





Take the easy way out.

Proposed 2014/2015 Budget March 7, 2014

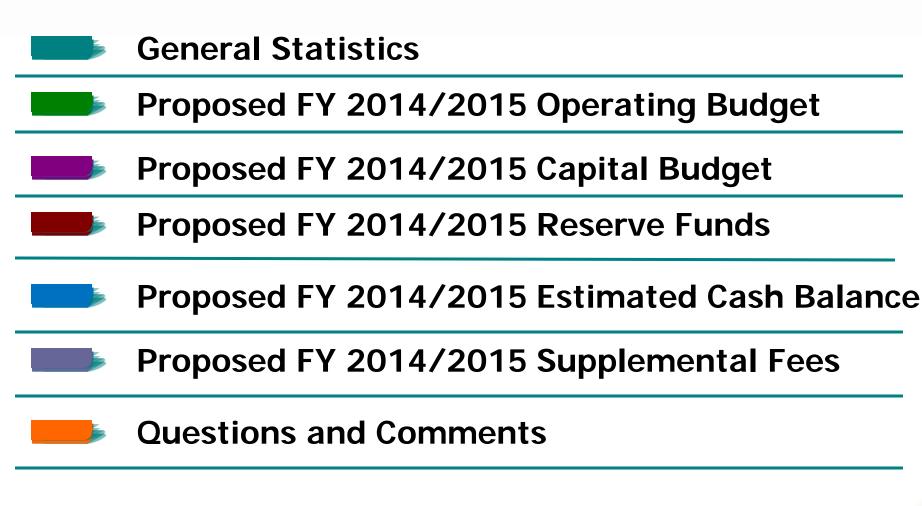






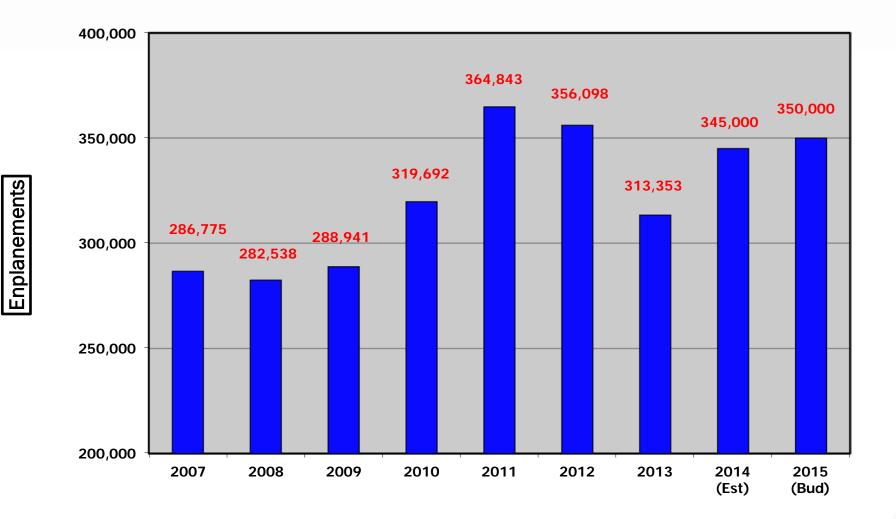






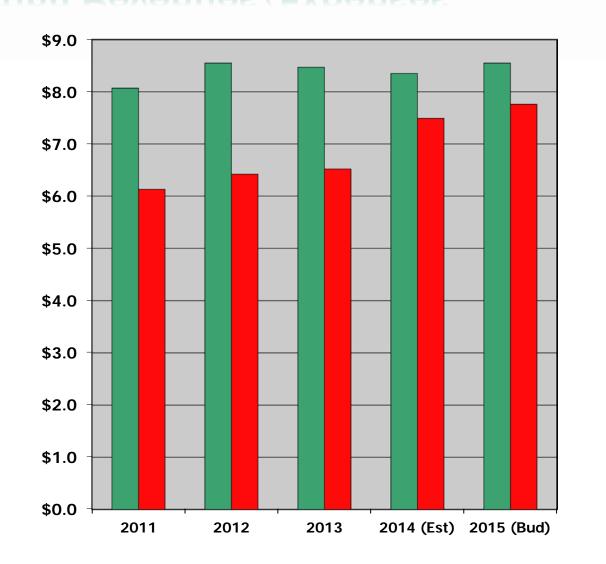


Passenger Traffic



Asheville Take the easy way out.

Operating Revenues/Expenses



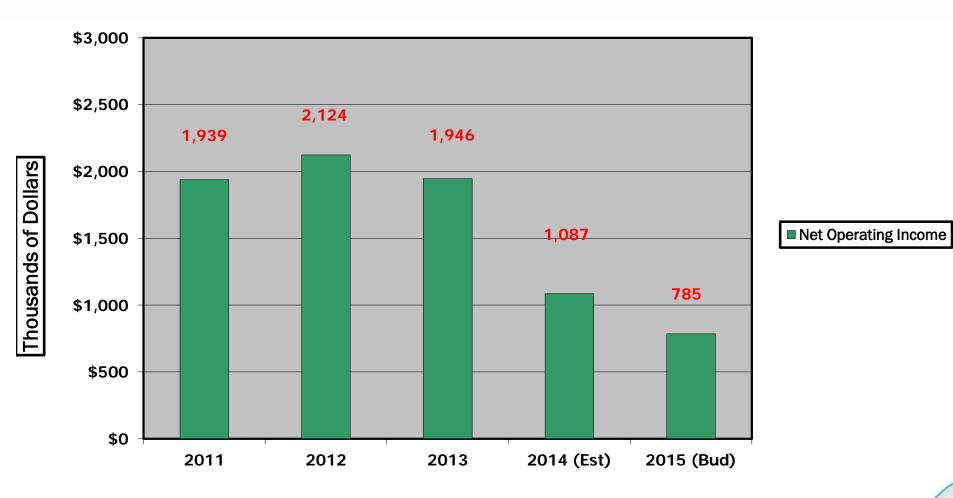


Take the easy way out

Millions of Dollars

4

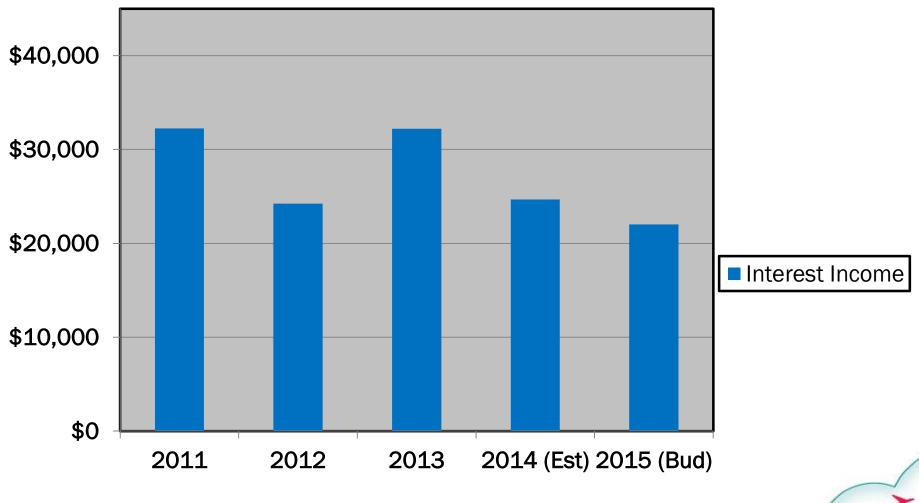
Net Operating Income





Financial Statistics

Interest Income





Proposed Operating Budget



Basic Operating Budget Assumptions

OPERATING REVENUES:

- Passenger enplanements 350,000
- Airline revenues increased with:
 - Higher rates due to higher budgeted airfield and terminal costs
 - More revenues from Allegiant with one year waiver of fees expiring on some routes and increased service
- Public Parking revenues increased with higher estimated enplanements
- Advertising revenues increased with advertising being brought inhouse for full year
- Land Lease revenues increased with addition of Triangle Stop convenience store lease



Basic Operating Budget Assumptions (cont'd)

OPERATING EXPENSES:

- Full year of five FTE positions added in FY 2013/2014
- Salary adjustment pool budgeted at 3.5%
- Higher utilities with addition of new Public Safety facility
- Higher Parking Management Fees and Custodial Supplies and Consumables with higher enplanements



sne

Take the easy way out.

Proposed Operating Budget

		Budget Amounts		Percent
	FY2013/2014	FY2014/2015	Difference	Change
<u>Revenues</u>				
Operating Revenues	\$ 8,229,414	\$ 8,547,942	\$ 318,528	3.9%
Investment Income	20,000	22,000	2,000	10.0%
Total Operating &				
Investment Revenues	8,249,414	8,569,942	320,528	3.9%
<u>Expenses</u>				
Operating Expenses	7,535,594	7,762,933	227,339	3.0%
Total Operating				-
Expenses	7,535,594	7,762,933	227,339	3.0%
Net Operating &				
				13.1%

Sources of Operating Revenue

FY 2014 (Est)

FY 2015 (Bud) 3.0% 0.4% 3.5% 0.4% 23.4% 22.8% 24.7% 25.1% 29.4% 29.5% 4.7% 2.7% 11.7% 4.7% 2.5% 11.5% Airline Concession Airline Rental Car Ground Transportation Rental Car Ground Transportation Parking ■ FBO Parking ■FBO Other Building & Land Leases Building & Land Leases Other



Operating Expenses by Category

FY 2014 (Est)

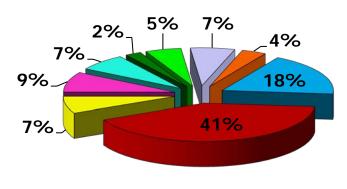
FY 2015 (Bud) 59% 61% 6% 6% 4% 5% 8% .8% **∖**5% \5% 5% 4% 3% 4% 3% 5% 5% 4% Salaries & Benefits ■ Utilities □ Salaries & Benefits Utilities Contractual Services Professional Services **Contractual Services** Professional Services Supplies ■ Maintenance & Repair Supplies ■ Maintenance & Repair ■ Insurance Promotional Activities ■ Insurance Promotional Activities ■ Other ■ Other

ake the easy way out

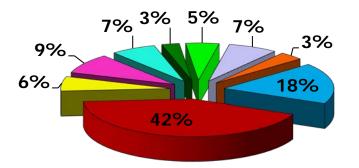
Operating Expenses By Department

FY 2014 (Est)

FY 2015 (Bud)



- Public SafetyOperations & Maintenance
- Executive
- Information Technology
- Marketing and Public Relations
- Guest Services
- Finance
- Administration
- Development



Public Safety
Operations & Maintenance
Executive
Information Technology
Marketing and Public Relations
Guest Services
Finance
Administration
Development



Proposed Capital Budget



Proposed Capital Budget

			Func	ding Source		
		FAA-	FAA-		Currently	
		AIP	AIP	NCDOT	Approved	Airport
Description	Total	Entitlements	Discretionary	Grants	PFC's (2)	Funds
_	_	-	-	-	-	-
Capital Improvements (1)	_					-
Airfield Redevelopment - Bid Package 2	\$ 12,750,123	\$ 2,675,710	\$ 6,500,000	\$-	\$ 3,574,413	\$-
Total Capital Improvements	12,750,123	2,675,710	6,500,000	-	3,574,413	-

(1) All purchases of Capital Improvements will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.

(2) PFC Revenues are included in the budget at the amount expected to be collected by the airlines in the fiscal year. Any difference between that amount and the amount planned as funding for current year capital projects is reflected in the budgeted amount of GARAA cash to be used.



Proposed Capital Budget (cont'd)

			Fur	nding Source		-
		FAA-	FAA-		Currently	
		AIP	AIP	NCDOT	Approved	Airport
Description	Total	Entitlements	Discretionary	Grants	PFC's (2)	Funds
Renewal and Replacement						
Roofing for Terminal Building	320,000					320,000
Roofing for Toll Plaza	55,000					55,000
Vehicle Replacement	72,600					72,600
Landside LED Pole Lighting	27,585					27,585
Parking Utility Vehicle	20,000					20,000
Turnout Gear Replacement-Phase 1	23,777					23,777
EASE System Refresh	30,300					30,300
LCD Upgrades-Phase 3	27,300					27,300
Network Core Switch Replacement	23,774					23,774
Gas Meter System Replacement	12,000					12,000
						-
Total Renewal and Replacement	612,336	-		-	-	612,336
Total	\$ 13,362,459	\$ 2,675,710	\$ 6,500,000	\$-	\$ 3,574,413	\$ 612,336

(1) All purchases of Capital Improvements will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.

(2) PFC Revenues are included in the budget at the amount expected to be collected by the airlines in the fiscal year. Any difference between that amount and the amount planned as funding for current year capital projects is reflected in the budgeted amount of GARAA cash to be used.



Carry-Over Capital Projects

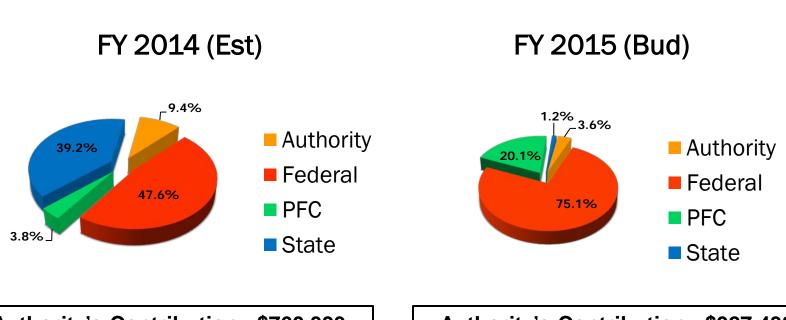
		Estimated	Estimated				PFC'S	
		Spending	Balance	FAA-	FAA-	NC	Currently	
	Amount	Through	to	AIP	AIP	DOT	Approved	Airport
Description	Authorized	6/30/2014	Carryover	Entitlement	Discretionary	Grants	(2)	Funds
ARFF Station Design	\$ 543,409	\$ 518,409	\$ 25,000	\$ 23,750			\$ 1,250	\$-
ARFF Station Construction Airfield Redevelopment-Phase I	4,534,750	4,219,648	315,102					315,102
(1) Airfield Redevelopment-Bid	4,013,219	3,013,219	1,000,000		1,000,000			-
Package 1 (1)	11,868,128	1,000,000	10,868,128	2,500,000	6,500,000	300,000	1,568,128	-
			-					
TOTAL CARRYOVER	\$ 20,959,506	\$ 8,751,276	\$12,208,230	\$ 2,523,750	\$ 7,500,000	\$ 300,000	\$1,569,378	\$315,102

(1) Represents current estimated amounts. Related contracts requiring Board approval will be presented to the Board before implementation.

(2) PFC Revenues are included in the budget at the amount expected to be collected by the airlines in the fiscal year. Any difference between that amount and the amount planned as funding for current year capital projects is reflected in the budgeted amount of GARAA cash to be used.



Capital Funding Sources





Authority's Contribution - \$927,438



Reserve Funds



Operations & Maintenance Reserve

- Description and Justification
 - Established to cover fluctuations in cash flow and provide quick access to additional operational cash.
- Equivalent to 6 months of budgeted FY 2014/2015 operating expenses.
 - \$3,881,467 for FY 2014/2015



Emergency Repair Reserve

• Description and Justification

 Established to cover emergency repairs and provide ready access to the required cash.

• \$650,000 for FY 2014/2015



Estimated Cash Balance





	Amount			
Estimated Cash & Investment Balance at June 30, 2014		\$ 16,500,000		
Plus: Net Operating & Investment Revenues		807,009		
Less Other Costs:				
Business Development Costs	(300,000)			
Contingency	(100,000)			
Debt Service	(626,823)	(1,026,823)		
Plus Non-Operating Revenues:				
Passenger Facility Charges	1,325,000			
Customer Facility Charges	1,075,000	2,400,000		
Plus Capital Contributions:				
Federal Grants - AIP Entitlements	5,199,460			
Federal Grants - AIP Discretionary Funds	14,000,000			
NC DOT Grants	300,000	19,499,460		



Cash Balance (cont'd)

Less Capital Costs:		
Capital Improvements	(12,750,123)	
Equipment and Small Capital Outlay Fund	-	
Renewal and Replacements	(612,336)	
Carryover Projects From FY2013	(12,208,230)	(25,570,689)
Estimated Cash & Investment Balance at June 30, 2015		12,608,957
Estimated Restricted Cash at June 30, 2015		1,900,000
Reserves:		
Operations & Maintenance Reserve (6 Months)		3,881,467
Emergency Repair Reserve		650,000
Estimated Unrestricted Undesignated Cash & Investments at June	30, 2015	<u>\$ 6,177,491</u>



Supplemental Fees



Proposed FY 2014/2015 Fees

	FY 2013/2014 Current Fees			FY 2014 Propose		
	 Cost	Per		Cost	Per	
<u>Maintenance</u>						
Scissor Lift	\$ 100.00	day	\$	100.00	day	
Large ADA Ramp Rental	\$ 100.00	use	\$	100.00	use	
Air Stair Rental	\$ 100.00	use	\$	100.00	use	
Volvo Wheel Loader	\$ 150.00	use	\$	150.00	use	
Fork-lift	\$ 100.00	use	\$	100.00	use	
Pallet Jack	\$ 50.00	use	\$	50.00	use	
Tenant Sweeper	\$ 125.00	hour	\$	125.00	hour	
Service Truck	\$ 50.00	hour	\$	50.00	hour	
Backhoe	\$ 100.00	hour	\$	100.00	hour	
Lighted X	\$ 200.00	day	\$	200.00	day	
Light Tower	\$ 150.00	day	\$	150.00	day	
Paint Stripper	\$ 100.00	hour	\$	100.00	hour	
Large Aircraft Removal Dolly	\$ 200.00	day	\$	200.00	day	
Small Aircraft Removal Dolly	\$ 100.00	day	\$	100.00	day	
Aircraft Jack	\$ 100.00	use	\$	100.00	use	
Cores	\$ 40.00	each	\$	40.00	each	
Keys	\$ 12.00	each	\$	12.00	each	
Large Dump Truck	\$ 200.00	hour	\$	200.00	hour	
Small Broom	\$ 200.00	hour	\$	200.00	hour	
Large Broom	\$ 300.00	hour	\$	300.00	hour	
Pressure Washer	\$ 125.00	hour	\$	125.00	hour	
Maintenance Labor Rate (1)	\$ 45.00	hour	\$	45.00	hour	
Security Escort Rate (1)	\$ 45.00	hour	\$	45.00	hour	-



Proposed FY 2014/2015 Fees (cont'd)

	FY 2013/2014 Current Fees				14/2015 sed Fees	
		Cost	Per		Cost	Per
Department of Public Safety						
ARFF Apparatus for 1500 gal. or greater	\$	250.00	hour	\$	250.00	hour
ARFF Apparatus for less than 1500 gal.	\$	150.00	hour	\$	150.00	hour
Command, Police, and Ops support vehicles	\$	100.00	hour	\$	100.00	hour
Aircraft recover dolly	\$	150.00	day	\$	150.00	day
Maintenance Labor Rate (1)	\$	45.00	hour	\$	45.00	hour
Mutual Aid Agencies collected on their behalf			as incurred			as incurred
Replacement charges for AVL equipment/supplies			as incurred			as incurred
Information Technology (IT) Department						
IT Labor Rate - Non-Network (1)	\$	40.00	hour	\$	40.00	hour
IT Labor Rate - Network Related (1)	\$	60.00	hour	\$	60.00	hour
Cable Television (CATV) Signal Transport Fee	\$	10.00	month	\$	10.00	month
Cable Television-150+ Channels (2 & 3)	\$	-	month	\$	45.00	month
Dark Fiber per strand per 0-1000 ft	\$	20.00	month	\$	20.00	month
Dark Fiber per strand per 0-2000 ft	\$	22.00	month	\$	22.00	month
Dark Fiber per strand per 0-3000 ft	\$	24.00	month	\$	24.00	month
WiFi & SSID (required for WiFi Access) (2)	\$	70.00	month	\$	70.00	month
Internet Bandwidth-Not Dedicated (2 MB) (2)	\$	50.00	month	\$	50.00	month
Internet Bandwidth-Not Dedicated (5 MB) (2)	\$	70.00	month	\$	70.00	month
Internet Bandwidth-Not Dedicated (10 MB) (2)	\$	125.00	month	\$	125.00	month

Notes:

(1) One Hour Minimum, Minimum of 3 hours charged after regular business hours.

(2) Add \$120 for 2 hours of IT Labor for Setup & Configuration. Fees may be reduced when bundled with other services.

(3) Add additional upgrades at cost.



Proposed FY 2014/2015 Fees (cont'd)

	FY 2013/2014			FY 2014/2015		
	Current Fees				ees	
Identification Badge Fees and Charges		Cost	Per		Cost	Per
Initial Badge Issuance						
SIDA Badge	\$	67.00		\$	70.00	
Non-SIDA Badge	\$	35.00		\$	37.00	
Renewal of Badge						
SIDA Badge	\$	35.00		\$	37.00	
Non-SIDA Badge	\$	35.00		\$	37.00	
Lost Badge Replacement						
SIDA Badge (4)	\$ 85.00) /\$ 100.00		\$ 85.0	00 /\$ 100.00	
Non-SIDA Badge (5)	\$ 60.00) / \$ 75.00		\$ 60.0	0 / \$ 75.00	
Damaged Badge						
SIDA Badge (6)	\$	-		\$ 37.	00/\$45.00	
Non-SIDA Badge (6)	\$	-		\$ 37.	00/\$45.00	
Security Escort Training	\$	25.00		\$	25.00	
Lock-out Service (7)	\$	25.00		\$	25.00	

Notes:

(4) \$85.00 for the first replacement badge, \$100.00 for the second replacement badge.

(5) \$60.00 for the first replacement badge, \$75.00 for the second replacement badge.

(6) \$37.00 for a damaged badge, \$45.00 if badge damaged due to negligence.

(7) \$25.00 Lock-out Service Charge applies after the first 2 free service calls.



Proposed FY 2014/2015 Fees (cont'd)

	FY 2013/2014			FY 2014/2015			
	Current Fees				sed Fees		
Identification Badge Fees and Charges	C	ost	Per	(Cost	Per	
Parking							
Long term	\$	1.50	0 - 1 hour	\$	1.50	0 - 1 hour	
	\$	1.50	each add'l hour	\$	1.50	each add'l hour	
	\$	8.00	day	\$	8.00	day	
	\$	48.00	week	\$	48.00	week	
Short term	\$	1.00	1/2 hour	\$	1.00	1/2 hour	
	\$	12.50	day	\$	12.50	day	
Employee Parking Rate	\$ 53	/ \$48	new/renewal	\$ 60	0 / \$50	new/renewal	
Commuter Parking Rate	\$ 279	/ \$263	new/renewal	\$ 290	0/\$275	new/renewal	
Fines	up to \$	1,000	day	up to	\$1,000	day	
Ground Transportation		200		•	200		
Airport Ground Transportation Permit (8)	\$	200	annual	\$	300	annual	
Off-Airport Rental Car Fee		7.50%	of gross revenue		7.50%	of gross revenue	

Notes:

(8) In prior years, only billed for the first 10 vehicles per company. That limit is eliminated for FY2014/2015.



QUESTIONS?



March 7, 2014

BUDGET MESSAGE

To: Members of the Greater Asheville Regional Airport Authority

From: Lew S. Bleiweis, A.A.E., Executive Director

The attached budget for the fiscal year ending June 30, 2015 has been prepared with special consideration given to the safeguarding of the Greater Asheville Regional Airport Authority's assets and the reliability of the Authority's financial records, while maintaining the flexibility to allow the airport staff the tools to provide outstanding service to our passengers and tenants and the general public.

We are custodians of public funds and public funds should not be convenient to spend. With this in mind, every employee will follow the requirements of the Authority's Policies and Procedures and the approved budget when purchasing goods and services.

The intended goals of the operations set forth in the attached budget are to continue the excellent safety record at the Asheville Regional Airport and to provide the best facilities possible to enhance the growth of the Airport and to thereby benefit the entire community served by the Airport.

The following narrative contains brief explanations and insights related to the preparation of this budget:

ASSUMPTIONS

Operating revenues are budgeted to increase 3.9% from the prior year's budget. Passenger enplanements are projected to increase 9.4% from 320,000 budgeted for FY2013/2014 to 350,000 budgeted for FY2014/2015.

Airline revenues are budgeted to increase as a result of the budgeted increases in airfield and terminal costs, given the current airline agreements are on a compensatory model. In addition, revenues from Allegiant Airlines will increase with new routes added in FY2013/2014, and with waivers of fees for most routes expiring. The airline agreements provide for termination privileges by either party upon 60 days' notice.

Parking revenue is projected to increase with the budgeted increase in enplanements. Advertising revenues are budgeted to increase with advertising being brought in-house.

In addition, the FY2014/2015 budget includes revenues for the new land lease for the convenience store property.

Budgeted operating expenses are expected to increase 3.0%. Five full-time equivalent (FTE) positions were budgeted to be added during FY2013/2014, and the FY2014/2015 budget includes a full year of their wages. A salary adjustment pool of 3.5% is budgeted. Utilities are budgeted to increase with the new Aircraft Rescue and Firefighting Facility scheduled to become operational in FY2014/2015.

OPERATING REVENUE

Investment Income:

Interest rates are assumed to remain low in FY2014/2015.

Space Rent-Non Airline:

All line items listed are at the lease rates in effect for the new fiscal year.

Space Rent-Airline:

Airline space rentals are estimated to increase as the estimated square foot rental rate is expected to increase with budgeted increases in airfield and terminal costs. In addition, revenues from Allegiant Airlines will increase with new routes added in FY2013/2014, and with waivers of fees for most routes expiring.

Concessions:

Advertising revenues are budgeted to increase with advertising being budgeted to be brought in-house at the expiration of the contract with Departure Media in FY2013/2014. Also, the budget assumes that the Authority will receive income in accordance with the MAG provided in the food and gift agreement with Paradies, plus an estimated percentage of food and gift sales based on actual experience. The other line items are based on current agreements and/or historical averages.

Auto Parking:

Public Parking is budgeted to increase with the budgeted increase in enplanements.

Rental Car-Car Rentals:

Rental car minimum annual guarantees (MAGs) are based on the current agreements with the MAGs being based on the greater of the year three guarantee amounts or 90% of the prior year's Percentage Fee.

Rental Car-Facility Rent:

Budget estimates are based on the current rental car agreements. The current contracts provide that these facility rents be increased annually by the greater of the CPI or 3.5%. The Common Area Maintenance (CAM) fees are based on those included in the Operations Department budget.

Commercial Ground Transportation:

The revenues from Ground Transportation Fees, Employee Parking, and Commuter Parking are based on Staff estimates.

Landing Fees:

Landing Fees are estimated to increase with budgeted increases in airfield costs. In addition, revenues from Allegiant Airlines will increase with new routes added in FY2013/2014, and with waivers of fees for most routes expiring. Landing Fees are charged based on 1,000 pounds of airlines gross landed weight.

FBOs:

The FBO fees are based on the current agreements with Landmark.

Building Leases:

All estimates are backed by current leases in place.

Land Leases:

All estimates are backed by current leases in force.

Other Leases/Fees:

LEO Services are based on actual hours and the \$20 hourly rate currently contracted with TSA. Airline Security Fees are budgeted to increase with the budgeted increase in LEO personnel costs. Telecommunication Fees are based on estimated tenant usage of Authority provided phone, data and cable service. Other items are estimates based on historical data.

OPERATING EXPENSES

Personnel Services:

Payroll costs are based on current salaries for all employees, plus estimated longevity bonuses. In addition, a full year of personnel costs is included in the FY2014/2015 budget for the five FTE positions added in FY2013/2014. A salary adjustment pool of 3.5% is budgeted for FY2014/2015. Overtime is estimated by Department Directors based on historical amounts. Benefits are estimated for each benefit type to better manage benefit costs. Total benefits are approximately 48% of payroll.

Professional Services:

Professional Services are estimated by Staff based on known events and historical data.

Contractual Services:

Contractual Services includes the cost of the parking management, maintenance agreements, uniform cleaning services, and other contractual services. Budgeted amounts are estimated based on agreements and/or historical data.

Travel and Training:

The estimate for employee training and various educational conferences has been prepared by each Department Director using known facts and historical information.

Communications and Freight:

Telecommunications and Postage expense are estimated by Staff using known facts and historical information.

Rents and Leases:

The estimate for rents and leases is based on current copier and postage machine lease agreements.

Insurance:

Workers' compensation insurance premiums are expected to increase 23% over the actual prior year premiums. The increase in workers' compensation premiums is partially due to FY2014/2015's budget including the full year's cost of the five FTE positions added in FY2013/2014. Other business insurance premiums are expected to increase by 16%.

Utility Services:

Utility Services are estimated based on the latest historical data. The FY2014/2015 budget is increased to include utilities for the new Aircraft Rescue and Firefighting Facility expected to be placed in service early in the year.

Repairs and Maintenance:

This line item, the timing and amount of which is always difficult to predict, has been estimated by the Director of Operations and other department heads to account for repairs and maintenance anticipated for FY2014/2015.

Printing and Binding:

This estimate is based on known needs and historical data.

Promotional Activities:

These activities represent media advertising, community sponsorships, and tenant and employee events, and are based on planned activities for FY2014/2015.

Other Current Charges and Obligation:

This estimate includes credit card and bank fees, in-house advertising expenses, legal notices and advertising, and Board meeting expenses. It is estimated based on historical data.

Operating Supplies:

This estimate is prepared by each Department Director based on known events and historical data.

Books, Publications, Subscriptions, Memberships:

This estimate is prepared by each Department Director using historical data and known events and facts.

EMERGENCY REPAIR

This is an estimate to cover any unplanned, emergency repairs. The amount is based on historical costs, reduced to reflect the addition of the Airport Systems Technician in FY2013/2014.

CONTINGENCY

This is an estimate to cover any unknown expense. The amount is determined by the Executive Director.

CAPITAL BUDGET

The Capital Budget items were generated by the Department Directors and include those capital improvement projects in the approved five year capital improvement plan for FY2014/2015. Explanations and justifications for new capital projects are included on the Capital Budget Request sheets.

To be conservative, the FY2014/2015 Capital Budget includes the full \$12,750,123 estimated cost for the Airfield Redevelopment-Bid Package 2. However, staff thinks it is likely that only \$4,000,000 of that work will be accomplished in FY2014/2015. Since funding of the additional \$8,750,123 includes \$3,174,413 of Passenger Facility Charges to be collected in future years, the FY2014/2015 budget includes a \$3,174,413 use of Authority cash that may not be used until FY2015/2016.

Any capital improvement project will be subject to final approval by the Board prior to project initiation, in accordance with the Authority's Policies and Procedures.

DEBT SERVICE

Debt Service represents payments required by our bond agreement for the Rental Car Maintenance and Storage Facility.

BUSINESS DEVELOPMENT

Business Development represents costs to provide incentives for advertising, waiver of fees, etc. to airlines for new air service.

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY 2014-2015 BUDGET ORDINANCE

BE IT ORDAINED by the Greater Asheville Regional Airport Authority that, pursuant to Section 159-13 of the General Statutes of North Carolina, the 2014-2015 Budget Ordinance of the Airport Authority is hereby set forth as follows:

Section 1. The following amounts are hereby appropriated for the operation of the Greater Asheville Regional Airport Authority for the fiscal year beginning July 1, 2014 and ending June 30, 2015 in accordance with the following schedules:

EXPENDITURES

Administration Department	\$ 564,506
Development Department	277,219
Executive Department	487,210
Finance Department	381,741
Guest Services Department	201,257
Information Technology Department	673,240
Marketing Department	519,710
Operations Department	3,205,370
Public Safety Department	1,377,680
Emergency Repair Costs	75,000
Reimbursable Costs	214,000
Carry-over Capital Expenditures from Prior Year	12,208,230
Capital Improvement	12,750,123
Renewal and Replacement	612,336
Business Development	300,000
Debt Service	626,823
Contingency	100,000
Total Expenditures	\$34,574,445

Section 2. It is estimated that the following revenues will be available for the fiscal year beginning July 1, 2014 and ending June 30, 2015.

REVENUES

Administration (Interest Income)	\$ 22,000
Terminal	3,919,333
Airfield	883,300
General Aviation	978,105
Parking Lot	2,557,425
Other	209,779
Reimbursable Costs	214,000
Passenger Facility Charges	1,325,000
Customer Facility Charges	1,075,000
Federal Grants – AIP Entitlements	5,199,460
Federal Grants – AIP Discretionary Funds	14,000,000
NC Department of Transportation Grants	300,000
Transfer from GARAA Cash/Investments	3,891,043
Total Revenues	\$34,574,445

Section 3. The Budget Officer is hereby authorized to transfer appropriations as contained herein under the following conditions:

- a. He may transfer amounts between line item expenditures within a budget ordinance line item without limitation and without a report being required. These changes should not result in increased recurring obligations such as salaries.
- b. He may transfer amounts up to \$60,000 from contingency appropriations to other budget ordinance line items within the same fund. He must make an official report on such transfers at the next regular meeting of the board.

Section 4. This Budget Ordinance shall be entered in the minutes of the Greater Asheville Regional Airport Authority and within five (5) days after its adoption copies shall be filed with the Finance Officer, the Budget Officer and the Clerk to the Board of the Greater Asheville Regional Airport Authority as described in G.S. 159-13.

Section 5. This ordinance shall become effective on July 1, 2014.

Adopted this 21st day of March, 2014.

David R. Hillier, Chair

Attested by:

Ellen Heywood, Clerk to the Board

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY OPERATING SUMMARY FY 2014/2015 BUDGET

		Budget Amount	s	Percent
	FY2013/2014	FY2014/2015	Difference	Change
Revenues				
Operating Revenues	\$ 8,229,414	\$ 8,547,942	\$ 318,528	3.9%
Investment Income	20,000	22,000	2,000	10.0%
Total Operating &				
Investment Revenues	8,249,414	8,569,942	320,528	3.9%
Expenses				
Operating Expenses	7,535,594	7,762,933	227,339	3.0%
Total Operating Expenses	7,535,594	7,762,933	227,339	3.0%
Net Operating &				
Investment Income	\$ 713,820	\$ 807,009	\$ 93,189	13.1%

	Hist	orical, Actual Rev	enue		FY 2013-2014		Proposed	Difference	Difference
	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year 2013-2014	11/30/13 FYTD Actual	5 Projection for	Budget Fiscal Year	Est FY13-14 To Budget	Bud FY13-14 To Budget
Revenue Sources	2010-2011	2011-2012	2012-2013	Budget	Revenue	Full Fiscal Year	2014-2015	FY14-15	FY14-15
Investment Income									
Interest Income	\$ 32,230	\$ 24,230	\$ 32,193	\$ 20,000	\$ 10,286	\$ 24,686	\$ 22,000	(2,686)	2,000
Total Investment Income	32,230	24,230	32,193	20,000	10,286	24,686	22,000	(2,686)	2,000
Terminal Space Rentals - Non-Airline									
FAA Tower Rent	114,429	118,741	122,292	125,947	51,941	124,658	129,731	5,073	3,784
TSA Space	82,973	87,404	87,404	87,404	36,418	87,403	87,404	1	-
Federal Express	60	60	60	60	25	60	60	-	-
Total Terminal Space Rentals - Non-Airline	197,462	206,205	209,756	213,411	88,384	212,121	217,195	5,074	3,784
Terminal Space Rentals - Airline									
Facility/Services/Hold Room Charges	645,291	681,802	738,128	750,000	361,937	791,000	830,000	39,000	80,000
Loading Bridge Fees (includes FGP & PC Air)	150,569	117,374	62,344	40,000	18,593	38,750	40,000	1,250	-
Apron Fees	252,243	224,988	198,211	175,000	74,772	156,000	180,000	24,000	5,000
US Airways (Counter/Office/Queue)	73,387	78,244	87,745	89,000	37,271	89,450	90,000	550	1,000
Delta Air Lines (Counter/Office/Queue)	77,498	83,801	93,976	95,000	39,918	95,803	96,000	197	1,000
United/SkyWest/Continental (Counter/Office/Queue)		84,167	73,261	48,000	19,890	47,736	48,000	264	-
Allegiant (Counter/Office/Queue)	-	-	4,825	8,000	3,932	15,511	16,000	489	8,000
AirTran (Counter/Office/Queue)	9,476	8,079	-	-	-	-	-	-	-
American (Counter/Office/Queue)	4,725	5,239	-	-	-	-	-	-	-
Turn Fees-Non-Scheduled Airlines	22,990	7,995	16,195	35,000	9,568	9,568	-	(9,568)	(35,000
Total Terminal Space Rentals - Airline	1,308,410	1,291,689	1,274,685	1,240,000	565,881	1,243,817	1,300,000	56,183	60,000
Concessions									
Food & Beverage, Gift, Info	52,610	110,572	99,105	100,000	53,557	108,200	105,000	(3,200)	5,000
Advertising	71,505	84,107	110,646	120,000	34,110	120,000	165,000	45,000	45,000
Brochure Sales	19,333	21,405	27,455	24,750	9,115	21,876	26,500	4,624	1,750
Guest Services	3,150	3,067	2,763	3,285	1,373	3,295	3,285	(10)	-
Art in the Airport	244	160	134	200	-	-	-	-	(200
Baggage Cart	188	28	-	-	-	-	-	-	-
Sanitary Machines	89	85	49	80	40	96	80	(16)	-
Massage Chairs & Phone Charger (SmarteCarte)	785	100	-	-	-	-	-	-	-
ATM	1,875	1,540	1,362	1,600	478	1,147	1,100	(47)	(500
Total Concessions	149,779	221,064	241,514	249,915	98,673	254,614	300,965	46,351	51,050
Auto Parking									
Public Parking	2,520,421	2,586,409	2,486,102	2,350,000	1,203,469	2,430,000	2,500,000	70,000	150,000
Commuter Parking	16,602	18,852	18,162	21,000	3,974	21,000	19,725	(1,275)	(1,275

	Histo	rical, Actual Reve	enue		FY 2013-2014		Proposed	Difference	
				Fiscal Year	11/30/13	5	Budget	Est FY13-14	Bud FY13-14
	Fiscal Year	Fiscal Year	Fiscal Year	2013-2014	FYTD Actual	Projection for	Fiscal Year	To Budget	To Budget
Revenue Sources	2010-2011	2011-2012	2012-2013	Budget	Revenue	Full Fiscal Year	2014-2015	FY14-15	FY14-15
Total Auto Parking	2,537,023	2,605,261	2,504,264	2,371,000	1,207,443	2,451,000	2,519,725	68,725	148,725
Rental Car									
Rental Car - Car Rentals									
All Companies % (Signatory)	-	-	-	-	-	-	-	-	-
Avis MAG	243,417	250,417	258,333	245,250	102,917	247,001	244,000	(3,001)	(1,250)
Hertz MAG	420,825	441,750	463,942	426,109	179,650	431,160	422,500	(8,660)	(3,609)
Enterprise MAG	164,167	216,010	267,446	271,700	106,154	252,300	250,000	(2,300)	(21,700)
Budget MAG	160,793	165,555	170,501	161,918	67,943	163,063	161,100	(1,963)	(818)
National/Alamo MAG	245,686	253,056	260,649	247,533	103,868	249,283	246,284	(2,999)	(1,249)
Avis %	-	-	-	-	-	-	-	-	-
Hertz %	-	-	-	-	-	-	-	-	-
Enterprise %	73,946	87,491	15,942	-	-	-	-	-	-
Budget %	1,666	-	-	-	-	-	-	-	-
National/Alamo %	-	-	-	-	-	-	-	-	-
Off Airport % - Thrifty	20,626	17,377	16,392	18,000	6,270	15,048	14,000	(1,048)	(4,000)
Off Airport % - U Save	3,486	614	-	-	-	-	-	-	-
Off Airport % - Dollar	5,860	5,192	4,348	3,000	4,521	10,850	9,000	(1,850)	6,000
Subtotal Car Rentals	1,340,472	1,437,462	1,457,553	1,373,510	571,323	1,368,705	1,346,884	(21,821)	(26,626)
Rental Car - Facility Rent									
Avis (Counter & Office)	31,531	30,500	32,316	33,532	13,917	33,401	34,707	1,306	1,174
Hertz (Counter & Office)	30,326	32,072	37,019	38,657	16,044	38,506	40,011	1,505	1,354
Enterprise (Counter & Office)	26,459	25,631	28,844	30,079	12,483	29,959	31,132	1,173	1,053
Vanguard/National/Alamo (Counter & Office)	30,326	31,928	37,105	38,768	16,090	38,616	40,126	1,510	1,358
Budget (Counter & Office)	28,872	28,843	34,164	35,760	14,841	35,618	37,023	1,405	1,262
Avis (Ready/Return)	8,460	8,103	7,821	7,978	3,233	7,759	7,772	13	(207)
Hertz (Ready/Return)	13,256	13,360	12,580	12,672	5,416	12,998	14,086	1,088	1,415
Enterprise (Ready/Return)	6,911	9,095	11,681	12,672	5,102	12,245	12,143	(102)	(528)
Vanguard/National/Alamo (Ready/Return)	10,010	9,747	9,635	9,856	4,169	10,006	10,686	680	831
Budget (Ready/Return)	6,626	6,571	6,802	7,040	2,921	7,010	7,286	276	246
Avis (Service Facility)	38,393	36,640	35,313	36,050	14,760	35,424	36,066	642	16
Hertz (Service Facility)	59,724	61,402	59,980	61,287	25,904	62,170	66,332	4,162	5,045
Enterprise (Service Facility)	34,646	42,748	55,368	60,083	24,266	58,238	58,040	(198)	(2,043)
Budget (Service Facility)	29,608	29,622	26,695	26,441	11,175	26,820	28,613	1,793	2,172
Vanguard/National/Alamo (Service Facility)	46,325	45,716	46,349	47,673	19,986	47,966	50,588	2,622	2,915
Avis CAM fee	13,920	15,909	13,757		4,424	10,618	00,000	(10,618)	-
Hertz CAM fee	16,652	17,624	15,353		6,284	15,082		(15,082)	-
Enterprise CAM fee	9,544	12,403	14,068		5,616	13,478		(13,478)	

	Histo	rical, Actual Reve	enue		FY 2013-2014		Proposed	Difference	Difference
				Fiscal Year	11/30/13	5	Budget	Est FY13-14	Bud FY13-14
	Fiscal Year	Fiscal Year	Fiscal Year	2013-2014	FYTD Actual	Projection for	Fiscal Year	To Budget	To Budget
Revenue Sources	2010-2011	2011-2012	2012-2013	Budget	Revenue	Full Fiscal Year	2014-2015	FY14-15	FY14-15
Vanguard/National/Alamo CAM fee	23,040	21,265	17,263	0	5,664	13,594		(13,594)	-
Budget CAM fee	9,128	8,236	6,995		3,694	8,866		(8,866)	-
Common Area Maintenance (Service Facility)				66,631		-	62,678	62,678	(3,953)
Subtotal Facility Rent	473,757	487,415	509,108	525,180	215,989	518,374	537,289	18,915	12,109
Total Rental Car	1,814,229	1,924,877	1,966,661	1,898,690	787,312	1,887,079	1,884,173	(2,906)	(14,517)
Commercial Ground Transportation									
Employee Parking	11,260	13,075	18,266	13,900	2,597	13,900	13,900	-	-
Ground Transportation Fees	7,150	37,062	24,389	23,000	6,850	23,000	23,800	800	800
Total Commercial Ground Transportation	18,410	50,137	42,655	36,900	9,447	36,900	37,700	800	800
Landing Fees									
Delta Air Lines	206,905	248,194	265,940		117,100	236,566		(236,566)	-
Air Tran	32,277	26,851	-		-	-		-	-
US Airways	175,050	207,449	210,521		98,771	199,537		(199,537)	-
SkyWest / United	55,426	92,853	70,668		33,371	67,416		(67,416)	-
Allegiant	-	-	20,793		16,423	47,878		(47,878)	-
American	1,017	2,976	-			-		-	-
Total Scheduled Carriers	-	-	-	540,000		-	565,000	565,000	25,000
Charter Fees	6,667	9,322	5,087	8,000	787	1,889	1,500	(389)	(6,500)
Total Landing Fees	477,342	587,645	573,009	548,000	266,452	553,286	566,500	13,214	18,500
FBOs									
Percentage Fee	169,181	22,439	18,242	17,000	8,716	20,918	18,000	(2,918)	1,000
Optional Parcel Fee - Gravel Lot	12,000	12,000	9,000	-	-	-	-	-	-
T-Hangar	83,161	77,873	80,096	81,051	33,771	81,050	82,024	974	973
Bulk Hangar #1	116,874	109,224	112,342	113,682	47,368	113,683	115,046	1,363	1,364
Bulk Hangar #2	203,428	205,928	211,806	214,333	89,305	214,332	216,905	2,573	2,572
Land Rent	200,489	446,292	456,396	453,961	189,151	453,962	459,418	5,456	5,457
Apron Rent	26,798	-	-	-	-	-	-	-	-
Option Parcel Fee	8,712	8,712	8,712	8,712	3,630	8,712	8,712	-	-
Fuel Flowage Fee	51,790	64,616	64,092	70,000	31,601	75,842	70,000	(5,842)	-
Subtotal FBOs	872,433	947,084	960,686	958,739	403,542	968,499	970,105	1,606	11,366
Belle Aircraft Maintenance									
Percentage Fee	10,765	8,255	9,256	8,000	3,458	8,299	8,000	(299)	-
Total FBOs/SASOs	883,198	955,339	969,942	966,739	407,000	976,798	978,105	1,307	11,366

Building Leases

	Histo	rical, Actual Reve	nue		FY 2013-2014		Proposed	Difference	Difference
				Fiscal Year	11/30/13	5	Budget	Est FY13-14	Bud FY13-14
	Fiscal Year	Fiscal Year	Fiscal Year	2013-2014	FYTD Actual	Projection for	Fiscal Year	To Budget	To Budget
Revenue Sources	2010-2011	2011-2012	2012-2013	Budget	Revenue	Full Fiscal Year	2014-2015	FY14-15	FY14-15
Rental Houses	9,398	9,000	13,510	20,640	8,730	20,952	21,004	52	364
Advantage West	79,250	79,250	81,075	81,074	34,140	81,936	72,000	(9,936)	(9,074)
Lacy Griffin Building (WNC Aviation)	21,785	23,045	23,063	23,089	9,706	23,294	20,472	(2,822)	(2,617)
Cargo Building (US Airways)	12,000	12,925	12,948	12,948	5,452	13,085	13,086	1	138
Total Building Leases	122,433	124,220	130,596	137,751	58,028	139,267	126,562	(12,705)	(11,189)
Land Leases									
Pasture Rent	600	600	600	600	250	600	600	-	-
Lamar (Billboard)	2,534	3,338	3,225	3,325	1,375	3,300	3,425	125	100
US Forest Service - Tanker	9,766	10,103	10,294	10,320	4,333	10,399	10,320	(79)	-
Waddell/Triangle Stop	-	-	-	-	-	12,292	32,779	20,487	32,779
Golf Center	10,328	10,682	10,928	10,963	4,600	11,040	11,093	53	130
Total Land Leases	23,228	24,723	25,047	25,208	10,558	37,631	58,217	20,586	33,009
Other Leases/Fees									
LEO Services (TSA)	162,423	137,926	121,809	116,800	48,960	116,800	116,800	-	-
Shared Terminal Services - Airlines on AirIT	43,645	44,934	15,861	10,000	6,111	15,845	20,000	4,155	10,000
Security Fee (Airlines)	191,585	208,310	222,368	240,000	121,861	253,184	260,000	6,816	20,000
Security Fee (Rental Car)	61,196	68,481	65,541	67,000	28,097	67,433	67,000	(433)	-
Security Fee (ID Media)	14,102	13,988	20,155	20,000	9,351	22,442	20,000	(2,442)	-
Telecommunication Fees (Voice/Data)	42,190	44,970	42,630	62,000	20,020	48,048	49,000	952	(13,000)
Sale of Assets	7,667	-	-	-	-	-	-	-	-
Misc	7,126	5,537	4,568	1,000	2,186	3,000	1,000	(2,000)	-
Tenant Services/Assessment Fees	10,397	9,692	11,034	1,000	6,258	8,000	1,000	(7,000)	-
Annual Event Fees/Sponsorships	-	22,590	27,107	24,000	23,420	23,420	24,000	580	-
Total Other Leases	540,331	556,428	531,073	541,800	266,264	558,172	558,800	628	17,000
Total Revenue	\$ 8,104,075	\$ 8,571,818	\$ 8,501,395	- \$ 8,249,414	\$ 3,775,728	\$ 8,375,370	\$ 8,569,942	\$ 194,572	\$ 320,528

	Histo	rical, Actual Exp	penses		FY 2013-2014		Proposed	Difference	Difference
				Fiscal Year	11/30/13	Projection	Budget	Est FY13-14	Bud FY13-14
	Fiscal Year	Fiscal Year	Fiscal Year	2013-2014	FYTD Actual	for Full	Fiscal Year	To Budget	To Budget
Expenses	2010-2011	2011-2012	2012-2013	Budget	Expenses	Fiscal Year	2014-2015	FY14-15	FY14-15
PERSONNEL SERVICES		•		J		I	I		
Regular Salaries	\$ 2,318,335	\$ 2,581,816	\$ 2,643,096	\$ 2,964,628	\$ 1,108,124	\$ 2,822,855	\$ 2,939,180	\$ 116,325	\$ (25,448)
Overtime	68,132	55,876	47,859	67,900	18,227	62,467	67,700	5,233	(200)
Salary Adjustment/Bonus Pool (a)	-	-	-	26,109	-	-	96,478	96,478	70,369
LEO Special Separation Allowance	40,783	40,783	20,468	23,367	5,033	25,377	24,118	(1,259)	751
Longevity	20,622	29,327	36,430	40,262	14,037	40,262	45,400	5,138	5,138
Unemployment Claims	4,940	15,517	9,151	28,280	1,424	28,280	14,000	(14,280)	(14,280)
Retiree Health	35,456	33,353	33,130	31,008	9,156	31,582	40,655	9,073	9,647
Benefits	980,903	1,073,915	1,085,651	1,366,019	488,960	1,292,803	1,504,318	211,515	138,299
Total Personnel Services	3,469,171	3,830,587	3,875,785	4,547,573	1,644,961	4,303,626	4,731,849	428,223	184,276
(a) FY14's \$26,109 represents balance of pool not allocated to employees.									
OPERATING EXPENSES									
Professional Services									
Professional Services - General	137,424	39,352	56,922	116,578	30,861	122,640	91,900	(30,740)	(24,678)
Professional Services - Legal	51,482	35,889	66,082	40,000	7,916	40,000	40,000	-	-
Artwork and Creative Production	19,112	29,759	9,337	19,000	7,845	19,000	26,000	7,000	7,000
Surveys, Reports & Data	51,815	41,575	31,031	32,300	12,625	38,600	24,800	(13,800)	(7,500)
Physicals & Drug Screens	1,299	2,607	1,702	1,200	593	1,200	1,500	300	300
Engineering and Architectural	29,959	(815)		20,000	575	1,200	1,500	-	(20,000)
Website Maintenance	2,148	2,148	2,200	3,100	3,100	3,100	3,200	- 100	(20,000)
	19,000	12,200	12,400	15,000	6,200	15,000	15,000		100
Auditors								- (26-207)	-
Temporary Help	26,756	55,351	74,854	30,600	41,849	96,297	70,000	(26,297)	39,400
Relocation Expense	13,968	-	-	-	-	-	-	-	-
Total Professional Services	352,963	218,066	254,528	277,778	110,989	335,837	272,400	(63,437)	(5,378)
Contractual Services									
Computer Technical Support	21,954	22,560	22,884	23,500	10,717	23,500	21,300	(2,200)	(2,200)
Landscaping	9,600	9,600	9,600	12,000	3,925	9,420	9,420	(_,) _	(2,580)
Parking Management Contract	338,751	343,649	351,964	370,351	150,166	360,398	380,719	20,321	10,368
Other Contractual Services	193,545	209,292	205,426	210,437	58,127	209,237	203,759	(5,478)	
Elevator Maintenance Contract	3,756	4,653	35,417	4,213	2,056	4,934	4,000	(934)	(213)
Fire Alarm Systems Contract	9,381	9,800	14,314	13,500	7,035	16,884	15,500	(1,384)	2,000
File Aldriff Systems contract									697
Travel and Training	576,987	599,554	639,605	634,001	232,026	624,373	634,698	10,325	07/
Travel & Per Diem	89,331	108,297	107,446	116,795	20 NE 0	116,595	115,995	(400)	(000)
					33,052		-	(600)	
Training & Education	17,093	24,667	23,168	42,240	4,835	33,960	33,700	(260)	(8,540)
Total Travel and Training	106,424	132,964	130,614	159,035	37,887	150,555	149,695	(860)	(9,340)
Communications and Freight									
Postage	4,274	3,853	3,760	4,475	1,400	3,360	4,500	1,140	25
Express Mail Delivery	1,408	906	1,318	1,500	560	1,344	1,500	156	-
Telecommunications	54,760	57,412	61,842	71,848	25,803	73,248	60,666	(12,582)	(11,182)
	547	878			983			(12,382) 80	(11,102)
Online Services		0/0	1,117	2,500	703	2,420	2,500	60	-

	Histor	ical, Actual Exp	enses		FY 2013-2014		Proposed	Difference	Difference
				Fiscal Year	11/30/13	Projection	Budget	Est FY13-14	Bud FY13-14
	Fiscal Year	Fiscal Year	Fiscal Year	2013-2014	FYTD Actual	for Full	Fiscal Year	To Budget	To Budget
<u>penses</u>	2010-2011	2011-2012	2012-2013	Budget	Expenses	Fiscal Year	2014-2015	FY14-15	FY14-15
Total Communications and Freight	60,989	63,049	68,037	80,323	28,746	80,372	69,166	(11,206)	(11,157
Rentals and Leases									
Rentals & Leases	14,831	14,437	13,592	12,316	5,060	12,206	11,716	(490)	(600
Total Rentals and Leases	14,831	14,437	13,592	12,316	5,060	12,206	11,716	(490)	(600
Insurance									
Property & Casualty	55,037	38,742	41,334	49,000	18,338	44,011	51,200	7,189	2,200
General Liability	33,530	31,770	31,875	35,000	13,798	33,115	36,400	3,285	1,400
Auto Liability	13,970	19,119	18,848	22,500	8,596	20,630	22,800	2,170	300
Other Insurance & Bonds	41,579	33,215	34,240	38,000	14,244	34,186	40,300	6,114	2,300
Worker's Compensation Insurance	37,490	62,488	66,997	85,000	25,348	60,835	75,000	14,165	(10,000
Total Insurance	181,606	185,334	193,294	229,500	80,324	192,777	225,700	32,923	(3,800
Utility Services									
Electric Service	304,432	307,263	289,704	329,725	133,922	320,775	363,793	43,018	34,068
Gas Service	52,405	38,815	38,375	52,520	8,909	44,152	60,141	15,989	7,62
Water/Sewer Service	53,784	35,124	41,082	49,770	19,434	57,673	63,714	6,041	13,94
Total Utility Services	410,621	381,202	369,161	432,015	162,265	422,600	487,648	65,048	55,63
Repairs and Maintenance									
Other Repairs & Maintenance	7,698	17,189	19,364	17,000	5,479	17,031	19,850	2,819	2,850
Terminal, Buildings and Grounds	177,713	150,989	241,863	214,469	48,047	214,000	233,200	19,200	18,73 ⁻
Vehicles and Heavy Equipment	52,616	77,158	64,390	75,000	24,795	75,000	78,000	3,000	3,000
Airport and Airfield Equipment	35,776	85,022	15,830	15,500	4,097	9,833	15,500	5,667	-
Total Repairs and Maintenance	273,803	330,358	341,447	321,969	82,418	315,864	346,550	30,686	24,58
Printing & Binding									
Printing & Binding	8,345	7,905	9,623	8,400	1,810	9,200	9,100	(100)	70
Banners	-	535	2,798	3,500	837	3,500	2,700	(800)	(800
Total Printing & Binding	8,345	8,440	12,421	11,900	2,647	12,700	11,800	(900)	(100
Promotional Activities									
Radio	51,537	35,122	9,362	12,000	-	12,000	12,000	-	-
Billboards	36,699	35,600	31,090	39,000	18,500	39,000	36,000	(3,000)	(3,000
Print	20,276	14,650	32,225	17,100	13,393	17,100	17,100	-	-
TV	37,619	55,585	59,446	64,000	20,400	64,000	64,000	-	-
Telephone Book	1,088	1,048	1,011	800	448	900	600	(300)	(20
Web Advertising	17,818	29,414	28,950	47,800	10,547	47,800	47,000	(800)	(800
Air Service Development	-	-	590	1,500	335	1,000	750	(250)	(75)
Other Promotional Events/Sponsorships	6,871	12,424	14,778	24,000	5,337	20,050	19,050	(1,000)	(4,95
Community Events/Exhibits/Sponsorships	23,547	49,753	53,623	51,000	19,758	49,066	47,200	(1,866)	(3,80
Employee/Tenant Events	21,448	19,919	23,898	30,225	10,261	29,299	28,765	(534)	(1,460
Wellness	8,132	4,991	4,269	4,500	3,189	4,500	4,500		(1,100

	Histor	ical, Actual Exp	enses		FY 2013-2014		Proposed	Difference	Difference
				Fiscal Year	11/30/13	Projection	Budget	Est FY13-14	Bud FY13-14
	Fiscal Year	Fiscal Year	Fiscal Year	2013-2014	FYTD Actual	for Full	Fiscal Year	To Budget	To Budget
<u>xpenses</u>	2010-2011	2011-2012	2012-2013	Budget	Expenses	Fiscal Year	2014-2015	FY14-15	FY14-15
Total Promotional Activities	225,035	258,506	259,242	291,925	102,168	284,715	276,965	(7,750)	(14,960
Other Current Charges and Obligations									
Legal Notices & Advertising	2,653	666	1,351	6,000	2,602	6,000	4,000	(2,000)	(2,000
Credit Card & Bank Fees	57,073	62,605	61,214	67,000	28,879	68,000	70,000	2,000	3,000
Other Current Charges & Obligations	10,055	6,293	5,941	7,000	1,372	7,000	7,000	-	-
In Terminal Advertising	-	-	-	13,700	-	10,000	16,400	6,400	2,70
Miscellaneous Expense	119,805	2,280	-	-	-	-	-	-	-
Total Other Current Charges and Obligations	189,586	71,844	68,506	93,700	32,853	91,000	97,400	6,400	3,70
Operating Supplies									
Office Supplies	8,501	10,664	7,944	12,000	2,327	10,000	10,000	-	(2,00
Vehicle Fuel	40,248	38,231	36,936	45,000	17,873	45,000	43,000	(2,000)	(2,00
Shop Supplies	2,529	5,266	2,535	5,000	1,896	5,000	5,000	-	-
Other Operating Supplies	54,801	37,575	30,640	57,993	26,303	54,988	69,753	14,765	11,76
Art Program Supplies	371	998	810	1,200	287	1,200	2,000	800	
Promotional Supplies	14,947	13,629	12,145	12,500	2,703	12,500	12,250	(250)	(25
Holiday Decorations	541	-	741	600	6,001	7,300	4,500	(2,800)	3,90
Chemicals and Safety	6,633	5,156	4,300	79,512	2,124	79,012	82,012	3,000	2,50
Small Tools and Equipment	14,762	12,669	8,852	12,000	5,889	11,500	11,400	(100)	(60
Custodial Supplies	6,674	14,234	12,765	10,000	7,751	11,000	12,000	1,000	2,00
Custodial Consumables	35,229	32,163	28,943	30,000	13,605	31,000	33,000	2,000	3,00
Operating Furniture, Fixtures, Equipment and Software	17,873	45,580	25,437	24,172	7,682	23,872	37,721	13,849	13,54
Uniforms	12,424	14,810	7,931	19,800	2,796	18,407	13,700	(4,707)	(6,10
Firefighter Equipment	1,402	3,479	968	2,500	680	2,300	2,200	(100)	(30
Total Operating Supplies	216,935	234,454	180,947	312,277	97,917	313,079	338,536	25,457	26,25
Books, Publications, Subscriptions & Memberships									
Books, Publications, Compact Disks, Videos & Subscriptions	3,632	3,004	3,920	5,592	1,271	5,077	6,025	948	43
Dues & Memberships	20,061	28,292	29,150	34,970	4,490	28,001	27,065	(936)	(7,90
Licenses and Certification Fees	60	204	585	720	475	720	720	-	-
Total Books, Publications, Subscriptions & Mem.	23,753	31,500	33,655	41,282	6,236	33,798	33,810	12	(7,47
Emergency Repair	21,552	63,619	81,892	90,000	-	90,000	75,000	(15,000)	(15,00
OTAL SERVICES & MATERIALS	2,663,430	2,593,327	2,646,941	2,988,021	981,536	2,959,876	3,031,084	71,208	43,06
TAL OPERATING EXPENSES, INCLUDING EMERGENCY REPAIR EXPENSE	<u>\$ 6,132,601</u>	\$ 6,423,914	\$ 6,522,726	\$ 7,535,594	\$ 2,626,497	\$ 7,263,502	\$ 7,762,933	<u>\$ 499,431</u> 6.9%	<u>\$ 227,33</u> 3.0

ASHEVILLE REGIONAL AIRPORT

Administrative BASIC OPERATING BUDGET

FY 2014-2015

Fund	ARA
Department	Admin
Department #	11
Cost Center	00
Source	00

	unt Code				Description	Item	106,05 Summary
und	Acct.	Sec.	C.C.	Source	•	Amount	Amount
	ONNEL S	FDVI	CES				
ARA	500000	11	00	00	Salaries	90,158	90,15
ARA	500015	11	00	00	Salary Adjustment Pool	96,478	96,47
\RA	500016	11	00	00	Longevity	1,532	1,53
\RA	500018	11	00	00	Unemployment Claims	14,000	14,00
\RA	500020	11	00	00	Overtime	-	-
RA	500165	11	00	00	Retiree Health	40,655	40,6
					Benefits:		
RA	500017	11	00	00	Medical Reimbursements	100	28,1
RA	500050	11	00	00	FICA Taxes	8,289	
RA	500070	11	00	00	LGERS retirement	5,783	
RA	500080	11	00	00	401k	3,983	
RA	500160	11	00	00	Medical	8,131	
RA	500260	11	00	00	Dental	1,172	
RA	500360	11	00	00	Life Insurance	255	
RA	500460	11	00	00	Disability	485	
	TOTAL P	ERSO	NNEL :	SERVIC	ES		271,0
DFE	RATING E		CEC				
				sional	Services		
RA	604000	11	00	00	Professional Services - General		4,9
	004000		00	00	HRA's for Employees	2,700	-,
					HRA's for Spouses	950	
					HRA Report	250	
					Infinisource - COBRA Administration	1,000	
RA	604020	11	00	00	Physicals and Drug Screens	1,000	1,5
	001020		00	00	Physicals & Drug Screens	1,500	1,0
RA	641000	11	00	00	Temporary Help	1,000	_
	011000		00	00	Receptionist vacation coverage	-	
			Trave	l and Tr	aining		
RA	650000	11	00	00	Travel, Per Diem, Conference Registration		6,8
					ACI HR Conference	1,850	
					Risk Management or Benefit Conference	1,850	
					Applicant Travel	750	
					Local Travel	2,400	
٩RA	651000	11	00	00	Training & Education		1,5
	031000		00	00		1 500	1,5
					HR Training/HR Laws Update/HR Education Tuition reimbursement for employees	1,500	
			Comm	nunicati	ons and Freight		
ARA	660000	11	00	00	Postage		4,5
	200000				Postage	4,500	.,0
						1,000	
٨RA	661000	11	00	00	Express Mail Delivery		1,5
					Express mail	1,500	.,0

ASHEVILLE REGIONAL AIRPORT

Administrative BASIC OPERATING BUDGET

<u>FY 2014-2015</u>

Description

Fund	ARA
Department	Admin
Department #	11
Cost Center	00
Source	00

Account Code

Fund	Acct.	Sec.	C.C.	Source	Description	Amount	Amount
					Leases		
ARA	664000	11	00	00	Rentals and Leases	100	400
					Neopost postage machine rental	400	
			Insura				
ARA	670000	11	00	00	Property Insurance	F1 000	51,200
					Property insurance	51,200	
ARA	671000	11	00	00	General Liability		36,400
					General liability insurance	36,400	
ARA	672000	11	00	00	Auto Liability		22,800
					Auto liability insurance	22,800	
ARA	673000	11	00	00	Other Insurance and Bonds		40,300
					Public officials insurance	14,800	,
					Police professional liability insurance	24,500	
					Crime insurance	1,000	
ARA	674000	11	00	00	Worker's Compensation Insurance		75,000
					Workers' compensation insurance	75,000	
			Printir	ng & Bi	nding		
ARA	730000	11	00	00	Printing & Binding		300
					Printing and Binding	300	
			Promo	tional	Activities		
ARA	740101	11	00	00	Community Events/Exhibits/Sponsorships		200
					United Way campaign	200	
ARA	740115	11	00	00	Employee/Tenant Appreciation		21,940
					Employee birthday coupons	640	
					Employee picnic	3,000	
					Employee flowers (funeral/hospital)	400	
					Employee service awards	1,100	
					Employee holiday checks/gift cards	14,300	
					Employee holiday lunches	2,500	
ARA	740119	11	00	00	Wellness		4,500
					Wellness	4,500	
			Other	Curren	t Charges and Obligations		
ARA	750000	11	00	00	Legal Notices & Placements		4,000
					Employment advertising/Legal Notices	4,000	
			Operat	tina Su	nnlies		

Operating Supplies

106,055

Summary

Item

ASHEVILLE REGIONAL AIRPORT Administrative

BASIC OPERATING BUDGET

Fund	ARA
Department	Admin
Department #	11
Cost Center	00
Source	00

Source		00					106,055
Αccoι Fund	unt Code Acct.	Sec.	C.C.	Source	Description	Item Amount	Summary Amount
ARA	760000	11	00	00	Office Supplies Office supplies	10,000	10,000
ARA	770300	11	00	00	Operating Supplies Administrative supplies	4,000	4,000
ARA	771000	11	00	00	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000 HR furniture & equipment	500	500
			Books		ations, Subscriptions and Memberships		
ARA	780100	11	00	00	Dues & Memberships SHRM WNCHR NC PRIMA IPMA-HR PRIMA	350 175 50 150 220	945
ARA	780500	11	00	00	Books, Publications, Compact Disks, Videos & Subscriptions HR Books/Publications	250	250
	TOTAL O	PERA	TING I	EXPENS	ES		293,485
	SECTION	ΙΤΟΤΛ	AL			<u> </u>	564,506

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY Administrative Fiscal Year 2014/2015 Variance Analysis

				FY2014 Budge	t		FY2014 Esti	imated Actu	al	F	Y2013 Actu	al	FY 2012
Acct	Description	FY 2015	FY 2014	Increase/D	ecrease	FY 2014	FY 2014	Increase	/Decrease	FY 2013	Increase/	Decrease	FY 2012
#		Budget	Budget	Amount	Percent	I 5 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	90,158	104,523	(14,365)	-13.74%	43,375	90,000	158	0.18%	99,683	(9,525)	-9.56%	98,544
500015	Salary Adjustment Pool	96,478	26,109	70,369	269.52%	0	0	96,478	100%	(2,652)	99,130	-3737.93%	0
500016	Longevity	1,532	2,050	(518)	-25.27%	2,050	2,050	(518)	-25.27%	555	977	176.04%	540
500018	Unemployment Claims	14,000	28,280	(14,280)	-50.50%	1,424	28,280	(14,280)	-50.50%	9,151	4,849	52.99%	15,517
500165	Retiree Health	40,655	31,008	9,647	31.11%	9,156	31,582	9,073	28.73%	33,131	7,524	22.71%	33,353
500017	Medical Reimbursements	100	100	0	0.00%	0	100	0	0.00%	100	0	0.00%	100
500050	FICA Taxes	8,289	9,208	(919)	-9.98%	3,574	7,333	956	13.04%	7,932	357	4.50%	7,721
500070	LGERS retirement	5,783	7,535	(1,752)	-23.25%	3,212	5,802	(19)	-0.33%	6,773	(990)	-14.62%	6,869
500080	401k	3,983	5,329	(1,346)	-25.26%	2,271	4,103	(120)	-2.92%	5,020	(1,037)	-20.66%	4,901
500160	Medical	8,131	13,437	(5,306)	-39.49%	5,597	9,993	(1,862)	-18.63%	11,927	(3,796)	-31.83%	11,118
500260	Dental	1,172	1,421	(249)	-17.52%	140	1,243	(71)	-5.71%	1,361	(189)	-13.89%	1,361
500360	Life Insurance	255	391	(136)	-34.78%	149	325	(70)	-21.54%	524	(269)	-51.34%	357
500460	Disability	485	718	(233)	-32.45%	246	500	(15)	-3.00%	591	(106)	-17.94%	591
	Total Benefits	28,198	38,139	(9,941)	-26.07%	15,189	29,399	(1,201)	-4.09%	34,228	(6,030)	-17.62%	33,018
	Total Personal Services	271,021	230,109	40,912	17.78%	71,194	181,311	89,710	49.48%	174,096	96,925	55.67%	180,972
604000	Professional Services - General	4,900	16,650	(11,750)	-70.57%	6,562	23,212	(18,312)	-78.89%	2,410	2,490	103.32%	3,305
604020	Physicals and Drug Screens	1,500	1,200	300	25.00%	593	1,200	300	25.00%	1,702	(202)	-11.87%	284
641000	Temporary Help	0	600	(600)	-100.00%	778	11,518	(11,518)	-100.00%	663	(663)	-100.00%	711
650000	Travel, Per Diem, Conference Registration	6,850	6,400	450	7.03%	2,598	6,235	615	9.86%	9,035	(2,185)	-24.18%	7,413
651000	Training & Education	1,500	3,500	(2,000)	-57.14%	0	0	1,500	100%	1,092	408	37.36%	1,010
660000	Postage	4,500	4,475	25	0.56%	1,400	3,360	1,140	33.93%	1,760	2,740	155.68%	1,442
661000	Express Mail Delivery	1,500	1,500	0	0.00%	560	1,344	156	11.61%	1,319	181	13.72%	906
664000	Rentals and Leases	400	1,000	(600)	-60.00%	100	300	100	33.33%	2,170	(1,770)	-81.57%	2,100
670000	Property and Casualty Insurance	51,200	49,000	2,200	4.49%	18,338	44,011	7,189	16.33%	41,334	9,866	23.87%	38,742
671000	General Liability	36,400	35,000	1,400	4.00%	13,798	33,115	3,285	9.92%	31,875	4,525	14.20%	31,770
672000	Auto Liability	22,800	22,500	300	1.33%	8,596	20,630	2,170	10.52%	18,848	3,952	20.97%	19,119
673000	Other Insurance & Bonds	40,300	38,000	2,300	6.05%	14,244	34,186	6,114	17.89%	34,240	6,060	17.70%	33,215
674000	Worker's Compensation Insurance	75,000	85,000	(10,000)	-11.76%	25,348	60,835	14,165	23.28%	66,997	8,003	11.95%	62,488
	Printing & Binding	300	300	0	0.00%	175	300	0	0.00%	108	192	177.78%	389
	Other Community Events/Exhibits/Sponsorship	200	200	0	0.00%	66	66	134	203.03%	186	14	7.53%	182
740115	Employee/Tenant Appreciation	21,940	23,100	(1,160)	-5.02%	7,672	23,100	(1,160)	-5.02%	18,836	3,104	16.48%	15,610
740119	Wellness	4,500	4,500	0	0.00%	3,190	4,500	0	0.00%	4,269	231	5.41%	4,991
750000	Legal Notices & Advertising	4,000	6,000	(2,000)	-33.33%	2,602	6,000	(2,000)	-33.33%	1,351	2,649	196.08%	666
	Office Supplies	10,000	12,000	(2,000)	-16.67%	2,327	10,000	0	0.00%	7,944	2,056	25.88%	10,664
	Operating Supplies	4,000	4,000	0	0.00%	820	2,220	1,780	80.18%	3,919	81	2.07%	3,169
	Operating Furniture, Fixtures and Equipment	500	500	0	0.00%	0	500	0	0.00%	507	(7)	-1.38%	440
	Dues & Memberships	945	710	235	33.10%	225	710	235	33.10%	794	151	19.02%	649
	Books & Publications	250	450	(200)	-44.44%	0	450	(200)		0	250	100%	35
	Total Services & Mat'ls.	293,485	316,585	(23,100)		109,992	287,793	5,692	1.98%	251,359	42,126	16.76%	239,300
<u>.</u>	Department Total	564,506	546,694	17,812	3.26%	181,186		95,402	20.34%	425,455	139,051	32.68%	420,272

Comments:

ASHEVILLE REGIONAL AIRPORT

Development BASIC OPERATING BUDGET FY 2014-2015

•	rtment rtment #	ARA Develo 70	opment	t			
Cost (Center	00					
Sourc	e	00					154,133
	unt Code			Course	Description	Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
PERS	SONNEL S	SERVI	CES				
ARA	500000	70	00	00	Salaries	153,038	153,038
ARA	500016	70	00	00	Longevity	795	795
ARA	500020	70	00	00	Overtime	300	300
					Benefits:		
ARA	500017	70	00	00	Medical Reimbursements	100	71,926
ARA	500050	70	00	00	FICA Taxes	12,689	,
ARA	500070	70	00	00	LGERS retirement	11,579	
ARA	500080	70	00	00	401k	7,974	
ARA	500160	70	00	00	Medical	36,426	
ARA	500260	70	00	00	Dental	1,844	
ARA	500360	70	00	00	Life Insurance	471	
ARA	500460	70	00	00	Disability	843	
	TOTAL P	ERSO	NNEL	SERVIC	CES		226,059
0055			050				
OPER	RATING E			cional	Services		
ARA	604000	70		00	Professional Services - General		30,000
	004000	70	00	00	Surveys, Appraisals, Reports, Consultant Svcs, Misc.	30,000	50,000
ARA	604017	70	00	00	Surveys, Reports & Data	30,000	-
ARA	604030	70	00	00	Engineering and Architectural		-
			Trave	I and T	caining		
ARA	650000	70	00	00	Travel, Per Diem, Conference Registration		17,000
7.0.0.0	000000	70	00	00	AAAE NAC	2,500	17,000
					NBAA	1,600	
					SEC- Board Travel	800	
					SEC - AAAE Annual Conference	1,700	
					AAAE Annual Conference	2,500	
					NCAA Annual Conference	800	
					FAA & Other Meetings	1,200	
					Local Travel & Expenses	5,400	
					Business Meeting Expenses	500	
ARA	651000	70	00	00	Training & Education		1,500
					Professional Development (ADA/DBE/Misc. Cert.)	1,500	
			Comn	nunicat	ions and Freight		
ARA	663000	70	00	00	Online Services		560
					Internet Broadband Services	560	
			Printi	ng & Bi			
ARA	730000	70	00	00	Printing & Binding		300
					Development Marketing Materials & Supplies	300	
				iting Su			
ARA	770300	70	00	00	Operating Supplies		550
					General Supplies	300	

ASHEVILLE REGIONAL AIRPORT

Development BASIC OPERATING BUDGET FY 2014-2015

		ARA Develo 70 00 00	opment				154,133
Accou	unt Code				Description	Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
					Plotter Paper & Accessories	250	
ARA	771000	70	00	00	Operating Furniture, Fixtures, Equipment and Software		500
					Greater than \$100 & up to \$5,000		
					Operating Furniture, Fixtures, Equip up to \$5K	500	
			Books		ations, Subscriptions and Memberships		
ARA	780100	70	00	00	Dues & Memberships		750
					AAAE	275	
					SEC - AAAE	35	
					NCAA	40	
					Leadership Asheville	150	
					DBE, ADA & Other	250	
	TOTAL C	PERA	TING E	EXPENS	ES		51,160
	SECTION	ΝΤΟΤΛ	AL				277,219

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY Development Fiscal Year 2014/2015 Variance Analysis

			F	Y2014 Budg	et		FY2014 Est	imated Actu	al	F	Y2013 Actu	al	FY 2012
Acct	Description	FY 2015	FY 2014	Increase	Decrease	FY 2014	FY 2014	Increase/	Decrease	FY 2013	Increase/	Decrease	FY 2012
#		Budget	Budget	Amount	Percent	5 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	153,038	153,038	0	0.00%	61,362	153,038	0	0.00%	147,930	5,108	3.45%	138,139
500016	Longevity	795	767	28	3.65%	767	767	28	3.65%		795	100%	
500020	Overtime	300	500	(200)	-40.00%	28	67	233	346.43%		300	100%	
500017	Medical Reimbursements	100	100	0	0.00%	0	100	0	0.00%	100	0	0.00%	100
500050	FICA Taxes	12,689	12,281	408	3.32%	4,797	12,281	408	3.32%	10,857	1,832	16.87%	10,562
500070	LGERS retirement	11,579	10,909	670	6.14%	4,394	10,909	670	6.14%	9,439	2,140	22.67%	9,214
500080	401k	7,974	7,715	259	3.36%	3,108	7,715	259	3.36%	6,996	978	13.98%	6,585
500160	Medical	36,426	30,870	5,556	18.00%	12,835	30,870	5,556	18.00%	27,499	8,927	32.46%	25,284
500260	Dental	1,844	1,677	167	9.96%	697	1,677	167	9.96%	1,606	238	14.82%	1,560
500360	Life Insurance	471	462	9	1.95%	177	462	9	1.95%	425	46	10.82%	425
500460	Disability	843	843	0	0.00%	307	843	0	0.00%	735	108	14.69%	735
	Total Benefits	71,926	64,857	7,069	10.90%	26,315	64,857	7,069	10.90%	57,657	14,269	24.75%	54,465
	Total Personal Services	226,059	219,162	6,897	3.15%	88,472	218,729	7,330	3.35%	205,587	20,472	9.96%	192,604
604000	Professional Services - General	30,000	5,000	25,000	500.00%	4,152	5,000	25,000	500.00%	7,617	22,383	293.86%	
604017	Surveys, Reports & Data	0	7,500	(7,500)	-100.00%	3,250	13,800	(13,800)	-100.00%	8,875	(8,875)	-100.00%	7,000
604030	Engineering and Architectural	0	20,000	(20,000)	-100.00%	0	0	0	100%	0	0	100%	(815)
650000	Travel, Per Diem, Conference Registration	17,000	16,400	600	3.66%	5,380	16,400	600	3.66%	12,622	4,378	34.69%	15,338
651000	Training & Education	1,500	2,000	(500)	-25.00%	75	1,500	0	0.00%	0	1,500	100%	170
663000	Online Services	560	560	0	0.00%	200	480	80	16.67%	481	79	16.42%	467
730000	Printing & Binding	300	600	(300)	-50.00%	66	200	100	50.00%	48	252	525.00%	0
770300	Operating Supplies	550	750	(200)	-26.67%	0	275	275	100.00%	207	343	165.70%	483
770305	Promotional Items	0	0	0	100%	0	0	0	100%	0	0	100%	300
771000	Operating Furniture, Fixtures and Equipment	500	750	(250)	-33.33%	0	600	(100)	-16.67%	188	312	165.96%	618
780100	Dues & Memberships	750	760	(10)	-1.32%	315	756	(6)	-0.79%	493	257	52.13%	380
	Total Services & Mat'ls.	51,160	54,320	(3,160)	-5.82%	13,438	39,011	12,149	31.14%	30,531	20,629	67.57%	23,941
	Department Total	277,219	273,482	3,737	1.37%	101,910	257,740	19,479	7.56%	236,118	41,101	17.41%	216,545

Comments:

ASHEVILLE REGIONAL AIRPORT Executive

BASIC OPERATING BUDGET

Fund	ARA	
Department	Executiv	е
Department #	05	
Cost Center	00	
Source	00	

Accou	unt Code				Description	Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
PFRS	ONNEL S	FRVI	CES				
ARA	500000	05	00	00	Salaries	234,249	234,24
ARA	500016	05	00	00	Longevity	4,376	4,37
					Benefits:		
ARA	500017	05	00	00	Medical Reimbursements	200	87,51
ARA	500030	05	00	00	Allocated Benefits	1,000	
ARA	500050	05	00	00	FICA Taxes	18,492	
ARA	500070	05	00	00	LGERS retirement	17,479	
ARA	500080	05	00	00	401k	12,038	
ARA	500160	05	00	00	Medical	35,126	
ARA	500260	05	00	00	Dental	1,516	
ARA	500360	05	00	00	Life Insurance	570	
ARA	500460	05	00	00	Disability	1,094	
	TOTAL P	ERSO	NNEL	SERV	ICES		326,14
OPFR	ATING E	XPFN	ISES				
				essiona	al Services		
ARA	604000	05	00	00	Professional Services - General		35,00
					Various	35,000	,
ARA	604010	05	00	00	Professional Services - Legal		40,00
					Paltra, Straus, Robinson & Moore	40,000	
ARA	604017	05	00	00	Surveys, Reports & Data		18,00
					Diio	18,000	
			Trav	el and	Training		
ARA	650000	05	00	00	Travel, Per Diem, Conference Registration		38,60
					ACI Small Airports Conf	1,500	
					ACI Annual Conf	2,400	
					AAAE Aviation Issues Conf	4,000	
					ACI Concessions Conf	2,500	
					ACI-AAAE Spring Legistlative Conf	2,500	
					SEC-AAAE Annual Conf	1,900	
					NCAA Annual Conf	800	
					AAAE Annual Conf	2,500	
					Chamber Raleigh Legislative Visit	500	
					Airline & FAA Meetings	3,000	
					ACI Winter Board Meeting	2,200	

ASHEVILLE REGIONAL AIRPORT

Executive BASIC OPERATING BUDGET

		ARA Execu 05 00 00	itive				
Acco	unt Code				Description	Item	255,374 Summary
Fund	Acct.		C.C.	Source		Amount	Amount
-						0.000	
					ACI Summer Board Meeting Board Travel	2,800 12,000	
						12,000	
ARA	651000	05	00	00	Training & Education		500
7.0.0.1	001000	00	00	00	General Professional Development	500	000
					NC Notary Reappointment		
					ations and Freight		
ARA	663000	05	00	00	Online Services		500
					Ipad 3G	500	
			Drint	ting &	Binding		
ARA	730000	05	00	00	Printing & Binding		500
					General	500	
					I Activities		
ARA	740100	05	00	00	Other Promotional Events/Sponsorships	1.050	1,050
					SEC-AAAE & AAAE Finance & Admin Sponsorships	1,050	
ARA	740115	05	00	00	Employee/Tenant Appreciation		2,500
					Tenant/Employee Lunch	2,500	,
4.5.4	750400	05			ent Charges and Obligations		7 000
ARA	750100	05	00	00	Other Current Charges and Obligations	2 000	7,000
					Business Meeting Expenses Misc Board Expenses	2,000 1,000	
					Annual Board Holiday Reception	4,000	
			•				
	770300	05	Oper 00	ating s	Supplies Operating Supplies		750
ARA	110300	05	00	00	Misc Supplies	750	750
						/30	
ARA	770305	05	00	00	Promotional Items		1,250
					Special Promo Items	1,250	
	771000	05	00	00	Operating Europhyses Environment and Caffron		4 050
ARA	771000	05	00	00	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		1,250
					Admin Equipment	1,250	
						,	

ASHEVILLE REGIONAL AIRPORT

Executive

BASIC OPERATING BUDGET

	tment # Center	ARA Execu 05 00 00					255,374
Accou	unt Code				Description	Item	Summary
Fund	Acct.	Sec.	C.C.	Source	•	Amount	Amount
ARA	780100	05	Book		ications, Subscriptions and Memberships Dues & Memberships		13 770
АКА	780100	05	00	UU	AAAE Annual Membership SEC-AAAE Annual Membership NCAA Annual Membership Leadership Asheville - Pioneer Level/ Leadership Forum AMAC ACI Airport Membership WNC Pilots Association WNC Human Resource Association Henderson County Partnership for Econ Devel ACI Airport for the Future Campaign	275 35 40 300 10,000 200 195 1,000 1,725	13,770
ARA	780500	05	00	00	Books, Publications, Compact Disks, Videos & Subscriptions General Subscriptions	400	400
	TOTAL O	PERA	TING	EXPEN	SES		161,070
	SECTION	і тот	AL				487,210

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY Executive Fiscal Year 2014/2015 Variance Analysis

			F	Y2014 Budg	jet		Y2014 Esti	mated Actu	al	F	Y2013 Actu	al	FY2012
Acct	Description	FY 2015	FY 2014	Increase	/Decrease	FY 2014	FY 2014	Increase/	'Decrease	FY 2013	Increase/	Decrease	FY 2012
#		Budget	Budget	Amount	Percent	I 5 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	234,249	250,998	(16,749)	-6.67%	88,422	250,998	(16,749)	-6.67%	216,113	18,136	8.39%	198,380
500016	Longevity	4,376	4,180	196	4.69%	880	4,180	196	4.69%	3,221	1,155	35.86%	0
500017	Medical Reimbursements	200	200	0	0.00%	0	200	0	0.00%	194	6	3.09%	200
500030	Allocated Benefits	1,000	1,000	0	0.00%	375	1,000	0	0.00%	375	625	166.67%	375
500050	FICA Taxes	18,492	19,593	(1,101)	-5.62%	4,020	19,593	(1,101)	-5.62%	13,014	5,478	42.09%	12,733
500070	LGERS retirement	17,479	18,041	(562)	-3.12%	6,314	18,041	(562)	-3.12%	13,942	3,537	25.37%	13,688
500072	457 (b) retirement plan	0	0	0	100%	0	0	0	100%	0	0	100%	0
500080	401k	12,038	12,759	(721)	-5.65%	4,465	12,759	(721)	-5.65%	10,334	1,704	16.49%	9,797
500160	Medical	35,126	29,767	5,359	18.00%	12,377	29,767	5,359	18.00%	22,081	13,045	59.08%	20,419
500260	Dental	1,516	1,379	137	9.93%	573	1,379	137	9.93%	1,320	196	14.85%	1,185
500360	Life Insurance	570	560	10	1.79%	227	560	10	1.79%	544	26	4.78%	544
500460	Disability	1,094	1,094	0	0.00%	334	1,094	0	0.00%	801	293	36.58%	801
	Total Benefits	87,515	84,393	3,122	3.70%	28,685	84,393	3,122	3.70%	62,605	24,910	39.79%	59,742
	Total Personal Services	326,140	339,571	(13,431)	-3.96%	117,987	339,571	(13,431)	-3.96%	281,939	44,201	15.68%	258,122
604000	Professional Services - General	35,000	51,000	(16,000)	-31.37%	14,449	51,000	(16,000)	-31.37%	37,788	(2,788)	-7.38%	21,218
604010	Professional Services - Legal	40,000	40,000	0	0.00%	7,917	40,000	0	0.00%	66,082	(26,082)	-39.47%	35,889
604017	Surveys, Reports & Data	18,000	18,000	0	0.00%	7,500	18,000	0	0.00%	18,000	0	0.00%	21,750
650000	Travel, Per Diem, Conference Registration	38,600	41,300	(2,700)	-6.54%	7,512	40,000	(1,400)	-3.50%	40,068	(1,468)	-3.66%	38,922
651000	Training & Education	500	550	(50)	-9.09%	397	1,500	(1,000)	-66.67%	490	10	2.04%	463
663000	Online Services	500	500	0	0.00%	183	500	0	0.00%	572	(72)	-12.59%	411
730000	Printing & Binding	500	500	0	0.00%	0	300	200	66.67%	61	439	719.67%	77
740100	Promotional Events/Sponsorships	1,050	1,000	50	5.00%	0	1,050	0	0.00%	1,050	0	0.00%	3,000
740115	Employee/Tenant Appreciation	2,500	2,500	0	0.00%	0	2,500	0	0.00%	1,746	754	43.18%	1,842
750100	Other Current Charges & Obligations	7,000	7,000	0	0.00%	1,372	7,000	0	0.00%	5,941	1,059	17.83%	6,293
770300	Operating Supplies	750	750	0	0.00%	131	500	250	50.00%	266	484	181.95%	124
770305	Promotional Items	1,250	1,500	(250)	-16.67%	0	1,500	(250)	-16.67%	685	565	82.48%	1,378
771000	Operating Furniture, Fixtures and Equipment	1,250	1,250	0	0.00%	0	1,100	150	13.64%	1,065	185	17.37%	0
780100	Dues & Memberships	13,770	22,545	(8,775)	-38.92%	1,765	16,000	(2,230)	-13.94%	19,755	(5,985)	-30.30%	17,830
780500	Books & Publications	400	400	0	0.00%	0	400	0	0.00%		400	100%	
	Total Services & Mat'ls.	161,070	188,795	(27,725)	-14.69%	41,226	181,350	(20,280)	-11.18%	193,569	(32,499)	-16.79%	149,197
	Department Total	487,210	528,366	(41,156)	-7.79%	159,213	520,921	(33,711)	-6.47%	475,508	11,702	2.46%	407,319

Comments:

ASHEVILLE REGIONAL AIRPORT

Finance BASIC OPERATING BUDGET FY 2014-2015

Fund	ARA
Department	Finance
Department #	12
Cost Center	00
Source	00

							188,801
	unt Code				Description	Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
PFRS	ONNEL S	FRVI	CES				
ARA	500000	12	00	00	Salaries	186,067	186,067
ARA	500016	12	00	00	Longevity	2,734	2,734
					Benefits:		
ARA	500017	12	00	00	Medical Reimbursements	100	81,815
ARA	500050	12	00	00	FICA Taxes	15,309	
ARA	500070	12	00	00	LGERS retirement	14,180	
ARA	500080	12	00	00	401k	9,766	
ARA	500160	12	00	00	Medical	38,704	
ARA	500260	12	00	00	Dental	1,828	
ARA	500360	12	00	00	Life Insurance	641	
ARA	500460 TOTAL P	12 EDSOI		00 SEDVIC	Disability	1,287	270 414
	IUTALP	ERSU		SERVIC	ES		270,616
OPFR	ATING E	XPFN	SES				
OF ER				ssional	Services		
ARA	604000	12	00	00	Professional Services - General		10,000
					Software Consultants	9,800	,
					Actuary Report-Retiree Health (Every 3 years)		
					Actuary Report-LEO SAA-for Audit	200	
ARA	640000	12	00	00	Auditing Services		15,000
					Annual Audit	15,000	
				l and Tr	-		
ARA	650000	12	00	00	Travel, Per Diem, Conference Registration		5,400
					Travel for CPA Continuing Education Seminars	1,000	
					AAAE Conference or Other Airport Conference	2,000	
					Local Travel	2,400	
ARA	651000	12	00	00	Training & Education	5 000	7,000
					Microsoft Dynamics/Financial System Training	5,000	
					Professional Education-CPE to Retain CPA Certificate	1,500	
			Othor	Curron	Professional Education-Miscrosoft Suite-Hazel & Rick t Charges and Obligations	500	
	654000	12			Credit Card Fees & Bank Charges		70,000
ANA	034000	12	00	00	Credit Card Fees	54,500	70,000
					Bank Charges	15,500	
			Opera	ting Su		10,000	
ARA	770300	12	00	00	Operating Supplies		1,500
					Checks, Envelopes, W-2's & PO's	1,500	.,
ARA	771000	12	00	00	Operating Furniture, Fixtures, Equipment and Software		1,000
					Greater than \$100 & up to \$5,000		,
					Finance Equipment	1,000	
			Books	, Public	ations, Subscriptions and Memberships		
ARA	780100	12	00	00	Dues & Memberships		865
					AAAE	275	
					GFOA	300	

ASHEVILLE REGIONAL AIRPORT

Finance BASIC OPERATING BUDGET FY 2014-2015

FundARADepartmentFinanceDepartment #12Cost Center00Source00

	5	00					188,801
Αссοι	unt Code	;			Description	Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
						40	
					NCAA	40	
					NCACPA	250	
ARA	780500	12	00	00	Books, Publications, Compact Disks, Videos & Subscriptions		300
					Professional Books & Subscriptions	300	
ARA	780503	12	00	00	Licenses & Certifications		60
					CPA Certificate Renewal	60	
	TOTAL C	PERA	TING	EXPENS	ES		111,125
	SECTION		AL				381,741

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY Finance Fiscal Year 2014/2015 Variance Analysis

		F	Y2014 Budg	et	FY2014 Estimated Actual				FY2013 Actual			FY 2012			
Acct	Description	FY 2015	FY 2014	Increase/	Decrease	FY 2014	FY 2014	Increase/Decrease		Increase/Decrease		FY 2013	FY 2013 Increase/Decrease		FY 2012
#		Budget	Budget	Amount	Percent	al 5 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual		
500000	Salaries	186,067	186,067	0	0.00%	74,659	186,067	0	0.00%	174,459	11,608	6.65%	171,063		
500016	Longevity	2,734	734	2,000	272.48%	0	734	2,000	272.48%	714	2,020	282.91%	914		
500017	Medical Reimbursements	100	100	0	0.00%	0	100	0	0.00%	200	(100)	-50.00%	100		
500050	FICA Taxes	15,309	14,625	684	4.68%	5,741	14,625	684	4.68%	12,790	2,519	19.70%	12,816		
500070	LGERS retirement	14,180	13,207	973	7.37%	5,279	13,207	973	7.37%	11,178	3,002	26.86%	11,551		
500080	401k	9,766	9,340	426	4.56%	3,733	9,340	426	4.56%	8,285	1,481	17.88%	8,292		
500160	Medical	38,704	32,799	5,905	18.00%	13,647	32,799	5,905	18.00%	26,322	12,382	47.04%	26,502		
500260	Dental	1,828	1,662	166	9.99%	691	1,662	166	9.99%	1,379	449	32.56%	1,678		
500360	Life Insurance	641	629	12	1.91%	218	629	12	1.91%	467	174	37.26%	528		
500460	Disability	1,287	1,287	0	0.00%	418	1,287	0	0.00%	619	668	107.92%	1,014		
	Total Benefits	81,815	73,649	8,166	11.09%	29,727	73,649	8,166	11.09%	61,240	20,575	33.60%	62,481		
	Total Personal Services	270,616	260,450	10,166	3.90%	104,386	260,450	10,166	3.90%	236,413	34,203	14.47%	234,458		
604000	Professional Services - General	10,000	15,700	(5,700)	-36.31%	3,447	15,200	(5,200)	-34.21%	283	9,717	3433.57%	451		
640000	Auditors	15,000	15,000	0	0.00%	6,200	15,000	0	0.00%	12,400	2,600	20.97%	12,200		
648000	Miscellaneous Expense	0	0	0	100%	0	0	0	100%	0	0	100%	2,280		
650000	Travel, Per Diem, Conference Registration	5,400	5,900	(500)	-8.47%	3,589	5,900	(500)	-8.47%	2,940	2,460	83.67%	3,450		
651000	Training & Education	7,000	12,000	(5,000)	-41.67%	717	11,500	(4,500)	-39.13%	375	6,625	1766.67%	1,672		
654000	Bank Charges & Credit Card Fees	70,000	67,000	3,000	4.48%	28,879	68,000	2,000	2.94%	61,214	8,786	14.35%	62,605		
770300	Operating Supplies	1,500	1,500	0	0.00%	912	1,500	0	0.00%	891	609	68.35%	688		
	Operating Furniture, Fixtures and Equipment	1,000	1,000	0	0.00%	0	1,000	0	0.00%	591	409	69.20%	0		
780100	Dues & Memberships	865	865	0	0.00%	275	865	0	0.00%	275	590	214.55%	275		
	Books & Publications	300	300	0	0.00%	0	300	0	0.00%	0	300	100%	232		
780503	Licenses & Certifications	60	60	0	0.00%	0	60	0	0.00%	60	0	0.00%	60		
	Total Services & Mat'ls.	111,125	119,325	(8,200)	-6.87%	44,019	119,325	(8,200)	-6.87%	79,029	32,096	40.61%	83,913		
	Department Total	381,741	379,775	1,966	0.52%	148,405	379,775	1,966	0.52%	315,442	66,299	21.02%	318,371		

Comments:

ASHEVILLE REGIONAL AIRPORT

Guest Services BASIC OPERATING BUDGET FY 2014-2015

Fund	ARA	
Department	Guest	Services
Department #	60	
Cost Center	00	
Source	00	

					- · ···		123,607
Accou Fund	unt Code Acct.	Sec.	C.C.	Source	Description	Item Amount	Summary Amount
Fulla	ALLI.	Sec.	U.U.	Source		Amount	Amount
PERS	ONNEL S	SERVI	CES				
ARA	500000	60	00	00	Salaries	134,905	134,905
ARA	500016	60	00	00	Longevity	1,829	1,829
ARA	500020	60	00	00	Overtime	2,400	2,400
					Benefits:		
ARA	500017	60	00	00	Medical Reimbursements	100	38,993
ARA	500050	60	00	00	FICA Taxes	11,188	,
ARA	500070	60	00	00	LGERS retirement	6,002	
ARA	500080	60	00	00	401k	4,133	
ARA	500160	60	00	00	Medical	15,856	
ARA	500260	60	00	00	Dental	781	
ARA	500360	60	00	00	Life Insurance	326	
ARA	500460	60	00	00	Disability	607	
	TOTAL P						178,127
OPER	RATING E	XPEN		l and Tr	aining		
	650000	60			Travel, Per Diem, Conference Registration		1,850
АКА	050000	00	00	00	AAAE Customer Service or Sales Conference (Supervisor)	1,850	1,000
ARA	651000	60	00	00	Training & Education	1,030	500
	031000	00	00	00	Customer Service Training & Team-building(Staff/Volunteers	500	500
	720000	(0		ng & Biı	-		4 000
ARA	730000	60	00	00	Printing & Binding	1 000	1,000
					GT cards/Advertising sales materials/Misc. printing	1,000	
			Prom	otional	Activities		
ARA	740040	60	00	00	Web Advertising		-
					Misc. web advertising	-	
۵R۵	740115	60	00	00	Employee/Tenant Appreciation		2,125
7.0.0.1	, 10110	00	00		Volunteer appreciation/recognition	625	_,0
					Tenant customer service incentives	1,500	
			Other	Curren	t Charges and Obligations	1,000	
ARA	750200	60	00	00	In Terminal Advertising		16,400
					In-terminal advertising - Supplies	1,500	,
					In-terminal advertising - Phone	600	
					In-terminal advertising - mileage/local travel	600	
					In-terminal advertising - cleaning/R&M	2,000	
					In-terminal advertising - business development/meetings	1,200	
					In-terminal advertising - misc / additional displays	3,000	
					In-terminal advertising - agency creative concepting	7,500	
					an terminal advertising - agency creative concepting	7,500	
			_				
٨٩٨	760000	40	-	nting Su			
ARA	760000	60	00	00	Office Supplies		-

ASHEVILLE REGIONAL AIRPORT

Guest Services BASIC OPERATING BUDGET FY 2014-2015

Fund	ARA	
Department	Guest	Services
Department #	60	
Cost Center	00	
Source	00	

							123,607
	unt Code		0.0	Course	Description	Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
					Postal machine ink, packaging supplies, etc.	-	
ARA	771000	60	00	00	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		260
					Misc equipment	260	
ARA	771500	60	00	00	Uniforms		500
					Apparel for G.S. Staff/volunteers	500	
			Books	, Public	ations, Subscriptions and Memberships		
ARA	780100	60	00	00	Dues & Memberships		445
					AAAE	275	
					FABA	150	
					Young Profesionals	20	
ARA	780500	60	00	00	Books, Publications, Compact Disks, Videos & Subscriptions		50
					Misc. publications	50	
	TOTAL O	PERA	TING E	EXPENS	ES		23,130
	SECTION	ТОТ И	AL				201,257

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY Guest Services Fiscal Year 2014/2015 Variance Analysis

			F	Y2014 Budg	jet	FY2014 Estimated Actual				ŀ	Y2013 Actu	al	FY 2012
Acct	Description	FY 2015	FY 2014	Increase	/Decrease	FY 2014	FY 2014	Increase	/Decrease	FY 2013 Increase/Decrease		Decrease	FY 2012
#		Budget	Budget	Amount	Percent	I 5 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	134,905	121,778	13,127	10.78%	33,208	106,778	28,127	26.34%	89,280	45,625	51.10%	71,090
500016	Longevity	1,829	911	918	100.77%	0	911	918	100.77%	118	1,711	1450.00%	
500020	Overtime	2,400	2,400	0	0.00%	339	2,400	0	0.00%	2,265	135	5.96%	1,815
500017	Medical Reimbursements	100	100	0	0.00%	0	100	0	0.00%	100	0	0.00%	0
500050	FICA Taxes	11,188	9,745	1,443	14.81%	2,569	8,598	2,591	30.13%	7,057	4,131	58.54%	5,514
500070	LGERS retirement	6,002	3,896	2,106	54.06%	1,366	4,989	1,013	20.31%	2,988	3,014	100.87%	2,954
500080	401k	4,133	2,755	1,378	50.02%	966	3,528	605	17.15%	2,213	1,920	86.76%	2,122
500160	Medical	15,856	6,891	8,965	130.10%	2,871	10,335	5,521	53.42%	6,116	9,740	159.25%	5,559
500260	Dental	781	355	426	120.00%	148	535	246	45.98%	340	441	129.71%	340
500360	Life Insurance	326	179	147	82.12%	69	245	81	33.06%	166	160	96.39%	166
500460	Disability	607	372	235	63.17%	122	480	127	26.46%	293	314	107.17%	293
	Total Benefits	38,993	24,293	14,700	60.51%	8,111	28,809	10,184	35.35%	19,273	19,720	102.32%	16,948
	Total Personal Services	178,127	149,382	28,745	19.24%	41,658	138,898	39,229	28.24%	110,936	67,191	60.57%	89,853
641000	Temporary Help	0	0	0	100%	8,682	10,778	(10,778)	-100.00%	6,959	(6,959)	-100.00%	24,930
650000	Travel, Per Diem, Conference Registration	1,850	1,850	0	0.00%	0	1,850	0	0.00%	1,772	78	4.40%	1,695
651000	Training & Education	500	1,000	(500)	-50.00%	48	1,000	(500)	-50.00%	197	303	153.81%	112
654000	Credit Card & Bank Fees	0	0	0	100%	0	0			0	0	100%	0
660000	Postage	0	0	0	100%	0	0	0	100%	2,000	(2,000)	-100.00%	2,411
664000	Rentals and Leases	0	0	0	100%	0	0	0	100%	262	(262)	-100.00%	294
730000	Printing & Binding	1,000	1,000	0	0.00%	294	1,000	0	0.00%	1,591	(591)	-37.15%	603
740040	Web Advertising	0	800	(800)	-100.00%	0	800	(800)	-100.00%	0	0	100%	
740115	Employee/Tenant Appreciation	2,125	2,125	0	0.00%	1,021	2,125	0	0.00%	1,506	619	41.10%	424
	In Terminal Advertising	16,400	13,700	2,700	19.71%	0	10,000	6,400	64.00%	0	16,400	100%	0
760000	Office Supplies	0	0	0	100%	0	0	0	100%	0	0	100%	0
771000	Operating Furniture, Fixtures and Equipment	260	430	(170)	-39.53%	327	430	(170)	-39.53%	176	84	47.73%	750
771500	Uniforms	500	500	0	0.00%	378	907	(407)	-44.89%	221	279	126.24%	727
780100	Dues & Memberships	445	275	170	61.82%	0	275	170	61.82%	275	170	61.82%	275
780500	Books & Publications	50	50	0	0.00%	0	0	50	100%	0	50	100%	11
	Total Services & Mat'ls.	23,130	21,730	1,400	6.44%	10,750	29,165	(6,035)	-20.69%	14,959	8,171	54.62%	32,232
	Department Total	201,257	171,112	30,145	17.62%	52,408	168,063	33,194	19.75%	125,895	75,362	59.86%	122,085

Comments

ASHEVILLE REGIONAL AIRPORT

Information Technology BASIC OPERATING BUDGET FY 2014-2015

Fund	ARA
Department	Information Technology
Department #	20
Cost Center	00
Source	00

Ассо	unt Code				Description	Item	232,50 Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
PFRS	ONNEL S	FRVI	CES				
ARA	500000	20	00	00	Salaries	236,082	236,08
ARA	500016	20	00		Longevity	3,417	3,41
							,
ARA	500017	20	00	-	Benefits: Medical Reimbursements	300	114,20
ARA	500017	20	00		FICA Taxes	19,255	114,20
ARA	500070	20	00		LGERS retirement	17,982	
ARA	500080	20	00		401k	12,385	
ARA	500160	20	00		Medical	58,543	
ARA	500260	20	00		Dental	3,258	
ARA	500360	20	00	00	Life Insurance	836	
ARA	500460	20	00	00	Disability	1,646	
	TOTAL P	ERSO	NNEL	SERVICE			353,70
OPFR	ATING E	XDEN	ISES				
				ssional S	ervices		
ARA	604000	20	00	00	Professional Services - General		2,00
				Monthly	ARAA: PCI Compliance Audit	2,000	
ARA	604043	20	00	00	Website Maintenance		3,20
			. .		ARAA: Netriplex Website Hosting	3,200	
	(~~		ractual S			04.00
ARA	644000	20	00	00	Computer Technical Support	4 500	21,30
					FINANCE: Microsoft Dynamics Technical Support	4,500	
					STS: Cisco Unified Com. & Switching/Routing Support	15,000	
ARA	647000	20	00	00	IT: Network Support Other Contractual Services	1,800	45,38
	047000	20	00	Monthly	ARAA: Internet Fax Service (5 lines)	540	40,00
				Monthly	ARAA: Click Through Flights Service	5,300	
				Monthly	ARAA: Flightview (Website)	2,970	
				DEC	ARAA: Flightview (Service/Support Agreement Maintenance)	500	
				Monthly	ARAA: Copier Service Agreement	5,000	
				FEB	MAINT: GasBoy Service Agreement	240	
				ОСТ	MAINT: Infor MP2 Service Agreement	2,300	
				FEB	GARAA: SoftTime Service Agreement (Time & Attendance)	1,100	
				APR	ARAA: Firewall Maintenance and Service Agreement	2,000	
				DEC	ARAA: Remote Control Software Services	750	
				OCT	ARAA: Call Recording Service Agreement (Year 5)	700	
				MAR	ARAA: Call Accounting Service Agreement (Year 5)	1,450	
				AUG	ARAA: Opnet Support Agreement (Year 2)	1,200	
				AUG	ARAA: PacketShaper Support Agreement (Year 2)	2,500	
				JUL	ARAA: Xirrus Support Renewal (Year 7)	1,300	
				Monthly	ARAA: Managed Printer Services (Year 2)	2,500	
				DEC	ARAA: LogMeIn Services (Ignition, Backup, SSL Remote Acc	1,550	
				0.07	IT: Eset Antivirus and Malware	250	
				OCT	IT: DroboCare Service Agreement (Year 2)	1,000	
					ARAA: Offsite Backup (Servers)	2,500	

ASHEVILLE REGIONAL AIRPORT

Information Technology BASIC OPERATING BUDGET FY 2014-2015

Fund	ARA	
Department	Informa	tion Technology
Department #	20	
Cost Center	00	
Source	00	

Sourc	C	00				232,502
	unt Code		0.0	Description	Item	Summary
Fund	Acct.	Sec.	C.C.	Source	Amount	Amount
				ARAA: Hosted Email (MS Office 365)	7,236	
				IT: Server Extended Hardware Service Agreements	2,500	
ARA	647000	20	10	00 Other Contractual Services-Terminal	_,	78,354
				Monthly STS: AirIT EASE Master Service Agreement (Year 5)	22,000	,
				Monthly STS: ComNet Software Master Service Agreement (Year 6)	34,000	
				Monthly STS: i-Sys Master Service Agreement	10,404	
				Monthly STS: DMC Terminal Music	300	
				DEC STS: PCI Compliance Audit	6,000	
				Monthly STS: Runway Scan System Online Access Service (SaaS)		
				FEB STS: Runway Scan System Service Agreement		
				JUL DPS: Fingerprint Scanner Warranty (CrossMatch)	1,950	
				DEC OPS: ID BADGE Printer Service Agreement (Year 2)	1,300	
				SEPT DPS: IET Service/Maintenance (S/M) Program	2,400	
				I and Training		
ARA	650000	20	00	00 Travel, Per Diem, Conference Registration		9,945
				OCT ACI-NA: Annual	2,745	
				MAR CISSP: Security Conference	1,000	
				AAAE-SEC: Conference or CM Bootcamp	2,000	
				CORTEZ: HOPE Conference (Cortez)	1,800	
	451000	20	00	Monthly Local Travel	2,400	1 950
ARA	651000	20	00	00 Training & Education APR NCLGSA: Wilmington, NC (Kellie)	750	1,850
				Certification Exams (Cortez)	200	
				Airport IT Collaboration (Royce, Kellie, and Cortez)	900	
			Comn	nunications and Freight	700	
ARA	662000	20	00	00 Telecommunications		60,666
7000	002000	20	00	MAINT: Voice + Broadband (PRI + 10M)	8,220	00,000
				GARAA: Voice + Broadband (PRI + 50M)	18,000	
				ARAA: Cable TV - Authority Use	3,000	
				ARAA: Cable TV - Tenant Use	2,000	
				MAINT: Fire Alarm Lines	1,766	
				ARAA: Cell/Mobile	18,180	
				ARAA: Long Distance	2,600	
				DPS: Emergency Copper Line	660	
				ARAA: Addt'l Emergency Copper Lines for Tenants (5 qty)	3,300	
				DPS/MAINT/IT: Emergency & Operations Mobile	1,980	
				ARAA: Emergency Notification System	960	
	// 1000	00		als and Leases		
ARA	664000	20	00	00 Rentals and Leases	0.400	11,316
				ARAA: Authority Offices Copier Lease	3,120	
				MAINT: Maintenance Offices Copier Lease	3,120	
				DPS: DPS Offices Copier Lease	3,120	
				GUEST: Guest Services Copier Lease	1,956	
			Conc	aral Penairs and Maintenance		
۸R۵	710000	20		eral Repairs and Maintenance 00 General Repairs and Maintenance		16,650
	, 10000	20	00			10,000

ASHEVILLE REGIONAL AIRPORT

Information Technology BASIC OPERATING BUDGET FY 2014-2015

Fund	ARA	
Department	Information Tech	nology
Department #	20	
Cost Center	00	
Source	00	

ind	ant Code Acct.	Sec.	C.C.	Source	Description	Item Amount	Summary Amount
					STS: Access Control/Security System Repairs and Maintenar	9,000	
					ARAA: FIDS/GIDS/PA Repairs & Maintenance	2,100	
					Ceeco Phone Repairs	2,100	
					IT: Crash Phone Support	250	
					IT: Cisco Phone System Items (Phones + Digital Fax Device:	1,600	
					IT: Cisco Phone System Extensions	1,500	
					ARAA: EASE Repairs and Maintenance	2,000	
						2,000	
			Opera	iting Su	pplies		
RA	770300	20	00	00	Operating Supplies		20,5
					IT: Utility Software Updates	5,640	
					IT: Operating Supplies	6,900	
					IT: SmartUPS 1500 (3 quantity - Large)(Cortez)	3,000	
					IT: UPS Batteries	500	
					IT: UPS (Power Supplies)	750	
					IT: Shipping	400	
					IT: Communications Rooms Supplies (Cortez)	600	
					ARAA: Mobile Phone Accessories & Supplies	2,800	
RA	770300	20	10	00	Operating Supplies-Terminal		19,4
					STS: Laser Printer Toner	400	
					STS: Laser Printer Fuser	-	
					STS: Bag Tag Stock (Allegiant)(89,341 est)(.15/each)	13,401	
					STS: Bag Tag Stock (Delta)	-	
					STS: Boarding Pass Stock (Allegiant)(89,341 est)(.025/each)	2,234	
					STS: Boarding Pass Stock (Delta) (136,635 est / 3)(.025/eac	1,139	
					STS: Continuous Feed Paper (Delta)	950	
					STS: MAP Cleaning Kits	1,000	
					STS: Continuous Feed Ribbons (Delta)	150	
					STS: EASE Equipment Cleaning Supplies	200	
A	771000	20	00	00	Operating Furniture, Fixtures, Equipment and Software		24,7
					Greater than \$100 & up to \$5,000	368	
					IT: Network Management Software (KiwiSys Log)(Cortez) IT: Online Apps (Kellie)	200	
					MAINT: Desktop (Shared)	981	
					EXEC: Laptop (Ibleiweis)	3,000	
					DEV: Laptop (mreisman)	2,700	
					MAINT: Laptop (ksmith) DPS: Laptop (Chief)	3,500	
						- 981	
					DPS: Desktop (CommCenter Front) IT: Laptop (Systems Tech II)	2,500	
					IT: Desktop (cpolk)	2,500	
					IT: Board Room	981	
						650	
					ARAA: Adobe X Professional (6 Upgrades)	1,300	
					ARAA: Windows 8 Upgrades (10 Upgrades)		
					OPS: Badging Computer OPS: Fingerprint Computer	1,500 1,500	

ASHEVILLE REGIONAL AIRPORT

Information Technology BASIC OPERATING BUDGET

Fund	ARA
Department	Information Technology
Department #	20
Cost Center	00
Source	00

50010	0	00					232,502
Acco	unt Code	e e e e e e e e e e e e e e e e e e e			Description	Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
					DEV: AutoCad 2014 Upgrade	2,500	
			Books	, Public	ations, Subscriptions and Memberships		
ARA	780100	20	00	00	Dues & Memberships		1,045
					ISSA Membership (Cortez)	95	
					NCAA (Royce)	40	
					AAAE (Royce)	275	
					AAAE-SEC (Royce)	35	
					Experts-Exchange (IT Dept.)	300	
					NCLGSA (IT Dept.)	300	
ARA	780500	20	00	00	Books, Publications, Compact Disks, Videos & Subscriptions		3,000
					IT: 2014 Policy and Procedures	600	
					IT: CBT Nuggets Subscription	1,200	
					IT: General Publications	550	
					IT: Microsoft Technet	650	
	TOTAL O	PERA	TING	EXPENS	ES		319,536
	SECTION	и тот	AL				673,240
						-	

Information Technology Fiscal Year 2014/2015 Variance Analysis

		F١	/2014 Budge	t		FY2014 Est	imated Actua	al	I	Y2013 Actu	al	FY 2012	
Acct	Description	FY 2015	FY 2014	Increase/	Decrease	FY 2014	FY 2014	Increase/	Decrease	FY 2013	Increase/	/Decrease	FY 2012
#		Budget	Budget	Amount	Percent	5 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	236,082	229,085	6,997	3.05%	76,613	208,835	27,247	13.05%	181,014	55,068	30.42%	179,054
500016	Longevity	3,417	3,301	116	3.51%	810	3,301	116	3.51%	3,209	208	6.48%	2,325
500017	Medical Reimbursements	300	300	0	0.00%	0	300	0	0.00%	0	300	100%	0
500050	FICA Taxes	19,255	18,080	1,175	6.50%	5,916	16,561	2,694	16.27%	13,711	5,544	40.43%	13,387
500070	LGERS retirement	17,982	16,430	1,552	9.45%	5,474	14,998	2,984	19.89%	12,051	5,931	49.22%	12,276
500080	401k	12,385	11,619	766	6.59%	3,851	10,607	1,779	16.77%	8,932	3,453	38.66%	8,682
500160	Medical	58,543	46,627	11,916	25.56%	13,189	37,667	20,876	55.42%	28,198	30,345	107.61%	25,978
500260	Dental	3,258	3,425	(167)	-4.88%	805	2,913	345	11.83%	1,960	1,298	66.22%	1,900
500360	Life Insurance	836	820	16	1.95%	242	726	111	15.23%	580	256	44.14%	580
500460	Disability	1,646	1,646	0	0.00%	431	1,472	174	11.82%	1,034	612	59.19%	1,034
	Total Benefits	114,205	98,947	15,258	15.42%	29,908	85,244	28,961	33.97%	66,466	47,739	71.82%	63,837
	Total Personal Services	353,704	331,333	22,371	6.75%	107,331	297,380	56,324	18.94%	250,689	103,015	41.09%	245,216
604000	Professional Services - General	2,000	13,228	(11,228)	-84.88%	2,252	13,228	(11,228)	-84.88%	8,823	(6,823)	-77.33%	14,377
604043	Website Maintenance	3,200	3,100	100	3.23%	3,100	3,100	100	3.23%	2,200	1,000	45.45%	2,148
644000	Computer Tech. Support	21,300	23,500	(2,200)	-9.36%	10,717	23,500	(2,200)	-9.36%	22,884	(1,584)	-6.92%	22,560
647000	Other Contractual Services	123,740	125,280	(1,540)	-1.23%	36,398	125,280	(1,540)	-1.23%	143,461	(19,721)	-13.75%	149,288
650000	Travel, Per Diem, Conference Registration	9,945	11,645	(1,700)	-14.60%	5,456	12,810	(2,865)	-22.37%	10,180	(235)	-2.31%	9,564
651000	Training & Education	1,850	2,890	(1,040)	-35.99%	992	2,890	(1,040)	-35.99%	3,533	(1,683)	-47.64%	1,901
662000	Telecommunications	60,666	71,848	(11,182)	-15.56%	25,295	71,848	(11,182)	-15.56%	60,330	336	0.56%	56,278
664000	Rentals and Leases	11,316	11,316	0	0.00%	4,961	11,906	(590)	-4.96%	11,161	155	1.39%	12,043
710000	General Repairs and Maintenance	16,650	13,800	2,850	20.65%	4,217	13,800	2,850	20.65%	16,886	(236)	-1.40%	15,010
770300	Operating Supplies	40,063	29,993	10,070	33.58%	14,473	29,993	10,070	33.58%	16,827	23,236	138.09%	23,709
771000	Operating Furniture, Fixtures and Equipment	24,761	17,792	6,969	39.17%	7,029	17,792	6,969	39.17%	19,306	5,455	28.26%	42,876
780100	Dues & Memberships	1,045	1,055	(10)	-0.95%	140	1,055	(10)	-0.95%	515	530	102.91%	965
780500	Books & Publications	3,000	1,927	1,073	55.68%	1,104	1,927	1,073	55.68%	2,800	200	7.14%	1,391
	Total Services & Mat'ls.	319,536	327,374	(7,838)	-2.39%	116,134	329,129	(9,593)	-2.91%	318,906	630	0.20%	352,110
	Department Total	673,240	658,707	14,533	2.21%	223,465	626,509	46,731	7.46%	569,595	103,645	18.20%	597,326

Comments:

ASHEVILLE REGIONAL AIRPORT

Marketing & Public Relations BASIC OPERATING BUDGET FY 2014-2015

Fund	ARA	
Department	Marketing	g & Public Relations
Department #	30	
Cost Center	00	
Source	00	

ARA 500016 30 00 Longevity - ARA 500017 30 00 00 Medical Reimbursements 200 52,92 ARA 500070 30 00 00 FICA Taxes 10,843 50,843 ARA 500070 30 00 00 LGERS retirement 9,977 52,92 ARA 500160 30 00 00 Medical 22,116 6,871 ARA 500200 30 00 00 Dental 1,517 50 ARA 500300 30 00 00 Defessional Services 993 10,000 ARA 604000 30 00 00 Porfessional Services 10,000 26,000 <	Sourc	U	00					132,781
PERSONNEL SERVICES Name 132,781					0			
ARA 50000 30 00 00 Salaries 132,781 132,781 ARA 500016 30 00 00 Longevity - 52,92 ARA 500017 30 00 00 FICA Taxes 10,843 ARA 500070 30 00 00 FICA Taxes 10,843 ARA 500070 30 00 00 GER Feitherment 9,977 ARA 500080 30 00 00 Medical 22,116 ARA 500260 30 00 00 Detail 6871 ARA 500300 30 00 00 Detail 953 TOTAL PERSONNEL SERVICES 135,771 452 OPERATING EXPENSES Professional Services - General 10,000 ARA 604016 30 00 00 Professional Services - General 10,000 ARA 604017 30 00 00 Surveys, Reports & Data 10,000 26,000 Thanks Again quarterly surveys 2,000 SwrWittrp - frae analysis data 3,300 - ARA 604017 30 00 00 Surveys, Reports & Data - - Thanks Again quarterly surveys <th>Fund</th> <th>Acct.</th> <th>Sec.</th> <th>C.C.</th> <th>Source</th> <th></th> <th>Amount</th> <th>Amount</th>	Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
ARA 500016 30 00 00 Longevity - ARA 500017 30 00 00 Medical Reimbursements 200 52,92 ARA 500070 30 00 00 FICA Taxes 10,843 ARA 500070 30 00 00 LGERS retirement 9,977 ARA 500080 30 00 00 Medical 22,116 ARA 500300 30 00 00 Medical 22,116 ARA 500400 30 00 00 Dental 1,517 ARA 500400 30 00 00 Disability 953 TOTAL PERSONNEL SERVICES 185,711 Professional Services 185,711 ARA 604000 30 00 00 Professional Services 10,000 ARA 604016 30 00 00 Artwork and Creative Production 16,000 10,000 ARA 604017 30 00 00 Traning supersidata 3,300	PERS	ONNEL S	SERVI	CES				
ARA S00017 30 00 00 Medical Reimbursements 200 52,92 ARA S00050 30 00 00 FICA Taxes 10,643 ARA S00070 30 00 00 CERS retirement 9,977 ARA S00080 30 00 00 Hereinent 6,871 ARA S00400 30 00 00 Life Insurance 452 ARA S00360 30 00 00 Life Insurance 452 ARA S00400 30 00 00 Professional Services - General 10,000 ARA 604016 30 00 00 Professional Services - General 10,000 ARA 604016 30 00 00 Professional Services - General 10,000 ARA 604016 30 00 00 Professional Services - General 10,000 ARA 604017 30 00 00 Professional Services - General	ARA	500000	30	00	00	Salaries	132,781	132,781
ARA 500017 30 00 Medical Reinbursements 200 52,92 ARA 500050 30 00 00 FIGA Taxes 10,443 ARA 500050 30 00 00 EGRS retirement 9,977 ARA 500050 30 00 00 LGRS retirement 6,871 ARA 500050 30 00 00 Hedical Reinbursements 22,116 ARA 500260 30 00 00 Deticial 1,517 ARA 500260 30 00 00 Deticial 1,517 ARA 500260 30 00 00 Deticial Insurance 10,000 ARA 604016 30 00 00 Professional Services - General 10,000 ARA 604016 30 00 00 Artwork and Creative Production 10,000 ARA 604017 30 00 00 Artwork and Creative Production 16,000 ARA 641000 30 00 00 Artwork and Creative Side and anothere analysis data 3,300 ARA 641000 30 00 00 Temporary Help Hol	ARA	500016	30	00	00	Longevity	-	-
ARA 500017 30 00 00 Medical Reimbursements 200 52,92 ARA 500050 30 00 00 FICA Taxes 10,443 ARA 500050 30 00 00 FICA Taxes 10,443 ARA 500050 30 00 00 LGRS Fettrement 6,871 ARA 500060 30 00 00 Hedical Reimbursements 22,116 ARA 500260 30 00 00 Hedical Reimbursements 23,116 ARA 500260 30 00 00 Dental 15,571 ARA 500260 30 00 00 Disability 953 TOTAL PERSONNEL SERVICES 185,71 10,000 ARA 604016 30 00 00 Artwork and Creative Production 10,000 ARA 604017 30 00 00 Artwork and Creative Production 10,000 ARA 641000 30 00 00 Artwork and Creative Production 16,000 ARA 650000 30 00 00 Temporary Help 10,000 ARA 650000 30 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td>Benefits:</td> <td></td> <td></td>						Benefits:		
ARA 500050 30 00 00 FICA Taxes 9,977 ARA 500070 30 00 00 LGERS retirement 9,977 ARA 500060 30 00 00 Medical 22,116 ARA 500360 30 00 00 Medical 15,17 ARA 500360 30 00 00 Dental 15,17 ARA 500460 30 00 00 Dental 15,17 ARA 500460 30 00 00 Disability 953 TOTAL PERSONNEL SERVICES 185,71 OPERATING EXPENSES 10,00 ARA 604016 30 00 00 Professional Services - General 10,000 ARA 604017 30 00 00 Artwork and Creative Production 16,600 10,000 ARA 604017 30 00 00 Surveys, Reports & Data 16,000 10,000 26,000 10,000 10,000 10,000 10,000 10,000 10,000 <t< td=""><td>ARA</td><td>500017</td><td>30</td><td>00</td><td>00</td><td></td><td>200</td><td>52,929</td></t<>	ARA	500017	30	00	00		200	52,929
ARA 500080 30 00 00 401k 6.871 ARA 500160 30 00 00 Medical 15.17 ARA 500360 30 00 00 Dental 15.17 ARA 500360 30 00 00 Dental 15.17 ARA 500360 30 00 00 Disability 953 TOTAL PERSONNEL SERVICES 185.71 Professional Services - General 10,00 ARA 604016 30 00 00 Arrork and Creative Production 10,00 ARA 604016 30 00 00 Artwork and Creative production 10,00 ARA 604017 30 00 00 Surveys, Reports & Data 16,000 ARA 641000 30 00 00 Surveys, Reports & Data 16,000 ARA 641000 30 00 00 Temporary Help - Holiday help: trees; etc. - - - - Holiday help: trees; etc.	ARA	500050	30	00	00		10,843	
ARA 500160 30 00 00 Medical 22,116 ARA 500260 30 00 00 Dental 1,517 ARA 500460 30 00 00 Disability 953 TOTAL PERSONNEL SERVICES 953 185,71 OPERATING EXPENSES Professional Services - General 10,00 ARA 604016 30 00 00 Professional Services - General 10,00 ARA 604016 30 00 00 Arivork and Creative Production 10,000 ARA 604017 30 00 00 Surveys, Reports & Data 16,000 Internal marketing surveys - process, supplies, incentives 1,500 10,000 3,300 ARA 641000 30 00 00 Travel and Training 6,800 ARA 650000 30 00 00 Travel, Per Diem, Conference Registration - ARA 650000 30 00 00 Travel, Per Diem, Conference Callie 1,600 ARA 650000 30 00 0	ARA	500070	30	00	00	LGERS retirement	9,977	
ARA 500260 30 00 00 Dental 1,517 ARA 500360 30 00 00 Life Insurance 452 ARA 500460 30 00 00 Disbability 452 TOTAL PERSONNEL SERVICES Professional Services 185,71 OPERATING EXPENSES Professional Services - General 10,00 ARA 604016 30 00 00 Arr service development consulting 10,000 ARA 604017 30 00 00 Arriwork and Creative Production (vradio, pr videos, in-terminal collater 16,000 ARA 604017 30 00 00 Surveys, Reports & Data 16,000 ARA 641000 30 00 00 Travel set production (vradio, pr videos, in-terminal collater 16,000 ARA 641000 30 00 00 Travel set process, supplies, incentives 1,500 ARA 650000 30 00 00 Travel set process et al. 16,000 ARA 651000 30 00 00 Travel setal set precessional dev	ARA	500080	30	00	00	401k	6,871	
ARA 500360 30 00 00 Disability 953 TOTAL PERSONNEL SERVICES TOTAL PERSONNEL SERVICES ARA 604000 30 00 00 Professional Services - General 10,000 ARA 604016 30 00 00 Professional Services - General 10,000 ARA 604016 30 00 00 Artwork and Creative Production 16,000 ARA 604017 30 00 00 Surveys, Reports & Data 16,000 ARA 641000 30 00 00 Surveys, Reports & Data 6,800 Internal marketing surveys - process, supplies, incentives 1,500 2,000 ARA 641000 30 00 00 Travel Professional Services etc. - ARA 641000 30 00 00 Travel Professional Services etc. - ARA 641000 30 00 00 Travel Professional Services etc. - - ARA 641000 30 00 00 Travel Profesiona	ARA	500160	30	00	00	Medical	22,116	
ARA 500400 30 00 00 Disability 953 TOTAL PERSONNEL SERVICES Professional Services ARA 604000 30 00 00 Professional Services - General 10,00 ARA 604016 30 00 00 Professional Service development consulting 10,00 ARA 604016 30 00 00 Artwork and Creative Production 16,000 ARA 604017 30 00 00 Surveys, Reports & Data 6,800 ARA 641000 30 00 00 Surveys, Reports & Data 5,00 ARA 641000 30 00 00 Temporary Help - Holiday help Travel and Training Travel and Training 12,70 ARA 650000 30 00 00 Travel, Per Diem, Conference Registration 12,70 ARA 651000 30 00 00 Training & Education 2,500 ARA 651000 30 00 00 Training & Education 2,500 <td>ARA</td> <td>500260</td> <td>30</td> <td>00</td> <td>00</td> <td>Dental</td> <td>1,517</td> <td></td>	ARA	500260	30	00	00	Dental	1,517	
TOTAL PERSONNEL SERVICES 185,71 OPERATING EXPENSES Professional Services ARA 604000 30 00 00 Professional Services - General 10,000 ARA 604016 30 00 00 Art service development consulting 10,000 ARA 604016 30 00 00 Artwork and Creative Production 16,000 26,00 ARA 604017 30 00 00 Surveys, Reports & Data 16,000 26,00 ARA 604017 30 00 00 Surveys, Reports & Data 16,000 26,00 ARA 641000 30 00 00 Surveys, Reports & Data 1,500 1,500 Thanks Again quarterly surveys 2,000 SwithTrip - fare analysis data 3,300 3,300 484 650000 30 00 00 Travel, Per Diem, Conference Registration 12,70 ARA 650000 30 00 00 Travel, Per Diem, Conference Callile 1,600 ARA 651000 30 00 00 Travel and Fains an	ARA	500360	30	00	00	Life Insurance	452	
OPERATING EXPENSES ARA 604000 30 00 00 Professional Services - General 10,000 ARA 604016 30 00 00 Art service development consulting 10,000 ARA 604016 30 00 00 Artwork and Creative Production 16,000 26,00 ARA 604017 30 00 00 Surveys, Reports & Data 16,000 16,000 ARA 604017 30 00 00 Surveys, Reports & Data 16,000 10,000 ARA 604017 30 00 00 Surveys, Reports & Data 15,000 15,000 ARA 604017 30 00 00 Temporary Help 10,000 6,800 ARA 641000 30 00 00 Temporary Help 1 1 1 1 ARA 650000 30 00 00 Travel, Per Diem, Conference Registration 2,200 Act Marketing & Jumpstart Conf June 2015 - Tina 2,200 Act Marketing a Jumpstart Conf June 2015 - Tina 2,800 2,800 Roundtables - Sabre, Seab						5	953	
ARA 604000 30 00 00 Professional Services - General 10,000 ARA 604016 30 00 00 Air service development consulting 10,000 ARA 604017 30 00 00 Air service development consulting 16,000 ARA 604017 30 00 00 Air service development consulting 16,000 ARA 604017 30 00 00 Surveys, Reports & Data 16,000 Internal marketing surveys - process, supplies, incentives 1,500 7,000 6,80 ARA 641000 30 00 00 Temporary Help 5,000 ARA 650000 30 00 00 Travel, Per Diem, Conference Registration 1,600 ARA 650000 30 00 00 Travel, Per Diem, Conference - Callie 1,600 ARA 650000 30 00 00 Travel, Per Diem, Conference - Callie 1,600 ARI reporter Roundtables - Sabre, Seabury, Ailevon, etc. 2,500 2,600 2,600 ARA 651000 3		TOTAL P	ERSO	NNEL	SERVIC	ES	_	185,710
Professional Services - General 10,00 ARA 604000 30 00 00 Air service development consulting 10,000 ARA 604016 30 00 00 Air service development consulting 10,000 ARA 604017 30 00 00 Artwork and Creative production (tv, radio, pr videos, in-terminal collater 16,000 26,00 ARA 604017 30 00 00 Surveys, Reports & Data Internal marketing surveys - process, supplies, incentives 1,500 6,80 ARA 641000 30 00 00 00 Temporary Help Temporary Help Temporary Help Temporary Help Temporary Help Temporary Help Intex; etc. 10000 ARA 650000 30 00 00 Travel, Per Diem, Conference Registration Arithe meeting travel expenses 2,800 3,600 ARA 650000 30 00 00 Travel, Per Diem, Conference - Callie Arithe tang 4,200 3,600 3,600 ARA 651000 30 00 00 Travel, Per Diem, Seabury, Ailevon, etc. 2,500 2,600 ARA 651000 30 00 00 General Repairs and Maintena	OPER	ATING E		SES				
ARA 604000 30 00 00 Professional Services - General 10,00 ARA 604016 30 00 00 Artwork and Creative Production 26,00 ARA 604017 30 00 00 Surveys, Reports & Data 16,000 16,000 ARA 604017 30 00 00 Surveys, Reports & Data 6,800 ARA 641000 30 00 00 Temporary Help 641000 30 00 00 Temporary Help - ARA 650000 30 00 00 Temporary Help - - ARA 650000 30 00 00 Temporary Help - - ARA 650000 30 00 00 Travel, Per Diem, Conference Registration 12,70 ARA 650000 30 00 00 Travel, Per Diem, Conference Callie 1,600 ARA 651000 30 00 00 Travel, Per Diem, Conference Callie 1,600 ARA 651000 30 00 00 <t< td=""><td></td><td></td><td></td><td></td><td>ssional</td><td>Services</td><td></td><td></td></t<>					ssional	Services		
ARA 604016 30 00 00 Air service development consulting 10,000 26,00 ARA 604017 30 00 00 Aurwork and Creative Production 16,000 10,000 26,00 ARA 604017 30 00 00 Surveys, Reports & Data 16,000 10,000 6,80 ARA 641000 30 00 00 Temporary Help 5,000 3,300 - ARA 641000 30 00 00 Temporary Help - - Holiday help: trees; etc. - - - - - - ARA 650000 30 00 00 Travel, Per Diem, Conference Registration 12,70 ARA 650000 30 00 00 Travel, Per Diem, Conference - Callie 1,600 ARI 650000 30 00 00 Travel, Per Diem, Conference Registration 12,70 ARA 651000 30 00 00 Travel, Per Diem, Conference Registration 2,500 ARA 710000 30 <td< td=""><td>ARA</td><td>604000</td><td>30</td><td></td><td></td><td></td><td></td><td>10,000</td></td<>	ARA	604000	30					10,000
ARA604017300000Surveys, Reports & Data Internal marketing surveys - process, supplies, incentives16,000 10,000ARA604017300000Surveys, Reports & Data Internal marketing surveys - process, supplies, incentives1,500 1,500 2,000 3,0006,80ARA641000300000Temporary Help Holiday help: trees; etcARA650000300000Travel, Per Diem, Conference Registration Arketing conference - Callie Airline meeting travel expenses1,600 2,800ARA651000300000Training & Education Professional development courses250 2,800ARA710000300000General Repairs and Maintenance Piano tuning-ARA730000300000Printing & Binding Miscelaneous projects - annual report, brochures, etc.2,800 2,800ARA730000300000Printing & Binding Miscelaneous projects - annual report, brochures, etc.2,800 2,800						Air service development consulting	10,000	
ARA604017300000Surveys, Reports & Data10,000ARA604017300000Surveys, Reports & Data6,80Internal marketing surveys - process, supplies, incentives1,5006,80ARA641000300000Temporary Help-Holiday help: trees; etcARA65000300000Travel, Per Diem, Conference Registration12,70ARA65000300000Travel, Per Diem, Conference Registration12,70ARA65000300000Travel, Per Diem, Conference Registration2,200ARA651000300000Training & Jumpstart Conf June 2015 - Tina2,200ARA651000300000Training & Education250Professional development courses250ARA710000300000General Repairs and Maintenance-ARA730000300000Printing & Binding200ARA730000300000Printing & Binding5,50ARA730000300000Printing & Binding5,50	ARA	604016	30	00	00	Artwork and Creative Production		26,000
ARA604017300000Surveys, Reports & Data6,80Internal marketing surveys - process, supplies, incentives1,5006,80ARA641000300000Temporary Help3,300Holiday help: trees; etcTravel and TrainingHoliday help: trees; etcARA650000300000Travel, Per Diem, Conference Registration1,200ARA650000300000Travel, Per Diem, Conference Registration12,70ARA650000300000Travel, Per Diem, Conference - Callie1,600Ariline meeting travel expenses2,800Aci Marketing & Jumpstart Conf June 2015 - Tina2,200ARA651000300000Training & Education25Professional development courses250ARA710000300000General Repairs and Maintenance200ARA730000300000Printing & Binding200ARA730000300000Printing & Binding5,50						Creative production (tv, radio, pr videos, in-terminal collater	16,000	
ARA641000300000Temporary Help-ARA641000300000Temporary HelpARA650000300000Travel, Per Diem, Conference RegistrationARA650000300000Travel, Per Diem, Conference Registration12,70-ARA650000300000Travel, Per Diem, Conference Registration2,200-ARA650000300000Travel, Per Diem, Conference Registration2,200-ARA651000300000Travel, Per Diem, Conference - Callie1,600-ARA651000300000Training & Education2,500-ARA710000300000General Repairs and MaintenanceARA730000300000Printing & Binding200-ARA730000300000Printing & Binding5,50						Website updates (site refresh)	10,000	
ARA641000300000Temporary Help-ARA641000300000Temporary HelpARA650000300000Travel, Per Diem, Conference RegistrationARA650000300000Travel, Per Diem, Conference Registration12,70-ARA650000300000Travel, Per Diem, Conference Registration2,200-ARA650000300000Travel, Per Diem, Conference Registration2,200-ARA651000300000Training & Jumpstart Conf June 2015 - Tina2,200-ARA651000300000Training & Education250-ARA710000300000General Repairs and MaintenanceARA730000300000Printing & Binding200200ARA730000300000Printing & Binding5,50	ARA	604017	30	00	00	Surveys Reports & Data		6 800
ARA641000300000Temporary Help Holiday help: trees: etcARA650000300000Temporary Help Holiday help: trees: etcARA650000300000Travel, Per Diem, Conference Registration-ARA650000300000Travel, Per Diem, Conference Registration12,70ARA650000300000Travel, Per Diem, Conference - Callie1,600ARA651000300000Training & Education2,500ARA651000300000Training & Education250Professional development coursesARA710000300000General Repairs and Maintenance200ARA730000300000Printing & Binding5,50ARA730000300000Printing & Binding5,50							1,500	0,000
ARA 641000 30 00 00 Temporary Help Holiday help; trees; etc. - ARA 650000 30 00 00 Travel and Training 12,70 ARA 650000 30 00 00 Travel, Per Diem, Conference Registration 12,70 ARA 650000 30 00 00 Travel, Per Diem, Conference Registration 2,200 ARA 650000 30 00 00 Travel, Per Diem, Conference Registration 2,200 ARA 650000 30 00 00 Travel, Per Diem, Conference - Callie 1,600 ARA 651000 30 00 00 Training & Education 250 Professional development courses 250 - - - ARA 710000 30 00 00 General Repairs and Maintenance 200 ARA 730000 30 00 00 Professional development courses 250 ARA 730000 30 00 00 General Repairs and Maintenance 200 ARA 730000 30 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>								
ARA 641000 30 00 00 Temporary Help Holiday help: trees; etc. - ARA 650000 30 00 00 Travel and Training Travel, Per Diem, Conference Registration 12,70 ARA 650000 30 00 00 Travel, Per Diem, Conference Registration 12,70 ARA 650000 30 00 00 Travel, Per Diem, Conference Registration 2,200 ARA 650000 30 00 00 Travel, Per Diem, Conference - Callie 1,600 ARA 651000 30 00 00 Training & Education 2,500 ARA 651000 30 00 00 Training & Education 250 Professional development courses 250 250 250 200 ARA 710000 30 00 00 General Repairs and Maintenance 200 Piano tuning 2000 Printing & Binding 200 200 200 ARA 730000 30 00 00 Printing & Binding 5,50 Miscellaneous projects - annual report, brochures, etc.								
ARA 650000 30 00 00 Travel, Per Diem, Conference Registration 12,70 ARA 650000 30 00 00 Travel, Per Diem, Conference Registration 2,200 ARA 650000 30 00 00 Travel, Per Diem, Conference Registration 2,200 ARA 650000 30 00 00 Travel, Per Diem, Conference Callie 1,600 ARA 651000 30 00 00 Training & Education 2,500 ARA 651000 30 00 00 Training & Education 250 Professional development courses 250 250 250 250 ARA 710000 30 00 00 General Repairs and Maintenance 200 ARA 730000 30 00 00 Printing & Binding 5,50 ARA 730000 30 00 00 Printing & Binding 5,50	ARA	641000	30	00	00			-
ARA650000300000Travel, Per Diem, Conference Registration12,70ACI Marketing & Jumpstart Conf June 2015 - Tina2,200Marketing conference - Callie1,600Airline meeting travel expenses2,800ARA651000300000Training & Education250Professional development courses250Professional development courses250Professional development courses250Printing & Binding200ARA730000300000ARA730000300000Printing & BindingMiscellaneous projects - annual report, brochures, etc.2,800ARA730000300000ARA730000300000Printing & BindingMiscellaneous projects - annual report, brochures, etc.2,800Dedication plaque for DPS building5,50							-	
ARA73000030000000FrintingAindiate and the specified of the spec				Trave	l and Tr	aining		
ARA651000300000Training & Education25ARA651000300000Training & Education25ARA710000300000General Repairs and Maintenance200ARA730000300000Printing & Binding200ARA730000300000Printing & Binding5,50ARA730000300000Printing & Binding5,50	ARA	650000	30	00	00	Travel, Per Diem, Conference Registration		12,700
ARA651000300000Training & Education25Professional development courses250ARA710000300000General Repairs and Maintenance200ARA730000300000Printing & Binding200ARA730000300000Printing & Binding5,50ARA730000300000Printing & Binding5,50						ACI Marketing & Jumpstart Conf June 2015 - Tina	2,200	
ARA 651000 30 00 00 Training & Education 25 ARA 651000 30 00 00 Training & Education 25 ARA 710000 30 00 00 General Repairs and Maintenance 200 ARA 710000 30 00 00 General Repairs and Maintenance 200 ARA 730000 30 00 00 Printing & Binding 200 ARA 730000 30 00 00 Printing & Binding 5,50 Miscellaneous projects - annual report, brochures, etc. 2,800 2,800 2,800						Marketing conference - Callie	1,600	
ARA651000300000Training & Education250Professional development courses250Professional development courses250ARA710000300000General Repairs and Maintenance200ARA730000300000Printing & Binding200ARA730000300000Printing & Binding5,50ARA730000300000Printing & Binding5,50						Airline meeting travel expenses	2,800	
ARA651000300000Training & Education250Professional development courses250ARA710000300000General Repairs and Maintenance200ARA710000300000General Repairs and Maintenance200ARA730000300000Printing & Binding5,50ARA730000300000Printing & Binding5,50ARA730000300000Printing & Binding5,50						Roundtables - Sabre, Seabury, Ailevon, etc.	2,500	
ARA 710000 30 00 00 General Repairs and Maintenance 200 ARA 710000 30 00 00 General Repairs and Maintenance 200 ARA 730000 30 00 00 Printing & Binding 200 ARA 730000 30 00 00 Printing & Binding 5,50 ARA 730000 30 00 00 Printing & Binding 5,50						Local travel - Tina	3,600	
ARA 710000 30 00 00 General Repairs and Maintenance 200 ARA 710000 30 00 00 General Repairs and Maintenance 200 ARA 730000 30 00 00 Printing & Binding 5,50 ARA 730000 30 00 00 Printing & Binding 5,50	ARA	651000	30	00	00	Training & Education		250
ARA 710000 30 00 00 General Repairs and Maintenance 200 Piano tuning Piano tuning 200 200 200 ARA 730000 30 00 00 Printing & Binding 5,50 Miscellaneous projects - annual report, brochures, etc. 2,800 500 500						Professional development courses	250	
ARA 710000 30 00 00 General Repairs and Maintenance 200 Piano tuning Piano tuning 200 200 200 ARA 730000 30 00 00 Printing & Binding 5,50 Miscellaneous projects - annual report, brochures, etc. 2,800 500 500							-	
Printing & Binding 200 ARA 730000 30 00 00 Printing & Binding 5,50 Miscellaneous projects - annual report, brochures, etc. 2,800 Dedication plaque for DPS building 500		710000	20		-			200
Printing & Binding 5,50 ARA 730000 30 00 00 Printing & Binding 5,50 Miscellaneous projects - annual report, brochures, etc. 2,800 Dedication plaque for DPS building 500	AKA	/10000	30	00	00		200	200
ARA 730000 30 00 00 Printing & Binding 5,50 Miscellaneous projects - annual report, brochures, etc. 2,800 Dedication plaque for DPS building 500				Printi	na & Bi		200	
Miscellaneous projects - annual report, brochures, etc.2,800Dedication plaque for DPS building500	ARA	730000	30		-	•		5,500
Dedication plaque for DPS building 500			- •				2.800	0,000
Terminal posters & materials for airfield project 2.200						Terminal posters & materials for airfield project	2,200	

ASHEVILLE REGIONAL AIRPORT

Marketing & Public Relations BASIC OPERATING BUDGET

Fund	ARA	
Department	Marketing	& Public Relations
Department #	30	
Cost Center	00	
Source	00	

Accou ⁻ und	unt Code Acct.	Sec.	C.C.	Source	Description	Item Amount	Summary Amount
ARA	730001	30	00	00	Banners		2,70
					Updated banners	700	
			-		Parking lot banners	2,000	
A D A	740005	20			Activities		40.00
ARA	740005	30	00	00	Radio Misc. radio	12 000	12,00
ARA	740010	30	00	00	Billboards	12,000	36,00
ЧКА	740010	30	00	00	Billboard leases (outdoor, cinema screens, etc.)	32,000	30,00
					(removed Visitor Center display - will look at diff option)	52,000	
					Production costs	4,000	
٩RA	740015	30	00	00	Print	4,000	17,10
	, 10010		00	00	AVL - CVB Asheville Magazine - Journal Communications	2,100	,
					Magazines & newspapers	15,000	
٩RA	740020	30	00	00	TV		64,00
					Network - WLOS, WSPA, WYFF, FOX	48,000	,
					Charter cable	16,000	
ARA	740030	30	00	00	Telephone Book		60
					Yellow Book	600	
٩RA	740040	30	00	00	Web Advertising		47,00
					Per click & display advertising	40,000	
					Business to business marketing via email/web/Constant Contact	4,000	
					Social media advertising / contesting	3,000	
ARA	740050	30	00	00	Air Service Development		75
					Miscellaneous	750	
ARA	740100	30	00	00	Other Promotional Events/Sponsorships		18,00
					Flyaways	7,000	
					Corp traveler loyalty program - Thanks Again	11,000	
ARA	740101	30	00	00	Community Events/Exhibits/Sponsorships		47,00
					Community sponsorships (misc - large and small)	10,000	
					Annual event - Aviation Day	24,000	
					Henderson Chamber sponsorships	2,500	
					Asheville Chamber sponsorships	3,500	
					5x5 sponsorship - BCEDC	2,500	
					Ribbon cutting - new DPS building / event	3,000	
	740115	20	00	00	Airfield project events: pilots, media, internal	1,500	4 70
AKA	740115	30	00	00	Employee/Tenant Appreciation Tenant lunch	1 700	1,70
			Onora	tina Cu		1,700	
	770301	20	00 00	ting Su			2.00
чкн	110301	30	00	00	Art Program Supplies Supplies, promotional materials	1,000	2,00
					LED bulbs - transition	1,000	
ARA	770305	30	00	00	Promotional Items	1,000	11,00
	110303	50	00	00	Small items/large quantities - general & airfield project	3,000	11,00
					Carolina West	1,000	
					Apparel - promotional	2,500	
					Apparel - staff - restock	2,000	
					Large items / small quantities	2,500	

ASHEVILLE REGIONAL AIRPORT

Marketing & Public Relations BASIC OPERATING BUDGET FY 2014-2015

Fund	ARA	
Department	Marketing & Public Relations	5
Department #	30	
Cost Center	00	
Source	00	

Sourc	•	00					132,781
Acco Fund	unt Code Acct.	Sec.	C.C.	Source	Description	Item Amount	Summary Amount
ARA	770310	30	00	00	Holiday Decorations		4,500
					Decorations - exterior lights, wreath	4,500	.,
ARA	771000	30	00	00	Operating Furniture, Fixtures, Equipment and Software	_	2,700
					Greater than \$100 & up to \$5,000		
					Sign kiosks for construction updates	700	
					Frames for jet bridge posters	2,000	
	700100	20		-	ations, Subscriptions and Memberships		4 705
ARA	780100	30	00	00	Dues & Memberships	(75	4,725
					Asheville Chamber	675	
					Haywood Chamber	415	
					Hendersonville Chamber Jackson Chamber	475 210	
					Madison Chamber	300	
					McDowell Chamber	200	
					Mitchell County Chamber	350	
					Polk Chamber	375	
					Rutherford Chamber	250	
					Transylvania/Brevard Chamber	375	
					Yancey Chamber	280	
					Blue Ridge Mountain Host	300	
					AAAE	275	
					SEC AAAE	35	
					Social media plug in service	210	
ARA	780500	30	00	00	Books, Publications, Compact Disks, Videos & Subscriptions		775
					Photos - royalty free	300	
					Citizen-Times subscription	250	
					Times-News subscription	225	
	TOTAL O	PERA	TING	EXPENS	ES		334,000
	SECTION	ТОТ	AL				519,710

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY Marketing & Public Relations Fiscal Year 2014/2015 Variance Analysis

			FY2014 Budget			FY2014 Estimated Actual				FY2013 Actual			FY 2012
Acct	Description	FY 2015	FY 2014	2014 Increase/Decrease		FY 2014	FY 2014 Increase/Decrease			FY 2013 Increase/Decrease			FY 2012
#		Budget	Budget	Amount	Percent	5 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	132,781	132,781	0	0.00%	50,926	132,781	0	0.00%	123,882	8,899	7.18%	128,802
500016	Longevity	0	0	0	100%	0	0	0	100%	900	(900)	-100.00%	860
	Medical Reimbursements	200	200	0	0.00%	0	200	0	0.00%	0	200	100%	100
500050	FICA Taxes	10,843	10,486	357	3.40%	3,971	10,486	357	3.40%	9,915	928	9.36%	9,637
500070	LGERS retirement	9,977	9,388	589	6.27%	3,600	9,388	589	6.27%	8,409	1,568	18.65%	8,756
	401k	6,871	6,639	232	3.49%	2,546	6,639	232	3.49%	6,235	636	10.20%	6,238
500160	Medical	22,116	18,743	3,373	18.00%	6,718	18,743	3,373	18.00%	17,885	4,231	23.66%	20,419
500260	Dental	1,517	1,378	139	10.09%	514	1,378	139	10.09%	1,321	196	14.84%	1,282
500360	Life Insurance	452	443	9	2.03%	127	443	9	2.03%	410	42	10.24%	410
500460	Disability	953	953	0	0.00%	224	953	0	0.00%	740	213	28.78%	740
	Total Benefits	52,929	48,230	4,699	9.74%	17,700	48,230	4,699	9.74%	44,915	8,014	17.84%	47,582
	Total Personal Services	185,710	181,011	4,699	2.60%	68,626	181,011	4,699	2.60%	169,697	16,013	9.44%	177,244
604000	Professional Services - General	10,000	15,000	(5,000)	-33.33%	0	15,000	(5,000)	-33.33%	0	10,000	100%	
604016	Artwork and Creative Production	26,000	19,000	7,000	36.84%	7,845	19,000	7,000	36.84%	9,337	16,663	178.46%	29,759
604017	Surveys, Reports & Data	6,800	6,800	0	0.00%	1,875	6,800	0	0.00%	4,156	2,644	63.62%	12,825
641000	Temporary Help	0	0	0	100%	0	0	0	100%	0	0	100%	0
650000	Travel, Per Diem, Conference Registration	12,700	13,100	(400)	-3.05%	2,000	13,100	(400)	-3.05%	11,245	1,455	12.94%	12,983
651000	Training & Education	250	250	0	0.00%	320	320	(70)	-21.88%	500	(250)	-50.00%	599
662000	Telecommunications	0	0	0	100%	0	0	0	100%	330	(330)	-100.00%	0
710000	General Repairs and Maintenance	200	200	0	0.00%	0	200	0	0.00%	95	105	110.53%	0
730000	Printing & Binding	5,500	4,000	1,500	37.50%	594	4,000	1,500	37.50%	4,445	1,055	23.73%	4,855
730001	Banners	2,700	3,500	(800)	-22.86%	837	3,500	(800)	-22.86%	2,798	(98)	-3.50%	535
740005	Radio	12,000	12,000	0	0.00%	0	12,000	0	0.00%	9,362	2,638	28.18%	35,122
740010	Billboards	36,000	39,000	(3,000)	-7.69%	18,500	39,000	(3,000)	-7.69%	31,090	4,910	15.79%	35,600
740015	Print	17,100	17,100	0	0.00%	13,393	17,100	0	0.00%	32,224	(15,124)	-46.93%	14,650
740020	TV	64,000	64,000	0	0.00%	20,400	64,000	0	0.00%	59,446	4,554	7.66%	55,585
740030	Telephone Book	600	800	(200)	-25.00%	448	900	(300)	-33.33%	1,011	(411)	-40.65%	1,047
740040	Web Advertising	47,000	47,000	0	0.00%	10,547	47,000	0	0.00%	28,950	18,050	62.35%	29,414
	Air Service Development	750	1,500	(750)	-50.00%	335	1,000	(250)	-25.00%	590	160	27.12%	0
740100	Promotional Events/Sponsorships	18,000	23,000	(5,000)	-21.74%	5,337	19,000	(1,000)	-5.26%	13,728	4,272	31.12%	9,424
740101	Other Community Events/Exhibits/Sponsorship	47,000	50,800	(3,800)	-7.48%	19,692	49,000	(2,000)	-4.08%	53,437	(6,437)	-12.05%	49,570
	Employee/Tenant Appreciation	1,700	1,500	200	13.33%	1,574	1,574	126	8.01%	1,350	350	25.93%	1,729
770301	Art Program	2,000	1,200	800	66.67%	287	1,200	800	66.67%	810	1,190	146.91%	997
770305	Promotional Items	11,000	11,000	0	0.00%	2,703	11,000	0	0.00%	11,460	(460)		11,951
770310	Holiday Decorations	4,500	600	3,900	650.00%	6,001	7,300	(2,800)	-38.36%	741	3,759	507.29%	0
	Operating Furniture, Fixtures and Equipment	2,700	700	2,000	285.71%	0	700	2,000	285.71%	226	2,474	1094.69%	0
780100	Dues & Memberships	4,725	5,170	(445)	-8.61%	920	4,800	(75)	-1.56%	4,667	58	1.24%	5,012
780500	Books & Publications	775	915	(140)	-15.30%	50	500	275	55.00%	459	316	68.85%	631
	Total Services & Mat'ls.	334,000	338,135	(4,135)	-1.22%	113,658	337,994	(3,994)	-1.18%	282,457	51,543	18.25%	312,288
	Department Total	519,710	519,146	564	0.11%	182,284	519,005	705	0.14%	452,154	67,556	14.94%	489,532

Comments:

ASHEVILLE REGIONAL AIRPORT

Fund	ARA
Department	Operations
Department #	40
Cost Center	00
Source	00

A					Description	14	1,023,341
Acco Fund	unt Code Acct.	Sec.	C.C.	Source	Description	Item Amount	Summary Amount
i unu	ACCI.	Jec.	0.0.	Jource		Anount	Anount
PERS	ONNEL S	SERVI	CES				
ARA	500000	40	10	00	Salaries	969,258	969,258
ARA	500016	40	10	00	Longevity	19,381	19,381
ARA	500020	40	10	00	OvertimeIncludes O/T for 3 New Ops Positions	30,000	30,000
					Benefits:		
ARA	500017	40	10	00	Medical Reimbursements	400	587,238
ARA	500050	40	10	00	FICA Taxes	81,631	
ARA	500070	40	10	00	LGERS retirement	76,411	
ARA	500080	40	10	00	401k	52,625	
ARA	500160	40	10	00	Medical	344,834	
ARA	500260	40	10	00	Dental	19,052	
ARA	500360	40	10	00	Life Insurance	4,437	
ARA	500460	40	10	00	Disability	7,848	
	TOTAL P	ERSO	NNEL :	SERVIC	ES		1,605,877
ODEE	RATING E		SES				
				ssional	Services		
ARA	641000	40	10	00	Temporary Help		70,000
					Temporary Help	70,000	
			Cont	ractual	Services		
ARA	645000	40	60	00	Landscaping		9,420
					RAC Contract	9,420	
ARA	646500	40	80	00	Parking Management Contract		380,719
					Payroll, Benefits & Operating Expenses	322,663	
					Management Fee	58,056	
ARA	647000	40	10	00	Other Contractual Services		75,419
					Automatic Door Contract	6,800	
					Uniform Cleaning & Mats (Maintenance & Janitorial)	16,000	
					Loading Bridge Maintenance Contract	4,251	
					Load Bank Generator Test	3,200	
					State & NCDOL Inspections	1,000	
					Fire Sprinkler Inspections/Backflow/Halation/Crane	5,500	
					Waste Removal & Recycling	13,285	
					RAC Waste Removal and Recycling	4,500	
					Pest Control	1,750	
					RAC Pest Control	533	
					Wildlife Program	10,600	
					Annual Continuous Runway Friction Testing	3,000	
					Lobby Plants	5,000	
ARA	700100	40	10	00	Elevator Maintentance Contract		4,000
					Elevator Maintenance Contract	4,000	.,
ARA	700200	40	10	00	Fire Alarm Systems Contract	.,	15,500
				- •	Fire Alarm Systems-Infinity & Monitoring fees	1,000	,
					Fire Alarm Systems-Simplex	14,500	
			Trave	l and Tr		14,000	
ARA	650000	40	10	00	Travel, Per Diem, Conference Registration		14,750

ASHEVILLE REGIONAL AIRPORT

Fund	ARA	
Department	Opera	tions
Department #	40	
Cost Center	00	
Source	00	

ACCOL	unt Code				Description	Item	Summary
Fund	Acct.	Sec.	C.C.	Source	-	Amount	Amount
					SEC Annual Conference	1,700	
					NCAA Conference	800	
					AGTA Conference (1)	2,000	
					Annual Snow Symposium (2)	4,000	
					FAA Annual Cert. Conference/Operations School (2)	1,350	
					NCAA Board travel7 to 10 meetings	1,800	
					Safety Conferences	700	
					Local Travel	2,400	
ARA	651000	40	10	00	Training & Education		6,40
					Professional Development/Loretta Scott Training	-	
					Safety Programs	3,000	
				Comio	Advanced Operations Specialist School (2)	3,400	
ARA	681000	40	20	Service 00	Electricity TA8918 Terminal 208		141,76
					61 Terminal Dr (727 171 5729)	141,763	,
٩RA	681500	40	20	00	Electricity TH4698 Landside Restaurant & GRAA Storage areas		20,62
					61 Terminal Dr (183 474 0183)	4,573	
					Airside Restaurant and Freezer	16,050	
٩RA	682500	40	20	00	Electricity TH4217 DPS Bldg Old		4,0
					43 Terminal Drive (726 522 5727)	4,000	
١RA		40	20	10	Electricity DPS Bldg New	00,400	28,4
ARA	683000	40	20	00	Electricity TK0203 Maint Bldgs	28,400	12,1
ЧКА	003000	40	20	00	15 Aviation Way (590 232 5728)	12,124	12,1
٩RA	683500	40	20	00	Electricity W10456 Vgate-8AW	12,124	4
	000000	40	20	00	21 Aviation Way (798 342 2663)	420	
٩RA	684000	40	20	00	Electricity S93746 GA Sewer Lift	120	7
					1 Aviation Way (153 235 5813)	792	
ARA	685600	40	20	00	Electricity TF3027 480V TAFRDP		132,1
					61 Terminal Dr (447 711 2884)	132,108	
٩RA	686000	40	20	00	Electricity YK5320 Cargo Bldg		5
					41 Terminal Dr (527 340 0993)	554	
ARA	687000	40	20	00	Electricity W12777 ODLGriffen		-
					21 Aviation Way (465 604 2167) WNC Lease		
ARA	688500	40	60	00	Electricity RAC CAM S83383		15,5
					87 Rental Car Dr (319 694 7927)	15,527	
١RA	689000	40	80	00	Electricity TH6583 WBW St Light		5,5
	(00100	10		~~~	Wright Brothers Way (317 794 7458)	5,546	
ARA	689100	40	90	00	Electricity VF0723 Pinner Rd Rental House		-
	(00000	40	00	00	(129 615 7405)		
RA	689200	40	80	00	Electricity YT5631 LowerOverflow	1 154	1,1
	689300	40	20	00	(606 016 2549) Electricity SA3067 Lav Cart Dump Station	1,156	7
ARA	007300	40	20	00	(086 102 1566)	780	7
	600000	40	10	00	Nat Gas 635822 Terminal	/00	24.4
RA	690000	40	10	UU	61 Terminal Dr (3-1981-0349-9500)	24 101	24,1
					01 TEITIIIIdi DI (3-1901-0349-9300)	24,191	

ASHEVILLE REGIONAL AIRPORT

Fund	ARA	
Department	Opera	tions
Department #	40	
Cost Center	00	
Source	00	

	-						1,023,341
	unt Code				Description	Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
					15 Aviation Way (2-2100-7146-7120)	10,425	
ARA	692000	40	20	00	Nat Gas 446155 Main Bldg B (West)		5,350
					15 Aviation Way (8-1981-0349-9521)	5,350	
ARA	692500	40	20	00	Nat Gas 384909 DPS Bldg Old		1,200
					43 Terminal Dr (2-1981-0440-0092)	1,200	
ARA		40	20	00	Nat Gas 000000 DPS Bldg New		18,975
						18,975	-,
ARA	693000	40	20	00	Nat Gas 250049 CAP Bldg	10,770	_
7.0.0.1	075000	40	20	00	21 Aviation Way (1-1981-0349-9513) WNC Lease	-	
ARA	695000	40	10	00	Water 11946022/11946024 Term		41,500
	075000	40	10	00	61 Terminal Dr (2111887-1140018)	41,500	41,000
ARA	695500	40	00	00	Water 47313873 Maint Bldg A E	41,000	_
7.0.0.1	070000	10	00	00	15 Aviation Way (2111879-1339978)	-	
ARA	696000	40	20	00	Water 11703893 Public Saf Bldg-Old		250
					43 Terminal Dr (2111883-1139998)	250	
ARA		40	20	00	Water 00000000 Public Saf Bldg-New		950
						950	
ARA	696500	40	20	00	Water 12439009 Air Cargo Bldg		290
					41 Terminal Dr (2111885-1140008)	290	
ARA	697000	40	00	00	Water 43119699 ODL Griffen Bldg		-
					21 Aviation Way (2111877-1139968) WNC Lease		
ARA	697500	40	20	00	Water 11459507/70162311 New Maint Bldg (East)		2,875
					15 Aviation Way (2111887-1580708)	2,875	
ARA	698000	40	60	00	Water 11946005/70182576 RAC	44 500	16,500
	(00500	10	00	00	65 Rental Car Dr (2293169-1587918)	16,500	4.040
ARA	698500	40	80	00	Water 1013844 Toll Plaza Office 70 Terminal Dr	1 240	1,349
			Gono	ral Dor	pairs and Maintenance	1,349	
ARA	710100	40	10	00	Terminal, Buildings and Grounds		233,200
ANA	/10100	40	10	00	Terminal, Building & Grounds General Repairs	25,000	233,200
					Door Hardware	10,000	
					Forbo Replacement	5,000	
					Terminal & Grounds Lighting Fixtures and bulbs	13,000	
					Baggage Belts	15,000	
					Equipment Rental	5,000	
					Roofing Maintenance	10,000	
					HVAC Repairs	12,000	
					Signs	8,000	
					Lime, Fertlizer, Mulch & Plants	12,000	
					Loading Bridges, PC Air/GPU's	20,000	
					RAC Light Poles, Fencing, Backflow/Fire Line & Building	12,000	
					Light Poles, Fencing.	15,000	
					Crosswalk Sealing (1)	6,500	
					Sewer Cleanout & Repair	3,000	
					Pavement Maintenance Program	15,000	

ASHEVILLE REGIONAL AIRPORT

Fund	ARA
Department	Operations
Department #	40
Cost Center	00
Source	00

Source	0	00	,				1,023,341
Accol Fund	unt Code Acct.	Sec.	C.C.	Source	Description	Item Amount	Summary Amount
ARA	710200	40	20	00	Rental Homes, Advantage West, DPS, CAP, & WNC Building Window Replacement Project/ Annual Cleaning Vehicles and Heavy Equipment Airfield Vehicles & Heavy Equipment	12,000 34,700 60,000	78,000
					Landside Vehicles & Heavy Equipment Authority Vehicle Tax & Tags	15,000 3,000	
ARA	710300	40	20	00	Airport and Airfield Equipment Airfield Lighting, Runway Painting, & Electrical Vault	15,500	15,500
ARA	730000	40	Printii 10	ng & Bir 00	nding Printing & Binding		1,500
ANA	730000	40	10	00	Printing & Binding, Forms/Permits/	1,500	1,500
	740115	10			Activities	_	500
ARA	740115	40	10	00	Employee/Tenant Appreciation Employee/Conference Hosting/Snow Team Food	500	500
	770100	10	-	ting Su		_	40.000
ARA	770100	40	10	00	Vehicle Fuel Vehicle Fuel	43,000	43,000
ARA	770200	40	10	00	Shop Supplies		5,000
					Shop Supplies	5,000	
ARA	770300	40	10	00	Operating Supplies Operating Supplies	6,000	18,690
	770400	10	10	00	Finger Print/Badging	12,690	70.040
ARA	770400	40	10	00	Chemicals & Safety Chemicals & Safety De-icing Chemicals	4,012 75,000	79,012
ARA	770500	40	10	00	Small Tools and Equipment Small Tools & Equipment	7,500	7,500
ARA	770600	40	10	00	Custodial Supplies Cleaning Supplies/Mop Heads/Trash Can Liners etc.	12,000	12,000
ARA	770650	40	10	00	Custodial Consumables	22,000	33,000
	774000	10	10		Soap/Paper Towels/Toilet Paper/Seat Covers	33,000	
ARA	771000	40	10	00	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		750
						750	
ARA	771500	40	10	00	Uniforms Employee Shoe Allowance	2,400	4,400
					Winter Weather Gear Prescription Safety Glasses	2,400 1,600 400	

ASHEVILLE REGIONAL AIRPORT

Fund	ARA
Department	Operations
Department #	40
Cost Center	00
Source	00

						1,023,341
nt Code				Description	Item	Summary
Acct.	Sec.	C.C.	Source		Amount	Amount
		Books	, Public	•		
780100	40	10	00			2,425
				AAAE-5	1,375	
				AGTA-2	450	
				SEC-8	280	
				NCAA Annual Dues 8	320	
780500	40	10	00	Books, Publications, Compact Disks, Videos & Subscriptions		500
					500	
780503	40	10	00	Licenses & Certifications		660
				CDL Licenses	500	
				NC Fire Sprinkler Licenses	160	
OTAL O	PERA	TING E	EXPENS	ES		1,599,493
ECTION	ΙΤΟΤΙ	۹L				3,205,370
7777	Acct. 80100 80500 80503 DTAL O	Acct. Sec. 80100 40 80500 40 80503 40 DTAL OPERA	Acct. Sec. C.C. Books 80100 40 10 80500 40 10 80503 40 10	Acct. Sec. C.C. Source Books, Public Public OO 80100 40 10 00 80500 40 10 00 80503 40 10 00 DTAL OPERATING EXPENSE 00 00	Acct. Sec. C.C. Source Books, Publications, Subscriptions and Memberships 80100 40 10 00 Dues & Memberships AAAE-5 AGTA-2 SEC-8 NCAA Annual Dues 8 80500 40 10 00 Books, Publications, Compact Disks, Videos & Subscriptions 80503 40 10 00 Licenses & Certifications CDL Licenses NC Fire Sprinkler Licenses OTAL OPERATING EXPENSES	Acct. Sec. C.C. Source Amount Books, Publications, Subscriptions and Memberships 80100 40 10 00 Dues & Memberships 80100 40 10 00 Dues & Memberships 1,375 AGTA-2 450 5EC-8 280 NCAA Annual Dues 8 320 80500 40 10 00 Books, Publications, Compact Disks, Videos & Subscriptions 80503 40 10 00 Licenses & Certifications 500 NC Fire Sprinkler Licenses 500 160 160

Operations Fiscal Year 2014/2015 Variance Analysis

			F	Y2014 Budget	t		FY2014 Estin	nated Actual		F	FY 2012		
Acct	Description	FY 2015	FY 2014	Increase/	Decrease	FY 2014	FY 2014	Increase/I	Decrease	FY 2013	Increase/	Decrease	FY 2012
#		Budget	Budget	Amount	Percent	al 5 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	969,258	973,960	(4,702)	-0.48%	357,748	901,960	67,298	7.46%	805,491	163,767	20.33%	805,640
500016	Longevity	19,381	18,122	1,259	6.95%	8,191	18,122	1,259	6.95%	14,874	4,507	30.30%	12,787
	Overtime	30,000	30,000	0	0.00%	7,479	25,000	5,000	20.00%	20,060	9,940	49.55%	20,536
500017	Medical Reimbursements	400	400	0	0.00%	0	0	400	100%	400	0	0.00%	300
500050	FICA Taxes	81,631	79,194	2,437	3.08%	27,765	73,686	7,945	10.78%	62,495	19,136	30.62%	62,825
	LGERS retirement	76,411	72,261	4,150	5.74%	26,370	67,171	9,240	13.76%	56,369	20,042	35.56%	57,983
	401k	52,625	51,104	1,521	2.98%	18,649	47,504	5,121	10.78%	41,781	10,844	25.95%	41,546
500160	Medical	344,834	303,209	41,625	13.73%	98,174	270,209	74,625	27.62%	210,944	133,890	63.47%	207,596
	Dental	19,052	18,037	1,015	5.63%	5,847	16,255	2,797	17.21%	13,296	5,756	43.29%	13,004
500360	Life Insurance	4,437	4,203	234	5.57%	1,343	3,873	564	14.56%	3,188	1,249	39.18%	3,291
	Disability	7,848	7,552	296	3.92%	2,166	7,123	725	10.18%	5,439	2,409	44.29%	5,144
	Total Benefits	587,238	535,960	51,278	9.57%	180,314	485,821	101,417	20.88%	393,912	193,326	49.08%	391,689
	Total Personal Services	1,605,877	1,558,042	47,835	3.07%	553,732	1,430,903	174,974	12.23%	1,234,337	371,540	30.10%	1,230,652
604020	Physicals and Drug Screens	0	0	, 0	100%	0	0	. 0	100%	0	0	100%	396
	Temporary Help	70,000	30,000	40,000	133.33%	32,389	74,000	(4,000)	-5.41%	67,232	2,768	4.12%	29,710
645000	Landscaping	9,420	12,000	(2,580)	-21.50%	3,925	9,420	0	0.00%	9,600	(180)	-1.88%	9,600
	Parking Management Contract	380,719	370,351	10,368	2.80%	150,166	360,398	20,321	5.64%	351,964	28,755	8.17%	343,649
	Other Contractual Services	75,419	78,457	(3,038)	-3.87%	21,129	78,457	(3,038)	-3.87%	52,664	22,755	43.21%	57,327
	Elevator Maintenance Contract	4,000	4,213	(213)	-5.06%	2,056	4,934	(934)	-18.94%	35,417	(31,417)	-88.71%	4,653
	Fire Alarm Systems Contract	15,500	13,500	2,000	14.81%	7,035	16,884	(1,384)	-8.20%	14,314	1,186	8.29%	9,800
650000	Travel, Per Diem, Conference Registration	14,750	13,800	950	6.88%	2,934	13,800	950	6.88%	14,871	(121)	-0.81%	12,801
651000	Training & Education	6,400	5,250	1,150	21.90%	269	5,250	1,150	21.90%	1,561	4,839	309.99%	4,517
681000	ElectricityTA8918 Terminal 208	141,763	140,827	936	0.66%	59,264	135,000	6,763	5.01%	127,337	14,426	11.33%	137,399
681500	Electricity TH4698 Restaurant	20,623	20,688	(65)	-0.31%	1,999	19,000	1,623	8.54%	4,376	16,247	371.28%	4,864
682500	Electricity TD0460 DPS Bldg-Old	4,000	11,050	(7,050)	-63.80%	4,376	11,050	(7,050)	-63.80%	9,877	(5,877)	-59.50%	9,875
	Electricity 000000 DPS Bldg-New	28,400	0	28,400	100%	0	0	28,400	100%	0	28,400	100%	0
683000	Electricity TF6197 Maint Bldg	12,124	11,827	297	2.51%	5,123	11,628	496	4.27%	11,268	856	7.60%	12,515
683500	Electricity W10456 Vgate-8AW	420	336	84	25.00%	156	374	46	12.18%	324	96	29.63%	292
	Electricity S93746 GA Sewer Lift	792	564	228	40.43%	324	700	92	13.14%	590	202	34.24%	510
	Electricity TF3027 480V TAFRDP	132,108	121,939	10,169	8.34%	53,773	121,939	10,169	8.34%	115,497	16,611	14.38%	118,993
	Electricity YK5320 Cargo Bldg	554	1,038	(484)	-46.63%	126	425	129	30.35%	278	276	99.28%	1,406
	Electricity W12777 ODLGriffin	0	0	0	100%	0	0	0	100%	0	0	100%	0
	Electricity RAC CAM S83383	15,527	14,459	1,068	7.39%	5,895	14,148	1,379	9.75%	13,757	1,770	12.87%	13,923
	Electricity TH6583 WBW St Light	5,546	5,263	283	5.38%	2,200	5,200	346	6.65%	4,834	712	14.73%	5,228
	Electricity VF0723 Pinner Rd RH	0	403	(403)	-100.00%	0	0	0	100%	361	(361)	-100.00%	390
	Electricity YT5631 Lower Overflow	1,156	605	551	91.07%	513	900	256	28.44%	506	650	128.46%	1,189
	Electricity SA3067 Lav Cart	780	726	54	7.44%	171	410	370	90.06%	701	79	11.27%	678
	Natural Gas 635822 Terminal	24,191	30,714	(6,523)	-21.24%	5,272	24,000	191	0.80%	20,593	3,598	17.47%	24,517
	Natural Gas 568135 Operations	10,425	11,452	(1,027)	-8.97%	2,093	11,452	(1,027)	-8.97%	9,715	710	7.31%	7,420
	Natural Gas 446155 Main Bldg A West	5,350	5,518	(168)	-3.04%	946	5,300	50	0.94%	4,629	721	15.58%	3,567
	Natural Gas 384909 DPS Bldg-Old	1,200	4,836	(3,636)	-75.19%	597	3,400	(2,200)	-64.71%	3,438	(2,238)	-65.10%	3,310
	Natural Gas 000000 DPS Bldg-New	18,975	. 0	18,975	100%	0	0	18,975	100%	0	18,975	100%	0
693000	Natural Gas 250049 CAP Bldg	0	0	0	100%	0	0	0	100%	0	0	100%	0
	Water 70185431/70185433 Term	41,500	25,941	15,559	59.98%	13,175	38,000	3,500	9.21%	21,106	20,394	96.63%	12,330
	Water 47313873 Maint Bldg A E	0	0	0	100%	0	0	0	100%	0	0	100%	0
	Water 37667083 Public Saf Bldg-Old	250	623	(373)	-59.87%	231	623	(373)	-59.87%	575	(325)	-56.52%	623
	Water 00000000 Public Saf Bldg-New	950	0	950	100%	0	0	950	100%	0	950	100%	0
696500	Water 83562624 Air Cargo Bldg	290	578	(288)	-49.83%	37	250	40	16.00%	231	59	25.54%	560
	Water 43119699 ODL Griffin Bldg	0	0	0	100%	0	0	0	100%	0	0	100%	

		F	Y2014 Budget			FY2014 Estir	nated Actual		F	Y2013 Actual		FY 2012
Acct Description	FY 2015	FY 2014	FY 2014 Increase/Decrease			FY 2014	Increase/	Decrease	FY 2013	Increase/	Decrease	FY 2012
#	Budget	Budget	Amount	Percent	al 5 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
697500 Water 70162311 New Maint Bldg	2,875	2,698	177	6.56%	906	2,800	75	2.68%	2,738	137	5.00%	2,699
698000 Water 70182576/70182577 RAC	16,500	18,581	(2,081)	-11.20%	5,086	16,000	500	3.13%	16,432	68	0.41%	18,913
698500 Water 1013844 Toll Plaza Office	1,349	1,349	0	0.00%	0	0	1,349	100%	0	1,349	100%	0
710100 Terminal, Buildings and Grounds	233,200	214,469	18,731	8.73%	48,047	214,000	19,200	8.97%	241,863	(8,663)	-3.58%	150,989
710200 Vehicles and Heavy Equipment	78,000	75,000	3,000	4.00%	24,795	75,000	3,000	4.00%	64,390	13,610	21.14%	77,158
710300 Airport and Airfield Equipment	15,500	15,500	0	0.00%	4,097	9,833	5,667	57.64%	15,830	(330)	-2.08%	85,022
730000 Printing & Binding	1,500	2,000	(500)	-25.00%	745	3,400	(1,900)	-55.88%	3,370	(1,870)	-55.49%	1,982
740115 Employee/Tenant Appreciation	500	1,000	(500)	-50.00%	0	0	500	100%	461	39	8.46%	314
770100 Vehicle Fuel	43,000	45,000	(2,000)	-4.44%	17,868	45,000	(2,000)	-4.44%	36,936	6,064	16.42%	38,231
770200 Shop Supplies	5,000	5,000	0	0.00%	1,896	5,000	0	0.00%	2,534	2,466	97.32%	5,266
770300 Operating Supplies	18,690	15,000	3,690	24.60%	9,660	15,000	3,690	24.60%	1,244	17,446	1402.41%	5,212
770400 Chemicals & Safety	79,012	74,012	5,000	6.76%	1,613	74,012	5,000	6.76%	1,363	77,649	5696.92%	1,935
770500 Small Tools and Equipment	7,500	7,500	0	0.00%	4,931	7,500	0	0.00%	6,432	1,068	16.60%	5,134
770600 Custodial Supplies	12,000	10,000	2,000	20.00%	7,751	11,000	1,000	9.09%	12,765	(765)	-5.99%	14,234
770650 Custodial Consumables	33,000	30,000	3,000	10.00%	13,605	31,000	2,000	6.45%	28,943	4,057	14.02%	32,163
771000 Operating Furniture, Fixtures and Equipment	750	750	0	0.00%	327	750	0	0.00%	2,655	(1,905)	-71.75%	126
771500 Uniforms	4,400	4,000	400	10.00%	542	4,000	400	10.00%	1,328	3,072	231.33%	3,542
780100 Dues & Memberships	2,425	1,540	885	57.47%	355	1,540	885	57.47%	1,065	1,360	127.70%	1,160
780500 Books & Publications	500	800	(300)	-37.50%	0	800	(300)	-37.50%	189	311	164.55%	48
780503 Licenses & Certifications	660	660	0	0.00%	475	660	0	0.00%	525	135	25.71%	144
Total Services & Mat'ls.	1,599,493	1,461,817	137,676	9.42%	518,873	1,484,238	115,255	7.77%	1,338,679	260,814	19.48%	1,276,314
Department Total	3,205,370	3,019,859	185,511	6.14%	1,072,605	2,915,141	290,229	9.96%	2,573,016	632,354	24.58%	2,506,966

Comments:

ASHEVILLE REGIONAL AIRPORT

Public Safety BASIC OPERATING BUDGET FY 2014-2015

Fund	ARA
Department	Public Safety
Department #	50
Cost Center	20
Source	00

Acco	unt Code				Description	Item	Summary
und	Acct.	Sec.	C.C.	Source	· · · · · · · · · · · · · · · · · · ·	Amount	Amount
PERS	SONNEL S	SERVI	CES				
ARA	500000	50	20	00	Salaries	802,642	802,64
٩RA	500016	50	20	00	Longevity	11,336	11,33
٩RA	500020	50	20	00	Overtime	35,000	35,00
ARA	500090	50	20	00	LEO Special Separation Allowance	24,118	24,11
					Benefits:		
١RA	500017	50	20	00	Medical Reimbursements	200	441,49
RA	500050	50	20	00	FICA Taxes	69,629	
RA	500070	50	20	00	LGERS retirement	67,077	
ARA	500080	50	20	00	401k	43,841	
١RA	500160	50	20	00	Medical	239,132	
١RA	500260	50	20	00	Dental	12,877	
١RA	500360	50	20	00	Life Insurance	3,157	
٩RA	500460	50	20	00	Disability	5,586	
	TOTAL P	ERSO	NNEL S	SERVIC	ES	-	1,314,5
PEF	RATING E	XPEN	SES				
				ractual	Services		
RA	647000	50	20	00	Other Contractual Services		4,6
					Police Info Computer (NCIC) & Mobile Data	1,500	
					Fire Extinguisher Service	2,000	
					SCBA Inspection	1,100	
					AED Inspection	660	
					IACP Net	500	
			Travel	and Tra	aining		
RA	650000	50	20	00	Travel, Per Diem, Conference Registration		8,9
					AAAE Chief's Conference	1,800	-,-
					ARFF Working Group	1,500	
					NC Safety and Health Congress	800	
					NC Statewide Safety School	800	
					Mossberg Armorer's Training	800	
					Glock Armorer's School	800	
					Local Travel	2,400	
۱R۵	651000	50	20	00	Training & Education	2,100	14,2
	001000	50	20	00	FAR 139 Burn (Truck Ops)	7,000	17,2
					ARFF 3400 Course (SCFA)	5,000	
					Professional Development	1,200	
					Fire & LEO Local Training (Community Colleges)	1,000	
			Come	unicoti	one and Freight		
	662000			unication 00	ons and Freight Telecommunications		
чкн	662000	50	20	UU			
۸۵۸	442000	FO	20	00	Cable News Service		
ARA	663000	50	20	00	Online Services	1 440	1,44
					Broadband Service for 3 Toughbook Laptops	1,440	

ASHEVILLE REGIONAL AIRPORT

Public Safety BASIC OPERATING BUDGET FY 2014-2015

Fund	ARA	
Department	Public Safety	
Department #	50	
Cost Center	20	
Source	00	

	unt Code				Description	Item	Summary
und	Acct.	Sec.	C.C.	Source		Amount	Amount
RA	710000	50	20	00	General Repairs and Maintenance		3,00
					Radio Maintenance	3,000	-,-
			Opera	ting Su	pplies		
RA	770300	50	20	00	Operating Supplies		4,2
					First Aid Supplies	1,200	
					Training Supplies (ammunition, foam, etc)	3,000	
RA	770400	50	20	00	Chemicals & Safety		3,0
	110400	00	20	00	Chemicals, Safety, and OSHA	3,000	0,0
ARA	770500	50	20	00	Small Tools and Equipment	0,000	3,9
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	00	20	00	Small Tools & Equipment	3,900	0,0
ARA	771000	50	20	00	Operating Furniture, Fixtures, Equipment and Software	01/00	6,0
					Greater than \$100 & up to \$5,000	0.000	
					Station Furniture	3,000	
	774500	50	00	00	Radio Equipment	3,000	
ARA	771500	50	20	00	Uniforms	(000	8,8
					Uniforms (Police and Fire Class A's and Utility)	6,000	
					Duty Boots Body Armor	1,300 1,500	
ARA	780501	50	20	00	Firefighter Equipment	1,500	2,2
	700301	50	20	00	Turnout Gear & SCBA Masks (New Hire or Damage)	2,200	۷.,۷
					cations, Subscriptions and Memberships		
١RA	780100	50	20	00	Dues & Memberships		2,0
					ALEAN	450	
					ARFFWG	300	
					Buncombe Co FF Assoc	150	
					Buncombe Co Fire Chief's Assoc	150	
					Henderson Co FF Assoc	100 150	
					International Assoc of Chief's of Police	395	
					National Safety Council NC Assoc of Rescue Squads and EMS	400	
ARA	780500	50	20	00	Books, Publications, Compact Disks, Videos & Subscriptions	400	7
	100000	50	20	00	Books, Publications, Compact Disks, Videos & Subscriptions Books, Publications. Compact Disks, Videos & Subscriptions	750	1
	TOTAL O	PFRA	TING			, 30	63,0
						-	00,0
	SECTION					-	1,377,6

Public Safety Fiscal Year 2014/2015 Variance Analysis

			F	Y2014 Budget			FY2014 Esti	imated Actual		F	Y2013 Actual		FY2012
Acct	Description	FY 2015	FY 2014	Increase/I	Decrease	FY 2014	FY 2014	Increase/I	Decrease	FY 2013	Increase/	Decrease	FY 2012
#		Budget	Budget	Amount	Percent	5 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	802,642	812,398	(9,756)	-1.20%	321,809	792,398	10,244	1.29%	807,895	(5,253)	-0.65%	791,105
500016	Longevity	11,336	10,197	1,139	11.17%	1,338	10,197	1,139	11.17%	12,840	(1,504)	-11.71%	11,902
500020	Overtime	35,000	35,000	0	0.00%	10,381	35,000	0	0.00%	25,533	9,467	37.08%	33,525
500090	LEO Special Separation Allowance	24,118	23,367	751	3.21%	5,033	25,377	(1,259)	-4.96%	20,468	3,650	17.83%	40,783
500017	Medical Reimbursements	200	200	0	0.00%	0	200	0	0.00%	200	0	0.00%	100
500050	FICA Taxes	69,629	68,046	1,583	2.33%	25,971	66,516	3,113	4.68%	64,973	4,656	7.17%	63,814
500070	LGERS retirement	67,077	62,433	4,644	7.44%	24,838	60,977	6,100	10.00%	56,646	10,431	18.41%	56,419
500080	401k	43,841	42,880	961	2.24%	17,164	41,880	1,961	4.68%	41,815	2,026	4.85%	40,101
500160	Medical	239,132	203,205	35,927	17.68%	77,560	202,631	36,501	18.01%	162,192	76,940	47.44%	164,340
500260	Dental	12,877	12,040	837	6.95%	4,503	12,010	867	7.22%	11,700	1,177	10.06%	11,623
500360	Life Insurance	3,157	3,107	50	1.61%	1,066	3,085	72	2.33%	2,937	220	7.49%	2,950
500460	Disability	5,586	5,640	(54)	-0.96%	1,908	5,102	484	9.49%	4,893	693	14.16%	4,806
	Total Benefits	441,499	397,551	43,948	11.05%	153,010	392,401	49,098	12.51%	345,356	96,143	27.84%	344,153
	Total Personal Services	1,314,595	1,278,513	36,082	2.82%	491,571	1,255,373	59,222	4.72%	1,212,092	102,503	8.46%	1,221,468
604020	Physicals and Drug Screens	0	0	0	100%	0	0	0	100%	0	0	100%	1,927
647000	Other Contractual Services	4,600	6,700	(2,100)	-31.34%	600	5,500	(900)	-16.36%	9,301	(4,701)	-50.54%	2,677
650000	Travel, Per Diem, Conference Registration	8,900	6,400	2,500	39.06%	3,583	6,500	2,400	36.92%	4,713	4,187	88.84%	6,132
651000	Training & Education	14,200	14,800	(600)	-4.05%	2,016	10,000	4,200	42.00%	15,419	(1,219)	-7.91%	14,223
662000	Telecommunications	0	0	0	100%	508	1,400	(1,400)	-100.00%	1,182	(1,182)	-100.00%	1,134
663000	Online Services	1,440	1,440	0	0.00%	600	1,440	0	0.00%	64	1,376	2150.00%	
710000	General Repairs and Maintenance	3,000	3,000	0	0.00%	1,263	3,031	(31)	-1.03%	2,383	617	25.89%	2,179
770300	Operating Supplies	4,200	6,000	(1,800)	-30.00%	240	5,500	(1,300)	-23.64%	7,284	(3,084)	-42.34%	4,191
770400	Chemicals & Safety	3,000	5,500	(2,500)	-45.45%	512	5,000	(2,000)	-40.00%	2,937	63	2.15%	3,220
770500	Small Tools and Equipment	3,900	4,500	(600)	-13.33%	959	4,000	(100)	-2.50%	2,421	1,479	61.09%	7,535
771000	Operating Furniture, Fixtures and Equipment	6,000	1,000	5,000	500.00%	0	1,000	5,000	500.00%	721	5,279	732.18%	769
771500	Uniforms	8,800	15,300	(6,500)	-42.48%	1,877	13,500	(4,700)	-34.81%	6,382	2,418	37.89%	10,541
780501	Firefighter Equipment	2,200	2,500	(300)	-12.00%	680	2,300	(100)	-4.35%	968	1,232	127.27%	3,479
780100	Dues & Memberships	2,095	2,050	45	2.20%	495	2,000	95	4.75%	1,311	784	59.80%	1,746
780500	Books & Publications	750	750	0	0.00%	118	700	50	7.14%	473	277	58.56%	656
	Total Services & Mat'ls.	63,085	69,940	(6,855)	-9.80%	13,451	61,871	1,214	1.96%	55,559	7,526	13.55%	60,409
	Department Total	1,377,680	1,348,453	29,227	2.17%	505,022	1,317,244	60,436	4.59%	1,267,651	110,029	8.68%	1,281,877

Comments:

	GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY FY2014/2015 PROJECTED CAPITAL CARRYOVER												
	Estimated	Estimated				PFC'S							
		Spending	Balance	FAA-	FAA-	NC	Currently						
	Amount	Through	to	AIP	AIP	DOT	Approved	Airport					
Description	Authorized	6/30/2014	Carryover	Entitlement	Discretionary	Grants	(2)	Funds					
ARFF Station Design	\$ 543,409	\$ 518,409	\$ 25,000	\$ 23,750			\$ 1,250	\$-					
ARFF Station Construction	4,534,750	4,219,648	315,102					315,102					
Airfield Redevelopment-Phase I (1)	4,013,219	3,013,219	1,000,000		1,000,000			-					
Airfield Redevelopment-Bid Package 1 (1)	11,868,128	1,000,000	10,868,128	2,500,000	6,500,000	300,000	1,568,128	-					
			-										
TOTAL CARRYOVER	\$ 20,959,506	\$ 8,751,276	\$ 12,208,230	\$ 2,523,750	\$ 7,500,000	\$ 300,000	\$ 1,569,378	\$ 315,102					

(1) Represents current estimated amounts. Related contracts requiring Board approval will be presented to the Board before implementation.

(2) PFC Revenues are included in the budget at the amount expected to be collected by the airlines in the fiscal year. Any difference between that amount and the amount planned as funding for current year capital projects is reflected in the budgeted amount of GARAA cash to be used.

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY CAPITAL BUDGET FISCAL YEAR 2014/2015

			Funding Source				
		FAA-	FAA-		Currently		
		AIP	AIP	NCDOT	Approved	Airport	
Description	Total	Entitlements	Discretionary	Grants	PFC's (2)	Funds	
Conital Improvements (1)							
Capital Improvements (1)	¢ 10.7EO 100	¢ 0,475,710	¢ 4 E00 000	¢	¢ 2 5 7 / / 1 2	¢	
Airfield Redevelopment - Bid Package 2	\$ 12,750,123				\$ 3,574,413		
Total Capital Improvements	12,750,123	2,675,710	6,500,000	-	3,574,413	-	
Renewal and Replacement							
Roofing for Terminal Building	320,000					320,000	
Roofing for Toll Plaza	55,000					55,000	
Vehicle Replacement	72,600					72,600	
Landside LED Pole Lighting	27,585					27,585	
Parking Utility Vehicle	20,000					20,000	
Turnout Gear Replacement-Phase 1	23,777					23,777	
EASE System Refresh	30,300					30,300	
LCD Upgrades-Phase 3	27,300					27,300	
Network Core Switch Replacement	23,774					23,774	
Gas Meter Sysytem Replacement	12,000					12,000	
						-	
Total Renewal and Replacement	612,336	-		-	-	612,336	
Total	\$ 13,362,459	\$ 2,675,710	\$ 6,500,000	\$ -	\$ 3,574,413	\$ 612,336	

(1) All purchases of Capital Improvements will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.

(2) PFC Revenues are included in the budget at the amount expected to be collected by the airlines in the fiscal year. Any difference between that amount and the amount planned as funding for current year capital projects is reflected in the budgeted amount of GARAA cash to be used.

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT

Development

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2014-2015

	ATION SCH Capital Impr Equipment a Renewal and Personnel Re	ovement and Small Ca d Replaceme		Fund Department Numb Cost Center	ARA Der 70 0	
DESCRIP	TION & JUS	TIFICATIO	<u>DN</u>			
Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	70	0	0	Airfield Redevelopment Project - Bid Pkg 2	\$12,750,123
constru compor This ph	nent of the over	ement and e verall project	electrical s ct at the A e funded v	ystems assoc sheville Regi with \$2,675,7	ncludes engineering services, RPR iated with the taxiway/temporary onal Airport. 710 in AIP Entitlement Funds, \$6,5 pproval Funds.	y runway

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT

Operations

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2014-2015

X	ATION SCHE Capital Impro Equipment a Renewal and Personnel Re	ovement nd Small Ca Replaceme equest	nt	Fund Depart Cost Ce	ment Number enter	ARA 40 0	
DESCRIP	FION & JUS		<u>N</u>				
Fund	Acct.	Sec.	C.C.	Source	Description		Amount
ARA	0	40	0	0	Terminal Roofing		\$ 320,000
Managem that are 2 Administr Replace 8 Replace 8 We shoul design in	tent Plan for I 5 to 35 years ation Office, Install New I Install New I Install New I	Y 2013/201 old and we Main Entrar Roof Roof and wa ave money 4, so we ca	14/2015. T Il beyond t nce, and O all Cladding if all of this n bid in Jul	This work wil cheir useful li ld Restauran Admin/T g Landside A/E Profe Terminal s work is con	ng needed as identifie l include replacement fe. These roofing sect t areas. Ticket Roofing North e Roofing South Areas Roofing Cost: essional Services I Roofing Total: npleted in the fall of 2 14 and complete work	of various roof tions are the Te 140,000 <u>150,000</u> \$290,000 <u>30,000</u> \$320,000	sections rminal,

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT

ASHEVILLE REGIONAL			Operatio	ons					
CAPITAL BUDGET / PE FY 2014-2015	ERSONNEL	<u>REQUEST</u>							
JUSTIFICATION SCHE Capital Impro Equipment ar X Renewal and Personnel Rec	ovement nd Small Cap Replacemer			Fund Depart Cost C	ment Number enter		ARA 40 0		
DESCRIPTION & JUST	IFICATION	l							
Fund Acct.	Sec.	C.C. S	ource	Description		Ar	nount		
ARA 0	40	0	0	Toll Plaza Roofing		\$	55,000		
Airport Maintenance is Management Plan for F that are 25 to 35 years sections.	Y 2013/201	4/2015. This	s work wil	include replacement	of various roof	sectio			
Replace & Install New R	loof		A/E Profe	a Sections Roofing Cost: essional Services a Roofing Total:	50,000 \$50,000 <u>5,000</u> \$55,000				
We should be able to save money if all of this work is completed in the fall of 2014. We need to start design in June/July 2014, so we can bid in July/August 2014 and complete work in September/October/November 2014.									

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT

Operations

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2014-2015

	JUSTIFICATION SCHEDULE Capital Improvement Equipment and Small Capital Outlay X Renewal and Replacement Personnel Request Cost Center										
DESCRIPT	FION & JUS	TIFICATIC	<u>N</u>								
Fund	Acct.	Sec.	C.C.	Source	Description	A	mount				
ARA	0	40	0	0	Vehicle Replacements	\$	72,600				

Airport Maintenance is requesting to replace Unit #3, 6, & 33 that are scheduled to be replaced this year. Unit #3 is the operations vehicle used for daily FAR 139 Airfield Inspections, emergency response, Winter operations, and will be used to monitor construction in the airfield redevelopment project. Unit #6 is a DPS vehicle used for patrols, fence line checks, FAR 139 Inspections, and emergency response. Unit #33 is a maintenance vehicle and used for maintenance both landside and airside, snow removal coordination, as well as emergency events.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Operations

CAPITAL BUDGET / PERSONNEL REQUEST FY 2014-2015

JUSTIFIC.	ATION SCHE Capital Impro Equipment ar Renewal and Personnel Re	ovement nd Small Ca Replaceme		у	Fund Department Number Cost Center	ARA 40 0
DESCRIPT Fund	FION & JUST Acct.	Sec.	<u>N</u> C.C.	Source	Description	Amount
ARA	0	40	0	0	Landside LED Pole Lighting	\$ 27,585
the par custom	king areas bel er lots. Cost s	nind DPS, Ad avings is ca	dministrat Iculated a	ive, Ready Re t \$6,022.50 ii	hting with 50 LED fixtures. This projecturn, South Employee , Cell Phone, an reduced energy costs annually, \$1, a. The pay back is calculated to be 36	and lower 800.00

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT

Operations

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2014-2015

JUSTIFICATION SCHEDULE Capital Improvement Equipment and Small Capital Outlay X Renewal and Replacement Personnel Request Cost Center								
DESCRIP	TION & JUS	TIFICATIC	<u>DN</u>					
Fund	Acct.	Sec.	C.C.	Source	Description	А	mount	
ARA	0	40	0	0	Parking Utility Vehicle	\$	20,000	

Maintenance is requesting to replace the parking lot maintenance golf cart with a heavy duty utility vehicle needed for parking lot maintenance, battery jump starts, and nightly vehicle inventory. We currently rent a 6 passenger golf cart at least three times a year for a cost of about \$2,400.00. The UTV is projected to have a ten (10) year life and would save the Authority approximately \$25,000.00 over the life of the equipment excluding regular maintenance over the period. In addition, we may be able to save 10% by purchasing through GSA.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT

Public Safety

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2014-2015

X	Capital Impr Capital Impr Equipment a Renewal and Personnel Re	ovement nd Small C I Replacem equest	ent	Fund Department Number Cost Center	ARA 50 20	
DESCRIP	TION & JUS		<u>DN</u>			
Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	50	0	0	Turnout Gear Replacement PHASE ONE	\$ 23,777
and up Current states t Current Replace	dating of 17 F tly DPS has 8 s hat turnout g t contract pric	Fire Helmet sets of turn ear shall be cing on gea PS firefight	ts. Hout gear in e replaced, r is \$ 1,933	n use that we 10 years afte per set plus	d the end of its projected life by NFF re manufactured in June of 2004. NF er its manufacture date. 7% sales tax (\$ 2,069). hity of style and replacement of age	PA 1851

NOTE:

TITLE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Information Technology **CAPITAL BUDGET / PERSONNEL REQUEST** FY 2014-2015

JUSTIFICATION SCHEDULE Capital Improvement Equipment and Small Capital Outlay Fund ARA Renewal and Replacement Х **Department Number** 20 Personnel Request Cost Center 0

DESCRIPTION & JUSTIFICATION

	Fund	Acct.	Sec.	C.C.	Sourc	е	Description	An	nount
AI	RA	0	20	0		0	Phase 1: EASE System Refresh	\$	30,300
	and gate Addition April 20 7 compo The The after 6 y 7 Therm	es. This nally, th 14. Wir uters wi rmal M. vears, in nal MAP	phase e oper ndows th Wir AP prin cludin Printe	e is to rating 7 Pro ndows nters u g upda ers = \$	replace system OS will 7 Pro = used to ated dr 15,400	(O be strive	airlines to process passengers at the ticket counters omputer and printing equipment put in place 6 years ago S) Windows XP is no longer supported by Microsoft as o installed on the new hardware. 5,900 int boarding passes and bag tags will also be replaced rs to work with the Windows 7 Pro OS. uration/installation charges = \$9,000		

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Information Technology <u>CAPITAL BUDGET / PERSONNEL REQUEST</u> <u>FY 2014-2015</u>

X	CATION SCH Capital Impr Equipment a Renewal and Personnel Ro	ovement and Small C d Replacem equest	ent	Fund Department Numb Cost Center	er	ARA 20 0	
Fund	Acct.	Sec.	C.C.	Source	Description	A	mount
ARA	0	20	0	0	LCD Upgrades	\$	27,300
As in been which Repla	s, misc. cables Phase II in FY achieved. Th h is brighter a ace 18 40" LCI	14, LCD's w le newer LC nd more du O monitors ender Balun	rith 3 year lif D's come w urable. The on Ticket Co is with small	fe are being ith 4 year w following ito punter (18 x I DDCs (5 x \$	icket counter LCDs. 4 new replaced after a 4-6 year life has varranties and are LED technology ems will be replaced: \$1100) - Monitors to be replaced \$600) - Video connectors. 0) - Cabling.		

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Information Technology <u>CAPITAL BUDGET / PERSONNEL REQUEST</u> <u>FY 2014-2015</u>

X	ATION SCHI Capital Impr Equipment a Renewal and Personnel Re	ovement ind Small Ca I Replaceme equest	ent	Fund Department Number Cost Center	ARA 0	
Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	0	0	0	Network Core Switch Replacemen	\$ 23,774
Core Addit provi Cisco Catal Catal	d the existing router and sw ionally, this re	switches to vitching nee eplacement r, in the even Switch Mod Port PoE x 2 Port PoE = 5	o a location eds to be re- c enables so ent of an o ule for Blac 2 = \$6622 5843	n less critical. eplaced this y witching of th utage for all t deCenter = \$7	ear as this equipment will be over 5 yee e data network from one broadband enants and others on the GARAA Net	

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Information Technology <u>CAPITAL BUDGET / PERSONNEL REQUEST</u> <u>FY 2014-2015</u>

JUSTIFICATION SCHEDULE Capital Improvement Equipment and Small Capital Outlay Fund ARA Х **Renewal and Replacement Department Number** 20 Personnel Request Cost Center 0 **DESCRIPTION & JUSTIFICATION** Fund C.C. Description Acct. Sec. Source Amount ARA 0 20 0 0 Gas Meter System Replacement \$ 12,000

The existing system is over 20 years old. The system software is no longer supported by the manufacturer and only uses the Windows XP Operating System (OS), which has an end of life of April 2014. Over the last few years, we have made repairs to hardware components that are no longer available. The system is unable to produce the reports needed by the Maintenance Department and is slow and inefficient.

Whereas the existing system is not compliant, compliance with ISO 9001:2000 and utilization of Secure Socket Layer (SSL) for remote access is provided.

A new system, including hardware, software, installation and training is included.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ESTIMATED CASH & INVESTMENT BALANCE As of June 30, 2015

	Am	ount
Estimated Cash & Investment Balance at June 30, 2014		\$ 16,500,000
Plus: Net Operating & Investment Revenues		807,009
Less Other Costs: Business Development Costs Contingency Debt Service	(300,000) (100,000) (626,823)	(1,026,823)
Plus Non-Operating Revenues: Passenger Facility Charges Customer Facility Charges	1,325,000 1,075,000	2,400,000
Plus Capital Contributions: Federal Grants - AIP Entitlements Federal Grants - AIP Discretionary Funds NC DOT Grants	5,199,460 14,000,000 300,000	19,499,460
Less Capital Costs: Capital Improvements Equipment and Small Capital Outlay Fund Renewal and Replacements Carryover Projects From FY2014	(12,750,123) - (612,336) (12,208,230)	(25,570,689)
Estimated Cash & Investment Balance at June 30, 2015		12,608,957
Estimated Restricted Cash at June 30, 2015		1,900,000
<u>Reserves:</u> Operations & Maintenance Reserve (6 Months) Emergency Repair Reserve		3,881,467 650,000
Estimated Unrestricted Undesignated Cash & Investments at June 30,	, 2015	\$ 6,177,491

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY SUPPLEMENTAL FEES AND CHARGES FY 2014/2015 ANNUAL BUDGET

	FY 2013/2 Current Fe		FY 2014/2015 Proposed Fees			
	 Cost	Per		Cost	Per	
<u>Maintenance</u>						
Scissor Lift	\$ 100.00	day	\$	100.00	day	
Large ADA Ramp Rental	\$ 100.00	use	\$	100.00	use	
Air Stair Rental	\$ 100.00	use	\$	100.00	use	
Volvo Wheel Loader	\$ 150.00	use	\$	150.00	use	
Fork-lift	\$ 100.00	use	\$	100.00	use	
Pallet Jack	\$ 50.00	use	\$	50.00	use	
Tenant Sweeper	\$ 125.00	hour	\$	125.00	hour	
Service Truck	\$ 50.00	hour	\$	50.00	hour	
Backhoe	\$ 100.00	hour	\$	100.00	hour	
Lighted X	\$ 200.00	day	\$	200.00	day	
Light Tower	\$ 150.00	day	\$	150.00	day	
Paint Stripper	\$ 100.00	hour	\$	100.00	hour	
Large Aircraft Removal Dolly	\$ 200.00	day	\$	200.00	day	
Small Aircraft Removal Dolly	\$ 100.00	day	\$	100.00	day	
Aircraft Jack	\$ 100.00	use	\$	100.00	use	
Cores	\$ 40.00	each	\$	40.00	each	
Keys	\$ 12.00	each	\$	12.00	each	
Large Dump Truck	\$ 200.00	hour	\$	200.00	hour	
Small Broom	\$ 200.00	hour	\$	200.00	hour	
Large Broom	\$ 300.00	hour	\$	300.00	hour	
Pressure Washer	\$ 125.00	hour	\$	125.00	hour	
Maintenance Labor Rate (1)	\$ 45.00	hour	\$	45.00	hour	
Security Escort Rate (1)	\$ 45.00	hour	\$	45.00	hour	
Department of Public Safety						
ARFF Apparatus for 1500 gal. or greater	\$ 250.00	hour	\$	250.00	hour	
ARFF Apparatus for less than 1500 gal.	\$ 150.00	hour	\$	150.00	hour	
Command, Police, and Ops support vehicles	\$ 100.00	hour	\$	100.00	hour	
Aircraft recover dolly	\$ 150.00	day	\$	150.00	day	
Maintenance Labor Rate (1)	\$ 45.00	hour	\$	45.00	hour	
Mutual Aid Agencies collected on their behalf		as incurred			as incurred	
Replacement charges for AVL equipment/supplies		as incurred			as incurred	
Information Technology (IT) Department						
IT Labor Rate - Non-Network (1)	\$ 40.00	hour	\$	40.00	hour	
IT Labor Rate - Network Related (1)	\$ 60.00	hour	\$	60.00	hour	
Cable Television (CATV) Signal Transport Fee	\$ 10.00	month	\$	10.00	month	
Cable Television-150+ Channels (2 & 3)	\$ -	month	\$	45.00	month	
Dark Fiber per strand per 0-1000 ft	\$ 20.00	month	\$	20.00	month	
Dark Fiber per strand per 0-2000 ft	\$ 22.00	month	\$	22.00	month	
Dark Fiber per strand per 0-3000 ft	\$ 24.00	month	\$	24.00	month	
WiFi & SSID (required for WiFi Access) (2)	\$ 70.00	month	\$	70.00	month	
Internet Bandwidth-Not Dedicated (2 MB) (2)	\$ 50.00	month	\$	50.00	month	
Internet Bandwidth-Not Dedicated (5 MB) (2)	\$ 70.00	month	\$	70.00	month	
Internet Bandwidth-Not Dedicated (10 MB) (2)	\$ 125.00	month	\$	125.00	month	

Notes:

(1) One Hour Minimum, Minimum of 3 hours charged after regular business hours.

(2) Add \$120 for 2 hours of IT Labor for Setup & Configuration. Fees may be reduced when bundled with other services.

(3) Add additional upgrades at cost.

		FY 2013/20	014	FY 2014/2015			
		Current Fe	es		ees		
Identification Badge Fees and Charges		Cost	Per	Cost		Per	
Initial Badge Issuance							
SIDA Badge	\$	67.00		\$	70.00		
Non-SIDA Badge	\$	35.00		\$	37.00		
Renewal of Badge							
SIDA Badge	\$	35.00		\$	37.00		
Non-SIDA Badge	\$	35.00		\$	37.00		
Lost Badge Replacement							
SIDA Badge (4)	\$ 85.00	/\$ 100.00		\$ 85.00	/\$ 100.00		
Non-SIDA Badge (5)	\$ 60.00	/\$75.00		\$ 60.00	\$ 60.00 / \$ 75.00		
Damaged Badge							
SIDA Badge (6)	\$	-		\$ 37.00	0 /\$ 45.00		
Non-SIDA Badge (6)	\$	-		\$ 37.00	0 /\$ 45.00		
Security Escort Training	\$	25.00		\$	25.00		
Lock-out Service (7)	\$	25.00		\$	25.00		

Notes:

(4) \$85.00 for the first replacement badge, \$100.00 for the second replacement badge.

(5) \$60.00 for the first replacement badge, \$75.00 for the second replacement badge.

(6) \$37.00 for a damaged badge, \$45.00 if badge damaged due to negligence.

(7) \$25.00 Lock-out Service Charge applies after the first 2 free service calls.

Parking							
Long term	\$	1.50	0 - 1 hour	\$	1.50	0 - 1 hour	
	\$	1.50	each add'l hour	\$	1.50	each add'l hour	
	\$	8.00	day	\$	8.00	day	
	\$	48.00	week	\$	48.00	week	
Short term	\$	1.00	1/2 hour	\$	1.00	1/2 hour	
	\$	12.50	day	\$	12.50	day	
Employee Parking Rate	\$ 53 / \$48		new/renewal	\$ 60 / \$50		new/renewal	
Commuter Parking Rate	\$ 27	79 / \$263	new/renewal	\$ 29	0 / \$275	new/renewal	

Fines	up to \$1,0	000	day	up to \$1,000		day	
<u>Ground Transportation</u> Airport Ground Transportation Permit (8)	\$	200	annual	\$	300	annual	
Off-Airport Rental Car Fee		7.50% of	f gross revenue		7.50%	of gross revenue	

Notes:

(8) In prior years, only billed for the first 10 vehicles per company. That limit is eliminated for FY2014/2015.