

Proposed 2015/2016 Budget

Greater Asheville Regional Airport Authority

March 13, 2015




Asheville
REGIONAL AIRPORT
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Agenda



General Statistics



Proposed FY 2015/2016 Operating Budget



Proposed FY 2015/2016 Capital Budget



Proposed FY 2015/2016 Reserve Funds



Proposed FY 2015/2016 Estimated Cash Balance

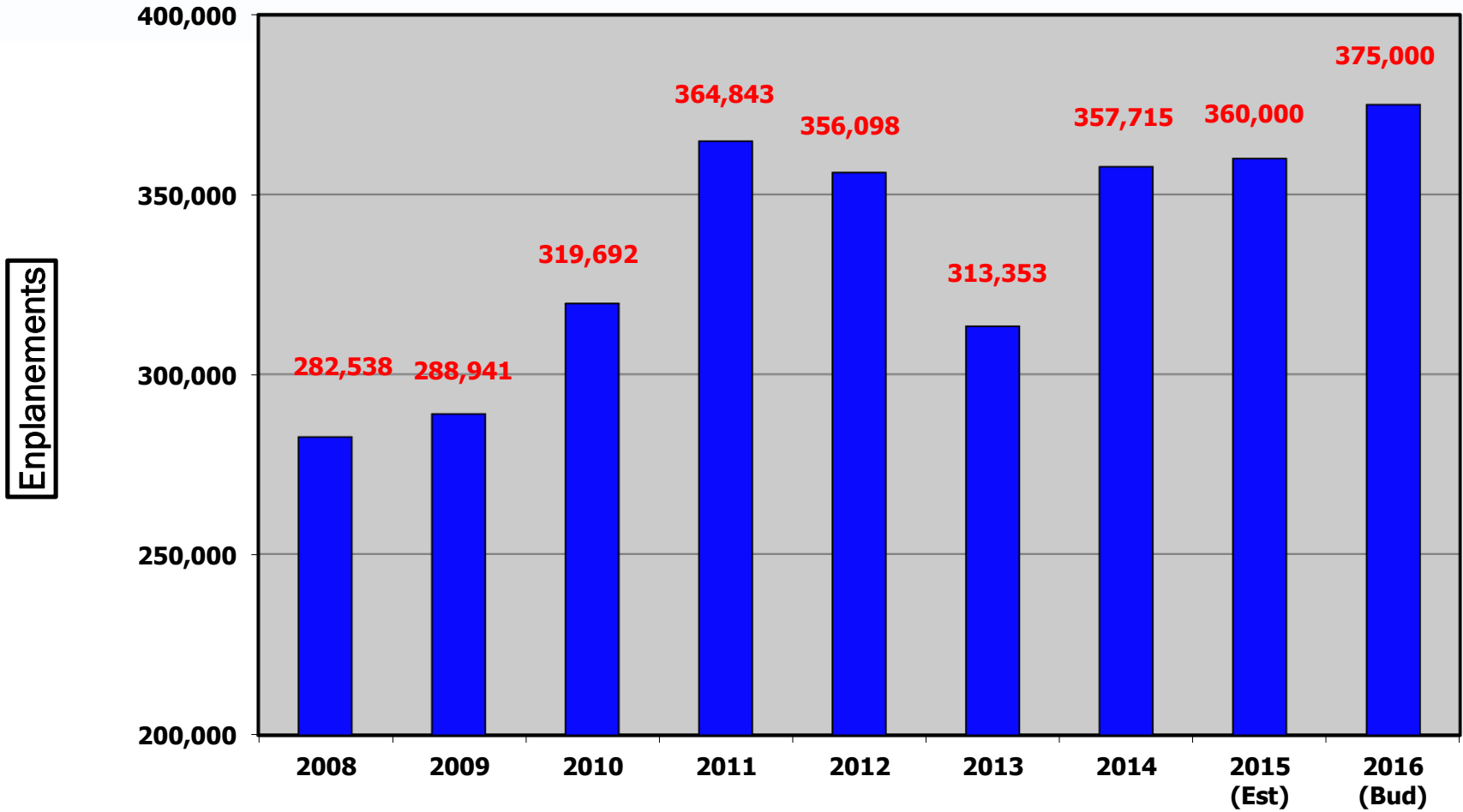


Proposed FY 2015/2016 Supplemental Fees



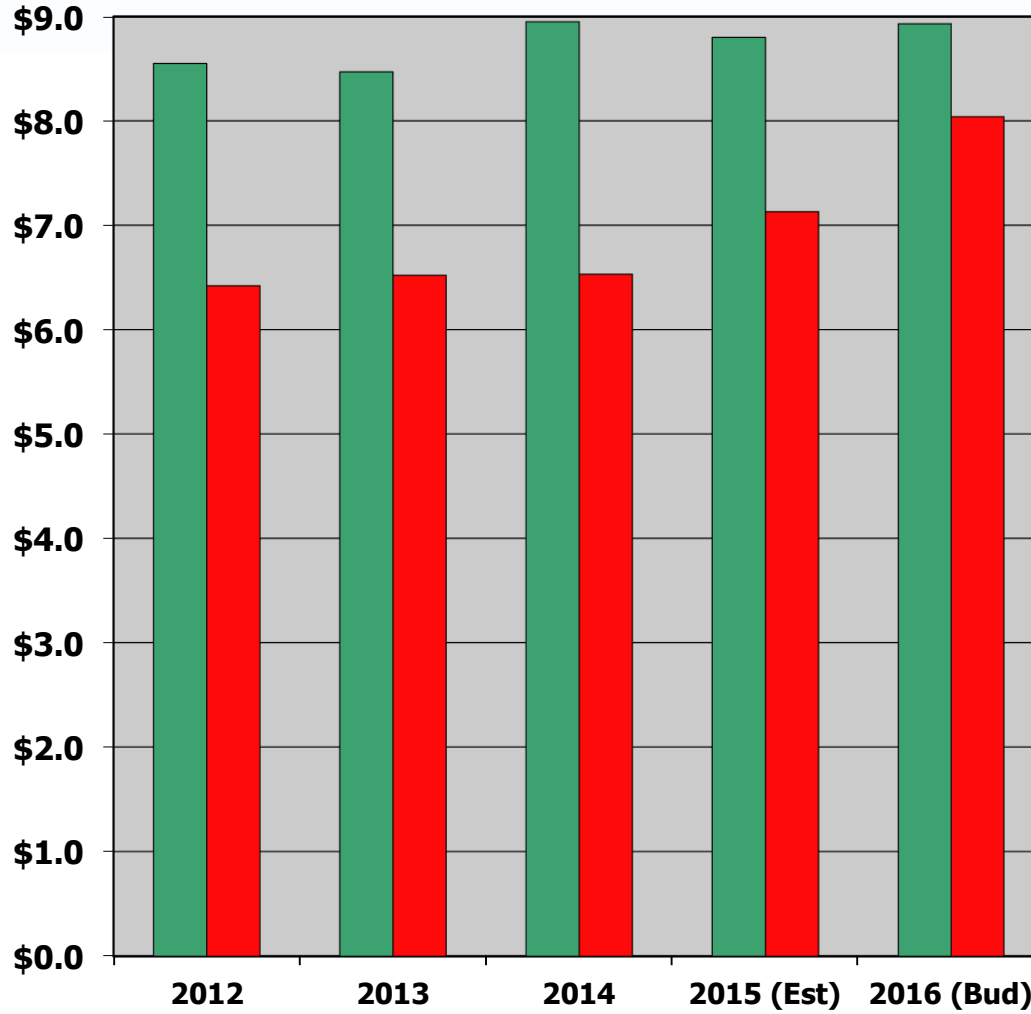
Questions and Comments

Passenger Traffic

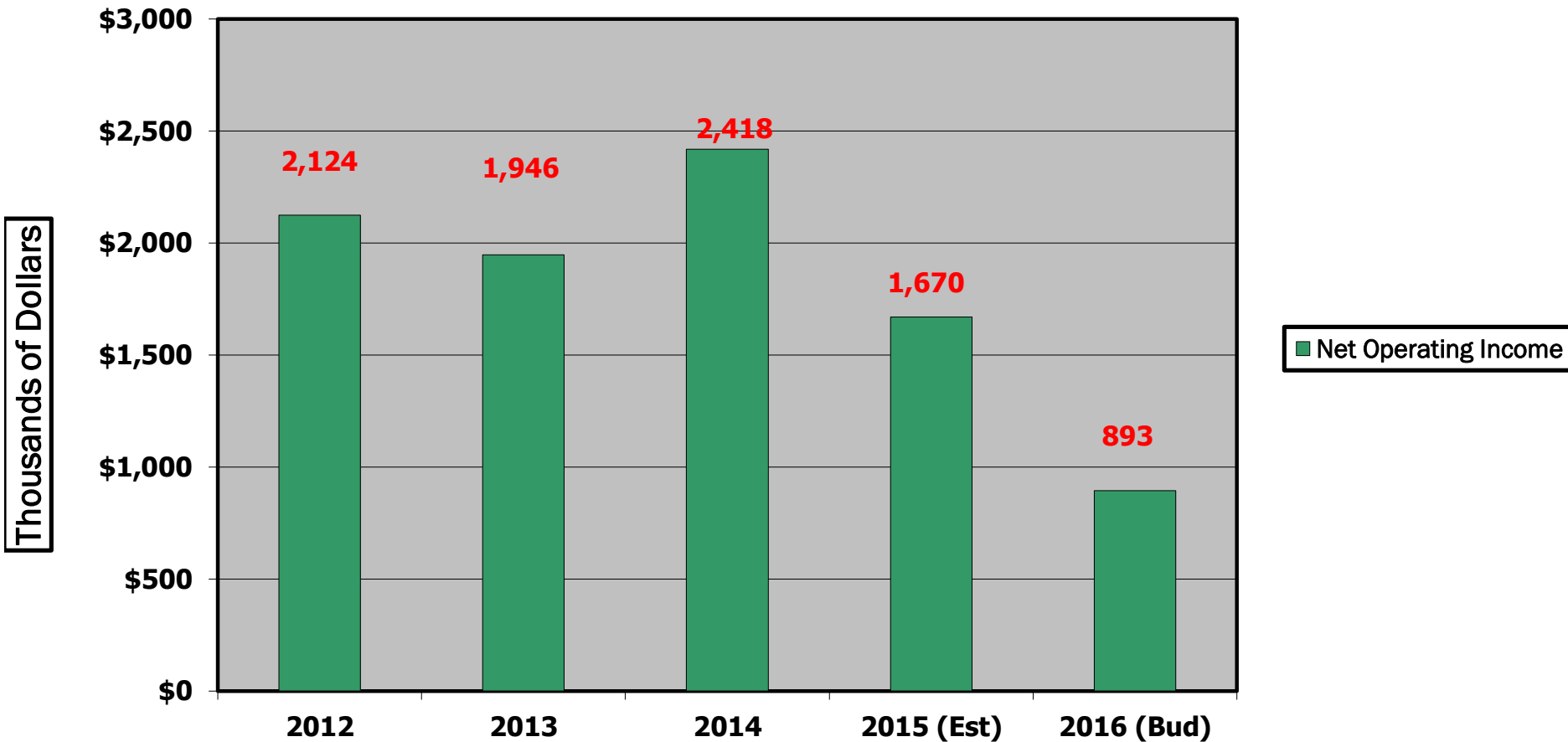


Operating Revenues/Expenses

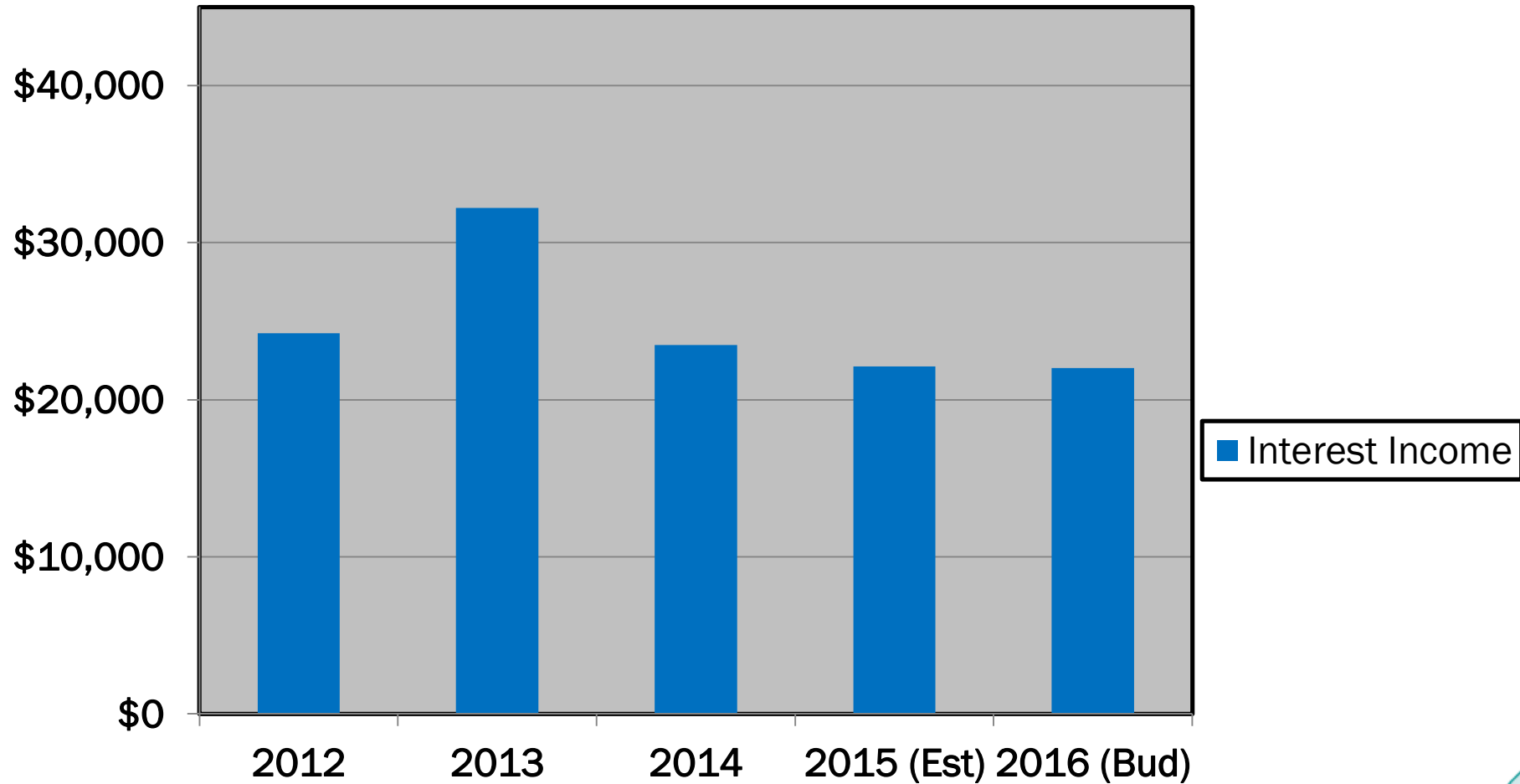
Millions of Dollars



Net Operating Income



Interest Income



Proposed Operating Budget

Basic Operating Budget Assumptions

OPERATING REVENUES:

- **Passenger enplanements – 375,000**
- **Public Parking revenues increased with higher estimated enplanements**
- **Advertising revenues continue to increase as result of advertising being brought in-house**

Basic Operating Budget Assumptions (cont'd)

OPERATING EXPENSES:

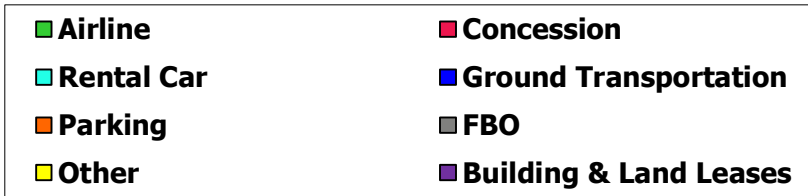
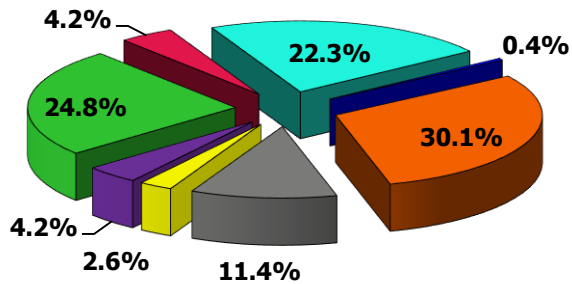
- **Full year of one FTE position added in FY 2015/2016**
- **Salary adjustment pool budgeted at 4.0%**
- **Higher Parking Management Fees and Custodial Supplies and Consumables with higher enplanements**

Proposed Operating Budget

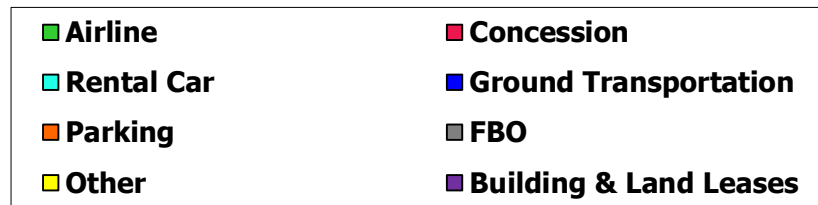
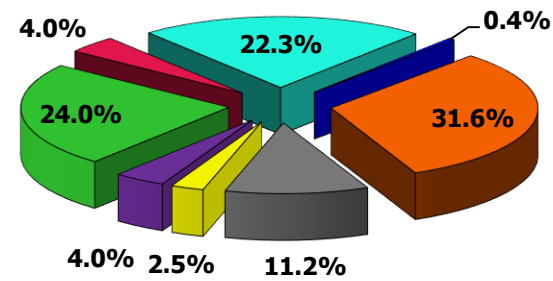
	Budget Amounts			Percent Change
	FY2014/2015	FY2015/2016	Difference	
<u>Revenues</u>				
Operating Revenues	\$ 8,547,942	\$ 8,931,462	\$ 383,520	4.5%
Investment Income	22,000	22,000	0	0.0%
Total Operating & Investment Revenues	8,569,942	8,953,462	383,520	4.5%
<u>Expenses</u>				
Operating Expenses	7,806,933	8,038,252	231,319	3.0%
Total Operating Expenses	7,806,933	8,038,252	231,319	3.0%
Net Operating & Investment Income	\$ 763,009	\$ 915,210	\$ 152,201	19.9%

Sources of Operating Revenue

FY 2015 (Est)

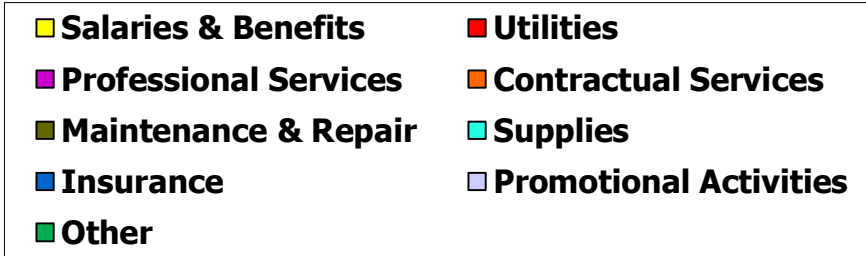
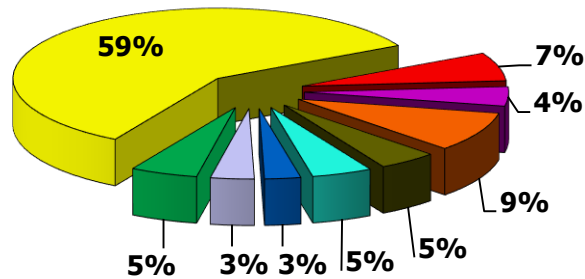


FY 2016 (Bud)

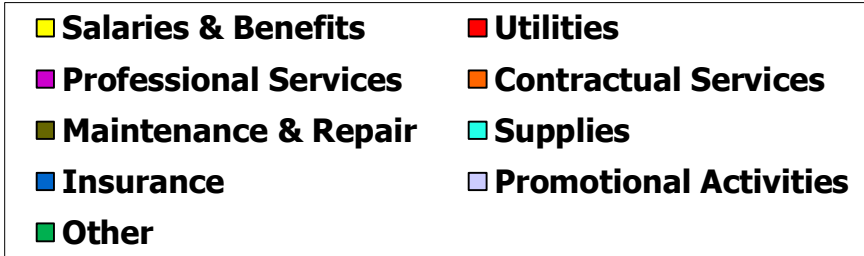
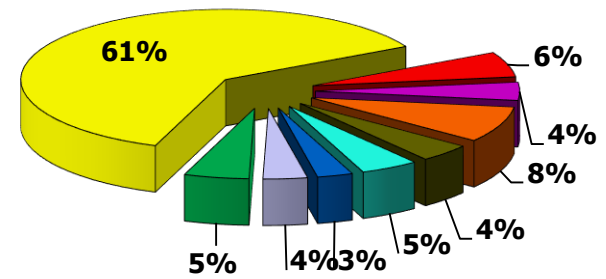


Operating Expenses by Category

FY 2015 (Est)

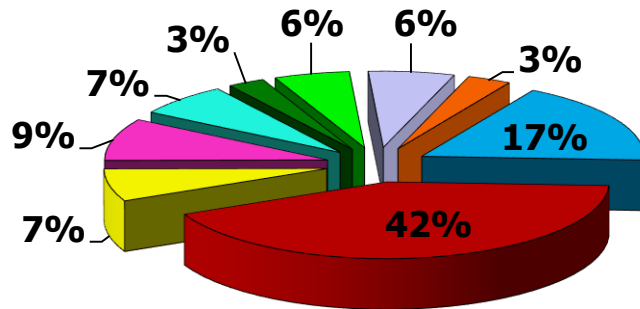


FY 2016 (Bud)



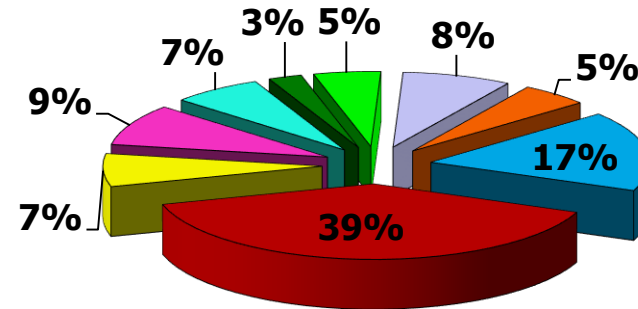
Operating Expenses By Department

FY 2015 (Est)



- Public Safety
- Operations & Maintenance
- Executive
- Information Technology
- Marketing and Public Relations
- Guest Services
- Finance
- Administration
- Development

FY 2016 (Bud)



- Public Safety
- Operations & Maintenance
- Executive
- Information Technology
- Marketing and Public Relations
- Guest Services
- Finance
- Administration
- Development

Proposed Capital Budget

Proposed Capital Budget

Description	Total	Funding Source				
		FAA-AIP Entitlements	FAA-AIP Discretionary	NCDOT Grants	Currently Approved PFC's	Airport Funds
-	-	-	-	-	-	-
Capital Improvements (1)	-					
Airfield Redevelopment - Bid Package 3	\$ 7,798,120	\$ 1,500,000	\$ 6,298,120	\$ -	\$ -	\$ -
Total Capital Improvements	7,798,120	1,500,000	6,298,120	-	-	-

(1) All purchases of Capital Improvements will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.

Proposed Capital Budget (cont'd)

Description	Total	Funding Source				
		FAA- AIP Entitlements	FAA- AIP Discretionary	NCDOT Grants	Currently Approved PFC's	Airport Funds
Renewal and Replacement						
ARFF Truck	1,000,000	300,000	274,750			425,250
Turnout Gear Replacement-Phase 2	10,345					10,345
Board Room Chairs	8,000					8,000
Brochure Rack Display	15,000					15,000
Board Room Technology Refresh	7,200					7,200
Accounting & Financial System Replacement	350,000					350,000
Disaster Recovery & Backup	49,000					49,000
LCD Upgrades-Phase 4	35,500					35,500
Wireless System Upgrade	45,000					45,000
Vehicle Replacement	43,040					43,040
LED Lighting – Gates 4-7	22,436					22,436
Old DPS Demo and Water Line	56,000					56,000
						-
Total Renewal and Replacement	1,641,521	300,000	-	274,750	-	1,066,771
Total	\$ 9,439,641	\$ 1,800,000		\$ 6,572,870	\$ -	\$1,066,771

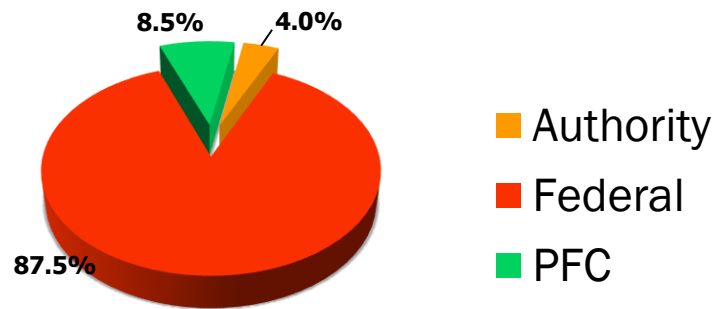
Carry-Over Capital Projects

Description	Amount	Estimated Spending Through 6/30/2015	Estimated Balance to Carryover	FAA-AIP Entitlement	FAA-AIP Discretionary	NC DOT Grants	PFC'S Currently Approved	Airport Funds
	Authorized							
Airfield Redevelopment-Bid Package 2 (1)	13,057,678	3,500,000	9,557,678		9,557,678			-
TOTAL CARRYOVER	\$ 13,057,678	\$ 3,500,000	\$9,557,678		\$ 9,557,678			

(1) Represents current estimated amounts. Related contracts requiring Board approval will be presented to the Board before implementation.

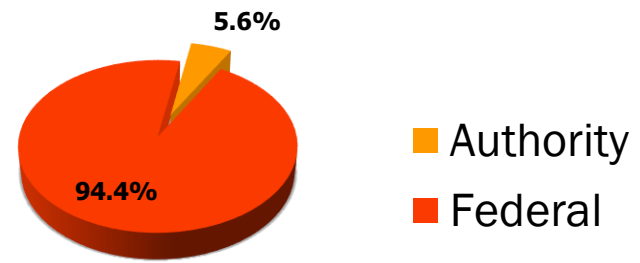
Capital Funding Sources

FY 2015 (Est)



Authority's Contribution - \$592,867

FY 2016 (Bud)



Authority's Contribution - \$1,066,771

Although PFC's will not be expended toward capital projects during FY2016, the Authority will continue to collect these funds from the airlines



Reserve Funds

Operations & Maintenance Reserve

- **Description and Justification**
 - Established to cover fluctuations in cash flow and provide quick access to additional operational cash.
- **Equivalent to 6 months of budgeted FY 2015/2016 operating expenses.**
 - \$4,019,126 for FY 2015/2016

Emergency Repair Reserve

- **Description and Justification**
 - Established to cover emergency repairs and provide ready access to the required cash.
- **\$650,000 for FY 2015/2016**

Estimated Cash Balance

Cash Balance

	<u>Amount</u>	
Estimated Cash & Investment Balance at June 30, 2015		\$ 17,500,000
Plus: Net Operating & Investment Revenues		915,210
Less Other Costs:		
Business Development Costs	(300,000)	
Contingency	(100,000)	
Debt Service	<u>(626,823)</u>	(1,026,823)
Plus Non-Operating Revenues:		
Passenger Facility Charges	1,642,500	
Customer Facility Charges	<u>1,250,000</u>	2,892,500
Plus Capital Contributions:		
Federal Grants - AIP Entitlements	1,800,000	
Federal Grants - AIP Discretionary Funds	<u>16,130,548</u>	17,930,548

Cash Balance (cont'd)

Less Capital Costs:

Capital Improvements	(7,798,120)	
Equipment and Small Capital Outlay Fund	-	
Renewal and Replacements	(1,641,521)	
Carryover Projects From FY2015	<u>(9,557,678)</u>	(18,997,319)

Estimated Cash & Investment Balance at June 30, 2016

19,214,116

Estimated Restricted Cash at June 30, 2016

2,000,000

Reserves:

Operations & Maintenance Reserve (6 Months)

4,019,126

Emergency Repair Reserve

650,000

Estimated Unrestricted Undesignated Cash & Investments at June 30, 2016

\$ 12,544,990

Supplemental Fees

Proposed FY 2015/2016 Fees

	FY 2014/2015 Current Fees		FY 2015/2016 Proposed Fees	
	Cost	Per	Cost	Per
Maintenance				
Scissor Lift	\$ 100.00	day	\$ 100.00	day
Large ADA Ramp Rental	\$ 100.00	use	\$ 100.00	use
Air Stair Rental	\$ 100.00	use	\$ 100.00	use
Volvo Wheel Loader	\$ 150.00	use	\$ 150.00	use
Fork-lift	\$ 100.00	use	\$ 100.00	use
Pallet Jack	\$ 50.00	use	\$ 50.00	use
Tenant Sweeper	\$ 125.00	hour	\$ 125.00	hour
Service Truck	\$ 50.00	hour	\$ 50.00	hour
Backhoe	\$ 100.00	hour	\$ 100.00	hour
Lighted X	\$ 200.00	day	\$ 200.00	day
Light Tower	\$ 150.00	day	\$ 150.00	day
Paint Stripper	\$ 100.00	hour	\$ 100.00	hour
Large Aircraft Removal Dolly	\$ 200.00	day	\$ 200.00	day
Small Aircraft Removal Dolly	\$ 100.00	day	\$ 100.00	day
Aircraft Jack	\$ 100.00	use	\$ 100.00	use
Cores	\$ 40.00	each	\$ 40.00	each
Keys	\$ 12.00	each	\$ 12.00	each
Large Dump Truck	\$ 200.00	hour	\$ 200.00	hour
Small Broom	\$ 200.00	hour	\$ 200.00	hour
Large Broom	\$ 300.00	hour	\$ 300.00	hour
Pressure Washer	\$ 125.00	hour	\$ 125.00	hour
Maintenance Labor Rate (1)	\$ 45.00	hour	\$ 45.00	hour
Security Escort Rate (1)	\$ 45.00	hour	\$ 45.00	hour

Proposed FY 2015/2016 Fees (cont'd)

	FY 2014/2015 Current Fees		FY 2015/2016 Proposed Fees	
	Cost	Per	Cost	Per
Department of Public Safety				
ARFF Apparatus for 1500 gal. or greater	\$ 250.00	hour	\$ 250.00	hour
ARFF Apparatus for less than 1500 gal.	\$ 150.00	hour	\$ 150.00	hour
Command, Police, and Ops support vehicles	\$ 100.00	hour	\$ 100.00	hour
Aircraft recover dolly	\$ 150.00	day	\$ 150.00	day
Maintenance Labor Rate (1)	\$ 45.00	hour	\$ 45.00	hour
Mutual Aid Agencies collected on their behalf		as incurred		as incurred
Replacement charges for AVL equipment/supplies		as incurred		as incurred
Information Technology (IT) Department				
IT Labor Rate - Non-Network (1)	\$ 40.00	hour	\$ 40.00	hour
IT Labor Rate - Network Related (1)	\$ 60.00	hour	\$ 60.00	hour
Cable Television (CATV) Signal Transport Fee	\$ 10.00	month	\$ 10.00	month
Cable Television-150+ Channels (2 & 3)	\$ 45.00	month	\$ 45.00	month
Dark Fiber per strand per 0-1000 ft	\$ 20.00	month	\$ 20.00	month
Dark Fiber per strand per 0-2000 ft	\$ 22.00	month	\$ 22.00	month
Dark Fiber per strand per 0-3000 ft	\$ 24.00	month	\$ 24.00	month
WiFi & SSID (required for WiFi Access) (2)	\$ 70.00	month	\$ 70.00	month
Internet Bandwidth-Not Dedicated (2 MB) (2)	\$ 50.00	month	\$ 50.00	month
Internet Bandwidth-Not Dedicated (5 MB) (2)	\$ 70.00	month	\$ 70.00	month
Internet Bandwidth-Not Dedicated (10 MB) (2)	\$ 125.00	month	\$ 125.00	month

Notes:

- (1) One Hour Minimum, Minimum of 3 hours charged after regular business hours.
- (2) Add \$120 for 2 hours of IT Labor for Setup & Configuration. Fees may be reduced when bundled with other services.
- (3) Add additional upgrades at cost.

Proposed FY 2015/2016 Fees (cont'd)

Identification Badge Fees and Charges	FY 2014/2015		FY 2015/2016	
	Current Fees		Proposed Fees	
	Cost	Per	Cost	Per
Initial Badge Issuance				
SIDA Badge	\$ 70.00		\$ 70.00	
Non-SIDA Badge	\$ 37.00		\$ 37.00	
Renewal of Badge				
SIDA Badge	\$ 37.00		\$ 37.00	
Non-SIDA Badge	\$ 37.00		\$ 37.00	
Lost Badge Replacement				
SIDA Badge (4)	\$ 85.00 / \$ 100.00		\$ 85.00 / \$ 100.00	
Non-SIDA Badge (5)	\$ 60.00 / \$ 75.00		\$ 60.00 / \$ 75.00	
Damaged Badge				
SIDA Badge (6)	\$ 37.00/\$45.00	-	\$ 37.00/\$45.00	
Non-SIDA Badge (6)	\$ 37.00/\$45.00	-	\$ 37.00/\$45.00	
Security Escort Training	\$ 25.00		\$ 25.00	
Lock-out Service (7)	\$ 25.00		\$ 25.00	

Notes:

- (4) \$85.00 for the first replacement badge, \$100.00 for the second replacement badge.
(5) \$60.00 for the first replacement badge, \$75.00 for the second replacement badge.
(6) \$37.00 for a damaged badge, \$45.00 if badge damaged due to negligence.
(7) \$25.00 Lock-out Service Charge applies after the first 2 free service calls.

Proposed FY 2015/2016 Fees (cont'd)

	FY 2014/2015			FY 2015/2016		
	Current Fees			Proposed Fees		
<u>Identification Badge Fees and Charges</u>	Cost	Per		Cost	Per	
<u>Parking</u>						
Long term	\$ 1.50	0 - 1 hour		\$ 1.50	0 - 1 hour	
	\$ 1.50	each add'l hour		\$ 1.50	each add'l hour	
	\$ 8.00	day		\$ 8.00	day	
	\$ 48.00	week		\$ 48.00	week	
Short term	\$ 1.00	1/2 hour		\$ 1.00	1/2 hour	
	\$ 12.50	day		\$ 12.50	day	
Employee Parking Rate	\$ 60 / \$50	new/renewal		\$ 60 / \$50	new/renewal	
Commuter Parking Rate	\$ 290 / \$275	new/renewal		\$ 290 / \$275	new/renewal	
Fines	up to \$1,000	day		up to \$1,000	day	
<u>Ground Transportation</u>						
Airport Ground Transportation Permit (8)	\$ 300	annual		\$ 300	annual	
Off-Airport Rental Car Fee	7.50%	of gross revenue		7.50%	of gross revenue	

Notes:

- (8) Flat fee of \$4,000 for companies with a vehicle fleet inclusive of a minimum of 5 charter coach vehicles with seating capacity greater than 20 seats

QUESTIONS?

March 13, 2015

BUDGET MESSAGE

To: Members of the Greater Asheville Regional Airport Authority

From: Lew S. Bleiweis, A.A.E., Executive Director

The attached budget for the fiscal year ending June 30, 2016 has been prepared with special consideration given to the safeguarding of the Greater Asheville Regional Airport Authority's assets and the reliability of the Authority's financial records, while maintaining the flexibility to allow the airport staff the tools to provide outstanding service to our passengers and tenants and the general public.

We are custodians of public funds and public funds should not be convenient to spend. With this in mind, every employee will follow the requirements of the Authority's Policies and Procedures and the approved budget when purchasing goods and services.

The intended goals of the operations set forth in the attached budget are to continue the excellent safety record at the Asheville Regional Airport and to provide the best facilities possible to enhance the growth of the Airport and to thereby benefit the entire community served by the Airport.

The following narrative contains brief explanations and insights related to the preparation of this budget:

ASSUMPTIONS

Operating revenues are budgeted to increase 4.5% from the prior year's budget. Passenger enplanements are projected to increase 7.1% from 350,000 budgeted for FY2014/2015 to 375,000 budgeted for FY2015/2016.

Parking revenue is projected to increase with the budgeted increase in enplanements. Advertising revenues are budgeted to increase as well.

Budgeted operating expenses are expected to increase 3.0%. A salary adjustment pool of 4.0% is budgeted. Also, an additional custodial position is budgeted for FY2015/2016.

OPERATING REVENUE

Investment Income:

Interest rates are assumed to remain low in FY2015/2016.

Space Rent-Non Airline:

All line items listed are at the lease rates in effect for the new fiscal year.

Space Rent-Airline:

Airline space rentals are estimated to remain at levels similar to the previous fiscal year.

Concessions:

Advertising revenues are budgeted to increase as a result of advertising being brought in-house in the previous fiscal year. Also, the budget assumes that the Authority will receive income in accordance with the MAG provided in the food and gift agreement with Paradies, plus an estimated percentage of food and gift sales based on actual experience. The other line items are based on current agreements and/or historical averages.

Auto Parking:

Public Parking is budgeted to increase with the budgeted increase in enplanements.

Rental Car-Car Rentals:

Rental car minimum annual guarantees (MAGs) are based on the current agreements with the MAGs being based on the greater of the year three guarantee amounts or 90% of the prior year's Percentage Fee.

Rental Car-Facility Rent:

Budget estimates are based on the current rental car agreements. The current contracts provide that these facility rents be increased annually by the greater of the CPI or 3.5%. The Common Area Maintenance (CAM) fees are based on those included in the Operations Department budget.

Commercial Ground Transportation:

The revenues from Ground Transportation Fees, Employee Parking, and Commuter Parking are based on Staff estimates.

Landing Fees:

Landing Fees are estimated based on landed weights projected by the airlines. Landing Fees are charged based on 1,000 pounds of airlines gross landed weight.

FBOs:

The FBO fees are based on the current agreements with Landmark.

Building Leases:

All estimates are backed by current leases in place.

Land Leases:

All estimates are backed by current leases in force.

Other Leases/Fees:

LEO Services are based on actual hours and the \$20 hourly rate currently contracted with TSA. Airline Security Fees are budgeted to increase with the budgeted increase in LEO personnel costs. Telecommunication Fees are based on estimated tenant usage of Authority provided phone, data and cable service. Other items are estimates based on historical data.

OPERATING EXPENSES**Personnel Services:**

Payroll costs are based on current salaries for all employees, plus estimated longevity bonuses. In addition, a full year of personnel costs is included in the FY2015/2016 budget for the additional custodial position. A salary adjustment pool of 4.0% is budgeted for FY2015/2016. Overtime is estimated by Department Directors based on historical amounts. Benefits are estimated for each benefit type to better manage benefit costs. Total benefits are approximately 48% of payroll.

Professional Services:

Professional Services are estimated by Staff based on known events and historical data.

Contractual Services:

Contractual Services includes the cost of the parking management, maintenance agreements, uniform cleaning services, and other contractual services. Budgeted amounts are estimated based on agreements and/or historical data.

Travel and Training:

The estimate for employee training and various educational conferences has been prepared by each Department Director using known facts and historical information.

Communications and Freight:

Telecommunications and Postage expense are estimated by Staff using known facts and historical information.

Rents and Leases:

The estimate for rents and leases is based on current copier and postage machine lease agreements.

Insurance:

Overall costs of business insurance premiums are not expected to increase over current year costs.

Utility Services:

Utility Services are estimated based on the latest historical data.

Repairs and Maintenance:

This line item, the timing and amount of which is always difficult to predict, has been estimated by the Director of Operations and other department heads to account for repairs and maintenance anticipated for FY2015/2016.

Printing and Binding:

This estimate is based on known needs and historical data.

Promotional Activities:

These activities represent media advertising, community sponsorships, and tenant and employee events, and are based on planned activities for FY2015/2016.

Other Current Charges and Obligation:

This estimate includes credit card and bank fees, in-house advertising expenses, legal notices and advertising, and Board meeting expenses. It is estimated based on historical data.

Operating Supplies:

This estimate is prepared by each Department Director based on known events and historical data.

Books, Publications, Subscriptions, Memberships:

This estimate is prepared by each Department Director using historical data and known events and facts.

EMERGENCY REPAIR

This is an estimate to cover any unplanned, emergency repairs. The amount is based on historical costs.

CONTINGENCY

This is an estimate to cover any unknown expense. The amount is determined by the Executive Director.

CAPITAL BUDGET

The Capital Budget items were generated by the Department Directors and include those capital improvement projects in the approved five year capital improvement plan for FY2015/2016. Explanations and justifications for new capital projects are included on the Capital Budget Request sheets.

To be conservative, the FY2015/2016 Capital Budget includes the full \$7,798,120 estimated cost for the Airfield Redevelopment-Bid Package 3. However, staff expects little of this work to be accomplished in FY2015/2016.

Any capital improvement project will be subject to final approval by the Board prior to project initiation, in accordance with the Authority's Policies and Procedures.

DEBT SERVICE

Debt Service represents payments required by our bond agreement for the Rental Car Maintenance and Storage Facility.

BUSINESS DEVELOPMENT

Business Development represents costs to provide incentives for advertising, waiver of fees, etc. to airlines for new air service.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
2015-2016
BUDGET ORDINANCE**

BE IT ORDAINED by the Greater Asheville Regional Airport Authority that, pursuant to Section 159-13 of the General Statutes of North Carolina, the 2015-2016 Budget Ordinance of the Airport Authority is hereby set forth as follows:

Section 1. The following amounts are hereby appropriated for the operation of the Greater Asheville Regional Airport Authority for the fiscal year beginning July 1, 2015 and ending June 30, 2016 in accordance with the following schedules:

EXPENDITURES

Administration Department	\$ 647,845
Development Department	409,472
Executive Department	567,861
Finance Department	397,910
Guest Services Department	198,011
Information Technology Department	719,323
Marketing Department	538,695
Operations Department	3,096,287
Public Safety Department	1,387,848
Emergency Repair Costs	75,000
Reimbursable Costs	214,000
Carry-over Capital Expenditures from Prior Year	9,557,678
Capital Improvement	7,798,120
Renewal and Replacement	1,641,521
Business Development	300,000
Debt Service	626,823
Contingency	100,000
Total Expenditures	<hr/> \$28,276,394 <hr/>

Section 2. It is estimated that the following revenues will be available for the fiscal year beginning July 1, 2015 and ending June 30, 2016.

REVENUES

Administration (Interest Income)	\$ 22,000
Terminal	4,092,542
Airfield	810,753
General Aviation	1,009,468
Parking Lot	2,861,100
Other	157,600
Reimbursable Costs	214,000
Passenger Facility Charges	1,642,500
Customer Facility Charges	1,250,000
Federal Grants – AIP Entitlements	1,800,000
Federal Grants – AIP Discretionary Funds	16,130,548
NC Department of Transportation Grants	0
Transfer to GARAA Cash/Investments	(1,714,117)
Total Revenues	<u><u>\$28,276,394</u></u>

Section 3. The Budget Officer is hereby authorized to transfer appropriations as contained herein under the following conditions:

- a. He may transfer amounts between line item expenditures within a budget ordinance line item without limitation and without a report being required. These changes should not result in increased recurring obligations such as salaries.
- b. He may transfer amounts up to \$60,000 from contingency appropriations to other budget ordinance line items within the same fund. He must make an official report on such transfers at the next regular meeting of the board.

Section 4. This Budget Ordinance shall be entered in the minutes of the Greater Asheville Regional Airport Authority and within five (5) days after its adoption copies shall be filed with the Finance Officer, the Budget Officer and the Clerk to the Board of the Greater Asheville Regional Airport Authority as described in G.S. 159-13.

Section 5. This ordinance shall become effective on July 1, 2015.

Adopted this 10th day of April, 2015.

Robert C. Roberts, Chair

Attested by:

Ellen Heywood, Clerk to the Board

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
OPERATING SUMMARY
FY 2015/2016 BUDGET**

	Budget Amounts			Percent Change
	FY2014/2015	FY2015/2016	Difference	
<u>Revenues</u>				
Operating Revenues	\$ 8,547,942	\$ 8,931,462	\$ 383,520	4.5%
Investment Income	22,000	22,000	-	0.0%
Total Operating & Investment Revenues	8,569,942	8,953,462	383,520	4.5%
<u>Expenses</u>				
Operating Expenses	7,806,933	8,038,252	231,319	3.0%
Total Operating Expenses	7,806,933	8,038,252	231,319	3.0%
Net Operating & Investment Income	\$ 763,009	\$ 915,210	\$ 152,201	19.9%

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2015-2016**

	Historical, Actual Revenue			FY 2014-2015			Proposed Budget Fiscal Year 2015-2016	Difference Est FY14-15 To Budget FY15-16	Difference Bud FY14-15 To Budget FY15-16
	Fiscal Year 2011-2012	Fiscal Year 2012-2013	Fiscal Year 2013-2014	Fiscal Year 2014-2015 Budget	11/30/14 FYTD Actual Revenue	5 Projection for Full Fiscal Year			
Revenue Sources									
Investment Income									
Interest Income	\$ 24,230	\$ 32,193	\$ 23,493	\$ 22,000	\$ 9,209	\$ 22,101	\$ 22,000	(101)	-
Total Investment Income	24,230	32,193	23,493	22,000	9,209	22,101	22,000	(101)	-
Terminal Space Rentals - Non-Airline									
FAA Tower Rent	118,741	122,292	125,947	129,731	53,498	128,395	125,551	(2,844)	(4,180)
TSA Space	87,404	87,404	87,404	87,404	36,418	87,404	91,921	4,517	4,517
Federal Express	60	60	60	60	25	60	60	-	-
Total Terminal Space Rentals - Non-Airline	206,205	209,756	213,411	217,195	89,941	215,859	217,533	1,674	338
Terminal Space Rentals - Airline									
Facility/Services/Hold Room Charges	681,802	738,128	821,033	830,000	427,995	924,451	870,000	(54,451)	40,000
Loading Bridge Fees (includes FGP & PC Air)	117,374	62,344	38,924	40,000	14,796	31,079	30,000	(1,079)	(10,000)
Apron Fees	224,988	198,211	157,334	180,000	62,147	130,494	130,000	(494)	(50,000)
US Airways (Counter/Office/Queue)	78,244	87,745	89,450	90,000	38,123	91,496	93,000	1,504	3,000
Delta Air Lines (Counter/Office/Queue)	83,801	93,976	95,802	96,000	40,831	97,994	99,000	1,006	3,000
United/SkyWest/Continental (Counter/Office/Queue)	84,167	73,261	47,736	48,000	20,345	48,828	49,000	172	1,000
Allegiant (Counter/Office/Queue)	-	4,825	13,952	16,000	7,148	23,229	21,706	(1,523)	5,706
Worldwide (Office)	-	-	-	-	-	-	5,146	5,146	5,146
AirTran (Counter/Office/Queue)	8,079	-	-	-	-	-	-	-	-
American (Counter/Office/Queue)	5,239	-	-	-	-	-	-	-	-
Turn Fees-Non-Scheduled Airlines	7,995	16,195	9,568	-	-	-	-	-	-
Total Terminal Space Rentals - Airline	1,291,689	1,274,685	1,273,799	1,300,000	611,385	1,347,571	1,297,852	(49,719)	(2,148)
Concessions									
Food & Beverage, Gift, Info	110,572	99,105	126,766	105,000	60,691	122,612	125,000	2,388	20,000
Advertising	84,107	110,646	119,248	165,000	92,831	222,794	200,000	(22,794)	35,000
Brochure Sales	21,405	27,455	25,360	26,500	9,930	23,832	26,500	2,668	-
Guest Services	3,067	2,763	3,022	3,285	1,521	3,650	1,100	(2,550)	(2,185)
Art in the Airport	160	134	236	-	(15)	(36)	-	36	-
Baggage Cart	28	-	-	-	-	-	-	-	-
Sanitary Machines	85	49	67	80	45	107	80	(27)	-
Massage Chairs & Phone Charger (SmarteCarte)	100	-	-	-	-	-	-	-	-
ATM	1,540	1,362	1,167	1,100	494	1,186	1,100	(86)	-

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2015-2016**

	Historical, Actual Revenue			FY 2014-2015			Proposed Budget Fiscal Year 2015-2016	Difference Est FY14-15 To Budget FY15-16	Difference Bud FY14-15 To Budget FY15-16
	Fiscal Year 2011-2012	Fiscal Year 2012-2013	Fiscal Year 2013-2014	Fiscal Year 2014-2015 Budget	11/30/14 FYTD Actual Revenue	5 Projection for Full Fiscal Year			
Revenue Sources									
Total Concessions	221,064	241,514	275,866	300,965	165,496	374,145	353,780	(20,365)	52,815
Auto Parking									
Public Parking	2,586,409	2,486,102	2,802,404	2,500,000	1,300,712	2,626,450	2,800,000	173,550	300,000
Commuter Parking	18,852	18,162	18,725	19,725	1,578	21,000	20,000	(1,000)	275
Total Auto Parking	2,605,261	2,504,264	2,821,129	2,519,725	1,302,290	2,647,450	2,820,000	172,550	300,275
Rental Car									
Rental Car - Car Rentals									
All Companies % (Signatory)	-	-	-	-	-	-	-	-	-
Avis MAG	250,417	258,333	245,250	244,000	101,667	244,000	244,000	-	-
Hertz MAG	441,750	463,942	426,108	422,500	176,042	422,500	422,500	-	-
Enterprise MAG	216,010	267,446	252,301	250,000	104,391	252,300	256,256	3,956	6,256
Budget MAG	165,555	170,501	161,918	161,100	67,125	161,100	161,100	-	-
National/Alamo MAG	253,056	260,649	247,534	246,284	102,618	246,284	256,359	10,075	10,075
Avis %	-	-	-	-	-	-	-	-	-
Hertz %	-	-	-	-	-	-	-	-	-
Enterprise %	87,491	15,942	32,122	-	-	-	-	-	-
Budget %	-	-	20,901	-	-	-	-	-	-
National/Alamo %	-	-	16,620	-	-	-	-	-	-
Off Airport % - Thrifty	17,377	16,392	16,510	14,000	10,495	25,189	20,000	(5,189)	6,000
Off Airport % - U Save	614	-	-	-	-	-	-	-	-
Off Airport % - Dollar	5,192	4,348	10,632	9,000	7,480	17,951	15,000	(2,951)	6,000
Subtotal Car Rentals	1,437,462	1,457,553	1,429,896	1,346,884	569,817	1,369,324	1,375,215	5,891	28,331
Rental Car - Facility Rent									
Avis (Counter & Office)	30,500	32,316	33,533	34,707	14,012	33,628	35,821	2,193	1,114
Hertz (Counter & Office)	32,072	37,019	38,658	40,011	16,153	38,767	41,295	2,528	1,284
Enterprise (Counter & Office)	25,631	28,844	30,079	31,132	12,569	30,164	32,131	1,967	999
Vanguard/National/Alamo (Counter & Office)	31,928	37,105	38,769	40,126	16,199	38,879	41,413	2,534	1,287
Budget (Counter & Office)	28,843	34,164	35,761	37,023	14,943	35,862	38,211	2,349	1,188
Avis (Ready/Return)	8,103	7,821	7,625	7,772	3,138	7,530	8,021	491	249
Hertz (Ready/Return)	13,360	12,580	13,377	14,086	5,687	13,649	14,538	889	452
Enterprise (Ready/Return)	9,095	11,681	11,966	12,143	4,903	11,766	12,533	767	390

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2015-2016**

Revenue Sources	Historical, Actual Revenue			FY 2014-2015			Proposed Budget Fiscal Year 2015-2016	Difference Est FY14-15 To Budget FY15-16	Difference Bud FY14-15 To Budget FY15-16
	Fiscal Year 2011-2012	Fiscal Year 2012-2013	Fiscal Year 2013-2014	Fiscal Year 2014-2015 Budget	11/30/14 FYTD Actual Revenue	5 Projection for Full Fiscal Year			
Vanguard/National/Alamo (Ready/Return)	9,747	9,635	10,209	10,686	4,314	10,354	11,029	675	343
Budget (Ready/Return)	6,571	6,802	7,040	7,286	2,942	7,060	7,520	460	234
Avis (Service Facility)	36,640	35,313	35,144	36,066	14,560	34,944	37,223	2,279	1,157
Hertz (Service Facility)	61,402	59,980	63,394	66,332	26,779	64,270	68,460	4,190	2,128
Enterprise (Service Facility)	42,748	55,368	57,071	58,040	23,432	56,236	59,902	3,666	1,862
Budget (Service Facility)	29,622	26,695	27,347	28,613	11,551	27,723	29,531	1,808	918
Vanguard/National/Alamo (Service Facility)	45,716	46,349	48,579	50,588	20,423	49,015	52,211	3,196	1,623
Avis CAM fee	15,909	13,757	11,952	-	3,607	8,656	-	(8,656)	-
Hertz CAM fee	17,624	15,353	17,345	-	7,227	17,345	-	(17,345)	-
Enterprise CAM fee	12,403	14,068	15,411	-	5,698	13,676	-	(13,676)	-
Vanguard/National/Alamo CAM fee	21,265	17,263	13,452	-	5,716	13,719	-	(13,719)	-
Budget CAM fee	8,236	6,995	8,401	-	4,247	10,193	-	(10,193)	-
Common Area Maintenance (Service Facility)				62,678			59,453	59,453	(3,225)
Subtotal Facility Rent	487,415	509,108	525,113	537,289	218,098	523,436	549,291	25,855	12,002
Total Rental Car	1,924,877	1,966,661	1,955,009	1,884,173	787,916	1,892,760	1,924,506	31,746	40,333
Commercial Ground Transportation									
Employee Parking	13,075	18,266	14,826	13,900	2,940	13,900	11,100	(2,800)	(2,800)
Ground Transportation Fees	37,062	24,389	31,800	23,800	10,500	23,000	30,000	7,000	6,200
Total Commercial Ground Transportation	50,137	42,655	46,626	37,700	13,440	36,900	41,100	4,200	3,400
Landing Fees									
Delta Air Lines	248,194	265,940	279,278		100,044	202,109	187,379	(14,731)	187,379
Air Tran	26,851	-			-	-		-	-
US Airways	207,449	210,521	230,793		76,934	155,423	158,519	3,096	158,519
SkyWest / United	92,853	70,668	69,175		33,818	68,319	59,968	(8,352)	59,968
Allegiant	-	20,793	51,807		38,765	93,012	129,238	36,225	129,238
American	2,976	-	-		-	-		-	-
Total Scheduled Carriers	-	-	-	565,000	-	-	-	-	(565,000)
Charter Fees	9,322	5,087	1,863	1,500	-	-	1,500	1,500	-
Total Landing Fees	587,645	573,009	632,916	566,500	249,561	518,864	536,603	17,739	(29,897)
FBOs									
Percentage Fee	22,439	18,242	19,122	18,000	10,229	24,550	20,000	(4,550)	2,000
T-Hangar	77,873	80,096	81,375	82,024	34,177	82,024	83,090	1,066	1,066

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2015-2016**

	Historical, Actual Revenue			FY 2014-2015			Proposed Budget Fiscal Year 2015-2016	Difference Est FY14-15 To Budget FY15-16	Difference Bud FY14-15 To Budget FY15-16
	Fiscal Year 2011-2012	Fiscal Year 2012-2013	Fiscal Year 2013-2014	Fiscal Year 2014-2015 Budget	11/30/14 FYTD Actual Revenue	5 Projection for Full Fiscal Year			
Revenue Sources									
Bulk Hangar #1	109,224	112,342	114,137	115,046	47,936	115,046	116,542	1,496	1,496
Bulk Hangar #2	205,928	211,806	215,190	216,905	90,377	216,905	219,725	2,820	2,820
Land Rent	446,292	456,396	455,780	459,418	191,424	459,418	465,399	5,981	5,981
Apron Rent	-	-	-	-	-	-	-	-	-
Option Parcel Fee	8,712	8,712	8,712	8,712	3,630	8,712	8,712	-	-
Fuel Flowage Fee	64,616	64,092	66,579	70,000	33,928	81,426	74,000	(7,426)	4,000
Subtotal FBOs	935,084	951,686	960,895	970,105	411,701	988,081	987,468	(613)	17,363
Belle Aircraft Maintenance									
Percentage Fee	8,255	9,256	8,789	8,000	5,023	12,054	10,000	(2,054)	2,000
Total FBOs/SASOs	943,339	960,942	969,684	978,105	416,723	1,000,135	997,468	(2,667)	19,363
Building Leases									
Rental Houses	9,000	13,510	21,001	21,004	8,741	20,978	21,500	522	496
Advantage West	79,250	81,075	81,936	72,000	26,197	62,872	27,911	(34,961)	(44,089)
Lacy Griffin Building (WNC Aviation)	23,045	23,063	23,324	20,472	9,862	23,669	19,441	(4,228)	(1,031)
Cargo Building (US Airways)	12,925	12,948	13,086	13,086	5,559	13,341	3,000	(10,341)	(10,086)
Total Building Leases	124,220	130,596	139,347	126,562	50,359	120,860	71,852	(49,008)	(54,710)
Land Leases									
Pasture Rent	600	600	600	600	250	600	600	-	-
Lamar (Billboard)	3,338	3,225	3,325	3,425	1,417	3,400	3,500	100	75
Optional Parcel Fee - Gravel Lot	12,000	9,000	-	-	-	-	12,000	12,000	12,000
US Forest Service - Tanker	10,103	10,294	10,428	10,320	4,354	10,450	10,592	142	272
Waddell/Triangle Stop	-	-	11,804	32,779	13,658	12,292	32,779	20,487	-
Golf Center	10,682	10,928	11,071	11,093	1,849	4,437	11,277	6,840	184
Total Land Leases	36,723	34,047	37,228	58,217	21,528	31,179	70,748	39,569	12,531
Other Leases/Fees									
LEO Services (TSA)	137,926	121,809	116,800	116,800	48,960	116,800	116,800	-	-
Shared Terminal Services - Airlines on AirIT	44,934	15,861	16,935	20,000	12,046	27,836	45,289	17,453	25,289
Security Fee (Airlines)	208,310	222,368	267,212	260,000	141,542	292,943	260,000	(32,943)	-
Security Fee (Rental Car)	68,481	65,541	67,756	67,000	28,328	67,987	67,000	(987)	-
Security Fee (ID Media)	13,988	20,155	23,442	20,000	8,897	21,353	27,350	5,997	7,350
Telecommunication Fees (Voice/Data)	44,970	42,630	50,000	49,000	22,459	53,902	50,582	(3,320)	1,582

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2015-2016**

	Historical, Actual Revenue			FY 2014-2015			Proposed Budget Fiscal Year 2015-2016	Difference Est FY14-15 To Budget FY15-16	Difference Bud FY14-15 To Budget FY15-16
	Fiscal Year 2011-2012	Fiscal Year 2012-2013	Fiscal Year 2013-2014	Fiscal Year 2014-2015 Budget	11/30/14 FYTD Actual Revenue	5 Projection for Full Fiscal Year			
Revenue Sources									
Sale of Assets	-	-	-	-	-	-	-	-	-
Misc	5,537	4,568	4,604	1,000	24,788	3,000	3,000	-	2,000
Tenant Services/Assessment Fees	9,692	11,034	13,136	1,000	22,975	8,000	6,000	(2,000)	5,000
Annual Event Fees/Sponsorships	22,590	27,107	23,420	24,000	-	23,420	24,000	580	-
Total Other Leases	556,428	531,073	583,305	558,800	309,995	615,241	600,021	(15,220)	41,221
Total Revenue	\$ 8,571,818	\$ 8,501,395	\$ 8,971,813	\$ 8,569,942	\$ 4,027,842	\$ 8,823,064	\$ 8,953,462	\$ 130,398	\$ 383,520
								1.5%	4.5%

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2014-2015**

	Historical, Actual Expenses			FY 2014-2015			Proposed Budget Fiscal Year 2015-2016	Difference Est FY14-15 To Budget FY15-16	Difference Bud FY14-15 To Budget FY15-16
	Fiscal Year 2011-2012	Fiscal Year 2012-2013	Fiscal Year 2013-2014	Fiscal Year 2014-2015 Budget	11/30/14 FYTD Actual Expenses	Projection for Full Fiscal Year			
Expenses									
PERSONNEL SERVICES									
Regular Salaries	\$ 2,581,816	\$ 2,643,096	\$ 2,690,022	\$ 3,009,573	\$ 1,177,900	\$ 2,878,884	\$ 3,115,211	\$ 236,327	\$ 105,638
Overtime	55,876	47,859	53,956	67,700	19,612	47,200	91,072	43,872	23,372
Salary Adjustment/Bonus Pool (a)	-	-	-	26,085	-	-	171,660	171,660	145,575
LEO Special Separation Allowance	40,783	20,468	25,141	24,118	10,049	24,118	24,118	-	-
Longevity	29,327	36,430	39,695	45,400	17,516	45,834	52,380	6,546	6,980
Unemployment Claims	15,517	9,151	17,818	14,000	5,340	28,280	14,000	(14,280)	-
Retiree Health	33,353	33,130	31,583	40,655	12,559	30,142	23,575	(6,567)	(17,080)
Benefits	1,073,915	1,085,651	1,161,789	1,504,318	461,360	1,144,748	1,461,083	316,335	(43,235)
Total Personnel Services	3,830,587	3,875,785	4,020,004	4,731,849	1,704,336	4,199,206	4,953,099	753,893	221,250
OPERATING EXPENSES									
Professional Services									
Professional Services - General	39,352	56,922	80,159	101,900	20,853	61,790	121,100	59,310	19,200
Professional Services - Legal	35,889	66,082	72,708	55,000	17,957	55,000	50,000	(5,000)	(5,000)
Artwork and Creative Production	29,759	9,337	17,781	26,000	11,071	27,000	17,500	(9,500)	(8,500)
Surveys, Reports & Data	41,575	31,031	34,885	24,800	9,100	24,800	32,300	7,500	7,500
Physicals & Drug Screens	2,607	1,702	995	1,500	1,611	3,866	9,400	5,534	7,900
Engineering and Architectural	(815)	-	-	-	-	-	-	-	-
Website Maintenance	2,148	2,200	3,100	3,200	-	3,200	3,400	200	200
Auditors	12,200	12,400	12,550	15,000	4,425	15,000	15,000	-	-
Temporary Help	55,351	74,854	91,746	70,000	74,988	124,585	85,000	(39,585)	15,000
Relocation Expense	-	-	-	-	-	-	-	-	-
Total Professional Services	218,066	254,528	313,924	297,400	140,005	315,241	333,700	18,459	36,300
Contractual Services									
Computer Technical Support	22,560	22,884	19,860	21,300	8,011	21,300	24,400	3,100	3,100
Landscaping	9,600	9,600	9,420	9,420	3,925	9,420	9,420	-	-
Parking Management Contract	343,649	351,964	372,970	380,719	166,140	398,736	400,720	1,984	20,001
Other Contractual Services	209,292	205,426	171,091	203,759	78,259	200,575	212,127	11,552	8,368
Elevator Maintenance Contract	4,653	35,417	4,223	4,000	1,814	4,354	2,280	(2,074)	(1,720)
Fire Alarm Systems Contract	9,800	14,314	14,305	15,500	7,045	16,908	15,500	(1,408)	-
	599,554	639,605	591,869	634,698	265,194	651,293	664,447	13,154	29,749
Travel and Training									
Travel & Per Diem	108,297	107,446	103,072	130,995	42,627	130,569	141,050	10,481	10,055
Training & Education	24,667	23,168	18,286	33,700	7,153	24,958	37,350	12,392	3,650
Total Travel and Training	132,964	130,614	121,358	164,695	49,780	155,527	178,400	22,873	13,705

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2014-2015**

	Historical, Actual Expenses			FY 2014-2015			Proposed Budget Fiscal Year 2015-2016	Difference Est FY14-15 To Budget FY15-16	Difference Bud FY14-15 To Budget FY15-16
	Fiscal Year 2011-2012	Fiscal Year 2012-2013	Fiscal Year 2013-2014	Fiscal Year 2014-2015 Budget	11/30/14 FYTD Actual Expenses	Projection for Full Fiscal Year			
Expenses									
Communications and Freight									
Postage	3,853	3,760	3,202	4,500	1,514	3,634	4,000	366	(500)
Express Mail Delivery	906	1,318	817	1,500	204	490	1,000	510	(500)
Telecommunications	57,412	61,842	62,823	60,666	29,831	60,666	64,698	4,032	4,032
Online Services	878	1,117	2,424	2,500	1,050	2,520	2,500	(20)	-
Total Communications and Freight	63,049	68,037	69,266	69,166	32,599	67,310	72,198	4,888	3,032
Rentals and Leases									
Rentals & Leases	14,437	13,592	11,663	11,716	5,004	11,676	11,900	224	184
Total Rentals and Leases	14,437	13,592	11,663	11,716	5,004	11,676	11,900	224	184
Insurance									
Property & Casualty	38,742	41,334	44,010	51,200	18,755	45,012	44,000	(1,012)	(7,200)
General Liability	31,770	31,875	33,025	36,400	14,241	34,178	36,000	1,822	(400)
Auto Liability	19,119	18,848	19,362	22,800	8,393	20,143	23,000	2,857	200
Other Insurance & Bonds	33,215	34,240	34,185	40,300	15,185	36,444	45,500	9,056	5,200
Worker's Compensation Insurance	62,488	66,997	60,987	75,000	28,048	67,315	77,000	9,685	2,000
Total Insurance	185,334	193,294	191,569	225,700	84,622	203,092	225,500	22,408	(200)
Utility Services									
Electric Service	307,263	289,704	305,312	363,793	136,838	360,554	355,530	(5,024)	(8,263)
Gas Service	38,815	38,375	43,521	60,141	11,263	48,700	50,558	1,858	(9,583)
Water/Sewer Service	35,124	41,082	54,136	63,714	17,805	57,300	60,339	3,039	(3,375)
Total Utility Services	381,202	369,161	402,969	487,648	165,906	466,554	466,427	(127)	(21,221)
Repairs and Maintenance									
Other Repairs & Maintenance	17,189	19,364	13,750	19,850	7,555	20,035	15,550	(4,485)	(4,300)
Terminal, Buildings and Grounds	150,989	241,863	89,828	233,200	47,946	150,000	157,000	7,000	(76,200)
Vehicles and Heavy Equipment	77,158	64,390	55,639	78,000	25,838	68,000	68,451	451	(9,549)
Airport and Airfield Equipment	85,022	15,830	6,087	15,500	15,727	17,500	18,000	500	2,500
Total Repairs and Maintenance	330,358	341,447	165,304	346,550	97,066	255,535	259,001	3,466	(87,549)
Printing & Binding									
Printing & Binding	7,905	9,623	6,189	9,100	6,295	10,471	8,400	(2,071)	(700)
Banners	535	2,798	2,181	2,700	279	2,000	2,000	-	(700)
Total Printing & Binding	8,440	12,421	8,370	11,800	6,574	12,471	10,400	(2,071)	(1,400)

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2014-2015**

<u>Expenses</u>	Historical, Actual Expenses			FY 2014-2015			Proposed Budget Fiscal Year 2015-2016	Difference Est FY14-15 To Budget FY15-16	Difference Bud FY14-15 To Budget FY15-16
	Fiscal Year 2011-2012	Fiscal Year 2012-2013	Fiscal Year 2013-2014	Fiscal Year 2014-2015 Budget	11/30/14 FYTD Actual Expenses	Projection for Full Fiscal Year			
Promotional Activities									
Radio	35,122	9,362	18,654	12,000	5,179	12,000	12,000	-	-
Billboards	35,600	31,090	35,770	36,000	6,600	31,000	32,500	1,500	(3,500)
Print	14,650	32,225	18,861	17,100	5,890	15,000	15,100	100	(2,000)
TV	55,585	59,446	62,900	64,000	14,148	60,000	58,000	(2,000)	(6,000)
Telephone Book	1,048	1,011	900	600	203	500	300	(200)	(300)
Web Advertising	29,414	28,950	38,219	47,000	14,381	46,000	43,000	(3,000)	(4,000)
Air Service Development	-	590	507	750	255	750	750	-	-
Other Promotional Events/Sponsorships	12,424	14,778	21,903	19,050	5,054	18,200	17,500	(700)	(1,550)
Community Events/Exhibits/Sponsorships	49,753	53,623	42,077	47,200	7,508	35,462	68,200	32,738	21,000
Employee/Tenant Events	19,919	23,898	25,015	28,765	8,436	22,529	29,290	6,761	525
Wellness	4,991	4,269	4,486	4,500	1,573	3,775	4,500	725	-
Total Promotional Activities	258,506	259,242	269,292	276,965	69,227	245,216	281,140	35,924	4,175
Other Current Charges and Obligations									
Legal Notices & Advertising	666	1,351	3,942	4,000	3,273	7,855	4,500	(3,355)	500
Credit Card & Bank Fees	62,605	61,214	67,817	70,000	31,639	74,452	75,000	548	5,000
Other Current Charges & Obligations	6,293	5,941	6,280	7,000	1,650	3,960	7,000	3,040	-
In Terminal Advertising	-	-	9,305	16,400	349	9,000	8,400	(600)	(8,000)
Miscellaneous Expense	2,280	-	-	-	-	-	-	-	-
Total Other Current Charges and Obligations	71,844	68,506	87,344	97,400	36,911	95,267	94,900	(367)	(2,500)
Operating Supplies									
Office Supplies	10,664	7,944	38,824	10,000	3,687	8,849	9,000	151	(1,000)
Vehicle Fuel	38,231	36,936	37,416	43,000	16,819	39,000	38,000	(1,000)	(5,000)
Shop Supplies	5,266	2,535	3,388	5,000	260	5,000	4,000	(1,000)	(1,000)
Other Operating Supplies	37,575	30,640	21,293	69,753	27,295	70,160	97,383	27,223	27,630
Art Program Supplies	998	810	1,063	2,000	518	2,500	2,500	-	500
Promotional Supplies	13,629	12,145	11,415	12,250	3,395	12,272	17,050	4,778	4,800
Holiday Decorations	-	741	7,282	4,500	4,464	4,464	500	(3,964)	(4,000)
Chemicals and Safety	5,156	4,300	41,696	82,012	3,422	83,032	75,100	(7,932)	(6,912)
Small Tools and Equipment	12,669	8,852	11,200	11,400	5,925	15,254	11,400	(3,854)	-
Custodial Supplies	14,234	12,765	19,158	12,000	6,720	17,000	18,000	1,000	6,000
Custodial Consumables	32,163	28,943	27,500	33,000	13,446	33,000	36,000	3,000	3,000
Operating Furniture, Fixtures, Equipment and Software	45,580	25,437	14,549	37,721	14,214	37,458	42,110	4,652	4,389
Uniforms	14,810	7,931	15,252	13,700	3,351	11,653	14,500	2,847	800
Firefighter Equipment	3,479	968	2,626	2,200	132	317	2,500	2,183	300
Total Operating Supplies	234,454	180,947	252,662	338,536	103,648	339,959	368,043	28,084	29,507

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2014-2015**

	Historical, Actual Expenses			FY 2014-2015			Proposed Budget Fiscal Year 2015-2016	Difference Est FY14-15 To Budget FY15-16	Difference Bud FY14-15 To Budget FY15-16
	Fiscal Year 2011-2012	Fiscal Year 2012-2013	Fiscal Year 2013-2014	Fiscal Year 2014-2015 Budget	11/30/14 FYTD Actual Expenses	Projection for Full Fiscal Year			
Expenses									
Books, Publications, Subscriptions & Memberships									
Books, Publications, Compact Disks, Videos & Subscriptions	3,004	3,920	2,458	6,025	1,632	5,177	6,775	1,598	750
Dues & Memberships	28,292	29,150	21,497	31,065	7,388	31,454	36,602	5,148	5,537
Licenses and Certification Fees	204	585	635	720	-	60	720	660	-
Total Books, Publications, Subscriptions & Mem.	31,500	33,655	24,590	37,810	9,020	36,691	44,097	7,406	6,287
Emergency Repair	63,619	81,892		75,000	-	75,000	75,000	-	-
TOTAL SERVICES & MATERIALS	2,593,327	2,646,941	2,510,180	3,075,084	1,065,556	2,930,832	3,085,153	154,321	10,069
TOTAL OPERATING EXPENSES, INCLUDING EMERGENCY REPAIR EXPENSE	\$ 6,423,914	\$ 6,522,726	\$ 6,530,184	\$ 7,806,933	\$ 2,769,892	\$ 7,130,038	\$ 8,038,252	\$ 908,214	\$ 231,319
								12.7%	3.0%

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Administrative
BASIC OPERATING BUDGET
FY 2015-2016

Fund		ARA							
Department		Admin							
Department #		11							
Cost Center		00							
Source		00							91,237
Account Code					Description		Item	Summary	
Fund	Acct.	Sec.	C.C.	Source			Amount	Amount	
PERSONNEL SERVICES									
ARA	500000	11	00	00	Salaries		96,432	96,432	
ARA	500015	11	00	00	Salary Adjustment Pool		171,660	171,660	
ARA	500016	11	00	00	Longevity		1,531	1,531	
ARA	500018	11	00	00	Unemployment Claims		14,000	14,000	
ARA	500020	11	00	00	Overtime		-	-	
ARA	500165	11	00	00	Retiree Health		23,575	23,575	
Benefits:									
ARA	500017	11	00	00	Medical Reimbursements		100	35,242	
ARA	500050	11	00	00	FICA Taxes		8,528		
ARA	500070	11	00	00	LGERS retirement		5,804		
ARA	500080	11	00	00	401k		4,105		
ARA	500160	11	00	00	Medical & ACA Reinsurance Fees		15,351		
ARA	500260	11	00	00	Dental		670		
ARA	500360	11	00	00	Life Insurance		239		
ARA	500460	11	00	00	Disability		445		
TOTAL PERSONNEL SERVICES									342,440
OPERATING EXPENSES									
Professional Services									
ARA	604000	11	00	00	Professional Services - General			6,100	
					HRA's for Employees		3,200		
					HRA's for Spouses		1,150		
					HRA's for New Hires		300		
					HRA Report		250		
					Infinisource - COBRA Administration		1,200		
ARA	604020	11	00	00	Physicals and Drug Screens			9,400	
					Physicals & Drug Screens		2,500		
					Fit for Duty Physicals		6,900		
ARA	641000	11	00	00	Temporary Help			-	
Travel and Training									
ARA	650000	11	00	00	Travel, Per Diem, Conference Registration			7,800	
					ACI HR Conference		2,200		
					Risk Management or Benefit Conference		2,200		
					Applicant Travel		1,000		
					Local Travel		2,400		
ARA	651000	11	00	00	Training & Education			5,500	
					HR Training/HR Laws Update/HR Education		1,500		
					Tuition/Certification Pay reimbursement for employees		4,000		
Communications and Freight									
ARA	660000	11	00	00	Postage			4,000	
					Postage		4,000		

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Administrative
BASIC OPERATING BUDGET
FY 2015-2016

Fund	ARA							
Department	Admin							
Department #	11							
Cost Center	00							
Source	00							
								91,237

Account Code					Description	Item Amount	Summary Amount
Fund	Acct.	Sec.	C.C.	Source			
ARA	661000	11	00	00	Express Mail Delivery		1,000
					Express mail	1,000	
Rentals and Leases							
ARA	664000	11	00	00	Rentals and Leases		400
					Neopost postage machine rental	400	
Insurance							
ARA	670000	11	00	00	Property Insurance		44,000
					Property insurance	44,000	
ARA	671000	11	00	00	General Liability		36,000
					General liability insurance	36,000	
ARA	672000	11	00	00	Auto Liability		23,000
					Auto liability insurance	23,000	
ARA	673000	11	00	00	Other Insurance and Bonds		45,500
					Public officials insurance	28,000	
					Police professional liability insurance	16,500	
					Crime insurance	1,000	
ARA	674000	11	00	00	Worker's Compensation Insurance		77,000
					Workers' compensation insurance	77,000	
Printing & Binding							
ARA	730000	11	00	00	Printing & Binding		300
					Printing and Binding	300	
Promotional Activities							
ARA	740101	11	00	00	Community Events/Exhibits/Sponsorships		200
					United Way campaign	200	
ARA	740115	11	00	00	Employee/Tenant Appreciation		22,465
					Employee birthday coupons	640	
					Employee picnic	3,000	
					Employee flowers (funeral/hospital)	400	
					Employee service awards	1,625	
					Employee holiday checks/gift cards	14,300	
					Employee holiday lunches	2,500	
ARA	740119	11	00	00	Wellness		4,500
					Wellness	4,500	
Other Current Charges and Obligations							
ARA	750000	11	00	00	Legal Notices & Placements		4,500

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Administrative
BASIC OPERATING BUDGET
FY 2015-2016

Fund		ARA							
Department		Admin							
Department #		11							
Cost Center		00							
Source		00							91,237
Account Code				Description		Item Amount		Summary Amount	
Fund	Acct.	Sec.	C.C.	Source					
					Employment advertising/Legal Notices	4,500			
					Operating Supplies				
ARA	760000	11	00	00	Office Supplies				9,000
					Office supplies	9,000			
ARA	770300	11	00	00	Operating Supplies				3,000
					Administrative supplies	3,000			
ARA	771000	11	00	00	Operating Furniture, Fixtures, Equipment and Software				500
					Greater than \$100 & up to \$5,000				
					HR furniture & equipment	500			
					Books, Publications, Subscriptions and Memberships				
ARA	780100	11	00	00	Dues & Memberships				990
					SHRM	375			
					WNCHR	195			
					NC PRIMA	50			
					IPMA-HR	150			
					PRIMA	220			
ARA	780500	11	00	00	Books, Publications, Compact Disks, Videos & Subscriptions				250
					HR Books/Publications	250			
					TOTAL OPERATING EXPENSES				305,405
					SECTION TOTAL				647,845

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Administrative
Fiscal Year 2015/2016
Variance Analysis

Acct #	Description	FY2015 Budget				FY2015 Estimated Actual				FY2014 Actual			FY 2013
		FY 2016 Budget	FY 2015 Budget	Increase/Decrease		FY 2015 5 Months	FY 2015 Estimate	Increase/Decrease		FY 2014 Actual	Increase/Decrease		FY 2013 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	96,432	92,737	3,695	3.98%	35,156	84,374	12,058	14.29%	90,425	6,007	6.64%	99,683
500015	Salary Adjustment Pool	171,660	26,085	145,575	558.08%	0	0	171,660	100%	0	171,660	100%	(2,652)
500016	Longevity	1,531	1,532	(1)	-0.07%	1,531	1,531	0	0.00%	2,050	(519)	-25.32%	555
500018	Unemployment Claims	14,000	14,000	0	0.00%	5,340	28,280	(14,280)	-50.50%	17,818	(3,818)	-21.43%	9,151
500165	Retiree Health	23,575	40,655	(17,080)	-42.01%	12,559	30,142	(6,567)	-21.79%	31,583	(8,008)	-25.36%	33,131
500017	Medical Reimbursements	100	100	0	0.00%	0	100	0	0.00%	100	0	0.00%	100
500050	FICA Taxes	8,528	8,289	239	2.88%	2,869	6,886	1,642	23.85%	7,151	1,377	19.26%	7,932
500070	LGERS retirement	5,804	5,783	21	0.36%	2,403	5,767	37	0.64%	6,366	(562)	-8.83%	6,773
500080	401k	4,105	3,983	122	3.06%	1,700	4,080	25	0.61%	4,502	(397)	-8.82%	5,020
500160	Medical & ACA Reinsurance Fees	15,351	8,131	7,220	88.80%	1,166	10,190	5,161	50.64%	10,285	5,066	49.26%	11,927
500260	Dental	670	1,172	(502)	-42.83%	614	1,474	(804)	-54.53%	1,243	(573)	-46.10%	1,361
500360	Life Insurance	239	255	(16)	-6.27%	100	240	(1)	-0.42%	270	(31)	-11.48%	524
500460	Disability	445	485	(40)	-8.25%	168	403	42	10.37%	513	(68)	-13.26%	591
	Total Benefits	35,242	28,198	7,044	24.98%	9,020	29,140	6,102	20.94%	30,430	4,812	15.81%	34,228
	Total Personal Services	342,440	203,207	139,233	68.52%	63,606	173,467	168,973	97.41%	172,306	170,134	98.74%	174,096
604000	Professional Services - General	6,100	4,900	1,200	24.49%	821	1,970	4,130	209.58%	26,298	(20,198)	-76.80%	2,410
604020	Physicals and Drug Screens	9,400	1,500	7,900	526.67%	1,611	3,866	5,534	143.12%	995	8,405	844.72%	1,702
641000	Temporary Help	0	0	0	100%	3,873	9,295	(9,295)	-100.00%	9,137	(9,137)	-100.00%	663
650000	Travel, Per Diem, Conference Registration	7,800	6,850	950	13.87%	1,000	2,400	5,400	225.00%	7,908	(108)	-1.37%	9,035
651000	Training & Education	5,500	1,500	4,000	266.67%	1,406	3,374	2,126	62.99%	179	5,321	2972.63%	1,092
660000	Postage	4,000	4,500	(500)	-11.11%	1,514	3,634	366	10.08%	3,202	798	24.92%	1,760
661000	Express Mail Delivery	1,000	1,500	(500)	-33.33%	204	490	510	104.25%	817	183	22.40%	1,319
664000	Rentals and Leases	400	400	0	0.00%	150	360	40	11.11%	290	110	37.93%	2,170
670000	Property and Casualty Insurance	44,000	51,200	(7,200)	-14.06%	18,755	45,012	(1,012)	-2.25%	44,010	(10)	-0.02%	41,334
671000	General Liability	36,000	36,400	(400)	-1.10%	14,241	34,178	1,822	5.33%	33,025	2,975	9.01%	31,875
672000	Auto Liability	23,000	22,800	200	0.88%	8,393	20,143	2,857	14.18%	19,362	3,638	18.79%	18,848
673000	Other Insurance & Bonds	45,500	40,300	5,200	12.90%	15,185	36,444	9,056	24.85%	34,185	11,315	33.10%	34,240
674000	Worker's Compensation Insurance	77,000	75,000	2,000	2.67%	28,048	67,315	9,685	14.39%	60,987	16,013	26.26%	66,997
730000	Printing & Binding	300	300	0	0.00%	488	1,171	(871)	-74.39%	375	(75)	-20.00%	108
740101	Other Community Events/Exhibits/Sponsorships	200	200	0	0.00%	401	962	(762)	-79.22%	146	54	36.99%	186
740115	Employee/Tenant Appreciation	22,465	21,940	525	2.39%	6,607	15,857	6,608	41.67%	19,447	3,018	15.52%	18,836
740119	Wellness	4,500	4,500	0	0.00%	1,573	3,775	725	19.20%	4,486	14	0.31%	4,269
750000	Legal Notices & Advertising	4,500	4,000	500	12.50%	3,273	7,855	(3,355)	-42.71%	3,942	558	14.16%	1,351
760000	Office Supplies	9,000	10,000	(1,000)	-10.00%	3,687	8,849	151	1.71%	7,627	1,373	18.00%	7,944
770300	Operating Supplies	3,000	4,000	(1,000)	-25.00%	1,201	2,882	118	4.08%	1,900	1,100	57.89%	3,919
771000	Operating Furniture, Fixtures and Equipment	500	500	0	0.00%	0	500	0	0.00%	0	500	100%	507
780100	Dues & Memberships	990	945	45	4.76%	530	1,272	(282)	-22.17%	544	446	81.99%	794
780500	Books & Publications	250	250	0	0.00%	0	450	(200)	-44.44%	0	250	100%	0
	Total Services & Mat'ls.	305,405	293,485	11,920	4.06%	112,961	272,056	33,349	12.26%	278,862	26,543	9.52%	251,359
	Department Total	647,845	496,692	151,153	30.43%	176,567	445,523	202,322	45.41%	451,168	196,677	43.59%	425,455

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY							
ASHEVILLE REGIONAL AIRPORT							
Development							
BASIC OPERATING BUDGET							
FY 2015-2016							
Fund		ARA					
Department	Development						
Department #	70						
Cost Center	00						
Source	00						150,634
Account Code		Description				Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
PERSONNEL SERVICES							
ARA	500000	70	00	00	Salaries	240,384	240,384
ARA	500016	70	00	00	Longevity	3,068	3,068
ARA	500020	70	00	00	Overtime	300	300
					Benefits:		
ARA	500017	70	00	00	Medical Reimbursements	100	103,210
ARA	500050	70	00	00	FICA Taxes	19,156	
ARA	500070	70	00	00	LGERS retirement	17,233	
ARA	500080	70	00	00	401k	12,188	
ARA	500160	70	00	00	Medical	49,923	
ARA	500260	70	00	00	Dental	2,463	
ARA	500360	70	00	00	Life Insurance	773	
ARA	500460	70	00	00	Disability	1,374	
TOTAL PERSONNEL SERVICES							346,962
OPERATING EXPENSES							
Professional Services							
ARA	604000	70	00	00	Professional Services - General		40,000
					Surveys, Appraisals, Reports, Consultant Svcs, Misc.	40,000	
ARA	604017	70	00	00	Surveys, Reports & Data		-
ARA	604030	70	00	00	Engineering and Architectural		-
Travel and Training							
ARA	650000	70	00	00	Travel, Per Diem, Conference Registration		18,600
					AAAE NAC	2,500	
					NBAA	1,600	
					SEC- Board Travel	1,100	
					SEC - AAAE Annual Conference	1,700	
					AAAE Annual Conference	2,500	
					NCAA Annual Conference	800	
					FAA & Other Meetings	2,500	
					Local Travel & Expenses	5,400	
					Business Meeting Expenses	500	
ARA	651000	70	00	00	Training & Education		1,500
					Professional Development (ADA/DBE/Misc. Cert.)	1,500	
Communications and Freight							
ARA	663000	70	00	00	Online Services		560
					Internet Broadband Services	560	
Printing & Binding							
ARA	730000	70	00	00	Printing & Binding		300
					Development Marketing Materials & Supplies	300	
Operating Supplies							
ARA	770300	70	00	00	Operating Supplies		300
					General Supplies	300	
ARA	771000	70	00	00	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		500
					Operating Furniture, Fixtures, Equip up to \$5K	500	
Books, Publications, Subscriptions and Memberships							
ARA	780100	70	00	00	Dues & Memberships		750
					AAAE	275	
					SEC - AAAE	35	
					NCAA	40	
					Leadership Asheville	150	
					DBE, ADA & Other	250	
TOTAL OPERATING EXPENSES							62,510
SECTION TOTAL							409,472

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Development
Fiscal Year 2015/2016
Variance Analysis

Acct #	Description	FY2015 Budget				FY2015 Estimated Actual				FY2014 Actual			FY 2013
		FY 2016 Budget	FY 2015 Budget	Increase/Decrease		FY 2015 5 Months	FY 2015 Estimate	Increase/Decrease		FY 2014 Actual	Increase/Decrease		FY 2013 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	240,384	158,634	81,750	51.53%	63,279	151,870	88,514	58.28%	151,545	88,839	58.62%	147,930
500016	Longevity	3,068	795	2,273	285.91%	795	795	2,273	285.91%	767	2,301	300.00%	0
500020	Overtime	300	300	0	0.00%	0	300	0	0.00%	28	272	971.43%	0
500017	Medical Reimbursements	100	100	0	0.00%	100	100	0	0.00%	100	0	0.00%	100
500050	FICA Taxes	19,156	12,689	6,467	50.97%	4,929	11,830	7,326	61.93%	11,322	7,834	69.19%	10,857
500070	LGERS retirement	17,233	11,579	5,654	48.83%	4,530	10,872	6,361	58.51%	10,350	6,883	66.50%	9,439
500080	401k	12,188	7,974	4,214	52.85%	3,204	7,690	4,498	58.50%	7,320	4,868	66.50%	6,996
500160	Medical	49,923	36,426	13,497	37.05%	8,324	19,978	29,945	149.89%	29,691	20,232	68.14%	27,499
500260	Dental	2,463	1,844	619	33.57%	588	1,411	1,052	74.53%	1,677	786	46.87%	1,606
500360	Life Insurance	773	471	302	64.12%	194	466	307	66.02%	425	348	81.88%	425
500460	Disability	1,374	843	531	62.99%	306	734	640	87.09%	735	639	86.94%	735
	Total Benefits	103,210	71,926	31,284	43.49%	22,175	53,080	50,130	94.44%	61,620	41,590	67.49%	57,657
	Total Personal Services	346,962	231,655	115,307	49.78%	86,249	206,045	140,917	68.39%	213,960	133,002	62.16%	205,587
604000	Professional Services - General	40,000	30,000	10,000	33.33%	1,000	2,400	37,600	1566.67%	4,152	35,848	863.39%	7,617
604017	Surveys, Reports & Data	0	0	0	100%	0	0	0	100%	10,494	(10,494)	-100.00%	8,875
604030	Engineering and Architectural	0	0	0	100%	0	0	0	100%	0	0	100%	0
650000	Travel, Per Diem, Conference Registration	18,600	17,000	1,600	9.41%	5,794	13,906	4,694	33.76%	15,664	2,936	18.74%	12,622
651000	Training & Education	1,500	1,500	0	0.00%	0	1,500	0	0.00%	570	930	163.16%	0
663000	Online Services	560	560	0	0.00%	196	470	90	19.05%	480	80	16.67%	481
730000	Printing & Binding	300	300	0	0.00%	0	300	0	0.00%	0	300	100%	48
770300	Operating Supplies	300	550	(250)	-45.45%	0	550	(250)	-45.45%	80	220	275.00%	207
770305	Promotional Items	0	0	0	100%	0	0	0	100%	0	0	100%	0
771000	Operating Furniture, Fixtures and Equipment	500	500	0	0.00%	0	500	0	0.00%	0	500	100%	188
780100	Dues & Memberships	750	750	0	0.00%	315	756	(6)	-0.79%	350	400	114.29%	493
	Total Services & Mat'ls.	62,510	51,160	11,350	22.19%	7,305	20,382	42,128	206.69%	31,790	30,720	96.63%	30,531
	Department Total	409,472	282,815	126,657	44.78%	93,554	226,427	183,045	80.84%	245,750	163,722	66.62%	236,118

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Public Safety
BASIC OPERATING BUDGET
FY 2015-2016

Fund	ARA							
Department	Public Safety							
Department #	50							
Cost Center	00							
Source	00							906,980

Account Code					Description	Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount

PERSONNEL SERVICES							
ARA	500000	50	20	00	Salaries	798,528	798,528
ARA	500016	50	20	00	Longevity	12,592	12,592
ARA	500020	50	20	00	Overtime	57,872	57,872
ARA	500090	50	20	00	LEO Special Separation Allowance	24,118	24,118
Benefits:							
ARA	500017	50	20	00	Medical Reimbursements	200	420,068
ARA	500050	50	20	00	FICA Taxes	67,187	
ARA	500070	50	20	00	LGERS retirement	64,392	
ARA	500080	50	20	00	401k	43,450	
ARA	500160	50	20	00	Medical	225,086	
ARA	500260	50	20	00	Dental	11,660	
ARA	500360	50	20	00	Life Insurance	3,089	
ARA	500460	50	20	00	Disability	5,004	
TOTAL PERSONNEL SERVICES							1,313,178

OPERATING EXPENSES

Contractual Services							
ARA	647000	50	20	00	Other Contractual Services		6,910
					Police Info Computer (NCIC) & Mobile Data	600	
					Fire Extinguisher Service	2,000	
					SCBA Inspection	1,100	
					AED Inspection	660	
					IACP Net	500	
					Firearms Qualification (Fall)	900	
					Professional Services (Specialized Carbine Instruction)	800	
					Range Membership	350	
Travel and Training							
ARA	650000	50	20	00	Travel, Per Diem, Conference Registration		10,800
					AAAE Chief's Conference	1,800	
					ARFF Working Group	1,500	
					NCAA Meeting	800	
					Business Meeting Expenses	500	
					ASOS	1,000	
					ALEAN Conference	2,000	
					Glock A	800	
					Local Travel	2,400	
ARA	651000	50	20	00	Training & Education		11,600
					FAR 139 Burn (Truck Ops)	10,000	
					Professional Development	600	
					Fire & LEO Local Training (Community Colleges)	1,000	
Communications and Freight							
ARA	662000	50	20	00	Telecommunications		-
					Cable News Service	-	
ARA	663000	50	20	00	Online Services		1,440
					Broadband Service for 3 Toughbook Laptops	1,440	
General Repairs and Maintenance							
ARA	710000	50	20	00	General Repairs and Maintenance		3,000
					Maintenance	3,000	
Operating Supplies							
ARA	770300	50	20	00	Operating Supplies		11,550
					First Aid Supplies	6,550	
					Training Supplies (ammunition, foam, etc)	5,000	
ARA	770400	50	20	00	Chemicals & Safety		3,000
					Chemicals, Safety, and OSHA	3,000	
ARA	770500	50	20	00	Small Tools and Equipment		3,900
					Small Tools & Equipment	3,900	
ARA	771000	50	20	00	Operating Furniture, Fixtures, Equipment and Software		6,500
					Greater than \$100 & up to \$5,000		
					Station Furniture	1,000	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY							
ASHEVILLE REGIONAL AIRPORT							
Public Safety							
BASIC OPERATING BUDGET							
FY 2015-2016							
Fund		ARA					
Department	Public Safety						
Department #	50						
Cost Center	00						
Source	00						906,980
Account Code		Description				Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
					Radio Equipment	5,500	
ARA	771500	50	20	00	Uniforms		10,500
					Uniforms (Police and Fire Class A's and Utility)	7,260	
					Duty Boots	1,440	
					Body Armor	1,800	
ARA	780501	50	20	00	Firefighter Equipment		2,500
					Turnout Gear & SCBA Masks (New Hire or Damage)	2,500	
					Books, Publications, Subscriptions and Memberships		
ARA	780100	50	20	00	Dues & Memberships		2,470
					ALEAN	450	
					ARFFWG	300	
					AAAE	275	
					NCAA	45	
					SECAAAE	35	
					Buncombe Co FF Assoc	150	
					Buncombe Co Fire Chief's Assoc	150	
					Henderson Co FF Assoc	100	
					International Assoc of Chief's of Police	170	
					National Safety Council	395	
					NC Assoc of Rescue Squads and EMS	400	
ARA	780500	50	20	00	Books, Publications, Compact Disks, Videos & Subscriptions		500
					Books, Publications. Compact Disks, Videos & Subscrip.	500	
TOTAL OPERATING EXPENSES							74,670
SECTION TOTAL							1,387,848

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Public Safety
Fiscal Year 2015/2016
Variance Analysis

Acct #	Description	FY 2016 Budget	FY2015 Budget			FY2015 Estimated Actual				FY2014 Actual			FY2013
			FY 2015 Budget	Increase/Decrease		FY 2015 5 Months	FY 2015 Estimate	Increase/Decrease		FY 2014 Actual	Increase/Decrease		FY 2013 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	798,528	813,518	(14,990)	-1.84%	306,058	776,539	21,989	2.83%	727,334	71,194	9.79%	807,896
500016	Longevity	12,592	11,336	1,256	11.08%	2,155	10,937	1,655	15.13%	10,197	2,395	23.49%	12,839
500020	Overtime	57,872	35,000	22,872	65.35%	7,960	19,104	38,768	202.93%	22,273	35,599	159.83%	25,533
500090	LEO Special Separation Allowance	24,118	24,118	0	0.00%	10,049	24,118	0	0.00%	25,141	(1,023)	-4.07%	20,468
500017	Medical Reimbursements	200	200	0	0.00%	0	0	200	100%	200	0	0.00%	200
500050	FICA Taxes	67,187	69,629	(2,442)	-3.51%	23,876	60,515	6,672	11.02%	59,909	7,278	12.15%	64,973
500070	LGERS retirement	64,392	67,077	(2,685)	-4.00%	23,197	58,785	5,607	9.54%	55,387	9,005	16.26%	56,646
500080	401k	43,450	43,841	(391)	-0.89%	15,724	39,838	3,612	9.07%	38,266	5,184	13.55%	41,815
500160	Medical	225,086	239,132	(14,046)	-5.87%	64,864	163,726	61,360	37.48%	174,470	50,616	29.01%	162,191
500260	Dental	11,660	12,877	(1,217)	-9.45%	4,692	11,685	(25)	-0.21%	10,623	1,037	9.76%	11,699
500360	Life Insurance	3,089	3,157	(68)	-2.15%	1,157	3,045	44	1.45%	2,469	620	25.11%	2,937
500460	Disability	5,004	5,586	(582)	-10.42%	1,759	4,514	490	10.86%	4,359	645	14.80%	4,893
	Total Benefits	420,068	441,499	(21,431)	-4.85%	135,269	342,107	77,961	22.79%	345,683	74,385	21.52%	345,354
	Total Personal Services	1,313,178	1,325,471	(12,293)	-0.93%	461,491	1,172,805	140,373	11.97%	1,130,628	182,550	16.15%	1,212,090
604020	Physicals and Drug Screens	0	0	0	100%	0	0	0	100%	0	0	100%	0
604000	Professional Services General		0			980							
647000	Other Contractual Services	6,910	4,600	2,310	50.22%	1,598	3,835	3,075	80.17%	3,530	3,380	95.75%	9,301
650000	Travel, Per Diem, Conference Registration	10,800	8,900	1,900	21.35%	8,341	20,018	(9,218)	-46.05%	7,821	2,979	38.09%	4,713
651000	Training & Education	11,600	14,200	(2,600)	-18.31%	4,114	9,874	1,726	17.49%	12,679	(1,079)	-8.51%	15,419
662000	Telecommunications	0	0	0	100%	0	0	0	100%	1,257	(1,257)	-100.00%	1,182
663000	Online Services	1,440	1,440	0	0.00%	600	1,440	0	0.00%	1,441	(1)	-0.07%	64
710000	General Repairs and Maintenance	3,000	3,000	0	0.00%	1,327	3,185	(185)	-5.80%	2,894	106	3.66%	2,383
770300	Operating Supplies	11,550	4,200	7,350	175.00%	2,567	6,161	5,389	87.48%	1,937	9,613	496.28%	7,284
770400	Chemicals & Safety	3,000	3,000	0	0.00%	1,675	4,020	(1,020)	-25.37%	2,712	288	10.62%	2,937
770500	Small Tools and Equipment	3,900	3,900	0	0.00%	3,231	7,754	(3,854)	-49.71%	4,673	(773)	-16.54%	2,420
771000	Operating Furniture, Fixtures and Equipment	6,500	6,000	500	8.33%	2,077	4,985	1,515	30.40%	375	6,125	1633.33%	721
771500	Uniforms	10,500	8,800	1,700	19.32%	2,687	6,449	4,051	62.82%	13,661	(3,161)	-23.14%	6,382
780501	Firefighter Equipment	2,500	2,200	300	13.64%	132	317	2,183	689.14%	2,626	(126)	-4.80%	968
780100	Dues & Memberships	2,470	2,095	375	17.90%	865	2,076	394	18.98%	1,588	882	55.54%	1,311
780500	Books & Publications	500	750	(250)	-33.33%	84	202	298	148.02%	142	358	252.11%	473
	Total Services & Mat'ls.	74,670	63,085	11,585	18.36%	30,278	70,315	4,355	6.19%	57,336	17,334	30.23%	55,558
	Department Total	1,387,848	1,388,556	(708)	-0.05%	491,769	1,243,120	144,728	11.64%	1,187,964	199,884	16.83%	1,267,648

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Public Safety

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2015-2016

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement			
<input type="checkbox"/>	Equipment and Small Capital Outlay		Fund	ARA
<input type="checkbox"/>	Renewal and Replacement		Department Number	50
<input checked="" type="checkbox"/>	Personnel Request		Cost Center	20

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	50	0	0	Requiring all DPS personnel to obtain their NC EMT certification and upgrade equipment	\$ 27,222

It is recommended that all DPS members be required to obtain and maintain a NC Emergency Medical Technician certification and that the department obtain Provider Status with Buncombe County EMS and coordinate all training and care protocols with Buncombe County Emergency Medical Services. Departments providing emergency medical response typically partner with their county's Medical Director and Emergency Medical Service (EMS) to provide emergency medical care. The Medical Director, who is a licensed medical doctor, authorizes personnel within the County's EMS system to provide medical care to people under his license. Departments are referred to as "providers" and have to meet the criteria established by the Medical Director. Training requirements, quality control, and program oversight are provided by the EMS service of the county under the guidance of the Medical Director.

The amount above covers initial startup costs for the program. Recurring expenses to support this program are estimated to be \$6,000 annually.

NOTE:

TITLE:

HIRE DATE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Executive
BASIC OPERATING BUDGET
FY 2015-2016

Fund		ARA							
Department		Executive							
Department #		05							
Cost Center		00							
Source		00							215,675

Account Code					Description	Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount

PERSONNEL SERVICES							
ARA	500000	05	00	00	Salaries	264,962	264,962
ARA	500016	05	00	00	Longevity	4,519	4,519
					Benefits:		
ARA	500017	05	00	00	Medical Reimbursements	200	92,115
ARA	500030	05	00	00	Allocated Benefits	1,000	
ARA	500050	05	00	00	FICA Taxes	20,690	
ARA	500070	05	00	00	LGERS retirement	19,052	
ARA	500080	05	00	00	401k	13,474	
ARA	500160	05	00	00	Medical	34,801	
ARA	500260	05	00	00	Dental	1,414	
ARA	500360	05	00	00	Life Insurance	603	
ARA	500460	05	00	00	Disability	881	
TOTAL PERSONNEL SERVICES							361,596

OPERATING EXPENSES

Professional Services							
ARA	604000	05	00	00	Professional Services - General		50,000
					Various	50,000	
ARA	604010	05	00	00	Professional Services - Legal		50,000
					Paltra, Straus, Robinson & Moore	50,000	
ARA	604017	05	00	00	Surveys, Reports & Data		18,000
					Diiio	18,000	
Travel and Training							
ARA	650000	05	00	00	Travel, Per Diem, Conference Registration		49,800
					ACI Small Airports Conf	2,000	
					ACI Annual Conf	3,000	
					AAAE Aviation Issues Conf	4,000	
					ACI Concessions Conf	2,500	
					ACI Exec Comm Mtg/Legislative Visit	2,500	
					US Chamber Aviation Summit	1,500	
					Allegiant Conf	2,000	
					ACI-AAAE Spring Legislative Conf	2,500	
					SEC-AAAE Annual Conf	1,000	
					NCAA Annual Conf	800	
					AAAE Annual Conf	3,000	
					Chamber Raleigh Legislative Visit	500	
					Airline & FAA Meetings	3,500	
					ACI Winter Board Meeting / CEO Forum	3,000	
					ACI Summer Board Meeting	3,000	
					Board Travel	15,000	
ARA	651000	05	00	00	Training & Education		500
					General Professional Development	500	
					NC Notary Reappointment		
Communications and Freight							
ARA	663000	05	00	00	Online Services		500
					MiFi 3G	500	
Printing & Binding							
ARA	730000	05	00	00	Printing & Binding		500
					General	500	
Promotional Activities							
ARA	740100	05	00	00	Other Promotional Events/Sponsorships		1,500
					SEC-AAAE & AAEE Finance & Admin Sponsorships	1,500	
ARA	740115	05	00	00	Employee/Tenant Appreciation		2,500
					Tenant/Employee Lunch	2,500	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY								
ASHEVILLE REGIONAL AIRPORT								
Executive								
BASIC OPERATING BUDGET								
FY 2015-2016								
Fund		ARA						
Department		Executive						
Department #		05						
Cost Center		00						
Source		00					215,675	
Account Code		Description				Item	Summary	
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount	
Other Current Charges and Obligations								
ARA	750100	05	00	00	Other Current Charges and Obligations		7,000	
					Business Meeting Expenses	2,000		
					Misc Board Expenses	1,000		
					Annual Board Holiday Reception	4,000		
Operating Supplies								
ARA	770300	05	00	00	Operating Supplies		750	
					Misc Supplies	750		
ARA	770305	05	00	00	Promotional Items		1,250	
					Special Promo Items	1,250		
ARA	771000	05	00	00	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		1,250	
					Admin Equipment	1,250		
Books, Publications, Subscriptions and Memberships								
ARA	780100	05	00	00	Dues & Memberships		22,315	
					AAAE Annual Membership	275		
					SEC-AAAE Annual Membership	35		
					NCAA Annual Membership	40		
					Leadership Asheville - Pioneer Level/ Leadership Forum	300		
					Small Airport Coalition	3,500		
					AMAC			
					ACI / AAAE Airport Membership	15,000		
					WNC Pilots Association	200		
					WNC Human Resource Association	240		
					Henderson County Partnership for Econ Devel	1,000		
					ACI Airport for the Future Campaign	1,725		
ARA	780500	05	00	00	Books, Publications, Compact Disks, Videos & Subscriptions		400	
					General Subscriptions	400		
TOTAL OPERATING EXPENSES								206,265
SECTION TOTAL								567,861

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Executive
Fiscal Year 2015/2016
Variance Analysis

Acct #	Description	FY2015 Budget				FY2015 Estimated Actual				FY2014 Actual			FY2013
		FY 2016 Budget	FY 2015 Budget	Increase/Decrease		FY 2015 5 Months	FY 2015 Estimate	Increase/Decrease		FY 2014 Actual	Increase/Decrease		FY 2013 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	264,962	235,975	28,987	12.28%	90,572	217,373	47,589	21.89%	221,756	43,206	19.48%	216,113
500016	Longevity	4,519	4,376	143	3.27%	914	4,376	143	3.27%	4,180	339	8.11%	3,221
500017	Medical Reimbursements	200	200	0	0.00%	100	200	0	0.00%	100	100	100.00%	194
500030	Allocated Benefits	1,000	1,000	0	0.00%	400	960	40	4.17%	375	625	166.67%	375
500050	FICA Taxes	20,690	18,492	2,198	11.89%	3,934	9,442	11,248	119.14%	13,288	7,402	55.70%	13,014
500070	LGERS retirement	19,052	17,479	1,573	9.00%	6,468	15,523	3,529	22.73%	15,577	3,475	22.31%	13,942
500072	457 (b) retirement plan	0	0	0	100%	0	0	0	100%	0	0	100%	0
500080	401k	13,474	12,038	1,436	11.93%	4,574	10,978	2,496	22.74%	11,016	2,458	22.31%	10,334
500160	Medical	34,801	35,126	(325)	-0.93%	10,047	24,113	10,688	44.33%	28,821	5,980	20.75%	22,081
500260	Dental	1,414	1,516	(102)	-6.73%	588	1,411	3	0.20%	1,379	35	2.54%	1,320
500360	Life Insurance	603	570	33	5.79%	251	602	1	0.10%	544	59	10.85%	544
500460	Disability	881	1,094	(213)	-19.47%	334	802	79	9.91%	801	80	9.99%	801
	Total Benefits	92,115	87,515	4,600	5.26%	26,696	64,030	28,085	43.86%	71,901	20,214	28.11%	62,605
	Total Personal Services	361,596	327,866	33,730	10.29%	118,182	285,779	75,817	26.53%	297,837	63,759	21.41%	281,939
604000	Professional Services - General	50,000	45,000	5,000	11.11%	17,610	45,000	5,000	11.11%	40,242	9,758	24.25%	37,788
604010	Professional Services - Legal	50,000	55,000	(5,000)	-9.09%	17,957	55,000	(5,000)	-9.09%	72,708	(22,708)	-31.23%	66,082
604017	Surveys, Reports & Data	18,000	18,000	0	0.00%	7,500	18,000	0	0.00%	18,000	0	0.00%	18,000
650000	Travel, Per Diem, Conference Registration	49,800	53,600	(3,800)	-7.09%	18,072	53,600	(3,800)	-7.09%	26,935	22,865	84.89%	40,068
651000	Training & Education	500	500	0	0.00%	150	360	140	38.89%	822	(322)	-39.17%	490
663000	Online Services	500	500	0	0.00%	254	610	(110)	-17.98%	503	(3)	-0.60%	572
730000	Printing & Binding	500	500	0	0.00%	0	500	0	0.00%	0	500	100%	61
740100	Promotional Events/Sponsorships	1,500	1,050	450	42.86%	500	1,200	300	25.00%	4,084	(2,584)	-63.27%	1,050
740115	Employee/Tenant Appreciation	2,500	2,500	0	0.00%	0	2,500	0	0.00%	1,510	990	65.56%	1,746
750100	Other Current Charges & Obligations	7,000	7,000	0	0.00%	1,650	3,960	3,040	76.77%	6,280	720	11.46%	5,941
770300	Operating Supplies	750	750	0	0.00%	131	314	436	138.55%	366	384	104.92%	266
770305	Promotional Items	1,250	1,250	0	0.00%	530	1,272	(22)	-1.73%	1,801	(551)	-30.59%	685
771000	Operating Furniture, Fixtures and Equipment	1,250	1,250	0	0.00%	0	1,252	(2)	-0.16%	415	835	201.20%	1,065
780100	Dues & Memberships	22,315	17,770	4,545	25.58%	2,765	17,770	4,545	25.58%	12,220	10,095	82.61%	19,755
780500	Books & Publications	400	400	0	0.00%	0	400	0	0.00%	0	400	100%	
	Total Services & Mat'ls.	206,265	205,070	1,195	0.58%	67,119	201,738	4,527	2.24%	185,886	20,379	10.96%	193,569
	Department Total	567,861	532,936	34,925	6.55%	185,301	487,517	80,344	16.48%	483,723	84,138	17.39%	475,508

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Finance
BASIC OPERATING BUDGET
FY 2015-2016

Fund		ARA								
Department		Finance								
Department #		12								
Cost Center		00								
Source		00							182,603	
Account Code						Description	Item Amount	Summary Amount		
Fund	Acct.	Sec.	C.C.	Source						
PERSONNEL SERVICES										
ARA	500000	12	00	00		Salaries	200,083	200,083		
ARA	500016	12	00	00		Longevity	761	761		
						<u>Benefits:</u>				
ARA	500017	12	00	00		Medical Reimbursements	100	80,691		
ARA	500050	12	00	00		FICA Taxes	15,733			
ARA	500070	12	00	00		LGERS retirement	14,200			
ARA	500080	12	00	00		401k	10,042			
ARA	500160	12	00	00		Medical	36,899			
ARA	500260	12	00	00		Dental	2,084			
ARA	500360	12	00	00		Life Insurance	533			
ARA	500460	12	00	00		Disability	1,100			
TOTAL PERSONNEL SERVICES									281,535	
OPERATING EXPENSES										
Professional Services										
ARA	604000	12	00	00		Professional Services - General		10,000		
						Software Consultants	9,800			
						Actuary Report-Retiree Health (Every 3 years)	-			
						Actuary Report-LEO SAA-for Audit	200			
ARA	640000	12	00	00		Auditing Services		15,000		
						Annual Audit	15,000			
Travel and Training										
ARA	650000	12	00	00		Travel, Per Diem, Conference Registration		7,900		
						Travel for Financial System Training	3,000			
						AAAE Conference or Other Airport Conference	2,500			
						Local Travel	2,400			
ARA	651000	12	00	00		Training & Education		5,000		
						Financial System Training	5,000			
Other Current Charges and Obligations										
ARA	654000	12	00	00		Credit Card Fees & Bank Charges		75,000		
						Credit Card Fees	56,000			
						Bank Charges	19,000			
Operating Supplies										
ARA	770300	12	00	00		Operating Supplies		1,500		
						Checks, Envelopes, W-2's & PO's	1,500			
ARA	771000	12	00	00		Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		1,000		
						Finance Equipment	1,000			
Books, Publications, Subscriptions and Memberships										
ARA	780100	12	00	00		Dues & Memberships		615		
						AAAE	275			
						GFOA	50			
						NCAA	40			
						NACCPA	250			
ARA	780500	12	00	00		Books, Publications, Compact Disks, Videos & Subscriptions		300		
						Professional Books & Subscriptions	300			
ARA	780503	12	00	00		Licenses & Certifications		60		
						CPA Certificate Renewal	60			
TOTAL OPERATING EXPENSES									116,375	
SECTION TOTAL									397,910	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

Finance

Fiscal Year 2015/2016

Variance Analysis

Acct #	Description	FY2015 Budget				FY2015 Estimated Actual				FY2014 Actual			FY 2013
		FY 2016 Budget	FY 2015 Budget	Increase/Decrease		FY 2015 Actual 5 Months	FY 2015 Estimate	Increase/Decrease		FY 2014 Actual	Increase/Decrease		FY 2013 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	200,083	192,203	7,880	4.10%	93,772	193,772	6,311	3.26%	182,809	17,274	9.45%	174,459
500016	Longevity	761	2,734	(1,973)	-72.17%	1,971	2,734	(1,973)	-72.17%	734	27	3.68%	714
500017	Medical Reimbursements	100	100	0	0.00%	0	100	0	0.00%	0	100	100%	200
500050	FICA Taxes	15,733	15,309	424	2.77%	7,195	15,195	538	3.54%	13,693	2,040	14.90%	12,790
500070	LGERS retirement	14,200	14,180	20	0.14%	5,536	12,606	1,594	12.64%	12,576	1,624	12.91%	11,178
500080	401k	10,042	9,766	276	2.83%	3,752	8,752	1,290	14.74%	8,894	1,148	12.91%	8,285
500160	Medical	36,899	38,704	(1,805)	-4.66%	11,664	27,994	8,905	31.81%	31,671	5,228	16.51%	26,322
500260	Dental	2,084	1,828	256	14.00%	720	1,728	356	20.60%	1,662	422	25.39%	1,379
500360	Life Insurance	533	641	(108)	-16.85%	232	557	(24)	-4.27%	524	9	1.72%	467
500460	Disability	1,100	1,287	(187)	-14.53%	418	1,003	97	9.65%	1,004	96	9.56%	619
	Total Benefits	80,691	81,815	(1,124)	-1.37%	29,517	67,935	12,756	18.78%	70,024	10,667	15.23%	61,240
	Total Personal Services	281,535	276,752	4,783	1.73%	125,260	264,441	17,094	6.46%	253,567	27,968	11.03%	236,413
604000	Professional Services - General	10,000	10,000	0	0.00%	175	420	9,580	2280.95%	3,671	6,329	172.41%	283
640000	Auditors	15,000	15,000	0	0.00%	4,425	15,000	0	0.00%	12,550	2,450	19.52%	12,400
641000	Temporary Help	0	0	0	100%	29,575	30,290	(30,290)	-100.00%	0	0	100%	0
648000	Miscellaneous Expense	0	0	0	100%	0	0	0	100%	0	0	100%	0
650000	Travel, Per Diem, Conference Registration	7,900	5,400	2,500	46.30%	200	2,900	5,000	172.41%	5,144	2,756	53.58%	2,940
651000	Training & Education	5,000	7,000	(2,000)	-28.57%	550	550	4,450	809.09%	1,352	3,648	269.82%	375
654000	Bank Charges & Credit Card Fees	75,000	70,000	5,000	7.14%	31,639	74,452	548	0.74%	67,817	7,183	10.59%	61,214
770300	Operating Supplies	1,500	1,500	0	0.00%	0	1,500	0	0.00%	1,440	60	4.17%	891
771000	Operating Furniture, Fixtures and Equipment	1,000	1,000	0	0.00%	0	1,000	0	0.00%	0	1,000	100%	591
780100	Dues & Memberships	615	865	(250)	-28.90%	0	865	(250)	-28.90%	405	210	51.85%	275
780500	Books & Publications	300	300	0	0.00%	0	300	0	0.00%	0	300	100%	0
780503	Licenses & Certifications	60	60	0	0.00%	0	60	0	0.00%	60	0	0.00%	60
	Total Services & Mat'ls.	116,375	111,125	5,250	4.72%	66,564	127,337	(10,962)	-8.61%	92,439	23,936	25.89%	79,029
	Department Total	397,910	387,877	10,033	2.59%	191,824	391,778	6,132	1.57%	346,006	51,904	15.00%	315,442

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Guest Services
BASIC OPERATING BUDGET
FY 2015-2016

Fund		ARA							
Department		Guest Services							
Department #		60							
Cost Center		00							
Source		00							136,162
Account Code		Description					Item	Summary	
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount		
PERSONNEL SERVICES									
ARA	500000	60	00	00	Salaries	140,344	140,344		
ARA	500016	60	00	00	Longevity	1,832	1,832		
ARA	500020	60	00	00	Overtime	2,400	2,400		
<u>Benefits:</u>									
ARA	500017	60	00	00	Medical Reimbursements	100	38,270		
ARA	500050	60	00	00	FICA Taxes	11,094			
ARA	500070	60	00	00	LGERS retirement	5,857			
ARA	500080	60	00	00	401k	4,142			
ARA	500160	60	00	00	Medical	15,556			
ARA	500260	60	00	00	Dental	728			
ARA	500360	60	00	00	Life Insurance	265			
ARA	500460	60	00	00	Disability	528			
TOTAL PERSONNEL SERVICES							182,846		
OPERATING EXPENSES									
Travel and Training									
ARA	650000	60	00	00	Travel, Per Diem, Conference Registration		1,850		
					AAAE Customer Service or Sales Conference (Supervisor)	1,850			
ARA	651000	60	00	00	Training & Education		500		
					Customer Service Training (Staff/Volunteers)	500			
Printing & Binding									
ARA	730000	60	00	00	Printing & Binding		1,000		
					GT cards/Advertising sales materials/Misc. printing	1,000			
Promotional Activities									
ARA	740115	60	00	00	Employee/Tenant Appreciation		2,125		
					Volunteer appreciation/recognition	625			
					Tenant customer service incentives	1,500			
Other Current Charges and Obligations									
ARA	750200	60	00	00	In Terminal Advertising		8,400		
					In-terminal advertising - sales supplies	1,200			
					In-terminal advertising - mileage/local travel	200			
					In-terminal advertising - cleaning/R&M	1,500			
					In-terminal advertising - business development/meetings	500			
					In-terminal advertising - additional displays under \$5,000	5,000			
Operating Supplies									
ARA	771000	60	00	00	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		260		
					Misc equipment	260			
ARA	771500	60	00	00	Uniforms		500		

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Guest Services
BASIC OPERATING BUDGET
FY 2015-2016

Fund		ARA							
Department		Guest Services							
Department #		60							
Cost Center		00							
Source		00							136,162
Account Code					Description		Item Amount	Summary Amount	
Fund	Acct.	Sec.	C.C.	Source					
					Apparel for G.S. Staff/volunteers		500		
					Books, Publications, Subscriptions and Memberships				
ARA	780100	60	00	00	Dues & Memberships				480
					AAAE		275		
					AAAE - SE Chapter		35		
					FABA		150		
					Young Profesionals		20		
ARA	780500	60	00	00	Books, Publications, Compact Disks, Videos & Subscriptions				50
					Misc. publications		50		
TOTAL OPERATING EXPENSES									15,165
SECTION TOTAL									198,011

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

Guest Services

Fiscal Year 2015/2016

Variance Analysis

Acct #	Description	FY2015 Budget				FY2015 Estimated Actual				FY2014 Actual			FY 2013
		FY 2016 Budget	FY 2015 Budget	Increase/Decrease		FY 2015 5 Months	FY 2015 Estimate	Increase/Decrease		FY 2014 Actual	Increase/Decrease		FY 2013 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	140,344	138,740	1,604	1.16%	53,127	138,740	1,604	1.16%	95,546	44,798	46.89%	89,280
500016	Longevity	1,832	1,829	3	0.16%	887	1,829	3	0.16%	911	921	101.10%	118
500020	Overtime	2,400	2,400	0	0.00%	887	2,129	271	12.74%	1,879	521	27.73%	2,265
500017	Medical Reimbursements	100	100	0	0.00%	0	100	0	0.00%	0	100	100%	100
500050	FICA Taxes	11,094	11,188	(94)	-0.84%	4,164	9,994	1,100	11.01%	7,536	3,558	47.21%	7,057
500070	LGERS retirement	5,857	6,002	(145)	-2.42%	2,399	5,758	99	1.73%	4,393	1,464	33.33%	2,988
500080	401k	4,142	4,133	9	0.22%	1,696	4,070	72	1.76%	3,107	1,035	33.31%	2,213
500160	Medical	15,556	15,856	(300)	-1.89%	4,671	11,210	4,346	38.76%	9,902	5,654	57.10%	6,116
500260	Dental	728	781	(53)	-6.79%	303	727	1	0.11%	562	166	29.54%	340
500360	Life Insurance	265	326	(61)	-18.71%	110	264	1	0.38%	231	34	14.72%	166
500460	Disability	528	607	(79)	-13.01%	200	480	48	10.00%	371	157	42.32%	293
	Total Benefits	38,270	38,993	(723)	-1.85%	13,543	32,603	5,667	17.38%	26,102	12,168	46.62%	19,273
	Total Personal Services	182,846	181,962	884	0.49%	68,444	175,301	7,545	4.30%	124,438	58,408	46.94%	110,936
641000	Temporary Help	0	0	0	100%	0	0	0	100%	13,775	(13,775)	-100.00%	6,959
650000	Travel, Per Diem, Conference Registration	1,850	1,850	0	0.00%	0	1,850	0	0.00%	0	1,850	100%	1,772
651000	Training & Education	500	500	0	0.00%	0	500	0	0.00%	224	276	123.21%	197
654000	Credit Card & Bank Fees	0	0	0	100%	0	0			0	0	100%	0
660000	Postage	0	0	0	100%	0	0	0	100%	0	0	100%	2,000
664000	Rentals and Leases	0	0	0	100%	0	0	0	100%	(2)	2	-100.00%	262
730000	Printing & Binding	1,000	1,000	0	0.00%	470	1,000	0	0.00%	381	619	162.47%	1,591
740040	Web Advertising	0	0	0	100%	0	0	0	100%	0	0	100%	0
740115	Employee/Tenant Appreciation	2,125	2,125	0	0.00%	282	2,125	0	0.00%	2,128	(3)	-0.14%	1,505
750200	In Terminal Advertising	8,400	16,400	(8,000)	-48.78%	349	9,000	(600)	-6.67%	9,305	(905)	-9.73%	0
760000	Office Supplies	0	0	0	100%	0	0	0	100%	0	0	100%	0
771000	Operating Furniture, Fixtures and Equipment	260	260	0	0.00%	0	260	0	0.00%	417	(157)	-37.65%	176
771500	Uniforms	500	500	0	0.00%	335	804	(304)	-37.81%	446	54	12.11%	221
780100	Dues & Memberships	480	445	35	7.87%	125	445	35	7.87%	295	185	62.71%	275
780500	Books & Publications	50	50	0	0.00%	0	50	0	0.00%	79	(29)	-36.71%	0
	Total Services & Mat'ls.	15,165	23,130	(7,965)	-34.44%	1,561	16,034	(869)	-5.42%	27,048	(11,883)	-43.93%	14,958
	Department Total	198,011	205,092	(7,081)	-3.45%	70,005	191,335	6,676	3.49%	151,486	46,525	30.71%	125,894

Comments

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

ASHEVILLE REGIONAL AIRPORT

INFORMATION TECHNOLOGY

BASIC OPERATING BUDGET

FY 2015-2016

PERSONNEL SERVICES							
ARA	500000	20	00	00	Salaries	252,240	252,240
ARA	500016	20	00	00	Longevity	4,693	4,693
					Benefits:		
ARA	500017	20	00	00	Medical Reimbursements	300	100,855
ARA	500050	20	00	00	FICA Taxes	19,963	
ARA	500070	20	00	00	LGERS retirement	18,165	
ARA	500080	20	00	00	401k	12,847	
ARA	500160	20	00	00	Medical	44,858	
ARA	500260	20	00	00	Dental	2,448	
ARA	500360	20	00	00	Life Insurance	806	
ARA	500460	20	00	00	Disability	1,468	
					TOTAL PERSONNEL SERVICES		357,788
OPERATING EXPENSES							
					Professional Services		
ARA	604000	20	00	00	Professional Services - General		3,000
					x GARA: PCI Compliance Audit	3,000	
ARA	604043	20	00	00	Website Maintenance		3,400
					x GARA: Immedion Website Hosting (flyavl.com)	3,400	
					Contractual Services		
ARA	644000	20	00	00	Computer Technical Support		24,400
					x FINANCE: Microsoft Dynamics Technical Support	4,600	
					x STS: Cisco Unified Com. & Switching/Routing Support	18,000	
					x IT: Network Support	1,800	
ARA	647000	20	00	00	Other Contractual Services		47,324
					x GARA: Internet Fax Service (5 lines)	540	
					x FINANCE: New Financial System Service Agreement	-	
					x ARA: Click Through Flights Service	5,500	
					x ARA: Flightview (Website)	3,000	
					x ARA: Flightview (Service/Support Agreement Maintenance)	500	
					x ARA: Copier Service Agreement	4,700	
					x MAINT: GasBoy Service Agreement	725	
					x MAINT: Infor MP2 Service Agreement	2,400	
					x GARA: SoftTime Service Agreement (Time & Attendance)	1,200	
					x GARA: Firewall Maintenance and Service Agreement	3,100	
					x ARA: Remote Control Software Services	900	
					x GARA: Remote Access (External/PCI)	1,200	
					x ARA: Call Recording Service Agreement	865	
					x ARA: Call Accounting Service Agreement (Year 5)	1,508	
					x ARA: Opnet Support Agreement (Year 2)	1,200	
					x ARA: PacketShaper Support Agreement (Year 2)	2,600	
					ARA: Xirrus Support Renewal (Year 7)	-	
					x ARA: Managed Printer Services (Year 2)	1,300	
					x ARA: LogMeIn Services (Ignition, Backup, SSL Remote Acc	1,550	
					x IT: Eset Antivirus and Malware	1,500	
					x IT: DroboCare Service Agreement (Year 2)	1,300	
					x ARA: Off Terminal Site Backup (Servers)	2,000	
					x ARA: Hosted Email (MS Office 365)	7,236	
					x IT: Server Extended Hardware Service Agreements	2,500	
					x OPS: CAD A.L.E.I.R. Software & Support	300	
					x FINANCE: Fixed Assets Support	600	
ARA	647000	20	10	00	Other Contractual Services-Terminal		85,225
					x STS: AirIT EASE Master Service Agreement (Year 6)	27,000	
					STS: ComNet Software Master Service Agreement (Year 7)	34,000	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

ASHEVILLE REGIONAL AIRPORT

INFORMATION TECHNOLOGY

BASIC OPERATING BUDGET

FY 2015-2016

					x	STS: SDI Master Service Agreement	12,435	
					x	STS: DMC Terminal Music	300	
					x	STS: PCI Compliance Audit	6,000	
						STS: Runway Scan System Online Access Service (SaaS)	-	
						STS: Runway Scan System Service Agreement	-	
						DPS: Fingerprint Scanner Warranty (CrossMatch)	1,950	
					x	OPS: ID BADGE Printer Service Agreement (Year 3)	840	
					x	DPS: IET Service/Maintenance (S/M) Program	2,700	
						Travel and Training		
ARA	650000	20	00	00		Travel, Per Diem, Conference Registration		12,200
					x	ROYCE: ACI-NA: Annual	2,800	
					x	ROYCE: ISC-West	2,000	
					x	ROYCE: NCAA	1,000	
					x	JAMES: Pelco/Schneider	1,800	
					x	CORTEZ: MS-ISAC or Security Conference	2,200	
					x	Local Travel	2,400	
ARA	651000	20	00	00		Training & Education		4,500
					x	KELLIE: NCLGISA: Winston-Salem	650	
					x	KELLIE: AAAE-SEC: Greenville, SC	650	
					x	ROYCE: AAAE-SEC: Greenville, SC	650	
					x	JAMES: BICSI Tech Training	300	
					x	CORTEZ: SANS GCIH Certification Maintenance	300	
					x	ROYCE: CISSP Certification Maintenance	500	
					x	KELLIE: A+ Certification Maintenance	300	
					x	Airport IT Collaboration (Royce, Kellie, Cortez, and James)	1,150	
						Communications and Freight		
ARA	662000	20	00	00		Telecommunications		64,698
					x	MAINT: Voice + Broadband (PRI + 10M)	8,400	
					x	GARAA: Voice (PRI)	6,012	
					x	GARAA: Broadband (50M)	16,800	
					x	ARAA: Cable TV	3,500	
					x	ARAA: Cable TV - Tenant Use	-	
					x	MAINT: Fire Alarm Lines	1,766	
					x	ARAA: Cell/Mobile	18,420	
					x	ARAA: Long Distance	2,100	
					x	DPS: Emergency Copper Line	660	
					x	ARAA: Add'l Emergency Copper Lines for Tenants (5 qty)	3,300	
					x	DPS/MAINT/IT: Emergency & Operations Mobile	1,980	
					x	MAINT: Pagers	800	
					x	ARAA: Emergency Notification System	960	
						Rentals and Leases		
ARA	664000	20	00	00		Rentals and Leases		11,500
					x	ARAA: Authority Offices Copier Lease	3,181	
					x	MAINT: Maintenance Offices Copier Lease	3,181	
					x	DPS: DPS Offices Copier Lease	3,181	
					x	GUEST: Guest Services Copier Lease	1,956	
						General Repairs and Maintenance		
ARA	710000	20	00	00		General Repairs and Maintenance		12,150
					x	STS: Access Control/Security System Repairs and Maintena	6,000	
					x	ARAA: FIDS/GIDS/PA Repairs & Maintenance	2,100	
					x	Ceeco Phone Repairs	200	
					x	IT: Crash Phone Support	250	
					x	IT: Cisco Phone System Items (Phones + Digital Fax Device:	1,600	
					x	IT: Cisco Phone System Extensions	1,500	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

ASHEVILLE REGIONAL AIRPORT

INFORMATION TECHNOLOGY

BASIC OPERATING BUDGET

FY 2015-2016

					x	ARAA: EASE Repairs and Maintenance	500	
						Operating Supplies		
ARA	770300	20	00	00		Operating Supplies		25,700
					x	IT: Utility Software Updates	7,500	
					x	IT: Operating Supplies	6,500	
					x	IT: SmartUPS 1500 (4 quantity - Large)(Cortez)	4,000	
					x	IT: UPS Batteries (Power Supplies & Testing)	600	
					x	IT: UPS Replacements	1,200	
					x	IT: Shipping	400	
					x	IT: Communications Rooms Supplies (Cortez)	600	
					x	DEV:Plotter Ink	600	
					x	IT: Tools for System Tech II	1,200	
					x	ARAA: Mobile Phone Accessories & Supplies	3,100	
ARA	770300	20	10	00		Operating Supplies-Terminal		35,893
					x	STS: Laser Printer Toner	400	
					x	STS: Bag Tag Stock (Allegiant)(119000*1)(.15/EA)	17,850	
					x	STS: Bag Tag Stock (US AIR)(115900/4)(.15/EA)	4,346	
					x	STS: Bag Tag Stock (Delta)(132600/4)(.15/EA)	4,973	
					x	STS: BagTag Stock (United)(43394/4)(.15/EA)	1,627	
					x	STS: Boarding Pass Stock (Allegiant)(119000/2)(.025/EA)	1,488	
					x	STS: Boarding Pass Stock (US AIR) (115900/4)(.025/EA)	747	
					x	STS: Boarding Pass Stock (Delta) (132600/4)(.025/EA)	829	
					x	STS: Boarding Pass Stock (United)(45394/4)(.025/EA)	284	
					x	STS: Continuous Feed Paper (ALL)	1,500	
					x	STS: MAP Cleaning Kits	1,500	
					x	STS: Continuous Feed Ribbons (ALL)	150	
					x	STS: EASE Equipment Cleaning Supplies	200	
ARA	771000	20	00	00		Operating Furniture, Fixtures, Equipment and Software		26,500
						Greater than \$100 & up to \$5,000		
					x	IT: Network Management Software (KiwiSys Log)(Cortez)	-	
					x	IT: Online Apps (Kellie)	-	
					x	FIN: Destkop (rbarthels)	1,250	
					x	ADM: Desktop (Reception)	1,250	
					x	ARFF: Desktop (Comm Main)	1,500	
					x	OPS: Laptop (Dnantz)	1,600	
					x	IT: Laptop + LCD (Jserrano)	2,400	
					x	IT: Laptop + LCD (Cjohnson)	2,400	
					x	IT: Laptop + LCD (Kwhittemore)	2,400	
					x	FIN: Laptop (Jburnette)	1,600	
					x	OPS: Desktop (Ops personnel)	1,250	
					x	OPS: Desktop (Badging)	1,250	
					x	OPS: Desktop (Fingerprint)	1,200	
					x	OPS: Desktop (Ops personnel)	1,250	
					x	GARAA: Adobe 12 Professional (6 copies Full)	2,150	
					x	ARAA: Adobe 12 Professional (6 Upgrades)	800	
					x	ARAA: Windows 8 Upgrades (10 Upgrades)	1,250	
					x	IT: Clothing for Department	400	
					x	OPS: CAD Custom Reports	1,800	
					x	IT: Risevision	120	
					x	DEV: AutoCad 2014 Annual	630	
						Books, Publications, Subscriptions and Memberships		
ARA	780100	20	00	00		Dues & Memberships		1,045
					x	ISSA Membership (Cortez)	95	
					x	NCAA (Royce)	40	
					x	AAAE (Royce)	275	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY											
ASHEVILLE REGIONAL AIRPORT											
INFORMATION TECHNOLOGY											
BASIC OPERATING BUDGET											
FY 2015-2016											
					x	AAAE-SEC (Royce)			35	4,000	
					x	Experts-Exchange (IT Dept.)			450		
					x	NCLGSA (IT Dept.)			150		
ARA	780500	20	00	00		Books, Publications, Compact Disks, Videos & Subscriptions					
					x	IT: 2014 Policy and Procedures			600		
					x	IT: Renew Domain Names			1,000		
					x	IT: CBT Nuggets Subscription			1,200		
					x	IT: Books & Subscriptions (Kellie)			300		
					x	IT: Books & Subscriptions (Cortez)			300		
					x	IT: Books & Subscriptions (Royce)			300		
					x	IT: Books & Subscriptions (James)			300		
TOTAL OPERATING EXPENSES										361,535	
SECTION TOTAL											719,323

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Information Technology
Fiscal Year 2015/2016
Variance Analysis

Acct #	Description	FY 2016 Budget	FY2015 Budget		FY2015 Estimated Actual				FY2014 Actual			FY 2013	
			FY 2015 Budget	Increase/Decrease		FY 2015 Actual 5 Months	FY 2015 Estimate	Increase/Decrease		FY 2014 Actual	Increase/Decrease		FY 2013 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	252,240	245,026	7,214	2.94%	84,557	227,937	24,303	10.66%	202,873	49,367	24.33%	181,014
500016	Longevity	4,693	3,417	1,276	37.34%	839	3,417	1,276	37.34%	3,301	1,392	42.17%	3,209
500020	Overtime	0	0	0	100%	121	121	(121)	-100.00%		0	100%	
500017	Medical Reimbursements	300	300	0	0.00%	0	300	0	0.00%	100	200	200.00%	0
500050	FICA Taxes	19,963	19,255	708	3.68%	6,418	17,316	2,647	15.29%	15,591	4,372	28.04%	13,711
500070	LGERS retirement	18,165	17,982	183	1.02%	6,038	16,259	1,906	11.72%	14,403	3,762	26.12%	12,051
500080	401k	12,847	12,385	462	3.73%	4,270	11,498	1,349	11.73%	10,166	2,681	26.37%	8,932
500160	Medical	44,858	58,543	(13,685)	-23.38%	13,844	36,676	8,182	22.31%	33,360	11,498	34.47%	28,198
500260	Dental	2,448	3,258	(810)	-24.86%	1,044	2,688	(240)	-8.91%	2,068	380	18.38%	1,960
500360	Life Insurance	806	836	(30)	-3.59%	288	782	24	3.06%	607	199	32.78%	580
500460	Disability	1,468	1,646	(178)	-10.81%	480	1,302	166	12.75%	1,084	384	35.42%	1,034
	Total Benefits	100,855	114,205	(13,350)	-11.69%	32,382	86,820	14,035	16.17%	77,379	23,476	30.34%	66,466
	Total Personal Services	357,788	362,648	(4,860)	-1.34%	117,899	318,294	39,494	12.41%	283,553	74,235	26.18%	250,689
604000	Professional Services - General	3,000	2,000	1,000	50.00%	267	2,000	1,000	50.00%	5,796	(2,796)	-48.24%	8,823
604043	Website Maintenance	3,400	3,200	200	6.25%	0	3,200	200	6.25%	3,100	300	9.68%	2,200
644000	Computer Tech. Support	24,400	21,300	3,100	14.55%	8,011	21,300	3,100	14.55%	19,860	4,540	22.86%	22,884
647000	Other Contractual Services	132,549	123,740	8,809	7.12%	49,920	123,740	8,809	7.12%	114,311	18,238	15.95%	143,461
650000	Travel, Per Diem, Conference Registration	12,200	9,945	2,255	22.67%	5,455	9,945	2,255	22.67%	11,764	436	3.71%	10,180
651000	Training & Education	4,500	1,850	2,650	143.24%	455	1,850	2,650	143.24%	1,151	3,349	290.96%	3,533
662000	Telecommunications	64,698	60,666	4,032	6.65%	29,831	60,666	4,032	6.65%	61,566	3,132	5.09%	60,330
664000	Rentals and Leases	11,500	11,316	184	1.63%	4,854	11,316	184	1.63%	11,375	125	1.10%	11,161
710000	General Repairs and Maintenance	12,150	16,650	(4,500)	-27.03%	6,103	16,650	(4,500)	-27.03%	10,856	1,294	11.92%	16,886
770300	Operating Supplies	61,593	40,063	21,530	53.74%	18,906	40,063	21,530	53.74%	31,197	30,396	97.43%	16,827
771000	Operating Furniture, Fixtures and Equipment	26,500	24,761	1,739	7.02%	10,833	24,761	1,739	7.02%	12,141	14,359	118.27%	19,306
780100	Dues & Memberships	1,045	1,045	0	0.00%	930	1,045	0	0.00%	415	630	151.81%	515
780500	Books & Publications	4,000	3,000	1,000	33.33%	1,421	3,000	1,000	33.33%	1,878	2,122	112.99%	2,800
	Total Services & Mat'ls.	361,535	319,536	41,999	13.14%	136,986	319,536	41,999	13.14%	285,410	76,125	26.67%	318,906
	Department Total	719,323	682,184	37,139	5.44%	254,885	637,830	81,492	12.78%	568,963	150,360	26.43%	569,595

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Marketing & Public Relations
BASIC OPERATING BUDGET
FY 2015-2016

Fund		ARA								
Department	Marketing & Public Relations									
Department #	30									
Cost Center	00									
Source	00									
									127,546	
Account Code		Description					Item	Summary		
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount			
PERSONNEL SERVICES										
ARA	500000	30	00	00	Salaries	137,771		137,771		
ARA	500015	30	00	00	Salary Adjustment Pool			-		
ARA	500016	30	00	00	Longevity	1,890		1,890		
ARA	500018	30	00	00	Unemployment Claims			-		
ARA	500020	30	00	00	Overtime	500		500		
ARA	500090	30	00	00	LEO Special Separation Allowance			-		
ARA	500165	30	00	00	Retiree Health			-		
Benefits:										
ARA	500017	30	00	00	Medical Reimbursements	200		52,572		
ARA	500030	30	00	00	Allocated Benefits					
ARA	500050	30	00	00	FICA Taxes	11,014				
ARA	500070	30	00	00	LGERS retirement	9,874				
ARA	500072	30	00	00	457 (b) Retirement Plan					
ARA	500080	30	00	00	401k	6,983				
ARA	500160	30	00	00	Medical	21,778				
ARA	500260	30	00	00	Dental	1,414				
ARA	500360	30	00	00	Life Insurance	421				
ARA	500460	30	00	00	Disability	888				
TOTAL PERSONNEL SERVICES									192,733	
OPERATING EXPENSES										
Professional Services										
ARA	604000	30	00	00	Professional Services - General			12,000		
					Air service development consulting - leakage study	12,000				
ARA	604016	30	00	00	Artwork and Creative Production			17,500		
					Creative production (tv, radio, pr videos, in-terminal collateral)	14,000				
					Website updates (flight schedules & interactive forms)	3,500				
ARA	604017	30	00	00	Surveys, Reports & Data			14,300		
					Internal marketing surveys - process, supplies, incentives	1,000				
					Thanks Again quarterly surveys	2,000				
					Community perception survey	8,000				
					SwiftTrip - fare analysis data	3,300				
ARA	641000	30	00	00	Temporary Help			-		
					Holiday help; trees; etc.	-				
Travel and Training										
ARA	650000	30	00	00	Travel, Per Diem, Conference Registration			19,000		
					ACI Marketing conference - Sept 2015	2,200				
					ACI Jumpstart conference - June 2016	2,200				
					NCAA meetings and annual conference	3,000				
					Marketing conference - Alex - MarCom	2,200				
					Allegiant Air annual meeting - May 2016	2,000				
					Airline meeting travel expenses	2,000				
					Roundtables - Sabre, Seabury, Ailevon, etc.	1,800				
					Local travel - Tina	3,600				

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Marketing & Public Relations
BASIC OPERATING BUDGET
FY 2015-2016

Fund	ARA							
Department	Marketing & Public Relations							
Department #	30							
Cost Center	00							
Source	00							
								127,546

Account Code						Description	Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount	
ARA	651000	30	00	00	Training & Education		250	
					Professional development courses	250		
						-		
General Repairs and Maintenance								
ARA	710000	30	00	00	General Repairs and Maintenance		400	
					Piano tuning	400		
Printing & Binding								
ARA	730000	30	00	00	Printing & Binding		4,800	
					Miscellaneous projects - annual report, brochures, etc.	2,800		
					In-terminal displays	2,000		
ARA	730001	30	00	00	Banners		2,000	
					Updated banners	2,000		
Promotional Activities								
ARA	740005	30	00	00	Radio		12,000	
					Misc. radio	12,000		
ARA	740010	30	00	00	Billboards		32,500	
					Billboard leases (outdoor, cinema screens, etc.)	30,000		
					Production costs	2,500		
ARA	740015	30	00	00	Print		15,100	
					AVL - CVB Asheville Magazine - Journal Communications	2,100		
					Magazines & newspapers	13,000		
ARA	740020	30	00	00	TV		58,000	
					Network - WLOS, WSPA, WYFF, FOX	48,000		
					Charter cable	10,000		
ARA	740030	30	00	00	Telephone Book		300	
					Yellow Book	300		
ARA	740040	30	00	00	Web Advertising		43,000	
					Per click & display advertising	38,000		
					Business to business marketing via email/web/Constant Contact	2,000		
					Social media advertising/contesting	3,000		
ARA	740050	30	00	00	Air Service Development		750	
					Miscellaneous	750		
ARA	740100	30	00	00	Other Promotional Events/Sponsorships		16,000	
					Flyaways	6,000		
					Corp traveler loyalty program - Thanks Again	10,000		
ARA	740101	30	00	00	Community Events/Exhibits/Sponsorships		68,000	
					Sponsorships/events (misc - DTA5, FRP, Tourists, other)	25,000		
					Annual event - Aviation Day - spent only if event happens	24,000		
					Henderson Chamber sponsorships	5,000		
					Asheville Chamber sponsorships - including 5x5	7,000		
					Customer appreciation events in terminal	1,500		
					Project SOAR 2016: Event to commemorate old runway	5,000		
					PROJECT SOAR: media event - 1st flight on temp runway	500		

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Marketing & Public Relations
BASIC OPERATING BUDGET
FY 2015-2016

Fund		ARA								
Department	Marketing & Public Relations									
Department #	30									
Cost Center	00									
Source	00									
									127,546	
Account Code		Description					Item	Summary		
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount			
ARA	740115	30	00	00	Employee/Tenant Appreciation			1,700		
					Tenant lunch	1,700				
Operating Supplies										
ARA	770301	30	00	00	Art Program Supplies			2,500		
					Supplies, promotional materials	1,000				
					LED fixtures - continue transition	1,500				
ARA	770305	30	00	00	Promotional Items			15,800		
					Small items/large quantities - general & events	3,000				
					DTA5 promo items - 5 events	3,000				
					Runway core plaques - mementos of original AVL runway	1,500				
					Carolina West	1,000				
					Apparel - promotional	3,000				
					Apparel - staff - restock	1,800				
					Large items / small quantities	2,500				
ARA	770310	30	00	00	Holiday Decorations			500		
					Decorations - replacement lights, supplies	500				
ARA	771000	30	00	00	Operating Furniture, Fixtures, Equipment and Software			4,100		
					Greater than \$100 & up to \$5,000					
					Shelving for storage room	400				
					Corn hole or other branded game for events	400				
					Camera lens - needed for professional quality photos for we	500				
					New event tent & panels - inflatable & custom branded	2,800				
Books, Publications, Subscriptions and Memberships										
ARA	780100	30	00	00	Dues & Memberships			4,687		
					Asheville Chamber	702				
					Haywood Chamber	580				
					Hendersonville Chamber	495				
					Jackson Chamber	210				
					Madison Chamber	300				
					McDowell Chamber	205				
					Mitchell County Chamber	350				
					Polk Chamber	375				
					Rutherford Chamber	250				
					Transylvania/Brevard Chamber	375				
					Yancey Chamber	280				
					AAAE	275				
					SEC AAAE	35				
					NCAA	45				
					Social media plug in service	210				
ARA	780500	30	00	00	Books, Publications, Compact Disks, Videos & Subscriptions			775		
					Photos - royalty free	300				
					Citizen-Times subscription	250				
					Times-News subscription	225				
TOTAL OPERATING EXPENSES								345,962		

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Marketing & Public Relations
BASIC OPERATING BUDGET
FY 2015-2016

Fund		ARA								
Department	Marketing & Public Relations									
Department #	30									
Cost Center	00									
Source	00									
									127,546	
Account Code		Description					Item	Summary		
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount			
SECTION TOTAL								538,695		

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Marketing & Public Relations
Fiscal Year 2015/2016
Variance Analysis

Acct #	Description	FY2015 Budget				FY2015 Estimated Actual				FY2014 Actual			FY 2013
		FY 2016 Budget	FY 2015 Budget	Increase/Decrease		FY 2015 5 Months	FY 2015 Estimate	Increase/Decrease		FY 2014 Actual	Increase/Decrease		FY 2013 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	137,771	136,546	1,225	0.90%	53,254	132,781	4,990	3.76%	115,984	21,787	18.78%	123,882
500016	Longevity	1,890	0	1,890	100%	0	0	1,890	100%	0	1,890	100%	900
500020	Overtime	500	0	500	100%	0	0	500	100%	0	500	100%	900
500017	Medical Reimbursements	200	200	0	0.00%	0	200	0	0.00%	100	100	100.00%	0
500050	FICA Taxes	11,014	10,843	171	1.58%	4,107	10,486	528	5.04%	8,894	2,120	23.84%	9,915
500070	LGERS retirement	9,874	9,977	(103)	-1.03%	3,765	9,388	486	5.18%	8,008	1,866	23.30%	8,409
500080	401k	6,983	6,871	112	1.63%	2,663	6,639	344	5.18%	5,664	1,319	23.29%	6,235
500160	Medical	21,778	22,116	(338)	-1.53%	5,844	18,743	3,035	16.19%	15,169	6,609	43.57%	17,885
500260	Dental	1,414	1,517	(103)	-6.79%	558	1,378	36	2.61%	1,231	183	14.87%	1,321
500360	Life Insurance	421	452	(31)	-6.86%	176	443	(22)	-4.97%	321	100	31.15%	410
500460	Disability	888	953	(65)	-6.82%	306	953	(65)	-6.82%	569	319	56.06%	740
	Total Benefits	52,572	52,929	(357)	-0.67%	17,419	48,230	4,342	9.00%	39,956	12,616	31.57%	44,915
	Total Personal Services	192,733	189,475	3,258	1.72%	70,673	181,011	11,722	6.48%	155,940	36,793	23.59%	173,297
604000	Professional Services - General	12,000	10,000	2,000	20.00%	0	10,000	2,000	20.00%	0	12,000	100%	
604016	Artwork and Creative Production	17,500	26,000	(8,500)	-32.69%	11,071	27,000	(9,500)	-35.19%	17,781	(281)	-1.58%	9,337
604017	Surveys, Reports & Data	14,300	6,800	7,500	110.29%	1,600	6,800	7,500	110.29%	6,391	7,909	123.75%	4,156
641000	Temporary Help	0	0	0	100%	0	0	0	100%	0	0	100%	0
650000	Travel, Per Diem, Conference Registration	19,000	12,700	6,300	49.61%	2,732	12,700	6,300	49.61%	12,245	6,755	55.17%	11,245
651000	Training & Education	250	250	0	0.00%	0	250	0	0.00%	320	(70)	-21.88%	500
662000	Telecommunications	0	0	0	100%	0	0	0	100%	0	0	100%	330
710000	General Repairs and Maintenance	400	200	200	100.00%	125	200	200	100.00%	0	400	100%	95
730000	Printing & Binding	4,800	5,500	(700)	-12.73%	5,153	6,000	(1,200)	-20.00%	3,952	848	21.46%	4,445
730001	Banners	2,000	2,700	(700)	-25.93%	279	2,000	0	0.00%	2,181	(181)	-8.30%	2,798
740005	Radio	12,000	12,000	0	0.00%	5,179	12,000	0	0.00%	18,654	(6,654)	-35.67%	9,362
740010	Billboards	32,500	36,000	(3,500)	-9.72%	6,600	31,000	1,500	4.84%	35,770	(3,270)	-9.14%	31,090
740015	Print	15,100	17,100	(2,000)	-11.70%	5,890	15,000	100	0.67%	18,861	(3,761)	-19.94%	32,224
740020	TV	58,000	64,000	(6,000)	-9.38%	14,148	60,000	(2,000)	-3.33%	62,900	(4,900)	-7.79%	59,446
740030	Telephone Book	300	600	(300)	-50.00%	203	500	(200)	-40.00%	900	(600)	-66.67%	1,011
740040	Web Advertising	43,000	47,000	(4,000)	-8.51%	14,381	46,000	(3,000)	-6.52%	38,219	4,781	12.51%	28,950
740050	Air Service Development	750	750	0	0.00%	255	750	0	0.00%	507	243	47.93%	590
740100	Promotional Events/Sponsorships	16,000	18,000	(2,000)	-11.11%	4,554	17,000	(1,000)	-5.88%	17,819	(1,819)	-10.21%	13,728
740101	Other Community Events/Exhibits/Sponsorships	68,000	47,000	21,000	44.68%	7,108	34,500	33,500	97.10%	41,931	26,069	62.17%	53,437
740115	Employee/Tenant Appreciation	1,700	1,700	0	0.00%	1,547	1,547	153	9.89%	1,618	82	5.07%	1,350
770301	Art Program	2,500	2,000	500	25.00%	518	2,500	0	0.00%	1,063	1,437	135.18%	810
770305	Promotional Items	15,800	11,000	4,800	43.64%	2,865	11,000	4,800	43.64%	9,614	6,186	64.34%	11,460
770310	Holiday Decorations	500	4,500	(4,000)	-88.89%	4,464	4,464	(3,964)	-88.80%	7,282	(6,782)	-93.13%	741
771000	Operating Furniture, Fixtures and Equipment	4,100	2,700	1,400	51.85%	0	2,700	1,400	51.85%	874	3,226	369.11%	226
780100	Dues & Memberships	4,687	4,725	(38)	-0.80%	1,228	4,800	(113)	-2.35%	4,565	122	2.67%	4,667
780500	Books & Publications	775	775	0	0.00%	127	775	0	0.00%	359	416	115.88%	459
	Total Services & Mat'ls.	345,962	334,000	11,962	3.58%	90,027	309,486	36,476	11.79%	303,806	42,156	13.88%	282,457
	Department Total	538,695	523,475	15,220	2.91%	160,700	490,497	48,198	9.83%	459,746	78,949	17.17%	455,754

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Operations
BASIC OPERATING BUDGET
FY 2015-2016

Fund		ARA								
Department		Operations								
Department #		40								
Cost Center		00								
Source		00							1,025,454	
Account Code					Description		Item	Summary		
Fund	Acct.	Sec.	C.C.	Source			Amount	Amount		
PERSONNEL SERVICES										
ARA	500000	40	10	00	Salaries		984,467	984,467		
ARA	500016	40	10	00	Longevity		21,494	21,494		
ARA	500020	40	10	00	Overtime...Includes O/T for 3 New Ops Positions		30,000	30,000		
Benefits:										
ARA	500017	40	10	00	Medical Reimbursements		400	538,060		
ARA	500050	40	10	00	FICA Taxes		80,288			
ARA	500070	40	10	00	LGERS retirement		73,242			
ARA	500080	40	10	00	401k		51,798			
ARA	500160	40	10	00	Medical		305,613			
ARA	500260	40	10	00	Dental		16,170			
ARA	500360	40	10	00	Life Insurance		3,916			
ARA	500460	40	10	00	Disability		6,633			
TOTAL PERSONNEL SERVICES									1,574,021	
OPERATING EXPENSES										
Professional Services										
ARA	641000	40	10	00	Temporary Help			85,000		
					Temporary Help		85,000			
Contractual Services										
ARA	645000	40	60	00	Landscaping			9,420		
					RAC Contract		9,420			
ARA	646500	40	80	00	Parking Management Contract			400,720		
					Payroll, Benefits & Operating Expenses		334,599			
					Management Fee		66,121			
ARA	647000	40	10	00	Other Contractual Services			72,668		
					Automatic Door Contract		6,800			
					Uniform Cleaning & Mats (Maintenance & Janitorial)		16,000			
					Loading Bridge Maintenance Contract		4,100			
					Load Bank Generator Test		3,200			
					State & NCDOL Inspections		1,000			
					Fire Sprinkler Inspections/Backflow/Halation/Crane		4,000			
					Waste Removal & Recycling		13,285			
					RAC Waste Removal and Recycling		4,500			
					Pest Control		1,750			
					RAC Pest Control		533			
					Wildlife Program		13,000			
					Annual Continuous Runway Friction Testing					
					Lobby Plants		4,500			
ARA	700100	40	10	00	Elevator Maintenance Contract			2,280		
					Elevator Maintenance Contract		2,280			
ARA	700200	40	10	00	Fire Alarm Systems Contract			15,500		
					Fire Alarm Systems-Infinity & Monitoring fees		1,000			
					Fire Alarm Systems-Simplex		14,500			
Travel and Training										
ARA	650000	40	10	00	Travel, Per Diem, Conference Registration			13,100		

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Operations
BASIC OPERATING BUDGET
FY 2015-2016

								1,025,454	
Account Code								Item	Summary
Fund	Acct.	Sec.	C.C.	Source	Description	Amount	Amount	Amount	
Fund		ARA							
Department		Operations							
Department #		40							
Cost Center		00							
Source		00							
								1,025,454	
					SEC Annual Conference	1,200			
					NCAA Conference	800			
					AGTA Conference (1)	2,500			
					Annual Snow Symposium (2)	4,200			
					FAA Annual Cert. Conference (2)				
					Safety Conferences	2,000			
					Local Travel	2,400			
ARA	651000	40	10	00	Training & Education			8,000	
					Professional Development	500			
					Safety Programs	3,000			
					ASOS (3)	4,500			
Utility Services									
ARA	681000	40	20	00	Electricity TA8918 Terminal 208			140,062	
					61 Terminal Dr (727 171 5729)	140,062			
ARA	681500	40	20	00	Electricity TH4698 Landside Restaurant & GRAA Storage areas			21,667	
					61 Terminal Dr (183 474 0183)	4,943			
					Airside Restaurant and Freezer	16,724			
ARA	682500	40	20	00	Electricity TH4217 DPS Bldg Old			4,200	
					43 Terminal Drive (726 522 5727)	4,200			
ARA	689400	40	20	10	Electricity TR2714 DPS Bldg New			23,600	
					136 Wright Brother Way (640-377-9462)	23,600			
ARA	683000	40	20	00	Electricity TK0203 Maint Bldgs			12,233	
					15 Aviation Way (590 232 5728)	12,233			
ARA	683500	40	20	00	Electricity W10456 Vgate-8AW			414	
					21 Aviation Way (798 342 2663)	414			
ARA	684000	40	20	00	Electricity S93746 GA Sewer Lift			775	
					1 Aviation Way (153 235 5813)	775			
ARA	685600	40	20	00	Electricity TF3027 480V TAFRDP			130,891	
					61 Terminal Dr (447 711 2884)	130,891			
ARA	686000	40	20	00	Electricity YK5320 Cargo Bldg			801	
					41 Terminal Dr (527 340 0993)	801			
ARA	687000	40	20	00	Electricity W12777 ODLGriffen			-	
					21 Aviation Way (465 604 2167) WNC Lease	-			
ARA	688500	40	60	00	Electricity RAC CAM S83383			14,000	
					87 Rental Car Dr (319 694 7927)	14,000			
ARA	689000	40	80	00	Electricity TH6583 WBW St Light			4,913	
					Wright Brothers Way (317 794 7458)	4,913			
ARA	689100	40	90	00	Electricity VF0723 Pinner Rd Rental House			-	
					(129 615 7405)	-			
ARA	689200	40	80	00	Electricity YT5631 LowerOverflow			1,974	
					(606 016 2549)	1,974			
ARA	689300	40	20	00	Electricity Lav Cart Dump Station			-	
ARA	690000	40	10	00	Nat Gas 635822 Terminal			24,454	
					61 Terminal Dr (3-1981-0349-9500)	24,454			
ARA	691500	40	20	00	Nat Gas 568135 Operations Office Bldg A (East)			11,249	
					15 Aviation Way (2-2100-7146-7120)	11,249			

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Operations
BASIC OPERATING BUDGET
FY 2015-2016

Fund	ARA							
Department	Operations							
Department #	40							
Cost Center	00							
Source	00							1,025,454

Account Code						Description	Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount	
ARA	692000	40	20	00	Nat Gas 446155 Main Bldg B (West)		5,855	
					15 Aviation Way (8-1981-0349-9521)	5,855		
ARA	692500	40	20	00	Nat Gas 384909 DPS Bldg Old		2,000	
					43 Terminal Dr (2-1981-0440-0092)	2,000		
ARA	690300	40	20	00	Nat Gas 508999/509070 DPS Bldg New		7,000	
					136 Wright Brothers Way (2-2101-0054-6510)	7,000		
ARA	693000	40	20	00	Nat Gas 250049 CAP Bldg		-	
					21 Aviation Way (1-1981-0349-9513) WNC Lease	-		
ARA	695000	40	10	00	Water 11946022/11946024 Term		32,000	
					61 Terminal Dr (2111887-1140018)	32,000		
ARA	695500	40	00	00	Water 47313873 Maint Bldg A E		-	
					15 Aviation Way (2111879-1339978)	-		
ARA	696000	40	20	00	Water 11703893 Public Saf Bldg-Old		250	
					43 Terminal Dr (2111883-1139998)	250		
ARA	697600	40	20	00	Water 102059 Public Saf Bldg-New		4,800	
					136 Wright Brothers Way (1264268/139442887)	4,800		
ARA	696500	40	20	00	Water 12439009 Air Cargo Bldg		150	
					41 Terminal Dr (2111885-1140008)	150		
ARA	697000	40	00	00	Water 43119699 ODL Griffen Bldg		-	
					21 Aviation Way (2111877-1139968) WNC Lease	-		
ARA	697500	40	20	00	Water 11459507/70162311 New Maint Bldg (East)		2,750	
					15 Aviation Way (2111887-1580708)	2,750		
ARA	698000	40	60	00	Water 11946005/70182576 RAC		19,000	
					65 Rental Car Dr (2293169-1587918)	19,000		
ARA	698500	40	80	00	Water 1013844 Toll Plaza Office		1,389	
					70 Terminal Dr	1,389		
					General Repairs and Maintenance			
ARA	710100	40	10	00	Terminal, Buildings and Grounds		157,000	
					Terminal, Building & Grounds General Repairs	22,500		
					Door Hardware	5,000		
					Forbo Replacement	5,000		
					Terminal & Grounds Lighting Fixtures and bulbs	13,000		
					Baggage Belts	5,000		
					Equipment Rental	5,000		
					Roofing Maintenance	5,000		
					HVAC Repairs	12,000		
					Signs	8,000		
					Lime, Fertilizer, Mulch & Plants	14,000		
					Loading Bridges, PC Air/GPU's	10,000		
					RAC Light Poles, Fencing, Backflow/Fire Line & Building	12,000		
					Light Poles, Fencing.	5,000		
					Crosswalk Sealing (1)	7,500		
					Sewer Cleanout & Repair	3,000		
					Pavement Maintenance Program	15,000		
					Rental Homes, Advantage West, DPS, CAP, & WNC Building	10,000		

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Operations
BASIC OPERATING BUDGET
FY 2015-2016

Fund		ARA								
Department	Operations									
Department #	40									
Cost Center	00									
Source	00									
									1,025,454	
Account Code		Description					Item	Summary		
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount			
Vehicles and Heavy Equipment										
ARA	710200	40	20	00	Vehicles and Heavy Equipment				68,451	
					Airfield Vehicles & Heavy Equipment	50,000				
					Landside Vehicles & Heavy Equipment	15,000				
					Authority Vehicle Tax & Tags	3,451				
Airport and Airfield Equipment										
ARA	710300	40	20	00	Airport and Airfield Equipment				18,000	
					Airfield Lighting, Runway Painting, & Electrical Vault	18,000				
Printing & Binding										
ARA	730000	40	10	00	Printing & Binding				1,500	
					Printing & Binding, Forms/Permits/	1,500				
Promotional Activities										
ARA	740115	40	10	00	Employee/Tenant Appreciation				500	
					Employee/Conference Hosting/Snow Team Food	500				
Operating Supplies										
Vehicle Fuel										
ARA	770100	40	10	00	Vehicle Fuel				38,000	
					Vehicle Fuel	38,000				
Shop Supplies										
ARA	770200	40	10	00	Shop Supplies				4,000	
					Shop Supplies	4,000				
Operating Supplies										
ARA	770300	40	10	00	Operating Supplies				18,690	
					Operating Supplies	6,000				
					Finger Print/Badging	12,690				
Chemicals & Safety										
ARA	770400	40	10	00	Chemicals & Safety				72,100	
					Chemicals & Safety	4,100				
					De-icing Chemicals	68,000				
Small Tools and Equipment										
ARA	770500	40	10	00	Small Tools and Equipment				7,500	
					Small Tools & Equipment	7,500				
Custodial Supplies										
ARA	770600	40	10	00	Custodial Supplies				18,000	
					Cleaning Supplies/Mop Heads/Trash Can Liners etc.	18,000				
Custodial Consumables										
ARA	770650	40	10	00	Custodial Consumables				36,000	
					Soap/Paper Towels/Toilet Paper/Seat Covers	36,000				
Operating Furniture, Fixtures, Equipment and Software										
ARA	771000	40	10	00	Operating Furniture, Fixtures, Equipment and Software				1,500	
					Greater than \$100 & up to \$5,000					
						1,500				
Uniforms										
ARA	771500	40	10	00	Uniforms				3,500	
					Employee Shoe Allowance	1,500				
					Winter Weather Gear	1,600				
					Prescription Safety Glasses	400				

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Operations
BASIC OPERATING BUDGET
FY 2015-2016

Fund		ARA							
Department		Operations							
Department #		40							
Cost Center		00							
Source		00							1,025,454
Account Code					Description		Item Amount		Summary Amount
Fund	Acct.	Sec.	C.C.	Source					
Books, Publications, Subscriptions and Memberships									
ARA	780100	40	10	00	Dues & Memberships				3,250
					AAAE-8		2,200		
					AGTA-2		450		
					SEC-8		280		
					NCAA Annual Dues 8		320		
ARA	780500	40	10	00	Books, Publications, Compact Disks, Videos & Subscriptions				500
							500		
ARA	780503	40	10	00	Licenses & Certifications				660
					CDL Licenses		500		
					NC Fire Sprinkler Licenses		160		
TOTAL OPERATING EXPENSES									1,522,266
SECTION TOTAL									3,096,287

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Operations
Fiscal Year 2015/2016
Variance Analysis

Acct #	Description	FY2015 Budget				FY2015 Estimated Actual				FY2014 Actual			FY 2013
		FY 2016 Budget	FY 2015 Budget	Increase/Decrease		FY 2015 Actual 5 Months	FY 2015 Estimate	Increase/Decrease		FY 2014 Actual	Increase/Decrease		FY 2013 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	984,467	996,194	(11,727)	-1.18%	398,124	955,498	28,969	3.03%	901,750	82,717	9.17%	805,491
500016	Longevity	21,494	19,381	2,113	10.90%	8,423	20,215	1,279	6.33%	17,555	3,939	22.44%	14,874
500020	Overtime	30,000	30,000	0	0.00%	10,644	25,546	4,454	17.44%	29,776	224	0.75%	20,060
500017	Medical Reimbursements	400	400	0	0.00%	100	240	160	66.67%	400	0	0.00%	400
500050	FICA Taxes	80,288	81,631	(1,343)	-1.65%	30,616	73,478	6,810	9.27%	69,804	10,484	15.02%	62,495
500070	LGERS retirement	73,242	76,411	(3,169)	-4.15%	29,495	70,788	2,454	3.47%	65,974	7,268	11.02%	56,369
500080	401k	51,798	52,625	(827)	-1.57%	20,860	50,064	1,734	3.46%	46,657	5,141	11.02%	41,781
500160	Medical	305,613	344,834	(39,221)	-11.37%	84,145	201,948	103,665	51.33%	232,665	72,948	31.35%	210,944
500260	Dental	16,170	19,052	(2,882)	-15.13%	6,139	14,734	1,436	9.75%	14,460	1,710	11.83%	13,296
500360	Life Insurance	3,916	4,437	(521)	-11.74%	1,578	3,787	129	3.40%	3,357	559	16.65%	3,188
500460	Disability	6,633	7,848	(1,215)	-15.48%	2,402	5,765	868	15.06%	5,377	1,256	23.36%	5,439
	Total Benefits	538,060	587,238	(49,178)	-8.37%	175,335	420,804	117,256	27.86%	438,694	99,366	22.65%	393,912
	Total Personal Services	1,574,021	1,632,813	(58,792)	-3.60%	592,526	1,422,062	151,959	10.69%	1,387,775	186,246	13.42%	1,234,337
604020	Physicals and Drug Screens	0	0	0	100%	0	0	0	100%	0	0	100%	0
641000	Temporary Help	85,000	70,000	15,000	21.43%	41,540	85,000	0	0.00%	68,834	16,166	23.49%	67,232
645000	Landscaping	9,420	9,420	0	0.00%	3,925	9,420	0	0.00%	9,420	0	0.00%	9,600
646500	Parking Management Contract	400,720	380,719	20,001	5.25%	166,140	398,736	1,984	0.50%	372,970	27,750	7.44%	351,964
647000	Other Contractual Services	72,668	75,419	(2,751)	-3.65%	26,741	73,000	(332)	-0.45%	53,250	19,418	36.47%	52,664
700100	Elevator Maintenance Contract	2,280	4,000	(1,720)	-43.00%	1,814	4,354	(2,074)	-47.63%	4,223	(1,943)	-46.01%	35,417
700200	Fire Alarm Systems Contract	15,500	15,500	0	0.00%	7,045	16,908	(1,408)	-8.33%	14,305	1,195	8.35%	14,314
650000	Travel, Per Diem, Conference Registration	13,100	14,750	(1,650)	-11.19%	1,033	13,250	(150)	-1.13%	15,591	(2,491)	-15.98%	14,871
651000	Training & Education	8,000	6,400	1,600	25.00%	479	6,700	1,300	19.40%	989	7,011	708.90%	1,561
681000	Electricity TA8918 Terminal 208	140,062	141,763	(1,701)	-1.20%	60,144	144,346	(4,284)	-2.97%	132,324	7,738	5.85%	127,337
681500	Electricity TH4698 Restaurant	21,667	20,623	1,044	5.06%	2,084	21,000	667	3.18%	4,564	17,103	374.74%	4,376
682500	Electricity TD0460 DPS Bldg-Old	4,200	4,000	200	5.00%	2,504	6,010	(1,810)	-30.11%	9,828	(5,628)	-57.26%	9,877
689400	Electricity TR2714 DPS Bldg-New	23,600	28,400	(4,800)	-16.90%	3,843	24,000	(400)	-1.67%	0	23,600	100%	0
683000	Electricity TF6197 Maint Bldg	12,233	12,124	109	0.90%	5,035	12,084	149	1.23%	11,700	533	4.56%	11,268
683500	Electricity W10456 Vgate-8AW	414	420	(6)	-1.43%	163	391	23	5.83%	389	25	6.43%	324
684000	Electricity S93746 GA Sewer Lift	775	792	(17)	-2.15%	303	727	48	6.57%	765	10	1.31%	590
685600	Electricity TF3027 480V TAFRDP	130,891	132,108	(1,217)	-0.92%	54,353	130,447	444	0.34%	124,586	6,305	5.06%	115,497
686000	Electricity YK5320 Cargo Bldg	801	554	247	44.58%	340	816	(15)	-1.84%	536	265	49.44%	278
687000	Electricity W12777 ODLGriffin	0	0	0	100%	0	0	0	100%	0	0	100%	0
688500	Electricity RAC CAM S83383	14,000	15,527	(1,527)	-9.83%	5,350	13,750	250	1.82%	13,708	292	2.13%	13,757
689000	Electricity TH6583 WBW St Light	4,913	5,546	(633)	-11.41%	1,851	4,900	13	0.27%	5,133	(220)	-4.29%	4,834
689100	Electricity VF0723 Pinner Rd RH	0	0	0	100%	0	0	0	100%	0	0	100%	361
689200	Electricity YT5631 Lower Overflow	1,974	1,156	818	70.76%	1,017	2,441	(467)	-19.12%	1,361	613	45.04%	506
689300	Electricity SA3067 Lav Cart	0	780	(780)	-100.00%	(149)	(358)	358	-100.00%	418	(418)	-100.00%	701
690000	Natural Gas 635822 Terminal	24,454	24,191	263	1.09%	5,670	24,000	454	1.89%	24,418	36	0.15%	20,593
691500	Natural Gas 568135 Operations	11,249	10,425	824	7.90%	2,255	11,000	249	2.26%	10,726	523	4.88%	9,715
692000	Natural Gas 446155 Main Bldg A West	5,855	5,350	505	9.44%	1,207	5,700	155	2.72%	5,579	276	4.95%	4,629
692500	Natural Gas 384909 DPS Bldg-Old	2,000	1,200	800	66.67%	780	1,200	800	66.67%	2,798	(798)	-28.52%	3,438
690300	Natural Gas 580999/509070 DPS Bldg-New	7,000	18,975	(11,975)	-63.11%	1,351	6,800	200	2.94%	0	7,000	100%	0
693000	Natural Gas 250049 CAP Bldg	0	0	0	100%	0	0	0	100%	0	0	100%	0
695000	Water 70185431/70185433 Term	32,000	41,500	(9,500)	-22.89%	10,021	31,000	1,000	3.23%	33,883	(1,883)	-5.56%	21,106
695500	Water 47313873 Maint Bldg A E	0	0	0	100%	0	0	0	100%	0	0	100%	0
696000	Water 37667083 Public Saf Bldg-Old	250	250	0	0.00%	228	300	(50)	-16.67%	731	(481)	-65.80%	575
697600	Water 1264268/139442887 DPS-New	4,800	950	3,850	405.26%	765	4,650	150	3.23%	0	4,800	100%	0
696500	Water 83562624 Air Cargo Bldg	150	290	(140)	-48.28%	24	150	0	0.00%	88	62	70.45%	231
697000	Water 43119699 ODL Griffin Bldg	0	0	0	100%	0	0	0	100%	0	0	100%	0

Acct #	Description	FY 2016 Budget	FY2015 Budget		FY2015 Estimated Actual				FY2014 Actual			FY 2013	
			FY 2015 Budget	Increase/Decrease		FY 2015 Actual 5 Months	FY 2015 Estimate	Increase/Decrease		FY 2014 Actual	Increase/Decrease		FY 2013 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
697500	Water 70162311 New Maint Bldg	2,750	2,875	(125)	-4.35%	881	2,700	50	1.85%	2,666	84	3.15%	2,738
698000	Water 70182576/70182577 RAC	19,000	16,500	2,500	15.15%	5,886	18,500	500	2.70%	16,768	2,232	13.31%	16,432
698500	Water 1013844 Toll Plaza Office	1,389	1,349	40	2.97%	0	0	1,389	100%	0	1,389	100%	0
710100	Terminal, Buildings and Grounds	157,000	233,200	(76,200)	-32.68%	47,915	150,000	7,000	4.67%	89,828	67,172	74.78%	241,863
710200	Vehicles and Heavy Equipment	68,451	78,000	(9,549)	-12.24%	25,838	68,000	451	0.66%	55,639	12,812	23.03%	64,390
710300	Airport and Airfield Equipment	18,000	15,500	2,500	16.13%	15,727	17,500	500	2.86%	6,087	11,913	195.71%	15,830
730000	Printing & Binding	1,500	1,500	0	0.00%	183	1,500	0	0.00%	1,481	19	1.28%	3,370
740115	Employee/Tenant Appreciation	500	500	0	0.00%	0	500	0	0.00%	312	188	60.26%	461
770100	Vehicle Fuel	38,000	43,000	(5,000)	-11.63%	16,819	39,000	(1,000)	-2.56%	37,416	584	1.56%	36,936
770200	Shop Supplies	4,000	5,000	(1,000)	-20.00%	260	5,000	(1,000)	-20.00%	3,388	612	18.06%	2,534
770300	Operating Supplies	18,690	18,690	0	0.00%	4,490	18,690	0	0.00%	15,570	3,120	20.04%	1,244
770400	Chemicals & Safety	72,100	79,012	(6,912)	-8.75%	1,747	79,012	(6,912)	-8.75%	38,984	33,116	84.95%	1,363
770500	Small Tools and Equipment	7,500	7,500	0	0.00%	2,693	7,500	0	0.00%	6,527	973	14.91%	6,432
770600	Custodial Supplies	18,000	12,000	6,000	50.00%	6,720	17,000	1,000	5.88%	19,158	(1,158)	-6.04%	12,765
770650	Custodial Consumables	36,000	33,000	3,000	9.09%	13,446	33,000	3,000	9.09%	27,500	8,500	30.91%	28,943
771000	Operating Furniture, Fixtures and Equipment	1,500	750	750	100.00%	1,304	1,500	0	0.00%	327	1,173	358.72%	2,655
771500	Uniforms	3,500	4,400	(900)	-20.45%	328	4,400	(900)	-20.45%	1,145	2,355	205.68%	1,328
780100	Dues & Memberships	3,250	2,425	825	34.02%	630	2,425	825	34.02%	1,115	2,135	191.48%	1,065
780500	Books & Publications	500	500	0	0.00%	0	0	500	100%	0	500	100%	189
780503	Licenses & Certifications	660	660	0	0.00%	0	0	660	100%	575	85	14.78%	525
	Total Services & Mat'ls.	1,522,266	1,599,493	(77,227)	-4.83%	552,723	1,518,949	3,317	0.22%	1,247,603	274,663	22.02%	1,338,679
	Department Total	3,096,287	3,232,306	(136,019)	-4.21%	1,145,249	2,941,011	155,276	5.28%	2,635,378	460,909	17.49%	2,573,016

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2015-2016

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement			
<input type="checkbox"/>	Equipment and Small Capital Outlay		Fund	ARA
<input type="checkbox"/>	Renewal and Replacement		Department Number	40
<input checked="" type="checkbox"/>	Personnel Request		Cost Center	0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	40	0	0	Custodial Position	\$ 35,300

The Custodial Supervisor is requesting to add one (1) Custodial Technician to accommodate the cleaning needs of increased passenger traffic. Trends for the past two years are showing the expectation that traffic will increase during the next budget. Allegiant has added additional flights and their larger aircraft are usually full and create additional burdens on the existing staff. As Allegiant adds additional flights this spring, we will have these larger aircraft on the ground at the same time and additional resources will be necessary. Additional staff have not been added since 2009. The additional position will allow our team to keep the Airport clean while handling the increased traffic and the additional duties of maintaining and cleaning advertising signs for the advertising program. The position will help cover sick days and vacation time.

The new position salary will start at \$22,500 annually and include the following related costs:

Benefits @ 48% = \$10,800

Workman's Comp = \$2,000

Total Annual Expenses: \$35,300

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
FY2015/2016 PROJECTED CAPITAL CARRYOVER**

Description	Amount Authorized	Estimated Spending Through 6/30/2015	Estimated Balance to Carryover	FAA-AIP Entitlement	FAA-AIP Discretionary	NC DOT Grants	PFC'S Currently Approved	Airport Funds
Airfield Redevelopment-Bid Package 2 (1)	13,057,678	3,500,000	9,557,678	-	9,557,678		-	-
TOTAL CARRYOVER	\$ 13,057,678	\$ 3,500,000	\$ 9,557,678	\$ -	\$ 9,557,678	\$ -	\$ -	\$ -

(1) Represents current estimated amounts. Related contracts requiring Board approval will be presented to the Board before implementation.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
CAPITAL BUDGET
FISCAL YEAR 2015/2016**

Description	Total	Funding Source				
		FAA-AIP Entitlements	FAA-AIP Discretionary	NCDOT Grants	Currently Approved PFC's	Airport Funds
Capital Improvements (1)						
Airfield Redevelopment - Bid Package 3	\$ 7,798,120	\$ 1,500,000	\$ 6,298,120	\$ -	\$ -	\$ -
Total Capital Improvements	7,798,120	1,500,000	6,298,120	-	-	-
Renewal and Replacement						
ARFF Truck	1,000,000	300,000	\$ 274,750			425,250
Turnout Gear Replacement-Phase 2	10,345					10,345
Board Room Chairs	8,000					8,000
Brochure Rack Display	15,000					15,000
Board Room Technology Refresh	7,200					7,200
Accounting & Financial System Replacement	350,000					350,000
Disaster Recovery & Backup	49,000					49,000
LCD upgrades-Phase 4	35,500					35,500
Wireless System Upgrade	45,000					45,000
Vehicle Replacements	43,040					43,040
LED Lighting - Gates 4-7	22,436					22,436
Old DPS Demo and Water Line	56,000					56,000
						-
Total Renewal and Replacement	1,641,521	300,000	274,750	-	-	1,066,771
Total	\$ 9,439,641	\$ 1,800,000	\$ 6,572,870	\$ -	\$ -	\$ 1,066,771

(1) All purchases of Capital Improvements will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Development

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2015-2016

JUSTIFICATION SCHEDULE

<u> X </u> Capital Improvement	Fund	ARA
<u> </u> Equipment and Small Capital Outlay	Department Number	70
<u> </u> Renewal and Replacement	Cost Center	0
<u> </u> Personnel Request		

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	70	0	0	Airfield Redevelopment Project - Bid Pkg 3	\$7,798,120

Bid Package 3 of the Airfield Re-development Project includes engineering services, RPR services, and construction for replacement of existing Runway 16/34, including demolition of existing facilities, site preparation, drainage systems, utilities and associated work.

This phase of the project is to be funded with \$1,500,000 in AIP Entitlement Funds, and the remainder with AIP Discretionary Funds, which are expected to be in excess of the required expenses in this budget year. Excess funds will be used mainly to reimburse the Authority for prior eligible expenses not yet included in a grant.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Development

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2015-2016**

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input checked="" type="checkbox"/>	Equipment and Small Capital Outlay	Fund	ARA
<input type="checkbox"/>	Renewal and Replacement	Department Number	70
<input type="checkbox"/>	Personnel Request	Cost Center	0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	70	0	0	ARFF Truck	\$1,000,000

ARFF Equipment

The current 1989 1500 gallon twin agent (foam/dry chemical) Oshkosh ARFF truck (Rescue 2) has 26 years of service. According to the American Public Works Association, recommended fire apparatus service times in North Carolina should not exceed 15 years of mainline service, with an additional 5 years of reserve status. This truck requires replacement due to its age and condition.

GARAA is proposing to replace Rescue 2 with a 3,000 gallon twin agent ARFF truck. In addition to providing a larger quantity of firefighting water and agent, as commercial flight operations continue to transition back to larger mainline aircraft, it is expected that an increase in the airport's required ARFF Index under FAA requirements will be necessary. The larger truck will allow the airport to meet that goal in an easier and more efficient manner.

ARFF equipment is AIP eligible, and as shown in the current CIP, this equipment purchase would be funded with \$300,000 of Entitlement Funds, \$274,750 of Discretionary Funds, and \$425,250 of Airport Capital.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Public Safety

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2015-2016

JUSTIFICATION SCHEDULE

_____	Capital Improvement		
_____	Equipment and Small Capital Outlay	Fund	ARA
<u> X </u>	Renewal and Replacement	Department Number	50
_____	Personnel Request	Cost Center	20

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	50	0	0	Turnout Gear Replacement PHASE TWO	\$ 10,345

Currently DPS has 5 sets of turnout gear in use that were manufactured in 2007, or before. NFPA 1851 states that turnout gear shall be replaced 10 years after its manufacture date.

Current contract pricing on gear is \$1,933 per set plus 7% sales tax (\$2,069).

Phase one of the Turnout Gear replacement covered 8 sets. Phase two will cover 5 sets, and Phase three will cover 3 sets.

NOTE:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Executive

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2015-2016

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement			
<input checked="" type="checkbox"/>	Equipment and Small Capital Outlay	Fund		ARA
<input type="checkbox"/>	Renewal and Replacement	Department Number	05	
<input type="checkbox"/>	Personnel Request	Cost Center		0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	05	0	0		\$ 8,000.00

New Board Room Chairs - Quantity of 10. Current ones are over 7 years old and are starting to break.

NOTE:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Guest Services

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2015-2016

JUSTIFICATION SCHEDULE

<u> </u>	Capital Improvement			
<u> </u>	Equipment and Small Capital Outlay		Fund	ARA
<u> X </u>	Renewal and Replacement		Department Number	60
<u> </u>	Personnel Request		Cost Center	0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA		60	0	0	New brochure rack display	\$ 15,000

The existing brochure display cases in the Guest Services area of the airport are old and falling apart. Renewal is needed. In addition to renewing, we propose adding a few marketable displays built into the cases, to help offset the cost by providing a way to bring more revenue to the advertising program.

The new case would be more modern, and match the rest of the display units in the airport. Additionally, the new display advertising options would bring an estimated \$400/month to the advertising program, or \$4,800 per year.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Information Technology
CAPITAL BUDGET / PERSONNEL REQUEST
FY 2015-2016**

JUSTIFICATION SCHEDULE

	Capital Improvement		ARA
	Equipment and Small Capital Outlay		
X	Renewal and Replacement	Fund	20
	Personnel Request	Department Number	0
		Cost Center	0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	20	0	0	Board Room Refresh	\$ 7,200

The existing board room technology was installed over 7 years ago and continues to run today, however, the projector's useful life will be ending at the end of 2015. Newer technology uses wireless to connect directly to the projector, bypassing costly cabling that may or may not have the right types of adapters for laptops, tablets and/or phones connecting to the system to make a presentation. Furthermore, this project will replace all the wireless speakers.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Information Technology
CAPITAL BUDGET / PERSONNEL REQUEST
FY 2015-2016**

JUSTIFICATION SCHEDULE

	Capital Improvement		ARA
	Equipment and Small Capital Outlay	Fund	
X	Renewal and Replacement	Department Number	20
	Personnel Request	Cost Center	0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	20	0	0	Accounting and Financial System	\$ 350,000

We experience a lot of inefficiencies with the current accounting system which we need to address. The purchase order process should be more automated and streamlined to reduce turnaround time. The department heads need the ability to create the requisitions, electronically forward for approvals and resulting in completed purchase orders without paper forms moving from desk to desk. The completed purchase orders should also update the fixed asset module, when appropriate.

The payroll process is also very manual and should be enhanced with a new system. For example, to determine the amount to pay to third parties for payroll taxes, insurance, etc., a significant amount of manual calculations must be done, when the accounting system should handle this process. We would also benefit from a user inquiry system that would allow department heads read only access to their budget balances and transactions so they can more easily monitor their budgets.

A more efficient system would not only help prevent errors which can currently occur as a result of a lot of manual operations, but would also reduce the amount of time required to complete these processes.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Information Technology
CAPITAL BUDGET / PERSONNEL REQUEST
FY 2015-2016**

JUSTIFICATION SCHEDULE

_____	Capital Improvement			
_____	Equipment and Small Capital Outlay			
<u> X </u>	Renewal and Replacement	Fund		ARA
_____	Personnel Request	Department Number		20
		Cost Center		0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	20	0	0	Disaster Recovery & Backup	\$ 49,000

The existing backup solution is 7 Terabytes in size. This system is providing crucial backup for the following systems: EASE Passenger Processing, Authority Business documents, Financial System, HVAC for Terminal, Various databases used by airport operations and IT network systems.

However, the following systems do not archive to the existing system due to aging technology, capacity and support for newer backup technologies: security cameras, door and gate access control data and databases, employee badging and law enforcement systems.

The existing system uses older technology and is slow on backups, in addition, is nearing capacity at 85% of space used. A newer technology exists that will allow us to use one system to manage (not multiple) 13 Terabytes in size and comes with deduplication, bare-metal restore, Offsite replication, and support for virtualization. All reduce the size of the overall data backup and restore is faster and more secure.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Information Technology
CAPITAL BUDGET / PERSONNEL REQUEST
FY 2015-2016**

JUSTIFICATION SCHEDULE

	Capital Improvement		Fund	ARA
	Equipment and Small Capital Outlay		Department Number	20
X	Renewal and Replacement		Cost Center	0
	Personnel Request			

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	20	0	0	LCD Upgrade	\$ 35,500

Phase 4. Upgrade 26 LCDs to complete upgrade on ticket counter LCDs. 6 new DDCs, misc. cables

As in Phase 3 in FY15, LCD's with 3 year life are being replaced after a 4-6 year life has been achieved. The newer LCD's come with 4 year warranties and are LED technology which is brighter and more durable. The following items will be replaced:

Replace 26 40" LCD monitors on Ticket Counter (26 x \$1000) - Monitors to be replaced.
 Replace video extender Baluns with small DDCs (5 x \$600) - Video connectors.
 Modify cabling for VGA/HDMI Connectivity (26x \$250) - Cabling.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Information Technology
CAPITAL BUDGET / PERSONNEL REQUEST
FY 2015-2016**

JUSTIFICATION SCHEDULE

	Capital Improvement		ARA
	Equipment and Small Capital Outlay	Fund	
X	Renewal and Replacement	Department Number	20
	Personnel Request	Cost Center	0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	20	0	0	Wireless System Upgrade	\$ 45,000

The existing system is over 8 years old. The system provides front line wireless access to all passengers in the terminal, airport employees and tenants. Since the original system was installed, technology has moved rapidly, in addition to increased passenger traffic through the terminal. Coupled with each person carrying 2 or 3 devices that connect to wireless, the existing system has maxed out on the number of connections available. This proposed solutions will expand the number of wireless radios in each passenger location and offer a free solutions for surfing the web and a paid solutions for more bandwidth intensive applications such as audio and video streaming.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2015-2016**

JUSTIFICATION SCHEDULE

_____	Capital Improvement		
_____	Equipment and Small Capital Outlay	Fund	ARA
<u> X </u>	Renewal and Replacement	Department Number	40
_____	Personnel Request	Cost Center	0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	40	0	0	Vehicle Replacements	\$ 43,040

Airport Maintenance is requesting to replace Unit #9 & 10. These vehicles are scheduled to be replaced this year. Unit #9, shop truck used for servicing and pulling equipment and for picking up supplies. Unit #10, HVAC service truck used for Airport heating and cooling needs and for picking up supplies. All vehicles are used to tow equipment for FAR 139 airfield support, emergency response, winter operations, and as escort vehicles as needed.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2015-2016**

JUSTIFICATION SCHEDULE

<u> </u>	Capital Improvement			
<u> </u>	Equipment and Small Capital Outlay		Fund	ARA
<u> X </u>	Renewal and Replacement		Department Number	40
<u> </u>	Personnel Request		Cost Center	0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	40	0	0	Gates 4-7 LED Lighting	\$ 22,436

Maintenance is requesting to replace our lighting in gate areas 4-7 and the boarding corridor with 100 LED fixtures. This project includes all overhead lighting. Cost savings is calculated at \$5,687.41 in reduced energy costs annually, \$360.00 reduced labor, and \$400.00 in reduced material costs. Pay back is calculated to be 45.11 months. Reduced CO2 emissions is 67 tons, or equivalent to eight (8) homes, or eleven passenger cars per year.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2015-2016**

JUSTIFICATION SCHEDULE

<input checked="" type="checkbox"/>	Capital Improvement			
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund		ARA
<input type="checkbox"/>	Renewal and Replacement	Department Number	40	
<input type="checkbox"/>	Personnel Request	Cost Center		0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	40	0	0	Old DPS Demo and Water Line	\$ 56,000

Airport Staff request to demo the old DPS Building and restore the site to grade with proper drainage and seed grass on the site. We also intend to relocate the fire main to the corner of the aircraft ramp so we can provide a fill point for aircraft deicing trucks.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ESTIMATED CASH & INVESTMENT BALANCE
As of June 30, 2016

		Amount
Estimated Cash & Investment Balance at June 30, 2015		\$ 17,500,000
Plus: Net Operating & Investment Revenues		915,210
Less Other Costs:		
Business Development Costs	(300,000)	
Contingency	(100,000)	
Debt Service	<u>(626,823)</u>	(1,026,823)
Plus Non-Operating Revenues:		
Passenger Facility Charges	1,642,500	
Customer Facility Charges	<u>1,250,000</u>	2,892,500
Plus Capital Contributions:		
Federal Grants - AIP Entitlements	1,800,000	
Federal Grants - AIP Discretionary Funds	16,130,548	
NC DOT Grants	<u>-</u>	17,930,548
Less Capital Costs:		
Capital Improvements	(7,798,120)	
Equipment and Small Capital Outlay Fund	-	
Renewal and Replacements	(1,641,521)	
Carryover Projects From FY2015	<u>(9,557,678)</u>	(18,997,319)
Estimated Cash & Investment Balance at June 30, 2016		19,214,116
Estimated Restricted Cash at June 30, 2016		2,000,000
<u>Reserves:</u>		
Operations & Maintenance Reserve (6 Months)		4,019,126
Emergency Repair Reserve		650,000
Estimated Unrestricted Undesignated Cash & Investments at June 30, 2016		\$ 12,544,990

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
SUPPLEMENTAL FEES AND CHARGES
FY 2015/2016 ANNUAL BUDGET**

	FY 2014/2015 Current Fees		FY 2015/2016 Proposed Fees	
	Cost	Per	Cost	Per
<u>Maintenance</u>				
Scissor Lift	\$ 100.00	day	\$ 100.00	day
Large ADA Ramp Rental	\$ 100.00	use	\$ 100.00	use
Air Stair Rental	\$ 100.00	use	\$ 100.00	use
Volvo Wheel Loader	\$ 150.00	use	\$ 150.00	use
Fork-lift	\$ 100.00	use	\$ 100.00	use
Pallet Jack	\$ 50.00	use	\$ 50.00	use
Tenant Sweeper	\$ 125.00	hour	\$ 125.00	hour
Service Truck	\$ 50.00	hour	\$ 50.00	hour
Backhoe	\$ 100.00	hour	\$ 100.00	hour
Lighted X	\$ 200.00	day	\$ 200.00	day
Light Tower	\$ 150.00	day	\$ 150.00	day
Paint Stripper	\$ 100.00	hour	\$ 100.00	hour
Large Aircraft Removal Dolly	\$ 200.00	day	\$ 200.00	day
Small Aircraft Removal Dolly	\$ 100.00	day	\$ 100.00	day
Aircraft Jack	\$ 100.00	use	\$ 100.00	use
Cores	\$ 40.00	each	\$ 40.00	each
Keys	\$ 12.00	each	\$ 12.00	each
Large Dump Truck	\$ 200.00	hour	\$ 200.00	hour
Small Broom	\$ 200.00	hour	\$ 200.00	hour
Large Broom	\$ 300.00	hour	\$ 300.00	hour
Pressure Washer	\$ 125.00	hour	\$ 125.00	hour
Maintenance Labor Rate (1)	\$ 45.00	hour	\$ 45.00	hour
Security Escort Rate (1)	\$ 45.00	hour	\$ 45.00	hour
<u>Department of Public Safety</u>				
ARFF Apparatus for 1500 gal. or greater	\$ 250.00	hour	\$ 250.00	hour
ARFF Apparatus for less than 1500 gal.	\$ 150.00	hour	\$ 150.00	hour
Command, Police, and Ops support vehicles	\$ 100.00	hour	\$ 100.00	hour
Aircraft recover dolly	\$ 150.00	day	\$ 150.00	day
Maintenance Labor Rate (1)	\$ 45.00	hour	\$ 45.00	hour
Mutual Aid Agencies collected on their behalf		as incurred		as incurred
Replacement charges for AVL equipment/supplies		as incurred		as incurred
<u>Information Technology (IT) Department</u>				
IT Labor Rate - Non-Network (1)	\$ 40.00	hour	\$ 40.00	hour
IT Labor Rate - Network Related (1)	\$ 60.00	hour	\$ 60.00	hour
Cable Television (CATV) Signal Transport Fee	\$ 10.00	month	\$ 10.00	month
Cable Television-150+ Channels (2 & 3)	\$ 45.00	month	\$ 45.00	month
Dark Fiber per strand per 0-1000 ft	\$ 20.00	month	\$ 20.00	month
Dark Fiber per strand per 0-2000 ft	\$ 22.00	month	\$ 22.00	month
Dark Fiber per strand per 0-3000 ft	\$ 24.00	month	\$ 24.00	month
WiFi & SSID (required for WiFi Access) (2)	\$ 70.00	month	\$ 70.00	month
Internet Bandwidth-Not Dedicated (2 MB) (2)	\$ 50.00	month	\$ 50.00	month
Internet Bandwidth-Not Dedicated (5 MB) (2)	\$ 70.00	month	\$ 70.00	month
Internet Bandwidth-Not Dedicated (10 MB) (2)	\$ 125.00	month	\$ 125.00	month

Notes:

- (1) One Hour Minimum, Minimum of 3 hours charged after regular business hours.
- (2) Add \$120 for 2 hours of IT Labor for Setup & Configuration. Fees may be reduced when bundled with other services.
- (3) Add additional upgrades at cost.

Identification Badge Fees and Charges	FY 2014/2015 Current Fees		FY 2015/2016 Proposed Fees	
	Cost	Per	Cost	Per
Initial Badge Issuance				
SIDA Badge	\$ 70.00		\$ 70.00	
Non-SIDA Badge	\$ 37.00		\$ 37.00	
Renewal of Badge				
SIDA Badge	\$ 37.00		\$ 37.00	
Non-SIDA Badge	\$ 37.00		\$ 37.00	
Lost Badge Replacement				
SIDA Badge (4)	\$ 85.00 / \$ 100.00		\$ 85.00 / \$ 100.00	
Non-SIDA Badge (5)	\$ 60.00 / \$ 75.00		\$ 60.00 / \$ 75.00	
Damaged Badge				
SIDA Badge (6)	\$ 37.00 / \$ 45.00		\$ 37.00 / \$ 45.00	
Non-SIDA Badge (6)	\$ 37.00 / \$ 45.00		\$ 37.00 / \$ 45.00	
Security Escort Training	\$ 25.00		\$ 25.00	
Lock-out Service (7)	\$ 25.00		\$ 25.00	

Notes:

- (4) \$85.00 for the first replacement badge, \$100.00 for the second replacement badge.
(5) \$60.00 for the first replacement badge, \$75.00 for the second replacement badge.
(6) \$37.00 for a damaged badge, \$45.00 if badge damaged due to negligence.
(7) \$25.00 Lock-out Service Charge applies after the first 2 free service calls.

Parking

Long term	\$ 1.50	0 - 1 hour	\$ 1.50	0 - 1 hour
	\$ 1.50	each add'l hour	\$ 1.50	each add'l hour
	\$ 8.00	day	\$ 8.00	day
	\$ 48.00	week	\$ 48.00	week
Short term	\$ 1.00	1/2 hour	\$ 1.00	1/2 hour
	\$ 12.50	day	\$ 12.50	day
Employee Parking Rate	\$ 60 / \$50	new/renewal	\$ 60 / \$50	new/renewal
Commuter Parking Rate	\$ 290 / \$275	new/renewal	\$ 290 / \$275	new/renewal
Fines	up to \$1,000	day	up to \$1,000	day

Ground Transportation

Airport Ground Transportation Permit (8)	\$ 300	annual	\$ 300	annual
Off-Airport Rental Car Fee	7.50%	of gross revenue	7.50%	of gross revenue

Notes:

- (8) Flat fee of \$4,000 for companies with a vehicle fleet inclusive of a minimum of 5 charter coach vehicles with seating capacity greater than 20 seats