



AGENDA

Asheville Regional Airport Authority Regular Meeting
Friday, June 13, 2008, 8:30 a.m.
Conference Room at Administrative Offices

* NOTE TO ALL PUBLIC ATTENDEES:

The public may speak on any item on the agenda. There are request cards located outside the public seating area. These cards must be completed and presented to the Recording Secretary prior to the item being heard. Your comments will be addressed prior to the Board's discussion and you will have 5 minutes to address the Board. Thank you for your attention.

- I. CALL TO ORDER.
- II. APPEARANCES: None
- III. SERVICE AWARD PRESENTATIONS:
 - A. Ronald Mundy – 30 Years
 - B. C. Jeffery Augram – 15 Years
 - C. D. David Nantz – 10 Years
- IV. CONSENT AGENDA:
 - A. Approval of the Asheville Regional Airport Authority April 11, 2008 Regular Meeting Minutes ([document](#))
 - B. Ratification of the North Carolina Association of County Commissioners (NCACC) Insurance Policies ([document](#))
- V. PRESENTATIONS: None
- VI. OLD BUSINESS: None



VII. NEW BUSINESS:

- A. Award of Management and Operation of Rental Car Concessions Agreements ([document](#))
- B. Approval of Change Order for Baggage Handling Systems Modifications ([document](#))
- C. Approval to Amend Encore FBO Acquisition Services, LLC's Fixed Based Operator Lease Agreement to Include Additional Property ([document](#))

VIII. DIRECTOR'S REPORT:

- A. Airline Merger Update
- B. Rapid Intervention Vehicle for Aircraft Rescue and Firefighting
- C. Verbal Update of the Department of Public Safety

IX. INFORMATION SECTION:

(Staff presentations will not be made on these items. Staff will be available to address any questions the Board may have.)

- A. April, 2008 Traffic Report ([document](#))
- B. April, 2008 Monthly Financial Report ([document](#))
- D. June, 2008 Marketing and Public Relations Report ([document](#))
- D. June, 2008 Development/Project Status Report ([document](#))
- E. Potential Board Items for the Next Regular Scheduled Meeting
 - Volunteer Program Presentation
 - Award of Hangar Bid
 - General Consultant Selection
 - Ribbon Cutting Rental Car Service Facility

X. AUTHORITY MEMBERS REPORTS:



XI. PUBLIC AND TENANT'S COMMENT:

XII. CLOSED SESSION: None

XIII. ADJOURNMENT.

Respectfully submitted,

David N. Edwards, Jr., A.A.E.
Airport Director

Approved:

David R. Hillier
Chairman

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REGULAR MEETING
ASHEVILLE REGIONAL AIRPORT AUTHORITY
APRIL 11, 2008
8:30 AM

The Asheville Regional Airport Authority ("Authority") met on Friday, April 11, 2008, at 11:00 AM in the Conference Room at the Authority's Administrative Offices, Asheville Regional Airport ("Airport"), 61 Terminal Drive, Suite 1, Fletcher, NC 28732.

MEMBERS PRESENT: David R. Hillier, Chairman; Rhett Grotzinger, Vice-Chairman; James E. Ellis, Secretary/Treasurer; David Gantt, Brownie Newman, Gerard P. Mozian, and Susan Fisher (via conference call).

MEMBERS ABSENT: Chuck McGrady (Ex-Officio Member)

STAFF AND LEGAL COUNSEL PRESENT: Victor Buchanan, Authority Legal Counsel; David N. Edwards, Jr., A.A.E., Airport Director ("Director"); D. David Nantz, Director of Operations and Maintenance; Royce Holden, IT Manager; Kevin Howell, Development Manager; Patti Michel, Director of Marketing and Public Relations; Beverley Vassell, Administration Manager; C. Jeffery Augram, Chief of Public Safety, Christy Brunson, Finance Manager, and Debra Roman, Recording Secretary.

CALL TO ORDER: The Chairman welcomed everyone in attendance and called the meeting to order at 8:30 AM.

APPEARANCES: None

CONSENT AGENDA:

A. **Approval of the Asheville Regional Airport Authority, March 14, 2008, Regular Scheduled Meeting Minutes:**

B. **Approval of the Asheville Regional Airport Authority, February 22, 2008, Closed Session Minutes:**

Mr. Ellis moved to approve the regular meeting minutes of the March 14, 2008 Board Meeting, the minutes for the March 14, 2008, Closed-Session, and to seal and withhold the Closed-Session Minutes from public inspection so long as public inspection would frustrate the purpose thereof. Mr. Gantt seconded the motion and it carried by a unanimous vote.

PRESENTATIONS:

A. Conceptual Roadway and Parking Lot Improvements Presentation: Mr. Howell relayed to the Board that at the November 2007 Board Meeting the Authority approved a fee and scope with WK Dickson for professional services related to the Planning and Programming Phase for the Asheville Regional Airport Landside Roadways, Access and Parking Lots Improvement Project. Mr. Howell stated that the Terminal Area Plan Study (TAP), adopted in 2005 identified a need for improvements to the landside roadways, access and parking lot areas. The concept planning phase for this project included survey and testing of the existing roadway and parking lot areas, development of up to 4 alternatives and analysis of each alternative, including phasing, constructability and budget costs.

Mr. Howell introduced Mr. Tom Slater (WK Dickson) who presented the concepts for the Board to review.

Mr. Slater presented three alternatives for the Terminal Access Loop Roadway, a new I-26 interchange access, a direct airport entry from southbound I-26, a general aviation and north service area improvement and a rental car ready/return lot expansion.

There were discussions regarding size of a proposed parking deck, a cell phone lot, wayfinding, shuttle services, the need for extra parking capacity, fencing around the new rental car facility, yield factors, revenue per parking space, peak seasons, sharing parking with neighbors of the airport, current operating costs, the proposed commercial curb, and cost of a parking deck.

Mr. Mozian stated that although it is important to prepare for the future, the airport is not growing fast enough and thought that the Board needed to pace itself. Mr. Mozian stated that although the money would be coming from AIP funds it still is coming from the public's pockets. Mr. Mozian felt that the Authority should build a parking garage and get rid of the proposed commercial curb.

The Director relayed to the Board that the parking lot was in dire need of repairing and that the cost would be one million dollars plus just for repair and maintenance. The Director stated that while the Authority would be paying the cost of repairing the parking lot this would be a good time to start the improvements. The Director relayed that he did not want to have to tear the parking lot up in few years for improvements after having spent a million plus dollars to repair it. The Director stated he would like to put an improvement in place that would at least hold the airport until 2012-2015 and then build a parking garage.

The Chairman relayed to the Board that he liked concept A but it was too expensive and too long of a construction period but liked the idea of an escalator to move passengers to the terminal. The Chairman stated that in his opinion Concept B was a nonstarter as

it provided for no additional parking space. Concept C is the concept to be studied further.

Mr. Gantt relayed to the Board that he did not want to have to work with the North Carolina DOT if it wasn't necessary. Mr. Gantt also requested more information on the parking garage and would like to see a design which included a parking garage.

Mr. Newman concurred with the Chairman and Mr. Gantt and requested that Staff look at other parking strategies which could include sharing a lot with neighbors of the airport and shuttle services.

Mr. Mozian stated that he would like to see alternatives to near term scenarios.

Mr. Grotzinger stated that he felt the airport had enough parking now and if necessary employees could be moved to the west side of the airport to park and get shuttled in.

Mr. Grotzinger stated that he did not feel the need to build new roadway access.

The Director requested from the Board the authorization to further refine concept C, which would include rehabilitating the existing parking to include the current rental car storage and maintenance areas, the phasing of a commercial curb and parking garage, and certain on-airport roadway improvements. The Director stated that he understood Mr. Mozian's thoughts on using the AIP monies to fund this project but stated that the AIP funds identified for the roadway and commercial curb portions of the project were entitlement funds that were already approved as a part of the 5-year capital program approved by the Board.

The consensus of the Board was to have Staff further refine Concept C and bring it back to the Board for approval.

Mrs. Fisher left the meeting at 10:35 AM

The Chairman requested a 10 minute break. The Board recessed at 10:35 AM.

The Board reconvened at 10:45 AM.

OLD BUSINESS:

A. Public Hearing and Final Adoption of the Authority's Fiscal Year 2008/2009: The Director relayed to the Board that the Final Fiscal Year 2008/2009 Budget and Budget Ordinance was presented to the Authority Board at the March 2008 Board Meeting. The budget documents have remained available for public inspection and comment since the March Board meeting with no comments being received to date.

Mr. Grotzinger voiced his concerns to the Board regarding the difference in cost between 2007 and 2008's fiscal years janitorial figures, the additional areas to be cleaned, minimum wage increases for janitorial staff, and the cost of flying out of the airport.

The Chairman opened the floor to Public Comment at 10:55 AM.

Mr. Bill Fishburne (Asheville Tribune) thanked the Board for the opportunity to speak. Mr. Fishburne stated that he felt that the parking presentation was good. Mr. Fishburne continued to state that the Authority should put their focus on being more of a low cost provider than spending money on million dollar projects. Mr. Fishburne felt that the Authority should decrease the budget and focus on lowering airfares.

Public Comment ended at 11:00 AM.

Mr. Grotzinger stated that he felt an increase of Staff by 25% and taking janitorial services in-house was not appropriate at this time. Mr. Grotzinger also stated that although we do need to encourage passengers to use the long term parking lot by increasing the short term rate, the Authority did not need to increase long term parking rate as well.

The Chairman stated that a 25% increase in Staff was misleading, as outside of the janitorial services, Staff is only asking for 3 new positions. The Chairman stated that he felt that bringing the Janitorial Services in-house was appropriate at this time and that this would enhance both customer service and quality, and give Staff the ability to cross train these folks to better serve the airport.

The Chairman also stated that the increase to the parking rates was needed.

There was a discussion regarding the difference in the short term parking rate and the long term parking rates, and the issues that could arise from adding more Staff.

Mr. Gantt stated to the Board that he supports all of Staff's recommendations and did not feel the need to micromanage Staff.

Mr. Ellis stated that at Charlotte's airport you have to get on a shuttle and ride to the terminal, and he appreciated the fact that that was not necessary here. Mr. Ellis did request to see a frequent flyer program in the near future.

Mr. Grotzinger stated that he would like to see the long term parking rates remain as they are and to see the janitorial services pulled out of the budget.

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
2008-2009
BUDGET ORDINANCE**

BE IT ORDAINED by the Asheville Regional Airport Authority that, pursuant to Section 159-13 of the General Statutes of North Carolina, the 2008-2009 Budget Ordinance of the Airport Authority is hereby set forth as follows:

Section 1. The following amounts are hereby appropriated for the operation of the Asheville Regional Airport for the fiscal year beginning July 1, 2008 and ending June 30, 2009 in accordance with the following schedules:

EXPENDITURES

Administration	\$ 2,681,477
Terminal	2,423,847
Airfield	1,256,595
Hangar	7,363
Parking Lot/Roadway	18,408
Land Use	7,363
Carry-over Capital Expenditures from Prior FY	6,750,000
Other Reserve Funds	3,947,527
Capital Improvement Fund	1,694,104
Renewal and Replacement Fund	618,166
Equipment and Small Capital Outlay Fund	323,000
Business Development Fund	300,000
Debt Service Fund	695,574
Total Expenditures	<u>\$ 20,723,425</u>

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Section 2. It is estimated that the following revenues will be available for the fiscal year beginning July 1, 2008 and ending June 30, 2009.

REVENUES

Administration (Interest Income)	\$ 237,600
Terminal	3,270,885
Airfield	1,029,681
Hangar	774,744
Parking Lot/Roadway	2,329,898
Land Use	132,650
FY 07 Capital Carry-Over Funds	6,750,000
FY 08 PFCs	1,200,000
FY 08 CFCs	795,000
Federal Grants FY 08/09	880,986
NCDOT Grants	600,000
Borrowed Funds	2,000,000
Transfer from ARAA Fund Balance	721,981
Total Revenues	<u>\$ 20,723,425</u>

Section 3. This Budget Ordinance shall be entered in the minutes of the Asheville Regional Airport Authority and within five (5) days after its adoption copies shall be filed with the Finance Officer, the Budget Officer and the Secretary of the Asheville Regional Airport Authority, who, for the purposes of this ordinance, is designated as the Clerk to the Asheville Regional Airport Authority as described in G.S. 159-13.

Section 4. This ordinance shall become effective on July 1, 2008

Adopted this ____th day of _____, 2008.

Dave Hillier, Chairman

Attested by:

James Ellis Secretary-Treasurer

Mr. Newman moved to support Staff's recommendation concerning the janitorial services. Mr. Ellis seconded the motion, and it carried by a 4-2 vote, with The Chairman, Messrs. Newman, Ellis and Gantt voting for the motion; and Messrs. Grotzinger and Mozian voting against the motion.

Mr. Mozian moved to continue with the current long term parking rate and to increase the short term parking rate from \$10.00 to \$11.00 per day. Mr. Grotzinger seconded the motion and it failed with a 3-3 vote, with Messrs. Newman, Grotzinger, and Mozian voting for the motion and Messrs. Gantt, Ellis, and the Chairman voting against the motion.

There was a discussion regarding the effect this motion would have on the budget numbers.

Mr. Newman moved to continue with the current long term parking rate and to increase the short term parking rate from \$10.00 to \$12.00. Mr. Ellis seconded the motion and it carried by a 4 to 2 vote, with Messrs Ellis, Newman, Gantt and Mozian voting for the motion and The Chairman and Mr. Grotzinger voting against.

Mr. Ellis moved to approve and adopt the Asheville Regional Airport Authority 2008-2009 Budget Ordinance, as set forth above in these minutes as revised by the above two successful motions with respect to janitorial services and parking rates. Mr. Gantt seconded the motion and it carried by a unanimous vote.

NEW BUSINESS:

A. Award of Contract for the Maintenance Facility Building Panel Replacement Project: Mr. Nantz relayed to the Board that Staff had requested in the Fiscal Year 2007/2008 Budget to replace and match the exterior siding panels and metal trim on the older metal buildings to the recently constructed facilities at the Maintenance Complex.

Mr. Mozian requested information on why these panels needed to be replaced. Mr. Nantz relayed to the Board that Staff felt the appearance of the maintenance facility needed to be consistent.

The Director stated that this project was approved in the budget last year and was being presented due to that fact that it was over his spending approval authority. The

Director stated that although these panels were not leaking they are viewable to the public and Staff felt that a consistent aesthetic look was appropriate.

Mr. Mozian stated that this money could be saved

Mr. Gantt moved to (1) award the contract for the Maintenance Facility Building Panel Replacement Project to Cooper Enterprises, Inc., in the amount of \$54,565.00 and (2) authorize the Airport Director to execute the necessary documents. Mr. Ellis seconded the motion and it failed by a 3-3 vote, with Messers. Gantt, Ellis, and The Chairman voting for the motion and Messers. Grotzinger, Mozian, and Newman voting against.

B. Award of the North General Aviation Site Development Drainage Pipe Project: Mr. Howell relayed to the Board that at the December Board meeting the Authority approved the award of a construction contract to Tennoca Construction for the storm drainage extension of the North General Aviation Expansion Project. Execution was delayed due to the ongoing 401/404 permit process required for a portion of the project. Mr. Howell stated that all bids were valid for a period of 90 days from the bid opening date. At the conclusion of the 90 days a contractor is not required to hold their submitted bid price. Tennoca was contacted to request that they hold their bid while the permitting process continued. Tennoca declined and withdrew their bid. The second lowest responsible bidder, Charrah, was then contacted and Staff requested the same. Charrah, Inc. has committed to hold the same bid price submitted on November 28, 2007.

There was a discussion regarding the permit process.

Mr. Grotzinger moved to (1) approve the award of the construction contract for the storm drainage extension on the North General Aviation Expansion Project to Charah, Inc. in the amount of \$352,237.00, plus a 10% contingency budget in the amount of \$35,223.70; and (2) authorize the Airport Director to execute the necessary documents contingent upon receipt of the final required permit approvals. Mr. Ellis seconded the motion, and it carried by a unanimous vote.

DIRECTORS REPORT:

A. Airline Merger Update: – The Director relayed to the Board that Delta could merge next week even though the pilot's agreement was not solidified yet.

B. Business Forum: The Director stated that the Business Forum that was held recently turned out well. The Director thanked the Marketing Department for putting this together. The Director stated that at the meeting there were discussions regarding parking rates, a travel lounge and a frequent flyer program. The Director relayed to the Board that a survey was passed out to those in attendance and mailed to those who were invited but could not attend. There will be another meeting in 6 months.

There was a discussion on a frequent flyer program.

C. Bid Solicitation for the Rapid Intervention Vehicle (RIV) for Aircraft Rescue and Firefighting: The Director stated that Staff was getting ready to send out bid solicitations of the Aircraft Rescue and Firefighting RIV. The Director stated that the recommendation for the award will be brought to the Board in June.

D. Rental Car Pre-Bid Conference: The Director relayed to the Board that Staff had met with the Rental Car Operators for a Pre-Bid Meeting on April 1, 2008. There was good input from the Rental Car Operators.

E. Letter of Credit – Encore: The Director relayed to the Board Encore had officially changed its name to Landmark and that a Letter of Credit had been received in the amount of 3.5 million dollars, to secure their development obligations.

F. North Carolina Airport Association Conference: The Director reminded the Board about the upcoming NCAA conference and encouraged them to attend.

G. Verbal Update of the Department of Public Safety: This item was deferred until the next meeting.

The Director relayed to the Board that Ms. Vassell, after several months of planning, has launched a new Wellness Program and explained what it entailed. The Director thanked Ms. Vassell for a job well done.

The Director also stated that Ms. Vassell would be leaving the Authority to pursue other endeavors and he wished her well.

INFORMATION SECTION:

The Chairman inquired as whether the Net Operating Revenue on the Finance Report was correct. The Director stated that it was correct; and that the Authority through the first 7 months of the Fiscal Year had already achieved its projected net Operating Income for the year

AUTHORITY MEMBERS REPORT:

The Chairman stated that the Authority might not have the need to meet in May for the Regular Schedule Authority Board meeting. The Director stated that a formal notice would be sent out if the meeting was canceled.

Mr. Grotzinger thanked The Director and Ms. Michel for a great job on the Business Forum.

Mr. Grotzinger also inquired as to why the Jet A fuel numbers were down. The Director stated that it was possibly the increase in fuel prices. Mr. Ben Wells, Million Air, stated that there were many diversions and that corporate flyers are not choosing to buy fuel out of AVL.

PUBLIC AND TENANT'S COMMENTS: None

CLOSED SESSION: None

ADJOURNMENT:

The meeting adjourned by consensus at 11:40 AM

The next regular meeting of the Authority will be on Friday, May 9th, 2008 at 8:30 AM in the Conference Room at the Authority's Administrative Offices, Asheville Regional Airport, 61 Terminal Drive, Suite 1, Fletcher, NC 28732.

Respectfully submitted,

James E. Ellis
Secretary-Treasurer

Approved:

David R. Hiller
Chairman



MEMORANDUM

TO: Members of the Airport Authority

FROM: Lew Bleiweis, A.A.E., Deputy Airport Director

DATE: June 13, 2008

ITEM DESCRIPTION – Consent Agenda Item B

Ratification of the North Carolina Association of County Commissioners (NCACC) Insurance Policies

BACKGROUND

For several years, the NCACC has provided the Authority insurance coverage for employee health insurance; workers compensation; general liability insurance, including employment practices, public officials, crime, and law enforcement; and property insurance, including inland marine, and auto. During the time the NCACC pool has provided coverage, the premiums paid by the Authority have been substantially lower than obtaining insurance coverage through conventional insurance brokers.

ISSUES

Because time was of the essence for the renewal process, and mandated requirements of the NCACC pool of insurance necessitated the signature of certain renewal documents, the Airport Director executed those renewal documents in order to preserve coverage for the Authority, its Board and employees.

ALTERNATIVES

During the upcoming fiscal year, staff will be conducting a full insurance audit and market analysis to determine if the Authority is obtaining all necessary insurance coverages at the best possible premiums.

Consent Agenda Item B



FISCAL IMPACT

The health insurance coverage has increased approximately 13% over last year while preserving the same coverage for the employees, with the exception of a slight increase to the prescription co-pays. The premiums for workers compensation and liability & property insurance have gone up because of the number of employees, and insured values. However, the actual insurance rates that are used to calculate the premiums have decreased. The expenses for insurance coverage was anticipated and included in the budget for FY 2009 as presented by Authority Staff and approved by the Board.

RECOMMENDED ACTION

It is respectfully requested that the Airport Authority Board resolve to ratify the renewal of Authority insurance coverages as outlined above and the execution of such documents by the Airport Director.



MEMORANDUM

TO: Members of the Airport Authority

FROM: David N. Edwards, Jr., A.A.E., Airport Director

DATE: June 13, 2008

ITEM DESCRIPTION – New Business Item A

Award of Management and Operation of Rental Car Concessions Agreements

BACKGROUND

The current rental car concession agreements at Asheville Regional Airport (“Airport”) were for an initial term of three years with two one-year options to renew. Four companies were awarded concession agreements to operate at the airport. With the new rental car service facilities and the expansion of the terminal baggage claim area, staff notified the rental car companies that the agreements would terminate on June 30, 2008, and would not be renewed for the last one-year term.

On March 14, 2008, staff issued an invitation for Bids for the Management and Operation of a Rental Car Concession at Asheville Regional Airport. Advertisements were placed with AAAE, ACI, AMAC, and on the Authority’s website. On April 1, 2008, staff held a pre-bid conference with the interested rental car companies to discuss the rental car services opportunities at the Airport and answer questions concerning the bid package.

ISSUES

Staff received bids for the proposed rental car concession opportunities at the airport on April 23, 2008. Staff reviewed the bids and ranked them in accordance with the bid documents. The following is the final bid ranking:

- | | |
|--------------------------------|----------------|
| 1. Hertz | \$2,117,500.00 |
| 2. Vanguard dba National/Alamo | \$1,232,496.00 |

New Business Item A



3. Avis	\$1,221,000.00
4. Enterprise	\$815,000.99
5. Budget	\$811,224.00

When the construction of the baggage claim area is completed, the Airport will have the capability of accommodating five rental car companies in the terminal building. Therefore, staff recommends awarding five rental car concession opportunities at the Airport to all five companies as listed above.

ALTERNATIVES

None recommended at this time.

FISCAL IMPACT

The total first year minimum annual guarantees to be paid to the Authority by all five rental car companies is \$1,156,176.00 plus ticket counter rentals, ready/return lot rentals, service facilities rentals, and Customer Facility Charges.

RECOMMENDED ACTION

It is respectfully requested that the Airport Authority Board resolve to (1) approve the ranking and award of the five rental car concessions opportunities at the airport to Hertz, Vanguard dba National and Alamo, Avis, Enterprise, and Budget; and (2) authorize the Airport Director to execute the necessary documents, subject to review by legal counsel.



MEMORANDUM

TO: Members of the Airport Authority

FROM: Kevin E. Howell, Development Manager

DATE: June 13, 2008

ITEM DESCRIPTION – New Business Item B

Approval of a Change Order for Baggage Handling System Modifications

BACKGROUND

On May 11, 2007, the Authority Board approved the award of a construction contract in the amount of \$4,479,000.00 with Perry Bartsch Jr. Construction Company (PB Jr.) for the Terminal Renovation and Expansion – Phase 1 Project. The project includes the expansion and renovation of the airline ticket office and baggage claim areas. Components of the project include the addition of a second baggage claim device, additional space for a fifth on-airport rental car operator, improved baggage makeup areas, updated airline ticket office space and improvements to the baggage system.

The baggage handling system as designed and bid is for a manual screening operation. TSA has allocated four (4) Reveal CT-80 units for inline screening and revisions to the baggage handling system are required to integrate the Reveal units and the baggage conveying system. Specific testing and certification requirements are also required by TSA.

The Horsley Company was selected as the baggage handling system contractor and assigned to PB Jr. as a sub-contractor. Horsley has submitted a priced proposal in the amount of \$279,294.07 for the integration, testing and certification required for a fully integrated system. The project consulting team has validated the price from Horsley with separate, independent pricing from another baggage handling system manufacturer that priced the work involved at \$356,000.00. The price from Horsley Co. does not include profit and overhead as allowed from the general contractor. At this time, a full change order proposal including profit and overhead markup from PB Jr. has been requested and will be submitted to the Authority Board as soon as it is available.

New Business Item B



ISSUES

By ARAA policy all change orders in excess of \$50,000 require the approval of the Authority Board. The full change order will be presented to the Authority Board once finalized.

ALTERNATIVES

No alternatives are recommended at this time.

FISCAL IMPACT

The submitted sub-contractor price from Horsley Company in the amount of \$297,294.07 does not include profit and overhead from PB Jr. The total fiscal impact of this change order is unknown until the final change order document is presented.

The remaining project budget of \$5,591,300.00 was approved by the Authority Board on May 11, 2007. In the 2007 Capital Improvement Plan, approved by the Authority Board in November 2007, the project is funded with PFC and AIP grant entitlements in the amount of \$5,974,406.00, leaving a remaining available funding balance of \$383,106.00. This remaining project funding will provide the necessary additional funding for this change order without requiring any additional funding from the Authority.

RECOMMENDED ACTION

The recommended action will be provided with the final change order once finalized with PB Jr.



MEMORANDUM

TO: Members of the Airport Authority

FROM: David N. Edwards, Jr., A.A.E. Airport Director

DATE: June 13, 2008

ITEM DESCRIPTION – New Business Item C

Approval to Amend Encore FBO Acquisition Services, LLC's Fixed Based Operator Lease Agreement to Include Additional Property

BACKGROUND

On November 9, 2007, the Authority Board ratified the Fixed Base Operator Lease Agreement between the Airport Authority and Encore FBO Acquisitions, LLC (Encore) which included certain airport property.

ISSUES

Encore is progressing on their development plans for hangar, office, and FBO facilities. During this process, Encore found that it would be beneficial for their development plan to capture additional property located around the North Ramp.

Attached is a letter from Encore which outlines their request. A representative from Encore will attend the Board meeting to address their request.

ALTERNATIVES

No alternatives are recommended.

FISCAL IMPACT

The additional property represents approximately 1.2 acres. The ground rent for this additional property would be \$13,000 annually.

New Business Item C



RECOMMENDED ACTION

It is respectfully requested that the Airport Authority Board resolve to (1) approve Encore FBO Acquisitions, LLC request for additional property as outlined above; and (2) authorize the Airport Director to execute the necessary documents.

Attachment

ENCORE ASHEVILLE FBO, LLC
2930 W. Sam Houston Parkway N., Ste. 200
Houston, Texas 77043
713-895-93243 / Fax: 713-690-9553

June 4, 2008

By E-mail dedwards@flyavl.com

David N. Edwards, Jr.
Airport Director
Asheville Regional Airport Authority
61 Terminal Drive, Suite 1
Fletcher, NC 28732

Re: Encore Asheville FBO, LLC

Dear Dave:

Per your discussions with Jim Hopkins, please treat this letter as a formal request by Encore Asheville FBO, LLC to add the property shown in red outline in the attached aerial under Encore's lease with the Authority. We would propose that the rental terms for this addition be the same as for the similar property already under lease. Of course, we would need to define the acreage or square footage.

Please let me know whether you need additional information or if I can assist you with any necessary presentation to the Authority. Thank you for your courtesies.

Very truly yours,



R. Allen Ashcraft, Jr.
Secretary and General Counsel

RAA/scg
Enclosure

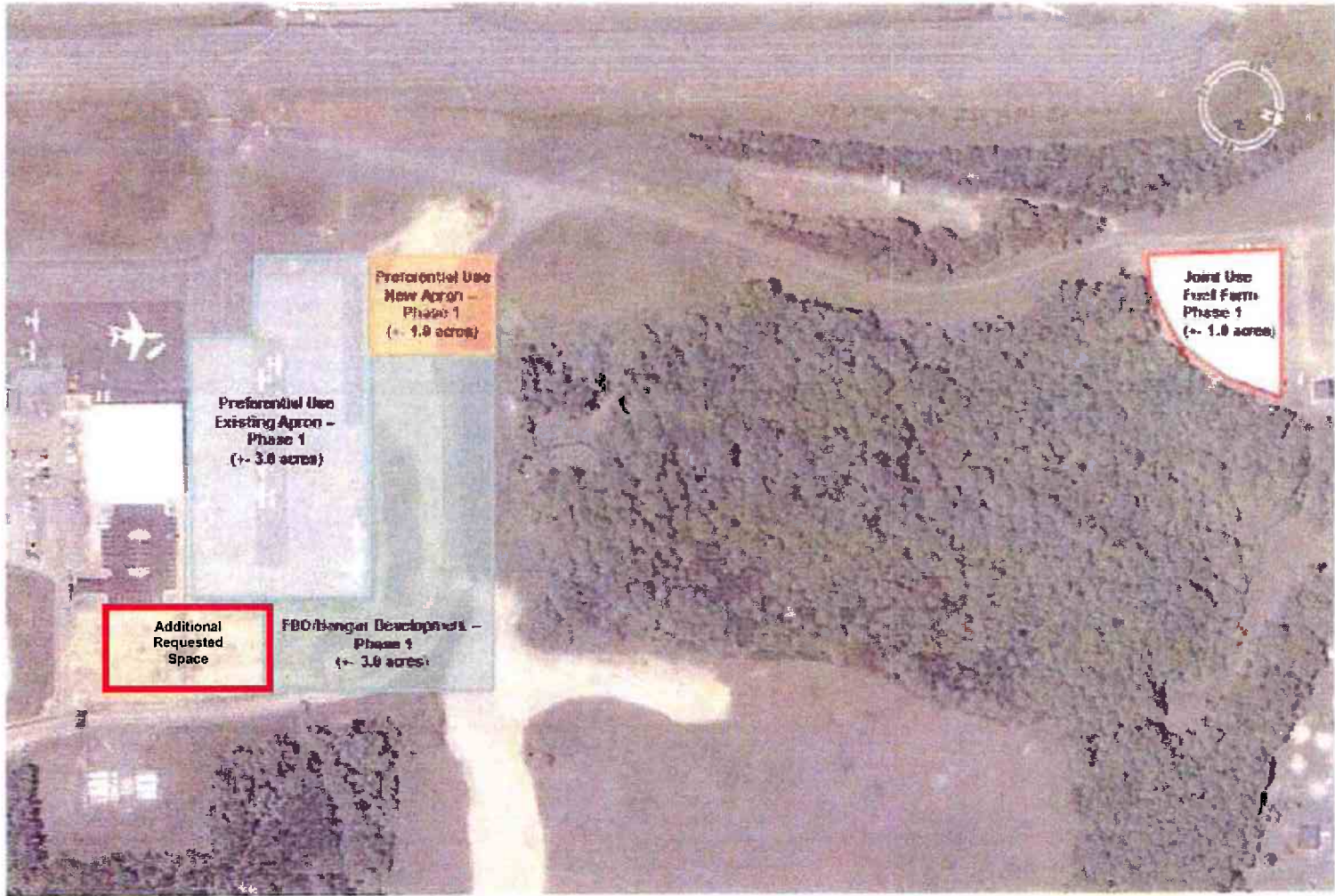


EXHIBIT "A" and "A-1"
PREMISES



**MONTHLY TRAFFIC REPORT
ASHEVILLE REGIONAL AIRPORT
June 13, 2008**

SUMMARY

April 2008 overall passenger traffic numbers were down 5.4%. Passenger traffic numbers reflect a 9.3% decrease in passenger enplanements from April 2007.

AIRLINE PERFORMANCE

Atlantic Southeast Airlines (ASA): Delta/ASA's April 2008 enplanements decreased by 13.6% compared to April 2007. There were a total of two (2) flight cancellations for the month.

Continental Airlines: Continental's April 2008 passenger enplanements decreased by 17.4% compared to April 2007. There was one (1) flight cancellation for the month.

Northwest Airlines: Year over Year passenger enplanements for Northwest in April 2008 were down 11.6%. There were zero (0) flight cancellations for the month.

US Airways: US Airways' April 2008 passenger enplanements represent a 0.5% decrease. There were four (4) flight cancellations for the month.

Monthly Traffic Report Asheville Regional Airport

April 2008



Category	Apr 2008	Apr 2007	Percentage Change	*CYTD-2008	*CYTD-2007	Percentage Change	*MOV12-2008	*MOV12-2007	Percentage Change
Passenger Traffic									
Enplaned	20,190	22,256	-9.3%	75,391	76,964	-2.0%	287,845	285,454	0.8%
Deplaned	<u>21,091</u>	<u>21,401</u>	-1.4%	<u>74,764</u>	<u>75,607</u>	-1.1%	<u>282,054</u>	<u>280,208</u>	0.7%
Total	41,281	43,657	-5.4%	150,155	152,571	-1.6%	569,899	565,662	0.7%
Aircraft Operations									
Airlines	71	126	-43.7%	386	605	-36.2%	1,588	2,405	-34.0%
Commuter /Air Taxi	<u>1,337</u>	<u>1,409</u>	-5.1%	5,102	5,330	-4.3%	19,029	18,433	3.2%
Subtotal	<u>1,408</u>	<u>1,535</u>	-8.3%	<u>5,488</u>	<u>5,935</u>	-7.5%	<u>20,617</u>	<u>20,838</u>	-1.1%
General Aviation	4,237	4,184	1.3%	15,630	15,058	3.8%	58,873	52,063	13.1%
Military	<u>198</u>	<u>200</u>	-1.0%	<u>683</u>	<u>636</u>	7.4%	<u>2,430</u>	<u>2,389</u>	1.7%
Subtotal	<u>4,435</u>	<u>4,384</u>	1.2%	<u>16,313</u>	<u>15,694</u>	3.9%	<u>61,303</u>	<u>54,452</u>	12.6%
Total	5,843	5,919	-1.3%	21,801	21,629	0.8%	81,920	75,290	8.8%
Fuel Gallons									
100LL	17,588	25,688	-31.5%	63,862	77,927	-18.0%	273,423	277,754	-1.6%
Jet A (GA)	103,774	141,689	-26.8%	334,600	429,315	-22.1%	1,646,694	1,596,700	3.1%
Subtotal	<u>121,362</u>	<u>167,377</u>	-27.5%	<u>398,462</u>	<u>507,242</u>	-21.4%	<u>1,920,117</u>	<u>1,874,454</u>	2.4%
Jet A (A/L)	<u>197,798</u>	<u>203,770</u>	-2.9%	<u>818,179</u>	<u>823,271</u>	-0.6%	<u>2,806,888</u>	<u>2,866,953</u>	-2.1%
Total	319,160	371,147	-14.0%	1,216,641	1,330,513	-8.6%	4,727,005	4,741,407	-0.3%

*CYTD = Calendar Year to Date and *Mov12 = Moving Twelve Months.

Wednesday, May 28, 2008

Airline Flight Completions Asheville Regional Airport April 2008



Airline	Scheduled Flights	Field	Cancellations Due To			Total Cancellations	Percentage of Completed Flights
			Mechanical	Weather	Other		
Continental Airlines	63	0	1	0	0	1	98.4%
Delta Air Lines	207	0	1	0	1	2	99.0%
Northwest Airlines	86	0	0	0	0	0	100.0%
US Airways	223	0	2	2	0	4	98.2%
Total	579	0	4	2	1	7	98.8%

Wednesday, May 28, 2008

Airline Enplanements, Seats, and Load Factors Asheville Regional Airport

April 2008

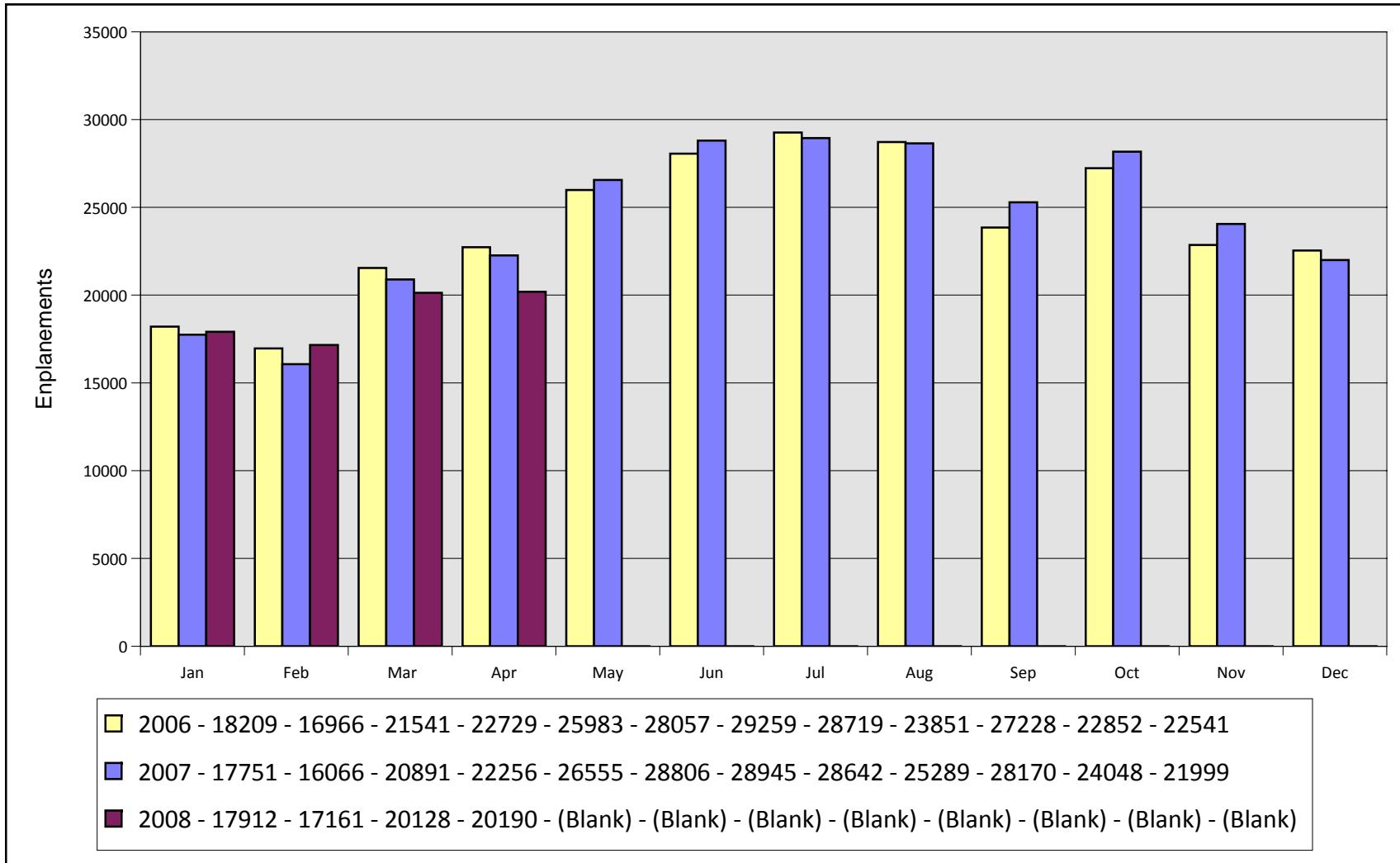


	Apr 2008	Apr 2007	Percentage Change	*CYTD-2008	*CYTD-2007	Percentage Change
Continental Airlines						
Enplanements	2,000	2,420	-17.4%	7,506	7,711	-2.7%
Seats	2,944	2,675	10.1%	10,969	11,200	-2.1%
Load Factor	67.9%	90.5%	-24.9%	68.4%	68.8%	-0.6%
Delta Air Lines						
Enplanements	7,646	8,847	-13.6%	29,723	32,282	-7.9%
Seats	10,646	10,527	1.1%	41,225	44,842	-8.1%
Load Factor	71.8%	84.0%	-14.5%	72.1%	72.0%	0.2%
Northwest Airlines						
Enplanements	3,076	3,480	-11.6%	10,651	9,757	9.2%
Seats	4,300	4,170	3.1%	16,800	16,446	2.2%
Load Factor	71.5%	83.5%	-14.3%	63.4%	59.3%	6.9%
US Airways						
Enplanements	7,468	7,509	-0.5%	27,511	27,214	1.1%
Seats	10,065	10,720	-6.1%	38,765	40,468	-4.2%
Load Factor	74.2%	70.0%	5.9%	71.0%	67.2%	5.5%
Totals						
Enplanements	20,190	22,256	-9.3%	75,391	76,964	-2.0%
Seats	27,955	28,092	-0.5%	107,759	112,956	-4.6%
Load Factor	72.2%	79.2%	-8.8%	70.0%	68.1%	2.7%

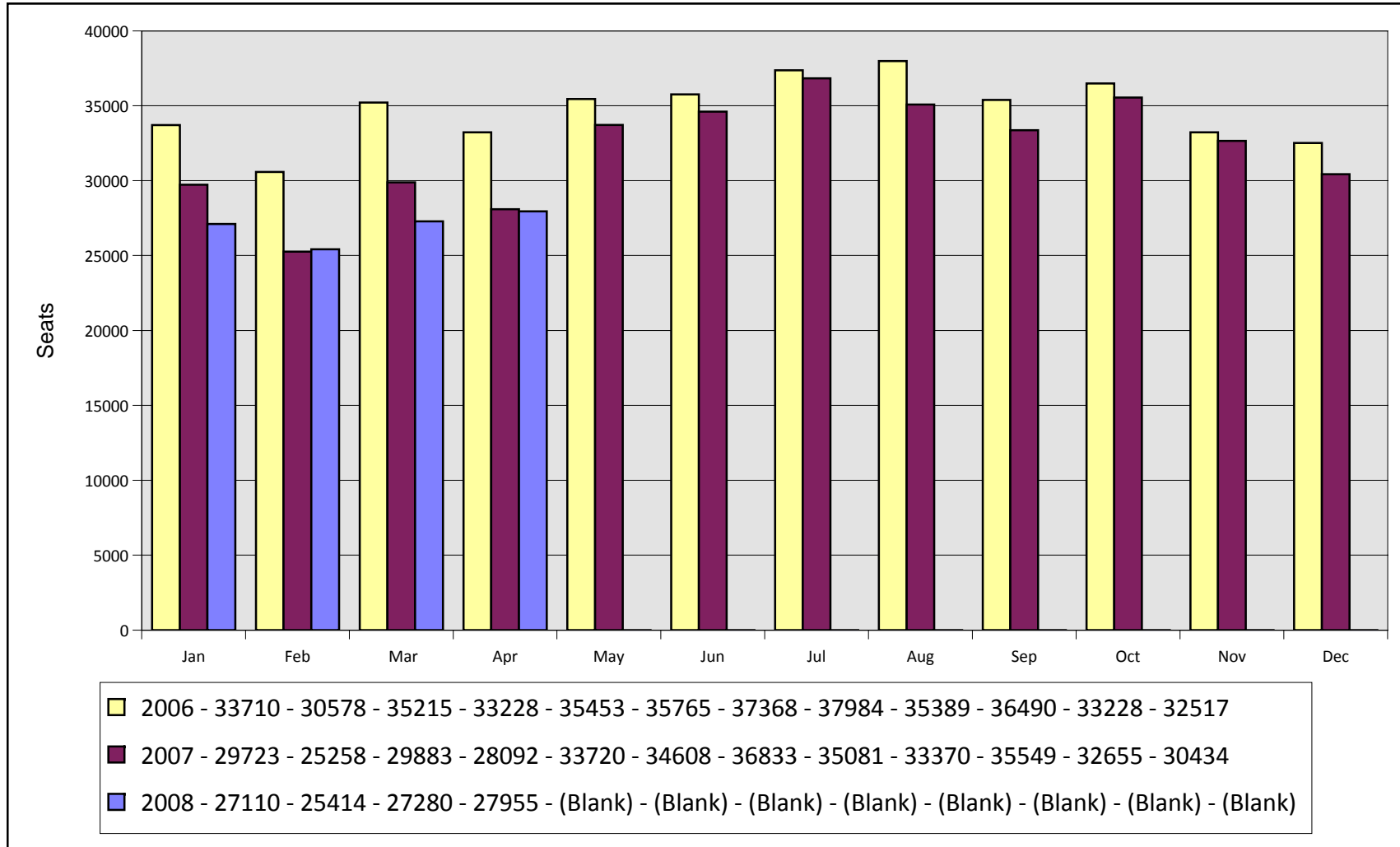
Wednesday, May 28, 2008

*CTYD = Calendar Year to Date and *Mov12 = Moving Twelve Months.

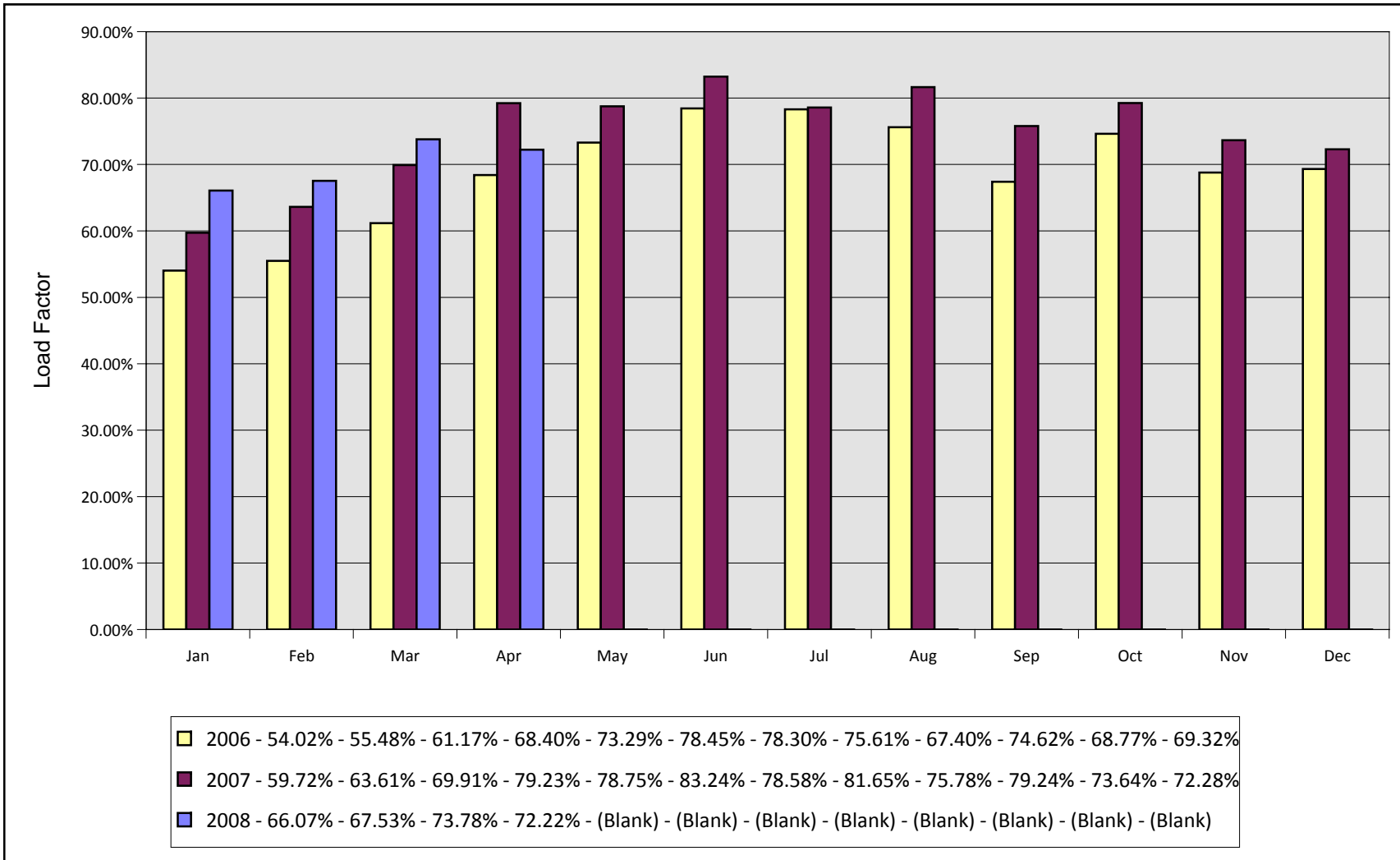
Monthly Enplanements By Year Asheville Regional Airport



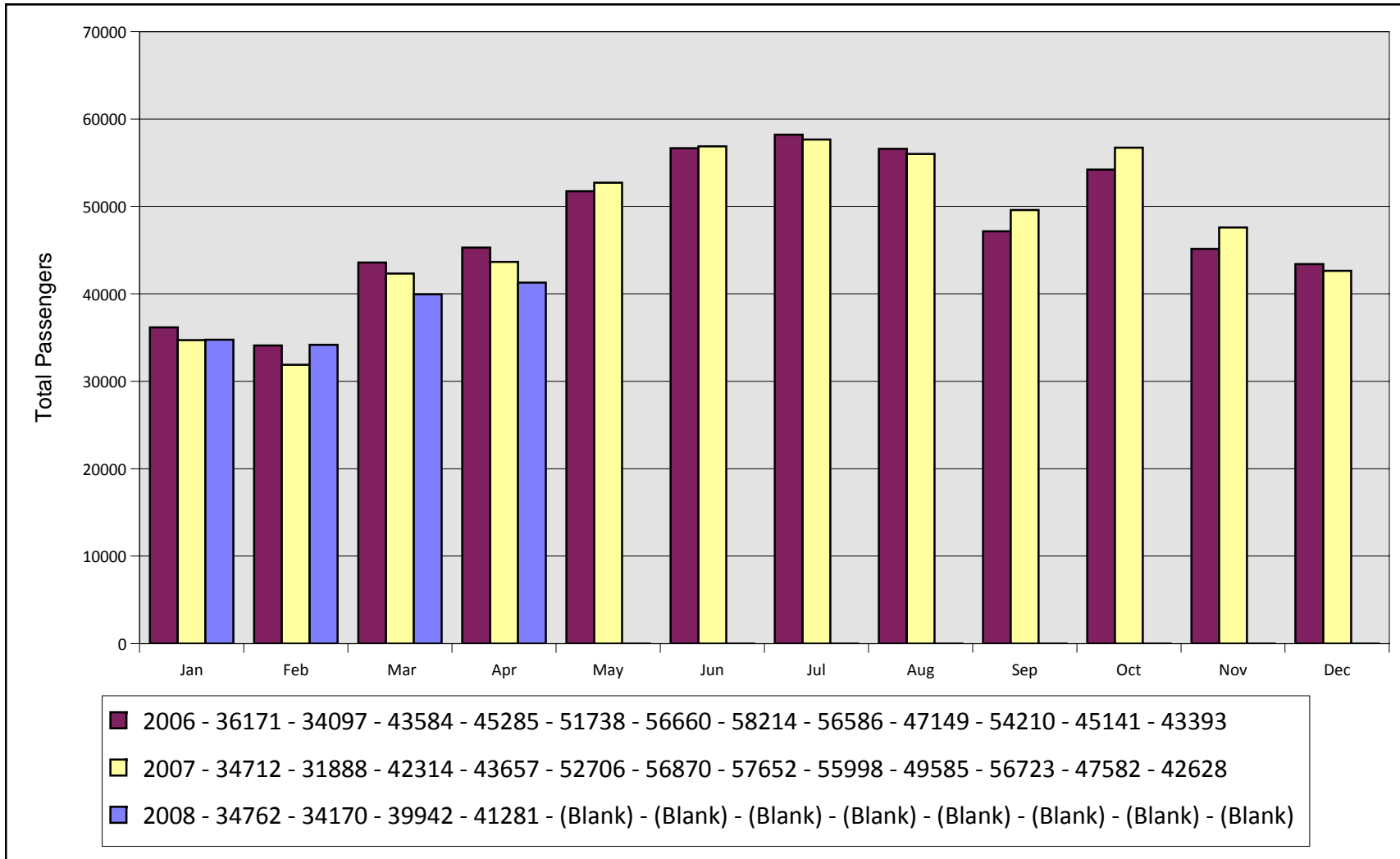
Monthly Seats By Year Asheville Regional Airport



Monthly Load Factors By Year Asheville Regional Airport

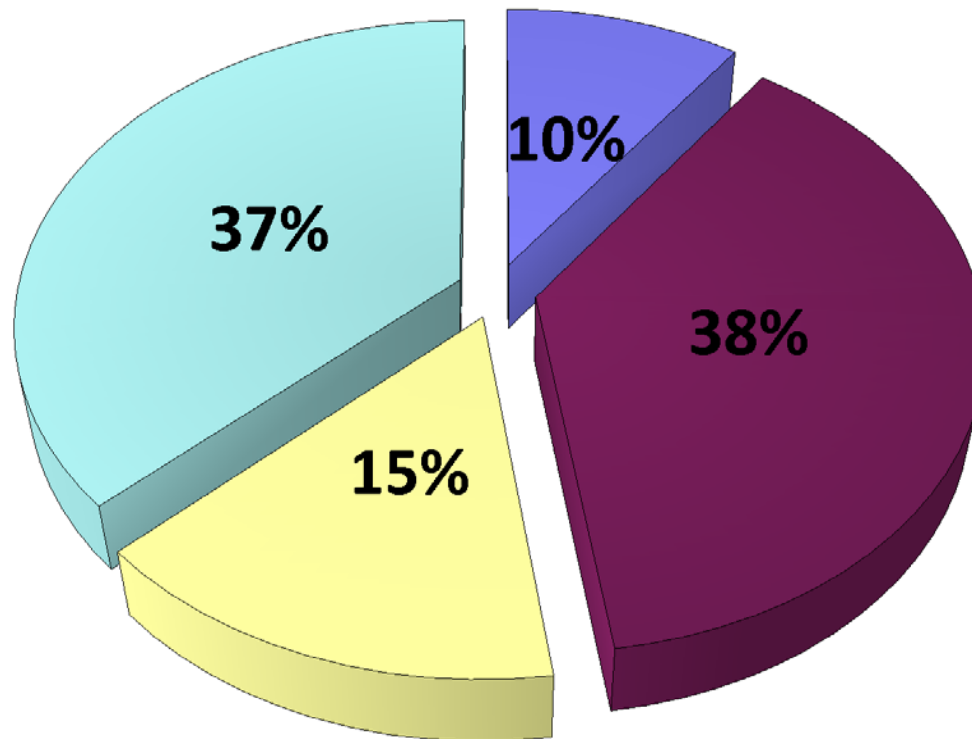


Total Monthly Passengers By Year Asheville Regional Airport



Airline Market Share Analysis (Enplanements) Asheville Regional Airport

Report Period From April 2008 Through April 2008



Asheville Regional Airport
Sample airfares as of 06/01/08
0 Day Advance Purchase, 3 Day Stay

		Difference in Fares								
		ASHEVILLE	GREENVILLE	CHARLOTTE	ATLANTA	TRI-CITIES	GREENVILLE	CHARLOTTE	ATLANTA	TRI-CITIES
ABQ	Albuquerque	\$1,249	\$1,437	\$1,329	\$974	\$1,322	(\$188)	(\$80)	\$275	(\$73)
ATL	Atlanta	\$871	\$1,144	\$571		\$828	(\$273)	\$300	\$871	\$43
AUS	Austin	\$1,072	\$1,327	\$668	\$884	\$1,202	(\$255)	\$404	\$188	(\$130)
BWI	Baltimore	\$833	\$1,251	\$491	\$478	\$1,346	(\$418)	\$342	\$355	(\$513)
BOS	Boston	\$280	\$727	\$388	\$445	\$1,159	(\$447)	(\$108)	(\$165)	(\$879)
ORD	Chicago	\$280	\$793	\$515	\$639	\$675	(\$513)	(\$235)	(\$359)	(\$395)
CVG	Cincinnati	\$947	\$962	\$598	\$1,359	\$907	(\$15)	\$349	(\$412)	\$40
CLE	Cleveland	\$567	\$482	\$713	\$487	\$952	\$85	(\$146)	\$80	(\$385)
DFW	Dallas	\$882	\$1,058	\$784	\$550	\$1,099	(\$176)	\$98	\$332	(\$217)
DEN	Denver	\$758	\$1,565	\$894	\$636	\$863	(\$807)	(\$136)	\$122	(\$105)
DTW	Detroit	\$962	\$860	\$651	\$491	\$1,015	\$102	\$311	\$471	(\$53)
FLL	Fort Lauderdale	\$1,242	\$1,544	\$258	\$411	\$721	(\$302)	\$984	\$831	\$521
RSW	Ft. Myers	\$1,012	\$971	\$555	\$601	\$1,095	\$41	\$457	\$411	(\$83)
BDL	Hartford	\$698	\$275	\$397	\$1,229	\$968	\$423	\$301	(\$531)	(\$270)
IAH	Houston	\$599	\$1,194	\$694	\$550	\$982	(\$595)	(\$95)	\$49	(\$383)
IND	Indianapolis	\$761	\$570	\$410	\$414	\$970	\$191	\$351	\$347	(\$209)
JAX	Jacksonville	\$970	\$1,161	\$554	\$477	\$1,033	(\$191)	\$416	\$493	(\$63)
MCI	Kansas City	\$1,268	\$1,068	\$268	\$239	\$1,267	\$200	\$1,000	\$1,029	\$1
LAS	Las Vegas	\$962	\$815	\$433	\$763	\$733	\$147	\$529	\$199	\$229
LAX	Los Angeles	\$958	\$1,128	\$332	\$516	\$1,105	(\$170)	\$626	\$442	(\$147)
MHT	Manchester	\$687	\$1,115	\$621	\$1,068	\$808	(\$428)	\$66	(\$381)	(\$121)
MEM	Memphis	\$1,372	\$963	\$702	\$600	\$1,132	\$409	\$670	\$772	\$240
MIA	Miami	\$1,220	\$1,111	\$437	\$691	\$877	\$109	\$783	\$529	\$343
MKE	Milwaukee	\$1,197	\$781	\$396	\$218	\$465	\$416	\$801	\$979	\$732
MSP	Minneapolis/Saint Paul	\$953	\$943	\$613	\$219	\$1,221	\$10	\$340	\$734	(\$268)
BNA	Nashville	\$979	\$943	\$769	\$943	\$1,058	\$36	\$210	\$36	(\$79)
MSY	New Orleans	\$906	\$1,278	\$538	\$593	\$744	(\$372)	\$368	\$313	\$162
LGA	New York	\$1,088	\$1,042	\$397	\$645	\$1,062	\$46	\$691	\$443	\$26
EWR	Newark	\$617	\$703	\$408	\$454	\$1,017	(\$86)	\$209	\$163	(\$400)
MCO	Orlando	\$1,109	\$782	\$329	\$399	\$865	\$327	\$780	\$710	\$244
PHL	Philadelphia	\$783	\$275	\$300	\$721	\$280	\$508	\$483	\$62	\$503
PHX	Phoenix	\$1,503	\$1,545	\$510	\$696	\$1,632	(\$42)	\$993	\$807	(\$129)
PIT	Pittsburgh	\$691	\$748	\$385	\$402	\$491	(\$57)	\$306	\$289	\$200
PDX	Portland	\$1,364	\$1,218	\$327	\$1,020	\$1,291	\$146	\$1,037	\$344	\$73
PVD	Providence	\$752	\$505	\$413	\$1,053	\$985	\$247	\$339	(\$301)	(\$233)

Asheville Regional Airport
Sample airfares as of 06/01/08
0 Day Advance Purchase, 3 Day Stay

RDU	Raleigh/Durham	\$1,039	\$1,305	\$789	\$388	\$939	(\$266)	\$250	\$651	\$100
RIC	Richmond	\$1,226	\$1,008	\$784	\$511	\$1,215	\$218	\$442	\$715	\$11
STL	Saint Louis	\$560	\$864	\$662	\$486	\$1,198	(\$304)	(\$102)	\$74	(\$638)
SLC	Salt Lake City	\$1,193	\$1,591	\$621	\$938	\$1,302	(\$398)	\$572	\$255	(\$109)
SAT	San Antonio	\$1,207	\$1,325	\$1,117	\$851	\$1,229	(\$118)	\$90	\$356	(\$22)
SAN	San Diego	\$877	\$938	\$669	\$420	\$1,151	(\$61)	\$208	\$457	(\$274)
SFO	San Francisco	\$875	\$1,037	\$558	\$670	\$868	(\$162)	\$317	\$205	\$7
SRQ	Sarasota/Bradenton	\$1,234	\$1,524	\$855	\$607	\$1,056	(\$290)	\$379	\$627	\$178
SEA	Seattle	\$846	\$842	\$373	\$713	\$1,425	\$4	\$473	\$133	(\$579)
SYR	Syracuse	\$610	\$781	\$308	\$855	\$1,033	(\$171)	\$302	(\$245)	(\$423)
TPA	Tampa	\$959	\$1,154	\$693	\$581	\$736	(\$195)	\$266	\$378	\$223
YYZ	Toronto	\$1,680	\$1,475	\$1,249	\$443	\$1,569	\$205	\$431	\$1,237	\$111
DCA	Washington DC	\$263	\$1,210	\$548	\$708	\$1,089	(\$947)	(\$285)	(\$445)	(\$826)
IAD	Washington DC	\$625	\$1,098	\$710	\$636	\$1,086	(\$473)	(\$85)	(\$11)	(\$461)
PBI	West Palm Beach	\$1,612	\$1,543	\$748	\$555	\$1,051	\$69	\$864	\$1,057	\$561
							(\$96)	\$357	\$319	(\$78) Average Fare difference

*These sample airfares were available 06/01/08, based on a 0 day advance purchase and a 3 day stay. Other restrictions may apply. To obtain the most up-to-date pricing information for your travel needs, please contact your professional travel agent or visit the following web sites: www.continental.com; www.delta.com; www.nwa.com; www.usairways.com; www.travelocity.com; www.orbitz.com; or www.expedia.com. Airfares are subject to change without notice - and lower airfares are often not available on all dates. Please see our "special airfares" section on our web site for any last minute airfare specials. Sample airfares will be updated each Tuesday.

Blue highlighted numbers represent fare differentials in excess of \$35 for GSP, \$70 for CLT, \$100 for ATL, and \$35 for TRI.

Asheville Regional Airport
Sample airfares as of 06/01/08
21 Day Advance Purchase, 3 day Stay

		Difference in Fares								
		ASHEVILLE	GREENVILLE	CHARLOTTE	ATLANTA	TRI-CITIES	GREENVILLE	CHARLOTTE	ATLANTA	TRI-CITIES
ABQ	Albuquerque	\$755	\$613	\$675	\$458	\$756	\$142	\$80	\$297	(\$1)
ATL	Atlanta	\$500	\$475	\$197		\$621	\$25	\$303	\$500	(\$121)
AUS	Austin	\$662	\$808	\$318	\$473	\$765	(\$146)	\$344	\$189	(\$103)
BWI	Baltimore	\$609	\$421	\$217	\$239	\$672	\$188	\$392	\$370	(\$63)
BOS	Boston	\$465	\$399	\$318	\$280	\$689	\$66	\$147	\$185	(\$224)
ORD	Chicago	\$294	\$621	\$287	\$239	\$522	(\$327)	\$7	\$55	(\$228)
CVG	Cincinnati	\$610	\$645	\$458	\$394	\$650	(\$35)	\$152	\$216	(\$40)
CLE	Cleveland	\$547	\$395	\$401	\$269	\$581	\$152	\$146	\$278	(\$34)
DFW	Dallas	\$551	\$594	\$337	\$284	\$683	(\$43)	\$214	\$267	(\$132)
DEN	Denver	\$526	\$631	\$377	\$309	\$718	(\$105)	\$149	\$217	(\$192)
DTW	Detroit	\$392	\$346	\$247	\$239	\$500	\$46	\$145	\$153	(\$108)
FLL	Fort Lauderdale	\$757	\$587	\$258	\$219	\$465	\$170	\$499	\$538	\$292
RSW	Ft. Myers	\$748	\$708	\$318	\$219	\$724	\$40	\$430	\$529	\$24
BDL	Hartford	\$407	\$300	\$432	\$445	\$594	\$107	(\$25)	(\$38)	(\$187)
IAH	Houston	\$432	\$681	\$313	\$289	\$654	(\$249)	\$119	\$143	(\$222)
IND	Indianapolis	\$464	\$325	\$285	\$239	\$618	\$139	\$179	\$225	(\$154)
JAX	Jacksonville	\$651	\$478	\$273	\$199	\$738	\$173	\$378	\$452	(\$87)
MCI	Kansas City	\$672	\$684	\$394	\$251	\$466	(\$12)	\$278	\$421	\$206
LAS	Las Vegas	\$658	\$616	\$613	\$327	\$624	\$42	\$45	\$331	\$34
LAX	Los Angeles	\$601	\$771	\$703	\$438	\$869	(\$170)	(\$102)	\$163	(\$268)
MHT	Manchester	\$417	\$741	\$440	\$501	\$581	(\$324)	(\$23)	(\$84)	(\$164)
MEM	Memphis	\$595	\$438	\$323	\$174	\$612	\$157	\$272	\$421	(\$17)
MIA	Miami	\$799	\$667	\$287	\$219	\$616	\$132	\$512	\$580	\$183
MKE	Milwaukee	\$754	\$330	\$311	\$254	\$368	\$424	\$443	\$500	\$386
MSP	Minneapolis/Saint Paul	\$620	\$759	\$327	\$248	\$607	(\$139)	\$293	\$372	\$13
BNA	Nashville	\$527	\$583	\$439	\$439	\$721	(\$56)	\$88	\$88	(\$194)
MSY	New Orleans	\$581	\$514	\$326	\$244	\$576	\$67	\$255	\$337	\$5
LGA	New York	\$498	\$234	\$267	\$259	\$605	\$264	\$231	\$239	(\$107)
EWR	Newark	\$397	\$254	\$288	\$259	\$550	\$143	\$109	\$138	(\$153)
MCO	Orlando	\$487	\$453	\$222	\$219	\$528	\$34	\$265	\$268	(\$41)
PHL	Philadelphia	\$240	\$573	\$248	\$239	\$509	(\$333)	(\$8)	\$1	(\$269)
PHX	Phoenix	\$573	\$702	\$485	\$319	\$771	(\$129)	\$88	\$254	(\$198)
PIT	Pittsburgh	\$426	\$513	\$228	\$239	\$453	(\$87)	\$198	\$187	(\$27)
PDX	Portland	\$760	\$874	\$577	\$606	\$760	(\$114)	\$183	\$154	\$0
PVD	Providence	\$417	\$476	\$432	\$309	\$582	(\$59)	(\$15)	\$108	(\$165)

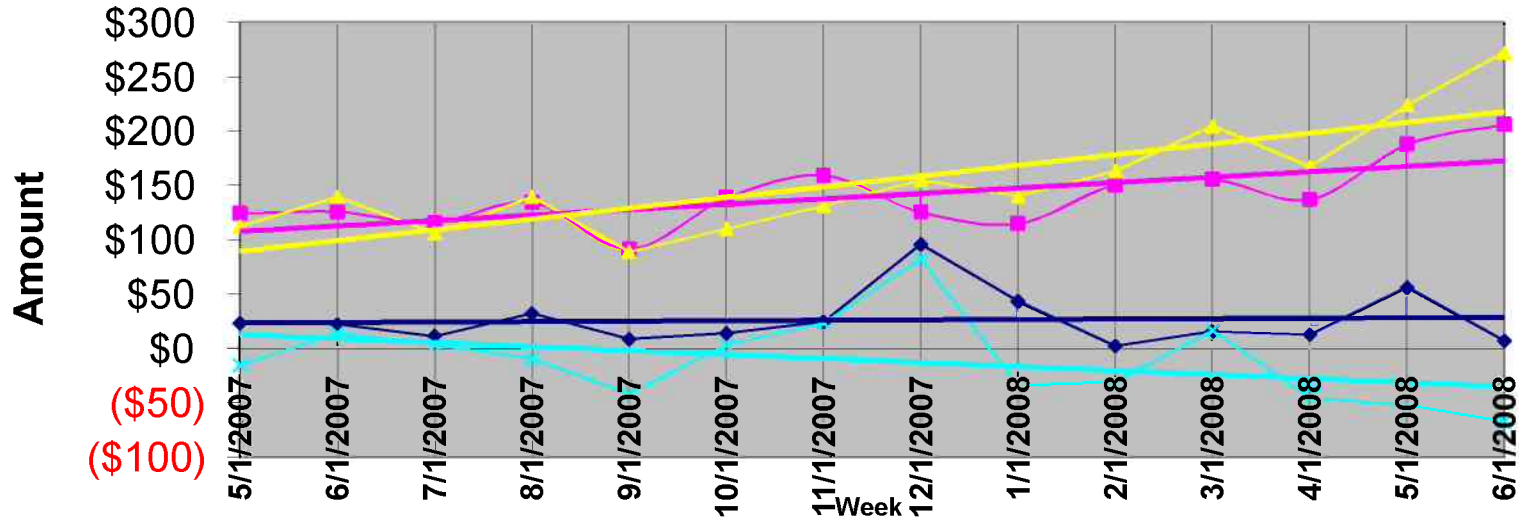
**Asheville Regional Airport
Sample airfares as of 06/01/08
21 Day Advance Purchase, 3 day Stay**

RDU	Raleigh/Durham	\$642	\$694	\$416	\$219	\$679	(\$52)	\$226	\$423	(\$37)
RIC	Richmond	\$791	\$443	\$416	\$219	\$410	\$348	\$375	\$572	\$381
STL	Saint Louis	\$450	\$558	\$337	\$219	\$655	(\$108)	\$113	\$231	(\$205)
SLC	Salt Lake City	\$875	\$808	\$483	\$503	\$850	\$67	\$392	\$372	\$25
SAT	San Antonio	\$602	\$829	\$298	\$289	\$765	(\$227)	\$304	\$313	(\$163)
SAN	San Diego	\$749	\$577	\$473	\$438	\$871	\$172	\$276	\$311	(\$122)
SFO	San Francisco	\$705	\$753	\$423	\$412	\$709	(\$48)	\$282	\$293	(\$4)
SRQ	Sarasota/Bradenton	\$858	\$783	\$337	\$219	\$872	\$75	\$521	\$639	(\$14)
SEA	Seattle	\$683	\$622	\$608	\$431	\$862	\$61	\$75	\$252	(\$179)
SYR	Syracuse	\$371	\$604	\$238	\$358	\$613	(\$233)	\$133	\$13	(\$242)
TPA	Tampa	\$667	\$486	\$318	\$219	\$456	\$181	\$349	\$448	\$211
YYZ	Toronto	\$671	\$597	\$493	\$604	\$743	\$74	\$178	\$67	(\$72)
DCA	Washington DC	\$220	\$383	\$363	\$239	\$662	(\$163)	(\$143)	(\$19)	(\$442)
IAD	Washington DC	\$341	\$482	\$347	\$239	\$652	(\$141)	(\$6)	\$102	(\$311)
PBI	West Palm Beach	\$784	\$624	\$317	\$217	\$657	\$160	\$467	\$567	\$127
							\$7	\$206	\$273	(\$68) Average Fare difference

*These sample airfares were available 06/01/08, based on a 21 day advance purchase and a 3 day stay. Other restrictions may apply. To obtain the most up-to-date pricing information for your travel needs, please contact your professional travel agent or visit the following web sites: www.continental.com; www.delta.com; www.nwa.com; www.usairways.com; www.travelocity.com; www.orbitz.com; or www.expedia.com. Airfares are subject to change without notice - and lower airfares are often not available on all dates. Please see our "special airfares" section on our web site for any last minute airfare specials. Sample airfares will be updated each Tuesday.

Blue highlighted numbers represent fare differentials in excess of \$35 for GSP, \$70 for CLT, \$100 for ATL, and \$35 for TRI.

AVL Average Airfare Differences 21 Day Advance Purchase, 3 Day Stay



◆ GSP

■ CLT

▲ ATL

✧ CHS/TRI

— Linear (GSP)

— Linear (CLT)

— Linear (ATL)

— Linear (CHS/TRI)

**ASHEVILLE REGIONAL AIRPORT
EXPLANATION OF EXTRAORDINARY VARIANCES
MONTH ENDED APRIL 30, 2008
(Month 10 of FY-2008)**

SUMMARY

Operating Revenue (page 4 of 9) for the month of April was \$573,931; a decrease of almost 2.3% less than the budgeted amount. Year-to-date Operating Revenue is 8.61% or \$505,957 over the budget figure. Operating Expenses (page 4 of 9) were 4.9% lower than the budget amount on a year-to-date basis. Passenger Facility Charges earned were \$64,648. Income from Investments was \$22,237 for the month of April. Operating Revenue from operations and land use before depreciation was \$102,484 for the month of April 2008. With increased revenues to date from areas such as concessions, parking, landing fees and other space rentals, combined with continued efforts by staff to control expenses, our Year to date, Net Operating Income has exceeded budget by 69.33% or just over \$1.8 million.

REVENUES

Revenues from the Airfield and Hangar were lower than the budget amount. This is primarily the result of a slow down in passenger traffic and a decrease in aircraft operations in April related to the increase in fuel prices. Operating Revenue for the month of April 2008 was \$10,809 greater than the amount of Operating Revenue at the Airport for the month of April 2007 (\$563,122).

Year to date Operating Revenue is \$6,380,168; an increase of 8.61% over the budget figure. The year to date Net Operating Income has already exceeded the annual budget amount for the year by 36.87%.

EXPENSES

Total Operating Expenses for the month were 2.71 % higher than the budget amount and 4.9% under budget on a year to date basis. Expenses were over \$12,433 higher than the budget estimate for the period.

STATEMENT OF NET ASSETS

Unrestricted Net Assets increased almost \$217,853 over the month of March 2008. This brings the total increase year to date to over \$7 million.

**ASHEVILLE REGIONAL AIRPORT
INVESTMENT AND INTEREST INCOME SUMMARY
For the Month Ended April 2008**

<u>Institution:</u>	<u>Date of Purchase</u>	<u>Date of Maturity</u>	<u>Interest Rate</u>	<u>Investment Amount</u>	<u>Monthly Interest</u>
Bank of America			2.17%	\$ 1,208,530	\$ 3,392
Petty Cash				100	
NC Capital Trust				2,734,394	6,478
Restricted Cash:					
PFC Revenue Account			1.36%	854,653	924
DPS Checking-Restricted			0.05%	(36)	0
Wachovia-Gov. Advantage Acct.			1.67%	3,306,445	3,224
Rental Car Project Fund			2.04%	1,663,168	3,202
CFC Revenue			0.00%	499,556	78
<u>Commercial Paper:</u>					
General Electric	01/30/08	04/29/08	3.02%		2,481
Neptune Funding	03/13/08	06/13/08	3.01%	992,461	2,459
Total				<u>\$ 11,259,270</u>	<u>\$ 22,237</u>

Investment Diversification:

1.BANKS	22.76%
2.CAP.TRUST	24.29%
3.GOV.ADV.ACCT.	44.14%
4.COM.PAPER	8.81%
5. FED. AGY	0%
	<u>100.00%</u>

**ASHEVILLE REGIONAL AIRPORT
STATEMENT OF CHANGES IN FINANCIAL POSITION
For the Month Ended April 2008**

	<u>Month</u>	<u>Prior Period</u>
Cash and Investments Beginning of Period (Month 4-01-08, Prior Period 3-01-08)	\$ 12,194,191	\$ 11,635,641
Net Income before Contributions	(4,212)	109,416
Depreciation	244,979	246,624
Decrease/(Increase) in Receivables	(109,836)	66,681
Increase/(Decrease) in Payables	349,595	398,540
Decrease/(Increase) in Prepaid Expenses	(19,582)	19,474
Decrease/(Increase) in Long Term Assets	(1,282,782)	(929,513)
Contributed Capital		768,852
Capital Funds	(100,016)	
Carryback of Payments to Prior Period	16,249	(121,524)
Bonds Payable - Current	(29,316)	
Bonds Payable - Non-Current		
Increase(Decrease) in Cash	<u>(934,921)</u>	<u>558,550</u>
Cash and Investments End of Period (04/30/2008)	<u>\$ 11,259,270</u>	<u>\$ 12,194,191</u>

Asheville Regional Airport Authority
Statement of Revenue, Expenses and Changes in Net Assets

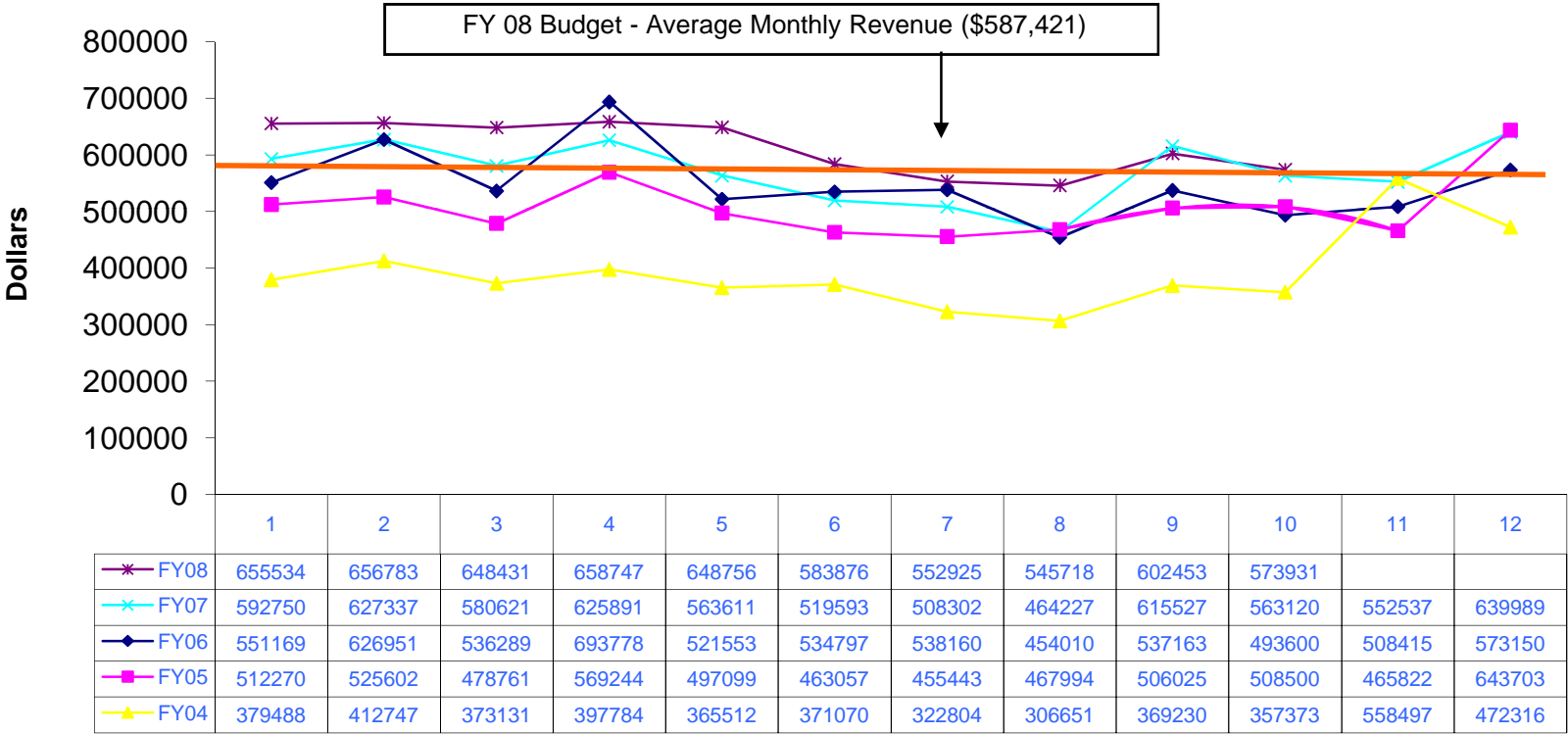
For the Ten Months Ending April 30, 2008

	April Actual	April Budget	Variance %	YTD Actual	YTD Budget	Variance %	Annual Budget
Operating Revenue:							
Terminal	\$143,398	\$143,857	(0.32%)	\$2,174,479	\$1,438,569	51.16%	\$1,531,383
Airfield	63,434	86,574	(26.73%)	997,565	865,742	15.23%	1,403,790
Hangar	46,651	54,044	(13.68%)	552,311	540,438	2.20%	648,525
Parking Lot/Roadway	307,088	288,821	6.32%	2,522,678	2,888,210	(12.66%)	3,307,252
Land Use Fees	13,360	14,125	(5.42%)	133,135	141,252	(5.75%)	158,102
Total Operating Revenue	\$573,931	\$587,421	(2.30%)	\$6,380,168	\$5,874,211	8.61%	\$7,049,052
Operating Expenses:							
Administrative	\$126,300	\$122,961	2.72%	\$2,188,306	\$1,956,467	11.85%	\$2,205,630
Terminal	215,911	210,217	2.71%	1,338,346	1,589,909	(15.82%)	2,010,344
Airfield	103,496	100,767	2.71%	720,504	1,007,668	(28.50%)	1,209,202
Hangar				9,942	-		
Parking Lot	24,422	24,454	(0.13%)	310,862	244,542	27.12%	293,450
Land Use Expenses	\$1,318	615	114.31%	1,318	6,150	(78.57%)	7,380
Total Operating Expenses	\$471,447	\$459,014	2.71%	\$4,569,278	\$4,804,736	(4.90%)	\$5,726,006
Operating Revenue before Depreciation							
	\$102,484	\$128,407	(20.19%)	\$1,810,890	\$1,069,475	69.33%	\$1,323,046
Depreciation	244,979	247,359	(0.96%)	2,467,651	2,473,585	(0.24%)	2,968,302
Operating Income(Loss) Before Non-Operating Revenue and Expenses							
	(\$142,495)	(\$118,952)	19.79%	(\$656,761)	(\$1,404,110)	(53.23%)	(\$1,645,256)
Non-Operating Revenue and Expense							
Customer Facility Charges	51,398	62,500	(17.76%)	625,647	625,000	0.10%	750,000
Passenger Facility Charges	64,648	100,000	(35.35%)	904,504	1,000,000	(9.55%)	1,200,000
Interest Revenue	22,237	37,125	(40.10%)	458,804	371,250	23.58%	445,500
Sale of Assets				60	0.00%	0.00%	
Non-Operating Revenue-Net	\$138,283	\$199,625	(30.73%)	\$1,989,015	\$1,996,250	(0.36%)	\$2,395,500
Income (Loss) Before Capital Contributions							
	(\$4,212)	\$80,673	(105.22%)	\$1,332,254	\$592,140	124.99%	\$750,244
Capital Contributions							
	\$0	\$0	0.00%	\$1,172,627	\$0	0.00%	\$0
Increase in Net Assets							
	(\$4,212)	\$80,673	(105.22%)	\$2,504,881	\$592,140	323.02%	\$750,244

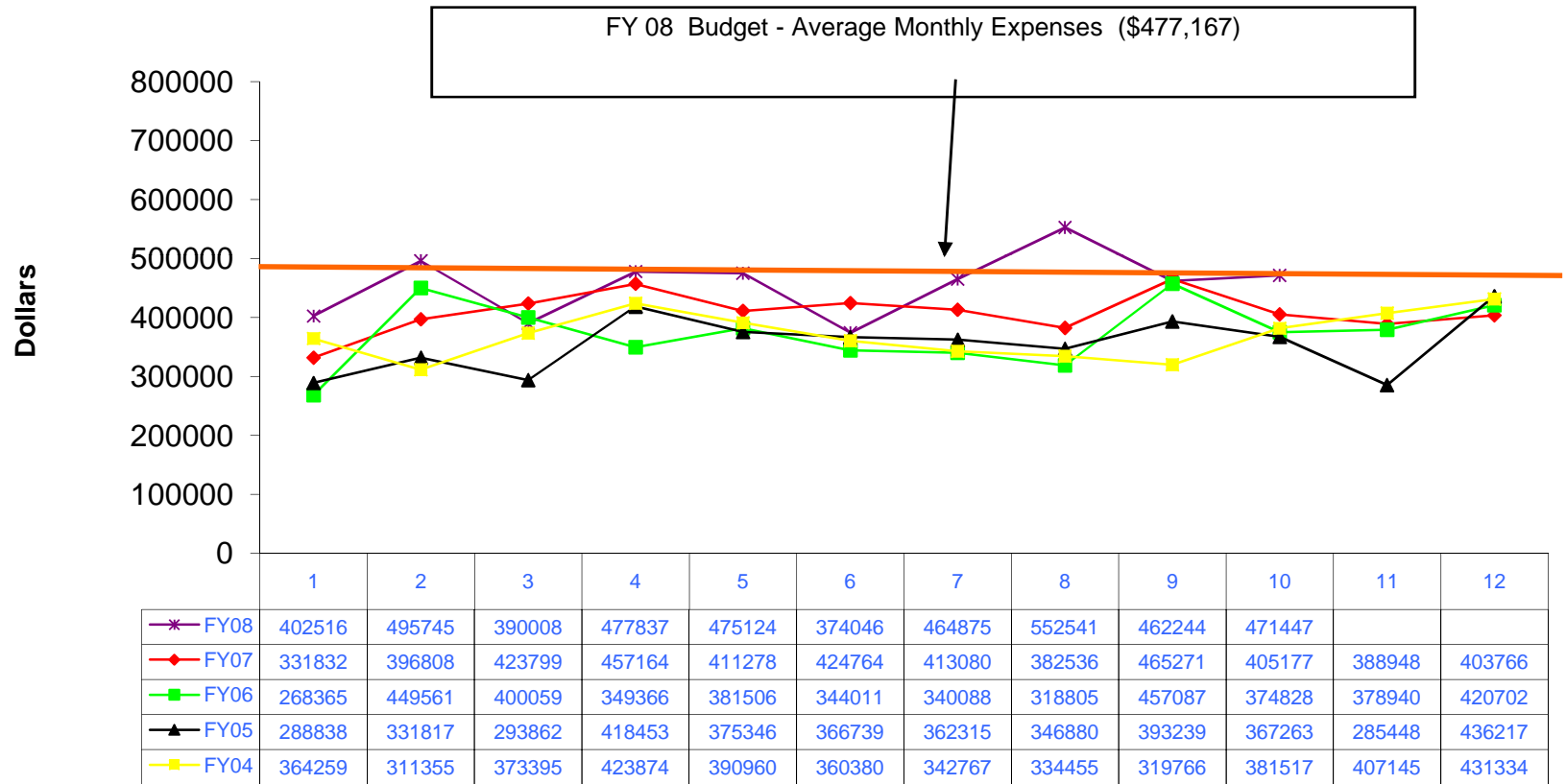
ASHEVILLE REGIONAL AIRPORT AUTHORITY
STATEMENT OF FINANCIAL POSITION
April 30, 2008

	<u>April</u>	<u>Last Month</u>
ASSETS		
Current Assets		
Unrestricted Net Assets:		
Cash and Cash Equivalents	\$3,943,024	\$4,864,956
Investments	992,461	1,985,086
Accounts Receivable	1,706,960	1,597,124
Prepaid Expenses	150,459	170,041
Total Unrestricted Assets	<u>6,792,904</u>	<u>8,617,207</u>
Restricted Assets:		
Capital Funds	173,302	73,286
Cash and Cash Equivalents	6,323,785	5,344,149
Receivables		
Passenger Facility Charge Funds: Receivables		
Total Restricted Assets	<u>6,497,087</u>	<u>5,417,435</u>
Total Current Assets	13,289,991	14,034,642
Noncurrent Assets		
Capital Assets	12,819,842	11,537,060
Property and Equipment - Net	39,069,093	39,314,072
TOTAL ASSETS	<u><u>\$65,178,926</u></u>	<u><u>\$64,885,774</u></u>
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts Payable	\$1,410,237	\$1,060,642
Total Payable from Unrestricted Assets	1,410,237	1,060,642
Payable from Restricted Assets:		
Construction Contracts Payable	605,319	605,319
Construction Contract Retainages	155,790	155,790
Bonds Payable - Current Portion	59,058	88,374
Total Payable From Restricted Assets	<u>820,167</u>	<u>849,483</u>
Total Current Liabilities	2,230,404	1,910,125
Non-Current Liabilities:		
Rental Car Project Bond	4,661,626	4,661,626
Total Non-Current Liabilities	<u>4,661,626</u>	<u>4,661,626</u>
Total Liabilities	6,892,030	6,571,751
Net Assets:		
Invested in Capital Assets	39,069,093	39,314,072
Unrestricted	<u>19,217,803</u>	<u>18,999,951</u>
Total Net Assets	<u>58,286,896</u>	<u>58,314,023</u>
TOTAL LIABILITIES	<u><u>\$65,178,926</u></u>	<u><u>\$64,885,774</u></u>

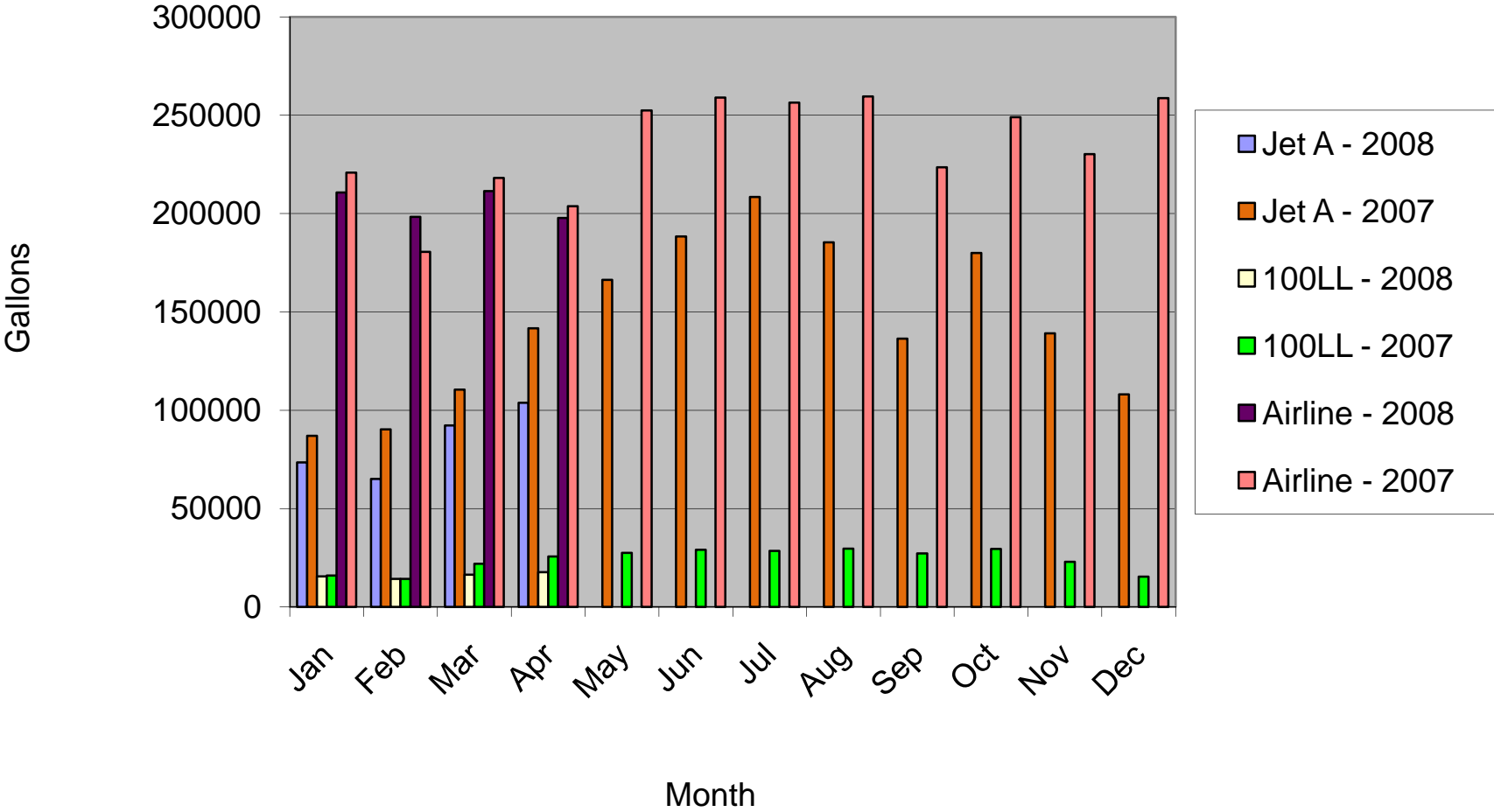
ASHEVILLE REGIONAL AIRPORT Annual Operating Revenue by Month April 2008



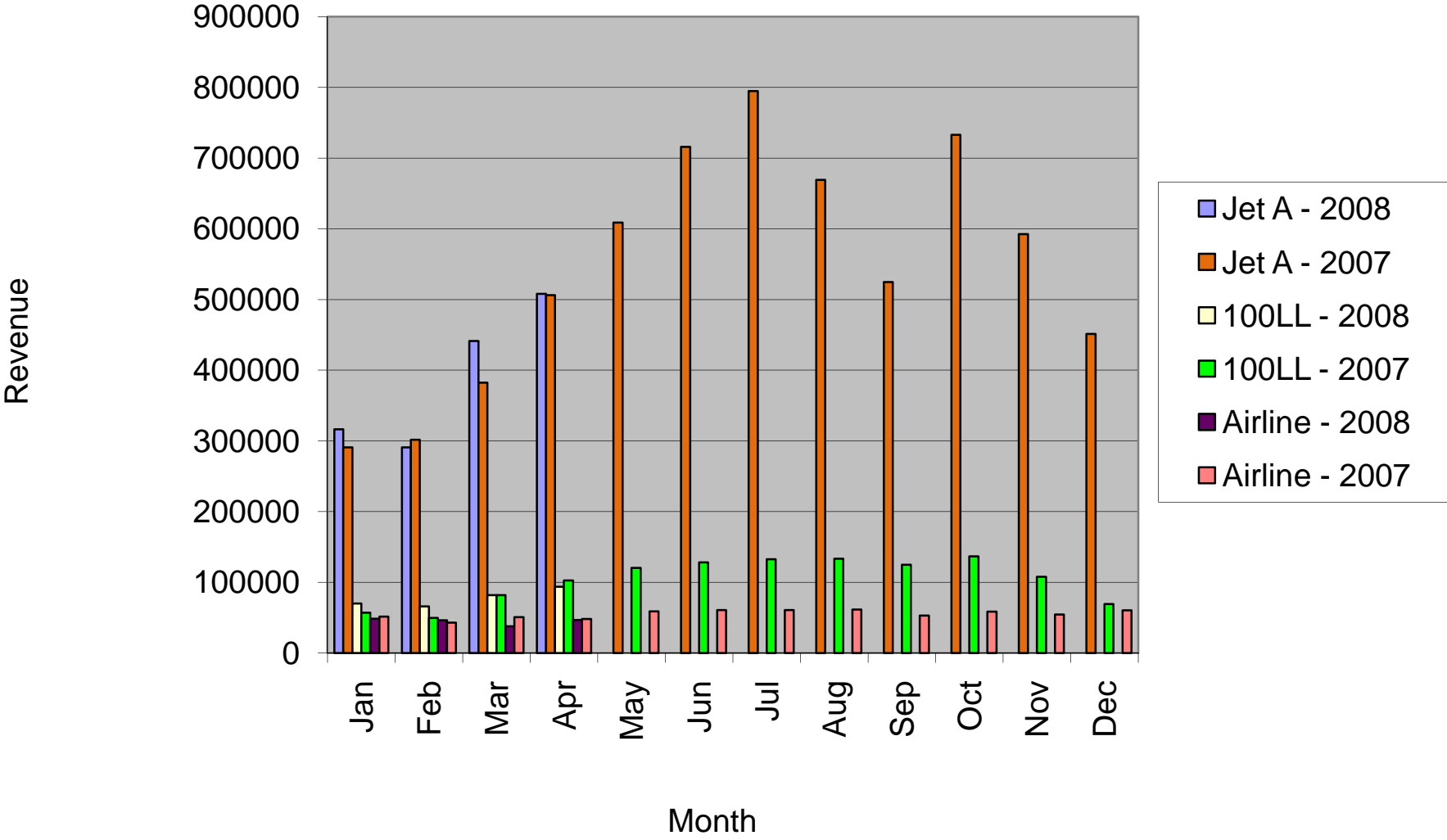
ASHEVILLE REGIONAL AIRPORT Annual Operating Expenses by Month April 2008



AVL Fuels Sales - Gallons April 2008



AVL Fuels Sales - Revenue April 2008

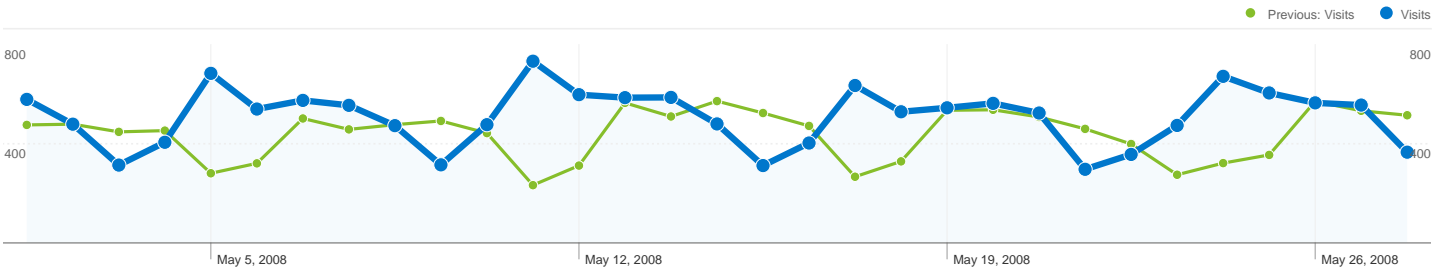




MARKETING & PUBLIC RELATIONS REPORT

June, 2008

- Art in the Airport – exhibit turned a year old June 1, 2008. Over the past year, the program put the spotlight nearly fifty Western North Carolina artists, showcasing more than 175 works of art. Applications are being accepted for the sixth exhibit that will be on display from July 18, 2008, until November 4, 2008.
- Art in the Airport also received vitrines for the program expansion; discussions over placement of additional wall art are underway.
- Designing artwork for Chamber Business After Hours; WNC Magazine; Economic Development Guide – NC.
- Participated in White Squirrel Festival in Brevard on Memorial Day weekend.
- Guest Services conducting research for Volunteer program.
- New Ground Transportation card received.
- Met with Asheville Symphony Guild, Asheville Parks and Recreation about sponsorships; solidified sponsorship at Arboretum.
- Working on new FY annual advertising contracts including WLOS, Charter, WOXL, Fairway Outdoor, etc.
- Asheville Tourists Summer Fly-away Promotion continues. Star 104.3 winner drawn for the second of three promotions live in their studio; Remote with 96.5 WOXL to draw winner to Las Vegas selected May 30.
- Set up media flight; sent out news release and took photos of B-17 bomber, Yankee Lady.
- Website Statistics - Google Analytics: See attached data regarding May activity at www.flyavl.com



Site Usage

15,784 Visits
 Previous: 13,624 (15.85%)

35.75% Bounce Rate
 Previous: 32.94% (8.51%)

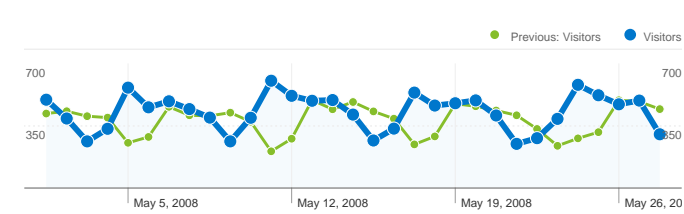
60,749 Pageviews
 Previous: 57,033 (6.52%)

00:06:51 Avg. Time on Site
 Previous: 00:06:53 (-0.47%)

3.85 Pages/Visit
 Previous: 4.19 (-8.06%)

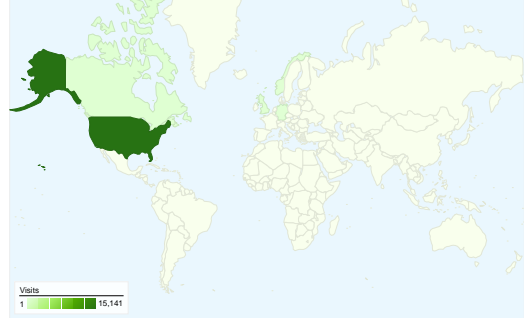
66.07% % New Visits
 Previous: 74.68% (-11.52%)

Visitors Overview

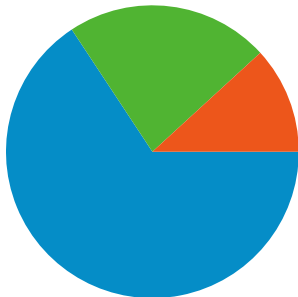


Visitors
11,605

Map Overlay world

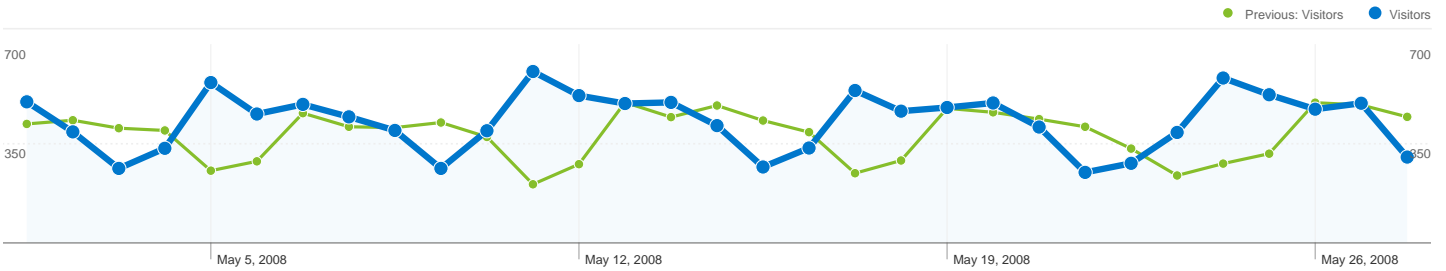


Traffic Sources Overview



- **Search Engines**
10,373 (65.72%)
- **Direct Traffic**
3,547 (22.47%)
- **Referring Sites**
1,864 (11.81%)

Content Overview		
Pages	Pageviews	% Pageviews
/		
May 1, 2007 - May 31, 2007	19,921	34.93%
May 1, 2008 - May 31, 2008	18,909	31.13%
% Change	-5.08%	-5.08%
/flights/flight-view---real-time.html		
May 1, 2007 - May 31, 2007	3,416	5.99%
May 1, 2008 - May 31, 2008	7,415	12.21%
% Change	117.07%	117.07%
/flights/arrivals---real-time.html		
May 1, 2007 - May 31, 2007	1,649	2.89%
May 1, 2008 - May 31, 2008	2,410	3.97%
% Change	46.15%	46.15%
/rental-cars/		
May 1, 2007 - May 31, 2007	1,247	2.19%
May 1, 2008 - May 31, 2008	1,634	2.69%
% Change	31.03%	31.03%
/flights/flight-schedule-search.html		
May 1, 2007 - May 31, 2007	953	1.67%
May 1, 2008 - May 31, 2008	1,585	2.61%
% Change	66.32%	66.32%



11,605 people visited this site



15,784 Visits

Previous: 13,624 (15.85%)



11,605 Absolute Unique Visitors

Previous: 10,616 (9.32%)



60,749 Pageviews

Previous: 57,033 (6.52%)



3.85 Average Pageviews

Previous: 4.19 (-8.06%)



00:06:51 Time on Site

Previous: 00:06:53 (-0.47%)



35.75% Bounce Rate

Previous: 32.94% (8.51%)



66.21% New Visits

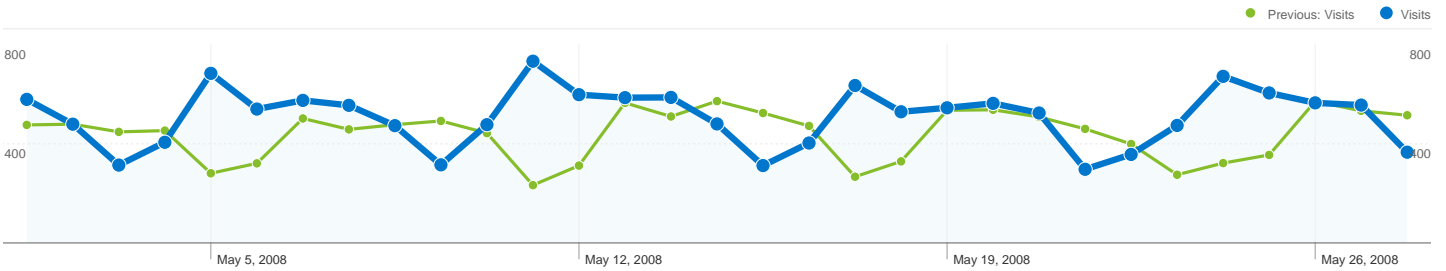
Previous: 74.67% (-11.33%)

Technical Profile

Browser	Visits	% visits	Connection Speed	Visits	% visits
Internet Explorer			Cable		
May 1, 2007 - May 31, 2007	10,934	80.26%	May 1, 2007 - May 31, 2007	3,871	28.41%
May 1, 2008 - May 31, 2008	12,005	76.06%	May 1, 2008 - May 31, 2008	5,115	32.41%
% Change	9.80%	9.80%	% Change	32.14%	32.14%
Firefox			Unknown		
May 1, 2007 - May 31, 2007	2,008	14.74%	May 1, 2007 - May 31, 2007	3,780	27.75%
May 1, 2008 - May 31, 2008	2,714	17.19%	May 1, 2008 - May 31, 2008	4,240	26.86%
% Change	35.16%	35.16%	% Change	12.17%	12.17%
Safari			DSL		
May 1, 2007 - May 31, 2007	520	3.82%	May 1, 2007 - May 31, 2007	3,545	26.02%
May 1, 2008 - May 31, 2008	900	5.70%	May 1, 2008 - May 31, 2008	3,968	25.14%

% Change	73.08%	73.08%
Opera		
May 1, 2007 - May 31, 2007	38	0.28%
May 1, 2008 - May 31, 2008	107	0.68%
% Change	181.58%	181.58%
Mozilla		
May 1, 2007 - May 31, 2007	32	0.23%
May 1, 2008 - May 31, 2008	25	0.16%
% Change	-21.88%	-21.88%

% Change	11.93%	11.93%
T1		
May 1, 2007 - May 31, 2007	1,379	10.12%
May 1, 2008 - May 31, 2008	1,509	9.56%
% Change	9.43%	9.43%
Dialup		
May 1, 2007 - May 31, 2007	846	6.21%
May 1, 2008 - May 31, 2008	670	4.24%
% Change	-20.80%	-20.80%

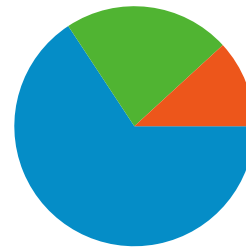


All traffic sources sent a total of 15,784 visits

22.47% Direct Traffic
Previous: 22.09% (1.75%)

11.81% Referring Sites
Previous: 16.39% (-27.95%)

65.72% Search Engines
Previous: 61.52% (6.83%)



Search Engines
10,373 (65.72%)

Direct Traffic
3,547 (22.47%)

Referring Sites
1,864 (11.81%)

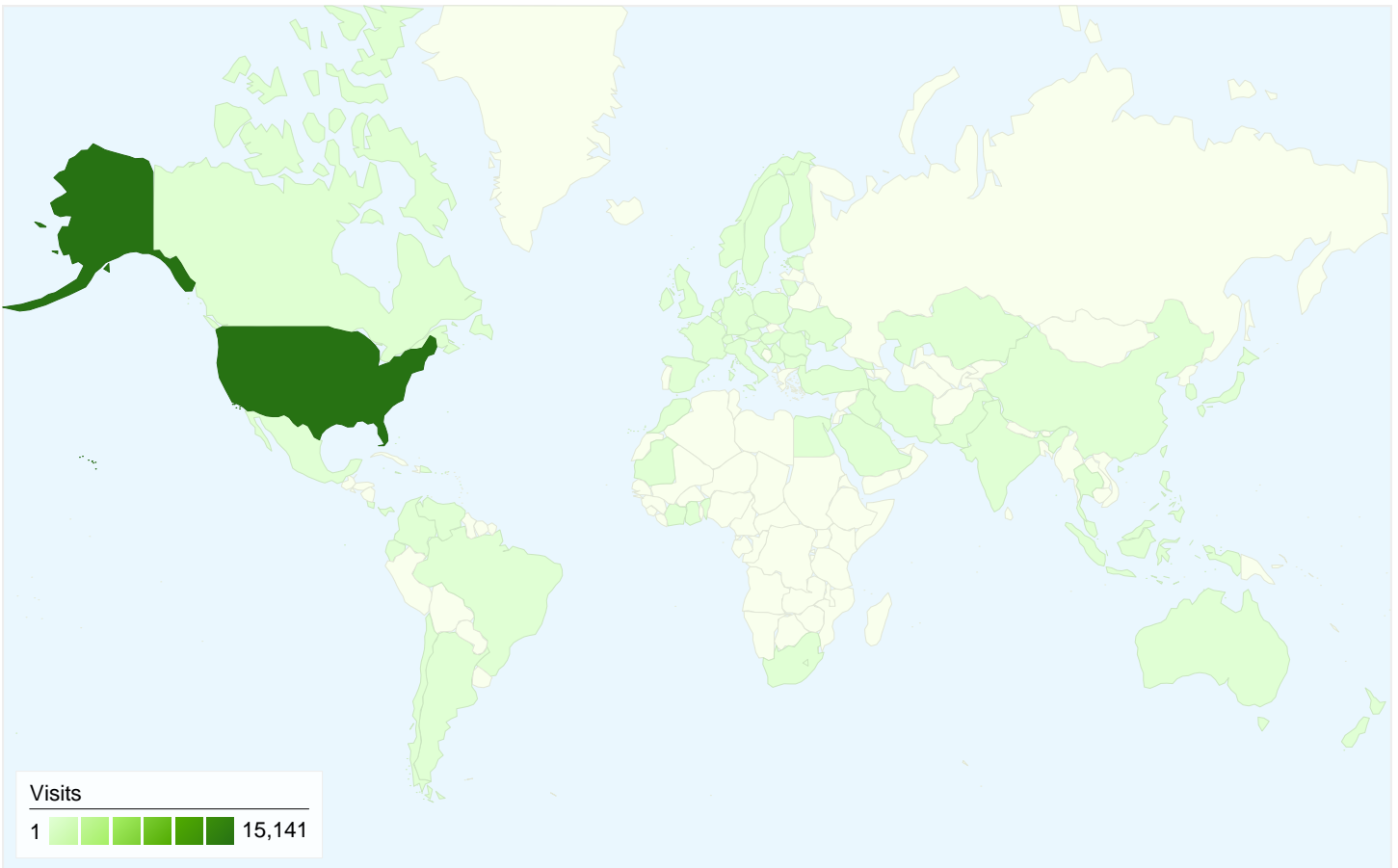
Top Traffic Sources

Sources	Visits	% visits
google (organic)		
May 1, 2007 - May 31, 2007	6,250	45.87%
May 1, 2008 - May 31, 2008	7,920	50.18%
% Change	26.72%	26.72%
(direct) ((none))		
May 1, 2007 - May 31, 2007	3,009	22.09%
May 1, 2008 - May 31, 2008	3,547	22.47%
% Change	17.88%	17.88%
yahoo (organic)		
May 1, 2007 - May 31, 2007	1,077	7.91%
May 1, 2008 - May 31, 2008	1,195	7.57%
% Change	10.96%	10.96%
live (organic)		
May 1, 2007 - May 31, 2007	0	0.00%
May 1, 2008 - May 31, 2008	468	2.97%
% Change	0.00%	0.00%
msn (organic)		
May 1, 2007 - May 31, 2007	539	3.96%

Keywords	Visits	% visits
asheville airport		
May 1, 2007 - May 31, 2007	3,002	35.82%
May 1, 2008 - May 31, 2008	3,332	32.12%
% Change	10.99%	10.99%
asheville regional airport		
May 1, 2007 - May 31, 2007	962	11.48%
May 1, 2008 - May 31, 2008	933	8.99%
% Change	-3.01%	-3.01%
asheville nc airport		
May 1, 2007 - May 31, 2007	582	6.94%
May 1, 2008 - May 31, 2008	725	6.99%
% Change	24.57%	24.57%
avl		
May 1, 2007 - May 31, 2007	183	2.18%
May 1, 2008 - May 31, 2008	409	3.94%
% Change	123.50%	123.50%
asheville, nc airport		
May 1, 2007 - May 31, 2007	406	4.84%

May 1, 2008 - May 31, 2008	332	2.10%
% Change	-38.40%	-38.40%

May 1, 2008 - May 31, 2008	407	3.92%
% Change	0.25%	0.25%



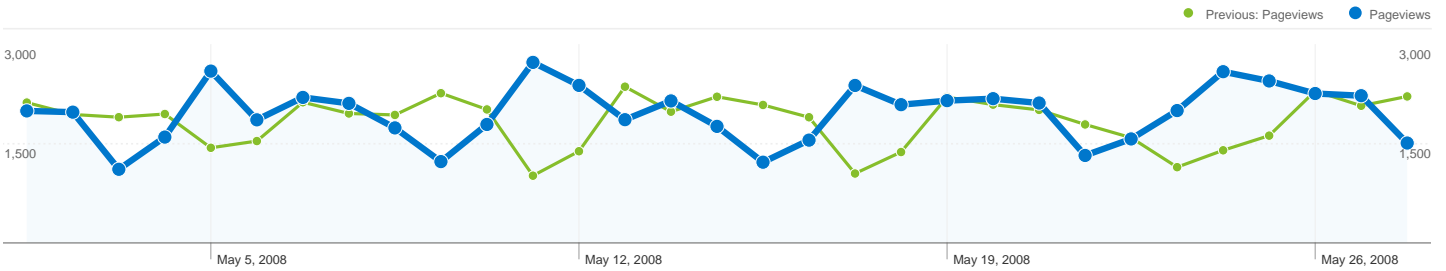
15,784 visits came from 75 countries/territories

Site Usage

Visits	Pages/Visit	Avg. Time on Site	% New Visits	Bounce Rate	
15,784 Previous: 13,624 (15.85%)	3.85 Previous: 4.19 (-8.06%)	00:06:51 Previous: 00:06:53 (-0.47%)	66.21% Previous: 74.67% (-11.33%)	35.75% Previous: 32.94% (8.51%)	
Country/Territory	Visits	Pages/Visit	Avg. Time on Site	% New Visits	Bounce Rate
United States					
May 1, 2008 - May 31, 2008	15,141	3.89	00:07:04	65.97%	35.21%
May 1, 2007 - May 31, 2007	13,075	4.20	00:07:02	74.56%	32.82%
% Change	15.80%	-7.50%	0.54%	-11.52%	7.28%
United Kingdom					
May 1, 2008 - May 31, 2008	117	3.87	00:02:56	72.65%	34.19%
May 1, 2007 - May 31, 2007	75	4.08	00:03:56	77.33%	26.67%
% Change	56.00%	-5.10%	-25.45%	-6.06%	28.21%
Canada					
May 1, 2008 - May 31, 2008	100	3.13	00:01:34	84.00%	49.00%


May 1, 2007 - May 31, 2007	90	2.89	00:01:45	80.00%	36.67%
% Change	11.11%	8.35%	-11.14%	5.00%	33.64%
Norway					
May 1, 2008 - May 31, 2008	86	1.34	00:01:37	3.49%	68.60%
May 1, 2007 - May 31, 2007	10	5.40	00:29:09	100.00%	10.00%
% Change	760.00%	-75.24%	-94.48%	-96.51%	586.05%
Germany					
May 1, 2008 - May 31, 2008	35	2.69	00:02:09	80.00%	40.00%
May 1, 2007 - May 31, 2007	62	4.77	00:04:42	62.90%	27.42%
% Change	-43.55%	-43.75%	-54.12%	27.18%	45.88%
Australia					
May 1, 2008 - May 31, 2008	23	2.52	00:01:01	73.91%	52.17%
May 1, 2007 - May 31, 2007	10	3.10	00:04:37	80.00%	30.00%
% Change	130.00%	-18.65%	-77.82%	-7.61%	73.91%
India					
May 1, 2008 - May 31, 2008	19	2.11	00:00:47	84.21%	63.16%
May 1, 2007 - May 31, 2007	11	3.00	00:00:54	100.00%	54.55%
% Change	72.73%	-29.82%	-11.83%	-15.79%	15.79%
Japan					
May 1, 2008 - May 31, 2008	18	2.61	00:01:24	88.89%	50.00%
May 1, 2007 - May 31, 2007	25	7.40	00:04:01	80.00%	20.00%
% Change	-28.00%	-64.71%	-65.25%	11.11%	150.00%
Netherlands					
May 1, 2008 - May 31, 2008	17	3.41	00:02:09	70.59%	11.76%
May 1, 2007 - May 31, 2007	17	3.71	00:02:43	58.82%	23.53%
% Change	0.00%	-7.94%	-21.12%	20.00%	-50.00%
Ireland					
May 1, 2008 - May 31, 2008	16	2.31	00:01:24	87.50%	62.50%
May 1, 2007 - May 31, 2007	14	2.71	00:00:34	92.86%	57.14%
% Change	14.29%	-14.80%	145.76%	-5.77%	9.38%


1 - 10 of 75



Pages on this site were viewed a total of 60,749 times

 **60,749 Pageviews**
Previous: 57,033 (6.52%)

 **39,882 Unique Views**
Previous: 38,790 (2.82%)

 **35.75% Bounce Rate**
Previous: 32.94% (8.51%)

Top Content

Pages	Pageviews	% Pageviews
/		
May 1, 2007 - May 31, 2007	19,921	34.93%
May 1, 2008 - May 31, 2008	18,909	31.13%
% Change	-5.08%	-5.08%
/flights/flight-view---real-time.html		
May 1, 2007 - May 31, 2007	3,416	5.99%
May 1, 2008 - May 31, 2008	7,415	12.21%
% Change	117.07%	117.07%
/flights/arrivals---real-time.html		
May 1, 2007 - May 31, 2007	1,649	2.89%
May 1, 2008 - May 31, 2008	2,410	3.97%
% Change	46.15%	46.15%
/rental-cars/		
May 1, 2007 - May 31, 2007	1,247	2.19%
May 1, 2008 - May 31, 2008	1,634	2.69%
% Change	31.03%	31.03%
/flights/flight-schedule-search.html		
May 1, 2007 - May 31, 2007	953	1.67%

May 1, 2008 - May 31, 2008	1,585	2.61%
% Change	66.32%	66.32%



Asheville Regional Airport Custom Surveys & Forms Administration Area

[HOME](#) » [Manage Forms](#) » [Business Travel Forum Survey](#) » [View Activity](#) » 03/05/08 to 06/05/08

Show Activity From: - - To - -

Date span of recorded activity: 04/29/2008 to 05/08/2008

Form Field	# Answers	
Name	62	export
Title	61	export
Business Name	60	export
Address	60	export
City	60	export
State	60	export
Zip	60	export
Phone	60	export
E-mail:	43	export
Booking Travel	57	export
travel for everyone in my company - 9 (16%)		
my own individual travel - 31 (54%)		
neither, someone else books my travel - 22 (39%)		
How many times do you fly each year on business?	58	export
I don't fly - 3 (5%)		
1-2 - 12 (21%)		
3-5 - 18 (31%)		
6-10 - 8 (14%)		
More than 10 - 17 (29%)		
Please rank the following factors:	60	export
Which new non-stop would best benefit your company?	57	export
Chicago - 20 (35%)		
Boston - 1 (2%)		
Tampa - 3 (5%)		
Washington, D.C. - 11 (19%)		
Ft. Lauderdale - 1 (2%)		
San Francisco - 1 (2%)		
Los Angeles - 3 (5%)		
Philadelphia - 4 (7%)		
Pittsburg, PA - 1 (2%)		
Hartford, CT - 1 (2%)		
DFW - 1 (2%)		
Orlando - more days - 1 (2%)		
Nasheville, TN - 1 (2%)		
Hartford,CT - 1 (2%)		
Detriot Metro - 1 (2%)		
New York, Columbus OH - 1 (2%)		
Indianapolis IL - 1 (2%)		
Kansas City - 1 (2%)		

Las Vegas, NV - 1 (2%)		
n/a - 1 (2%)		
PDX - 1 (2%)		
Would your company be interested in a corporate parking program?	47	export
Yes - 5 (11%)		
Yes, with direct billing - 4 (9%)		
No - 38 (81%)		
How many people from your company travel on business?	57	export
1-5 - 19 (33%)		
6-10 - 10 (18%)		
11-15 - 5 (9%)		
16 or more - 23 (40%)		
By percentage, please show which airport is used most often:	59	export
What do you like best about AVL?	59	export
Close to business/home - 57 (97%)		
Business Center - 0 (0%)		
Routes/Destinations - 1 (2%)		
Can book tickets at www.flyavl.com - 0 (0%)		
Free WiFi - 1 (2%)		
Beautiful Area - 1 (2%)		
Easy,no - 1 (2%)		
It's small - 1 (2%)		
It's not near my home! - 1 (2%)		
Easy, small airport - 1 (2%)		
What services would you like to see offered at AVL?	40	export
Phone in Business Center - 4 (10%)		
Copy Center/faxing - 3 (8%)		
Shipping/postage service - 3 (8%)		
Currency Exchange - 5 (13%)		
Skycaps - 6 (15%)		
Valet Parking - 4 (10%)		
More food choices - 23 (58%)		
Concierge Service (reservations) - 5 (13%)		
Parking lot shuttle - 9 (23%)		
Spa services - 4 (10%)		
Shoe shine - 6 (15%)		
Would you or your company be interested in VIP?	48	export
Yes - 11 (23%)		
No - 37 (77%)		
What type of radio station do you listen to?	55	export
96.5 - Classic Hits - 22 (40%)		
99.9 - Kiss Country - 8 (15%)		
105.9 - The Mountain - Rock - 7 (13%)		
104.3 - Star - Easy Listening - 8 (15%)		
570 - Talk Radio - 6 (11%)		
104.9 - Rock - 4 (7%)		
1470 - WHKP Hendersonville - 2 (4%)		
88.7 - Classical/Public Radio - 12 (22%)		
Satellite - 16 (29%)		
Bob Dylan - 1 (2%)		
106.9 - 3 (5%)		
Sports Radio - 1 (2%)		
98.9 WSPA - 1 (2%)		
102.5 - 1 (2%)		
91.9(Public),106.5,102.5 - 1 (2%)		
1240 AM - 1 (2%)		
88.1 PR - 1 (2%)		

98.9 - 1 (2%)

106.9 WMIT - 1 (2%)

What print media do you prefer?

55

[export](#)

Citizen Times - 45 (82%)

Times News - 16 (29%)

Tryon Daily Bulletin - 0 (0%)

WNC Business Journal - 4 (7%)

Business North Carolina Magazine - 4 (7%)

WNC Magazine - 9 (16%)

Southern Living - 10 (18%)

Sophie Magazine - 1 (2%)

Mountain Xpress - 7 (13%)

Bold Life - 2 (4%)

Carolina Home - 1 (2%)

The Laurels of Asheville - 0 (0%)

The Mountaineer - 2 (4%)

Smoky Mountain News - 4 (7%)

USA Today - 1 (2%)

Tribune - 1 (2%)

Transylvania Times - 1 (2%)

If AVL implements a frequent traveler program...

52

[export](#)

Free parking - 34 (65%)

Coupons for free beverages - 4 (8%)

Coupons for area restaurants - 13 (25%)

AVL gear - 6 (12%)

Reserved parking spaces - 14 (27%)

What TV network do you prefer for news?

56

[export](#)

ABC - 13 - 30 (54%)

CBS - 2 (4%)

NBC - 10 (18%)

CNN - 14 (25%)

FOX - 17 (30%)

MSNBC - 5 (9%)

Weather Channel - 10 (18%)

Bloomberg - 0 (0%)

CSPAN - 1 (2%)

ESPN News - 1 (2%)

Fox News Network - 1 (2%)

Don't watch TV - 1 (2%)

WUNC - 1 (2%)

none - 1 (2%)

What TV network do you prefer for entertainment?

52

[export](#)

ABC - 13 - 20 (38%)

CBS - 11 (21%)

NBC - 11 (21%)

FOX - 16 (31%)

ESPN - 21 (40%)

FOOD - 2 (4%)

HGTV - 11 (21%)

Lifetime - 3 (6%)

TBS - 8 (15%)

TNT - 6 (12%)

Spike - 3 (6%)

USA - 3 (6%)

A&E - 1 (2%)

HBO - 1 (2%)

History Channel - 2 (4%)

Don't watch TV - 1 (2%)
History Channel, WUNC - 1 (2%)
none - 1 (2%)

Would you like to subscribe to our monthly E-Newsletter?	27	export
What can we do to improve travel out of AVL?	59	export
Additional Comments	59	export
<hr/>		
Total Number of Form Submissions	62	Full Data Export

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Asheville Regional Airport Authority
Project Report - June 2008

Project Number	Project Name	Project Description	Professional Services Consultant	Professional Services Contract	General Contractor	Original Construction Contract	Change Orders (thru 04/30/08)	Percent of Original Contract	Total Project Cost	Percent Complete	Expensed to Date (thru 04/30/08)	Start Date	End Date	Current Project Status (as of 6/1/08)
Planning Phase														
1	Landside Access, Roadway and Parking Planning and Programming	This project involves the concept evaluation and planning study for landside roadway access and parking areas for the airport.	WK Dickson	\$ 169,812.00	na	na	na	na	\$ 169,812.00	75%	\$ 93,746.11	Dec-07		Alternative concepts and modifications are being reviewed based on the comments received at the April 11 Board meeting.
Design Phase														
2	22,000 Sq Ft Bulk Hangar - 168 Wright Brothers Way	A 22,000 sq ft bulk hangar will be constructed on existing ramp area adjacent to the Lacy Griffin Building. The hangar will be under a management agreement with Million Air.	LPA Group	\$ 265,535.00	na	na	na	na	\$ 265,535.00	95%	\$ 60,985.68	Dec-07	Jun-08	The Hangar Project at 168 Wright Brothers Way has received all required approvals from the Technical Review Committee, Planning and Zoning Commission and City Council. Permit Review is now underway.
Construction Phase														
3	Regional Boarding Ramp Project	The Regional Boarding Ramp (RBR) Project includes the purchase and installation of regional boarding ramps, pre-conditioned air units, and 400hz fixed ground power units at the "B" Boarding gate positions.	RS&H	\$ 24,500.00	Construction Logic	\$ 780,810.00	\$ (73,233.00)	-9.29%	\$ 1,343,000.00	95%	\$ 830,180.33	Oct-06	Jun-08	The general contractor is completing punch list items. The regional boarding ramp installer is completing installation and punch list items also.
4	Terminal Renovation and Expansion - Phase 1	The Terminal Renovation and Expansion - Phase 1 Project includes enlarging the baggage claim area and airline ticket office areas. Improvements and modifications include additional square footage and increased baggage capacity.	SchenkelShultz	\$ 614,300.00	Perry Bartsch Jr.	\$ 4,479,000.00	\$ 91,281.00	2.03%	\$ 5,184,581.00	45%	\$ 1,833,198.48	Jul-06	Sep-08	Exterior pre-cast wall panels have been installed and interior drywall work is underway in area #1. In area #2 pre-cast wall panel installation is underway.
5	Security System & Access Control Project	The Security System & Access Control Project includes the design and professional services for replacing and improving the current ACS and CCTV systems.	Faith Group	\$ 185,870.00	I-Sys	\$ 1,473,984.00	\$ -	0.00%	\$ 1,659,854.00	80%	\$ 1,160,475.82	Jul-06	Jun-08	CCTV installation is 90% complete. ACS installation is nearing completion in the terminal area. ACS cutover on the general aviation gates will follow.
6	North General Aviation Expansion Project	The North GA project includes multiple phases; phase one consisted of tree harvesting and logging operations, phase two included clearing and grubbing of the site and phase three involves the placement and compaction of structural fill material for the site.	WK Dickson	\$ -	Charah	\$ -	\$ -	0.00%	\$ 3,000,000.00	30%	\$ 530,088.24	Nov-07	May-09	Placement of fill material has moved into phase 2. DWQ 404 permit process is underway.
Close-Out Phase														
7	Consolidated Rental Car Service Facility	The Rental Car Service Facility will include service and storage facilities for 5 rental car companies. The facilities include areas for maintenance, car wash, fuel, vacuum and parking storage.	LPA Group	\$ 525,920.10	Buncombe Construction Co.	\$ 6,778,500.00	\$ 84,929.00	1.25%	\$ 7,389,349.10	99%	\$ 6,450,187.06	Apr-07	Jun-08	Punch list inspection took place on May 1. The contractor is completing cleanup and a few remaining project items.