG	161,100	118,831	-	-	-	\$ -	-	-	-	0.0%

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2021-2022

Revenue Sources	Historical, Actual Revenue			FY 2020-2021			Proposed Budget Fiscal Year 2021-2022	Difference Est FY20-21 To Budget FY21-22	Difference Bud FY20-21 To Budget FY21-22	% Change Bud FY20-21 To Budget FY21-22
	Fiscal Year 2017-2018	Fiscal Year 2018-2019	Fiscal Year 2019-2020	Fiscal Year 2020-2021 Budget	12/31/20 FYTD Actual Revenue	5 Projection for Full Fiscal Year				
National/Alamo MAG	480,866	488,462	597,372	-	-	\$ -	-	-	-	0.0%
Avis %		85,125	112,265	-	-	-	-	-	-	0.0%
Hertz %		120,052	36,107	-	-	-	-	-	-	0.0%
Enterprise %	105,117	238,976	146,055	-	-	-	-	-	-	0.0%
Budget %	-	122,411	-	-	-	-	-	-	-	0.0%
National/Alamo %	216,107	402,520	125,067	-	-	-	-	-	-	0.0%
Dollar/Thrifty %			73,017	-	-	-	-	-	-	0.0%
Off Airport % - Thrifty	26,328	17,182	-	-	-	-	-	-	-	0.0%
Off Airport % - Dollar	8,144	3,246	-	-	-	-	-	-	-	0.0%
Subtotal Car Rentals	1,989,358	2,404,392	2,203,794	1,848,494	1,028,047	1,939,711	1,500,000	(439,711)	(348,494)	-18.9%
Rental Car - Facility Rent										
Avis (Counter & Office) (Avis/Budget FY2020)	39,449	29,088	28,294	28,294	14,147	\$ 28,294	29,284	990	990	3.5%
Dollar/Thrifty (Counter & Office)		11,764	25,145	-	-	\$ -	-	-	-	0.0%
Hertz (Counter & Office)	43,120	33,534	37,647	62,792	31,396	\$ 62,792	64,990	2,198	2,198	3.5%
Enterprise (Counter & Office)	34,294	26,092	30,832	58,092	29,046	\$ 58,092	60,125	2,033	2,033	3.5%
Vanguard/National/Alamo (Counter & Office)	44,201	33,630	27,260	-	-	\$ -	-	-	-	0.0%
Budget (Counter & Office)	38,856	19,257	-	-	-	\$ -	-	-	-	0.0%
Avis (Ready/Return) (Avis/Budget FY2020)	7,918	12,734	15,048	15,048	7,524	\$ 15,048	15,575	527	527	3.5%
Dollar/Thrifty (Ready/Return)		1,756	4,950	-	0	\$ -	-	-	-	100.0%
Hertz (Ready/Return)	12,141	19,528	21,186	26,136	13,068	\$ 26,136	27,051	915	915	3.5%
Enterprise (Ready/Return)	11,893	18,032	23,430	47,520	23,760	\$ 47,520	49,183	1,663	1,663	3.5%
Vanguard/National/Alamo (Ready/Return)	17,364	27,911	24,090	-	-	\$ -	-	-	-	0.0%
Budget (Ready/Return)	7,918	6,072	-	-	0	\$ -	-	-	-	0.0%
Avis (Service Facility) (Avis/Budget FY2020)	35,600	32,070	37,406	43,072	21,536	\$ 43,072	44,580	1,508	1,508	3.5%
Dollar/Thrifty (Service Facility)		7,010	19,755	-	-	\$ -	-	-	-	100.0%
Hertz (Service Facility)	59,924	53,982	69,991	99,526	49,763	\$ 99,526	103,009	3,483	3,483	3.5%
Enterprise (Service Facility)	57,547	50,322	59,089	97,853	48,926	\$ 97,852	101,278	3,426	3,425	3.5%
Budget (Service Facility)	26,590	16,943	-	-	-	\$ -	-	-	-	0.0%
Vanguard/National/Alamo (Service Facility)	84,916	74,276	52,772	-	-	\$ -	-	-	-	0.0%
Avis CAM fee (Avis/Dollar FY2020)	9,344	15,775	8,823	5,528	2,764	\$ 5,528	6,289	761	761	13.8%
Dollar/Thrifty		2,049	7,543	-	-	\$ -	-	-	-	100.0%
Hertz CAM fee	17,762	23,894	13,569	12,772	6,386	\$ 12,772	14,533	1,761	1,761	13.8%
Enterprise CAM fee	14,006	22,740	17,939	12,558	6,279	\$ 12,558	14,291	1,733	1,733	13.8%
Vanguard/National/Alamo CAM fee	21,151	40,275	11,881	-	-	\$ -	-	-	-	0.0%
Budget CAM fee	7,180	6,480	-	-	-	\$ -	-	-	-	0.0%
Waived rent				-	(52,005)	\$ (52,005)	-	52,005	-	0.0%
Common Area Maintenance (Service Facility)				37,500	-	\$ 37,500	75,000	37,500	37,500	100.0%
Subtotal Facility Rent	591,174	585,213	536,650	546,691	202,590	494,685	605,187	110,502	58,496	10.7%
Total Rental Car	2,580,532	2,989,604	2,740,444	2,395,185	1,230,637	2,434,396	2,105,187	(329,210)	(289,998)	-12.1%
Commercial Ground Transportation										
Employee Parking	51,719	52,305	32,770	35,000	2,900	\$ 15,000	10,000	(5,000)	(25,000)	-71.4%
Ground Transportation Fees	65,610	238,197	182,774	174,571	37,065	\$ 69,934	100,000	30,066	(74,571)	-42.7%
Total Commercial Ground Transportation	117,329	290,503	215,544	209,571	39,965	84,934	110,000	25,066	(99,571)	-47.5%
Landing Fees										
Delta Air Lines	248,192	270,647	223,590	177,588	100,545	\$ 189,708	237,926	48,218	60,338	34.0%
SkyWest / United	154,332	139,878	113,090	93,023	45,207	\$ 85,296	140,716	55,419	47,693	51.3%
Allegiant	305,757	463,895	461,796	355,176	178,768	\$ 337,298	536,315	199,017	181,139	51.0%
American	220,531	286,956	284,406	219,871	121,824	\$ 229,857	303,332	73,476	83,461	38.0%
Spirit		21,300	59,455	-	-	\$ -	-	-	-	0.0%
Elite		(89)	1,549	-	243	\$ 243	-	(243)	-	0.0%
Total Scheduled Carriers	5,957			-	-	\$ -	-	-	-	0.0%
Charter Fees / General	166			-	-	\$ -	-	-	-	0.0%
Airline Landing Fees Waived	(7,574)	(22,976)	(11,812)	-	-	\$ -	-	-	-	0.0%
Non-Signatory Premium (to Signatory Carrier)	-			-	-	\$ -	-	-	-	0.0%
Total Landing Fees	927,361	1,159,611	1,132,074	845,658	446,587	842,401	1,218,289	375,887	372,631	44.1%

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2021-2022

	Historical, Actual Revenue			FY 2020-2021			Proposed Budget Fiscal Year 2021-2022	Difference Est FY20-21 To Budget FY21-22	Difference Bud FY20-21 To Budget FY21-22	% Change Bud FY20-21 To Budget FY21-22
	Fiscal Year 2017-2018	Fiscal Year 2018-2019	Fiscal Year 2019-2020	Fiscal Year 2020-2021 Budget	12/31/20 FYTD Actual Revenue	5 Projection for Full Fiscal Year				
Revenue Sources										
FBOs										
Percentage Fee	6,166	36,050	32,726	25,000	14,478	\$ 27,317	25,000	(2,317)	-	0.0%
T-Hangar	85,548	87,430	89,324	90,566	45,283	\$ 90,566	90,566	0	-	0.0%
Bulk Hangar #1	119,989	122,629	125,285	127,027	63,513	\$ 127,027	127,027	(0)	-	0.0%
Bulk Hangar #2	226,224	231,201	236,209	239,493	119,747	\$ 239,493	239,493	(0)	0	0.0%
Land Rent	477,094	486,540	490,090	497,660	241,515	\$ 497,660	518,142	20,482	20,482	4.1%
Apron Rent	-	-	1,163	-	1,744	\$ 3,488	3,488	-	3,488	0.0%
Option Parcel Fee	2,904	-	-	-	-	\$ -	-	-	-	0.0%
Waived rent	-	-	-	-	(80,378)	\$ (80,378)	-	-	-	0.0%
Fuel Flowage Fee	82,239	97,568	66,600	58,252	47,400	\$ 90,000	90,000	-	31,748	54.5%
Subtotal FBOs	1,000,164	1,061,418	1,041,397	1,037,998	453,302	995,173	1,093,716	18,165	55,718	5.4%
Belle Aircraft Maintenance										
Percentage Fee	14,861	11,271	10,713	7,000	2,631	\$ 4,964	5,000	36	(2,000)	-28.6%
Total FBOs/SASOs	1,015,025	1,072,688	1,052,110	1,044,998	455,933	1,000,137	1,098,716	18,201	53,718	5.1%
Building Leases										
Rental Houses	22,250	16,806	21,133	23,928	12,026	\$ 24,115	24,177	62	249	1.0%
Airport Support Bldg	27,621	13,403	42,599	42,288	21,145	\$ 42,289	-	(42,289)	(42,288)	100.0%
SmarTrac	19,978	-	-	-	-	\$ -	-	-	-	0.0%
Lacy Griffin Building (WNC Aviation)	-	20,522	20,906	20,937	10,468	\$ 20,937	20,937	0	-	0.0%
Allegiant - Apron	-	-	-	-	-	\$ 992	3,968	2,976	3,968	0.0%
Allegiant - Hangar/Bldg	-	-	-	-	-	\$ -	105,070	105,070	105,070	0.0%
Allegiant - Hangar Land Area	-	-	-	-	-	\$ 94	376	282	376	0.0%
Allegiant - Parking (Landside)	-	-	-	-	-	\$ 2,617	10,468	7,851	10,468	0.0%
Cargo Building (Allegiant)	-	34,180	32,136	32,184	16,092	\$ 32,136	-	(32,136)	(32,184)	-100.0%
Cargo Building (US Airways)	30,662	-	-	-	-	\$ -	-	-	-	0.0%
Total Building Leases	100,511	84,911	116,774	119,337	59,731	123,180	164,996	41,816	45,659	38.3%
Land Leases										
Pasture Rent & Misc Land Leases	700	600	2,033	600	20,367	\$ 22,000	600	(21,400)	-	0.0%
NCSU	-	100	100	100	-	\$ -	100	100	-	0.0%
Lamar (Billboard)	3,500	3,500	3,500	3,500	217	\$ 7,210	7,318	108	3,818	109.1%
US Forest Service - Tanker	11,353	11,662	12,828	11,896	6,018	\$ 12,034	12,062	28	166	1.4%
Waddell/Triangle Stop	32,779	35,784	36,057	36,057	18,028	\$ 36,056	36,057	1	-	0.0%
Waddell - Fuel Fee	-	-	18,913	20,632	11,192	\$ 22,559	26,000	3,441	5,368	26.0%
Golf Center	11,651	3,942	9,966	-	-	\$ -	-	-	-	0.0%
Total Land Leases	59,983	55,588	83,397	72,785	55,822	99,859	82,137	(17,722)	9,352	12.8%
Other Leases/Fees										
LEO Services (TSA)	116,800	107,200	116,800	116,800	58,880	116,800	116,800	-	-	0.0%
Security Fee (Airlines)	359,757	427,028	382,458	323,822	118,640	\$ 223,849	535,500	311,651	211,678	65.4%
Security Fee (Rental Car)	74,081	77,965	96,612	114,867	57,434	\$ 108,366	106,967	(1,399)	(7,900)	-6.9%
Security Fee (ID Media)	37,901	47,670	49,465	40,000	20,089	\$ 37,904	37,000	(904)	(3,000)	-7.5%
Telecommunication Fees (Voice/Data)	46,940	55,992	67,033	60,000	30,827	\$ 58,164	65,000	6,836	5,000	8.3%
Sale of Assets	-	61,045	-	-	-	\$ -	-	-	-	0.0%
Misc	70,804	(21,602)	63,515	2,000	12,074	\$ 22,782	2,000	(20,782)	-	0.0%
Tenant Services/Assessment Fees	22,134	6,224	-	-	-	\$ -	-	-	-	0.0%
Annual Event Fees/Sponsorships (Runway 5K)	-	-	-	25,000	-	\$ -	25,000	25,000	-	0.0%
Non-Signatory Security Fee Premium	-	-	-	-	-	\$ -	-	-	-	0.0%
Total Other Leases	728,417	761,522	775,883	682,489	297,944	567,865	888,267	320,402	205,778	30.2%
Total Revenue	\$ 12,671,477	\$ 15,740,007	\$ 14,567,084	\$ 11,406,653	\$ 4,651,796	\$ 9,134,774	\$ 11,404,636	\$ 2,189,484	\$ (2,017)	0.0%
								24.0%	0.0%	

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2021-2022**

Expenses	Historical, Actual Expenses			FY 2020-2021			Proposed Budget Fiscal Year 2021-2022	Difference Est FY20-21 To Budget FY21-22	Difference Bud FY20-21 To Budget FY21-22	% Change Bud FY20-21 To Budget FY21-22
	Fiscal Year 2017-2018	Fiscal Year 2018-2019	Fiscal Year 2019-2020	Fiscal Year 2020-2021 Budget	12/31/20 FYTD Actual Expenses	Projection for Full Fiscal Year				
PERSONNEL SERVICES										
Regular Salaries	\$ 3,096,606	\$ 3,226,569	\$ 3,818,557	\$ 4,227,927	\$ 1,879,983	\$ 3,879,317	\$ 4,274,983	\$ 395,666	\$ 47,056	1.1%
Overtime	103,471	122,240	55,599	116,650	32,045	115,900	115,900	-	(750)	-0.6%
Salary Adjustment/Bonus Pool	-	-	-	-	-	-	105,200	105,200	105,200	-
Internship	-	4,356	-	3,000	-	3,000	-	(3,000)	(3,000)	-100.0%
LEO Special Separation Allowance	-	-	24,122	14,707	6,831	26,955	39,418	12,463	24,711	168.0%
Longevity	48,885	52,095	54,427	61,762	28,790	62,162	60,372	(1,790)	(1,390)	-2.3%
Unemployment Claims	-	-	426	14,000	2,805	14,000	14,000	-	-	-
Holiday Pay	-	13,400	14,700	17,434	15,566	15,594	16,894	1,300	(540)	-3.1%
Auto Allowance	-	30,900	33,400	37,800	16,800	33,600	33,600	-	(4,200)	-11.1%
Rewards Program	-	-	-	500	-	-	4,000	4,000	3,500	700.0%
Gym Membership Reimbursements	-	626	2,138	14,400	320	14,400	-	(115,900)	(14,400)	-100.0%
Service Awards	-	1,307	1,215	1,625	775	1,625	1,625	-	-	-
Retiree Health	-	-	60,058	38,272	17,396	38,272	31,661	(6,611)	(6,611)	-17.3%
Benefits	1,287,363	1,641,211	1,887,969	2,325,415	802,567	1,765,596	2,334,887	569,291	9,472	0.4%
Total Personnel Services	4,536,325	5,092,705	5,952,611	6,873,492	2,803,878	5,970,421	7,032,540	960,619	159,048	2.3%
OPERATING EXPENSES										
Professional Services										
Professional Services - General	95,364	120,748	217,556	255,350	70,679	270,991	158,500	(112,491)	(96,850)	-37.9%
Professional Services - Legal	118,214	89,518	176,820	60,000	72,677	73,000	50,000	(23,000)	(10,000)	-16.7%
Artwork and Creative Production	41,502	13,259	16,523	20,000	6,919	20,000	22,000	2,000	2,000	10.0%
Surveys, Reports & Data	-	45,377	18,923	28,000	2,605	20,000	-	(20,000)	(28,000)	-100.0%
Physicals & Drug Screens	2,811	4,973	5,950	4,150	-	3,805	4,150	345	-	-
Fit for Duty Physicals	-	-	-	6,800	-	6,500	6,800	300	-	-
Website Maintenance	-	324	536	3,000	(47)	3,000	3,000	-	-	-
Auditors	20,200	15,100	22,500	26,950	16,875	26,950	36,000	9,050	9,050	33.6%
Temporary Help	48,472	-	-	30,000	-	-	-	-	(30,000)	-100.0%
Total Professional Services	326,563	289,300	458,808	434,250	169,708	424,246	280,450	(143,796)	(153,800)	-35.4%
Contractual Services										
Computer Technical Support	14,405	20,959	21,391	-	-	-	-	-	-	-
Landscaping	9,759	9,420	9,420	9,420	4,710	9,420	-	(9,420)	(9,420)	-100.0%
Parking Management Contract	510,370	439,710	463,541	697,170	88,848	245,000	350,000	105,000	(347,170)	-49.8%
Parking Management Shuttle	318,020	-	76,714	-	-	-	-	-	-	-
Other Contractual Services	196,058	271,753	380,858	557,385	247,546	508,087	497,215	(10,872)	(60,170)	-10.8%
Elevator Maintenance Contract	2,609	7,425	8,361	8,500	4,203	8,500	8,800	300	300	3.5%
Fire Alarm Systems Contract	19,337	13,403	15,312	14,100	-	14,100	14,280	180	180	1.3%
Total Contractual Services	1,070,558	762,670	975,597	1,286,575	345,307	785,107	870,295	85,188	(416,280)	-32.4%
Travel and Training										
Travel & Per Diem	160,775	161,370	96,375	90,300	4,011	45,342	86,700	41,358	(3,600)	-4.0%
Training & Education	25,010	32,983	19,583	29,220	3,370	21,745	49,850	28,105	20,630	70.6%
Total Travel and Training	185,785	194,354	115,958	119,520	7,381	67,087	136,550	69,463	17,030	14.2%
Communications and Freight										
Postage	3,702	5,600	5,021	6,000	1,500	3,500	5,000	1,500	(1,000)	-16.7%
Express Mail Delivery	951	2,008	463	1,500	133	1,133	1,000	(133)	(500)	-33.3%
Telecommunications	83,637	74,294	50,569	50,040	26,676	50,295	54,240	3,945	4,200	8.4%
Online Services	-	-	-	-	-	1,000	1,000	-	1,000	-
Total Communications and Freight	88,290	81,902	56,053	57,540	28,309	55,928	61,240	5,312	3,700	6.4%
Rentals and Leases										
Rentals & Leases	20,938	13,639	14,253	15,260	7,697	15,252	15,310	58	50	0.3%
Total Rentals and Leases	20,938	13,639	14,253	15,260	7,697	15,252	15,310	58	50	0.3%
Insurance										
Property & Casualty	39,909	63,200	66,733	76,600	84,043	84,043	90,000	5,957	13,400	17.5%
General Liability	28,352	28,352	33,000	36,000	35,310	35,310	45,000	9,690	9,000	25.0%
Auto Liability	16,323	17,021	19,622	21,000	22,862	22,862	27,000	4,138	6,000	28.6%
Other Insurance & Bonds	43,135	41,477	47,328	191,569	186,481	186,481	72,400	(114,081)	(119,169)	-62.2%
Worker's Compensation Insurance	73,524	109,877	110,826	141,000	63,982	63,982	100,000	36,018	(41,000)	-29.1%
Total Insurance	201,243	259,927	277,509	466,169	392,678	392,678	334,400	(58,278)	(131,769)	-28.3%
Utility Services										
Electric Service	305,524	330,578	322,953	403,617	138,338	345,700	349,317	3,617	(54,300)	-13.5%
Gas Service	35,001	39,089	31,568	51,000	7,681	36,000	40,000	4,000	(11,000)	-21.6%
Water/Sewer Service	71,821	83,167	52,708	90,500	9,306	85,100	90,250	5,150	(250)	-0.3%
Total Utility Services	412,346	452,834	407,229	545,117	155,325	466,800	479,567	12,767	(65,550)	-12.0%
Repairs and Maintenance										
Other Repairs & Maintenance	21,735	27,401	17,865	18,200	7,492	17,600	22,800	5,200	4,600	25.3%
Terminal, Buildings and Grounds	195,816	164,609	155,947	216,427	59,171	110,000	150,000	40,000	(66,427)	-30.7%
Permits, Licenses and Fees	-	-	850	1,000	660	1,000	1,000	-	-	-
Vehicles and Heavy Equipment	39,617	224,239	78,501	80,000	58,369	59,000	60,000	1,000	(20,000)	-25.0%
Airport and Airfield Equipment	6,836	55,954	8,753	15,000	4,129	9,500	10,000	500	(5,000)	-33.3%
Total Repairs and Maintenance	264,004	472,203	261,916	330,627	129,821	197,100	243,800	46,700	(86,827)	-26.3%

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2021-2022**

	Historical, Actual Expenses			FY 2020-2021			Proposed Budget Fiscal Year 2021-2022	Difference Est FY20-21 To Budget FY21-22	Difference Bud FY20-21 To Budget FY21-22	% Change Bud FY20-21 To Budget FY21-22
	Fiscal Year 2017-2018	Fiscal Year 2018-2019	Fiscal Year 2019-2020	Fiscal Year 2020-2021 Budget	12/31/20 FYTD Actual Expenses	Projection for Full Fiscal Year				
Expenses										
Printing & Binding										
Printing & Binding	7,651	9,894	13,826	12,830	865	11,280	9,980	(1,300)	(2,850)	-22.2%
Banners	702	-	-	-	-	-	-	-	-	-
Total Printing & Binding	8,353	9,894	13,826	12,830	865	11,280	9,980	(1,300)	(2,850)	-22.2%
Promotional Activities										
Radio	36,145	67,660	7,200	11,000	11,760	12,100	10,000	(2,100)	(1,000)	-9.1%
Billboards	41,025	12,512	22,675	32,500	-	24,700	24,000	(700)	(8,500)	-26.2%
Print	11,926	15,909	12,869	6,100	-	5,800	6,100	300	-	-
TV	106,929	19,600	-	-	-	-	-	-	-	-
Web Advertising	39,762	59,488	59,804	120,950	5,566	70,000	95,000	25,000	(25,950)	-21.5%
Air Service Development	824	3,409	6,238	2,300	71	2,300	2,300	-	-	-
Other Promotional Events/Sponsorships	3,500	8,360	6,363	1,500	5,040	5,040	6,500	1,460	5,000	333.3%
Community Events/Exhibits/Sponsorships	42,781	82,892	33,913	67,700	1,314	27,000	66,200	39,200	(1,500)	-2.2%
Employee/Tenant Events	31,620	31,587	16,525	26,225	8,060	20,735	23,725	2,990	(2,500)	-9.5%
Wellness	5,037	6,445	3,264	4,500	546	1,616	3,500	1,884	(1,000)	-22.2%
Total Promotional Activities	319,549	307,862	168,851	272,775	32,357	169,291	237,325	68,034	(35,450)	-13.0%
Other Current Charges and Obligations										
Legal Notices & Advertising	7,287	5,412	845	7,000	-	2,500	4,750	2,250	(2,250)	-32.1%
Credit Card & Bank Fees	91,141	51,093	44,052	55,600	17,917	42,000	45,300	3,300	(10,300)	-18.5%
Recruiting Expense	8,570	2,483	8,056	4,000	390	2,000	2,100	2,100	2,100	100.0%
Other Current Charges & Obligations	8,570	2,483	8,056	4,000	390	2,000	3,500	1,500	(500)	-12.5%
In Terminal Advertising	7,636	1,538	6,450	1,500	-	1,500	1,500	-	-	-
Total Other Current Charges and Obligations	114,634	60,527	59,403	68,100	18,307	48,000	57,150	9,150	(10,950)	-16.1%
Operating Supplies										
Office Supplies	6,687	6,959	6,874	7,500	2,292	5,292	7,000	1,708	(500)	-6.7%
Vehicle Fuel	50,686	26,230	36,462	35,000	17,043	35,000	40,000	5,000	5,000	14.3%
Shop Supplies	3,034	2,480	1,063	3,000	634	2,500	3,000	500	-	-
Other Operating Supplies	71,037	101,105	75,142	94,300	23,170	73,371	87,100	13,729	(7,200)	-7.6%
Art Program Supplies	1,014	731	1,152	1,000	90	1,000	1,000	-	-	-
Promotional Supplies	14,226	18,105	12,238	12,000	1,365	9,000	10,000	1,000	(2,000)	-16.7%
Holiday Decorations	4,116	2,031	1,575	1,980	302	1,980	1,000	(980)	(980)	-49.5%
Chemicals and Safety	6,562	52,698	984	76,600	4,697	27,000	48,000	21,000	(28,600)	-37.3%
Small Tools and Equipment	20,662	23,765	6,384	10,500	5,532	9,503	8,000	(1,503)	(2,500)	-23.8%
Custodial Supplies	8,544	33,929	46,347	27,300	5,145	27,300	27,000	(300)	(300)	-1.1%
Custodial Consumables	40,608	43,451	64,401	55,500	15,641	50,000	52,500	2,500	(3,000)	-5.4%
Operating Furniture, Fixtures, Equipment and Software	93,362	99,588	65,018	55,173	6,164	50,725	54,200	3,475	(973)	-1.8%
Uniforms	13,221	23,550	13,225	21,400	9,756	17,500	19,900	2,400	(1,500)	-7.0%
Firefighter Equipment	3,093	1,453	1,460	29,000	2,506	29,000	19,750	(9,250)	(9,250)	-31.9%
Total Operating Supplies	336,852	436,074	332,325	430,253	94,337	339,171	378,450	39,279	(51,803)	-12.0%
Books, Publications, Subscriptions & Memberships										
Books, Publications, Compact Disks, Videos & Subscriptions	1,930	6,681	6,488	13,178	1,475	11,828	7,895	(3,933)	(5,283)	-40.1%
Dues & Memberships	44,143	44,067	57,549	65,050	50,780	58,123	59,565	1,442	(5,485)	-8.4%
Licenses and Certification Fees	120	120	280	1,280	-	1,120	1,320	200	40	3.1%
Total Books, Publications, Subscriptions & Mem.	46,193	50,868	64,317	79,508	52,255	71,071	68,780	(2,291)	(10,728)	-13.5%
Emergency Repair	32,184	24,015	6,272	50,000	-	50,000	50,000	-	-	-
TOTAL SERVICES & MATERIALS	3,427,492	3,416,066	3,212,317	4,168,524	1,434,347	3,093,011	3,223,297	130,286	(945,227)	-22.7%
TOTAL OPERATING EXPENSES, INCLUDING EMERGENCY REPAIR EXPENSE	\$ 7,963,817	\$ 8,508,771	\$ 9,164,928	\$ 11,042,016	\$ 4,238,225	\$ 9,063,432	\$ 10,255,837	\$ 1,090,905	\$ (786,179)	-7.1%
								12.0%	-7.1%	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Administrative
Fiscal Year 2021/2022
Variance Analysis

Acct #	Description	FY 2022 Budget	FY2021 Budget		FY2021 Estimated Actual				FY2020 Actual			FY 2019 Actual	
			FY 2021 Budget	Increase/Decrease		FY 2021 Actual 6 Months	FY 2021 Estimate	Increase/Decrease		FY 2020 Actual	Increase/Decrease		
				Amount	Percent			Amount	Percent		Amount		Percent
500000	Salaries	141,446	141,701	(255)	-0.18%	68,722	137,444	4,002	2.91%	228,740	(87,294)	-38.16%	95,801
501000	Internship	0	3,000	(3,000)	-100.00%	0	3,000	(3,000)	-100.00%	0	0	100%	4,356
502000	Salary Adjustment Pool	105,200	0	105,200	100%	0	0	105,200	100%	0	105,200	100%	0
503000	Longevity	749	749	0	0.00%	0	749	0	0.00%	3,753	(3,004)	-80.04%	2,663
504000	Unemployment Claims	14,000	14,000	0	0.00%	2,805	14,000	0	0.00%	426	13,574	3185.85%	0
506000	Holiday Pay	433	433	0	0.00%	433	433	0	0.00%	650	(217)	-33.35%	433
507000	Auto Allowance	2,400	3,000	(600)	-20.00%	1,200	2,400	0	0.00%	2,200	200	9.09%	1,600
507100	Rewards Program	4,000	0	4,000	100%	0	0	4,000	100%	0	4,000	100%	0
507200	Gym Membership Reimbursements	0	14,400	(14,400)	-100.00%	320	14,400	(14,400)	-100.00%	2,139	(2,139)	-100.00%	626
507300	Service Awards	1,625	1,625	0	0.00%	775	1,625	0	0.00%	1,215	410	33.74%	1,307
507500	Candidate referral	2,000	0	2,000	100%	100	100	1,900	1900.00%	0	2,000	100%	0
	LEO Special Separation Allowance	0	0	0	100%	0	0	0	100%	0	0	100%	0
521000	Retiree Health	31,661	38,272	(6,611)	-17.27%	17,396	38,272	(6,611)	-17.27%	60,058	(28,397)	-47.28%	98,597
510000	FICA Taxes	13,385	13,385	0	0.00%	5,237	10,559	2,826	26.76%	17,286	(3,901)	-22.57%	7,825
511000	LGERS retirement	16,224	14,518	1,706	11.75%	7,016	14,033	2,191	15.61%	20,120	(3,896)	-19.37%	7,326
511200	401k	7,110	7,110	0	0.00%	3,436	6,872	238	3.46%	11,652	(4,542)	-38.98%	4,968
520000	Medical & ACA Reinsurance Fees	35,656	26,599	9,057	34.05%	13,736	29,152	6,504	22.31%	35,838	(182)	-0.51%	19,855
522000	Dental	1,435	1,096	339	30.93%	598	1,258	177	14.07%	1,433	2	0.17%	1,070
523000	Vision Insurance	155	152	3	1.97%	69	140	15	10.71%	160	(5)	-3.06%	146
524000	Life Insurance	693	693	0	0.00%	368	699	(6)	-0.86%	822	(129)	-15.74%	466
525000	Disability	1,287	1,287	0	0.00%	784	1,401	(114)	-8.14%	1,340	(53)	-3.93%	966
530000	Tuition Reimbursement	0	0	0	100%	0	0	0	100%	2,496	(2,496)	-100.00%	5,000
531000	Cell Phone Allowance	1,632	1,632	0	0.00%	732	1,632	0	0.00%	2,771	(1,139)	-41.10%	1,098
	Total Benefits	77,577	66,472	11,105	16.71%	31,976	65,746	11,831	18.00%	93,918	(16,341)	-17.40%	48,720
	Total Personal Services	381,091	283,652	97,439	34.35%	123,728	278,169	102,922	37.00%	393,098	(8,372)	-2.13%	254,103
600000	Professional Services - General	1,750	1,750	0	0.00%	150	1,650	100	6.06%	2,229	(479)	-21.50%	1,430
604000	Physicals and Drug Screens	4,150	4,150	0	0.00%	2,605	3,805	345	9.07%	5,950	(1,800)	-30.25%	4,973
605000	Fit for Duty Physicals	6,800	6,800	0	0.00%	0	6,500	300	4.62%	0	6,800	100%	0
616000	Other Contractual Services	0	0	0	0.00%	0	0	0	0.00%	0	0	0.00%	415
620000	Travel, Per Diem, Conference Registration	0	2,100	(2,100)	-100.00%	453	953	(953)	-100.00%	1,143	(1,143)	-100.00%	2,232
621000	Training & Education	1,000	1,500	(500)	-33.33%	0	500	500	100.00%	119	881	740.34%	9,199
700000	Postage	5,000	6,000	(1,000)	-16.67%	1,500	3,500	1,500	42.86%	5,021	(21)	-0.42%	5,600
701000	Express Mail Delivery	1,000	1,500	(500)	-33.33%	133	1,133	(133)	-11.70%	463	537	115.81%	2,008
740000	Rentals and Leases	510	510	0	0.00%	202	502	8	1.56%	475	35	7.29%	442
750000	Property and Casualty Insurance	90,000	76,600	13,400	17.49%	84,043	84,043	5,957	7.09%	66,733	23,267	34.87%	63,200
751000	General Liability	45,000	36,000	9,000	25.00%	35,310	35,310	9,690	27.44%	33,000	12,000	36.36%	28,352
751500	Auto Liability	27,000	21,000	6,000	28.57%	22,862	22,862	4,138	18.10%	19,622	7,378	37.60%	17,021
752000	Other Insurance & Bonds	72,400	191,569	(119,169)	-62.21%	186,481	186,481	(114,081)	-61.18%	47,328	25,072	52.98%	41,477
752500	Worker's Compensation Insurance	100,000	141,000	(41,000)	-29.08%	63,982	63,982	36,018	56.29%	110,826	(10,826)	-9.77%	109,877
630000	Printing & Binding	200	300	(100)	-33.33%	0	0	200	100%	191	9	4.84%	687
646000	Other Community Events/Exhibits/Sponsorship	500	500	0	0.00%	50	300	200	66.67%	479	21	4.43%	335
647000	Employee/Tenant Appreciation	11,125	11,625	(500)	-4.30%	7,935	9,935	1,190	11.98%	11,018	107	0.97%	20,857
648000	Wellness	3,500	4,500	(1,000)	-22.22%	546	1,616	1,884	116.56%	3,264	236	7.24%	6,445
650000	Legal Notices & Advertising	750	3,000	(2,250)	-75.00%	0	0	750	100%	845	(95)	-11.24%	5,412
654000	Recruiting Expenses	2,100	0	2,100	100%	0	0	2,100	100%	0	2,100	100%	0
667000	Office Supplies	7,000	7,500	(500)	-6.67%	2,292	5,292	1,708	32.28%	6,596	404	6.13%	6,876
661500	Operating Supplies	2,000	3,000	(1,000)	-33.33%	338	838	1,162	138.73%	3,232	(1,232)	-38.12%	4,124
665500	Operating Furniture, Fixtures and Equipment	0	0	0	100%	0	0	0	100%	3,693	(3,693)	-100.00%	9,612
670000	Dues & Memberships	1,560	1,795	(235)	-13.09%	195	1,395	165	11.83%	371	1,189	320.49%	1,740
671000	Books & Publications	0	0	0	100%	0	0	0	100%	29	(29)	-100.00%	0
661500	Operating Supplies (Safety)	0	0	0	100%	0	0	0	100%	408	(408)	-100.00%	0
670000	Dues & Memberships (Safety)	0	0	0	100%	0	0	0	100%	937	(937)	-100.00%	0
	Total Services & Mat'ls.	383,345	522,699	(139,354)	-26.66%	409,075	430,595	(47,250)	-10.97%	323,972	60,718	18.74%	342,314
	Department Total	764,436	806,351	(41,915)	-5.20%	532,803	708,764	55,672	7.85%	717,070	52,346	7.30%	596,417

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

Executive

Fiscal Year 2021/2022

Variance Analysis

Acct #	Description	FY2021 Budget				FY2021 Estimated Actual				FY2020 Actual			FY2019
		FY 2022 Budget	FY 2021 Budget	Increase/Decrease		FY 2021 Actual 6 Months	FY 2021 Estimate	Increase/Decrease		FY 2020 Actual	Increase/Decrease		FY 2019 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	473,400	474,295	(895)	-0.19%	222,236	460,444	12,956	2.81%	308,991	164,409	53.21%	335,331
503000	Longevity	12,792	11,232	1,560	13.89%	1,759	11,232	1,560	13.89%	8,112	4,680	57.69%	7,734
506000	Holiday Pay	650	650	0	0.00%	623	650	0	0.00%	420	230	54.94%	419
507000	Auto Allowance	12,600	12,600	0	0.00%	6,300	12,600	0	0.00%	7,200	5,400	75.00%	8,200
507400	Allocated Benefits	1,000	1,000	0	0.00%	0	1,000	0	0.00%	0	1,000	100%	0
510000	FICA Taxes	38,924	38,812	112	0.29%	8,624	27,796	11,128	40.03%	17,709	21,215	119.80%	20,225
511000	LGERS retirement	55,475	49,481	5,994	12.11%	22,561	47,435	8,040	16.95%	26,321	29,154	110.76%	25,585
511100	457 Retirement	8,472	8,472	0	0.00%	4,236	8,472	0	0.00%	8,472	0	0.00%	8,330
511200	401k	24,310	24,232	78	0.32%	11,048	23,229	1,081	4.65%	14,537	9,773	67.22%	16,776
520000	Medical	56,064	55,063	1,001	1.82%	22,899	50,366	5,698	11.31%	28,172	27,892	99.01%	31,091
522000	Dental	3,128	3,072	56	1.82%	1,332	2,721	407	14.96%	1,386	1,742	125.64%	2,749
523000	Vision Insurance	310	305	5	1.64%	98	201	109	54.23%	117	193	165.05%	232
524000	Life Insurance	1,614	1,614	0	0.00%	829	1,622	(8)	-0.49%	820	794	96.85%	1,132
525000	Disability	3,663	3,663	0	0.00%	2,049	3,853	(190)	-4.93%	2,730	933	34.18%	3,206
531000	Cell Phone Allowance	3,264	3,264	0	0.00%	931	3,264	0	0.00%	1,506	1,758	116.73%	2,207
	Total Benefits	196,224	188,978	7,246	3.83%	74,607	169,959	26,265	15.45%	101,770	94,454	92.81%	111,533
	Total Personal Services	695,666	687,755	7,911	1.15%	305,525	654,885	40,781	6.23%	426,493	267,415	62.70%	463,217
600000	Professional Services - General	20,000	30,000	(10,000)	-33.33%	48,315	100,000	(80,000)	-80.00%	52,172	(32,172)	-61.67%	69,171
601000	Professional Services - Legal	50,000	60,000	(10,000)	-16.67%	72,677	73,000	(23,000)	-31.51%	176,820	(126,820)	-71.72%	95,806
620000	Travel, Per Diem, Conference Registration	52,500	60,000	(7,500)	-12.50%	1,802	30,000	22,500	75.00%	45,319	7,181	15.85%	83,619
621000	Training & Education	1,500	1,500	0	0.00%	0	1,000	500	50.00%	1,031	469	45.45%	191
702000	Online Services	1,000	1,000	0	0.00%	418	1,000	0	0.00%	0	1,000	100%	441
630000	Printing & Binding	250	500	(250)	-50.00%	0	250	0	0.00%	0	250	100%	149
645000	Promotional Events/Sponsorships	5,000	0	5,000	100%	0	0	5,000	100%	5,000	0	0.00%	10,000
647000	Employee/Tenant Appreciation	1,500	2,500	(1,000)	-40.00%	0	1,000	500	50.00%	0	1,500	100%	2,117
651000	Other Current Charges & Obligations	3,500	4,000	(500)	-12.50%	390	2,000	1,500	75.00%	8,056	(4,556)	-56.55%	2,483
661500	Operating Supplies	350	350	0	0.00%	433	433	(83)	-19.17%	411	(61)	-14.76%	224
662500	Promotional Items	1,000	1,500	(500)	-33.33%	0	1,000	0	0.00%	0	1,000	100%	0
665500	Operating Furniture, Fixtures and Equipment	750	1,000	(250)	-25.00%	125	750	0	0.00%	3,043	(2,293)	-75.36%	5,048
670000	Dues & Memberships	45,900	50,900	(5,000)	-9.82%	46,478	46,478	(578)	-1.24%	46,172	(272)	-0.59%	32,519
671000	Books & Publications	500	1,600	(1,100)	-68.75%	209	500	0	0.00%	503	(3)	-0.60%	1,970
702000	Telecommunications		0	0	100%	0	0	0	100%	563	(563)	-100.00%	
	Total Services & Mat'ls.	183,750	214,850	(31,100)	-14.48%	170,845	257,411	(73,661)	-28.62%	339,089	(155,339)	-45.81%	303,738
	Department Total	879,416	902,605	(23,189)	-2.57%	476,370	912,296	(32,880)	-3.60%	765,583	112,075	14.64%	766,955

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Finance

BASIC OPERATING BUDGET

FY 2021-2022

Department #	40		

New World Account Numbers	Description	Item Amount	Summary Amount
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PERSONNEL SERVICES			
10.40.10.100.500000	Salaries	250,842	250,842
10.40.10.100.503000	Longevity	3,797	3,797
10.40.10.100.506000	Holiday Pay	650	650
10.40.10.100.507000	Auto Allowance	2,400	2,400
	<u>Benefits:</u>		136,238
10.40.10.100.510000	FICA Taxes	19,809	
10.40.10.100.511000	LGERS Retirement	29,054	
10.40.10.100.511200	401k	12,732	
10.40.10.100.520000	Medical	66,636	
10.40.10.100.522000	Dental	2,761	
10.40.10.100.523000	Vision	232	
10.40.10.100.524000	Life Insurance	1,138	
10.40.10.100.525000	Disability	2,244	
10.40.10.100.531000	Cell Phone Allowance	1,632	
			393,927

OPERATING EXPENSES			
10.40.10.100.600000	Professional Services - General		15,000
	Tyler Tech, GCR, Landrum Brown	6,000	
	Actuary Report-Retiree Health / LEO SSA	9,000	
10.40.10.100.607000	Auditing Services		36,000
	Annual Financial Audit	30,000	
	Audit - Major Programs	3,000	
	Pension Examination	3,000	
10.40.10.100.620000	Travel, Per Diem, Conference Registration		-
	ACI Conference	-	
10.40.10.100.621000	Training & Education		700
	CPE	700	
10.40.10.100.653000	Credit Card Fees & Bank Charges		45,300
	Credit Card Fees	1,200	
	Trustee Fees	4,100	
	Bank Charges	40,000	
10.40.10.100.661500	Operating Supplies		700
	Check stock, Envelopes, W-2 forms, etc	700	
10.40.10.100.665500	Operating Furniture, Fixtures, Equipment and Software		500
	Greater than \$100 & up to \$5,000		
	Finance Equipment	500	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
FINANCE
Fiscal Year 2021/2022
Variance Analysis

Acct #	Description	FY 2022 Budget	FY2021 Budget		FY2021 Estimated Actual				FY2020 Actual			FY 2019	
			FY 2021 Budget	Increase/Decrease		FY 2021 Actual 6 Months	FY 2021 Estimate	Increase/Decrease		FY 2020 Actual	Increase/Decrease		FY 2019 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	250,842	252,097	(1,255)	-0.50%	119,917	239,834	11,008	4.59%	252,285	(1,443)	-0.57%	224,942
503000	Longevity	3,797	3,397	400	11.78%	3,797	3,797	0	0.00%	2,380	1,417	59.54%	1,112
506000	Holiday Pay	650	650	0	0.00%	650	650	0	0.00%	650	0	0.04%	650
507000	Auto Allowance	2,400	3,000	(600)	-20.00%	1,200	2,400	0	0.00%	2,400	0	0.00%	2,400
510000	FICA Taxes	19,809	19,779	30	0.15%	9,211	18,090	1,719	9.50%	17,959	1,850	10.30%	17,001
511000	LGERS retirement	29,054	25,958	3,096	11.93%	12,631	24,875	4,179	16.80%	21,848	7,206	32.98%	17,422
511200	401k	12,732	12,712	20	0.16%	6,186	12,182	550	4.51%	12,063	669	5.55%	11,126
520000	Medical	66,636	56,977	9,659	16.95%	20,219	48,630	18,006	37.03%	49,662	16,974	34.18%	40,677
522000	Dental	2,761	2,711	50	1.84%	1,138	2,371	390	16.45%	2,036	725	35.61%	2,793
523000	Vision Insurance	232	228	4	1.75%	96	200	32	16.00%	166	66	40.06%	225
524000	Life Insurance	1,138	1,138	0	0.00%	604	1,122	16	1.43%	805	333	41.37%	794
525000	Disability	2,244	2,244	0	0.00%	1,189	2,208	36	1.63%	1,525	719	47.18%	1,896
531000	Cell Phone Allowance	1,632	1,632	0	0.00%	711	1,632	0	0.00%	1,632	0	0.00%	1,632
	Total Benefits	136,238	123,379	12,859	10.42%	51,985	111,310	24,928	22.40%	107,695	28,543	26.50%	93,566
	Total Personal Services	393,927	382,523	11,404	2.98%	177,549	357,991	35,936	10.04%	365,409	28,518	8.84%	322,670
600000	Professional Services - General	15,000	20,400	(5,400)	-26.47%	0	16,400	(1,400)	-8.54%	581	14,419	2480.65%	(416)
607000	Auditors	36,000	26,950	9,050	33.58%	16,875	26,950	9,050	33.58%	22,500	13,500	60.00%	15,100
620000	Travel, Per Diem, Conference Registration	0	0	0	100%	89	89	(89)	-100.00%	(1,202)	1,202	-100.00%	2,209
621000	Training & Education	700	1,000	(300)	-30.00%	199	1,000	(300)	-30.00%	973	(273)	-28.06%	882
653000	Bank Charges & Credit Card Fees	45,300	55,600	(10,300)	-18.53%	17,917	42,000	3,300	7.86%	44,052	1,248	2.83%	51,093
661500	Operating Supplies	700	1,000	(300)	-30.00%	99	1,000	(300)	-30.00%	270	430	159.33%	463
665500	Operating Furniture, Fixtures and Equipment	500	500	0	0.00%	0	0	500	100%	0	500	100%	472
670000	Dues & Memberships	755	830	(75)	-9.04%	0	830	(75)	-9.04%	785	(30)	-3.82%	758
671000	Books & Publications	0	0	0	100%	0	0	0	100%	0	0	100%	0
672000	Licenses & Certifications	120	120	0	0.00%	0	120	0	0.00%	120	0	0.00%	120
	Total Services & Mat'ls.	99,075	106,400	(7,325)	-6.88%	35,179	88,389	10,686	12.09%	68,079	30,996	43.85%	70,681
	Department Total	493,002	488,923	4,079	0.83%	212,727	446,380	46,622	10.44%	433,489	59,513	15.13%	393,351

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
GUEST SERVICES
Fiscal Year 2021/2022
Variance Analysis

Acct #	Description	FY2021 Budget				FY2021 Estimated Actual				FY2020 Actual			FY 2019
		FY 2022 Budget	FY 2021 Budget	Increase/Decrease		FY 2021 Actual 6 Months	FY 2021 Estimate	Increase/Decrease		FY 2020 Actual	Increase/Decrease		FY 2019 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	165,265	165,395	(130)	-0.08%	78,056	141,999	23,266	16.38%	147,670	17,595	11.92%	143,359
500016	Longevity	2,606	2,349	257	10.94%	1,770	2,349	257	10.94%	2,349	257	10.93%	1,685
500020	Overtime	2,400	2,400	0	0.00%	1,723	2,400	0	0.00%	3,039	(639)	-21.04%	2,817
500023	Holiday Pay	1,516	1,516	0	0.00%	1,516	1,516	0	0.00%	1,516	0	0.00%	1,516
507000	Auto Allowance	3,000	3,000	0	0.00%	1,500	3,000	0	0.00%	3,000	0	0.00%	2,500
500050	FICA Taxes	13,381	13,361	20	0.15%	6,372	11,646	1,735	14.90%	11,820	1,561	13.21%	11,429
500070	LGERS retirement	12,022	10,732	1,290	12.02%	5,876	10,367	1,655	15.96%	8,874	3,148	35.47%	7,363
500080	401k	5,268	5,256	12	0.23%	2,877	5,076	192	3.78%	4,902	366	7.46%	4,700
500160	Medical	27,083	25,594	1,489	5.82%	9,463	20,722	6,361	30.70%	22,989	4,094	17.81%	20,089
500260	Dental	797	783	14	1.79%	460	955	(158)	-16.54%	796	1	0.13%	861
500265	Vision Insurance	155	152	3	1.97%	64	133	22	16.54%	119	36	30.57%	153
500360	Life Insurance	521	521	0	0.00%	278	512	9	1.76%	372	149	40.15%	384
500460	Disability	825	825	0	0.00%	438	806	19	2.36%	675	150	22.20%	840
500500	Cell Phone Allowance	975	975	0	0.00%	450	975	0	0.00%	937	38	4.01%	975
	Total Benefits	61,027	58,199	2,828	4.86%	26,278	51,192	9,835	19.21%	51,484	9,543	18.54%	46,794
	Total Personal Services	235,814	232,859	2,955	1.27%	110,843	202,456	33,358	16.48%	209,059	26,718	12.78%	198,671
650000	Travel, Per Diem, Conference Registration	0	0	0	100%	0	0	0	100%	2,081	(2,081)	-100.00%	2,202
651000	Training & Education	0	1,000	(1,000)	-100.00%	0	1,000	(1,000)	-100.00%	0	0	100%	198
730000	Printing & Binding	1,530	1,530	0	0.00%	0	1,530	0	0.00%	0	1,530	100%	922
740115	Employee/Tenant Appreciation	6,000	7,000	(1,000)	-14.29%	125	7,000	(1,000)	-14.29%	2,927	3,073	105.02%	4,602
750200	In Terminal Advertising	1,500	1,500	0	0.00%	0	1,500	0	0.00%	6,450	(4,950)	-76.75%	1,994
771000	Operating Furniture, Fixtures and Equipment	350	350	0	0.00%	0	350	0	0.00%	190	160	84.52%	1,416
771500	Uniforms	3,500	4,000	(500)	-12.50%	0	4,000	(500)	-12.50%	1,275	2,225	174.57%	4,358
780100	Dues & Memberships	310	310	0	0.00%	0	310	0	0.00%	425	(115)	-27.10%	310
	Total Services & Mat'ls.	13,190	15,690	(2,500)	-15.93%	125	15,690	(2,500)	-15.93%	13,347	(157)	-1.18%	16,002
	Department Total	249,004	248,549	455	0.18%	110,968	218,146	30,858	14.15%	222,406	26,560	11.94%	214,673

Comments

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Information Technology
Fiscal Year 2021/2022
Variance Analysis

Acct #	Description	FY 2022 Budget	FY2021 Budget				FY2021 Estimated Actual				FY2020 Actual			FY 2019
			FY 2021 Budget	Increase/Decrease		FY 2021 Actual 6 Months	FY 2021 Estimate	Increase/Decrease		FY 2020 Actual	Increase/Decrease		FY 2019 Actual	
				Amount	Percent			Amount	Percent		Amount	Percent		
500000	Salaries	336,336	342,829	(6,493)	-1.89%	160,591	322,253	14,083	4.37%	332,156	4,180	1.26%	269,122	
503000	Longevity	3,920	4,850	(930)	-19.18%	3,669	4,850	(930)	-19.18%	2,690	1,230	45.72%	1,458	
506000	Holiday Pay	1,083	1,083	0	0.00%	1,083	1,083	0	0.00%	1,083	0	0.01%	866	
507000	Auto Allowance	2,400	3,000	(600)	-20.00%	1,200	2,400	0	0.00%	2,400	0	0.00%	2,400	
510000	FICA Taxes	26,330	26,864	(534)	-1.99%	12,398	24,476	1,854	7.57%	24,056	2,274	9.45%	20,003	
511000	LGERS retirement	38,823	35,453	3,370	9.51%	16,771	33,276	5,547	16.67%	29,077	9,746	33.52%	20,889	
511200	401k	17,013	17,362	(349)	-2.01%	8,213	16,296	717	4.40%	16,046	967	6.02%	13,229	
520000	Medical	65,563	62,909	2,654	4.22%	20,203	48,265	17,298	35.84%	54,398	11,165	20.52%	44,687	
522000	Dental	3,742	3,675	67	1.82%	1,460	3,131	611	19.51%	2,840	902	31.77%	3,486	
523000	Vision Insurance	388	381	7	1.84%	144	317	71	22.40%	290	98	34.01%	303	
524000	Life Insurance	1,713	1,663	50	3.01%	819	1,574	139	8.83%	1,193	520	43.58%	1,133	
525000	Disability	3,076	2,975	101	3.39%	1,513	2,894	182	6.29%	4,493	(1,417)	-31.54%	2,642	
531000	Cell Phone Allowance	6,189	6,189	0	0.00%	2,775	6,189	0	0.00%	5,839	350	6.00%	4,908	
	Total Benefits	162,837	157,471	5,366	3.41%	64,296	136,418	26,419	19.37%	140,632	22,205	15.79%	113,680	
	Total Personal Services	506,576	509,233	(2,657)	-0.52%	230,838	467,004	39,572	8.47%	476,561	29,664	6.22%	385,126	
600000	Professional Services - General	16,000	17,200	(1,200)	-6.98%	2,438	17,200	(1,200)	-6.98%	12,775	3,225	25.24%	15,556	
606000	Website Maintenance	3,000	3,000	0	0.00%	(47)	3,000	0	0.00%	536	2,464	459.83%	324	
610000	Computer Tech. Support	0	0	0	100%	0	0	0	100%	21,391	(21,391)	-100.00%	20,959	
616000	Other Contractual Services	342,945	394,076	(51,131)	-12.97%	201,504	394,077	(51,132)	-12.98%	185,348	157,597	85.03%	64,966	
620000	Travel, Per Diem, Conference Registration	1,300	1,300	0	0.00%	44	800	500	62.50%	1,810	(510)	-28.16%	3,986	
621000	Training & Education	3,500	6,000	(2,500)	-41.67%	0	6,000	(2,500)	-41.67%	980	2,520	257.27%	3,190	
702000	Telecommunications	52,800	47,600	5,200	10.92%	24,033	47,600	5,200	10.92%	43,813	8,987	20.51%	74,587	
740000	Rentals and Leases	14,800	14,750	50	0.34%	7,494	14,750	50	0.34%	13,778	1,022	7.42%	13,197	
760000	General Repairs and Maintenance	20,000	15,000	32,900	219.33%	6,075	15,000	32,900	219.33%	17,440	30,460	174.65%	24,266	
661500	Operating Supplies	47,900	53,400	(8,900)	-16.67%	11,186	36,400	8,100	22.25%	34,540	9,960	28.84%	26,887	
665500	Operating Furniture, Fixtures and Equipment	44,500	42,225	2,275	5.39%	3,290	42,225	2,275	5.39%	46,323	(1,823)	-3.93%	63,998	
670000	Dues & Memberships	825	450	375	83.33%	357	400	425	106.25%	160	665	415.88%	240	
671000	Books & Publications	110	250	(140)	-56.00%	0	250	(140)	-56.00%	668	(558)	-83.52%	1,413	
	Total Services & Mat'ls.	547,680	595,251	(23,071)	-3.88%	256,374	577,702	(5,522)	-0.96%	379,561	192,619	50.75%	313,569	
	Department Total	1,054,256	1,104,484	(25,728)	-2.33%	487,212	1,044,706	34,050	3.26%	856,122	222,284	25.96%	698,695	

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Marketing & Public Relations
Fiscal Year 2021/2022
Variance Analysis

Acct #	Description	FY2021 Budget				FY2021 Estimated Actual				FY2020 Actual			FY 2019
		FY 2022 Budget	FY 2021 Budget	Increase/Decrease		FY 2021 Actual 6 Months	FY 2021 Estimate	Increase/Decrease		FY 2020 Actual	Increase/Decrease		FY 2019 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	175,814	177,622	(1,808)	-1.02%	83,905	167,810	8,004	4.77%	199,588	(23,774)	-11.91%	191,651
503000	Longevity	4,546	4,546	0	0.00%	4,546	4,546	0	0.00%	3,356	1,190	35.45%	2,164
505000	Overtime	0	750	(750)	-100.00%	0	0	0	100%	0	0	100%	265
506000	Holiday Pay	433	650	(217)	-33.38%	433	433	0	0.00%	650	(217)	-33.35%	650
507000	Auto Allowance	3,600	4,200	(600)	-14.29%	1,800	3,600	0	0.00%	3,600	0	0.00%	3,600
510000	FICA Taxes	14,123	14,260	(137)	-0.96%	6,826	13,268	855	6.44%	15,302	(1,179)	-7.71%	14,836
511000	LGERS retirement	20,579	18,576	2,003	10.78%	9,030	17,597	2,982	16.95%	17,972	2,607	14.51%	14,870
511200	401k	9,018	9,097	(79)	-0.87%	4,422	8,617	401	4.65%	9,930	(912)	-9.19%	9,542
520000	Medical	33,658	27,729	5,929	21.38%	8,605	19,043	14,615	76.75%	28,014	5,644	20.15%	24,930
522000	Dental	2,123	2,085	38	1.82%	711	1,481	642	43.35%	1,592	531	33.37%	2,296
523000	Vision Insurance	155	228	(73)	-32.02%	64	133	22	16.54%	170	(15)	-8.87%	306
524000	Life Insurance	785	1,023	(238)	-23.26%	417	774	11	1.42%	723	62	8.52%	850
525000	Disability	1,571	1,914	(343)	-17.92%	832	1,545	26	1.68%	2,854	(1,283)	-44.96%	2,104
531000	Cell Phone Allowance	2,607	2,607	0	0.00%	1,177	2,607	0	0.00%	2,280	327	14.34%	2,477
	Total Benefits	84,619	77,519	7,100	9.16%	32,084	65,065	19,554	30.05%	78,837	5,782	7.33%	72,211
	Total Personal Services	269,012	265,287	3,725	1.40%	122,768	241,454	27,558	11.41%	286,031	(17,346)	-6.06%	270,541
600000	Professional Services - General	43,500	43,500	0	0.00%	14,500	43,500	0	0.00%	56,700	(13,200)	-23.28%	37,500
602000	Artwork and Creative Production	22,000	20,000	2,000	10.00%	6,919	20,000	2,000	10.00%	16,523	5,477	33.14%	16,059
603000	Surveys, Reports & Data	0	28,000	(28,000)	-100.00%	0	20,000	(20,000)	-100.00%	18,923	(18,923)	-100.00%	53,181
620000	Travel, Per Diem, Conference Registration	14,600	15,600	(1,000)	-6.41%	1,623	8,500	6,100	71.76%	15,866	(1,266)	-7.98%	21,464
621000	Training & Education	0	0	0	100%	0	0	0	100%	214	(214)	-100.00%	337
702000	Telecommunications	0	0	0	100%	(20)	0	0	100%	2,897	(2,897)	-100.00%	586
760000	General Repairs and Maintenance	800	1,200	(400)	-33.33%	0	600	200	33.33%	425	375	88.24%	1,556
630000	Printing & Binding	5,000	5,000	0	0.00%	785	5,000	0	0.00%	10,791	(5,791)	-53.67%	7,313
631000	Banners	0	0	0	100%	0	0	0	100%	0	0	100%	0
640000	Radio	10,000	11,000	(1,000)	-9.09%	11,760	12,100	(2,100)	-17.36%	7,200	2,800	38.89%	67,660
641000	Billboards	24,000	32,500	(8,500)	-26.15%	0	24,700	(700)	-2.83%	22,675	1,325	5.84%	12,512
642000	Print	6,100	6,100	0	0.00%	0	5,800	300	5.17%	12,869	(6,769)	-52.60%	15,909
643000	TV	0	0	0	100%	0	0	0	100%	0	0	100%	19,600
644000	Web Advertising	95,000	120,950	(25,950)	-21.46%	5,567	70,000	25,000	35.71%	59,804	35,196	58.85%	66,088
649000	Air Service Development	2,300	2,300	0	0.00%	71	2,300	0	0.00%	6,238	(3,938)	-63.13%	3,409
645000	Promotional Events/Sponsorships	1,500	1,500	0	0.00%	5,039	5,040	(3,540)	-70.24%	1,363	137	10.07%	860
646000	Other Community Events/Exhibits/Sponsorships	65,700	67,200	(1,500)	-2.23%	1,264	26,700	39,000	146.07%	33,434	32,266	96.51%	82,557
647000	Employee/Tenant Appreciation	4,500	4,500	0	0.00%	0	2,500	2,000	80.00%	2,299	2,201	95.77%	4,368
662000	Art Program	1,000	1,000	0	0.00%	90	1,000	0	0.00%	1,152	(152)	-13.23%	731
662500	Promotional Items	9,000	10,500	(1,500)	-14.29%	1,365	8,000	1,000	12.50%	12,238	(3,238)	-26.46%	18,105
663000	Holiday Decorations	1,000	1,980	(980)	-49.49%	302	1,980	(980)	-49.49%	1,575	(575)	-36.50%	2,031
665500	Operating Furniture, Fixtures and Equipment	600	1,848	(1,248)	-67.53%	146	400	200	50.00%	2,742	(2,142)	-78.12%	8,004
670000	Dues & Memberships	4,125	4,125	0	0.00%	1,349	4,125	0	0.00%	4,824	(699)	-14.50%	4,564
671000	Books & Publications	5,460	9,328	(3,868)	-41.47%	1,176	9,328	(3,868)	-41.47%	4,262	1,198	28.12%	3,057
	Total Services & Mat'ls.	316,185	388,131	(71,946)	-18.54%	51,936	271,573	44,612	16.43%	295,014	21,171	7.18%	447,451
	Department Total	585,197	653,418	(68,221)	-10.44%	174,704	513,027	72,170	14.07%	581,045	3,825	0.66%	717,992

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

BASIC OPERATING BUDGET

FY 2021-2022

Department #	80		
New World Account Numbers	Description	Item Amount	Summary Amount
PERSONNEL SERVICES			
10.80.15.100.500000	Salaries	1,327,152	1,327,152
10.80.15.100.503000	Longevity	18,191	18,191
10.80.15.100.505000	Overtime	45,000	45,000
10.80.15.100.506000	Holiday Pay	6,497	6,497
10.80.15.100.507000	Auto Allowance	2,400	2,400
	<u>Benefits:</u>		806,790
10.80.15.100.510000	FICA Taxes	107,254	
10.80.15.100.511000	LGERS retirement	156,927	
10.80.15.100.511200	401k	68,767	
10.80.15.100.520000	Medical	425,043	
10.80.15.100.522000	Dental	22,904	
10.80.15.100.523000	Vision	2,247	
10.80.15.100.524000	Life Insurance	7,611	
10.80.15.100.525000	Disability	11,960	
10.80.15.100.531000	Cell Phone Allowance	4,077	
			2,206,030
OPERATING EXPENSES			
	Professional Services		-
	Professional Services	-	
10.80.15.100.608000	Temporary Help		-
	Temporary Help	-	
10.80.60.100.611000	Landscaping		-
	RAC Contract	-	
10.80.80.100.612000	Parking Management Contract		350,000
	Payroll, Benefits & Operating Expenses	290,798	
	Management Fee	59,202	
10.80.80.100.613000	Parking Management - Shuttle Service		-
	Shuttle Services	-	
10.80.15.100.616000	Other Contractual Services		123,585
	Automatic Door Contract	5,000	
	Uniform Cleaning & Mats (Maintenance & Janitori	21,000	
	Load Bank Generator Test	-	
	Fire Sprinkler Inspections/Backflow/Halation	6,500	
	Halon Fire Suppression Inspection	1,000	
	Waste Removal & Recycling	18,575	
	Pest Control	1,900	
	Window Washing	9,000	
	Lobby Plants	2,250	

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

BASIC OPERATING BUDGET

FY 2021-2022

Department #	80		
New World Account Numbers	Description	Item Amount	Summary Amount
	Loading Bridge Maintenance Contract	-	
	Wildlife Hazards Assessment Mgmt Plan Update	-	
	Garage Inspection	7,500	
	RAC Waste Removal and Recycling	4,900	
	RAC Pest Control	600	
	Rental Car Custodial	45,360	
10.80.20.100.616000	Other Contractual Services		19,500
	MSE Wall Monitoring	7,500	
	Wildlife Program	12,000	
10.80.15.100.614000	Elevator Maintenance Contract		8,800
	Elevator Maintenance Contract	8,800	
10.80.15.100.615000	Fire Alarm Systems Contract		14,280
	Fire Alarm Systems-Infinity & Monitoring fees	1,000	
	Fire Alarm Systems-Siemens	13,280	
10.80.15.100.620000	Travel, Per Diem, Conference Registration		11,300
	SEC Annual Conference	2,500	
	NCAA Conference (1)	800	
	FAA Conference (1)	800	
	AAAE Conference	3,200	
	ARFF Vehicle Maintenance (Rosenbauer)	-	
	Annual Snow Symposium	2,000	
	ASOCS 139 APP Conference	1,500	
	Business Meeting Expense	500	
10.80.15.100.621000	Training & Education		26,400
	Professional Development	1,000	
	AAAE	-	
	ASOS	1,500	
	ACE	2,000	
	Airfield Marking and Maintenance	20,000	
	AGTA Annual Conference	1,900	
	Electricity - All Locations		349,317
10.80.80.100.712500	Electricity Parking Garage		
	61 Terminal Dr	30,000	
10.80.15.100.715000	Electricity TA8918 Terminal 208		
	61 Terminal Dr (727 171 5729)	115,000	
10.80.15.100.710500	Electricity TH4698 Landside Restaurant & GRAA Storage areas		
	61 Terminal Dr (183 474 0183)	4,943	
	Airside Restaurant and Freezer	16,724	
10.80.20.100.714500	Electricity TR2714 DPS Bldg New		
	136 Wright Brother Way (640-377-9462)	18,000	

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

BASIC OPERATING BUDGET

FY 2021-2022

Department #	80			
New World Account Numbers	Description	Item Amount	Summary Amount	
10.80.20.100.713000	Electricity TK0203 Maint Bldgs 15 Aviation Way (590 232 5728)	10,000		
10.80.20.100.715500	Electricity W10456 Vgate-8AW 21 Aviation Way (798 342 2663)	400		
10.80.20.100.710000	Electricity S93746 GA Sewer Lift 1 Aviation Way (153 235 5813)	750		
10.80.20.100.712000	Electricity TF3027 480V TAFRDP 61 Terminal Dr (447 711 2884)	120,000		
	Electricity YK5320 Cargo Bldg 41 Terminal Dr (527 340 0993)	-		
10.80.60.100.711500	Electricity RAC CAM S83383 87 Rental Car Dr (319 694 7927)	12,000		
10.80.80.100.711000	Electricity TH6583 WBW St Light Wright Brothers Way (317 794 7458)	5,500		
10.80.80.100.713500	Electricity YT5631 LowerOverflow (606 016 2549)	2,500		
10.80.80.100.716000	Electricity (681 029 9526)	6,000		
10.80.20.100.714000	Electricity TJ0142 134 Wright Brothers Way (635 739 7972)	7,500		
	Natural Gas - All Locations			40,000
10.80.15.100.721500	Nat Gas 635822 Terminal 61 Terminal Dr (3-1981-0349-9500)	18,000		
10.80.20.100.721000	Nat Gas 568135 Operations Office Bldg A (East) 15 Aviation Way (2-2100-7146-7120)	10,000		
10.80.20.100.722000	Nat Gas 446155 Main Bldg B (West) 15 Aviation Way (8-1981-0349-9521)	4,000		
10.80.20.100.720000	Nat Gas 508999/509070 DPS Bldg New 136 Wright Brothers Way (2-2101-0054-6410)	4,500		
10.80.20.100.720500	Nat Gas 134 Wright Brothers Way (2-21010-1438-6501)	3,500		
	Water - All Locations			90,250
10.80.15.100.733000	Water 11946022/12642942 Term 61 Terminal Dr (2111887-1140018)	46,500		
10.80.20.100.731000	Water - Deicing Truck Water Station 61 Terminal Dr (2111887-103231)	1,750		
	Water 47313873 Maint Bldg A E 15 Aviation Way (2111879-1339978)	-		
10.80.20.100.730000	Water 102059 Public Saf Bldg-New (211887/102059) 136 Wright Brothers Way (1264268/13942887)	5,000		

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

BASIC OPERATING BUDGET

FY 2021-2022

Department #	80			
New World Account Numbers	Description	Item Amount	Summary Amount	
	Water 12439009 Air Cargo Bldg			
	41 Terminal Dr (2111885-1140008)	-		
10.80.20.100.733500	Water 11459507/70162311 New Maint Bldg (East)			
	15 Aviation Way (2111887-1580708)	4,500		
10.80.60.100.734000	Water 11946005/70182576 RAC			
	65 Rental Car Dr (2293169-1587918)	28,500		
10.80.80.100.731500	Water 1013844 Toll Plaza Office			
	70 Terminal Dr	1,250		
10.80.80.100.732000	Water Garage (2111887/104501)			
	61 Terminal Dr	1,250		
10.80.20.100.732500	Water (2111887/1139948)			
	134 Wright Brothers Way	1,500		
10.80.15.100.761000	Terminal, Buildings and Grounds		150,000	
	Terminal, Building & Grounds General Repairs	15,000		
	Hardware/Equipment	8,000		
	Forbo Replacement	-		
	Terminal & Grounds Lighting Fixtures and Bulbs	10,000		
	Baggage Belts	5,000		
	Equipment Rental	3,000		
	Roofing Maintenance	3,000		
	HVAC Repairs	10,000		
	Lime, Fertilizer, Mulch & Plants	9,000		
	Loading Bridges, PC Air/GPUs	7,500		
	RAC Light Poles, Fencing, Backflow/Fire Line & Bl	9,000		
	RAC - Misc Repairs - Facility	50,000		
	Light Poles, Fencing	3,000		
	Crosswalk Sealing (1)	-		
	Sewer Cleanout & Repair	2,500		
	Pavement Maintenance Program	8,000		
	Rental Homes, Advantage West, DPS, CAP, & WN	7,000		
10.80.15.100.770500	Permits, Licenses & Fees		1,000	
	Permits, Licenses & Fees	1,000		
10.80.20.100.770000	Vehicles and Heavy Equipment		60,000	
	Airfield Vehicles & Heavy Equipment	37,500		
	Landside Vehicles & Heavy Equipment	16,500		
	Authority Vehicle Tax & Tags	6,000		
10.80.20.100.771000	Airport and Airfield Equipment		10,000	
	Airfield Lighting, Runway Painting, & Electrical Va	10,000		
10.80.15.100.630000	Printing & Binding		1,500	
	Printing & Binding, Forms/Permits	1,500		
10.80.15.100.647000	Employee/Tenant Appreciation		600	
	Employee/Conference Hosting/Snow Team Food	600		

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

BASIC OPERATING BUDGET

FY 2021-2022

Department #	80		
New World Account Numbers	Description	Item Amount	Summary Amount
10.80.15.100.660000	Vehicle Fuel		40,000
	Vehicle Fuel	40,000	
10.80.15.100.661000	Shop Supplies		3,000
	Shop Supplies	3,000	
10.80.15.100.661500	Operations Supplies		28,500
	Operating Supplies	10,500	
	Rap Back Progam	2,000	
	Finger Print/Badging	16,000	
10.80.15.100.663500	Chemicals & Safety		46,500
	Chemicals & Safety	4,000	
	De-icing Chemicals	40,000	
	Safety Program Supplies	2,500	
10.80.15.100.664000	Small Tools and Equipment		6,500
	Small Tools & Equipment	6,500	
10.80.15.100.664500	Custodial Supplies		27,000
	Cleaning Supplies/Mop Heads/Trash Can Liners et	27,000	
10.80.15.100.665000	Custodial Consumables		52,500
	Soap/Paper Towels/Toilet Paper/Seat Covers	52,500	
10.80.15.100.665500	Operating Furniture, Fixtures, Equipment and Softwa		3,000
	Greater than \$100 & up to \$5,000		
		3,000	
10.80.15.100.666500	Uniforms		4,900
	Employee Shoe Allowance	1,000	
	Clothing	3,500	
	PPE for Custodial Personnel	-	
	Prescription Safety Glasses	400	
10.80.15.100.670000	Dues & Memberships		2,125
	AAAE-4	1,100	
	SEC-7	245	
	AGTA	500	
	NCAA Annual Dues-7	280	
10.80.15.100.671000	Books, Publications, Compact Disks, Videos & Subscriptions		500
	Misc books & publications	500	
10.80.15.100.672000	Licenses & Certifications		1,200
	CDL Licenses	1,000	
	NC Fire Sprinkler Licenses	200	
			1,472,257
			3,678,287

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Operations
Fiscal Year 2021/2022
Variance Analysis

Acct #	Description	FY2021 Budget				FY2021 Estimated Actual				FY2020 Actual			FY 2019 Actual
		FY 2022 Budget	FY 2021 Budget	Increase/Decrease		FY 2021 Actual 6 Months	FY 2021 Estimate	Increase/Decrease		FY 2020 Actual	Increase/Decrease		
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	1,327,152	1,257,140	70,012	5.57%	547,413	1,127,447	199,705	17.71%	1,144,405	182,747	15.97%	1,018,520
503000	Longevity	18,191	17,743	448	2.52%	5,908	17,743	448	2.52%	14,511	3,680	25.36%	16,701
505000	Overtime	45,000	45,000	0	0.00%	21,013	45,000	0	0.00%	29,041	15,959	54.96%	54,144
506000	Holiday Pay	6,497	6,820	(323)	-4.74%	5,631	5,631	866	15.38%	5,847	650	11.11%	5,414
507000	Auto Allowance	2,400	3,000	(600)	-20.00%	1,200	2,400	0	0.00%	2,400	0	0.00%	2,400
510000	FICA Taxes	107,254	101,597	5,657	5.57%	42,583	88,841	18,413	20.73%	85,738	21,516	25.09%	85,741
511000	LGERS retirement	156,927	134,469	22,458	16.70%	58,639	123,151	33,776	27.43%	105,798	51,129	48.33%	120,690
511200	401k	68,767	65,853	2,914	4.43%	28,716	60,056	8,711	14.50%	57,836	10,931	18.90%	56,477
520000	Medical	425,043	405,444	19,599	4.83%	111,024	270,044	154,999	57.40%	294,506	130,537	44.32%	254,018
522000	Dental	22,904	20,694	2,210	10.68%	7,329	15,009	7,895	52.60%	13,679	9,225	67.44%	18,463
523000	Vision Insurance	2,247	2,207	40	1.81%	790	1,620	627	38.70%	1,626	621	38.18%	2,223
524000	Life Insurance	7,611	7,446	165	2.22%	3,731	6,778	833	12.29%	5,028	2,583	51.38%	5,578
525000	Disability	11,960	13,667	(1,707)	-12.49%	5,436	10,128	1,832	18.09%	6,821	5,139	75.34%	11,145
531000	Cell Phone Allowance	4,077	4,077	0	0.00%	1,987	4,077	0	0.00%	4,747	(670)	-14.12%	5,159
	Total Benefits	806,790	755,454	51,336	6.80%	260,235	579,704	227,086	39.17%	578,179	228,611	39.54%	561,894
	Total Personal Services	2,206,030	2,085,157	120,873	5.80%	841,400	1,777,925	428,105	24.08%	1,771,983	434,717	24.53%	1,656,673
600000	Professional Services	0	0	0	100%	0	0	0	100%	50,386	(50,386)	-100.00%	0
608000	Temporary Help	0	30,000	(30,000)	-100.00%	0	0	0	100%	0	0	100%	0
611000	Landscaping	0	9,420	(9,420)	-100.00%	4,710	9,420	(9,420)	-100.00%	9,420	(9,420)	-100.00%	9,420
612000	Parking Management Contract	350,000	697,170	(347,170)	-49.80%	88,848	245,000	105,000	42.86%	463,541	(113,541)	-24.49%	439,710
613000	Parking Management - Shuttle	0	0	0	100%	0	0	0	100%	76,714	(76,714)	-100.00%	0
616000	Other Contractual Services	143,085	152,547	(9,462)	-6.20%	44,129	103,250	39,835	38.58%	184,566	(41,481)	-22.47%	145,923
614000	Elevator Maintenance Contract	8,800	8,500	300	3.53%	4,203	8,500	300	3.53%	8,361	439	5.25%	7,425
615000	Fire Alarm Systems Contract	14,280	14,100	180	1.28%	0	14,100	180	1.28%	15,312	(1,032)	-6.74%	13,403
620000	Travel, Per Diem, Conference Registration	11,300	0	11,300	100%	0	0	11,300	100%	2,319	8,981	387.30%	12,318
621000	Training & Education	26,400	0	26,400	100%	0	0	26,400	100%	3,736	22,664	606.69%	1,328
702000	Telecommunications	0	0	0	100%	1,331	1,141	(1,141)	-100.00%	1,775	(1,775)	-100.00%	801
0	Rentals and Leases	0	0	0	100%	0	0	0	100%	0	0	100%	0
710000	Electricity - All	349,317	403,617	(54,300)	-13.45%	138,338	345,700	3,617	1.05%	322,953	26,364	8.16%	330,578
720000	Natural Gas - All	40,000	51,000	(11,000)	-21.57%	7,681	36,000	4,000	11.11%	31,568	8,432	26.71%	39,089
730000	Water - All	90,250	90,500	(250)	-0.28%	9,306	85,100	5,150	6.05%	52,709	37,542	71.22%	83,167
761000	Terminal, Buildings and Grounds	150,000	193,000	(43,000)	-22.28%	59,171	110,000	40,000	36.36%	155,947	(5,947)	-3.81%	169,176
770500	Permits, Licenses & Fees	1,000	1,000	0	0.00%	660	1,000	0	0.00%	850	150	17.65%	0
770000	Vehicles and Heavy Equipment	60,000	80,000	(20,000)	-25.00%	58,369	59,000	1,000	1.69%	78,501	(18,501)	-23.57%	226,508
771000	Airport and Airfield Equipment	10,000	15,000	(5,000)	-33.33%	4,129	9,500	500	5.26%	8,753	1,247	14.24%	75,454
630000	Printing & Binding	1,500	2,500	(1,000)	-40.00%	79	1,500	0	0.00%	1,886	(386)	-20.45%	823
647000	Employee/Tenant Appreciation	600	600	0	0.00%	0	300	300	100.00%	282	318	112.63%	899
660000	Vehicle Fuel	40,000	35,000	5,000	14.29%	17,043	35,000	5,000	14.29%	36,462	3,538	9.70%	26,230
661000	Shop Supplies	3,000	3,000	0	0.00%	635	2,500	500	20.00%	1,063	1,937	182.17%	2,480
661500	Operating Supplies	28,500	26,000	2,500	9.62%	6,726	25,000	3,500	14.00%	23,657	4,843	20.47%	32,386
663500	Chemicals & Safety	46,500	74,600	(28,100)	-37.67%	4,326	25,000	21,500	86.00%	(388)	46,888	-12081.14%	50,706
664000	Small Tools and Equipment	6,500	7,500	(1,000)	-13.33%	2,530	6,500	0	0.00%	5,029	1,471	29.25%	10,525
664500	Custodial Supplies	27,000	27,300	(300)	-1.10%	5,145	27,300	(300)	-1.10%	46,347	(19,347)	-41.74%	33,929
665000	Custodial Consumables	52,500	55,500	(3,000)	-5.41%	15,641	50,000	2,500	5.00%	64,401	(11,901)	-18.48%	43,451
665500	Operating Furniture, Fixtures and Equipment	3,000	4,500	(1,500)	-33.33%	816	3,000	0	0.00%	2,753	247	8.98%	1,866
666500	Uniforms	4,900	7,400	(2,500)	-33.78%	1,322	3,500	1,400	40.00%	2,489	2,411	96.85%	7,181
670000	Dues & Memberships	2,125	2,125	0	0.00%	315	710	1,415	199.30%	890	1,235	138.76%	665
671000	Books & Publications	500	500	0	0.00%	0	250	250	100.00%	0	500	100%	0
672000	Licenses & Certifications	1,200	1,160	40	3.45%	0	1,000	200	20.00%	160	1,040	650.00%	0
	Total Services & Mat'ls.	1,472,257	1,993,539	(521,282)	-26.15%	475,452	1,209,271	262,986	21.75%	1,652,440	(180,183)	-10.90%	1,765,441
	Department Total	3,678,287	4,078,696	(400,409)	-9.82%	1,316,852	2,987,196	691,091	23.14%	3,424,423	254,534	7.43%	3,422,114

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2021-2022

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	80
<input checked="" type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description

Amount

Additional Maintenance Personnel \$ 88,826

Requesting to add a HVAC position to the maintenance staff. The position requested is necessary as the airport continues with terminal modifications to include a Central Energy Plant. It would be anticipated the individual hired would have Central Energy Plant experience and would be able to assist with the construction and conversion to a Central Energy Plant environment. The anticipated annual cost would be approximately \$88,826.00 which would break down to approximately \$50,000.00 for payroll and \$38,826.00 for benefits.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE: HVAC Tech

HIRE DATE: 1-Jul-21

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Planning
BASIC OPERATING BUDGET
FY 2021-2022

-				
Department #	20			
New World Account Numbers	Description	Item Amount	Summary Amount	
PERSONNEL SERVICES				
10.20.10.100.500000	Salaries	152,643	241,985	
10.20.75.100.500000	Salaries - Safety	89,342		
10.20.10.100.503000	Longevity	1,489	4,493	
10.20.75.100.503000	Longevity - Safety	3,004		
10.20.10.100.505000	Overtime	500	500	
10.20.10.100.506000	Holiday Pay	433	650	
10.20.75.100.506000	Holiday Pay - Safety	217		
10.20.10.100.507000	Auto Allowance	-	-	
10.20.75.100.507100	Rewards Program - Safety	-	-	
	Benefits:		120,224	
10.20.10.100.510000	FICA Taxes	11,955		
10.20.75.100.510000	FICA Taxes - Safety	7,108		
10.20.10.100.511000	LGERS Retirement	17,644		
10.20.75.100.511000	LGERS Retirement - Safety	10,537		
10.20.10.100.511200	401k	7,732		
10.20.75.100.511200	401k - Safety	4,617		
10.20.10.100.520000	Medical	33,659		
10.20.75.100.520000	Medical - Safety	17,828		
10.20.10.100.522000	Dental	1,725		
10.20.75.100.522000	Dental - Safety	717		
10.20.10.100.523000	Vision	155		
10.20.75.100.223000	Vision - Safety	78		
10.20.10.100.524000	Life Insurance	696		
10.20.75.100.524000	Life Insurance - Safety	399		
10.20.10.100.525000	Disability	1,307		
10.20.75.100.525000	Disability - Safety	803		
10.20.10.100.531000	Cell Phone Allowance	1,632		
10.20.75.100.531000	Cell Phone Allowance - Safety	1,632		
			367,852	
OPERATING EXPENSES				
10.20.10.100.600000	Professional Services - General		47,250	
	Surveys, Reports, Consultant Svcs, Misc.	11,750		
	Annual RCP Pipe Inspection & Report	31,500		
	ACDBE Plan Update	4,000		
10.20.10.100.620000	Travel, Per Diem, Conference Registration		-	
	NCAA Annual Conference	-		
	FAA & Other Meetings	-		
10.20.10.100.621000	Training & Education		2,000	
	Professional Development (ADA/DBE/Misc. Cert.)	2,000		

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

Planning

Fiscal Year 2021/2022

Variance Analysis

Acct #	Description	FY 2022 Budget	FY2021 Budget				FY2021 Estimated Actual				FY2020 Actual			FY 2019
			FY 2021 Budget	Increase/Decrease		FY 2021 Actual 6 Months	FY 2021 Estimate	Increase/Decrease		FY 2020 Actual	Increase/Decrease		FY 2019 Actual	
				Amount	Percent			Amount	Percent		Amount	Percent		
500000	Salaries	241,985	243,557	(1,572)	-0.65%	106,210	230,485	11,500	4.99%	304,781	(62,796)	-20.60%	264,213	
500016	Longevity	4,493	4,493	0	0.00%	4,493	4,493	0	0.00%	4,609	(116)	-2.52%	7,003	
500020	Overtime	500	500	0	0.00%	0	500	0	0.00%	0	500	100%	0	
500023	Holiday Pay	650	650	0	0.00%	650	650	0	0.00%	636	14	2.19%	636	
507000	Auto Allowance	0	0	0	100%	0	0	0	100%	5,400	(5,400)	-100.00%	5,400	
507100	Rewards Program	0	500	(500)	-100.00%	0	0	0	100%	0	0	100%	0	
500050	FICA Taxes	19,063	19,063	0	0.00%	8,502	17,056	2,007	11.77%	20,884	(1,821)	-8.72%	20,494	
500070	LGERS retirement	28,181	25,217	2,964	11.75%	11,612	23,378	4,803	20.54%	25,996	2,185	8.41%	22,548	
500080	401k	12,349	12,349	0	0.00%	5,687	11,449	900	7.86%	14,349	(2,000)	-13.94%	13,543	
500160	Medical	51,487	50,566	921	1.82%	15,949	37,557	13,930	37.09%	46,244	5,243	11.34%	39,142	
500260	Dental	2,442	2,399	43	1.79%	959	2,040	402	19.71%	2,100	342	16.30%	2,242	
500265	Vision Insurance	233	228	5	2.19%	88	191	42	21.99%	158	75	47.67%	234	
500360	Life Insurance	1,095	1,095	0	0.00%	668	1,170	(75)	-6.41%	833	262	31.45%	982	
500460	Disability	2,110	2,110	0	0.00%	1,057	2,031	79	3.89%	3,242	(1,132)	-34.92%	3,141	
500500	Cell Phone Allowance	3,264	3,264	0	0.00%	1,955	3,335	(71)	-2.13%	2,530	734	29.01%	3,138	
	Total Benefits	120,224	116,291	3,933	3.38%	46,477	98,207	22,017	22.42%	116,335	3,889	3.34%	105,464	
	Total Personal Services	367,852	365,991	1,861	0.51%	157,830	334,335	33,588	10.05%	431,761	(63,909)	-14.80%	382,716	
604000	Professional Services - General	47,250	52,500	(5,250)	-10.00%	5,277	67,241	(19,991)	-29.73%	28,113	19,137	68.07%	209,587	
620000	Travel, Per Diem, Conference Registration	0	0	0	100%	0	0	0	100%	12,270	(12,270)	-100.00%	19,275	
621000	Training & Education	2,000	3,000	(1,000)	-33.33%	80	80	1,920	2400.00%	2,570	(570)	-22.18%	4,895	
662000	Telecommunications	0	0	0	100%	114	114	(114)	-100.00%	380	(380)	-100.00%	494	
630000	Printing & Binding	0	0	0	100%	0	0	0	100%	0	0	100%	0	
661500	Operating Supplies	400	500	(100)	-20.00%	0	0	400	100%	485	(85)	-17.61%	579	
771000	Operating Furniture, Fixtures and Equipment	500	750	(250)	-33.33%	0	0	500	100%	84	416	494.53%	3,916	
670000	Dues & Memberships	650	800	(150)	-18.75%	275	275	375	136.36%	585	65	11.11%	1,695	
	Safety			0	100%	0	0	0	100%	0	0	100%	0	
620000	Travel, Per Diem, Conference Registration	0	3,800	(3,800)	-100.00%	0	0	0	100%	0	0	100%	0	
621000	Training & Education	1,250	1,720	(470)	-27.33%	65	65	1,185	1823.08%	0	1,250	100%	0	
630000	Printing & Binding	0	0	0	100%	0	0	0	100%	0	0	100%	0	
661500	Operating Supplies	450	250	200	80.00%	0	0	450	100%	0	450	100%	0	
670000	Dues & Memberships	525	925	(400)	-43.24%	810	810	(285)	-35.19%	0	525	100%	0	
	Total Services & Mat'ls.	53,025	64,245	(11,220)	-17.46%	6,621	68,585	(15,560)	-22.69%	44,488	8,537	19.19%	240,441	
	Department Total	420,877	430,236	(9,359)	-2.18%	164,451	402,920	18,028	4.47%	476,250	(55,373)	-11.63%	623,157	

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
PROPERTIES & CONTRACTS
Fiscal Year 2021/2022
Variance Analysis

Acct #	Description	FY2021 Budget				FY2021 Estimated Actual				FY2020 Actual			FY 2019
		FY 2022 Budget	FY 2021 Budget	Increase/Decrease		FY 2021 6 Months	FY 2021 Estimate	Increase/Decrease		FY 2020 Actual	Increase/Decrease		FY 2019 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	101,925	102,245	(320)	-0.31%	49,465	101,925	0	0.00%	103,570	(1,645)	-1.59%	0
503000	Longevity	0	0	0	100%	0	0	0	100%	0	0	100%	0
506000	Holiday Pay	217	217	0	0.00%	217	217	0	0.00%	217	0	0.20%	0
507000	Auto Allowance	2,400	3,000	(600)	-20.00%	1,200	2,400	0	0.00%	2,400	0	0.00%	0
510000	FICA Taxes	8,022	8,022	0	0.00%	3,730	7,452	570	7.65%	7,650	372	4.87%	0
511000	LGERS retirement	11,630	10,407	1,223	11.75%	5,050	10,100	1,530	15.15%	8,925	2,705	30.31%	0
511200	401k	5,096	5,096	0	0.00%	2,473	4,946	150	3.03%	4,927	169	3.42%	0
520000	Medical	24,404	23,968	436	1.82%	8,367	18,816	5,588	29.70%	21,117	3,287	15.57%	0
522000	Dental	1,326	1,302	24	1.84%	546	1,138	188	16.52%	969	357	36.85%	0
523000	Vision Insurance	77	76	1	1.32%	32	67	10	14.93%	53	24	44.25%	0
524000	Life Insurance	383	383	0	0.00%	27	228	155	67.98%	330	53	16.06%	0
525000	Disability	828	828	0	0.00%	468	889	(61)	-6.86%	790	38	4.80%	0
531000	Cell Phone Allowance	1,632	1,632	0	0.00%	690	1,632	0	0.00%	1,380	252	18.26%	0
	Total Benefits	53,398	51,714	1,684	3.26%	21,383	45,268	8,130	17.96%	46,142	7,256	15.73%	0
	Total Personal Services	157,940	157,176	764	0.49%	72,265	149,810	8,130	5.43%	152,328	5,612	N/A	0
600000	Professional Services - General	15,000	25,000	(10,000)	-40.00%	0	25,000	(10,000)	-40.00%	14,600	400	2.74%	0
616000	Contractual Services	0	0	0	100%	0	0	0	100%	0	0	100%	0
620000	Travel, Per Diem, Conference Registration	5,000	7,500	(2,500)	-33.33%	0	5,000	0	0.00%	6,655	(1,655)	-24.87%	0
621000	Training & Education	3,000	2,500	500	20.00%	50	1,100	1,900	172.73%	0	3,000	100%	0
630000	Printing & Binding	1,500	3,000	(1,500)	-50.00%	0	3,000	(1,500)	-50.00%	958	542	56.54%	0
650000	Legal Notices & Placements	4,000	4,000	0	0.00%	0	2,500	1,500	60.00%	0	4,000	100%	0
661500	Operating Supplies	300	300	0	0.00%	0	200	100	50.00%	33	267	804.70%	0
665500	Operating Furniture, Fixtures and Equipment	0	0	0	100%	0	0	0	100%	0	0	100%	0
670000	Dues & Memberships	350	350	0	0.00%	40	350	0	0.00%	35	315	900.00%	0
671000	Books & Publications	825	1,000	(175)	-17.50%	0	1,000	(175)	-17.50%	650	175	26.92%	0
	Total Services & Mat'ls.	29,975	43,650	(13,675)	-31.33%	90	38,150	(8,175)	-21.43%	22,931	7,044	N/A	0
	Department Total	187,915	200,826	(12,911)	-6.43%	72,355	187,960	(45)	-0.02%	175,259	12,656	N/A	0

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Public Safety
Fiscal Year 2021/2022
Variance Analysis

Acct #	Description	FY 2022 Budget	FY2021 Budget			FY2021 Estimated Actual				FY2020 Actual			FY2019
			FY 2021 Budget	Increase/Decrease		FY 2021 Actual 6 Months	FY 2021 Estimate	Increase/Decrease		FY 2020 Actual	Increase/Decrease		FY 2019 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	1,060,818	1,041,734	19,084	1.83%	443,470	949,676	111,142	11.70%	796,372	264,446	33.21%	683,629
503000	Longevity	9,278	12,403	(3,125)	-25.20%	2,850	12,403	(3,125)	-25.20%	12,666	(3,388)	-26.75%	11,575
505000	Overtime	68,000	68,000	0	0.00%	9,309	68,000	0	0.00%	23,519	44,481	189.13%	65,014
506000	Holiday Pay	4,765	4,765	0	0.00%	4,331	4,331	434	10.02%	3,032	1,733	57.16%	2,816
507000	Auto Allowance	2,400	3,000	(600)	-20.00%	1,200	2,400	0	0.00%	2,400	0	0.00%	2,400
511300	LEO Special Separation Allowance	39,418	14,707	24,711	168.02%	6,831	26,955	12,463	46.24%	24,123	15,295	63.41%	34,088
510000	FICA Taxes	87,692	86,392	1,300	1.50%	34,492	77,305	10,387	13.44%	61,262	26,430	43.14%	57,921
511000	LGERS retirement	137,710	122,199	15,511	12.69%	48,883	107,848	29,862	27.69%	77,585	60,125	77.50%	96,208
511200	401k	56,905	56,055	850	1.52%	22,744	50,417	6,488	12.87%	40,115	16,790	41.85%	37,971
520000	Medical	314,178	395,493	(81,315)	-20.56%	73,469	178,913	135,265	75.60%	149,249	164,929	110.51%	145,364
522000	Dental	18,335	22,172	(3,837)	-17.31%	5,312	11,604	6,731	58.01%	8,212	10,123	123.28%	8,126
523000	Vision Insurance	1,705	1,521	184	12.10%	561	1,235	470	38.06%	905	800	88.30%	1,286
524000	Life Insurance	5,828	6,313	(485)	-7.68%	2,504	4,967	861	17.33%	2,962	2,866	96.78%	2,949
525000	Disability	9,233	16,837	(7,604)	-45.16%	4,036	7,971	1,262	15.83%	4,754	4,479	94.20%	7,259
531000	Cell Phone Allowance	2,367	2,367	0	0.00%	1,140	2,367	0	0.00%	2,280	87	3.82%	2,345
	Total Benefits	633,953	709,349	(75,396)	-10.63%	193,141	442,627	191,326	43.23%	347,324	286,629	82.52%	359,429
	Total Personal Services	1,818,632	1,853,958	(35,326)	-1.91%	661,132	1,506,392	312,240	20.73%	1,209,435	609,197	50.37%	1,158,951
616000	Other Contractual Services	11,185	10,760	425	3.95%	1,913	10,760	425	3.95%	10,944	241	2.20%	8,704
620000	Travel, Per Diem, Conference Registration	2,000	0	2,000	100%	0	0	2,000	100%	10,115	(8,115)	-80.23%	14,066
621000	Training & Education	10,500	11,000	(500)	-4.55%	2,976	11,000	(500)	-4.55%	9,961	539	5.41%	12,764
702000	Telecommunications/Online Services	1,440	1,440	0	0.00%	800	1,440	0	0.00%	1,140	300	26.28%	1,343
760000	General Repairs and Maintenance	2,000	2,000	0	0.00%	1,416	2,000	0	0.00%	0	2,000	100%	574
661500	Operating Supplies	6,500	9,500	(3,000)	-31.58%	4,388	9,500	(3,000)	-31.58%	12,385	(5,885)	-47.52%	13,181
663500	Chemicals & Safety	1,500	2,000	(500)	-25.00%	371	2,000	(500)	-25.00%	1,372	128	9.31%	1,991
664000	Small Tools and Equipment	1,500	3,000	(1,500)	-50.00%	3,003	3,003	(1,503)	-50.05%	1,355	145	10.74%	3,686
665500	Operating Furniture, Fixtures and Equipment	4,000	4,000	0	0.00%	1,788	4,000	0	0.00%	6,191	(2,191)	-35.38%	5,256
666500	Uniforms	11,500	10,000	1,500	15.00%	8,434	10,000	1,500	15.00%	9,461	2,039	21.55%	12,010
666000	Firefighter Equipment	19,750	29,000	(9,250)	-31.90%	2,506	29,000	(9,250)	-31.90%	1,460	18,290	1252.98%	1,453
670000	Dues & Memberships	2,440	2,440	0	0.00%	962	2,440	0	0.00%	2,365	75	3.17%	1,576
671000	Books & Publications	500	500	0	0.00%	90	500	0	0.00%	377	123	32.77%	241
	Total Services & Mat'ls.	74,815	85,640	(10,825)	-12.64%	28,648	85,643	(10,828)	-12.64%	67,125	7,690	11.46%	76,845
	Department Total	1,893,447	1,939,598	(46,151)	-2.38%	689,780	1,592,035	301,412	18.93%	1,276,560	616,887	48.32%	1,235,796

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
FY2021/2022 PROJECTED CAPITAL CARRYOVER**

Description	Amount Authorized	Estimated Spending Through 6/30/2021	Estimated Balance to Carryover	FAA-AIP Grants	NC DOT Grants	PFCs Currently Approved	Airport Funds
Airfield Redevelopment Project-BP 4	46,816,813	45,000,000	1,816,813	1,816,813			-
Terminal Rehab/Expansion - Phase I	25,000,000	7,200,000	17,800,000	5,200,000	-	1,675,000	10,925,000
Air Traffic Control Tower - Design	5,000,000	1,000,000	4,000,000	-	4,000,000		
Airfield Storm Water Improvements	800,000	-	800,000				800,000
TOTAL CARRYOVER	\$ 77,616,813	\$ 53,200,000	\$ 24,416,813	\$ 7,016,813	\$ 4,000,000	\$ 1,675,000	\$ 11,725,000

Related contracts requiring Board approval will be presented to the Board before implementation.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
CAPITAL BUDGET
FISCAL YEAR 2021/2022**

Description	Funding Source				
	Total	FAA- AIP Grants	NCDOT Grants	Currently Approved PFCs	Airport Funds
<u>Capital Improvements (1)</u> Fuel Farm Perimeter Road	250,000				250,000
Total Capital Improvements	250,000	-	-	-	250,000
<u>Equipment and Small Capital Outlay</u>					
Total Equipment and Small Capital Outlay	-	-	-	-	-
<u>Renewal and Replacement</u> Roof Repair	40,000				40,000
Total Renewal and Replacement	40,000	-	-	-	40,000
Total	\$ 290,000	\$ -	\$ -	\$ -	\$ 290,000

(1) All purchases of Capital Improvements will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Planning

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2021-2022

JUSTIFICATION SCHEDULE

<input checked="" type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	20
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
Fuel Farm Perimeter Road	\$250,000

Reconstruction of a section of the perimeter road along the northern edge of northern GA ramp. The perimeter road reconstruction will include evaluation of the geometry of the road and asphalt and concrete pavement sections. The section of road will be widened to at least 15' and improved to meet the current fleet of vehicles using the road.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2021-2022

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input checked="" type="checkbox"/>	Renewal and Replacement	Department Number	80
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
Roof Repair	\$ 40,000

The existing 23 year old metal roof on the building that stores de-icing chemicals is in need of replacement and/or repair. The roof has many leaks and needs to be repaired and/or replaced. Final determination would be made upon inspection of the roofing system with a qualified roofing contractor. Total cost would be \$40,000.00.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ESTIMATED CASH & INVESTMENT BALANCE
As of June 30, 2022

		Amount
Estimated Cash & Investment Balance at June 30, 2021	\$	10,000,000
Plus: Net Operating & Investment Revenues		1,148,799
Less Other Costs:		
Business Development Costs	(300,000)	
Contingency	(100,000)	
Debt Service	(1,689,530)	(2,089,530)
Plus Non-Operating Revenues:		
CARES Funding	2,200,000	
Passenger Facility Charges	2,250,000	
Customer Facility Charges	1,400,000	5,850,000
Plus Capital Contributions:		
Federal Grants - AIP Funds	7,016,813	
NC DOT Grants	4,000,000	11,016,813
Less Capital Costs:		
Capital Improvements	(250,000)	
Equipment and Small Capital Outlay Fund	-	
Renewal and Replacements	(40,000)	
Carryover Projects From FY2021	(24,416,813)	(24,706,813)
Estimated Cash & Investment Balance at June 30, 2022		1,219,269
Estimated Restricted Cash at June 30, 2022		8,000,000
<u>Reserves:</u>		
Operations & Maintenance Reserve (6 Months)		5,127,919
Emergency Repair Reserve		650,000
Estimated Unrestricted Undesignated Cash & Investments at June 30, 2022		\$ (12,558,650) *

* Deficit cash balance is a result of projected expenditures for the terminal rehabilitation/ expansion and ATC tower design totaling \$25,000,000. At this time, staff has not confirmed funding sources for this project, but anticipate bond funding, a TIFIA loan as well as federal and state grant funding. Once funding sources are determined, the estimated cash balance at June 30, 2022 will be revised to reflect a positive balance.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
SUPPLEMENTAL FEES AND CHARGES
FY 2021/2022 ANNUAL BUDGET**

	FY 2020/2021 Current Fees			FY 2021/2022 Proposed Fees		
	Cost	Per		Cost	Per	
<u>Maintenance</u>						
Scissor Lift	\$ 100.00	day		\$ 100.00	day	
Large ADA Ramp Rental	\$ 100.00	use		\$ 100.00	use	
Air Stair Rental	\$ 100.00	use		\$ 100.00	use	
Volvo Wheel Loader	\$ 150.00	use		\$ 150.00	use	
Fork-lift	\$ 100.00	use		\$ 100.00	use	
Pallet Jack	\$ 50.00	use		\$ 50.00	use	
Tenant Sweeper	\$ 125.00	hour		\$ 125.00	hour	
Service Truck	\$ 50.00	hour		\$ 50.00	hour	
Backhoe	\$ 100.00	hour		\$ 100.00	hour	
Lighted X	\$ 200.00	day		\$ 200.00	day	
Light Tower	\$ 150.00	day		\$ 150.00	day	
Paint Stripper	\$ 100.00	hour		\$ 100.00	hour	
Large Aircraft Removal Dolly	\$ 200.00	day		\$ 200.00	day	
Small Aircraft Removal Dolly	\$ 100.00	day		\$ 100.00	day	
Aircraft Jack	\$ 100.00	use		\$ 100.00	use	
Cores	\$ 40.00	each		\$ 40.00	each	
Keys	\$ 12.00	each		\$ 12.00	each	
Large Dump Truck	\$ 200.00	hour		\$ 200.00	hour	
Small Broom	\$ 200.00	hour		\$ 200.00	hour	
Large Broom	\$ 300.00	hour		\$ 300.00	hour	
Pressure Washer	\$ 125.00	hour		\$ 125.00	hour	
Maintenance Labor Rate (1)	\$ 60.00	hour		\$ 65.00	hour	
Security Escort Rate (1)	\$ 60.00	hour		\$ 65.00	hour	
<u>Department of Public Safety</u>						
ARFF Apparatus for 1500 gal. or greater	\$ 250.00	hour		\$ 250.00	hour	
ARFF Apparatus for less than 1500 gal.	\$ 150.00	hour		\$ 150.00	hour	
Command, Police, and Ops support vehicles	\$ 100.00	hour		\$ 100.00	hour	
Aircraft recover dolly	\$ 150.00	day		\$ 150.00	day	
Maintenance Labor Rate (1)	\$ 45.00	hour		\$ 65.00	hour	
Mutual Aid Agencies collected on their behalf		as incurred			as incurred	
Replacement charges for AVL equipment/supplies		as incurred			as incurred	
<u>Information Technology (IT) Department</u>						
IT Labor Rate - Non-Network (1)	\$ 60.00	hour		\$ 65.00	hour	
IT Labor Rate - Network Related (1)	\$ 110.00	hour		\$ 110.00	hour	
Dark Fiber per strand per 0-1000 ft	\$ 20.00	month		\$ 20.00	month	
Dark Fiber per strand per 0-2000 ft	\$ 22.00	month		\$ 22.00	month	
Dark Fiber per strand per 0-3000 ft	\$ 24.00	month		\$ 24.00	month	
Telephone Service - Per Telephone Number	\$ 50.00	month		\$ 50.00	month	
Fax Service - Per Fax Machine/Phone Number	\$ 22.13	month		\$ 22.13	month	
Cisco IP Phone - Model 7911G	\$ 5.67	month		\$ 5.67	month	
Cisco IP Phone - Model 7945G	\$ 11.57	month		\$ 11.57	month	
Cisco 1 Port Analog Line Converter-ATA186	\$ 4.86	month		\$ 4.86	month	
Cisco 2 Port Analog Line Converter-VG202	\$ 22.13	month		\$ 22.13	month	
AirIT Shared Use Network Charge - Per Airline	\$ 50.00	month		\$ 50.00	month	

Notes:

(1) One Hour Minimum, Minimum of 3 hours charged after regular business hours.

Identification Badge Fees and Charges	FY 2020/2021 Current Fees		FY 2021/2022 Proposed Fees	
	Cost	Per	Cost	Per
Initial Badge Issuance				
SIDA Badge	\$ 75.00		\$ 80.00	
Non-SIDA Badge	\$ 40.00		\$ 45.00	
Renewal of Badge				
SIDA Badge	\$ 75.00		\$ 80.00	
Non-SIDA Badge	\$ 40.00		\$ 45.00	
Lost Badge Replacement				
SIDA Badge (4)	\$ 85.00 / \$ 100.00		\$ 90.00 / \$ 105.00	
Non-SIDA Badge (5)	\$ 60.00 / \$ 75.00		\$ 65.00 / \$ 80.00	
Damaged Badge				
SIDA Badge (6)	\$ 40.00 / \$ 50.00		\$ 45.00 / \$ 55.00	
Non-SIDA Badge (6)	\$ 40.00 / \$ 50.00		\$ 45.00 / \$ 55.00	
Security Escort Training	\$ 40.00		\$ 60.00	
Lock-out Service	\$ 40.00		\$ 60.00	

Notes:

(4) \$90.00 for the first replacement badge, \$105.00 for the second replacement badge.

(5) \$65.00 for the first replacement badge, \$80.00 for the second replacement badge.

(6) \$45.00 for a damaged badge, \$55.00 if badge damaged due to negligence.

Parking

Daily	\$ 2.00	hour	\$ 2.00	hour
	\$ 9.00	day	\$ 10.00	day
	\$ 54.00	week	\$ 60.00	week
Parking Garage	\$ 2.00	hour	\$ 2.00	hour
	\$ 12.00	day	\$ 13.00	day
	\$ 72.00	week	\$ 78.00	week
Hourly	\$ 1.00	1/2 hour	\$ 1.00	1/2 hour
	\$ 25.00	day	\$ 25.00	day
Employee Parking Rate	\$ 60 / \$50	new/renewal	\$ 70 / \$60	new/renewal
Commuter Parking Rate	\$ 290 / \$275	new/renewal	\$ 300 / \$285	new/renewal
Non-Tenant Aviation Commuter	\$ 900.00	annual	\$ 900.00	annual
Fines	up to \$1,000	day	up to \$1,000	day

Ground Transportation

Charter Bus Company (1-2 buses) (8)	\$ 1,000.00	annual	\$ 1,000.00	annual
Charter Bus Company (3-4 buses) (8)	\$ 2,500.00	annual	\$ 2,500.00	annual
Charter Bus Company (5 or more buses) (8)	\$ 4,000.00	annual	\$ 4,000.00	annual
Airport Ground Transportation Permit (9)	\$ 50.00	annual	\$ 50.00	annual
Airport Ground Transportation Pick-up Fee (9)	\$ 2.50	per trip	\$ 2.50	per trip
Transp. Network Company (TNC) Pick-up Fee	\$ 2.50	per trip	\$ 2.50	per trip
Transp. Network Company (TNC) Drop-off Fee	\$ 0.50	per trip	\$ 0.50	per trip
Off-Airport Rental Car Fee	7.50%	of gross revenue	7.50%	of gross revenue

Notes:

(8) Companies with a vehicle fleet of charter coach vehicles with seating capacity greater than 20 seats.

(9) All Ground Transportation operators except TNCs and charter bus companies