



AGENDA

Asheville Regional Airport Authority Regular Meeting
Friday, February 22, 2008, 8:30 a.m.
Conference Room at Administrative Offices

* NOTE TO ALL PUBLIC ATTENDEES:

The public may speak on any item on the agenda. Should someone wish to address the Airport Authority Board on a specific item, there will be request cards located in the public seating area. Be advised that these cards must be completed and presented to the Authority Secretary prior to the item being heard. Your comments will be addressed prior to the Board's discussion and you will have 5 minutes to address the Board. Thank you for your attention.

- I. CALL TO ORDER.
- II. APPEARANCES:
- III. PRESENTATIONS:
 - A. Resolution of Appreciation for Bryan Freeborn ([document](#))
- IV. CONSENT AGENDA:
 - A. Approval of the Asheville Regional Airport Authority January 18, 2007 Regular Minutes ([document](#))
- V. OLD BUSINESS: None
- VI. NEW BUSINESS:
 - A. Approval of Conflict-of-Interest and Code-of-Conduct Policy ([document](#))
- VII. DIRECTOR'S REPORT:
 - A. Status of Potential Northwest/Delta Merger
 - B. Update on Selection of the Deputy Airport Director Position
 - C. Upcoming WLOS Airport Story



VIII. INFORMATION SECTION:

(Staff presentations will not be made on these items. Staff will be available to address any questions the Board may have.)

- A. December, 2007 Traffic Report ([document](#))
- B. December, 2007 Monthly Financial Report ([document](#))
- C. February, 2008 Marketing and Public Relations Report ([document](#))
- D. February, 2008 Development/Project Status Report ([document](#))
- E. Potential Board Items for the January Regular Scheduled Meeting
 - Formal Budget Presentation
 - Presentation of Landside and Roadway Project

IX. AUTHORITY MEMBERS REPORTS:

X. PUBLIC AND TENANT'S COMMENTS:

XI. CLOSED SESSION:

Pursuant to Sections 143-318.11 (a) (3) and (9) of the General Statutes of North Carolina in order to consult with the Authority's Legal Counsel.

XII. ADJOURNMENT.

Respectfully submitted,

David N. Edwards, Jr., A.A.E.
Airport Director

Approved:

Bryan Freeborn
Chairman



This agenda of the Asheville Regional Airport Authority is provided as a matter of convenience to the public. It is not the official agenda. Although every effort is made to provide complete and accurate information to this agenda, the Authority does not warrant or guarantee its accuracy or completeness for any purpose. The agenda is subject to change before or at the Board meeting.

Asheville Regional Airport Authority

~ Resolution ~

WHEREAS, the Asheville Regional Airport Authority was created by the City of Asheville and the County of Buncombe for the purpose of maintaining, operating, regulating and improving the Asheville Regional Airport; and

WHEREAS, the City of Asheville appointed Bryan Freeborn as a Member of the Asheville Regional Airport Authority; and

WHEREAS, Bryan Freeborn served as a Board Member of the Asheville Regional Airport Authority from February 2006 through January 2008; and

WHEREAS, Bryan Freeborn served as Chairman of the Authority from July 2006 through January 2008; and

WHEREAS, during his tenure the Authority focused on growth and development, customer service, and environmental improvements and has strengthened its role and image in the community; and

WHEREAS, the leadership by Bryan Freeborn in his capacity as Chairman allowed the Authority to continue its success, especially in the area of becoming increasingly independent in its operation.

NOW, THEREFORE, BE IT RESOLVED that the Asheville Regional Airport Authority expresses its sincere thanks and gratitude for ***Bryan Freeborn's*** tireless and dedicated efforts in serving the needs of the Asheville Regional Airport Authority and the community.

Adopted this 22nd day of February, 2008

David R. Hillier
Chairman

REGULAR MEETING
ASHEVILLE REGIONAL AIRPORT AUTHORITY
JANUARY 18, 2008
8:30 AM

The Asheville Regional Airport Authority ("Authority") met on Friday, January 18, 2007, at 8:30 AM in the Conference Room at the Authority's Administrative Offices, Asheville Regional Airport ("Airport"), 61 Terminal Drive, Suite 1, Fletcher, NC 28732.

MEMBERS PRESENT: Rhett Grotzinger, Vice-Chairman James E. Ellis, Secretary/Treasurer; David Hillier, David Gantt, Gerard P. Mozian, Brownie Newman and Chuck McGrady (Ex-Officio Member)

MEMBERS ABSENT: Susan Fisher

STAFF AND LEGAL COUNSEL PRESENT: Victor Buchanan, Authority Legal Counsel; David N. Edwards, Jr., A.A.E., Airport Director ("Director"); D. David Nantz, Director of Operations and Maintenance; Royce Holden, IT Manager; Kevin Howell, Development Manager; Patti Michel, Director of Marketing and Public Relations; Beverley Vassell, Director of Administration and Finance, C. Jeff Augram, Chief of Public Safety; and Debra Roman, Administrative Assistant.

STAFF ABSENT: None

CALL TO ORDER: The Vice Chairman welcomed everyone in attendance and called the meeting to order at 8:31 AM.

ELECTION OF OFFICERS: Mr. Gantt, chairman of the Nomination Committee, stated that the Committee's recommendation was to elect Mr. Hillier as Chairman, with Mr. Grotzinger continuing as Vice Chairman, and Mr. Ellis continuing as Secretary/Treasurer.

Mr. Ellis moved to approve the Nominating Committees recommendation. Mr. Grotzinger seconded the motion, and it carried by a unanimous vote.

APPEARANCES: None

PRESENTATIONS: None

CONSENT AGENDA:

A. **Approval of the Asheville Regional Airport Authority, December 14, 2007, Regular Scheduled Meeting Minutes:**

B. Approval of the Asheville Regional Airport Authority, December 14, 2007, Closed Session Minutes:

Mr. Ellis moved to approve the minutes for the December 14, 2007, Regular Meeting and the minutes for the December 14, 2007, Closed Session, and to seal and withhold the Closed Session Minutes from public inspection so long as public inspection would frustrate the purpose thereof. Mr. Grotzinger seconded the motion, and it carried by a unanimous vote.

DIRECTORS REPORT:

A. Update on the Deputy Director Search: – The Director relayed to the Board that the position had been posted. The Director stated that the influx of resumes was very positive and there were quite a few qualified candidates.

B. Budget Workshop Update: The Director relayed to the Board that the Authority would have a budget workshop meeting on February 22, 2008, immediately following the Regular Scheduled Authority Board Meeting. The Director relayed to the Board the timeline for the Budget Process, including final adoption at the April Board Meeting.

C. Solicitation for Rental Car Concession: The Director relayed to the Board that the Car Rental Agreements expire June 30, 2008 and that Staff would be issuing Request for Bids for new rental car concession agreements. The Director also indicated that it appeared that a few new rental car companies have shown interest which will create a very competitive bid environment.

D. Delta Merger: The Director stated that Delta had been looking to possibly merge with either Northwest or United Airlines. There was a discussion on what impact a merger could have on the airport.

E. Approval of the Joint Agency Agreement by the Buncombe County Commissioners and the Approval of the Lease Agreement by the Asheville City Council: The Director relayed to the Board that the City of Asheville would be considering for approval a revised Lease Agreement between the City of Asheville and the Asheville Regional Airport Authority at their January 22, 2008 Regular Meeting. The Director also stated that Buncombe County Commissioners would be considering for approval a revised Joint Agency Agreement between the City, County and the Airport. The Director relayed that the City of Asheville had already approved the Joint Agency Agreement at the November 27, 2007 City Council Meeting.

The Director relayed to the Board that with the recent addition of Staff positions, that some modifications would be made to the Authority Offices.

Mr. Grotzinger requested the status of the new Bulk Hangar project. The Director stated that the scope and fee document had been executed to start on the design portion of the project and that some of the survey work had already been completed.

OLD BUSINESS:

A. Approval of the Final Rankings of the Request for Proposals (RFP) Submittals for Parking Management Services for the Public Parking Facility:

Mr. Nantz relayed to the Board that at the December 14, 2007 Authority Board Meeting a proposed final ranking was presented to the Authority. The Board tabled a decision on this item until the January meeting and requested additional information from Staff. Mr. Nantz indicated to the Board that Staff's recommended ranking has not changed. Mr. Nantz respectfully requested that the Board approve the final rankings as originally submitted, authorize Staff to begin negotiations with the first ranked firm, and that the Airport Director be authorized to execute the necessary documents.

Mr. Chris Howley, Republic Parking approached the Authority. Mr. Howley thanked the Board for postponing their decision at the last meeting. Mr. Howley stated that they remained firm on the fact that Republic Parking could offer a better budget price. Mr. Howley spoke to the relationship between Republic Parking and the Airport. Mr. Howley stated to the Board that he agreed that the three top ranked companies are all capable doing the job and felt that the best solution would be for the Authority to ask for a best and final offer.

Ms. Bryson, Roberts and Stevens, relayed to the Board that there was a concern about the selection process and that the fixed/percentage fee was not advertised as the basis of choice. Ms. Bryson recommended to the Board that they either throw out the bids and start over or get best and final offer from each of the companies.

Mr. Jack Ricchiuto, Standard Parking, relayed to the Board that the bid process was very fair and that Standard Parking was the lowest proposed fixed/percentage fee. Mr. Ricchiuto stated that longevity is just not a factor anymore and that a change of management was needed. Mr. Rucchiuto continued by stating that if you don't make a change you don't know what improvements can be made. Mr. Ricchiuto requested that the Board support Staff's decision as the bid process was fair and thorough.

The Director relayed to the Board that he had dealt with protests at other airports. The Director stated that although the tie breaker might have been the final fee, it was not the sole factor in the decision making process. The Director relayed to the Board that there is a concern from Staff regarding Republic Parking's first letter that stated they would respect the Authority's decision on this matter and that now Republic is challenging the process itself. The Director requested that the Authority support Staff's decision to award Standard Parking, Inc. with the Parking Management Contract.

Mr. Nantz relayed to the Board that he agreed with the Director's statements and asked for the Board to support Staff as well.

There was a discussion on the criteria percentages and the amount of weight they held.

Mr. Grotzinger inquired as to how long Republic Parking had been on a month to month agreement and had the airport had any complaints about the parking facility. The Director stated that is was about the 2001 time frame. The Director stated that although there had not been any complaints regarding Republic Parking's ability to perform, that the company continually failed to be proactive on several items.

There was a discussion regarding the dollar delta in the fixed/percentage fee between Republic and Standard.

Mr. Mozian stated to the Board that Staff had done a great job in getting the information together for the Authority. Mr. Mozian suggested that the Authority should get one last final bid in order to get the best price. The Director relayed to the Board that nothing prohibits the Authority from getting a final or best offer from these companies. The Director also stated that past history has shown that doing that usually ends up in the "buying" of the contract, and that thereafter the company fails to perform at an acceptable level due lack of revenue. The Director continued to state that this has resulted in companies bowing out of the contract at the airports expense, which is a disservice to passengers.

Mr. Ellis relayed to the Board that the decision at the December meeting to postpone the award of the Parking Management Contract until further information was obtained was a good one, but felt it would be a mistake to rebid or take final offers. Mr. Ellis stated that he was prepared to support Staff's recommendation.

Mr. Ellis moved to (1) approve the final rankings as submitted to the Board; (2) authorize Staff to begin negotiations with the first ranked firm. If negotiations for a final contract are unsuccessful, Staff will then negotiate with the next raked firm and continue the process until a final contract is negotiated, and (3) authorize the Airport Director to execute all the necessary documents. Mr. Gantt seconded the motion.

The Chairman stated that he believed there were two dynamics before the Board regarding this item. The Chairman relayed that firstly, as our previous Chairman stated at our last meeting the Board needed to be careful about getting into a pattern not supporting Staff's recommendation when such recommendations are challenged by tenants or others. He stated that although the Board should not be rubber stamping every item Staff brings to the Board, the Board should trust in the Staff they chose to do the job. Secondly, the Chairman stated that there was a natural human desire not to change. He felt that if the difference in price had been \$80.00 or even \$800.00 then

the incumbent would have been favored, but \$8,000.00 was just too much of a difference in cost to justify awarding the contract to the incumbent.

The motion carried by a 4-2 vote with the Chairman, Messrs. Ellis, Gantt and Newman voting for the motion, and Messrs. Mozian and Grotzinger voting against the motion.

NEW BUSINESS:

A. Approval to Replace Cooling Tower Units CTW-1, CTW-2, and to add Building Automation Controls to Air Handling Units AHU-6 and AHU-7: Mr. Nantz relayed to the Board that the Maintenance Department is requesting to replace two of the Cooling Tower Units that are 15+ years old. Mr. Nantz relayed to the Board which parts of the airport would be affected by the replacement of these units. Mr. Nantz stated that the replacement of these units would have a savings of approximately 22.5 million tons of water in the overall life span of the equipment.

Mr. Nantz relayed to the Board that in addition to the Cooling Tower Units the installation of the Automation Controls will enable Staff to monitor the equipment and facility temperature more effectively and control the equipment operating time for additional cost savings.

Mr. Nantz relayed to the Board that the cost to replace the three combined projects can be completed for a total cost of \$176,584.00. The original budget amount for the project was \$160,000.00, which was quoted by McNutt Service Group, Inc.; however, the cost of copper, aluminum, steel, fuel, and labor has increased over the past year.

Mr. Mozian inquired as to whether this was an all inclusive cost. Mr. Nantz stated that is was an all inclusive number.

Mr. Ellis inquired as to whether Staff thought this project could be finished before summer? Mr. Nantz stated to the Board that this was the reason for bringing the project to the Authority at this time.

Mr. Grotzinger moved to (1) approve the replacement of CTW-1 for the quoted price of \$73,865.00 from McNutt Service Group, Inc., (2) approve the replacement of CTW-2 for the quoted price of \$79,965 from McNutt Service Group, Inc., (3) approve the upgrade of controls for AHU-6 and AHU-7 for the quoted price of \$22,754.00 from Harris Integrated Solutions, (4) fund the additional cost out of the Authority's Capital Fund Balance, and (5) authorize the Airport Director to execute the necessary documents. Mr. Ellis seconded the motion, and it carried by a unanimous vote.

INFORMATION SECTION:

There were discussions regarding the completion of the Guest Services Kiosk and the timeline on the budget process.

Mr. Gantt thanked Staff on the Art Gallery's success and stated that he had heard many positive remarks. Mr. Gantt also inquired as to whether there was any more thought on doing a WNC film display. Ms. Michel relayed to the Board that the Marketing Department was in the process of looking into this. Mr. Gantt requested that Staff put some information together on a WNC film display to present to the Board.

AUTHORITY MEMBERS REPORT: None

PUBLIC AND TENANT'S COMMENTS: None

CLOSED SESSION: None

ADJOURNMENT:

Mr. Grotzinger moved to adjourn the meeting at 9:33 AM. Mr. Gantt seconded the motion, and it carried by a unanimous vote.

The next regular meeting of the Authority will be on Friday, February 22, 2008 at 8:30 AM in the Conference Room at the Authority's Administrative Offices, Asheville Regional Airport, 61 Terminal Drive, Suite 1, Fletcher, NC 28732.

Respectfully submitted,

James E. Ellis
Secretary-Treasurer

Approved:

David R. Hiller
Chairman



MEMORANDUM

TO: Members of the Airport Authority

FROM: David N. Edwards, Jr., A.A.E., Airport Director

DATE: February 22, 2008

ITEM DESCRIPTION – New Business Item A

Approval of Conflict-of-Interest and Code-of-Conduct Policy

BACKGROUND

On November 27, 2007, the Authority presented proposed revisions to the Joint Agency Agreement, which created the Authority to the Asheville City Council for approval. The proposed revisions included conflict of interest language that would have restricted the appointment of persons to the Authority Board which may have a known direct or indirect business relationship with the Authority at the time of appointment.

ISSUES

The Asheville City Council approved the revisions to the Joint Agency Agreement at the November 27, 2008 meeting excluding the proposed conflict of interest language. However, the Asheville City Council's approval included a requirement that the Authority adopt a formal conflict of interest policy for Members of the Authority Board. Authority Legal Counsel has drafted the attached Conflict-of-Interest and Code-of-Conduct Policy for the Authority Board's review and approval.

ALTERNATIVES

None recommended at this time.

FISCAL IMPACT

None.

New Business Item A



RECOMMENDED ACTION

It is respectfully requested that the Authority Board resolve to approve the attached Conflict-of-Interest and Code-of-Conduct Policy. Authority Staff will incorporate this policy into the Authority's Administrative Policies and Procedures upon approval.

Attachment

CONFLICT-OF-INTEREST AND CODE-OF-CONDUCT POLICY

ARTICLE I. CONFLICT OF INTEREST

SECTION 1. Members of the Asheville Regional Airport Authority ("Authority Members") shall comply with laws and regulations applicable to conflicts of interest (such as Section 14-234 of the General Statutes of North Carolina).

SECTION 2. Upon request, and for good cause, the Asheville Regional Airport Authority ("Authority") may excuse an Authority Member from voting on a specific matter, and the abstention shall not be recorded as either an affirmative or negative vote. However, if an Authority Member abstains from voting without being excused, the abstention shall be recorded as a vote with the majority or, in the event there is a tie vote, the abstention shall be recorded as neither an affirmative nor negative vote.

SECTION 3. Subject to the exceptions set forth below in this Section 3, an Authority Member shall not hold, or be employed in, a management, executive, or other decision-making position, if any of the duties or responsibilities of such position involves negotiating, approving, executing, or administering any agreement, contract, lease, or sublease to which the Authority is the other party or one of the other parties. In addition, an Authority Member shall not be the spouse, parent, stepparent, child, or stepchild of an individual holding, or employed in, such a position.

This Section 3 does not apply to any grant or other agreement, contract, lease, or sublease between the Authority and another governmental entity (including, but not limited to, the County of Buncombe, County of Henderson, City of Asheville, Division of Aviation, North Carolina Department of Transportation, Federal Aviation Administration, United States Department of Transportation, and United States Department of Homeland Security).

In addition, this Section 3 does not apply to an Authority Member involved in the negotiation, approval, execution, or administration of an agreement, contract, lease, or sublease to which the Authority is the other party or one of the other parties, if:

- The Authority Member is also an employee of the County of Buncombe, County of Henderson, or City of Asheville, and the Authority Member's involvement is part of his or her service or performance as such an employee; or

- The Authority Member is also a member of the General Assembly of North Carolina, the chairperson or member of the Buncombe County Board of Commissioners, the chairperson or member of the Henderson County Board of Commissioners, or the mayor or member of the Asheville City Council, and such involvement is part of his or her service or performance as the chairperson, mayor, or member thereof.

ARTICLE II. CODE OF CONDUCT

Except as may be required by an applicable law or order of a court of competent jurisdiction, an Authority Member shall not:

- Grant any special consideration, treatment, or advantage to any person (including, but not limited to, an individual or corporation) beyond that which is available to every other person;
- Use or disclose confidential information gained in the course of a closed session of the Authority or in the course of, or by reason of, his or her official position as an Authority Member, whether for the purpose of advancing his or her personal, financial, business, or family interest, or otherwise; or
- Use or disclose any information gained in the course of a closed session of the Authority, for so long as the minutes thereof are withheld from public inspection.



**MONTHLY TRAFFIC REPORT
ASHEVILLE REGIONAL AIRPORT
February 22, 2008**

SUMMARY

December 2007 overall passenger traffic numbers were down 1.8%. Passenger traffic numbers reflect a 2.4% decrease in passenger enplanements from December 2006.

Enplanements for Calendar Year 2007 increased by 0.5%. Overall passenger traffic numbers results were level with Calendar Year 2006.

AIRLINE PERFORMANCE

Atlantic Southeast Airlines (ASA): Delta/ASA's December 2007 enplanements decreased by 1.1% compared to December 2006. There were a total of eight (8) flight cancellations for the month.

Continental Airlines: Continental's December 2007 passenger enplanements decreased by 8.4% compared to December 2006. There were two (2) flight cancellations for the month.

Northwest Airlines: Year over Year passenger enplanements for Northwest in December 2007 were up 0.2%. There were four (4) flight cancellations for the month.

US Airways: US Airways' December 2007 passenger enplanements represent a 2.7% decrease. There were five (5) flight cancellations for the month.

Monthly Traffic Report Asheville Regional Airport

December 2007



Category	Dec 2007	Dec 2006	Percentage Change	*CYTD-2007	*CYTD-2006	Percentage Change	*MOV12-2007	*MOV12-2006	Percentage Change
Passenger Traffic									
Enplaned	21,999	22,541	-2.4%	289,418	287,935	0.5%	289,418	287,935	0.5%
Deplaned	<u>20,629</u>	<u>20,852</u>	-1.1%	<u>282,897</u>	<u>284,293</u>	-0.5%	<u>282,897</u>	<u>284,293</u>	-0.5%
Total	42,628	43,393	-1.8%	572,315	572,228	0.0%	572,315	572,228	0.0%
Aircraft Operations									
Airlines	153	168	-8.9%	1,807	2,751	-34.3%	1,807	2,751	-34.3%
Commuter /Air Taxi	<u>1,416</u>	<u>1,445</u>	-2.0%	19,257	18,422	4.5%	19,257	18,422	4.5%
Subtotal	<u>1,569</u>	<u>1,613</u>	-2.7%	<u>21,064</u>	<u>21,173</u>	-0.5%	<u>21,064</u>	<u>21,173</u>	-0.5%
General Aviation	3,858	3,748	2.9%	58,301	50,780	14.8%	58,301	50,780	14.8%
Military	<u>213</u>	<u>157</u>	35.7%	<u>2,383</u>	<u>2,334</u>	2.1%	<u>2,383</u>	<u>2,334</u>	2.1%
Subtotal	<u>4,071</u>	<u>3,905</u>	4.3%	<u>60,684</u>	<u>53,114</u>	14.3%	<u>60,684</u>	<u>53,114</u>	14.3%
Total	5,640	5,518	2.2%	81,748	74,287	10.0%	81,748	74,287	10.0%
Fuel Gallons									
100LL	15,395	17,968	-14.3%	287,488	271,532	5.9%	287,488	271,532	5.9%
Jet A (GA)	108,016	88,707	21.8%	1,741,409	1,530,145	13.8%	1,741,409	1,530,145	13.8%
Subtotal	<u>123,411</u>	<u>106,675</u>	15.7%	<u>2,028,897</u>	<u>1,801,677</u>	12.6%	<u>2,028,897</u>	<u>1,801,677</u>	12.6%
Jet A (A/L)	<u>258,640</u>	<u>253,115</u>	2.2%	<u>2,811,980</u>	<u>2,884,665</u>	-2.5%	<u>2,811,980</u>	<u>2,884,665</u>	-2.5%
Total	382,051	359,790	6.2%	4,840,877	4,686,342	3.3%	4,840,877	4,686,342	3.3%

*CYTD = Calendar Year to Date and *Mov12 = Moving Twelve Months.

Thursday, February 14, 2008

Airline Flight Completions Asheville Regional Airport December 2007



Airline	Scheduled Flights	Field	Cancellations Due To			Total Cancellations	Percentage of Completed Flights
			Mechanical	Weather	Other		
Continental Airlines	79	0	1	1	0	2	97.5%
Delta Air Lines	250	0	7	0	1	8	96.8%
Northwest Airlines	90	0	1	3	0	4	95.6%
US Airways	220	0	2	3	0	5	97.7%
Total	639	0	11	7	1	19	97.0%

Thursday, February 14, 2008

Airline Enplanements, Seats, and Load Factors

Asheville Regional Airport

December 2007

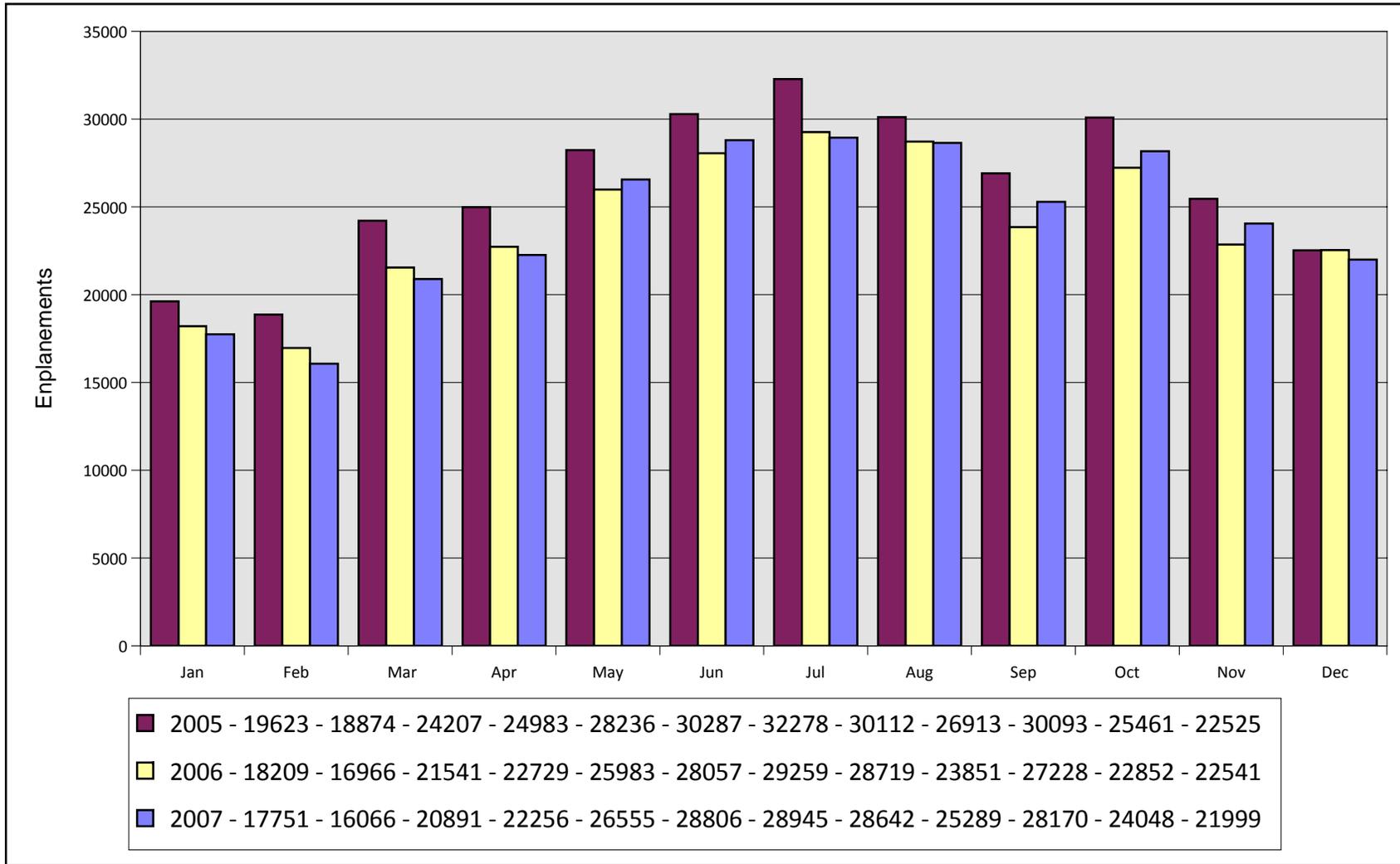


	Dec 2007	Dec 2006	Percentage Change	*CYTD-2007	*CYTD-2006	Percentage Change
Continental Airlines						
Enplanements	2,745	2,997	-8.4%	31,812	32,094	-0.9%
Seats	3,629	3,975	-8.7%	41,605	44,786	-7.1%
Load Factor	75.6%	75.4%	0.3%	76.5%	71.7%	6.7%
Delta Air Lines						
Enplanements	9,241	9,340	-1.1%	120,794	123,820	-2.4%
Seats	12,390	12,371	0.2%	155,997	168,570	-7.5%
Load Factor	74.6%	75.5%	-1.2%	77.4%	73.5%	5.4%
Northwest Airlines						
Enplanements	2,937	2,931	0.2%	36,234	34,399	5.3%
Seats	4,250	4,550	-6.6%	51,146	50,696	0.9%
Load Factor	69.1%	64.4%	7.3%	70.8%	67.9%	4.4%
US Airways						
Enplanements	7,076	7,273	-2.7%	100,578	97,622	3.0%
Seats	10,165	11,621	-12.5%	136,458	152,873	-10.7%
Load Factor	69.6%	62.6%	11.2%	73.7%	63.9%	15.4%
Totals						
Enplanements	21,999	22,541	-2.4%	289,418	287,935	0.5%
Seats	30,434	32,517	-6.4%	385,206	416,925	-7.6%
Load Factor	72.3%	69.3%	4.3%	75.1%	69.1%	8.8%

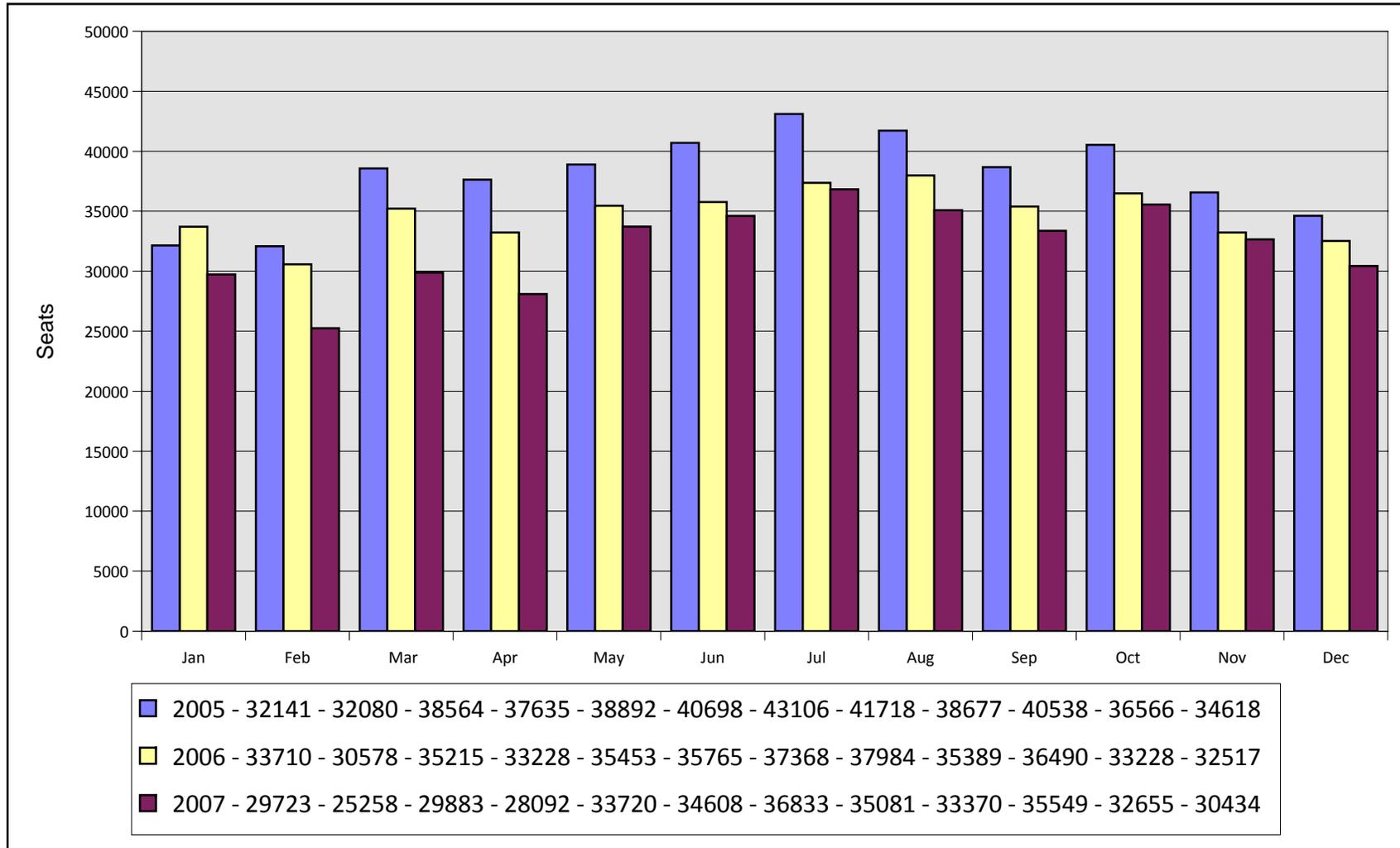
Thursday, February 14, 2008

*CTYD = Calendar Year to Date and *Mov12 = Moving Twelve Months.

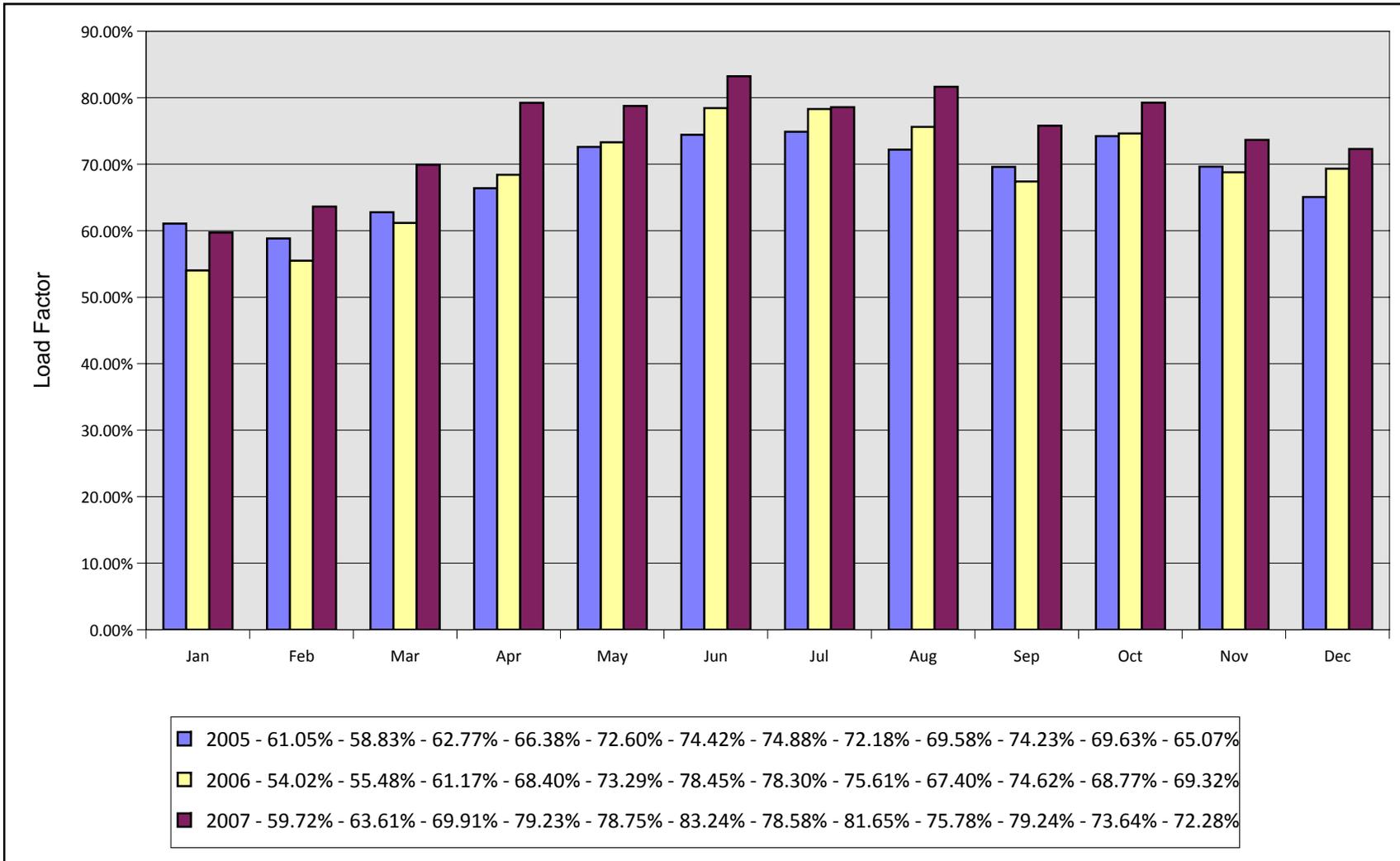
Monthly Enplanements By Year Asheville Regional Airport



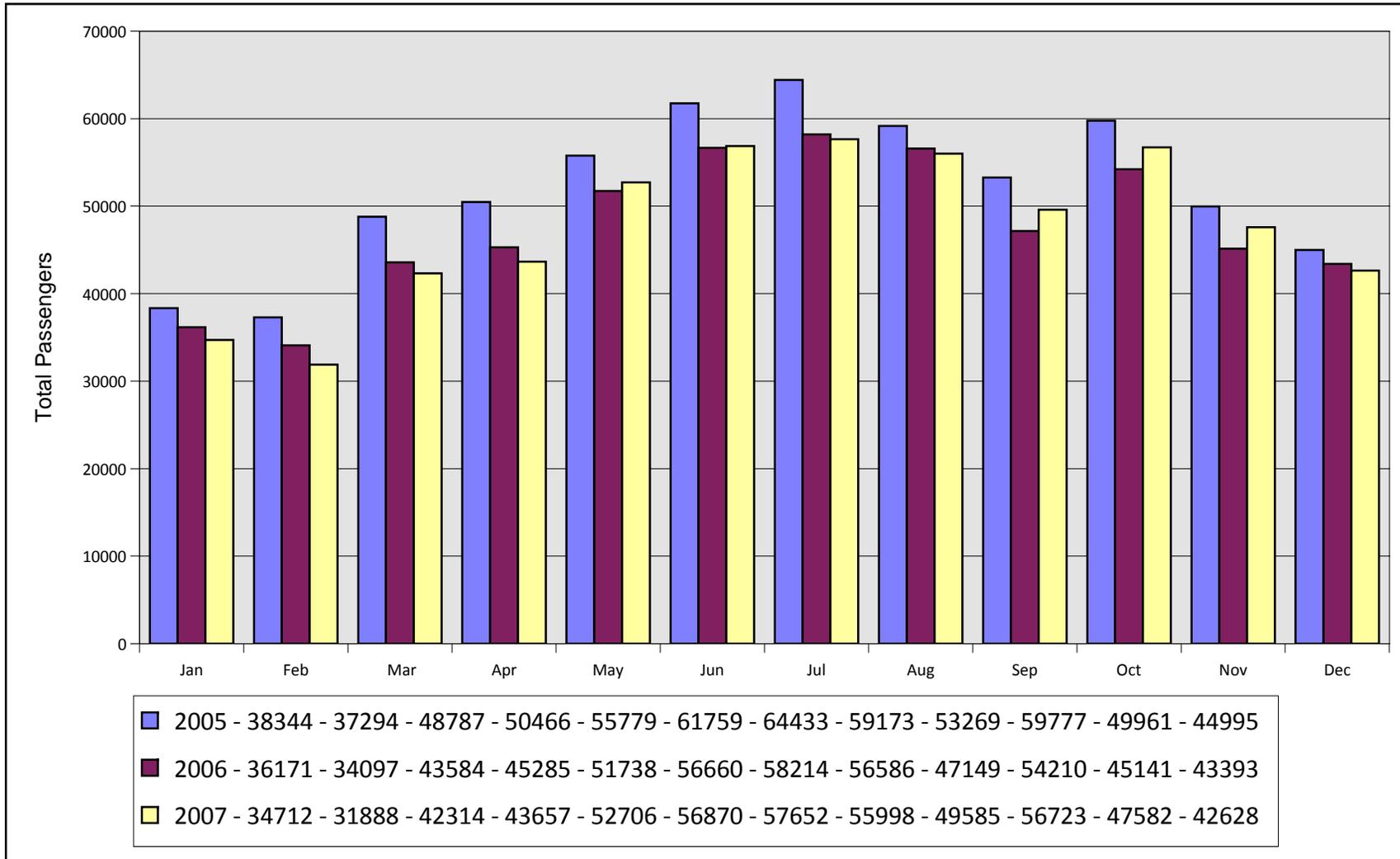
Monthly Seats By Year Asheville Regional Airport



Monthly Load Factors By Year Asheville Regional Airport

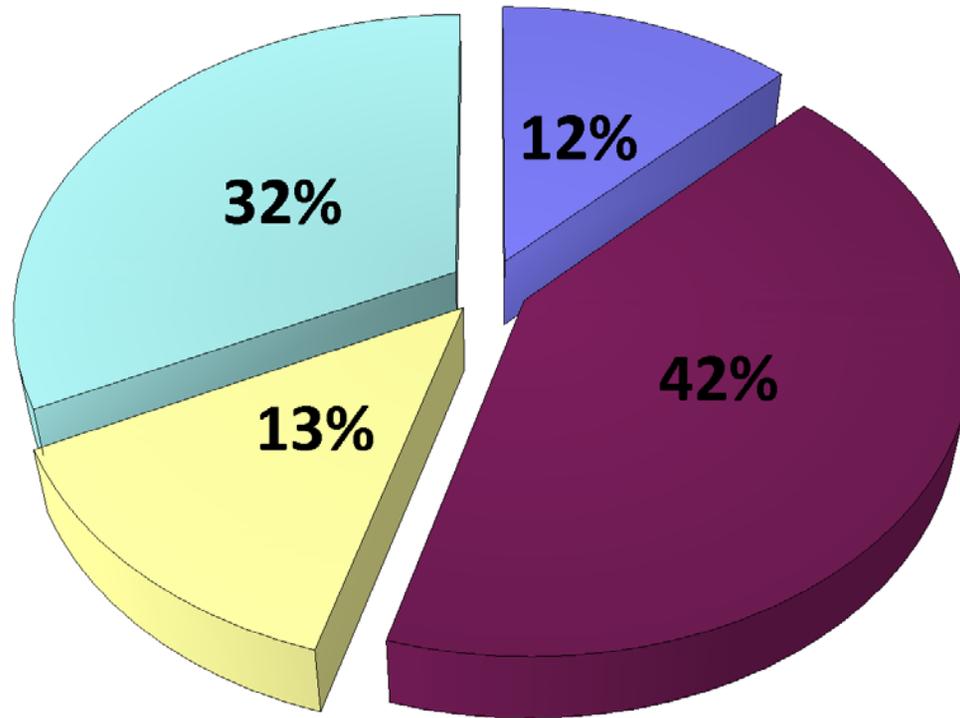


Total Monthly Passengers By Year Asheville Regional Airport



Airline Market Share Analysis (Enplanements) Asheville Regional Airport

Report Period From December 2007 Through December 2007



Asheville Regional Airport
Sample airfares as of 02/14/08
21 Day Advance Purchase, 3 day Stay

		Difference in Fares								
		ASHEVILLE	GREENVILLE	CHARLOTTE	ATLANTA	TRI-CITIES	GREENVILLE	CHARLOTTE	ATLANTA	TRI-CITIES
ABQ	Albuquerque	\$490	\$454	\$237	\$322	\$539	\$36	\$253	\$168	(\$49)
ATL	Atlanta	\$380	\$353	\$204		\$339	\$27	\$176	\$380	\$41
AUS	Austin	\$495	\$495	\$258	\$286	\$495	\$0	\$237	\$209	\$0
BWI	Baltimore	\$197	\$442	\$191	\$183	\$414	(\$245)	\$6	\$14	(\$217)
BOS	Boston	\$217	\$356	\$172	\$212	\$404	(\$139)	\$45	\$5	(\$187)
ORD	Chicago	\$322	\$333	\$231	\$199	\$414	(\$11)	\$91	\$123	(\$92)
CVG	Cincinnati	\$297	\$323	\$388	\$385	\$313	(\$26)	(\$91)	(\$88)	(\$16)
CLE	Cleveland	\$424	\$356	\$320	\$293	\$474	\$68	\$104	\$131	(\$50)
DFW	Dallas	\$399	\$356	\$182	\$183	\$507	\$43	\$217	\$216	(\$108)
DEN	Denver	\$353	\$422	\$402	\$218	\$468	(\$69)	(\$49)	\$135	(\$115)
DTW	Detroit	\$322	\$305	\$242	\$193	\$295	\$17	\$80	\$129	\$27
FLL	Fort Lauderdale	\$571	\$443	\$240	\$213	\$405	\$128	\$331	\$358	\$166
RSW	Ft. Myers	\$523	\$506	\$352	\$233	\$569	\$17	\$171	\$290	(\$46)
BDL	Hartford	\$349	\$194	\$323	\$362	\$414	\$155	\$26	(\$13)	(\$65)
IAH	Houston	\$328	\$464	\$383	\$178	\$369	(\$136)	(\$55)	\$150	(\$41)
IND	Indianapolis	\$341	\$194	\$172	\$173	\$460	\$147	\$169	\$168	(\$119)
JAX	Jacksonville	\$513	\$433	\$187	\$193	\$532	\$80	\$326	\$320	(\$19)
MCI	Kansas City	\$440	\$388	\$214	\$193	\$438	\$52	\$226	\$247	\$2
LAS	Las Vegas	\$482	\$387	\$327	\$338	\$496	\$95	\$155	\$144	(\$14)
LAX	Los Angeles	\$451	\$507	\$278	\$237	\$558	(\$56)	\$173	\$214	(\$107)
MHT	Manchester	\$197	\$392	\$178	\$307	\$473	(\$195)	\$19	(\$110)	(\$276)
MEM	Memphis	\$334	\$325	\$192	\$172	\$293	\$9	\$142	\$162	\$41
MIA	Miami	\$519	\$464	\$290	\$201	\$441	\$55	\$229	\$318	\$78
MKE	Milwaukee	\$467	\$250	\$192	\$167	\$405	\$217	\$275	\$300	\$62
MSP	Minneapolis/Saint Paul	\$388	\$465	\$237	\$193	\$217	(\$77)	\$151	\$195	\$171
BNA	Nashville	\$541	\$346	\$262	\$237	\$577	\$195	\$279	\$304	(\$36)
MSY	New Orleans	\$487	\$426	\$198	\$197	\$374	\$61	\$289	\$290	\$113
LGA	New York	\$312	\$335	\$172	\$193	\$481	(\$23)	\$140	\$119	(\$169)
EWR	Newark	\$319	\$292	\$222	\$203	\$435	\$27	\$97	\$116	(\$116)
MCO	Orlando	\$318	\$333	\$182	\$209	\$434	(\$15)	\$136	\$109	(\$116)
PHL	Philadelphia	\$197	\$235	\$178	\$272	\$197	(\$38)	\$19	(\$75)	\$0
PHX	Phoenix	\$387	\$541	\$282	\$351	\$568	(\$154)	\$105	\$36	(\$181)
PIT	Pittsburgh	\$300	\$429	\$170	\$199	\$300	(\$129)	\$130	\$101	\$0
PDX	Portland	\$557	\$512	\$260	\$372	\$533	\$45	\$297	\$185	\$24

Asheville Regional Airport
Sample airfares as of 02/14/08
21 Day Advance Purchase, 3 day Stay

PVD	Providence	\$200	\$194	\$170	\$352	\$200	\$6	\$30	(\$152)	\$0
RDU	Raleigh/Durham	\$300	\$343	\$298	\$173	\$300	(\$43)	\$2	\$127	\$0
RIC	Richmond	\$589	\$522	\$182	\$183	\$267	\$67	\$407	\$406	\$322
STL	Saint Louis	\$411	\$417	\$172	\$173	\$370	(\$6)	\$239	\$238	\$41
SLC	Salt Lake City	\$530	\$544	\$357	\$322	\$604	(\$14)	\$173	\$208	(\$74)
SAT	San Antonio	\$468	\$576	\$238	\$306	\$491	(\$108)	\$230	\$162	(\$23)
SAN	San Diego	\$504	\$445	\$238	\$218	\$545	\$59	\$266	\$286	(\$41)
SFO	San Francisco	\$487	\$516	\$332	\$244	\$527	(\$29)	\$155	\$243	(\$40)
SRQ	Sarasota/Bradenton	\$563	\$476	\$252	\$183	\$438	\$87	\$311	\$380	\$125
SEA	Seattle	\$432	\$452	\$419	\$241	\$530	(\$20)	\$13	\$191	(\$98)
SYR	Syracuse	\$324	\$410	\$238	\$362	\$443	(\$86)	\$86	(\$38)	(\$119)
TPA	Tampa	\$538	\$316	\$208	\$159	\$403	\$222	\$330	\$379	\$135
YYZ	Toronto	\$584	\$555	\$508	\$530	\$635	\$29	\$76	\$54	(\$51)
DCA	Washington DC	\$197	\$312	\$198	\$221	\$421	(\$115)	(\$1)	(\$24)	(\$224)
IAD	Washington DC	\$197	\$291	\$198	\$230	\$414	(\$94)	(\$1)	(\$33)	(\$217)
PBI	West Palm Beach	\$579	\$574	\$276	\$199	\$436	\$5	\$303	\$380	\$143
							\$2	\$150	\$163	(\$31) Average Fare difference

*These sample airfares were available 02/14/08, based on a 21 day advance purchase and a 3 day stay. Other restrictions may apply. To obtain the most up-to-date pricing information for your travel needs, please contact your professional travel agent or visit the following web sites: www.continental.com; www.delta.com; www.nwa.com; www.usairways.com; www.travelocity.com; www.orbitz.com; or www.expedia.com. Airfares are subject to change without notice - and lower airfares are often not available on all dates. Please see our "special airfares" section on our web site for any last minute airfare specials. Sample airfares will be updated each Tuesday.

Blue highlighted numbers represent fare differentials in excess of \$35 for GSP, \$70 for CLT, \$100 for ATL, and \$35 for TRI.

Asheville Regional Airport
Sample airfares as of 02/14/08
0 Day Advance Purchase, 3 day Stay

		Difference in Fares								
		ASHEVILLE	GREENVILLE	CHARLOTTE	ATLANTA	TRI-CITIES	GREENVILLE	CHARLOTTE	ATLANTA	TRI-CITIES
ABQ	Albuquerque	\$778	\$371	\$374	\$531	\$1,168	\$407	\$404	\$247	(\$390)
ATL	Atlanta	\$554	\$427	\$491		\$568	\$127	\$63	\$554	(\$14)
AUS	Austin	\$905	\$408	\$337	\$452	\$1,145	\$497	\$568	\$453	(\$240)
BWI	Baltimore	\$237	\$1,040	\$431	\$223	\$796	(\$803)	(\$194)	\$14	(\$559)
BOS	Boston	\$280	\$299	\$293	\$406	\$655	(\$19)	(\$13)	(\$126)	(\$375)
ORD	Chicago	\$603	\$292	\$251	\$301	\$794	\$311	\$352	\$302	(\$191)
CVG	Cincinnati	\$469	\$401	\$1,327	\$562	\$687	\$68	(\$858)	(\$93)	(\$218)
CLE	Cleveland	\$815	\$401	\$404	\$465	\$861	\$414	\$411	\$350	(\$46)
DFW	Dallas	\$770	\$517	\$463	\$201	\$776	\$253	\$307	\$569	(\$6)
DEN	Denver	\$468	\$355	\$354	\$293	\$727	\$113	\$114	\$175	(\$259)
DTW	Detroit	\$787	\$401	\$496	\$202	\$766	\$386	\$291	\$585	\$21
FLL	Fort Lauderdale	\$1,219	\$1,041	\$722	\$457	\$1,060	\$178	\$497	\$762	\$159
RSW	Ft. Myers	\$1,083	\$1,095	\$724	\$457	\$983	(\$12)	\$359	\$626	\$100
BDL	Hartford	\$657	\$409	\$486	\$782	\$736	\$248	\$171	(\$125)	(\$79)
IAH	Houston	\$469	\$597	\$574	\$187	\$756	(\$128)	(\$105)	\$282	(\$287)
IND	Indianapolis	\$581	\$216	\$218	\$192	\$597	\$365	\$363	\$389	(\$16)
JAX	Jacksonville	\$783	\$985	\$659	\$211	\$823	(\$202)	\$124	\$572	(\$40)
MCI	Kansas City	\$886	\$358	\$215	\$193	\$747	\$528	\$671	\$693	\$139
LAS	Las Vegas	\$812	\$376	\$582	\$447	\$623	\$436	\$230	\$365	\$189
LAX	Los Angeles	\$873	\$378	\$458	\$294	\$996	\$495	\$415	\$579	(\$123)
MHT	Manchester	\$414	\$578	\$423	\$408	\$556	(\$164)	(\$9)	\$6	(\$142)
MEM	Memphis	\$1,146	\$559	\$646	\$191	\$732	\$587	\$500	\$955	\$414
MIA	Miami	\$1,729	\$1,363	\$945	\$765	\$1,224	\$366	\$784	\$964	\$505
MKE	Milwaukee	\$928	\$290	\$197	\$187	\$743	\$638	\$731	\$741	\$185
MSP	Minneapolis/Saint Paul	\$668	\$400	\$486	\$271	\$237	\$268	\$182	\$397	\$431
BNA	Nashville	\$791	\$218	\$413	\$651	\$865	\$573	\$378	\$140	(\$74)
MSY	New Orleans	\$787	\$244	\$228	\$246	\$602	\$543	\$559	\$541	\$185
LGA	New York	\$1,011	\$401	\$398	\$292	\$665	\$610	\$613	\$719	\$346
EWR	Newark	\$1,003	\$583	\$407	\$264	\$880	\$420	\$596	\$739	\$123
MCO	Orlando	\$959	\$685	\$693	\$505	\$963	\$274	\$266	\$454	(\$4)
PHL	Philadelphia	\$237	\$237	\$218	\$395	\$237	\$0	\$19	(\$158)	\$0
PHX	Phoenix	\$1,088	\$972	\$568	\$590	\$1,111	\$116	\$520	\$498	(\$23)
PIT	Pittsburgh	\$444	\$211	\$218	\$199	\$446	\$233	\$226	\$245	(\$2)
PDX	Portland	\$1,302	\$377	\$551	\$670	\$861	\$925	\$751	\$632	\$441

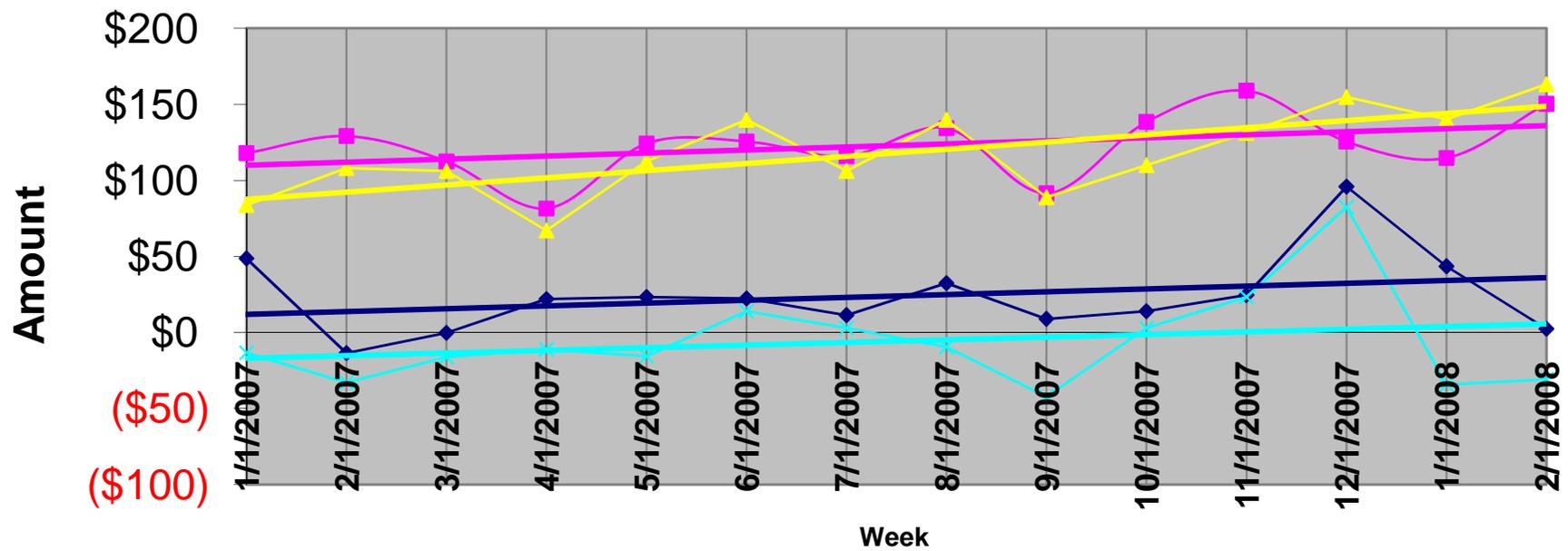
Asheville Regional Airport
Sample airfares as of 02/14/08
0 Day Advance Purchase, 3 day Stay

PVD	Providence	\$464	\$283	\$436	\$828	\$542	\$181	\$28	(\$364)	(\$78)
RDU	Raleigh/Durham	\$451	\$216	\$683	\$231	\$479	\$235	(\$232)	\$220	(\$28)
RIC	Richmond	\$951	\$216	\$404	\$211	\$290	\$735	\$547	\$740	\$661
STL	Saint Louis	\$872	\$292	\$331	\$173	\$649	\$580	\$541	\$699	\$223
SLC	Salt Lake City	\$1,100	\$381	\$708	\$769	\$889	\$719	\$392	\$331	\$211
SAT	San Antonio	\$905	\$341	\$276	\$316	\$1,145	\$564	\$629	\$589	(\$240)
SAN	San Diego	\$687	\$699	\$504	\$249	\$987	(\$12)	\$183	\$438	(\$300)
SFO	San Francisco	\$637	\$352	\$458	\$330	\$768	\$285	\$179	\$307	(\$131)
SRQ	Sarasota/Bradenton	\$987	\$962	\$684	\$567	\$1,594	\$25	\$303	\$420	(\$607)
SEA	Seattle	\$660	\$372	\$658	\$349	\$1,211	\$288	\$2	\$311	(\$551)
SYR	Syracuse	\$540	\$490	\$484	\$541	\$792	\$50	\$56	(\$1)	(\$252)
TPA	Tampa	\$746	\$987	\$823	\$610	\$1,308	(\$241)	(\$77)	\$136	(\$562)
YYZ	Toronto	\$1,539	\$1,626	\$1,297	\$951	\$1,466	(\$87)	\$242	\$588	\$73
DCA	Washington DC	\$237	\$199	\$222	\$221	\$893	\$38	\$15	\$16	(\$656)
IAD	Washington DC	\$237	\$198	\$201	\$223	\$670	\$39	\$36	\$14	(\$433)
PBI	West Palm Beach	\$1,540	\$1,328	\$945	\$455		\$212	\$595	\$1,085	\$1,540
							\$253	\$275	\$392	(\$20) Average Fare difference

*These sample airfares were available 02/14/08, based on a 0 day advance purchase and a 3 day stay. Other restrictions may apply. To obtain the most up-to-date pricing information for your travel needs, please contact your professional travel agent or visit the following web sites: www.continental.com; www.delta.com; www.nwa.com; www.usairways.com; www.travelocity.com; www.orbitz.com; or www.expedia.com. Airfares are subject to change without notice - and lower airfares are often not available on all dates. Please see our "special airfares" section on our web site for any last minute airfare specials. Sample airfares will be updated each Tuesday.

Blue highlighted numbers represent fare differentials in excess of \$35 for GSP, \$70 for CLT, \$100 for ATL, and \$35 for TRI.

AVL Average Airfare Differences 21 Day Advance Purchase, 3 Day Stay



**ASHEVILLE REGIONAL AIRPORT
EXPLANATION OF EXTRAORDINARY VARIANCES
MONTH ENDED DECEMBER 31, 2007
(Month 06 of FY-2008)**

SUMMARY

Operating Revenue (page 4 of 10) for the month of December was \$583,876; an increase of almost 1% over the budgeted amount. Year-to-date Operating Revenue is 13.2% over the budget figure. Operating Expenses (page 4 of 10) were 8.5% lower than the budget amount on a year-to-date basis. Passenger Facility Charges earned were \$88,243. Income from Investments was \$17,843 greater than the budget estimate. Operating Revenue from operations and land use before depreciation was \$209,830 for the month of December 2007.

REVENUES

Revenues from the Terminal and Fixed Based Operations were higher than the budget amount. Operating Revenue for the month of December 2007 was over \$20,000 more than the amount of Operating Revenue at the Airport for the month of December 2006 (\$563,609).

Year to date Operating Revenue is \$3,989,765; an increase of 13% over the budget figure.

EXPENSES

Total Operating Expenses for the month were almost 18% lower than the budget amount and 8.5% under budget on a year to date basis. Expenses were over \$80,000 less than the budget estimate for the period. Operating Expenses were over \$37,000 less than that reported for the same period in the previous year.

STATEMENT OF NET ASSETS

As compared to the November 2007, Statement of Net Assets, balances in accounts payable decreased over \$1,000,000 as construction in progress advanced. Unrestricted Net Assets increased almost \$400,000 over the month of December 2006. This contrasts with a decrease in Unrestricted Net Assets of \$156,294 from the December of the prior year.

Unrestricted Cash and Cash Equivalents increased over \$800,000 as reimbursements were issued from the Rental Car Facility Project Fund to the Authority operating account.

**ASHEVILLE REGIONAL AIRPORT
INVESTMENT AND INTEREST INCOME SUMMARY
For the Month Ended December 2007**

<u>Institution:</u>	<u>Date of Purchase</u>	<u>Date of Maturity</u>	<u>Interest Rate</u>	<u>Investment Amount</u>	<u>Monthly Interest</u>
Bank of America			4.24%	\$ 1,568,403	\$ 4,266
Petty Cash				100	
NC Capital Trust				2,768,103	11,569
Restricted Cash:					
PFC Revenue Account			2.66%	527,028	1,151
DPS Checking-Restricted			0.05%	4,059	0
Wachovia-Gov. Advantage Acct.			3.85%	1,276,559	5,334
Rental Car Project Fund			4.20%	3,552,591	19,350
CFC Revenue			0.00%	214,292	559
<u>Commercial Paper:</u>					
Neptune Funding	11/16/07	03/13/08	5.47%	982,398	4,564
<u>Federal Agencies:</u>					
FNMA	08/15/07	02/13/08	5.12%	975,127	4,075
Federal Home LN MTG Corp	08/15/07	01/28/08	5.14%	977,175	4,100
Total				<u>\$ 12,845,835</u>	<u>\$ 54,968</u>

Investment Diversification:

1.BANKS	18.01%
2.CAP.TRUST	21.55%
3.GOV.ADV.ACCT.	37.59%
4.COM.PAPER	8%
5. FED. AGY	15%
	<u>100.00%</u>

**ASHEVILLE REGIONAL AIRPORT
STATEMENT OF CHANGES IN FINANCIAL POSITION
For the Month Ended December, 2007**

	<u>Month</u>	<u>Prior Period</u>
Cash and Investments Beginning of Period (Month 12-01-07, Prior Period 11-01-07)	\$ 15,011,052	\$ 15,621,366
Net Income before Contributions	209,830	173,633
Depreciation	244,827	244,827
Decrease/(Increase) in Receivables	(161,059)	146,419
Increase/(Decrease) in Payables	(1,048,938)	1,219,787
Decrease/(Increase) in Prepaid Expenses	(20,157)	23,530
(Increase) in Long Term Assets	(1,326,313)	(2,350,743)
Contributed Capital		
Carryback of Payments to Prior Period	(63,407)	(67,767)
Bonds Payable - Current		
Bonds Payable - Non-Current		
Increase(Decrease) in Cash	<u>(2,165,217)</u>	<u>(610,314)</u>
Cash and Investments End of Period (12/31/2007)	<u>\$ 12,845,835</u>	<u>\$ 15,011,052</u>

Asheville Regional Airport Authority
 Summary
 Statement of Revenues and Expenditures
 For the Six Months Ending December 31, 2007

	<u>December Actual</u>	<u>December BUDGET</u>	<u>Variance %</u>	<u>YTD Actual</u>	<u>YTD BUDGET</u>	<u>Variance %</u>	<u>ANNUAL BUDGET</u>
Operating Revenue:							
Space Rent	\$136,105	\$139,278	(2.28%)	\$970,357	\$835,670	16.12%	\$1,671,340
Concessions	16,484	11,021	49.57%	97,773	66,125	47.86%	132,250
Parking	162,839	179,167	(9.11%)	1,191,912	1,075,000	10.88%	2,150,000
Rental Car Income	141,120	122,670	15.04%	837,434	736,023	13.78%	1,472,045
Landing Fees	47,150	54,667	(13.75%)	359,684	328,000	9.66%	656,000
Fixed Base Operators	55,795	54,044	3.24%	389,804	324,263	20.21%	648,525
Land Use Fees	11,394	14,125	(19.33%)	77,571	84,751	(8.47%)	169,502
Other Operating Income	12,989	12,449	4.34%	65,912	74,695	(11.76%)	149,390
Total Operating Revenue	<u>\$583,876</u>	<u>\$587,421</u>	<u>(0.60%)</u>	<u>\$3,990,447</u>	<u>\$3,524,527</u>	<u>13.22%</u>	<u>\$7,049,052</u>
Operating Expenses:							
Salaries	\$150,407	\$155,079	(3.01%)	\$932,241	\$1,000,150	(6.79%)	\$1,999,867
Salary Related Expenses	57,415	70,092	(18.09%)	389,725	454,343	(14.22%)	908,699
Professional Services	14,900	17,638	(15.52%)	115,770	134,825	(14.13%)	240,650
Travel and Training	10,207	13,977	(26.97%)	52,259	83,862	(37.68%)	167,725
Communications	3,232	3,598	(10.17%)	24,919	21,590	15.42%	43,430
Insurance	20,321	17,292	17.52%	117,226	103,750	12.99%	207,500
Utilities	25,728	30,750	(16.33%)	180,784	184,500	(2.01%)	369,000
Contracted Services	33,967	71,981	(52.81%)	311,906	429,884	(27.44%)	859,768
Repairs and Maintenance	23,532	25,926	(9.23%)	234,870	155,555	50.99%	311,614
Advertising	19,466	19,310	0.81%	117,293	115,863	1.23%	238,450
Supplies	14,871	29,893	(50.25%)	143,346	179,357	(20.08%)	379,303
Total Operating Expenses	<u>\$374,046</u>	<u>\$455,536</u>	<u>(17.89%)</u>	<u>\$2,620,339</u>	<u>\$2,863,679</u>	<u>(8.50%)</u>	<u>\$5,726,006</u>
Revenue from Operations and Land Use before Depreciation	<u>\$209,830</u>	<u>\$131,885</u>	<u>59.10%</u>	<u>\$1,370,108</u>	<u>\$660,848</u>	<u>107.33%</u>	<u>\$1,323,046</u>

Asheville Regional Airport Authority
Statement of Revenue, Expenses and Changes in Net Assets

For the Six Months Ending December 31, 2007

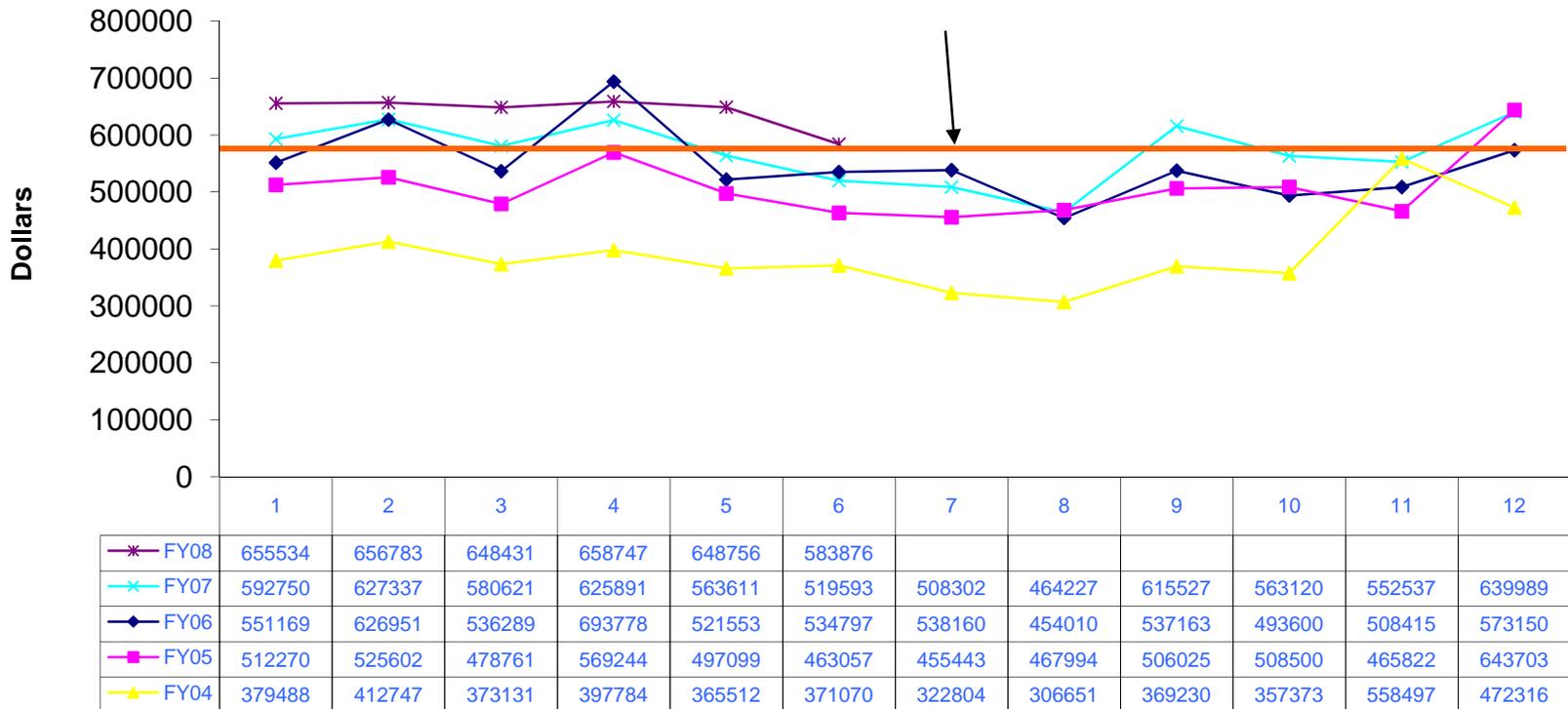
	December Actual	December BUDGET	Variance %	YTD Actual	YTD BUDGET	Variance %	ANNUAL BUDGET
Operating Revenue:							
Terminal	\$266,922	\$220,170	21.23%	\$1,703,855	\$1,321,017	30.81%	\$2,642,035
Airfield	79,981	116,983	(31.63%)	604,257	701,895	(10.37%)	1,403,790
Hangar	55,795	54,044	3.24%	389,803	324,263	23.61%	648,525
Parking Lot/Roadway	169,784	183,050	(7.25%)	1,215,473	1,098,300	14.23%	2,196,600
Land Use Fees	11,394	13,175	(13.52%)	76,377	79,051	(1.36%)	158,102
Total Operating Revenue	<u>\$583,876</u>	<u>\$587,422</u>	<u>(0.60%)</u>	<u>\$3,989,765</u>	<u>\$3,524,526</u>	<u>13.20%</u>	<u>\$7,049,052</u>
Operating Expenses:							
Administrative	\$158,814	\$192,589	(17.54%)	\$1,533,269	\$1,286,443	25.65%	\$2,205,630
Terminal	116,064	137,037	(15.30%)	564,055	822,220	(34.62%)	2,010,344
Airfield	67,756	100,767	(32.76%)	310,012	604,601	(51.92%)	1,209,202
Hangar	3,192			9,942		0.00%	
Parking Lot	28,220	24,454	15.40%	203,062	146,725	43.00%	293,450
Land Use Expenses		615	(100.00%)		3,690	(100.00%)	7,380
Total Operating Expenses	<u>\$374,046</u>	<u>\$455,462</u>	<u>(17.88%)</u>	<u>\$2,620,340</u>	<u>\$2,863,679</u>	<u>(8.50%)</u>	<u>\$5,726,006</u>
Operating Revenue before Depreciation	<u>\$209,830</u>	<u>\$131,960</u>	<u>59.01%</u>	<u>\$1,369,425</u>	<u>\$660,847</u>	<u>107.22%</u>	<u>\$1,323,046</u>
Depreciation	<u>244,827</u>	<u>247,359</u>	<u>(1.02%)</u>	<u>1,474,407</u>	<u>1,484,151</u>	<u>(0.66%)</u>	<u>2,968,302</u>
Operating Income(Loss) Before Non-Operating Revenue and Expenses	<u>(\$34,997)</u>	<u>(\$115,399)</u>	<u>(69.67%)</u>	<u>(\$104,982)</u>	<u>(\$823,304)</u>	<u>(87.25%)</u>	<u>(\$1,645,256)</u>
Non-Operating Revenue and Expense							
Customer Facility Charges	63,113	62,500	0.98%	443,665	375,000	18.31%	750,000
Passenger Facility Charges	88,243	100,000	(11.76%)	598,141	600,000	(0.31%)	1,200,000
Interest Revenue	54,968	37,125	48.06%	317,932	222,750	42.73%	445,500
Sale of Assets				60		0.00%	
Non-Operating Revenue-Net	<u>\$206,324</u>	<u>\$199,625</u>	<u>3.36%</u>	<u>\$1,359,798</u>	<u>\$1,197,750</u>	<u>13.53%</u>	<u>\$2,395,500</u>
Income (Loss) Before Capital Contributions	<u>\$171,327</u>	<u>\$84,226</u>	<u>103.41%</u>	<u>\$1,254,816</u>	<u>\$374,446</u>	<u>235.11%</u>	<u>\$750,244</u>
Increase in Net Assets	<u>\$171,327</u>	<u>\$84,226</u>	<u>103.41%</u>	<u>\$1,254,816</u>	<u>\$374,446</u>	<u>235.11%</u>	<u>\$750,244</u>

ASHEVILLE REGIONAL AIRPORT AUTHORITY
STATEMENT OF FINANCIAL POSITION
December 31, 2007

	<u>December</u>	<u>Last Month</u>
ASSETS		
Current Assets		
Unrestricted Net Assets:		
Cash and Cash Equivalents	\$4,336,606	\$3,534,759
Investments	2,934,700	2,934,700
Accounts Receivable	1,586,118	1,425,059
Prepaid Expenses	183,836	163,679
Total Unrestricted Assets	<u>9,041,260</u>	<u>8,058,197</u>
Restricted Assets:		
Capital Funds	9,160	7,610
Cash and Cash Equivalents	5,574,528	8,541,593
Receivables		
Passenger Facility Charge Funds:		
Receivables		
Total Restricted Assets	<u>5,583,688</u>	<u>8,549,203</u>
Total Current Assets	14,624,948	16,607,400
Noncurrent Assets		
Capital Assets	9,317,261	7,990,948
Property and Equipment - Net	40,062,336	40,307,163
TOTAL ASSETS	<u>\$64,004,545</u>	<u>\$64,905,511</u>
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts Payable	<u>\$1,363,727</u>	<u>\$2,413,663</u>
Total Payable from Unrestricted Assets	1,363,727	2,413,663
Payable from Restricted Assets:		
Construction Contracts Payable	605,319	605,319
Construction Contract Retainages	155,790	155,790
Bonds Payable - Current Portion	88,374	88,374
Total Payable From Restricted Assets	<u>849,483</u>	<u>849,483</u>
Total Current Liabilities	2,213,210	3,263,146
Non-Current Liabilities:		
Rental Car Project Bond	<u>4,661,626</u>	<u>4,661,626</u>
Total Non-Current Liabilities	4,661,626	4,661,626
Total Liabilities	6,874,836	7,924,772
Net Assets:		
Invested in Capital Assets	40,062,336	40,307,163
Unrestricted	<u>17,067,374</u>	<u>16,673,577</u>
Total Net Assets	<u>57,129,710</u>	<u>56,980,740</u>
TOTAL LIABILITIES	<u>\$64,004,546</u>	<u>\$64,905,512</u>

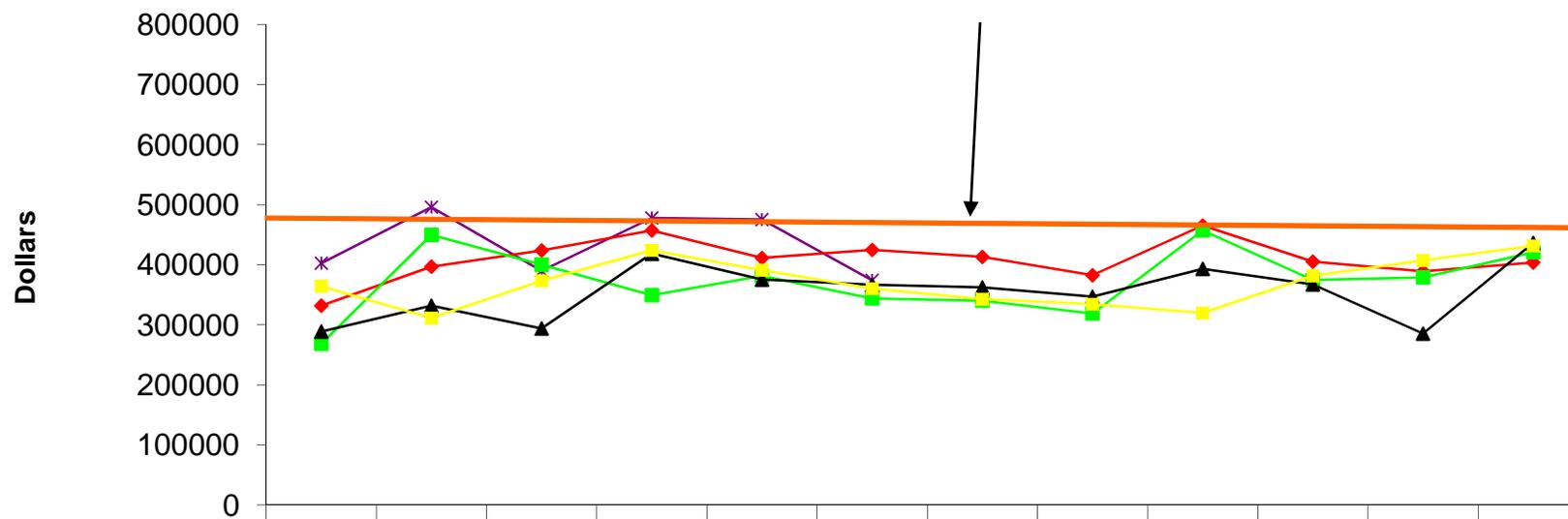
ASHEVILLE REGIONAL AIRPORT Annual Operating Revenue by Month December, 2007

FY 08 Budget - Average Monthly Revenue (\$587,421)



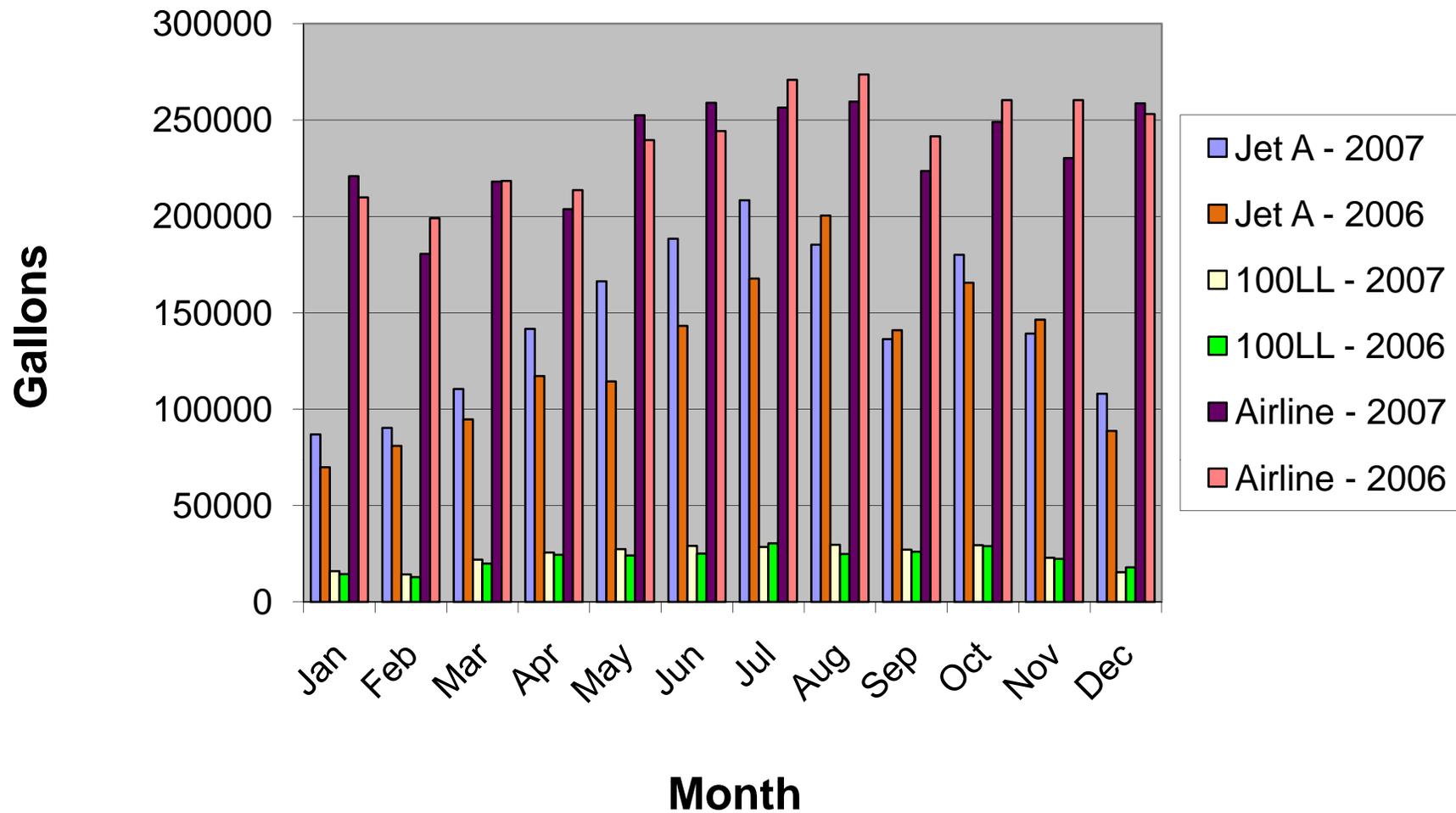
ASHEVILLE REGIONAL AIRPORT Annual Operating Expenses by Month December 2007

FY 08 Budget - Average Monthly Expenses (\$477,167)

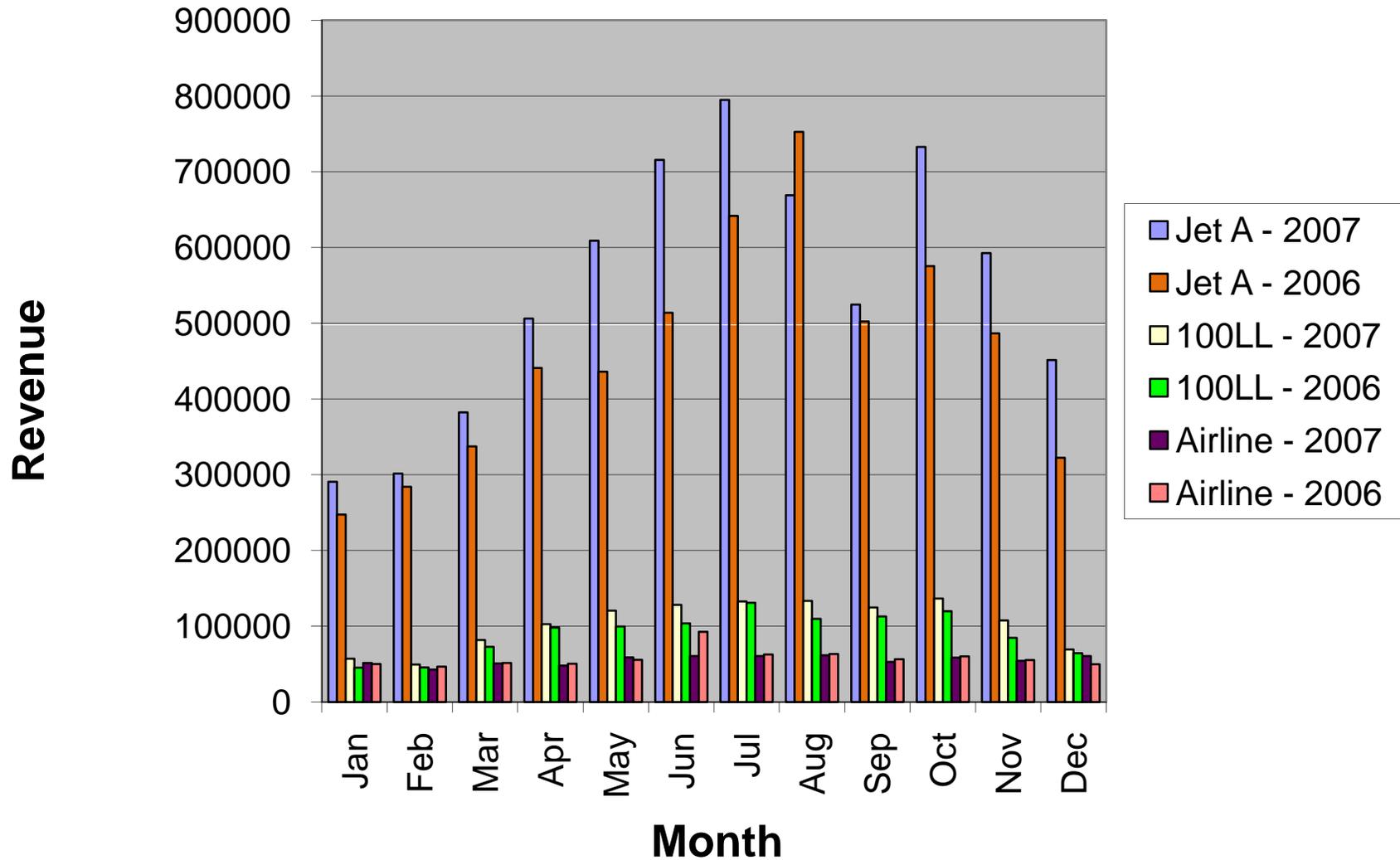


	1	2	3	4	5	6	7	8	9	10	11	12
* FY08	402516	495745	390008	477837	475124	374046						
◆ FY07	331832	396808	423799	457164	411278	424764	413080	382536	465271	405177	388948	403766
■ FY06	268365	449561	400059	349366	381506	344011	340088	318805	457087	374828	378940	420702
▲ FY05	288838	331817	293862	418453	375346	366739	362315	346880	393239	367263	285448	436217
■ FY04	364259	311355	373395	423874	390960	360380	342767	334455	319766	381517	407145	431334

AVL Fuels Sales - Gallons December 2007



AVL Fuels Sales - Revenue December 2007





MARKETING & PUBLIC RELATIONS REPORT

February, 2008

- Completed ad buy and artwork with Hendersonville Little Theater, Mountain Living, Tryon Almanac and Southern Living.
- Completed artwork for Asheville Chamber Luncheon.
- Completed hiring process for 2 PT Guest Services personnel
- Met with Clear Channel, Saga communications and the Asheville Tourists regarding Spring and Summer Fly-away Promotions
- Attended Data and Air Service Seminar.
- Met with/Coordinated media requests from WLOS and Citizen Times.
- Completed budget request.
- Newsletter Update: We now have 475 active members on our e-newsletter list.
- Art in the Airport: Moving forward with program expansion.
- Website Statistics - Google Analytics: See attached data regarding last 6 months of www.flyavl.com activity.
- Movie Poster Update – The NC Film office is sending AVL images of movie posters of films.
 - We understand we have permission to have the posters printed.
 - The posters average 11x 17 in size and we are currently obtaining print quotes and prices on frames.



Site Usage

78,806 Visits

35.16% Bounce Rate

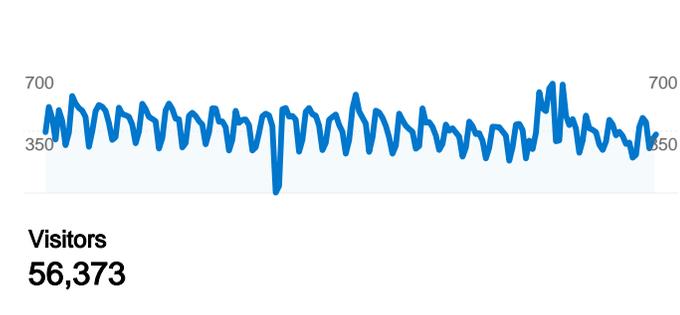
310,042 Pageviews

00:06:57 Avg. Time on Site

3.93 Pages/Visit

69.46% % New Visits

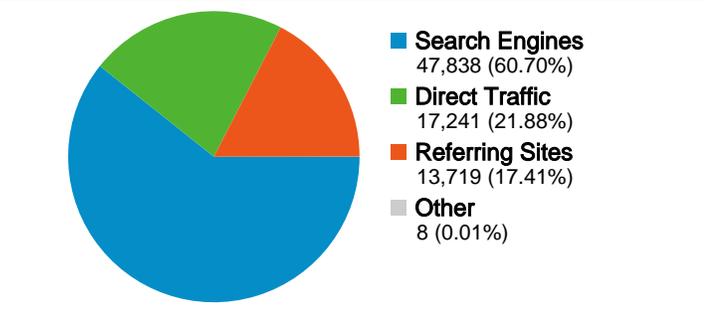
Visitors Overview



Map Overlay world



Traffic Sources Overview



Content Overview

Pages	Pageviews	% Pageviews
/	107,374	34.63%
/flights/flight-view---real-	24,156	7.79%
/flights/arrivals---real-time.html	12,172	3.93%
/airlines/delta.html	7,999	2.58%
/flights/departures---real-	6,923	2.23%



56,373 people visited this site

 **78,806** Visits

 **56,373** Absolute Unique Visitors

 **310,042** Pageviews

 **3.93** Average Pageviews

 **00:06:57** Time on Site

 **35.16%** Bounce Rate

 **69.66%** New Visits

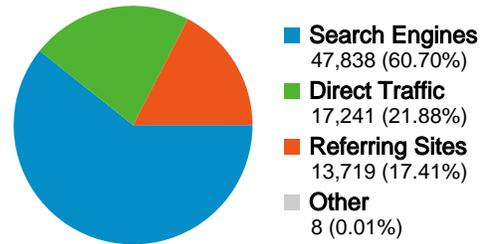
Technical Profile

Browser	Visits	% visits	Connection Speed	Visits	% visits
Internet Explorer	62,507	79.32%	Cable	24,132	30.62%
Firefox	12,033	15.27%	DSL	21,599	27.41%
Safari	3,568	4.53%	Unknown	20,268	25.72%
Netscape	273	0.35%	T1	7,421	9.42%
Mozilla	179	0.23%	Dialup	3,886	4.93%



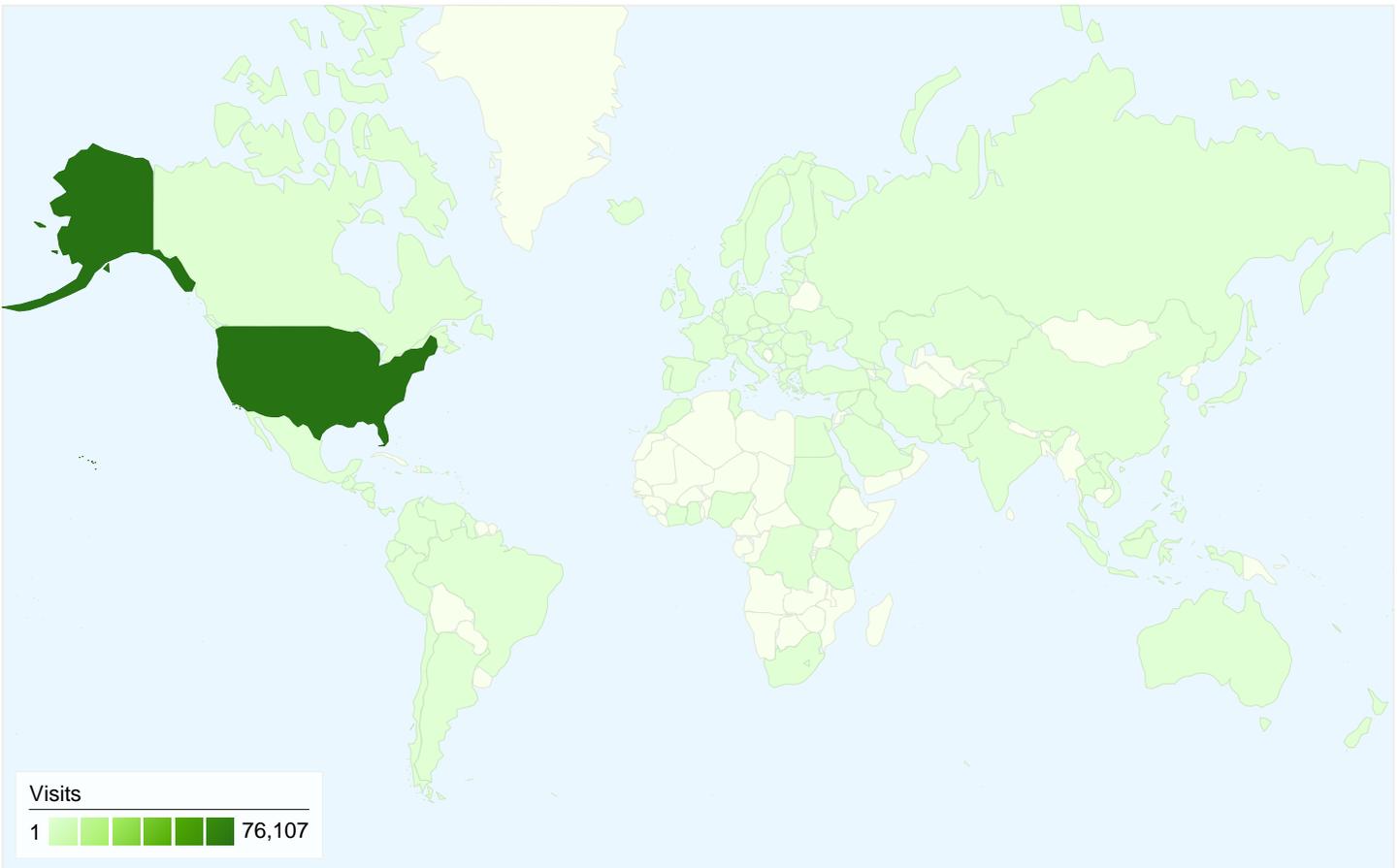
All traffic sources sent a total of 78,806 visits

-  **21.88%** Direct Traffic
-  **17.41%** Referring Sites
-  **60.70%** Search Engines



Top Traffic Sources

Sources	Visits	% visits	Keywords	Visits	% visits
google (organic)	35,613	45.19%	asheville airport	16,963	35.46%
(direct) ((none))	17,241	21.88%	asheville regional airport	5,163	10.79%
yahoo (organic)	6,474	8.22%	asheville nc airport	3,322	6.94%
msn (organic)	2,158	2.74%	asheville, nc airport	2,031	4.25%
flyavl.com (referral)	2,088	2.65%	avl	1,789	3.74%



78,806 visits came from 121 countries/territories

Site Usage

Country/Territory	Visits	Pages/Visit	Avg. Time on Site	% New Visits	Bounce Rate
United States	76,107	3.95	00:07:06	69.24%	34.87%
United Kingdom	525	3.54	00:02:26	76.57%	43.81%
Canada	466	3.54	00:02:34	79.61%	40.13%
Germany	172	3.99	00:02:25	78.49%	33.14%
Japan	121	4.67	00:03:27	73.55%	33.88%
India	93	4.76	00:03:04	89.25%	29.03%
(not set)	90	5.06	00:03:01	80.00%	32.22%
Turkey	79	1.41	00:00:20	88.61%	75.95%
Ireland	72	2.39	00:01:14	88.89%	62.50%
Netherlands	56	3.62	00:02:41	85.71%	42.86%



Pages on this site were viewed a total of 310,042 times

 **310,042** Pageviews

 **206,105** Unique Views

 **35.16%** Bounce Rate

Top Content

Pages	Pageviews	% Pageviews
/	107,374	34.63%
/flights/flight-view---real-time.html	24,156	7.79%
/flights/arrivals---real-time.html	12,172	3.93%
/airlines/delta.html	7,999	2.58%
/flights/departures---real-time.html	6,923	2.23%

Airportsurvey.com



AVL

Airport Facilities Review For 4th Quarter 2007

Welcome

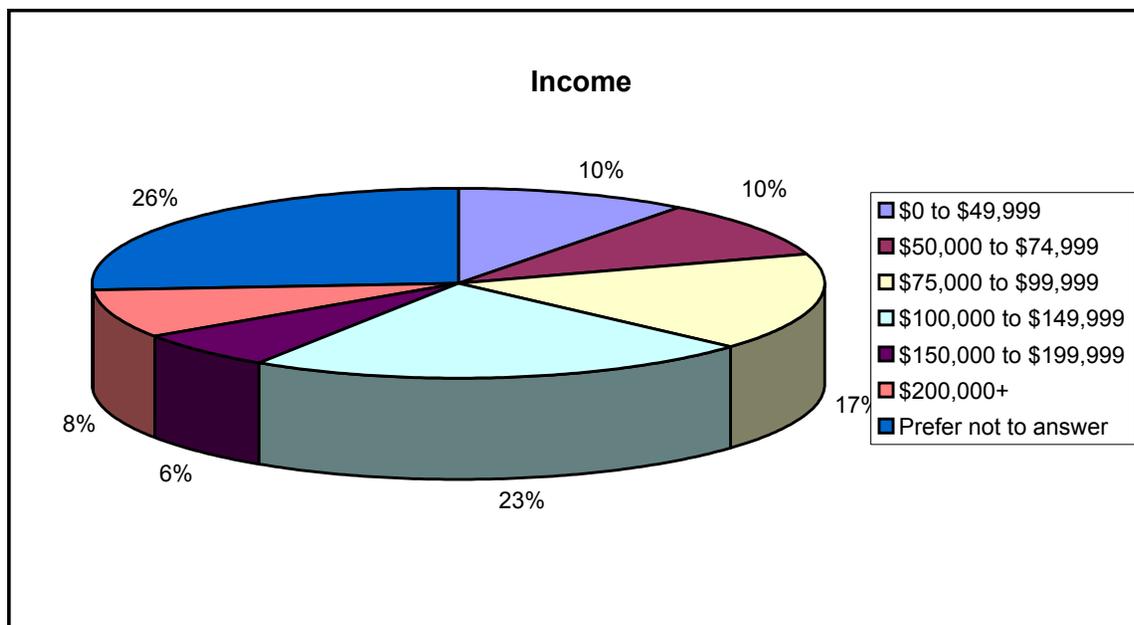
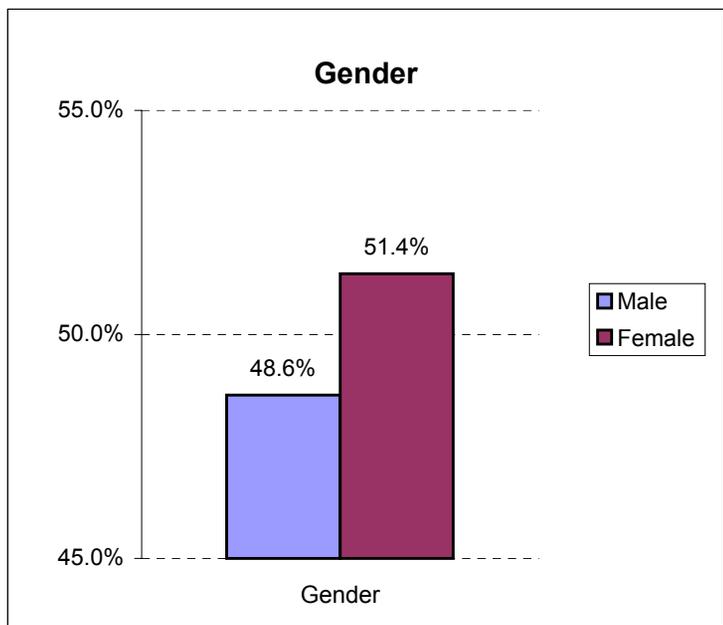
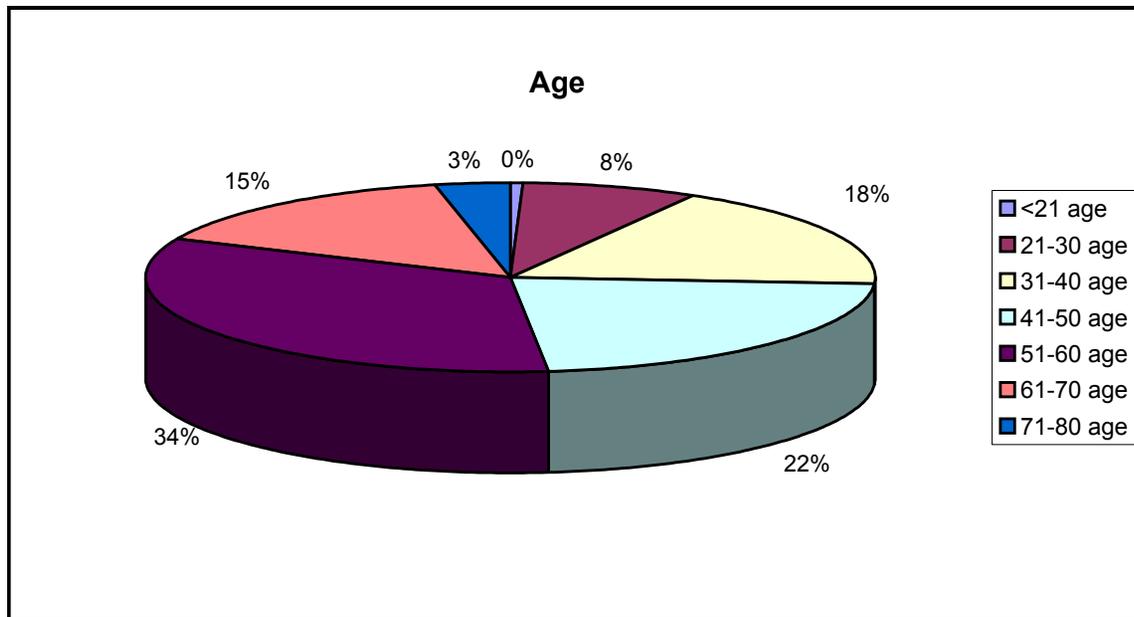
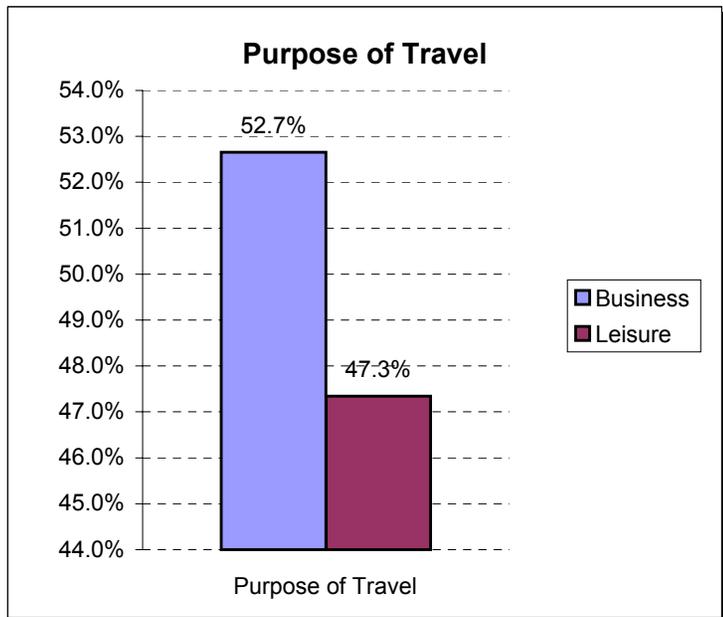
- Welcome to the Airportsurvey.com Airport Facilities Review for the recent quarter, a complimentary data set provided to Airportsurvey.com participating airports
- The following slides provide non-weighted scores and ratings based on an independent survey of air travelers
- Note that passenger responses are based on perception, rather than objective assessment
- Value Added Services available from Canmark include:
 - Report analysis
 - Statistical testing
 - Air carrier responses
 - Non-facility responses
 - Tailored comparison sets
 - Passenger demographics
 - Sample size enhancement
 - Targeted and customized reporting
 - Custom survey questions and content

No representations are made as to the completeness or accuracy of information contained herein. Airport facility raw data is available upon request.

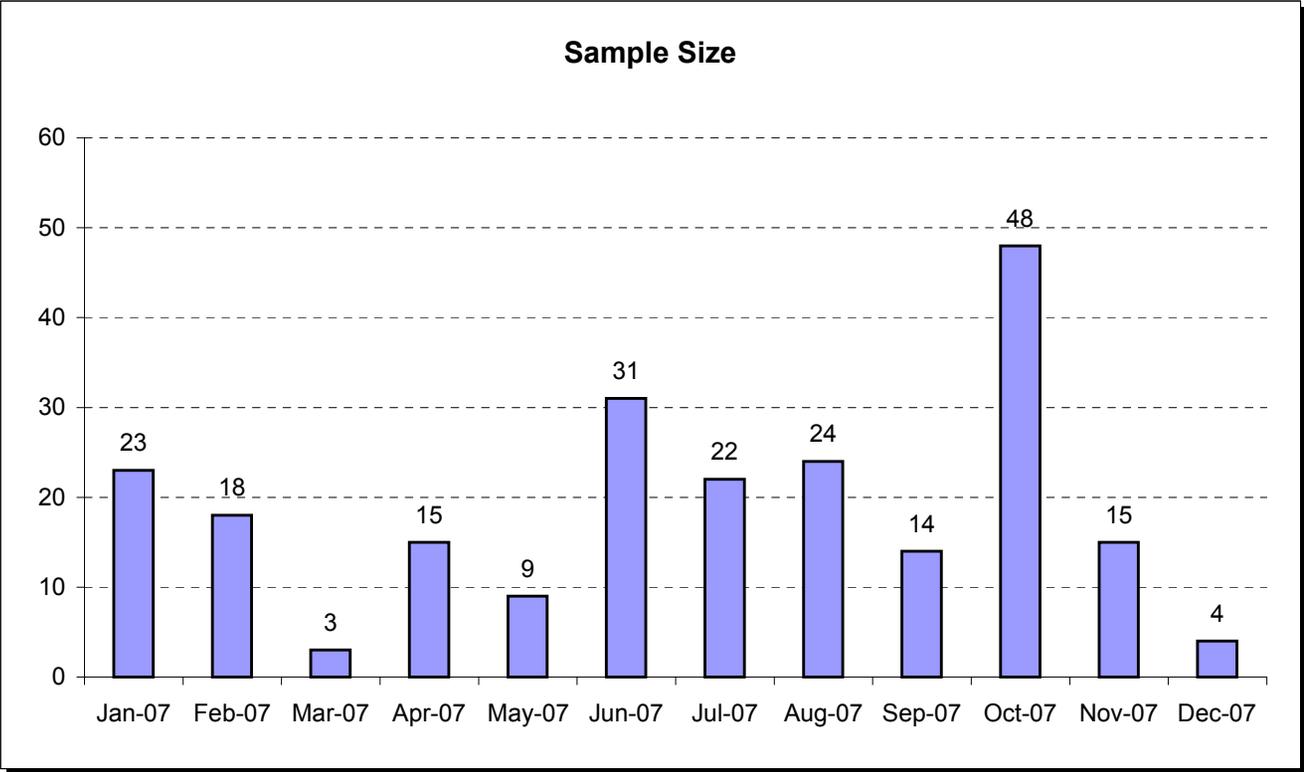
Overview

- ***Airportsurvey.com*** is an ongoing, all-inclusive online passenger satisfaction survey program from Canmark Research Center
- Invitations to take the survey are distributed at select airports across the country
- Over 30 airports participate
- Each survey invitation card is single-use, and must reference an actual flight
- Survey distribution occurs approximately three days per month
- Response scale is 1 through 5: Poor, Fair, Good, Very Good, Excellent
- Survey participants have a chance to win round-trip airline tickets
- Response rates vary from 10% to 20% based on location
- Facilities attributes are scored according to check-in airport
- Airports are grouped into three tiers according to DOT originating revenue

Passenger Demographics



General Findings



Sample is clustered around airport invitation distribution dates.

Sample reflects passengers intercepted at arrival airports who rated check-in airport.

	AVL	Similar	+/-	Pct
Overall	4.21	4.03	0.18	4.3%
Availability of parking	4.08	3.93	0.15	3.6%
Cost of parking	3.63	3.37	0.26	7.2%
Clear, easy to follow signs	4.08	3.88	0.19	4.8%
Cleanliness	4.32	4.12	0.21	4.8%
Restrooms	4.24	3.98	0.26	6.0%
Concessions / restaurants	3.00	3.26	(0.26)	-8.5%
Transportation to your gate / concourse / terminal	3.89	3.76	0.13	3.4%
Security: Wait time at checkpoint	4.43	4.03	0.39	8.9%
Security: Professionalism of personnel	4.33	4.07	0.26	5.9%
Security: Confidence in airport security procedures	3.99	3.81	0.17	4.3%

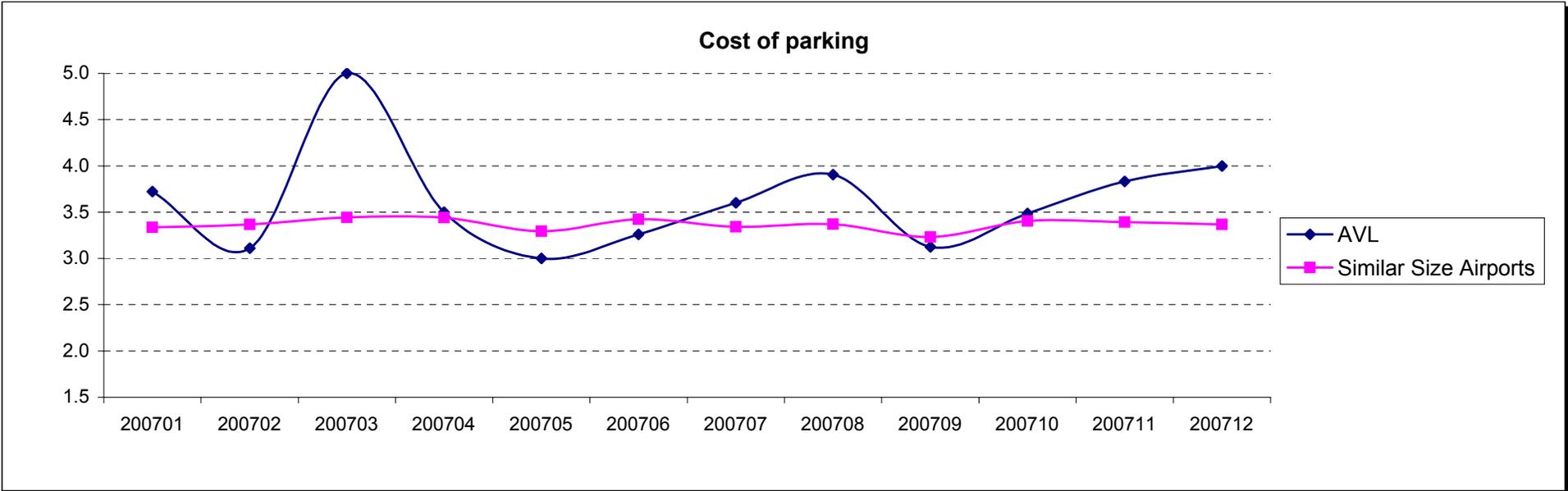
Statistical (means) not performed on results

AVL Responses	226
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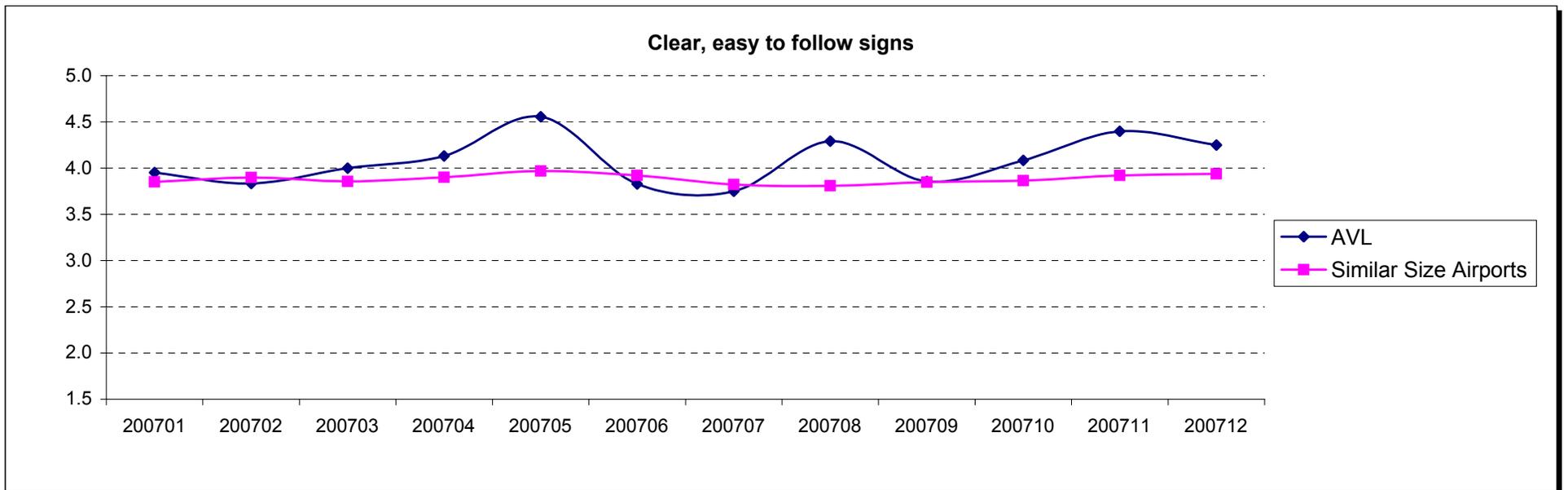
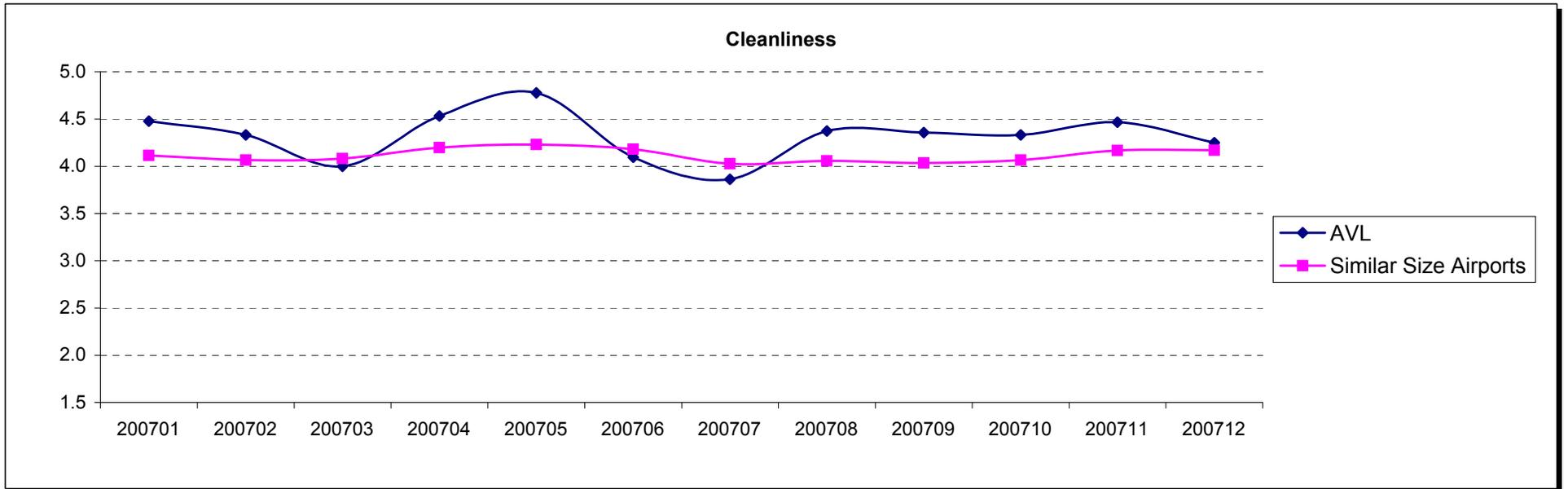
Overall Satisfaction with Airport Facilities



Parking Satisfaction

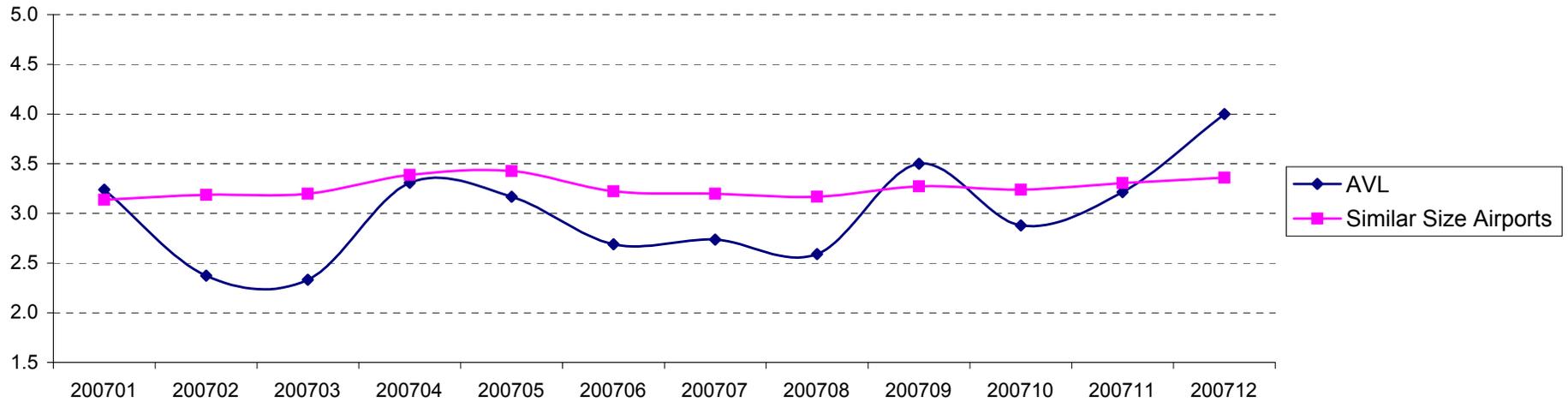


Cleanliness and Signage

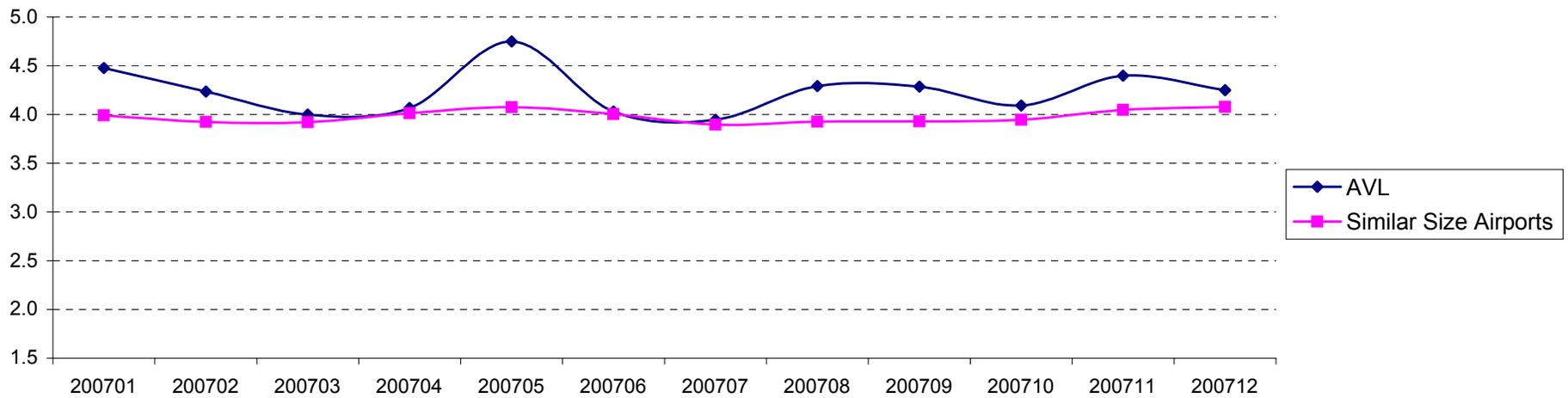


Concessions and Restrooms

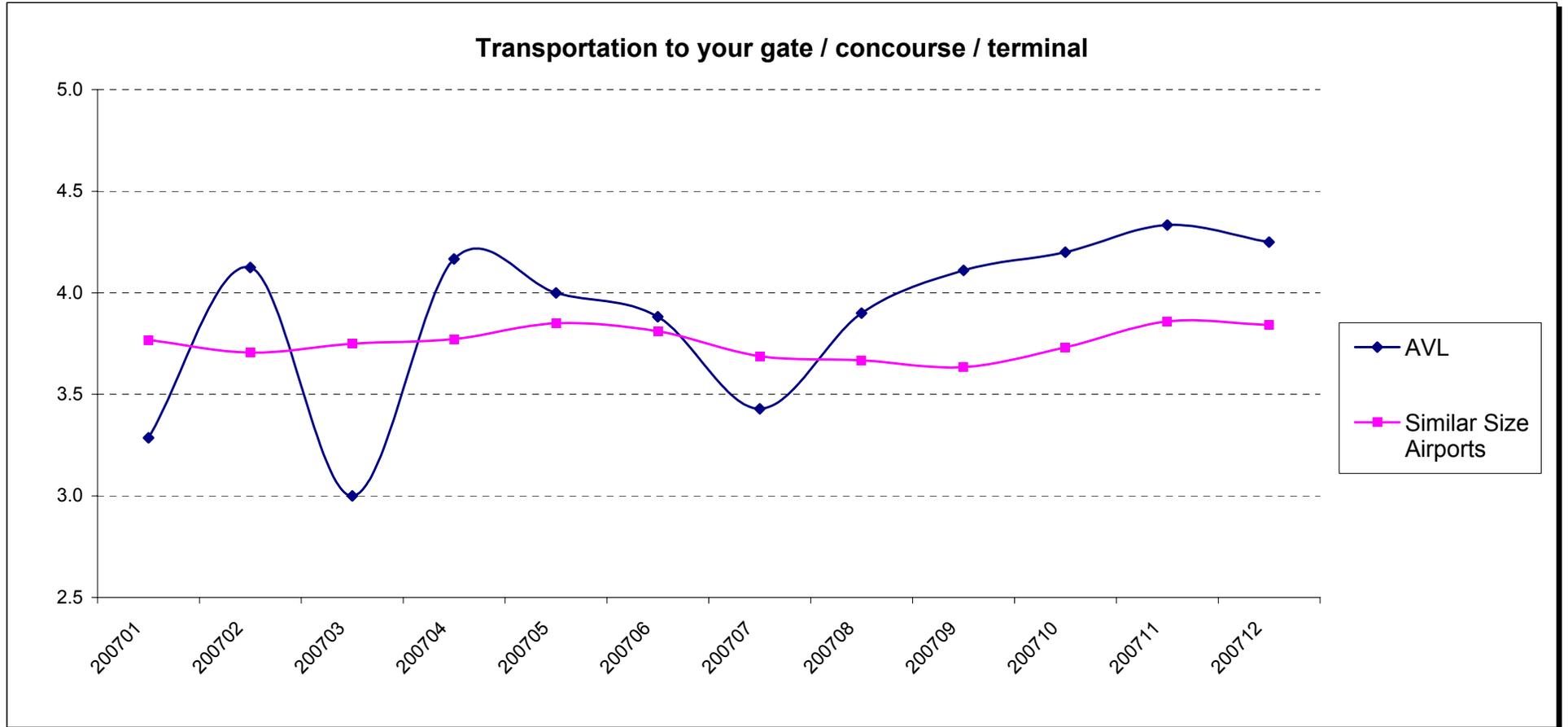
Concessions / Restaurants



Restrooms

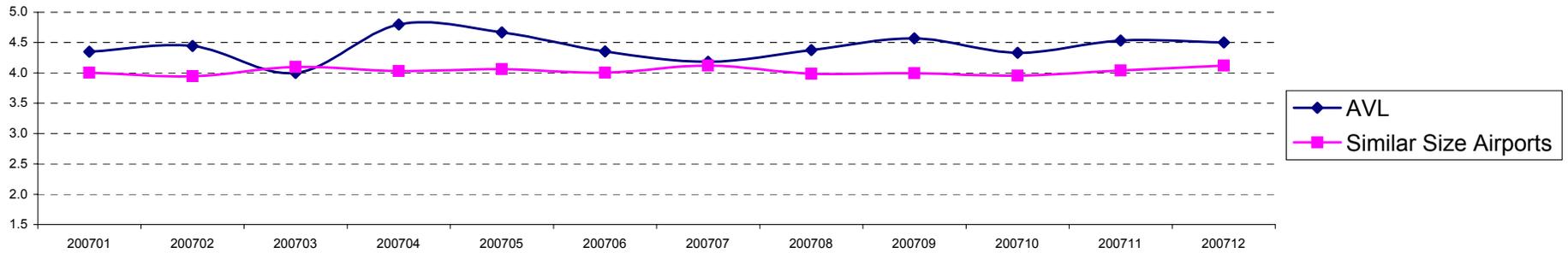


Transportation to Departure Gate

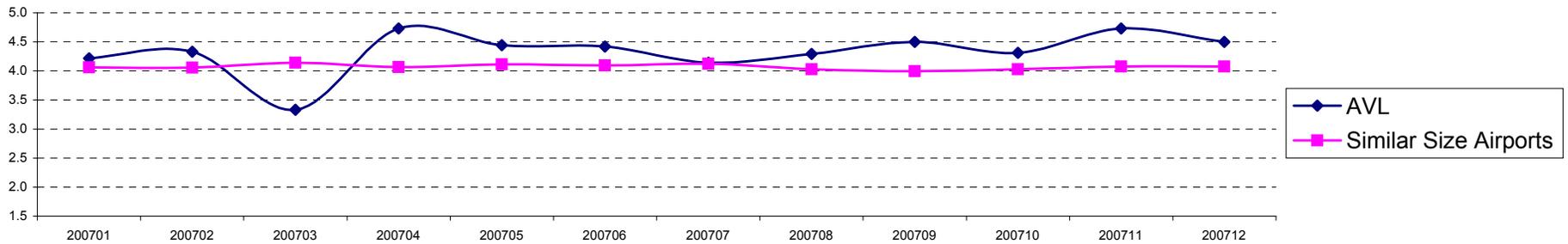


Airport Security

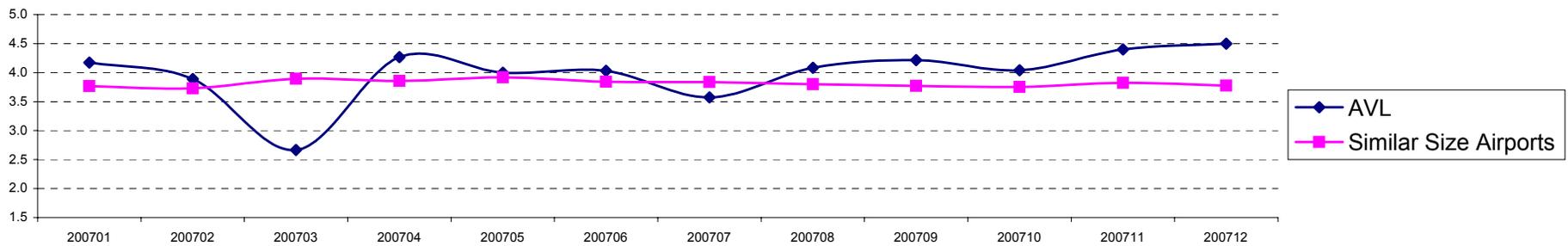
Security: Wait time at checkpoint



Security: Professionalism of security personnel



Security: Confidence in airport security procedures



Appendix A - Geographic Breakdown of Respondents

AK	2	WA	1
CA	7	WI	2
CO	4	WY	2
CT	2	EUROPE	1
DC	3		
FL	15		
IN	2		
KS	2		
LA	1		
MA	2		
MD	2		
MI	3		
MN	1		
NC	123		
NH	1		
NJ	3		
NM	1		
NY	7		
OH	3		
OR	1		
PA	1		
SC	3		
TN	1		
TX	4		
VA	3		
VT	1		

Note: Only includes passengers who indicated state of residence

Appendix B - About Canmark

- Since 1993 Canmark Technologies has combined market research, programming, and technical expertise with thoughtful attention to client needs. Our problem-solving orientation has earned the respect of business clients and market researchers across North America.
- With an experienced staff of technical experts and project managers specializing in various fields of data capture and manipulation, programming and software development, web design and scripting, Canmark is able to leverage superior technology and know-how to support projects of all types and scope in the most cost-effective manner possible.
- Areas of expertise include survey development and delivery, project and data management services, requirements gathering, data sampling, paper and web forms management, custom lasering and printing, distribution logistics, data processing, custom programming for data cleansing, reporting and data analysis, and project consulting.
- We stand ready to meet your data needs, if you have any questions, please do not hesitate to contact us.

Appendix C - Contacts

North America & Europe

Paul Isaacs, President

pisaacs@canmarktech.com

1-877-441-2057, ext. 11



**Asheville Regional Airport Authority
Project Report - February 2008**

Project Number	Project Name	Project Description	Professional Services Consultant	Professional Services Contract	General Contractor	Original Construction Contract	Change Orders (thru 12/31/07)	Percent of Original Contract	Total Project Cost	Percent Complete	Expensed to Date (thru 12/31/07)	Start Date	End Date	Current Project Status (as of 2/15/08)
Planning Phase														
1	Landside Access, Roadway and Parking Planning and Programming	This project involves the site evaluation and planning study for landside roadway access and parking areas for the airport.	WK Dickson	\$169,812.00	na	na	na	na	\$169,812.00	10%	\$0.00	Dec-07		Staff met with WK Dickson to review possible draft concepts of the roadway access system and parking facilities. A presentation of the draft concepts will be presented to the Board at the March meeting.
Design Phase														
2	22,000 Sq Ft Bulk Hangar - 168 Wright Brothers Way	A 22,000 sq ft bulk hangar will be constructed on existing ramp area adjacent to the Lacy Griffin Building. The hangar will be under a management agreement with Million Air.	LPA Group	\$265,535.00	na	na	na	na	\$265,535.00	10%	\$0.00	Dec-07	May-08	Survey and soils testing have been completed at the site. Design kick-off was held with the architecture and engineering team in January. Preliminary plans are being prepared for City review.
Construction Phase														
3	Consolidated Rental Car Service Facility	The Rental Car Service Facility will include service and storage facilities for 5 rental car companies. The facilities include areas for maintenance, car wash, fuel, vacuum and parking storage.	LPA Group	\$525,920.10	Buncombe Construction Co.	\$6,778,500.00	\$84,929.00	1.25%	\$7,389,349.10	65%	\$ 4,633,565.70	April '07	Mar-08	Electrical and mechanical trades are proceeding with interior work. Interior finishes are underway. Equipment is being installed.
4	Regional Boarding Ramp Project	The Regional Boarding Ramp (RBR) Project includes the purchase and installation of regional boarding ramps, pre-conditioned air units, and 400hz fixed ground power units at the "B" Boarding gate positions.	RS&H	\$24,500.00	Construction Logic	\$780,810.00	-\$72,567.00	-9.29%	\$1,343,000.00	60%	\$ 653,554.33	Oct-06		The contractor is behind schedule by approximately 1 month. Phase 1 is nearing completion and Phase 2 & 3 are underway.
5	Terminal Renovation and Expansion - Phase 1	The Terminal Renovation and Expansion - Phase 1 Project includes enlarging the baggage claim area and airline ticket office areas. Improvements and modifications include additional square footage and increased baggage capacity.	SchenkelShultz	\$614,300.00	Perry Bartsch Jr.	\$ 4,479,000.00	\$91,281.00	2.03%	\$5,184,581.00	40%	\$ 1,119,442.75	Jul-06	Aug-08	Steel erection has started in area #2. Footers are nearing completion in area #1. Interior stud walls are being erected in area #1.
6	Security System & Access Control Project	The Security System & Access Control Project includes the design and professional services for replacing and improving the current ACS and CCTV systems.	Faith Group	\$185,870.00	I-Sys	\$ 1,473,984.00	\$0.00	0.00%	\$1,659,854.00	40%	\$ 498,992.65	Jul-06	Mar-08	Underground ductbank installation is complete. The access control server has been installed and conduit installation in the terminal is underway.
7	North General Aviation Expansion Project	The North GA project includes multiple phases; phase one consisted of tree harvesting and logging operations, phase two included clearing and grubbing of the site and phase three involves the placement and compaction of structural fill material for the site.	WK Dickson	\$0.00	Charah	\$ -	\$0.00	0.00%	\$0.00	10%	\$ 90,601.82	Nov-07	May-09	Charah has placed approximately 50,000 cu yards of fill material on site. Progress continues.
Close-Out Phase														
NA														
NA														