



AGENDA

Asheville Regional Airport Authority Regular Meeting
Friday, August 14, 2009, 8:30 a.m.
Conference Room at Administrative Offices

*** NOTE TO ALL PUBLIC ATTENDEES:**

The public may speak on any item on the agenda. There are request cards located outside the public seating area. These cards must be completed and presented to the Recording Secretary prior to the item being heard. Your comments will be addressed prior to the Board's discussion and you will have 5 minutes to address the Board. Thank you for your attention.

- I. CALL TO ORDER:
- II. APPEARANCES: None
- III. PRESENTATIONS:
 - A. Airline Route Development & Airline Relations – Patti Michel
 - B. Construction Update – Kevin Howell
- IV. CONSENT AGENDA:
 - A. Approval of the Asheville Regional Airport Authority June 12, 2009 Regular Meeting Minutes ([document](#))
 - B. Approval of the Asheville Regional Airport Authority June 12, 2009 Closed Session Minutes
 - C. Ratification of the Appointment of the Deputy Finance Officer & Finance Officer ([document](#))



- D. Approval of a Utility Easement Agreement for the Wright Brothers Way Improvements Project ([document](#))

- V. OLD BUSINESS: None

- VI. NEW BUSINESS:
 - A. Approval of Space/Use/Operating Permit with Civil Air Patrol ([document](#))
 - B. Director's Goals and Objectives ([document](#))

- VII. DIRECTOR'S REPORT:
 - A. FAA Part 139 Inspection
 - B. Aviation Liability Insurance Inspection
 - C. Update on AIP Funding
 - D. Art in the Airport

- VIII. INFORMATION SECTION:
(Staff presentations will not be made on these items. Staff will be available to address any questions the Board may have.)
 - A. June, 2009 Traffic Report ([document](#))
 - B. June, 2009 Monthly Financial Report ([document](#))
 - C. August, 2009 Marketing and Public Relations Report ([document](#))
 - D. August, 2009 Development/Project Status Report ([document](#))
 - E. Airport Facilities Review for Second Quarter 2009 ([document](#))
 - F. Potential Board Items for the Next Regular Scheduled Meeting:
 - Acceptance of Year End Financial Audit

- IX. AUTHORITY MEMBERS' REPORTS:



X. PUBLIC AND TENANTS' COMMENTS:

XI. CLOSED SESSION:

Pursuant to Subsection 143-318.11 (a) (3) of the General Statutes of North Carolina in order to consult with the Authority's Legal Counsel.

XII. ADJOURNMENT.

Respectfully submitted,

Lew Bleiweis, A.A.E.
Airport Director

Approved:

David Hillier
Chairman

This agenda of the Asheville Regional Airport Authority is provided as a matter of convenience to the public. It is not the official agenda. Although every effort is made to provide complete and accurate information to this agenda, the Authority does not warrant or guarantee its accuracy or completeness for any purpose. The agenda is subject to change before or at the Board meeting.

REGULAR MEETING
ASHEVILLE REGIONAL AIRPORT AUTHORITY
June 12, 2009
8:31 a.m.

The Asheville Regional Airport Authority ("Authority") met on Friday, June 12, 2009 at 8:31 a.m. in the Conference Room at the Authority's Administrative Offices, Asheville Regional Airport ("Airport"), 61 Terminal Drive, Suite 1, Asheville, NC 28732.

MEMBERS PRESENT: David R. Hillier, Chairman; David Gantt, Vice-Chairman; Chuck McGrady, Secretary-Treasurer; Rhett Grotzinger; Susan C. Fisher (via conference call); Brownie Newman; and Jeffrey A. Piccirillo.

MEMBERS ABSENT: None

STAFF AND LEGAL COUNSEL PRESENT: Victor Buchanan, Authority Legal Counsel; David N. Edwards, Jr., Airport Director; Lew S. Bleiweis, Deputy Airport Director; D. David Nantz, Director of Operations and Maintenance; Kevin Howell, Development Manager; Patti Michel, Director of Marketing and Public Relations; Royce Holden, IT Director; M. Kevan Smith, Public Safety Captain; Suzie Baker, Administration Manager and Ellen Heywood, Recording Secretary.

CALL TO ORDER: The Chairman welcomed everyone in attendance and called the meeting to order at 8:31 a.m.

PRESENTATIONS:

A. Civil Air Patrol: Mr. Bauer presented an overview of the history of the Civil Air Patrol and how it has expanded over the years to become a teaching organization and a part of homeland security. The Asheville squadron, probably the largest in southeastern United States, was formed in 1952 and presently has 132 cadets and members and has sponsored several large exercises throughout the years.

Mrs. Fisher joined the meeting via teleconference at 8:39 a.m.

Mr. Bauer thanked the Authority for the opportunity to appear before the Board and volunteered the services of the Civil Air Patrol to the Board at any time in the future.

APPEARANCES: Cindy Carter of the Western North Carolina Pilots Association appeared before the Board to thank Mr. Edwards for his work at the airport and to wish him success in his new job.

Rick Barkes, Manager of Airport Development for the North Carolina Department of Transportation Division of Aviation, presented a Captain of First Flight Award to Mr. Edwards for his loyalty and dedication in furthering the development of aviation in North Carolina.

PRESENTATIONS:

B. Airport Director Recap and Wrap-up: The Director gave a presentation to the Board of all that has been accomplished during his tenure as Airport Director at the Asheville Regional Airport. A recap of the policies and procedures that were adopted, air service statistics, planning studies, construction projects and a financial recap were reviewed as well as a final list of transition items for the new Director. The Director thanked the Board for the opportunity of serving as the Director and as a representative in both the community and on a nation-wide basis in the airport industry. The Board gave the Director a standing ovation.

CONSENT AGENDA:

The Chairman stated that the following Consent Agenda Items would be pulled to be reviewed and approved in Closed Session:

B. Approval of the Asheville Regional Airport Authority April 24, 2009 Closed Session Minutes

C. Approval of the Asheville Regional Airport Authority May 18, 2009 Special Meeting Minutes

D. Approval of the Asheville Regional Airport Authority May 18, 2009 Closed Session Minutes

Mr. Grotzinger requested Consent Agenda Items E and H be pulled for discussion.

A. Approval of the Asheville Regional Airport Authority April 24, 2009 Regular Meeting Minutes:

F. Approval of a Waterline Easement Agreement for the North General Aviation Development Project:

G. Approval of Audit Contract:

I. Approval of Insurance Agreements with the North Carolina Association of County Commissioners Pool:

Mr. McGrady made a motion to approve Consent Agenda Items A, F, G and I. Mr. Gantt seconded the motion and it carried by unanimous consent.

E. Approval of Airline Operating Agreement and Rates and Charges Policy:

Mr. Grotzinger inquired if there were changes made to the Airline Operating Agreement since the Board had received it to review. Mr. Bleiweis replied that there were no substantial changes made to the agreement rather the majority of the changes were to address baggage delivery fines for the airlines.

A discussion of the thought process behind the new agreement model and the different types of contracts used in the industry were addressed by the Director. The Director stated that it is becoming more common for airports to enter into 30 day operating permits with the airlines. Long term agreements are somewhat of a detractor for new service if an airline wants to test the market. The new operating agreement is more of a business model and can be terminated with 30 days notice as well as rates adjusted in the event a catastrophe occurs.

Mr. Grotzinger applauded the language in the new agreement addressing baggage delivery problems at Asheville Regional Airport.

Mr. McGrady made a motion to approve the new rates and charges policy, to approve the airline operating agreement in essentially the same form as presented and to authorize the Airport Director to execute the necessary documents. Mr. Grotzinger seconded the motion and it carried by unanimous consent.

H. Ratification of Agreements/Purchases Related to the Provision of Air Service Incentives for AirTran Airways:

Mr. Grotzinger inquired as to the financial exposure of the Authority if AirTran were to walk away from providing service in Asheville. The Director replied that staff has purchased and installed the Air IT equipment at a cost of \$149,000.00 but this equipment can be used for any other carrier operating in the future. Staff has also spent \$35,000 in marketing for AirTran in fiscal year 2009, ground handling related fee incentives and a few thousand for telephone costs for a total between \$150,000 to \$200,000 in sunk costs.

Mr. Newman asked to abstain from voting on this item for good cause. Mr. McGrady moved to excuse Mr. Newman from the vote on the AirTran incentives. Mr. Grotzinger seconded the motion and it passed by unanimous consent.

Mr. McGrady moved to ratify the provision of air service incentives and authorize the Director to execute the necessary contracts and documents associated with the provision of such incentives. Mr. Grotzinger seconded the motion and it carried by unanimous consent.

OLD BUSINESS: None.

NEW BUSINESS:

The Director requested New Business Items C, D and the walk-on Item P be addressed at the end of New Business Item I.

A. Award of the Construction Contract for the Landside Parking Lot and Terminal Drive Revitalization Project: Mr. Howell informed the Board that three bids were received for this project on May 28, 2009. The lowest bidder was APAC Atlantic, Inc. The bid amount was \$1,614,092.45 and by adding a 10% contingency of \$161,409.25 this brings the project total to \$1,775,501.70. This project is not eligible for AIP funding and would be paid for with airport funds. Staff's recommendation was to award the bid to APAC Atlantic, Inc., approve a construction budget of \$1,775,501.70 and authorize the Airport Director to execute the necessary documents. Mr. Howell further informed the Board that staff will have an opportunity to work with The LPA Group and the contractor to try and reduce the costs most likely in the parking lot portion of this project. Mr. Grotzinger made a motion to approve this project as requested by staff. Mr. Gantt seconded the motion and it carried by unanimous consent.

B. Award of the Construction Contract for the Parking Lot Toll Plaza Expansion Project: Mr. Howell reported to the Board that four bids were received for this project on May 28, 2009. The lowest responsive bidder, Momentum Construction, withdrew their bid within 24 hours and staff recommends awarding the project to the second lowest bidder, Patton Construction Group. The bid from Patton Construction Group totals \$495,840.00 and with a 10% contingency of \$49,584.00, the total construction funding required by the Authority is \$545,424.00.

Mr. Grotzinger stated that since this project would be paid from airport funds and will not increase revenue in our parking lot, he did not feel this was the time given the economy to go forward with this project and suggested the Board revisit this item in the future.

The Chairman inquired about the life expectancy on the toll plaza building to which Mr. Howell responded 20-25 years if properly maintained. A discussion of the economic uncertainties and the need to be prudent ensued. However, it was also agreed that the mission of the Authority is to be the premier airport in the area. Mrs. Fisher moved to approve the award of the construction contract for the toll plaza expansion to Patton Construction Group, approve a construction budget of \$545,424.00 and to authorize the Airport Director to execute the necessary documents. Mr. Piccirillo seconded the motion and it carried by a 6 to 1 vote with Mr. Grotzinger voting against the motion.

E. Award of a Contract for the Purchase and Installation of Pre-Conditioned Air and Fixed Ground Power Units: Mr. Howell informed the Board that this project would provide for 3 fixed ground power units and 3 PC air units for the B gates as well as 2 PC air units that will be purchased for future installation for the A gates. The lowest bidder was INET Airport Systems, Inc. in the amount of \$502,800.00 along with \$8,000.00 to be paid for professional services rendered by RS&H and 10% contingency of \$50,280.00 for a total project cost of \$561,080.00. The current CIP approves funding of \$516,550.70 for this project. These funds are a combination of money that has been set aside under the CIP as well as remaining funds from the regional boarding ramp project. The majority of the funds come from PFC charges that are being collected. Staff recommends approving the award of the contract to INET Airport Systems, Inc., approving a construction budget of \$553,080.00 and authorizing the Airport Director to execute the necessary documents. Mr. McGrady moved to approve the project as presented by Staff. Mr. Gantt seconded the motion and the vote carried by unanimous consent.

F. Award of a Construction Contract for the Triturator/Aircraft Lavatory Cart Service Facility Project: The Chairman requested a motion to be excused from the Board Room for this item due to a conflict in interest. Mr. McGrady made a motion to excuse the Chairman and Mr. Gantt seconded the motion. The vote carried by unanimous consent.

Mr. Howell stated that three bids were received for this project with the lowest bidder being Perry Bartsch Jr. Construction Company in the amount of \$198,800.00. The professional services contract with RS&H for \$48,174.00 as well as a 10% contingency bring the project amount to \$246,947.00 which is \$6,247.00 over the CIP budgeted amount. The funds for this project are obtained through PFC funds which are already being collected. The Vice Chairman inquired if staff's recommendation includes how this project would be funded today. Mr. Howell responded that staff has worked on a revised CIP and suggested that the PFC application be revised to put additional costs in

PFC and not use the Authority funds. Mr. Grotzinger moved to approve awarding the construction contract to Perry Bartsch Jr. Construction Company, approve a construction budget of \$218,680 and authorize the Airport Director to execute the necessary documents. Mr. Piccirillo seconded the motion and it carried by unanimous consent.

G. Award of the Construction Contract for the Wright Brothers Way – General Aviation Access Road Improvements Project: Mr. Howell reported to the Board that the bid opening was held on May 28, 2009 and five bids were received. The lowest responsive bidder was Moore and Son Site Contractors in the amount of \$1,700,922.00. Additional allowances for utility relocation and a 10% contingency brings the project total to \$2,069,014.20. This project is eligible for 95% AIP funding, making the Authority's share for this project \$103,450.71. Mr. McGrady made a motion to approve awarding the construction contract to Moore and Son Site Contractors, Inc., approve a construction budget of \$2,069,014.20 and authorize the Airport Director to execute the necessary documents. Mr. Gantt seconded the motion and it carried by unanimous consent.

The location of the fuel farm safety issue, as well as the road alignment, was discussed and staff acknowledged it would be better from a security standpoint to locate the fuel farm inside the fenced area. However, it is a challenge at this time to find funding for this project.

H. Award of a Construction Contract for the Second Phase of the Reroofing and Repairs Project: Mr. Nantz reported to the Board that eight bids were received on June 9 and although the lowest bidder, Cityscape Roofing, Inc., did not meet the DBE goal of 10%, information on good faith effort was provided by the bidder. The total cost for this project amounts to \$173,750.00 which includes the construction contract amount of \$147,195.00, \$26,555.00 for professional services and \$7,375.00 which is 5% of the contract amount to cover any unforeseen project conditions.

A discussion of the DBE goals as well as the fact that the construction contracts for the agenda items were coming in under budget ensued. Mr. Newman made a motion to approve the award of the construction contract to Cityscape Roofing, Inc. in the amount of \$147,195.00, authorize an amount of \$7,375.00 for any unforeseen conditions, and authorize the Airport Director to execute the necessary documents. Mr. Piccirillo seconded the motion and it carried by unanimous consent.

Mrs. Fisher did not respond to an inquiry by the Chairman if she was still connected via teleconference.

I. Award of a Construction Contract for the General Aviation Aprons Expansion and Connector Taxiway Project: Mr. Howell reminded the Board that this project was not selected for the stimulus funds but at the Board's direction staff continued with the design to compete for a second round of stimulus money or fallout AIP funds. Mr. Howell reviewed the five different bid schedules that were used for this project. The lowest responsive bidder for all five bid schedules was Young & McQueen Grading Company, Inc.

Mr. Howell further informed the Board that staff has been in contact with the FAA almost weekly regarding stimulus money. At this point the FAA is not going to release a second round of money until the first round of stimulus funds have been fully allocated. Staff should also be able to compete for year-end fallout money in the July/August timeframe. The Authority would have to pay 5% of the construction costs if year-end fallout funds were used for this project. The recommended action of the staff was to request that the Authority Board resolve to (1) pending the award and securing of FAA funding through either stimulus or year-end AIP discretionary programs approve awarding the construction contract to Young & McQueen Grading and Company, Inc. and (2) authorize the Airport Director to execute the necessary documents. Mr. Howell informed the Board that the bids were good for 90 days, that a contract would not be executed until funds were secured, and staff would keep the Board updated.

Mr. Grotzinger requested two motions for this agenda item:

Mr. Grotzinger made a motion to approve awarding the construction contract to Young & McQueen Grading and Company, Inc. and to authorize the Airport Director to execute the necessary documents provided year-end AIP discretionary funds are secured and the Authority's share of the costs are 5% of the project total. Mr. McGrady seconded the motion and it carried by unanimous consent.

Mr. Gantt made a motion to approve awarding the construction contract to Young & McQueen Grading and Company, Inc. and to authorize the Airport Director to execute the necessary documents provided 100% stimulus funds are secured for the funding of this project. Mr. McGrady seconded the motion and it carried by a 6 to 1 vote with Mr. Grotzinger voting against the motion.

C. Award of a Construction Contract for the A Gates – Terminal Improvements and Renovation Project:

Mr. Howell reported to the Board that eight bids were received and the lowest responsive bidder in all scenarios of the project was Shelco, Inc. out of Greenville, SC. The FAA has approved an amount of \$7,629,527.00 in stimulus funds to cover the base bid and alternate one. The contract amount for the base bid and alternate one is \$5,999,000.00. Mr. Howell stated that it would be prudent for the Authority to invest in the project and award all of the alternates at one time. Staff believes the Authority has a good chance of obtaining stimulus funds for alternates two and three and can also compete for year-end fallout money with the Authority contributing 5% of the construction cost. Mr. Howell informed the Board that staff has come up with a third scenario for funding this project. Mr. Howell presented the Board with a revised CIP for fiscal years 2009 and 2010 and reviewed the funding sources. Staff is not suggesting that new funds be allocated but rather redistribute funds from projects that came in under budget, specifically the hangar under construction at this time and the second phase of the reroofing project that total \$550,000.00. Mr. Howell stated that it would be in the best interest of the Authority to award a single contract to a contractor for the base bid and three alternates. Mr. Newman inquired about the likelihood of the Authority receiving stimulus money or AIP fallout funds and the Director stated that the FAA knows staff is ready to go on this project and the Authority stands a better than 50/50 chance of getting additional stimulus funds. Staff is seeing very aggressive bids with costs coming in much lower.

Since there are three funding scenarios for this project, the Chairman suggested three separate motions for this agenda item, with Staff being authorized to execute the project based on one or a combination of the three funding scenarios:

Mr. Gantt moved to approve awarding the contract for the A-Gates Terminal Improvements and Renovation Project for the Base Bid and Alternates 1-3 to Shelco, Inc. and to authorize the Airport Director to execute the necessary documents with the Base Bid and Alternate 1 to be funded with stimulus funds. Mr. Piccirillo seconded the motion and it carried by a 6 to 1 vote with Mr. Grotzinger voting against the motion.

Mr. Newman moved to approve awarding the contract for the A-Gates Terminal Improvements and Renovation Project for the Base Bid and Alternates 1-3 to Shelco, Inc. and to authorize the Airport Director to execute the necessary documents with Alternates 2-3 to be funded with year-end AIP discretionary funds and the Authority contributing 5% of the construction cost. Mr. Piccirillo seconded the motion and it carried by a 6 to 1 vote with Mr. Grotzinger voting against the motion.

Mr. Gantt moved to approve awarding the contract for the A-Gates Terminal Improvements and Renovation Project for the Base Bid and Alternates 1-3 to Shelco, Inc. and to authorize the Airport Director to execute the necessary documents with Alternates 2-3 to be funded by the Authority with shortfall money from other projects for a not to exceed amount of \$550,000.00. Mr. McGrady seconded the motion and it carried by a 6 to 1 vote with Mr. Grotzinger voting against the motion.

D. Award of a Contract for the Purchase and Installation of Passenger Boarding Bridges for the A Gates – Terminal Improvements and Renovation Project: Mr. Howell informed the Board that two bids were received for the purchase and installation of passenger boarding bridges and the lowest responsive bidder is ThyssenKrupp Airport Systems, Inc. in the amount of \$940,406.00. This contract would be funded 100% with stimulus funds. Mr. McGrady made a motion to approve awarding the contract for the purchase and installation of Passenger Boarding Bridges for the A Gates – Terminal Improvements and Renovation Project to ThyssenKrupp Airport Systems, Inc. in the amount of \$940,406.00 and to authorize the Airport Director to execute the necessary documents. Mr. Piccirillo seconded the motion and it carried by a 6 to 1 vote with Mr. Grotzinger voting against the motion.

P. Approval of Scope of Services and Fees for Contract Administration and Resident Project Representative Services for the A Gates – Terminal Improvements and Renovation Project with RS&H: Mr. Howell informed the Board that this project was a walk on item. The amount of the contract for these professional services is still being refined as the contract would be based on the Board's actions at the meeting on the approval of alternates 1-3. Staff will review the contract with RS&H to make sure it is the proper fee for the project and scope involved. Mr. McGrady made a motion to approve the Scope of Services and Fee Proposal with RS&H for the Base Bid and Alternates 1-3 in the not to exceed amount of \$807,200.00. Mr. Newman seconded the motion and it carried by a 6 to 1 vote with Mr. Grotzinger voting against the motion.

The Director requested a change in order of the agenda items and the Board agreed.

M. Approval of Space/Use/Operating Permit with WNC Aviation: Mr. Grotzinger requested a motion to be excused from the Board Room for this item due to a conflict in interest. Mr. McGrady made a motion to excuse Mr. Grotzinger and Mr. Gantt seconded the motion. It carried by unanimous consent.

The Director informed the Board that WNC Aviation would like to occupy the OD Lacy Griffin Building and staff would relocate the Civil Air Patrol. A five-year lease agreement has been prepared and staff is proposing to do some improvements to the outside of the building at a cost of approximately \$25,000.00 to the Authority. WNC Aviation has requested some improvements on the inside of the building at a cost of approximately \$22,000.00. A discussion on the different scenarios of paying for the interior improvements took place. Mr. Charles Thomas from WNC Aviation appeared before the Board to offer background information on WNC Aviation if needed. The Director stated that he will finalize the agreement before he leaves but that the new Director will execute the agreement since there will be a delay in occupancy until the CAP can be relocated. Mr. Newman made a motion to approve a Space/Use/Operating Permit with WNC Aviation, expenditures of up to \$47,000.00 plus a 10% contingency for improvements to the building and property, and authorize the Airport Director to execute the necessary documents. Mr. Gantt seconded the motion and it carried by unanimous consent.

K. Approval of Solar Energy Project with FLS Energy: Mr. Newman requested a motion to be excused from the Board Room for this item due to a conflict in interest. Mr. McGrady made a motion to excuse Mr. Newman and Mr. Gantt seconded the motion. It carried by unanimous consent.

The Director stated that although Mr. Newman has an association with FLS Energy and made the introduction, Mr. Newman has not been involved in any of the discussions and has kept an absolute arm's length from this project. The Director further stated that the airport is trying to be environmentally sensitive and renewable energy is an exciting prospect. The Director reviewed the components of the project with the Board and informed them of the Authority's \$20,000.00 upfront commitment for this project that would be recouped within the first five years and would later transition into a roof lease payment by FLS Energy. Mrs. Fisher made a motion to approve the Solar Energy Project including the use of Authority funds in the amount of \$20,000.00 and to authorize the Airport Director to execute the necessary documents subject to review by legal counsel. Mr. Piccirillo seconded the motion and it carried by unanimous consent.

L. Approval of Westside Site Preparation Project with Charah, Inc.: The Director informed the Board of a proposed project with Charah to use structural fill material on two additional locations on the westside of the airport. The Director gave an update of the current structural fill project on the north general aviation site. The Director further stated that unlike the north general aviation project, Charah would assume all costs for the westside project. Charah would use a 6' thick virgin soil cap on

top of the fill, 4' on any sideslopes of where any buildings would go, and 2' under any apron areas to meet their permitting standards. This project would fill in the area for the future parallel taxiway and also allow for future development in the low lying areas of the westside. A discussion of the amount of acreage used for the project as well as the timeframe ensued. Mr. McGrady made a motion to approve the addition of the two westside sites through an amendment to the current agreement between the Authority and Charah, Inc. and to authorize the Airport Director to execute the necessary documents. Mr. Grotzinger seconded the motion and it carried by unanimous consent.

N. Approval of Space/Use/Operating Permit with AdvantageWest: The Director reported to the Board that staff has negotiated a new Space/Use/Operating Permit with AdvantageWest. AdvantageWest has requested new carpeting in the building and some exterior landscaping for an estimated cost of \$25,000.00. The new permit would net \$79,249.50 in revenue for the first year and be adjusted annually by the Consumer Price Index. Mr. McGrady made a motion to approve the Space/Use/Operating Permit with AdvantageWest, building improvements not to exceed \$25,000.00 plus a 10% contingency and authorize the Airport Director to execute the necessary documents. Mr. Grotzinger seconded the motion and it carried by unanimous consent.

The Board recessed for a break at 11:00 a.m.

The Board reconvened at 11:10 a.m.

J. Purchase Award of a Rapid Intervention Vehicle for Aircraft Rescue Fire Fighting: Captain Kevan Smith appeared before the Board to seek approval for the purchase of a rapid intervention vehicle to replace the vehicle the Authority has used for 25 years. The purchase of this vehicle will be ready to award the bid to Crash Rescue in the event the Authority receives additional stimulus money or year-end AIP funds. If AIP funds are used to purchase this vehicle, the maximum cost to the Authority would be approximately \$42,000.00.

Mr. Grotzinger requested two motions for this agenda item:

Mr. Grotzinger moved to approve the award of the rapid intervention vehicle bid to Crash Rescue in the amount of \$417,540.00 contingent on receiving year-end AIP funding and authorize the Airport Director to execute the necessary documents. Mr. Newman seconded the motion and it carried by unanimous consent.

Mr. McGrady moved to approve the award of the rapid intervention vehicle bid to Crash Rescue in the amount of \$417,540.00 contingent on receiving stimulus funds and authorize the Airport Director to execute the necessary documents. Mr. Newman seconded the motion and it carried by a 6 to 1 vote with Mr. Grotzinger voting against the motion.

O. Discussion of Executive Director Evaluation Instrument and Desirability of Bonus Compensation: The Chairman stated that this agenda item was a two-part discussion; the evaluation instrument and the bonus compensation.

The Chairman had distributed a sample evaluation form from Sarasota Manatee Airport Authority for Board Members to review prior to the Board meeting. The evaluation instrument was discussed with Mr. Piccirillo noting that a broader scale of numbers in the evaluation was a benefit to the process and suggested a 7 point rather than a 5 point scale. Mr. Grotzinger stated that the form was very comprehensive and provides more feedback to the Director. Mr. Grotzinger suggested adopting the evaluation form at a future meeting and Messrs. Gantt and McGrady agreed.

The second part of the agenda item related to a general discussion of the desirability of bonus compensation. The bonus issue in the public service sector was discussed as well as compensation tied to performance. The consensus of the Board was not to proceed with a bonus package but to proceed with an evaluation instrument with compensation tied to specific criteria.

CLOSED SESSION: At 11:25 a.m. Mr. McGrady made a motion to go into closed session pursuant to subsections 143-318.11 (a) (3), (5) and (6) of the General Statutes of North Carolina, in order to consult with legal counsel, to establish, and instruct the Authority's negotiating agent or agents concerning, the position to be taken by or on behalf of the Authority in negotiating the amount of compensation and other material terms of an employment contract or proposed employment contract, and to consider personnel matters. Mr. Grotzinger seconded the motion and it carried by unanimous consent.

Open Session resumed at 11:50 a.m.

Mrs. Fisher moved to approve the compensation of \$129,000.00 per year for Mr. Bleiweis with the Chairman and legal counsel to work in collaboration with Mr. Bleiweis to develop a letter of agreement consistent with the terms set forth in the Chairman's

memorandum of June 2, 2009. Mr. Grotzinger seconded the motion and it carried by unanimous consent.

EXECUTIVE REPORT:

A. Financial Update: Mr. Bleiweis informed the Board that the Authority is looking to be 6.13% below budget for the year and anticipate \$1.2 to \$1.3 million to fund balance at year end. Staff requested the Board proceed with the budget as approved at the last meeting.

Mr. Grotzinger suggested removing the \$150,000 - \$160,000 for the raise pool from the budget as he did not believe this was the time to send a message that money is being allocated for raises.

Mr. McGrady inquired if funds were allocated in the budget for a deputy airport director position and was this something that staff anticipated doing this year. The Chairman stated that his perception was that the deputy airport director position would not be filled until such time as Mr. Bleiweis was comfortable in his position. Mr. Bleiweis informed the Board that he would not hire a deputy airport director without prior approval from the Board.

The Chairman felt the budget was a solid, conservative budget as did the Vice Chairman and Mr. Piccirillo. Mr. Gantt made a motion to maintain the budget as approved at the April 24, 2009 meeting. Mr. Piccirillo seconded the motion and it carried by a 5 to 1 vote with Mr. Grotzinger voting against the motion. Mr. Newman left during the Closed Session.

B. Status of the Airport Improvement Program: Mr. Bleiweis informed the Board of a potential new FAA funding bill that could force airports to comply with new national fire protection agency standards and would require additional staffing and facilities at all airports. Mr. Bleiweis expects something to move by the end of the month on AIP funding and will keep the Board apprised.

C. Report on Results of the Jumpstart Air Service Development Conference: Ms. Michel reported to the Board that she met with six air carriers while at the conference. There was some interest by American Airlines to provide service to Chicago from Asheville. Staff is providing additional information to American Airlines and hopes to be able to bring this service to Asheville. The potential start date would be between February and April of 2010. The possibility of service to Dallas/Ft. Worth as

well as to south Florida was also discussed with American Airlines. Ms. Michel met with Continental and although there was some discussion on service to Cleveland, Continental plans on concentrating on the Newark flights at this time. Delta Airlines continues to focus on their Atlanta hub and funneling service there. United Airlines does not have the equipment available to provide service to Chicago at this time but service to Washington, D.C. was also discussed. AirTran is happy with current bookings to Orlando and will see how this flight performs at Asheville before discussing south Florida service.

INFORMATION SECTION: Mr. Bleiweis reported a 17.8% increase in April enplanements with overall passenger traffic up by 15.7%.

AUTHORITY MEMBERS' REPORTS: Mr. McGrady mentioned to the Board that he made contact with the adjacent landowner about the possibility of donating land for a park along the French Broad River consistent with the greenway protection that the Board had taken up. Funding is not available at this time from the Clean Water Management Trust Fund but this other development would be consistent with the Board's thoughts along the river edge and would like to pursue this. Mr. McGrady may be in touch with Mr. Gantt regarding this issue.

PUBLIC AND TENANTS' COMMENT: No Comments

CLOSED SESSION: At 12:12 p.m. Mr. McGrady made a motion to go into closed session pursuant to subsections 143-318.11 (a) (3), (5) and (6) of the General Statutes of North Carolina, in order to consult with legal counsel, to establish, and instruct the Authority's negotiating agent or agents concerning, the position to be taken by or on behalf of the Authority in negotiating the amount of compensation and other material terms of an employment contract or proposed employment contract, and to consider personnel matters. Mr. Grotzinger seconded the motion and it carried by unanimous consent.

Open Session resumed at 12:24 p.m.

MOTION FOR APPROVAL AND SEALING OF CLOSED SESSION MINUTES: Mr. McGrady moved to approve the minutes for the May 18, 2009, Special Meeting, the April 24, 2009 Closed Session, and the May 18, 2009, Closed Session and to seal and withhold such minutes from public inspection so long as public inspection would frustrate the respective purpose or purposes thereof. Mr. Grotzinger seconded the motion and it carried by unanimous vote.

ADJOURNMENT: Mr. Grotzinger moved to adjourn the meeting at 12:25 p.m. Mr. Gantt seconded the motion and it carried by unanimous vote.

The next regular meeting of the Authority will be on Friday, July 10, 2009 at 8:30 a.m. in the Conference Room at the Authority's Administrative Offices, Asheville Regional Airport, 61 Terminal Drive, Suite 1, Asheville, NC 28732.

Respectfully submitted,

Charles W. McGrady
Secretary-Treasurer

Approved:

David R. Hillier
Chairman



MEMORANDUM

TO: Members of the Airport Authority

FROM: Lew Bleiweis, A.A.E., Airport Director

DATE: August 14, 2009

ITEM DESCRIPTION – Consent Agenda Item C

Ratification of the Appointment of the Deputy Finance Officer and Finance Officer

BACKGROUND

During the vacancy of the Director of Finance and Accounting position, I had to sign the letter of agreement for the Airport Director's position. This agreement required the signature of the Finance Officer, since the position was vacant, I had to appoint a temporary Deputy Finance Officer to validate the agreement and conduct normal business. Ms. Suzie Baker was appointed as the Temporary Deputy Finance Officer until a Finance Officer could be appointed.

Current Local Government Commission policy calls for the entity's governing board to appoint the Finance Officer, which has typically been held by the individual employed as the Finance Manager. Ms. Vickie Thomas was recently hired as the Director of Finance and Accounting (the newly created position in lieu of the Finance Manager) and as such to conduct business, I had to appoint her as Finance Officer.

ISSUES

None

ALTERNATIVES

The Board could invalidate the appointment of the Finance Officer and select another individual.



FISCAL IMPACT

None

RECOMMENDED ACTION

It is respectfully requested that the Airport Authority Board resolve to ratify the appointment of Temporary Deputy Finance Officer and the Finance Officer as outlined above by the Airport Director.



MEMORANDUM

TO: Members of the Airport Authority

FROM: Kevin E. Howell, Director of Properties & Development

DATE: August 14, 2009

ITEM DESCRIPTION – Consent Agenda Item D

Approval of a Utility Easement Agreement for the Wright Brothers Way Improvements Project

BACKGROUND

The Airport Authority has previously approved the Wright Brothers Way Improvements Project, which includes the relocation of all utilities to below grade.

ISSUES

Progress Energy requires a new easement agreement be executed prior to the relocation of electrical utilities in this project (see attachment). The existing easement will be replaced with the new agreement.

ALTERNATIVES

None

FISCAL IMPACT

None

RECOMMENDED ACTION

It is respectfully requested that the Authority Board resolve to (1) approve the proposed easement agreement with Progress Energy for the electrical utility relocation on the Wright Brothers Way Improvements Project; and (2) authorize the Chairman and Secretary/Treasurer to execute the necessary documents.

Consent Agenda – Item D

EASEMENT

NORTH CAROLINA

BUNCOMBE COUNTY

THIS EASEMENT made this _____ day of _____, 2009, from ASHEVILLE REGIONAL AIRPORT AUTHORITY, hereinafter referred to as GRANTOR (whether one or more), to CAROLINA POWER & LIGHT COMPANY, a North Carolina public service corporation, d/b/a PROGRESS ENERGY CAROLINAS, INC., hereinafter referred to as PEC;

WITNESSETH:

THAT GRANTOR, for and in consideration of the sum of ONE DOLLAR (\$1.00) and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, does hereby grant unto PEC, its successors and assigns, the right, privilege, and easement to go in and upon the land of GRANTOR situated in Asheville Township of said County and State, described as follows: containing 535.342 acres, more or less, and being the land described in a lease agreement between the City of Asheville and the Asheville Regional Airport Authority, dated December 30, 1981, and recorded in Deed Book 1287, Page 510, Buncombe County Registry, and the unrecorded lease agreement entitled "RESTATED AND AMENDED CITY-AIRPORT AUTHORITY LEASE AGREEMENT", dated January 22, 2008, and also being the land shown on a plat dated 9/24/81, entitled "PROPERTY OF THE CITY OF ASHEVILLE (LEASE MAP)", and recorded in Plat Book 48, Page 35, Buncombe County Registry, LESS AND EXCEPT any prior out-conveyances, and to construct, maintain, and operate electric and/or communication facilities thereon consisting of a pole, cables, wires, guys, anchors, underground conduits, enclosures, and other pertinent facilities within an easement area thirty (30) feet wide for the overhead portion of said facilities and ten (10) feet wide for the underground portion of said facilities together with an area ten (10) feet wide on all sides of the foundation of any PEC enclosure, with the right to do all things necessary, including, but not being limited to, the right: (a) to enter said easement area at all times over the adjacent land to inspect, repair, maintain, and alter said facilities; (b) to keep said easement area cleared of trees, shrubs, undergrowth, buildings, structures, and obstructions; (c) to trim or cut any tree adjacent to said easement area that may, in the opinion of PEC, endanger the overhead facilities or hinder the maintenance, operation, and use of the same; and (d) to install, at angle points of the overhead facilities, guy wires and anchors outside of said easement area. The center line of the facilities shall be the center line of said easement area. **PEC shall not install facilities outside of said easement area without obtaining another EASEMENT, except for those facilities that may be installed as set forth in item (d) above.**

It is understood and agreed that the overhead and underground facilities shall be approximately located as shown on attached "Exhibit A".

TO HAVE AND TO HOLD said rights, privilege, and easement unto PEC, its successors and assigns, forever. Asheville Regional Airport Authority is the lessee in the aforesaid lease agreement, and said lessee enters into the execution of this EASEMENT for the sole purpose of subordinating said lease agreement to the rights herein granted. IN WITNESS WHEREOF, GRANTOR has caused this EASEMENT to be signed in its name by its duly authorized officials and its official seal to be hereunto affixed, as of the date first above written.

Asheville Regional Airport Authority

By: _____, Chairman

ATTEST:

, Secretary/Treasurer

(Affix Official Seal)

NORTH CAROLINA, _____ COUNTY

I, _____, a Notary Public of _____
County, North Carolina, certify that _____ personally appeared
before me this day and acknowledged that he (she) is Secretary/Treasurer of the Asheville Regional Airport Authority, a
municipal authority, and that by authority duly given and as the act of the authority, the foregoing EASEMENT was signed
in its name by its Chairman, sealed with its official seal, and attested by _____self as its Secretary/Treasurer.

Witness my hand and notarial seal, this _____ day of _____, 20____.

Notary Public

My commission expires: _____

DEVELOPMENT DATA BLOCK

PROJECT: WRIGHT BROTHERS WAY IMPROVEMENTS

PROJECT ADDRESS: WRIGHT BROTHERS WAY FLETCHER, NC 28732

PROPERTY OWNER: ASHEVILLE REGIONAL AIRPORT AUTHORITY

CONTACT PERSON: KEVIN E. HOWELL, CM ASHEVILLE REGIONAL AIRPORT AUTHORITY 61 TERMINAL DRIVE, SUITE 1 FLETCHER, NC 28732 828-684-2226

PIN NUMBER: 964352197000000

DEED BOOK: 1906

DEED PAGE: 324

PROPERTY ACERAGE: 620.59 AC.

ZONING: INDUSTRIAL

INTERSTATE 26

"EXHIBIT A"

APPROVED: _____ DATE: _____
Lew Blielwels, Asheville Airport Director

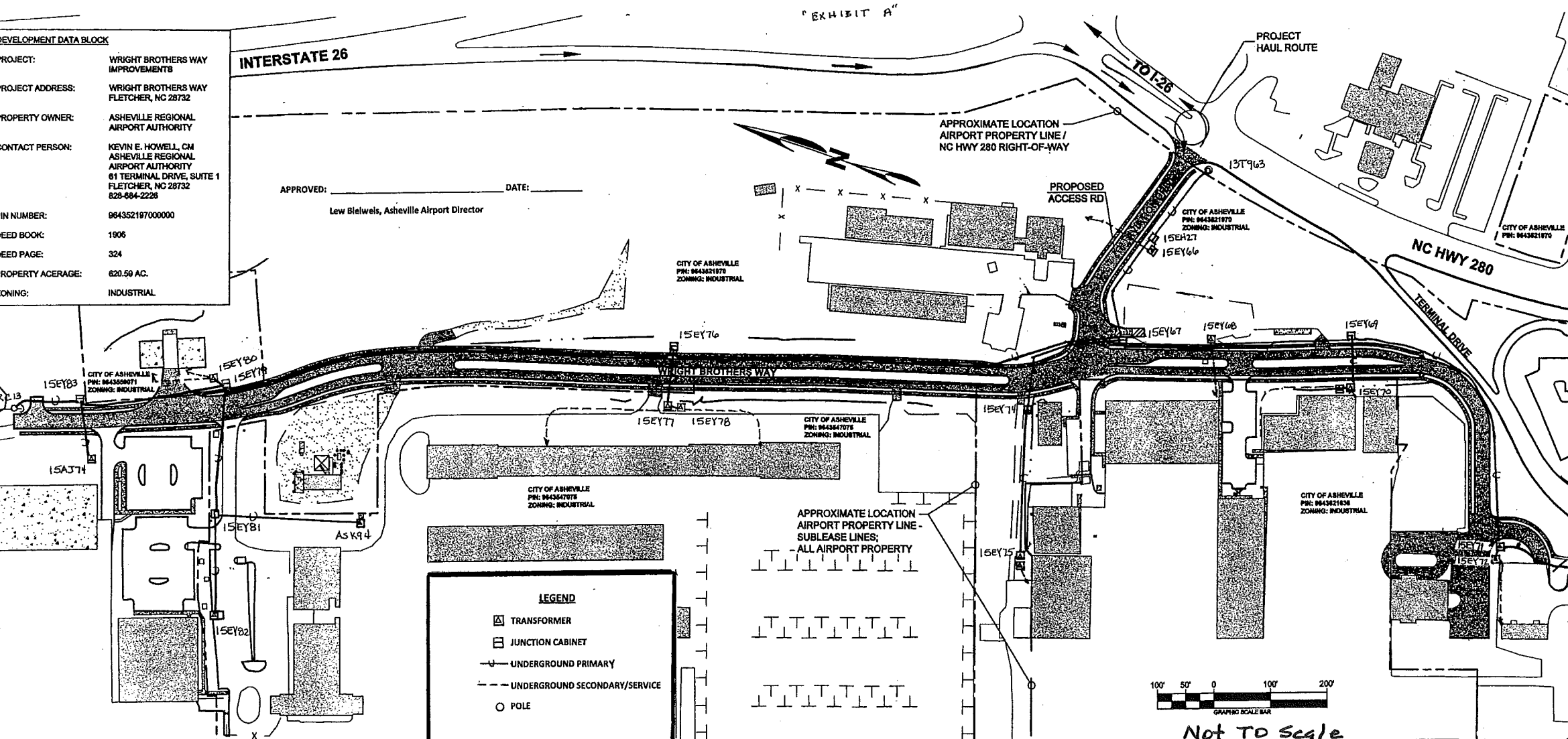


Asheville Regional Airport Authority
61 Terminal Drive • Suite 1
Fletcher, NC 28732
Phone: 828-684-2226 • Fax: 828-684-3404

Project Name:
WRIGHT BROTHERS WAY IMPROVEMENTS

Drawing Name:
PROJECT LAYOUT AND SAFETY PLAN

Date: **APRIL 2009** Drawing Number: **PL-1**
Business Unit: **GREENSBORO**



LEGEND

- TRANSFORMER
- JUNCTION CABINET
- UNDERGROUND PRIMARY
- UNDERGROUND SECONDARY/SERVICE
- POLE



Not To Scale



Lighting Schedule (as-installed):	No.	Date	Revisions	BY	CHK	AP
undefined			undefined			
Account No:						
Lighting Style:	No:					
Lighting Pole No:	No:					

Address: WRIGHT BROTHERS WAY	Drawing No: undefined	Assoc. Work Requests	Work Request: SEAN & JAY TOPPO	Svc Coord: JOHN MULLIN
Contact: undefined	City/Town, State: ASHEVILLE AIRPORT, ARDP		Drawn: Mullin, John	Approved: undefined
			Checked: undefined	Date: 7/16/2009
			Operating Center: undefined	Scale: 1 in = 100 ft

THIS MAP IS NOT A CERTIFIED SURVEY AND HAS NOT BEEN REVIEWED BY A LOCAL GOVERNMENT AGENCY FOR COMPLIANCE WITH ANY APPLICABLE LAND DEVELOPMENT REGULATIONS.



MEMORANDUM

TO: Members of the Airport Authority

FROM: Kevin E. Howell, Director of Properties & Development

DATE: August 14, 2009

ITEM DESCRIPTION – New Business Item A

Approval of a Space/Use/Operating Permit with Civil Air Patrol

BACKGROUND

Previously the Authority Board approved a Space/Use/Operating Permit with WNC Aviation for the Lacy Griffin Building. The Authority Board, Staff and Civil Air Patrol – Asheville Squadron have previously discussed relocating the Civil Air Patrol administrative and operations offices to a modular office which is currently available on airport property.

Normally for a Space/Use/Operating Permit (Permit), Staff would not present the item to the Authority Board for approval. However since this agreement contains special provisions related to the Civil Air Patrol – Asheville Squadron (CAP), Staff thought it would be appropriate to seek the Authority Board's approval

ISSUES

The Permit itself is a standard Permit approved by the Authority Board. The Permit will be for a term of five (5) years, but terminable on sixty (60) days notice by either party.

The CAP will perform special services from time to time that benefit the Asheville Regional Airport, in lieu of rental payments. They will also assume responsibility for all utilities and maintenance of the space.

ALTERNATIVES

The Authority Board could elect not to move forward with the proposed Permit.

New Business – Item A



FISCAL IMPACT

The Airport Authority would no longer be responsible for utilities or maintenance costs associated with the CAP space.

RECOMMENDED ACTION

It is respectfully requested that the Authority Board resolve to (1) approve a Space/Use/Operating Permit with the Civil Air Patrol – Asheville Squadron, which substantially includes the items outlined above; and (2) authorize the Airport Director to execute the necessary documents.



MEMORANDUM

TO: Members of the Airport Authority

FROM: Lew Bleiweis, A.A.E. Airport Director

DATE: August 14, 2009

ITEM DESCRIPTION – New Business Item B

Airport Director Goals 2009/2010

1. Bring the Finance Dept up to date in terms of accuracy and timeliness
2. Establish working relationships with community leaders
3. Establish relationships with FAA personnel and the appropriate airline route and fare personnel
4. Work towards new air service:
 - a. Chicago
 - b. South Florida
5. To assist with proper department management and revenue/expense control, I plan on establishing new benchmarking standards
 - a. Revenue Reports – Concessions, Parking, Airline
 - b. Project Status Reports
6. Follow through with current construction projects:
 - a. Wright Brothers Way
 - b. Parking Lot & Roadway
 - c. A Gates Project
 - d. Installation of Triturator
 - e. Installation of PC Air and Ground Power
7. Implementation of Diesel Reduction Grant for Ground Service Equipment. Should be receiving the State grant that was awarded in the spring. Once

New Business – Item B



documentation is completed, staff will bid, purchase, and implement new electric ground service equipment for the airlines.

8. Update and establish Primary Guiding Documents for General Aviation at the airport. Primary Guiding documents are a set of documents that establish policies, standards, guidelines, rules, and regulations that govern the operation, management, and development of the airport. Such documents include: General provisions for General Aviation, Leasing/Rents and Fees Policy, Minimum Standards, Rules and Regulations, Development Guidelines for construction, and standard lease agreements.
9. Develop a community partnership team for air service development. When visiting airlines to solicit for air service, it's essential to show community support. I plan on creating a team of community business leaders that will participate in these airline meetings to show community solidarity for new service.
10. Implementation of a single point work order tracking system. Currently, tenants call multiple staff to report maintenance needs. To improve customer service, I plan on implementing a single point of contact with a computerized tracking system to issue work requests and track status of such request.



MEMORANDUM

TO: Members of the Airport Authority

FROM: Lew Bleiweis, Airport Director

DATE: August 14, 2009

ITEM DESCRIPTION – Information Section Item A

June, 2009 Traffic Report – Asheville Regional Airport

SUMMARY

June 2009 overall passenger traffic numbers were up 8.0%. Passenger traffic numbers reflect a 7.7% increase in passenger enplanements from June 2008.

AIRLINE PERFORMANCE

Delta Airlines: Delta's June 2009 enplanements increased by 44.8% compared to June 2008. There were seven (7) flight cancellations for the month.

Continental Airlines: Continental's June 2009 passenger enplanements decreased by 35.0% compared to June 2008. There was one (1) flight cancellation for the month.

Northwest Airlines: Year over Year passenger enplanements for Northwest in June 2009 were down 69.2%. There were no flight cancellations for the month.

US Airways: US Airways' June 2009 passenger enplanements represent a 16.3% increase. There was one (1) flight cancellation for the month.

Monthly Traffic Report

Asheville Regional Airport

June 2009



Category	Jun 2009	Jun 2008	Percentage Change	*CYTD-2009	*CYTD-2008	Percentage Change	*MOV12-2009	*MOV12-2008	Percentage Change
Passenger Traffic									
Enplaned	28,356	26,324	7.7%	134,907	125,445	7.5%	288,941	282,538	2.3%
Deplaned	<u>28,626</u>	<u>26,439</u>	8.3%	<u>134,023</u>	<u>126,028</u>	6.3%	<u>286,443</u>	<u>279,103</u>	2.6%
Total	56,982	52,763	8.0%	268,930	251,473	6.9%	575,384	561,641	2.4%
Aircraft Operations									
Airlines	21	114	-81.6%	109	591	-81.6%	883	1,523	-42.0%
Commuter /Air Taxi	<u>1,590</u>	<u>1,892</u>	-16.0%	8,213	8,654	-5.1%	18,521	18,954	-2.3%
Subtotal	<u>1,611</u>	<u>2,006</u>	-19.7%	<u>8,322</u>	<u>9,245</u>	-10.0%	<u>19,404</u>	<u>20,477</u>	-5.2%
General Aviation	4,478	5,303	-15.6%	20,689	26,785	-22.8%	47,223	58,682	-19.5%
Military	<u>235</u>	<u>226</u>	4.0%	<u>1,420</u>	<u>1,086</u>	30.8%	<u>3,228</u>	<u>2,467</u>	30.8%
Subtotal	<u>4,713</u>	<u>5,529</u>	-14.8%	<u>22,109</u>	<u>27,871</u>	-20.7%	<u>50,451</u>	<u>61,149</u>	-17.5%
Total	6,324	7,535	-16.1%	30,431	37,116	-18.0%	69,855	81,626	-14.4%
Fuel Gallons									
100LL	24,158	24,835	-2.7%	93,415	110,031	-15.1%	217,237	263,104	-17.4%
Jet A (GA)	113,082	167,111	-32.3%	429,077	628,879	-31.8%	1,166,013	1,586,232	-26.5%
Subtotal	<u>137,240</u>	<u>191,946</u>	-28.5%	<u>522,492</u>	<u>738,910</u>	-29.3%	<u>1,383,250</u>	<u>1,849,336</u>	-25.2%
Jet A (A/L)	<u>200,199</u>	<u>276,428</u>	-27.6%	<u>1,187,398</u>	<u>1,314,843</u>	-9.7%	<u>2,760,939</u>	<u>2,792,147</u>	-1.1%
Total	337,439	468,374	-28.0%	1,709,890	2,053,753	-16.7%	4,144,189	4,641,483	-10.7%

*CYTD = Calendar Year to Date and *Mov12 = Moving Twelve Months.

Tuesday, July 28, 2009

Airline Enplanements, Seats, and Load Factors Asheville Regional Airport

June 2009



	Jun 2009	Jun 2008	Percentage Change	*CYTD-2009	*CYTD-2008	Percentage Change
Continental Airlines						
Enplanements	2,857	4,397	-35.0%	13,198	14,908	-11.5%
Seats	3,300	6,483	-49.1%	19,400	21,626	-10.3%
Load Factor	86.6%	67.8%	27.6%	68.0%	68.9%	-1.3%
Delta Air Lines						
Enplanements	14,032	9,692	44.8%	59,536	47,872	24.4%
Seats	16,200	13,107	23.6%	79,080	65,240	21.2%
Load Factor	86.6%	73.9%	17.1%	75.3%	73.4%	2.6%
Northwest Airlines						
Enplanements	1,345	4,362	-69.2%	12,001	18,500	-35.1%
Seats	1,500	5,700	-73.7%	15,450	26,900	-42.6%
Load Factor	89.7%	76.5%	17.2%	77.7%	68.8%	12.9%
US Airways						
Enplanements	9,158	7,873	16.3%	48,966	44,165	10.9%
Seats	10,450	11,790	-11.4%	60,097	62,510	-3.9%
Load Factor	87.6%	66.8%	31.2%	81.5%	70.7%	15.3%
Totals						
Enplanements	27,392	26,324	4.1%	133,701	125,445	6.6%
Seats	31,450	37,080	-15.2%	174,027	176,276	-1.3%
Load Factor	87.1%	71.0%	22.7%	76.8%	71.2%	8.0%

Tuesday, July 28, 2009

*CTYD = Calendar Year to Date and *Mov12 = Moving Twelve Months.

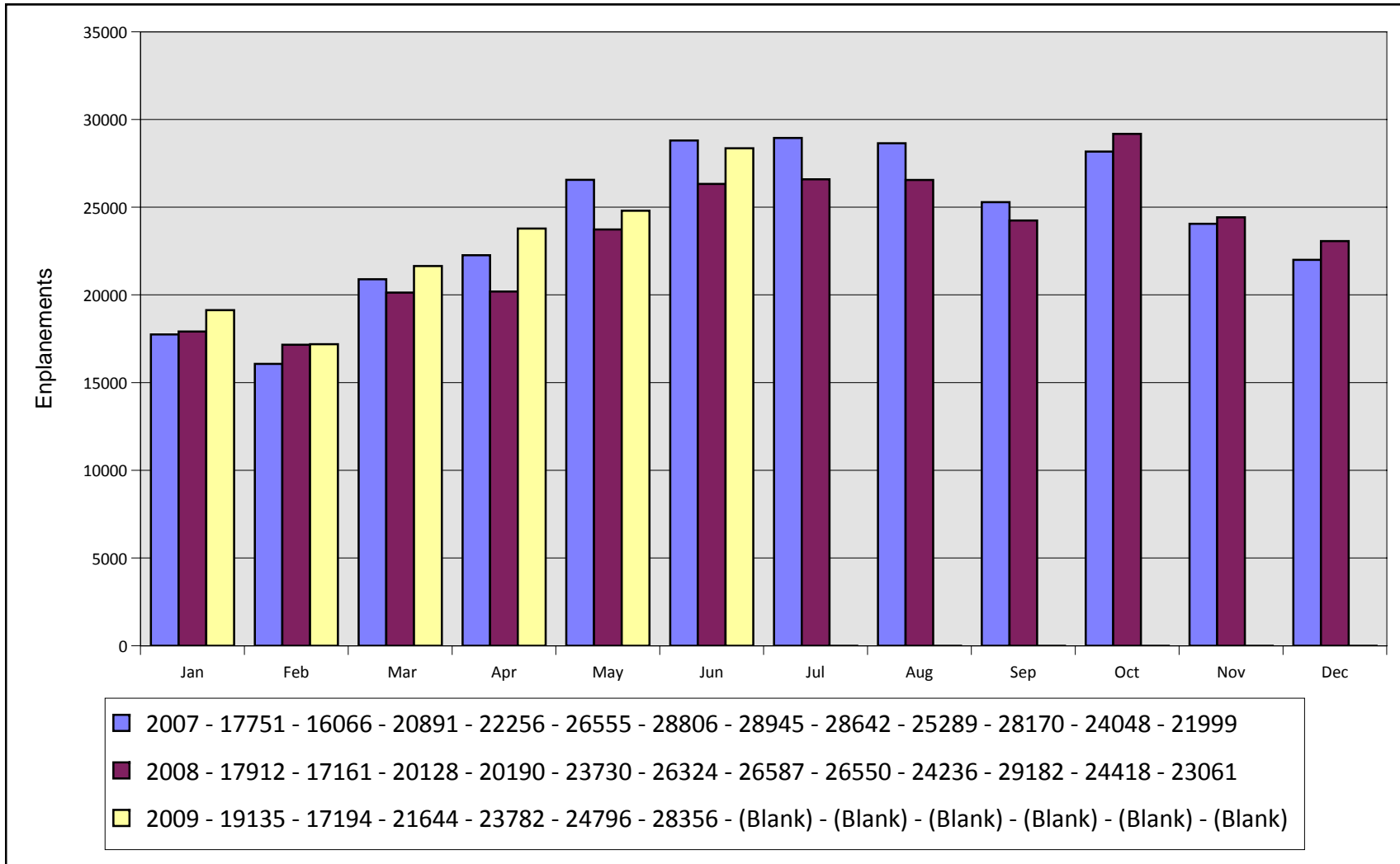
Airline Flight Completions Asheville Regional Airport June 2009



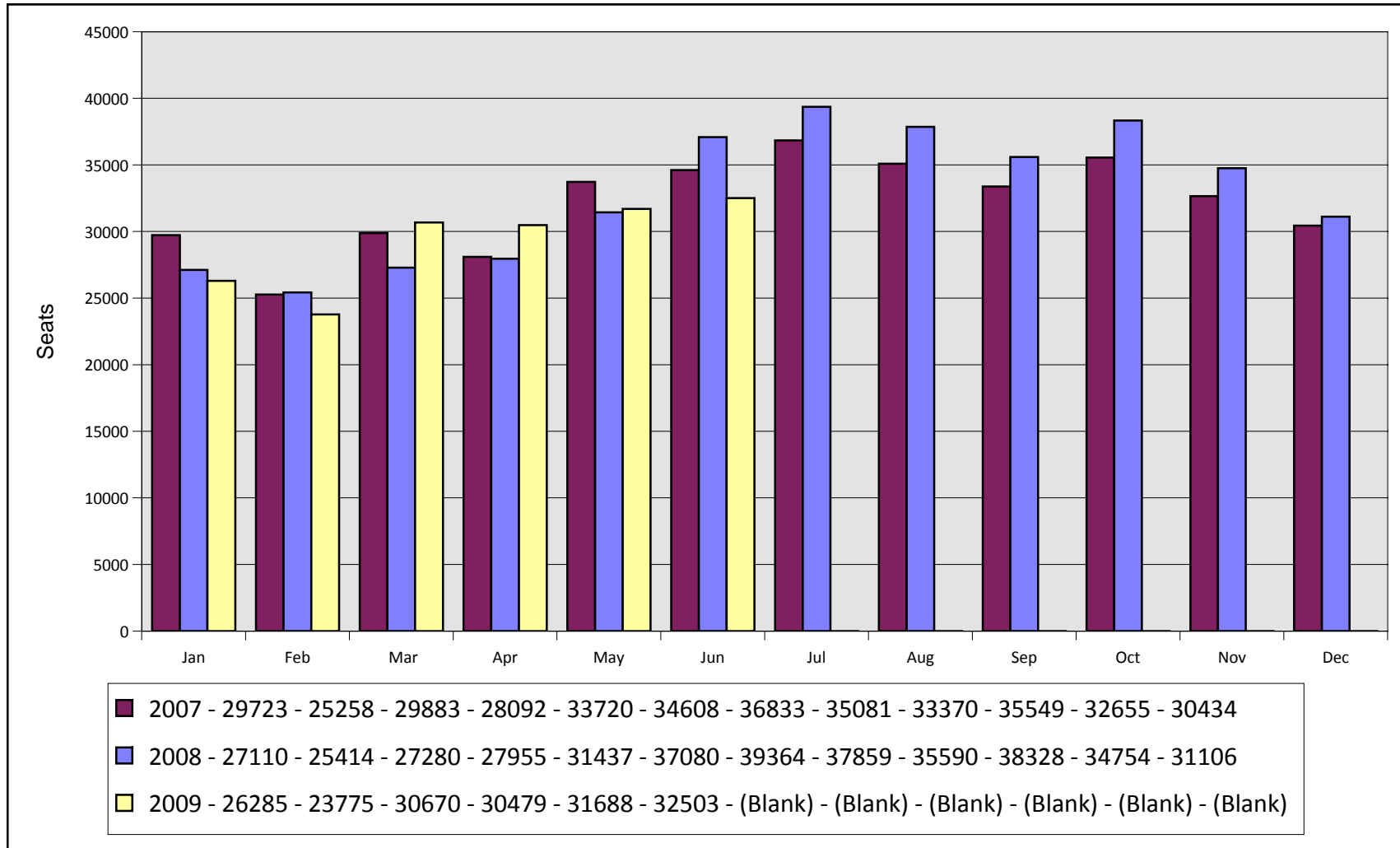
Airline	Scheduled Flights	Field	Cancellations Due To			Total Cancellations	Percentage of Completed
			Mechanical	Weather	Other		
AirTran Airways	9	0	0	0	0	0	100.0%
Continental Airlines	67	0	0	1	0	1	98.5%
Delta Air Lines	322	0	3	2	2	7	97.8%
Falcon Air Express	1	0	0	0	0	0	100.0%
Northwest Airlines	30	0	0	0	0	0	100.0%
US Airways	210	0	1	0	0	1	99.5%
Total	639	0	4	3	2	9	98.6%

Tuesday, July 28, 2009

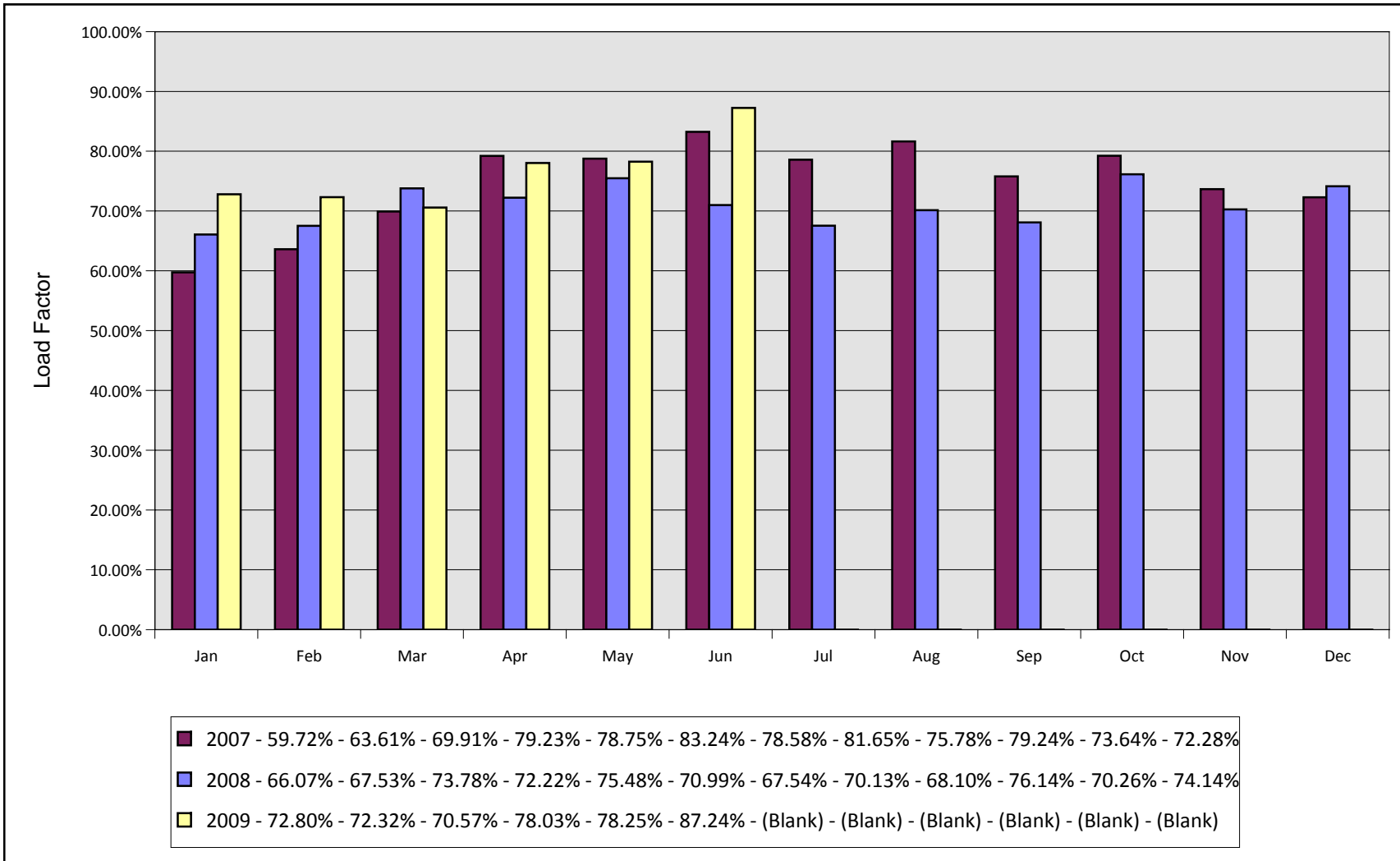
Monthly Enplanements By Year Asheville Regional Airport



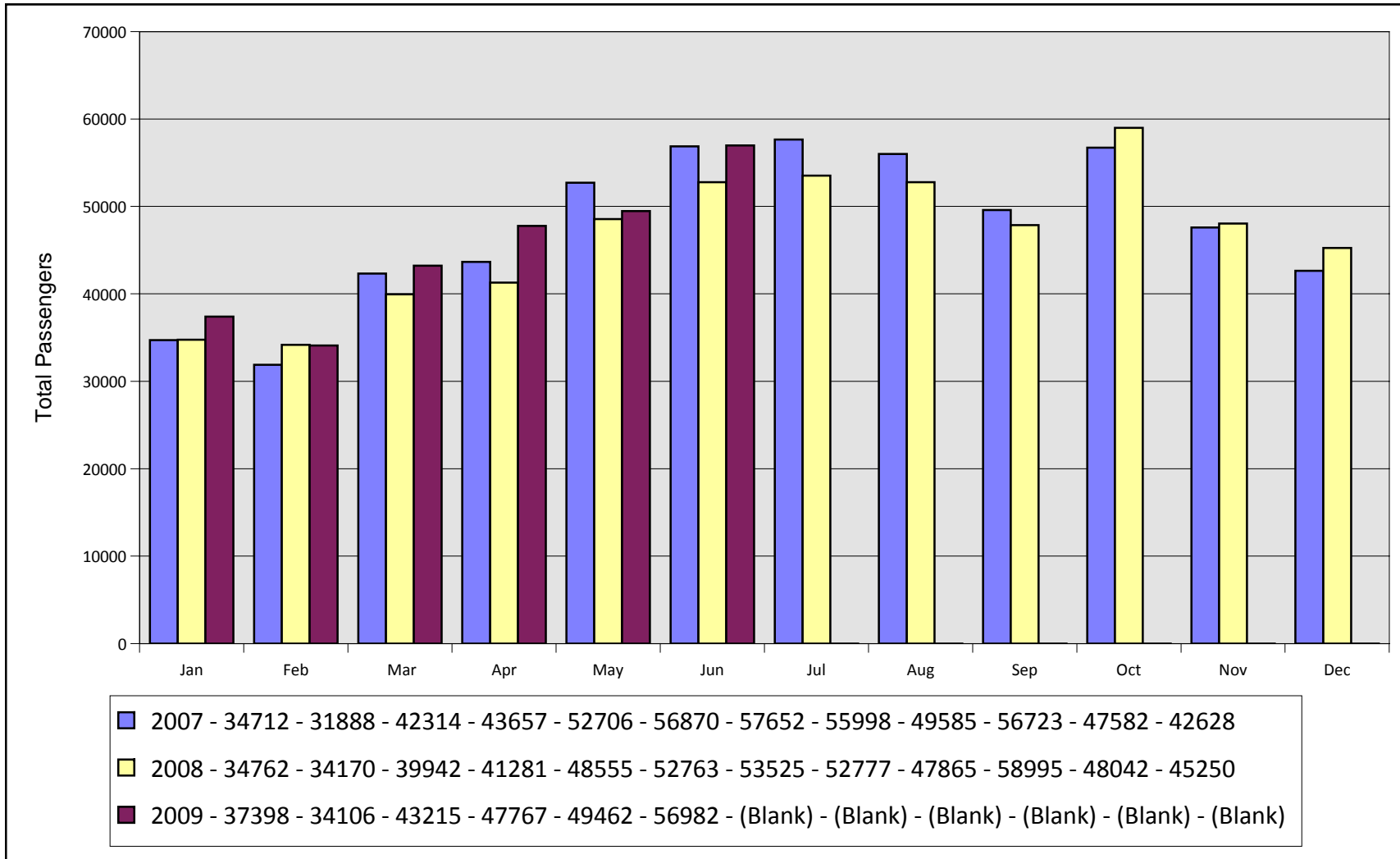
Monthly Seats By Year Asheville Regional Airport



Monthly Load Factors By Year Asheville Regional Airport

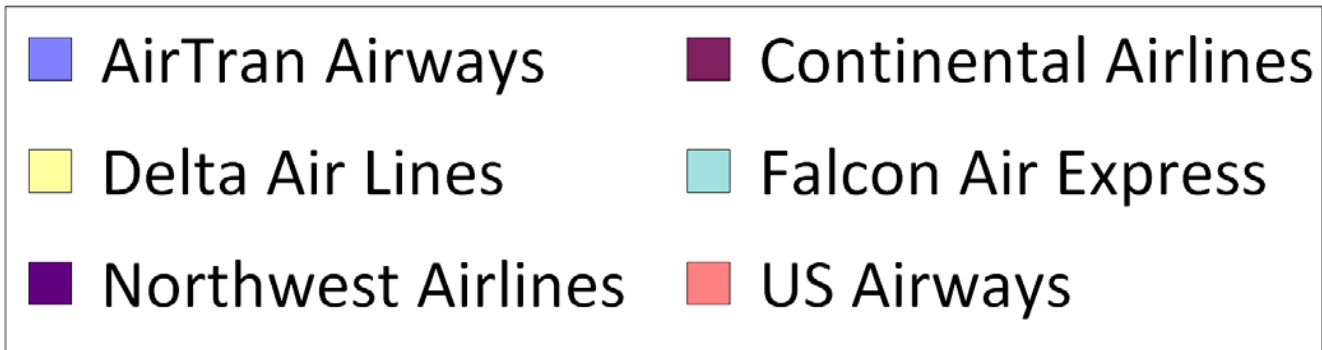
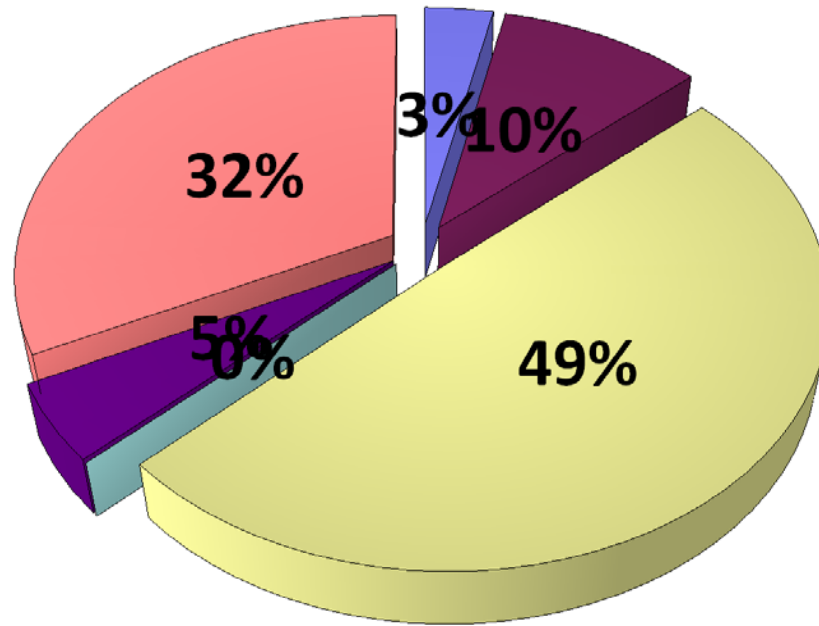


Total Monthly Passengers By Year Asheville Regional Airport

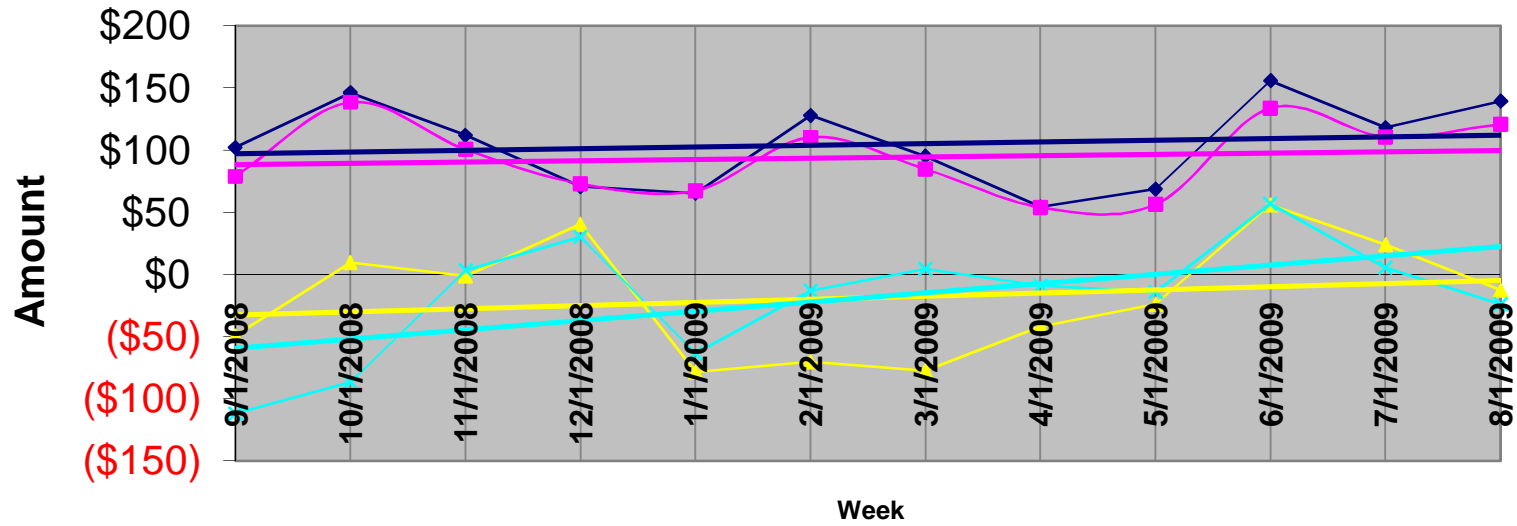


Airline Market Share Analysis (Enplanements) Asheville Regional Airport

Report Period From June 2009 Through June 2009



AVL Average Airfare Differences 21 Day Advance Purchase, 3 Day Stay



◆ ATL
 ■ CLT
 ▲ GSP
 ✕ TRI
 — Linear (ATL)
 — Linear (CLT)
 — Linear (GSP)
 — Linear (TRI)

Asheville Regional Airport
Sample airfares as of 07/27/09
21 Day Advance Purchase, 3 day Stay

		Difference in Fares								
		<u>ASHEVILLE</u>	<u>ATLANTA</u>	<u>CHARLOTTE</u>	<u>GREENVILLE</u>	<u>TRI-CITIES</u>	<u>ATLANTA</u>	<u>CHARLOTTE</u>	<u>GREENVILLE</u>	<u>TRI-CITIES</u>
ABQ	Albuquerque	\$494	\$278	\$308	\$440	\$564	\$216	\$186	\$54	(\$70)
ATL	Atlanta	\$287		\$137	\$270	\$315	\$287	\$150	\$17	(\$28)
AUS	Austin	\$341	\$295	\$178	\$392	\$437	\$46	\$163	(\$51)	(\$96)
BWI	Baltimore	\$228	\$209	\$137	\$424	\$286	\$19	\$91	(\$196)	(\$58)
BOS	Boston	\$386	\$198	\$178	\$414	\$343	\$188	\$208	(\$28)	\$43
ORD	Chicago	\$304	\$209	\$313	\$428	\$321	\$95	(\$9)	(\$124)	(\$17)
CVG	Cincinnati	\$305	\$215	\$333	\$291	\$313	\$90	(\$28)	\$14	(\$8)
CLE	Cleveland	\$335	\$199	\$277	\$272	\$270	\$136	\$58	\$63	\$65
DFW	Dallas	\$307	\$229	\$287	\$380	\$398	\$78	\$20	(\$73)	(\$91)
DEN	Denver	\$303	\$261	\$278	\$491	\$373	\$42	\$25	(\$188)	(\$70)
DTW	Detroit	\$347	\$199	\$238	\$302	\$393	\$148	\$109	\$45	(\$46)
FLL	Fort Lauderdale	\$313	\$154	\$187	\$424	\$280	\$159	\$126	(\$111)	\$33
RSW	Ft. Myers	\$482	\$208	\$278	\$374	\$286	\$274	\$204	\$108	\$196
BDL	Hartford	\$369	\$273	\$278	\$252	\$438	\$96	\$91	\$117	(\$69)
IAH	Houston	\$327	\$217	\$276	\$271	\$349	\$110	\$51	\$56	(\$22)
IND	Indianapolis	\$284	\$199	\$152	\$299	\$337	\$85	\$132	(\$15)	(\$53)
JAX	Jacksonville	\$277	\$179	\$249	\$449	\$284	\$98	\$28	(\$172)	(\$7)
MCI	Kansas City	\$310	\$209	\$207	\$421	\$420	\$101	\$103	(\$111)	(\$110)
LAS	Las Vegas	\$337	\$339	\$282	\$324	\$368	(\$2)	\$55	\$13	(\$31)
LAX	Los Angeles	\$337	\$339	\$317	\$479	\$584	(\$2)	\$20	(\$142)	(\$247)
MHT	Manchester	\$320	\$257	\$251	\$385	\$354	\$63	\$69	(\$65)	(\$34)
MEM	Memphis	\$467	\$153	\$274	\$298	\$538	\$314	\$193	\$169	(\$71)
MIA	Miami	\$451	\$159	\$257	\$429	\$286	\$292	\$194	\$22	\$165
MKE	Milwaukee	\$375	\$227	\$207	\$375	\$510	\$148	\$168	\$0	(\$135)
MSP	Minneapolis/Saint Paul	\$317	\$229	\$297	\$302	\$411	\$88	\$20	\$15	(\$94)
BNA	Nashville	\$570	\$285	\$451	\$424	\$545	\$285	\$119	\$146	\$25
MSY	New Orleans	\$277	\$189	\$237	\$374	\$507	\$88	\$40	(\$97)	(\$230)
LGA	New York	\$365	\$190	\$197	\$302	\$372	\$175	\$168	\$63	(\$7)
EWR	Newark	\$323	\$239	\$207	\$272	\$446	\$84	\$116	\$51	(\$123)
MCO	Orlando	\$258	\$199	\$137	\$365	\$318	\$59	\$121	(\$107)	(\$60)
PHL	Philadelphia	\$287	\$209	\$158	\$244	\$298	\$78	\$129	\$43	(\$11)
PHX	Phoenix	\$337	\$279	\$224	\$492	\$340	\$58	\$113	(\$155)	(\$3)
PIT	Pittsburgh	\$312	\$153	\$177	\$342	\$311	\$159	\$135	(\$30)	\$1
PDX	Portland	\$532	\$435	\$372	\$432	\$552	\$97	\$160	\$100	(\$20)
PVD	Providence	\$320	\$265	\$274	\$250	\$344	\$55	\$46	\$70	(\$24)
RDU	Raleigh/Durham	\$472	\$151	\$316	\$427	\$316	\$321	\$156	\$45	\$156
RIC	Richmond	\$509	\$179	\$232	\$420	\$494	\$330	\$277	\$89	\$15
STL	Saint Louis	\$431	\$199	\$241	\$361	\$346	\$232	\$190	\$70	\$85

SLC	Salt Lake City	\$546	\$268	\$232	\$264	\$546	\$278	\$314	\$282	\$0
SAT	San Antonio	\$306	\$229	\$234	\$412	\$456	\$77	\$72	(\$106)	(\$150)
SAN	San Diego	\$357	\$300	\$264	\$552	\$579	\$57	\$93	(\$195)	(\$222)
SFO	San Francisco	\$397	\$339	\$328	\$462	\$529	\$58	\$69	(\$65)	(\$132)
SRQ	Sarasota/Bradenton	\$472	\$199	\$238	\$362	\$286	\$273	\$234	\$110	\$186
SEA	Seattle	\$477	\$359	\$347	\$572	\$574	\$118	\$130	(\$95)	(\$97)
SYR	Syracuse	\$365	\$232	\$188	\$354	\$328	\$133	\$177	\$11	\$37
TPA	Tampa	\$353	\$183	\$188	\$369	\$276	\$170	\$165	(\$16)	\$77
YYZ	Toronto	\$520	\$481	\$488	\$489	\$481	\$39	\$32	\$31	\$39
DCA	Washington DC	\$295	\$149	\$158	\$449	\$317	\$146	\$137	(\$154)	(\$22)
IAD	Washington DC	\$295	\$149	\$158	\$419	\$317	\$146	\$137	(\$124)	(\$22)
PBI	West Palm Beach	\$432	\$158	\$158	\$447	\$286	\$274	\$274	(\$15)	\$146
							\$139	\$121	(\$13)	(\$24)

Average Fare difference

*These sample airfares were available 07/27/09, based on a 21-day advance purchase and a 3 day stay. Other restrictions may apply. To obtain the most up-to-date pricing information for your travel needs, please contact your travel agent or visit the following websites: www.airtran.com; www.continental.com; www.delta.com; www.nwa.com; www.usairways.com; www.travelocity.com; www.orbitz.com; or www.expedia.com. Airfares are subject to change without notice - and lower airfares are often not available on all dates. Please see our "special airfares" section on our web site for any last minute airfare specials. Sample airfares will be updated each Tuesday.

Blue highlighted numbers represent fare differentials in excess of \$35 for GSP, \$70 for CLT, \$100 for ATL, and \$35 for TRI.

Asheville Regional Airport
Sample airfares as of 07/27/09
0 Day Advance Purchase, 3 day Stay

		Difference in Fares								
		<u>ASHEVILLE</u>	<u>ATLANTA</u>	<u>CHARLOTTE</u>	<u>GREENVILLE</u>	<u>TRI-CITIES</u>	<u>ATLANTA</u>	<u>CHARLOTTE</u>	<u>GREENVILLE</u>	<u>TRI-CITIES</u>
ABQ	Albuquerque	\$1,101		\$596	\$1,156	\$1,065	\$1,101	\$505	(\$55)	\$36
ATL	Atlanta	\$601		\$392	\$432	\$427	\$601	\$209	\$169	\$174
AUS	Austin	\$708	\$823	\$300	\$493	\$728	(\$115)	\$408	\$215	(\$20)
BWI	Baltimore	\$882	\$438	\$276	\$984	\$283	\$444	\$606	(\$102)	\$599
BOS	Boston	\$338	\$294	\$267	\$413	\$363	\$44	\$71	(\$75)	(\$25)
ORD	Chicago	\$602	\$348	\$450	\$681	\$357	\$254	\$152	(\$79)	\$245
CVG	Cincinnati	\$547	\$549	\$840	\$536	\$525	(\$2)	(\$293)	\$11	\$22
CLE	Cleveland	\$868	\$501	\$655	\$312	\$717	\$367	\$213	\$556	\$151
DFW	Dallas	\$970	\$448	\$826	\$688	\$554	\$522	\$144	\$282	\$416
DEN	Denver	\$1,075	\$288	\$735	\$908	\$741	\$787	\$340	\$167	\$334
DTW	Detroit	\$575	\$319	\$708	\$342	\$758	\$256	(\$133)	\$233	(\$183)
FLL	Fort Lauderdale	\$458	\$337	\$433	\$760	\$397	\$121	\$25	(\$302)	\$61
RSW	Ft. Myers		\$558	\$473	\$868	\$583	(\$558)	(\$473)	(\$868)	(\$583)
BDL	Hartford	\$823	\$314	\$621	\$292	\$317	\$509	\$202	\$531	\$506
IAH	Houston	\$1,306	\$663	\$845	\$1,174	\$1,080	\$643	\$461	\$132	\$226
IND	Indianapolis	\$689	\$487	\$208	\$483	\$711	\$202	\$481	\$206	(\$22)
JAX	Jacksonville	\$486	\$404	\$521	\$928	\$321	\$82	(\$35)	(\$442)	\$165
MCI	Kansas City	\$694	\$514	\$277	\$737	\$363	\$180	\$417	(\$43)	\$331
LAS	Las Vegas	\$942	\$680	\$725	\$525	\$503	\$262	\$217	\$417	\$439
LAX	Los Angeles	\$1,188	\$740	\$565	\$1,068	\$1,040	\$448	\$623	\$120	\$148
MHT	Manchester	\$597	\$434	\$457	\$793	\$261	\$163	\$140	(\$196)	\$336
MEM	Memphis	\$1,034	\$403	\$702	\$483	\$872	\$631	\$332	\$551	\$162
MIA	Miami	\$658	\$331	\$603	\$583	\$584	\$327	\$55	\$75	\$74
MKE	Milwaukee	\$587	\$297	\$207	\$423	\$631	\$290	\$380	\$164	(\$44)
MSP	Minneapolis/Saint Paul	\$584	\$279	\$620	\$691	\$677	\$305	(\$36)	(\$107)	(\$93)
BNA	Nashville	\$881	\$475	\$676	\$749	\$1,195	\$406	\$205	\$132	(\$314)
MSY	New Orleans	\$858	\$387	\$354	\$929	\$819	\$471	\$504	(\$71)	\$39
LGA	New York	\$535	\$719	\$337	\$344	\$488	(\$184)	\$198	\$191	\$47
EWR	Newark	\$764	\$433	\$387	\$362	\$801	\$331	\$377	\$402	(\$37)
MCO	Orlando	\$170	\$417	\$316	\$872	\$583	(\$247)	(\$146)	(\$702)	(\$413)
PHL	Philadelphia	\$497	\$504	\$268	\$354	\$337	(\$7)	\$229	\$143	\$160
PHX	Phoenix	\$882	\$590	\$887	\$842	\$883	\$292	(\$5)	\$40	(\$1)
PIT	Pittsburgh	\$398	\$323	\$308	\$342	\$316	\$75	\$90	\$56	\$82
PDX	Portland		\$748	\$687	\$1,020		(\$748)	(\$687)	(\$1,020)	\$0
PVD	Providence	\$758	\$319	\$330	\$292	\$257	\$439	\$428	\$466	\$501
RDU	Raleigh/Durham	\$928	\$280	\$526	\$746	\$1,004	\$648	\$402	\$182	(\$76)
RIC	Richmond	\$819	\$401	\$576	\$742	\$1,075	\$418	\$243	\$77	(\$256)
STL	Saint Louis	\$934	\$373	\$604	\$769	\$571	\$561	\$330	\$165	\$363

SLC	Salt Lake City	\$1,030		\$578	\$1,139	\$1,125	\$1,030	\$452	(\$109)	(\$95)
SAT	San Antonio	\$1,113	\$609	\$319	\$546		\$504	\$794	\$567	\$1,113
SAN	San Diego		\$455	\$649	\$1,031	\$1,428	(\$455)	(\$649)	(\$1,031)	(\$1,428)
SFO	San Francisco	\$978	\$718	\$598	\$1,099	\$643	\$260	\$380	(\$121)	\$335
SRQ	Sarasota/Bradenton	\$911	\$459	\$707	\$792	\$583	\$452	\$204	\$119	\$328
SEA	Seattle	\$744	\$567	\$729	\$1,078	\$790	\$177	\$15	(\$334)	(\$46)
SYR	Syracuse	\$859	\$343	\$271	\$852	\$413	\$516	\$588	\$7	\$446
TPA	Tampa	\$722	\$522	\$478	\$839	\$393	\$200	\$244	(\$117)	\$329
YYZ	Toronto	\$1,023	\$1,252	\$1,417	\$856	\$1,226	(\$229)	(\$394)	\$167	(\$203)
DCA	Washington DC	\$358	\$350	\$428	\$1,156	\$493	\$8	(\$70)	(\$798)	(\$135)
IAD	Washington DC	\$358	\$448	\$378	\$949	\$493	(\$90)	(\$20)	(\$591)	(\$135)
PBI	West Palm Beach	\$806	\$331	\$657	\$780	\$583	\$475	\$149	\$26	\$223
							\$263	\$177	(\$12)	\$86

*These sample airfares were available 07/27/09, based on a 0 day advance purchase and a 3 day stay. Other restrictions may apply. To obtain the most up-to-date pricing information for your travel needs, please contact your travel agent or visit the following web sites: www.airtran.com; www.continental.com; www.delta.com; www.nwa.com; www.usairways.com; www.travelocity.com; www.orbitz.com; or www.expedia.com. Airfares are subject to change without notice - and lower airfares are often not available on all dates. Please see our "special airfares" section on our web site for any last minute airfare specials. Sample airfares will be updated each Tuesday.

Blue highlighted numbers represent fare differentials in excess of \$35 for GSP, \$70 for CLT, \$100 for ATL, and \$35 for TRI.

Schedule Compare Report for all Airlines for Passenger flights between AVL and ALL for Aug09 vs. Aug08

AI	Ops/Week				Seats/Week			
	Aug09	Aug08	Diff	Pct Chg	Aug09	Aug08	Diff	Pct Chg
DL	139	106	33	31.13	6,950	6,274	676	10.77
FL	6	0	6	100.00	702	0	702	100.00
US	98	124	-26	-20.97	4,900	5,680	-780	-13.73
NW	14	42	-28	-66.67	700	2,100	-1,400	-66.67
CO	28	72	-44	-61.11	1,400	3,548	-2,148	-60.54
TOTAL	285	344	-59	-17.15	14,652	17,602	-2,950	-16.76

Schedule Compare Report for all Airlines for Passenger flights between AVL and ALL for Sep09 vs. Sep08

AI	Ops/Week				Seats/Week			
	Sept09	Sept08	Diff	Pct Chg	Sept09	Sept08	Diff	Pct Chg
DL	138	116	22	18.97	6,900	6,518	382	5.86
FL	6	0	6	100	702	0	702	100
CO	38	40	-2	-5	1,900	2,000	-100	-5
NW	14	40	-26	-65	700	2,000	-1,300	-65
US	98	126	-28	-22.22	4,848	6,348	-1,500	-23.63
TOTAL	294	322	-28	-8.7	15,050	16,866	-1,816	-10.77

Schedule Compare Report for all Airlines for Passenger flights between AVL and ALL for Oct09 vs. Oct08

AI	Ops/Week				Seats/Week			
	Oct09	Oct08	Diff	Pct Chg	Oct09	Oct08	Diff	Pct Chg
DL	138	130	8	6.15	6,900	7,204	-304	-4.22
FL	6	0	6	100.00	702	0	702	100.00
CO	40	40	0	0.00	2,000	2,000	0	0.00
NW	14	40	-26	-65.00	700	2,000	-1,300	-65.00
US	98	126	-28	-22.22	4,848	6,348	-1,500	-23.63
TOTAL	296	336	-40	-11.90	15,150	17,552	-2,402	-13.69



MEMORANDUM

TO: Members of the Airport Authority

FROM: Vickie Thomas, Director of Finance & Accounting

DATE: August 14, 2009

ITEM DESCRIPTION – Information Section Item B

Asheville Regional Airport - Explanation of Extraordinary Variances for the Month Ended June 30, 2009 (Month 12 of FY-2009)

Monthly Summary

Several year-end adjustments were required which resulted in June's Net Operating Revenue before Depreciation being \$308k below budget. Of the \$308k, \$164k reversed income that was recorded in April for accruals that were thought not to be required, but which had to be reinstated at year-end.

Monthly Revenues

Terminal Space Rentals – Non-Airline – Revenues were below budget for the month by \$22k due to the clean up of TSA invoices in Accounts Receivable.

Rental Car – Car Rentals - Revenues were below budget for the month by \$72k mainly due to the \$67k FY2009 rental car agreement true-up accrued in June.

Other Leases/Fees – Revenues were below budget by \$91k mainly due to the reinstatement of the \$120k Airline Bad Debt deposit that was reversed in April.

Monthly Expenses

Personnel Services – Personnel Services were \$137k over budget for June mainly due to the accrual of \$127k of sick pay which had never been accrued and the reinstatement of the \$44k beginning of year accrual of the Law Enforcement Officers' Special Separation Allowance which had been reversed in April.

Year-to-Date Summary

Operating Revenues for the year were \$6,971,507, 7.51% below budget. Operating Expenses for the year were \$5,970,108, 8.66% below budget. Year to date Net

Information Section – Item B



Operating Revenues before Depreciation were on budget at \$1,001,399. Year to date net Non-Operating Revenues were \$2,039,655, 3.29% over budget.

Year-to Date Revenues

Rental Car-Car Rentals - Revenues were below budget for the year by 8.21% mainly due to the \$67k FY2009 rental car agreement true-up accrued in June.

Landing Fees - Revenues for the year were below budget by \$274k, or 42.39%, due to the downturn in the economy.

FBO/SASO's - Revenues for the year were below budget by \$176k, or 23.08%, due to the downturn in the economy.

Interest Revenue - Revenues for the year were below budget by \$127k, or 53.09%, due to lower than budgeted interest rates.

Capital Contributions - Revenues of \$1.7M of State DOT grants and \$660k of Federal AIP grants were recognized as Capital Contributions in the month of June. Capital contributions for the year were \$5.7M.

Year-to Date Expenses

Personnel Services - Year to date Personnel Services were \$262k, or 7.27%, below budget, due to benefits being \$200k less than budget, and salaries being \$62k below budget, mainly in Operations.

Contractual Services - Expenses for the year were \$113k, or 17.75%, under budget mainly due to skycap services are not being contracted.

Contingency – Only \$46k of the \$100k budgeted Contingency was used for the year.

Depreciation - Property & Equipment that was placed in service during FY2009 was not being capitalized and transferred from the Capital Assets account to the Property & Equipment account during the year. This capitalization occurred in June, resulting in a catch up of year to date depreciation in June.

Statement of Financial Position

The Statement of Financial Position accounts were reviewed by management, and adjustments were made to ensure all balances were properly stated at year end.



Accounts Receivable - Accounts Receivable increased \$2.4M from the prior month by the \$660k in AIP grants and the \$1.7M of DOT grants noted above.

Accounts Payable, Accrued Liabilities & Construction Contracts Payable – The payable accounts increased by \$966k from the prior month due to holding Accounts Payable open longer to ensure all invoices were properly accrued for year end (\$608k), restoration of certain accruals reversed in the clean up in April (\$164k), accrual of the FY2009 rental car agreement true up (\$67k), and accrual of sick pay (\$127k).

Construction Contracts Retainages - In June, \$287k of construction contracts retainage amounts were accrued that were not being accrued in prior months.

Bonds Payable – Current & Long Term - The current portion of Bonds Payable should recognize the principal due within the next 12 months. In June, a reclassification was made from Bonds Payable-Long Term to Bonds Payable-Current to properly state both balances.

**ASHEVILLE REGIONAL AIRPORT
INVESTMENT AND INTEREST INCOME SUMMARY
For the Month Ended June 2009**

<u>Institution:</u>	<u>Date of Purchase</u>	<u>Date of Maturity</u>	<u>Interest Rate</u>	<u>Investment Amount</u>	<u>Monthly Interest</u>
Bank of America			0.19%	\$ 586,839	140
Petty Cash				100	
NC Capital Trust				4,567,979	2,235
Restricted Cash:					
PFC Revenue Account			0.12%	1,232,464	115
Wachovia-Gov. Advantage Acct.			0.10%	608,947	53
CFC Revenue			0.10%	763,425	69
<u>Commercial Paper:</u>				0	
Total				<u>\$ 7,759,754</u>	<u>\$ 2,612</u>

Investment Diversification:

1.BANKS	33.28%
2.CAP.TRUST	58.87%
3.GOV.ADV.ACCT.	7.85%
4.COM.PAPER	0.00%
5. FED. AGY	0%
	<u>100.00%</u>

**ASHEVILLE REGIONAL AIRPORT
STATEMENT OF CHANGES IN FINANCIAL POSITION
For the Month Ended June 2009**

	<u>Month</u>	<u>Prior Period</u>
Cash and Investments Beginning of Period (Month 06-01-2009, Prior Period 5-01-09)	\$ 8,053,116	\$ 9,341,942
Net Income before Contributions	(523,659)	160,814
Depreciation	552,148	242,097
Decrease/(Increase) in Receivables	(2,360,178)	(238,069)
Increase/(Decrease) in Payables	1,130,015	(978,738)
Decrease/(Increase) in Prepaid Expenses	17,896	17,093
Decrease/(Increase) in Long Term Assets	(1,560,112)	(739,251)
Contributed Capital	2,481,888	-
Capital Funds	-	278,438
Carryback of Payments to Prior Period		
Bonds Payable - Current	(31,360)	(31,210)
Bonds Payable - Non-Current		
Increase(Decrease) in Cash	<u>(293,362)</u>	<u>(1,288,826)</u>
Cash and Investments End of Period (06/30/2009)	<u>\$ 7,759,754</u>	<u>\$ 8,053,116</u>

Asheville Regional Airport Authority
Cost Centers Statement of Revenue, Expenses and Changes in Net Assets

For the Month Ending June 30, 2009

	<u>June Actual</u>	<u>June Budget</u>	<u>Variance %</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>Variance %</u>	<u>Annual Budget</u>
Operating Revenue:							
Terminal	\$141,752	\$269,294	(47.36%)	\$3,221,008	\$3,231,525	(0.33%)	\$3,231,525
Airfield	25,905	85,807	(69.81%)	678,631	1,029,681	(34.09%)	1,029,681
Hangar	52,034	89,400	(41.80%)	580,384	763,344	(23.97%)	763,344
Parking Lot/Roadway	214,053	194,159	10.25%	2,353,507	2,329,898	1.01%	2,329,898
Land Use Fees	10,659	15,284	(30.26%)	137,977	183,410	(24.77%)	183,410
Total Operating Revenue	\$444,403	\$653,944	(32.04%)	\$6,971,507	\$7,537,858	(7.51%)	\$7,537,858
Operating Expenses:							
Administrative	\$265,435	\$215,490	23.18%	\$3,129,919	\$2,822,231	10.90%	\$2,822,231
Terminal	209,342	201,987	3.64%	1,927,234	2,423,847	(20.49%)	2,423,847
Airfield	143,954	104,716	37.47%	989,218	1,256,595	(21.28%)	1,256,595
Hangar	-	614	(100.00%)	2,295	7,363	(68.83%)	7,363
Parking Lot	823	1,534	(46.35%)	(117,552)	18,408	(738.59%)	18,408
Rental Car Service Facility	3,692	-	0.00%	36,817	-	0.00%	-
Land Use Expenses	-	614	(100.00%)	2,175	7,363	(70.46%)	7,363
Total Operating Expenses	\$623,246	\$524,955	18.72%	\$5,970,108	\$6,535,807	(8.66%)	\$6,535,807
Operating Revenue before Depreciation							
	(\$178,843)	\$128,989	(238.65%)	\$1,001,399	\$1,002,051	(0.07%)	\$1,002,051
Depreciation	552,148	230,705	139.33%	3,232,925	2,768,461	16.78%	2,768,461
Operating Income(Loss) Before Non-Operating Revenue and Expenses							
	(\$730,991)	(\$101,716)	618.66%	(\$2,231,526)	(\$1,766,410)	26.33%	(\$1,766,410)
Non-Operating Revenue and Expense							
Customer Facility Charges	77,760	66,250	17.37%	856,240	795,000	7.70%	795,000
Passenger Facility Charges	157,361	100,000	57.36%	1,331,120	1,200,000	10.93%	1,200,000
Interest Revenue	(4,378)	20,000	(121.89%)	112,577	240,000	(53.09%)	240,000
Interest Expense	(17,793)	(20,875)	(14.76%)	(260,282)	(260,282)	0.00%	(260,282)
Sale of Assets	-	-	-	-	-	0.00%	-
Non-Operating Revenue-Net	\$212,950	\$165,375	28.77%	\$2,039,655	\$1,974,718	3.29%	\$1,974,718

Income (Loss) Before Capital Contributions	<u>(\$518,041)</u>	<u>\$63,659</u>	<u>(914%)</u>	<u>(\$191,871)</u>	<u>\$208,308</u>	<u>(192.11%)</u>	<u>\$208,308</u>
Capital Contributions	<u>\$2,481,888</u>	<u>\$0</u>	<u>0.00%</u>	<u>\$5,710,017</u>	<u>\$0</u>	<u>0.00%</u>	<u>\$0</u>
Increase in Net Assets	<u><u>\$1,963,847</u></u>	<u><u>\$63,659</u></u>	<u><u>2,985%</u></u>	<u><u>\$5,518,146</u></u>	<u><u>\$208,308</u></u>	<u><u>2,549.03%</u></u>	<u><u>\$208,308</u></u>

Asheville Regional Airport Authority
Detailed Statement of Revenue, Expenses and Changes in Net Assets

For the Month Ending June 30, 2009

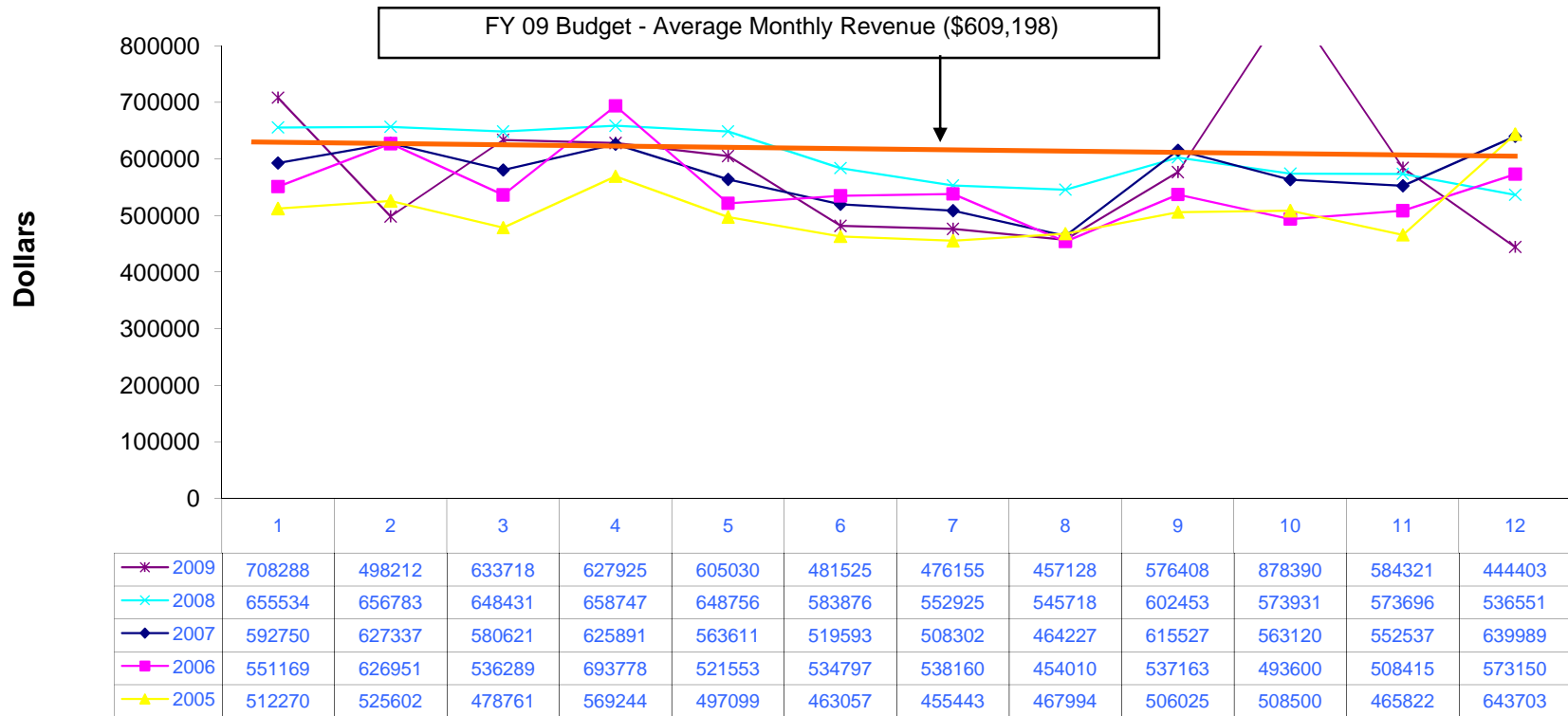
	<u>June Actual</u>	<u>June Budget</u>	<u>Variance %</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>Variance %</u>	<u>Annual Budget</u>
Operating Revenue:							
Terminal Space Rentals - Non Airline	(\$6,831)	\$15,633	(143.70%)	\$173,369	\$187,600	(7.59%)	\$187,600
Terminal Space Rentals - Airline	105,966	90,982	16.47%	1,093,932	1,091,785	0.20%	1,091,785
Concessions	5,320	10,175	(47.71%)	123,337	122,100	1.01%	122,100
Auto Parking	208,184	193,107	7.81%	2,321,759	2,317,280	0.19%	2,317,280
Rental Car - Car Rentals	36,947	109,167	(66.16%)	1,202,408	1,310,000	(8.21%)	1,310,000
Rental Car - Facility Rent	43,841	40,727	7.65%	492,639	488,720	0.80%	488,720
Commercial Ground Transportation	4,870	1,052	362.93%	26,748	12,618	111.98%	12,618
Landing Fees	35,148	53,866	(34.75%)	372,405	646,395	(42.39%)	646,395
FBO'S/SASO'S	52,034	89,400	(41.80%)	587,166	763,344	(23.08%)	763,344
Building Leases	8,753	9,296	(5.84%)	96,486	111,550	(13.50%)	111,550
Land Leases	2,906	2,625	10.70%	38,968	31,500	23.71%	31,500
Other Leases/Fees	(52,735)	37,914	(239.09%)	442,290	454,966	(2.79%)	454,966
Total Operating Revenue	\$444,403	\$653,944	(32.04%)	\$6,971,507	\$7,537,858	(7.51%)	\$7,537,858
Operating Expenses:							
Personnel Services	\$438,396	\$301,245	45.53%	\$3,350,102	\$3,612,562	(7.27%)	\$3,612,562
Professional Services	23,665	16,257	45.57%	153,376	195,085	(21.38%)	195,085
Accounting & Auditing	-	2,854	(100.00%)	26,553	34,250	(22.47%)	34,250
Other Contractual Services	32,719	52,265	(37.40%)	526,034	639,522	(17.75%)	639,522
Travel & Training	16,165	16,496	(2.01%)	149,334	198,500	(24.77%)	198,500
Communications & Freight	9,552	4,016	137.85%	64,732	48,118	34.53%	48,118
Utility Services	34,698	29,064	19.38%	407,336	368,158	10.64%	368,158
Rentals & Leases	2,905	883	228.99%	20,001	10,592	88.83%	10,592
Insurance	16,752	17,292	(3.12%)	208,601	207,500	0.53%	207,500
Repairs & Maintenance	21,676	23,752	(8.74%)	324,633	333,388	(2.63%)	333,388
Printing & Binding	10,894	19,644	(44.54%)	175,665	201,031	(12.62%)	201,031
Promotional Activities	3,001	2,377	26.25%	66,529	64,825	2.63%	64,825
Other Current Charges & Obligations	(3,131)	5,150	(160.80%)	49,242	61,800	(20.32%)	61,800
Office Supplies	2,055	1,404	46.37%	18,679	17,550	6.43%	17,550
Operating Supplies	13,072	21,120	(38.11%)	215,852	260,990	(17.29%)	260,990
Books, Publications, Subscriptions & Mem	827	2,803	(70.50%)	26,568	41,182	(35.49%)	41,182
Contingency	-	8,333	(100.00%)	46,117	100,000	(53.88%)	100,000
Business Development/Agreement Obliga	-	-	0.00%	140,754	140,754	0.00%	140,754
Total Operating Expenses	\$623,246	\$524,955	18.72%	\$5,970,108	\$6,535,807	(8.66%)	\$6,535,807

Operating Revenue before Depreciation	(\$178,843)	\$128,989	(238.65%)	\$1,001,399	\$1,002,051	(0.07%)	\$1,002,051
Depreciation	<u>552,148</u>	<u>230,705</u>	<u>139.33%</u>	<u>3,232,925</u>	<u>2,768,461</u>	<u>16.78%</u>	<u>2,768,461</u>
Operating Income(Loss) Before Non-Operating Revenue and Expenses	(\$730,991)	(\$101,716)	618.66%	(\$2,231,526)	(\$1,766,410)	26.33%	(\$1,766,410)
Non-Operating Revenue and Expense							
Customer Facility Charges	77,760	66,250	17.37%	856,240	795,000	7.70%	795,000
Passenger Facility Charges	157,361	100,000	57.36%	1,331,120	1,200,000	10.93%	1,200,000
Interest Revenue	(4,378)	20,000	(121.89%)	112,577	240,000	(53.09%)	240,000
Interest Expense	(17,793)	(20,875)	(14.76%)	(260,282)	(260,282)	0.00%	(260,282)
Sale of Assets	-			-		0.00%	
Non-Operating Revenue-Net	<u>\$212,950</u>	<u>\$165,375</u>	<u>28.77%</u>	<u>\$2,039,655</u>	<u>\$1,974,718</u>	<u>3.29%</u>	<u>\$1,974,718</u>
Income (Loss) Before Capital Contributions	<u>(\$518,041)</u>	<u>\$63,659</u>	<u>(914%)</u>	<u>(\$191,871)</u>	<u>\$208,308</u>	<u>(192.11%)</u>	<u>\$208,308</u>
Capital Contributions	<u>\$2,481,888</u>	<u>\$0</u>	<u>0.00%</u>	<u>\$5,710,017</u>	<u>\$0</u>	<u>0.00%</u>	<u>\$0</u>
Increase in Net Assets	<u><u>\$1,963,847</u></u>	<u><u>\$63,659</u></u>	<u><u>2,985%</u></u>	<u><u>\$5,518,146</u></u>	<u><u>\$208,308</u></u>	<u><u>2,549.03%</u></u>	<u><u>\$208,308</u></u>

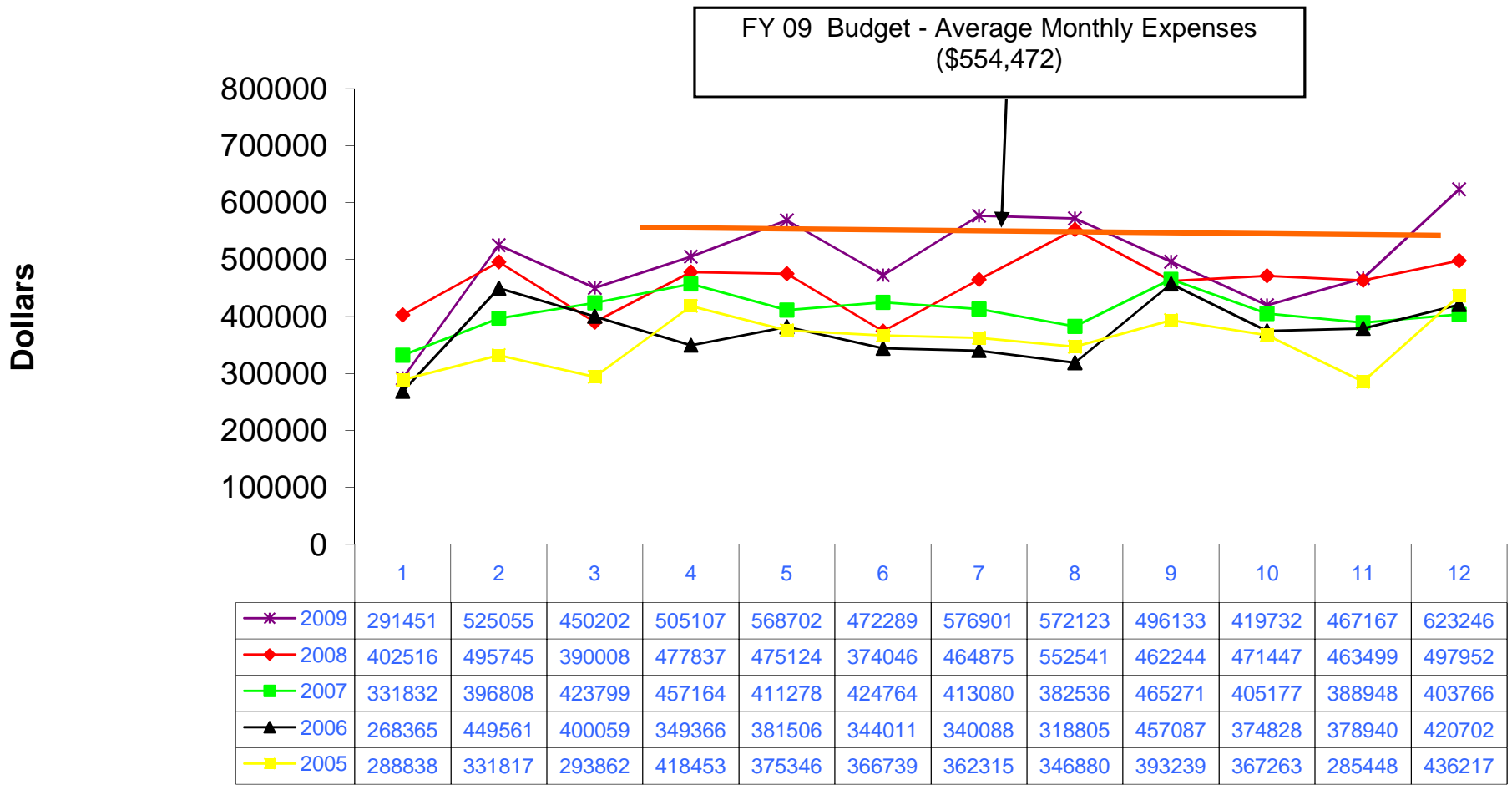
ASHEVILLE REGIONAL AIRPORT AUTHORITY
STATEMENT OF FINANCIAL POSITION
June 30, 2009

	June	Last Month
ASSETS		
Current Assets		
Unrestricted Net Assets:		
Cash and Cash Equivalents	\$5,154,918	\$5,519,754
Investments	0	0
Accounts Receivable	2,983,768	623,591
Prepaid Expenses	0	17,896
Total Unrestricted Assets	8,138,686	6,161,241
Restricted Assets:		
Capital Funds	0	1,550
Cash and Cash Equivalents	2,604,836	2,533,362
Receivables		
Passenger Facility Charge Funds: Receivables		
Total Restricted Assets	2,604,836	2,534,912
Total Current Assets	10,743,522	8,696,153
Noncurrent Assets		
Capital Assets	15,808,476	23,825,952
Property and Equipment - Net	45,452,209	36,258,473
TOTAL ASSETS	\$72,004,207	\$68,780,578
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts Payable	\$764,833	\$1,217,380
Accrued Liabilities	\$191,240	\$6,297
Total Payable from Unrestricted Assets	956,073	1,223,677
Payable from Restricted Assets:		
Construction Contracts Payable	1,233,648	0
Construction Contract Retainages	287,401	0
Bonds Payable - Current Portion	388,335	65,652
Total Payable From Restricted Assets	1,909,384	65,652
Total Current Liabilities	2,865,457	1,289,329
Non-Current Liabilities:		
Rental Car Project Bond	3,906,751	4,260,794
Total Non-Current Liabilities	3,906,751	4,260,794
Total Liabilities	6,772,208	5,550,123
Net Assets:		
Invested in Capital Assets	45,452,209	36,258,473
Unrestricted	19,779,790	26,971,983
Total Net Assets	65,231,999	63,230,456
TOTAL LIABILITIES	\$72,004,207	\$68,780,578

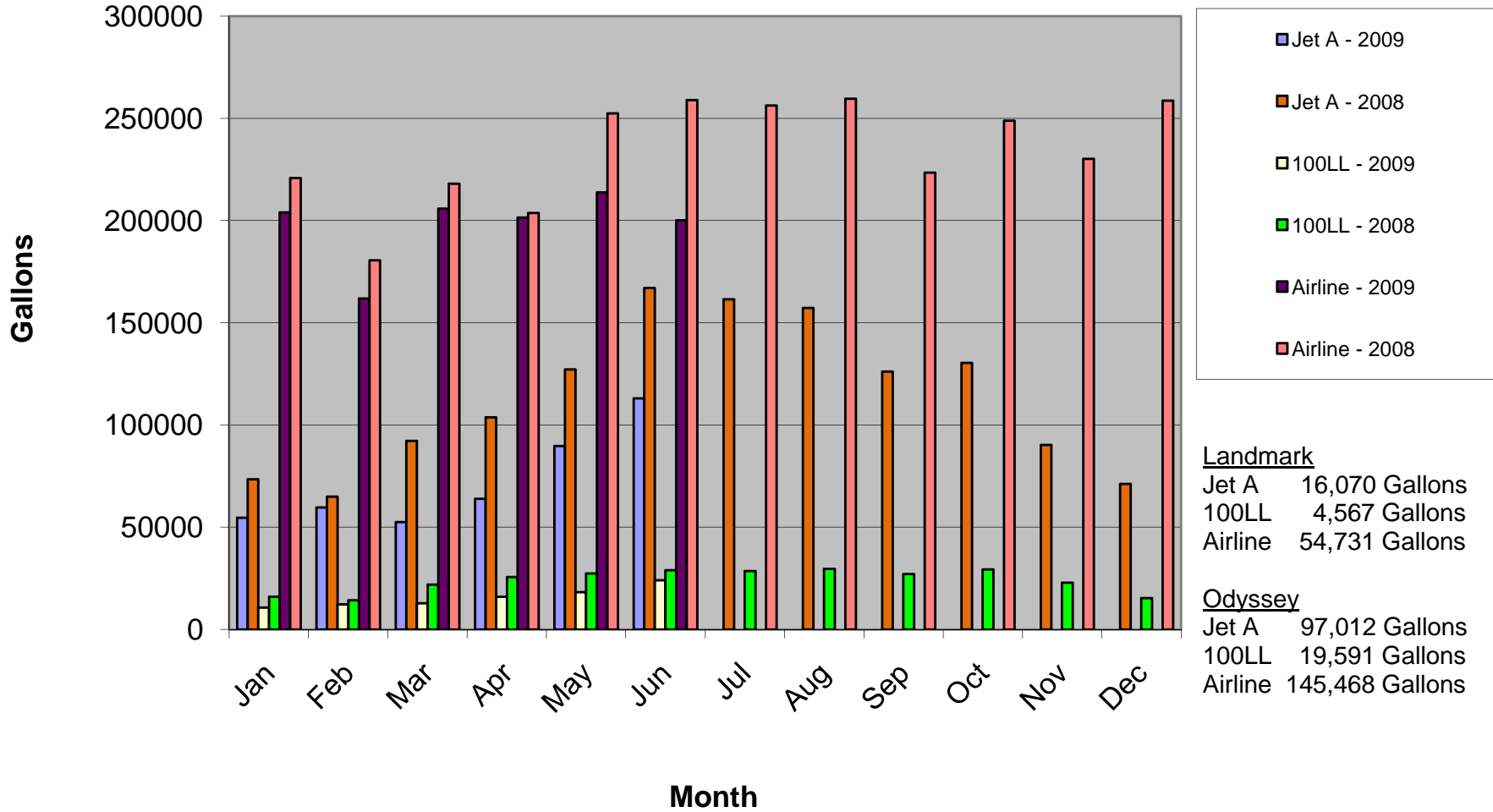
ASHEVILLE REGIONAL AIRPORT Annual Operating Revenue by Month June 2009



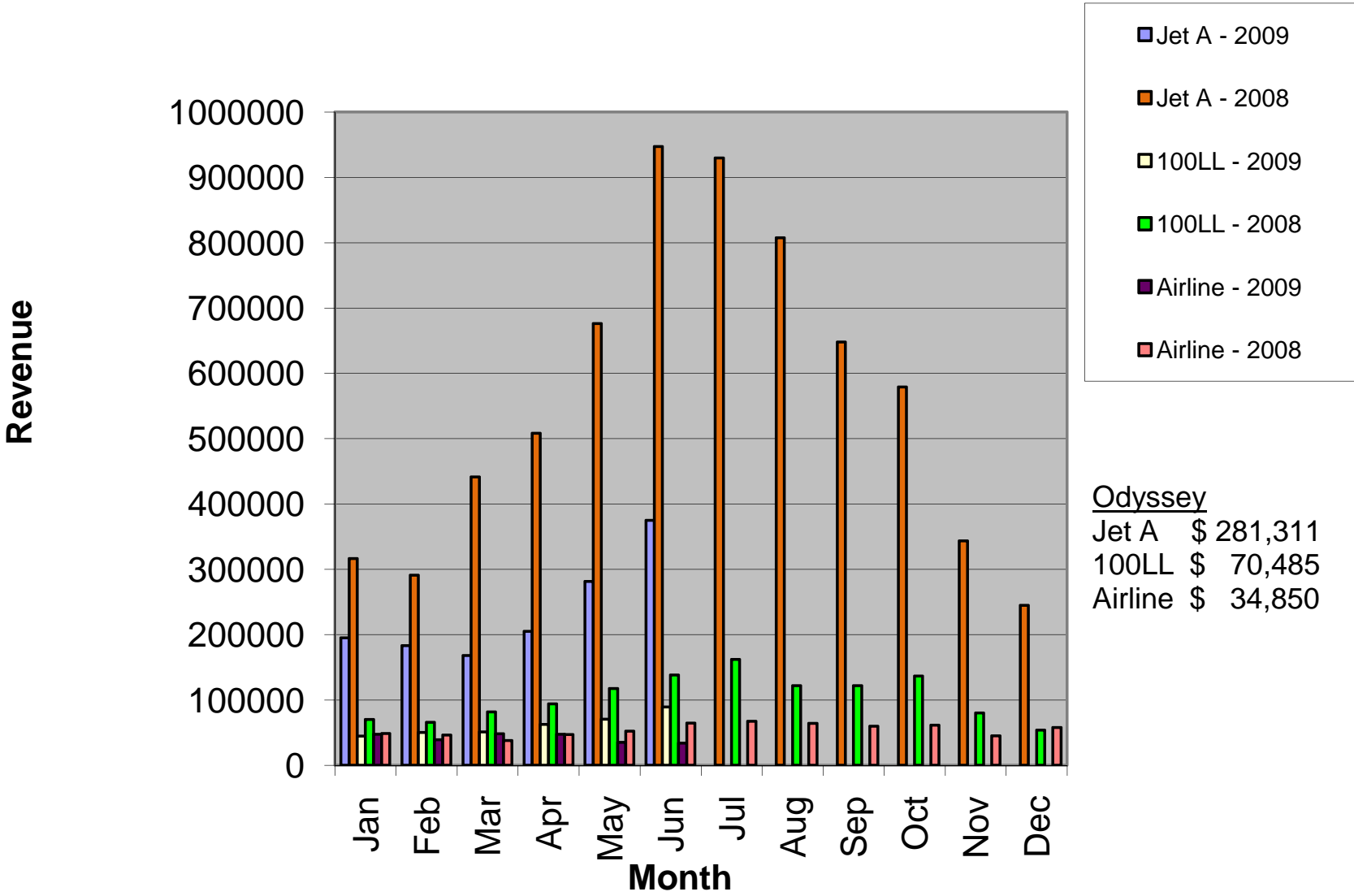
ASHEVILLE REGIONAL AIRPORT Annual Operating Expenses by Month June 2009



AVL Fuels Sales - Gallons June 2009



AVL Fuels Sales - Revenue June 2009



Odyssey

Jet A	\$ 281,311
100LL	\$ 70,485
Airline	\$ 34,850



MEMORANDUM

TO: Members of the Airport Authority

FROM: Patti L. Michel, Director of Marketing and Public Relations

DATE: August 14, 2009

ITEM DESCRIPTION – Information Section Item C

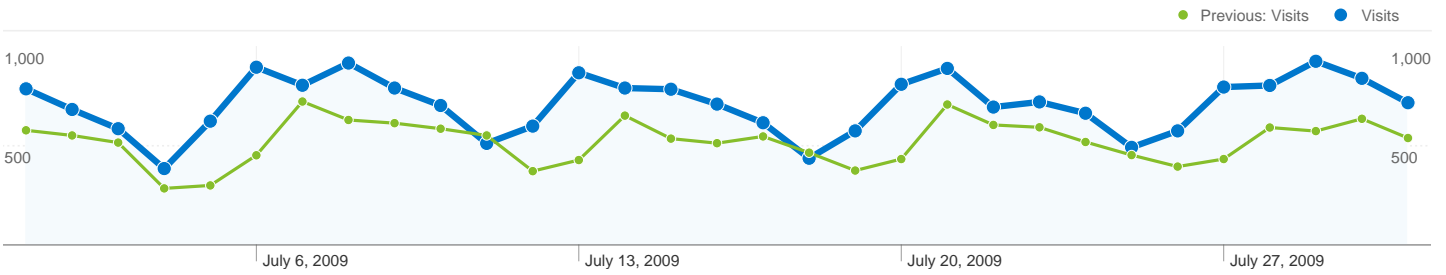
August, 2009 Marketing and Public Relations Report

- Completed artwork/creative for US Airways Magazine and web ad; Timeline layout, Authority Board and Mission Statement for History display; Art in the Airport Brochure and Postcard; E-News invitation. Working on Guest Services Ad Sales/Brochure Rack Brochure, construction signage
- Guest Services provided assistance to 3439 passengers in July, a 32% increase over July 2008
- Guest Services posted \$78.12 in gross revenue of business services.
- Guest Services sold their first brochure ad space.
- Guest Services working on transitioning Lost and Found from the Department of Public Safety.
- Met with Grand Bohemian Hotel regarding potential promotions.
- Met with Rotary Club regarding upcoming HonorAir flights: October 3 and 31.
- Met with the Health Adventure regarding sponsorship; solidified sponsorship with Arboretum and Apple Festival.
- Met with WNC Magazine, Yellowbook, US Airways magazine and Sophie magazine regarding ad buy.
- Continued transition of Clear Channel Interspace and Departure Media.

Information Section – Item C



- Received an average of 39 phone calls per day during business hours.
- Received/responded to 186 Southern Living leads for July.
- Received/responded to 12 media calls during the month of July.
- Website Statistics - Google Analytics: See attached data regarding July activity at www.flyavl.com
- Booking Engine Statistics – Since July 1, AVL has had 49 reservations for a total of \$384.00 in booking fees collected. 745 new people signed up to be booking engine members.



Site Usage

22,000 Visits

Previous: 16,156 (36.17%)

42.81% Bounce Rate

Previous: 36.36% (17.74%)

72,079 Pageviews

Previous: 62,423 (15.47%)

00:03:33 Avg. Time on Site

Previous: 00:06:25 (-44.63%)

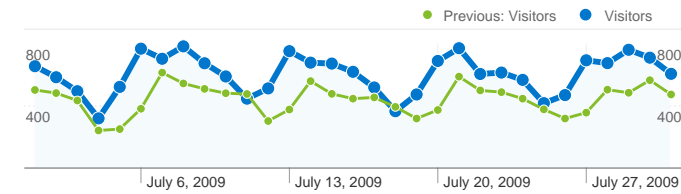
3.28 Pages/Visit

Previous: 3.86 (-15.20%)

67.21% % New Visits

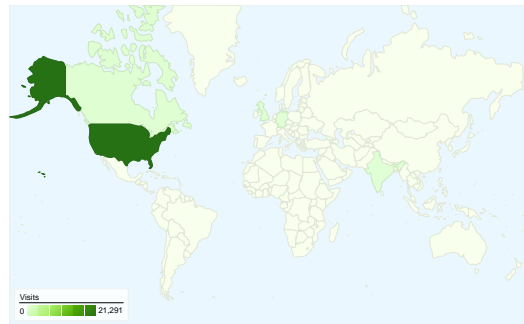
Previous: 67.41% (-0.28%)

Visitors Overview

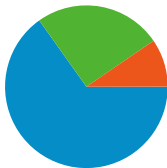


Visitors
16,520

Map Overlay world



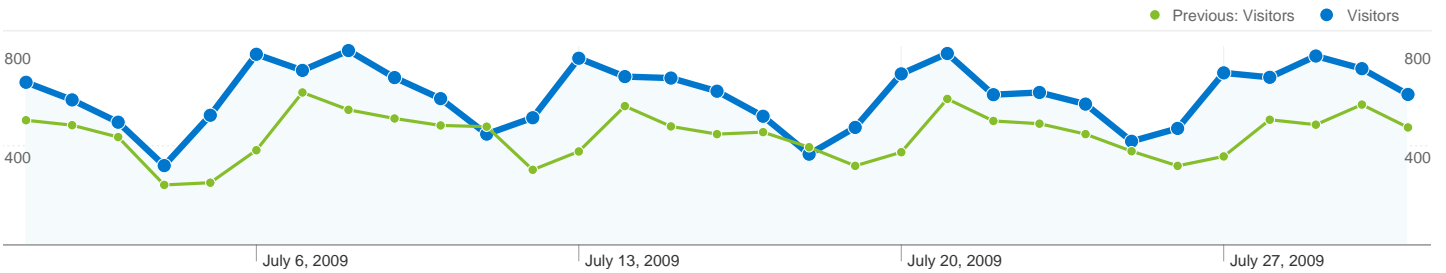
Traffic Sources Overview



- **Search Engines**
14,334.00 (65.15%)
- **Direct Traffic**
5,565.00 (25.30%)
- **Referring Sites**
2,098.00 (9.54%)
- **Other**
3 (0.01%)

Referring Sites		
Source	Visits	% visits
biltmore.com		
Jul 1, 2009 - Jul 31, 2009	116	5.53%
Jul 1, 2008 - Jul 31, 2008	116	5.94%
% Change	0.00%	-6.91%
google.com		
Jul 1, 2009 - Jul 31, 2009	86	4.10%
Jul 1, 2008 - Jul 31, 2008	35	1.79%
% Change	145.71%	128.73%
en.wikipedia.org		
Jul 1, 2009 - Jul 31, 2009	77	3.67%
Jul 1, 2008 - Jul 31, 2008	62	3.17%
% Change	24.19%	15.61%
my.att.net		
Jul 1, 2009 - Jul 31, 2009	72	3.43%
Jul 1, 2008 - Jul 31, 2008	106	5.43%
% Change	-32.08%	-36.77%
clarityworksonline.com		
Jul 1, 2009 - Jul 31, 2009	63	3.00%
Jul 1, 2008 - Jul 31, 2008	1	0.05%
% Change	6,200.00%	5,764.59%

Content Overview		
Pages	Pageviews	% Pageviews
/		
Jul 1, 2009 - Jul 31, 2009	20,570	28.54%
Jul 1, 2008 - Jul 31, 2008	17,961	28.77%
% Change	14.53%	-0.82%
/flights/flight-view---real-time.html		
Jul 1, 2009 - Jul 31, 2009	7,045	9.77%
Jul 1, 2008 - Jul 31, 2008	8,219	13.17%
% Change	-14.28%	-25.77%
/flights/arrivals---real-time.html		
Jul 1, 2009 - Jul 31, 2009	3,449	4.79%
Jul 1, 2008 - Jul 31, 2008	2,702	4.33%
% Change	27.65%	10.55%
/flights/flight-schedule-search.html		
Jul 1, 2009 - Jul 31, 2009	2,990	4.15%
Jul 1, 2008 - Jul 31, 2008	1,606	2.57%
% Change	86.18%	61.24%
/airlines/airtran.html		
Jul 1, 2009 - Jul 31, 2009	2,567	3.56%
Jul 1, 2008 - Jul 31, 2008	0	0.00%
% Change	100.00%	100.00%



16,520 people visited this site

22,000 Visits
Previous: 16,156 (36.17%)

16,520 Absolute Unique Visitors
Previous: 12,052 (37.07%)

72,079 Pageviews
Previous: 62,423 (15.47%)

3.28 Average Pageviews
Previous: 3.86 (-15.20%)

00:03:33 Time on Site
Previous: 00:06:25 (-44.63%)

42.81% Bounce Rate
Previous: 36.36% (17.74%)

67.21% New Visits
Previous: 67.41% (-0.28%)

Technical Profile

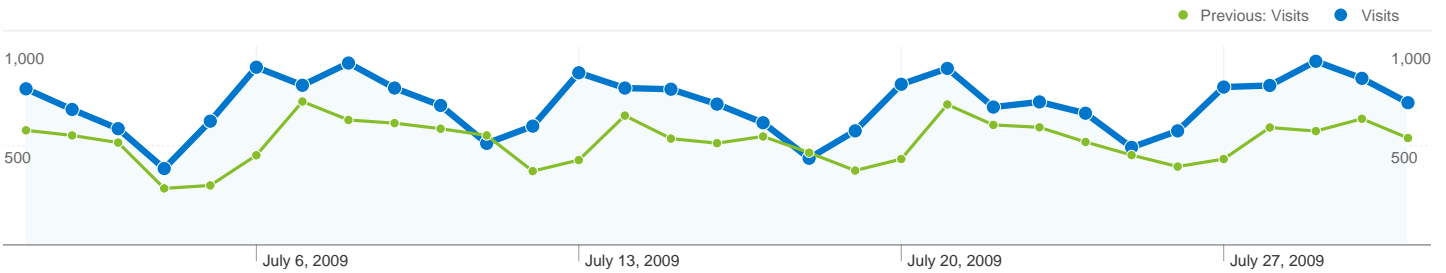
Browser	Visits	% visits	Connection Speed	Visits	% visits
Internet Explorer			Cable		
Jul 1, 2009 - Jul 31, 2009	14,752	67.05%	Jul 1, 2009 - Jul 31, 2009	7,872	35.78%
Jul 1, 2008 - Jul 31, 2008	12,123	75.04%	Jul 1, 2008 - Jul 31, 2008	5,534	34.25%
% Change	21.69%	-10.64%	% Change	42.25%	4.46%
Firefox			Unknown		
Jul 1, 2009 - Jul 31, 2009	4,359	19.81%	Jul 1, 2009 - Jul 31, 2009	5,954	27.06%
Jul 1, 2008 - Jul 31, 2008	2,802	17.34%	Jul 1, 2008 - Jul 31, 2008	3,905	24.17%
% Change	55.57%	14.24%	% Change	52.47%	11.97%

Safari		
Jul 1, 2009 - Jul 31, 2009	2,158	9.81%
Jul 1, 2008 - Jul 31, 2008	976	6.04%
% Change	121.11%	62.37%
Chrome		
Jul 1, 2009 - Jul 31, 2009	301	1.37%
Jul 1, 2008 - Jul 31, 2008	0	0.00%
% Change	100.00%	100.00%
Mozilla Compatible Agent		
Jul 1, 2009 - Jul 31, 2009	260	1.18%
Jul 1, 2008 - Jul 31, 2008	13	0.08%
% Change	1,900.00%	1,368.73%

DSL		
Jul 1, 2009 - Jul 31, 2009	5,718	25.99%
Jul 1, 2008 - Jul 31, 2008	4,211	26.06%
% Change	35.79%	-0.28%
T1		
Jul 1, 2009 - Jul 31, 2009	1,696	7.71%
Jul 1, 2008 - Jul 31, 2008	1,553	9.61%
% Change	9.21%	-19.80%
Dialup		
Jul 1, 2009 - Jul 31, 2009	504	2.29%
Jul 1, 2008 - Jul 31, 2008	709	4.39%
% Change	-28.91%	-47.80%

Traffic Sources Overview

Jul 1, 2009 - Jul 31, 2009
Comparing to: Jul 1, 2008 - Jul 31, 2008



All traffic sources sent a total of 22,000 visits

 **25.30% Direct Traffic**

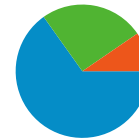
Previous: 23.04% (9.77%)

 **9.54% Referring Sites**

Previous: 12.09% (-21.11%)

 **65.15% Search Engines**

Previous: 64.86% (0.45%)



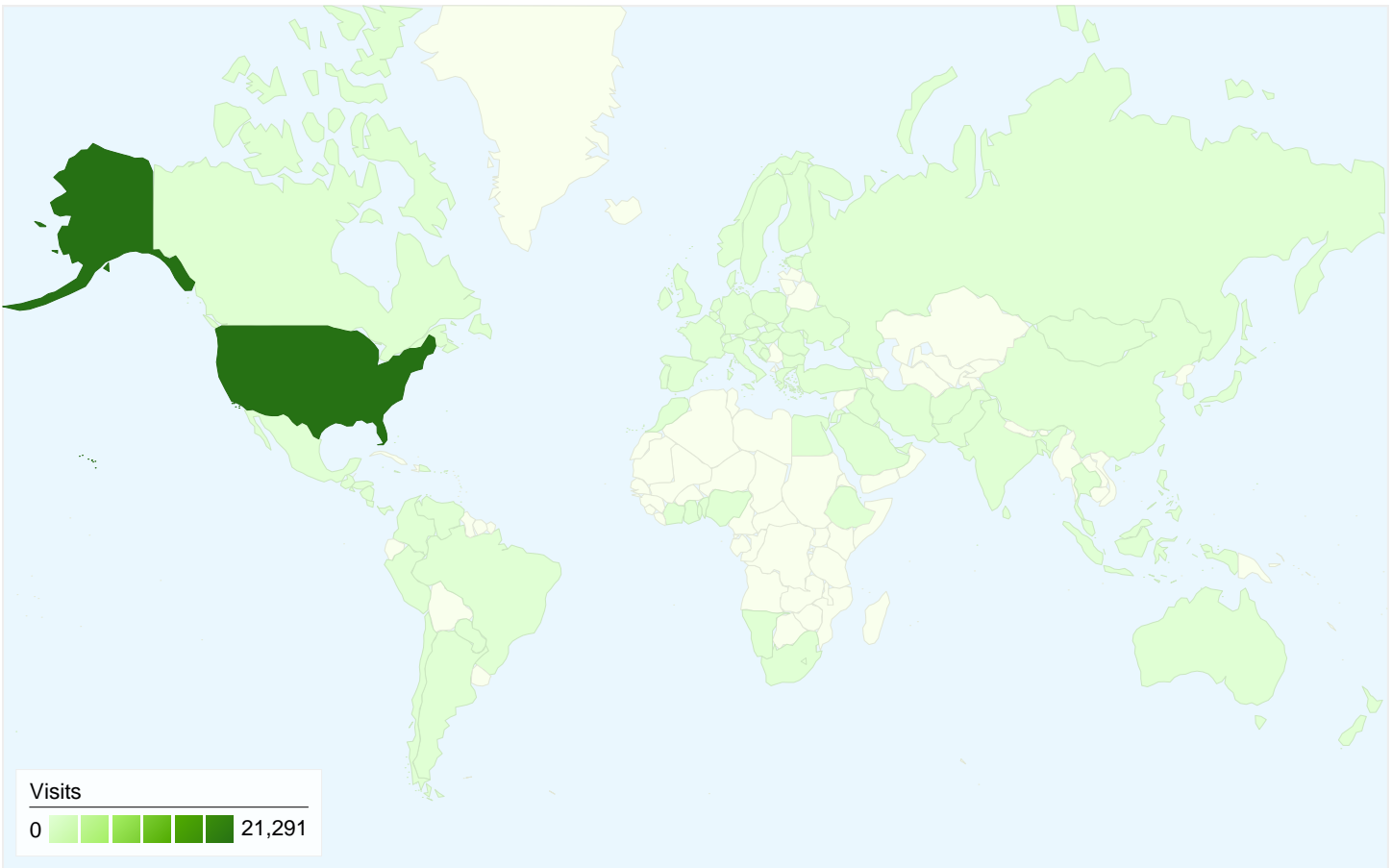
- **Search Engines**
14,334.00 (65.15%)
- **Direct Traffic**
5,565.00 (25.30%)
- **Referring Sites**
2,098.00 (9.54%)
- **Other**
3 (0.01%)

Top Traffic Sources

Sources	Visits	% visits
google (organic)		
Jul 1, 2009 - Jul 31, 2009	11,346	51.57%
Jul 1, 2008 - Jul 31, 2008	8,243	51.02%
% Change	37.64%	1.08%
(direct) ((none))		
Jul 1, 2009 - Jul 31, 2009	5,565	25.30%
Jul 1, 2008 - Jul 31, 2008	3,723	23.04%
% Change	49.48%	9.77%
yahoo (organic)		
Jul 1, 2009 - Jul 31, 2009	1,557	7.08%
Jul 1, 2008 - Jul 31, 2008	1,119	6.93%
% Change	39.14%	2.18%
bing (organic)		
Jul 1, 2009 - Jul 31, 2009	881	4.00%
Jul 1, 2008 - Jul 31, 2008	0	0.00%
% Change	100.00%	100.00%
aol (organic)		

Keywords	Visits	% visits
asheville airport		
Jul 1, 2009 - Jul 31, 2009	5,061	35.31%
Jul 1, 2008 - Jul 31, 2008	3,193	30.47%
% Change	58.50%	15.88%
asheville nc airport		
Jul 1, 2009 - Jul 31, 2009	1,300	9.07%
Jul 1, 2008 - Jul 31, 2008	718	6.85%
% Change	81.06%	32.36%
asheville regional airport		
Jul 1, 2009 - Jul 31, 2009	1,137	7.93%
Jul 1, 2008 - Jul 31, 2008	952	9.08%
% Change	19.43%	-12.69%
avl		
Jul 1, 2009 - Jul 31, 2009	513	3.58%
Jul 1, 2008 - Jul 31, 2008	405	3.86%
% Change	26.67%	-7.40%
avl airport		

Jul 1, 2009 - Jul 31, 2009	374	1.70%	Jul 1, 2009 - Jul 31, 2009	467	3.26%
Jul 1, 2008 - Jul 31, 2008	273	1.69%	Jul 1, 2008 - Jul 31, 2008	320	3.05%
% Change	37.00%	0.61%	% Change	45.94%	6.69%



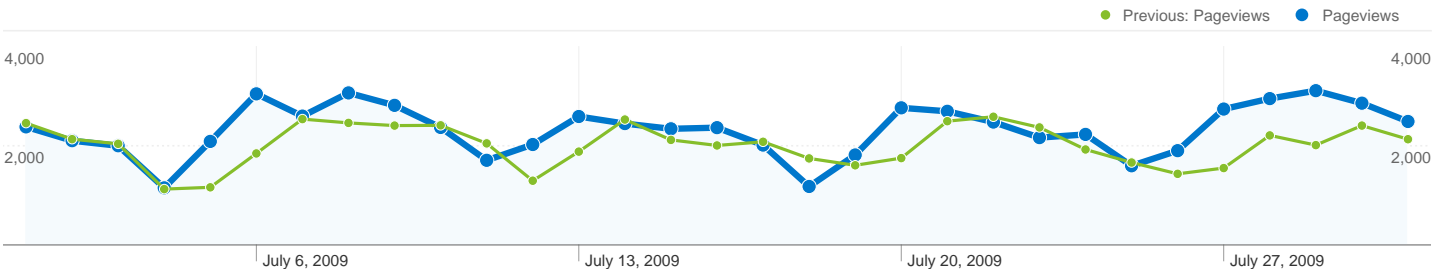
22,000 visits came from 104 countries/territories

Site Usage


Visits	Pages/Visit	Avg. Time on Site	% New Visits	Bounce Rate	
22,000 Previous: 16,156 (36.17%)	3.28 Previous: 3.86 (-15.20%)	00:03:33 Previous: 00:06:25 (-44.63%)	67.28% Previous: 67.55% (-0.40%)	42.81% Previous: 36.36% (17.74%)	
Country/Territory	Visits	Pages/Visit	Avg. Time on Site	% New Visits	Bounce Rate
United States					
July 1, 2009 - July 31, 2009	21,291	3.28	00:03:34	67.08%	42.64%
July 1, 2008 - July 31, 2008	15,476	3.90	00:06:34	67.54%	35.95%
% Change	37.57%	-16.03%	-45.64%	-0.68%	18.59%
Canada					
July 1, 2009 - July 31, 2009	157	3.14	00:02:30	88.54%	43.95%
July 1, 2008 - July 31, 2008	83	2.82	00:02:00	84.34%	40.96%
% Change	89.16%	11.38%	25.64%	4.98%	7.29%
United Kingdom					
July 1, 2009 - July 31, 2009	131	3.27	00:02:24	51.91%	51.91%


July 1, 2008 - July 31, 2008	138	3.12	00:01:54	67.39%	48.55%
% Change	-5.07%	5.10%	27.06%	-22.97%	6.92%
India					
July 1, 2009 - July 31, 2009	57	1.56	00:00:28	36.84%	85.96%
July 1, 2008 - July 31, 2008	24	3.00	00:03:15	66.67%	54.17%
% Change	137.50%	-47.95%	-85.59%	-44.74%	58.70%
Germany					
July 1, 2009 - July 31, 2009	51	5.02	00:07:34	76.47%	27.45%
July 1, 2008 - July 31, 2008	48	3.67	00:03:11	75.00%	31.25%
% Change	6.25%	36.90%	137.91%	1.96%	-12.16%
France					
July 1, 2009 - July 31, 2009	23	2.61	00:02:28	56.52%	52.17%
July 1, 2008 - July 31, 2008	14	3.36	00:01:31	78.57%	35.71%
% Change	64.29%	-22.29%	62.45%	-28.06%	46.09%
Japan					
July 1, 2009 - July 31, 2009	20	3.85	00:04:48	70.00%	45.00%
July 1, 2008 - July 31, 2008	19	3.32	00:02:06	84.21%	42.11%
% Change	5.26%	16.11%	127.57%	-16.88%	6.88%
Australia					
July 1, 2009 - July 31, 2009	19	2.32	00:01:50	78.95%	42.11%
July 1, 2008 - July 31, 2008	11	4.45	00:05:47	54.55%	27.27%
% Change	72.73%	-48.01%	-68.21%	44.74%	54.39%
Switzerland					
July 1, 2009 - July 31, 2009	18	3.78	00:03:44	66.67%	38.89%
July 1, 2008 - July 31, 2008	9	4.44	00:03:04	66.67%	11.11%
% Change	100.00%	-15.00%	21.87%	0.00%	250.00%
Ireland					
July 1, 2009 - July 31, 2009	15	4.13	00:02:46	86.67%	33.33%
July 1, 2008 - July 31, 2008	19	3.58	00:02:54	78.95%	63.16%
% Change	-21.05%	15.49%	-4.73%	9.78%	-47.22%


1 - 10 of 104



Pages on this site were viewed a total of 72,079 times

 **72,079 Pageviews**
Previous: 62,423 (15.47%)

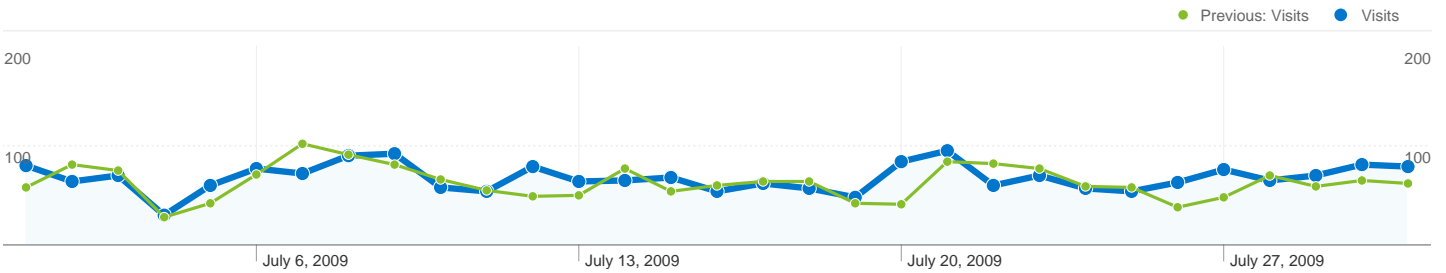
 **50,602 Unique Views**
Previous: 41,145 (22.98%)

 **42.81% Bounce Rate**
Previous: 36.36% (17.74%)

Top Content

Pages	Pageviews	% Pageviews
/		
Jul 1, 2009 - Jul 31, 2009	20,570	28.54%
Jul 1, 2008 - Jul 31, 2008	17,961	28.77%
% Change	14.53%	-0.82%
/flights/flight-view---real-time.html		
Jul 1, 2009 - Jul 31, 2009	7,045	9.77%
Jul 1, 2008 - Jul 31, 2008	8,219	13.17%
% Change	-14.28%	-25.77%
/flights/arrivals---real-time.html		
Jul 1, 2009 - Jul 31, 2009	3,449	4.79%
Jul 1, 2008 - Jul 31, 2008	2,702	4.33%
% Change	27.65%	10.55%
/flights/flight-schedule-search.html		
Jul 1, 2009 - Jul 31, 2009	2,990	4.15%
Jul 1, 2008 - Jul 31, 2008	1,606	2.57%
% Change	86.18%	61.24%
/airlines/airtran.html		

Jul 1, 2009 - Jul 31, 2009	2,567	3.56%
Jul 1, 2008 - Jul 31, 2008	0	0.00%
% Change	100.00%	100.00%



Referring sites sent 2,098 visits via 524 sources

Site Usage

Visits	Pages/Visit	Avg. Time on Site	% New Visits	Bounce Rate	
2,098 Previous: 1,953 (7.42%)	2.81 Previous: 3.24 (-13.26%)	00:02:17 Previous: 00:02:45 (-16.98%)	73.45% Previous: 78.08% (-5.93%)	53.24% Previous: 45.47% (17.09%)	
Source	Visits	Pages/Visit	Avg. Time on Site	% New Visits	Bounce Rate
biltmore.com					
July 1, 2009 - July 31, 2009	116	1.90	00:01:41	94.83%	61.21%
July 1, 2008 - July 31, 2008	116	1.85	00:01:13	93.10%	63.79%
% Change	0.00%	2.33%	38.11%	1.85%	-4.05%
google.com					
July 1, 2009 - July 31, 2009	86	2.60	00:02:15	67.44%	55.81%
July 1, 2008 - July 31, 2008	35	4.14	00:05:16	68.57%	25.71%
% Change	145.71%	-37.13%	-57.16%	-1.65%	117.05%
en.wikipedia.org					
July 1, 2009 - July 31, 2009	77	4.53	00:01:55	87.01%	25.97%
July 1, 2008 - July 31, 2008	62	4.65	00:02:18	85.48%	25.81%
% Change	24.19%	-2.43%	-16.82%	1.79%	0.65%
my.att.net					
July 1, 2009 - July 31, 2009	72	3.88	00:03:14	66.67%	25.00%
July 1, 2008 - July 31, 2008	106	4.01	00:03:46	63.21%	19.81%
% Change	-32.08%	-3.35%	-14.03%	5.47%	26.19%
clarityworksonline.com					
July 1, 2009 - July 31, 2009	63	1.02	> 00:00:00	3.17%	98.41%
July 1, 2008 - July 31, 2008	1	6.00	00:00:47	100.00%	0.00%
% Change	6,200.00%	-83.07%	-99.59%	-96.83%	100.00%
airtran.com					
July 1, 2009 - July 31, 2009	62	4.29	00:02:11	83.87%	41.94%

July 1, 2008 - July 31, 2008	0	0.00	00:00:00	0.00%	0.00%
% Change	100.00%	100.00%	100.00%	100.00%	100.00%
charter.net					
July 1, 2009 - July 31, 2009	59	4.31	00:03:49	72.88%	28.81%
July 1, 2008 - July 31, 2008	48	6.19	00:04:06	43.75%	18.75%
% Change	22.92%	-30.42%	-6.91%	66.59%	53.67%
groveparkinn.com					
July 1, 2009 - July 31, 2009	54	2.09	00:00:46	87.04%	57.41%
July 1, 2008 - July 31, 2008	78	2.18	00:01:32	91.03%	62.82%
% Change	-30.77%	-3.99%	-50.38%	-4.38%	-8.62%
willowwinds.com					
July 1, 2009 - July 31, 2009	51	1.78	00:01:11	90.20%	58.82%
July 1, 2008 - July 31, 2008	82	2.15	00:00:42	87.80%	60.98%
% Change	-37.80%	-16.87%	69.66%	2.72%	-3.53%
flyavl.com					
July 1, 2009 - July 31, 2009	48	4.50	00:13:03	0.00%	18.75%
July 1, 2008 - July 31, 2008	54	4.59	00:21:40	1.85%	53.70%
% Change	-11.11%	-2.02%	-39.79%	-100.00%	-65.09%
					1 - 10 of 524

Asheville Regional Airport Authority
Project Report - August 2009

Project Number	Project Name	Project Description	Professional Services Consultant	Professional Services Contract	General Contractor	Original Construction Contract	Change Orders (thru 08/01/09)	Percent of Original Contract	Total Project Cost	Percent Complete	Expensed to Date (thru 08/01/09)	Start Date	End Date	Current Project Status (as of 08/01/09)
Planning Phase														
1	GA - Apron & TW Connector Project	The North GA Apron and TW Connector Project includes the design of 3 separate apron expansion areas and the addition of a new TW connector located North of TW D2.	AVCON	\$188,000.00	Young and McQueen	\$1,541,185.00	na	na	\$1,729,185.00	100%	\$169,675.00	na	na	The project was bid on June 9 and the Authority Board approved awarding the contract to Young and McQueen Grading Company contingent on final funding secured from the FAA. Staff is currently working with the FAA ADO on funding.
Design Phase														
None														
Construction Phase														
2	A Gates - Terminal Renovation & Improvements Project	Renovation & Improvements to the A Gates hold room area.	RS&H	\$949,990.00	Shelco Inc.	\$7,849,000.00	na	na	\$9,739,396.00	0%	\$953,115.23	July '09	Aug-10	The Authority Board approved the award of a contract to Shelco, Inc. Pre-Construction meetings have been held. The NTP has been issued to the contractor and they have begun mobilization.
2a		2 Passenger Boarding Bridges	RS&H	(included above)	ThyssenKrupp Airport Systems	\$940,406.00	na	na	(included above)	0%	\$0.00	Jul-09	Aug-10	The Authority Board approved the award of a contract to ThyssenKrupp Airport Systems. Pre-Construction meetings have been held. The NTP has been issued to the contractor and they have started shop drawings and submittals.
3	Landside Parking and Roadway Access Project	The Landside Parking and Roadway Access Project includes 3 components of work: public parking lots, terminal access roadway, general aviation access roadway, and expansion of the toll plaza facility.	LPA Group	\$729,044.00	(see below)	na	na	na	\$4,539,898.45	50%	\$648,308.76	Jul-09	Jan-10	The Authority Board approved the award of all contracts related to the Landside Roadway and Parking Improvements Project. All components of the project have started. For more information see individual components below.
3A		Parking Lot and Terminal Drive	LPA Group	(included above)	APAC	\$1,614,092.45	na	na	(included above)	0%	\$0.00	Jul-09	Jan-10	The Authority Board approved the award of a contract to APAC. All Pre-Construction meetings and activities have occurred. The NTP was issued and the contractor has started work in phase 1.
3B		Toll Plaza Expansion	LPA Group	(included above)	Patton Construction	\$495,840.00	na	na	(included above)	0%	\$0.00	Jul-09	Jan-10	The Authority Board approved the award of a contract to Patton Construction Group. All pre-construction meetings and activities have occurred. The contractor has started mobilization. The permit is on hold while the engineer works with the City on issues related to storm water.
3C		Wright Brothers Way Improvements Project	LPA Group	(included above)	Moore and Sons Construction Co.	\$1,700,922.00	na	na	(included above)	0%	\$0.00	Jul-09	Mar-10	The Authority Board approved the award of a contract to Moore and Sons Construction Co. All pre-construction meetings and activities have occurred. The NTP was issued to the contractor and work has commenced.

Asheville Regional Airport Authority
Project Report - August 2009

Project Number	Project Name	Project Description	Professional Services Consultant	Professional Services Contract	General Contractor	Original Construction Contract	Change Orders (thru 08/01/09)	Percent of Original Contract	Total Project Cost	Percent Complete	Expensed to Date (thru 08/01/09)	Start Date	End Date	Current Project Status (as of 08/01/09)
4	North General Aviation Expansion Project	The North GA project includes multiple phases; phase one consisted of tree harvesting and logging operations, phase two included clearing and grubbing of the site and phase three involves the placement and compaction of structural fill material for the site.	AVCON	\$99,100.00	Charah	\$352,690.50	\$25,494.00	7.23%	\$3,700,000.00	70%	\$ 2,592,845.75	Nov-07	Spring 2010	The Second phase of fill placement is underway.
5	Triturator Facility	Construction and installation of a dump site to support airline waste disposal and a facility to protect staff from weather elements.	RS&H	\$48,147.00	Perry Bartsch Jr.	\$198,800.00	na	na	\$246,947.00	10%	\$31,859.11	Jul-09	Dec-09	The Authority Board approved the award of a contract to Perry Bartsch Jr. Construction Co. The NTP was issued to PBjr Co. and the contractor is working on shop drawings and submittals for the project.
6	Pre-Conditioned Air and Fixed Ground Power	Pre-Conditioned Air and Fixed Ground Power will be added to all boarding bridges for customer comfort and functionality	RS&H	\$8,000.00	Inet Airport System Inc.	\$502,800.00	na	na	\$510,800.00	10%	\$7,402.71	Jul-09	November 2009	The Authority Board approved the award of a contract to INET Airport Systems. Contract documents are being executed and pre-construction activities are being coordinated.
Close-Out Phase														
7	22,000 Sq Ft Bulk Hangar - 168 Wright Brothers Way	A 22,000 sq ft bulk hangar will be constructed on existing ramp area adjacent to the Lacy Griffin Building. The hangar will be under a management agreement with Million Air.	LPA Group	\$265,535.00	Momentum Construction Services, LLC	\$1,928,000.00	-\$8,580.51	-2.43%	\$2,184,954.49	99%	\$2,131,919.03	Oct-08	—	The project is substantially complete. The contractor is working on punchlist items and closeout documentation.
8	Terminal Renovation and Expansion - Phase 1	The Terminal Renovation and Expansion - Phase 1 Project includes enlarging the baggage claim area and airline ticket office areas . Improvements and modifications include additional square footage and increased baggage capacity.	SchenkelShultz	\$659,233.00	Perry Bartsch Jr.	\$ 4,479,000.00	\$1,020,513.61	21.08%	\$6,201,854.04	99%	\$ 6,365,330.57	Jul-06	—	Punchlist work is underway. The contractor is also working on close out documentation.
9	Security System & Access Control Project	The Security System & Access Control Project includes the design and professional services for replacing and improving the current ACS and CCTV systems.	Faith Group	\$185,870.00	I-Sys	\$ 1,473,984.00	\$184,151.21	12.50%	\$2,098,815.21	99%	\$ 1,931,642.17	Jul-06	—	The security project contractor is working on punchlist items and closeout documentation.

Airportsurvey.com



AVL

Airport Facilities Review For 2nd Quarter 2009

Welcome

- Welcome to the Airportsurvey.com Airport Facilities Review for the recent quarter, a complimentary data set provided to Airportsurvey.com participating airports
- The following slides provide non-weighted scores and ratings based on an independent survey of air travelers
- Note that passenger responses are based on perception, rather than objective assessment
- Value Added Services available from Canmark include:
 - Report analysis
 - Statistical testing
 - Air carrier responses
 - Non-facility responses
 - Tailored comparison sets
 - Passenger demographics
 - Sample size enhancement
 - Targeted and customized reporting
 - Custom survey questions and content

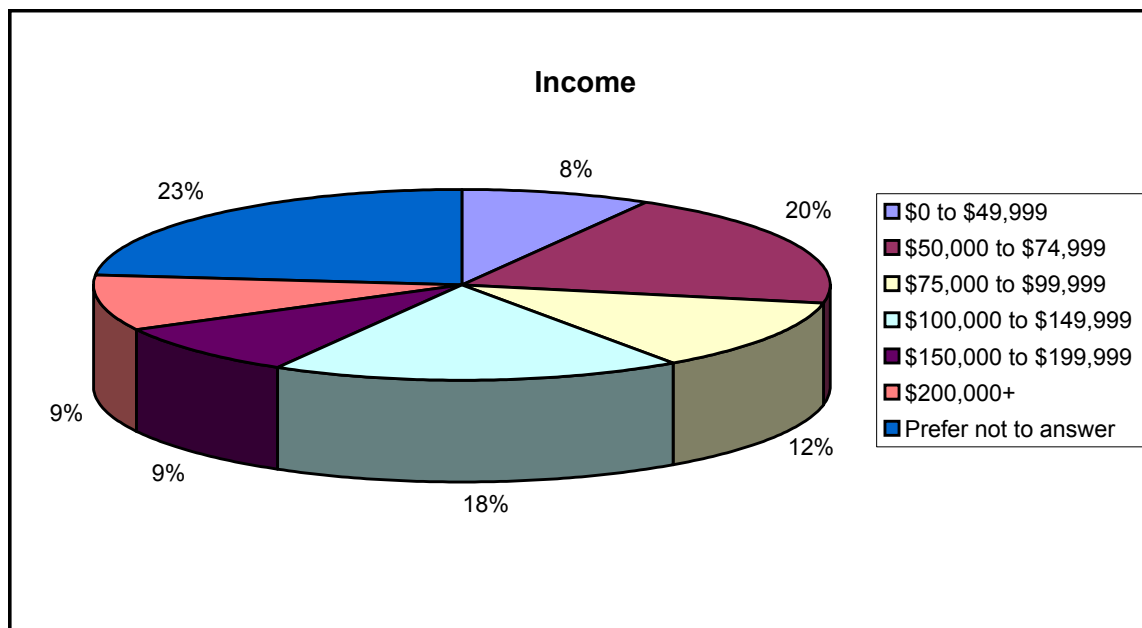
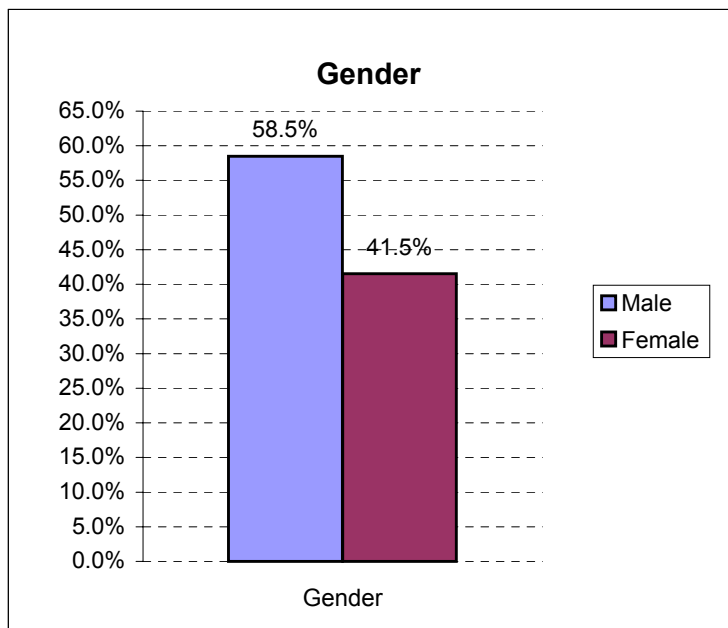
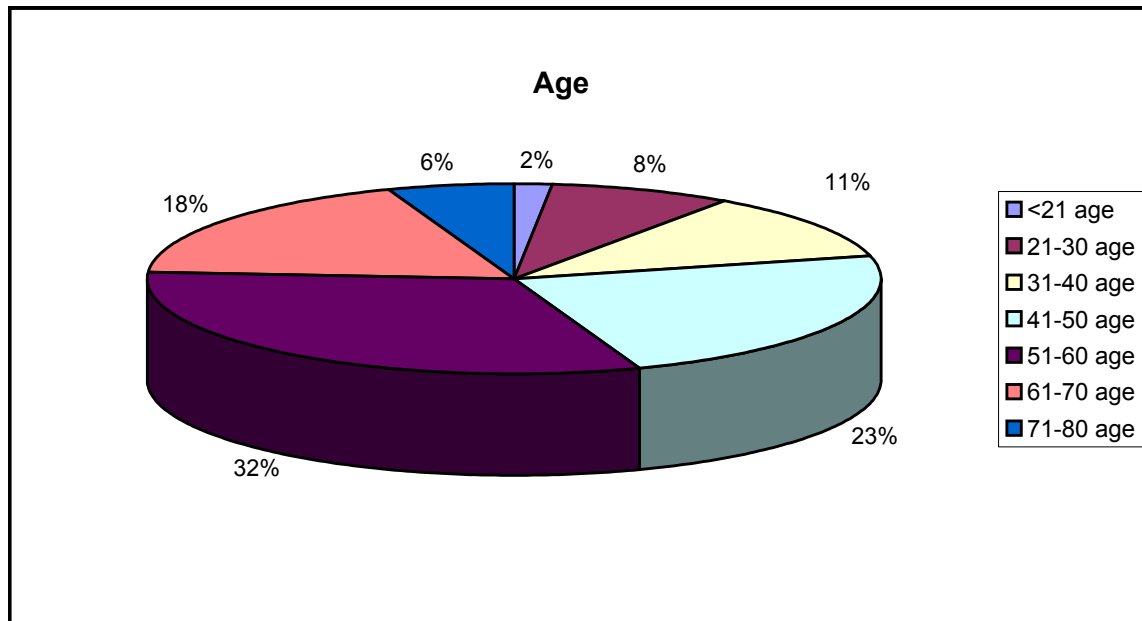
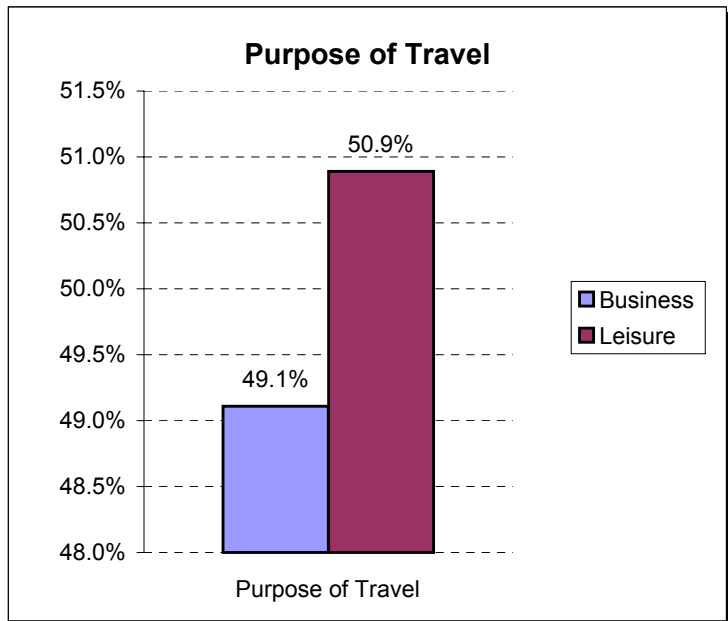
No representations are made as to the completeness or accuracy of information contained herein. Airport facility raw data is available upon request.

Overview

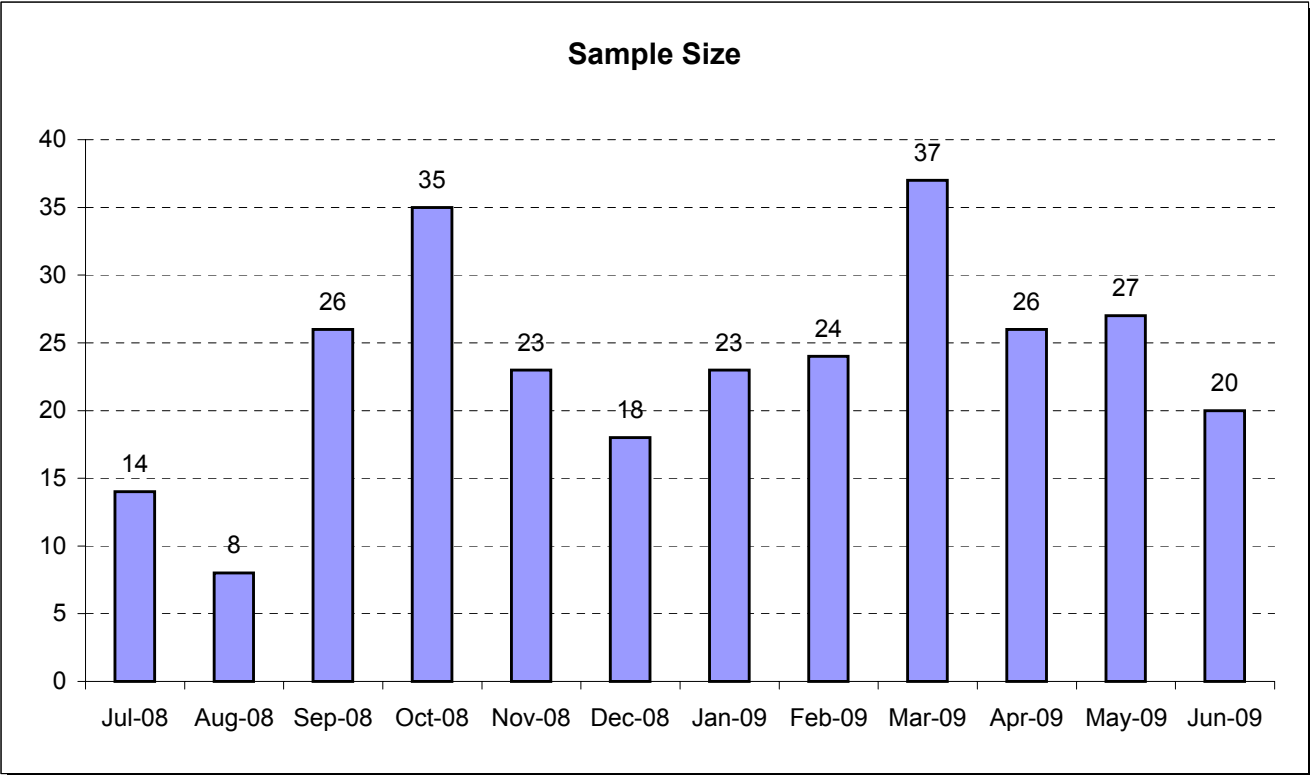
- ***Airportsurvey.com*** is an ongoing, all-inclusive online passenger satisfaction survey program from Canmark Research Center
- Invitations to take the survey are distributed at select airports across the country
- Over 30 airports participate
- Each survey invitation card is single-use, and must reference an actual flight
- Survey distribution occurs approximately three days per month
- Response scale is 1 through 5: Poor, Fair, Good, Very Good, Excellent
- Survey participants have a chance to win round-trip airline tickets
- Response rates vary from 10% to 20% based on location
- Facilities attributes are scored according to check-in airport
- Airports are grouped into three tiers according to DOT originating revenue*

*Updated 4th Quarter 2008

Passenger Demographics



General Findings



Sample is clustered around airport invitation distribution dates.

Sample reflects passengers intercepted at arrival airports who rated check-in airport.

	AVL	Similar	+/-	Pct
Overall	4.10	4.09	0.01	0.2%
Availability of parking	4.05	3.99	0.06	1.5%
Cost of parking	3.44	3.33	0.11	3.2%
Clear, easy to follow signs	3.92	3.89	0.03	0.9%
Cleanliness	4.25	4.11	0.14	3.2%
Restrooms	4.21	4.01	0.20	4.7%
Concessions / restaurants	2.79	3.41	(0.62)	-22.2%
Transportation to your gate / concourse / terminal	3.79	3.84	(0.05)	-1.3%
Security: Wait time at checkpoint	4.44	4.18	0.26	5.9%
Security: Professionalism of personnel	4.39	4.19	0.20	4.5%
Security: Confidence in airport security procedures	4.09	3.94	0.15	3.6%

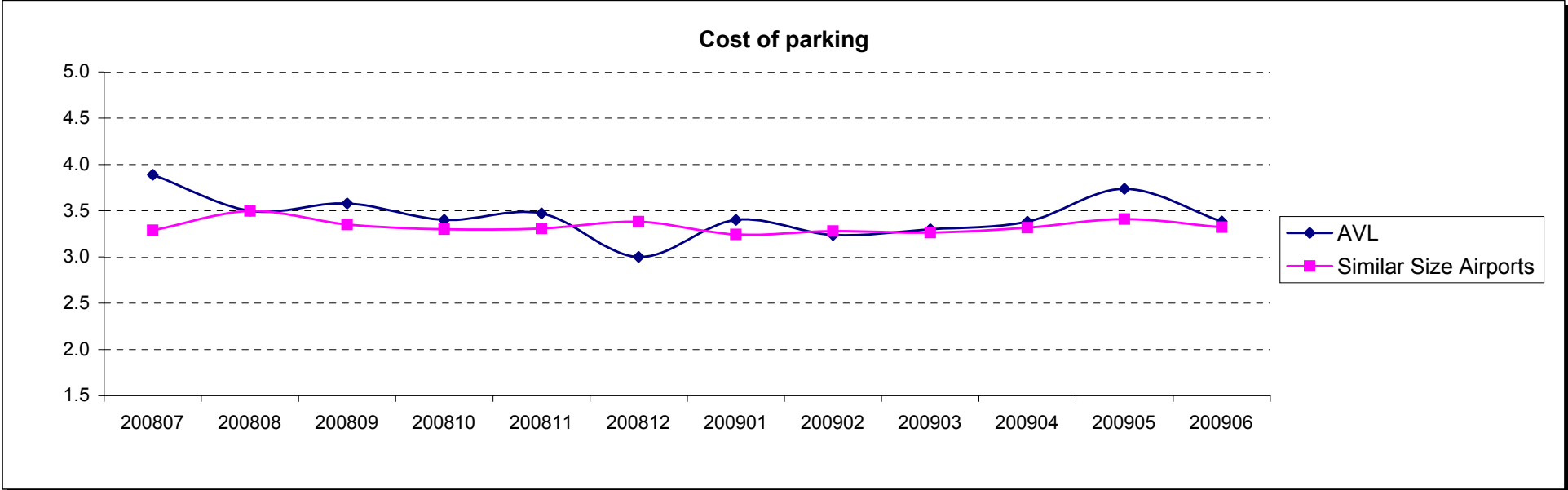
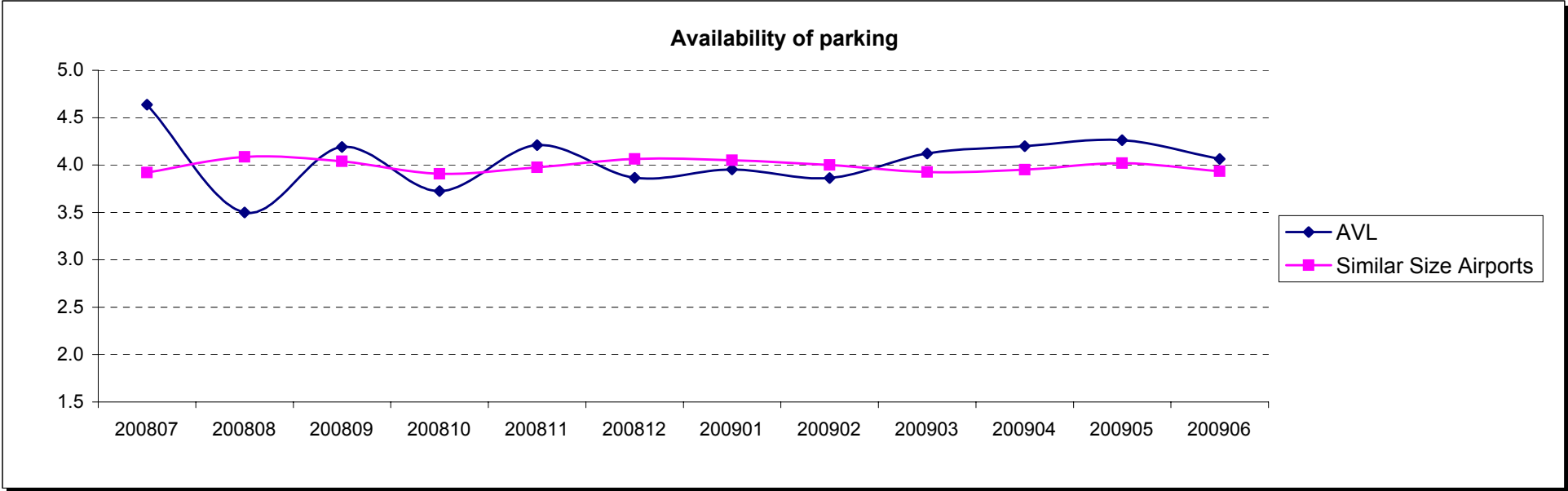
Statistical means testing not performed on results

AVL Responses	281
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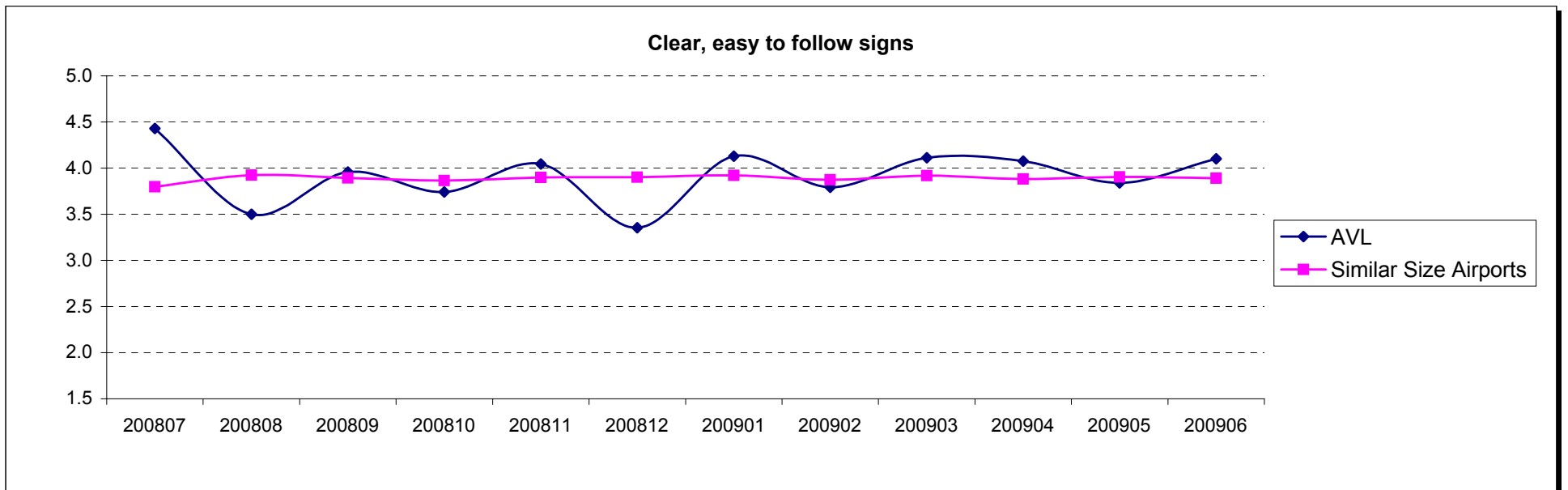
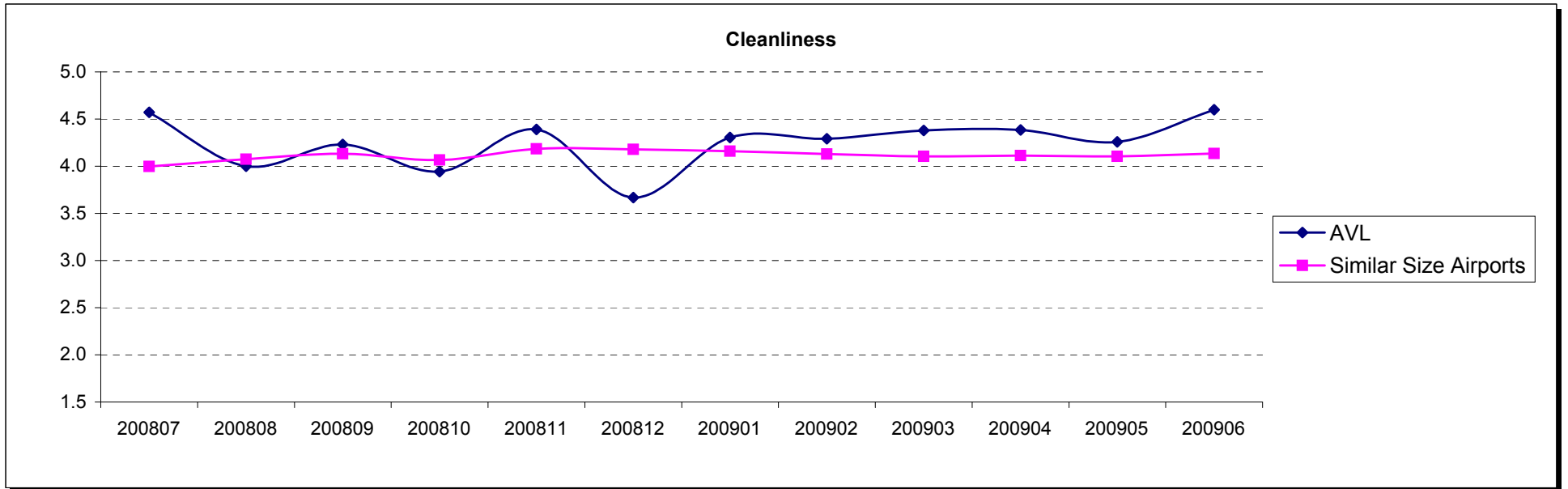
Overall Satisfaction with Airport Facilities



Parking Satisfaction

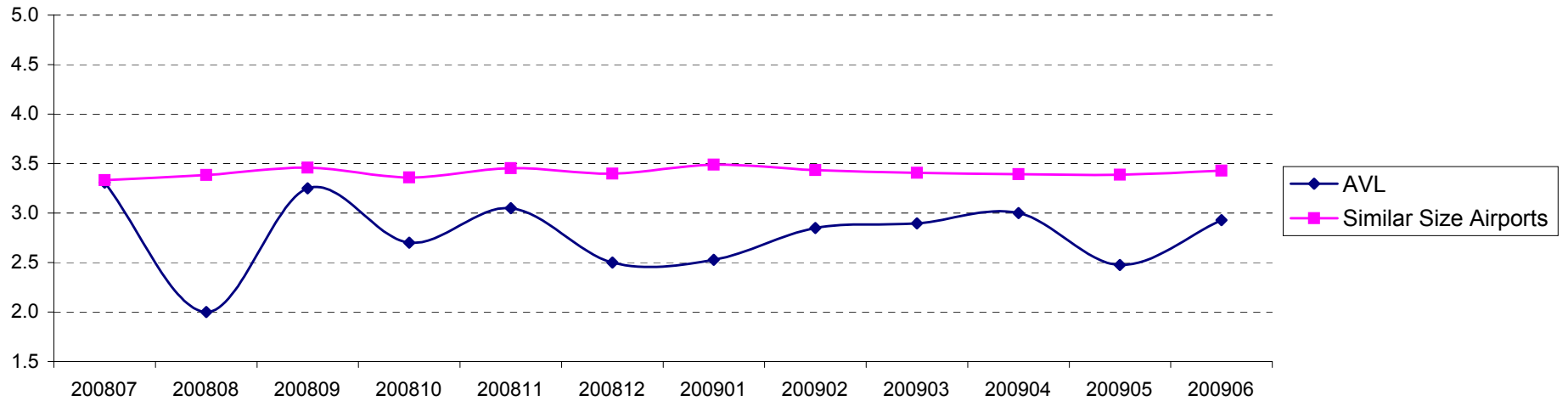


Cleanliness and Signage

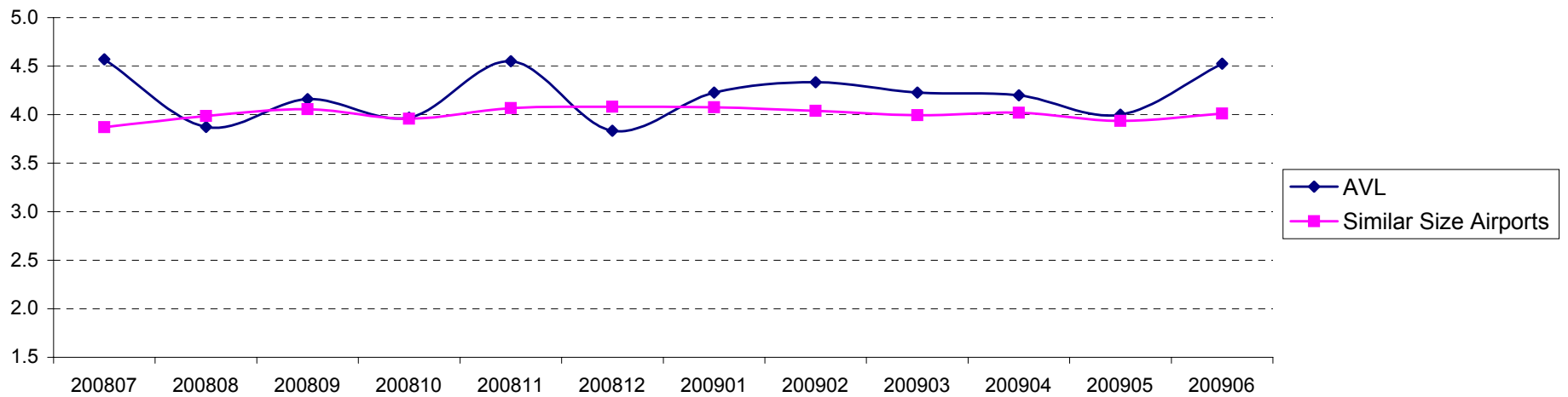


Concessions and Restrooms

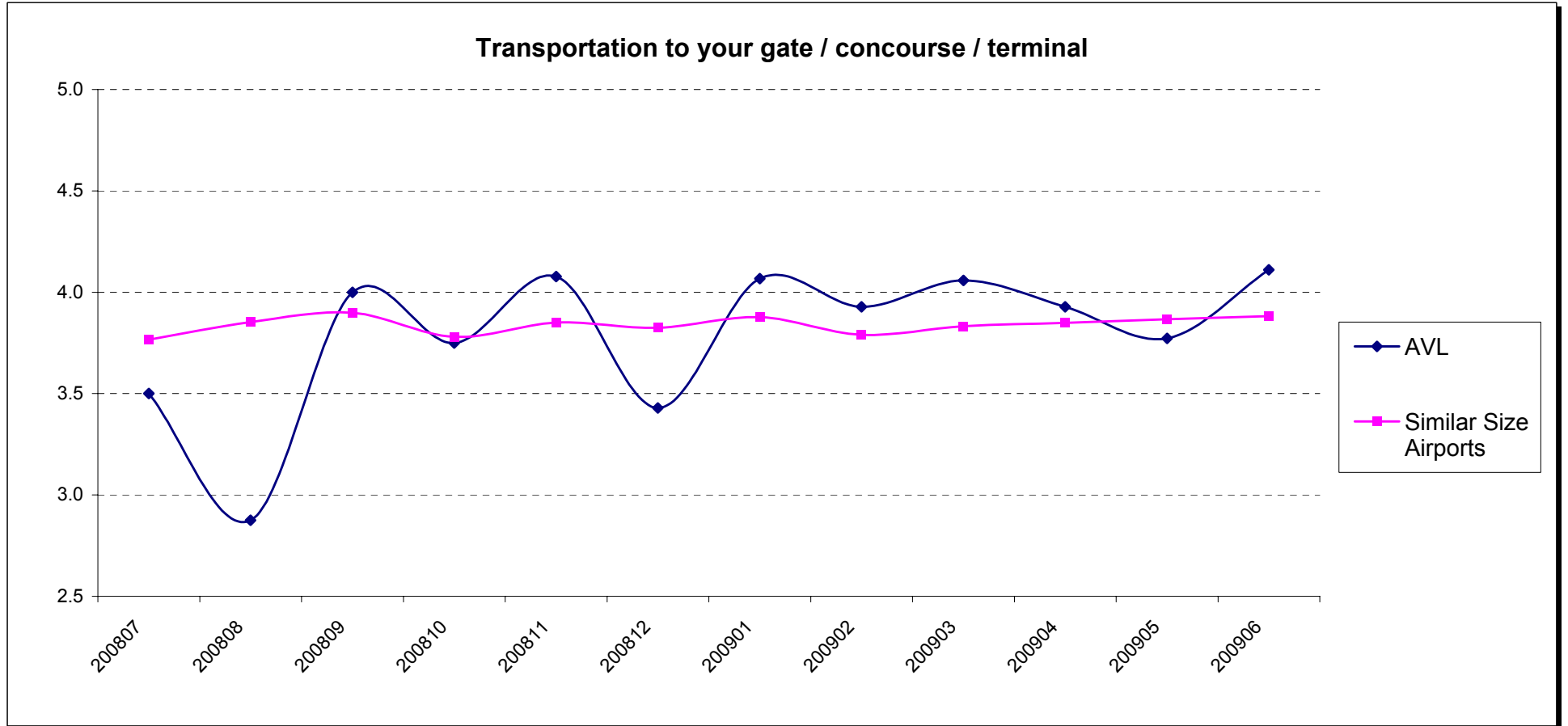
Concessions / Restaurants



Restrooms

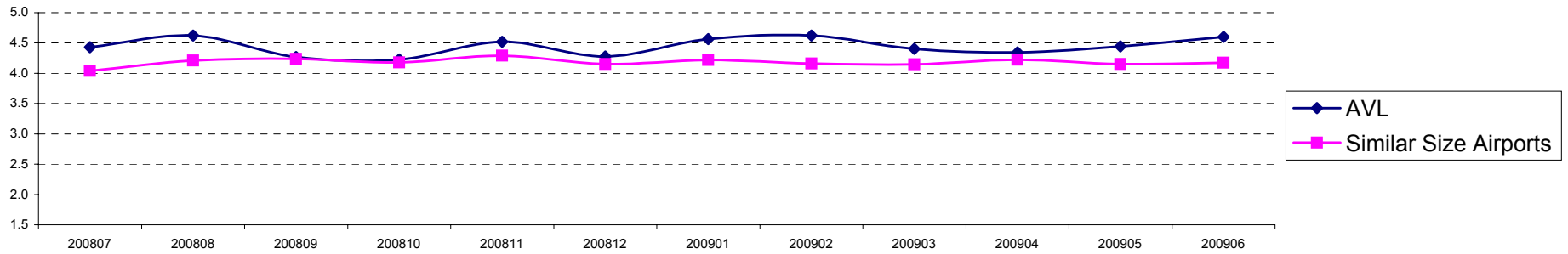


Transportation to Departure Gate

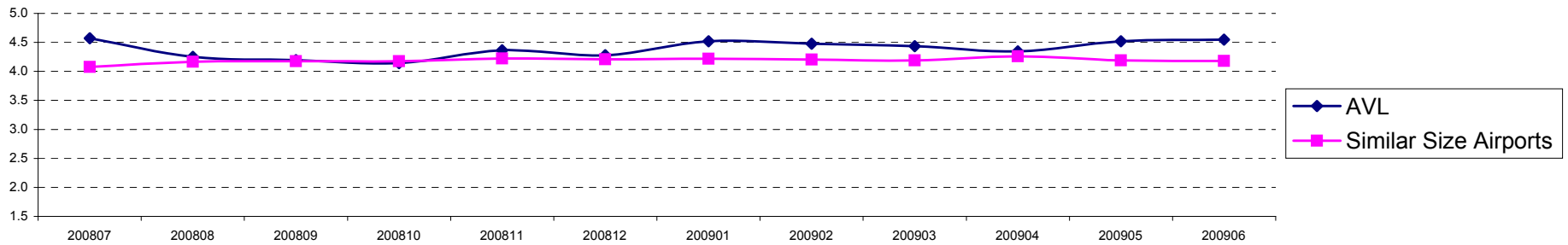


Airport Security

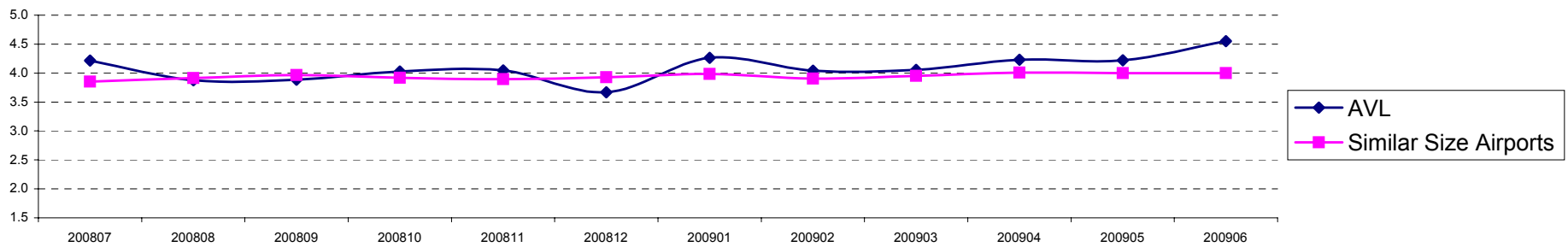
Security: Wait time at checkpoint



Security: Professionalism of security personnel



Security: Confidence in airport security procedures



Appendix A - Geographic Breakdown of Respondents

AK	1	PA	3
AL	2	SC	6
AR	3	SD	1
CA	2	TN	4
CO	4	TX	7
CT	1	UT	2
FL	11	VA	1
GA	1	VT	1
HI	1	WA	4
IA	2	WI	4
IL	4	CANADA	1
IN	1		
KS	1		
KY	1		
MA	2		
MD	1		
ME	3		
MI	11		
MN	4		
MT	3		
NC	161		
NJ	4		
NM	2		
NY	6		
OH	3		
OR	2		

Note: Only includes passengers who indicated state of residence

Appendix B - About Canmark

- Since 1993 Canmark Technologies has combined market research, programming, and technical expertise with thoughtful attention to client needs. Our problem-solving orientation has earned the respect of business clients and market researchers across North America.
- With an experienced staff of technical experts and project managers specializing in various fields of data capture and manipulation, programming and software development, web design and scripting, Canmark is able to leverage superior technology and know-how to support projects of all types and scope in the most cost-effective manner possible.
- Areas of expertise include survey development and delivery, project and data management services, requirements gathering, data sampling, paper and web forms management, custom lasering and printing, distribution logistics, data processing, custom programming for data cleansing, reporting and data analysis, and project consulting.
- We stand ready to meet your data needs, if you have any questions, please do not hesitate to contact us.

Appendix C - Contacts

North America & Europe

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