

AGENDA

Greater Asheville Regional Airport Authority Regular Meeting Friday, April 21, 2017, 8:30 a.m. Conference Room at Administrative Offices

NOTICE TO THE PUBLIC: The Airport Authority welcomes comments from the public on any agenda item. Comments are received prior to the Board's discussion of the agenda item. Comments are limited to five minutes. If you wish to comment on an agenda item, please deliver a request card (available in the meeting room) to the Clerk to the Board prior to the agenda item being called by the Chair.

- I. CALL TO ORDER
- II. PRESENTATIONS: None
- III. FINANCIAL REPORT (document)
- IV. CONSENT ITEMS:
 - A. Approval of the Greater Asheville Regional Airport Authority March 10, 2017 Regular Meeting Minutes (<u>document</u>)
 - B. Approval of the Greater Asheville Regional Airport Authority March 10, 2017 Closed Session Minutes
 - C. Approval of Insurance Renewals (<u>document</u>)
 - D. Approval of Change Order No. 4 to Contract with American South General Contractors (document)
- V. OLD BUSINESS:
 - A. Public Hearing and Final Adoption of the Authority's Fiscal Year 2017/2018 Budget (document)



- VI. NEW BUSINESS:
 - A. Approval of Property Easement Transfer (document)
 - B. Approval of Airline Incentives for Elite Airways (<u>document</u>)
 - C. Resolution Approving and Authorizing the Execution of the Assignment and Assumption Agreement Dated April 21, 2017 with the Asheville Regional Airport Authority, the City of Asheville, and the County of Buncombe; Approving and Authorizing the Submission to the Federal Aviation Administration of the Greater Asheville Regional Airport Authority's FAA Part 139 Application for a New Airport Operating Certificate and for Authorization to Act as Sole Sponsor of the Asheville Regional Airport; and Accepting the Minutes of the Asheville Regional Airport Authority Upon Dissolution of the Asheville Regional Airport Authority (document)
- VII. DIRECTOR'S REPORT:
 - A. North Carolina Airports Association
 - B. Update on Airline Lease Agreement
 - C. Update on FAA Sponsorship

VIII. INFORMATION SECTION:

(Staff presentations will not be made on these items. Staff will be available to address questions from the Board.)

- A. February 2017 Traffic Report (document)
- B. February 2017 Monthly Financial Report (document)
- C. April 2017 Development/Project Status Report (document)
- D. Potential Board Items for the Next Regular Meeting:
 - None identified at this time
- IX. PUBLIC AND TENANTS' COMMENTS
- X. CALL FOR NEXT MEETING



XI. CLOSED SESSION:

Pursuant to Subsections 143-318.11 (a) (3) and (4) of the General Statutes of North Carolina to Consult with Legal Counsel in Order to Preserve the Attorney-Client Privilege, to Discuss Matters Relating to the Location and/or Expansion of Industries or Other Businesses in the Area Served by the Authority, Including Agreement on a Tentative List of Economic Development Incentives that may be Offered by the Authority in Negotiations.

- XII. AUTHORITY MEMBER REPORTS:
 - A. Key Strategic Elements (<u>document</u>)
- XIII. ADJOURNMENT

This agenda of the Greater Asheville Regional Airport Authority is provided as a matter of convenience to the public. It is not the official agenda. Although every effort is made to provide complete and accurate information in this agenda, the Greater Asheville Regional Airport Authority does not warrant or guarantee its accuracy or completeness for any purpose. The agenda is subject to change before and/or during the Board meeting.

	eville R	-						
E	Executi							
		ruary-1						
	AIRPO	RT ACTI				Calandan	Va	
	Мо	nth		riance to rior Year		Calendar ear to Date		riance to rior Year
Passenger Enplanements		24,492		17.7%	<u> </u>	50,098		22.6%
Aircraft Operations Commercial		990		12.9%		2,026		10.0%
Scheduled Flights		426		2.4%		2,020		10.076
Flight Cancellations		2		2.170				
Seats		31,915		13.4%		65,470		19.1%
Load Factor		76.7%		3.9%		76.5%		2.9%
General Aviation		3,242		7.7%		5,687		(3.4%)
Militory		240		2.00/		550		22 40/
Military		249		3.8%		552		22.4%
	FINANC	IAL RES						
	N/-	nth		ariance		Fiscal		ariance
Operating Revenues		nth /86,217		Budget 14.3%	<u> </u>	ear to Date 6,848,197	10	9.4%
					φ			
Operating Expenses	7	05,568	(10.9%)		5,344,062	((15.2%)
Net Operating Revenues before Depreciation	\$	80,649		177.9%	\$	1,504,135	3	,706.9%
Net Non-Operating Revenues		79,005		5.8%	\$	1,995,096		4.2%
	φ	77,003		5.070	φ	1,993,090		4.270
Grants:	¢ (47.005			¢	0.000.015		
FAA AIP Grants NC Dept of Transportation Grants	\$ 6	647,985			\$	8,029,015		
Total	\$ 6	- 47,985			\$	8,029,015		
		CASH						
Restricted					\$	27,862,981		
Designated for O&M Reserve Designated for Emergency Repair						4,290,100 650,000		
Unrestricted, Undesignated						9,193,966		
Total					\$	41,997,047		
					<u>+</u>	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
RI	ECEIVAE	BLES PA: Ital				1.40 Dave	0.10	r 60 Day
Advertising Customers		12.242		30 Days 5,254	3	1-60 Days 2,550	Ove	4,4
Allegiant		2,090		1,031		2,330		4,4
American		40,458		38,293		-		, 2,1
Avis		227		-		227		
Budget		190		190		-		-
Delta Airlines		107		107		-		-
Enterprise		1,151		-		1,151		-
FAA/TSA		35,772		10,212		10,031		15,5
FAA		16,158		12,864		1,647		1,6
Signature		2,177		37		70		2,0
Skywest		294		-		-		2
United		723		723		-		-
Worldwide		2,084		300		1,250		5
Miscellaneous	<u> </u>	4,834		250		292		4,2
Total	\$ 1	18,506	\$	69,262	\$	17,507	\$	31,7
% of Total Receivables		<u>27.09%</u>						
Note: Excludes balances paid subsequent to month-end								
RE	VENUE E	BONDS F						
			-	inal Amount		rrent Balance		
Parking Garage Revenue Bond, Series 2016A			\$	15,750,000	\$	15,750,000		
Parking Garage Taxable Revenue Bond, Series 2016B			-	5,250,000		5,250,000		
			\$	21,000,000	\$	21,000,000		
CA	APITAL E	EXPEND	ITURE	S				
Annual Budget					\$	70,162,444		
Year-to-Date Spending					\$	18,112,743		

REGULAR MEETING GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY March 10, 2017

The Greater Asheville Regional Airport Authority ("Authority") met on Friday, March 10, 2017 at 8:30 a.m. in the Conference Room at the Authority's Administrative Offices, Asheville Regional Airport ("Airport"), 61 Terminal Drive, Suite 1, Asheville, NC 28732.

MEMBERS PRESENT: Robert C. Roberts, Chair; Andrew T. Tate; K. Ray Bailey; William L. Moyer; and Stephanie Pace Brown

MEMBERS ABSENT: Matthew C. Burril, Vice-Chair; David Gantt

STAFF AND LEGAL COUNSEL PRESENT: Cindy Rice, Authority Legal Counsel; Lew Bleiweis, Executive Director; Michael Reisman, Deputy Executive Director of Development and Operations; Kevan Smith, Chief of Public Safety; Tina Kinsey, Director of Marketing and Public Relations; Janet Burnette, Director of Finance and Accounting; Shane Stockman, IT Director; John Coon, Director of Operations; Sam Sales, Public Safety Captain; Tristan Stroupe, Public Safety; and Ellen Heywood, Clerk to the Board

ALSO PRESENT: Amira Trebincevic, Delta Airlines; Mike Darcangelo, Avcon, Inc.; Eric Rysdon, RS&H; Chuck Buckland, Signature Flight Support; Cecil Bothwell, Asheville City Council

<u>CALL TO ORDER</u>: The Chair called the meeting to order at 8:30 a.m.

SERVICE AWARD PRESENTATION:

A. <u>**Tristan Stroupe**</u>: The Chair recognized Tristan Stroupe with a service recognition award and gift for his 10 years of service with the Authority.

FINANCIAL REPORT: The Director reported on the airport activity for the month of January which included enplanements, aircraft operations, and general aviation activity. Janet Burnette reported on the financial activity for the month of January. Mr. Moyer questioned what the major contributor was for the increase in net operating revenue. Mrs. Burnette responded that enplanements and parking revenue were higher than anticipated.

<u>CONSENT ITEMS</u>: The Chair stated that Consent Item B, Approval of the Greater Asheville Regional Airport Authority February 17, 2017 Closed Session Minutes, would be pulled for review in Closed Session.

A. <u>Approval of the Greater Asheville Regional Airport Authority February</u> <u>17, 2017 Regular Meeting Minutes</u>: Mr. Moyer moved to approve the Greater Asheville Regional Airport Authority February 17, 2017 Regular Meeting Minutes. Mr. Bailey seconded the motion and it carried unanimously.

OLD BUSINESS: None

NEW BUSINESS:

A. <u>Preliminary Fiscal Year 2017/2018 Budget</u>: Janet Burnette presented the FY2017/2018 Preliminary Budget to the Board that included the Operating Budget, Capital Budget, Reserve Funds, Estimated Cash Balance, and Supplemental Fees. Mrs. Burnette gave a brief overview of the Basic Operating Budget Assumptions that included expenses in the form of a salary adjustment pool of 4.0%, decrease in expenses for professional, contractual and auditor services, and an increase in electricity and advertising. Mrs. Burnette further highlighted the operating revenues and noted conservative revenue from the airlines using the rates by ordinance model and also a possible building lease decrease due to uncertainty with a current tenant. Mrs. Burnette briefly summarized the proposed capital budget as well as the funding sources for the capital improvements, equipment and small capital outlay, renewal and replacement items, and carry-over projects.

Ms. Brown inquired if the accounting system included in the current year budget had been implemented. The Director responded that staff is in the process of reviewing systems in Greensboro and Atlanta and plans to have it out for bid in a couple of months. The funds budgeted for this project will be carried over as well.

Mrs. Burnette further reviewed the reserve funds, estimated cash balance, and supplemental fees. Mrs. Burnette stated that the supplemental fees had not changed however staff anticipates some changes in the parking rates once the garage is close to being finished.

Mrs. Burnette advised the Board that there were updated pages for their budget books available at their seats due to some slight changes. Mrs. Burnette explained that staff moved an expenditure item between two line items, however, it did not change the bottom line. The Director stated that on the Budget Memo, a line was added stating that there were no additional FTE's included in the budget. In the future, staff will include either an org chart or a headcount of the FTE's. Mr. Bailey moved to approve the Proposed Preliminary Fiscal Year 2017/2018 Budget and to accept public comment on the Proposed Fiscal Year 2017/2018 Budget during the next 10 days. Mr. Moyer seconded the motion and it carried unanimously.

Β. Approval of FY 2016/2017 Budget Amendment for Parking Guidance **System:** Shane Stockman advised the Board that a growing trend in modern parking structures includes the installation of a parking guidance system. The LED sensor lighting technology provides aid in searching for available parking spaces. The lighting automatically changes color based on availability or to identify handicapped parking. Mr. Stockman highlighted the benefits of this technology which included time saving, reduction of vehicle congestion, lower emissions, and a higher level of customer service. The estimated cost of the system is \$350,000.00, but if the Board chose to wait until a future date to install this technology, the cost would be approximately \$90,000 to \$100,000 higher than if installed during construction of the garage. Mr. Stockman further advised the Board that the IT budget for the garage was set at \$600,000 which would cover the installation of the security cameras, emergency call stations, revenue control equipment and supporting IT infrastructure. Staff anticipated that the original budget would cover the parking guidance system, however staff decided to upgrade and replace the current revenue control equipment as it had reached the end of its useful life. Mr. Stockman stated that if the Board chooses to install the parking guidance system, the funding would come from the Authority's fund balance and would require the following budget ordinance amendment:

BE IT ORDAINED by the Greater Asheville Regional Airport Authority that the following amendment be made to the annual budget ordinance for the fiscal year ending June 30, 2016:

Section 1. To amend the appropriations as follows:

EXPENDITURES:

Capital Improvements	<u>Decrease</u>	<u>Increase</u> \$350,000.00
Totals	\$0	\$350,000.00

This will result in a net increase of \$350,000.00 in the appropriations. Revenues will be revised as follows:

REVENUES:

DecreaseIncreaseTransfer from GARAA Cash\$350,000.00Totals\$350,000.00

Section 2. Copies of this budget amendment shall be furnished to the Clerk to the Greater Asheville Regional Airport Authority, and to the Budget Officer and to the Finance Officer for their direction.

Adopted this 10th day of March, 2017.

Robert C. Roberts, Chair

Attested by:

Ellen Heywood, Clerk to the Board

Ms. Brown requested an explanation of the layout of the interior of the garage and whether drivers would go past spaces to go to the next level. Diagrams were presented showing the interior of the garage as well as two different parking guidance systems being considered, and the Director explained the flow of the garage layout. The Director further stated that this would be the first parking guidance system in Asheville, but that it goes in hand with the airport's strategic plan and what staff is doing for customer service. The Director further stated that the system may not be needed the first couple of years as the garage has been planned to be oversized. Staff did consider putting in just conduit, however, it is difficult to install the correct placement of the conduit without knowing which manufacturing system would be chosen.

Mr. Moyer stated that he could not support approval of a parking guidance system due to the cost of the system and the fact that it may not be used the first couple of years.

Mr. Tate commented that the strategic plan was referenced with a focus on customer service and asked if this expenditure for \$350,000 was a top priority to impact customer service or if there were better ways to positively impact customer service with these resources. The Director responded that staff believes there are always things that can be done to improve customer service. Staff has added additional funds to the Marketing and PR budget for more television ads. Other strategic goal items that staff is already

doing or have been incorporated in the budget, so this system may be an expenditure that is not necessarily needed at the present time.

Ms. Brown questioned what the anticipated total facility revenue would be per year from fees. The Director stated that staff was fiscally conservative in the budget revenue numbers for parking and the analysis of what the rates will be has just been started.

The Chair inquired if the cost of this system was likely to decrease in the coming years as new technology becomes available. Mr. Stockman stated that the Columbia, SC airport built a similar-sized parking garage in 2003 and in 2010 when staff obtained quotes for a parking guidance system, the quote came in at \$800,000 as the system would have been installed after the garage was built. Mr. Stockman further stated that it is difficult to say what will happen to the cost as technology evolves.

Ms. Brown stated that although it was not an insignificant sum, as a percentage of the cost of constructing the garage, it was very minor and the revenue that is recouped from parking fees could easily absorb looking at the share that it represents in the following year's parking revenue.

Mr. Tate stated that he would be more comfortable if the garage was approaching full utilization. Mr. Stockman stated that staff did have the ability to put the system on two of the most occupied levels of the garage and the cost would be approximately \$240,000.

Ms. Brown moved to approve an amended budget of \$350,000 for a Parking Guidance Solution, authorize the Executive Director to execute the necessary documents, and amend the FY2016/2017 budget by adopting the budget ordinance presented by staff. Mr. Bailey seconded the motion and Messrs. Tate and Moyer voted against. Mr. Roberts abstained from the vote, and lacking the majority vote of the entire Board, the motion failed to carry.

DIRECTOR'S REPORT: The Director advised the Board that he had a few additional items to include that were not on the agenda.

A. <u>Testimony Before Congress</u>: The Director reported that he had recently appeared before Congress to testify before the House Transportation and Infrastructure's Subcommittee on Aviation. The Director stated that the subject was Airport Infrastructure into the 21st Century. The Director briefly summarized the topics he covered which included the cost of infrastructure and how airports are funded, air service at small community airports, and regulatory reform. The Director remarked that it was a unique experience and hoped that Congress would heed the needs of the airports.

B. <u>**2016 Annual Report**</u>: The Director informed the Board that a copy of the new 2016 Annual Report was available at their seats. The Director plans to share the report with the community.

C. <u>Airport Rules and Regulations Booklet</u>: The Director reminded the Board that the ordinance establishing rules and regulations at the airport was approved at the last Board meeting. Staff has constructed a booklet of the ordinances and plans to distribute to tenants. A copy of the booklet was available at the Board Members' seats.

D. <u>Airline Rates and Charges</u>: Another meeting with the airlines is scheduled for March 29th. The Director has committed a draft of the new rate model by March 24th in preparation for the meeting.

INFORMATION SECTION: No comments

PUBLIC AND TENANTS COMMENTS: No comments

CALL FOR NEXT MEETING: It was determined that the meeting of the Authority Board on March 24, 2017 was not necessary, and therefore cancelled. The next regular meeting of the Authority Board will be on April 21, 2017.

CLOSED SESSION: At 9:17 a.m. Mr. Bailey moved to go into Closed Session pursuant to Subsections 143-318.11 (a) (3) and (4) of the General Statutes of North Carolina to Consult with Legal Counsel in Order to Preserve the Attorney-Client Privilege and to Discuss Matters Relating to the Location and/or Expansion of Industries or Other Businesses in the Area Served by the Greater Asheville Regional Airport Authority, Including Agreement on a Tentative List of Economic Development Incentives that may be Offered by the Greater Asheville Regional Airport Authority in Negotiations. Mr. Moyer seconded the motion and it carried unanimously.

The Chair indicated they would break for five minutes at which time the Board would resume in closed session.

Open Session resumed at 9:27 a.m.

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY MARCH 10, 2017 CLOSED SESSION MINUTES: Mr. Bailey moved to seal the minutes for the Closed Session just completed and to withhold such Closed Session minutes from public inspection so long as public inspection would frustrate the purpose or purposes thereof. Mr. Moyer seconded the motion and it carried unanimously. **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY FEBRUARY 17, 2017 CLOSED SESSION MINUTES:** Mr. Bailey moved to approve the minutes for the February 17, 2017 Closed Session, and to seal and withhold the minutes for the February 17, 2017 Closed Session from public inspection so long as public inspection would frustrate the purpose or purposes thereof. Mr. Moyer seconded the motion and it carried unanimously.

ADJOURNMENT: Mr. Tate moved to adjourn the meeting at 9:29 a.m. Mr. Moyer seconded the motion and it carried unanimously.

Respectfully submitted,

Ellen Heywood Clerk to the Board

Approved:

Robert C. Roberts Chair



MEMORANDUM

- TO: Members of the Airport Authority
- FROM: Suzie Baker, Director of Administration
- DATE: April 21, 2017

ITEM DESCRIPTION – Consent Item C

Approval of Insurance Renewals

BACKGROUND

<u>Health Insurances</u>

CIGNA has provided the Authority's employees with medical insurance coverage for the past six years. The renewal trend has been very good and this is somewhat due to the plan structure that limits our large claims to a \$25,000 liability. The level funded plan allows us to see our claim history and help tailor our Wellness Program to meet the needs of our employees. CIGNA quoted a 0% increase in rates. With FY2017/2018's employee and retiree headcounts, total premiums will be approximately \$855,214. Offset by employee contributions of \$114,312, the Authority's net cost for medical insurance will be approximately \$740,902.

Delta Dental has provided our dental coverage for the past year with a two-year lock-in rate. This will be the last year for the lock-in rate. With FY2017/2018's employee headcount, total premiums will be approximately \$42,849. Offset by employee contributions of \$4,502, the Authority's net cost for dental insurance will be approximately \$38,347.

Superior Vision has provided our vision coverage for the past year with a four-year lockin rate. This will be our second year for the lock-in rate. With FY 2017/2018's employee headcount, total premiums will be approximately \$4,154.

Mutual of Omaha has provided benefits for life insurance and accidental death & dismemberment for the past three years. Mutual of Omaha has quoted a flat renewal and after shopping the market, our broker recommended we renew with Mutual of Omaha. With FY2017/2018's employee headcount, total premiums will be approximately \$12,000.



GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY Consent Item C Approval of Insurance Renewals Page 2

Mutual of Omaha has also provided coverage for short-term and long-term disability for the past three years. Mutual of Omaha has quoted a flat renewal and again after shopping the market, our broker recommended we renew with Mutual of Omaha. With FY2017/2018's employee headcount, total premiums will be approximately \$22,197.

<u>Business Insurances</u>

USI is in the process of finalizing quotes for our business insurances. They have presented the following estimated costs, which are below the budgeted amounts in the FY2017/2018 budget. USI will be placing our property coverage with Alliant at approximately \$43,700, general liability coverage with ACE USA at approximately \$31,200, auto coverage with American Southern Insurance at approximately \$17,000, worker's compensation coverage with AmTrust at approximately \$84,800, and commercial crime coverage at approximately \$790. Our public official's coverage and professional liability coverage will both be placed with XL Catlin at a total of approximately \$35,410. The annual service fee is \$15,000, in lieu of commission. Our total estimated FY2017/2018 business insurance cost is approximately \$227,900. This is an increase of \$24,900 from FY2016/2017's cost of \$203,000.

ISSUES

Because time is of the essence for the renewal process, the Director needs to execute the necessary renewal documents to prepare for open enrollment for health insurances for Authority employees.

ALTERNATIVES

Brokers presented some other alternatives that ended up being more expensive and/or had less coverage. The Board could decide to reduce employee benefits coverage to lower expenses or make other changes to the insurance coverages.

FISCAL IMPACT

The costs for the health and business insurance coverages outlined above were provided in the Authority's FY2017/2018 budget for a total of \$1,258,602. Spreadsheets comparing the quoted actual costs to the FY2017/2018 budget amounts and to the prior year's actual costs are provided.



GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY Consent Item C Approval of Insurance Renewals Page 3

RECOMMENDED ACTION

It is respectfully requested that the Greater Asheville Regional Airport Authority Board resolve to (1) approve the renewal of Authority's insurance coverages in an amount not to exceed premiums outlined above, and (2) authorize the Executive Director to execute the necessary documents.

Consent - Item C

	FY2017		FY2	FY2018		FY2018 Actual vs Budget			FY2018 vs FY2017 Actuals			
	F	Y2017	F	Y2017	FY2018	FY2018		Over/(Un	ider)	Over/(Under)		
		Budget		Actual	Budget	Actual		Amount	%		Amount	%
Insurance												
Medical	\$	749,493	\$	734,405	\$ 895,177	\$ 734,405	\$	(160,772)	(18.0%)	\$	-	0.0%
Retiree Medical		24,360		6,497	9,340	6,497		(2,843)	(30.4%)		-	0.0%
Dental		42,961		38,347	43,325	38,347		(4,978)	(11.5%)		-	0.0%
Vision				4,154	4,579	4,154		(425)	(9.3%)		-	0.0%
Life & AD&D		12,100		12,000	12,244	12,000		(244)	(2.0%)		-	0.0%
Disability		26,348		22,197	26,237	22,197		(4,040)	(15.4%)		-	0.0%
Total Insurance	\$	855,262	\$	817,600	\$ 990,902	\$ 817,600	\$	(173,302)	(17.5%)	\$	-	0.0%

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY Health Insurance Expense

	FY2017				FY2	FY2018 FY201			FY2018 Actual vs Budget			FY2018 vs FY2017 Actuals		
	F	Y2017	FY	FY2017 FY2018		F	Y2018		Over/(Un	der)	Over/(Under)		nder)	
	E	Budget	Ac	ctual		Budget		Actual	·	Amount	%		Amount	%
Insurance														
Property & Casualty	\$	48,000	\$	40,800	\$	50,400	\$	43,700	\$	(6,700)	(13.3%)	\$	2,900	7.1%
General Liability		38,000		28,300		40,000		31,200		(8,800)	(22.0%)		2,900	10.2%
Auto Liability		22,000		16,000		23,100		17,000		(6,100)	(26.4%)		1,000	6.3%
Other Insurance		48,500		32,200		51,200		36,200		(15,000)	(29.3%)		4,000	12.4%
Worker's Compensation		80,000		70,700		88,000		84,800		(3,200)	(3.6%)		14,100	19.9%
Service Fee		15,000		15,000		15,000		15,000		-	0.0%		-	0.0%
Total Insurance	\$ 2	251,500	\$ 20	03,000	\$	267,700	\$	227,900	\$	(39,800)	(14.9%)	\$	24,900	12.3%

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY Business Insurance Expense



MEMORANDUM

- TO: Members of the Airport Authority
- FROM: Michael A. Reisman, A.A.E. Deputy Executive Director, Development and Operations

DATE: April 21, 2017

ITEM DESCRIPTION – Consent Item D

Approval of Change Order No. 4 to Contract with American South General Contractors

BACKGROUND

The Airport Board approved the contract with American South General Contractors for construction of the parking garage project on July 22, 2016 in the amount of \$20,244,000.00. Subsequently, Change Order No. 1 was approved on October 20, 2016 in the amount of \$11,347.53, Change Order No. 2 was approved on November 30, 2016 in the amount of \$30,966.87, and Changer Order No. 3 was approved on January 3, 2017 in the amount of \$51,290.76 (\$93,605.16 combined).

Change Order No. 4 includes expenses associated with remobilization of the aggregate pier subcontractor due to delays by AT&T in relocating their cable on the site, removal and disposal of contaminated soils discovered buried on the site during early excavation activities, additional structural steel for the elevator and canopy components of the building, additional work associated with ramp footings due to underground storm drainage pipe being located other than where identified in prior as-built drawings, and the additional infrastructure necessary to support two electric vehicle charging stations. A portion of the electric vehicle charging stations.

ISSUES

None.



GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY Consent Item D Approval of Change Order No. 4 to Contract with American South General Contractors Page 2

ALTERNATIVES

None. Each of the items included in this change order are required in order to successfully complete the project.

FISCAL IMPACT

The total additional cost associated with this change order is \$79,436.59. This will adjust the total contract price to \$20,417,041.75, which is within the current construction project budget of \$21,938,700.00, which includes allowances.

RECOMMENDED ACTION

It is respectfully requested that the Greater Asheville Regional Airport Authority Board resolve to (1) approve Change Order No. 4 to the contract with American South General Contractors; and (2) authorize the Executive Director to sign the necessary documents.

PROJECT (Name and address):	CHANGE ORDER NUMBER: 004	■ OWNER
Construct Parking Garage Asheville Regional Airport	DATE: 4/04/2017	■ PRIME CONSULTANT
61 Terminal Drive, Suite 1 Fletcher, NC 28732	DELTA PROJECT NO: 15086	■ CONTRACTOR
		G FIELD
TO CONTRACTOR (Name and address): American South General Contractors 60 N. Merrimon Ave. #101 Asheville, NC 28804	CONTRACT DATE: September 6, 2016	□ OTHER
	CONTRACT FOR: General Construction of Parking Garage	

THE CONTRACT IS CHANGED AS FOLLOWS:

(Include, where applicable, any undisputed amount attributable to previously executed Construction Change Directives)

COR #7:	Remobilization of Aggregate Piers Subcontractor	\$21,109.00 ADD
COR #8/#9:	Removal and Disposal of 481.79 CY of contaminated soils	\$24,398.39 ADD
COR #10:	Additional Canopy, Elevator, & Stair A Steel	\$13,617.00 ADD
COR #11:	Additional Excavation for F11 Footings	\$ 4,627.32 ADD
COR #12:	Install Electrical Vehicle Charging Stations	<u>\$15,684.88 ADD</u>
TOTAL:		\$79,436.59 ADD

Terms and Conditions: In consideration of this modification agreed to herein as complete equitable adjustments, the Contractor hereby releases the Owner from any and all liability under this Contract for further equitable adjustments as it directly or indirectly relates to all items enumerated in this Contract Modification. This Contract Modification represents full and final accounting for all direct and indirect costs associated with the Work described above, both in terms of cost and time.

REASON FOR CHANGE ORDER(S):

The relocation of the AT&T lines were not completed in time for the aggregate pier subcontractor to complete the work along Column Line A without having to demobilize and return to the site a second time.

During excavation of the site, soils containing buried oil cans, etc. were encountered requiring excavation and disposal as contaminated soil.

Additional excavation is required for the two footings along column line F. Due to the proximity of the footings to an existing storm sewer, the size and shape of the footings was changed.

The Owner received a grant from Duke Energy for installation of EV Stations outside of the parking garage.

The original Contract Sum was	\$ 20,244,000.00
The net change by previously authorized Change Orders	\$ 93,605.16
The Contract Sum prior to this Change Order was	\$ 20,337,605.16
The Contract Sum will be increased by the Change Order in the amount of	\$ 79,436.59
The new Contract Sum including this Change Order will be	\$ 20,417,041.75

The Contract Time will be increased by Zero (0) days.

The date of Substantial Completion as of the date of this Change Order therefore is October 3, 2017.

CHANGE ORDER NO. FOUR (4)

NOTE: This Change Order does not include changes in the Contract Sum, Contract Time or Guaranteed Maximum Price which have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

NOT VALID UNTIL SIGNED BY THE PRIME CONSULTANT, CONTRACTOR AND OWNER.

Delta Airport Consultants	American South General Contractors	Greater Asheville Regional Airport Authority
PRIME CONSULTANT (Company name)	CONTRACTOR (Company name)	OWNER (Company name)
11111 Carmel Commons Blvd., Ste 435	60 N. Merrimon Ave. #101	61 Terminal Drive, Suite 1
Charlotte, NC 28226	Asheville, NC 28804	Fletcher, NC 28732
ADDRESS	ADDRESS	ADDRESS
BY (Signature)	BY (Signature)	BY (Signature)
Kenneth W. Moody, P.E., C.M.	Bill Morgan, Vice President	Lew Bleiweis / Executive Director
5, ,	8	
(Typed Name)	(Typed Name)	(Typed Name)
DATE	DATE	DATE

Change Order Request # 7



January 5, 2017

Mr. Seth Chambers Project Manager, American South General Contractors 60 North Merrimon Ave, Unit 101 Asheville, NC 28804

Subject: Contractor's Change Order Request No. Seven (7) Parking Garage Asheville Regional Airport Greater Asheville Regional Airport Authority

Dear Mr. Chambers:

We have reviewed your letter dated 12 December 2016 concerning the potential project delays associated with the delay in the relocation of the AT&T cables along garage Column Line A. The Greater Asheville Regional Airport Authority takes no exception to your request for the cost (\$21,109.00) associated with a second mobilization for the installation of the aggregate piers. A change order will be processed for this additional mobilization cost and will be forwarded to American South General Contractors, Inc. for execution.

Regarding the Contractors request for an additional forty-nine (49) calendar days of contract time and associated general conditions cost of \$1,639.46 per calendar day, the Authority acknowledges the potential for the additional time and cost; however, we will only process a change order for this time and cost once the final impact of the delay is known as we near the completion of the project.

If you should have any questions with regards to this matter, please do not hesitate to contact our office.

Sincerely,

M.C. Resmon

Michael A. Reisman, A.A.E. Deputy Executive Director, Development & Operations

C: Delta Airport Consultants Project File



Delta Airport Consultants 11121 Carmel Commons Blvd. Suite 435 Charlotte, NC 28266 Attn: Mr. Kenneth Moody

RE: Asheville Regional Airport Parking Garage

Dear Mr. Moody,

Based off an email received from Rita Yanz, AT&T completed their work which conflicted with our critical path along Column Line A as of 4:58 PM on December 8th, 2016. Our critical path activities could resume as of Friday, December 9th, 2016.

With the fluctuation in dates and with no certainty provided from AT&T, all critical path activities could only reasonably be rescheduled for Monday, December 12th, 2016. With this said, American South has no alternative but to claim forty-nine (49) additional days to the project turnover of both the First Floor and Final Completion dates as well as forty-nine (49) additional days for general conditions.

Please reference the previously submitted delay schedules and our Delay Implications letter dated November 16, 2016 with itemized breakdowns below as required. The durations described above have changed the completion dates of the First Floor, Final Turnover, and costs of General Conditions as follows.

- Original First Floor Turnover Date: 6/05/2017
- New First Floor Turnover Date (+ 49 Days): 7/23/2017
- Original Final Completion Date: 10/3/217
- New Final Completion Date (+ 49 Days): 11/21/2017
- Additional General Conditions (+ 49 Days at \$1,639.46/Day): \$80,333.54

American South is also requesting compensation for the consequential and a forced second remobilization of our Aggregate Pier Subcontractor. The undefined AT&T completion date created indeterminable mobilization dates of this subcontractor and others and would have created further delays beyond what has already been incurred.

• Second Remobilization of Aggregate Piers: \$21,109.00

American South is, and will continue to diligently reschedule our subcontractors in attempt and hope to mitigate further delays and expedite the completion of this project to the furthest extent reasonably possible.

Sincerely,

Seth Chambers

American South General Contractors, Inc. Seth Chambers Project Manager

CC:	Michael Reisman	Rita Yanz
	Leslie Jo Hurwitz	Kevin Hopkins
	Michael Clark	Bill Morgan

14-Dec-16 Delta Airport Consultants 11121 Carmel Commons Blvd., Ste 435 Charlotte, NC 28226



RE: Asheville Regional Airport Parking Garage Change Order Request # 7

Dear Mr. Moody

Please find the attached claim letter and back up documentation from our subcontractor. This claim is for the delays to the project critical path due to the unmarked AT&T lines.

Description of Subcontracor's Used	QUANTITY	UNIT	SUBCONTRACT	TOTAL
Hayward Baker	1	LS	19,000.00	19,000.00
	1	LS		0.00
	1	LS		0.00
	1	LS		0.00
	1	LS		0.00
SUBTOTAL			19,000.00	19,000.00
OH&P			10.00%	1,900.00
SUBTOTAL				20,900.00
BOND			1.0%	209.00
TOTAL CHANGE ORDER PROPOSAL				21,109.00
Description of Additional Claim	QUANTITY	UNIT	<u>COST</u>	<u>TOTAL</u>
General Conditions	49	Days	1,639.46	80,333.54

We have included a sketch of where this work shall take place along with the appropriate backup documentation provided by our Subcontractors.

Upon approval please issue a Change Order for the total sum of \$101,442.54 and including forty-nine (49) additional days to the completion dates for both the First Floor and Final Turnover dates.

Please feel free to contact us should you need any additional information regarding this or any other matter.

Sincerely,

AMERICAN SOUTH GENERAL CONTRACTORS, INC.

Seth Chambers Project Manager



11/16/16

Delta Airport Consultants 11121 Carmel Commons Blvd. Suite 435 Charlotte, NC 28266 Attn: Mr. Kenneth Moody

RE: Asheville Regional Airport Parking Garage

Dear Mr. Moody,

We understand that AT&T has recanted on their comments that they will not be able to start until after Thanksgiving. However, unlike previously discussed; based off of today's information they will not be completed by December 1st but rather the night of December 7th. We want to desperately make sure everyone knows how critical AT&T completing their work is.

As everyone is hopefully aware, the December 1st date will put us approximately 38 calendar days behind on the critical path schedule as depicted in the schedule provided in the November 10th, 2016 Owners Meeting. The new December 7th date pushes this even further behind to 44 calendar days. We also want to be sure that everyone is aware that these dates will delay both the 8 Month turnover of the Rental Car area as well as the total final completion of the entire building.

Attached is a breakdown of our daily general conditions. This is only what it costs for American South to be on site, this does not include any additional remobilizations of subcontractors or future delays that we may incur due to pushing activities further into inclement weather months. Please review this for a full understanding of what this delay costs per day.

American South is, and will continue to diligently reschedule our subcontractors and work where ever the site allows in attempt and hope to mitigate further delays.

Sincerely,

Seth Chambers

American South General Contractors, Inc. Seth Chambers Project Manager

CC: Michael Reisman Rita Yanz Leslie Jo Hurwitz Kevin Hopkins Michael Clark Bill Morgan



ASHVEILLE REGIONAL AIRPORT PARKING GARAGE Calendar Day General Conditions Cost

Project Management	\$361.01
Seth Chambers	
Supervision	\$390.16
• Clay Wiser	
Temporary Facilities	\$258.83
Office Trailer	
 Temporary Power 	
 Temporary Water 	
 Temporary Toilets 	
Telephones	
Computers / Copiers	
Office Supplies	
Daily Clean / Dumpsters Fees	\$204.99
Clean Up Labor	
Dumpster Rental	
• Dump Fees	
Temporary Protection	\$72.40
 Temporary Fencing 	
Fence Screening	
• Safety	
Jersey Barricade Rental	\$131.78
Sub Total	\$1,419.17
Payment & Performance Bond Extension	\$21.48
General Liability Insurance	\$15.02
Builders Risk Extension	\$20.00
10% Overhead & Profit	\$147.56
1% Bond	\$16.23

Hayward Baker Inc. 208 Little Santee Rd Colfax, NC 27235

Tel: 336-668-0884 Fax: 336-668-3259



SUBCONTRACT CHANGE ORDER

TO:

American South General Contractors, Inc. 60 N. Merrimon Ave. Unit 101 Asheville, NC 28804 (828) 777 6889 Attention: Seth Chambers Project Manager

CHANGE ORDER NUMBER:	1
DATE:	12/12/2016
Hayward Baker Project No.:	280309
Subcontract No.:	09-163
JOB NAME:	Asheville Airport PG
COST CODE:	n/a
COST TYPE:	n/a
CONTRACTOR JOB NUMBER:	

ORIG	INAL CONT	RACT AMOUNT:	\$ 310,360.00
ΤΟΤΑ	L AMOUNT	OF PREVIOUS CHANGE ORDERS	\$ 0.00
τοτα	L CONTRA	CT AMOUNT PRIOR TO THIS CHANGE ORDER:	\$ 310,360.00
THIS	CHANGE O	RDER AMOUNT - ADD / DEDUCT:	\$ 19,000.00
NEW	CONTRAC	T TOTAL INCLUDING THIS CHANGE ORDER:	\$ 329,360.00
contaminated soils rendered 50	% of the pi	gregate Pier scope of work. ATT Fiber line and ers inaccesible during the first mobilization to complete the scope of work for the entirety of	\$ 19,000.00
		INT TO THE SUBCONTRACT TOTAL AND BASED ON THE QUANTITIES REFERENCED	
SCHEDULE IMPACT (DAYS)	2	TOTAL AMOUNT OF THIS CHANGE ORDER	\$ 19,000.00

This Change Order must be accepted and signed by the contractor prior to the work taking place per the contract documents.

DATE:		DATE:	12/12/2016
ACCEPTED BY:	American South General Contractors, Inc.	SIGNED BY:	Render
SIGNED BY:			HAYWARD BAKER INC. SIGNATURE

Change Order Request # 8 and # 9

6-Jan-17 Delta Airport Consultants 11111 Carmel Commons Blvd., Ste 435 Charlotte, NC 28226



RE: Asheville Regional Airport Parking Garage Change Order Request #8

Dear Mr. Moody

This proposal is for the establishement of a new unit price for the removal of the specific type of contaminated soils as shown in the test results provided to us by Pace Analytical via S&ME on December 23rd, 2017. The below is the total price per ton of material and includes loading costs, tipping fees, hauling fees, overhead, profits, and bonds.

Description of Subcontracor's Used	QUANTITY	UNIT	SUBCONTRACT	TOTAL
NHM Constructors	1	Ton	\$93.79	\$93.79
	1	LS		\$0.00
	1	LS		\$0.00
	1	LS		\$0.00
	1	LS		\$0.00
	1	LS		\$0.00
	1	LS		\$0.00
	1	LS		\$0.00
	1	LS		\$0.00
	1	LS		\$0.00
	1	LS		\$0.00
	1	LS		\$0.00
	1	LS		\$0.00
	1	LS		\$0.00
	1	LS		\$0.00
	1	LS		\$0.00
SUBTOTAL			93.79	93.79
OH&P			10.00%	9.38
SUBTOTAL				103.17
BOND			1.0%	1.03
TOTAL CHANGE ORDER PROPOSAL				104.20

We have included the appropriate backup documentation provided by our Subcontractor.

Upon approval please issue add a Unit Price Rate for the total sum of \$104.20 per ton.

Please feel free to contact us should you need any additional information regarding this or any other matter.

Sincerely,

AMERICAN SOUTH GENERAL CONTRACTORS, INC.

Seth Chambers

Seth Chambers Project Manager

Change Order Proposal Worksheet

Project:	Asheville Regional Airport Parking Deck		Proposal #:	6	
Bid Package:			Project #	09-163	
Contractor:	NHM Constructors, LLC	-	Date:	1/6/2017	-
Description o	f Change: <u>Removal of Contaminated Soi</u>	1			
Material:				Subtotals	
	1. Total Cost of Materials (Attach Backup)		\$0.00		
	2. Sales Tax	7%	\$0.00		
	3. Overhead & Profit	10%	\$0.00	\$0.0	00
Labor:					
	4. Total Man Hour Cost (Attach Backup)		\$0.00		
	5. Payroll Burden (Enter Percentage)	36%	\$0.00		
	6. Overhead & Profit	10%	\$0.00	\$0.0	00
Equipment:					
	7. Equipment / Equipment Rental (Attach E	Backup)	\$0.00		
	8. Overhead & Profit	10%	\$0.00	\$0.0	0
Unit Prices:					
	9. Unit Price (If Applicable)		\$0.00	\$0.0	0
	Pricing based upon unit prices established in	n contract.			
Subcontractor	·s:				
	10. Subcontractor (Attach Subcontractor Ba	ckup)	\$84.00		
	11. Overhead & Profit	10%	\$8.40	\$92.4	0
			Subtotoal of Prop	bosal \$92.4	0
	12. Payment & Performance Bond		2%	\$1.3	9
	(Enter Bond Rate Percentage)				
		Total of	f Change Order Propo	osal \$93.7	9_ / To
ime Extension	Request: Days				
Schedule Activit	ty # Affected	Do	es this effect the criti	cal path?	
Chia Contractor	a compare to monform the month and in this	-h		····: (··· 1 -1	
	agrees to perform the work outlined in this ace with the contract documents.	cnange prop	osal for the amount s	pecified above	
in in accordan	ice with the contract documents.				

Construction Manager:

Date:

Subcontractor:

Ale w. R

Date: 1/6/17

NHM Constructors, LLC Asheville Parking Garage Change Order: (6) Removal of Contaminated Soil

Dump Fee Per Ton Hauling Per Ton

- \$ 29.50 Email is attached from Domermuth Environmental
- \$ 42.50 Based upon \$85.00/Hour. Estimated 12 Tons Per Truck. 6 Hour Round Trip.

Loading Per Ton \$

\$ 12.00 \$ 84.00 Per Ton

Adam Rice

From: Sent: To: Subject: Sean Gallop <sgallop@domermuth.com> Tuesday, January 03, 2017 5:25 PM Adam Rice Re: FW: Stockpile Sample Results

Adam,

I just received this email from you. I looked for it all day. For some reasoning, it went into my spam folder. I will let you know something in the morning for sure, but it looks like it is fine.

Solids are \$29.50/ton Petroleum contaminated water is \$.65/gallon 55 gallon drums are \$90.38 each

We will need to send an estimate and agreement for a signature prior to delivery. Just let me know a couple of days in advance prior to bringing the material to us.

Thanks, Sean Gallop Domermuth Environmental Services

On Jan 3, 2017 8:34 AM, "Adam Rice" <<u>ARice@nhmconstructors.com</u>> wrote:

Please see the attached results. Please let me know the pricing per ton and if you guys will take this material. We should not have over 3-4 loads.

Thanks,

Adam W. Ríce

Project Manager-Grading Division

NHM Constructors, LLC

1121 Brevard Road

Asheville, NC 28806

(828)670-6652 (Ext. 309)

(828)777-0609 (Mobile)

arice@nhmconstructors.com



Delta Airport Consultants 11121 Carmel Commons Blvd. Suite 435 Charlotte, NC 28266 Attn: Mr. Kenneth Moody

RE: Asheville Regional Airport Parking Garage

Dear Mr. Moody,

With all parties estimating the amount of contaminated soils onsite, the consensus has been between forty (40) and fifty (50) tons of soils remain on site. With the attached unit price change order request, American South estimates the total price of this work to cost between Four Thousand, One Hundred and Sixty Eight Dollars (\$4,168.00) and Five Thousand, Two Hundred and Ten Dollars (\$5,210).

The above amounts are just an estimate and American South believes the establishment of a unit price is the most cost effective method to move forward with. Tipping Fee Tickets will be provided by NHM Constructors and the final cost of this work can be calculated from there.

Thank You, Seth Chambers

Seth Chambers

American South General Contractors, Inc. Project Manager 3.13.17 Delta Airport Consultants 11121 Carmel Commons Blvd., Ste 435 Charlotte, NC 28226



RE: Asheville Regional Airport Parking Garage Change Order Request # 9

Dear Mr. Moody

This change order is for the removal and replacement of both the unsuitable soils and the contaminated soils. Prices were used based off of COR #8 which established a new contaminated soils unit price of \$104.20 per ton and Unit Price #11 of \$35.00 per Cubic Yard for unsuitable soils. The contaminated soils came in at 72.32 tons, see attached tickets from Domermuth Environmental. The total Cubic Yardage removed was 530 CY. 530 CY minus the contaminated soils at 15 tons per CY (48.21 CY) makes the unsuitable soils removal 481.70 cubic yards.

Description of Subcontracor's Used	QUANTITY	UNIT	SUBCONTRACT	TOTAL
NHM Constructors Contaminated Soils	72.32	TNS	104.20	7,535.74
NHM Constructors Unsuitable Soils	481.79	LS	35.00	16,862.65
	1	LS		0.00
	1	LS		0.00
	1	LS		0.00
	1	LS		0.00
	1	LS		0.00
	1	LS		0.00
SUBTOTAL				24,398.39
OH&P			_	0.00
SUBTOTAL			-	24,398.39
BOND			_	0.00
TOTAL CHANGE ORDER PROPOSAL			•	24,398.39

We have included a sketch of where this work shall take place along with the appropriate backup documentation provided by our Subcontractors.

Upon approval please issue a Change Order for the total sum of \$24,398.39

Please feel free to contact us should you need any additional information regarding this or any other matter.

Sincerely,

AMERICAN SOUTH GENERAL CONTRACTORS, INC.

Seth Chambers

Seth Chambers Project Manager

02199

SHIPPING DOCUMENT FOR NONHAZARDOUS MATERIAL

• TO BE COMPLETED BY GENERATOR •

Generator Name: <u>AC DOT</u>	Date: /- //- /7
Address: MACON COUNTY	Phone # ()
ASHEVILLE NC	
	ASTE / MUST CHECK ONE
UST/Gasoline/ UST/Diesel Fuel	_ UST/Gasoline, Diesel and Waste Oil Mix
UST/Waste Oil Spill/Gasoline	_ Spill/Diesel Fuel Spill Waste Oil
	Water/FuelOil
Other/Define	
This shipment needs to be sampled at Domermuth	n's Facility Yes 🖌 No
Quantity of tang drums ar callans 19.28 Co	entainers (Dump Trucks,)Drums or Vac Truck)
Quantity (# of ions, drums or galions) I 1100 Co	
	-hazardous waste as defined by 40 CFR part 261 or
	classified & packaged, and is in proper condition for
transportation according to applicable regulations.	1
Generator's Signature	Date 1-11-17 Time 12-70-Det-
(or authorized agent)	
(or duitonizod ugoniy	
• TO BE COMPLETE	D BY TRANSPORTER •
Address 170 ISLAND FORD RD	C Vehicle Lic. # <u>VA/05542</u> Truck # <u>4 W 2</u>
BREVARD NC	
I hereby certify the above named material was pick	
certify the above named material was delivered with	
certify the above hamed material was delivered wi	
Driver's Name (Please Print)	Date/-//-/7
Signature the former	Time <u>12:00 PM</u>
• TO BE COMPLI	ETED BY FACILITY •
/ Please	check one.
Domermuth Environmental Svcs.	Domermuth Environmental Svcs.
7826 Rutledge Pike	#1 Mill Pond Rd.
Knoxville, TN 37924	Stearns, Kentucky 42647
Phone # (865) 689-1332	Phone # (865) 689-1332
I hereby certify the above named material has been accepted	l and to the best of my knowledge the foregoing is true and accu-
rate.	

Signature Verlin Wilson	Date 1-11-17	Time 12:00 PM
	Dial, Ossain Ossainates	0-12 0-1- T

2002 W. Hwy. 11-E •	CK CONTRACTORS New Market, TN 37820 36549 65-933-0225
Date: /- // - /7	
Time: Location: <u>Ashyrile_N.C.</u> Customer: <u>Dem.C.m.t.h</u> Order: <u>M.H.M</u>	Pounds Tons Metric Gross 62.00 Tare 27.640 Net 38.560 [G.28] Predetermined Tare
P.O.:	- Ordered alonght react
Product: Carrier:_ <u>LM (Thnue</u> Thechur	T REPREDINTS
Vehicle: / // 2 ···	Today

·

.

02200

~ ...

. . .

SHIPPING DOCUMENT FOR NONHAZARDOUS MATERIAL

• TO BE COMPLETED BY GENERATOR •

Generator Name: <u>NC DOT</u>	Date: /- //-/7	
Address: MACON COUNTY		
ASHEVILLE NC		
	TE / MUST CHECK ONE	
	UST/Gasoline, Diesel and Waste Oil Mix	
	Spill/Diesel Fuel Spill Waste Oil	
	Water/FuelOil	
Other/Define		
This shipment needs to be sampled at Domermuth's		
Quantity <i>#</i> of tons, drums or gallons) 1908 Cont I hereby certify the above named material is a non-h any applicable law, has been properly described, cla transportation according to applicable regulations.	azardous waste as defined by 40 CFR part 261 or	
Generator's Signature (or authorized agent)	_ Date7 Time	
• TO BE COMPLETED	BY TRANSPORTER •	
Transporter Name: WHITMIRE TRUCKIN	Vehicle Lic. # VA 105549	
Address 170 ISLAND FORD RD	•	
BREVARD NC	•	
I hereby certify the above named material was picke certify the above named material was delivered with	d up at the generator site listed above. I hereby out incident to destination listed below.	
Driver's Name (Please Print) 25/19 7 The	ece Date /-//-/7	
Signature Runtman	Time <i>12:00 Pm</i>	
• TO BE COMPLET	TED BY FACILITY •	
Please c	heck one.	
Domermuth Environmental Svcs.	Domermuth Environmental Svcs.	
7826 Rutledge Pike #1 Mill Pond Rd. Knoxville, TN 37924 Stearns, Kentucky 42647		
Knoxville, TN 37924 Phone # (865) 689-1332	Phone # (865) 689-1332	
I hereby certify the above named material has been accepted a rate.	nd to the best of my knowledge the foregoing is true and accu-	
►		
Signature Villia Wilson	_Date _/-//-/7Time _12:00 PM	

. . .

WALKER'S TRUCK 2002 W. Hwy, 11-E*• Ne	w Market, TN 37820 👘 🐻 😳 👘
Phone: 865-9	933-0225
Date: /.///7	
Time:	Pounds Tons Metric
Location: Ash will N.S.	Gross <u>65640</u>
Customer: Domie multh	Tare 27250 Net 38160 1908 Predetermined Tare
Order: <u>AV H M</u>	Predetermined Tare
P.O.:	Ordered released Tickel
Product:	Received
Carrier: Wh TIME & Teuchance	Remaining
Vehicle: 2 3	Today
Received:	Weighmasterssne
	WILLIAM W

and the second second

.

.

02201

SHIPPING DOCUMENT FOR NONHAZARDOUS MATERIAL

• TO BE COMPLETED BY GENERATOR •

Generator Name: NC DOT	Date: / -//-/7
	Phone # ()
ASHEVILLE NC	
	ASTE / MUST CHECK ONE
· · · · · · · · · · · · · · · · · · ·	UST/Gasoline, Diesel and Waste Oil Mix
	Spill/Diesel Fuel Spill Waste Oil
Water/Gas	Water/FuelOil
Other/Define	
This shipment needs to be sampled at Domermut	th's FacilityYesNo
Quantity (# of tons drums or gallons) 10.20 C	ontainers (Dump Trucks, Drums or Vac Truck)
	n-hazardous waste as defined by 40 CFR part 261 or
	classified & packaged, and is in proper condition for
transportation according to applicable regulations	3.
Generator's Signature	Date/-//-/7 Time
(or authorized agent)	
	ED BY TRANSPORTER •
	Vehicle Lic. # <u>ML 3506</u>
Address 170 ISLAND FORD RD	Truck #_ <u>BR_</u>
BREVARD NC	State of Registration AC
I hereby certify the above named material was pic certify the above named material was delivered w	cked up at the generator site listed above. I hereby vithout incident to destination listed below.
	_
Driver's Name (Please Print)	Date <u>/-//-/7</u>
A MAL'	
Signature	Time 12:00 PM
• TO BE COMPL	ETED BY FACILITY •
/ Please	e check one.
Domermuth Environmental Svcs.	Domermuth Environmental Svcs.
7826 Rutledge Pike Knoxville, TN 37924	#1 Mill Pond Rd. Stearns, Kentucky 42647
Phone # (865) 689-1332	Phone # (865) 689-1332
I hereby certify the above named material has been accepte	ed and to the best of my knowledge the foregoing is true and accu-
rate.	

Signature Verlin Wilson	 Date 1-11-17	Time <u>12:00 PM</u>
	 ^ ·	- 110 T

WALKER'S TRU 2002 W. Hwy. 11-8	WALKER'S TRUCK CONTRACTORS 2002 W. Hwy. 11-E • New Market, TN 37820			
∞ Phone:	865-933-0225			
Date: 1- 11. 17				
Time:	Pounds Tons Metri			
Location: Ashudle NC	Gross57420			
Customer: Damarguelly	Tare <u>25020</u>			
Order: <u>NH</u>	Net <u>32000</u> <u>16.70</u> Predetermined Tare			
P.O.:	Ordered			
Product:	Received			
Carrier: BR ROCK	Remaining			
Vehicle: BRU	CERTIFIED PUBLIC WEIGHER WEIGHER			
	Today			
Received:	Weighmaster			

.

1

02202

SHIPPING DOCUMENT FOR NONHAZARDOUS MATERIAL

• TO BE COMPLETED BY GENERATOR •

Generator Name: NC DOT	Date: _/-//-/7
	Phone # ()
ASHEVILLE NC	
DESCRIPTION OF WA	STE / MUST CHECK ONE
UST/Gasoline_	UST/Gasoline, Diesel and Waste Oil Mix
	Spill/Diesel Fuel Spill Waste Oil
Water/Gas	Water/FuelOil
Other/Define	
This shipment needs to be sampled at Domermuth'	s FacilityYes // No
Quantity (# of tons drums or gallons) 17.76 Cor	ntainers (Dump Trucks, Drums or Vac Truck)
I hereby certify the above named material is a non- any applicable law, has been properly described, cl transportation according to applicable regulations.	hazardous waste as defined by 40 CFR part 261 or assified & packaged, and is in proper condition for
Generator's Signature (or authorized agent)	Date7 Time
• TO BE COMPLETE	D BY TRANSPORTER •
Transporter Name: WHITMIRE TRucking	<u>46</u> Vehicle Lic. # <u>VA 118070</u>
Address 170 ISLAND FORD RD	Truck # 4
BREVARD N.C.	State of Registration
I hereby certify the above named material was picked certify the above named material was delivered with	-
Driver's Name (Please Print) Brian Cash	Date/-//-/7
Signature	Time 12:00 PM
• TO BE COMPLE	TED BY FACILITY •
/ Please d	check one.
Domermuth Environmental Svcs.	Domermuth Environmental Svcs. #1 Mill Pond Rd.
7826 Rutledge Pike Knoxville, TN 37924	Steams, Kentucky 42647
Phone # (865) 689-1332	Phone # (865) 689-1332
I hereby certify the above named material has been accepted a rate.	and to the best of my knowledge the foregoing is true and accu-

Signature Veclen Wilson Date 1-11-17 Time 12:00 PM Dial Const Constator d Conv. Transporter

White & Vellow Contra	TON	Easili
-----------------------	-----	--------

WALKER'S TRUCK CONTRACTORS 2002 W. Hwy. 11-E • New Market, TN 37820 Phone: 865-933-0225				
Date: 1-11-17				
Time:	Pounds Tons Metric			
Location: Astudle N.C	Gross 6. 1700			
Customer: Demicromul	Tare 2012(
	Net 1776			
Order: <u>N + M</u>	Predetermined Tare			
P.O.:	- Ordered Weight Ticket			
Product:	Received			
Carrier: 11h Mac 7	Remaining			
Vehicle: <u>L</u> W Y	Ceon Real			
Received:	-			

.

.

.



Asheville 44 Buck Shoals Road, Unit C-3 Arden, NC 28704 Phone: 828-687-9080 Fax 828-687-8003

DAILY REPORT

13860 Ballantyne Corporate Place, Suite 140

Client:

Walker Parking Consultants

Charlotte, NC 28277

Project:

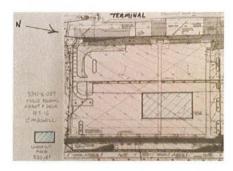
334116039 Asheville Airport Parking Garage **Buncombe** County Fletcher, NC

EARTHWORK - Remediation - Undercut and Replace

11/09/2016 - McDOWELL, CASEY - Continuous - Generally Conforms with Required -

An S&ME representative visited the site to evaluate the subgrade of the proposed parking deck slab. Soils at the surface were observed to be wet with significant organics present. The area was proofrolled with a fully-loaded tandem axle dump truck making several passes and showed heavy rutting and pumping under load. The area of concern was outlined with the contractor. After discussion with an S&ME senior engineer it was recommended to remove organic material and excavate down to a suitable base for backfill replacement.

Approximately 1-2 feet of poorly consolidated wet fill material was removed from the existing subgrade followed by 1-2 feet of organics and topsoil. Several small oil drums and oil filters were uncovered in the southeast corner of the excavation. Asheville airport representative M. Reisman was contacted and S&ME professionals visited the site to discuss the contamination. The contractor isolated these areas and continued undercut on the north end. The floor of the excavation was probed with a small diameter steel rod and appeared to be stable for the placement of backfill. The total excavation depth ranged from approximately 1.5 to 5 feet. Approximately 530 cubic yards were undercut on this date. See attached diagram for approximate location of the undercut. Note that undercut areas include those observed on 11/7/16 and 11/8/16. The contractor began backfill of the undercut area by placing a 12" lift of dirty ABC stone in the east end of the excavation. The initial lift was rolled in using a small bulldozer followed by an additional 12" lift. A proofroll of the area using a loaded dump truck was observed and the area appeared stable. The contractor intends to continue placing backfill in the undercut areas. Further evaluation of areas south of the cut are to be performed at a later date.



The presence of S&ME at the project site shall not be construed as an acceptance or approval of activities at the site. S&ME is at the site to perform specific services and has certain responsibilities which are limited to those specifically authorized in our agreement with our client. The results of tests or observations performed are only applicable to the time and location of the tests or observations. If our work is scheduled by others, we are not responsible for the testing frequency. In no event shall S&ME be responsible for the safety or means and methods of other parties at the project site.

Change Order Request # 10

3.15.17 Delta Airport Consultants 11121 Carmel Commons Blvd., Ste 435 Charlotte, NC 28226



RE: Asheville Regional Airport Parking Garage Change Order Request # 10

Dear Mr. Moody

This Change Order Request is for the additional steel work required. The first part is for additional canopy steel shown on page 17 of ASI04. The second part is for one additional elevator divider beams to be added above the 5th floor per the response to RFI #35. The last part is for the tube steel now required at Stair A for curtain wall attachment per the response to RFI #37. These have a line for additional bond that American South has removed from our Request of the Owner. We require the subcontractors to bond their additional work and at the time of the bid, the subcontractors could not have known to add this to their costs. We are only requesting the "Subtotal" amounts shown on Welding Unlimited's COR's #1 and #2, American South will carry the cost of the bond increase.

Description of Subcontracor's Used	QUANTITY	<u>UNIT</u>	SUBCONTRACT	<u>TOTAL</u>
Welding Unlimited COR #1 for Added Canopy Steel	2,562	LBS	3.00	7,686.00
	1,977	LBS	3.00	5,931.00
	1	LS		0.00
	1	LS		0.00
	1	LS		0.00
	1	LS		0.00
	1	LS		0.00
	1	LS		0.00
SUBTOTAL				13,617.00
OH&P			_	0.00
SUBTOTAL			-	13,617.00
BOND			_	0.00
TOTAL CHANGE ORDER PROPOSAL				13,617.00

We have included copies of page 17 of ASI04, RFI's #35 and #37, corresponding email correspondence, and appropriate backup documentation for weights of work provided by our Subcontractors.

Upon approval please issue a Change Order for the total sum of \$13,617.00

Please feel free to contact us should you need any additional information regarding this or any other matter.

Sincerely,

AMERICAN SOUTH GENERAL CONTRACTORS, INC.

Seth Chambers

Seth Chambers Project Manager

Project:	Asheville Regional Airport Parking D	eck	Proposal #:	#1
Bid Package:			Project #	09-163
Contractor:	Welding Unlimited		Date:	3/7/2017
Description o	of Change: Added steel for canopy on	n existing building	g end	
Material:				Subtotals
	 Total Cost of Materials (Attach Bac Sales Tax Overhead & Profit 	kup)		\$0.00
Labor:				
	4. Total Man Hour Cost (Attach Backu5. Payroll Burden (Enter Percentage6. Overhead & Profit			\$0.00
Equipment:				
	 7. Equipment / Equipment Rental (Att 8. Overhead & Profit 	ach Backup)		\$0.00
Unit Prices:				
	9. Unit Price (If Applicable)	2562	\$3.00	\$7,686.00
ubcontracto	rs:			
	 Subcontractor (drawings) Overhead & Profit 	10%	\$0.00	\$0.00
		Ç	Subtated of Drana	$\gamma \gamma $
	12. Payment & Performance Bond	Ę	Subtotoal of Propo	sal (\$7,686.00) \$269.01
	(Enter Bond Rate Percentage)	Total of	Change Otder Propos	al \$7,955.01
Time Extension Schedule Activ	n Request: 1 Days ity # Affected	Do	bes this effect the critic	cal path?
	or agrees to perform the work outlined in nce with the contract documents.	n this change prop	osal for the amount spe	ecified above
Construction N	Manager:		Date:	
Subcontractor:	Vernen Ole Welding	2	Date: 3	17/2017
	welding	anumles	,	

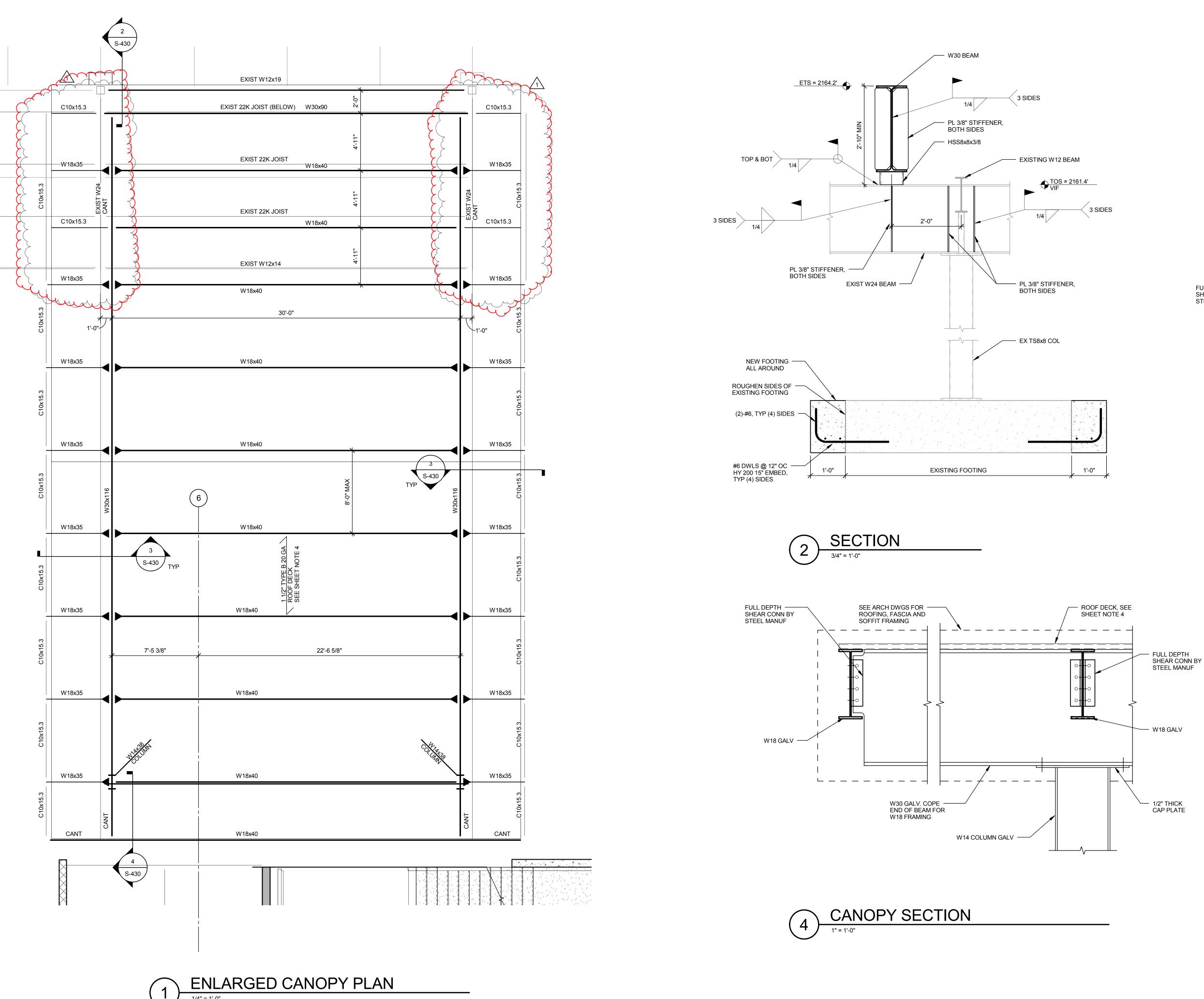
Change Order Proposal Worksheet

Bond only required by American South for our own use. Have removed bond from total amount requested from Airport. Highlighted Subtotal is the amount requested of the Owner.

Change Order 1

1	Weight 🗌		
Wide Flange	526		
Angles	134		
Channels	1,177		
Plates	300		
Metal Deck	365		
Connex. Bolts 3/4	60		
	2,562	\$3.00	\$7,686.00
	Mate	rial Cost	\$7,686.00

Author	Checker	Approver
Drawn By:	Checked By:	Approved By:



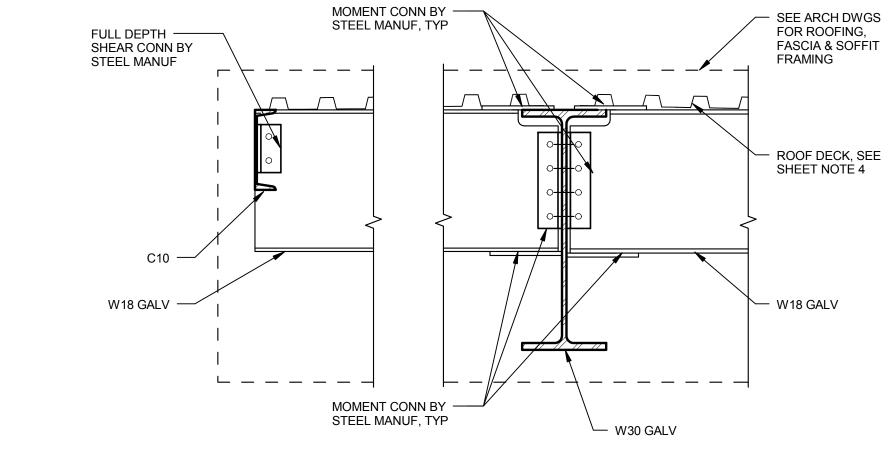
1/4" = 1'-0"

Page 17 from ASI04 for added Canopy Steel

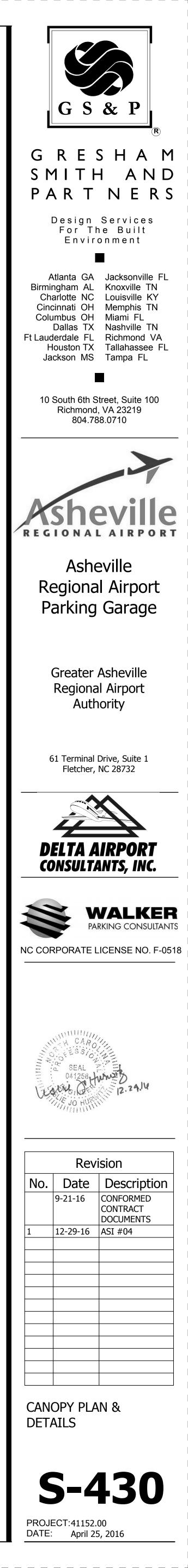


SHEET NOTES:

 SEE ARCHITECTURAL DRAWINGS FOR DIMENSIONS, ROOFING, AND SOFFIT FRAMING.
 ALL STEEL TO BE GALVANIZED, Fy = 50 KSI
 ► :INDICATES MOMENT CONNECTION TO BE PERFORMANCE DESIGN BY STEEL MANUFACTURER.
 20 GAUGE TYPE B ROOF DECK TO BE CONTINUOUS EVEN OVER 3 SPANS. ATTACHMENT OF STEEL DECK TO STEEL EDAMINIC DEDECEMANCE DESIGN BY STEEL FRAMING PERFORMANCE DESIGN BY STEEL MANUFACTURER.







Change Order Proposal Worksheet

Project: Bid Package:	Asheville Regional Airport Parking Deck Structural Steel	Proposal #: ## Project # 0	2 9-163
Contractor:	Welding Unlimited		/2017
Description o beam at stair A	f Change: Added elevator seperator beam A (HSS 12x6x1/2) (RFI 37)	n (RFI 35) (HSS 8x4x3/8) above 5th fl	oor and new
Material:			Subtotals
	 Total Cost of Materials (Attach Backup) Sales Tax Overhead & Profit 		\$0.00
Labor:			
	 4. Total Man Hour Cost (Attach Backup) 5. Payroll Burden (Enter Percentage) 6. Overhead & Profit 		\$0.00
Equipment:			
	7. Equipment / Equipment Rental (Attach B 8. Overhead & Profit	ackup)	\$0.00
Unit Prices:			
	9. Unit Price (If Applicable)	1977 \$3.00	\$5,931.00
Subcontractor	-s:		
	10. Subcontractor (drawings)11. Overhead & Profit	10% \$0.00	\$0.00
	12. Payment & Performance Bond (Enter Bond Rate Percentage)	Subtotoal of Proposal <u>-3.5%</u> Total of Change Order Proposal	\$5,931.00 \$207.59
Time Extension Schedule Activi		Does this effect the critical	path?
	r agrees to perform the work outlined in this nee with the contract documents.	change proposal for the amount specif	ied above
Construction M	lanager:	Date:	
Subcontractor:	Velding Unlimit	Date: 3/2	7/2017
	equired by American South for our c om Airport. Highlighted Subtotal is t		

Change Order 2

Weight		
129		
13		
1,819		
16		
1,977	\$3.00	<mark>\$5,931.00</mark>
	129 13 1,819 16	129 13 1,819 16

RFI #35



American South General Contractors, Inc. 60 North Merrimon Ave. Unit 101 Asheville, North Carolina 28804 Phone: (828) 225-3742 Fax: 828-225-3743 Project: 09-163 - Asheville Regional Airport Parking Garage 61 Terminal Drive Fletcher, North Carolina 28732

Elevator Divider Beams & Sign Portals

TO:	Seth Chambers (American South General Contractors, Inc)	FROM:	Seth Chambers (American South General Contractors,)
	60 N. Merrimon Ave. STE 101		60 N. Merrimon Ave. STE 101
	Asheville, North Carolina 28804		Asheville, North Carolina 28804
DATE INITIATED:	01/25/ 2017	STATUS:	Closed
LOCATION:		DUE DATE:	01/28/2017
COST CODE:		REFERENCE:	
COST IMPACT:	TBD	SCHEDULE IMPAC	T: No
DRAWING NUMBER	: S/402	SPEC SECTION:	05 1200 - Structural Steel Framing
LINKED DRAWINGS	:		

RECEIVED FROM: Vernon Olin (Welding Unlimited)

COPIES TO:

Clay Wiser (American South General Contractors, Inc)

Question from Seth Chambers (American South General Contractors, In) at 11:24 AM on 01/25/2017

Sent via Info Exchange

" 1. The contract drawings show the last elevator separator beam to be at the fifth tier floor elevation. We would like to clarify that there is not a need for another divider beam above this location. Please clarify.)

2. The steel shop drawings nor the contract drawings show the exact locations or dimension for the sign portals. Please see the attached document and verify the dimensions our steel supplier has came up with.

Suggestions:

1. In American South's experience, we have seen both scenarios where divider beams have and have not been called out above the last floor elevation.

2. Please provide location and dimension."

Attachments:

Sharp MX-2640N_20170123_134455.pdf

Official Response: Seth Chambers (American South General Contractors, Inc. (Asheville Office)) responded on Tuesday, January 31st, 2017 at 9:43AM EST

Answered by WPC via Info Exchange on 1/30/17. American South has forwarded question #1 to Kone Elevator for final confirmation. Final answer will come from Kone and will be forwarded to Welding Unlimited as soon as possible.

WPC 1-20-17

See attached email correspondance with Kone.

1. Walker believes there may be a beam required above the fifth tier floor elevation for the rails; however, this is a question for the elevator manufacturer/supplier.

2. Please see details 4 and 5/S310 for sign portal location. Width of drive aisle should be field verified.

Attachments:

All Replies:

From: To:	<u>Seth Chambers</u> <u>"Helton Rob"</u>	requiring one additional elevator divider beam above the 5th floor elevation.
Cc:	"Medlin Vern"	
Subject:	RE: Avl. Airport Parking Garage	
Date:	Wednesday, February 1, 2017 8	:49:00 AM
Attachments:	image001.png	
	image002.png	

Ok, I can manage that. Thanks for the help.

Thanks,



Please do not print this e-mail unless you need to. We all can make a difference

From: Helton Rob [mailto:Robert.Helton@KONE.com] Sent: Wednesday, February 1, 2017 8:44 AM To: Seth Chambers Cc: Medlin Vern Subject: RE: Avl. Airport Parking Garage

Hey Seth, sorry I was out yesterday traveling. Divider beams are needed at each floor as well as one at the top of the shaft. So back to your original question you would need one additional above the 5th floor landing in the top of the shaft. Sorry for the confusion.

Email correspondence with Kone Elevators

Rob Helton Sales Executive New Equipment & Modernization

KONE 2933 Northwest Park Drive Knoxville, TN 37921 +865 938 3444 Tel Mobile +865 360 9349 Fax +865-947-7419 Email rob.helton@kone.com Click here for our Products Available Click to access Kone Car Designer Tool

If you are not the intended recipient, please note that the use, copying, any form of dissemination and any other corresponding action in respect of this communication is strictly prohibited. If you received this message in error, please delete the message and notify the sender immediately. Thank you. Please note that we take reasonable precautions to prevent the transmission of viruses; however, we cannot guarantee that this message or its attachments are free from viruses and hereby disclaim any liability therefore. We

From: Seth Chambers [mailto:schambers@americansouthgc.com] Sent: Monday, January 30, 2017 5:02 PM To: Helton Rob Cc: Medlin Vern

Click to access Kone Car Designer Tool

If you are not the intended recipient, please note that the use, copying, any form of dissemination and any other corresponding action in respect of this communication is strictly prohibited. If you received this message in error, please delete the message and notify the sender immediately. Thank you. Please note that we take reasonable precautions to prevent the transmission of viruses; however, we cannot guarantee that this message or its attachments are free from viruses and hereby disclaim any liability therefore. We only send and receive emails on the basis that we shall not be liable for any loss or damage resulting from the opening of this message and/or attachments.

From: Seth Chambers [mailto:schambers@americansouthgc.com] Sent: Monday, January 30, 2017 3:59 PM To: Helton Rob Subject: Avl. Airport Parking Garage

Rob,

The last elevator divider beam is called out on the steel drawings to be at the 5th floor finish elevation. Is there any divider beam required above this elevation? My initial response to the steel guys was that we are only used to seeing a divider beam above the last floor elevation when there is a true penthouse but I wanted to make sure with you before I told them for certain.

Thanks,



Seth M. Chambers 60 N. Merrimon Ave., STE 101 Asheville, NC 28804 Office: (828) 225-3742 Fax: (828) 225-3743 Cell: (828) 777-6889 schambers@americansouthgc.com www.americansouthgc.com

Please do not print this e-mail unless you need to. We all can make a difference

RFI #37



American South General Contractors, Inc. 60 North Merrimon Ave. Unit 101 Asheville, North Carolina 28804 Phone: (828) 225-3742 Fax: 828-225-3743 Project: 09-163 - Asheville Regional Airport Parking Garage 61 Terminal Drive Fletcher, North Carolina 28732

Precast at Stair Tower A Cantilever

то:	Seth Chambers (American South General	FROM:	Seth Chambers (American South General
	Contractors, Inc)		Contractors,)
	60 N. Merrimon Ave. STE 101		60 N. Merrimon Ave. STE 101
	Asheville, North Carolina 28804		Asheville, North Carolina 28804
DATE INITIATED:	01/30/ 2017	STATUS:	Closed
LOCATION:		DUE DATE:	02/02/2017
COST CODE:		REFERENCE:	
COST IMPACT:	TBD	SCHEDULE IMPAC	T: TBD
DRAWING NUMBE	R: A701, S400-402	SPEC SECTION:	03 4100 - Precast Structural Concrete
	e.		

LINKED DRAWINGS:

RECEIVED FROM: Ashley Fortenberry (Tindall Corporation, South Carolina Div)

COPIES TO:

Clay Wiser (American South General Contractors, Inc)

Question from Seth Chambers (American South General Contractors, In) at 04:24 PM on 01/30/2017

Sent via Info Exchange:

"Reference A701 and S400-S402 and Tindall Drawings E-304. The precast stairs in Stair Tower A have been detailed to match the configuration shown in the Structural Drawings. In the current configuration of the stairs, the entrance/exit from the stairs to the parking garage is on the East Side of the stair plan. This is also the side where the top landing of the precast stair exists. The landing slab at the top level does not need to extend to the West Side of the Stair plan. Additionally, the 7'-6" cantilever portion of this stair landing slab is not feasible structurally.

Suggestions: Please verify that the top level of the stair landing slab can be modified as shown in the attached sketch.

Tindall would like to set up a conference call. "

Attachments: Delta RFI #37 Tindall RFI-013.pdf

Official Response: Seth Chambers (American South General Contractors, Inc. (Asheville Office)) responded on Wednesday, February 15th, 2017 at 10:12AM EST

Answered via Info Exchange

Walker, GS&P, American South, & Tindall had a conference call on 01/31/2017 to discuss the 5th tier precast floor cantilever in Stair A/Elevator Core. The decision was made to shorten the precast floor slab & provide an HSS 12x6x1/2" member to support the curtain wall system."

Please see attached sketch for location of new HSS member. Match HSS in elevator shaft.

Attachments:

RFI-013_AddHSS.pdf

All Replies:

From:	<u>Hopkins, Kevin</u>
To:	Seth Chambers; Hurwitz, Leslie Jo
Cc:	Ashley Fortenberry
Subject:	RE: Asheville Airport - RFI
Date:	Tuesday, January 31, 2017 1:56:08 PM
Attachments:	image001.png RFI-013 AddHSS.pdf

Email correspondence regarding additional HSS member required for CW attachment.

Seth, Leslie Jo, Ashley-

Here's the sketch to add the HSS 12x6x1/2" member to support the curtain wall. Thanks.

Sincerely, Kevin Hopkins, AIA, NCARB, LEED AP (BD+C)

GRESHAM, SMITH AND PARTNERS Florida Cert. No. AAP000034 / CA3806 / IB26000797 / LC26000381 [M] 804.245.1847

From: Seth Chambers [mailto:schambers@americansouthgc.com]
Sent: Monday, January 30, 2017 4:38 PM
To: Hurwitz, Leslie Jo <LeslieJo.Hurwitz@walkerparking.com>; Hopkins, Kevin <kevin_hopkins@gspnet.com>
Subject: FW: Asheville Airport - RFI

Leslie Jo/Kevin,

I have attached an RFI that I just sent through Newforma as well but wanted to get this over to you ASAP. Tindall would like to do a conference call. I have a meeting tomorrow at 10 but am available any time after 1:00.

Thanks,



Please do not print this e-mail unless you need to. We all can make a difference

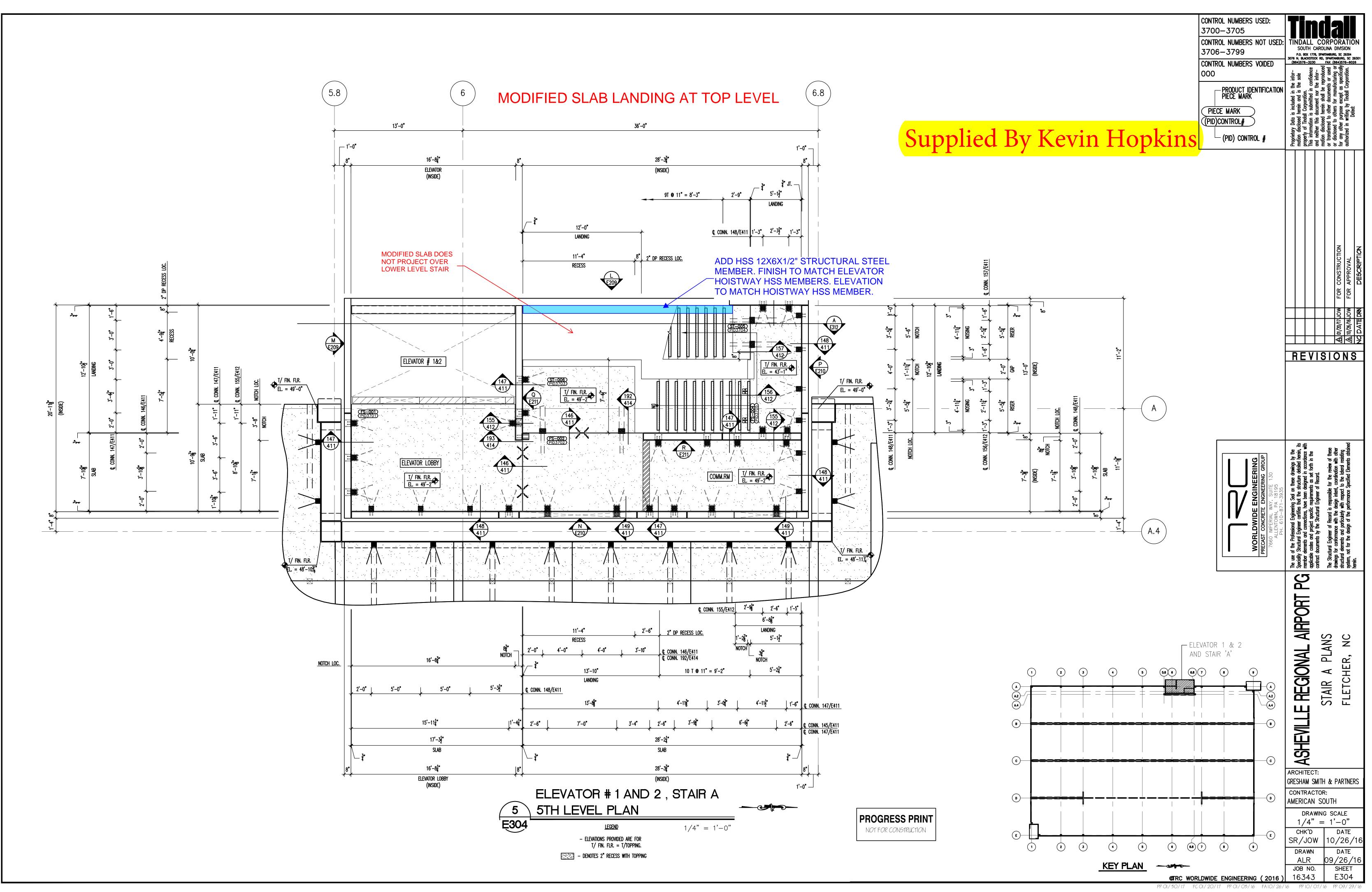
From: Ashley Fortenberry [mailto:ashleyfortenberry@tindallcorp.com] Sent: Monday, January 30, 2017 3:53 PM To: schambers (schambers@americansouthgc.com) Cc: clay wiser; Matt McCann Subject: Asheville Airport - RFI Seth,

Attached is RFI-013 which deals with the geometry of the top level landing slab in Stair Tower A. The 7'-6" cantilever portion under the original configuration is not feasible from a structural design standpoint. Please let me know if we need to set-up a conference call to discuss with the design team.

Thanks for your help!

Ashley Fortenberry Tindall Corporation Project Manager Office: 864.576.3230 x 354 Mobile: 864.814.9464 ashleyfortenberry@tindallcorp.com

This E-mail, and any attachments thereto, is intended only for use by the addressee(s) named herein and may contain proprietary, legally privileged, confidential or copyrighted information belonging to the sender. If you are not the intended recipient of this E-mail, you are hereby notified that any use of, reliance on, disclosure, dissemination, distribution or copying of the contents of this email, and any attachments thereto, in whole or in part, is strictly prohibited. If you have received this E-mail in error, please immediately notify me by phone or by return E-mail and permanently delete the original and any copy of any E-mail and any printout thereof. Mail delivered by Gresham, Smith and Partners mail system.



Plotted: 1/30/2017 1:36 PM by: jack

Change Order Request # 11R

BUILDING ON A GREAT TRADITION

3.17.17 Delta Airport Consultants 11121 Carmel Commons Blvd., Ste 435 Charlotte, NC 28226



RE: Asheville Regional Airport Parking Garage Change Order Request # 11-R1

Dear Mr. Moody

This change order is for the additional excavation required for the two (2) F11 footings along Column Line F. These footings were lowered via ASI04 to miss an existing storm pipe that was in a different location than previously marked on the original drawings. We are using Unit Price #11 for unsuitable soils at a price of \$35.00 per Cubic Yard. Even though this work does not require the soils to be hauled off site, ASI04 also changed the location of these footings and the aggregate piers. Column lines and coordinates had already been established so the coordinates had to be re-verified and these footing/pier locations had to be re-surveyed. The footings were also not moved enough to completely miss the storm pipe therefore we had to hand dig around this pipe and will have to place some bond breaking material around the portion of pipe still protruding into the footing. It is American South's belief that the additional surveying and layout, soft hand digging, and the purchase and placement of the bond breaker material required should off set the haul off requirement of Unit Price #11. Quantities have been adjusted to match exactly what was actually excavated based off of S&ME's measurements taken at the site of amounts removed.

Description of Subcontracor's Used	QUANTITY	UNIT	SUBCONTRACT	TOTAL
NHM Constructors (Concrete Division)	119	CY	35.00	4,165.00
	1	LS		0.00
	1	LS		0.00
	1	LS		0.00
	1	LS		0.00
	1	LS		0.00
	1	LS		0.00
	1	LS		0.00
SUBTOTAL			35.00	4,165.00
OH&P			10.00%	416.50
SUBTOTAL			_	4,581.50
BOND			1.0%	45.82
TOTAL CHANGE ORDER PROPOSAL			-	4,627.32

We have included backup provided by S&ME of where this work shall take place.

Upon approval please issue a Change Order for the total sum of \$4,627.32

Please feel free to contact us should you need any additional information regarding this or any other matter.

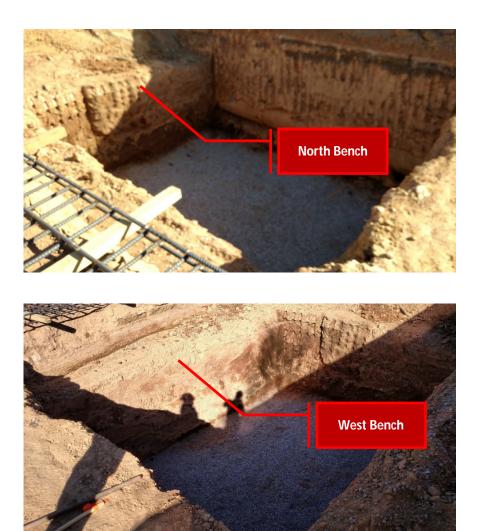
Sincerely,

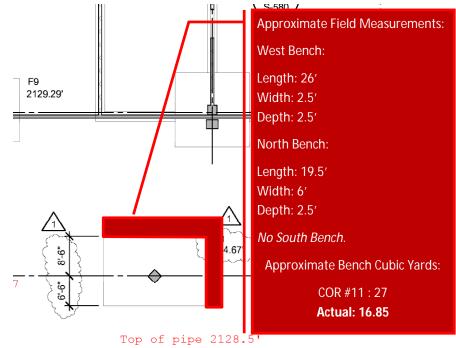
AMERICAN SOUTH GENERAL CONTRACTORS, INC.

Seth Chambers

Seth Chambers Project Manager

Bench measurements for footing on column line "F" on "6.6" line as measured in the field on March 16, 2017.



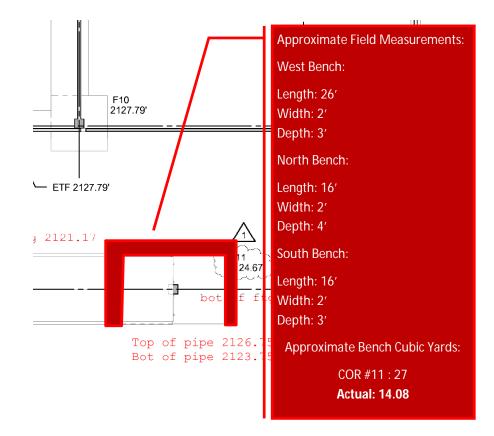


Top of pipe 2128.5' Bot of pipe 2125.5'



Bench measurements for footing on column line "F" on "5.4" line as measured in the field on March 16, 2017.







Change Order Request # 12

28-Mar-17 Delta Airport Consultants 11121 Carmel Commons Blvd., Ste 435 Charlotte, NC 28226



RE: Asheville Regional Airport Parking Garage Change Order Request #12

Dear Mr. Moody

This Change Order Request is for the additional work for the added Electrical Vehicle Charging Stations as shown on ASI03-R1. This does not include any other work associated with ASI03-R1 due to the possible changes effecting the Future Taxi Lot gates and card readers, light fixtures, added power, entry/exit changes, etc. which will be forthcoming. It is our understading that the EV stations needed to be priced seperately for Airport purposes as well. This includes the boring, conduit, wire, and associated work provided by Fountain Electric Services as well as the footing for the EV stations provided by NHM (Concrete Division).

Description of Subcontracor's Used	QUANTITY	<u>UNIT</u>	SUBCONTRACT	TOTAL
Fountain Electric Services (All Associated Electrical Work)	1	LS	12,444.80	12,444.80
NHM (Concrete Division) (Footing for EV Station)	1	LS	1,673.00	1,673.00
	1	LS		0.00
	1	LS		0.00
SUBTOTAL			14,117.80	14,117.80
OH&P			10.00%	1,411.78
SUBTOTAL			-	15,529.58
BOND			1.0%	155.30
TOTAL CHANGE ORDER PROPOSAL			-	15,684.88

We have included page 6 of ASI03-R1 of where this work shall take place along with the appropriate backup documentation provided by our Subcontractors.

Upon approval, please issue a Change Order for the total lump sum amount of \$15,684.88

Please feel free to contact us should you need any additional information regarding this or any other matter. Sincerely,

AMERICAN SOUTH GENERAL CONTRACTORS, INC.

Seth Chambers

Seth Chambers Project Manager

Change Order Proposal Worksheet

Project:	Asheville Regional Airport Parking Deck		Proposal #:	FES #5				
Bid Package:	Electrical		Project #	09-163				
Contractor:	Fountain Services, LLC		Date:					
Description o	of Change: Add conduits and wire to (2) EV Stations provided by owner.							
Material:					Subtotals			
	 Total Cost of Materials (Attach Backup) Sales Tax Overhead & Profit 	7% 10%	\$2,844.68 \$199.13 \$304.38	-	\$3,348.19			
Labor:								
	 4. Total Man Hour Cost (Attach Backup) 5. Payroll Burden (Enter Percentage) 6. Overhead & Profit 	0% 10%	\$7,407.63 \$0.00 \$740.76	-	\$8,148.39			
Equipment:								
	 7. Equipment / Equipment Rental (Attach Base) 8. Overhead & Profit 	ackup) 10%	\$0.00	-	\$0.00			
Unit Prices:								
	9. Unit Price (If Applicable)			=	\$0.00			
Subcontracto	ors:							
	10. Subcontractor (Attach Subcontractor Ba 11. Overhead & Profit	ckup) 10%	\$750.00 \$75.00	=	\$825.00			
	12. Payment & Performance Bond (Enter Bond Rate Percentage)		Subtotoal of Pro 1%	oposal -	\$12,321.58 \$123.22			
	(Liner Dona Rate recentage)	Total of	f Change Order Pr	oposal	\$12,444.80			
Time Extension Schedule Activ		Does th	is effect the critic	al path?				
	or agrees to perform the work outlined in this ance with the contract documents.	s change proj	posal for the amou	int specifi	ed above			

Seth Chambers

Subcontractor:

Construction Manager:

Fountain Electric Services

Date: 3.28.17

Date: 3.27.17



CO: CO-0006: 161221 ASI 3

Summary by Item Number

							24 Mar 20	017 14:53:51
Item # Size	Description	Q/M	Quantity	U/M	Mat Unit	Mat Result	Labor Unit	Lab Result
10165 1	PVC SCH 40	М	600	FT	0.2781	166.86	0.0308	18.46
10167 1 1/2	PVC SCH 40	М	1,290	FT	0.4751	612.88	0.0323	41.72
40043 OUNCE	PVC (GLUE) CEMENT	М	90	ΟZ	1.0566	95.09	0.0099	0.89
70035 8	THHN/THWN CU (STR)	М	5,280	FT	0.2585	1,364.99	0.0069	36.59
70142 10	GREEN THHN CU SOL (GRD 60A)	М	1,320	FT	0.1431	188.87	0.0054	7.11
390584 3"	RED TRENCH CAUTION TAPE	М	662	FT	0.0285	18.86	0.0033	2.18
390768 4">6"W 30"D	DITCH WITCH RT12 CLAY TRENCH	Е	630	FT	0.0000	0.00	0.0355	22.34
400103 13"x 24"x 18"	HANDHOLE STR-WALL OPN-BOTM 22.5K	М	2	EA	198.5700	397.14	0.9922	1.98
		Phase	/Group tota	ls:		2,844.68		131.29
			Job tota	ls:		2,844.68		131.29

Fountain Electric Services

244 Callahan-Koon Rd. Spindale, NC 28160 Phone: 828-287-9978 Web: fountainservicesllc.com

ConEst Software Systems

Appling Boring Company, Inc.

426 Baxter Cemetery Road Forest City NC 28043

Phone 828-657-6397 Fax 828-657-4537

Proposal - Acceptance

SUBMITTED TO		AUTRODO MAR	DATE			
Fountain Electric Se		Í				ĺ
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	<u>، دې تو د وې دې د دې د دې د د د د د د د د د د </u>	····	JOB NAME	رجم المستحد من معالم المراجع ا		
		[	Ash	eville Airport Park	ing Lot Bores	I
CITY, STATE, ZIP			JOB LOCATION			*********
Asheville NC				Asheville Al	rport	
PHONE	# FM FM 424	,	EMAIL.	**************************************	**************************************	مي المر <b>اد</b> ون ا
			bf	erguson@fountainser	<u>vicesLLC.com</u>	
Avenishern furming prediction of stations that extra structure in the state of the				UNIX SUDJURY SECOND	HISPORT HISPORT	N.M.
	Description		Price	Quanity	Total	
ltem #1	Bore for 2" Casing	(	\$15.00	per foot		
			x 50 I F			

SMC

#### Same for 4" Casing

Appling Boring will notify NC811 to mark all utilities in the area. Fountain Electric Services will be responsible for notifying any utilities not a member of NC811.

Turn Key Price for work

\$750.00

All material is guaranteed to be as specified. All work shall be completed in a workmanlike manner according to atandard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the amount set forth above. We shall not be responsible for delays caused by strikes, accidents, or other conlingencies beyond our control. Owner to carry fire, comedo and other necessary insurance. Our workers are fully covered by Workman's Compensation insurance.

Note: this proposal may be withdrawn by us If not accepted with 30 days

AUTHORIZED SIGNATURE Care C

#### AUTHORIZED SIGNATURE

The above prices, specifications, terms and conditions are

satisfactory and are hereby accepted. You are authorized to do work as specified. Poyment will be made as outlined above.

Date of Acceptance

Thank you for allowing Appling Boring Co., Ins. bid this work

## **Change Order Proposal Worksheet**

Project: Bid Package: Contractor:	Asheville F	Regional Airport Parking Deck		Proposal #:         COR #           Project #         09-10           Date:		
Description of	f Change:	Footings for added EV stations	s north of jobsite			
Material:						Subtotals
	<ol> <li>Total Co</li> <li>Sales Ta</li> <li>Overhead</li> </ol>		7% 10%	\$163.00 \$11.41 \$17.44		\$191.85
Labor:						
	<ol> <li>4. Total Ma</li> <li>5. Payroll I</li> <li>6. Overhead</li> </ol>		0%	\$822.56 \$0.00 \$82.26		\$904.82
Equipment:						
	7. Equipme 8. Overhea	ent / Equipment Rental (Attach B d & Profit	ackup) 10%	\$500.00 \$50.00		\$550.00
Unit Prices:						
	9. Unit Pric	e (If Applicable)				\$0.00
Subcontracto	rs:					
	10. Subcon 11. Overhe	tractor (Attach Subcontractor Ba ad & Profit	ackup) 10%	\$0.00		\$0.00
	•	at & Performance Bond	_	Subtotoal of Pr 2%	roposal	\$1,646.67 \$26.35
	(Enter J	Bond Rate Percentage)	Total of C	hange Order Pro	posal	\$1,673.01
Time Extensior Schedule Activ	-	Days	Does th	is effect the criti	cal path?	
		perform the work outlined in this contract documents.	change proposa	al for the amoun	t specified	l above
Construction N	Aanager:	Seth Chambers, ASGC		Date:	3.27.17	
Subcontractor:		Aaron Creasman, NHM		Date:	3.21.17	



#### MEMORANDUM

TO: Members of the Airport Authority

FROM: Janet Burnette, Director of Finance and Accounting

DATE: April 21, 2017

#### ITEM DESCRIPTION – Old Business Item A

Public Hearing and Final Adoption of the Authority's Fiscal Year 2017/2018 Budget

#### BACKGROUND

A proposed preliminary Fiscal Year 2017/2018 Budget was presented to, and approved by, the Authority Board at the Board meeting held on March 10, 2017. The budget documents have remained available for public inspection and comment since March 10, 2017, with no comments being received to date.

#### ISSUES

A Public Hearing is required under Chapter 159 of the General Statutes of North Carolina before final adoption of the 2017/2018 Budget Ordinance.

#### ALTERNATIVES

None recommended.

#### FISCAL IMPACT

As outlined in the 2017/2018 Budget Ordinance.



GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY Old Business Item A Public Hearing and Final Adoption of the Authority's Fiscal Year 2017/2018 Budget Page 2

#### **RECOMMENDED ACTION**

It is respectfully requested that following the Public Hearing on the Fiscal Year 2017/2018 Budget that the Greater Asheville Regional Airport Authority Board resolve to adopt the enclosed Fiscal Year 2017/2018 Budget Ordinance.

Enclosure

#### GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY 2017-2018 BUDGET ORDINANCE

**BE IT ORDAINED** by the Greater Asheville Regional Airport Authority that, pursuant to Section 159-13 of the General Statutes of North Carolina, the 2017-2018 Budget Ordinance of the Airport Authority is hereby set forth as follows:

**Section 1.** The following amounts are hereby appropriated for the operation of the Greater Asheville Regional Airport Authority for the fiscal year beginning July 1, 2017 and ending June 30, 2018 in accordance with the following schedules:

#### **EXPENDITURES**

Administration Department	\$ 692,606
Development Department	437,746
Executive Department	588,989
Finance Department	431,864
Guest Services Department	215,939
Information Technology Department	861,621
Marketing Department	665,534
Operations Department	3,615,848
Public Safety Department	1,474,793
Emergency Repair Costs	50,000
Carry-over Capital Expenditures from Prior Year	30,235,196
Capital Improvement	3,518,861
Equipment and Small Capital Outlay	186,975
Renewal and Replacement	366,105
Business Development	300,000
Debt Service	1,455,033
Contingency	100,000
Total Expenditures	\$45,197,110

**Section 2.** It is estimated that the following revenues will be available for the fiscal year beginning July 1, 2017 and ending June 30, 2018.

#### **REVENUES**

Administration (Interest Income)	\$ 35,000
Terminal	4,847,273
Airfield	920,703
General Aviation	1,021,005
Parking Lot	3,345,000
Other	174,788
Passenger Facility Charges	1,788,500
Customer Facility Charges	1,350,000
Federal Grants – AIP Entitlements	2,769,447
Federal Grants – AIP Discretionary Funds	14,521,689
NC Department of Transportation Grants	500,000
Transfer to GARAA Cash/Investments	13,923,706
Total Revenues	\$45,197,110

**Section 3.** The Budget Officer is hereby authorized to transfer appropriations as contained herein under the following conditions:

- a. He may transfer amounts between line item expenditures within a budget ordinance line item without limitation and without a report being required. These changes should not result in increased recurring obligations such as salaries.
- b. He may transfer amounts up to \$60,000 from contingency appropriations to other budget ordinance line items within the same fund. He must make an official report on such transfers at the next regular meeting of the board.

**Section 4.** This Budget Ordinance shall be entered in the minutes of the Greater Asheville Regional Airport Authority and within five (5) days after its adoption copies shall be filed with the Finance Officer, the Budget Officer and the Clerk to the Board of the Greater Asheville Regional Airport Authority as described in G.S. 159-13.

Section 5. This ordinance shall become effective on July 1, 2017.

Adopted this 21st day of April, 2017

Robert C. Roberts, Chair

Attested by:

.

Ellen Heywood, Clerk to the Board



### MEMORANDUM

- TO: Members of the Airport Authority
- FROM: Lew Bleiweis, A.A.E., Executive Director
- DATE: April 21, 2017

### ITEM DESCRIPTION – New Business Item A

Approval of Property Easement Transfer

### BACKGROUND

Airport Road Acquisitions, LLC (Hunter Corporation), owner of Hunter Auto Group, is in the process of purchasing a tract of land between the WNC Agriculture Center and the Broadmoor Golf Links. The property has an existing right of way easement which provides access to the property from airport property. Airport Road Acquisitions, LLC has requested a modification to the easement to streamline ingress/egress. Current owner French Broad Associates and co-owners Charles Putnam, Karl Litten, Lawrence Kassouf, Larry Trenary, and George Atkinson ("Owner") are willing to relinquish a portion of the existing easement in exchange for a new easement that is conducive for the property. The easement exchange will only occur contemporaneously with the sale of the property to Airport Road Acquisitions, LLC.

### ISSUES

None. The property already has an existing easement. The Owner is requesting a change and swap of easements with the Authority.

### ALTERNATIVES

The Authority could elect to decline the request from Owner and keep the existing easement in place, or the Authority could elect to sell either Owner or Airport Road Acquisitions a new easement.



### **FISCAL IMPACT**

None. An exchange of easements would result in a zero-net gain for the Authority.

### **RECOMMENDED ACTION**

It is respectfully requested that the Greater Asheville Regional Airport Authority Board resolve to (1) Approve an easement exchange with French Broad Associates and coowners Charles Putnam, Karl Litten, Lawrence Kassouf, Larry Trenary, and George Atkinson contingent upon Airport Road Acquisitions, LLC. acquiring the property; and (2) authorize the Executive Director to execute the necessary documents. PREPARED BY AND RETURN TO: Gregory D. Hutchins, Esq. of Roberts & Stevens, PA, P.O. Box 7647, Asheville, NC 28802

### STATE OF NORTH CAROLINA

**COUNTY OF HENDERSON** 

### TERMINATION, MODIFICATION AND RELOCATION OF RIGHT OF WAY AND NEW EASEMENT AGREEMENT

# THIS TERMINATION, MODIFICATION, AND RELOCATION OF RIGHT OF WAY AND NEW EASEMENT AGREEMENT (hereinafter "<u>Agreement</u>"), is made this ______ day of ______, 2017, by and between the **City of Asheville, a municipal corporation** (hereinafter referred to as "<u>City</u>"), **Warrior Golf Management, LLC, a California limited liability company** (hereinafter referred to as "<u>Warrior</u>"), and the **Greater Asheville Regional Airport Authority a/k/a Asheville Regional Airport Authority, a North Carolina municipal authority** (hereinafter referred to as the "<u>Authority</u>") which foregoing parties may be collectively referred to as the "<u>Servient Owners</u>", and **French Broad Associates, a North Carolina General Partnership** (hereinafter referred to as "<u>FBA</u>"), **Charles Putnam, Karl V. Litten, and Lawrence F. Kassouf**, as co-owners (hereinafter collectively referred to as "<u>TA</u>"), FBA, PLK and **George W. Atkinson**, as co-owners (hereinafter collectively referred to as "<u>TA</u>"), FBA, PLK and TA being collectively referred to as the "<u>Dominant Owners</u>", all parties herein collectively may be referred to as the "Parties".

### WITNESSETH:

**WHEREAS,** the City of Asheville is the owner of the property described in a Deed dated August 14, 1990 and recorded in Book 761 at Page 791 in the Office of the Register of Deeds for Henderson County, North Carolina, which property is shown on a plat recorded in Plat Slide 2852, said Registry (hereinafter the "<u>City Property</u>"); and

WHEREAS, the Authority uses or has rights of access to a portion of the City Property for the operation of the Asheville Regional Airport, including the right of way, Light Lane and access thereto as shown on a plat recorded in Plat Slide 2852 in the Office of the Register of Deeds for Henderson County, North Carolina; and, R&S 1812188_1 1 WHEREAS, Warrior Golf Management, LLC, as successor to the French Broad Golf Center and Broadmoor Group, Inc., is the Lessee of the City Property pursuant to a Lease referenced in that Notice of Lease and Easement dated November 25, 1991 and recorded in Book 787 at Page 395 in the Office of the Register of Deeds for Henderson County, North Carolina and also recorded in Deed Book 1674 at Page 184 in the Office of the Register of Deeds for Buncombe County, North Carolina (the "Warrior Property"); and

**WHEREAS,** French Broad Associates is the owner of the property described in a Deed recorded in Book 821 at Page 111 in the Office of the Register of Deeds for Henderson County, North Carolina, which property is shown as Tract A on a plat recorded in Slide 2852, said Registry (hereinafter the "<u>FBA Property</u>"); and

**WHEREAS,** Charles Putnam, Karl V. Litten, and Lawrence F. Kassouf are the owners of the property described in a deed recorded in Book 1141 at Page 350 in the Office of the Register of Deeds for Henderson County, North Carolina, which property is shown as the western part of Tract F on a plat recorded in Plat Slide 2852, said Registry (hereinafter the "<u>PLK Property</u>"); and

WHEREAS, Larry Trenary and George W. Anderson are the owners of the property described in Deeds recorded in Book 1563 at Page 529 and in Book 1139 at Page 306 in the Office of the Register of Deeds for Henderson County, North Carolina, which property is shown as the eastern part of Tract F on a plat recorded in Plat Slide 2852, said Registry (hereinafter the "<u>TA</u> <u>Property</u>"); and

WHEREAS, currently the northern portion of the 60' rights of way for road and utility purposes denominated as "French Broad Avenue" and "French Broad Lane" which run from Airport Road (North Carolina Highway 280) to the PLK, TA, and FBA Properties (hereinafter the "Existing Right of Way"), cross over and upon the City Property as shown on the plat recorded in Plat Slide 2852 in the Office of the Register of Deeds for Henderson County, North Carolina (hereinafter the "Old Plat"); and,

WHEREAS, the Parties hereto desire to modify the Existing Right of Way to reflect the new location of said right of way for road and utility purposes (hereinafter the "<u>New Right of Way</u>") as shown on the plat recorded in Plat Slide ______ in the Office of the Register of Deeds for Henderson County, North Carolina (hereinafter the "<u>New Plat</u>"), as further described in Section 2 below; and,

**WHEREAS,** the Parties further intend to grant and convey among the Parties such other temporary and permanent easements as are more particularly described herein;

**NOW, THEREFORE,** for and consideration of the sum of Ten Dollars (\$10.00) the mutual conveyance and release of the easements described herein, and other good and valuable consideration, each to the other in hand paid, the receipt and sufficiency of which is hereby acknowledged by each Party, the Parties, for themselves, their heirs, personal representatives, successors and assigns, hereby agree as follows:

1. <u>Termination and Release of Existing Right of Way</u>. The northern portion of the Existing Right of Way running from Airport Road (North Carolina Highway 280) through the City Property as shown on the Old Plat shall be permanently terminated and extinguished as shown on the New Plat [*NTD: add additional line call references for certainty of description*], such terminated and released segment of the Existing Right of Way being hereafter referred to as the "<u>Released Right of Way</u>", and all right, title and interest in and to said Released Right of Way shall be released and revert to the Servient Owner owning the land over which said portion of the Released Right of Way crosses. It is the intention of the Parties that said Released Right of Way shall be forever extinguished and shall not be an appurtenance to nor benefit or burden the PLK Property, TA Property, and FBA Property (collectively the "<u>Dominant Properties</u>").

2. <u>Establishment of New Right of Way</u>. The City, the Authority and Warrior, respectively, each to the extent of their interest in and to such property, hereby give, grant and convey unto PLK, TA, and FBA, their heirs, personal representatives, successors and assigns, an appurtenant, perpetual, non-exclusive right of way and easement sixty feet (60') in width for the purposes of ingress, egress, and regress, and for utilities over and upon the City Property and Warrior Property, said New Right of Way being as shown on the New Plat running from Airport Road (North Carolina Highway 280) to the Dominant Properties [*NTD: add additional line call references for certainty of description*]. This New Right of Way is hereby being conveyed to replace the Released Right of Way.

3. <u>New 24' Access Easement</u>. The City, the Authority and Warrior, respectively, each to the extent of their interest in and to such property, hereby give, grant and convey unto PLK, TA, and FBA, their heirs, personal representatives, successors and assigns, an appurtenant, perpetual, non-exclusive right of way and easement twenty four (24') in width for the purposes of ingress, egress, and regress, and for utilities over and upon the City Property and Warrior Property, said New 24' Access Easement being as shown on the New Plat [*NTD: add additional line call references for certainty of description*] for the benefit of the Dominant Properties.

4. <u>Chipping Green Easement</u>. FBA [and TA] hereby give, grant and convey unto Warrior, its successors and assigns, an exclusive easement for the use of an existing chipping green located on the FBA [and TA] property, the location of which is more particularly described on the New Plat [*NTD: add additional plat references for certainty of description*] (the "<u>Chipping Green Easement</u>"), provided that should such Chipping Green Easement no longer be used for such purposes by Warrior, this Chipping Green Easement shall terminate and all rights therein shall revert to the owner of the FBA [and TA] property on which such chipping green is located.

5. <u>Temporary Construction Easements and 20' Sewer Easement</u>. The City, the Authority and Warrior, respectively, each to the extent of their interest in and to such property, hereby give, grant and convey unto PLK, TA, and FBA, their heirs, personal representatives, successors and assigns, those two thirty feet (30') temporary construction easements both shown as a "Proposed 30' Temporary Construction Easement" on the New Plat [*NTD: add additional plat references for certainty of description*] for the benefit of the Dominant Properties.

6. <u>Permanent Sewer Easement Area</u>. (a) Warrior hereby gives, grants and conveys unto PLK, TA, and FBA, their heirs, personal representatives, successors and assigns, an R&S 1812188_1 3

appurtenant, perpetual, and exclusive right of way and easement to construct, operate, maintain, repair, inspect and reconstruct a sewer line and accessories over, upon, across, under and through the Warrior Property within the sewer easement area having a total width of twenty feet (20') more particularly described on the New Plat (the "Sewer Easement Area"), together with the full right of reasonable access to and egress from said Sewer Easement Area over and upon the Warrior Property for purposes of the installation, operation, maintenance, repairs, and reconstruction of sewer lines and sewer related accessories located within the Sewer Easement Area for the benefit of the Dominant Properties. Further, the owners of the Dominant Properties shall have an appurtenant, perpetual and exclusive right to tap on to any existing sewer line located south of the FBA Property where such Sewer Easement Area intersects with the existing 20' sewer easement described in Book 611 at Page 953 in the Office of the Register of Deeds for Henderson County, North Carolina and also being shown on the Old Plat, subject to payment of all then existing tap and usage fees then applicable.

(b) The owners of the Dominant Properties shall be responsible for the installation, operation, maintenance, repairs, and reconstruction of the sewer lines and sewer related accessories which are located within the Sewer Easement Area at their expense. The owners of the Dominant Properties shall have the right to clear the Sewer Easement Area described above and the right but not the obligation to keep the Sewer Easement Area clear at all times, and the right to remove from the Sewer Easement Area all brush, trees and other obstructions, and to go upon said Sewer Easement Area whenever necessary for the purpose of clearing the same and removing therefrom all brush, trees and other obstructions of any kind. The owners of the Dominant Properties agree to restore the topography of said Sewer Easement Area after any installation, maintenance, repair or reconstruction of the sewer lines and/or sewer related accessories to approximately the same condition as existed before said installation, maintenance, repair, or reconstruction. The owner of the Warrior Property upon which the Sewer Easement Area is located shall at all times, other than while the sewer lines are under actual construction, have the right to use said Sewer Easement Area in the same manner as has been heretofore done; provided such use shall in no manner interfere with or be inconsistent with the use thereof by the owners of the Dominant Properties for the Sewer Easement as provided herein. The owner of the Warrior Property shall have the right to pass over and upon said Sewer Easement Area with appropriate roadways for the full use of the Warrior Property; provided, however, that the construction, maintenance and use of said roadways shall in no way interfere with the sewer lines and accessories constructed within said Sewer Easement Area or the Dominant Properties' reasonable access thereto.

7. <u>Intended Third Party Beneficiary</u>. The Parties acknowledge and agree that Airport Road Acquisitions, LLC, a North Carolina limited liability company ("<u>ARA</u>"), its successors and assigns, is an express, intended third party beneficiary of this Agreement. It is the intention of this Agreement that contemporaneously with the recordation of this Agreement, ARA will purchase the Dominant Properties from the Dominant Owners.

8. <u>Binding Effect.</u> This Agreement shall be binding on the Parties hereto, their heirs, personal representatives, successors and assigns.

**IN WITNESS WHEREOF**, the undersigned have hereunto set their hands and seals to be effective the day and year first above written.

### **CITY OF ASHEVILLE, a municipal Corporation (SEAL)**

By:	
Print Name:	
Title:	

### STATE OF NORTH CAROLINA COUNTY OF BUNCOMBE

I, ______, a Notary Public of the County and State aforesaid, certify that ______ personally appeared before me this day and acknowledged that he/she is the ______ of the **City of Asheville**, and being authorized to do so executed the foregoing instrument on behalf of the **City of Asheville**.

Witness my hand and official stamp or seal, this <u>day of</u>, 2017.

Notary Public

Greater Asheville Regional Airport Authority a/k/a Asheville Regional Airport Authority, a North Carolina municipal authority (SEAL)

By:	
Print Name:	
Title:	

### STATE OF NORTH CAROLINA COUNTY OF BUNCOMBE

I, ______, a Notary Public of the County and State aforesaid, certify that ______, personally appeared before me this day and acknowledged that he/she is the ______ of the Greater Asheville Regional Airport Authority a/k/a Asheville Regional Airport Authority, a North Carolina municipal authority, and being authorized to do so executed the foregoing instrument on behalf of the Greater Asheville Regional Airport Authority a/k/a Asheville Regional Airport Authority, a North Carolina municipal authority, a North Carolina municipal authority.

Witness my hand and official stamp or seal, this <u>day of</u>, 2017.

Notary Public

### WARRIOR GOLF MANAGEMENT, LLC,

A California limited liability company (SEAL)

By:	
Print Name:	
Title:	

STATE OF _____ COUNTY OF _____

I, ______, a Notary Public of the County and State aforesaid, certify that ______, personally appeared before me this day and acknowledged that he/she is the ______ of **Warrior Golf Management, LLC**, and being authorized to do so executed the foregoing instrument on behalf of **Warrior Golf Management, LLC**.

Witness my hand and official stamp or seal, this ____ day of _____, 2017.

Notary Public

### FRENCH BROAD ASSOCIATES

A North Carolina General Partnership (SEAL)

By:	
Print Name:	
Title:	

### **STATE OF NORTH CAROLINA COUNTY OF BUNCOMBE**

I, _____, a Notary Public of the County and State aforesaid, certify that ______ personally appeared before me this day and acknowledged that he/she is the ______ of **French Broad Associates**, and being authorized to do so executed the foregoing instrument on behalf of **French Broad Associates**.

Witness my hand and official stamp or seal, this <u>day of</u>, 2017.

Notary Public

Charles Putnam

### STATE OF NORTH CAROLINA COUNTY OF BUNCOMBE

I, ______, a Notary Public of the County and State aforesaid, certify that **Charles Putnam**, personally appeared before me this day and acknowledged the execution of the foregoing instrument.

Witness my hand and official stamp or seal, this ____ day of April, 2017.

Notary Public

_____

Karl V. Litten

STATE OF _____ COUNTY OF _____

I, ______, a Notary Public of the County and State aforesaid, certify that **Karl V. Litten**, personally appeared before me this day and acknowledged the execution of the foregoing instrument.

Witness my hand and official stamp or seal, this ____ day of _____, 2017.

Notary Public

_____

Lawrence F. Kassouf

STATE OF ______ COUNTY OF _____

I, ______, a Notary Public of the County and State aforesaid, certify that **Lawrence F. Kassouf**, personally appeared before me this day and acknowledged the execution of the foregoing instrument.

Witness my hand and official stamp or seal, this ____ day of _____, 2017.

Notary Public

Larry M. Trenary

STATE OF _____ COUNTY OF _____

I, ______, a Notary Public of the County and State aforesaid, certify that **Larry M. Trenary**, personally appeared before me this day and acknowledged the execution of the foregoing instrument.

Witness my hand and official stamp or seal, this ____ day of _____, 2017.

Notary Public

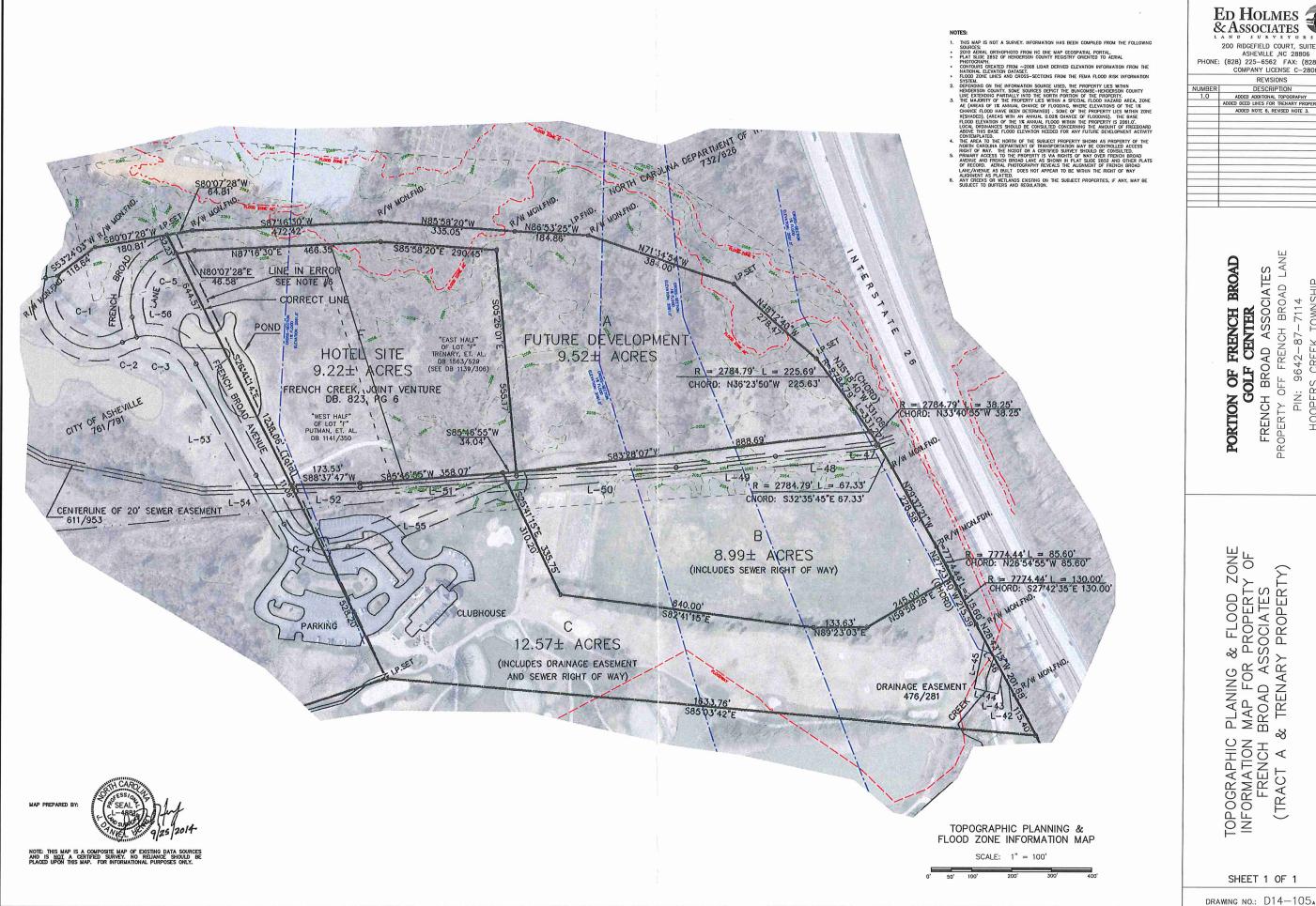
George W. Atkinson

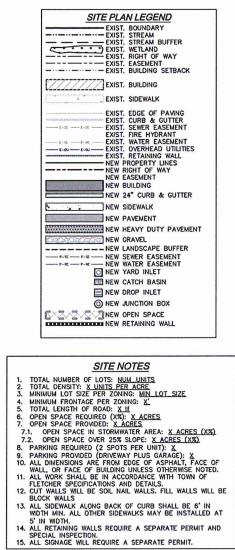
STATE OF _____ COUNTY OF _____

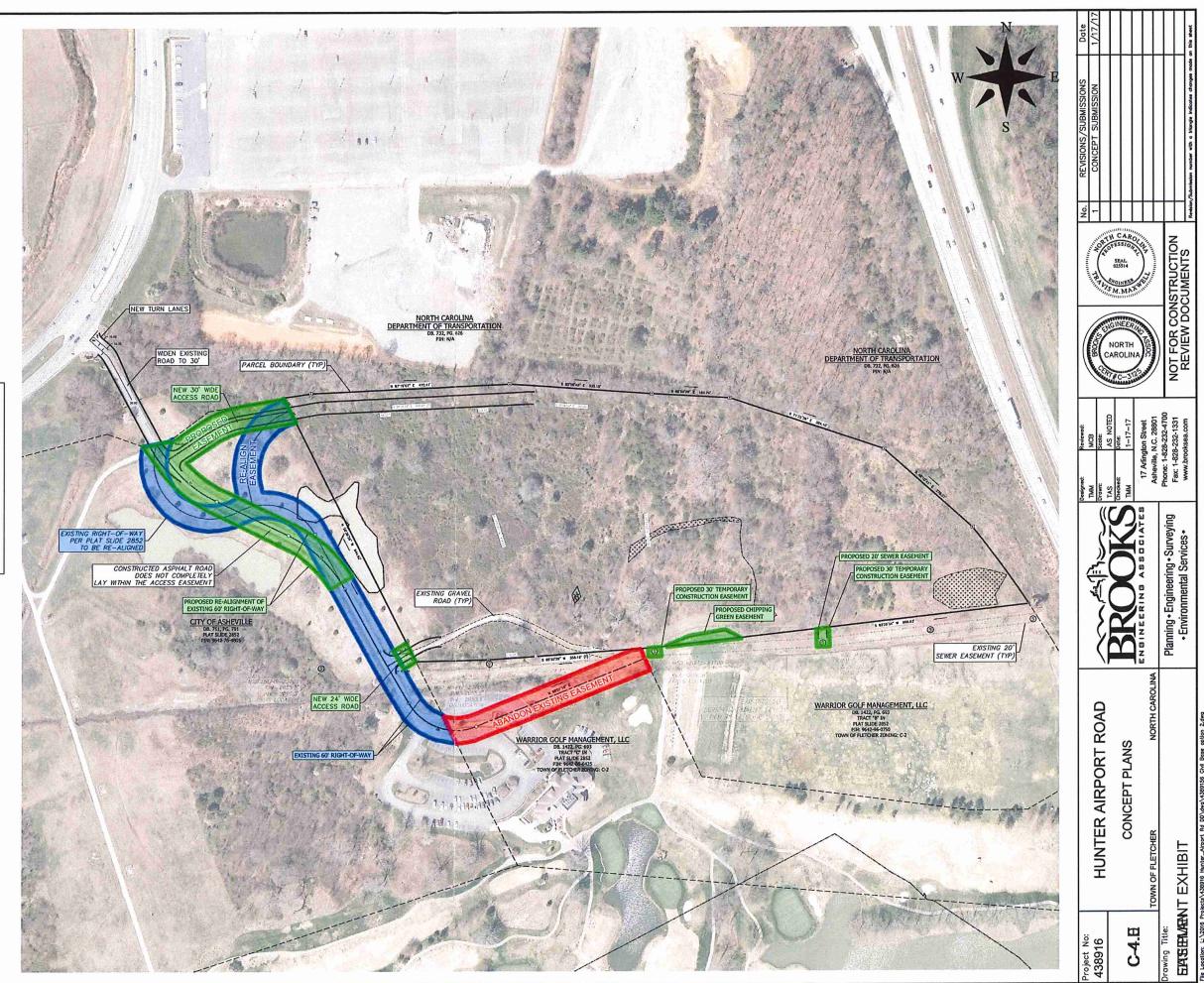
I, ______, a Notary Public of the County and State aforesaid, certify that **George W. Atkinson**, personally appeared before me this day and acknowledged the execution of the foregoing instrument.

Witness my hand and official stamp or seal, this <u>day of</u>, 2017.

Notary Public









### MEMORANDUM

TO: Members of the Airport Authority

FROM: Lew Bleiweis, Executive Director

DATE: April 21, 2017

### ITEM DESCRIPTION – New Business Item B

Approval of Airline Incentives for Elite Airways

### BACKGROUND

Elite Airways (Elite) was founded in 2006 and is currently a certificated Part 121 air carrier providing scheduled and charter flight operations. They currently fly to 11 destinations utilizing a fleet of Bombardier CRJ 200 and 700 jets. Elite is headquartered in Portland, Maine but have their focus out of Florida.

Elite has proposed non-stop service between Asheville and Vero Beach, Florida. The service would start May 25, 2017 with two flights per week utilizing a 50 passenger CRJ 200 aircraft.

### ISSUES

The Authority's policies currently provide for airline incentives to be offered for new airline service to any of the airport's top 25 non-stop destinations. Vero Beach, Florida does not fall within the top 25 markets and therefore, an exemption of the policy is needed to be made by the Authority Board.

### ALTERNATIVES

None

### **FISCAL IMPACT**

Staff would like to officially offer Elite an incentive package in the amount of \$150,000 for marketing and advertising of the new service during the initial one-year period, up to

New Business – Item B



\$15,000 for station start-up costs (inclusive of the approximate \$6,000 for the Air IT equipment programming), and waived rents and fees (totaling approximately \$28,000) for up to one year of service for this specific service route. Funds are currently in the budget for this type of business development.

### **RECOMMENDED ACTION**

It is respectfully requested that the Greater Asheville Regional Airport Authority Board resolve to (1) approve airline incentives with Elite Airways for AVL- VRB service; and (2) authorize the Executive Director to execute the necessary documents.



### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**

RESOLUTION NO. 042117-01

RESOLUTION APPROVING AND AUTHORIZING THE EXECUTION OF THE ASSIGNMENT AND ASSUMPTION AGREEMENT DATED APRIL 21, 2017 WITH THE ASHEVILLE REGIONAL AIRPORT AUTHORITY, THE CITY OF ASHEVILLE, AND THE COUNTY OF BUNCOMBE; APPROVING AND AUTHORIZING THE SUBMISSION TO THE FEDERAL AVIATION ADMINISTRATION OF THE GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY'S FAA PART 139 APPLICATION FOR A NEW AIRPORT OPERATING CERTIFICATE AND FOR AUTHORIZATION TO ACT AS SOLE SPONSOR OF THE ASHEVILLE REGIONAL AIRPORT; <u>AND</u> ACCEPTING THE MINUTES OF THE ASHEVILLE REGIONAL AIRPORT AUTHORITY UPON DISSOLUTION OF THE ASHEVILLE REGIONAL AIRPORT AUTHORITY.

WHEREAS, the City of Asheville, North Carolina (the "City") and the County of Buncombe, North Carolina (the "County") are currently co-sponsors of the Asheville Regional Airport (the "Airport") located in Asheville, North Carolina for purposes of compliance with Federal Aviation Administration ("FAA") obligations; and

WHEREAS, the Asheville Regional Airport Authority (the "Old Authority") was created, pursuant to N.C. Gen. Stat. § 160A-462, by the City and the County, and, prior to October 12, 2012, operated and maintained the Airport in accordance with that Restated and Amended Airport Authority Agreement dated January 22, 2008 (the "ARAA Agreement"); and

WHEREAS, on June 28, 2012, the General Assembly of the State of North Carolina ratified House Bill 552, Session Law 2012-121 (the "Act"), which created the Greater Asheville Regional Airport Authority (the "New Authority") to operate and maintain the Airport, in accordance with the Act; and

WHEREAS, on July 2, 2014, the General Assembly of the State of North Carolina ratified House Bill 1247, Session Law 2014-52, which amended the Act; and

WHEREAS, the New Authority is a body corporate and politic having all of the powers, authority, and jurisdiction enumerated in the Act, as amended, and such other and additional powers and authority as shall be conferred upon it by future acts of the North Carolina General Assembly, including, but not limited to, the power and authority to: acquire aeronautical facilities and other property; incur debt; enter into lease agreements; collect fees and charges; and make rules, regulations and policies governing the use of the Airport and airport facilities; and

WHEREAS, the New Authority is further empowered by the Act, as amended, to accept grants of money and/or materials and property of any kind from, and to enter into contracts and grant agreements with, the FAA; and



WHEREAS, on September 23, 2014, the Asheville City Council adopted Resolution number 14-230 (the "City Resolution"), which, among other things: approved the change in FAA-recognized sponsorship for the Airport from the City and the County to the New Authority; and authorized the City Manager and City Attorney to take appropriate action to prepare and submit an application to the FAA to effectuate the purposes of the Act, as amended, including the transfer of any real or personal property owned by the City at the Airport to the New Authority, and the transfer of responsibility for the Airport operations to the New Authority; and

WHEREAS, on February 4, 2014, the Buncombe County Commissioners adopted Resolution number 14-02-03 (the "County Resolution"), which, among other things: authorized the Chairman of the Board of Commissioners for the County and other appropriate officials to assist and cooperate with the New Authority in all approvals and/or releases needed for the transfers and conveyances required by the Act, as amended, so that the Airport property could be transferred to the New Authority; and

WHEREAS, the New Authority has been diligently working with an airport consultant to effectuate the requirements of the Act, as amended, by preparing an application to the FAA for issuance of an Airport Operating Certificate in the name of the New Authority and for authorization for the New Authority to act as sole sponsor of the Airport, under 49 C.F.R. Part 139 ("FAA Part 139 Application"); and

WHEREAS, the City, the County, the Old Authority and the New Authority have cooperatively prepared the Assignment and Assumption Agreement included in the FAA Part 139 Application; and

WHEREAS, the City is prepared to execute a Special Warranty Deed to transfer title to all Airport property owned by the City to the New Authority; and

WHEREAS, the FAA Part 139 Application is now ready for submission to the FAA; and

WHEREAS, after having reviewed the final Airport Assignment and Assumption Agreement to be submitted in connection with the FAA Part 139 Application, the Board of the New Authority ("the Board") finds the information to be accurate and appropriate for execution by the New Authority; and

WHEREAS, after having reviewed the FAA Part 139 Application, the Board finds the information contained therein to be accurate and appropriate for submission to the FAA; and

WHEREAS, the Board acknowledges that it is the intention of the City and the County to terminate the ARAA Agreement, effective upon the FAA's approval of the New Authority's FAA Part 139 Application by issuance of a new Airport Operating Certificate in the name of the New Authority; and



WHEREAS, the Board acknowledges that, upon termination of the ARAA Agreement and the FAA's approval of the New Authority's FAA Part 139 Application by issuance of a new Airport Operating Certificate in the name of the New Authority, the Old Authority will dissolve; and

WHEREAS, the New Authority is willing to assume possession of and retention of the minutes of the Old Authority, including regular meeting minutes, closed session minutes and committee minutes after the dissolution of the Old Authority.

NOW THEREFORE, BE IT RESOLVED, by the Greater Asheville Regional Airport Authority as follows:

1) The Assignment and Assumption Agreement dated April 21, 2017 is hereby approved and the Board Chair is authorized to execute the same;

2) The FAA Part 139 Application, including the Airport Assignment and Assumption Agreement dated April 21, 2017, is hereby approved, and the Executive Director, in consultation with the airport consultant, is authorized to submit the completed FAA Part 139 Application to the FAA;

3) The Board Chair and the Executive Director are hereby authorized to execute any other documents or take any other action necessary in connection with the submission of the FAA Part 139 Application to the FAA; and

4) Effective upon the dissolution of the Asheville Regional Airport Authority, the Board hereby authorizes the acceptance of all minutes of the Asheville Regional Airport Authority, including, but not limited to, all regular meeting minutes, closed session minutes, and committee minutes, and agrees to retain said minutes in accordance with North Carolina law, so long as the Greater Asheville Regional Airport Authority is the sponsor of the Asheville Regional Airport.

Adopted this the ____ day of April, 2017.

### GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

By:

Robert C. Roberts, Chair

ATTESTED BY:

Ellen M. Heywood, Clerk to the Board



### STATE OF NORTH CAROLINA COUNTY OF BUNCOMBE

I, Ellen Heywood, the Clerk to the Board of the Greater Asheville Regional Airport Authority, do hereby certify that the foregoing is a true and exact copy of a resolution entitled "RESOLUTION APPROVING AND AUTHORIZING THE EXECUTION OF THE ASSIGNMENT AND ASSUMPTION AGREEMENT DATED APRIL 21, 2017 WITH THE ASHEVILLE REGIONAL AIRPORT AUTHORITY, THE CITY OF ASHEVILLE, AND THE COUNTY OF BUNCOMBE; APPROVING AND AUTHORIZING THE SUBMISSION TO THE FEDERAL AVIATION ADMINISTRATION OF THE GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY'S FAA PART 139 APPLICATION FOR A NEW AIRPORT OPERATING CERTIFICATE AND FOR AUTHORIZATION TO ACT AS SOLE SPONSOR OF THE ASHEVILLE REGIONAL AIRPORT; <u>AND</u> ACCEPTING THE MINUTES OF THE ASHEVILLE REGIONAL AIRPORT AUTHORITY UPON DISSOLUTION OF THE ASHEVILLE REGIONAL AIRPORT AUTHORITY" adopted by the Board of the Greater Asheville Regional Airport Authority at a meeting held on the 21st day of April, 2017.

Witness my hand and the corporate seal of the Greater Asheville Regional Airport Authority, this the _____ day of April, 2017.

Ellen M. Heywood Clerk to the Board Greater Asheville Regional Airport Authority



### MEMORANDUM

TO: Members of the Airport Authority

FROM: Lew Bleiweis, A.A.E., Executive Director

DATE: April 21, 2017

### **ITEM DESCRIPTION – Information Section Item A**

February, 2017 Traffic Report – Asheville Regional Airport

### **SUMMARY**

February, 2017 overall passenger traffic numbers were up 24.4% compared to the same period last year. Passenger traffic numbers reflect a 22.6% increase in passenger enplanements from February, 2016. Enplanements for Fiscal Year to Date total 295,080 which is a 14.6% increase over the same period last year.

### **AIRLINE PERFORMANCE**

<u>Allegiant Airlines</u>: Year over Year passenger enplanements for Allegiant in February 2017 were up by 21.2%. There were no flight cancellations for the month.

<u>American Airlines</u>: American's February 2017 passenger enplanements represent a 14.3% increase over the same period last year. There were two (2) flight cancellations for the month.

<u>Delta Airlines</u>: Delta's February 2017 enplanements increased by 5.2% compared to February 2016. There were no flight cancellations for the month.

<u>United Airlines</u>: In February 2017, United Airlines saw an increase in enplanements by 120.4% over the same period last year. There were no flight cancellations for the month.

# Monthly Traffic Report Asheville Regional Airport



February 2017

Category	Feb 2017	Feb 2016	Percentage Change	*CYTD-2017	*CYTD-2016	Percentage Change	*MOV12-2017	*MOV12-2016	Percentage Change
Passenger Traffi	c								
Enplaned	25,502	20,805	22.6%	51,108	40,877	25.0%	424,837	387,176	9.7%
Deplaned	<u>25,942</u>	<u>20,539</u>	26.3%	<u>50,274</u>	<u>39,583</u>	27.0%	<u>422,733</u>	<u>388,450</u>	8.8%
Total	51,444	41,344	24.4%	101,382	80,460	26.0%	847,570	775,626	9.3%
Aircraft Operatio	ons								
Airlines	544	347	56.8%	1,075	764	40.7%	6,841	5,947	15.0%
Commuter /Air Taxi	<u>446</u>	<u>530</u>	-15.8%	951	1,077	-11.7%	9,718	10,017	-3.0%
Subtotal	<u>990</u>	<u>877</u>	12.9%	<u>2,026</u>	<u>1,841</u>	10.0%	<u>16,559</u>	<u>15,964</u>	3.7%
General Aviation	3,242	3,011	7.7%	5,687	5,888	-3.4%	43,188	42,772	1.0%
Military	<u>249</u>	<u>240</u>	3.8%	<u>552</u>	<u>451</u>	22.4%	<u>4,315</u>	<u>5,257</u>	-17.9%
Subtotal	<u>3,491</u>	<u>3,251</u>	7.4%	<u>6,239</u>	<u>6,339</u>	-1.6%	<u>47,503</u>	<u>48,029</u>	-1.1%
Total	4,481	4,128	8.6%	8,265	8,180	1.0%	64,062	63,993	0.1%
Fuel Gallons									
100LL	8,098	17,030	-52.4%	16,574	25,692	-35.5%	162,042	165,926	-2.3%
Jet A (GA)	44,379	53,238	-16.6%	110,611	112,195	-1.4%	1,300,228	1,163,483	11.8%
Subtotal	<u>52,477</u>	<u>70,268</u>	-25.3%	<u>127,185</u>	<u>137,887</u>	-7.8%	<u>1,462,270</u>	<u>1,329,409</u>	10.0%
Jet A (A/L)	<u>183,130</u>	<u>116,210</u>	57.6%	<u>351,893</u>	249,800	40.9%	<u>2,728,591</u>	<u>2,703,909</u>	0.9%
Total	235,607	186,478	26.3%	479,078	387,687	23.6%	4,190,861	4,033,318	3.9%

*CYTD = Calendar Year to Date and *Mov12 = Moving Twelve Months.

# Airline Enplanements, Seats, and Load Factors Asheville Regional Airport



### February 2017

	Feb 2017	Feb 2016	Percentage Change	*CYTD-2017	*CYTD-2016	Percentage Change
	Feb 2017	Feb 2010	Change	0110 2011	0110 2010	onange
Allegiant Air						
Enplanements	7,185	5,930	21.2%	15,127	11,854	27.6%
Seats	8,764	6,806	28.8%	18,428	13,125	40.4%
Load Factor	82.0%	87.1%	-5.9%	82.1%	90.3%	-9.1%
American Airlines						
Enplanements	6,412	5,612	14.3%	12,464	11,779	5.8%
Seats	8,933	8,738	2.2%	17,418	18,417	-5.4%
Load Factor	71.8%	64.2%	11.8%	71.6%	64.0%	11.9%
Delta Air Lines						
Enplanements	8,700	8,267	5.2%	17,804	15,034	18.4%
Seats	11,468	11,312	1.4%	23,774	20,568	15.6%
Load Factor	75.9%	73.1%	3.8%	74.9%	73.1%	2.5%
Jnited Airlines						
Enplanements	3,205	996	221.8%	5,713	2,210	158.5%
Seats	4,678	1,300	259.8%	7,778	2,850	172.9%
Load Factor	68.5%	76.6%	-10.6%	73.5%	77.5%	-5.3%
Totals						
Enplanements	25,502	20,805	22.6%	51,108	40,877	25.0%
Seats	33,843	28,156	20.2%	67,398	54,960	22.6%
Load Factor	75.4%	73.9%	2.0%	75.8%	74.4%	2.0%

# Airline Flight Completions Asheville Regional Airport

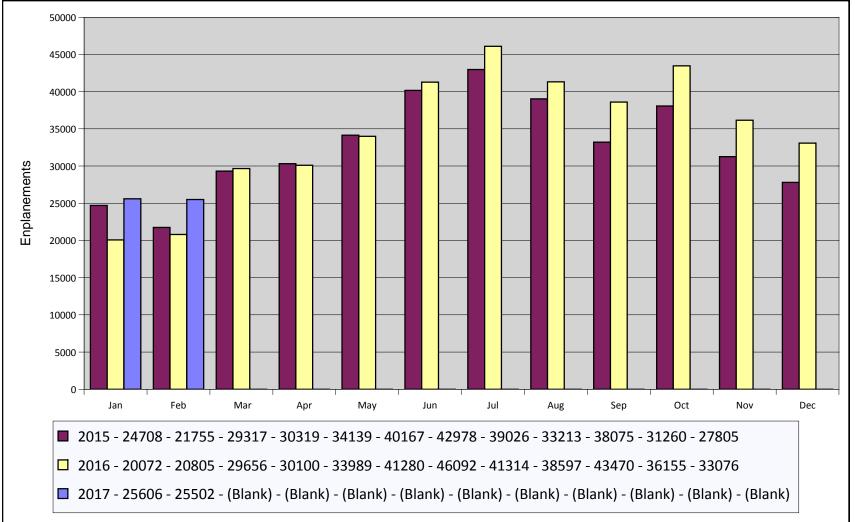




	Scheduled		Cancellatio	ons Due To		Total	Percentage of
Airline	Flights	Field	Mechanical	Weather	Other	Cancellations	Completed
Allegiant Air	58	0	0	0	0	0	100.0%
American Airlines	158	0	2	0	0	2	98.7%
Delta Air Lines	155	0	0	0	0	0	100.0%
United Airlines	68	0	0	0	0	0	100.0%
Total	439	0	2	0	0	2	99.5%

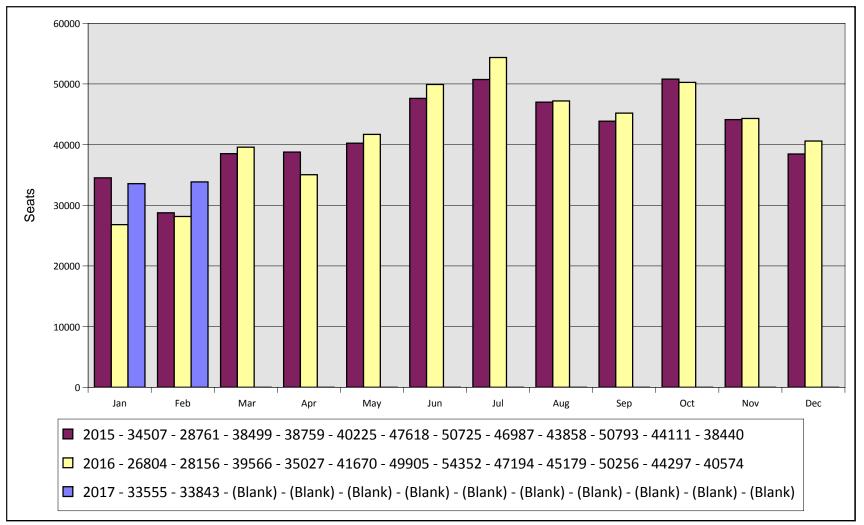
# Monthly Enplanements By Year Asheville Regional Airport





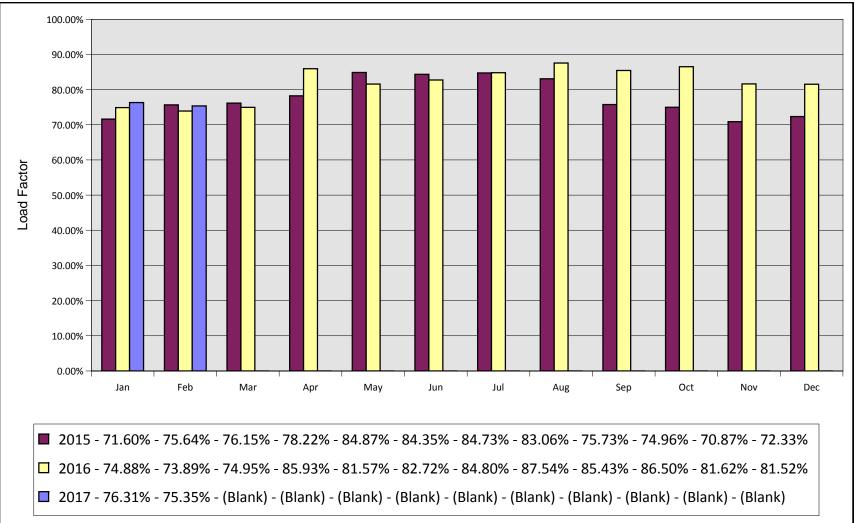
# Monthly Seats By Year Asheville Regional Airport





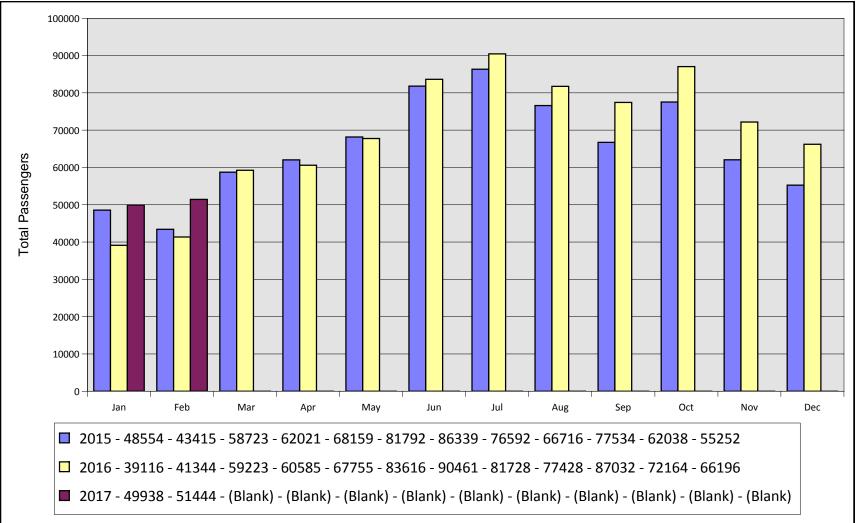
# Monthly Load Factors By Year Asheville Regional Airport





# **Total Monthly Passengers By Year Asheville Regional Airport**

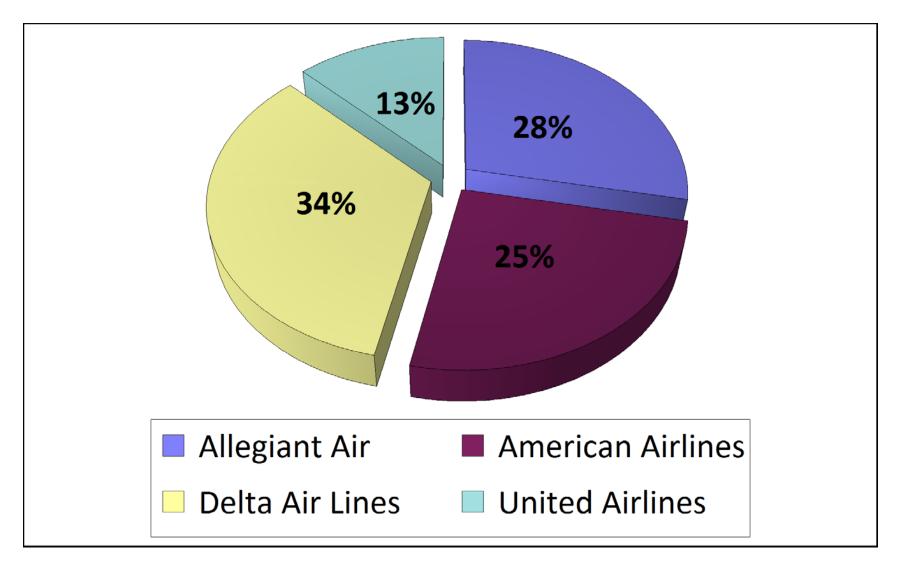




# Airline Market Share Analysis (Enplanements) Asheville Regional Airport



Report Period From February 2017 Through February 2017



Tr	Travel Period		Apr 2017		Apr 2016		Diff		Percent Diff	
Mkt Al	Orig	Dest	Ops/Week	Seats	Ops/Week	Seats	Ops/Week	Seats	Ops/Week	Seats
AA	AVL	CLT	46	2,332	48	2,325	(2)	7	(4.2%)	0.3%
AA	CLT	AVL	46	2,317	48	2,325	(2)	(8)	(4.2%)	(0.3%)
DL	ATL	AVL	46	3,006	46	3,194	0	(188)	0.0%	(5.9%)
DL	AVL	ATL	46	3,006	46	3,194	0	(188)	0.0%	(5.9%)
G4	AVL	BWI	1	166	0	0	1	166		
G4	AVL	EWR	4	664	0	0	4	664		
G4	AVL	FLL	4	675	2	332	2	343	100.0%	103.3%
G4	AVL	PBI	0	0	2	332	(2)	(332)	(100.0%)	(100.0%)
G4	AVL	PGD	3	498	2	332	1	166	50.0%	50.0%
G4	AVL	PIE	3	498	2	332	1	166	50.0%	50.0%
G4	AVL	SFB	2	332	2	332	0	0	0.0%	0.0%
G4	BWI	AVL	1	166	0	0	1	166		
G4	EWR	AVL	4	664	0	0	4	664		
G4	FLL	AVL	4	675	2	332	2	343	100.0%	103.3%
G4	PBI	AVL	0	0	2	332	(2)	(332)	(100.0%)	(100.0%)
G4	PGD	AVL	3	498	2	332	1	166	50.0%	50.0%
G4	PIE	AVL	3	498	2	332	1	166	50.0%	50.0%
G4	SFB	AVL	2	332	2	332	0	0	0.0%	0.0%
UA	AVL	EWR	7	858	0	0	7	858		
UA	AVL	ORD	21	1,050	18	900	3	150	16.7%	16.7%
UA	EWR	AVL	7	858	0	0	7	858		
UA	ORD	AVL	21	1,050	18	900	3	150	16.7%	16.7%
		Total	274	20,143	244	16,158	30	3,985	12.3%	24.7%

	Travel Period May-17		May-	May-16			Percent Diff			
Mkt Al	Orig	Dest	Ops/Week	Seats	Ops/Week	Seats	Ops/Week	Seats	Ops/Week	Seats
AA	AVL	CLT	48	2,583	47	2,444	1	139	2.1%	5.7%
AA	CLT	AVL	48	2,596	47	2,444	1	152	2.1%	6.2%
DL	ATL	AVL	47	3,680	45	3,848	2	(168)	4.4%	(4.4%)
DL	AVL	ATL	47	3,680	45	3,848	2	(168)	4.4%	(4.4%)
G4	AVL	BWI	2	332	0	0	2	332		
G4	AVL	EWR	4	664	0	0	4	664		
G4	AVL	FLL	5	863	2	332	3	531	150.0%	159.9%
G4	AVL	PBI	0	0	2	332	(2)	(332)	(100.0%)	(100.0%)
G4	AVL	PGD	4	686	2	332	2	354	100.0%	106.6%
G4	AVL	PIE	3	498	4	664	(1)	(166)	(25.0%)	(25.0%)
G4	AVL	SFB	4	664	3	498	1	166	33.3%	33.3%
G4	BWI	AVL	2	332	0	0	2	332		
G4	EWR	AVL	4	664	0	0	4	664		
G4	FLL	AVL	5	863	2	332	3	531	150.0%	159.9%
G4	PBI	AVL	0	0	2	332	(2)	(332)	(100.0%)	(100.0%)
G4	PGD	AVL	4	686	2	332	2	354	100.0%	106.6%
G4	PIE	AVL	3	498	4	664	(1)	(166)	(25.0%)	(25.0%)
G4	SFB	AVL	4	664	3	498	1	166	33.3%	33.3%
UA	AVL	EWR	7	826	0	0	7	826		
UA	AVL	ORD	21	1,050	15	750	6	300	40.0%	40.0%
UA	EWR	AVL	7	826	0	0	7	826		
UA	ORD	AVL	21	1,050	15	750	6	300	40.0%	40.0%
		Total	290	23,705	240	18,400	50	5,305	20.8%	28.8%

	Travel Period		Jun 20	017	Jun 20	Jun 2016		Diff		t Diff
Mkt Al	Orig	Dest	Ops/Week	Seats	Ops/Week	Seats	Ops/Week	Seats	Ops/Week	Seats
7Q	AVL	VRB	2	94	0	0	2	94		
7Q	VRB	AVL	2	94	0	0	2	94		
AA	AVL	CLT	54	3,194	47	2,431	7	763	14.9%	31.4%
AA	CLT	AVL	54	3,194	47	2,431	7	763	14.9%	31.4%
DL	ATL	AVL	47	3,680	52	3,873	(5)	(193)	(9.6%)	(5.0%)
DL	AVL	ATL	47	3,680	52	3,933	(5)	(253)	(9.6%)	(6.4%)
DL	AVL	LGA	0	0	1	50	(1)	(50)	(100.0%)	(100.0%)
DL	LGA	AVL	0	0	1	50	(1)	(50)	(100.0%)	(100.0%)
G4	AVL	BWI	2	332	2	332	0	0	0.0%	0.0%
G4	AVL	EWR	4	664	0	0	4	664		
G4	AVL	FLL	5	852	4	675	1	177	25.0%	26.2%
G4	AVL	JAX	0	0	2	332	(2)	(332)	(100.0%)	(100.0%)
G4	AVL	PBI	0	0	4	664	(4)	(664)	(100.0%)	(100.0%)
G4	AVL	PGD	4	664	4	664	0	0	0.0%	0.0%
G4	AVL	PIE	5	852	5	841	0	11	0.0%	1.3%
G4	AVL	SFB	5	841	4	664	1	177	25.0%	26.7%
G4	BWI	AVL	2	332	2	332	0	0	0.0%	0.0%
G4	EWR	AVL	4	664	0	0	4	664		
G4	FLL	AVL	5	852	4	675	1	177	25.0%	26.2%
G4	JAX	AVL	0	0	2	332	(2)	(332)	(100.0%)	(100.0%)
G4	PBI	AVL	0	0	4	664	(4)	(664)	(100.0%)	(100.0%)
G4	PGD	AVL	4	664	4	664	0	0	0.0%	0.0%
G4	PIE	AVL	5	852	5	841	0	11	0.0%	1.3%
G4	SFB	AVL	5	841	4	664	1	177	25.0%	26.7%
UA	AVL	EWR	7	954	4	200	3	754	75.0%	377.0%
UA	AVL	ORD	25	1,250	19	950	6	300	31.6%	31.6%
UA	EWR	AVL	7	954	4	200	3	754	75.0%	377.0%
UA	ORD	AVL	25	1,250	19	950	6	300	31.6%	31.6%
		Total	320	26,754	296	23,412	24	3,342	8.1%	14.3%



### MEMORANDUM

TO: Members of the Airport Authority

FROM: Janet Burnette, Director of Finance & Accounting

DATE: April 21, 2017

### **ITEM DESCRIPTION – Information Section Item B**

Greater Asheville Regional Airport – Explanation of Extraordinary Variances Month of February 2017 (Month 8 of FY2017)

### **SUMMARY**

Operating Revenues for the month of February were \$786,217, 14.25% over budget. Operating Expenses for the month were \$705,568, 10.87% under budget. As a result, Net Operating Revenues before Depreciation were \$80,649, 177.93% over budget. Net Non-Operating Revenues were \$179,005, 5.79% over budget.

Year-to-date Operating Revenues were \$6,848,197, 9.41% over budget. Year-to-date Operating Expenses were \$5,344,062, 15.19% below budget. Year-to-date Net Operating Revenues before Depreciation were \$1,504,135, 3,706.87% over budget. Net Non-Operating Revenues for the year were \$1,995,096, 4.16% over budget.

### **REVENUES**

Significant variations to budget for February were:

Concessions	\$11,942	42.03%	Enplanements over budget
Auto Parking	\$41,957	21.28%	Enplanements over budget
Landing Fees	\$18,096	45.75%	Flights added

Information Section – Item B



GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY Information Section Item B Asheville Regional Airport – Explanation of Extraordinary Variances Month Ended February 2017 (Month 8 of FY-2017) Page 2

### **EXPENSES**

Significant variations to budget for February were:

Professional Services Other Contractual Services Advertising Operating Supplies (\$28,133) (57.88%) \$72,352 58.33% \$14,855 435.63% (\$21,906) (60.50%) Bond consultant costs were under budget Parking management – paid 2 months Timing of radio, TV and billboard advertising Timing of supply purchases

### STATEMENT OF NET ASSETS

Significant variations to prior month were:

Grants Receivable – Grants Receivable decreased by 1,643k due to the receipt of FAA grant funds.

Construction in Progress – Construction in Progress increased by \$2,515k mainly due to the Airfield Redevelopment project and the parking garage.

Property and Equipment, Net – Property and Equipment, Net decreased by \$391k due to depreciation.

### ASHEVILLE REGIONAL AIRPORT INVESTMENT AND INTEREST INCOME SUMMARY As of February 28, 2017

Institution:	Interest Rate	Investment Amount	Monthly Interest
Bank of America - Operating Account	0.20%	\$ 4,687,950	682
First Citizens - Money Market Account	0.05%	6,392,112	245
NC Capital Management Trust - Cash Portfolio		17,250	6
NC Capital Management Trust - Term Portfolio		3,036,554	1,987
Petty Cash		200	
Restricted Cash:			
BNY Mellon		20,967,553	4,586
Bank of America - PFC Revenue Account	0.20%	6,491,694	980
		403,734	
Total		\$ 41,997,047	\$ 8,486
Investment Diversification:			
Banks	93%		
NC Capital Management Trust	7%		
Commercial Paper	0%		
Federal Agencies	0%		
US Treasuries	0%		
	100%		

### ASHEVILLE REGIONAL AIRPORT STATEMENT OF CHANGES IN FINANCIAL POSITION For the Month Ended February 28, 2017

		Prior Period		
Cash and Investments Beginning of Period	\$	41,929,152	\$ 45,181,331	
Net Income/(Loss) Before Capital Contributions		(131,567)	21,331	
Depreciation		391,221	391,221	
Decrease/(Increase) in Receivables		1,582,946	(195,576)	
Increase/(Decrease) in Payables		75,244	(1,164,925)	
Decrease/(Increase) in Prepaid Expenses		17,177	91,625	
Decrease/(Increase) in Fixed Assets		(2,515,111)	(2,444,765)	
Principal Payments of Bond Maturities		-	-	
Capital Contributions		647,985	48,910	
Increase(Decrease) in Cash		67,895	(3,252,179)	
Cash and Investments End of Period	\$	41,997,047	\$ 41,929,152	

Page 4 of 11

### Asheville Regional Airport Detailed Statement of Revenue, Expenses and Changes in Net Assets

### For the Month Ending February 28, 2017

	Current Month Actual	Current Month Budget	Variance \$	Variance %	YTD Actual	YTD Budget	Variance \$	Variance %	Annual Budget
Operating Revenue:									
Terminal Space Rentals - Non Airline	\$19,978	\$17,769	\$2,209	12.43%	\$149,775	\$144,308	\$5,467	3.79%	\$215,060
Terminal Space Rentals - Airline	97,596	91,998	5,598	6.08%	1,108,720	958,603	150,117	15.66%	1,469,851
Concessions	40,354	28,412	11,942	42.03%	325,447	267,821	57,626	21.52%	422,180
Auto Parking	239,157	197,200	41,957	21.28%	2,252,859	1,808,800	444,059	24.55%	2,820,000
Rental Car - Car Rentals	131,219	122,369	8,850	7.23%	1,045,362	985,112	60,250	6.12%	1,478,398
Rental Car - Facility Rent	54,327	52,523	1,804	3.43%	417,681	410,186	7,495	1.83%	616,308
Commercial Ground Transportation	12,720	4,179	8,541	204.38%	59,517	30,449	29,068	95.46%	49,850
Landing Fees	57,650	39,554	18,096	45.75%	309,237	485,256	(176,019)	(36.27%)	754,800
FBO'S	78,237	82,536	(4,299)	(5.21%)	669,442	680,200	(10,758)	(1.58%)	1,018,889
Building Leases	12,923	12,758	165	1.29%	102,395	102,017	378	0.37%	152,509
Land Leases	8,337	4,896	3,441	70.28%	37,863	39,175	(1,312)	(3.35%)	58,748
Other Leases/Fees	33,719	33,974	(255)	(0.75%)	369,899	347,419	22,480	6.47%	533,611
Total Operating Revenue	\$786,217	\$688,168	\$98,049	14.25%	\$6,848,197	\$6,259,346	\$588,851	9.41%	\$9,590,204
Operating Expenses:									
Personnel Services	\$359,841	\$417,808	(\$57,967)	(13.87%)	\$2,972,330	\$3,396,893	(\$424,563)	(12.50%)	\$5,154,981
Professional Services	20,475	48,608	(28,133)	(57.88%)	272,031	281,267	(9,236)	(3.28%)	449,700
Accounting & Auditing	3,925	-	3,925	100.00%	9,900	20,000	(10,100)	(50.50%)	40,000
Other Contractual Services	196,397	124,045	72,352	58.33%	807,308	896,672	(89,364)	(9.97%)	1,393,549
Travel & Training	9,572	12,707	(3,135)	(24.67%)	92,176	104,994	(12,818)	(12.21%)	210,121
Communications & Freight	5,377	6,564	(1,187)	(18.08%)	46,885	52,513	(5,628)	(10.72%)	78,770
Utility Services	33,891	38,645	(4,754)	(12.30%)	254,409	309,157	(54,748)	(17.71%)	463,735
Rentals & Leases	1,980	1,992	(12)	(0.60%)	15,013	15,933	(920)	(5.77%)	23,900
Insurance	16,695	19,708	(3,013)	(15.29%)	130,807	157,667	(26,860)	(17.04%)	236,500
Repairs & Maintenance	16,167	22,729	(6,562)	(28.87%)	227,245	192,971	34,274	17.76%	285,028
Advertising, Printing & Binding	18,265	3,410	14,855	435.63%	79,966	108,283	(28,317)	(26.15%)	201,315
Promotional Activities	4,127	3,333	794	23.82%	48,218	50,967	(2,749)	(5.39%)	85,850
Other Current Charges & Obligations	7,856	7,374	482	6.54%	68,115	63,492	4,623	7.28%	93,000
Office Supplies	695	750	(55)	(7.33%)	4,640	6,000	(1,360)	(22.67%)	9,000
Operating Supplies	14,305	36,211	(21,906)	(60.50%)	209,331	323,869	(114,538)	(35.37%)	471,859
Books, Publications, Subscriptions & Mem	n (4,000)	1,526	(5,526)	(362.12%)	46,051	55,370	(9,319)	(16.83%)	62,487
Contingency		-	-	100.00%		-	-	100.00%	81,639
Emergency Repair	-	21,250	(21,250)	(100.00%)	2,499	65,000	(62,501)	(96.16%)	150,000
Business Development		25,000	(25,000)	(100.00%)	57,138	200,000	(142,862)	(71.43%)	300,000
Total Operating Expenses	\$705,568	\$791,660	(\$86,092)	(10.87%)	\$5,344,062	\$6,301,048	(\$956,986)	(15.19%)	\$9,791,434

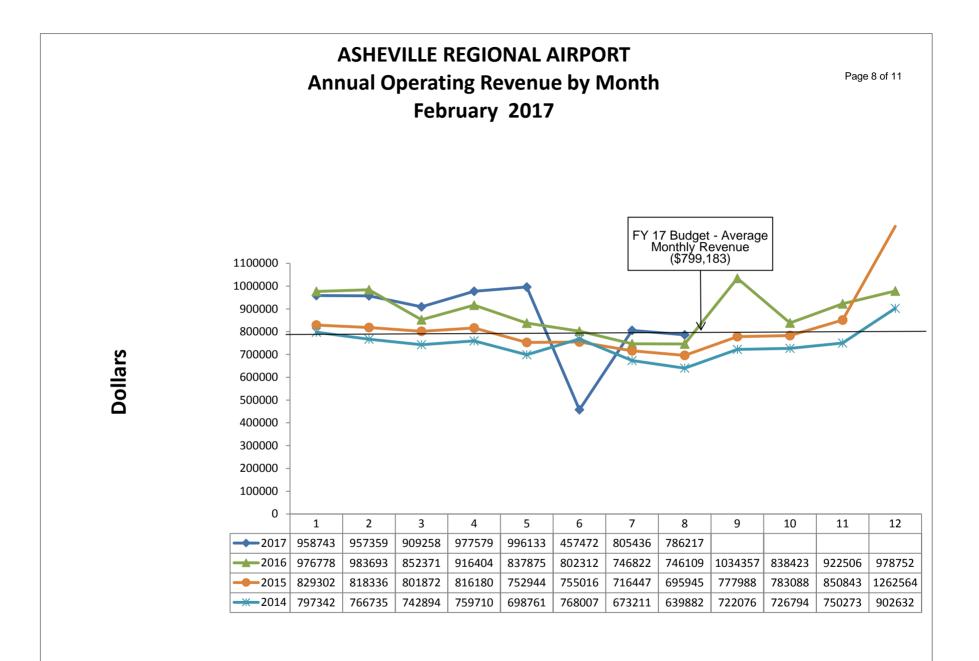
### Asheville Regional Airport Detailed Statement of Revenue, Expenses and Changes in Net Assets

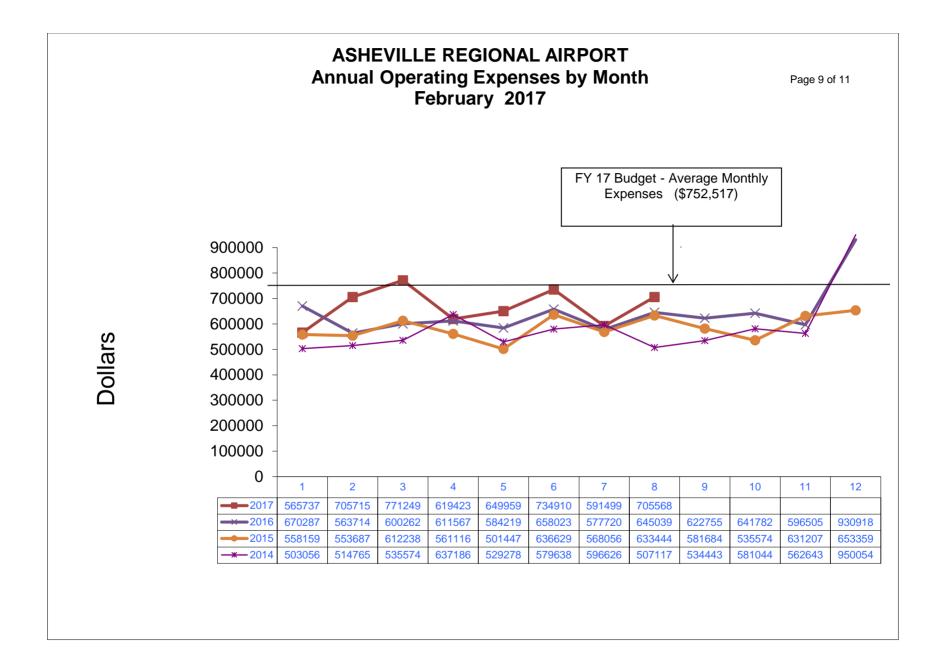
### For the Month Ending February 28, 2017

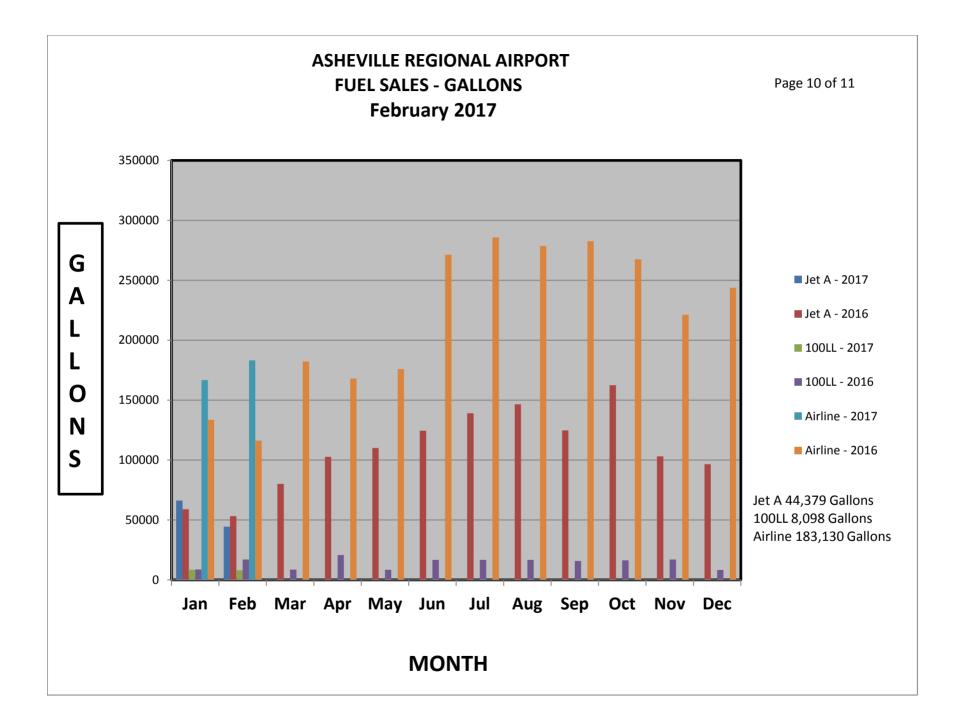
	Current Month Actual	Current Month Budget	Variance \$	Variance %	YTD Actual	YTD Budget	Variance \$	Variance %	Annual Budget
Operating Revenue before Depreciation	\$80,649	(\$103,492)	\$184,141	(177.93%)	\$1,504,135	(\$41,702)	\$1,545,837	(3,706.87%)	(\$201,230)
Depreciation	391,221		\$391,221	100.00%	3,129,768	-	\$3,129,768	100.00%	
Operating Income(Loss) Before Non-Operating Revenue and Expenses	(\$310,572)	(\$103,492)	(\$207,080)	200.09%	(\$1,625,633)	(\$41,702)	(\$1,583,931)	3,798.21%	(\$201,230)
Non-Operating Revenue and Expense Customer Facility Charges Passenger Facility Charges Interest Revenue Interest Expense Bond Expense Reimbursable Cost Revenues Reimbursable Cost Expenses	\$68,204 102,315 8,486 - -	\$64,020 102,510 2,684 - -	\$4,184 (195) 5,802 - - - -	6.54% (0.19%) 216.17% 100.00% 100.00% 100.00% 100.00%	\$973,518 1,132,382 54,107 (155,143) (52,500) 2,055 (2,055)	\$871,090 1,025,100 19,228 - 144,685 (144,685)	\$102,428 107,282 34,879 (155,143) (52,500) (142,630) 142,630	11.76% 10.47% 181.40% 100.00% (98.58%) (98.58%)	\$ 1,300,000 1,708,500 30,000          214,000 (214,000)
Gain/Loss on Disposal of Assets Non-Operating Revenue-Net	\$179,005	0	(0) \$9,791	0.00% 5.79%	42,732 \$1,995,096	0 \$1,915,418	42,732 \$79,678	0.00% 4.16%	\$3,038,500
Income (Loss) Before Capital Contributions	(\$131,567)	\$65,722	(\$197,289)	(300.19%)	\$369,463	\$1,873,716	(\$1,504,253)	(80.28%)	\$2,837,270
Capital Contributions	\$647,985	\$0	\$647,985	100.00%	\$8,029,015	\$0	\$8,029,015	100.00%	\$0
Increase in Net Assets	\$516,418	\$65,722	\$450,696	685.76%	\$8,398,478	\$1,873,716	\$6,524,762	348.23%	\$2,837,270

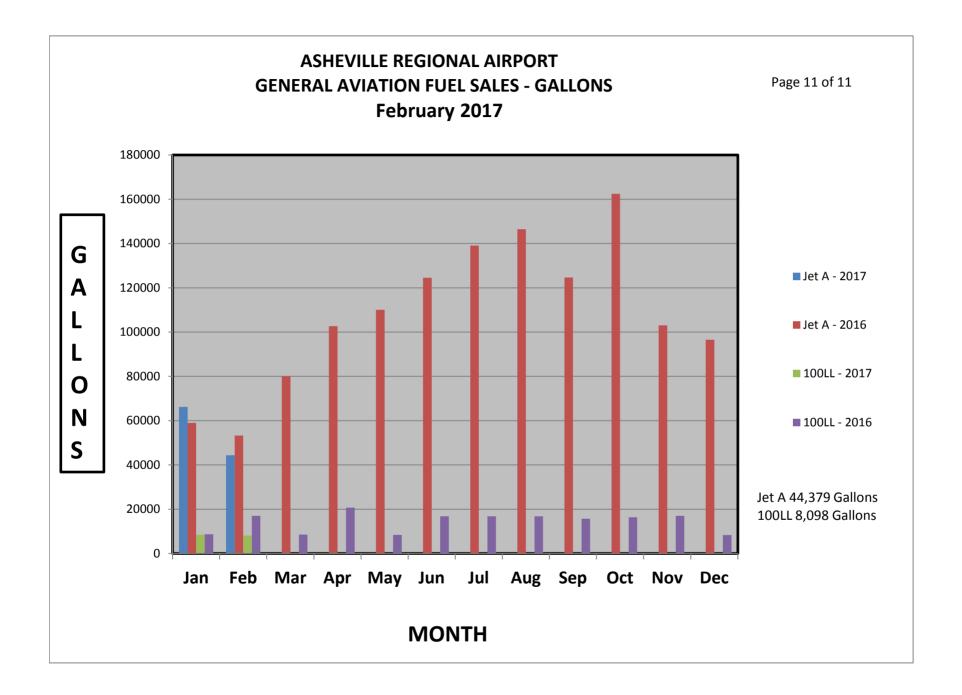
### ASHEVILLE REGIONAL AIRPORT STATEMENT OF FINANCIAL POSITION As of February 28, 2017

	Current Month	Last Month
ASSETS		
Current Assets:		
Unrestricted Net Assets:		
Cash and Cash Equivalents	\$14,134,066	\$14,375,920
Accounts Receivable	467,088	537,889
Passenger Facility Charges Receivable	125,000	125,000
Refundable Sales Tax Receivable	297,676	166,557
Grants Receivable	728,478	2,371,741
Prepaid Expenses	68,856	86,033
Total Unrestricted Assets	15,821,164	17,663,140
Restricted Assets:		
Cash and Cash Equivalents	27,862,981	27,553,232
Total Restricted Assets	27,862,981	27,553,232
Total Current Assets	43,684,145	45,216,372
Noncurrent Assets:		
Construction in Progress Net Pension Asset - LGERS	48,131,674	45,616,563
	(226,282)	(226,282)
Contributions in Current Year Property and Equipment - Net	222,035 58,253,921	222,035 58,645,142
Total Noncurrent Assets	106,381,348	104,257,458
	100,301,340	104,237,430
	\$150,065,493	\$149,473,830
LIABILITIES AND NET ASSETS		
Current Liabilities:		
Payable from Unrestricted Assets:		
Accounts Payable & Accrued Liabilities	\$2,915,567	\$2,784,548
Customer Deposits	17,210	17,210
Unearned Revenue	449,400	505,178
Construction Contract Retainages	739,012	739,012
Revenue Bond Payable - Current	955,000	955,000
Total Payable from Unrestricted Assets	5,076,189	5,000,948
Total Current Liabilities	5,076,189	5,000,948
Noncurrent Liabilities:		
Other Postemployment Benefits	1,202,917	1,202,917
Compensated Absences	326,896	326,896
Net Pension Obligation-LEO Special Separation Allowance	9,893	9,893
Revenue Bond Payable - Noncurrent	20,045,000	20,045,000
Total Noncurrent Liabilities	21,584,706	21,584,706
Total Liabilities	26,660,895	26,585,654
Net Assets:		
Invested in Capital Assets	85,385,595	83,261,705
Restricted	27,862,981	27,553,232
Unrestricted	10,156,022	12,073,239
Total Net Assets	123,404,598	122,888,176
	\$150,065,493	\$149,473,830









						D	esign Phase							
Project Number	Project Name	Project Description	Professional Services Consultant	Professional Services Contract	General Contractor	Original Construction Contract	Change Orders	Percent of Original Contract	Board Approved Project Cost	Percent Complete	Expensed to Date (thru 04/01/2017)	Start Date	End Date	Current Project Status (as of 04/01/2017)
1	Airfield Re- Development Project	Budget for the complete project	oonoutant			\$64,000,000.00	\$15,900,000.00		\$79,900,000.00	53.8%	\$42,997,156			All Engineer contracts, completed construction contracts and expenses will be inclusive of budget.
1A	Airfield Re- Development Project	Phase I - Design Services	RS&H	\$447,983.00	N/A	N/A	\$0.00	0.00%	(Overall total included in above number)	83%	\$372,161	Dec-12	Jun-16	Project Management work primarily complete.
1B	Airfield Re- Development Project	Phase II - Design Services and Project Management.	RS&H	\$1,842,318.00	N/A	N/A	\$0.00	0.00%	(Overall total included in above number)	95.0%	\$1,748,887	Jun-13	Dec-16	Project Management work continues, pending Contractor resolution.
1C	Airfield Re- Development Project	Phase III and IV - Design Services and Project Management.	RS&H	\$2,399,826.00	N/A	N/A	\$0.00	0.00%	(Overall total included in above number)	50.4%	\$1,210,574	Dec-14	May-18	Phase IV Project Management underway.
1D	Airfield Re- Development Project	New Runway Design	AVCON	\$1,902,676.06	N/A	N/A	\$0.00	0.00%	(Overall total included in above number)	94.2%	\$1,793,257	Mar-13	May-18	Phase IV Project Management underway.
1E	Airfield Re- Development Project	Miscellaneous and Administrative Expenses			N/A	N/A	\$0.00	0.00%	(Overall total included in above number)		\$3,766,649	Jan-13	Dec-17	Misc.,Admin., \$642K FAA Reimbursable expenses and land acquisition costs of 1.5M are included in this figure.
2	Parking Garage Project	Design and EA for approximately 1300 spaces of covered parking garage.	Delta Airport Consultants	\$1,627,575.00	N/A	N/A	\$0.00	0.00%	\$1,627,575.00	74.0%	\$1,204,677	Oct-15	Nov-17	Construction service and RPR Management continues.
3	Expand Air Carrier Apron	Design additional apron space to hold RON Aircraft.	Delta Airport Consultants	\$99,000.00	N/A	N/A	\$0.00	0.00%	\$99,000.00	3.1%	\$3,100	Feb-17	Jun-17	Design work underway.
						Cons	struction Phas	۵						
Project Number	Project Name	Project Description	Professional Services Consultant	Professional Services Contract	General Contractor	Original Construction Contract	Change Orders	Percent of Original Contract	Board Approved Project Cost	Percent Complete	Expensed to Date (thru 04/01/2017)	Start Date	End Date	Current Project Status (as of 04/01/2017)
1		Demolition of old runway 16/34, site preparation and NAVAID placement.	RS&H and AVCON, Inc.	Amount included in Phase 3 Design Fees	GLF Construction Corporation	\$14,007,508.90	\$74,717.86	0.53%	\$14,707,884.40	82.9%	\$11,678,830	Apr-16	Jan-17	Punch list items on NAVAIDS nearing completion.
2	Parking Garage	Construct a 5 level parking garage for passenger/public parking.	Delta Airport Consultants	\$1,627,575.00	American South General Contractors	\$20,244,000.00	\$93,605.00	0.46%	\$21,938,700.00	49.6%	\$10,104,783	Sep-16	Nov-17	North and West walls of the deck are up as construction moves East. Preparation for the preforated panels is underway.
3	Permanent Runway 17- 35 Construction, NAVAIDS and Taxiway Conversion	construct new runway and	RS&H and AVCON Inc.	Amount Included in Phase 3 Design Fees	Cedar Peaks Enterprises Inc.	\$33,703,095.70	\$0.00	0.00%	\$34,703,095.70	0.0%	\$0	Mar-17	Jun-18	Contractor establishing employee badging process and grading for asphalt plant location.
4	Expand Air Carrier Apron	Construct additional apron pavement for RON Aircraft	N/A	\$0.00	N/A	\$0.00	\$0.00	0.00%	\$0.00	0.0%	\$0			Design is in progress.
											(Construction and			

# Key strategic priorities

<u>**Governance vs. Management</u></u>: Focus on setting governing direction ("guard rails") for the organizational and holding management accountable for the execution of operational tactics. Pursue continuous educational opportunities for Authority Member development.</u>** 

- 1. Organizational Relevance: Remaining relevant in an era of airport consolidation
- 2. <u>Financial Stewardship</u>: Sustainability/Operating Performance/Audit & Compliance
- 3. Municipal Relations: Positive relationships with all municipalities surrounding the airport
- 4. Stakeholder Relations: Positive relationships with neighbors and other community organizations
- 5. Community Image: Public Perception/Public Relations/Customer Service/Legal Entity
- 6. Facilities Stewardship: Future Master Facilities Plan
- 7. Environmental Stewardship: Accountability/Awareness of Environmental Issues
- 8. <u>Economic Development</u>: Engage Community Partners/Airline Service Development
- 9. Vendor-Partner Relations: General Aviation/Rental Car Agencies/Vendors
- **10. Public Safety:** Airport Emergency Safety/TSA Relations/Municipal Partners
- 11. Organizational Accountability: Executive Director Supervision

