

Asheville
REGIONAL AIRPORT

**PROPOSED 2023/2024
BUDGET**

Greater Asheville Regional Airport Authority
March 10, 2023



Agenda



General Statistics



Proposed FY 2023/2024 Operating Budget



Proposed FY 2023/2024 Capital Budget



Proposed FY 2023/2024 Reserve Funds



Proposed FY 2023/2024 Estimated Cash Balance

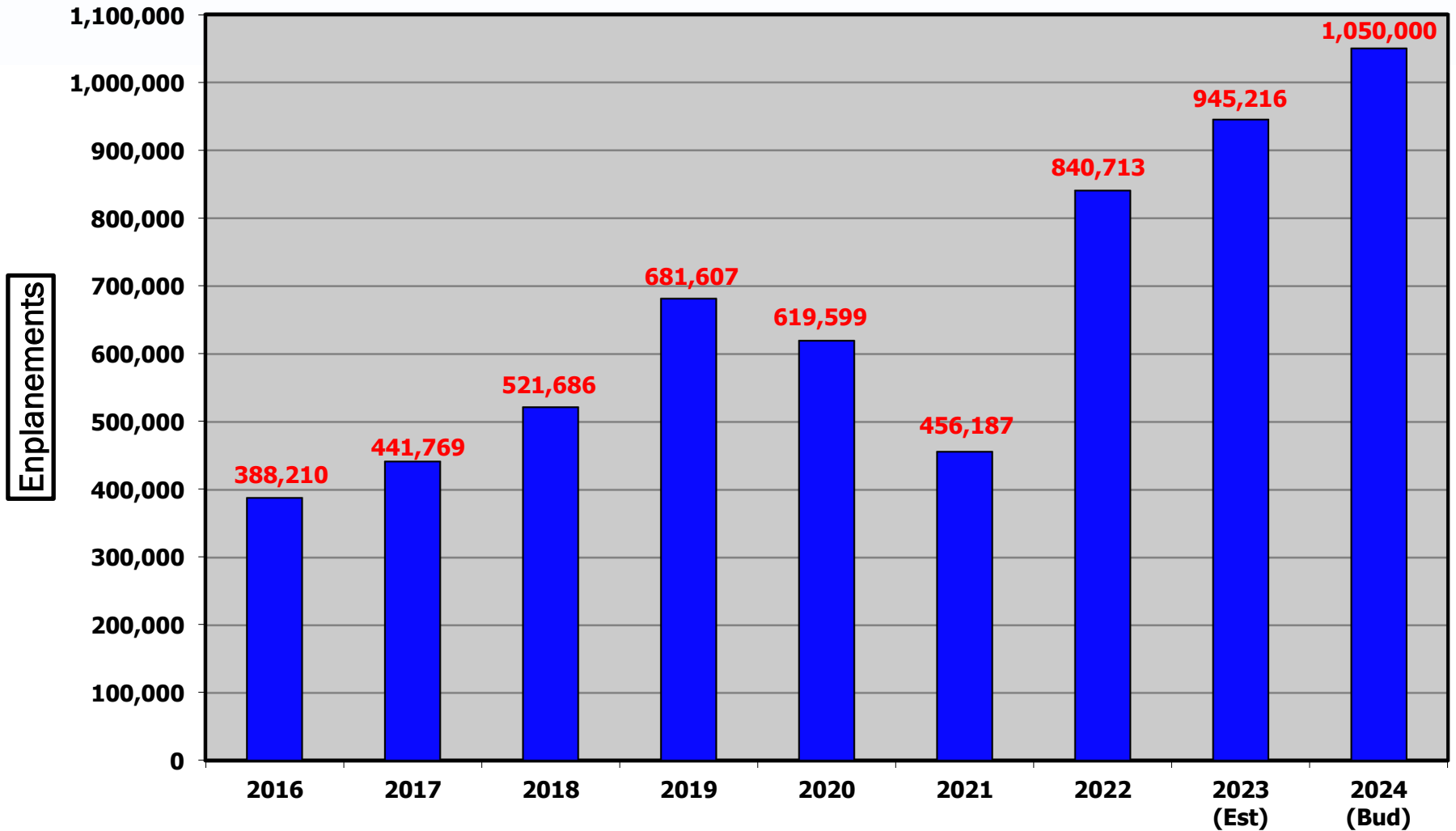


Proposed FY 2023/2024 Supplemental Fees



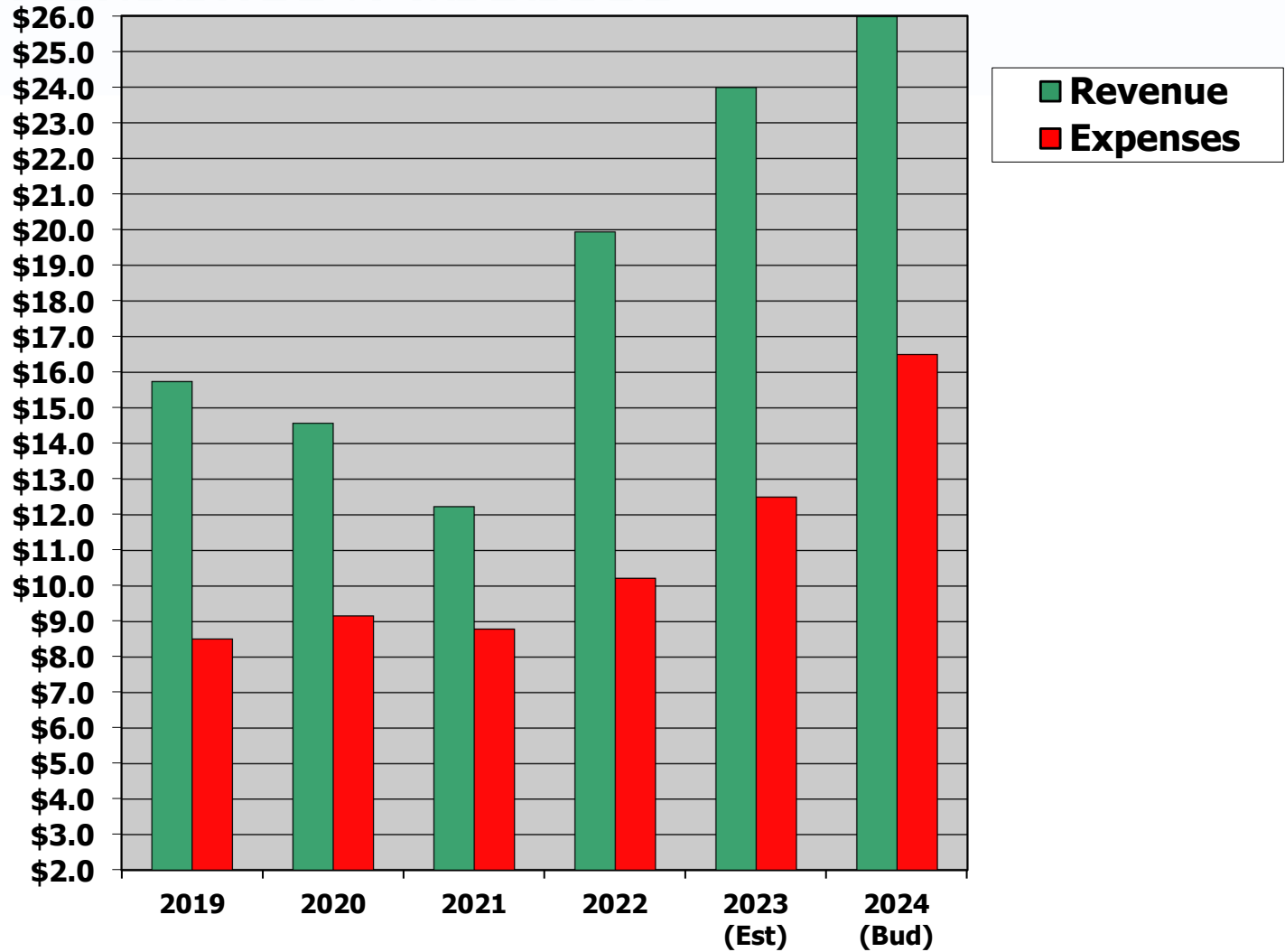
Questions and Comments

Passenger Traffic



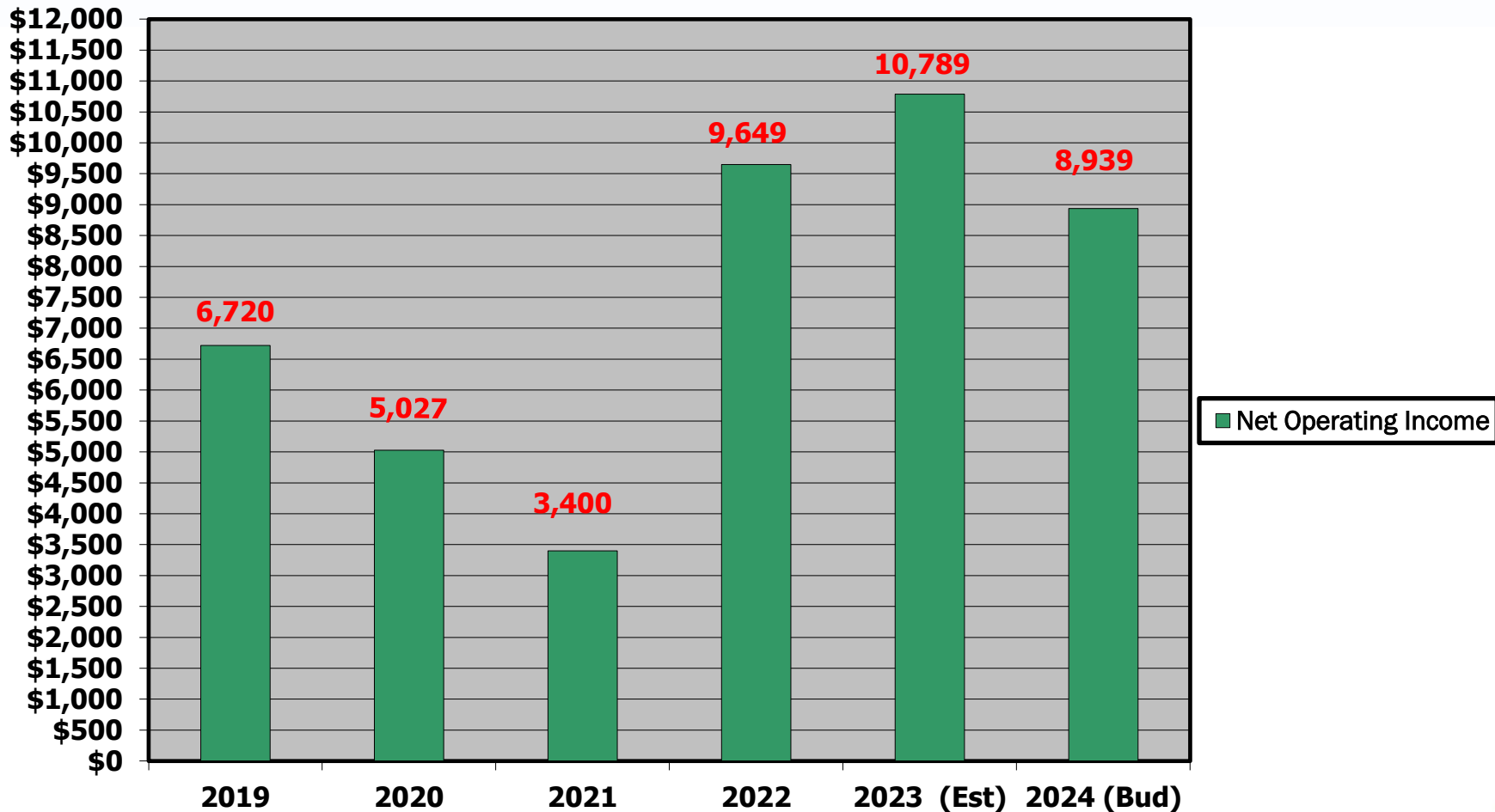
Operating Revenues/Expenses

Millions of Dollars

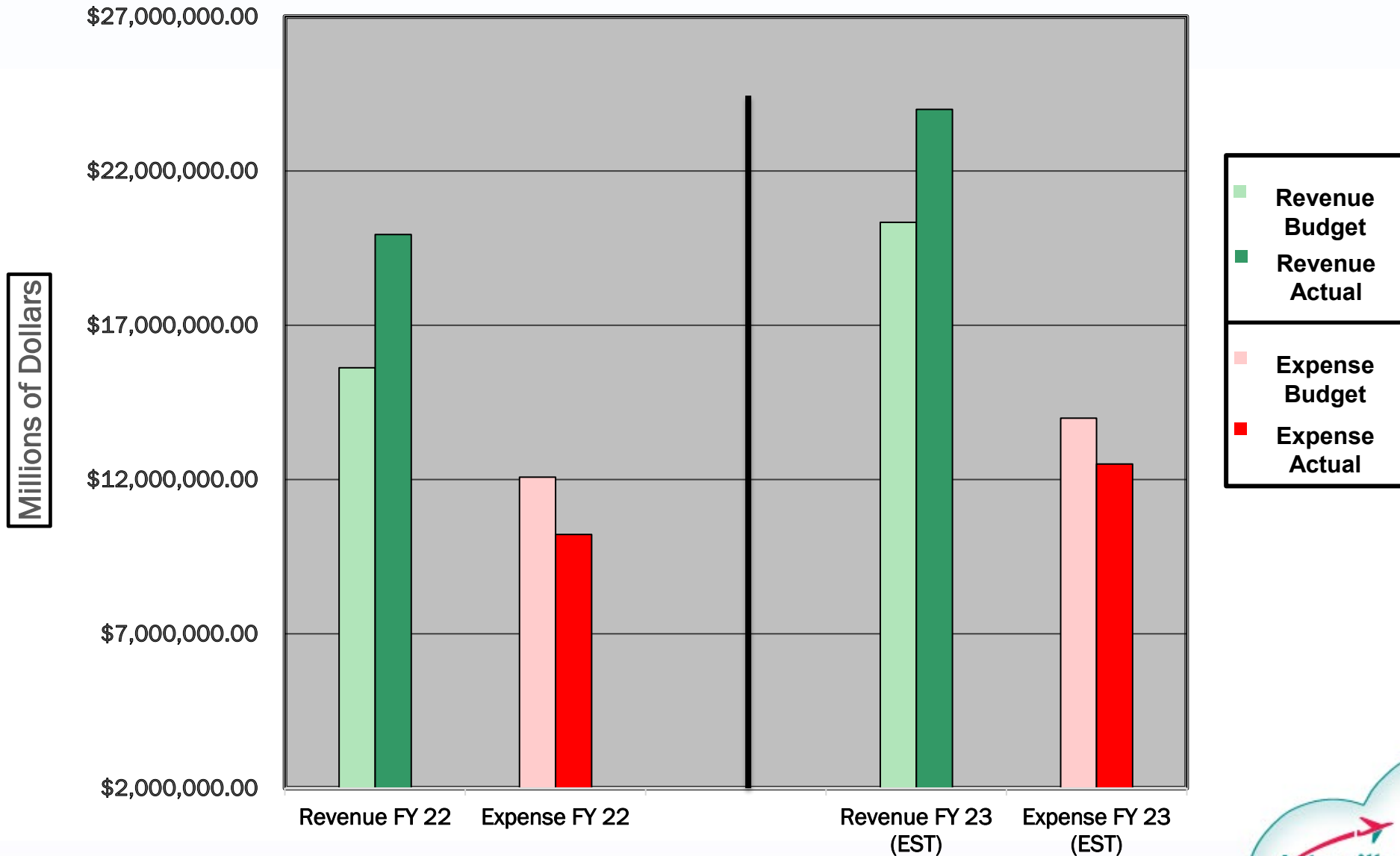


Net Operating Income

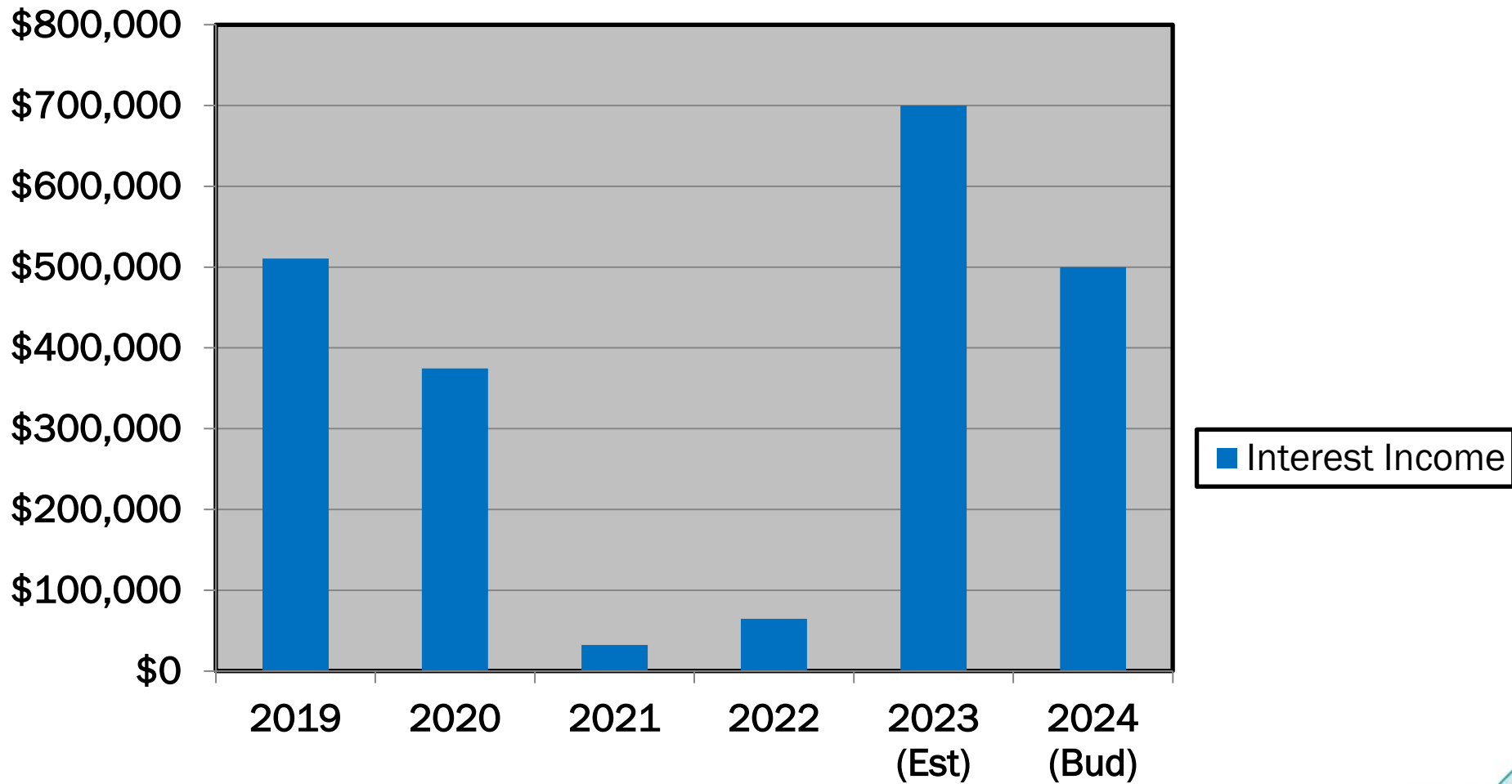
Thousands of Dollars



Operating Revenues/Expenses – Budget/Actual



Interest Income



Proposed Operating Budget

Basic Operating Budget Assumptions

OPERATING REVENUES:

- **Passenger enplanements – 1,050,000**
- **Airline revenue is conservative using the rates by ordinance model.**
- **Ground transportation revenue increase due to increase in fees, enplanements and new agreement with TURO.**
- **Food and Beverage revenue increase due increase in enplanements.**
- **Airline landing fees and security fees increase due to increase in enplanements.**
- **Parking revenue increase due to increase in fees and enplanements.**

Basic Operating Budget Assumptions (cont'd)

OPERATING EXPENSES:

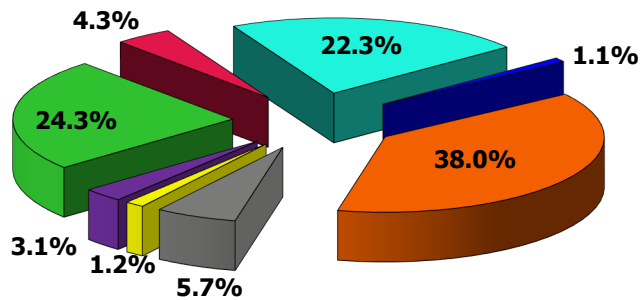
- **Salary adjustment pool budgeted at 10.0%, with anticipation of 6.0% cost of living and maximum of 4.0% merit salary increases.**
- **Increase in personnel services due to salary adjustments and addition of 15 FTEs.**
- **Increase in professional services due to contracts for temporary help and SMS consulting services.**
- **Increase in contractual services due to increase in parking management and shuttle services.**
- **Increase in operating supplies due to increase in enplanements.**

Proposed Operating Budget

	Budget Amounts			Percent Change
	FY2022/2023	FY2023/2024	Difference	
<u>Revenues</u>				
Operating Revenues	\$20,305,529	\$25,441,017	\$ 5,135,488	25.3%
Investment Income	25,000	500,000	475,000	1900.0%
Total Operating & Investment Revenues	20,330,529	25,941,017	5,610,488	27.6%
<u>Expenses</u>				
Operating Expenses	13,940,679	16,451,615	2,510,936	18.0%
Total Operating Expenses	13,940,679	16,451,615	2,510,936	18.0%
Net Operating & Investment Income	\$ 6,389,850	\$ 9,489,402	\$ 3,099,552	48.5%

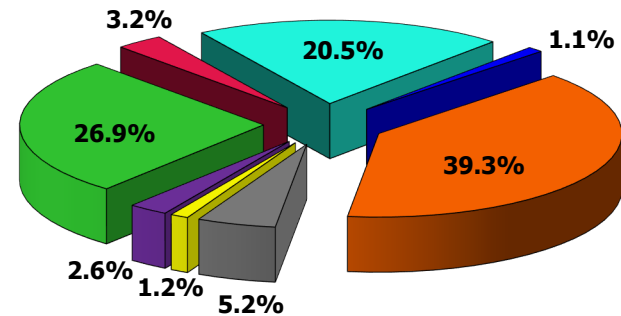
Sources of Operating Revenue

FY 2023 (Est)



■ Airline - 24.3%	■ Concession - 4.3%
■ Rental Car - 22.3%	■ Ground Transp - 1.1%
■ Parking - 38.0%	■ FBO - 5.7%
■ Other - 1.2%	■ Building & Land - 3.1%

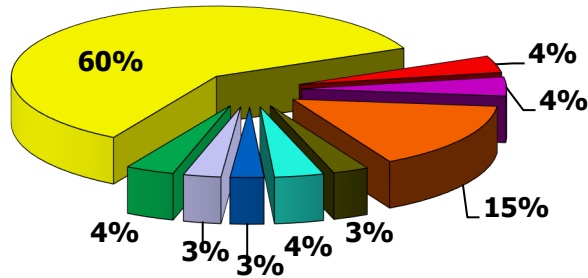
FY 2024 (Bud)



■ Airline - 26.9	■ Concession - 3.2%
■ Rental Car - 20.5%	■ Ground Transp - 1.1%
■ Parking - 39.3%	■ FBO - 5.2%
■ Other - 1.2%	■ Building & Land - 2.6%

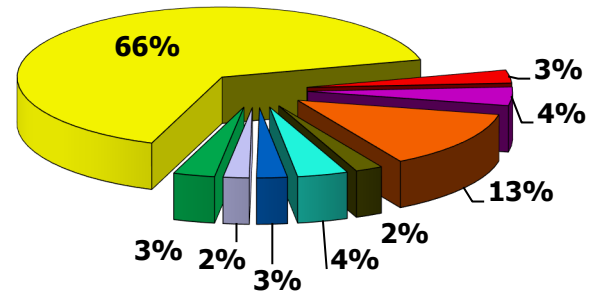
Operating Expenses by Category

FY 2023 (Est)



- Salaries/Benefits - 60%
- Utilities - 4%
- Professional Serv - 4%
- Contractual Serv - 15%
- Repairs/Maint - 3%
- Supplies - 4%
- Insurance - 3%
- Promotional Activ - 3%
- Other - 4%

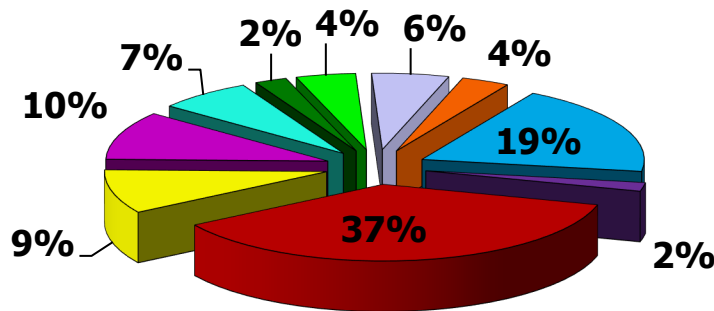
FY 2024 (Bud)



- Salaries/Benefits-66%
- Utilities - 3%
- Professional Serv - 4%
- Contractual Serv - 13%
- Repairs/Maint - 2%
- Supplies - 4%
- Insurance - 3%
- Promotional Activ - 2%
- Other - 3%

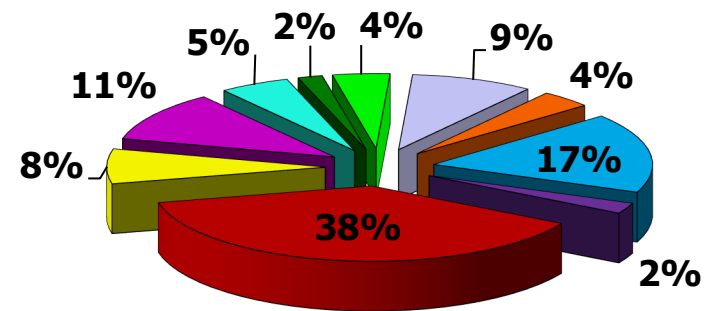
Operating Expenses By Department

FY 2023 (Est)



- Public Safety - 19%
- Properties & Contracts - 2%
- Ops & Maintenance - 37%
- Executive - 9%
- Information Technology - 10%
- Marketing & PR - 7%
- Guest Services - 2%
- Finance - 4%
- Administration - 6%
- Planning - 4%

FY 2024 (Bud)



- Public Safety - 17%
- Properties & Contracts - 2%
- Ops & Maintenance - 38%
- Executive - 8%
- Information Technology - 11%
- Marketing & PR - 5%
- Guest Services - 2%
- Finance - 4%
- Administration - 9%
- Planning - 4%

Proposed Capital Budget

Carry-Over Capital Projects

Description	Amount	Estimated Spending Through	Estimated Balance to	FAA & TSA	NC DOT	PFCs Currently	Airport
	Authorized	6/30/2023	Carryover	Grants	Grants	Approved	Funds
Terminal Rehab/Expansion Design	35,561,970	25,000,000	10,561,970	1,000,000			9,561,970
Terminal & ATC Tower Constr	261,800,000	20,000,000	241,800,000	55,783,712	7,000,000		179,016,288
Air Traffic Control Tower - Design	5,000,000	4,000,000	1,000,000				1,000,000
Fuel Farm Perimeter Road	250,000		250,000				250,000
TOTAL CARRYOVER	\$ 302,611,970	\$ 49,000,000	\$253,611,970	\$56,783,712	7,000,000		\$ 189,828,258

Represents current estimated amounts. Related contracts requiring Board approval will be presented to the Board before implementation.

Proposed Capital Budget

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
CAPITAL BUDGET
FISCAL YEAR 2023/2024**

Description	Total	Funding Source				
		FAA-AIP Entitlements	FAA-AIP Discretionary	NCDOT Grants	Currently Approved PFCs	Airport Funds
<u>Capital Improvements (1)</u>						
South Parking Lot	\$7,790,000					\$7,790,000
Parking Guidance System	650,000					650,000
Garage Repairs	325,000					325,000
CONRAC Concrete Repairs	100,000					100,000
Conference Room Improvements	45,000					45,000
Total Capital Improvements	\$8,910,000					\$8,910,000

(1) All purchases of Capital Improvements will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.

Proposed Capital Budget

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
CAPITAL BUDGET
FISCAL YEAR 2023/2024**

Description	Total	Funding Source				
		FAA-AIP Entitlements	FAA-AIP Discretionary	NCDOT Grants	Currently Approved PFCs	Airport Funds
<u>Equipment and Small Capital Outlay</u>						
Filing Cabinet	6,000					6,000
Two-Post Lift	30,000					30,000
FOD Device	15,000					15,000
ALIS System	65,000					65,000
Pressure Washer	15,000					15,000
Total Equipment and Small Capital Outlay	\$ 131,000					\$ 131,000



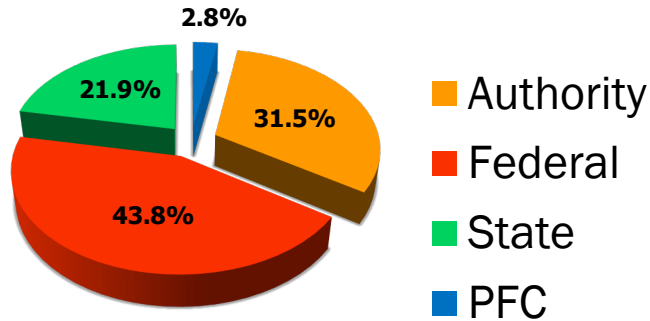
Proposed Capital Budget (cont'd)

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
CAPITAL BUDGET
FISCAL YEAR 2023/2024**

Description	Total	Funding Source				
		FAA- AIP Entitlements	FAA- AIP Discretionary	NCDOT Grants	Currently Approved PFCs	Airport Funds
<u>Renewal and Replacement</u>						
Communications Refresh (Phase 2)	30,000					30,000
Vehicle Replacements	205,300					205,300
Fencing	50,000					50,000
SCBA Packs	41,200					41,200
Portable Radios	56,517					56,517
Total Renewal and Replacement	383,017					383,017
Total	\$ 9,424,017					\$ 9,424,017

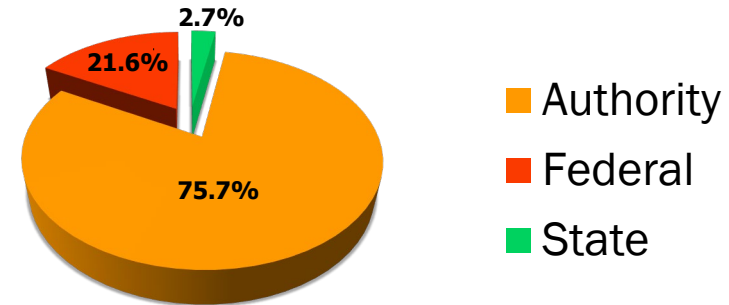
Capital Funding Sources

FY 2023 (Est)



Authority's Contribution - \$10,524,138

FY 2024 (Bud)



Authority's Contribution - \$199,252,275

Reserve Funds

Operations & Maintenance Reserve

- **Description and Justification**
 - Established to cover fluctuations in cash flow and provide quick access to additional operational cash.
- **Equivalent to 6 months of budgeted FY 2023/2024 operating expenses.**
 - \$8,250,808 for FY 2023/2024

Emergency Repair Reserve

- **Description and Justification**
 - Established to cover emergency repairs and provide ready access to the required cash.
- **\$650,000 for FY 2023/2024**

Estimated Cash Balance

Cash Balance

	<u>Amount</u>	
Estimated Cash & Investment Balance at June 30, 2023		\$400,000,000
Plus: Net Operating & Investment Revenues		9,439,402
Less Other Costs:		
Business Development Costs	(400,000)	
Contingency	(100,000)	
Debt Service	<u>(20,494,884)</u>	(20,994,884)
Plus Non-Operating Revenues:		
Bond Interest	11,500,000	
Passenger Facility Charges	3,800,000	
Customer Facility Charges	<u>2,200,000</u>	17,500,000
Plus Capital Contributions:		
Federal Grants – AIP/BIL/TSA	56,783,712	
NC DOT Grants	<u>7,000,000</u>	63,783,712

Cash Balance (cont'd)

Less Capital Costs:

Capital Improvements	(8,910,000)	
Equipment and Small Capital Outlay Fund	(131,000)	
Renewal and Replacements	(383,017)	
Carryover Projects From FY2022	<u>(253,611,970)</u>	(263,035,987)

Estimated Cash & Investment Balance at June 30, 2024		<u>206,692,243</u>
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Estimated Restricted Cash at June 30, 2024		60,000,000
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Reserves:

Operations & Maintenance Reserve (6 Months)		8,250,808
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Emergency Repair Reserve		650,000
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Estimated Unrestricted Undesignated Cash & Investments at June 30, 2024		<u>\$ 137,791,435*</u>
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*Cash balance is estimate including all bond funding. Additional terminal construction costs will be added during the 4th quarter of FY2022/2023. Once this amount is determined, the estimated cash balance for June 30,2024 will be reduced.

Supplemental Fees

Proposed FY 2023/2024 Fees

	FY 2022/2023 Current Fees		FY 2023/2024 Proposed Fees	
	Cost	Per	Cost	Per
Maintenance				
Scissor Lift	\$ 100.00	day	\$ 100.00	day
Large ADA Ramp Rental	\$ 100.00	use	\$ 100.00	use
Air Stair Rental	\$ 100.00	use	\$ 100.00	use
Volvo Wheel Loader	\$ 150.00	use	\$ 150.00	use
Fork-lift	\$ 100.00	use	\$ 100.00	use
Pallet Jack	\$ 50.00	use	\$ 50.00	use
Tenant Sweeper	\$ 125.00	hour	\$ 125.00	hour
Service Truck	\$ 50.00	hour	\$ 50.00	hour
Backhoe	\$ 100.00	hour	\$ 100.00	hour
Lighted X	\$ 200.00	day	\$ 200.00	day
Light Tower	\$ 150.00	day	\$ 150.00	day
Paint Stripper	\$ 100.00	hour	\$ 100.00	hour
Large Aircraft Removal Dolly	\$ 200.00	day	\$ 200.00	day
Small Aircraft Removal Dolly	\$ 100.00	day	\$ 100.00	day
Aircraft Jack	\$ 100.00	use	\$ 100.00	use
Cores	\$ 40.00	each	\$ 40.00	each
Keys	\$ 12.00	each	\$ 12.00	each
Large Dump Truck	\$ 200.00	hour	\$ 200.00	hour
Small Broom	\$ 200.00	hour	\$ 200.00	hour
Large Broom	\$ 300.00	hour	\$ 300.00	hour
Pressure Washer	\$ 125.00	hour	\$ 125.00	hour
Maintenance Labor Rate (1)	\$ 75.00	hour	\$ 80.00	hour
Security Escort Rate (1)	\$ 75.00	hour	\$ 80.00	hour

Proposed FY 2023/2024 Fees (cont'd)

	FY 2022/2023 Current Fees		FY 2023/2024 Proposed Fees	
	Cost	Per	Cost	Per
<u>Department of Public Safety</u>				
ARFF Apparatus for 1500 gal. or greater	\$ 250.00	hour	\$ 250.00	hour
ARFF Apparatus for less than 1500 gal.	\$ 150.00	hour	\$ 150.00	hour
Command, Police, and Ops support vehicles	\$ 100.00	hour	\$ 100.00	hour
Aircraft recover dolly	\$ 150.00	day	\$ 150.00	day
DPS Labor Rate (1)	\$ 75.00	hour	\$ 80.00	hour
Mutual Aid Agencies collected on their behalf		as incurred		as incurred
Replacement charges for AVL equipment/supplies		as incurred		as incurred
<u>Information Technology (IT) Department</u>				
IT Labor Rate - Non-Network (1)	\$ 75.00	hour	\$ 80.00	hour
IT Labor Rate - Network Related (1)	\$ 110.00	hour	\$ 110.00	hour
Dark Fiber per strand per 0-1000 ft	\$ 20.00	month	\$ 20.00	month
Dark Fiber per strand per 0-2000 ft	\$ 22.00	month	\$ 22.00	month
Dark Fiber per strand per 0-3000 ft	\$ 24.00	month	\$ 24.00	month
Telephone Service – Per Telephone Number	\$ 50.00	month	\$ 50.00	month
Fax Service – Per Fax Machine/Phone Number	\$ 22.13	month	\$ 22.13	month
Cisco IP Phone – Model 7911G	\$ 5.67	month	\$ 5.67	month
Cisco IP Phone – Model 7945G	\$ 11.57	month	\$ 11.57	month
Cisco 1 Port Analog Line Converter-ATA186	\$ 4.86	month	\$ 4.86	month
Cisco 2 Port Analog Line Converter VG202	\$ 22.13	month	\$ 22.13	month
AirIT Shared Use Network Charge – Per Airline	\$ 50.00	month	\$ 50.00	month

Notes:

(1) One Hour Minimum, Minimum of 3 hours charged after regular business hours.

Proposed FY 2023/2024 Fees (cont'd)

Identification Badge Fees and Charges	FY 2022/2023 Current Fees		FY 2023/2024 Proposed Fees	
	Cost	Per	Cost	Per
Initial Badge Issuance				
SIDA Badge	\$ 80.00		\$ 90.00	
Non-SIDA Badge	\$ 45.00		\$ 50.00	
Renewal of Badge				
SIDA Badge	\$ 80.00		\$ 90.00	
Non-SIDA Badge	\$ 45.00		\$ 50.00	
Lost Badge Replacement				
SIDA Badge (4)	\$ 90.00 / \$ 105.00		\$ 90.00 / \$ 105.00	
Non-SIDA Badge (5)	\$ 65.00 / \$ 80.00		\$ 65.00 / \$ 80.00	
Damaged Badge				
SIDA Badge (6)	\$ 45.00 / \$ 55.00	-	\$ 45.00/\$ 55.00	
Non-SIDA Badge (6)	\$ 45.00 / \$ 55.00	-	\$ 45.00/\$ 55.00	
Security Escort Training	\$ 60.00		\$ 80.00	
Lock-out Service	\$ 60.00		\$ 80.00	
PIN Reset	\$ 20.00		\$ 20.00	

Notes:

- (4) \$90.00 for the first replacement badge, \$105.00 for the second replacement badge.
(5) \$65.00 for the first replacement badge, \$80.00 for the second replacement badge.
(6) \$45.00 for a damaged badge, \$55.00 if badge damaged due to negligence.

Proposed FY 2023/2024 Fees (cont'd)

	FY 2022/2023 Current Fees		FY 2023/2024 Proposed Fees	
	Cost	Per	Cost	Per
Parking and Ground Transportation				
Parking				
Daily	\$ 2.00	hour	\$ 2.00	hour
	\$ 10.00	day	\$ 12.00	day
	\$ 60.00	week	\$ 72.00	week
Parking Garage	\$ 2.00	hour	\$ 2.00	hour
	\$ 13.00	day	\$ 15.00	day
	\$ 78.00	week	\$ 90.00	week
Hourly	\$ 1.00	1/2 hour	\$ 2.00	hour
	\$ 25.00	day	\$ 30.00	day
Employee Parking Rate	\$ 70 / \$ 60	new/renewal	\$ 70 / \$ 60	new/renewal
Commuter Parking Rate	\$ 300 / \$ 285	new/renewal	\$ 300 / \$ 285	new/renewal
Non-Tenant Aviation Commuter	\$ 900.00	annual	\$ 900.00	annual
Fines	up to \$1,000	day	up to \$1,000	day
Ground Transportation				
Charter Bus Company (1-2 buses) (8)	\$ 1000.00	annual	\$ 1000.00	annual
Charter Bus Company (3-4 buses) (8)	\$ 2500.00	annual	\$ 2500.00	annual
Charter Bus Company (5 or more buses) (8)	\$ 4000.00	annual	\$ 4000.00	annual
Airport Ground Transportation Permit (9)	\$ 50.00	annual	\$ 50.00	annual
Airport Ground Transportation Pick-up Fee (9)	\$ 2.50	per trip	\$ 3.00	per trip
Transp. Network Company (TNC) Pick-up Fee	\$ 2.50	per trip	\$ 3.00	per trip
Transp. Network Company (TNC) Drop-off Fee	\$.50	per trip	\$.50	per trip
Off-Airport Rental Car Fee	10.00%	of gross revenue	10.00%	of gross revenue

Notes:

- (8) Companies with a vehicle fleet of charter coach vehicles with seating capacity greater than 20 seats.
 (9) All Ground Transportation operators except TNCs and charter bus companies

QUESTIONS?

March 10, 2023

BUDGET MESSAGE

To: Members of the Greater Asheville Regional Airport Authority

From: Lew S. Bleiweis, A.A.E., President & CEO

The attached budget for the fiscal year ending June 30, 2024 has been prepared with special consideration given to the safeguarding of the Greater Asheville Regional Airport Authority's assets and the reliability of the Authority's financial records, while maintaining the flexibility to allow the airport staff the tools to provide outstanding service to our passengers and tenants and the general public.

We are custodians of public funds and public funds should not be convenient to spend. With this in mind, every employee will follow the requirements of the Authority's Policies and Procedures and the approved budget when purchasing goods and services.

The intended goals of the operations set forth in the attached budget are to continue the excellent safety record at the Asheville Regional Airport and to provide the best facilities possible to enhance the growth of the Airport and to thereby benefit the entire community served by the Airport.

As construction of the new terminal is underway, staff is also planning for the anticipated growth in traffic. This includes an increase in staffing levels and other costs reflected in this budget.

The following narrative contains brief explanations and insights related to the preparation of this budget:

ASSUMPTIONS

Based on airline estimates, passenger enplanements are projected to be 1,050,000 in FY24.

Total revenue is projected to increase significantly with the budgeted increase in enplanements.

Budgeted operating expenses are expected to increase 17.9%. A salary adjustment pool of 10.0% is budgeted with the anticipation of 6.0% cost of living increases and a maximum of 4.0% for merit increases. Fifteen additional staff positions are also included.

OPERATING REVENUE

Investment Income:

Funds available for investment will increase, so total investment earnings are expected to increase.

Space Rent-Non Airline:

All line items listed are at the lease rates in effect for the new fiscal year.

Space Rent-Airline:

Airline space rentals are based on the FY23/24 rates.

Concessions:

Revenue from food and beverage sales budgeted to increase due to increase in enplanements. The other line items are based on current agreements and/or historical averages.

Auto Parking:

Public parking is budgeted to increase with increase in fees and enplanements.

Rental Car-Car Rentals:

Rental car concessions budgets are based on amounts in approved agreement.

Rental Car-Facility Rent:

Budget estimates are based on the rental car agreements. The contracts provide that these facility rents be increased annually by the greater of the CPI or 3.5%. The Common Area Maintenance (CAM) fees are based on those included in the Operations Department budget.

Commercial Ground Transportation:

The revenues from ground transportation fees are budgeted to increase due to the increase in enplanements, fee increases and the new agreement that allows TURO to operate at the airport. Employee parking is based on staff estimates.

Landing Fees:

Landing fees are estimated based on landed weights projected by the airlines. Landing fees are charged based on 1,000 pounds of airlines gross landed weight.

FBOs:

The FBO fees are based on the current agreements with Signature Flight Support.

Building Leases:

All estimates are backed by current leases in place and anticipated amendments due to the terminal construction project.

Land Leases:

All estimates are backed by current leases in force.

Other Leases/Fees:

LEO services are based on actual hours and the \$20 hourly rate currently contracted with TSA. Airline security fees are budgeted to increase with the budgeted increase in LEO personnel costs. Telecommunication fees are based on estimated tenant usage of Authority provided phone, data and cable service. Other items are estimates based on historical data.

OPERATING EXPENSES**Personnel Services:**

Payroll costs are based on current salaries for all employees, plus estimated longevity bonuses. Staff is proposing a salary adjustment pool of 10.0% for FY2023/2024, with the anticipation of 6.0% cost of living increase and a maximum of 4.0% merit increase. The cost of living increase also applies to salary grade ranges. Overtime is estimated by department vice presidents based on historical amounts. Benefits are estimated for each benefit type to better manage benefit costs. Total benefits are averaged at approximately 60% of payroll. Budgeted FTEs for FY2023/2024 increase by 15 positions.

Professional Services:

Professional services are estimated by staff based on services necessary for continuing operations.

Contractual Services:

Contractual services include the cost of the parking management, parking shuttle services, maintenance agreements, uniform cleaning services, and other contractual services. Budgeted amounts are estimated based on agreements and/or historical data.

Travel and Training:

The estimate for employee training and various educational conferences has been prepared by each department vice president using known facts and historical information. Much of this budget is due to training which is either required or considered vital for airport management.

Communications and Freight:

Telecommunications and postage expense are estimated by staff using known facts and historical information.

Rents and Leases:

The estimate for rents and leases is based on current copier and postage machine lease agreements.

Insurance:

The costs of business insurance premiums are based on estimates obtained by staff.

Utility Services:

Utility services are estimated based on the latest historical data.

Repairs and Maintenance:

This line item, the timing and amount of which is always difficult to predict, has been estimated by the Vice President of Operations and Maintenance and other staff to account for repairs and maintenance anticipated for FY2023/2024.

Printing and Binding:

This estimate is based on known needs and historical data.

Promotional Activities:

These activities represent media advertising, community sponsorships, and tenant and employee events, and are based on planned activities for FY2023/2024. This year's budget includes \$52,000 for the Runway 5K, with revenue to offset this cost.

Other Current Charges and Obligation:

This estimate includes bank fees, in-house advertising expenses, legal notices and advertising, and Board meeting expenses. It is estimated based on historical data.

Operating Supplies:

This estimate is prepared by each department vice president based on known events and historical data.

Books, Publications, Subscriptions, Memberships:

This estimate is prepared by each department vice president using historical data and known events and facts.

EMERGENCY REPAIR

This is an estimate to cover any unplanned, emergency repairs. The amount is based on historical costs.

CONTINGENCY

This is an estimate to cover any unknown expense. The amount is determined by the President & CEO.

CAPITAL BUDGET

The capital budget items were generated by the department vice presidents and include capital improvement projects in the approved five-year capital improvement plan for FY2023/2024. Explanations and justifications for new capital projects are included on the Capital Budget Request sheets.

The terminal and air traffic control tower construction projects have been included in the capital budget. Staff is working to acquire the second issuance of bond funding for these projects. This funding is expected to be obtained during spring 2023 and in place by the beginning of the FY23/24 budget year.

Any capital improvement project will be subject to final approval by the Board prior to project initiation, in accordance with the Authority's Policies and Procedures.

DEBT SERVICE

Debt service represents payments required by our bond agreements for the parking garage and the terminal and air traffic control tower projects.

BUSINESS DEVELOPMENT

Business development represents costs to provide incentives for advertising, waiver of fees, etc. to airlines for new air service as well as new commercial business development opportunities.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
2023-2024
BUDGET ORDINANCE**

BE IT ORDAINED by the Greater Asheville Regional Airport Authority that, pursuant to Section 159-13 of the General Statutes of North Carolina, the 2023-2024 Budget Ordinance of the Airport Authority is hereby set forth as follows:

Section 1. The following amounts are hereby appropriated for the operation of the Greater Asheville Regional Airport Authority for the fiscal year beginning July 1, 2023 and ending June 30, 2024 in accordance with the following schedules:

EXPENDITURES

Administration Department	\$ 1,489,534
Planning Department	626,930
Executive Department	1,228,190
Finance Department	697,167
Guest Services Department	297,920
Information Technology Department	1,786,676
Marketing Department	855,247
Operations Department	6,275,514
Properties & Contracts	376,147
Public Safety Department	2,818,290
Emergency Repair Costs	50,000
Carry-over Capital Expenditures from Prior Year	253,611,970
Capital Improvement	8,910,000
Equipment and Small Capital Outlay	131,000
Renewal and Replacement	383,017
Business Development	400,000
Debt Service	20,494,884
Contingency	100,000
Total Expenditures	<u><u>\$300,532,486</u></u>

Section 2. It is estimated that the following revenues will be available for the fiscal year beginning July 1, 2023 and ending June 30, 2024.

REVENUES

Administration (Interest Income)	\$ 500,000
Terminal	10,357,741
Airfield	3,066,689
General Aviation	1,330,664
Parking Lot	10,265,000
Other	420,924
Bond Interest	11,500,000
Passenger Facility Charges	3,800,000
Customer Facility Charges	2,200,000
Federal Grants (including AIP/BIL)	41,783,712
Federal Grants (TSA funds)	15,000,000
NC Department of Transportation Grants	7,000,000
Transfer from GARAA Cash/Investments	193,307,757
Total Revenues	<u><u>\$300,532,486</u></u>

Section 3. The Budget Officer is hereby authorized to transfer appropriations as contained herein under the following conditions:

- a. He may transfer amounts between line item expenditures within a budget ordinance line item without limitation and without a report being required. These changes should not result in increased recurring obligations such as salaries.
- b. He may transfer amounts up to \$76,000 from contingency appropriations to other budget ordinance line items within the same fund. He must make an official report on such transfers at the next regular meeting of the board.
- c. He may approve any type of procurement up to \$76,000 (spending authority). This spending authority is to be adjusted annually using CPI index.

Section 4. This Budget Ordinance shall be entered in the minutes of the Greater Asheville Regional Airport Authority and within five (5) days after its adoption copies shall be filed with the Finance Officer, the Budget Officer and the Clerk to the Board of the Greater Asheville Regional Airport Authority as described in G.S. 159-13.

Section 5. This ordinance shall become effective on July 1, 2023.

Adopted this ____ day of April, 2023

Brad Galbraith, Chair

Attested by:

Ellen Heywood, Clerk to the Board

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
OPERATING SUMMARY
FY 2023/2024 BUDGET**

	Budget Amounts			Percent Change
	FY2022/2023	FY2023/2024	Difference	
<u>Revenues</u>				
Operating Revenues	\$ 20,305,529	\$ 25,441,017	\$ 5,135,488	25.3%
Investment Income	25,000	500,000	\$ 475,000	1900.0%
Total Operating & Investment Revenues	20,330,529	25,941,017	5,610,488	27.6%
<u>Expenses</u>				
Operating Expenses	13,990,679	16,501,615	\$ 2,510,936	17.9%
Total Operating Expenses	13,990,679	16,501,615	2,510,936	17.9%
Net Operating & Investment Income	\$ 6,339,850	\$ 9,439,402	\$ 3,099,552	48.9%

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2023-2024

Revenue Sources	Historical, Actual Revenue			FY 2022-2023			Proposed Budget Fiscal Year 2023-2024	Difference Est FY22-23 To Budget FY23-24	Difference Bud FY22-23 To Budget FY23-24	% Change Bud FY22-23 To Budget FY23-24
	Fiscal Year 2019-2020	Fiscal Year 2020-2021	Fiscal Year 2021-2022	Fiscal Year 2022-2023 Budget	12/31/22 FYTD Actual Revenue	Projection for Full Fiscal Year				
Investment Income										
Interest Income	\$ 374,504	32,371	64,739	25,000	\$ 414,647	700,000	500,000	(200,000)	475,000	1900.0%
Total Investment Income	374,504	32,371	64,739	25,000	414,647	700,000	500,000	(200,000)	475,000	1900.0%
Terminal Space Rentals - Non-Airline										
FAA Tower Rent	163,013	166,273	192,314	200,722	100,361	200,722	200,722	(0)	(0)	0.0%
TSA Space	89,793	91,589	93,420	95,289	47,252	94,504	97,195	2,691	1,906	2.0%
American Tower Corp	2,879	3,211	3,324	3,331	1,707	3,414	3,431	17	100	3.0%
Federal Express	60	60	60	60	-	60	60	-	-	0.0%
Total Terminal Space Rentals - Non-Airline	255,745	261,133	289,118	299,402	149,320	298,700	301,408	2,708	2,006	0.7%
Terminal Space Rentals - Airline										
Loading Bridge Fees (includes FGP & PC Air)	79,322	69,607	96,779	83,610	49,479	93,357	-	(93,357)	(83,610)	-100.0%
Gate Area (per enplanement)	776,506	606,476	735,621	1,010,350	610,496	1,151,879	1,369,900	218,021	359,550	35.6%
Gate Area (per airline)	120,832	120,832	137,096	181,324	90,662	181,324	245,760	64,436	64,436	35.5%
Bag Makeup (per bag)	267,053	183,990	389,018	365,082	221,800	418,491	535,478	116,987	170,396	46.7%
Bag Makeup (per airline)	47,300	47,300	53,668	70,980	35,490	70,980	96,204	25,224	25,224	35.5%
American (Counter/Office/Queue)	123,762	123,762	117,988	157,560	78,780	157,560	213,564	56,004	56,004	35.5%
Delta Air Lines (Counter/Office/Queue)	140,573	140,573	127,580	168,750	84,375	168,750	228,731	59,981	59,981	35.5%
United/SkyWest/Continental (Counter/Office/Queue)	85,831	85,831	76,907	103,035	43,659	87,318	118,355	31,037	15,320	14.9%
Allegiant (Counter/Office/Queue)	71,714	71,714	69,854	90,293	45,147	90,293	122,387	32,094	32,094	35.5%
Sun Country			9,792	17,270	8,635	17,270	23,408	6,138	6,138	35.5%
JetBlue					7,530	15,060	28,931	13,871	28,931	0.0%
CRJ Aviation		1,446	21,003	29,882	14,941	29,882	40,504	10,622	10,622	35.5%
Common Use (Counter/Queue)	-	-	231	-	567	567	-	(567)	-	0.0%
Turn Fees	105,229	3,436	40,037	70,048	58,956	111,238	96,600	(14,638)	26,552	37.9%
Airline Waived Fees	(16,038)	(22,028)	(20,367)	-	(21,598)	(21,598)	-	21,598	-	0.0%
Total Terminal Space Rentals - Airline	1,850,716	1,437,730	1,886,806	2,348,184	1,328,919	2,572,370	3,119,821	547,451	771,637	32.9%
Concessions										
Food & Beverage, Gift, Info	318,253	208,731	491,873	425,000	293,638	554,034	525,000	(29,034)	100,000	23.5%
Advertising	324,095	208,917	365,686	200,000	203,466	383,898	225,000	(158,898)	25,000	12.5%
Brochure Sales	42,282	37,973	48,900	-	28,325	53,443	45,000	(8,443)	45,000	0.0%
Merchandise Sales	-	-	-	2,000	-	-	-	-	(2,000)	-100.0%
Guest Services	4,085	3,089	3,425	3,500	2,605	4,915	3,500	(1,415)	-	0.0%
Art in the Airport	3,179		771	-	765	1,391	-	(1,391)	-	0.0%
Optiwash Station	1,131	490	961	750	735	1,387	1,000	(387)	250	33.3%
FuelRod	1,006	930	3,996	5,500	1,325	2,500	2,500	-	(3,000)	-54.5%
Immaculate Cleaning	438	890	1,376	1,200	885	1,670	1,200	(470)	-	0.0%
Sanitary Machines	56	41	17	-	-	-	-	-	-	0.0%
ATM	516	300	349	300	242	300	300	-	-	0.0%
Total Concessions	695,041	461,361	917,354	638,250	531,986	1,003,538	803,500	(200,038)	165,250	25.9%
Auto Parking										
Public Parking	5,231,961	3,182,193	7,700,376	7,500,000	4,694,824	8,858,158	10,000,000	1,141,842	2,500,000	33.3%
Commuter Parking	42,891	40,452	43,877	20,000	(194)	-	-	-	(20,000)	-100.0%
Total Auto Parking	5,274,852	3,222,645	7,744,253	7,520,000	4,694,630	8,858,158	10,000,000	1,141,842	2,480,000	33.0%
Rental Car										
Rental Car - Car Rentals										
Avis MAG (Avis/Budget FY2020)	341,151	-		297,762	148,881	297,762	1,065,451	767,689	767,689	257.8%
Hertz MAG (Dollar/Thrifty FY2020)	330,108	-		338,125	169,063	338,125	509,842	171,717	171,717	50.8%
Enterprise MAG (National/Alamo FY2020)	392,652	-		864,113	432,056	864,113	1,952,677	1,088,564	1,088,564	126.0%

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2023-2024

Revenue Sources	Historical, Actual Revenue			FY 2022-2023			Proposed Budget Fiscal Year 2023-2024	Difference Est FY22-23 To Budget FY23-24	Difference Bud FY22-23 To Budget FY23-24	% Change Bud FY22-23 To Budget FY23-24
	Fiscal Year 2019-2020	Fiscal Year 2020-2021	Fiscal Year 2021-2022	Fiscal Year 2022-2023 Budget	FYTD Actual Revenue 12/31/22	Projection for Full Fiscal Year				
Avis %	112,265	506,631	1,183,835	800,000	570,327	1,076,089	300,000	(776,089)	(500,000)	-62.5%
Hertz %	36,107	403,590	566,491	200,000	231,344	436,498	260,000	(176,498)	60,000	30.0%
Enterprise %	146,055	1,462,062	2,169,641	1,500,000	765,628	1,444,581	370,000	(1,074,581)	(1,130,000)	-75.3%
Subtotal Car Rentals	2,203,794	2,372,283	3,919,967	4,000,000	2,317,299	4,457,168	4,457,970	802	457,970	11.4%
Rental Car - Facility Rent										
Avis (Counter & Office) (Avis/Budget FY2020)	28,294	28,294	29,281	30,305	15,152	30,304	31,364	1,060	1,059	3.5%
Hertz (Counter & Office)	37,647	62,792	64,983	67,254	33,627	67,254	69,605	2,351	2,351	3.5%
Enterprise (Counter & Office)	30,832	58,092	60,119	62,220	31,110	62,220	64,396	2,176	2,176	3.5%
Avis (Ready/Return) (Avis/Budget FY2020)	15,048	15,048	19,263	19,937	9,969	19,938	28,099	8,161	8,162	40.9%
Dollar/Thrifty (Ready/Return)	4,950	-	-	-	0	-	-	-	-	0.0%
Hertz (Ready/Return)	21,186	26,136	21,313	22,058	11,029	22,058	15,806	(6,252)	(6,252)	-28.3%
Enterprise (Ready/Return)	23,430	47,520	51,233	53,025	26,512	53,024	60,589	7,565	7,564	14.3%
Vanguard/National/Alamo (Ready/Return)	24,090	-	-	-	-	-	-	-	-	0.0%
Budget (Ready/Return)	-	-	0	-	-	-	-	-	-	0.0%
Avis (Service Facility) (Avis/Budget FY2020)	37,406	43,072	44,687	45,764	23,151	46,302	47,918	1,616	2,154	4.7%
Dollar/Thrifty (Service Facility)	19,755	-	-	-	-	-	-	-	-	0.0%
Hertz (Service Facility)	69,991	99,526	103,258	105,746	53,495	106,990	110,722	3,732	4,976	4.7%
Enterprise (Service Facility)	59,089	97,853	101,523	103,969	52,596	105,192	108,862	3,670	4,893	4.7%
Vanguard/National/Alamo (Service Facility)	52,772	-	-	-	-	-	-	-	-	0.0%
Avis CAM fee (Avis/Dollar FY2020)	8,823	5,528	6,290	4,551	2,276	4,552	4,797	245	246	5.4%
Dollar/Thrifty	7,543	-	-	-	-	-	-	-	-	0.0%
Hertz CAM fee	13,569	12,773	14,533	10,517	5,259	10,518	11,086	568	569	5.4%
Enterprise CAM fee	17,939	12,558	14,289	10,342	5,170	10,340	10,902	562	560	5.4%
Vanguard/National/Alamo CAM fee	11,881	-	-	-	-	-	-	-	-	0.0%
Waived rent	-	(52,005)	-	-	-	-	-	-	-	0.0%
Common Area Maintenance (Service Facility)	-	37,500	75,000	75,000	37,385	74,770	75,000	230	-	0.0%
Subtotal Facility Rent	536,650	494,687	605,772	610,688	306,731	613,462	639,146	25,684	28,458	4.7%
Total Rental Car	2,740,444	2,866,970	4,525,739	4,610,688	2,624,030	5,070,630	5,097,116	26,486	486,428	10.6%
Commercial Ground Transportation										
Employee Parking	32,770	26,730	47,417	15,000	9,445	15,000	15,000	-	-	0.0%
Ground Transportation Fees	182,774	94,028	164,462	175,000	126,752	239,155	250,000	10,845	75,000	42.9%
Total Commercial Ground Transportation	215,544	120,758	211,879	190,000	136,197	254,155	265,000	10,845	75,000	39.5%
Landing Fees										
Delta Air Lines	223,590	214,951	344,677	474,324	276,197	521,126	675,750	154,624	201,426	42.5%
SkyWest / United	113,090	88,683	134,930	125,119	91,636	172,898	232,050	59,152	106,931	85.5%
Allegiant	461,796	445,122	671,195	986,287	455,588	859,600	1,093,728	234,128	107,441	10.9%
American	284,406	290,887	428,534	457,272	379,656	716,332	826,200	109,868	368,928	80.7%
Spirit	59,455	-	-	-	-	-	-	-	-	0.0%
Jet Blue	-	-	-	14,053	13,557	14,053	13,911	(142)	(142)	-1.0%
Sun Country	-	-	21,861	32,700	19,136	36,106	38,250	2,144	5,550	17.0%
Elite	1,549	243	-	-	-	-	-	-	-	0.0%
Charter Fees / General	-	2,999	3,830	-	-	-	-	-	-	0.0%
Airline Landing Fees Waived	(11,812)	-	(15,152)	-	(54,062)	(54,062)	-	54,062	-	0.0%
Total Landing Fees	1,132,074	1,042,885	1,589,875	2,089,755	1,181,708	2,266,053	2,879,889	613,835	790,134	37.8%
FBOs										
Percentage Fee	32,726	30,793	40,824	45,000	26,142	49,325	50,000	675	5,000	11.1%
T-Hangar	89,324	90,566	90,253	90,566	38,409	76,818	76,818	-	(13,748)	-15.2%
Bulk Hangar #1	125,285	127,027	164,569	127,027	129,850	259,700	259,700	-	132,673	104.4%
Bulk Hangar #2	236,209	239,493	264,742	239,493	154,000	308,000	308,000	-	68,507	28.6%
Land Rent	490,090	497,660	529,902	518,142	259,257	502,361	502,361	-	(15,781)	-3.0%
Apron Rent	1,163	3,488	3,488	3,488	1,794	3,784	3,784	-	296	8.5%

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2023-2024

	Historical, Actual Revenue			FY 2022-2023			Proposed Budget Fiscal Year 2023-2024	Difference Est FY22-23 To Budget FY23-24	Difference Bud FY22-23 To Budget FY23-24	% Change Bud FY22-23 To Budget FY23-24
	Fiscal Year 2019-2020	Fiscal Year 2020-2021	Fiscal Year 2021-2022	Fiscal Year 2022-2023 Budget	12/31/22 FYTD Actual Revenue	Projection for Full Fiscal Year				
Revenue Sources										
Leased Percentage Fee			1,741	-	-	-	-	-	-	0.0%
Waived rent		(80,378)	-	-	-	-	-	-	-	0.0%
Fuel Flowage Fee	66,600	86,899	107,006	115,000	59,357	111,994	115,000	3,006	-	0.0%
Subtotal FBOs	1,041,397	995,548	1,202,525	1,138,716	668,809	1,311,982	1,315,664	3,681	176,948	15.5%
Belle Aircraft Maintenance										
Percentage Fee	10,713	12,656	11,343	7,500	11,065	16,877	15,000	(1,877)	7,500	100.0%
Total FBOs/SASOs	1,052,110	1,008,204	1,213,868	1,146,216	679,874	1,328,859	1,330,664	1,804	184,448	16.1%
Building Leases										
Rental Houses	21,133	24,115	25,242	25,977	13,214	27,103	27,777	675	1,800	6.9%
Airport Support Bldg	42,599	42,289	7,048	-	-	-	-	-	-	0.0%
Lacy Griffin Building (WNC Aviation)	20,906	20,937	21,919	22,008	11,791	23,739	23,897	157	1,889	8.6%
Allegiant - Hangar/Bldg	-	-	95,070	105,070	56,860	113,719	117,131	3,411	12,061	11.5%
Cargo Building (Allegiant)	32,136	32,184	8,046	-	-	-	-	-	-	0.0%
Total Building Leases	116,774	119,525	157,325	153,055	81,865	164,561	168,804	4,243	15,749	10.3%
Land Leases										
Pasture Rent & Misc Land Leases	2,033	25,917	17,554	1,200	-	-	600	600	(600)	-50.0%
NCSU	100	170	170	100	-	100	100	-	-	0.0%
Lamar (Billboard)	3,500	7,427	7,426	7,318	-	7,318	7,649	331	331	4.5%
US Forest Service - Tanker	12,828	12,049	12,648	12,765	6,751	13,686	13,871	184	1,106	8.7%
Land Lease Hangar Area - Allegiant	-	-	14,812	14,812	8,028	16,056	16,538	482	1,726	11.7%
Land Lease - DreamCatcher/Broadmoor	-	-	69,333	90,000	71,603	143,703	94,000	(49,703)	4,000	4.4%
Waddell/Triangle Stop	36,057	36,057	39,061	36,057	18,028	36,056	39,362	3,306	3,305	9.2%
Waddell - Fuel Fee	18,913	22,558	27,389	26,000	14,243	28,486	26,000	(2,486)	-	0.0%
Golf Center	9,966	-	(11,959)	-	-	-	-	-	-	0.0%
Total Land Leases	83,397	104,178	176,434	188,252	118,653	245,406	198,120	(47,286)	9,868	5.2%
Other Leases/Fees										
LEO Services (TSA)	116,800	116,800	117,120	116,800	68,480	116,800	116,800	-	-	0.0%
Security Fee (Airlines)	382,458	298,672	735,621	718,100	433,906	818,691	844,600	25,909	126,500	17.6%
Security Fee (Rental Car)	96,612	114,867	106,967	122,827	61,413	122,826	126,296	3,470	3,469	2.8%
Security Fee (ID Media)	49,465	49,307	73,985	50,000	43,185	50,000	70,000	20,000	20,000	40.0%
Telecommunication Fees (Voice/Data)	67,033	59,667	71,927	60,000	31,011	55,000	65,000	10,000	5,000	8.3%
Sale of Assets	-	-	-	-	-	-	-	-	-	0.0%
Misc	63,515	906,185	16,904	2,000	8,425	8,425	2,000	(6,425)	-	0.0%
Tenant Services/Assessment Fees	-	2,028	2,029	-	-	-	-	-	-	0.0%
Annual Event Fees/Sponsorships (Runway 5K)	-	-	35,207	52,000	56,611	56,611	52,000	(4,611)	-	0.0%
Total Other Leases	775,883	1,547,526	1,159,760	1,121,727	703,031	1,228,353	1,276,696	48,343	154,969	13.8%
Total Revenue	\$ 14,567,084	\$ 12,225,286	\$ 19,937,150	\$ 20,330,529	\$ 12,644,860	23,990,784	\$ 25,941,017	\$ 1,950,233	\$ 5,610,488	27.6%
								8.1%	27.6%	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2023-2024

	Historical, Actual Expenses			FY 2022-2023			Proposed Budget Fiscal Year 2023-2024	Difference Est FY22-23 To Budget FY23-24	Difference Bud FY22-23 To Budget FY23-24	% Change Bud FY22-23 To Budget FY23-24
	Fiscal Year 2019-2020	Fiscal Year 2020-2021	Fiscal Year 2021-2022	Fiscal Year 2022-2023 Budget	FYTD Actual Expenses 12/31/22	Projection for Full Fiscal Year				
Expenses										
PERSONNEL SERVICES										
Regular Salaries	\$ 3,818,557	\$ 3,916,405	\$ 4,272,209	\$ 5,694,649	\$ 2,457,758	4,915,516	\$ 6,330,690	\$ 1,415,174	\$ 636,041	11.2%
Overtime	55,599	71,832	105,555	115,900	39,939	116,045	115,900	(145)	-	0.0%
Salary Adjustment/Bonus Pool	-	-	-	-	-	-	671,546	671,546	671,546	0.0%
Internship	-	-	-	-	-	-	-	-	-	0.0%
LEO Special Separation Allowance	24,122	27,808	-	42,742	18,325	42,742	39,705	(3,037)	(3,037)	-7.1%
Longevity	54,427	61,042	69,171	69,352	34,872	70,294	82,351	12,057	12,999	18.7%
Unemployment Claims	426	2,805	4,246	14,000	2,194	14,000	8,000	(6,000)	(6,000)	-42.9%
Holiday Pay	14,700	15,566	13,833	18,410	16,216	16,244	27,340	11,096	8,930	48.5%
Bonus	-	-	136,979	-	-	-	-	-	-	0.0%
Auto Allowance	33,400	33,000	31,200	33,600	17,200	35,200	62,400	27,200	28,800	85.7%
Rewards Program	-	-	-	4,000	-	4,000	4,000	-	-	0.0%
Gym Membership Reimbursements	2,138	1,040	555	14,000	100	14,000	-	(14,000)	(14,000)	-100.0%
Service Awards	1,215	1,813	1,280	1,625	425	1,625	2,575	950	950	58.5%
Candidate Referral	-	-	500	2,000	1,000	2,000	2,000	-	-	0.0%
Retiree Health	60,058	35,518	(33,588)	43,931	21,812	43,624	64,128	20,504	20,197	46.0%
Benefits	1,887,969	1,936,135	1,974,796	3,008,728	1,115,417	2,235,631	3,391,068	1,155,437	382,340	12.7%
Total Personnel Services	5,952,611	6,102,964	6,576,736	9,062,937	3,725,258	7,510,921	10,801,703	3,290,782	1,738,766	19.2%
OPERATING EXPENSES										
Professional Services										
Professional Services - General	217,556	236,651	200,653	288,750	61,398	231,300	397,750	166,450	109,000	37.7%
Professional Services - Legal	176,820	148,952	166,813	80,000	54,375	105,000	75,000	(30,000)	(5,000)	-6.3%
Artwork and Creative Production	16,523	9,551	16,390	35,800	1,968	30,000	40,000	10,000	4,200	11.7%
Surveys, Reports & Data	18,923	-	142	24,500	-	24,500	3,000	(21,500)	(21,500)	-87.8%
Physicals & Drug Screens	5,950	5,760	1,697	6,000	825	4,150	6,000	1,850	-	0.0%
Fit for Duty Physicals	-	-	2,375	6,800	1,805	6,800	6,800	-	-	0.0%
Website Maintenance	536	981	1,455	6,550	990	6,550	6,550	-	-	0.0%
Auditors	22,500	34,500	35,675	38,000	17,950	35,000	41,600	6,600	3,600	9.5%
Temporary Help	-	-	52,854	50,000	15,243	100,000	125,000	25,000	75,000	150.0%
Total Professional Services	458,808	436,395	478,054	536,400	154,554	543,300	701,700	158,400	165,300	30.8%
Contractual Services										
Computer Technical Support	21,391	-	-	-	-	-	-	-	-	0.0%
Landscaping	9,420	9,420	-	-	-	-	86,400	86,400	86,400	0.0%
Parking Management Contract	463,541	261,287	408,692	579,364	279,880	575,000	665,022	90,022	85,658	14.8%
Parking Management Shuttle	76,714	-	289,799	396,952	169,842	397,000	416,398	19,398	19,446	4.9%
Other Contractual Services	380,858	424,385	472,513	886,914	429,073	873,320	959,235	85,915	72,321	8.2%
Elevator Maintenance Contract	8,361	8,611	9,634	11,000	5,270	11,000	10,000	(1,000)	(1,000)	-9.1%
Fire Alarm Systems Contract	15,312	13,809	24,526	15,600	10,489	35,000	17,250	(17,750)	1,650	10.6%
Exit Lane Security	-	-	36,263	60,000	13,757	55,000	60,000	5,000	-	0.0%
Total Contractual Services	975,597	717,512	1,241,427	1,949,830	908,311	1,946,320	2,214,305	267,985	264,475	13.6%
Travel and Training										
Travel & Per Diem	96,375	33,918	119,693	179,780	47,395	188,520	217,580	29,060	37,800	21.0%
Training & Education	19,583	7,971	37,081	41,950	5,873	45,200	53,300	8,100	11,350	27.1%
Total Travel and Training	115,958	41,889	156,774	221,730	53,268	233,720	270,880	37,160	49,150	22.2%
Communications and Freight										
Postage	5,021	4,070	5,127	5,000	2,724	5,000	5,000	-	-	0.0%
Express Mail Delivery	463	292	698	1,000	217	1,000	1,000	-	-	0.0%
Telecommunications	50,569	57,822	38,959	52,200	15,770	53,675	51,700	(1,975)	(500)	-1.0%
Online Services	-	-	-	-	-	-	-	-	-	0.0%
Total Communications and Freight	56,053	62,184	44,784	58,200	18,711	59,675	57,700	(1,975)	(500)	-0.9%
Rentals and Leases										
Rentals & Leases	14,253	15,765	20,872	18,710	10,788	18,710	20,510	1,800	1,800	9.6%
Total Rentals and Leases	14,253	15,765	20,872	18,710	10,788	18,710	20,510	1,800	1,800	9.6%
Insurance										

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2023-2024**

	Historical, Actual Expenses			FY 2022-2023			Proposed Budget Fiscal Year 2023-2024	Difference Est FY22-23 To Budget FY23-24	Difference Bud FY22-23 To Budget FY23-24	% Change Bud FY22-23 To Budget FY23-24
	Fiscal Year 2019-2020	Fiscal Year 2020-2021	Fiscal Year 2021-2022	Fiscal Year 2022-2023 Budget	12/31/22 FYTD Actual Expenses	Projection for Full Fiscal Year				
Expenses										
Property & Casualty	66,733	84,043	93,307	90,000	103,552	103,552	119,085	15,533	29,085	32.3%
General Liability	33,000	35,310	37,411	45,000	44,637	44,637	53,564	8,927	8,564	19.0%
Auto Liability	19,622	22,862	23,818	27,000	21,471	21,471	27,000	5,529	-	0.0%
Other Insurance & Bonds	47,328	186,239	50,478	72,400	64,666	64,666	77,000	12,334	4,600	6.4%
Worker's Compensation Insurance	110,826	63,982	114,590	100,000	96,346	96,346	121,958	25,612	21,958	22.0%
Total Insurance	277,509	392,436	319,604	334,400	330,672	330,672	398,607	67,935	64,207	19.2%
Utility Services										
Electric Service	322,953	297,566	308,181	359,817	134,621	359,000	379,315	20,315	19,498	5.4%
Gas Service	31,568	34,125	40,649	39,500	15,218	39,500	41,250	1,750	1,750	4.4%
Water/Sewer Service	52,708	34,143	59,034	89,950	29,004	85,000	75,000	(10,000)	(14,950)	-16.6%
Total Utility Services	407,229	365,834	407,864	489,267	178,843	483,500	495,565	12,065	6,298	1.3%
Repairs and Maintenance										
Other Repairs & Maintenance	17,865	13,586	43,138	30,200	11,101	30,200	35,200	5,000	5,000	16.6%
Terminal, Buildings and Grounds	155,947	136,093	168,131	162,000	68,109	160,000	177,000	17,000	15,000	9.3%
Permits, Licenses and Fees	850	1,560	900	1,000	100	1,000	1,000	-	-	0.0%
Vehicles and Heavy Equipment	78,501	95,956	62,284	67,500	44,074	65,000	71,500	6,500	4,000	5.9%
Airport and Airfield Equipment	8,753	7,126	30,884	20,000	13,864	20,000	20,000	-	-	0.0%
Total Repairs and Maintenance	261,916	254,321	305,337	280,700	137,248	276,200	304,700	28,500	24,000	8.6%
Printing & Binding										
Printing & Binding	13,826	3,911	6,193	11,450	3,386	10,450	9,950	(500)	(1,500)	-13.1%
Total Printing & Binding	13,826	3,911	6,193	11,450	3,386	10,450	9,950	(500)	(1,500)	-13.1%
Promotional Activities										
Radio	7,200	12,858	6,000	18,000	6,000	18,000	18,000	-	-	0.0%
Billboards	22,675	-	-	24,000	-	12,000	22,000	10,000	(2,000)	-8.3%
Print	12,869	2,625	5,887	6,100	-	6,100	6,000	(100)	(100)	-1.6%
Web Advertising	59,804	14,023	103,353	137,550	15,626	137,550	139,950	2,400	2,400	1.7%
Air Service Development	6,238	4,845	12,326	12,300	4,382	12,000	12,300	300	-	0.0%
Other Promotional Events/Sponsorships	6,363	7,040	7,200	9,000	5,000	13,375	14,000	625	5,000	55.6%
Community Events/Exhibits/Sponsorships	33,913	17,797	58,665	93,200	8,453	93,200	32,400	(60,800)	(60,800)	-65.2%
Runway SK Expenses	-	-	-	-	46,927	46,927	52,000	5,073	52,000	0.0%
Employee/Tenant Events	16,525	9,209	15,035	25,425	16,061	27,825	36,450	8,625	11,025	43.4%
Wellness	3,264	1,614	4,124	3,500	1,549	3,500	4,500	1,000	1,000	28.6%
Total Promotional Activities	168,851	70,011	212,590	329,075	103,998	370,477	337,600	(32,877)	8,525	2.6%
Other Current Charges and Obligations										
Legal Notices & Advertising	845	197	1,147	6,750	185	5,750	4,000	(1,750)	(2,750)	-40.7%
Credit Card & Bank Fees	44,052	42,482	69,452	64,700	38,997	72,000	84,500	12,500	19,800	30.6%
Recruiting Expense	-	-	824	2,100	-	-	2,100	2,100	-	0.0%
Other Current Charges & Obligations	8,056	1,672	3,554	8,500	1,383	6,630	13,600	6,970	5,100	60.0%
In Terminal Advertising	6,450	575	1,490	1,225	1,744	1,744	1,225	(519)	-	0.0%
Total Other Current Charges and Obligations	59,403	44,926	76,467	83,275	42,309	88,124	105,425	19,301	22,150	26.6%
Operating Supplies										
Office Supplies	6,874	6,176	6,465	7,000	3,229	7,000	8,000	1,000	1,000	14.3%
Vehicle Fuel	36,462	35,950	84,024	45,000	53,672	55,000	75,000	20,000	30,000	66.7%
Shop Supplies	1,063	1,363	1,011	3,000	997	3,000	3,000	-	-	0.0%
Other Operating Supplies	75,142	48,038	50,598	92,050	32,677	83,965	165,850	81,885	73,800	80.2%
Art Program Supplies	1,152	90	1,520	1,000	627	1,000	1,000	-	-	0.0%
Promotional Supplies	12,238	7,536	18,066	18,000	3,616	15,000	18,000	3,000	-	0.0%
Holiday Decorations	1,575	302	150	1,000	986	1,000	1,000	-	-	0.0%
Chemicals and Safety	984	(562)	(10,152)	48,000	34,720	46,500	48,000	1,500	-	0.0%
Small Tools and Equipment	6,384	7,415	5,356	19,000	14,218	18,500	23,500	5,000	4,500	23.7%
Custodial Supplies	46,347	11,626	31,447	42,000	10,865	45,000	45,000	-	3,000	7.1%
Custodial Consumables	64,401	39,826	58,843	77,500	43,899	90,000	100,000	10,000	22,500	29.0%
Operating Furniture, Fixtures, Equipment and Software	65,018	26,677	63,227	99,550	31,464	82,950	107,480	24,530	7,930	8.0%

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2023-2024

	Historical, Actual Expenses			FY 2022-2023			Proposed Budget Fiscal Year 2023-2024	Difference Est FY22-23 To Budget FY23-24	Difference Bud FY22-23 To Budget FY23-24	% Change Bud FY22-23 To Budget FY23-24
	Fiscal Year 2019-2020	Fiscal Year 2020-2021	Fiscal Year 2021-2022	Fiscal Year 2022-2023 Budget	12/31/22 FYTD Actual Expenses	Projection for Full Fiscal Year				
Expenses										
Uniforms	13,225	12,512	10,656	19,400	5,220	19,000	26,060	7,060	6,660	34.3%
Firefighter Equipment	1,460	11,976	4,123	19,000	8,066	17,125	35,000	17,875	16,000	84.2%
Total Operating Supplies	332,325	208,925	325,334	491,500	244,256	485,040	656,890	171,850	165,390	33.7%
Books, Publications, Subscriptions & Memberships										
Books, Publications, Compact Disks, Videos & Subscriptions	6,488	4,249	4,425	9,370	3,362	10,209	9,570	(639)	200	2.1%
Dues & Memberships	57,549	61,327	46,705	62,515	39,164	57,855	65,190	7,335	2,675	4.3%
Licenses and Certification Fees	280	120	320	1,320	-	1,120	1,320	200	-	0.0%
Total Books, Publications, Subscriptions & Mem.	64,317	65,696	51,450	73,205	42,526	69,184	76,080	6,896	2,875	3.9%
Emergency Repair	6,272	9,957	-	50,000	75,717	75,717	50,000	(25,717)	-	0.0%
TOTAL SERVICES & MATERIALS	3,212,317	2,689,762	3,646,750	4,927,742	2,304,587	4,991,089	5,699,912	710,823	772,170	15.7%
TOTAL OPERATING EXPENSES, INCLUDING EMERGENCY REPAIR EXPENSE	\$ 9,164,928	\$ 8,792,726	\$ 10,223,486	\$ 13,990,679	\$ 6,029,845	\$ 12,502,010	\$ 16,501,615	\$ 4,001,605	\$ 2,510,936	17.9%
								32.0%	17.9%	

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Administrative

BASIC OPERATING BUDGET

FY 2023-2024

Department # 15

New World Account Numbers	Description	Item Amount	Summary Amount
PERSONNEL SERVICES			
10.15.10.100.500000	Salaries - Admin	158,950	158,950
10.15.10.100.502000	Salary Adjustment Pool	671,546	671,546
10.15.10.100.503000	Longevity	-	-
10.15.10.100.504000	Unemployment Claims	8,000	8,000
10.15.10.100.506000	Holiday Pay	541	541
10.15.10.100.507000	Auto Allowance	4,800	4,800
10.15.10.100.507100	Rewards Program	4,000	4,000
10.15.10.100.507200	Gym Membership Reimbursements	-	-
10.15.10.100.507300	Service Awards	2,575	2,575
10.15.10.100.507500	Candidate referral	2,000	2,000
10.15.10.100.521000	Retiree Health	64,128	64,128
	<u>Benefits:</u>		69,687
10.15.10.100.510000	FICA Taxes	14,093	
10.15.10.100.511000	LGERS retirement	20,489	
10.15.10.100.511200	401k	7,947	
10.15.10.100.520000	Group Insurance	17,406	
10.15.10.100.522000	Dental	712	
10.15.10.100.523000	Vision	138	
10.15.10.100.524000	Life Insurance	678	
10.15.10.100.525000	Disability	1,592	
10.15.10.100.530000	Tuition Reimbursement	5,000	
10.15.10.100.531000	Cell Phone Allowance	1,632	
		-	986,227
OPERATING EXPENSES			
10.15.10.100.600000	Professional Services - General		27,750
	ACI-NA Annual Compensation Survey	250	
	Infinisource - COBRA Administration	1,500	
	Employee Benefits Broker Fee	26,000	
10.15.10.100.604000	Physicals and Drug Screens		6,000
	Physicals & Drug Screens	4,850	
	DOT Physicals	550	
	Custodial Vaccinations	600	
10.15.10.100.605000	Fit for Duty Physicals		6,800
	Fit for Duty Physicals	6,800	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Administrative
BASIC OPERATING BUDGET
FY 2023-2024

New World Account Numbers	Description	Item Amount	Summary Amount
Department #	15		
10.15.10.100.620000	Travel, Per Diem, Conference Registration HR Conference	6,000	6,000
10.15.10.100.621000	Training & Education HR Training/HR Laws Update/HR Education	10,000	10,000
10.15.10.100.700000	Postage Postage	5,000	5,000
10.15.10.100.701000	Express Mail Delivery Express mail (includes IT shipments)	1,000	1,000
10.15.10.100.740000	Rentals and Leases Neopost postage machine rental	510	510
10.15.10.100.750000	Property Insurance Property insurance Equipment Floater	106,844 12,241	119,085
10.15.10.100.751000	General Liability General liability insurance	53,564	53,564
10.15.10.100.751500	Auto Liability Auto liability insurance	27,000	27,000
10.15.10.100.752000	Other Insurance and Bonds Public officials insurance Police professional liability insurance Inland marine Crime insurance Cyber liability Commercial line fees	26,696 23,645 - 763 9,896 16,000	77,000
10.15.10.100.752500	Worker's Compensation Insurance Workers' compensation insurance	121,958	121,958
10.15.10.100.630000	Printing & Binding Printing and Binding	200	200
10.15.10.100.646000	Community Events/Exhibits/Sponsorships United Way campaign	-	-
10.15.10.100.647000	Employee/Tenant Appreciation Employee events (holiday lunches, picnic, etc.) Employee flowers (funeral/hospital) Employee holiday gift cards (90 @100) Employee retirement	9,000 1,000 9,000 2,000	21,000
10.15.10.100.648000	Wellness Wellness Fit bit replacements	2,000 2,500	4,500
10.15.10.100.650000	Legal Notices & Placements Employment advertising/legal notices	2,000	2,000

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Administrative
Fiscal Year 2023/2024
Variance Analysis

Acct #	Description	FY 2024 Budget	FY2023 Budget		FY2023 Estimated Actual				FY2022 Actual			FY 2021 Actual	
			FY 2023 Budget	Increase/Decrease		FY 2023 Actual 6 Months	FY 2023 Estimate	Increase/Decrease		FY 2022 Actual	Increase/Decrease		
				Amount	Percent			Amount	Percent		Amount		Percent
500000	Salaries	158,950	168,565	(9,615)	-5.70%	76,575	153,150	5,800	3.79%	99,702	59,248	59.43%	139,463
502000	Salary Adjustment Pool	671,546	0	671,546	100%	0	0	671,546	100%	0	671,546	100%	0
503000	Longevity	0	0	0	100%	0	0	0	100%	0	0	100%	749
504000	Unemployment Claims	8,000	14,000	(6,000)	-42.86%	2,194	14,000	(6,000)	-42.86%	4,246	3,754	88.41%	2,805
506000	Holiday Pay	541	433	108	24.94%	433	433	0	0%	216	325	150.46%	433
507000	Auto Allowance	4,800	2,400	2,400	100.00%	0	0	4,800	100%	1,200	3,600	300.00%	2,400
507100	Rewards Program	4,000	4,000	0	0.00%	0	4,000	0	0.00%	0	4,000	100%	0
507200	Gym Membership Reimbursements	0	14,000	(14,000)	-100.00%	100	14,000	(14,000)	-100.00%	555	(555)	-100.00%	1,040
507300	Service Awards	2,575	1,625	950	58.46%	425	1,625	950	58.46%	1,280	1,295	101.17%	1,813
507500	Candidate referral	2,000	2,000	0	0.00%	1,000	2,000	0	0.00%	500	1,500	300.00%	100
521000	Retiree Health	64,128	43,931	20,197	45.97%	21,812	43,624	20,504	47.00%	35,145	28,983	82.47%	35,518
510000	FICA Taxes	14,093	14,517	(424)	-2.92%	6,001	12,002	2,091	17.42%	8,194	5,899	71.99%	10,556
511000	LGERS retirement	20,489	19,798	691	3.49%	9,296	18,592	1,897	10.20%	11,809	8,680	73.50%	14,221
511200	401k	7,947	7,850	97	1.24%	3,829	7,658	289	3.77%	5,154	2,793	54.19%	6,931
520000	Medical & ACA Reinsurance Fees	17,406	49,401	(31,995)	-64.77%	8,735	17,470	(64)	-0.37%	14,570	2,836	19.46%	30,283
522000	Dental	712	2,652	(1,940)	-73.15%	360	720	(8)	-1.11%	595	117	19.66%	1,254
523000	Vision Insurance	138	155	(17)	-10.97%	69	138	0	0.00%	81	57	70.37%	140
524000	Life Insurance	678	759	(81)	-10.67%	282	564	114	20.21%	409	269	65.77%	739
525000	Disability	1,592	1,485	107	7.21%	603	1,206	386	32.01%	808	784	97.03%	1,477
530000	Tuition Reimbursement	5,000	3,500	1,500	42.86%	0	3,500	1,500	42.86%	0	5,000	100%	0
531000	Cell Phone Allowance	1,632	1,632	0	0.00%	711	1,632	0	0.00%	1,161	471	40.57%	1,548
	Total Benefits	69,687	101,749	(32,062)	-31.51%	29,886	63,482	6,205	9.77%	42,781	26,906	62.89%	67,149
	Total Personnel Services	986,227	352,703	633,524	179.62%	132,425	296,314	689,913	232.83%	185,625	795,131	428.35%	251,470
600000	Professional Services - General	27,750	1,750	26,000	1485.71%	16,036	16,300	11,450	70.25%	11,991	15,759	131.42%	220
604000	Physicals and Drug Screens	6,000	6,000	0	0.00%	825	4,150	1,850	44.58%	1,697	4,303	253.57%	5,760
605000	Fit for Duty Physicals	6,800	6,800	0	0.00%	1,805	6,800	0	0.00%	2,375	4,425	186.32%	0
616000	Other Contractual Services	0	0	0	0%	0	0	0	0%	0	0	0%	0
620000	Travel, Per Diem, Conference Registration	6,000	3,000	3,000	100.00%	0	3,000	3,000	100.00%	0	6,000	100%	452
621000	Training & Education	10,000	1,000	9,000	900.00%	0	1,000	9,000	900.00%	0	10,000	100%	0
700000	Postage	5,000	5,000	0	0.00%	2,724	5,000	0	0.00%	5,127	(127)	-2.48%	4,070
701000	Express Mail Delivery	1,000	1,000	0	0.00%	218	1,000	0	0.00%	698	302	43.27%	292
740000	Rentals and Leases	510	510	0	0.00%	176	510	0	0.00%	383	127	33.16%	438
750000	Property and Casualty Insurance	119,085	90,000	29,085	32.32%	103,552	103,552	15,533	15.00%	93,307	25,778	27.63%	84,043
751000	General Liability	53,564	45,000	8,564	19.03%	44,637	44,637	8,927	20.00%	37,411	16,153	43.18%	35,310
751500	Auto Liability	27,000	27,000	0	0.00%	21,471	21,471	5,529	25.75%	23,818	3,182	13.36%	22,862
752000	Other Insurance & Bonds	77,000	72,400	4,600	6.35%	64,666	64,666	12,334	19.07%	50,478	26,522	52.54%	186,239
752500	Worker's Compensation Insurance	121,958	100,000	21,958	21.96%	96,346	96,346	25,612	26.58%	114,590	7,368	6.43%	63,982
630000	Printing & Binding	200	200	0	0.00%	0	200	0	0.00%	514	(314)	-61.09%	0
646000	Other Community Events/Exhibits/Sponsorship	0	500	(500)	-100.00%	0	500	(500)	-100.00%	726	(726)	-100.00%	228
647000	Employee/Tenant Appreciation	21,000	11,125	9,875	88.76%	11,584	13,125	7,875	60.00%	7,795	13,205	169.40%	8,730
648000	Wellness	4,500	3,500	1,000	28.57%	1,548	3,500	1,000	28.57%	4,124	376	9.12%	1,614
650000	Legal Notices & Advertising	2,000	2,750	(750)	-27.27%	185	2,750	(750)	-27.27%	1,110	890	80.18%	97
654000	Recruiting Expenses	2,100	2,100	0	0.00%	0	2,000	100	5.00%	824	1,276	154.85%	0
667000	Office Supplies	8,000	7,000	1,000	14.29%	3,229	7,000	1,000	14.29%	6,465	1,535	23.74%	6,176
661500	Operating Supplies	2,000	2,000	0	0.00%	0	2,000	0	0.00%	1,513	487	32.19%	1,203
665500	Operating Furniture, Fixtures and Equipment	0	0	0	100%	0	0	0	100%	0	0	100%	0
670000	Dues & Memberships	1,840	1,560	280	17.95%	229	1,560	280	17.95%	430	1,410	327.91%	1,554
671000	Books & Publications	0	0	0	100%	0	0	0	100%	0	0	100%	0
	Total Services & Mat'ls.	503,307	390,195	113,112	28.99%	369,231	401,067	102,240	25.49%	365,376	137,931	37.75%	423,270
	Department Total	1,489,534	742,898	746,636	100.50%	501,656	697,381	792,153	113.59%	551,001	933,062	169.34%	674,740

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

Executive

Fiscal Year 2023/2024

Variance Analysis

Acct #	Description	FY2023 Budget				FY2023 Estimated Actual				FY2022 Actual			FY2021
		FY 2024 Budget	FY 2023 Budget	Increase/Decrease		FY 2023 Actual 6 Months	FY 2023 Estimate	Increase/Decrease		FY 2022 Actual	Increase/Decrease		FY 2021 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	607,014	560,233	46,781	8.35%	280,007	560,014	47,000	8.39%	529,577	77,437	14.62%	524,461
503000	Longevity	18,702	15,548	3,154	20.29%	2,250	15,548	3,154	20.29%	15,730	2,972	18.89%	12,792
506000	Holiday Pay	812	650	162	24.92%	622	650	162	24.92%	622	190	30.55%	419
506500	Bonus	0	0	0	100%	0	0	0	100%	2,707	(2,707)	-100.00%	0
507000	Auto Allowance	19,800	12,600	7,200	57.14%	8,700	17,400	2,400	13.79%	15,000	4,800	32.00%	12,600
507400	Allocated Benefits	1,000	1,000	0	0.00%	0	0	1,000	100%	0	1,000	100%	0
510000	FICA Taxes	50,447	43,207	7,240	16.76%	10,157	20,314	30,133	148.34%	30,220	20,227	66.93%	27,810
511000	LGERS retirement	80,655	68,235	12,420	18.20%	34,266	68,532	12,123	17.69%	57,528	23,127	40.20%	45,653
511100	457 Retirement	12,216	9,526	2,690	28.24%	6,242	12,484	(268)	-2.15%	10,337	1,879	18.18%	8,472
511200	401k	31,286	27,056	4,230	15.63%	14,113	28,226	3,060	10.84%	25,142	6,144	24.44%	22,260
520000	Medical	60,793	65,419	(4,626)	-7.07%	28,945	57,890	2,903	5.01%	58,223	2,570	4.41%	52,528
522000	Dental	2,793	3,128	(335)	-10.71%	1,397	2,794	(1)	-0.04%	2,793	0	0.00%	2,728
523000	Vision Insurance	277	310	(33)	-10.65%	104	208	69	33.17%	207	70	33.82%	202
524000	Life Insurance	1,770	1,614	156	9.67%	814	1,628	142	8.72%	1,596	174	10.90%	1,759
525000	Disability	4,411	3,663	748	20.42%	2,179	4,358	53	1.22%	3,625	786	21.68%	4,162
531000	Cell Phone Allowance	3,264	3,264	0	0.00%	1,506	3,264	0	0.00%	2,949	315	10.68%	2,437
	Total Benefits	248,912	226,422	22,490	9.93%	99,723	199,698	49,214	24.64%	192,620	56,292	29.22%	168,011
	Total Personnel Services	895,240	815,453	79,787	9.78%	391,302	793,310	101,930	12.85%	756,256	138,669	18.34%	718,283
600000	Professional Services - General	71,000	111,000	(40,000)	-36.04%	500	86,000	(15,000)	-17.44%	88,374	(17,374)	-19.66%	137,271
601000	Professional Services - Legal	75,000	80,000	(5,000)	-6.25%	54,375	105,000	(30,000)	-28.57%	166,813	(91,813)	-55.04%	148,952
620000	Travel, Per Diem, Conference Registration	105,300	73,750	31,550	42.78%	38,353	95,420	9,880	10.35%	70,648	34,652	49.05%	20,730
621000	Training & Education	1,500	1,500	0	0.00%	695	1,500	0	0.00%	0	1,500	100%	0
702000	Online Services	0	0	0	100%	0	0	0	100%	751	(751)	-100.00%	1,037
630000	Printing & Binding	250	250	0	0.00%	0	250	0	0.00%	0	250	100%	0
645000	Promotional Events/Sponsorships	12,500	7,500	5,000	66.67%	5,000	11,875	625	5.26%	7,200	5,300	73.61%	2,000
647000	Employee/Tenant Appreciation	3,000	2,000	1,000	50.00%	0	2,500	500	20.00%	2,480	520	20.97%	0
651000	Other Current Charges & Obligations	12,100	8,500	3,600	42.35%	1,383	6,630	5,470	82.50%	3,554	8,546	240.46%	1,672
661500	Operating Supplies	650	350	300	85.71%	25	615	35	5.69%	314	336	107.01%	552
662500	Promotional Items	1,500	1,500	0	0.00%	1,108	1,500	0	0.00%	0	1,500	100%	0
665500	Operating Furniture, Fixtures and Equipment	750	750	0	0.00%	0	0	750	100%	752	(2)	-0.27%	151
670000	Dues & Memberships	48,900	48,400	500	1.03%	36,417	44,162	4,738	10.73%	35,278	13,622	38.61%	49,348
671000	Books & Publications	500	500	0	0.00%	1,659	1,659	(1,159)	-69.86%	501	(1)	-0.20%	501
	Total Services & Mat'ls.	332,950	336,000	(3,050)	-0.91%	139,515	357,111	(24,161)	-6.77%	376,665	(43,715)	-11.61%	362,214
	Department Total	1,228,190	1,151,453	76,737	6.66%	530,817	1,150,421	77,769	6.76%	1,132,921	94,954	8.38%	1,080,497

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Finance

BASIC OPERATING BUDGET

FY 2023-2024

Department #	40		

New World Account Numbers	Description	Item Amount	Summary Amount
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PERSONNEL SERVICES			
10.40.10.100.500000	Salaries	361,636	361,636
10.40.10.100.503000	Longevity	4,645	4,645
10.40.10.100.506000	Holiday Pay	1,083	1,083
10.40.10.100.507000	Auto Allowance	4,800	4,800
	<u>Benefits:</u>		169,128
10.40.10.100.510000	FICA Taxes	28,567	
10.40.10.100.511000	LGERS Retirement	47,214	
10.40.10.100.511200	401k	18,314	
10.40.10.100.520000	Medical	64,725	
10.40.10.100.522000	Dental	3,364	
10.40.10.100.523000	Vision	277	
10.40.10.100.524000	Life Insurance	1,431	
10.40.10.100.525000	Disability	3,604	
10.40.10.100.531000	Cell Phone Allowance	1,632	
			541,292

OPERATING EXPENSES			
10.40.10.100.600000	Professional Services - General		21,000
	Tyler Tech, GCR, Landrum Brown	6,000	
	Actuary Report-Retiree Health / LEO SSA	15,000	
10.40.10.100.607000	Auditing Services		41,600
	Annual Financial Audit	32,900	
	Audit - Major Programs	3,000	
	Bond Arbitrage Services	2,700	
	Pension Examination	3,000	
10.40.10.100.620000	Travel, Per Diem, Conference Registration		6,000
	ACI Conference	3,500	
	Civix or New World Conference	2,500	
10.40.10.100.621000	Training & Education		700
	CPE	700	
10.40.10.100.653000	Credit Card Fees & Bank Charges		84,500
	Credit Card Fees	3,500	
	Trustee Fees	15,000	
	Bank Charges	66,000	
10.40.10.100.661500	Operating Supplies		700
	Check stock, Envelopes, W-2 forms, etc	700	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
FINANCE
Fiscal Year 2023/2024
Variance Analysis

Acct #	Description	FY 2024 Budget	FY2023 Budget		FY2023 Estimated Actual				FY2022 Actual			FY 2021	
			FY 2023 Budget	Increase/Decrease		FY 2023 Actual 6 Months	FY 2023 Estimate	Increase/Decrease		FY 2022 Actual	Increase/Decrease		FY 2021 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	361,636	306,687	54,949	17.92%	144,420	288,840	72,796	25.20%	264,605	97,031	36.67%	241,070
503000	Longevity	4,645	4,389	256	5.83%	4,645	4,645	0	0.00%	3,872	773	19.96%	3,797
506000	Holiday Pay	1,083	650	433	66.62%	650	650	433	66.62%	650	433	66.69%	650
506500	Bonus		0	0	100%	0	0	0	100%	2,707	(2,707)	-100.00%	0
507000	Auto Allowance	4,800	2,400	2,400	100.00%	400	1,600	3,200	200.00%	0	4,800	100%	2,400
510000	FICA Taxes	28,567	22,537	6,030	26.76%	11,397	22,794	5,773	25.33%	19,079	9,488	49.73%	17,742
511000	LGERS retirement	47,214	36,607	10,607	28.98%	18,096	36,192	11,022	30.45%	28,860	18,354	63.60%	24,388
511200	401k	18,314	14,515	3,799	26.17%	7,453	14,906	3,408	22.86%	12,610	5,704	45.23%	11,900
520000	Medical	64,725	51,116	13,609	26.62%	19,786	39,572	25,153	63.56%	41,806	22,919	54.82%	48,252
522000	Dental	3,364	2,442	922	37.76%	1,085	2,170	1,194	55.02%	2,104	1,260	59.89%	2,297
523000	Vision Insurance	277	232	45	19.40%	103	206	71	34.47%	193	84	43.52%	192
524000	Life Insurance	1,431	1,138	293	25.75%	489	978	453	46.32%	995	436	43.82%	1,165
525000	Disability	3,604	2,244	1,360	60.61%	1,131	2,262	1,342	59.33%	1,968	1,636	83.13%	2,307
531000	Cell Phone Allowance	1,632	1,632	0	0.00%	690	1,632	0	0.00%	1,380	252	18.26%	1,401
	Total Benefits	169,128	132,463	36,665	27.68%	60,230	120,712	48,416	40.11%	108,995	60,133	55.17%	109,644
	Total Personal Services	541,292	446,589	94,703	21.21%	210,345	416,447	124,845	29.98%	380,829	160,463	44.88%	357,561
600000	Professional Services - General	21,000	15,000	6,000	40.00%	954	10,000	11,000	110.00%	13,790	7,210	52.28%	8,640
607000	Auditors	41,600	38,000	3,600	9.47%	17,950	35,000	6,600	18.86%	35,675	5,925	16.61%	34,500
620000	Travel, Per Diem, Conference Registration	6,000	5,000	1,000	20.00%	0	4,500	1,500	33.33%	5,387	613	11.38%	178
621000	Training & Education	700	700	0	0.00%	644	700	0	0.00%	413	287	69.49%	389
653000	Bank Charges & Credit Card Fees	84,500	64,700	19,800	30.60%	33,785	72,000	12,500	17.36%	69,452	15,048	21.67%	42,482
661500	Operating Supplies	700	700	0	0.00%	424	700	0	0.00%	314	386	122.93%	429
665500	Operating Furniture, Fixtures and Equipment	500	500	0	0.00%	0	500	0	0.00%	0	500	100%	0
670000	Dues & Memberships	755	755	0	0.00%	0	755	0	0.00%	577	178	30.85%	550
671000	Books & Publications	0	0	0	100%	0	0	0	100%	0	0	100%	0
672000	Licenses & Certifications	120	120	0	0.00%	0	120	0	0.00%	120	0	0.00%	120
	Total Services & Mat'ls.	155,875	125,475	30,400	24.23%	53,757	124,275	31,600	25.43%	125,728	30,147	34.54%	87,288
	Department Total	697,167	572,064	125,103	21.87%	264,102	540,722	156,445	28.93%	506,557	190,610	42.85%	444,849

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Finance

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2023-2024

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	40
<input checked="" type="checkbox"/>	Personnel Request	Cost Center	0

DESCRIPTION & JUSTIFICATION

Description	Amount
Procurement Specialist	\$ 100,582

Finance is requesting a position to assist and oversee the procurement process for the airport. This position will work closely with all departments by researching and finding best pricing. They will develop, solicit and review Requests for Proposals. The position will also be responsible for reviewing or preparing purchase contracts to ensure compliance with all applicable polices.

Salary: \$60,000
Benefits 40,582

Note: If this request relates to recently approved personnel, please complete the following:

TITLE: Procurement Specialist

HIRE DATE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Guest Services
BASIC OPERATING BUDGET
FY 2023-2024

Department #	50			
New World Account Numbers	Description	Item Amount	Summary Amount	
PERSONNEL SERVICES				
10.50.10.100.500000	Salaries	216,138	216,138	
10.50.10.100.503000	Longevity	3,690	3,690	
10.50.10.100.505000	Overtime	2,400	2,400	
10.50.10.100.506000	Holiday Pay	1,895	1,895	
10.50.10.100.506500	Bonus	-	-	
10.50.10.100.507000	Auto Allowance	3,000	3,000	
	<u>Benefits:</u>			
10.50.10.100.510000	FICA Taxes	17,385	53,462	
10.50.10.100.511000	LGERS retirement	17,184		
10.50.10.100.511200	401k	6,665		
10.50.10.100.520000	Medical	8,703		
10.50.10.100.522000	Dental	712		
10.50.10.100.523000	Vision	138		
10.50.10.100.524000	Life Insurance	549		
10.50.10.100.525000	Disability	1,151		
10.50.10.100.531000	Cell Phone Allowance	975		
			280,585	
OPERATING EXPENSES				
10.50.10.100.620000	Travel, Per Diem, Conference Registration		2,250	
	AAAE Customer Service Symposium	2,250		
10.50.10.100.621000	Training & Education		1,000	
	Ambassador (airport volunteers) training & materials	500		
	PAWS training & materials	500		
10.50.10.100.630000	Printing & Binding		2,000	
	Ground Transportation Cards	1,500		
	Paws for Passengers Trading Cards	500		
10.50.10.100.647000	Employee/Tenant Appreciation		7,200	
	Tenant customer service incentives	2,700		
	Volunteer appreciation - annual banquet, snacks	4,500		
10.50.10.100.652000	In Terminal Advertising		1,225	
	Business development / meetings	225		
	Cleaning / R&M	500		
	Supplies	500		
10.50.10.100.665500	Operating Furniture, Fixtures, Equipment and Software		350	
	Greater than \$100 & up to \$5,000			
	Misc equipment	350		

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

ASHEVILLE REGIONAL AIRPORT

Guest Services

BASIC OPERATING BUDGET

FY 2023-2024

Department #	50			
New World Account Numbers	Description	Item Amount	Summary Amount	
10.50.10.100.666500	Uniforms		3,000	
	Apparel for Guest Services staff / volunteers	1,500		
	Pet therapy program supplies / uniforms	1,500		
10.50.10.100.670000	Dues & Memberships		310	
	AAAE	275		
	AAAE - SE Chapter	35		
			17,335	
			297,920	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
GUEST SERVICES
Fiscal Year 2023/2024
Variance Analysis

Acct #	Description	FY2023 Budget				FY2023 Estimated Actual				FY2022 Actual			FY 2021
		FY 2024 Budget	FY 2023 Budget	Increase/Decrease		FY 2023 Actual 6 Months	FY 2023 Estimate	Increase/Decrease		FY 2022 Actual	Increase/Decrease		FY 2021 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	216,138	219,385	(3,247)	-1.48%	104,804	209,608	6,530	3.12%	163,016	53,122	32.59%	142,343
500016	Longevity	3,690	3,310	380	11.48%	2,193	3,310	380	11.48%	2,710	980	36.16%	2,670
500020	Overtime	2,400	2,400	0	0.00%	2,432	2,432	(32)	-1.32%	3,282	(882)	-26.87%	2,824
500023	Holiday Pay	1,895	1,516	379	25.00%	1,516	1,516	379	25.00%	1,516	379	25.00%	1,516
506500	Bonus	0	0	0	100%	0	0	0	100%	10,828	(10,828)	-100.00%	0
507000	Auto Allowance	3,000	3,000	0	0.00%	1,500	3,000	0	0.00%	3,000	0	0.00%	3,000
500050	FICA Taxes	17,385	16,486	899	5.45%	8,633	17,266	119	0.69%	13,907	3,478	25.01%	11,599
500070	LGERS retirement	17,184	15,904	1,280	8.05%	8,749	17,498	(314)	-1.79%	12,647	4,537	35.87%	9,898
500080	401k	6,665	6,306	359	5.69%	3,603	7,206	(541)	-7.51%	5,527	1,138	20.59%	4,826
500160	Medical	8,703	9,354	(651)	-6.96%	4,144	8,288	415	5.01%	8,288	415	5.01%	16,021
500260	Dental	712	797	(85)	-10.66%	178	356	356	100.00%	355	357	100.56%	735
500265	Vision Insurance	138	155	(17)	-10.97%	35	70	68	97.14%	69	69	100.00%	109
500360	Life Insurance	549	521	28	5.37%	226	452	97	21.46%	471	78	16.56%	497
500460	Disability	1,151	825	326	39.52%	438	876	275	31.39%	731	420	57.46%	787
500500	Cell Phone Allowance	975	975	0	0.00%	450	975	0	0.00%	900	75	8.33%	900
	Total Benefits	53,462	51,323	2,139	4.17%	26,456	52,987	475	0.90%	42,895	10,567	24.63%	45,372
	Total Personnel Services	280,585	280,934	(349)	-0.12%	138,901	272,853	7,732	2.83%	227,247	53,263	23.44%	197,725
608000	Temporary help	0	0	0	100%	0	0	0	100%	139	(139)	-100.00%	0
650000	Travel, Per Diem, Conference Registration	2,250	2,250	0	0.00%	0	2,250	0	0.00%	2,068	182	8.80%	0
651000	Training & Education	1,000	1,000	0	0.00%	606	1,000	0	0.00%	0	1,000	100%	0
730000	Printing & Binding	2,000	2,000	0	0.00%	773	2,000	0	0.00%	1,029	971	94.36%	0
740115	Employee/Tenant Appreciation	7,200	7,200	0	0.00%	1,252	7,200	0	0.00%	1,153	6,047	524.46%	366
750200	In Terminal Advertising	1,225	1,225	0	0.00%	1,744	1,744	(519)	-29.76%	1,490	(265)	-17.79%	574
771000	Operating Furniture, Fixtures and Equipment	350	350	0	0.00%	0	350	0	0.00%	27	323	1196.30%	0
771500	Uniforms	3,000	3,000	0	0.00%	842	3,000	0	0.00%	824	2,176	264.08%	383
780100	Dues & Memberships	310	310	0	0.00%	0	310	0	0.00%	310	0	0.00%	310
	Total Services & Mat'ls.	17,335	17,335	0	0.00%	5,217	17,854	(519)	-2.91%	7,040	10,434	148.21%	1,633
	Department Total	297,920	298,269	(349)	-0.12%	144,118	290,707	7,213	2.48%	234,287	63,697	27.19%	199,358

Comments

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY			
ASHEVILLE REGIONAL AIRPORT			
Information Technology			
BASIC OPERATING BUDGET			
FY 2023-2024			
Department #	60		
New World Account Numbers	Description	Item Amount	Summary Amount
PERSONNEL SERVICES			
10.60.10.100.500000	Salaries	633,257	633,257
10.60.10.100.503000	Longevity	4,631	4,631
10.60.10.100.506000	Holiday Pay	2,166	2,166
10.60.10.100.506500	Bonus	-	-
10.60.10.100.507000	Auto Allowance	4,800	4,800
	Benefits:		312,807
10.60.10.100.510000	FICA Taxes	49,365	
10.60.10.100.511000	LGERS retirement	82,224	
10.60.10.100.511200	401k	31,894	
10.60.10.100.520000	Medical	122,442	
10.60.10.100.522000	Dental	8,100	
10.60.10.100.523000	Vision	553	
10.60.10.100.524000	Life Insurance	2,550	
10.60.10.100.525000	Disability	5,909	
10.60.10.100.531000	Cell Phone Allowance	9,770	
			957,661
OPERATING EXPENSES			
10.60.10.100.600000	Professional Services - General		25,000
	Professional Services - Application Support and Consulting	15,000	
	Low Voltage Cabling	10,000	
10.60.10.100.606000	Website Maintenance		6,550
	Website Maintenance / Support	1,500	
	Website Hosting	2,000	
	Network Solutions - Domain Name / SSL Renewals	2,000	
	Code Guard Website Backups	1,050	
10.60.10.100.616000	Other Contractual Services		249,450
	AAAE - Digicast Training Subscription	4,700	
	AAAE - IET Annual Support	4,800	
	Adobe Acrobat Standard Subscriptions	5,500	
	Adobe Creative Cloud Subscription	2,000	
	APC - Battery Backup Service Agreement	2,500	
	AutoCad - Annual Subscription (Planning, Dev, IT, Ops)	1,300	
	Artic Wolf Network Monitoring	26,000	
	Axon - Body/In Car Cameras SLA	-	
	Barracuda - Network Backup Appliance Maintenance Agreement	-	
	BlueBeam Annual Subscription	770	
	BOSS Helpdesk Software	3,200	
	Cisco - SmartNet Support Agreement (Network/VoIP)	17,000	
	Cisco WebEx Subscriptions	4,900	
	Eaton - Battery Backup Service Agreement	3,300	
	GCR-Airport IQ - Annual Service Agreement	35,900	
	Harris Integrated Solutions - HVAC SLA	1,200	
	Infortel / ISI - Call Accounting Service Agreement	4,400	
	Internet Fax Service (1 line)	110	
	Keystone - Key Mgmt SLA	-	
	Carolina Recording - Voice Recorder SLA	3,600	
	Microsoft Defender for Office 365 (100 users)	2,600	
	Microsoft Office 365 Subscriptions (100 Users)	29,500	
	Microsoft Azure PII Licenses (100 Users)	11,700	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Information Technology
BASIC OPERATING BUDGET
FY 2023-2024

Department # 60

New World Account Numbers	Description	Item Amount	Summary Amount
	Microsoft Defender for EndPoint	11,300	264,280
	Nutanix- Backup Virtual Server Appliance Support Agreement (Primary)	-	
	Nutanix- Backup Virtual Server Appliance Support Agreement (Backup)	14,800	
	PaloAlto Firewall Annual Support / License Subscriptions	11,250	
	Polycom / MS Teams - RealConnect Service	1,050	
	Polycom Conference Unit Support Contract	470	
	Remote Access Software - LogMeIn - PCI Network	900	
	Remote Access Software - ScreenConnect	800	
	Smartsheets - SLA Management Software Agreement	600	
	Solarwinds - Network Syslog / CatTools / NMS	6,400	
	Spatco - GasBoy Service Agreement	2,400	
	Tyler Technologies - ERP Service Agreement	22,000	
	VMWare - Annual Support Agreement	12,500	
10.60.15.100.616000	Other Contractual Services-Terminal		
	Amadeus - EASE Master Service Agreement	65,000	
	Atmosphere TV Annual Subscription	500	
	ComNet - FIDS Annual Service Agreement	16,000	
	Honeywell - Access Control Maintenance Agreement	46,300	
	IED Public Address System - Annual Support Agreement	16,000	
	MSS - Security System Support / Maintenance	37,000	
	Milestone - Security Video Management Agreement	-	
	OAG - FIDS, PASSUR Data Feed and Flight Maps	13,600	
	Pandora - Terminal Music	380	
	PASSUR - Gate Management Software Agreement	64,000	
	Vaisala - Runway Scan System Software Agreement	5,500	
10.60.10.100.620000	Travel, Per Diem, Conference Registration		8,000
	ACI - Business Information Technology Conference	3,000	
	GSX / ASIS	3,000	
	NCAA - North Carolina Airport Association Conference	1,000	
	Airport Collaboration / Visit	1,000	
10.60.10.100.621000	Training & Education		5,000
	IT Training / Certifications	5,000	
10.60.10.100.651000	Other Current Charges and Obligations		500
	Business Meeting Expenses	500	
10.60.10.100.702000	Telecommunications		51,700
	AT&T - Analog Lines	1,500	
	AT&T - AVL Mobile Data Plans	5,800	
	AT&T Long Distance	2,100	
	AT&T - VoIP Telephone Circuits	17,000	
	Charter - Backup Internet Circuit (100Mb)	1,600	
	Charter - Cable TV	3,700	
	Fire Panel Monitoring (Maintenance, RAC)	1,000	
	Cisco - 8841 IP Phones (Qty:15)	3,000	
	Cisco ATA191 (Qty: 20)	2,500	
	ERC Broadband - Primary Internet Circuit (1000MB)	13,500	
10.60.10.100.740000	Rentals and Leases		20,000
	Sharp - Office Copiers / Printers	20,000	
10.60.10.100.760000	General Repairs and Maintenance		7,000
	Audio / Visual Equipment Repairs	5,000	
	Radio / Telex Repairs	2,000	
10.60.15.100.760000	General Repairs and Maintenance - Terminal		25,000
	EASE Repairs and Maintenance	3,000	
	FIDS Repairs & Maintenance	2,000	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Information Technology
BASIC OPERATING BUDGET
FY 2023-2024

Department #	60			

New World Account Numbers	Description	Item Amount	Summary Amount
	Door Repairs	5,000	
	Public Address Repairs	5,000	
	Security System Repairs, Maintenance and Inventory	10,000	
10.60.10.100.661500	Operating Supplies		40,300
	Apparel - Staff	400	
	APC 15kVa Battery Replacement	10,000	
	CyberPower IDF Battery Replacements	5,000	
	Operating Supplies	14,000	
	Plotter Ink Cartridges and Print Heads	2,400	
	Small Tools, Equipment, Inventory	7,000	
	UPS Battery Backup Units (Client Computers)	1,500	
10.60.15.100.661500	Operating Supplies-Terminal		45,000
	EASE Stock - Boarding Passes, Bag Tags, Toner, Paper	45,000	
10.60.10.100.665500	Operating Furniture, Fixtures, Equipment and Software		75,200
	Greater than \$100 & up to \$5,000		
	Dell Toughbooks (2)	10,000	
	Employee Desktops (18)	27,000	
	Employee Laptops (10)	27,000	
	Microsoft SQL 2022 (2)	10,000	
	Office Furniture	1,200	
10.60.15.100.665500	Operating Furniture, Fixtures, Equipment and Software - Terminal		5,000
	Greater than \$100 & up to \$5,000		
	EASE - Repairs and Maintenance	-	
	FIDS/Digital Marketing System Computers	5,000	
10.60.10.100.670000	Dues & Memberships		925
	NCAA	50	
	CBT Nuggets	875	
10.60.10.100.671000	Books, Publications, & Subscriptions		110
	Books & Subscriptions	110	
			829,015
			1,786,676

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Information Technology
Fiscal Year 2023/2024
Variance Analysis

Acct #	Description	FY 2024 Budget	FY2023 Budget				FY2023 Estimated Actual				FY2022 Actual			FY 2021
			FY 2023 Budget	Increase/Decrease		FY 2023 Actual 6 Months	FY 2023 Estimate	Increase/Decrease		FY 2022 Actual	Increase/Decrease		FY 2021 Actual	
				Amount	Percent			Amount	Percent		Amount	Percent		
500000	Salaries	633,257	556,882	76,375	13.71%	199,168	398,336	234,921	58.98%	343,686	289,571	84.25%	318,512	
503000	Longevity	4,631	2,685	1,946	72.48%	2,833	2,833	1,798	63.47%	4,858	(227)	-4.67%	3,669	
505000	Overtime		0			113	113							
506000	Holiday Pay	2,166	1,516	650	42.88%	1,300	1,300	866	66.62%	1,083	1,083	100.00%	1,083	
506500	Bonus	0	0	0	100%	0	0	0	100%	10,828	(10,828)	-100.00%	0	
507000	Auto Allowance	4,800	2,400	2,400	100.00%	1,200	2,400	2,400	100.00%	2,400	2,400	100.00%	2,400	
510000	FICA Taxes	49,365	40,888	8,477	20.73%	15,391	30,782	18,583	60.37%	26,352	23,013	87.33%	24,592	
511000	LGERS retirement	82,224	66,850	15,374	23.00%	24,537	49,074	33,150	67.55%	38,790	43,434	111.97%	33,593	
511200	401k	31,894	26,507	5,387	20.32%	10,105	20,210	11,684	57.81%	16,956	14,938	88.10%	16,373	
520000	Medical	122,442	140,748	(18,306)	-13.01%	25,422	50,844	71,598	140.82%	55,723	66,719	119.73%	50,680	
522000	Dental	8,100	7,746	354	4.57%	1,369	2,738	5,362	195.84%	3,091	5,009	162.05%	3,142	
523000	Vision Insurance	553	542	11	2.03%	166	332	221	66.57%	316	237	75.00%	318	
524000	Life Insurance	2,550	2,320	230	9.91%	717	1,434	1,116	77.82%	1,364	1,186	86.95%	1,699	
525000	Disability	5,909	4,248	1,661	39.10%	1,585	3,170	2,739	86.40%	2,505	3,404	135.89%	3,124	
531000	Cell Phone Allowance	9,770	6,189	3,581	57.86%	2,805	6,189	3,581	57.86%	5,481	4,289	78.25%	5,744	
	Total Benefits	312,807	296,038	16,769	5.66%	82,097	164,773	148,034	89.84%	152,978	159,829	104.48%	141,665	
	Total Personnel Services	957,661	859,521	94,559	11.00%	286,711	569,755	384,438	67.47%	513,433	439,939	85.69%	464,929	
600000	Professional Services - General	25,000	21,000	4,000	19.05%	5,129	21,000	4,000	19.05%	15,515	9,485	61.13%	7,070	
606000	Website Maintenance	6,550	6,550	0	0.00%	990	6,550	0	0.00%	1,455	5,095	350.17%	981	
616000	Other Contractual Services	513,730	461,120	52,610	11.41%	245,097	461,120	52,610	11.41%	299,889	213,841	71.31%	328,340	
620000	Travel, Per Diem, Conference Registration	8,000	7,500	500	6.67%	2,113	7,000	1,000	14.29%	4,234	3,766	88.95%	3,704	
621000	Training & Education	5,000	5,000	0	0.00%	203	4,000	1,000	25.00%	0	5,000	100%	439	
651000	Other Current Charges and Obligations	500	0	500	100%	0	0	500	100%	0	500	100%	0	
702000	Telecommunications	51,700	52,200	(500)	-0.96%	14,845	52,200	(500)	-0.96%	33,111	18,589	56.14%	51,027	
740000	Rentals and Leases	20,000	18,200	1,800	9.89%	10,611	18,200	1,800	9.89%	20,489	(489)	-2.39%	15,327	
760000	General Repairs and Maintenance	32,000	27,000	58,300	215.93%	9,140	27,000	58,300	215.93%	42,340	42,960	101.46%	12,169	
661500	Operating Supplies	85,300	48,300	31,900	66.05%	6,638	40,000	40,200	100.50%	18,812	61,388	326.32%	24,305	
665500	Operating Furniture, Fixtures and Equipment	80,200	85,000	(4,800)	-5.65%	28,244	70,000	10,200	14.57%	49,116	31,084	63.29%	21,885	
670000	Dues & Memberships	925	925	0	0.00%	40	500	425	85.00%	593	332	55.99%	799	
671000	Books & Publications	110	110	0	0.00%	0	90	20	22.22%	126	(16)	-12.70%	160	
	Total Services & Mat'ls.	829,015	732,905	144,310	19.69%	323,050	707,660	169,555	23.96%	485,680	391,535	80.62%	466,206	
	Department Total	1,786,676	1,592,426	238,869	15.00%	609,761	1,277,415	553,993	43.37%	999,113	831,474	83.22%	931,135	

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Information Technology

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2023-2024**

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	60
<input checked="" type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
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IT Systems Engineer/Manager	\$144,521
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The Airport has experienced significant growth in recent years. As a result, there is a need for mid-level management within the Information Technology Department to supervise daily operations and coordinate future projects/initiatives. The recommended salary for this position is \$95,000 / Pay Grade 24.

Salary	\$95,000
Benefits	\$49,521

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Marketing & Public Relations
BASIC OPERATING BUDGET
FY 2023-2024

Department #	70			
New World Account Numbers	Description	Item Amount	Summary Amount	
PERSONNEL SERVICES				
10.70.10.100.500000	Salaries	250,711	250,711	
10.70.10.100.503000	Longevity	5,867	5,867	
	Overtime	-	-	
10.70.10.100.506000	Holiday Pay	812	812	
10.70.10.100.506500	Bonus	-	-	
10.70.10.100.507000	Auto Allowance	6,000	6,000	
	<u>Benefits:</u>			121,972
10.70.10.100.510000	FICA Taxes	20,166		
10.70.10.100.511000	LGERS retirement	33,073		
10.70.10.100.511200	401k	12,829		
10.70.10.100.520000	Medical	46,539		
10.70.10.100.522000	Dental	3,008		
10.70.10.100.523000	Vision	207		
10.70.10.100.524000	Life Insurance	1,050		
10.70.10.100.525000	Disability	2,493		
10.70.10.100.531000	Cell Phone Allowance	2,607		
				385,362
OPERATING EXPENSES				
10.70.10.100.600000	Professional Services - General			74,000
	Crisis Comms Firm - Retainer	24,000		
	Air service development consulting - Ailevon	50,000		
10.70.10.100.602000	Artwork and Creative Production			40,000
	Creative production (video & graphics support)	10,000		
	Drone photography - terminal project	6,000		
	Website development, maintenance	24,000		
10.70.10.100.603000	Surveys, Reports & Data			3,000
	Customer satisfaction surveys	3,000		
10.70.10.100.620000	Travel, Per Diem, Conference Registration			27,700
	AAAE Annual Conf June - 2024	3,200		
	ACI Jumpstart - June 2024	3,200		
	ACI MarComCX conference (2)	7,000		
	Airline meeting travel expenses	1,800		
	Allegiant Air annual meeting - Spring 2024	2,000		
	MarcommCX steering meeting - A Ingle (meeting only)	1,000		
	Roundtable and one other air service meeting	5,000		
	Routes Americas Air Service Conference - Feb 2024	4,500		

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

ASHEVILLE REGIONAL AIRPORT

Marketing & Public Relations

BASIC OPERATING BUDGET

FY 2023-2024

Department #	70			
New World Account Numbers	Description	Item Amount	Summary Amount	
10.70.10.100.621000	Training & Education		750	
	Social media on-line training - H Pfeffer	750		
10.70.10.100.760000	General Repairs and Maintenance		1,200	
	Piano tuning - 12x year	1,200		
10.70.10.100.630000	Printing & Binding		4,000	
	In-terminal displays & PR materials - general	1,500		
	Miscellaneous projects - annual report, brochures, etc.	2,500		
10.70.10.100.640000	Radio		18,000	
	Misc. radio - BRPR, Speaking of Travel	18,000		
10.70.10.100.641000	Billboards		22,000	
	Billboard leases (outdoor, cinema screen, etc.)	22,000		
10.70.10.100.642000	Print		6,000	
	Asheville Visitor Guide	2,800		
	Henderson County Visitor Guide	3,200		
10.70.10.100.644000	Web Advertising		139,950	
	Business to business marketing via email/web/Constant Contact	24,000		
	Co Schedule monthly social media scheduling tool	950		
	Social media advertising	15,000		
	Web ads - geo/travel targeted - Sojern or other	100,000		
10.70.10.100.649000	Air Service Development		12,300	
	Expedition Asheville event summer 2023	10,000		
	Fam tour costs - for network planner visits to AVL	2,000		
	Misc - thank you gifts, presentations, etc	300		
10.70.10.100.645000	Other Promotional Events/Sponsorships		1,500	
	Restock sponsorship gifts - used for sponsor trades	1,500		
10.70.10.100.646000	Community Events/Exhibits/Sponsorships		32,400	
	Asheville Chamber sponsorship & membership	12,000		
	Blue Ridge Honor Flight	1,200		
	Customer appreciation events	7,000		
	Henderson Chamber sponsorship	6,200		
	Inaugurals	3,000		
	Wings for Autism	3,000		
10.70.10.100.646100	Runway 5K Expenses		52,000	
	Runway 5K (revenue offsets 100%)	52,000		
10.70.10.100.647000	Employee/Tenant Appreciation		4,500	
	Internal employee & tenant PR - mini events/prizes	1,000		
	Tenant lunch	2,000		
	Volunteer appreciation	1,500		
10.70.10.100.662000	Art Program Supplies		1,000	
	Supplies, promotional materials	1,000		

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Marketing & Public Relations
Fiscal Year 2023/2024
Variance Analysis

Acct #	Description	FY2023 Budget				FY2023 Estimated Actual				FY2022 Actual			FY 2021
		FY 2024 Budget	FY 2023 Budget	Increase/Decrease		FY 2023 Actual 6 Months	FY 2023 Estimate	Increase/Decrease		FY 2022 Actual	Increase/Decrease		FY 2021 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	250,711	255,444	(4,733)	-1.85%	119,515	239,030	11,681	4.89%	186,066	64,645	34.74%	165,939
503000	Longevity	5,867	4,982	885	17.76%	5,266	5,266	601	11.41%	4,617	1,250	27.07%	4,546
505000	Overtime	0	0	0	100%	0	0	0	100%	0	0	100%	0
506000	Holiday Pay	812	650	162	24.92%	650	650	162	24.92%	433	379	87.53%	433
506500	Bonus	0	0	0	100%	0	0	0	100%	2,707	(2,707)	-100.00%	0
507000	Auto Allowance	6,000	3,600	2,400	66.67%	1,800	3,600	2,400	66.67%	3,000	3,000	100.00%	3,600
510000	FICA Taxes	20,166	18,934	1,232	6.51%	9,536	19,072	1,094	5.74%	14,236	5,930	41.65%	13,257
511000	LGERS retirement	33,073	30,647	2,426	7.92%	15,148	30,296	2,777	9.17%	21,173	11,900	56.20%	17,675
511200	401k	12,829	12,152	677	5.57%	6,239	12,478	351	2.81%	9,248	3,581	38.72%	8,618
520000	Medical	46,539	58,754	(12,215)	-20.79%	21,150	42,300	4,239	10.02%	30,263	16,276	53.78%	19,928
522000	Dental	3,008	3,370	(362)	-10.74%	1,085	2,170	838	38.62%	1,830	1,178	64.37%	1,481
523000	Vision Insurance	207	233	(26)	-11.16%	103	206	1	0.49%	139	68	48.92%	133
524000	Life Insurance	1,050	1,096	(46)	-4.20%	433	866	184	21.25%	714	336	47.06%	833
525000	Disability	2,493	2,119	374	17.65%	944	1,888	605	32.04%	1,426	1,067	74.82%	1,664
531000	Cell Phone Allowance	2,607	2,607	0	0.00%	1,140	2,607	0	0.00%	2,355	252	10.70%	2,355
	Total Benefits	121,972	129,912	(7,940)	-6.11%	55,778	111,883	10,089	9.02%	81,384	40,588	49.87%	65,944
	Total Personnel Services	385,362	394,588	(9,226)	-2.34%	183,009	360,429	24,933	6.92%	278,207	106,903	38.43%	240,462
600000	Professional Services - General	74,000	48,000	26,000	54.17%	25,049	48,000	26,000	54.17%	44,776	29,224	65.27%	48,500
602000	Artwork and Creative Production	40,000	35,800	4,200	11.73%	1,968	30,000	10,000	33.33%	16,390	23,610	144.05%	9,551
603000	Surveys, Reports & Data	3,000	24,500	(21,500)	-87.76%	0	24,500	(21,500)	-87.76%	142	2,858	2012.68%	0
620000	Travel, Per Diem, Conference Registration	27,700	26,700	1,000	3.75%	3,219	25,000	2,700	10.80%	20,856	6,844	32.82%	4,397
621000	Training & Education	750	400	350	87.50%	0	400	350	87.50%	149	601	403.36%	0
702000	Telecommunications	0	0	0	100%	925	925	(925)	-100.00%	41	(41)	-100.00%	957
760000	General Repairs and Maintenance	1,200	1,200	0	0.00%	1,020	1,200	0	0.00%	646	554	85.76%	0
630000	Printing & Binding	4,000	5,000	(1,000)	-20.00%	2,387	5,000	(1,000)	-20.00%	3,820	180	4.71%	3,541
640000	Radio	18,000	18,000	0	0.00%	6,000	18,000	0	0.00%	6,000	12,000	200.00%	12,858
641000	Billboards	22,000	24,000	(2,000)	-8.33%	0	12,000	10,000	83.33%	0	22,000	100%	0
642000	Print	6,000	6,100	(100)	-1.64%	0	6,100	(100)	-1.64%	5,887	113	1.92%	2,625
644000	Web Advertising	139,950	137,550	2,400	1.74%	15,626	137,550	2,400	1.74%	103,353	36,597	35.41%	14,023
649000	Air Service Development	12,300	12,300	0	0.00%	4,382	12,000	300	2.50%	12,326	(26)	-0.21%	4,845
645000	Promotional Events/Sponsorships	1,500	1,500	0	0.00%	0	1,500	0	0.00%	0	1,500	100%	5,040
646000	Other Community Events/Exhibits/Sponsorships	32,400	92,700	(60,300)	-65.05%	8,454	92,700	(60,300)	-65.05%	57,939	(25,539)	-44.08%	17,569
646100	Runway 5K Expenses	52,000	0	52,000	100%	46,927	46,927	5,073	10.81%				
647000	Employee/Tenant Appreciation	4,500	4,500	0	0.00%	3,224	4,500	0	0.00%	2,498	2,002	80.14%	0
662000	Art Program	1,000	1,000	0	0.00%	627	1,000	0	0.00%	1,521	(521)	-34.25%	90
662500	Promotional Items	16,500	16,500	0	0.00%	2,508	13,500	3,000	22.22%	18,066	(1,566)	-8.67%	7,536
663000	Holiday Decorations	1,000	1,000	0	0.00%	986	1,000	0	0.00%	150	850	566.67%	302
665500	Operating Furniture, Fixtures and Equipment	1,200	3,500	(2,300)	-65.71%	2,307	3,000	(1,800)	-60.00%	0	1,200	100%	146
670000	Dues & Memberships	4,125	4,125	0	0.00%	219	4,125	0	0.00%	4,214	(89)	-2.11%	4,315
671000	Books & Publications	6,760	6,760	0	0.00%	789	6,760	0	0.00%	2,952	3,808	129.00%	2,874
	Total Services & Mat'l's.	469,885	471,135	(1,250)	-0.27%	126,617	495,687	(25,802)	-5.21%	301,726	116,159	38.50%	139,169
	Department Total	855,247	865,723	(10,476)	-1.21%	309,626	856,116	(869)	-0.10%	579,933	223,062	38.46%	379,631

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

ASHEVILLE REGIONAL AIRPORT

Operations

BASIC OPERATING BUDGET

FY 2023-2024

Department #	80		
New World Account Numbers	Description	Item Amount	Summary Amount
PERSONNEL SERVICES			
10.80.15.100.500000	Salaries	2,123,796	2,123,796
10.80.15.100.503000	Longevity	21,336	21,336
10.80.15.100.505000	Overtime	45,000	45,000
10.80.15.100.506000	Holiday Pay	11,369	11,369
10.80.15.100.506500	Bonus	-	-
10.80.15.100.507000	Auto Allowance	4,800	4,800
	<u>Benefits:</u>		1,332,928
10.80.15.100.510000	FICA Taxes	168,960	
10.80.15.100.511000	LGERS retirement	282,308	
10.80.15.100.511200	401k	109,507	
10.80.15.100.520000	Medical	692,875	
10.80.15.100.522000	Dental	39,626	
10.80.15.100.523000	Vision	2,836	
10.80.15.100.524000	Life Insurance	10,627	
10.80.15.100.525000	Disability	22,112	
10.80.15.100.531000	Cell Phone Allowance	4,077	
			3,539,229
OPERATING EXPENSES			
	Professional Services		-
	Professional Services	-	
10.80.15.100.608000	Temporary Help		125,000
	Temporary Help	125,000	
10.80.60.100.611000	Landscaping		86,400
	Landside Contract	86,400	
10.80.80.100.612000	Parking Management Contract		665,022
	Payroll, Benefits & Operating Expenses	588,638	
	Management Fee	76,384	
10.80.80.100.613000	Parking Management - Shuttle Service		416,398
	Shuttle Services	416,398	
10.80.15.100.616000	Other Contractual Services		78,400
	Automatic Door Contract	3,000	
	Fire Sprinkler Inspections/Backflow/Halation	7,000	
	Halon Fire Suppression Inspection	1,500	
	Load Bank Generator Test	-	
	Pest Control	2,000	
	Uniform Cleaning & Mats (Maintenance & Janitor	21,000	
	Waste Removal & Recycling	27,500	
	Window Washing	16,400	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Operations
BASIC OPERATING BUDGET
FY 2023-2024

New World Account Numbers	Description	Item Amount	Summary Amount
Department #	80		
10.80.20.100.616000	Other Contractual Services		102,500
	Loading Bridge Maintenance Contract	-	
	MSE Wall Monitoring	12,500	
	Rubber Removal	75,000	
	Wildlife Program	15,000	
10.80.60.100.616000	Other Contractual Services		65,595
	Rental Car Custodial	58,845	
	RAC Pest Control	750	
	RAC Waste Removal and Recycling	6,000	
10.80.80.100.616000	Other Contractual Services		21,500
	Pressure Washing of Garage Exterior	4,000	
	Garage Inspection	17,500	
10.80.15.100.614000	Elevator Maintenance Contract		10,000
	Elevator Maintenance Contract	10,000	
10.80.15.100.615000	Fire Alarm Systems Contract		17,250
	Fire Alarm Systems-Infinity & Monitoring fees	1,750	
	Fire Alarm Systems	15,500	
10.80.15.100.620000	Travel, Per Diem, Conference Registration		20,180
	AAAE Conference	3,000	
	AGTA Annual Conference	1,900	
	Annual Snow Symposium (2)	5,000	
	ARFF Vehicle Maintenance (Rosenbauer)	2,500	
	ASOCS 139 APP Conference	1,500	
	Business Meeting Expense	500	
	FAA Conference (2)	1,780	
	NCAA Conference (2)	2,500	
	SEC Annual Conference	1,500	
10.80.15.100.621000	Training & Education		12,500
	AAAE	500	
	ACE (3)	7,500	
	ASOS (2)	3,500	
	Professional Development	1,000	
	Electricity - All Locations		379,315
10.80.80.100.712500	Electricity Parking Garage		
	61 Terminal Dr (9100-8373-3259 324747987)	31,500	
10.80.15.100.715000	Electricity TA8918 Terminal 208		
	61 Terminal Dr (9100 8373 4713 8350457)	126,000	
10.80.15.100.710500	Electricity TH4698 Landside Restaurant & GRAA Storage areas		
	61 Terminal Dr (9100 8373 2555 324748071)	5,200	
	Airsides Restaurant and Freezer	17,500	
10.80.20.100.714500	Electricity TR2714 DPS Bldg New		
	136 Wright Brother Way (9100 8373 4135 3247	18,900	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Operations
BASIC OPERATING BUDGET
FY 2023-2024

New World Account Numbers	Description	Item Amount	Summary Amount
Department #	80		
10.80.20.100.713000	Electricity TK0203 Maint Bldgs 15 Aviation Way (9100 8373 3473 324748069)	10,500	41,250
10.80.20.100.715500	Electricity W10456 Vgate-8AW 21 Aviation Way (9100 8373 4937 325573147)	425	
10.80.20.100.710000	Electricity S93746 GA Sewer Lift 1 Aviation Way (9100 8373 2357 322839998)	790	
10.80.20.100.712000	Electricity TF3027 480V TAFRDP 61 Terminal Dr (9100 8373 3259 324747986)	131,750	
10.80.60.100.711500	Electricity RAC CAM S83383 87 Rental Car Dr (9100 8373 3001 83460554)	12,600	
10.80.80.100.711000	Electricity TH6583 WBW St Light Wright Brothers Way (9100 8373 2802 3584493)	5,800	
10.80.80.100.713500	Electricity YT5631 LowerOverflow (9100 8373 3671 325587666)	2,650	
10.80.80.100.716000	Electricity Shuttle Lot Shuttle Lot (9100 8373 4375 332950622)	6,800	
10.80.80.100.716500	Electricity Shuttle Lot Gravel Portion 11 Airport Park Dr (9101 3449 9857)	1,000	
10.80.20.100.714000	Electricity TJ0142 134 Wright Brothers Way (9100 8373 3861 3228)	7,900	
10.80.15.100.721500	Nat Gas 635822 Terminal 61 Terminal Dr (3-1981-0349-9500)	18,750	
10.80.20.100.721000	Nat Gas 568135 Operations Office Bldg A (East) 15 Aviation Way (2-2100-7146-7120)	10,400	
10.80.20.100.722000	Nat Gas 446155 Main Bldg B (West) 15 Aviation Way (8-1981-0349-9521)	4,200	
10.80.20.100.720000	Nat Gas 508999/509070 DPS Bldg New 136 Wright Brothers Way (2-2101-0054-6410)	4,700	
10.80.20.100.720500	Nat Gas 134 Wright Brothers Way (2-21010-1438-6501)	3,200	
10.80.15.100.733000	Water 11946022/12642942 Term 61 Terminal Dr (2111887-1140018)	40,900	
10.80.20.100.731000	Water - Deicing Truck Water Station 61 Terminal Dr (2111887-103231)	1,500	
	Water 47313873 Maint Bldg A E 15 Aviation Way (2111879-1339978)	-	
10.80.20.100.730000	Water 102059 Public Saf Bldg-New (211887/102059) 136 Wright Brothers Way (1264268/13942887)	5,100	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

ASHEVILLE REGIONAL AIRPORT

Operations

BASIC OPERATING BUDGET

FY 2023-2024

New World Account Numbers	Description	Item Amount	Summary Amount
Department #	80		
10.80.20.100.733500	Water 11459507/70162311 New Maint Bldg (East) 15 Aviation Way (2111887-1580708)	4,000	
10.80.60.100.734000	Water 11946005/70182576 RAC 65 Rental Car Dr (2293169-1587918)	22,000	
10.80.80.100.731500	Water 1013844 Toll Plaza Office 70 Terminal Dr	-	
10.80.80.100.732000	Water Garage (2111887/104501) 61 Terminal Dr	-	
10.80.20.100.732500	Water (2111887/1139948) 134 Wright Brothers Way	1,500	
10.80.15.100.761000	Terminal, Buildings and Grounds		63,500
	Baggage Belts	5,000	
	Equipment Rental	5,000	
	Floor Maintenance	5,000	
	General Repairs	15,000	
	Hardware/Equipment	8,000	
	HVAC Repairs	7,500	
	Roofing Maintenance	3,000	
	Sewer Cleanout & Repair	2,500	
	Terminal & Grounds Lighting Fixtures and Bulbs	12,500	
10.80.20.100.761000	Terminal, Buildings and Grounds Loading Bridges, PC Air/GPUs	-	-
10.80.60.100.761000	Terminal, Buildings and Grounds		80,000
	Misc Repairs - Facility	70,000	
	RAC Light Poles, Fencing, Backflow/Fire Line & B	10,000	
10.80.80.100.761000	Terminal, Buildings and Grounds		26,000
	Light Poles, Fencing	3,000	
	Lime, Fertilizer, Mulch & Plants	15,000	
	Pavement Maintenance Program	8,000	
10.80.90.100.761000	Terminal, Buildings and Grounds		7,500
	Rental Homes/Tenants	7,500	
10.80.20.100.770500	Permits, Licenses & Fees		1,000
	Permits, Licenses & Fees	1,000	
10.80.15.100.770000	Vehicles and Heavy Equipment		18,000
	Landside Vehicles & Heavy Equipment	18,000	
10.80.20.100.770000	Vehicles and Heavy Equipment		53,500
	Airfield vehicles & heavy equipment	47,500	
	Authority vehicle tax & tags	6,000	
10.80.20.100.771000	Airport and Airfield Equipment		20,000
	Airfield Lighting, Runway Painting, & Electrical Va	20,000	
10.80.15.100.630000	Printing & Binding		2,000
	Printing & Binding, Forms/Permits	2,000	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

ASHEVILLE REGIONAL AIRPORT

Operations

BASIC OPERATING BUDGET

FY 2023-2024

Department #	80		
New World Account Numbers	Description	Item Amount	Summary Amount
10.80.15.100.647000	Employee/Tenant Appreciation		750
	Employee/Conference Hosting/Snow Team Food	750	
10.80.15.100.660000	Vehicle Fuel		75,000
	Vehicle Fuel	75,000	
10.80.15.100.661000	Shop Supplies		3,000
	Shop Supplies	3,000	
10.80.15.100.661500	Operations Supplies		42,500
	Finger Print/Badging	22,000	
	Operating Supplies	17,500	
	Rap Back Program	3,000	
10.80.15.100.663500	Chemicals & Safety		46,500
	Chemicals & Safety	4,000	
	De-icing Chemicals	40,000	
	Safety Program Supplies	2,500	
10.80.15.100.664000	Small Tools and Equipment		22,000
	Drone Set Up and Operations	3,000	
	Small Tools & Equipment	15,000	
	Visitor Badge Software Package	4,000	
10.80.15.100.664500	Custodial Supplies		45,000
	Cleaning Supplies/Mop Heads/Trash Can Liners e	45,000	
10.80.15.100.665000	Custodial Consumables		100,000
	Soap/Paper Towels/Toilet Paper/Seat Covers	100,000	
10.80.15.100.665500	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		3,000
		3,000	
10.80.15.100.666500	Uniforms		6,900
	Clothing	3,000	
	Employee Shoe Allowance	1,500	
	PPE	2,000	
	Prescription Safety Glasses	400	
10.80.15.100.670000	Dues & Memberships		2,125
	AAAE-4	1,100	
	AGTA	500	
	NCAA Annual Dues-7	280	
	SEC-7	245	
10.80.15.100.671000	Books, Publications, Compact Disks, Videos & Subscriptions		500
	Misc books & publications	500	
10.80.15.100.672000	Licenses & Certifications		1,200
	CDL Licenses (2)	1,000	
	NC Fire Sprinkler Licenses	200	
			2,736,285
			6,275,514

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Operations
Fiscal Year 2023/2024
Variance Analysis

Acct #	Description	FY2023 Budget				FY2023 Estimated Actual				FY2022 Actual			FY 2021 Actual
		FY 2024 Budget	FY 2023 Budget	Increase/Decrease		FY 2023 Actual 6 Months	FY 2023 Estimate	Increase/Decrease		FY 2022 Actual	Increase/Decrease		
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	2,123,796	1,805,998	317,798	17.60%	687,452	1,374,904	748,892	54.47%	1,211,857	911,939	75.25%	1,127,125
503000	Longevity	21,336	19,942	1,394	6.99%	7,239	19,942	1,394	6.99%	20,473	863	4.22%	16,609
505000	Overtime	45,000	45,000	0	0.00%	29,434	45,000	0	0.00%	76,250	(31,250)	-40.98%	44,267
506000	Holiday Pay	11,369	7,147	4,222	59.07%	5,414	5,414	5,955	109.99%	4,548	6,821	149.98%	5,631
506500	Bonus	0	0	0	100%	0	0	0	100%	56,307	(56,307)	-100.00%	0
507000	Auto Allowance	4,800	2,400	2,400	100.00%	1,200	2,400	2,400	100.00%	2,400	2,400	100.00%	2,400
510000	FICA Taxes	168,960	135,509	33,451	24.69%	54,151	108,302	60,658	56.01%	97,697	71,263	72.94%	86,619
511000	LGERS retirement	282,308	221,870	60,438	27.24%	87,816	175,632	106,676	60.74%	144,682	137,626	95.12%	120,474
511200	401k	109,507	87,974	21,533	24.48%	36,169	72,338	37,169	51.38%	63,153	46,354	73.40%	58,656
520000	Medical	692,875	606,530	86,345	14.24%	146,086	292,172	400,703	137.15%	291,248	401,627	137.90%	262,482
522000	Dental	39,626	32,766	6,860	20.94%	7,864	15,728	23,898	151.95%	15,359	24,267	158.00%	15,565
523000	Vision Insurance	2,836	2,479	357	14.40%	776	1,552	1,284	82.73%	1,498	1,338	89.32%	1,632
524000	Life Insurance	10,627	8,604	2,023	23.51%	2,691	5,382	5,245	97.45%	5,690	4,937	86.77%	7,273
525000	Disability	22,112	13,603	8,509	62.55%	5,365	10,730	11,382	106.08%	10,012	12,100	120.85%	10,923
531000	Cell Phone Allowance	4,077	4,077	0	0.00%	2,533	4,077	0	0.00%	4,821	(744)	-15.43%	4,071
	Total Benefits	1,332,928	1,113,412	219,516	19.72%	343,451	685,913	647,015	94.33%	636,560	696,368	109.40%	570,095
	Total Personnel Services	3,539,229	2,993,899	545,330	18.21%	1,074,190	2,133,573	1,405,656	65.88%	2,005,995	1,533,978	76.47%	1,763,727
600000	Professional Services	0	0	0	100%	0	0	0	100%	0	0	100%	0
608000	Temporary Help	125,000	50,000	75,000	150.00%	15,243	100,000	25,000	25.00%	52,714	72,286	137.13%	0
611000	Landscaping	86,400	0	86,400	100%	0	0	86,400	100%	0	86,400	100%	9,420
612000	Parking Management Contract	665,022	579,364	85,658	14.78%	279,880	575,000	90,022	15.66%	408,692	256,330	62.72%	261,286
613000	Parking Management - Shuttle	416,398	396,952	19,446	4.90%	169,842	397,000	19,398	4.89%	289,799	126,599	43.69%	0
616000	Other Contractual Services	267,995	255,334	12,661	4.96%	143,345	250,000	17,995	7.20%	164,201	103,794	63.21%	89,118
614000	Elevator Maintenance Contract	10,000	11,000	(1,000)	-9.09%	5,270	11,000	(1,000)	-9.09%	9,634	366	3.80%	8,611
615000	Fire Alarm Systems Contract	17,250	15,600	1,650	10.58%	10,489	35,000	(17,750)	-50.71%	24,526	(7,276)	-29.67%	13,809
616200	Exit Lane Security	0	0	0	100%	0	0	0	100%	36,263	(36,263)	-100.00%	0
620000	Travel, Per Diem, Conference Registration	20,180	20,180	0	0.00%	2,269	20,000	180	0.90%	7,763	12,417	159.95%	2,931
621000	Training & Education	12,500	10,500	2,000	19.05%	845	20,000	(7,500)	-37.50%	22,272	(9,772)	-43.88%	0
702000	Telecommunications	0	0	0	100%	0	550	(550)	-100.00%	1,689	(1,689)	-100.00%	2,737
710000	Electricity - All	379,315	359,817	19,498	5.42%	134,620	359,000	20,315	5.66%	308,180	71,135	23.08%	297,566
720000	Natural Gas - All	41,250	39,500	1,750	4.43%	15,218	39,500	1,750	4.43%	40,650	600	1.48%	34,125
730000	Water - All	75,000	89,950	(14,950)	-16.62%	29,005	85,000	(10,000)	-11.76%	59,034	15,966	27.05%	34,143
761000	Terminal, Buildings and Grounds	177,000	162,000	15,000	9.26%	68,110	160,000	17,000	10.63%	168,131	8,869	5.28%	136,093
770500	Permits, Licenses & Fees	1,000	1,000	0	0.00%	100	1,000	0	0.00%	900	100	11.11%	1,560
770000	Vehicles and Heavy Equipment	71,500	67,500	4,000	5.93%	44,074	65,000	6,500	10.00%	62,284	9,216	14.80%	95,956
771000	Airport and Airfield Equipment	20,000	20,000	0	0.00%	13,864	20,000	0	0.00%	30,885	(10,885)	-35.24%	7,126
630000	Printing & Binding	2,000	2,000	0	0.00%	226	1,500	500	33.33%	829	1,171	141.25%	370
647000	Employee/Tenant Appreciation	750	600	150	25.00%	0	500	250	50.00%	1,109	(359)	-32.37%	113
660000	Vehicle Fuel	75,000	45,000	30,000	66.67%	53,672	55,000	20,000	36.36%	84,024	(9,024)	-10.74%	35,950
661000	Shop Supplies	3,000	3,000	0	0.00%	998	3,000	0	0.00%	1,011	1,989	196.74%	1,363
661500	Operating Supplies	42,500	32,500	10,000	30.77%	22,688	32,500	10,000	30.77%	23,944	18,556	77.50%	14,086
663500	Chemicals & Safety	46,500	46,500	0	0.00%	34,099	45,000	1,500	3.33%	(11,975)	58,475	-488.31%	(2,718)
664000	Small Tools and Equipment	22,000	17,500	4,500	25.71%	12,967	17,000	5,000	29.41%	3,919	18,081	461.37%	3,860
664500	Custodial Supplies	45,000	42,000	3,000	7.14%	10,865	45,000	0	0.00%	31,447	13,553	43.10%	11,626
665000	Custodial Consumables	100,000	77,500	22,500	29.03%	43,899	90,000	10,000	11.11%	58,843	41,157	69.94%	39,826
665500	Operating Furniture, Fixtures and Equipment	3,000	3,000	0	0.00%	0	3,000	0	0.00%	8,473	(5,473)	-64.59%	816
666500	Uniforms	6,900	4,900	2,000	40.82%	1,363	4,500	2,400	53.33%	1,386	5,514	397.84%	3,335
670000	Dues & Memberships	2,125	2,125	0	0.00%	315	1,750	375	21.43%	850	1,275	150.00%	600
671000	Books & Publications	500	500	0	0.00%	825	200	300	150.00%	0	500	100%	0
672000	Licenses & Certifications	1,200	1,200	0	0.00%	0	1,000	200	20.00%	200	1,000	500.00%	0
	Total Services & Mat'ls.	2,736,285	2,357,022	379,263	16.09%	1,114,091	2,438,000	298,285	12.23%	1,891,677	844,608	44.65%	1,103,708
	Department Total	6,275,514	5,350,921	924,593	17.28%	2,188,281	4,571,573	1,703,941	37.27%	3,897,672	2,378,586	61.03%	2,867,435

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2023-2024

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	80
<input checked="" type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
Additional Operations Personnel	\$ 410,765

Requesting to add 5 positions to the Operations Department in order to start building staff to operate the communications center on a 24/7 basis. Adding dedicated employees to the communication center will provide better service to airport tenants, employees, and users of the airport. Consistency would also improve with dedicated staffing. This is an initial request to start staffing dedicated communications personnel. In future FYs, another request will be made to add the appropriate staff without using OPS personnel to back fill during call outs. The anticipated annual cost would be \$390,165.00 which would break down to approximately \$226,600.00 for payroll and \$184,165.00 for benefits.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE: OPS Specialist

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2023-2024**

JUSTIFICATION SCHEDULE

_____	Capital Improvement		
_____	Equipment and Small Capital Outlay	Fund	GARAA
_____	Renewal and Replacement	Department Number	80
X	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
Additional Custodial Personnel	\$ 68,705

Requesting to add a Floor Technician position to the Custodial staff. The position requested is necessary as the airport continues to grow and opportunities to properly maintain the various floors around the campus are restricted to night time cleaning efforts. It would be anticipated the individual hired would have a work schedule of 7 p.m. until 4 a.m. The anticipated annual cost would be \$68,705.00 which would break down to approximately \$34,608.00 for payroll and \$34,097.00 for benefits.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE: Custodian

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2023-2024

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	80
<input checked="" type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
Additional Maintenance Personnel	\$ 149,823

Requesting to add a Mechanics Helper and an Administrative Assistant to the maintenance staff. The mechanic helper is requested to assist with the airport fleet especially the smaller pieces of equipment. The Administrative Assistant is requested to assist in the day to day maintenance activities. These activities will include fielding telephone calls, maintenance requests, and maintaining a work order system. The anticipated annual cost would be \$149,823.00 which would break down to approximately \$79,104.00 for payroll, \$37,904.00 for Mechanic Helper and \$41,200.00 for Admin Assistant. The balance of \$70,719.00 would apply to benefits.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE: Mechanic Helper and Administrative Assistant

HIRE DATE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY			
ASHEVILLE REGIONAL AIRPORT			
Planning			
BASIC OPERATING BUDGET			
FY 2023-2024			
-			
Department #	20		
New World Account Numbers	Description	Item Amount	Summary Amount
PERSONNEL SERVICES			
10.20.10.100.500000	Salaries	199,599	295,164
10.20.75.100.500000	Salaries - Safety	95,565	
10.20.10.100.503000	Longevity	2,094	5,316
10.20.75.100.503000	Longevity - Safety	3,222	
10.20.10.100.505000	Overtime	500	500
10.20.10.100.506000	Holiday Pay	541	812
10.20.75.100.506000	Holiday Pay - Safety	271	
10.20.10.100.507000	Auto Allowance	4,800	4,800
	Benefits:		143,913
10.20.10.100.510000	FICA Taxes	15,969	
10.20.75.100.510000	FICA Taxes - Safety	7,605	
10.20.10.100.511000	LGERS Retirement	26,063	
10.20.75.100.511000	LGERS Retirement - Safety	12,734	
10.20.10.100.511200	401k	10,110	
10.20.75.100.511200	401k - Safety	4,939	
10.20.10.100.520000	Medical	39,298	
10.20.75.100.520000	Medical - Safety	16,766	
10.20.10.100.522000	Dental	2,167	
10.20.75.100.522000	Dental - Safety	641	
10.20.10.100.523000	Vision	161	
10.20.75.100.223000	Vision - Safety	69	
10.20.10.100.524000	Life Insurance	810	
10.20.75.100.524000	Life Insurance - Safety	384	
10.20.10.100.525000	Disability	1,987	
10.20.75.100.525000	Disability - Safety	946	
10.20.10.100.531000	Cell Phone Allowance	1,632	
10.20.75.100.531000	Cell Phone Allowance - Safety	1,632	
			450,505
OPERATING EXPENSES			
10.20.10.100.600000	Professional Services - General		154,000
	Annual RCP Pipe Inspection & Report	35,000	
	DBE/ACDBE 3 Year Plan Update	9,000	
	Surveys, Reports, Consultant Svcs, Misc.	35,000	
	SMS Consultant Services	75,000	
10.20.10.100.620000	Travel, Per Diem, Conference Registration		5,250
	Airport Planning, Design, Constr. Symposium	2,500	
	FAA & Other Meetings	1,500	
	NCAA Annual Conference	1,250	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Planning
BASIC OPERATING BUDGET
FY 2023-2024

-				
Department #	20			
New World Account Numbers	Description	Item Amount	Summary Amount	
10.20.10.100.621000	Training & Education		4,000	
	Professional Development (ADA/DBE/Misc. Cert.)	4,000		
10.20.10.100.702000	Telecommunications/Online Services		-	
	Internet Broadband Services	-		
10.20.10.100.630000	Printing & Binding		500	
	Development Marketing Materials & Supplies	500		
10.20.10.100.651000	Other Current Charges and Obligations		500	
	Business Meeting Expenses	500		
10.20.10.100.661500	Operating Supplies		500	
	General Supplies	500		
10.20.10.100.665500	Operating Furniture, Fixtures, Equipment and Software		750	
	Greater than \$100 & up to \$5,000			
	Operating Furniture, Fixtures, Equip up to \$5K	750		
10.20.10.100.670000	Dues & Memberships		2,150	
	AAAE	275		
	AIA Document Membership	1,500		
	DBE, ADA & Other	300		
	NCAA	40		
	SEC - AAAE	35		
SAFETY				
10.20.75.100.620000	Travel, Per Diem, Conference Registration		6,050	
	Confined Space - Staff Training	800		
	Fall Protection - Staff Training	400		
	Fundamentals of Industrial Hygiene	2,600		
	Hazard Communication - Staff Training	400		
	Job Safety Analysis - Staff Training	550		
	OSHA - 10 Hour General Industry	1,300		
10.20.75.100.621000	Training and Education		1,750	
	Professional Development	500		
	Supervisor Safety Development Program	920		
	Training Materials	330		
10.20.75.100.661500	Operating Supplies		450	
	Safety Glasses, Vests, 79E, etc.	450		
10.20.75.100.670000	Dues and Memberships		525	
	National Safety Council	450		
	NCAA	40		
	SEC-AAAAE	35		
			176,425	
			626,930	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

Planning

Fiscal Year 2023/2024

Variance Analysis

Acct #	Description	FY 2024 Budget	FY2023 Budget				FY2023 Estimated Actual				FY2022 Actual			FY 2021
			FY 2023 Budget	Increase/Decrease		FY 2023 Actual 6 Months	FY 2023 Estimate	Increase/Decrease		FY 2022 Actual	Increase/Decrease		FY 2021 Actual	
				Amount	Percent			Amount	Percent		Amount	Percent		
500000	Salaries	295,164	280,907	14,257	5.08%	130,911	261,822	33,342	12.73%	240,568	54,596	22.69%	177,343	
500016	Longevity	5,316	4,763	553	11.61%	5,017	5,017	299	5.96%	4,583	733	15.99%	4,493	
500020	Overtime	500	500	0	0.00%	0	500	0	0.00%	0	500	100%	0	
500023	Holiday Pay	812	650	162	24.92%	650	650	162	24.92%	650	162	24.92%	853	
506500	Bonus	0	0	0	100%	0	0	0	100%	2,709	(2,709)	-100.00%	0	
507000	Auto Allowance	4,800	0	4,800	100%	0	0	4,800	100%	0	4,800	100%	0	
507100	Rewards Program	0	0	0	100%	0	0	0	100%	0	0	100%	0	
500050	FICA Taxes	23,574	20,613	2,961	14.36%	10,281	20,562	3,012	14.65%	18,649	4,925	26.41%	17,100	
500070	LGERS retirement	38,797	33,698	5,099	15.13%	16,502	33,004	5,793	17.55%	28,266	10,531	37.26%	23,549	
500080	401k	15,049	13,362	1,687	12.63%	6,796	13,592	1,457	10.72%	12,353	2,696	21.82%	11,477	
500160	Medical	56,064	52,090	3,974	7.63%	22,949	45,898	10,166	22.15%	46,323	9,741	21.03%	39,538	
500260	Dental	2,808	2,442	366	14.99%	1,085	2,170	638	29.40%	2,180	628	28.81%	2,051	
500265	Vision Insurance	230	233	(3)	-1.29%	103	206	24	11.65%	208	22	10.58%	192	
500360	Life Insurance	1,194	1,095	99	9.04%	460	920	274	29.78%	1,017	177	17.40%	1,260	
500460	Disability	2,933	2,110	823	39.00%	1,033	2,066	867	41.97%	1,971	962	48.81%	2,205	
500500	Cell Phone Allowance	3,264	3,264	0	0.00%	1,506	3,264	0	0.00%	3,012	252	8.37%	3,440	
	Total Benefits	143,913	128,907	15,006	11.64%	60,715	121,682	22,231	18.27%	113,979	29,934	26.26%	100,812	
	Total Personnel Services	450,505	415,727	34,778	8.37%	197,293	389,671	60,834	15.61%	362,489	88,016	24.28%	283,501	
604000	Professional Services - General	154,000	77,000	77,000	100.00%	14,064	35,000	119,000	340.00%	19,056	134,944	708.14%	34,551	
620000	Travel, Per Diem, Conference Registration	5,250	6,800	(1,550)	-22.79%	518	3,000	2,250	75.00%	2,025	3,225	159.26%	1,524	
621000	Training & Education	4,000	3,000	1,000	33.33%	841	2,000	2,000	100.00%	0	4,000	100%	80	
662000	Telecommunications	0	0	0	100%	0	0	0	100%	1,925	(1,925)	-100.00%	114	
630000	Printing & Binding	500	500	0	0.00%	0	0	500	100%	0	500	100%	0	
651000	Other Current Charges and Obligations	500												
661500	Operating Supplies	500	500	0	0.00%	127	500	0	0.00%	67	433	646.27%	12	
771000	Operating Furniture, Fixtures and Equipment	750	750	0	0.00%	127	400	350	87.50%	0	750	100%	0	
670000	Dues & Memberships	2,150	650	1,500	230.77%	1,028	1,028	1,122	109.14%	2,095	55	2.63%	315	
	Safety			0	100%	0	0	0	100%	0	0	100%	0	
620000	Travel, Per Diem, Conference Registration	6,050	5,750	300	5.22%	0	2,000	4,050	202.50%	0	6,050	100%	0	
621000	Training & Education	1,750	1,750	0	0.00%	0	0	1,750	100%	0	1,750	100%	259	
630000	Printing & Binding	0	0	0	100%	0	0	0	100%	0	0	100%	0	
661500	Operating Supplies	450	450	0	0.00%	0	400	50	12.50%	1,159	(709)	-61.17%	0	
670000	Dues & Memberships	525	525	0	0.00%	0	525	0	0.00%	40	485	1212.50%	1,095	
	Total Services & Mat'ls.	176,425	97,675	78,250	80.11%	16,705	44,853	131,072	292.23%	26,367	149,558	567.22%	37,950	
	Department Total	626,930	513,402	113,028	22.02%	213,998	434,524	191,906	44.16%	388,856	237,574	61.10%	321,451	

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Properties & Contracts
BASIC OPERATING BUDGET
FY 2023-2024

New World Account Numbers	Description	Item Amount	Summary Amount
Department #	85		
PERSONNEL SERVICES			
10.85.10.100.500000	Salaries	199,249	199,249
10.85.10.100.503000	Longevity	2,380	2,380
10.85.10.100.506000	Holiday Pay	541	541
10.85.10.100.507000	Auto Allowance	4,800	4,800
	<u>Benefits:</u>		104,177
10.85.10.100.510000	FICA Taxes	15,858	
10.85.10.100.511000	LGERS Retirement	25,990	
10.85.10.100.511200	401k	10,081	
10.85.10.100.520000	Medical	45,899	
10.85.10.100.522000	Dental	2,368	
10.85.10.100.523000	Vision	138	
10.85.10.100.524000	Life Insurance	702	
10.85.10.100.525000	Disability	1,509	
10.85.10.100.531000	Cell Phone Allowance	1,632	
			311,147
OPERATING EXPENSES			
10.85.10.100.600000	Professional Services - General		25,000
	Misc. appraisals	15,000	
	Misc. expenses for due diligence studies on development	10,000	
10.85.10.100.616000	Other Contractual Services		12,200
	CoStar Real Estate Market Analysis - STR	10,200	
	Vending machines relocation & painting	2,000	
10.85.10.100.620000	Travel, Per Diem, Conference Registration		19,500
	ACI - Business of Airports (2)	6,000	
	ACI Chief Revenue Officer Conference	3,000	
	AXN - Airport Experience Conference	3,500	
	Business Development Conference/Site Visits	3,000	
	NBAA Conference or GA-Cargo Development Conference	4,000	
10.85.10.100.621000	Training & Education		3,000
	FAA ACDBE training	3,000	
10.85.10.100.630000	Printing & Binding		1,000
	Marketing materials - land development (brochures)	1,000	
10.85.10.100.650000	Legal Notices & Placements		2,000
	Advertising: RFPs (Local/Nat'l) development	2,000	
10.85.10.100.651000	Other Current Charges and Obligations		500
	Business meeting expenses	500	
10.85.10.100.661500	Operating Supplies		250
	Misc. supplies	250	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
PROPERTIES & CONTRACTS
Fiscal Year 2023/2024
Variance Analysis

Acct #	Description	FY 2024 Budget	FY2023 Budget		FY2023 Estimated Actual				FY2022 Actual			FY 2021	
			FY 2023 Budget	Increase/Decrease		FY 2023 6 Months	FY 2023 Estimate	Increase/Decrease		FY 2022 Actual	Increase/Decrease		FY 2021 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	199,249	124,434	74,815	60.12%	59,499	118,998	80,251	67.44%	104,066	95,183	91.46%	102,422
503000	Longevity	2,380	0	2,380	100%	0	0	2,380	100%	0	2,380	100%	0
506000	Holiday Pay	541	217	324	149.31%	216	216	325	150.46%	217	324	149.80%	217
507000	Auto Allowance	4,800	2,400	2,400	100.00%	1,200	2,400	2,400	100.00%	2,400	2,400	100.00%	2,400
510000	FICA Taxes	15,858	9,091	6,767	74.44%	4,538	9,076	6,782	74.72%	8,038	7,820	97.29%	7,446
511000	LGERS retirement	25,990	14,615	11,375	77.83%	7,223	14,446	11,544	79.91%	12,173	13,817	113.51%	10,146
511200	401k	10,081	5,795	4,286	73.96%	2,975	5,950	4,131	69.43%	5,321	4,760	89.46%	4,947
520000	Medical	45,899	24,404	21,495	88.08%	10,928	21,856	24,043	110.01%	21,986	23,913	108.76%	19,604
522000	Dental	2,368	1,326	1,042	78.58%	592	1,184	1,184	100.00%	1,184	1,184	100.00%	1,139
523000	Vision Insurance	138	77	61	79.22%	35	70	68	97.14%	69	69	100.00%	66
524000	Life Insurance	702	383	319	83.29%	190	380	322	84.74%	402	300	74.63%	261
525000	Disability	1,509	828	681	82.25%	463	926	583	62.96%	841	668	79.43%	958
531000	Cell Phone Allowance	1,632	1,632	0	0.00%	690	1,632	0	0.00%	1,380	252	18.26%	1,380
	Total Benefits	104,177	58,151	46,026	79.15%	27,634	55,520	48,657	87.64%	51,394	52,783	102.70%	45,947
	Total Personnel Services	311,147	185,202	125,945	68.00%	88,549	177,134	134,013	75.66%	158,077	153,070	101.38%	150,986
600000	Professional Services - General	25,000	15,000	10,000	66.67%	0	15,000	10,000	66.67%	7,150	17,850	249.65%	400
616000	Contractual Services	12,200	10,200	2,000	19.61%	0	10,200	2,000	19.61%	1,162	11,038	949.91%	0
620000	Travel, Per Diem, Conference Registration	19,500	17,500	2,000	11.43%	500	15,000	4,500	30.00%	4,639	14,861	320.35%	0
621000	Training & Education	3,000	4,000	(1,000)	-25.00%	0	1,500	1,500	100.00%	3,770	(770)	-20.42%	50
630000	Printing & Binding	1,000	1,500	(500)	-33.33%	0	1,500	(500)	-33.33%	0	1,000	100%	0
650000	Legal Notices & Placements	2,000	4,000	(2,000)	-50.00%	0	3,000	(1,000)	-33.33%	37	1,963	5305.41%	100
651000	Other Current Charges and Obligations	500											
661500	Operating Supplies	250	250	0	0.00%	0	250	0	0.00%	31	219	706.45%	0
665500	Operating Furniture, Fixtures and Equipment	0	700	(700)	-100.00%	0	700	(700)	-100.00%	0	0	100%	0
670000	Dues & Memberships	350	350	0	0.00%	40	350	0	0.00%	315	35	11.11%	385
671000	Books & Publications	1,200	1,000	200	20.00%	0	1,000	200	20.00%	0	1,200	100%	625
	Total Services & Mat'ls.	65,000	54,500	10,000	18.35%	540	48,500	16,000	32.99%	17,104	47,396	3038.21%	1,560
	Department Total	376,147	239,702	135,945	56.71%	89,089	225,634	150,013	66.49%	175,181	200,466	131.41%	152,546

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Properties & Contracts

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2023-2024**

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement	
<input type="checkbox"/>	Equipment and Small Capital Outlay	GARAA
<input type="checkbox"/>	Renewal and Replacement	85
<input checked="" type="checkbox"/>	Personnel Request	

DESCRIPTION & JUSTIFICATION

Fund	Description	Amount
GARAA	Business Development & Property Manager	\$122,238

New FTE for Business Development and Property Management.

This position will assist with property management, research and analysis needed to actively manage existing tenants and operators to ensure that revenue streams are maintained and lease performance issues by the tenant and the Authority are addressed.

A staff person with in-depth expertise, and focused attention will assist in pursuing and developing new business opportunities.

Salary \$77,250
Benefits 44,988

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE: Business Development & Property Manager

HIRE DATE: 7/1/2023

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Public Safety
BASIC OPERATING BUDGET
FY 2023-2024

Department #	90		
New World Account Numbers		Item Amount	Summary Amount
PERSONNEL SERVICES			
10.90.20.100.500000	Salaries	1,484,775	1,484,775
10.90.20.100.503000	Longevity	15,784	15,784
10.90.20.100.505000	Overtime	68,000	68,000
10.90.20.100.506000	Holiday Pay	7,309	7,309
10.90.20.100.506500	Bonus	-	-
10.90.20.100.507000	Auto Allowance	4,800	4,800
10.90.20.100.511300	LEO Special Separation Allowance	39,705	39,705
	Benefits:		834,082
10.90.20.100.510000	FICA Taxes	121,001	
10.90.20.100.511000	LGERS retirement	216,304	
10.90.20.100.511200	401k	78,428	
10.90.20.100.520000	Medical	372,365	
10.90.20.100.522000	Dental	20,680	
10.90.20.100.523000	Vision	1,730	
10.90.20.100.524000	Life Insurance	6,852	
10.90.20.100.525000	Disability	14,355	
10.90.20.100.531000	Cell Phone Allowance	2,367	
			2,454,455
OPERATING EXPENSES			
10.90.20.100.616000	Other Contractual Services		165,310
	AED Inspection	660	
	AFFF remediation - ARFF trucks	10,000	
	Fire Extinguisher Service	6,300	
	Police Info Computer (NCIC) & Mobile Data	1,200	
	Range Membership	550	
	SCBA Compressor Testing	1,500	
	SCBA Inspection	1,100	
	Security Services Contract	144,000	
10.90.20.100.616200	Other Contractual Services		60,000
	Exit Lane Security	60,000	
10.90.20.100.620000	Travel, Per Diem, Conference Registration		11,350
	AAAE Chief's Conference	2,500	
	AAAE Emergency Preparedness Conference	2,500	
	ARFF Working Group	2,500	
	Business Meeting Expenses	600	
	NC Association of Chiefs of Police	750	
	ALEAN Conference (Spring)	2,500	
10.90.20.100.621000	Training & Education		13,100
	FAR 139 Compliance (Live burn, drills, etc)	10,000	
	Fire & LEO Local Training (Community Colleges)	1,500	
	Professional Development (AMF, AFO, LEO)	1,600	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Public Safety
BASIC OPERATING BUDGET
FY 2023-2024

New World Account Numbers		Item Amount	Summary Amount
10.90.20.100.702000	Online Services		-
	Broadband Service for Laptops	-	
10.90.20.100.760000	General Repairs and Maintenance		2,000
	Maintenance	2,000	
10.90.20.100.661500	Operating Supplies		33,500
	First Aid Supplies	3,500	
	FFF	26,000	
	Training Supplies (ammunition, foam, etc)	4,000	
10.90.20.100.663500	Chemicals & Safety		1,500
	Chemicals & Safety	1,500	
10.90.20.100.664000	Small Tools and Equipment		1,500
	Small Tools & Equipment	1,500	
10.90.20.100.665500	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		20,730
	Beds w/frames and mattresses (8)	7,520	
	Portable Radios (airfield) w/accessories (14)	7,210	
	Radio Equipment	4,000	
	Station Furniture	2,000	
10.90.20.100.666500	Uniforms		16,160
	Bullet Resistant Vests (3)	3,900	
	Duty Boots	2,200	
	Uniforms (Police and Fire Class A and Utility)	10,060	
10.90.20.100.666000	Firefighter Equipment		35,000
	Turnout Gear & SCBA Masks (Replacement)	19,000	
	Turnout Gear & SCBA Masks (New Positions)	16,000	
10.90.20.100.670000	Dues & Memberships		3,185
	AAAE (2)	550	
	ALEAN	450	
	ARFFWG	150	
	Buncombe Co Fire Chief's Assoc	150	
	Buncombe Co FF Assoc	300	
	Henderson Co FF Assoc	150	
	International Assoc of Chief's of Police	300	
	NC Assoc of Rescue Squads and EMS	450	
	NC Association of Chief's of Police	200	
	NC Fire Chiefs Association	100	
	NCAA	45	
	NFPA Membership	305	
	SECAAAE	35	
10.90.20.100.671000	Books, Publications, Compact Disks, Videos & Subscriptions		500
	Books, Publications. Compact Disks, Videos & Subscrip.	500	
			363,835
			2,818,290

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Public Safety
Fiscal Year 2023/2024
Variance Analysis

Acct #	Description	FY 2024 Budget	FY2023 Budget		FY2023 Estimated Actual				FY2022 Actual			FY2021	
			FY 2023 Budget	Increase/Decrease		FY 2023 Actual 6 Months	FY 2023 Estimate	Increase/Decrease		FY 2022 Actual	Increase/Decrease		FY 2021 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	1,484,775	1,416,114	68,661	4.85%	655,407	1,310,814	173,961	13.27%	1,129,067	355,708	31.50%	977,727
503000	Longevity	15,784	13,733	2,051	14.93%	5,428	13,733	2,051	14.93%	12,328	3,456	28.03%	11,718
505000	Overtime	68,000	68,000	0	0.00%	7,960	68,000	0	0.00%	26,023	41,977	161.31%	24,742
506000	Holiday Pay	7,309	4,981	2,328	46.74%	4,765	4,765	2,544	53.39%	3,898	3,411	87.51%	4,331
506500	Bonus	0	0	0	100%	0	0	0	100%	48,186	(48,186)	-100.00%	0
507000	Auto Allowance	4,800	2,400	2,400	100.00%	1,200	2,400	2,400	100.00%	1,800	3,000	166.67%	1,800
511300	LEO Special Separation Allowance	39,705	42,742	(3,037)	-7.11%	18,325	42,742	(3,037)	-7.11%	64,060	(24,355)	-38.02%	64,225
510000	FICA Taxes	121,001	108,162	12,839	11.87%	51,175	102,350	18,651	18.22%	91,224	29,777	32.64%	75,366
511000	LGERS retirement	216,304	186,082	30,222	16.24%	86,207	172,414	43,890	25.46%	137,139	79,165	57.73%	106,113
511200	401k	78,428	70,273	8,155	11.60%	33,440	66,880	11,548	17.27%	57,049	21,379	37.47%	49,115
520000	Medical	372,365	366,118	6,247	1.71%	140,712	281,424	90,941	32.31%	237,556	134,809	56.75%	194,516
522000	Dental	20,680	20,510	170	0.83%	8,388	16,776	3,904	23.27%	14,147	6,533	46.18%	12,116
523000	Vision Insurance	1,730	1,782	(52)	-2.92%	739	1,478	252	17.05%	1,632	98	6.00%	1,251
524000	Life Insurance	6,852	5,914	938	15.86%	2,564	5,128	1,724	33.62%	4,759	2,093	43.98%	5,280
525000	Disability	14,355	9,143	5,212	57.01%	5,082	10,164	4,191	41.23%	7,553	6,802	90.06%	8,350
531000	Cell Phone Allowance	2,367	2,367	0	0.00%	1,140	2,367	0	0.00%	2,280	87	3.82%	1,830
	Total Benefits	834,082	770,351	63,731	8.27%	329,447	658,981	175,101	26.57%	553,339	280,743	50.74%	453,937
	Total Personnel Services	2,454,455	2,318,321	136,134	5.87%	1,022,532	2,101,435	353,020	16.80%	1,838,701	615,754	33.49%	1,538,480
616000	Other Contractual Services	165,310	160,260	5,050	3.15%	40,298	152,000	13,310	8.76%	7,261	158,049	2176.68%	6,927
616200	Exit Lane Security	60,000	60,000	0	0.00%	13,757	55,000			0	60,000	100%	
620000	Travel, Per Diem, Conference Registration	11,350	11,350	0	0.00%	423	11,350	0	0.00%	2,073	9,277	447.52%	0
621000	Training & Education	13,100	13,100	0	0.00%	2,039	13,100	0	0.00%	10,478	2,622	25.02%	6,754
702000	Telecommunications/Online Services	0	0	0	100%	0	0	0	100%	1,441	(1,441)	-100.00%	1,950
760000	General Repairs and Maintenance	2,000	2,000	0	0.00%	941	2,000	0	0.00%	151	1,849	1224.50%	1,416
661500	Operating Supplies	33,500	7,000	26,500	378.57%	2,774	7,000	26,500	378.57%	4,444	29,056	653.83%	7,451
663500	Chemicals & Safety	1,500	1,500	0	0.00%	621	1,500	0	0.00%	1,824	(324)	-17.76%	2,156
664000	Small Tools and Equipment	1,500	1,500	0	0.00%	1,251	1,500	0	0.00%	1,436	64	4.46%	3,555
665500	Operating Furniture, Fixtures and Equipment	20,730	5,000	15,730	314.60%	786	5,000	15,730	314.60%	4,860	15,870	326.54%	3,680
666500	Uniforms	16,160	11,500	4,660	40.52%	3,015	11,500	4,660	40.52%	8,447	7,713	91.31%	8,793
666000	Firefighter Equipment	35,000	19,000	16,000	84.21%	8,066	17,125	17,875	104.38%	4,123	30,877	748.90%	11,976
670000	Dues & Memberships	3,185	2,790	395	14.16%	876	2,790	395	14.16%	2,003	1,182	59.01%	2,057
671000	Books & Publications	500	500	0	0.00%	90	500	0	0.00%	847	(347)	-40.97%	90
	Total Services & Mat'ls.	363,835	295,500	68,335	23.13%	74,937	280,365	78,470	27.99%	49,388	314,447	636.69%	56,805
	Department Total	2,818,290	2,613,821	204,469	7.82%	1,097,469	2,381,800	431,490	18.12%	1,888,089	930,201	49.27%	1,595,285

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Public Safety

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2023-2024

JUSTIFICATION SCHEDULE

_____	Capital Improvement		
_____	Equipment and Small Capital Outlay	Fund	GARAA
_____	Renewal and Replacement	Department Number	90
X _____	Personnel Request	Cost Center	20

DESCRIPTION & JUSTIFICATION

Description	Amount
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Four additional Firefighters beginning January 1, 2024	\$ 176,992
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AVL anticipates increasing to an ARFF Index C in late first quarter or early second quarter of calendar year 2024. FAR Part 139 requires that an Index C airport be able to respond two ARFF vehicles, one within three minutes and the second within four minutes of any alert. To meet this requirement, two ARFF certified personnel must be at the Public Safety Facility ready to respond. To maintain adequate law enforcement and EMS coverage, it is necessary to add one additional firefighter per shift beginning January 1, 2024

Salary \$22,000/FF (1/2 year) - Total \$88,000
Benefits \$18,248/FF (1/2 year) - Total \$72,992
Associated gear \$4,000/FF - Total \$16,000

NOTE:

TITLE: Firefighter

HIRE DATE: January 1, 2024

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
FY2023/2024 PROJECTED CAPITAL CARRYOVER**

Description	Amount Authorized	Estimated Spending Through 6/30/2023	Estimated Balance to Carryover	FAA-AIP Grants	NC DOT Grants	TSA Grants	PFCs Currently Approved	Airport Funds
Terminal Rehab/Expansion - Design	35,561,970	25,000,000	10,561,970	1,000,000	-			9,561,970
Air Traffic Control Tower - Design	5,000,000	4,000,000	1,000,000	-	-	-	-	1,000,000
Fuel Farm Perimeter Road	250,000	-	250,000	-	-	-	-	250,000
Terminal & ATC Tower Construction	261,800,000	20,000,000	241,800,000	40,783,712	7,000,000	15,000,000	-	179,016,288
TOTAL CARRYOVER	\$ 302,611,970	\$ 49,000,000	\$ 253,611,970	\$ 41,783,712	\$ 7,000,000	\$ 15,000,000	\$ -	\$ 189,828,258

Related contracts requiring Board approval will be presented to the Board before implementation.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
CAPITAL BUDGET
FISCAL YEAR 2023/2024**

Description	Total	Funding Source			
		FAA-AIP Grants	NCDOT Grants	Currently Approved PFCs	Airport Funds
<u>Capital Improvements (1)</u>					
Conference Room Improvements	45,000				45,000
Parking Guidance System	650,000				650,000
CONRAC Concrete	100,000		-		100,000
Garage Repairs	325,000				325,000
South Parking Lot	7,790,000				7,790,000
Total Capital Improvements	8,910,000	-	-	-	8,910,000
<u>Equipment and Small Capital Outlay</u>					
Filing cabinet	6,000				6,000
Two-Post Lift	30,000				30,000
FOD Device	15,000				15,000
ALIS System	65,000				65,000
Pressure Washer	15,000				15,000
					-
Total Equipment and Small Capital Outlay	131,000	-	-	-	131,000
<u>Renewal and Replacement</u>					
Communications Refresh - Phase 2	30,000				30,000
Vehicle Replacements	205,300				205,300
Fencing	50,000				50,000
SCBA Packs	41,200				41,200
Portable Radios	56,517				56,517
Total Renewal and Replacement	383,017	-	-	-	383,017
Total	\$ 9,424,017	\$ -	\$ -	\$ -	\$ 9,424,017

(1) All purchases of Capital Improvements will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Information Technology

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2023-2024

JUSTIFICATION SCHEDULE

<input checked="" type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	ARA
<input type="checkbox"/>	Renewal and Replacement	Department Number	60
<input type="checkbox"/>	Personnel Request	Cost Center	0

DESCRIPTION & JUSTIFICATION

Description	Amount
Conference Room Improvements	\$ 45,000

The meeting spaces within the Department of Public Safety and Airport Maintenance facilities lack modern technology to support virtual meetings effectively. It is the recommendation of the Information Technology Department to upfit our conference rooms with digital displays, room automation, and adequate audio / microphone technologies to support today's meeting requirements.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Information Technology

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2023-2024

JUSTIFICATION SCHEDULE

<input checked="" type="checkbox"/>	Capital Improvement			
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund		ARA
<input type="checkbox"/>	Renewal and Replacement	Department Number	60	
<input type="checkbox"/>	Personnel Request	Cost Center		0

DESCRIPTION & JUSTIFICATION

Description	Amount
Parking Guidance	\$ 650,000

The Airport parking facilities frequently operate at full capacity. Staff feels a parking guidance system would significantly improve operations and provide a added convenience to our customers.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2023-2024

JUSTIFICATION SCHEDULE

<input checked="" type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	80
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
Replace CONRAC Concrete	\$ 100,000

Airport Maintenance is requesting funds to repair and or replace concrete at the Rental Car Service Facility. Many pavement areas around the facility, especially the ramps to the service areas, are deteriorating. Total cost to repair and replace concrete is approximately \$100,000.00.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2023-2024

JUSTIFICATION SCHEDULE

<input checked="" type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	80
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
Garage Repairs	\$ 325,000

The airport parking garage has been open since late 2017. A recent inspection of the garage was conducted and found several areas that need repair. Most repairs are minor such as replacement of joint sealants, traffic coating, and restriping of the parking stalls. Estimates to complete this work is \$325,000.00.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Planning

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2023-2024

JUSTIFICATION SCHEDULE

<input checked="" type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	20
<input type="checkbox"/>	Personnel Request	Cost Center	0

DESCRIPTION & JUSTIFICATION

Description	Amount
South Parking Lot Construction	\$ 7,790,000

Construction of a new parking lot that will create approximately 500-600 spaces. This project cost includes modifications to Rental Car Road, parking gate access system, bus shelters, all necessary stream mitigation, necessary stormwater improvements in the ROFA, and all associated permitting.

NOTE:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Administration

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2023-2024

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input checked="" type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	15
<input type="checkbox"/>	Personnel Request	Cost Center	0

DESCRIPTION & JUSTIFICATION

Description	Amount
Filing cabinet	\$ 6,000

Administration & HR is requesting one, additional fire-rated filing cabinet to house employee files (new hires, terminations, workers compensation, FMLA, I-9, etc.). We are currently at capacity with the current fire-rated filing cabinets. A new cabinet will accommodate additional employee files, especially as we anticipate growth over the next several years.

NOTE:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2023-2024

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input checked="" type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	80
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description

Amount

Install Two Post Lift	\$ 30,000
-----------------------	-----------

Airport Maintenance is requesting to add a two post lift in one of the main shop bays to safely and more efficiently maintain smaller vehicles and equipment. Total cost to install is approximately \$30,000.00.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT

Operations

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2023-2024

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input checked="" type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	80
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
FOD Device	\$ 15,000

Airport Operations is requesting to purchase a device to assist in gathering FOD on airport movement and non movement surfaces. This request is based on the duplex bar system manufactured by FOD BOSS. The cost to purchase with freight is approximately \$15,000.00.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT

Operations

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2023-2024

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input checked="" type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	80
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description

Amount

ALIS System \$ 65,000

Airport Maintenance is requesting to purchase a system to assist with the maintenance of the airfield lighting system. The FAA requires the torquing of the airfield in pavement lights be recorded and tracked for appropriate tightness. This system would assist in providing the proper documentation to the FAA during the annual 139 inspection time frame. The cost to purchase to include training is approximately \$65,000.00.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2023-2024

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input checked="" type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	80
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
Pressure Washer	\$ 15,000

Maintenance is requesting to install a wall mounted pressure washer system to assist in cleaning of the airport's vehicle fleet and equipment. Total amount requested to install the wall mounted pressure washer is \$15,000.00

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Information Technology

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2023-2024**

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	ARA
<input checked="" type="checkbox"/>	Renewal and Replacement	Department Number	60
<input type="checkbox"/>	Personnel Request	Cost Center	0

DESCRIPTION & JUSTIFICATION

	Description	Amount
0	Airport Communications Refresh-Phase 2	\$ 30,000

Airport Communications plays a vital role in our day to day / emergency operations. The Airport's Communication Center is equipped to control and monitor numerous systems to include the Airport's security system, voice recorder, crash phone, and several radio frequencies for FAA/surrounding municipalities. The Information Technology Department replaced many of these systems in FY23 however, not all systems were replaced due to rising costs of goods and services. It is the recommendation of the Information Technology Department to replace the remaining equipment in FY24.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2023-2024**

JUSTIFICATION SCHEDULE

<u> </u>	Capital Improvement		
<u> </u>	Equipment and Small Capital Outlay	Fund	GARAA
<u> X </u>	Renewal and Replacement	Department Number	80
<u> </u>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
Vehicles	\$ 205,300

Airport Maintenance is requesting to add a service vehicle to the existing fleet. This vehicle is needed to support new and existing positions within the department. Specifically, to service the rental car facility and help support the daily needs of the shop. Cost includes upfitting the vehicle with the proper equipment and accessories to support the needs of the department. Total cost would be \$50,000.00.

Airport Maintenance is also requesting \$100,000.00 to replace the oldest vehicles in the airport fleet. Due to supply chain issues, specific vehicles have not been identified until availability is determined. All vehicle manufacturers have limited windows to order heavy duty trucks, thus reducing what can be replaced within the airport fleet. Once vehicle availability is known, specific vehicles will be identified and reviewed prior to purchase.

DPS is requesting to add 1 law enforcement patrol vehicle for approximately \$55,300. Cost includes upfitting the vehicle with the proper equipment and accessories to support the needs of the department.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2023-2024

JUSTIFICATION SCHEDULE

_____	Capital Improvement		
_____	Equipment and Small Capital Outlay	Fund	GARAA
<u> X </u>	Renewal and Replacement	Department Number	80
_____	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
Fencing	\$ 50,000

Airport Maintenance is requesting to replace 1000 linear feet of split rail fencing around the paid parking lots that would match the latest section installed this past budget cycle. The overwhelming majority of the existing fence is deteriorating and warped. Total Cost \$50,000.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT

Public Safety

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2023-2024

JUSTIFICATION SCHEDULE

_____	Capital Improvement		
_____	Equipment and Small Capital Outlay	Fund	GARAA
<u> X </u>	Renewal and Replacement	Department Number	<u> 90 </u>
_____	Personnel Request	Cost Center	20

DESCRIPTION & JUSTIFICATION

Description	Amount
SCBA Pack w/accessories	\$ 41,200

Phase 2 of 2. Purchase of 5 Scott 4.5 SCBA units for replacement of older units that have reached end of service life. The cost is \$8,240 per unit with mask and voice amplifier included.

NOTE:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Public Safety

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2023-2024

JUSTIFICATION SCHEDULE

<hr/>	Capital Improvement		
<hr/>	Equipment and Small Capital Outlay	Fund	GARAA
<hr/> X	Renewal and Replacement	Department Number	90
<hr/>	Personnel Request	Cost Center	20

DESCRIPTION & JUSTIFICATION

Description	Amount
Portable Radios w/accessories	\$ 56,517

Phase 2 of 2. Replace 35 Authority portable radios and purchase 10 new portable radios for estimated increase in Authority personnel. The current cost per portable radio is \$1,210 and includes radio, battery, charger, antenna, and speaker microphone. Replacements include DPS (22), Operations (7), Authority staff (6). The price does not include a possible trade in discount of approximately \$3,750. **Used radio value will decrease over time.** Replace 2 six bay charging units and purchase 1 additional six bay charging unit. The cost per six bay charging unit is \$689. The price does not include a trade in discount of approximately \$50.

NOTE:

TITLE:

HIRE DATE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ESTIMATED CASH & INVESTMENT BALANCE
As of June 30, 2023

		Amount
Estimated Cash & Investment Balance at June 30, 2023		\$ 400,000,000
Plus: Net Operating & Investment Revenues		9,439,402
Less Other Costs:		
Business Development Costs	(400,000)	
Contingency	(100,000)	
Debt Service	(20,494,884)	(20,994,884)
Plus Non-Operating Revenues:		
Bond Interest	11,500,000	
Passenger Facility Charges	3,800,000	
Customer Facility Charges	2,200,000	17,500,000
Plus Capital Contributions:		
Federal Grants - AIP/BIL Funds	41,783,712	
TSA Grant	15,000,000	
NC DOT Grants	7,000,000	63,783,712
Less Capital Costs:		
Capital Improvements	(8,910,000)	
Equipment and Small Capital Outlay Fund	(131,000)	
Renewal and Replacements	(383,017)	
Carryover Projects From FY2023	(253,611,970)	(263,035,987)
Estimated Cash & Investment Balance at June 30, 2024		206,692,243
Estimated Restricted Cash at June 30, 2024		60,000,000
Reserves:		
Operations & Maintenance Reserve (6 Months)		8,250,808
Emergency Repair Reserve		650,000
Estimated Unrestricted Undesignated Cash & Investments at June 30, 2024		\$ 137,791,435 *

* Cash balance is estimate including all bond funding. However, additional terminal construction costs will be added during the 4th quarter of FY2022/2023. Once this amount is determined, the estimated cash balance at June 30, 2024 will be reduced.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
SUPPLEMENTAL FEES AND CHARGES
FY 2023/2024 ANNUAL BUDGET**

	FY 2022/2023 Current Fees			FY 2023/2024 Proposed Fees		
	Cost		Per	Cost		Per
<u>Maintenance</u>						
Scissor Lift	\$	100.00	day	\$	100.00	day
Large ADA Ramp Rental	\$	100.00	use	\$	100.00	use
Air Stair Rental	\$	100.00	use	\$	100.00	use
Volvo Wheel Loader	\$	150.00	use	\$	150.00	use
Fork-lift	\$	100.00	use	\$	100.00	use
Pallet Jack	\$	50.00	use	\$	50.00	use
Tenant Sweeper	\$	125.00	hour	\$	125.00	hour
Service Truck	\$	50.00	hour	\$	50.00	hour
Backhoe	\$	100.00	hour	\$	100.00	hour
Lighted X	\$	200.00	day	\$	200.00	day
Light Tower	\$	150.00	day	\$	150.00	day
Paint Stripper	\$	100.00	hour	\$	100.00	hour
Large Aircraft Removal Dolly	\$	200.00	day	\$	200.00	day
Small Aircraft Removal Dolly	\$	100.00	day	\$	100.00	day
Aircraft Jack	\$	100.00	use	\$	100.00	use
Cores	\$	40.00	each	\$	40.00	each
Keys	\$	12.00	each	\$	12.00	each
Large Dump Truck	\$	200.00	hour	\$	200.00	hour
Small Broom	\$	200.00	hour	\$	200.00	hour
Large Broom	\$	300.00	hour	\$	300.00	hour
Pressure Washer	\$	125.00	hour	\$	125.00	hour
Maintenance Labor Rate (1)	\$	75.00	hour	\$	80.00	hour
Security Escort Rate (1)	\$	75.00	hour	\$	80.00	hour
<u>Department of Public Safety</u>						
ARFF Apparatus for 1500 gal. or greater	\$	250.00	hour	\$	250.00	hour
ARFF Apparatus for less than 1500 gal.	\$	150.00	hour	\$	150.00	hour
Command, Police, and Ops support vehicles	\$	100.00	hour	\$	100.00	hour
Aircraft recover dolly	\$	150.00	day	\$	150.00	day
DPS Labor Rate (1)	\$	75.00	hour	\$	80.00	hour
Mutual Aid Agencies collected on their behalf			as incurred			as incurred
Replacement charges for AVL equipment/supplies			as incurred			as incurred
<u>Information Technology (IT) Department</u>						
IT Labor Rate - Non-Network (1)	\$	75.00	hour	\$	80.00	hour
IT Labor Rate - Network Related (1)	\$	110.00	hour	\$	110.00	hour
Dark Fiber per strand per 0-1000 ft	\$	20.00	month	\$	20.00	month
Dark Fiber per strand per 0-2000 ft	\$	22.00	month	\$	22.00	month
Dark Fiber per strand per 0-3000 ft	\$	24.00	month	\$	24.00	month
Telephone Service - Per Telephone Number	\$	50.00	month	\$	50.00	month
Fax Service - Per Fax Machine/Phone Number	\$	22.13	month	\$	22.13	month
Cisco IP Phone - Model 7911G	\$	5.67	month	\$	5.67	month
Cisco IP Phone - Model 7945G	\$	11.57	month	\$	11.57	month
Cisco 1 Port Analog Line Converter-ATA186	\$	4.86	month	\$	4.86	month
Cisco 2 Port Analog Line Converter-VG202	\$	22.13	month	\$	22.13	month
Amadeus Shared Use Network Charge - Per Airline	\$	50.00	month	\$	50.00	month

Notes:

(1) One Hour Minimum, Minimum of 3 hours charged after regular business hours.

Identification Badge Fees and Charges	FY 2022/2023 Current Fees		FY 2023/2024 Proposed Fees	
	Cost	Per	Cost	Per
Initial Badge Issuance				
SIDA Badge	\$ 80.00		\$ 90.00	
Non-SIDA Badge	\$ 45.00		\$ 50.00	
Renewal of Badge				
SIDA Badge	\$ 80.00		\$ 90.00	
Non-SIDA Badge	\$ 45.00		\$ 50.00	
Lost Badge Replacement				
SIDA Badge (4)	\$ 90.00 / \$ 105.00		\$ 90.00 / \$ 105.00	
Non-SIDA Badge (5)	\$ 65.00 / \$ 80.00		\$ 65.00 / \$ 80.00	
Damaged Badge				
SIDA Badge (6)	\$ 45.00 / \$ 55.00		\$ 45.00 / \$ 55.00	
Non-SIDA Badge (6)	\$ 45.00 / \$ 55.00		\$ 45.00 / \$ 55.00	
Security Escort Training	\$ 60.00		\$ 80.00	
Lock-out Service	\$ 60.00		\$ 80.00	
PIN Reset	\$ 20.00		\$ 20.00	

Notes:

- (4) \$90.00 for the first replacement badge, \$105.00 for the second replacement badge.
- (5) \$65.00 for the first replacement badge, \$80.00 for the second replacement badge.
- (6) \$45.00 for a damaged badge, \$55.00 if badge damaged due to negligence.

Parking

Daily	\$ 2.00	hour	\$ 2.00	hour
	\$ 10.00	day	\$ 12.00	day
	\$ 60.00	week	\$ 72.00	week
Parking Garage	\$ 2.00	hour	\$ 2.00	hour
	\$ 13.00	day	\$ 15.00	day
	\$ 78.00	week	\$ 90.00	week
Hourly	\$ 1.00	1/2 hour	\$ 2.00	hour
	\$ 25.00	day	\$ 30.00	day
Employee Parking Rate	\$ 70 / \$60	new/renewal	\$ 70 / \$60	new/renewal
Commuter Parking Rate	\$ 300 / \$285	new/renewal	\$ 300 / \$285	new/renewal
Non-Tenant Aviation Commuter	\$ 900.00	annual	\$ 900.00	annual
Fines	up to \$1,000	day	up to \$1,000	day

Ground Transportation

Charter Bus Company (1-2 buses) (8)	\$ 1,000.00	annual	\$ 1,000.00	annual
Charter Bus Company (3-4 buses) (8)	\$ 2,500.00	annual	\$ 2,500.00	annual
Charter Bus Company (5 or more buses) (8)	\$ 4,000.00	annual	\$ 4,000.00	annual
Airport Ground Transportation Permit (9)	\$ 50.00	annual	\$ 50.00	annual
Airport Ground Transportation Pick-up Fee (9)	\$ 2.50	per trip	\$ 3.00	per trip
Transp. Network Company (TNC) Pick-up Fee	\$ 2.50	per trip	\$ 3.00	per trip
Transp. Network Company (TNC) Drop-off Fee	\$ 0.50	per trip	\$ 0.50	per trip
Off-Airport Rental Car Fee	10.00%	of gross revenue	10.00%	of gross revenue

Notes:

- (8) Companies with a vehicle fleet of charter coach vehicles with seating capacity greater than 20 seats.
- (9) All Ground Transportation operators except TNCs and charter bus companies