







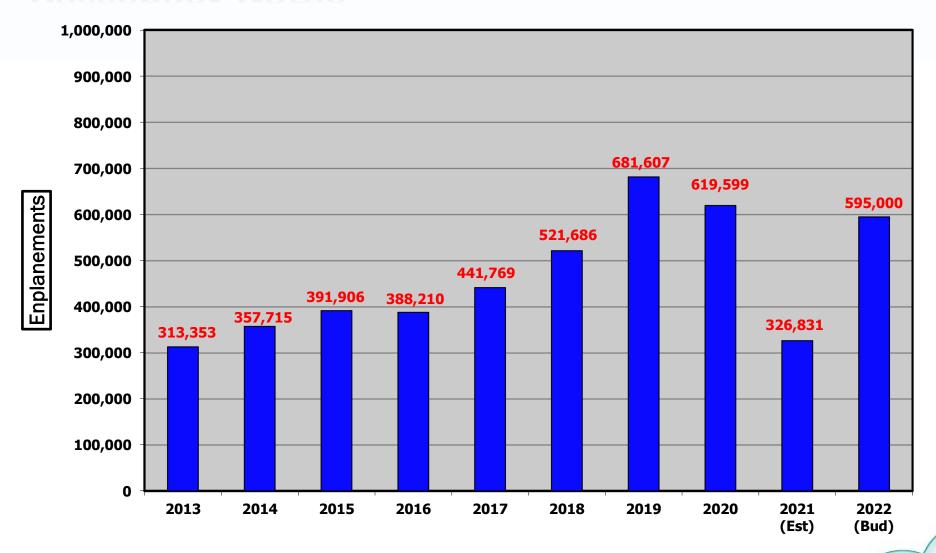


## <u>Agenda</u>

- **General Statistics**
- Proposed FY 2021/2022 Operating Budget
- Proposed FY 2021/2022Capital Budget
- Proposed FY 2021/2022 Reserve Funds
- Proposed FY 2021/2022 Estimated Cash Balance
- Proposed FY 2021/2022 Supplemental Fees
- **Questions and Comments**



### **Passenger Traffic**





### **Operating Revenues/Expenses**

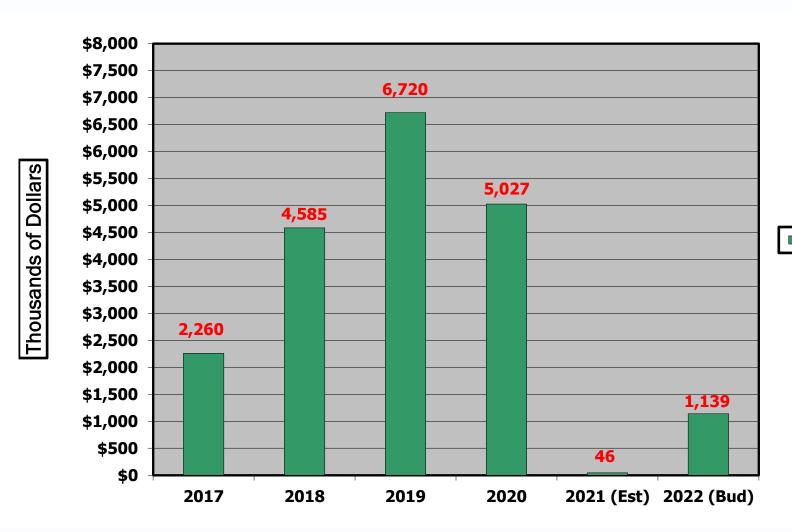








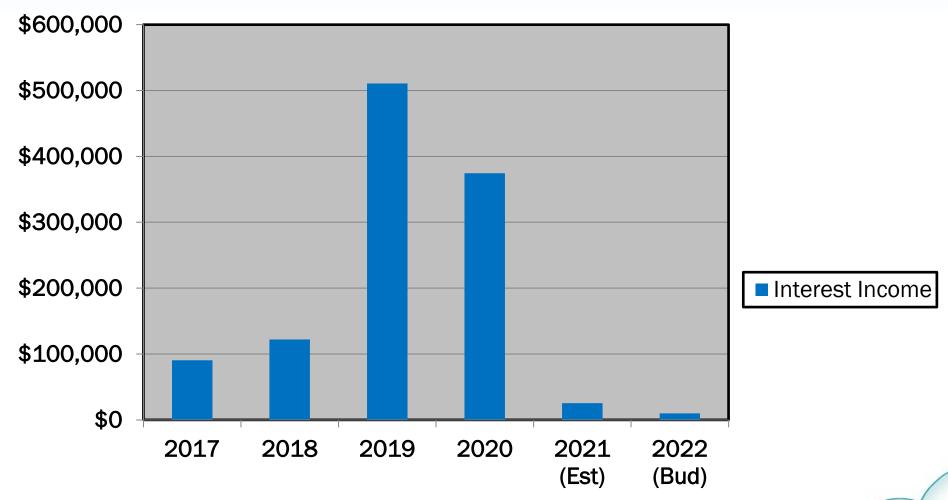
### **Net Operating Income**



■ Net Operating Income



### **Interest Income**



# **Proposed Operating Budget**



## **Basic Operating Budget Assumptions**

### **OPERATING REVENUES:**

- Passenger enplanements 595,000
- Airline revenue is conservative using the rates by ordinance model.
- Ground transportation revenue decrease due decrease in enplanements.
- Rental car revenue decrease as result of decrease in enplanements and waiver of minimum annual guarantee.
- Food and Beverage revenue decrease due to decrease in enplanements.
- Airline landing fees and security fees increase due to rate increase.
- Building leases increase due to new leases with Allegiant.



### Basic Operating Budget Assumptions (cont'd)

### **OPERATING EXPENSES:**

- Salary adjustment pool budgeted at 2.0%, with anticipation of 2.0% salary increases.
- Increase in personnel services due to addition of 1 FTE.
- Decrease in professional services due to limited new service agreements.
- Decrease in contractual services due to reduction in parking management contract.
- Decrease in insurance due to current year payment of pollution liability coverage.
- Decrease in repairs and maintenance due to plan to delay repairs.

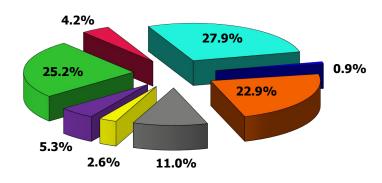


### **Proposed Operating Budget**

		Budget Amounts		Percent
	FY2020/2021	FY2021/2022	Difference	Change
<u>Revenues</u>				
Operating Revenues	\$11,306,653	\$11,394,636	\$ 87,983	0.8%
Investment Income	100,000	10,000	(90,000)	-90.0%
Total Operating &				
Investment Revenues	11,406,653	11,404,636	(2,017)	-0.0%
<u>Expenses</u>				
Operating Expenses	11,042,016	10,255,837	(786,179)	-7.1%
Total Operating				
Expenses	11,042,016	10,255,837	(786,179)	-7.1%
Net Operating &				
Investment Income	¢ 264.627	¢ 4449700	¢ 704.460	215.1%
mvestment income	\$ 364,637	\$ 1,148,799	\$ 784,162	215.1%

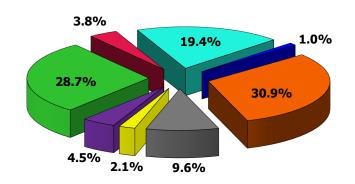
### **Sources of Operating Revenue**

### **FY 2021 (Est)**



Airline - 25.2%
 Concession - 4.2%
 Rental Car - 27.9%
 Ground Transp - 0.9%
 Parking - 22.9%
 FBO - 11.0%
 Other - 2.6%
 Building & Land - 5.3%

### FY 2022 (Bud)

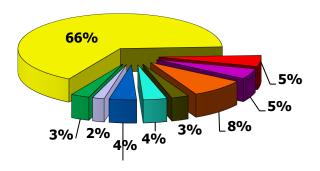


Airline - 28.7%
 Concession - 3.8%
 Rental Car - 19.4%
 Ground Transp - 1.0%
 Parking - 30.9%
 FBO - 9.6%
 Other - 2.1%
 Building & Land - 4.5%



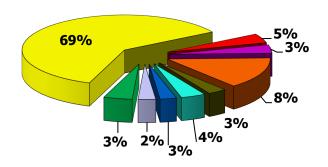
### **Operating Expenses by Category**

### **FY 2021 (Est)**



■ Salaries/Benefits- 66% ■ Utilities - 5% ■ Professional Serv - 5% ■ Contractual Serv - 8% ■ Repairs/Maint - 3% ■ Supplies - 4% ■ Promotional Activ - 2% ■ Other - 3%

### FY 2022 (Bud)

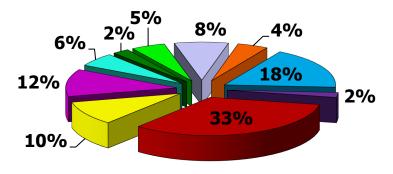


Salaries/Benefits- 69%
■ Utilities - 5%
■ Professional Serv - 3%
■ Contractual Serv - 8%
■ Supplies - 4%
■ Insurance - 3%
■ Promotional Activ - 2%
■ Other - 3%



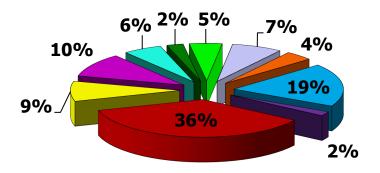
### **Operating Expenses By Department**

### **FY 2021 (Est)**



■ Public Safety - 18%
■ Properties & Contracts - 2%
■ Ops & Maintenance - 33%
■ Executive - 10%
■ Information Technology - 12%
■ Marketing & PR - 6%
■ Guest Services - 2%
■ Finance - 5%
■ Administration - 8%
■ Planning - 4%

### FY 2022 (Bud)



□ Public Safety - 19%
□ Properties & Contracts - 2%
□ Ops & Maintenance - 36%
□ Executive - 9%
□ Information Technology - 10%
□ Marketing & PR - 6%
□ Guest Services - 2%
□ Finance - 5%
□ Administration - 7%
□ Planning - 4%



# **Proposed Capital Budget**



## **Proposed Capital Budget**

## GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY CAPITAL BUDGET FISCAL YEAR 2021/2022

		Funding Source					
		FAA-	FAA-		Currently		
		AIP	AIP	NCDOT	Approved		Airport
Description	Total	Entitlements	Discretionary	Grants	PFCs		Funds
Capital Improvements (1)  Fuel Farm Perimeter Road	350,000					<b>t</b>	350,000
ruei Farmi Perimeter Road	\$ 250,000					\$	250,000
Total Capital Improvements	\$ 250,000					\$	250,000

(1) All purchases of Capital Improvements will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.



## **Proposed Capital Budget (cont'd)**

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**

#### **CAPITAL BUDGET**

#### **FISCAL YEAR 2021/2022**

			F	unding Sourc	e	
		FAA- AIP	FAA- AIP	NCDOT	Currently Approved	Airport
Description	Total	Entitlements	Discretionary	Grants	PFCs	Funds
Renewal and Replacement						
Roof Repair	40,000					40,000
	40.000					40.000
Total Renewal and Replacement	40,000					40,000
Total	\$ 40,000					\$ 40,000



# **Carry-Over Capital Projects**

		Estimated	Estimated				
		Spending	Balance	FAA-	NC	PFCs	
	Amount	Through	to	AIP	DOT	Currently	Airport
Description	Authorized	6/30/2021	Carryover	Grants	Grants	Approved	Funds
Terminal Rehab/Expansion-P1 Airfield Redevelopment-Bid	25,000,000	- 7,200,000	17,800,000	5,200,000		1,675,000	10,925,000
Package 4	46,816,813	45,000,000	1,816,813	1,816,813			
Air Traffic Control Tower -							
Design	5,000,000	1,000,000	4,000,000		4,000,000		
Storm Water Improvements	800,000	-	800,000				800,000
TOTAL CARRYOVER	\$ 77,616,813	\$ 53,200,000	\$ 24,416,813	\$7,016,813	4,000,000	\$ 1,675,000	\$11,725,000

Represents current estimated amounts. Related contracts requiring Board approval will be presented to the Board before implementation.



### **Capital Funding Sources**



4.6%

54.7%

21.0%

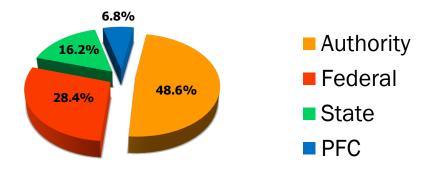


Federal

State

PFC

FY 2022 (Bud)



**Authority's Contribution - \$8,514,970** 

**Authority's Contribution - \$12,015,000** 



# Reserve Funds



### **Operations & Maintenance Reserve**

- Description and Justification
  - Established to cover fluctuations in cash flow and provide quick access to additional operational cash.

- Equivalent to 6 months of budgeted
   FY 2021/2022 operating expenses.
  - \$5,127,919 for FY 2021/2022



## **Emergency Repair Reserve**

- Description and Justification
  - Established to cover emergency repairs and provide ready access to the required cash.

• \$650,000 for FY 2021/2022



## **Estimated Cash Balance**



# Cash Balance

	Amount				
Estimated Cash & Investment Balance at June 30, 2021		\$ 10,000,000			
Plus: Net Operating & Investment Revenues		1,148,799			
Less Other Costs:					
Business Development Costs	(300,000)				
Contingency	(100,000)				
Debt Service	(1,689,530)	(2,089,530)			
Plus Non-Operating Revenues:					
CARES Funding	2,200,000				
Passenger Facility Charges	2,250,000				
Customer Facility Charges	1,400,000	5,850,000			
Plus Capital Contributions:					
Federal Grants - AIP	7,016,813				
NC DOT Grants	4,000,000	11,016,813			



### Cash Balance (cont'd)

Less Capital Costs	:
--------------------	---

Capital Improvements (250,000)

Equipment and Small Capital Outlay Fund 0

Renewal and Replacements (40,000)

Carryover Projects From FY2021 (24,416,813) (24,706,813)

Estimated Cash & Investment Balance at June 30, 2022

1,219,269

**Estimated Restricted Cash at June 30, 2022** 

8,000,000

#### **Reserves:**

Operations & Maintenance Reserve (6 Months)

5,127,919

**Emergency Repair Reserve** 

650,000

Estimated Unrestricted Undesignated Cash & Investments at June 30, 2022

\$(12,558,650)\*



<sup>\*</sup>Deficit cash balance is a result of projected expenditures for the terminal rehabilitation/expansion and ATC tower design totaling \$25,000,000. At this time, staff has not confirmed funding sources for these projects, but anticipate bond funding, a TIFIA loan, as well as federal and state grant funding. Once sources are determined, the estimated cash balance at June 30, 2022 will be revised to reflect a positive balance.

# **Supplemental Fees**



Take the easy way out.

FY 2021/2022

## Proposed FY 2021/2022 Fees

	1 1 2020, 2022							
		<b>Current Fees</b>			d Fees			
		Cost	Per		Cost	Per		
<u>Maintenance</u>								
Scissor Lift	\$	100.00	day	\$	100.00	day		
Large ADA Ramp Rental	\$	100.00	use	\$	100.00	use		
Air Stair Rental	\$	100.00	use	\$	100.00	use		
Volvo Wheel Loader	\$	150.00	use	\$	150.00	use		
Fork-lift	\$	100.00	use	\$	100.00	use		
Pallet Jack	\$	50.00	use	\$	50.00	use		
Tenant Sweeper	\$	125.00	hour	\$	125.00	hour		
Service Truck	\$	50.00	hour	\$	50.00	hour		
Backhoe	\$	100.00	hour	\$	100.00	hour		
Lighted X	\$	200.00	day	\$	200.00	day		
Light Tower	\$	150.00	day	\$	150.00	day		
Paint Stripper	\$	100.00	hour	\$	100.00	hour		
Large Aircraft Removal Dolly	\$	200.00	day	\$	200.00	day		
Small Aircraft Removal Dolly	\$	100.00	day	\$	100.00	day		
Aircraft Jack	\$	100.00	use	\$	100.00	use		
Cores	\$	40.00	each	\$	40.00	each		
Keys	\$	12.00	each	\$	12.00	each		
Large Dump Truck	\$	200.00	hour	\$	200.00	hour		
Small Broom	\$	200.00	hour	\$	200.00	hour		
Large Broom	\$	300.00	hour	\$	300.00	hour		
Pressure Washer	\$	125.00	hour	\$	125.00	hour		
Maintenance Labor Rate (1)	\$	60.00	hour	\$	65.00	hour		
Security Escort Rate (1)	\$	60.00	hour	\$	65.00	hour		

FY 2020/2021

## Proposed FY 2021/2022 Fees (cont'd)

	FY 2020/2021			FY 2021/2022			
		Curre	nt Fees		Propo	sed Fees	
		Cost	Per		Cost	Per	
Department of Public Safety							
ARFF Apparatus for 1500 gal. or greater	\$	250.00	hour	\$	250.00	hour	
ARFF Apparatus for less than 1500 gal.	\$	150.00	hour	\$	150.00	hour	
Command, Police, and Ops support vehicles	\$	100.00	hour	\$	100.00	hour	
Aircraft recover dolly	\$	150.00	day	\$	150.00	day	
Maintenance Labor Rate (1)	\$	45.00	hour	\$	65.00	hour	
Mutual Aid Agencies collected on their behalf	'		as incurred	•		as incurred	
Replacement charges for AVL equipment/supplies			as incurred			as incurred	
Information Technology (IT) Department							
IT Labor Rate - Non-Network (1)	\$	60.00	hour	\$	65.00	hour	
IT Labor Rate - Network Related (1)	\$	110.00	hour	\$	110.00	hour	
Dark Fiber per strand per 0-1000 ft	\$	20.00	month	\$	20.00	month	
Dark Fiber per strand per 0-2000 ft	\$	22.00	month	\$	22.00	month	
Dark Fiber per strand per 0-3000 ft	\$	24.00	month	\$	24.00	month	
Telephone Service – Per Telephone Number	\$	50.00	month	\$	50.00	month	
Fax Service – Per Fax Machine/Phone Number	\$	22.13	month	\$	22.13	month	
Cisco IP Phone – Model 7911G	\$	5.67	month	\$	5.67	month	
Cisco IP Phone – Model 7945G	\$	11.57	month	\$	11.57	month	
Cisco 1 Port Analog Line Converter-ATA186	\$	4.86	month	\$	4.86	month	
Cisco 2 Port Analog Line Converter VG202	\$	22.13	month	\$	22.13	month	
AirIT Shared Use Network Charge – Per Airline	\$	50.00	month	\$	50.00	month	

#### **Notes:**

(1) One Hour Minimum, Minimum of 3 hours charged after regular business hours.



### Proposed FY 2021/2022 Fees (cont'd)

		FY 2020/2021	L		FY 2021/	2022
		<b>Current Fees</b>			Proposed	Fees
Identification Badge Fees and Charges		Cost	Per		Cost	Per
Initial Badge Issuance						
SIDA Badge	\$	75.00		\$	80.00	
Non-SIDA Badge	\$	40.00		\$	45.00	
Renewal of Badge						
SIDA Badge	\$	75.00		\$	80.00	
Non-SIDA Badge	\$	40.00		\$	45.00	
ost Badge Replacement						
SIDA Badge (4)	\$ 85.00	0 / \$ 100.00		\$ 90.0	00 /\$ 105.00	
Non-SIDA Badge (5)	\$ 60.	00 / \$ 75.00		\$ 65.0	00 /\$ 80.00	
Damaged Badge						
SIDA Badge (6)	\$ 40.0	0 / \$ 50.00	-	\$ 45.0	00/\$ 55.00	
Non-SIDA Badge (6)	\$ 40.0	0 / \$ 50.00	-	\$ 45.0	00/\$ 55.00	
Security Escort Training	\$	40.00		\$	60.00	
ock-out Service	\$	40.00		\$	60.00	

#### **Notes:**

- (4) \$90.00 for the first replacement badge, \$105.00 for the second replacement badge.
- (5) \$65.00 for the first replacement badge, \$80.00 for the second replacement badge.
- (6) \$45.00 for a damaged badge, \$55.00 if badge damaged due to negligence.



### Proposed FY 2021/2022 Fees (cont'd)

			FY 2020/2021			FY 2021/2022		
			C	<b>Current Fees</b>			Fees	
			Cost	Per		Cost	Per	
Da ukin n								
Parking	Daily	\$	2.00	hour	¢	2.00	hour	
	Daily	dr dr	9.00	day	\$ \$	10.00	day	
		<b>.</b>	54.00	week	ą t	60.00	week	
	Darking Carago	<b>Þ</b>	2.00	hour	<b>Þ</b>	2.00		
	Parking Garage	<b>Þ</b>			\$		hour	
		\$	12.00	day	\$	13.00	day	
		\$	72.00	week	\$	78.00	week	
	Hourly	\$	1.00	1/2 hour	\$	1.00	1/2 hour	
		\$	25.00	day	\$	25.00	day	
	Employee Parking Rate		\$ 60 / \$ 50	new/renewal		\$ 70 / \$ 60	new/renewal	
	Commuter Parking Rate		\$ 290 / \$ 275	new/renewal		\$ 300 / \$ 285	new/renewal	
	Non-Tenant Aviation Commuter	\$	900.00	annual	\$	900.00	annual	
	Fines		up to \$1,000	day		up to \$1,000	day	
Ground	Transportation							
	Charter Bus Company (1-2 buses) (8)	\$	1000.00	annual	\$	1000.00	annual	
	Charter Bus Company (3-4 buses) (8)	\$	2500.00	annual	\$	2500.00	annual	
	Charter Bus Company (5 or more buses) (8)	\$	4000.00	annual	\$	4000.00	annual	
	Airport Ground Transportation Permit (9)	\$	50.00	annual	\$	50.00	annual	
	Airport Ground Transportation Pick-up Fee (9)	\$	2.50	per trip	\$	2.50	per trip	
	Transp. Network Company (TNC) Pick-up Fee	\$	2.50	per trip	\$	2.50	per trip	
	Transp. Network Company (TNC) Drop-off Fee	\$	.50	per trip	\$	.50	per trip	
	Off-Airport Rental Car Fee		7.50%	of gross revenue		7.50%	of gross revenue	

#### Notes:

- (8) Companies with a vehicle fleet of charter coach vehicles with seating capacity greater than 20 seats.
- (9) All Ground Transportation operators except TNCs and charter bus companies



# QUESTIONS?



#### March 12, 2021

#### **BUDGET MESSAGE**

To: Members of the Greater Asheville Regional Airport Authority

From: Lew S. Bleiweis, A.A.E., Executive Director

The attached budget for the fiscal year ending June 30, 2022 has been prepared with special consideration given to the safeguarding of the Greater Asheville Regional Airport Authority's assets and the reliability of the Authority's financial records, while maintaining the flexibility to allow the airport staff the tools to provide outstanding service to our passengers and tenants and the general public.

We are custodians of public funds and public funds should not be convenient to spend. With this in mind, every employee will follow the requirements of the Authority's Policies and Procedures and the approved budget when purchasing goods and services.

The intended goals of the operations set forth in the attached budget are to continue the excellent safety record at the Asheville Regional Airport and to provide the best facilities possible to enhance the growth of the Airport and to thereby benefit the entire community served by the Airport.

The COVID-19 pandemic has severely impacted airline travel for the current fiscal year and as a result, staff revised the operating and capital budgets by reducing many expenses as well as the anticipated reduction in revenue. Looking ahead, we are projecting a modest recovery in the upcoming fiscal year which is reflected in our budget.

The following narrative contains brief explanations and insights related to the preparation of this budget:

#### **ASSUMPTIONS**

Based on airline estimates, passenger enplanements are projected to be 595,000 in FY22.

Total revenue is projected at no change over current year revised revenue budget.

Budgeted operating expenses are expected to decrease 7.1%. A salary adjustment pool of 2.0% is budgeted with the anticipation of 2.0% salary increases. One additional staff position is also included.

#### **OPERATING REVENUE**

#### **Investment Income:**

Funds available for investment will decrease to cover construction costs, so total investment earnings are expected to decrease.

#### **Space Rent-Non Airline:**

All line items listed are at the lease rates in effect for the new fiscal year.

#### **Space Rent-Airline:**

Airline space rentals are based on the FY21/22 rates.

#### **Concessions:**

Revenue from food and beverage sales budgeted to decrease due to slow recovery of enplanements. The other line items are based on current agreements and/or historical averages.

#### **Auto Parking:**

Public parking is budgeted with no change due to increased fees but slow enplanement recovery.

#### **Rental Car-Car Rentals:**

Rental car concessions budgets are based on amounts in approved agreement.

#### **Rental Car-Facility Rent:**

Budget estimates are based on the rental car agreements. The contracts provide that these facility rents be increased annually by the greater of the CPI or 3.5%. The Common Area Maintenance (CAM) fees are based on those included in the Operations Department budget.

#### **Commercial Ground Transportation:**

The revenues from ground transportation fees are budgeted to decrease due to the slow enplanement recovery. Employee parking and commuter parking are based on staff estimates including slight rate increases.

#### **Landing Fees:**

Landing fees are estimated based on landed weights projected by the airlines. Landing fees are charged based on 1,000 pounds of airlines gross landed weight.

#### FBOs:

The FBO fees are based on the current agreements with Signature Flight Support.

#### **Building Leases:**

All estimates are backed by current leases in place.

#### **Land Leases:**

All estimates are backed by current leases in force.

#### **Other Leases/Fees:**

LEO services are based on actual hours and the \$20 hourly rate currently contracted with TSA. Airline security fees are budgeted to increase with the budgeted increase in LEO personnel costs. Telecommunication fees are based on estimated tenant usage of Authority provided phone, data and cable service. Other items are estimates based on historical data.

#### **OPERATING EXPENSES**

#### **Personnel Services:**

Payroll costs are based on current salaries for all employees, plus estimated longevity bonuses. A salary adjustment pool of 2.0% is budgeted for FY2021/2022, with the anticipation of 2.0% salary increases. Overtime is estimated by department directors based on historical amounts. Benefits are estimated for each benefit type to better manage benefit costs. Total benefits are averaged at approximately 55% of payroll. Budgeted FTEs for FY2021/2022 increase by 1 position.

#### **Professional Services:**

Professional services are estimated by staff based on services necessary for continuing operations.

#### **Contractual Services:**

Contractual services include the cost of the parking management, maintenance agreements, uniform cleaning services, and other contractual services. Budgeted amounts are estimated based on agreements and/or historical data. Decreases are primarily due to reduction in the parking management contract.

#### **Travel and Training:**

The estimate for employee training and various educational conferences has been prepared by each department director using known facts and historical information, but making significant reductions. Much of this budget is due to training which is either required or considered vital for airport management.

#### **Communications and Freight:**

Telecommunications and postage expense are estimated by staff using known facts and historical information.

#### **Rents and Leases:**

The estimate for rents and leases is based on current copier and postage machine lease agreements.

#### **Insurance:**

The costs of most business insurance premiums are expected to increase over current year, but the total insurance cost budgeted has decreased due to the payment of the long-term pollution liability policy in the current year.

#### **Utility Services:**

Utility services are estimated based on the latest historical data. Costs have been low due to relatively mild weather.

#### **Repairs and Maintenance:**

This line item, the timing and amount of which is always difficult to predict, has been estimated by the Director of Operations and other department heads to account for repairs and maintenance anticipated for FY2021/2022. A decrease is due to the decision to delay some maintenance until revenue improves.

#### **Printing and Binding:**

This estimate is based on known needs and historical data.

#### **Promotional Activities:**

These activities represent media advertising, community sponsorships, and tenant and employee events, and are based on planned activities for FY2021/2021. This year's budget includes \$25,000 for the Runway 5K, with revenue to offset this cost.

#### Other Current Charges and Obligation:

This estimate includes bank fees, in-house advertising expenses, legal notices and advertising, and Board meeting expenses. It is estimated based on historical data.

#### **Operating Supplies:**

This estimate is prepared by each department director based on known events and historical data.

#### **Books, Publications, Subscriptions, Memberships:**

This estimate is prepared by each department director using historical data and known events and facts.

#### **EMERGENCY REPAIR**

This is an estimate to cover any unplanned, emergency repairs. The amount is based on historical costs.

#### **CONTINGENCY**

This is an estimate to cover any unknown expense. The amount is determined by the Executive Director.

#### **CAPITAL BUDGET**

The capital budget items were generated by the department directors and include capital improvement projects in the approved five-year capital improvement plan for FY2021/2022. Many projects are currently being delayed until revenue improves. Explanations and justifications for new capital projects are included on the Capital Budget Request sheets.

Any capital improvement project will be subject to final approval by the Board prior to project initiation, in accordance with the Authority's Policies and Procedures.

#### **DEBT SERVICE**

Debt service represents payments required by our bond agreement for the parking garage.

#### **BUSINESS DEVELOPMENT**

Business development represents costs to provide incentives for advertising, waiver of fees, etc. to airlines for new air service.

# GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY 2021-2022 BUDGET ORDINANCE

**BE IT ORDAINED** by the Greater Asheville Regional Airport Authority that, pursuant to Section 159-13 of the General Statutes of North Carolina, the 2021-2022 Budget Ordinance of the Airport Authority is hereby set forth as follows:

**Section 1.** The following amounts are hereby appropriated for the operation of the Greater Asheville Regional Airport Authority for the fiscal year beginning July 1, 2021 and ending June 30, 2022 in accordance with the following schedules:

#### **EXPENDITURES**

Administration Department	\$ 764,436
Planning Department	420,877
Executive Department	879,416
Finance Department	493,002
Guest Services Department	249,004
Information Technology Department	1,054,256
Marketing Department	585,197
Operations Department	3,678,287
Properties & Contracts	187,915
Public Safety Department	1,893,447
Emergency Repair Costs	50,000
Carry-over Capital Expenditures from Prior Year	24,416,813
Capital Improvement	250,000
Equipment and Small Capital Outlay	-
Renewal and Replacement	40,000
Business Development	300,000
Debt Service	1,689,530
Contingency	100,000
Total Expenditures	\$37,052,180

**Section 2.** It is estimated that the following revenues will be available for the fiscal year beginning July 1, 2021 and ending June 30, 2022.

### **REVENUES**

Administration (Interest Income)	\$ 10,000
Terminal	5,019,698
Airfield	1,372,089
General Aviation	1,098,716
Parking Lot	3,630,000
Other	274,133
Passenger Facility Charges	2,250,000
Customer Facility Charges	1,400,000
Federal Grants	7,016,813
NC Department of Transportation Grants	4,000,000
Transfer from GARAA Cash/Investments	10,980,731
Total Revenues	\$37,052,180

**Section 3.** The Budget Officer is hereby authorized to transfer appropriations as contained herein under the following conditions:

- a. He may transfer amounts between line item expenditures within a budget ordinance line item without limitation and without a report being required. These changes should not result in increased recurring obligations such as salaries.
- b. He may transfer amounts up to \$60,000 from contingency appropriations to other budget ordinance line items within the same fund. He must make an official report on such transfers at the next regular meeting of the board.

**Section 4.** This Budget Ordinance shall be entered in the minutes of the Greater Asheville Regional Airport Authority and within five (5) days after its adoption copies shall be filed with the Finance Officer, the Budget Officer and the Clerk to the Board of the Greater Asheville Regional Airport Authority as described in G.S. 159-13.

Adopted th.	his day of April, 2021
 Mat	thew C. Burril, Chair
Attested by:	
Ellen Heywood, Clerk to the Board	

**Section 5.** This ordinance shall become effective on July 1, 2021.

# GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY OPERATING SUMMARY FY 2021/2022 BUDGET

	Budget Amounts P									
	FY2020/2021	FY2021/2022	Difference	Change						
Revenues Operating Revenues Investment Income	\$ 11,306,653 100,000	\$ 11,394,636 10,000	\$ 87,983 \$ (90,000)	0.8% -90.0%						
Total Operating & Investment Revenues	11,406,653	11,404,636	(2,017)	0.0%						
Expenses Operating Expenses	11,042,016	10,255,837	\$ (786,179)	-7.1%						
<b>Total Operating Expenses</b>	11,042,016	10,255,837	(786,179)	-7.1%						
Net Operating & Investment Income	\$ 364,637	\$ 1,148,799	\$ 784,162	215.1%						

### GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2021-2022

	Historical, Actual Revenue				FY 2020-2021		Proposed	Difference	Difference	% Change
				Fiscal Year	12/31/20	5	Budget	Est FY20-21	Bud FY20-21	Bud FY20-21
Povenue Sources	Fiscal Year 2017-2018	Fiscal Year 2018-2019	Fiscal Year 2019-2020	2020-2021	FYTD Actual Revenue	Projection for	Fiscal Year 2021-2022	To Budget FY21-22	To Budget FY21-22	To Budget FY21-22
Revenue Sources	2017-2018	2018-2019	2019-2020	Budget	Revenue	Full Fiscal Year	2021-2022	F121-22	F121-22	F121-22
Investment Income									,	
Interest Income	\$ 122,155			100,000			10,000	(15,413)	(90,000)	-90.0%
Total Investment Income	122,155	510,562	374,504	100,000	13,469	25,413	10,000	(15,413)	(90,000)	-90.0%
Terminal Space Rentals - Non-Airline										
FAA Tower Rent	160,151	148,760	163,013	166,274	82,727	\$ 166,274	167,093	819	819	0.5%
TSA Space	86,306	88,032	89,793	91,589	45,417	\$ 91,589	93,420	1,831	1,831	2.0%
American Tower Corp	-	2,400	2,879	3140	1,594	3,211	3,234	24	94	0.0%
Federal Express	60	100	60	60		60	60			0.0%
Total Terminal Space Rentals - Non-Airline	246,517	239,292	255,745	261,063	129,738	261,134	263,807	2,674	2,744	1.1%
Terminal Space Rentals - Airline										
Terminal Rental - Departures	(15,913)	-	-	-	-	-	-	-	-	0.0%
Terminal Rental - Enplanements	(24,955)	-	-	-	-	-	-	-	-	0.0%
Loading Bridge Fees (includes FGP & PC Air)	73,795	82,595	79,322	54,786	29,633	\$ 55,911	81,938	26,026	27,152	49.6%
Gate Area (per enplanement)	858,986	911,418	776,506	657,458	240,874		535,500	81,021	(121,958)	-18.5%
Gate Area (per airline)	125,048	132,631	120,832	151,040	60,416	\$ 120,832	137,096	16,264	(13,944)	-9.2%
Bag Makeup (per bag) Bag Makeup (per airline)	342,630 48,952	307,243 58,605	267,053 47,300	215,302 59,125	74,476 23,650	\$ 140,521 \$ 47,300	303,240 53,668	162,719 6,368	87,938 (5.457)	40.8% -9.2%
American (Counter/Office/Queue)	90,035	101,217	123,762	123,762	61,881	\$ 47,300 \$ 123,762	112,323	(11,439)	(5,457) (11,439)	-9.2% -9.2%
Delta Air Lines (Counter/Office/Queue)	109,439	120,927	140,573	140,573	70,287	\$ 140,574	127,580	(12,994)	(12,993)	-9.2%
United/SkyWest/Continental (Counter/Office/Queue)	·	73,836	85,831	85,831	42,916	\$ 85,832	77,898	(7,934)	(7,933)	-9.2%
Allegiant (Counter/Office/Queue)	37,160	79,849	71,714	71,714	35,857		74,621	2,907	2,907	4.1%
Spirit		,	39,957	24,381	(2,438)		,	2,438	(24,381)	0.0%
Worldwide (Office)	6,117	7,277	8,675	8,675	`4,337 <sup>°</sup>		7,873	(801)	(802)	-9.2%
Common Use (Counter/Queue	72,634	-	-	-	-	-	-	-	-	0.0%
Checkpoint Lane Fees		57,533	-	-	-	-	-	-	-	0.0%
Turn Fees-Non-Scheduled Airlines	21,725	30,936	105,229	36,181	837		-	(1,579)	(36,181)	0.0%
Airline Waived Fees  Total Terminal Space Rentals - Airline	(22,794) <b>1,792,301</b>	(28,757)	(16,038)	- 1,628,828	(22,028) <b>620,698</b>		- 1,511,737	22,028 <b>285,025</b>	- (117,091)	0.0% -7.2%
Total Terminal Space Rentals - Allinie	1,792,301	1,935,309	1,850,716	1,020,020	020,098	1,226,713	1,311,737	263,023	(117,091)	-7.270
Concessions										
Food & Beverage, Gift, Info	242,615	344,086	318,253	271,943	73,922		200,000	60,524	(71,943)	-26.5%
Advertising	327,708	342,920	324,095	221,195	99,144		200,000	12,936	(21,195)	-9.6%
Brochure Sales	41,590	30,073	42,282	20,396	24,660	\$ 46,528	27,000	(19,528)	6,604	32.4%
Merchandise Sales	2 406	-	4.005	- 2 002	1 641	- + 2.000	2 000	- (00)	-	100.0%
Guest Services	2,406 399	4,149 75	4,085 3,179	2,893	1,641	\$ 3,096 \$ -	3,000	(96)	107	3.7% 0.0%
Art in the Airport Optiwash Station	466	224	1,131	517	248	\$ 468	300	(168)	(217)	0.0%
FuelRod	100	22 1	1,006	285	390	\$ 736	400	(336)	115	0.0%
Immaculate Cleaning			438	35	436	\$ 823	500	(323)	465	0.0%
Sanitary Machines	44	35	56	44	-	\$ -	-	-	(44)	-100.0%
ATM	595	465	516	366	150	\$ 300	300	-	(66)	-18.0%
Total Concessions	615,823	722,027	695,041	517,674	200,591	378,491	431,500	53,009	(86,174)	-16.6%
Auto Parking										
Public Parking	4,352,156	5,900,213	5,231,961	3,519,065	1,095,113	\$ 2,066,251	3,500,000	1,433,749	(19,065)	-0.5%
Commuter Parking	13,367	18,176	42,891	10,000	5,567		20,000	(4,000)	10,000	100.0%
Total Auto Parking	4,365,523	5,918,389	5,274,852	3,529,065	1,100,680	2,090,251	3,520,000	1,429,749	(9,065)	-0.3%
Rental Car										
Rental Car - Car Rentals										
Avis MAG (Avis/Budget FY2020)	244,000	170,791	341,151	388,184	211,076	\$ 398,257	297,762	(100,495)	(90,422)	-23.3%
Dollar/Thrifty	,	46,286	50,000	-	-	\$ -		-	-	100.0%
Hertz MAG (Dollar/Thrifty FY2020)	422,500	268,670	330,108	406,669	170,315	\$ 321,349	338,125	16,776	(68,544)	-16.9%
Enterprise MAG (National/Alamo FY2020)	325,196	321,841	392,652	1,053,641	646,656	\$ 1,220,106	864,113	(355,993)	(189,528)	-18.0%
Budget MAG	161,100	118,831	-	-	-	\$ -	-	-	-	0.0%

# GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2021-2022

Process		Histo	rical Actual Boyo	nuo		FY 2020-2021		Dranacad	Difference	Difference	% Change
Processer   Proc		nisto	ricai, Actuai Reve	nue	Figural Voca		-	Proposed			
Marcial Course   Mar		Fi  Y	Figure 1 Vacus	Figure I Vanus			_	-			
Microsoffware Prof.   \$88,866   \$88,462   \$93,732   1.25	_						•				
Mary	· · · · · · · · · · · · · · · · · · ·				Buaget	Revenue		2021-2022	FY21-22		
Peter No.   12,016/22   36,107   36,0	•	480,866	·		-	-	\$ -	-	-		
Particular of the Control of the C					-	-	-	-	-	-	
Basigate No	Hertz %				-	-	-	-	-	-	
Designation   1,000	Enterprise %	105,117	238,976	146,055	-	-	-	-	-	-	
Content   Cont	Budget %	-	122,411	-	-	-	-	-	-	-	
Comparise - Tendring   Comparise - Tendring - Comparise - Tendring - Comparise - Tendring - Comparise - Tendring - Comparise	National/Alamo %	216,107	402,520	125,067	-	-	-	-	-	-	0.0%
Commercial	Dollar/Thrifty %			73,017			-	-	-	-	0.0%
Commercial	Off Airport % - Thrifty	26,328	17,182	· -	-	-	-	-	-	-	0.0%
Rental Car - Facility Rent		·	·	-	-	-	_	-	_	-	
Rental Car - Facility Rent	·			2,203,794	1,848,494	1,028,047	1,939,711	1,500,000	(439,711)	(348,494)	
Mark (Courte & OTTIC) (AvegAught Prizazio)   39,449   29,088   28,294   14,147   5   28,294   29,284   990   990   3.5%									, , ,	, , ,	
Dolar/Thirty (Courter & Office)											
Hettr (Counter & Office) 43,129	Avis (Counter & Office) (Avis/Budget FY2020)	39,449			28,294	14,147		29,284	990	990	
Enterprise (Causter & Office)   34,294   26,092   33,832   35,902   29,046   \$ 5,092   60,125   2,033   2,033   3.5%     Varguard/Internal/Alamo (Causter & Office)   38,855   19,477   11,048   15,048   15,048   15,048   15,075   527   527   32,70     And Enterprise (Packalphictum)   12,141   13,048   15,04	Dollar/Thrifty (Counter & Office)				-	-		-	-		
Varigatificational Almonic (James a) Circle (James a) C	Hertz (Counter & Office)	43,120	33,534	37,647	62,792	31,396	\$ 62,792	64,990	2,198		3.5%
Budget (Counter & Office)   88,856   19,257	Enterprise (Counter & Office)	34,294	26,092	30,832	58,092	29,046	\$ 58,092	60,125	2,033	2,033	3.5%
Budget (Counter & Office)   88,856   19,257	Vanguard/National/Alamo (Counter & Office)	44,201	33,630	27,260	-	-	\$ -	-	-	-	0.0%
Mary			·		-	-	\$ -	-	_	_	0.0%
Doller/Thm/five/Seady/Return   1,1/756   4,950   2,136   26,136   13,088   22,138   27,051   915   915   3.5%   Enterprise (Ready/Return)   11,1893   18,032   23,430   47,520   23,760   47,520   49,183   1,663   1,663   3.5%   Naguer/Helberos/Halmo Ready/Return)   77,918   6,072	= :	·		15.048	15.048	7 524	\$ 15.048	15.575	527	527	
Hestr (Ready/Return)		,,,,,,			,						
Enterprise (Readay/Return) 11,936		12 141	·		26 136	-		27.051	015	015	
Manguard/Mathanon/Mathanon (keady/Return)   17,364   27,911   24,090	· · · · · · · · · · · · · · · · · · ·							•			
Budget (Readry/Return)		·			47,320	23,700	, , , ,	49,103	1,003	•	
Aws (Service Facility) (Aws/Fludget Pri2020) 35,000 32,070 37,406 43,072 21,536 \$ 43,072 44,580 1,508 1,508 3.5% Oblas/Trifity (Service Facility) 59,924 53,982 69,991 99,526 49,763 \$ 99,526 103,009 3,483 3,483 3.5% Bidget (Service Facility) 57,547 50,322 59,089 97,853 48,926 \$ 99,526 103,009 3,483 3,483 3.5% Bidget (Service Facility) 57,547 50,322 59,089 97,853 48,926 \$ 99,526 103,009 3,483 3,483 3.5% Bidget (Service Facility) 84,916 74,726 52,772 8, 5 0.0% Aws CAM fee (Aws/Dollar Pri2020) 89,344 15,775 8,823 5,528 2,764 \$ 5,528 6,289 761 761 13.8% Aws CAM fee (Aws/Dollar Pri2020) 99,344 15,775 8,823 5,528 2,764 \$ 5,528 6,289 761 761 13.8% Bidget CAM fee 11,762 23,894 13,569 12,772 5,386 \$ 12,772 14,533 1,761 1,761 13.8% Bidget CAM fee 11,4006 22,740 17,599 12,578 6,279 \$ 12,578 14,291 1,733 1,731 1,733 13.8% Bidget CAM fee 21,151 40,275 11.881 5 \$ 0.0% Wawsd rent CAM fee Aws		·			-	-		-	-	-	
Dollar/Thirty (Service Facility)		·	·		-	-		<del>.</del>		-	
Hortz (Service Facility)	Avis (Service Facility) (Avis/Budget FY2020)	35,600			43,072	21,536	\$ 43,072	44,580	1,508	1,508	
Enterprise (Service Facility)   57,547   50,322   59,089   97,853   48,926   5 9,852   101,278   3,426   3,425   3,596   8,0865   8,0865   8,0865   8,0865   9,761   13,586   14,0976   13,586   14,0976   1	Dollar/Thrifty (Service Facility)				-	-	\$ -	-	-	-	
Budget (Service Facility)	Hertz (Service Facility)	59,924	53,982	69,991	99,526	49,763	\$ 99,526	103,009	3,483	3,483	3.5%
Budget (Service Facility)	Enterprise (Service Facility)	57,547	50,322	59,089	97,853	48,926	\$ 97,852	101,278	3,426	3,425	3.5%
Vanguard/National/Alamo (Service Facility)	Budget (Service Facility)	26,590	16,943	-	-	-	\$ -	-	-	-	0.0%
Axis CAM Fee (Aws/Dollar Pr/2020) 9,344 15,775 8,823 5,528 2,764 \$ 5,528 6,289 7.61 7.61 13.8% Dollar/Prifty 2,049 7,543 \$ - \$ \$ 10.0% Prifty 1,762 23,894 13,569 12,772 6,386 \$ 12,772 14,533 1,761 1,761 13.8% Hertz CAM fee 14,006 22,740 17,939 12,558 6,279 \$ 12,558 14,291 1,733 1,733 13.8% Varguard/National/Nation CAM fee 14,006 22,740 17,939 12,558 6,279 \$ 12,558 14,291 1,733 1,733 13.8% Varguard/National/Nation CAM fee 7,180 6,480 1-81 - \$ - \$ 0.0% Waved rent 1,7180 1,7180 1,885		84,916		52,772	-	-	\$ -	-	-	-	0.0%
Dollar/Therity		·			5.528	2.764	\$ 5.528	6.289	761	761	
Hertz CAM Fee		5/5			-	_,,	\$ -	-	-		
Enterprise CM/ fee	•	17 762			12 772	6 386	¢ 12 772	14 533	1 761		
Vanguard/National/Namo CAM fee   21,151   40,275   11,881   -   -     -     -     -     -     -     -     -       -		•	·			•		•			
Budget CAM fee   7,180   6,480   -   -   -   5,200   5   5,2005   -   5,2005   -   5,005	•	·			12,556	0,279		14,291	1,733	1,/33	
Name				11,001	-	-		-	-	-	
Common Area Maintenance (Service Facility)   Subtotal Facility Rent   S91,174   S85,213   S36,650   S46,691   202,590   494,685   605,187   110,502   58,496   10.7%	<del>-</del>	7,180	6,480	-	-	(=2.00=)	т	-	-	-	
Subtotal Facility Rent   S91,174   S85,213   S36,650   S46,691   202,590   494,685   605,187   110,502   S8,496   10.7%     Total Rental Car   2,580,532   2,989,604   2,740,444   2,395,185   1,230,637   2,434,396   2,105,187   (329,210)   (289,998)   -12.1%     Commercial Ground Transportation   Employee Parking   S1,719   S2,305   32,770   35,000   2,900   15,000   10,000   (5,000)   (25,000)   -71.4%     Ground Transportation Fees   65,610   238,197   182,774   174,571   37,065   69,934   100,000   30,066   (74,571)   42.7%     Total Commercial Ground Transportation   117,329   290,503   215,544   209,571   39,965   84,934   110,000   25,066   (99,571)   -47.5%     Landing Fees   Delta Air Lines   248,192   270,647   223,590   177,588   100,545   189,708   237,926   48,218   60,338   34.0%     SkyWest / United   154,332   139,878   113,090   93,023   45,207   85,296   140,716   55,419   47,693   51.3%     Allegiant   305,757   463,895   461,796   355,176   178,768   337,298   536,315   199,017   181,139   51.0%     American   220,531   286,956   284,406   219,871   121,824   229,857   303,332   73,476   83,461   38.0%     Spirit   2,1300   59,455   -						(52,005)					
Commercial Ground Transportation   Employee Parking   S1,719   S2,305   S2,770   S35,000   S,900   S,900   S,000   S	The state of the s					-					
Commercial Ground Transportation   Employee Parking   51,719   52,305   32,770   35,000   2,900   15,000   10,000   (5,000)   (25,000)   -71.4%   Ground Transportation Fees   65,610   238,197   182,774   174,571   37,065   69,934   100,000   30,066   (74,571)   -42.7%   174,575   174											
Employee Parking Ground Transportation Fees   51,719   52,305   32,770   35,000   2,900   15,000   10,000   (5,000)   (25,000)   -71.4%   60,610   65,610   238,197   182,774   174,571   37,065   69,934   100,000   30,066   (74,571)   -42.7%   7.5%   7.	Total Rental Car	2,580,532	2,989,604	2,740,444	2,395,185	1,230,637	2,434,396	2,105,187	(329,210)	(289,998)	-12.1%
Ground Transportation Fees   65,610   238,197   182,774   174,571   37,065 \$ 69,934   100,000   30,066   (74,571)   -42.7%	Commercial Ground Transportation										
Ground Transportation Fees   65,610   238,197   182,774   174,571   37,065 \$ 69,934   100,000   30,066   (74,571)   -42.7%	Employee Parking	51,719	52,305	32,770	35,000	2,900	\$ 15,000	10,000	(5,000)	(25,000)	-71.4%
Total Commercial Ground Transportation   117,329   290,503   215,544   209,571   39,965   84,934   110,000   25,066   (99,571)   -47.5%	Ground Transportation Fees	65,610	238,197	182,774	174,571	37,065	\$ 69,934	100,000			-42.7%
Delta Air Lines         248,192         270,647         223,590         177,588         100,545         \$ 189,708         237,926         48,218         60,338         34.0%           SkyWest / United         154,332         139,878         113,090         93,023         45,207         \$ 85,296         140,716         55,419         47,693         51.3%           Allegiant         305,757         463,895         461,796         355,176         178,768         \$ 337,298         536,315         199,017         181,139         51.0%           American         220,531         286,956         284,406         219,871         121,824         \$ 229,857         303,332         73,476         83,461         38.0%           Spirit         (89)         1,549         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         0.0%           Elite         (89)         1,549         -         243         \$ 243         -         (243)         -         0.0%           Charter Fees / General         166         -         -         -         -         -         -         -         -	·										
Delta Air Lines         248,192         270,647         223,590         177,588         100,545         \$ 189,708         237,926         48,218         60,338         34.0%           SkyWest / United         154,332         139,878         113,090         93,023         45,207         \$ 85,296         140,716         55,419         47,693         51.3%           Allegiant         305,757         463,895         461,796         355,176         178,768         \$ 337,298         536,315         199,017         181,139         51.0%           American         220,531         286,956         284,406         219,871         121,824         \$ 229,857         303,332         73,476         83,461         38.0%           Spirit         (89)         1,549         -         -         -         -         -         -         -         -         -         0.0%           Elite         (89)         1,549         -         243         \$ 243         -         (243)         -         0.0%           Charter Fees / General         166         -         -         -         -         -         -         -         -         -         -         0.0%           Alrighe Landing Fees Waived <td>Landing Fees</td> <td></td>	Landing Fees										
SkyWest / United         154,332         139,878         113,090         93,023         45,207         \$ 85,296         140,716         55,419         47,693         51.3%           Allegiant         305,757         463,895         461,796         355,176         178,768         \$ 337,298         536,315         199,017         181,139         51.0%           American         220,531         286,956         284,406         219,871         121,824         \$ 229,857         303,332         73,476         83,461         38.0%           Spirit         21,300         59,455         -         -         \$         -	_	248 192	270 647	223 590	177,588	100 545	\$ 189 708	237,926	48 218	60 338	34 0%
Allegiant       305,757       463,895       461,796       355,176       178,768       \$ 337,298       536,315       199,017       181,139       51.0%         American       220,531       286,956       284,406       219,871       121,824       \$ 229,857       303,332       73,476       83,461       38.0%         Spirit       21,300       59,455       -       -       \$       -       -       -       -       -       -       0.0%         Elite       (89)       1,549       -       243       \$ 243       -       (243)       -       0.0%         Charter Fees / General       166       -       -       -       -       -       -       -       -       0.0%         Airline Landing Fees Waived       (7,574)       (22,976)       (11,812)       -       -       -       -       -       -       -       -       -       -       0.0%         Non-Signatory Premium (to Signatory Carrier)       -			·					,			
American         220,531         286,956         284,406         219,871         121,824         \$ 229,857         303,332         73,476         83,461         38.0%           Spirit         21,300         59,455         -         -         \$         -         -         -         -         0.0%           Elite         (89)         1,549         -         243         \$ 243         -         (243)         -         0.0%           Total Scheduled Carriers         5,957         -         -         -         -         -         -         -         0.0%           Charter Fees / General         166         -         -         -         -         -         -         -         -         -         0.0%           Airline Landing Fees Waived         (7,574)         (22,976)         (11,812)         -								•			
Spirit         21,300         59,455         -         -         \$         -         -         -         0.0%           Elite         (89)         1,549         -         243         \$         243         -         (243)         -         0.0%           Total Scheduled Carriers         5,957         -         -         -         -         -         -         -         -         0.0%           Charter Fees / General         166         -         -         -         -         -         -         -         -         0.0%           Airline Landing Fees Waived         (7,574)         (22,976)         (11,812)         -         -         -         -         -         -         -         -         -         0.0%           Non-Signatory Premium (to Signatory Carrier)         -											
Elite         (89)         1,549         -         243         \$         243         -         (243)         -         0.0%           Total Scheduled Carriers         5,957         -         -         -         -         -         -         -         0.0%           Charter Fees / General         166         -         -         -         -         -         -         -         0.0%           Airline Landing Fees Waived         (7,574)         (22,976)         (11,812)         -         -         \$         -         -         -         0.0%           Non-Signatory Premium (to Signatory Carrier)         -         -         -         -         -         -         0.0%		220,531			219,8/1	121,824		303,332	/3,4/6		
Total Scheduled Carriers         5,957         -         -         -         -         -         0.0%           Charter Fees / General         166         -         -         -         -         -         -         0.0%           Airline Landing Fees Waived         (7,574)         (22,976)         (11,812)         -         -         \$         -         -         -         -         0.0%           Non-Signatory Premium (to Signatory Carrier)         -         -         -         -         -         -         -         0.0%	·				-	-	•	-	- (2:-)		
Charter Fees / General     166     -     -     -     -     -     -     0.0%       Airline Landing Fees Waived     (7,574)     (22,976)     (11,812)     -     -     \$     -     -     -     -     -     0.0%       Non-Signatory Premium (to Signatory Carrier)     -     -     -     -     -     -     -     -     -     0.0%			(89)	1,549	-	243	\$ 243	-	(243)	-	
Airline Landing Fees Waived       (7,574)       (22,976)       (11,812)       -       -       +       -       -       -       -       0.0%         Non-Signatory Premium (to Signatory Carrier)       -       -       -       -       -       -       -       -       0.0%					-	-	-	-	-	-	
Non-Signatory Premium (to Signatory Carrier) 0.0%	•				-	-	-	-	-	-	
	Airline Landing Fees Waived	(7,574)	(22,976)	(11,812)	-	-	\$ -	-	-	-	0.0%
Total Landing Fees 927,361 1,159,611 1,132,074 845,658 446,587 842,401 1,218,289 375,887 372,631 44.1%	Non-Signatory Premium (to Signatory Carrier)				-	-	<u> </u>	-	-	-	
	Total Landing Fees	927,361	1,159,611	1,132,074	845,658	446,587	842,401	1,218,289	375,887	372,631	44.1%

### GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2021-2022

Historical, Actual Revenue					FY 2020-2021		Proposed	Difference	Difference	% Change
	11156	rical, Actual Rev	uc	Fiscal Year	12/31/20	5	Budget	Est FY20-21	Bud FY20-21	Bud FY20-21
	Fiscal Year	Fiscal Year	Fiscal Year	2020-2021	FYTD Actual	Projection for	Fiscal Year	To Budget	To Budget	To Budget
Revenue Sources	2017-2018	2018-2019	2019-2020	Budget	Revenue	Full Fiscal Year	2021-2022	FY21-22	FY21-22	FY21-22
FD0.										
FBOs		36.050	22.726	25.000	4.4.470	. 27.247	25.000	(2.247)		0.00/
Percentage Fee	6,166	36,050	32,726	25,000		\$ 27,317	25,000	(2,317)	-	0.0%
T-Hangar	85,548	87,430	89,324	90,566	45,283	\$ 90,566	90,566	0	-	0.0%
Bulk Hangar #1	119,989	122,629	125,285	127,027	63,513	\$ 127,027	127,027	(0)		0.0%
Bulk Hangar #2	226,224	231,201	236,209	239,493	119,747	\$ 239,493	239,493	(0)	0	0.0%
Land Rent	477,094	486,540	490,090	497,660	241,515	\$ 497,660	518,142	20,482	20,482	4.1%
Apron Rent			1,163	-	1,744	\$ 3,488	3,488	-	3,488	0.0%
Option Parcel Fee	2,904			-	-	\$ -	-	-	-	0.0%
Waived rent					(80,378)	\$ (80,378)	-	-	-	0.0%
Fuel Flowage Fee	82,239	97,568	66,600	58,252	47,400	\$ 90,000	90,000	-	31,748	54.5%
Subtotal FBOs	1,000,164	1,061,418	1,041,397	1,037,998	453,302	995,173	1,093,716	18,165	55,718	5.4%
Belle Aircraft Maintenance										
Percentage Fee	14,861	11,271	10,713	7,000	2,631	\$ 4,964	5,000	36	(2,000)	-28.6%
Total FBOs/SASOs	1,015,025	1,072,688	1,052,110	1,044,998	455,933	1,000,137	1,098,716	18,201	53,718	5.1%
10ta 1 b05/3A303	1,013,023	1,072,000	1,032,110	1,044,990	433,933	1,000,137	1,050,710	10,201	33,710	5.1 /0
Building Leases										
Rental Houses	22,250	16,806	21,133	23,928	12,026	\$ 24,115	24,177	62	249	1.0%
Airport Support Bldg	27,621	13,403	42,599	42,288	21,145	\$ 42,289	-	(42,289)	(42,288)	100.0%
SmarTrac	19,978			-	-	\$ -	-	· - ·	-	0.0%
Lacy Griffin Building (WNC Aviation)	· -	20,522	20,906	20,937	10,468	\$ 20,937	20,937	0	-	0.0%
Allegiant - Apron		·	•	•	· -	\$ 992	3,968	2,976	3,968	0.0%
Allegiant - Hangar/Bldg							105,070	105,070	105,070	0.0%
Allegiant - Hangar Land Area						\$ 94	376	282	376	0.0%
Allegiant - Parking (Landside)						\$ 2,617	10,468	7,851	10,468	0.0%
Cargo Building (Allegiant)		34,180	32,136	32,184	16,092	\$ 32,136	-	(32,136)	(32,184)	-100.0%
Cargo Building (US Airways)	30,662	,	,	-	-	\$ -	-	-	-	0.0%
Total Building Leases	100,511	84,911	116,774	119,337	59,731	123,180	164,996	41,816	45,659	38.3%
Land Leases										
Pasture Rent & Misc Land Leases	700	600	2,033	600	20,367	\$ 22,000	600	(21,400)	-	0.0%
NCSU		100	100	100	-	\$ -	100	100	-	0.0%
Lamar (Billboard)	3,500	3,500	3,500	3,500	217	\$ 7,210	7,318	108	3,818	109.1%
US Forest Service - Tanker	11,353	11,662	12,828	11,896	6,018	\$ 12,034	12,062	28	166	1.4%
Waddell/Triangle Stop	32,779	35,784	36,057	36,057	18,028	\$ 36,056	36,057	1	-	0.0%
Waddell - Fuel Fee			18,913	20,632	11,192	\$ 22,559	26,000	3,441	5,368	26.0%
Golf Center	11,651	3,942	9,966	-	-	\$ -	-	-	-	0.0%
Total Land Leases	59,983	55,588	83,397	72,785	55,822	99,859	82,137	(17,722)	9,352	12.8%
Other Leases/Fees										
LEO Services (TSA)	116,800	107,200	116,800	116,800	58,880	116,800	116,800	_	_	0.0%
Security Fee (Airlines)	359,757	427,028	382,458	323,822	118,640	\$ 223,849	535,500	311,651	211,678	65.4%
Security Fee (Rental Car)	74,081	77,965	96,612	114,867	57,434	\$ 108,366	106,967	(1,399)	(7,900)	-6.9%
Security Fee (ID Media)	37,901	47,670	49,465	40,000	20,089	\$ 37,904	37,000	(904)	(3,000)	-7.5%
	46,940	55,992	67,033	60,000	30,827	\$ 58,164	65,000	6,836	5,000	8.3%
Telecommunication Fees (Voice/Data) Sale of Assets	+0,3+0 -	61,045	-	-	30,027	\$ -	-	-	5,000	0.0%
Misc Misc	70,804	(21,602)	63,515	2,000	12,074	\$ 22,782	2,000	(20,782)	-	0.0%
Tenant Services/Assessment Fees	22,134	6,224	-	2,000	12,0/7	Ψ 22,702 -	<u> -</u>	(20,702)	_	0.0%
Annual Event Fees/Sponsorships (Runway 5K)		0,224		25,000	-	_	25,000	25,000		0.0%
Non-Signatory Security Fee Premium	- -	-	-	25,000	- -	-	25,000	23,000	-	0.0%
Total Other Leases	728,417	761,522	775,883	682,489	297,944	567,865	888,267	320,402	205,778	30.2%
romi Otilei Leases	720,717	701/322	113,003	UOZ,409	231,374	307,803	555,207	320,702	203,778	JU.2-70
Total Revenue	\$ 12,671,477	\$ 15,740,007	\$ 14,567,084	\$ 11,406,653	\$ 4,651,796	\$ 9,134,774	<b>\$ 11,404,636</b>	\$ 2,189,484	\$ (2,017)	0.0%
								24.0%	0.0%	

## GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2021-2022

				1						
		Historical, Act	ual Expenses	Fiscal Year	FY 2020-2021	Duoisation	Proposed	Difference	Difference	% Change Bud FY20-21
	Fiscal Year	Fiscal Year	Fiscal Year	2020-2021	12/31/20 FYTD Actual	Projection for Full	Budget Fiscal Year	Est FY20-21 To Budget	Bud FY20-21 To Budget	To Budget
Expenses	2017-2018	2018-2019	2019-2020	Budget	Expenses	Fiscal Year	2021-2022	FY21-22	FY21-22	FY21-22
PERSONNEL SERVICES										
Regular Salaries	\$ 3,096,606	\$ 3,226,569	\$ 3,818,557	\$ 4,227,927	\$ 1,879,983	\$ 3,879,317	\$ 4,274,983	\$ 395,666		1.1%
Overtime	103,471	122,240	55,599	116,650	32,045	\$ 115,900	115,900	\$ -	(750)	-0.6%
Salary Adjustment/Bonus Pool	-				-	\$ -	105,200	105,200	105,200	
Internship		4,356	-	3,000	6.024	\$ 3,000	-	(3,000)		-100.0%
LEO Special Separation Allowance	40.005	F2 00F	24,122	14,707	6,831	\$ 26,955	39,418	12,463	24,711	168.0%
Longevity Unemployment Claims	48,885	52,095	54,427 426	61,762 14,000	28,790 2,805	\$ 62,162 \$ 14,000	60,372 14,000	(1,790)	(1,390)	-2.3%
Holiday Pay		13,400	14,700	17,434	15,566	\$ 15,594	16,894	1,300	(540)	-3.1%
Auto Allowance		30,900	33,400	37,800	16,800	\$ 33,600	33,600	-	(4,200)	-11.1%
Rewards Program		50,500	33,100	500	10,000	\$ -	4,000	4,000	3,500	700.0%
Gym Membership Reimbursements		626	2,138	14,400	320	\$ 14,400		(115,900)		-100.0%
Service Awards		1,307	1,215	1,625	775	\$ 1,625	1,625	-	-	
Retiree Health	-		60,058	38,272	17,396	\$ 38,272	31,661	(6,611)		-17.3%
Benefits	1,287,363	1,641,211	1,887,969	2,325,415	802,567	\$ 1,765,596	2,334,887	569,291	9,472	0.4%
Total Personnel Services	4,536,325	5,092,705	5,952,611	6,873,492	2,803,878	5,970,421	7,032,540	960,619	159,048	2.3%
OPERATING EXPENSES										
Professional Services										
Professional Services - General	95,364	120,748	217,556	255,350	70,679	270,991	158,500	(112,491)	(96,850)	-37.9%
Professional Services - Legal	118,214	89,518	176,820	60,000	72,677	73,000	50,000	(23,000)		-16.7%
Artwork and Creative Production	41,502	13,259	16,523	20,000	6,919	20,000	22,000	2,000	2,000	10.0%
Surveys, Reports & Data	-	45,377	18,923	28,000	2,605	20,000	-	(20,000)	(28,000)	-100.0%
Physicals & Drug Screens	2,811	4,973	5,950	4,150	-	3,805	4,150	345	-	
Fit for Duty Physicals				6,800	Ī	6,500	6,800	300	-	
Website Maintenance	- 20 200	324	536	3,000	(47)	3,000	3,000	-	-	22.50/
Auditors	20,200	15,100	22,500	26,950	16,875	26,950	36,000	9,050	9,050	33.6%
Temporary Help  Total Professional Services	48,472 <b>326,563</b>	289,300	458,808	30,000 434,250	169,708	424,246	280,450	(143,796)	(30,000) (153,800)	-100.0% -35.4%
Total Professional Services	320,303	209,300	430,000	434,230	109,708	424,240	200,430	(143,790)	(155,600)	-33.470
Contractual Services										
Computer Technical Support	14,405	20,959	21,391	-	-	-	-	-	-	
Landscaping	9,759	9,420	9,420	9,420	4,710	9,420	-	(9,420)	(9,420)	-100.0%
Parking Management Contract	510,370	439,710	463,541	697,170	88,848	245,000	350,000	105,000	(347,170)	-49.8%
Parking Management Shuttle	318,020	-	76,714	-	-	-	-	-	-	
Other Contractual Services	196,058	271,753	380,858	557,385	247,546	508,087	497,215	(10,872)		-10.8%
Elevator Maintenance Contract	2,609	7,425	8,361	8,500	4,203	8,500	8,800	300	300	3.5%
Fire Alarm Systems Contract	19,337	13,403	15,312	14,100		14,100	14,280	180	180	1.3%
Total Contractual Services	1,070,558	762,670	975,597	1,286,575	345,307	785,107	870,295	85,188	(416,280)	-32.4%
Travel and Training										
Travel & Per Diem	160,775	161,370	96,375	90,300	4,011	45,342	86,700	41,358	(3,600)	-4.0%
Training & Education	25,010	32,983	19,583	29,220	3,370	21,745	49,850	28,105	20,630	70.6%
Total Travel and Training	185,785	194,354	115,958	119,520	7,381	67,087	136,550	69,463	17,030	14.2%
Communications and Freight										
Postage	3,702	5,600	5,021	6,000	1,500	3,500	5,000	1,500	(1,000)	-16.7%
Express Mail Delivery	951	2,008	463	1,500	133	1,133	1,000	(133)		-33.3%
Telecommunications Online Services	83,637	74,294	50,569	50,040	26,676	50,295 1,000	54,240 1,000	3,945	4,200 1,000	8.4%
Total Communications and Freight	88,290	81,902	56,053	57,540	28,309	55,928	61,240	5,312	3,700	6.4%
rotal communications and ricigne	00,230	01,502	50,055	37,340	20,505	33,320	01/240	5,512	3,700	0.470
Rentals and Leases										
Rentals & Leases	20,938	13,639	14,253	15,260	7,697	15,252	15,310	58	50	0.3%
Total Rentals and Leases	20,938	13,639	14,253	15,260	7,697	15,252	15,310	58	50	0.3%
_										
Insurance	20.000	62.200	66 722	76.600	04.043	04.042			40.400	47.50/
Property & Casualty	39,909	63,200	66,733 33,000	76,600 36,000	84,043	84,043	90,000 45,000	5,957	13,400	17.5% 25.0%
General Liability Auto Liability	28,352 16,323	28,352 17,021	19,622	21,000	35,310 22,862	35,310 22,862	27,000	9,690 4,138	9,000 6,000	28.6%
Other Insurance & Bonds	43,135	41,477	47,328	191,569	186,481	186,481	72,400	(114,081)		-62.2%
Worker's Compensation Insurance	73,524	109,877	110,826	141,000	63,982	63,982	100,000	36,018	(41,000)	-29.1%
Total Insurance	201,243	259,927	277,509	466,169	392,678	392,678	334,400	(58,278)		-28.3%
Utility Services										
Electric Service	305,524	330,578	322,953	403,617	138,338	345,700	349,317	3,617	(54,300)	-13.5%
Gas Service	35,001	39,089	31,568	51,000	7,681	36,000	40,000	4,000	(11,000)	-21.6%
Water/Sewer Service Total Utility Services	71,821	83,167	52,708	90,500	9,306	85,100	90,250 479,567	5,150	(250)	-0.3% 13.0%
rotal Utility Services	412,346	452,834	407,229	545,117	155,325	466,800	4/9,50/	12,767	(65,550)	-12.0%
Repairs and Maintenance										
Other Repairs & Maintenance	21,735	27,401	17,865	18,200	7,492	17,600	22,800	5,200	4,600	25.3%
Terminal, Buildings and Grounds	195,816	164,609	155,947	216,427	59,171	110,000	150,000	40,000	(66,427)	-30.7%
Permits, Licenses and Fees			850	1,000	660	1,000	1,000	-	- '	
Vehicles and Heavy Equipment	39,617	224,239	78,501	80,000	58,369	59,000	60,000	1,000	(20,000)	-25.0%
Airport and Airfield Equipment	6,836	55,954	8,753	15,000	4,129	9,500	10,000	500	(5,000)	-33.3%
Total Repairs and Maintenance	264,004	472,203	261,916	330,627	129,821	197,100	243,800	46,700	(86,827)	-26.3%

# GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2021-2022

Expenses Printing & Binding Printing & Binding Banners Tata Distriction & Binding	Fiscal Year 2017-2018	Historical, Act		Fiscal Year	FY 2020-2021 12/31/20	Projection	Proposed Budget	Difference Est FY20-21	Difference Bud FY20-21	% Change Bud FY20-21
Printing & Binding Printing & Binding Banners		Fiscal Year								
Printing & Binding Printing & Binding Banners			Fiscal Year	2020-2021	FYTD Actual	for Full	Fiscal Year	To Budget	To Budget	To Budget
Printing & Binding Banners		2018-2019	2019-2020	Budget	Expenses	Fiscal Year	2021-2022	FY21-22	FY21-22	FY21-22
Banners										
	7,651	9,894	13,826	12,830	865	11,280	9,980	(1,300)	(2,850)	-22.2%
Total Printing & Binding	702 <b>8,353</b>	9,894	13,826	12,830	865	11,280	9,980	(1,300)	(2,850)	-22.2%
Promotional Activities										
Radio	36,145	67,660	7,200	11,000	11,760	12.100	10,000	(2,100)	(1,000)	-9.1%
Billboards	41,025	12,512	22,675	32,500	,	24,700	24,000	(700)	(8,500)	-26.2%
Print	11,926	15,909	12,869	6,100	-	5,800	6,100	300	-	
TV	106,929	19,600	-	-	-	-	-	-	-	
Web Advertising	39,762	59,488	59,804	120,950	5,566	70,000	95,000	25,000	(25,950)	-21.5%
Air Service Development	824	3,409	6,238	2,300	71	2,300	2,300			
Other Promotional Events/Sponsorships	3,500	8,360	6,363	1,500	5,040	5,040	6,500	1,460	5,000	333.3%
Community Events/Exhibits/Sponsorships	42,781	82,892	33,913	67,700	1,314	27,000	66,200	39,200	(1,500)	-2.2%
Employee/Tenant Events	31,620 5.037	31,587 6.445	16,525 3,264	26,225 4,500	8,060 546	20,735 1.616	23,725 3,500	2,990 1,884	(2,500) (1,000)	-9.5% -22.2%
Wellness Total Promotional Activities	319,549	307,862	168,851	272,775	32,357	169,291	237,325	68,034	(35,450)	-13.0%
Total Fromotonial Activities	313,343	307,002	100,031	272,773	32,337	105,251	237,323	00,034	(33,430)	-13.0 %
Other Current Charges and Obligations										
Legal Notices & Advertising	7,287	5,412	845	7,000	-	2,500	4,750	2,250	(2,250)	-32.1%
Credit Card & Bank Fees	91,141	51,093	44,052	55,600	17,917	42,000	45,300	3,300	(10,300)	-18.5%
Recruiting Expense							2,100	2,100	2,100	100.0%
Other Current Charges & Obligations	8,570	2,483	8,056	4,000	390	2,000	3,500	1,500	(500)	-12.5%
In Terminal Advertising	7,636	1,538	6,450	1,500	-	1,500	1,500	-	-	
Total Other Current Charges and Obligations	114,634	60,527	59,403	68,100	18,307	48,000	57,150	9,150	(10,950)	-16.1%
Operating Supplies										
Office Supplies	6,687	6,959	6,874	7,500	2,292	5,292	7,000	1,708	(500)	-6.7%
Vehicle Fuel	50,686 3,034	26,230 2,480	36,462 1,063	35,000 3,000	17,043 634	35,000 2,500	40,000 3,000	5,000	5,000	14.3%
Shop Supplies Other Operating Supplies	71,037	101,105	75,142	94,300	23,170	73,371	87,100	500 13,729	(7,200)	-7.6%
Art Program Supplies	1,014	731	1,152	1,000	90	1,000	1,000	13,723	(7,200)	-7.0 /0
Promotional Supplies	14,226	18,105	12,238	12,000	1,365	9,000	10,000	1,000	(2,000)	-16.7%
Holiday Decorations	4,116	2.031	1,575	1,980	302	1,980	1,000	(980)	(980)	-49.5%
Chemicals and Safety	6,562	52,698	984	76,600	4,697	27,000	48,000	21,000	(28,600)	-37.3%
Small Tools and Equipment	20,662	23,765	6,384	10,500	5,532	9,503	8,000	(1,503)	(2,500)	-23.8%
Custodial Supplies	8,544	33,929	46,347	27,300	5,145	27,300	27,000	(300)	(300)	-1.1%
Custodial Consumables	40,608	43,451	64,401	55,500	15,641	50,000	52,500	2,500	(3,000)	-5.4%
Operating Furniture, Fixtures, Equipment and Software	93,362	99,588	65,018	55,173	6,164	50,725	54,200	3,475	(973)	-1.8%
Uniforms	13,221	23,550	13,225	21,400	9,756	17,500	19,900	2,400	(1,500)	-7.0%
Firefighter Equipment  Total Operating Supplies	3,093 336,852	1,453 <b>436,074</b>	1,460 <b>332,325</b>	29,000 430,253	2,506 <b>94,337</b>	29,000 <b>339,171</b>	19,750 378,450	(9,250) 39,279	(9,250) (51,803)	-31.9% -12.0%
Books, Publications, Subscriptions & Memberships	,			,				,	,1	
Books, Publications, Subscriptions & Memberships Books, Publications, Compact Disks, Videos & Subscriptions	1,930	6,681	6,488	13,178	1,475	11,828	7,895	(3,933)	(5,283)	-40.1%
Dues & Memberships	44,143	44,067	57,549	65,050	50,780	58,123	59,565	1,442	(5,485)	-8.4%
Licenses and Certification Fees	120	120	280	1,280	-	1.120	1,320	200	40	3.1%
Total Books, Publications, Subscriptions & Mem.	46,193	50,868	64,317	79,508	52,255	71,071	68,780	(2,291)	(10,728)	-13.5%
Emergency Repair	32,184	24,015	6,272	50,000	-	50,000	50,000	-	-	
TOTAL SERVICES & MATERIALS	3,427,492	3,416,066	3,212,317	4,168,524	1,434,347	3,093,011	3,223,297	130,286	(945,227)	-22.7%
TOTAL OPERATING EXPENSES, INCLUDING										
EMERGENCY REPAIR EXPENSE	\$ 7,963,817	\$ 8,508,771	\$ 9,164,928	\$ 11,042,016	\$ 4,238,225	\$ 9,063,432	\$ 10,255,837	\$ 1,090,905 12.0%	\$ (786,179) -7.1%	-7.1%

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Administrative BASIC OPERATING BUDGET** FY 2021-2022 Department # 15 New World Description Item Summary **Account Numbers** Amount Amount **PERSONNEL SERVICES** 10.15.10.100.500000 Salaries - Admin 141,446 141,446 Internships 10.15.10.100.501000 10.15.10.100.502000 Salary Adjustment Pool 105,200 105.200 Longevity 10.15.10.100.503000 749 749 10.15.10.100.504000 **Unemployment Claims** 14,000 14.000 Holiday Pay 10.15.10.100.506000 433 433 10.15.10.100.507000 Auto Allowance 2,400 2,400 10.15.10.100.507100 Rewards Program 4,000 4,000 Gym Membership Reimbursements 10.15.10.100.507200 Service Awards 10.15.10.100.507300 1,625 1,625 10.15.10.100.507500 Candidate referral 2,000 2,000 LEO Special Separation Allowance 10.15.10.100.521000 Retiree Health 31,661 31,661 Benefits: 77,577 10.15.10.100.510000 **FICA Taxes** 13,385 LGERS retirement 10.15.10.100.511000 16,224 401k 7,110 10.15.10.100.511200 Group Insurance 10.15.10.100.520000 35,656 10.15.10.100.522000 Dental 1,435 Vision 10.15.10.100.523000 155 10.15.10.100.524000 Life Insurance 693 10.15.10.100.525000 Disability 1,287 **Tuition Reimbursement** 10.15.10.100.530000 10.15.10.100.531000 Cell Phone Allowance 1,632 381,091 **OPERATING EXPENSES** 10.15.10.100.600000 Professional Services - General 1,750 Infinisource - COBRA Administration 1,500 **ACI-NA Annual Compensation Survey** 250 10.15.10.100.604000 Physicals and Drug Screens 4,150 Physicals & Drug Screens 3,000 **DOT Physicals** 550 **Custodial Vaccinations** 600

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Administrative BASIC OPERATING BUDGET** FY 2021-2022 Department # 15 New World Description Item Summary **Account Numbers** Amount Amount 10.15.10.100.605000 Fit for Duty Physicals 6.800 Fit for Duty Physicals 6,800 10.15.10.100.620000 Travel, Per Diem, Conference Registration HR Conference Training & Education 10.15.10.100.621000 1.000 HR Training/HR Laws Update/HR Education 1,000 Postage 10.15.10.100.700000 5,000 Postage 5,000 **Express Mail Delivery** 10.15.10.100.701000 1.000 Express mail (includes IT shipments) 1,000 10.15.10.100.740000 Rentals and Leases 510 Neopost postage machine rental 510 10.15.10.100.750000 Property Insurance 90.000 Property insurance 85,000 **Equipment Floater** 5,000 General Liability 10.15.10.100.751000 45,000 General liability insurance 45,000 10.15.10.100.751500 **Auto Liability** 27,000 Auto liability insurance 27,000 10.15.10.100.752000 Other Insurance and Bonds 72,400 Public officials insurance 27,000 21,000 Police professional liability insurance Inland marine 7,100 Crime insurance 800 Cyber liability 4,500 12,000 Commercial line fees Worker's Compensation Insurance 10.15.10.100.752500 100,000 Workers' compensation insurance 100,000 Printing & Binding 10.15.10.100.630000 200 Printing and Binding 200 Community Events/Exhibits/Sponsorships 10.15.10.100.646000 500 United Way campaign 500 Employee/Tenant Appreciation 10.15.10.100.647000 11,125 Employee flowers (funeral/hospital) 500 Employee holiday gift cards (75 @75) 5,625 Employee events (holiday lunches, picnic, etc.) 4,000 **Employee Retirement** 1,000 10.15.10.100.648000 Wellness 3,500 Wellness 2,000 Fit bit replacements 1,500

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Administrative BASIC OPERATING BUDGET** FY 2021-2022 Department # 15 Description New World Item Summary **Account Numbers** Amount Amount 10.15.10.100.650000 Legal Notices & Placements 750 Employment advertising/legal notices 750 10.15.10.100.654000 Recruiting Expenses 2,100 Recruiting events and expenses Applicant travel 2,100 10.15.10.100.667000 Office Supplies 7,000 Office supplies 7,000 10.15.10.100.661500 Operating Supplies 2,000 Administrative supplies 2,000 Operating Furniture, Fixtures, Equipment and Software 10.15.10.100.665500 Greater than \$100 & up to \$5,000 HR furniture & equipment 10.15.10.100.670000 Dues & Memberships 1.560 **SHRM** 225 **WNCHR** 195 WCI 1,140 10.15.10.100.671000 Books, Publications, Compact Disks, Videos & Subscriptions **HR Books/Publications TOTAL OPERATING EXPENSES** 383,345 764,436 **SECTION TOTAL**

Administrative
Fiscal Year 2021/2022
Variance Analysis

			FY2021 Budget		FY2021 Estimated Actual				ı	FY2020 Actual			
Acct	Description	FY 2022	FY 2021	Increase/	Decrease	FY 2021	FY 2021	Increase	/Decrease	FY 2020	Increase	/Decrease	FY 2019
#	-	Budget	Budget	Amount	Percent	<b>Actual 6 Months</b>	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	141,446	141,701	(255)	-0.18%	68,722	137,444	4,002	2.91%	228,740	(87,294)	-38.16%	95,801
501000	Internship	0	3,000	(3,000)	-100.00%	0	3,000	(3,000)	-100.00%	0	0	100%	4,356
502000	Salary Adjustment Pool	105,200	0	105,200	100%	0	0	105,200	100%	0	105,200	100%	0
503000	Longevity	749	749	0	0.00%	0	749	, 0	0.00%	3,753	(3,004)	-80.04%	2,663
504000	Unemployment Claims	14,000	14,000	0	0.00%	2,805	14,000	0	0.00%	426	13,574	3185.85%	. 0
506000	Holiday Pay	433	433	0	0.00%	433	433	0	0.00%	650	(217)	-33.35%	433
507000	Auto Allowance	2,400	3,000	(600)	-20.00%	1,200	2,400	0	0.00%	2,200	200	9.09%	1,600
507100	Rewards Program	4,000	0	4,000	100%	0	0	4,000	100%	0	4,000	100%	0
507200	Gym Membership Reimbursements	0	14,400	(14,400)	-100.00%	320	14,400	(14,400)	-100.00%	2,139	(2,139)		626
507300	Service Awards	1,625	1,625	0	0.00%	775	1,625	0	0.00%	1,215	410	33.74%	1,307
507500	Candidate referral	2,000	0	2,000	100%	100	100	1,900	1900.00%	0	2,000	100%	0
307300	LEO Special Separation Allowance	0	0	2,000	100%	0	0	0	100%	0	0	100%	0
521000	Retiree Health	31,661	38,272	(6,611)	-17.27%	17,396	38,272	(6,611)	-17.27%	60,058	(28,397)	-47.28%	98,597
	FICA Taxes	13,385	13,385	(0,011)	0.00%	5,237	10,559	2,826	26.76%	17,286	(3,901)	-22.57%	7,825
511000	LGERS retirement	16,224	14,518	1,706	11.75%	7,016	14,033	2,191	15.61%	20,120	(3,896)	-19.37%	7,326
511200	401k	7,110	7,110	1,700	0.00%	3,436	6,872	2,131	3.46%	11,652	(4,542)	-38.98%	4,968
520000	Medical & ACA Reinsurance Fees	35,656	26,599	9,057	34.05%	13,736	29,152	6,504	22.31%	35,838	(182)		19,855
	Dental	1,435	1,096	339	30.93%	598	1,258	177	14.07%	1,433	2		1,070
523000	Vision Insurance	1,433	1,096	339	1.97%	69	1,236	15	10.71%	1,433	(5)	-3.06%	146
524000	Life Insurance	693	693	0	0.00%	368	699		-0.86%	822	(129)	-15.74%	466
								(6)					
525000	Disability	1,287	1,287	0	0.00%	784	1,401	(114)	-8.14%	1,340	(53)	-3.93%	966
530000	Tuition Reimbursement	0	0	0	100%	0	0	0	100%	2,496	(2,496)	-100.00%	5,000
531000	Cell Phone Allowance	1,632	1,632	0	0.00%	732	1,632	0	0.00%	2,771	(1,139)	-41.10%	1,098
	Total Benefits	77,577	66,472	11,105	16.71%	31,976	65,746	11,831	18.00%	93,918	(16,341)	-17.40%	48,720
	Total Personal Services	381,091	283,652	97,439	34.35%	123,728	278,169	102,922	37.00%	393,098	(8,372)	-2.13%	254,103
	Professional Services - General	1,750	1,750	0	0.00%	150	1,650	100	6.06%	2,229	(479)	-21.50%	1,430
	Physicals and Drug Screens	4,150	4,150	0	0.00%	2,605	3,805	345	9.07%	5,950	(1,800)	-30.25%	4,973
	Fit for Duty Physicals	6,800	6,800	0	0.00%	0	6,500	300	4.62%	0	6,800	100%	0
616000	Other Contractual Services	0	0			0	0			0			415
620000	Travel, Per Diem, Conference Registration	0	2,100	(2,100)		453	953	(953)	-100.00%	1,143	(1,143)	-100.00%	2,232
621000	Training & Education	1,000	1,500	(500)	-33.33%	0	500	500	100.00%	119	881	740.34%	9,199
	Postage	5,000	6,000	(1,000)		1,500	3,500	1,500	42.86%	5,021	(21)		5,600
	Express Mail Delivery	1,000	1,500	(500)	-33.33%	133	1,133	(133)	-11.70%	463	537	115.81%	2,008
	Rentals and Leases	510	510	0	0.00%	202	502	8	1.56%	475	35	7.29%	442
750000	Property and Casualty Insurance	90,000	76,600	13,400	17.49%	84,043	84,043	5,957	7.09%	66,733	23,267	34.87%	63,200
751000	General Liability	45,000	36,000	9,000	25.00%	35,310	35,310	9,690	27.44%	33,000	12,000	36.36%	28,352
751500	Auto Liability	27,000	21,000	6,000	28.57%	22,862	22,862	4,138	18.10%	19,622	7,378	37.60%	17,021
752000	Other Insurance & Bonds	72,400	191,569	(119,169)	-62.21%	186,481	186,481	(114,081)	-61.18%	47,328	25,072	52.98%	41,477
752500	Worker's Compensation Insurance	100,000	141,000	(41,000)	-29.08%	63,982	63,982	36,018	56.29%	110,826	(10,826)	-9.77%	109,877
	Printing & Binding	200	300	(100)	-33.33%	. 0	0	200	100%	191	9	4.84%	687
646000	Other Community Events/Exhibits/Sponsorship	500	500	) O	0.00%	50	300	200	66.67%	479	21	4.43%	335
	Employee/Tenant Appreciation	11,125	11,625	(500)	-4.30%	7,935	9,935	1,190	11.98%	11,018	107	0.97%	20,857
648000	Wellness	3,500	4,500	(1,000)	-22.22%	546	1,616	1,884	116.56%	3,264	236	7.24%	6,445
	Legal Notices & Advertising	750	3,000	(2,250)	-75.00%	0	0	750	100%	845	(95)	-11.24%	5,412
	Recruiting Expenses	2,100	0	2,100	100%	0	0	2,100	100%	0	2,100	100%	0
	Office Supplies	7,000	7,500	(500)	-6.67%	2,292	5,292	1,708	32.28%	6,596	404	6.13%	6,876
	Operating Supplies	2,000	3,000	(1,000)	-33.33%	338	838	1,162	138.73%	3,232	(1,232)	-38.12%	4,124
	Operating Supplies Operating Furniture, Fixtures and Equipment	2,000	0	(1,000)	100%	0	0.00	1,102	100%	3,693	(3,693)	-100.00%	9,612
	Dues & Memberships	1,560	1,795	(235)		195	1,395	165	11.83%	3,693	1,189	320.49%	1,740
	Books & Publications	1,300	1,793	(233)	100%	0	0	0	100%	29	(29)	-100.00%	0
	Operating Supplies (Safety)	0	0	0	100%	0	0	0	100%	408	(408)	-100.00%	0
670000	Dues & Memberships (Safety)	0	0	0		0	0	0	100%	937	(937)	-100.00%	0
0/0000		383,345	<b>522,699</b>	(139,354)		409.075	430,595	(47,250)	-10.97%	323,972	<b>60,718</b>	18.74%	342,314
	Total Services & Mat'ls.	764,436				532,803						7.30%	
	Department Total	704,436	806,351	(41,915)	-5.20%	552,803	708,764	55,672	7.85%	717,070	52,346	7.30%	596,417

Comments:

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Executive BASIC OPERATING BUDGET** FY 2021-2022 Department # 30 **New World** Description Item Summary **Account Numbers** Amount Amount PERSONNEL SERVICES 10.30.10.100.500000 **Salaries** 473,400 473,400 10.30.10.100.503000 Longevity 12,792 12.792 10.30.10.100.506000 Holiday Pay 650 650 10.30.10.100.507000 Auto Allowance 12,600 12.600 Benefits: 196.224 10.30.10.100.507400 Allocated Benefits 1,000 10.30.10.100.510000 FICA Taxes 38,924 10.30.10.100.511000 LGERS retirement 55,475 457 Retirement 10.30.10.100.511100 8,472 10.30.10.100.511200 401k 24,310 10.30.10.100.520000 Medical 56,064 10.30.10.100.522000 Dental 3,128 10.30.10.100.523000 Vision 310 10.30.10.100.524000 Life Insurance 1,614 10.30.10.100.525000 Disability 3,663 Cell Phone Allowance 10.30.10.100.531000 3,264 695,666 OPERATING EXPENSES 10.30.10.100.600000 Professional Services - General 20,000 **Various** 20,000 10.30.10.100.601000 Professional Services - Legal 50.000 Paltra, Straus, Robinson & Moore 50,000 10.30.10.100.620000 Travel, Per Diem, Conference Registration 52,500 **ACI Annual Conf** 3,000 ACI Regional Assembly - World Board (2) 15,000 **AAAE Aviation Issues Conf** 6,000 ACI Winter Board Meeting / CEO Forum 2,500 ACI - AAAE Spring Legislative Conf 2,000 **ACI Commissioners Conf** 2,000 AAAE Annual Conf (2) 6,000 NCAA Annual Conf/Legislative Reception (2) 2,500 **ACI Business of Airports Conf** 1,700 SEC-AAAE Annual Conf (2) 3,600 **Allegiant Conf** 2,200 **FAA AFTIL** 2,000 Airline & FAA Meetings 2,000 AAAE National Airports Conf (NAC) 2,000

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Executive BASIC OPERATING BUDGET** FY 2021-2022 Department # 30 **New World** Description Item Summary **Account Numbers** Amount Amount 10.30.10.100.621000 Training & Education 1.500 General Professional Development (2) 1,500 10.30.10.100.702000 Online Services 1.000 MiFi 3G (2) 1,000 10.30.10.100.630000 Printing & Binding 250 General 250 10.30.10.100.645000 Other Promotional Events/Sponsorships 5,000 Chamber 5x5 Sponsorship 5,000 10.30.10.100.647000 Employee/Tenant Appreciation 1,500 Tenant/Employee Lunch 1,500 10.30.10.100.651000 Other Current Charges and Obligations 3,500 **Business Meeting Expenses** 2,500 Misc Board Expenses 1,000 10.30.10.100.661500 **Operating Supplies** 350 Misc Supplies 350 10.30.10.100.662500 Promotional Items 1,000 **Special Promo Items** 1,000 10.30.10.100.665500 Operating Furniture, Fixtures, Equipment and Software 750 Greater than \$100 & up to \$5,000 Admin Equipment 750 10.30.10.100.670000 Dues & Memberships 45,900 AAAE Annual Membership (2) 550 SEC-AAAE Annual Membership (2) 70 NCAA Annual Membership (2) 80 18,000 Vistage ACI / AAAE Airport Membership 27,000 **WNC Pilots Association** 200 Books, Publications, Compact Disks, Videos & Subscriptions 10.30.10.100.671000 500 **General Subscriptions** 500 183,750 879,416

Executive Fiscal Year 2021/2022 Variance Analysis

			FY	2021 Budge	et	FY2021 Estimated Actual				FY2019			
Acct	Description	FY 2022	FY 2021	Increase/	Decrease	FY 2021	FY 2021	Increase/	Decrease	FY 2020	Increase	Decrease	FY 2019
#		Budget	Budget	Amount	Percent	Actual 6 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	473,400	474,295	(895)	-0.19%	222,236	460,444	12,956	2.81%	308,991	164,409	53.21%	335,331
503000	Longevity	12,792	11,232	1,560	13.89%	1,759	11,232	1,560	13.89%	8,112	4,680	57.69%	7,734
	Holiday Pay	650	650	0	0.00%	623	650	0	0.00%	420	230	54.94%	419
	Auto Allowance	12,600	12,600	0		6,300	12,600	0	0.00%	7,200	5,400	75.00%	8,200
507400	Allocated Benefits	1,000	1,000	0	0.00%	0	1,000	0	0.00%	0	1,000	100%	0
	FICA Taxes	38,924	38,812	112	0.29%	8,624	27,796	11,128	40.03%	17,709	21,215	119.80%	20,225
	LGERS retirement	55,475	49,481	5,994	12.11%	22,561	47,435	8,040	16.95%	26,321	29,154	110.76%	25,585
	457 Retirement	8,472	8,472	0	0.00%	4,236	8,472	0	0.00%	8,472	0	0.00%	8,330
	401k	24,310	24,232	78	0.32%	11,048	23,229	1,081	4.65%	14,537	9,773	67.22%	16,776
	Medical	56,064	55,063	1,001	1.82%	22,899	50,366	5,698	11.31%	28,172	27,892	99.01%	31,091
	Dental	3,128	3,072	56	1.82%	1,332	2,721	407	14.96%	1,386	1,742	125.64%	2,749
	Vision Insurance	310	305	5	1.64%	98	201	109	54.23%	117	193	165.05%	232
	Life Insurance	1,614	1,614	0	0.00%	829	1,622	(8)	-0.49%	820	794	96.85%	1,132
	Disability	3,663	3,663	0	0.00%	2,049	3,853	(190)	-4.93%	2,730	933	34.18%	3,206
531000	Cell Phone Allowance	3,264	3,264	0	0.00%	931	3,264	0	0.00%	1,506	1,758	116.73%	2,207
	Total Benefits	196,224	188,978	7,246	3.83%	74,607	169,959	26,265	15.45%	101,770	94,454	92.81%	111,533
	Total Personal Services	695,666	687,755	7,911	1.15%	305,525	654,885	40,781	6.23%	426,493	267,415	62.70%	463,217
	Professional Services - General	20,000	30,000	(10,000)		48,315	100,000	(80,000)	-80.00%	52,172	(32,172)	-61.67%	69,171
	Professional Services - Legal	50,000	60,000	(10,000)		72,677	73,000	(23,000)	-31.51%	176,820	(126,820)	-71.72%	95,806
620000	Travel, Per Diem, Conference Registration	52,500	60,000	(7,500)		1,802	30,000	22,500	75.00%	45,319	7,181	15.85%	83,619
621000	Training & Education	1,500	1,500	0	0.00%	0	1,000	500	50.00%	1,031	469	45.45%	191
	Online Services	1,000	1,000	0	0.00%	418	1,000	0	0.00%	0	1,000	100%	441
	Printing & Binding	250	500	(250)		0	250	0	0.00%	0	250	100%	149
	Promotional Events/Sponsorships	5,000	0	5,000	100%	0	0	5,000	100%	5,000	0	0.00%	10,000
	Employee/Tenant Appreciation	1,500	2,500	(1,000)		0	1,000	500	50.00%	0	1,500	100%	2,117
	Other Current Charges & Obligations	3,500	4,000	(500)		390	2,000	1,500	75.00%	8,056	(4,556)	-56.55%	2,483
	Operating Supplies	350	350	0	0.00%	433	433	(83)	-19.17%	411	(61)	-14.76%	224
	Promotional Items	1,000	1,500	(500)		0	1,000	0	0.00%	0	1,000	100%	0
	Operating Furniture, Fixtures and Equipment	750	1,000	(250)		125	750	0	0.00%	3,043	(2,293)	-75.36%	5,048
	Dues & Memberships	45,900	50,900	(5,000)		46,478	46,478	(578)	-1.24%	46,172	(272)	-0.59%	32,519
671000	Books & Publications	500	1,600	(1,100)		209	500	0	0.00%	503	(3)	-0.60%	1,970
702000	Telecommunications		0	0	100%	0	0	0	100%	563	(563)	-100.00%	
	Total Services & Mat'ls.	183,750	214,850		-14.48%	170,845	257,411	(73,661)	-28.62%	339,089	(155,339)	-45.81%	303,738
	Department Total	879,416	902,605	(23,189)	-2.57%	476,370	912,296	(32,880)	-3.60%	765,583	112,075	14.64%	766,955

**Comments:** 

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Finance BASIC OPERATING BUDGET** FY 2021-2022 40 Department # **New World** Description Item Summary **Account Numbers** Amount Amount PERSONNEL SERVICES 10.40.10.100.500000 Salaries 250,842 250,842 10.40.10.100.503000 Longevity 3,797 3.797 10.40.10.100.506000 Holiday Pay 650 650 Auto Allowance 10.40.10.100.507000 2.400 2,400 Benefits: 136.238 10.40.10.100.510000 FICA Taxes 19,809 10.40.10.100.511000 LGERS Retirement 29,054 10.40.10.100.511200 401k 12,732 10.40.10.100.520000 Medical 66,636 10.40.10.100.522000 Dental 2,761 10.40.10.100.523000 Vision 232 Life Insurance 10.40.10.100.524000 1,138 10.40.10.100.525000 Disability 2,244 10.40.10.100.531000 Cell Phone Allowance 1,632 393,927 **OPERATING EXPENSES** 10.40.10.100.600000 Professional Services - General 15,000 Tyler Tech, GCR, Landrum Brown 6,000 Actuary Report-Retiree Health / LEO SSA 9,000 10.40.10.100.607000 **Auditing Services** 36,000 **Annual Financial Audit** 30,000 3,000 Audit - Major Programs **Pension Examination** 3,000 10.40.10.100.620000 Travel, Per Diem, Conference Registration **ACI Conference** 10.40.10.100.621000 Training & Education 700 **CPE** 700 10.40.10.100.653000 Credit Card Fees & Bank Charges 45,300 Credit Card Fees 1,200 Trustee Fees 4,100 **Bank Charges** 40,000 10.40.10.100.661500 **Operating Supplies** 700 Check stock, Envelopes, W-2 forms, etc 700 10.40.10.100.665500 Operating Furniture, Fixtures, Equipment and Software 500 Greater than \$100 & up to \$5,000 Finance Equipment 500

	REATER ASHEVILLE REGIONAL AIRPORT AUTHO	RITY											
	ASHEVILLE REGIONAL AIRPORT  Finance												
	Finance												
BASIC OPERATING BUDGET													
	FY 2021-2022												
D	10												
Department #	40												
Ni Wiil -l	D	14	0										
New World	Description	Item	Summary										
Account Numbers		Amount	Amount										
10 40 10 100 670000	Dung O. Marakarakina		755										
10.40.10.100.670000	Dues & Memberships		755										
	AICPA	295											
	NCACPA - 2	460											
10.40.10.100.671000	Books, Publications, Compact Disks, Videos & Subscripti	ons	-										
10.10.10.100.0	Professional Books & Subscriptions	-											
10.40.10.100.672000	icenses & Certifications		120										
	CPA Certificate Renewal - 2	120											
			99,075										
			493,002										

### **FINANCE**

Fiscal Year 2021/2022 Variance Analysis

			FY2021 Budget			FΥ	/2021 Estin	nated Actual		F	FY 2019		
Acct	Description	FY 2022	FY 2021	Increase	Decrease	FY 2021	FY 2021	Increase/	Decrease	FY 2020	Increase/	Decrease	FY 2019
#		Budget	Budget	Amount	Percent	<b>Actual 6 Months</b>	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	250,842	252,097	(1,255)	-0.50%	119,917	239,834	11,008	4.59%	252,285	(1,443)	-0.57%	224,942
503000	Longevity	3,797	3,397	400	11.78%	3,797	3,797	0	0.00%	2,380	1,417	59.54%	1,112
506000	Holiday Pay	650	650	0	0.00%	650	650	0	0.00%	650	0	0.04%	650
507000	Auto Allowance	2,400	3,000	(600)	-20.00%	1,200	2,400	0	0.00%	2,400	0	0.00%	2,400
510000	FICA Taxes	19,809	19,779	30	0.15%	9,211	18,090	1,719	9.50%	17,959	1,850	10.30%	17,001
511000	LGERS retirement	29,054	25,958	3,096	11.93%	12,631	24,875	4,179	16.80%	21,848	7,206	32.98%	17,422
511200	401k	12,732	12,712	20	0.16%	6,186	12,182	550	4.51%	12,063	669	5.55%	11,126
520000	Medical	66,636	56,977	9,659	16.95%	20,219	48,630	18,006	37.03%	49,662	16,974	34.18%	40,677
522000	Dental	2,761	2,711	50	1.84%	1,138	2,371	390	16.45%	2,036	725	35.61%	2,793
523000	Vision Insurance	232	228	4	1.75%	96	200	32	16.00%	166	66	40.06%	225
524000	Life Insurance	1,138	1,138	0	0.00%	604	1,122	16	1.43%	805	333	41.37%	794
525000	Disability	2,244	2,244	0	0.00%	1,189	2,208	36	1.63%	1,525	719	47.18%	1,896
531000	Cell Phone Allowance	1,632	1,632	0	0.00%	711	1,632	0	0.00%	1,632	0	0.00%	1,632
	Total Benefits	136,238	123,379	12,859	10.42%	51,985	111,310	24,928	22.40%	107,695	28,543	26.50%	93,566
	Total Personal Services	393,927	382,523	11,404	2.98%	177,549	357,991	35,936	10.04%	365,409	28,518	8.84%	322,670
600000	Professional Services - General	15,000	20,400	(5,400)	-26.47%	0	16,400	(1,400)	-8.54%	581	14,419	2480.65%	(416)
	Auditors	36,000	26,950	9,050	33.58%	16,875	26,950	9,050	33.58%	22,500	13,500	60.00%	15,100
620000	Travel, Per Diem, Conference Registration	0	0	0	100%	89	89	(89)	-100.00%	(1,202)	1,202	-100.00%	2,209
621000	Training & Education	700	1,000	(300)	-30.00%	199	1,000	(300)	-30.00%	973	(273)	-28.06%	882
653000	Bank Charges & Credit Card Fees	45,300	55,600	(10,300)	-18.53%	17,917	42,000	3,300	7.86%	44,052	1,248	2.83%	51,093
661500	Operating Supplies	700	1,000	(300)	-30.00%	99	1,000	(300)	-30.00%	270	430	159.33%	463
665500	Operating Furniture, Fixtures and Equipment	500	500	0	0.00%	0	0	500	100%	0	500	100%	472
670000	Dues & Memberships	755	830	(75)	-9.04%	0	830	(75)	-9.04%	785	(30)	-3.82%	758
671000	Books & Publications	0	0	0	100%	0	0	0	100%	0	0	100%	0
672000	Licenses & Certifications	120	120	0	0.00%	0	120	0	0.00%	120	0	0.00%	120
	Total Services & Mat'ls.	99,075	106,400	(7,325)	-6.88%	35,179	88,389	10,686	12.09%	68,079	30,996	43.85%	70,681
	Department Total	493,002	488,923	4,079	0.83%	212,727	446,380	46,622	10.44%	433,489	59,513	15.13%	393,351

Comments:

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Guest Services BASIC OPERATING BUDGET** FY 2021-2022 50 Department # **New World** Description Item Summary **Account Numbers** Amount Amount PERSONNEL SERVICES 10.50.10.100.500000 Salaries 165,265 165.265 10.50.10.100.503000 Longevity 2,606 2.606 10.50.10.100.505000 2,400 2.400 Overtime 10.50.10.100.506000 1,516 1,516 Holiday Pay 10.50.10.100.507000 Auto Allowance 3,000 3.000 Benefits: 10.50.10.100.510000 FICA Taxes 13,381 61,027 LGERS retirement 10.50.10.100.511000 12,022 10.50.10.100.511200 401k 5,268 10.50.10.100.520000 Medical 27,083 10.50.10.100.522000 Dental 797 Vision 10.50.10.100.523000 155 10.50.10.100.524000 Life Insurance 521 10.50.10.100.525000 Disability 825 Cell Phone Allowance 10.50.10.100.531000 975 235,814 **OPERATING EXPENSES** 10.50.10.100.620000 Travel, Per Diem, Conference Registration AAAE Customer Service or Sales Conference (Supervisor) 10.50.10.100.621000 **Training & Education** Pet therapy training / materials Training - Staff/Volunteers 10.50.10.100.630000 **Printing & Binding** 1.530 Advertising sales materials - need updated 650 Paws for Passengers Trading Cards 880 10.50.10.100.647000 Employee/Tenant Appreciation 6,000 Volunteer appreciation - annual banquet, snacks 3,300 Tenant customer service incentives 2,700 10.50.10.100.652000 In Terminal Advertising 1,500 **Supplies** 775 Cleaning / R&M 500 Business development / meetings 225 10.50.10.100.665500 Operating Furniture, Fixtures, Equipment and Software 350 Greater than \$100 & up to \$5,000 Misc equipment 350

(	GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT												
	Guest Services												
	BASIC OPERATING BUDGET												
FY 2021-2022													
Department #	50												
New World	Description	Item	Summary										
Account Numbers		Amount	Amount										
10.50.10.100.666500	Uniforms		3,500										
	Pet therapy program supplies / uniforms	1,500											
	Apparel for Guest Services staff / volunteers	2,000											
10.50.10.100.670000	Dues & Memberships		310										
	AAAE	275											
	AAAE - SE Chapter	35											
			13,190										
			249,004										

### **GUEST SERVICES**

Fiscal Year 2021/2022 Variance Analysis

			F	Y2021 Budg	et	FY	2021 Estima	ted Actual		FY2020 Actual			FY 2019
Acct	Description	FY 2022	FY 2021	Increase	/Decrease	FY 2021	FY 2021	Increase/	Decrease	FY 2020	Increase/Decrease		FY 2019
#		Budget	Budget	Amount	Percent	Actual 6 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	165,265	165,395	(130)	-0.08%	78,056	141,999	23,266	16.38%	147,670	17,595	11.92%	143,359
500016	Longevity	2,606	2,349	257	10.94%	1,770	2,349	257	10.94%	2,349	257	10.93%	1,685
500020	Overtime	2,400	2,400	0	0.00%	1,723	2,400	0	0.00%	3,039	(639)	-21.04%	2,817
500023	Holiday Pay	1,516	1,516	0	0.00%	1,516	1,516	0	0.00%	1,516	0	0.00%	1,516
507000	Auto Allowance	3,000	3,000	0	0.00%	1,500	3,000	0	0.00%	3,000	0	0.00%	2,500
500050	FICA Taxes	13,381	13,361	20	0.15%	6,372	11,646	1,735	14.90%	11,820	1,561	13.21%	11,429
500070	LGERS retirement	12,022	10,732	1,290	12.02%	5,876	10,367	1,655	15.96%	8,874	3,148	35.47%	7,363
500080	401k	5,268	5,256	12	0.23%	2,877	5,076	192	3.78%	4,902	366	7.46%	4,700
500160	Medical	27,083	25,594	1,489	5.82%	9,463	20,722	6,361	30.70%	22,989	4,094	17.81%	20,089
500260	Dental	797	783	14	1.79%	460	955	(158)	-16.54%	796	1	0.13%	861
500265	Vision Insurance	155	152	3	1.97%	64	133	22	16.54%	119	36	30.57%	153
500360	Life Insurance	521	521	0	0.00%	278	512	9	1.76%	372	149	40.15%	384
500460	Disability	825	825	0	0.00%	438	806	19	2.36%	675	150	22.20%	840
500500	Cell Phone Allowance	975	975	0	0.00%	450	975	0	0.00%	937	38	4.01%	975
	Total Benefits	61,027	58,199	2,828	4.86%	26,278	51,192	9,835	19.21%	51,484	9,543	18.54%	46,794
	Total Personal Services	235,814	232,859	2,955	1.27%	110,843	202,456	33,358	16.48%	209,059	26,718	12.78%	198,671
650000	Travel, Per Diem, Conference Registration	0	0	0	100%	0	0	0	100%	2,081	(2,081)	-100.00%	2,202
651000	Training & Education	0	1,000	(1,000)	-100.00%	0	1,000	(1,000)	-100.00%	0	0	100%	198
730000	Printing & Binding	1,530	1,530	0	0.00%	0	1,530	0	0.00%	0	1,530	100%	922
740115	Employee/Tenant Appreciation	6,000	7,000	(1,000)	-14.29%	125	7,000	(1,000)	-14.29%	2,927	3,073	105.02%	4,602
750200	In Terminal Advertising	1,500	1,500	0	0.00%	0	1,500	0	0.00%	6,450	(4,950)	-76.75%	1,994
771000	Operating Furniture, Fixtures and Equipment	350	350	0	0.00%	0	350	0	0.00%	190	160	84.52%	1,416
771500	Uniforms	3,500	4,000	(500)	-12.50%	0	4,000	(500)	-12.50%	1,275	2,225	174.57%	4,358
780100	Dues & Memberships	310	310	0	0.00%	0	310	0	0.00%	425	(115)	-27.10%	310
	Total Services & Mat'ls.	13,190	15,690	(2,500)	-15.93%	125	15,690	(2,500)	-15.93%	13,347	(157)	-1.18%	16,002
C	Department Total	249,004	248,549	455	0.18%	110,968	218,146	30,858	14.15%	222,406	26,560	11.94%	214,673

Comments

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Information Technology BASIC OPERATING BUDGET** FY 2021-2022 60 Department # New World Description Item Summary **Account Numbers** Amount Amount PERSONNEL SERVICES 10.60.10.100.500000 Salaries 336,336 336,336 10.60.10.100.503000 Longevity 3,920 3,920 10.60.10.100.506000 Holiday Pay 1,083 1,083 10.60.10.100.507000 Auto Allowance 2,400 2,400 Benefits: 162.837 10.60.10.100.510000 FICA Taxes 26,330 10.60.10.100.511000 LGERS retirement 38,823 10.60.10.100.511200 401k 17,013 Medical 10.60.10.100.520000 65,563 10.60.10.100.522000 Dental 3,742 10.60.10.100.523000 Vision 388 10.60.10.100.524000 Life Insurance 1.713 10.60.10.100.525000 Disability 3,076 Cell Phone Allowance 10.60.10.100.531000 6,189 506,576 **OPERATING EXPENSES** 10.60.10.100.600000 Professional Services - General 16.000 **Professional Services - Network Support** 16,000 10.60.10.100.606000 Website Maintenance 3,000 Website Hosting and Support 10.60.10.100.610000 Computer Technical Support 10.60.10.100.616000 Other Contractual Services 159,285 APC - Battery Backup Service Agreement 2,300 Barracuda - Network Backup Appliance Maintenance Agreement Network Solutions - Domain Name / SSL Renewals 2,000 Internet Fax Service (3 lines) 330 VMWare - Annual Support Agreement (Production and DR) 12,500 Cisco - SmartNet Support Agreement (Network/Firewall/VoIP) 18,000 Adobe Creative Cloud Subscription 2,360 **Adobe Acrobat Standard Subscriptions** 3,900 GCR-Airport IQ - Annual Service Agreement 33,900 Image Solutions - Printer Service & Repair Agreement 3,400 WebEx Licensing 4,900 AutoCad - Annual Subscription (Planning, Dev, IT, Ops) 1,600 Spatco - GasBoy Service Agreement 700 Solarwinds - Network Syslog / CatTools 600 Polycom / MS Teams - RealConnect Service 950 Polycom Conference Unit Support Contract 400 Remote Access Software - ScreenConnect 375 Remote Access Software - LogMeIn - PCI Network 900 Smartsheets - SLA Management Software Agreement 600

#### GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY **ASHEVILLE REGIONAL AIRPORT Information Technology BASIC OPERATING BUDGET** FY 2021-2022 60 Department # New World Description Item Summary **Account Numbers** Amount Amount Kimball - Call Recording Software Support Agreement 1.100 Harris Integrated Solutions - HVAC Software Agreement 1,200 Nutanix- Backup Virtual Server Appliance Support Agreement 16,600 Infortel / ISI - Call Accounting Service Agreement 3,800 WebRoot - Antivirus and Malware Protection (Oty:155) 3.230 Microsoft Office 365 Advance Threat Protection (77 Users) 1,900 Microsoft Teams Conference Bridge (5 Users) 240 Microsoft Office 365 w/Visio (77 Users) 19,500 Tyler Technologies - ERP Service Agreement 22,000 10.60.15.100.616000 Other Contractual Services-Terminal 183.660 Amadeus - EASE Master Service Agreement 44.800 ComNet - FIDS Annual Service Agreement 19,500 Honeywell - Access Control Maintenance Agreement 18.500 Milestone - Security Video Management Agreement 26,500 PASSUR - Gate Management Software Agreement 60,000 Pandora - Terminal Music 360 OAG - FIDS, PASSUR Data Feed and Flight Maps 11,300 Vaisala - Runway Scan System Agreement (6 mos) 2,200 Atmosphere TV Annual Subscription 500 10.60.10.100.620000 Travel, Per Diem, Conference Registration 1,300 ACI - Business Information Technology Conference NCAA - North Carolina Airport Association Conference 800 **Business Meeting Expenses** 500 10.60.10.100.621000 Training & Education 3,500 Stormwinds - Online IT Courses 2,000 Honeywell - Security Access Control Training 1,500 10.60.10.100.702000 Telecommunications 52.800 ERC Broadband - Primary Internet Circuit (1000MB) 13.200 Charter - Backup Internet Circuit (100Mb) 1,600 AT&T - VoIP Telephone Circuits 16,200 AT&T Long Distance 2.100 Charter - Cable TV 3,700 AT&T - Analog Lines 9,000 Verizon - AVL Mobile Phones / Jetpacks (Ops, DPS, IT) 1,400 Cisco ATA191 (Qty: 25) 2,750 Cisco - 8841 IP Phones (Qty:15) 2,850 10.60.10.100.740000 Rentals and Leases 14,800 Sharp - Office Copiers Lease Agreement 14,800 10.60.10.100.760000 General Repairs and Maintenance 5,000 Audio / Visual Equipment Repairs 2,500 **PARCS** Repairs and Maintenance 2,500 10.60.15.100.760000 General Repairs and Maintenance - Terminal 15,000 **EASE** Repairs and Maintenance 2,000 FIDS Repairs & Maintenance 2,000 Security System Repairs, Maintenance and Inventory 11,000

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Information Technology BASIC OPERATING BUDGET** FY 2021-2022 Department # 60 New World Description Item Summary **Account Numbers** Amount Amount 10.60.10.100.661500 Operating Supplies 20,900 **Operating Supplies** 12,000 UPS Battery Backup Units (Client Computers) 1,500 Plotter Ink Cartridges and Print Heads 2,400 Small Tools, Equipment, Inventory 5,000 Apparel - Staff 10.60.15.100.661500 Operating Supplies-Terminal 27.000 EASE Stock - Boarding Passes, Bag Tags, Toner, Paper 27,000 10.60.10.100.665500 Operating Furniture, Fixtures, Equipment and Software 42,500 Greater than \$100 & up to \$5,000 22,500 Desktops (Qty: 15) Laptops (Oty: 2) 6,500 **Network Switches** 13,000 Office Furniture 500 Operating Furniture, Fixtures, Equipment and Software - Terminal 10.60.15.100.665500 2,000 Greater than \$100 & up to \$5,000 EASE - Boarding Gate Readers (2) 2,000 10.60.10.100.670000 Dues & Memberships 825 **NCAA** 50 **CBT Nugaets** 775 10.60.10.100.671000 Books, Publications, & Subscriptions 110 **Books & Subscriptions** 110 547,680 1,054,256

Information Technology Fiscal Year 2021/2022 Variance Analysis

			F	/2021 Budge	et	FY2021 Estimated Actual				FY 2019			
Acct	Description	FY 2022	FY 2021	Increase	/Decrease	FY 2021	FY 2021	Increase/	Decrease	FY 2020 Increase/Decrease		Decrease	FY 2019
#		Budget	Budget	Amount	Percent	<b>Actual 6 Months</b>	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	336,336	342,829	(6,493)	-1.89%	160,591	322,253	14,083	4.37%	332,156	4,180	1.26%	269,122
503000	Longevity	3,920	4,850	(930)	-19.18%	3,669	4,850	(930)	-19.18%	2,690	1,230	45.72%	1,458
506000	Holiday Pay	1,083	1,083	0	0.00%	1,083	1,083	0	0.00%	1,083	0	0.01%	866
507000	Auto Allowance	2,400	3,000	(600)	-20.00%	1,200	2,400	0	0.00%	2,400	0	0.00%	2,400
510000	FICA Taxes	26,330	26,864	(534)	-1.99%	12,398	24,476	1,854	7.57%	24,056	2,274	9.45%	20,003
511000	LGERS retirement	38,823	35,453	3,370	9.51%	16,771	33,276	5,547	16.67%	29,077	9,746	33.52%	20,889
511200	401k	17,013	17,362	(349)	-2.01%	8,213	16,296	717	4.40%	16,046	967	6.02%	13,229
520000	Medical	65,563	62,909	2,654	4.22%	20,203	48,265	17,298	35.84%	54,398	11,165	20.52%	44,687
522000	Dental	3,742	3,675	67	1.82%	1,460	3,131	611	19.51%	2,840	902	31.77%	3,486
523000	Vision Insurance	388	381	7	1.84%	144	317	71	22.40%	290	98	34.01%	303
524000	Life Insurance	1,713	1,663	50	3.01%	819	1,574	139	8.83%	1,193	520	43.58%	1,133
525000	Disability	3,076	2,975	101	3.39%	1,513	2,894	182	6.29%	4,493	(1,417)	-31.54%	2,642
531000	Cell Phone Allowance	6,189	6,189	0	0.00%	2,775	6,189	0	0.00%	5,839	350	6.00%	4,908
	Total Benefits	162,837	157,471	5,366	3.41%	64,296	136,418	26,419	19.37%	140,632	22,205	15.79%	113,680
	Total Personal Services	506,576	509,233	(2,657)	-0.52%	230,838	467,004	39,572	8.47%	476,561	29,664	6.22%	385,126
600000	Professional Services - General	16,000	17,200	(1,200)	-6.98%	2,438	17,200	(1,200)	-6.98%	12,775	3,225	25.24%	15,556
606000	Website Maintenance	3,000	3,000	0	0.00%	(47)	3,000	0	0.00%	536	2,464	459.83%	324
610000	Computer Tech. Support	0	0	0	100%	0	0	0	100%	21,391	(21,391)	-100.00%	20,959
616000	Other Contractual Services	342,945	394,076	(51,131)	-12.97%	201,504	394,077	(51,132)	-12.98%	185,348	157,597	85.03%	64,966
620000	Travel, Per Diem, Conference Registration	1,300	1,300	0	0.00%	44	800	500	62.50%	1,810	(510)	-28.16%	3,986
621000	Training & Education	3,500	6,000	(2,500)	-41.67%	0	6,000	(2,500)	-41.67%	980	2,520	257.27%	3,190
702000	Telecommunications	52,800	47,600	5,200	10.92%	24,033	47,600	5,200	10.92%	43,813	8,987	20.51%	74,587
740000	Rentals and Leases	14,800	14,750	50	0.34%	7,494	14,750	50	0.34%	13,778	1,022	7.42%	13,197
760000	General Repairs and Maintenance	20,000	15,000	32,900	219.33%	6,075	15,000	32,900	219.33%	17,440	30,460	174.65%	24,266
661500	Operating Supplies	47,900	53,400	(8,900)	-16.67%	11,186	36,400	8,100	22.25%	34,540	9,960	28.84%	26,887
665500	Operating Furniture, Fixtures and Equipment	44,500	42,225	2,275	5.39%	3,290	42,225	2,275	5.39%	46,323	(1,823)	-3.93%	63,998
670000	Dues & Memberships	825	450	375	83.33%	357	400	425	106.25%	160	665	415.88%	240
671000	Books & Publications	110	250	(140)	-56.00%	0	250	(140)	-56.00%	668	(558)	-83.52%	1,413
	Total Services & Mat'ls.	547,680	595,251	(23,071)	-3.88%	256,374	577,702	(5,522)	-0.96%	379,561	192,619	50.75%	313,569
	Department Total	1,054,256	1,104,484	(25,728)	-2.33%	487,212	1,044,706	34,050	3.26%	856,122	222,284	25.96%	698,695

Comments:

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Marketing & Public Relations BASIC OPERATING BUDGET** FY 2021-2022 70 Department # **New World** Description Item Summary **Account Numbers** Amount Amount PERSONNEL SERVICES 10.70.10.100.500000 Salaries 175,814 175.814 10.70.10.100.503000 Longevity 4,546 4,546 Overtime 10.70.10.100.506000 Holiday Pay 433 433 10.70.10.100.507000 Auto Allowance 3,600 3,600 Benefits: 84,619 10.70.10.100.510000 FICA Taxes 14,123 LGERS retirement 10.70.10.100.511000 20,579 10.70.10.100.511200 401k 9,018 10.70.10.100.520000 Medical 33,658 2,123 10.70.10.100.522000 Dental 10.70.10.100.523000 Vision 155 10.70.10.100.524000 Life Insurance 785 10.70.10.100.525000 Disability 1,571 Cell Phone Allowance 2,607 10.70.10.100.531000 269,012 **OPERATING EXPENSES** Professional Services - General 10.70.10.100.600000 43,500 Air service development consulting - Ailevon 43,500 10.70.10.100.602000 **Artwork and Creative Production** 22,000 Creative production (video & graphics support) 4,000 Website development, maintenance 18,000 10.70.10.100.603000 Surveys, Reports & Data Backend reporting tool / website user data ASQ contract fee - customer service survey reports 10.70.10.100.620000 Travel, Per Diem, Conference Registration 14,600 ACI MarComCX conference - Nov 2021 - (1) - Atlanta 1,500 Routes Americas Air Service Conference - Feb 2022 5,000 ACI JumpStart - June 2022 2,500 Allegiant Air annual meeting - Oct 2021 2,000 Airline meeting travel expenses 1,800 Roundtable 1,800 **AAAE** Conference 10.70.10.100.621000 **Training & Education** Media training-backup PIO/crisis prep PR & senior team 10.70.10.100.760000 General Repairs and Maintenance 800 Piano tuning - 8x/year 800

#### GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY **ASHEVILLE REGIONAL AIRPORT Marketing & Public Relations BASIC OPERATING BUDGET** FY 2021-2022 70 Department # New World Description Item Summary **Account Numbers** Amount Amount 10.70.10.100.630000 Printina & Bindina 5.000 Miscellaneous projects - annual report, brochures, etc. 3,000 In-terminal displays & PR materials 2,000 10.70.10.100.631000 Banners 10.70.10.100.640000 Radio 10.000 Misc. radio - BRPR, Speaking of Travel 10.000 10.70.10.100.641000 Billboards 24,000 Billboard leases (outdoor, cinema screen, etc.) 24,000 **Production costs** 10.70.10.100.642000 Print 6,100 **AVL-CVB Asheville Magazine-Journal Communications** 2,100 Magazines & newspapers 4,000 TV 10.70.10.100.643000 10.70.10.100.644000 Web Advertising 95.000 Web ads - geo/travel targeted - Sojern or other 67,650 Business to business marketing via email/web/Constant Contact 11,400 Co Schedule monthly social media scheduling tool 950 15,000 Social media advertising Expedia targeted web ads Air Service Development 10.70.10.100.649000 2,300 Fam tour costs - for network planner visits to AVL 2,000 Misc - thank you gifts, presentations, etc 300 Expedition Asheville - network planner experience Other Promotional Events/Sponsorships 10.70.10.100.645000 1,500 Restock sponsorship gifts - used for sponsor trades 1,500 10.70.10.100.646000 Community Events/Exhibits/Sponsorships 65,700 Flat Rock Playhouse annual sponsorship Henderson Chamber sponsorship 6,200 Asheville Chamber sponsorship & membership 12,000 Inaugural event(s) 3,000 Blue Ridge Honor Flight 3,500 Customer appreciation events 7,000 Asheville Tourists annual sponsorship Henderson County Partnership for Econ Development Wings for Autism 3,000 Music on the Fly 6,000 Midnight Flight - Runway 5K (revenue offsets 100%) 25,000 Miscellaneous sponsorships

#### GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY **ASHEVILLE REGIONAL AIRPORT Marketing & Public Relations BASIC OPERATING BUDGET** FY 2021-2022 70 Department # New World Description Item Summary **Account Numbers** Amount Amount 10.70.10.100.647000 **Employee/Tenant Appreciation** 4.500 Volunteer appreciation 1,500 Internal employee & tenant PR - mini events/prizes 1,000 Tenant lunch 2,000 10.70.10.100.662000 Art Program Supplies 1.000 Supplies, promotional materials 1,000 10.70.10.100.662500 Promotional Items 9,000 General promo - small items **Employee appreciation** Apparel - promo and staff 2,500 General promo - large items (special purposes) 2,000 Apparel for PR events PAX appreciation events - promo 2,500 Birthday box promo 2,000 10.70.10.100.663000 **Holiday Decorations** 1,000 New décor/replacement lights, supplies 1,000 Sounds of the Holidays ornaments Exterior projectors for garage 10.70.10.100.665500 Operating Furniture, Fixtures, Equipment and Software 600 Greater than \$100 & up to \$5,000 Pop up banner replacement 400 Small light stand 200 Replacement vitrines for gallery 10.70.10.100.670000 Dues & Memberships 4,125 **Haywood Chamber** 580 Hendersonville Chamber 850 Jackson Chamber 210 Madison Chamber 300 McDowell Chamber 205 Mitchell County Chamber 350 Polk Chamber 360 **Rutherford Chamber** 250 Transylvania/Brevard Chamber 385 Yancey Chamber 280 **AAAE** 275 **SEC AAAE** 35 **NCAA** 45

G	GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY											
	ASHEVILLE REGIONAL AIRPORT  Marketing & Public Relations											
		OPERATING BUDGET										
	FY 2021-2022											
		11 1011 1011										
Department #	70											
New World	escription		Item	Summary								
Account Numbers			Amount	Amount								
10.70.10.100.671000		, Compact Disks, Videos & Subscriptions		5,460								
		monthly image packs	1,680									
		online subscription	60									
		nse (for all music in airport)	1,260									
		cense (for all music in airport)	1,260									
		enhanced license images	700									
	Stock music &	on-line voice overs	500									
				316,185								
				F0F 407								
				585,197								

# Marketing & Public Relations Fiscal Year 2021/2022 Variance Analysis

			FY2021 Budget			FY2021 Estimated Actual				F	FY 2019		
Acct	Description	FY 2022	FY 2021	FY 2021 Increase/Decrease		FY 2021	FY 2021	Y 2021 Increase/Decrease		FY 2020 Increase/Decrease			FY 2019
#		Budget	Budget	Amount	Percent	Actual 6 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	175,814	177,622	(1,808)	-1.02%	83,905	167,810	8,004	4.77%	199,588	(23,774)	-11.91%	191,651
503000	Longevity	4,546	4,546	0	0.00%	4,546	4,546	0	0.00%	3,356	1,190	35.45%	2,164
505000	Overtime	0	750	(750)	-100.00%	0	0	0	100%	0	0	100%	265
506000	Holiday Pay	433	650	(217)	-33.38%	433	433	0	0.00%	650	(217)	-33.35%	650
507000	Auto Allowance	3,600	4,200	(600)	-14.29%	1,800	3,600	0	0.00%	3,600	0	0.00%	3,600
510000	FICA Taxes	14,123	14,260	(137)	-0.96%	6,826	13,268	855	6.44%	15,302	(1,179)	-7.71%	14,836
511000	LGERS retirement	20,579	18,576	2,003	10.78%	9,030	17,597	2,982	16.95%	17,972	2,607	14.51%	14,870
511200	401k	9,018	9,097	(79)	-0.87%	4,422	8,617	401	4.65%	9,930	(912)	-9.19%	9,542
520000	Medical	33,658	27,729	5,929	21.38%	8,605	19,043	14,615	76.75%	28,014	5,644	20.15%	24,930
522000	Dental	2,123	2,085	38	1.82%	711	1,481	642	43.35%	1,592	531	33.37%	2,296
523000	Vision Insurance	155	228	(73)	-32.02%	64	133	22	16.54%	170	(15)	-8.87%	306
524000	Life Insurance	785	1,023	(238)	-23.26%	417	774	11	1.42%	723	62	8.52%	850
525000	Disability	1,571	1,914	(343)	-17.92%	832	1,545	26	1.68%	2,854	(1,283)	-44.96%	2,104
531000	Cell Phone Allowance	2,607	2,607	0	0.00%	1,177	2,607	0	0.00%	2,280	327	14.34%	2,477
	Total Benefits	84,619	77,519	7,100	9.16%	32,084	65,065	19,554	30.05%	78,837	5,782	7.33%	72,211
	Total Personal Services	269,012	265,287	3,725	1.40%	122,768	241,454	27,558	11.41%	286,031	(17,346)	-6.06%	270,541
600000	Professional Services - General	43,500	43,500	0	0.00%	14,500	43,500	0	0.00%	56,700	(13,200)	-23.28%	37,500
602000	Artwork and Creative Production	22,000	20,000	2,000	10.00%	6,919	20,000	2,000	10.00%	16,523	5,477	33.14%	16,059
603000	Surveys, Reports & Data	0	28,000	(28,000)	-100.00%	0	20,000	(20,000)	-100.00%	18,923	(18,923)	-100.00%	53,181
620000	Travel, Per Diem, Conference Registration	14,600	15,600	(1,000)	-6.41%	1,623	8,500	6,100	71.76%	15,866	(1,266)	-7.98%	21,464
621000	Training & Education	0	0	0	100%	0	0	0	100%	214	(214)	-100.00%	337
702000	Telecommunications	0	0	0	100%	(20)	0	0	100%	2,897	(2,897)	-100.00%	586
760000	General Repairs and Maintenance	800	1,200	(400)	-33.33%	0	600	200	33.33%	425	375	88.24%	1,556
630000	Printing & Binding	5,000	5,000	0	0.00%	785	5,000	0	0.00%	10,791	(5,791)	-53.67%	7,313
631000	Banners	0	0	0	100%	0	0	0	100%	0	0	100%	0
640000	Radio	10,000	11,000	(1,000)	-9.09%	11,760	12,100	(2,100)	-17.36%	7,200	2,800	38.89%	67,660
641000	Billboards	24,000	32,500	(8,500)	-26.15%	0	24,700	(700)	-2.83%	22,675	1,325	5.84%	12,512
642000	Print	6,100	6,100	0	0.00%	0	5,800	300	5.17%	12,869	(6,769)	-52.60%	15,909
643000	TV	0	0	0	100%	0	0	0	100%	0	0	100%	19,600
644000	Web Advertising	95,000	120,950	(25,950)	-21.46%	5,567	70,000	25,000	35.71%	59,804	35,196	58.85%	66,088
649000	Air Service Development	2,300	2,300	0	0.00%	71	2,300	0	0.00%	6,238	(3,938)	-63.13%	3,409
645000	Promotional Events/Sponsorships	1,500	1,500	0	0.00%	5,039	5,040	(3,540)	-70.24%	1,363	137	10.07%	860
646000	Other Community Events/Exhibits/Sponsorships	65,700	67,200	(1,500)	-2.23%	1,264	26,700	39,000	146.07%	33,434	32,266	96.51%	82,557
647000	Employee/Tenant Appreciation	4,500	4,500	0	0.00%	0	2,500	2,000	80.00%	2,299	2,201	95.77%	4,368
662000	Art Program	1,000	1,000	0	0.00%	90	1,000	0	0.00%	1,152	(152)	-13.23%	731
662500	Promotional Items	9,000	10,500	(1,500)	-14.29%	1,365	8,000	1,000	12.50%	12,238	(3,238)	-26.46%	18,105
663000	Holiday Decorations	1,000	1,980	(980)	-49.49%	302	1,980	(980)	-49.49%	1,575	(575)	-36.50%	2,031
665500	Operating Furniture, Fixtures and Equipment	600	1,848	(1,248)	-67.53%	146	400	200	50.00%	2,742	(2,142)	-78.12%	8,004
	Dues & Memberships	4,125	4,125	0	0.00%	1,349	4,125	0	0.00%	4,824	(699)	-14.50%	4,564
671000	Books & Publications	5,460	9,328	(3,868)	-41.47%	1,176	9,328	(3,868)		4,262	1,198	28.12%	3,057
	Total Services & Mat'ls.	316,185	388,131	(71,946)	-18.54%	51,936	271,573	44,612	16.43%	295,014	21,171	7.18%	447,451
<del>_</del>	Department Total	585,197	653,418	(68,221)	-10.44%	174,704	513,027	72,170	14.07%	581,045	3,825	0.66%	717,992

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Operations BASIC OPERATING BUDGET** FY 2021-2022 Department # 80 New World Description Item Summary **Account Numbers** Amount Amount PERSONNEL SERVICES 10.80.15.100.500000 Salaries 1,327,152 1,327,152 10.80.15.100.503000 Longevity 18,191 18,191 10.80.15.100.505000 Overtime 45,000 45,000 10.80.15.100.506000 Holiday Pay 6,497 6,497 10.80.15.100.507000 Auto Allowance 2,400 2,400 Benefits: 806,790 10.80.15.100.510000 **FICA Taxes** 107,254 10.80.15.100.511000 LGERS retirement 156,927 10.80.15.100.511200 401k 68,767 10.80.15.100.520000 Medical 425,043 10.80.15.100.522000 Dental 22,904 10.80.15.100.523000 Vision 2,247 10.80.15.100.524000 Life Insurance 7,611 10.80.15.100.525000 Disability 11,960 10.80.15.100.531000 Cell Phone Allowance 4,077 2,206,030 **OPERATING EXPENSES Professional Services Professional Services** 10.80.15.100.608000 Temporary Help Temporary Help 10.80.60.100.611000 Landscaping **RAC Contract** 10.80.80.100.612000 Parking Management Contract 350,000 Payroll, Benefits & Operating Expenses 290,798 Management Fee 59,202 10.80.80.100.613000 Parking Management - Shuttle Service **Shuttle Services** 10.80.15.100.616000 Other Contractual Services 123,585 5,000 **Automatic Door Contract** Uniform Cleaning & Mats (Maintenance & Janitori 21,000 Load Bank Generator Test Fire Sprinkler Inspections/Backflow/Halation 6,500 Halon Fire Suppression Inspection 1,000 Waste Removal & Recycling 18,575 1,900 **Pest Control** Window Washing 9,000 **Lobby Plants** 2,250

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Operations BASIC OPERATING BUDGET** FY 2021-2022 80 Department # New World Description Item Summary **Account Numbers** Amount Amount Loading Bridge Maintenance Contract Wildlife Hazards Assessment Mgmt Plan Update **Garage Inspection** 7,500 **RAC Waste Removal and Recycling** 4,900 **RAC Pest Control** 600 Rental Car Custodial 45,360 10.80.20.100.616000 Other Contractual Services 19.500 **MSE Wall Monitoring** 7,500 Wildlife Program 12,000 10.80.15.100.614000 Elevator Maintentance Contract 8,800 **Elevator Maintenance Contract** 8,800 10.80.15.100.615000 Fire Alarm Systems Contract 14,280 Fire Alarm Systems-Infinity & Monitoring fees 1,000 Fire Alarm Systems-Siemens 13,280 Travel, Per Diem, Conference Registration 10.80.15.100.620000 11.300 **SEC Annual Conference** 2,500 NCAA Conference (1) 800 FAA Conference (1) 800 **AAAE** Conference 3,200 ARFF Vehicle Maintenance (Rosenbauer) **Annual Snow Symposium** 2,000 **ASOCS 139 APP Conference** 1,500 **Business Meeting Expense** 500 10.80.15.100.621000 Training & Education 26,400 **Professional Development** 1,000 **AAAE ASOS** 1,500 **ACE** 2,000 Airfield Marking and Maintenance 20,000 **AGTA Annual Conference** 1,900 Electricity - All Locations 349,317 10.80.80.100.712500 Electricity Parking Garage 61 Terminal Dr 30,000 10.80.15.100.715000 Electricity TA8918 Terminal 208 115,000 61 Terminal Dr (727 171 5729) 10.80.15.100.710500 Electricity TH4698 Landside Restaurant & GRAA Storage areas 61 Terminal Dr (183 474 0183) 4,943 Airside Restaurant and Freezer 16,724 10.80.20.100.714500 Electricity TR2714 DPS Bldg New 136 Wright Brother Way (640-377-9462) 18,000

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Operations BASIC OPERATING BUDGET** FY 2021-2022 Department # 80 New World Description Item Summary **Account Numbers** Amount Amount 10.80.20.100.713000 Electricity TK0203 Maint Bldgs 15 Aviation Way (590 232 5728) 10,000 10.80.20.100.715500 Electricity W10456 Vgate-8AW 21 Aviation Way (798 342 2663) 400 10.80.20.100.710000 Electricity S93746 GA Sewer Lift 1 Aviation Way (153 235 5813) 750 10.80,20,100,712000 Electricity TF3027 480V TAFRDP 61 Terminal Dr (447 711 2884) 120,000 Electricity YK5320 Cargo Bldg 41 Terminal Dr (527 340 0993) 10.80.60.100.711500 Electricity RAC CAM S83383 87 Rental Car Dr (319 694 7927) 12,000 10.80.80.100.711000 Electricity TH6583 WBW St Light Wright Brothers Way (317 794 7458) 5,500 Electricity YT5631 LowerOverflow 10.80.80.100.713500 (606 016 2549) 2,500 10.80.80.100.716000 Electricity (681 029 9526) 6,000 10.80.20.100.714000 Electricity TJ0142 134 Wright Brothers Way (635 739 7972) 7,500 Natural Gas - All Locations 40.000 10.80.15.100.721500 Nat Gas 635822 Terminal 61 Terminal Dr (3-1981-0349-9500) 18,000 10.80.20.100.721000 Nat Gas 568135 Operations Office Bldg A (East) 15 Aviation Way (2-2100-7146-7120) 10,000 10.80.20.100.722000 Nat Gas 446155 Main Bldg B (West) 15 Aviation Way (8-1981-0349-9521) 4.000 10.80.20.100.720000 Nat Gas 508999/509070 DPS Bldg New 136 Wright Brothers Way (2-2101-0054-6410) 4,500 10.80.20.100.720500 Nat Gas 134 Wright Brothers Way (2-21010-1438-6501) 3,500 Water - All Locations 90,250 10.80.15.100.733000 Water 11946022/12642942 Term 61 Terminal Dr (2111887-1140018) 46,500 10.80.20.100.731000 Water - Deicing Truck Water Station 61 Terminal Dr (2111887-103231) 1,750 Water 47313873 Maint Bldg A E 15 Aviation Way (2111879-1339978) 10.80.20.100.730000 Water 102059 Public Saf Bldg-New (211887/102059) 136 Wright Brothers Way (1264268/13942887) 5,000

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Operations BASIC OPERATING BUDGET** FY 2021-2022 Department # 80 **New World** Description Item Summary **Account Numbers** Amount Amount Water 12439009 Air Cargo Bldg 41 Terminal Dr (2111885-1140008) 10.80.20.100.733500 Water 11459507/70162311 New Maint Bldg (East) 15 Aviation Way (2111887-1580708) 4,500 10.80.60.100.734000 Water 11946005/70182576 RAC 65 Rental Car Dr (2293169-1587918) 28.500 10.80.80.100.731500 Water 1013844 Toll Plaza Office 70 Terminal Dr 1,250 10.80.80.100.732000 Water Garage (2111887/104501) 61 Terminal Dr 1,250 10.80.20.100.732500 Water (2111887/1139948) 134 Wright Brothers Way 1,500 10.80.15.100.761000 Terminal, Buildings and Grounds 150,000 Terminal, Building & Grounds General Repairs 15,000 Hardware/Equipment 8,000 Forbo Replacement **Terminal & Grounds Lighting Fixtures and Bulbs** 10,000 **Baggage Belts** 5,000 **Equipment Rental** 3,000 Roofing Maintenance 3,000 **HVAC Repairs** 10,000 Lime, Fertlizer, Mulch & Plants 9,000 Loading Bridges, PC Air/GPUs 7,500 RAC Light Poles, Fencing, Backflow/Fire Line & Bu 9.000 RAC - Misc Repairs - Facility 50,000 Light Poles, Fencing 3,000 Crosswalk Sealing (1) Sewer Cleanout & Repair 2,500 **Pavement Maintenance Program** 8,000 Rental Homes, Advantage West, DPS, CAP, & WN 7,000 10.80.15.100.770500 Permits, Licenses & Fees 1,000 Permits, Licenses & Fees 1,000 10.80.20.100.770000 Vehicles and Heavy Equipment 60,000 Airfield Vehicles & Heavy Equipment 37,500 Landside Vehicles & Heavy Equipment 16,500 **Authority Vehicle Tax & Tags** 6,000 10.80.20.100.771000 Airport and Airfield Equipment 10,000 Airfield Lighting, Runway Painting, & Electrical Va 10,000 10.80.15.100.630000 Printing & Binding 1,500 Printing & Binding, Forms/Permits 1,500 10.80.15.100.647000 **Employee/Tenant Appreciation** 600 Employee/Conference Hosting/Snow Team Food 600

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Operations BASIC OPERATING BUDGET** FY 2021-2022 80 Department # New World Description Item Summary **Account Numbers** Amount Amount 10.80.15.100.660000 Vehicle Fuel 40.000 40,000 Vehicle Fuel 10.80.15.100.661000 Shop Supplies 3,000 **Shop Supplies** 3,000 **Operations Supplies** 10.80.15.100.661500 28,500 **Operating Supplies** 10,500 Rap Back Progam 2,000 Finger Print/Badging 16,000 Chemicals & Safety 10.80.15.100.663500 46,500 Chemicals & Safety 4,000 40,000 **De-icing Chemicals** Safety Program Supplies 2,500 Small Tools and Equipment 10.80.15.100.664000 6,500 Small Tools & Equipment 6,500 Custodial Supplies 10.80.15.100.664500 27.000 Cleaning Supplies/Mop Heads/Trash Can Liners et 27,000 10.80.15.100.665000 **Custodial Consumables** 52,500 Soap/Paper Towels/Toilet Paper/Seat Covers 52,500 10.80.15.100.665500 Operating Furniture, Fixtures, Equipment and Softwa 3.000 Greater than \$100 & up to \$5,000 3,000 10.80.15.100.666500 Uniforms 4,900 **Employee Shoe Allowance** 1,000 Clothina 3,500 **PPE for Custodial Personnel Prescription Safety Glasses** 400 10.80.15.100.670000 **Dues & Memberships** 2.125 AAAE-4 1,100 SEC-7 245 **AGTA** 500 NCAA Annual Dues-7 280 10.80.15.100.671000 Books, Publications, Compact Disks, Videos & Subscriptions 500 Misc books & publications 500 10.80.15.100.672000 Licenses & Certifications 1,200 **CDL Licenses** 1,000 **NC Fire Sprinkler Licenses** 200 1,472,257 3,678,287

Operations
Fiscal Year 2021/2022
Variance Analysis

Budget				FY2021 Budget		FY2021 Estimated Actual				F	FY 2019			
Solution   Salaries   1,327,152   1,257,140   70,012   5.57%   5-5781   1,127,47   1,177   5		Description	FY 2022	FY 2021	Increase/Decrease		FY 2021	FY 2021					Decrease	FY 2019
1,000   1,00			Budget	Budget	Amount	Percent	Actual 6 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
		Salaries	1,327,152									182,747		1,018,520
5,00000   Part of Nursearce   5,0000   Part	503000	Longevity			448				448			3,680		16,701
507000   Atto Allowance   2,400   3,000   (600)   2,400   0   0,00%   2,400   0   0,00%   2,400   0   0,00%   2,400   0   0,00%   2,400   0   0,00%   2,500   0,00%   5,11000   10,7295   10,1295   10,5295   5,57%   42,838   88,941   81,31   20,73%   85,738   2,1516   2,50%   5,1100   4111   411	505000	Overtime	45,000	45,000		0.00%	21,013	45,000	0	0.00%	29,041	15,959	54.96%	54,144
S10000   FICA Taxes   107,294   101,597   5,677   5,77%   42,831   88,841   18,413   20,73%   85,788   21,516   52,09%   511000   UGENS tertiment   136,927   134,469   22,458   18,70%   38,639   28,716   60,056   8,711   14,50%   57,836   10,931   18,50%   50,0000   Medical   425,913   405,444   1999   48,3%   111,024   70,044   154,995   74,07%   57,836   10,931   18,50%   52,2500	506000	Holiday Pay		6,820	(323)	-4.74%	5,631	5,631	866	15.38%	5,847	650	11.11%	5,414
S11000   GERS retirement   156,927   134,469   22,458   16,70%   58,639   123,151   33,776   27,43%   105,798   51,129   48,33%   51,120   401	507000	Auto Allowance	2,400	3,000	(600)	-20.00%			0	0.00%	2,400	0	0.00%	2,400
STIDOD   General   Company   Compa	510000	FICA Taxes	107,254	101,597	5,657	5.57%	42,583	88,841	18,413	20.73%	85,738	21,516	25.09%	85,741
\$20000   Medical   \$42,648   \$405,444   \$19,599   \$4,83%   \$111,024   \$270,044   \$154,999   \$7,40%   \$294,506   \$10,577   \$41,32%   \$22000   \$22000   \$10,000   \$15,009   \$7,40%   \$294,506   \$13,679   \$9,225   \$67,44%   \$23000   \$10,00	511000	LGERS retirement	156,927	134,469	22,458	16.70%	58,639	123,151	33,776	27.43%	105,798	51,129	48.33%	120,690
22200   Dental   22,994   20,994   2,210   10,68%   7,329   15,009   7,895   52,60%   13,679   9,225   67,4%   52200   Vision Insurance   7,611   7,446   165   2,22%   3,731   6,778   833   12,29%   5,028   2,583   51,38%   535000   Dental Vision Insurance   7,611   7,446   165   2,22%   3,731   6,778   833   12,29%   5,028   2,583   51,38%   535000   Dental Vision Insurance   4,077   0   0.00%   1,967   0.00%   1,977   0   0.00%   4,747   0   0.00%   0   0   0.00%   0.00%   0.00%   0.00%   0.00%   0.00%   0.00%   0.00%   0.00%   0.00%   0.00%   0.00%   0.00%   0.00%   0.00%														56,477
1,2000   Vision Insurance   2,247   2,207   40   1,81%   790   1,620   627   38,70%   1,626   621   38,18%   524000   Insurance   7,611   7,446   165   2,22%   3,731   6,778   833   12,29%   5,202   2,583   5,138%   5,2500   Disability   11,960   13,667   (1,707   12,49%   5,436   10,128   1,813   18,09%   6,621   5,139   75,34%   5,1300   Cell Phone Allowance   4,077   4,077   0   0,00%   1,471,20%   7,00   1,41,12%   7	520000	Medical	425,043	405,444	19,599	4.83%	111,024	270,044	154,999	57.40%	294,506	130,537	44.32%	254,018
1,000   1,00											13,679			18,463
1,960   1,960   1,960   1,960   1,960   1,960   1,960   1,977   0,00%   1,987   4,077   0,00%   1,987   4,077   0,00%   1,987   4,077   0,00%   1,987   4,077   0,00%   1,987   4,077   0,00%   1,987   4,077   0,00%   1,987   4,077   0,00%   1,987   4,077   0,00%   1,987   4,077   0,00%   1,987   4,077   0,00%   1,987   4,077   0,00%   1,987   4,077   0,00%   1,987   4,077   0,00%   1,987   4,077   0,00%   1,987   4,077   0,00%   1,987   4,077   0,00%   1,987   4,077   0,00%   1,987   1,98	523000	Vision Insurance	2,247	2,207		1.81%	790	1,620	627	38.70%	1,626	621	38.18%	2,223
Salton   Cell Phone Allowance   4,077   4,077   0,000%   1,987   4,077   0,000%   1,987   1,	524000	Life Insurance	7,611	7,446	165	2.22%	3,731	6,778	833	12.29%	5,028	2,583	51.38%	5,578
Total Benefits	525000	Disability	11,960	13,667	(1,707)	-12.49%	5,436	10,128	1,832	18.09%	6,821	5,139	75.34%	11,145
Total Personal Services	531000	Cell Phone Allowance	4,077	4,077	0	0.00%	1,987	4,077	0	0.00%	4,747	(670)	-14.12%	5,159
		Total Benefits	806,790	755,454	51,336	6.80%	260,235	579,704	227,086	39.17%	578,179	228,611	39.54%	561,894
508000   Temporary Help		Total Personal Services	2,206,030	2,085,157	120,873	5.80%	841,400	1,777,925	428,105		1,771,983	434,717		1,656,673
611000   Landscaping	600000	Professional Services	0	0	0	100%	0	0	0	100%	50,386	(50,386)	-100.00%	0
612000   Parking Management Contract   350,000   697,170   (347,170)   -49,80%   88,848   245,000   105,000   42,86%   463,541   (113,541)   2-4,49%   615000   On 0   0   0   0   0   0   0   0   0   0	608000	Temporary Help	0	30,000	(30,000)	-100.00%	0		0	100%	0			0
615000   Parking Management - Shuttle	611000	Landscaping	0	9,420	(9,420)	-100.00%	4,710	9,420	(9,420)	-100.00%	9,420	(9,420)	-100.00%	9,420
614000   Other Contractual Services   143,085   152,547   (9,62)   6.20%   44,129   103,250   39,835   38,58%   184,566   (44,181)   22,47%   614000   Five Alarm Systems Contract   14,280   14,100   180   1.28%   0   14,100   180   1.28%   15,312   (1,032)   6.74%   620000   Travel, Per Diem, Conference Registration   11,300   0   11,300   100%   0   0   0   11,300   100%   2,319   8,981   387,30%   38,616   34,300   3.53%   38,50%   38,5	612000	Parking Management Contract	350,000	697,170	(347,170)	-49.80%	88,848	245,000	105,000	42.86%	463,541	(113,541)	-24.49%	439,710
614000   Other Contractual Services   143,085   152,547   (9.462)   6.20%   44,129   103,250   39,835   38,58%   184,566   (41,481)   22,47%   614000   Five Alarm Systems Contract   14,280   14,100   180   1.28%   0   14,100   180   1.28%   15,312   (1,032)   6.74%   620000   Travel, Per Diem, Conference Registration   11,300   0   11,300   100%   0   0   0   11,300   100%   2,319   8,981   387,30%   38,616   34,300   3.53%   38,50%   38,	613000	Parking Management - Shuttle	0	0	0	100%	0	0	0	100%	76,714	(76,714)	-100.00%	0
61400   Elevator Maintenance Contract   14,280   14,100   180   1.28%   0   14,100   180   1.28%   1,28%   0   14,100   180   1.28%   1,28%   1,28%   0   14,100   180   1.28%   1,2	616000		143,085	152,547	(9,462)	-6.20%	44,129	103,250	39,835	38.58%	184,566	(41,481)	-22.47%	145,923
615000   Fire Alarm Systems Contract   14,280   14,100   180   1.28%   0   14,100   180   1.28%   15,312   (1,032)   6.74%   620000   Travel, Per Dienn, Conference Registration   11,300   0   11,300   100%   0   0   0   0   0   620000   Travel, Per Dienn, Conference Registration   26,400   0   26,400   100%   0   0   26,400   100%   3,736   22,664   606.69%   702000   Telecommunications   0   0   0   100%   1,331   1,141   (1,141)   -100.00%   1,775   -100.00%   702000   Telecommunications   0   0   0   100%   0   0   100%   1,775   -100.00%   702000   Telecommunications   0   0   0   100%   0   0   100%   0   0   100%   702000   Telecommunications   0   0   0   100%   0   0   100%   702000   Telecommunications   0   0   0   100%   0   0   100%   702000   Telecommunications   0   0   0   100%   0   0   100%   702000   Telecommunications   0   0   0   100%   0   0   100%   702000   Telecommunications   0   0   100%   0   0   100%   702000   Telecommunications   0   0   0   0   0   0   0   0   0   702000   Telecommunications   0   0   0   0   0   0   0   0   0   702000   Telecommunications   0   1,000	614000	Elevator Maintenance Contract	8,800	8,500	300	3.53%	4,203	8,500	300	3.53%	8,361		5.25%	7,425
Control   Cont	615000	Fire Alarm Systems Contract	14,280	14,100	180		0		180	1.28%	15,312	(1,032)	-6.74%	13,403
Topo	620000	Travel, Per Diem, Conference Registration	11,300	0	11,300	100%	0	0	11,300	100%	2,319	8,981	387.30%	12,318
O         Rentals and Leases         0         0         1.00%         0         1.00%         0         1.00%         0         1.00%         2.0         1.00%         2.0         1.00%         2.0         1.00%         2.0         1.00%         2.0         1.00%         2.0         1.00%         2.2         2.6         3.6         4.0         1.00%         2.2         2.6         3.6         8.16%         2.2         2.7         7.681         3.6,000         4,000         11.11%         3.2,568         8.432         2.6.71%         7.7         7.7         7.681         3.6,000         4,000         13.1,568         8.432         2.6.71%         7.7         7.7         7.7         7.681         3.6,000         4,000         13.1,568         8.432         2.6.71%         7.7         7.7         7.6100         Terminal, Buildings and Grounds         1.50,000         1.93,000         (43,000)         2.2.89%         59,171         110,000         40,000         3.6.36%         155,947         (5,947)         7.597         7.7         7.7         7.7         7.7         7.7         7.7         7.7         7.7         7.7         7.7         7.7         7.7         7.7         7.7         7.7         7.7	621000	Training & Education	26,400	0	26,400	100%	0	0	26,400	100%	3,736	22,664	606.69%	1,328
710000   Electricity - Ali   349,317   403,617   (54,300)   -13.45%   138,338   345,700   3,617   1.05%   322,953   26,364   8.16%   720000   Natural Gas - Ali   40,000   51,000   (11,000)   -21.57%   7,681   36,000   4,000   11.11%   31,568   8,432   26,71%   730000   Water - Ali   90,250   90,500   (2550)   -0.28%   9,306   85,100   5,150   6.05%   52,709   37,542   71.22%   751000   Terminal, Buildings and Grounds   150,000   193,000   (43,000)   222.28%   59,171   110,000   40,000   36,36%   155,947   (5,947)   -3.81%   770500   Permits, Licenses & Fees   1,000   1,000   0.00%   660   1,000   0.00%   85.01   150, 947   -3.81%   770500   Permits, Licenses & Fees   1,000   1,000   0.00%   660   1,000   0.00%   85.01   150   17.65%   771000   Vehicles and Heavy Equipment   60,000   80,000   (20,000)   -25.00%   58,369   59,000   1,000   1.69%   78,501   (18,501)   -23.57%   771000   Airport and Airfield Equipment   10,000   15,000   (5,000)   33.33%   4,129   9,500   500   5.26%   8,753   1,247   14,24%   633000   Printing & Binding   1,500   2,500   (1,000)   40,00%   79   1,500   0.00%   1,886   (388)	702000	Telecommunications	0	0	0	100%	1,331	1,141	(1,141)	-100.00%	1,775	(1,775)	-100.00%	801
720000   Natural Gas - All   40,000   51,000   (11,000)   -21.57%   7,681   36,000   4,000   11.11%   31,568   8,432   26.71%   730000   Water - All   90,250   90,500   (250)   -0.28%   9,306   85,100   5,150   6.05%   52,709   37,542   71,22%   770500   Ferminal, Buildings and Grounds   150,000   193,000   (43,000)   -22.28%   59,171   110,000   40,000   36.36%   155,947   (5,947)   -3.81%   770500   Permits, Licenses & Fees   1,000   1,000   0 0.00%   660   1,000   0 0.00%   850   150   17.65%   770000   Vehicles and Heavy Equipment   60,000   80,000   (20,000)   -25.00%   58,369   59,000   1,000   1,000   1,69%   78,501   (18,501)   -23.57%   71000   Airport and Airfield Equipment   10,000   15,000   (5,000)   -33.33%   4,129   9,500   500   5.26%   8,753   1,247   14,24%   630000   Printing & Binding   1,500   2,500   (1,000)   -40.00%   79   1,500   0 0.00%   1,886   (386)   -20.45%   647000   Employee/Tenant Appreciation   600   600   0 0.00%   0 300   300   10.000%   282   318   112.63%   661500   Operating Supplies   3,000   3,000   0 0.00%   6335   2,500   500   20.00%   1,063   1,937   182.17%   661500   Operating Supplies   3,000   3,000   0 0.00%   6335   2,500   2,500   2,500   3,500   1,000   1,000%   1,003   1	0	Rentals and Leases			0	100%			0	100%	0		100%	0
730000   Water - All   90,250   90,500   (250)   -0.28%   9,306   85,100   5,150   6.05%   52,709   37,542   71.22%   71.000   71.00000   71.00000   71.00000   71.00000   71.00000   71.00000   71.00000   71.00000   71.00000   71.00000   71.0000000   71.0000000   71.00000000   71.000000000000000000000000000   71.000000000000000000000000000000000000	710000	Electricity - All	349,317	403,617	(54,300)	-13.45%	138,338	345,700	3,617	1.05%	322,953	26,364	8.16%	330,578
Total Services & Natis:   Total Services & Matis:   Total Services & Natis:   Total Services &	720000	Natural Gas - All	40,000	51,000	(11,000)	-21.57%	7,681	36,000	4,000	11.11%	31,568	8,432	26.71%	39,089
770500   Permits, Licenses & Fees   1,000   1,000   0   0.00%   660   1,000   0   0.00%   850   150   17.65%   17.65%   17.000   Nehicles and Heavy Equipment   60,000   80,000   (20,000)   -25.00%   58,369   59,000   1,000   1.69%   78,501   (18,501)   -23.57%   1.700   1.710000   1.710000   1.71000   1.710000   1.710000   1.710000   1.710000   1.710000   1.7100000   1.7100000   1.7100000000000000000000000000000000000	730000	Water - All	90,250	90,500	(250)	-0.28%	9,306	85,100	5,150	6.05%	52,709	37,542	71.22%	83,167
770000         Vehicles and Heavy Equipment         60,000         80,000         (20,000)         -25.00%         58,369         59,000         1,000         1.69%         78,501         (18,501)         -23.57%           771000         Airport and Airfield Equipment         10,000         15,000         (5,000)         -33.33%         4,129         9,500         50.0         5.26%         8,753         1,247         14.24%           630000         Printing & Binding         1,500         2,500         (1,000)         -40.00%         79         1,500         0         0.00%         1,886         (386)         -20.45%           647000         Employee/Tenant Appreciation         600         600         0         0.00%         0         300         300         100.00%         282         318         112.63%           660000         Vehicle Fuel         40,000         35,000         5,000         14.29%         17,43         35,000         14.29%         36,462         3,538         9.70%           661500         Operating Supplies         3,000         3,000         0         0.00%         635         2,500         5,00         14.00%         23,657         4,843         20.47%           663500 <t< td=""><td>761000</td><td>Terminal, Buildings and Grounds</td><td>150,000</td><td>193,000</td><td>(43,000)</td><td>-22.28%</td><td>59,171</td><td>110,000</td><td>40,000</td><td>36.36%</td><td>155,947</td><td>(5,947)</td><td>-3.81%</td><td>169,176</td></t<>	761000	Terminal, Buildings and Grounds	150,000	193,000	(43,000)	-22.28%	59,171	110,000	40,000	36.36%	155,947	(5,947)	-3.81%	169,176
771000 Airport and Airfield Equipment 10,000 15,000 (5,000) -33.33% 4,129 9,500 500 5.26% 8,753 1,247 14.24% 63000 Printing & Binding 1,500 2,500 (1,000) -40.00% 79 1,500 0 0.00% 1,886 (386) -20.45% 647000 Employee/Tenant Appreciation 600 600 0 0.00% 0 300 300 100.00% 282 318 112.63% 66000 Vehicle Fuel 40,000 35,000 5,000 14.29% 17,043 35,000 5,000 14.29% 36,462 3,538 9.70% 661000 Shop Supplies 3,000 3,000 0 0.00% 635 2,500 500 20.00% 1,063 1,937 182.17% 661500 Operating Supplies 28,500 26,000 2,500 9,62% 6,726 25,000 3,500 14.00% 23,657 4,843 20.47% 663500 Chemicals & Safety 46,500 74,600 (28,100) -37.67% 4,326 25,000 21,500 86.00% (388) 46,888 -12081.14% 664000 Small Tools and Equipment 6,500 7,500 (1,000) -13.33% 2,530 6,500 0 0 0.00% 5,029 1,471 29.25% 664500 Custodial Supplies 27,000 27,300 (300) -1.10% 5,145 27,300 (300) -1.10% 46,347 (19,347) -41.74% 665500 Operating Furniture, Fixtures and Equipment 3,000 4,500 (1,500) -33.33% 816 3,000 0 0 0.00% 2,753 247 8.98% 665500 Uniforms 4,900 7,400 (2,500) -33.78% 1,322 3,500 1,400 40.00% 2,753 247 8.98% 670000 Dues & Memberships 2,125 2,125 0 0.00% 10.00% 315 710 1,415 199.30% 890 1,235 138.76% 671000 Books & Publications 5,000 1,0	770500	Permits, Licenses & Fees					660		0		850			0
63000 Printing & Binding	770000	Vehicles and Heavy Equipment	60,000	80,000	(20,000)	-25.00%	58,369	59,000	1,000	1.69%	78,501	(18,501)	-23.57%	226,508
647000         Employee/Tenant Appreciation         600         600         0         0.00%         0         300         300         100.00%         282         318         112.63%           660000         Vehicle Fuel         40,000         35,000         5,000         14.29%         17,043         35,000         5,000         14.29%         36,462         3,538         9.70%           661000         Shop Supplies         3,000         3,000         0         0.00%         635         2,500         3500         14.00%         23,657         4,843         20.47%           663500         Chemicals & Safety         46,500         74,600         (28,100)         -37.67%         4,326         25,000         21,500         86.00%         388         46,888         -12081.14%           664000         Small Tools and Equipment         6,500         7,500         (1,000)         -13.33%         2,530         6,500         0         0.00%         5,029         1,471         29.25%           664500         Custodial Supplies         27,000         27,300         (300)         -1.10%         5,145         27,300         (300)         -1.10%         46,347         (19,347)         -41.74%           665500	771000	Airport and Airfield Equipment	10,000	15,000	(5,000)	-33.33%	4,129		500	5.26%	8,753	1,247	14.24%	75,454
660000         Vehicle Fuel         40,000         35,000         5,000         14.29%         17,043         35,000         5,000         14.29%         36,462         3,538         9.70%           661000         Shop Supplies         3,000         3,000         0         0.00%         635         2,500         500         20.00%         1,063         1,937         182.17%           661500         Operating Supplies         28,500         26,000         2,500         9.62%         6,726         25,000         3,500         14.00%         23,657         4,843         20.47%           663500         Chemicals & Safety         46,500         74,600         (28,100)         -37.67%         4,326         25,000         3,500         86.00%         (388)         46,888         12081.14%           664000         Small Tools and Equipment         6,500         7,500         (1,000)         -13.33%         2,530         6,500         0         0.00%         5,029         1,471         29.25%           64500         Custodial Supplies         27,000         27,300         (300)         -1.10%         5,145         27,300         (300)         -1.10%         46,347         (19,347)         -41.74%           66	630000	Printing & Binding	1,500	2,500	(1,000)	-40.00%	79	1,500	0	0.00%	1,886	(386)	-20.45%	823
661000 Shop Supplies 3,000 3,000 0 0.00% 635 2,500 500 20.00% 1,063 1,937 182.17% 661500 Operating Supplies 28,500 26,000 2,500 9.62% 6,726 25,000 3,500 14.00% 23,657 4,843 20.47% 663500 Chemicals & Safety 46,500 74,600 (28,100) -37.67% 4,326 25,000 21,500 86.00% (388) 46,888 -12081.14% 664000 Small Tools and Equipment 6,500 7,500 (1,000) -13.33% 2,530 6,500 0 0.00% 5,029 1,471 29.25% 664500 Custodial Supplies 27,000 27,300 (300) -1.10% 5,145 27,300 (300) -1.10% 46,347 (19,347) -41.74% 665000 Custodial Consumables 52,500 55,500 (3,000) -5.41% 15,641 50,000 2,500 5.00% 64,401 (11,901) -18.48% 665500 Operating Furniture, Fixtures and Equipment 3,000 4,500 (1,500) -33.33% 816 3,000 0 0.00% 2,753 247 8.98% 665500 Uniforms 4,900 7,400 (2,500) -33.78% 1,322 3,500 1,400 40.00% 2,489 2,411 96.85% 670000 Dues & Memberships 2,125 2,125 0 0.00% 315 710 1,415 199.30% 890 1,235 138.76% 671000 Books & Publications 5,000 5,000 1,000 20 0.00% 160 1,000 650.00% 1,000 67000 10 0.00% 1,000 0.00	647000	Employee/Tenant Appreciation							300	100.00%		318	112.63%	899
661500 Operating Supplies 28,500 26,000 2,500 9.62% 6,726 25,000 3,500 14.00% 23,657 4,843 20.47% 663500 Chemicals & Safety 46,500 74,600 (28,100) -37.67% 4,326 25,000 21,500 86.00% (388) 46,888 -12081.14% 664000 Small Tools and Equipment 6,500 7,500 (1,000) -13.33% 2,530 6,500 0 0.00% 5,029 1,471 29.25% 664500 Custodial Supplies 27,000 27,300 (300) -1.10% 5,145 27,300 (300) -1.10% 46,347 (19,347) -41.74% 665000 Custodial Consumables 52,500 55,500 (3,000) -5.41% 15,641 50,000 2,500 5.00% 64,401 (11,901) -18.48% 665500 Operating Furniture, Fixtures and Equipment 3,000 4,500 (1,500) -33.33% 816 3,000 0 0.00% 2,753 247 8.98% 666500 Uniforms 4,900 7,400 (2,500) -33.78% 1,322 3,500 1,400 40.00% 2,489 2,411 96.85% 670000 Dues & Memberships 2,125 2,125 0 0.00% 315 710 1,415 199.30% 890 1,235 138.76% 670000 Books & Publications 500 500 500 0 0.00% 0 250 250 100.00% 0 500 100% 672000 Licenses & Certifications 1,200 1,160 40 3.45% 0 1,000 20,9271 262,986 21.75% 1,652,440 (180,183) -10.90% 1	660000	Vehicle Fuel		35,000	5,000	14.29%	17,043		5,000	14.29%	36,462	3,538		26,230
663500         Chemicals & Safety         46,500         74,600         (28,100)         -37.67%         4,326         25,000         21,500         86.00%         (388)         46,888         -12081.14%           664000         Small Tools and Equipment         6,500         7,500         (1,000)         -13.33%         2,530         6,500         0         0.00%         5,029         1,471         29.25%           664500         Custodial Supplies         27,000         27,300         (300)         -1.10%         5,145         27,300         (300)         -1.10%         46,347         (19,347)         -41.74%           665000         Custodial Consumables         52,500         55,500         (3,000)         -5.41%         15,641         50,000         2,500         50.00%         64,401         (11,901)         -18.48%           665500         Operating Furniture, Fixtures and Equipment         3,000         4,500         (1,500)         -33.33%         816         3,000         0         0.00%         2,753         247         8.98%           66500         Uniforms         4,900         7,400         (2,500)         -33.78%         1,322         3,500         1,400         40.00%         2,489         2,411         96.85%	661000	Shop Supplies	3,000	3,000	0		635	2,500		20.00%	1,063	1,937	182.17%	2,480
664000         Small Tools and Equipment         6,500         7,500         (1,000)         -13.33%         2,530         6,500         0         0.00%         5,029         1,471         29.25%           664500         Custodial Supplies         27,000         27,300         (300)         -1.10%         5,145         27,300         (300)         -1.10%         46,347         (19,347)         -41.74%           66500         Custodial Consumables         52,500         55,500         (3,000)         -5.41%         15,641         50,000         2,500         5.00%         64,401         (11,901)         -18.48%           665500         Operating Furniture, Fixtures and Equipment         3,000         4,500         (1,500)         -33.33%         816         3,000         0.00%         2,753         247         8.98%           666500         Uniforms         4,900         7,400         (2,500)         -33.78%         1,322         3,500         1,400         40.00%         2,489         2,411         96.85%           670000         Dues & Memberships         2,125         2,125         0         0.00%         315         710         1,415         199.30%         890         1,235         138.76%           67200	661500	Operating Supplies		26,000	2,500	9.62%	6,726		3,500	14.00%	23,657	4,843	20.47%	32,386
664000         Small Tools and Equipment         6,500         7,500         (1,000)         -13.33%         2,530         6,500         0         0.00%         5,029         1,471         29.25%           664500         Custodial Supplies         27,000         27,300         (300)         -1.10%         46,347         (19,347)         -41.74%           665000         Custodial Consumables         52,500         55,500         (3,000)         -5.41%         15,641         50,000         2,500         5.00%         64,401         (11,901)         -18.48%           665500         Operating Furniture, Fixtures and Equipment         3,000         4,500         (1,500)         -33.33%         816         3,000         0         0.00%         2,753         247         8.98%           665500         Uniforms         4,900         7,400         (2,500)         -33.78%         1,322         3,500         1,400         40.00%         2,489         2,411         96.85%           670000         Dues & Memberships         2,125         2,125         0         0.00%         315         710         1,415         199.30%         890         1,235         138.76%           672000         Licenses & Certifications         1,200	663500	Chemicals & Safety							21,500					50,706
665000         Custodial Consumables         52,500         55,500         (3,000)         -5.41%         15,641         50,000         2,500         5.00%         64,401         (11,901)         -18.48%           665500         Operating Furniture, Fixtures and Equipment         3,000         4,500         (1,500)         -33.33%         816         3,000         0         0.00%         2,753         247         8.98%           665500         Uniforms         4,900         7,400         (2,500)         -33.78%         1,322         3,500         1,400         40.00%         2,489         2,411         96.85%           670000         Dues & Memberships         2,125         2,125         0         0.00%         315         710         1,415         199.30%         890         1,235         138.76%           671000         Books & Publications         500         500         0         0.00%         0         250         250         100.00%         0         500         100%           672000         Licenses & Certifications         1,200         1,160         40         3.45%         0         1,000         200         20.00%         160         1,040         650.00%           Total Services & Mat'ls.	664000				(1,000)	-13.33%	2,530		0	0.00%	5,029	1,471	29.25%	10,525
665000         Custodial Consumables         52,500         55,500         (3,000)         -5.41%         15,641         50,000         2,500         5.00%         64,401         (11,901)         -18.48%           665500         Operating Furniture, Fixtures and Equipment         3,000         4,500         (1,500)         -33.33%         816         3,000         0         0.00%         2,753         247         8,98%           665500         Uniforms         4,900         7,400         (2,500)         -33.78%         1,322         3,500         1,400         40.00%         2,489         2,411         96.85%           670000         Dues & Memberships         2,125         2,125         0         0.00%         315         710         1,415         199.30%         890         1,235         138.76%           671000         Books & Publications         500         500         0         0.00%         0         250         250         100.00%         0         500         100%         672000         1,000         200         20.00%         160         1,040         650.00%           For 2000         Licenses & Certifications         1,200         1,160         40         3.45%         0         1,209,271	664500		27,000			-1.10%			(300)		46,347	(19,347)	-41.74%	33,929
666500         Uniforms         4,900         7,400         (2,500)         -33.78%         1,322         3,500         1,400         40.00%         2,489         2,411         96.85%           670000         Dues & Memberships         2,125         2,125         0         0.00%         315         710         1,415         199.30%         890         1,235         138.76%           671000         Books & Publications         500         500         0         0.00%         0         250         250         100.00%         0         500         100           672000         Licenses & Certifications         1,200         1,160         40         3.45%         0         1,000         200         20.00%         160         1,040         650.00%           Total Services & Mat'ls.         1,472,257         1,993,539         (521,282)         -26.15%         475,452         1,209,271         262,986         21.75%         1,652,440         (180,183)         -10.90%         1	665000	Custodial Consumables	52,500	55,500	(3,000)	-5.41%			2,500	5.00%	64,401	(11,901)	-18.48%	43,451
666500         Uniforms         4,900         7,400         (2,500)         -33.78%         1,322         3,500         1,400         40.00%         2,489         2,411         96.85%           670000         Dues & Memberships         2,125         2,125         0         0.00%         315         710         1,415         199.30%         890         1,235         138.76%           671000         Books & Publications         500         500         0         0.00%         0         250         250         100.00%         0         500         100           672000         Licenses & Certifications         1,200         1,160         40         3.45%         0         1,000         200         20.00%         160         1,040         650.00%           Total Services & Mat'ls.         1,472,257         1,993,539         (521,282)         -26.15%         475,452         1,209,271         262,986         21.75%         1,652,440         (180,183)         -10.90%         1	665500	Operating Furniture, Fixtures and Equipment		4,500	(1,500)	-33.33%				0.00%	2,753	247	8.98%	1,866
670000         Dues & Memberships         2,125         2,125         0         0.00%         315         710         1,415         199.30%         890         1,235         138.76%           671000         Books & Publications         500         500         0         0.00%         0         250         250         100.00%         0         500         100%           672000         Licenses & Certifications         1,200         1,160         40         3.45%         0         1,000         200         20.00%         160         1,040         650.00%           Total Services & Mat'ls.         1,472,257         1,993,539         (521,282)         -26.15%         475,452         1,209,271         262,986         21.75%         1,652,440         (180,183)         -10.90%         1	666500	Uniforms	4,900	7,400	(2,500)	-33.78%	1,322	3,500	1,400	40.00%	2,489	2,411	96.85%	7,181
671000         Books & Publications         500         500         0         0.00%         0         250         250         100.00%         0         500         100%           672000         Licenses & Certifications         1,200         1,160         40         3.45%         0         1,000         200         20.00%         160         1,040         650.00%           Total Services & Mat'ls.         1,472,257         1,993,539         (521,282)         -26.15%         475,452         1,209,271         262,986         21.75%         1,652,440         (180,183)         -10.90%         1	670000	Dues & Memberships		2,125	0	0.00%				199.30%	890	1,235	138.76%	665
Total Services & Mat'ls. 1,472,257 1,993,539 (521,282) -26.15% 475,452 1,209,271 262,986 21.75% 1,652,440 (180,183) -10.90% 1	671000		500		0	0.00%		250		100.00%	0			0
	672000	Licenses & Certifications	1,200	1,160	40		0	1,000	200	20.00%	160	1,040	650.00%	0
Department Total 3.678.287 4.078.696 (400.409) -9.82% 1.316.852 2.987.196 691.091 23.14% 3.424.423 254.534 7.43% 3		Total Services & Mat'ls.	1,472,257	1,993,539	(521,282)	-26.15%	475,452	1,209,271	262,986	21.75%	1,652,440	(180,183)	-10.90%	1,765,441
		Department Total	3,678,287	4,078,696	(400,409)	-9.82%	1,316,852	2,987,196	691,091	23.14%	3,424,423	254,534	7.43%	3,422,114

Comments:

### GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT

**Operations** 

### CAPITAL BUDGET / PERSONNEL REQUEST FY 2021-2022

JUSTIFICATION SCHEDULE		
Capital Improvement		
Equipment and Small Capital Outlay	Fund	GARAA
Renewal and Replacement	Department Number	80
X Personnel Request	_	

### **DESCRIPTION & JUSTIFICATION**

**Description** Amount

Additional Maintenance Personnel \$ 88,826

Requesting to add a HVAC position to the maintenance staff. The position requested is necessary as the airport continues with terminal modifications to include a Central Energy Plant. It would be anticipated the individual hired would have Central Energy Plant experience and would be able to assist with the construction and conversion to a Central Energy Plant environment. The anticipated annual cost would be approximately \$88,826.00 which would break down to approximately \$50,000.00 for payroll and \$38,826.00 for benefits.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE: HVAC Tech

**HIRE DATE:** 1-Jul-21

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Planning BASIC OPERATING BUDGET** FY 2021-2022 Department # 20 Description New World Item Summary **Account Numbers** Amount Amount **PERSONNEL SERVICES** 10.20.10.100.500000 Salaries 152.643 241,985 10.20.75.100.500000 Salaries - Safety 89,342 10.20.10.100.503000 Longevity 1,489 4.493 10.20.75.100.503000 Longevity - Safety 3,004 Overtime 10.20.10.100.505000 500 500 10.20.10.100.506000 Holiday Pay 433 650 Holiday Pay - Safety 10.20.75.100.506000 217 10.20.10.100.507000 Auto Allowance Rewards Program - Safety 10.20.75.100.507100 Benefits: 120,224 10.20.10.100.510000 FICA Taxes 11,955 10.20.75.100.510000 FICA Taxes - Safety 7,108 10.20.10.100.511000 LGERS Retirement 17,644 10.20.75.100.511000 LGERS Retirement - Safety 10,537 10.20.10.100.511200 401k 7,732 10.20.75.100.511200 401k - Safety 4,617 10.20.10.100.520000 Medical 33,659 10.20.75.100.520000 Medical - Safety 17,828 10.20.10.100.522000 Dental 1,725 10.20.75.100.522000 Dental - Safety 717 10.20.10.100.523000 155 Vision 10.20.75.100.223000 Vision - Safety 78 Life Insurance 10.20.10.100.524000 696 10.20.75.100.524000 Life Insurance - Safety 399 10.20.10.100.525000 Disability 1,307 Disability - Safety 10.20.75.100.525000 803 Cell Phone Allowance 10.20.10.100.531000 1,632 Cell Phone Allowance - Safety 10.20.75.100.531000 1,632 367,852 **OPERATING EXPENSES** 10.20.10.100.600000 Professional Services - General 47.250 Surveys, Reports, Consultant Svcs, Misc. 11,750 Annual RCP Pipe Inspection & Report 31,500 **ACDBE Plan Update** 4,000 10.20.10.100.620000 Travel, Per Diem, Conference Registration **NCAA Annual Conference** FAA & Other Meetings 10.20.10.100.621000 Training & Education 2,000 Professional Development (ADA/DBE/Misc. Cert.) 2,000

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY									
ASHEVILLE REGIONAL AIRPORT									
Planning  BASIC OPERATING BUDGET  FY 2021-2022									
Department #	20								
New World	Description	Item	Summary						
Account Numbers		Amount	Amount						
10.20.10.100.702000	Telecommunications/Online Services		_						
10.20.10.100.702000	Internet Broadband Services	_							
10.20.10.100.630000	Printing & Binding		_						
	Development Marketing Materials & Supplies	-							
10.20.10.100.661500	Operating Supplies		400						
	General Supplies	400							
10.20.10.100.665500	Operating Furniture, Fixtures, Equipment and Software		500						
	Greater than \$100 & up to \$5,000								
40.00.40.400.070000	Operating Furniture, Fixtures, Equip up to \$5K	500	050						
10.20.10.100.670000	Dues & Memberships  AAAE	275	650						
	SEC - AAAE	35							
	NCAA	40							
	DBE, ADA & Other	300							
SAFETY									
10 20 75 100 62000	To all De Bion Conference Business								
10.20.75.100.620000	Travel, Per Diem, Conference Registration		-						
	OSHA - 10 Hour General Industry Fundamentals of Industrial Hygiene								
10.20.75.100.621000	Training and Education		1,250						
23.2017 3.2001022000	Professional Development	-	1,200						
	Supervisor Safety Development Program	920							
	Training Materials	330							
10.20.75.100.661500	Operating Supplies		450						
	Safety Glasses, Vests, 79E, etc.	450							
10.20.75.100.670000	Dues and Memberships	450	525						
	National Safety Council	450							
	NCAA SEC-AAAE	40 35							
	SEC MAL		53,025						
			33,023						
			420,877						

### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**

Planning Fiscal Year 2021/2022 Variance Analysis

			F	Y2021 Budg	et	FY	2021 Estimat	ed Actual	:ual		Y2020 Actu	al	FY 2019
Acct	Description	FY 2022	FY 2021	Increase,	Decrease	FY 2021	FY 2021	Increase/	Decrease	FY 2020	Increase/	Decrease	FY 2019
#		Budget	Budget	Amount	Percent	Actual 6 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	241,985	243,557	(1,572)	-0.65%	106,210	230,485	11,500	4.99%	304,781	(62,796)	-20.60%	264,213
500016	Longevity	4,493	4,493	0	0.00%	4,493	4,493	0	0.00%	4,609	(116)	-2.52%	7,003
500020	Overtime	500	500	0	0.00%	0	500	0	0.00%	0	500	100%	0
500023	Holiday Pay	650	650	0	0.00%	650	650	0	0.00%	636	14	2.19%	636
507000	Auto Allowance	0	0	0	100%	0	0	0	100%	5,400	(5,400)	-100.00%	5,400
507100	Rewards Program	0	500	(500)	-100.00%	0	0	0	100%	0	0	100%	0
500050	FICA Taxes	19,063	19,063	0	0.00%	8,502	17,056	2,007	11.77%	20,884	(1,821)	-8.72%	20,494
500070	LGERS retirement	28,181	25,217	2,964	11.75%	11,612	23,378	4,803	20.54%	25,996	2,185	8.41%	22,548
500080	401k	12,349	12,349	0	0.00%	5,687	11,449	900	7.86%	14,349	(2,000)	-13.94%	13,543
500160	Medical	51,487	50,566	921	1.82%	15,949	37,557	13,930	37.09%	46,244	5,243	11.34%	39,142
500260	Dental	2,442	2,399	43	1.79%	959	2,040	402	19.71%	2,100	342	16.30%	2,242
500265	Vision Insurance	233	228	5	2.19%	88	191	42	21.99%	158	75	47.67%	234
500360	Life Insurance	1,095	1,095	0	0.00%	668	1,170	(75)	-6.41%	833	262	31.45%	982
500460	Disability	2,110	2,110	0	0.00%	1,057	2,031	79	3.89%	3,242	(1,132)	-34.92%	3,141
500500	Cell Phone Allowance	3,264	3,264	0	0.00%	1,955	3,335	(71)	-2.13%	2,530	734	29.01%	3,138
	Total Benefits	120,224	116,291	3,933	3.38%	46,477	98,207	22,017	22.42%	116,335	3,889	3.34%	105,464
	Total Personal Services	367,852	365,991	1,861	0.51%	157,830	334,335	33,588	10.05%	431,761	(63,909)	-14.80%	382,716
604000	Professional Services - General	47,250	52,500	(5,250)	-10.00%	5,277	67,241	(19,991)	-29.73%	28,113	19,137	68.07%	209,587
620000	Travel, Per Diem, Conference Registration	0	0	0	100%	0	0	0	100%	12,270	(12,270)	-100.00%	19,275
621000	Training & Education	2,000	3,000	(1,000)	-33.33%	80	80	1,920	2400.00%	2,570	(570)	-22.18%	4,895
662000	Telecommunications	0	0	0	100%	114	114	(114)	-100.00%	380	(380)	-100.00%	494
630000	Printing & Binding	0	0	0	100%	0	0	0	100%	0	0	100%	0
661500	Operating Supplies	400	500	(100)	-20.00%	0	0	400	100%	485	(85)	-17.61%	579
771000	Operating Furniture, Fixtures and Equipment	500	750	(250)	-33.33%	0	0	500	100%	84	416	494.53%	3,916
670000	Dues & Memberships	650	800	(150)	-18.75%	275	275	375	136.36%	585	65	11.11%	1,695
	Safety			0	100%	0	0	0	100%	0	0	100%	0
620000	Travel, Per Diem, Conference Registration	0	3,800	(3,800)	-100.00%	0	0	0	100%	0	0	100%	0
621000	Training & Education	1,250	1,720	(470)	-27.33%	65	65	1,185	1823.08%	0	1,250	100%	0
630000	Printing & Binding	0		0	100%	0	0	0	100%	0	0	100%	0
661500	Operating Supplies	450	250	200	80.00%	0	0	450	100%	0	450	100%	0
670000	Dues & Memberships	525	925	(400)	-43.24%	810	810	(285)	-35.19%	0	525	100%	0
	Total Services & Mat'ls.	53,025	64,245	(11,220)	-17.46%	6,621	68,585	(15,560)	-22.69%	44,488	8,537	19.19%	240,441
	Department Total	420,877	430,236	(9,359)	-2.18%	164,451	402,920	18,028	4.47%	476,250	(55,373)	-11.63%	623,157

**Comments:** 

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Properties & Contracts BASIC OPERATING BUDGET** FY 2021-2022 Department # 85 Description **New World** Item Summary **Account Numbers** Amount Amount PERSONNEL SERVICES 10.85.10.100.500000 101,925 Salaries 101,925 10.85.10.100.503000 Longevity 10.85.10.100.506000 Holiday Pay 217 217 10.85.10.100.507000 Auto Allowance 2,400 2,400 Benefits: 53.398 10.85.10.100.510000 FICA Taxes 8.022 10.85.10.100.511000 LGERS Retirement 11,630 10.85.10.100.511200 401k 5,096 10.85.10.100.520000 Medical 24,404 10.85.10.100.522000 Dental 1,326 10.85.10.100.523000 Vision 77 10.85.10.100.524000 Life Insurance 383 10.85.10.100.525000 Disability 828 10.85.10.100.531000 Cell Phone Allowance 1,632 157,940 **OPERATING EXPENSES** Professional Services - General 10.85.10.100.600000 15.000 Ground rent study 8,000 7,000 Misc. Appraisals 10.85.10.100.616000 Other Contractual Services 10.85.10.100.620000 Travel, Per Diem, Conference Registration 5.000 ACI - Business of Airports (FL) June 2,500 **NBAA Aviation Convention Business Development Conference/Site Visits** 2,500 **AXN - Airport Experience Conference** 10.85.10.100.621000 Training & Education 3.000 500 Advanced Excel and Word courses 2,500 **FAA ACDBE Training** 10.85.10.100.630000 Printing & Binding 1,500 Marketing Materials - Land Development (Brochures) 1,500 10.85.10.100.650000 Legal Notices & Placements 4.000 Advertising: RFPs (Local/Nat'l) Development 4,000 10.85.10.100.661500 **Operating Supplies** 300 Misc. Supplies 300 10.85.10.100.665500 Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000

	GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT		
	Properties & Contracts		
	BASIC OPERATING BUDGET		
	FY 2021-2022		
Department #	85		
New World	Description	Item	Summary
Account Numbers		Amount	Amount
10.05.10.100.670000			0.50
10.85.10.100.670000	Dues & Memberships		350
	AAAE	275	
	AAAE SE	35	
	NCAA Chapter	40	
		10	
10.85.10.100.671000	Books, Publications, Compact Disks, Videos & Subscriptions		825
10.85.10.100.671000		825	
10.85.10.100.671000	Books, Publications, Compact Disks, Videos & Subscriptions		825 29,975
10.85.10.100.671000	Books, Publications, Compact Disks, Videos & Subscriptions		

### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**

### **PROPERTIES & CONTRACTS**

Fiscal Year 2021/2022 Variance Analysis

			F	Y2021 Budg	et	F	Y2021 Esti	mated Actua	ıl	FY2020 Actual		FY 2019	
Acct	Description	FY 2022	FY 2021	Increase/	Decrease	FY 2021	FY 2021	Increase/	Decrease	FY 2020	Increase/	Decrease	FY 2019
#		Budget	Budget	Amount	Percent	6 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	101,925	102,245	(320)	-0.31%	49,465	101,925	0	0.00%	103,570	(1,645)	-1.59%	0
503000	Longevity	0	0	0	100%	0	0	0	100%	0	0	100%	0
506000	Holiday Pay	217	217	0	0.00%	217	217	0	0.00%	217	0	0.20%	0
507000	Auto Allowance	2,400	3,000	(600)	-20.00%	1,200	2,400	0	0.00%	2,400	0	0.00%	0
510000	FICA Taxes	8,022	8,022	0	0.00%	3,730	7,452	570	7.65%	7,650	372	4.87%	0
511000	LGERS retirement	11,630	10,407	1,223	11.75%	5,050	10,100	1,530	15.15%	8,925	2,705	30.31%	0
511200	401k	5,096	5,096	0	0.00%	2,473	4,946	150	3.03%	4,927	169	3.42%	0
520000	Medical	24,404	23,968	436	1.82%	8,367	18,816	5,588	29.70%	21,117	3,287	15.57%	0
522000	Dental	1,326	1,302	24	1.84%	546	1,138	188	16.52%	969	357	36.85%	0
523000	Vision Insurance	77	76	1	1.32%	32	67	10	14.93%	53	24	44.25%	0
524000	Life Insurance	383	383	0	0.00%	27	228	155	67.98%	330	53	16.06%	0
525000	Disability	828	828	0	0.00%	468	889	(61)	-6.86%	790	38	4.80%	0
531000	Cell Phone Allowance	1,632	1,632	0	0.00%	690	1,632	0	0.00%	1,380	252	18.26%	0
	Total Benefits	53,398	51,714	1,684	3.26%	21,383	45,268	8,130	17.96%	46,142	7,256	15.73%	0
	Total Personal Services	157,940	157,176	764	0.49%	72,265	149,810	8,130	5.43%	152,328	5,612	N/A	0
600000	Professional Services - General	15,000	25,000	(10,000)	-40.00%	0	25,000	(10,000)	-40.00%	14,600	400	2.74%	0
616000	Contractual Services	0	0	0	100%	0	0	0	100%	0	0	100%	0
620000	Travel, Per Diem, Conference Registration	5,000	7,500	(2,500)	-33.33%	0	5,000	0	0.00%	6,655	(1,655)	-24.87%	0
621000	Training & Education	3,000	2,500	500	20.00%	50	1,100	1,900	172.73%	0	3,000	100%	0
630000	Printing & Binding	1,500	3,000	(1,500)	-50.00%	0	3,000	(1,500)	-50.00%	958	542	56.54%	0
650000	Legal Notices & Placements	4,000	4,000	0	0.00%	0	2,500	1,500	60.00%	0	4,000	100%	0
661500	Operating Supplies	300	300	0	0.00%	0	200	100	50.00%	33	267	804.70%	0
665500	Operating Furniture, Fixtures and Equipment	0	0	0	100%	0	0	0	100%	0	0	100%	0
670000	Dues & Memberships	350	350	0	0.00%	40	350	0	0.00%	35	315	900.00%	0
671000	Books & Publications	825	1,000	(175)	-17.50%	0	1,000	(175)	-17.50%	650	175	26.92%	0
	Total Services & Mat'ls.	29,975	43,650	(13,675)	-31.33%	90	38,150	(8,175)	-21.43%	22,931	7,044	N/A	0
•	Department Total	187,915	200,826	(12,911)	-6.43%	72,355	187,960	(45)	-0.02%	175,259	12,656	N/A	0

**Comments:** 

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY									
ASHEVILLE REGIONAL AIRPORT									
Public Safety BASIC OPERATING BUDGET									
FY 2021-2022									
	<u>F1 2021-2022</u>								
Department #	90								
beparement "									
New World		Item	Summary						
Account Numbers		Amount	Amount						
PERSONNEL SERVICES									
10.90.20.100.500000	Salaries	1,060,818	1,060,818						
10.90.20.100.503000	Longevity	9,278	9,278						
10.90.20.100.505000	Overtime	68,000	68,000						
10.90.20.100.506000	Holiday Pay	4,765	4,765						
10.90.20.100.507000	Auto Allowance	2,400	2,400						
10.90.20.100.511300	LEO Special Separation Allowance	39,418	39,418						
	a di	-							
10.00.20.100.510000	Benefits:	07.602	633,953						
10.90.20.100.510000 10.90.20.100.511000	FICA Taxes LGERS retirement	87,692							
10.90.20.100.511000	401k	137,710 56,905							
10.90.20.100.511200	Medical	314,178							
10.90.20.100.522000	Dental	18,335							
10.90.20.100.523000	Vision	1,705							
10.90.20.100.524000	Life Insurance	5,828							
10.90.20.100.525000	Disability	9,233							
10.90.20.100.531000	Cell Phone Allowance	2,367							
			1,818,632						
			, , , , , ,						
<b>OPERATING EXPENSES</b>									
10.90.20.100.616000	Other Contractual Services		11,185						
	Police Info Computer (NCIC) & Mobile Data	1,200							
	Fire Extinguisher Service	6,300							
	SCBA Inspection	1,100							
	AED Inspection	660							
	SCBA Compressor Testing	1,500							
10.00.00.100.50000	Range Membership	425							
10.90.20.100.620000	Travel, Per Diem, Conference Registration	2.000	2,000						
	AAAE Chief's Conference	2,000							
10.90.20.100.621000	AAAE Emergency Preparedness Conference Training & Education	-	10 500						
10.90.20.100.621000	FAR 139 Compliance (Live burn, drills, etc)	10,000	10,500						
	Fire & LEO Local Training (Community Colleges)	500							
10.90.20.100.702000	Online Services	]	1,440						
10.70.20.100.702000	Broadband Service for Laptops	1,440	1,440						
10.90.20.100.760000	General Repairs and Maintenance	1,110	2,000						
25.55.25.25.7 00000	Maintenance	2,000	2,000						
10.90.20.100.661500	Operating Supplies	1	6,500						
	First Aid Supplies	3,000							
	Training Supplies (ammunition, foam, etc)	3,500							
10.90.20.100.663500	Chemicals & Safety		1,500						
	Chemicals & Safety	1,500							

	GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY									
	ASHEVILLE REGIONAL AIRPORT									
	Public Safety  PASTC OPERATING PURCET									
BASIC OPERATING BUDGET										
<u>FY 2021-2022</u>										
Donoutroont #	90									
Department #	90									
New World		Item	Summary							
Account Numbers		Amount	Amount							
Account Numbers		Amount	Amount							
10.90.20.100.664000	Small Tools and Equipment		1,500							
10.30.20.100.00 1000	Small Tools & Equipment	1,500	1,500							
10.90.20.100.665500	Operating Furniture, Fixtures, Equipment and Software	1,500	4,000							
10.30.20.100.003300	Greater than \$100 & up to \$5,000		1,000							
	Station Furniture	1,000								
	Radio Equipment	3,000								
10.90.20.100.666500	Uniforms	2,000	11,500							
	Uniforms (Police and Fire Class A and Utility)	10,060	,							
	Duty Boots	1,440								
10.90.20.100.666000	Firefighter Equipment	,	19,750							
	Turnout Gear & SCBA Masks (New Hire or Damage)	8,500								
	Gear - Unfilled positions	11,250								
10.90.20.100.670000	Dues & Memberships		2,440							
	ALEAN	450								
	ARFFWG	300								
	AAAE	275								
	NCAA	45								
	SECAAAE	35								
	Buncombe Co FF Assoc	150								
	Buncombe Co Fire Chief's Assoc	150								
	Henderson Co FF Assoc	150								
	NC Fire Chiefs Association	125								
	International Assoc of Chief's of Police	210								
	NC Association of Chief's of Police	150								
10.00.20.100.671000	NC Assoc of Rescue Squads and EMS	400	500							
10.90.20.100.671000	Books, Publications, Compact Disks, Videos & Subscriptions	F00	500							
	Books, Publications. Compact Disks, Videos & Subscrip.	500	74,815							
			/4,013							
			1,893,447							
			1,033,TT/							

### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**

Public Safety
Fiscal Year 2021/2022
Variance Analysis

			F	Y2021 Budget			FY2021 Estimate	ed Actual		FY2020 Actual			FY2019
Acct	Description	FY 2022	FY 2021	Increase/l	Decrease	FY 2021	FY 2021	Increase/I	Decrease	FY 2020	Increase/I	Decrease	FY 2019
#		Budget	Budget	Amount	Percent	Actual 6 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	1,060,818	1,041,734	19,084	1.83%	443,470	949,676	111,142	11.70%	796,372	264,446	33.21%	683,629
503000	Longevity	9,278	12,403	(3,125)	-25.20%	2,850	12,403	(3,125)	-25.20%	12,666	(3,388)	-26.75%	11,575
505000	Overtime	68,000	68,000	0	0.00%	9,309	68,000	0	0.00%	23,519	44,481	189.13%	65,014
506000	Holiday Pay	4,765	4,765	0	0.00%	4,331	4,331	434	10.02%	3,032	1,733	57.16%	2,816
507000	Auto Allowance	2,400	3,000	(600)	-20.00%	1,200	2,400	0	0.00%	2,400	0	0.00%	2,400
511300	LEO Special Separation Allowance	39,418	14,707	24,711	168.02%	6,831	26,955	12,463	46.24%	24,123	15,295	63.41%	34,088
510000	FICA Taxes	87,692	86,392	1,300	1.50%	34,492	77,305	10,387	13.44%	61,262	26,430	43.14%	57,921
511000	LGERS retirement	137,710	122,199	15,511	12.69%	48,883	107,848	29,862	27.69%	77,585	60,125	77.50%	96,208
511200	401k	56,905	56,055	850	1.52%	22,744	50,417	6,488	12.87%	40,115	16,790	41.85%	37,971
520000	Medical	314,178	395,493	(81,315)	-20.56%	73,469	178,913	135,265	75.60%	149,249	164,929	110.51%	145,364
522000	Dental	18,335	22,172	(3,837)	-17.31%	5,312	11,604	6,731	58.01%	8,212	10,123	123.28%	8,126
523000	Vision Insurance	1,705	1,521	184	12.10%	561	1,235	470	38.06%	905	800	88.30%	1,286
524000	Life Insurance	5,828	6,313	(485)	-7.68%	2,504	4,967	861	17.33%	2,962	2,866	96.78%	2,949
525000	Disability	9,233	16,837	(7,604)	-45.16%	4,036	7,971	1,262	15.83%	4,754	4,479	94.20%	7,259
531000	Cell Phone Allowance	2,367	2,367	0	0.00%	1,140	2,367	0	0.00%	2,280	87	3.82%	2,345
	Total Benefits	633,953	709,349	(75,396)	-10.63%	193,141	442,627	191,326	43.23%	347,324	286,629	82.52%	359,429
	Total Personal Services	1,818,632	1,853,958	(35,326)	-1.91%	661,132	1,506,392	312,240	20.73%	1,209,435	609,197	50.37%	1,158,951
616000	Other Contractual Services	11,185	10,760	425	3.95%	1,913	10,760	425	3.95%	10,944	241	2.20%	8,704
620000	Travel, Per Diem, Conference Registration	2,000	0	2,000	100%	0	0	2,000	100%	10,115	(8,115)	-80.23%	14,066
621000	Training & Education	10,500	11,000	(500)	-4.55%	2,976	11,000	(500)	-4.55%	9,961	539	5.41%	12,764
702000	Telecommunications/Online Services	1,440	1,440	0	0.00%	800	1,440	0	0.00%	1,140	300	26.28%	1,343
760000	General Repairs and Maintenance	2,000	2,000	0	0.00%	1,416	2,000	0	0.00%	0	2,000	100%	574
661500	Operating Supplies	6,500	9,500	(3,000)	-31.58%	4,388	9,500	(3,000)	-31.58%	12,385	(5,885)	-47.52%	13,181
663500	Chemicals & Safety	1,500	2,000	(500)	-25.00%	371	2,000	(500)	-25.00%	1,372	128	9.31%	1,991
664000	Small Tools and Equipment	1,500	3,000	(1,500)	-50.00%	3,003	3,003	(1,503)	-50.05%	1,355	145	10.74%	3,686
665500	Operating Furniture, Fixtures and Equipment	4,000	4,000	0	0.00%	1,788	4,000	0	0.00%	6,191	(2,191)	-35.38%	5,256
666500	Uniforms	11,500	10,000	1,500	15.00%	8,434	10,000	1,500	15.00%	9,461	2,039	21.55%	12,010
666000	Firefighter Equipment	19,750	29,000	(9,250)	-31.90%	2,506	29,000	(9,250)	-31.90%	1,460	18,290	1252.98%	1,453
670000	Dues & Memberships	2,440	2,440	0	0.00%	962	2,440	0	0.00%	2,365	75	3.17%	1,576
671000	Books & Publications	500	500	0	0.00%	90	500	0	0.00%	377	123	32.77%	241
	Total Services & Mat'ls.	74,815	85,640	(10,825)	-12.64%	28,648	85,643	(10,828)	-12.64%	67,125	7,690	11.46%	76,845
	Department Total	1,893,447	1,939,598	(46,151)	-2.38%	689,780	1,592,035	301,412	18.93%	1,276,560	616,887	48.32%	1,235,796

Comments:

### GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY FY2021/2022 PROJECTED CAPITAL CARRYOVER

		Estimated	Estimated				
Description	Amount Authorized	Spending Through 6/30/2021	Balance to Carryover	FAA- AIP Grants	NC DOT Grants	PFCs Currently Approved	Airport Funds
		-,,	, , , , , , , , , , , , , , , , , , ,				
Airfield Redevelopment Project-BP 4	46,816,813	45,000,000	1,816,813	1,816,813			_
Terminal Rehab/Expansion - Phase I	25,000,000		17,800,000	5,200,000	-	1,675,000	10,925,000
Air Traffic Control Tower - Design	5,000,000	1,000,000	4,000,000	-	4,000,000		
Airfield Storm Water Improvements	800,000	-	800,000				800,000
TOTAL CARRYOVER	\$ 77,616,813	\$ 53,200,000	\$ 24,416,813	\$ 7,016,813	\$ 4,000,000	\$ 1,675,000	\$ 11,725,000

Related contracts requiring Board approval will be presented to the Board before implementation.

# GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY CAPITAL BUDGET FISCAL YEAR 2021/2022

		Funding Source							
Dogovintion	Takal	FAA- AIP	NCDOT	Currently Approved	Airport				
Description	Total	Grants	Grants	PFCs	Funds				
<u>Capital Improvements (1)</u> Fuel Farm Perimeter Road	250,000				250,000				
Total Capital Improvements	250,000	-	-	-	250,000				
Equipment and Small Capital Outlay									
Total Equipment and Small Capital Outlay	-	-	-	-	-				
Renewal and Replacement Roof Repair	40,000				40,000				
Total Renewal and Replacement	40,000	-	-	-	40,000				
Total	\$ 290,000	\$ -	<b>\$</b> -	\$ -	\$ 290,000				

<sup>(1)</sup> All purchases of Capital Improvements will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.

## GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT

Planning

## CAPITAL BUDGET / PERSONNEL REQUEST FY 2021-2022

JUSTIFICATION SCHEDULE		
X Capital Improvement		
Equipment and Small Capital Outlay	Fund	GARAA
Renewal and Replacement	Department Numbe	er 20
Personnel Request		
DESCRIPTION & JUSTIFICATION		
	Description	Amount
	Fuel Farm Perimeter Road	\$250,000
asphalt and concrete pavement sections. The section improved to meet the current fleet of vehicles using the control of the current fleet of vehicles using the current fleet of vehicles and the current fleet of vehicles are current fleet of vehicles and the current fleet of vehicles are current fleet of vehicles and the current fleet of vehicles are current fleet of vehicles and the current fleet of vehicles are curr		
NOTE: If this request relates to recently approved particles:	personnel, please complete the follow	ving:
HIRE DATE:		

## GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT

**Operations** 

### <u>CAPITAL BUDGET / PERSONNEL REQUEST</u> <u>FY 2021-2022</u>

JUSTIFI	CATION SCHEDULE		
	Capital Improvement		
	Equipment and Small Capital Outlay	Fund	GARAA
X	Renewal and Replacement	Department Number	80
	Personnel Request		
•			

### **DESCRIPTION & JUSTIFICATION**

Description	Aı	mount
Roof Repair	\$	40,000

The existing 23 year old metal roof on the building that stores de-icing chemicals is in need of replacement and/or repair. The roof has many leaks and needs to be repaired and/or replaced. Final determination would be made upon inspection of the roofing system with a qualified roofing contractor. Total cost would be \$40,000.00.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

**HIRE DATE:** 

## GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ESTIMATED CASH & INVESTMENT BALANCE As of June 30, 2022

	Am	Amount		
Estimated Cash & Investment Balance at June 30, 2021		\$	10,000,000	
Plus: Net Operating & Investment Revenues			1,148,799	
Less Other Costs: Business Development Costs Contingency Debt Service	(300,000) (100,000) (1,689,530)		(2,089,530)	
Plus Non-Operating Revenues: CARES Funding Passenger Facility Charges Customer Facility Charges	2,200,000 2,250,000 1,400,000		5,850,000	
Plus Capital Contributions: Federal Grants - AIP Funds NC DOT Grants	7,016,813 4,000,000		11,016,813	
Less Capital Costs: Capital Improvements Equipment and Small Capital Outlay Fund Renewal and Replacements Carryover Projects From FY2021	(250,000) - (40,000) (24,416,813)		(24,706,813)	
Estimated Cash & Investment Balance at June 30, 2022			1,219,269	
Estimated Restricted Cash at June 30, 2022			8,000,000	
Reserves: Operations & Maintenance Reserve (6 Months) Emergency Repair Reserve			5,127,919 650,000	
Estimated Unrestricted Undesignated Cash & Investments at June 30, 2022			(12,558,650)	

<sup>\*</sup> Deficit cash balance is a result of projected expenditures for the terminal rehabilitation/ expansion and ATC tower design totaling \$25,000,000. At this time, staff has not confirmed funding sources for this project, but anticipate bond funding, a TIFIA loan as well as federal and state grant funding. Once funding sources are determined, the estimated cash balance at June 30, 2022 will be revised to reflect a positive balance.

## GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY SUPPLEMENTAL FEES AND CHARGES FY 2021/2022 ANNUAL BUDGET

	FY 2020/2021		FY 2021/2022			
		Current F			Proposed	
Maintanana		Cost	Per		Cost	Per
Maintenance Scissor Lift	¢	100.00	day	¢.	100.00	day
Large ADA Ramp Rental	\$ \$	100.00	day	\$ \$	100.00	day
Air Stair Rental	\$ \$	100.00	use		100.00	use use
Volvo Wheel Loader	\$ \$	150.00	use	\$	150.00	
Fork-lift	\$ \$	100.00	use	\$ \$	100.00	use
Pallet Jack			use		50.00	use
	\$ \$	50.00	use	\$	125.00	use
Tenant Sweeper		125.00	hour	\$		hour
Service Truck	\$	50.00	hour	\$	50.00	hour
Backhoe	\$	100.00	hour	\$	100.00	hour
Lighted X	\$	200.00	day	\$	200.00	day
Light Tower	\$	150.00	day	\$	150.00	day
Paint Stripper	\$	100.00	hour	\$	100.00	hour
Large Aircraft Removal Dolly	\$	200.00	day	\$	200.00	day
Small Aircraft Removal Dolly	\$	100.00	day	\$	100.00	day
Aircraft Jack	\$	100.00	use	\$	100.00	use
Cores	\$	40.00	each	\$	40.00	each
Keys	\$	12.00	each	\$	12.00	each
Large Dump Truck	\$	200.00	hour	\$	200.00	hour
Small Broom	\$	200.00	hour	\$	200.00	hour
Large Broom	\$	300.00	hour	\$	300.00	hour
Pressure Washer	\$	125.00	hour	\$	125.00	hour
Maintenance Labor Rate (1)	\$	60.00	hour	\$	65.00	hour
Security Escort Rate (1)	\$	60.00	hour	\$	65.00	hour
Department of Public Safety						
ARFF Apparatus for 1500 gal. or greater	\$	250.00	hour	\$	250.00	hour
ARFF Apparatus for less than 1500 gal.	\$	150.00	hour	\$	150.00	hour
Command, Police, and Ops support vehicles	\$	100.00	hour	\$	100.00	hour
Aircraft recover dolly	\$	150.00	day	\$	150.00	day
Maintenance Labor Rate (1)	\$	45.00	hour	\$	65.00	hour
Mutual Aid Agencies collected on their behalf			as incurred			as incurred
Replacement charges for AVL equipment/supplies			as incurred			as incurred
Information Technology (IT) Department						
IT Labor Rate - Non-Network (1)	\$	60.00	hour	\$	65.00	hour
IT Labor Rate - Network Related (1)	\$	110.00	hour	\$	110.00	hour
Dark Fiber per strand per 0-1000 ft	\$	20.00	month	\$	20.00	month
Dark Fiber per strand per 0-2000 ft	\$	22.00	month	\$	22.00	month
Dark Fiber per strand per 0-3000 ft	\$	24.00	month	\$	24.00	month
Telephone Service - Per Telephone Number	\$	50.00	month	\$	50.00	month
Fax Service - Per Fax Machine/Phone Number	\$	22.13	month	\$	22.13	month
Cisco IP Phone - Model 7911G	\$	5.67	month	\$	5.67	month
Cisco IP Phone - Model 7911G	\$	11.57	month	\$	11.57	month
Cisco 1 Port Analog Line Converter-ATA186	\$	4.86	month	\$	4.86	month
Cisco 2 Port Analog Line Converter-VG202	\$	22.13	month	\$	22.13	month
AirIT Shared Use Network Charge - Per Airline	\$	50.00	month	\$ \$	50.00	month
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### Notes

<sup>(1)</sup> One Hour Minimum, Minimum of 3 hours charged after regular business hours.

	FY 2020/2021		FY 2021/2022				
		<b>Current Fees</b>		Proposed		Fees	
Identification Badge Fees and Charges		Cost	Per		Cost	Per	
Initial Badge Issuance							
SIDA Badge	\$	75.00		\$	80.00		
Non-SIDA Badge	\$	40.00		\$	45.00		
Renewal of Badge							
SIDA Badge	\$	75.00		\$	80.00		
Non-SIDA Badge	\$	40.00		\$	45.00		
Lost Badge Replacement							
SIDA Badge (4)	\$ 8	5.00 /\$ 100.00		\$ 90.0	00 /\$ 105.00		
Non-SIDA Badge (5)	\$ 6	0.00 / \$ 75.00		\$ 65.0	00 / \$ 80.00		
Damaged Badge							
SIDA Badge (6)	\$ 4	0.00 /\$ 50.00		\$ 45.0	00 /\$ 55.00		
Non-SIDA Badge (6)	\$ 4	\$ 40.00 /\$ 50.00		\$ 45.00 /\$ 55.00			
Security Escort Training	\$	40.00		\$	60.00		
Lock-out Service	\$	40.00		\$	60.00		
(5) \$65.00 for the first replacement badge, \$80.00 (6) \$45.00 for a damaged badge, \$55.00 if badge of Barking		=	=				
Parking		2.00	h		2.00	h	
Daily	\$	2.00 9.00	hour	\$	2.00	hour	
	\$	54.00	day week	\$ \$	10.00 60.00	day week	
Parking Garage	\$ \$	2.00	hour	<b>\$</b> \$	2.00	hour	
r arking Garage	\$	12.00	day	\$ \$	13.00	day	
	\$	72.00	week	\$	78.00	week	
Hourly	\$	1.00	1/2 hour	\$	1.00	1/2 hour	
	\$	25.00	day	\$	25.00	day	
Employee Parking Rate		\$ 60 / \$50	new/renewal	<b>\$ 70 / \$60</b> nev		new/renewal	
Commuter Parking Rate		\$ 290 / \$275	new/renewal	\$ 3	00 / \$285	new/renewal	
Non-Tenant Aviation Commuter	\$	900.00	annual	\$	900.00	annual	
Fines		up to \$1,000	day	up	to \$1,000	day	
Ground Transportation							
Charter Bus Company (1-2 buses) (8)	\$	1,000.00	annual	\$	1,000.00	annual	
Charter Bus Company (3-4 buses) (8)	\$	2,500.00	annual	\$	2,500.00	annual	
Charter Bus Company (5 or more buses) (8)	\$	4,000.00	annual	\$	4,000.00	annual	
Airport Ground Transportation Permit (9)	\$	50.00	annual	\$	50.00	annual	
Airport Ground Transportation Pick-up Fee (9)	\$	2.50	per trip	\$	2.50	per trip	
Transp. Network Company (TNC) Pick-up Fee	\$	2.50	per trip	\$	2.50	per trip	
Transp. Network Company (TNC) Drop-off Fee	\$	0.50	per trip	\$	0.50	per trip	
Off-Airport Rental Car Fee		7.50%	of gross revenue		7.50%	of gross revenue	

### Notes:

- (8) Companies with a vehicle fleet of charter coach vehicles with seating capacity greater than 20 seats.
- (9) All Ground Transportation operators except TNCs and charter bus companies