







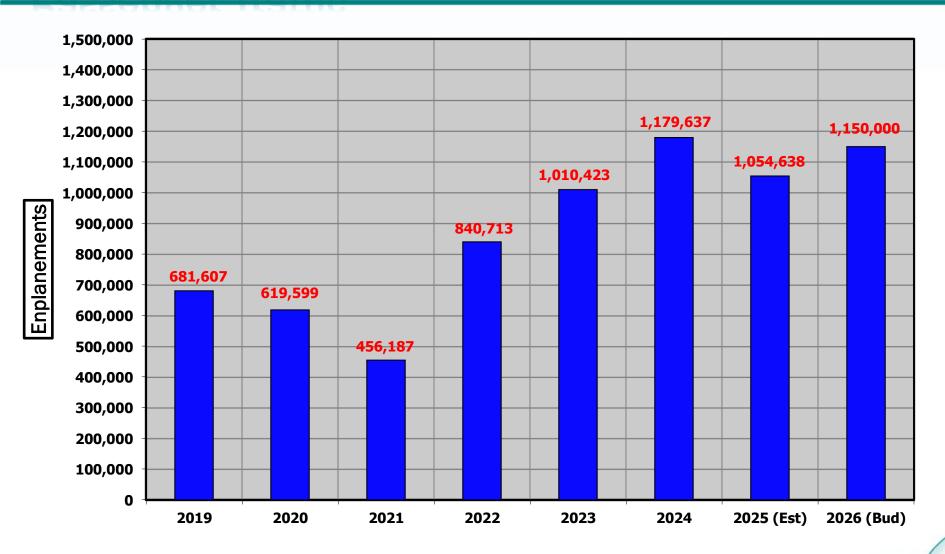


## <u>Agenda</u>

- General Statistics
- Proposed FY 2025/2026 Operating Budget
- Proposed FY 2025/2026 Capital Budget
- Proposed FY 2025/2026 Reserve Funds
- Proposed FY 2025/2026 Estimated Cash Balance
- Proposed FY 2025/2026 Supplemental Fees
- Questions and Comments

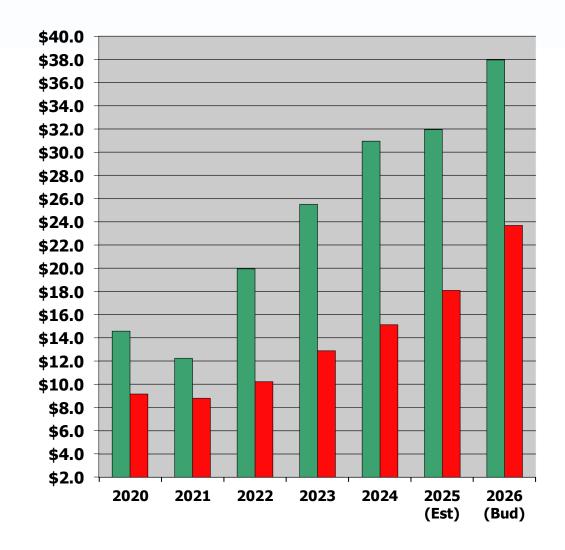


## **Passenger Traffic**





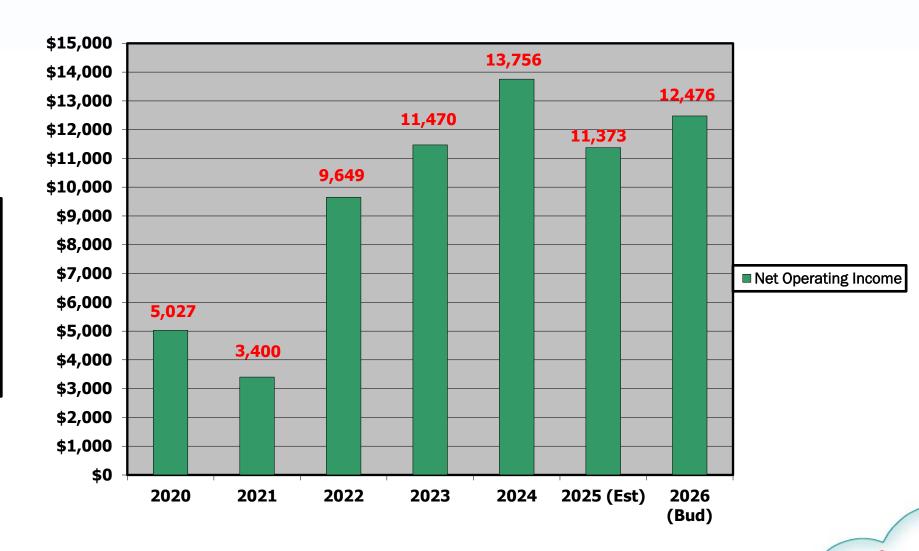
## **Operating Revenues/Expenses**







## **Net Operating Income**



Revenue

**Budget** 

Revenue

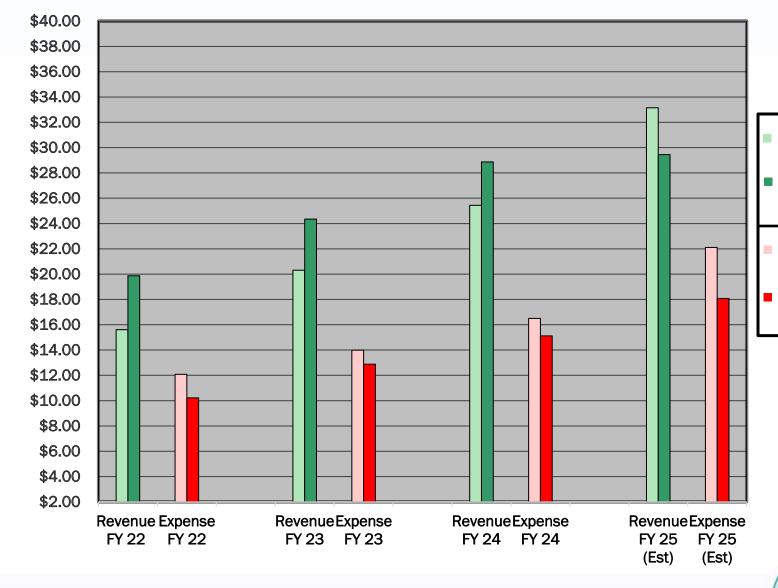
**Actual** 

**Expense** 

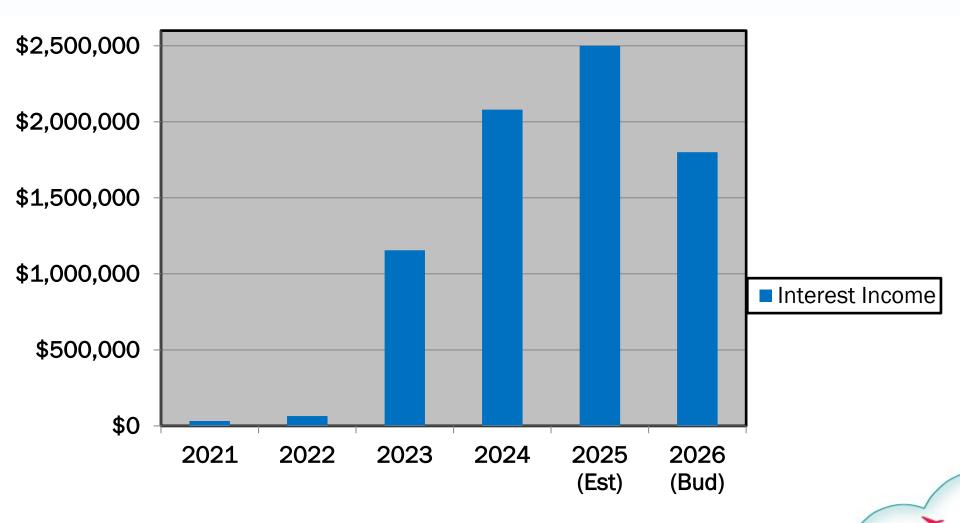
**Budget** 

Expense Actual

## Operating Revenues/Expenses -Budget/Actual



## **Interest Income**



# **Proposed Operating Budget**



## **Basic Operating Budget Assumptions**

### **OPERATING REVENUES:**

- Passenger enplanements 1,150,000
- Airline revenue is conservative using the rates by ordinance model.
- Airline terminal rentals increase due to space in new terminal.
- Food and Beverage revenue increase due to additional options in new terminal.
- Airline security fees increase due to security contract for exit lane and aviation worker screening.
- Parking revenue increase due to implementation of higher parking fees.
- Land lease increase due to ground lease with Sheetz.



## Basic Operating Budget Assumptions (cont'd)

### **OPERATING EXPENSES:**

- Salary adjustment pool budgeted at 5.5%, with anticipation of 3.0% cost of living, maximum of 2.0% merit salary increases and .5% used at President & CEO's discretion for exemplary employee service.
- Request for approval of 5 additional FT personnel and 3 PT personnel; however only requesting funding for 2 FT and 2 PT positions due to current budget constraints.
- Increase in contractual services due to increase of new loading bridge and baggage handling system maintenance contract and custodial contract.
- Increase in insurance due to additional coverage needed for new terminal and equipment.

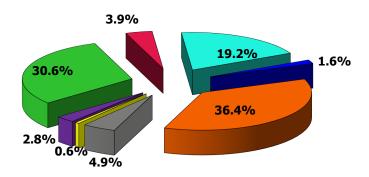


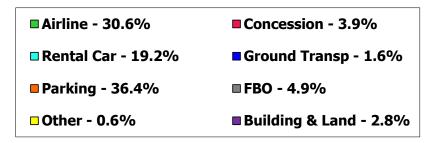
## **Proposed Operating Budget**

		Percent		
	FY2024/2025	FY2025/2026	Difference	Change
<u>Revenues</u>				
Operating Revenues	\$33,147,317	\$36,152,378	\$ 3,005,061	9.1%
Investment Income	1,200,000	1,800,000	600,000	50.0%
Total Operating &				_
Investment Revenues	34,347,317	37,952,378	3,605,061	10.5%
<u>Expenses</u>				
Operating Expenses	22,425,285	23,676,753	1,251,468	5.6%
Total Operating				-
Expenses	22,425,285	23,676,753	1,251,468	5.6%
Net Operating &				
Investment Income	\$ 11,922,032	\$ 14,275,625	\$ 2,353,593	19.7%

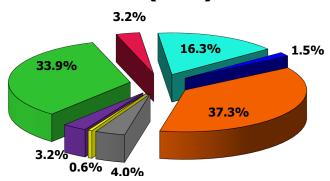
## **Sources of Operating Revenue**

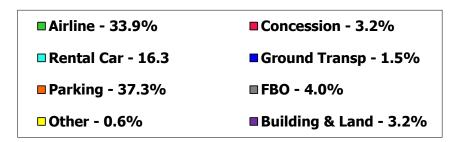
### **FY 2025 (Est)**





### FY 2026 (Bud)

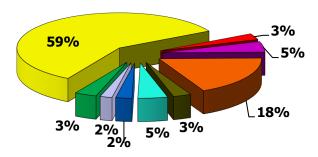


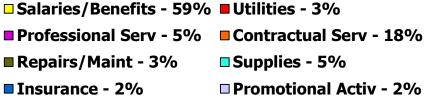




## **Operating Expenses by Category**

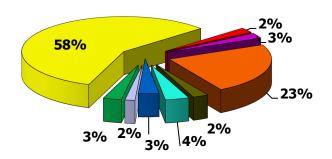
### **FY 2025 (Est)**

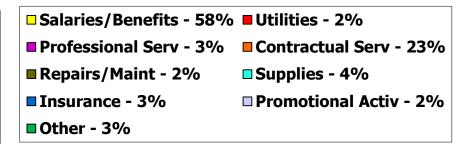




**■ Other - 3%** 

### FY 2026 (Bud)

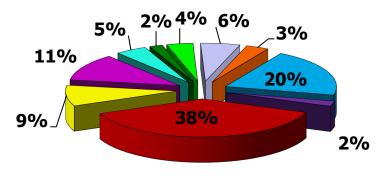






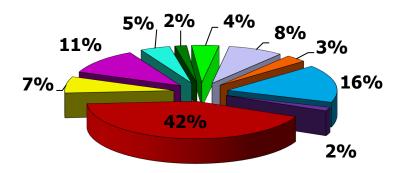
## **Operating Expenses By Department**

### **FY 2025 (Est)**



□ Public Safety - 20%
□ Properties & Contracts - 2%
□ Ops & Maintenance - 38%
□ Executive - 9%
□ Information Technology - 11%
□ Marketing & PR - 5%
□ Guest Services - 2%
□ Finance - 4%
□ Administration - 6%
□ Planning - 3%

### FY 2026 (Bud)



■ Public Safety - 16%
■ Properties & Contracts - 2%
■ Ops & Maintenance - 42%
■ Executive - 7%
■ Information Technology - 11%
■ Marketing & PR - 5%
■ Guest Services - 2%
■ Finance - 4%
■ Administration - 8%
■ Planning - 3%



# **Proposed Capital Budget**



# **Carry-Over Capital Projects**

		Estimated	Estimated				
		Spending	Balance	FAA &	NC	PFCs	
	Amount	Through	to	TSA	DOT	Currently	Airport
Description	Authorized	6/30/2025	Carryover	Grants	Grants	Approved	Funds
Terminal & ATC Tower Constr	447,730,899	245,000,000	202,730,899	30,200,000			172,530,899
Parking Garage Repairs	325,000	105,000	220,000				220,000
Taxiway A Rehab - Design	1,129,142	800,000	329,142	300,000			29,142
ARFF Vehicle	1,340,850	0	1,340,850	1,111,808			229,042
Perimeter Rd Improvements	400,000	0	400,000				400,000
Parking Lot – Tenant Reimb	2,308,350	0	2,308,350				2,308,350
Overlook parking - Design	1,778,149	1,000,000	778,149				778,149
RON Parking - Design	408,380	390,000	18,380				18,380
TOTAL CARRYOVER	\$ 455,420,770	\$247,295,000	\$208,125,770	\$31,611,808			\$ 176,513,962

Represents current estimated amounts. Related contracts requiring Board approval will be presented to the Board before implementation.



# Proposed Capital Budget

## GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY CAPITAL BUDGET FISCAL YEAR 2025/2026

			2			
		FAA-	FAA-		Currently	
		AIP	AIP	NCDOT	Approved	Airport
Description	Total	Entitlements	Discretionary	Grants	PFCs	Funds
Capital Improvements (1)						
Roadway Improvements - Design	\$4,750,000					\$ 4,750,000
Runway/Taxiway Sealcoat	1,111,111	1,000,000				111,111
			I			1
Total Capital Improvements	\$5,861,111	1,000,000				\$4,861,111

(1) All purchases of Capital Improvements will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.



## **Proposed Capital Budget**

# GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY CAPITAL BUDGET FISCAL YEAR 2025/2026

		Funding Source						
		FAA-	FAA-		Currently			
		AIP	AIP	NCDOT	Approved	Airport		
Description	Total	Entitlements	Discretionary	Grants	PFCs	Funds		
Equipment and Small Capital Outlay								
GIS System	160,000					160,000		
Public Safety RMS/CAD Software	133,000					133,000		
Departmental Vehicles	75,000					75,000		
Autonomous Floor Equipment	85,000					85,000		
Holiday Décor	100,000					100,000		
Total Equipment and Small Capital Outla	y \$ 553,000					\$ 553,000		



## **Proposed Capital Budget (cont'd)**

## GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY CAPITAL BUDGET

**FISCAL YEAR 2025/2026** 

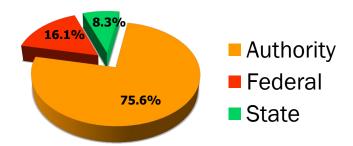
		Funding Source					
		FAA- AIP	FAA- AIP	NCDOT	Currently Approved	Airport	
Description	Total	Entitlements		Grants	PFCs	Funds	
Renewal and Replacement							
Code Blue Replacement Flail Mower Attachment Vehicle Replacement Light Towers Update IET Videos Grounds Master Mower	39,000 9,000 100,000 40,000 23,750 125,000					39,000 9,000 100,000 40,000 23,750 125,000	
Total Renewal and Replacement	336,750					336,750	
Total	\$ 6,750,861	\$ 1,000,000				\$ 5,750,861	

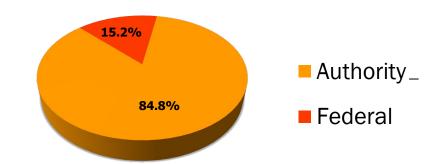


## **Capital Funding Sources**

FY 2025 (Est)

FY 2026 (Bud)





**Authority's Contribution - \$78,656,000** 

**Authority's Contribution - \$182,264,823** 



## **Reserve Funds**



## **Operations & Maintenance Reserve**

- Description and Justification
  - Established to cover fluctuations in cash flow and provide quick access to additional operational cash.

- Equivalent to 10 months of budgeted
   FY 2025/2026 operating expenses.
  - \$19,730,628 for FY 2025/2026



## **Emergency Repair Reserve**

- Description and Justification
  - Established to cover emergency repairs and provide ready access to the required cash.

• \$650,000 for FY 2025/2026



## **Estimated Cash Balance**



# Cash Balance

	Amount				
Estimated Cash & Investment Balance at June 30, 2025		\$270,000,000			
Plus: Net Operating & Investment Revenues		14,275,625			
Less Other Costs:					
Business Development Costs	(400,000)				
Contingency	(100,000)				
Debt Service	(20,600,582)	(21,100,582)			
Plus Non-Operating Revenues:					
Bond Interest	3,000,000				
Passenger Facility Charges	4,500,000				
Customer Facility Charges	2,800,000	10,300,000			
Plus Capital Contributions:					
Federal Grants – AIP/BIL/TSA	32,611,808				
NC DOT Grants	<u>8,643,276</u>	41,255,084			



## Cash Balance (cont'd)

Less capital costs.	
Capital Improvements	(5,861,111)
Equipment and Small Capital Outlay Fund	(553,000)
Renewal and Replacements	(336,750)

Carryover Projects From FY2025 (208,125,770) (214,876,631)

Estimated Cash & Investment Balance at June 30, 2026 99,853,496

Estimated Restricted Cash at June 30, 2026 20,000,000

#### **Reserves:**

Less Capital Costs:

Operations & Maintenance Reserve (10 Months) \* 19,730,628 Emergency Repair Reserve 650,000

Estimated Unrestricted Undesignated Cash & Investments at June 30, 2026 \$ 59,472,868



<sup>\*</sup> Board policy requires 6 months' reserve

# **Supplemental Fees**



FY 2025/2026

## Proposed FY 2025/2026 Fees

	F1 2024/2025			F1 2025/2020					
		<b>Current Fees</b>				Proposed Fees			
		Cost	Per		Cost	Per			
<u>Maintenance</u>									
Scissor Lift	\$	100.00	day	\$	100.00	day			
Large ADA Ramp Rental	\$	100.00	use	\$	100.00	use			
Air Stair Rental	\$	100.00	use	\$	100.00	use			
Volvo Wheel Loader	\$	150.00	use	\$	150.00	use			
Fork-lift	\$	100.00	use	\$	100.00	use			
Pallet Jack	\$	50.00	use	\$	50.00	use			
Tenant Sweeper	\$	125.00	hour	\$	125.00	hour			
Service Truck	\$	50.00	hour	\$	50.00	hour			
Backhoe	\$	100.00	hour	\$	100.00	hour			
Lighted X	\$	200.00	day	\$	200.00	day			
Light Tower	\$	150.00	day	\$	150.00	day			
Paint Stripper	\$	100.00	hour	\$	100.00	hour			
Large Aircraft Removal Dolly	\$	200.00	day	\$	200.00	day			
Small Aircraft Removal Dolly	\$	100.00	day	\$	100.00	day			
FOD Mat			-	\$	125.00	hour			
Aircraft Jack	\$	100.00	use	\$	100.00	use			
Cores	\$	40.00	each	\$	40.00	each			
Keys	\$	12.00	each	\$	12.00	each			
Large Dump Truck	\$	200.00	hour	\$	200.00	hour			
Small Broom	\$	200.00	hour	\$	200.00	hour			
Large Broom	\$	300.00	hour	\$	300.00	hour			
Pressure Washer	\$	125.00	hour	\$	125.00	hour			
Maintenance Labor Rate (1)	\$	80.00	hour	\$	80.00	hour			
Security Escort Rate (1)	\$	80.00	hour	\$	80.00	hour			

FY 2024/2025

## Proposed FY 2024/2025 Fees (cont'd)

Proposed by Zuzez	FY 2024/2025			FY 2025/2026			
	<b>Current Fees</b>		nt Fees	Proj		posed Fees	
		Cost	Per		Cost	Per	
Department of Public Safety							
ARFF Apparatus for 1500 gal. or greater	\$	250.00	hour	\$	250.00	hour	
ARFF Apparatus for less than 1500 gal.	\$	150.00	hour	\$	150.00	hour	
Command, Police, and Ops support vehicles	\$	100.00	hour	\$	100.00	hour	
Aircraft recover dolly	\$	150.00	day	\$	150.00	day	
DPS Labor Rate (1)	\$	80.00	hour	\$	80.00	hour	
Mutual Aid Agencies collected on their behalf			as incurred			as incurred	
Replacement charges for AVL equipment/supplies			as incurred			as incurred	
Information Technology (IT) Department							
IT Labor Rate - Non-Network (1)	\$	100.00	hour	\$	100.00	hour	
IT Labor Rate - Network-Related (1)	\$	150.00	hour	\$	150.00	hour	
10 Mbps Up/Down Speed (2)				\$	75.00	month	
100 Mbps Up/Down Speed (2)				\$	125.00	month	
Dark Fiber per strand per 0-1000 ft (2)	\$	25.00	month	\$	25.00	month	
Dark Fiber per strand per 0-2000 ft (2)	\$	28.00	month	\$	30.00	month	
Dark Fiber per strand per 0-3000 ft (2)	\$	30.00	month	\$	35.00	month	
Telephone Service – Per Telephone Number (2)	\$	55.00	month	\$	50.00	month	
Fax Service – Per Fax Machine/Phone Number (2)	\$	25.00	month	\$	25.00	month	
Cisco IP Phone – Model 7821	\$	8.50	month	\$	8.50	month	
Cisco IP Phone – Model 8800	\$	13.00	month	\$	13.00	month	
Cisco 1 Port Analog Line Converter-ATA1190	\$	5.10	month	\$	5.25	month	
Cisco 2 Port Analog Line Converter VG202	\$	23.24	month	\$	23.00	month	
IP TV Connection Charge (Per TV) (2)	·			\$	20.00	month	
Amadeus Shared Use Network Charge – Per Airline (2)	\$	50.00	month	\$	50.00	month	
2 ( )	•			•			

#### **Notes:**

- (1) One hour minimum, minimum of 3 hours charged after regular business hours.
- (2) One hour of labor will be charged for initial setup & configuration for all services.



### Proposed FY 2024/2025 Fees (cont'd)

		FY 2024/2025 Current Fees		FY 2025/2026 Proposed Fees		
<b>Identification Badge Fees and Charges</b>		Cost	Per	Cost	Per	
Initial Badge Issuance			_			
SIDA Badge	\$	90.00	\$	95.00		
Non-SIDA Badge	\$	50.00	\$	50.00		
Renewal of Badge						
SIDA Badge	\$	90.00	\$	90.00		
Non-SIDA Badge	\$ \$	50.00	\$	50.00		
Lost Badge Replacement						
SIDA Badge (4)	\$ 90.00	) / \$ 105.00	\$	105.00/\$120.00		
Non-SIDA Badge (5)	\$ 65.0	00 / \$ 80.00	\$	65.00 /\$ 80.00		
Damaged Badge						
SIDA Badge (6)	\$ 50.0	0 / \$ 75.00	\$	50.00/\$ 75.00		
Non-SIDA Badge (6)	\$ 50.0	0 / \$ 75.00	\$	50.00/\$ 75.00		
Security Escort Training	\$	80.00	\$	80.00		
Lock-out Service	\$	80.00	\$	80.00		
PIN Reset	\$	20.00	\$	20.00		

#### Notes:

- (4) \$105.00 for the first replacement badge, \$120.00 for the second replacement badge.
- (5) \$65.00 for the first replacement badge, \$80.00 for the second replacement badge.
- (6) \$50.00 for a damaged badge, \$75.00 if badge damaged due to negligence.



## Proposed FY 2024/2025 Fees (cont'd)

Proposed Ex Zu	74	F	Y 2024/2025		FY 2025/	2026
			Current Fees		Proposed	Fees
Parking and Ground Transportation		Cost	Per		Cost	Per
Parking						
Daily	\$	2.00	hour	\$	3.00	hour
	\$	12.00	day	\$	12.00	day
	\$	72.00	week	<del>\$</del>	<del>72.00</del>	<del>week</del>
Parking Garage	\$	2.00	hour	\$	3.00	hour
	\$	15.00	day	\$	17.00	day
	\$	90.00	week	<b>\$</b>	<del>90.00</del>	week
Hourly	\$	2.00	hour	\$	3.00	hour
	\$	30.00	day	\$	30.00	day
Employee Parking Rate		\$ 70 / \$ 60	new/renewal		\$ 70 / \$ 60	new/renewal
Commuter Parking Rate		\$ 300 / \$ 285	new/renewal		\$ 300 / \$ 285	new/renewal
Non-Tenant Aviation Commuter	\$	900.00	annual			
Fines		up to \$1,000	day		up to \$1,000	day
Ground Transportation						
Charter Bus Company (1-2 buses) (8)	\$	1250.00	annual	\$	1300.00	annual
Charter Bus Company (3-4 buses) (8)	\$	2750.00	annual	\$	3000.00	annual
Charter Bus Company (5 or more buses) (8)	\$	4500.00	annual	\$	5000.00	annual
Hotel Shuttle	\$	1000.00	annual	\$	1,100.00	annual
Car/Limo Service	\$	400.00	annual	\$	400.00	annual
Off-Site Parking Shuttle (0-99 spaces)	\$	5,000.00	annual	\$	5,000.00	annual
Off-Site Parking Shuttle (100-499 spaces)	\$	7,500.00	annual	\$	7,500.00	annual
Off-Site Parking Shuttle (500-999 spaces)	\$	10,000.00	annual	\$	10,000.00	annual
Airport Ground Transportation Permit (9)	\$	50.00	annual	\$	50.00	annual
Airport Ground Transportation Pick-up Fee (9)	\$	3.00	per trip	\$	4.00	per trip
Transp. Network Company (TNC) Pick-up Fee	\$	3.00	per trip	\$	4.00	per trip
Transp. Network Company (TNC) Drop-off Fee	\$	.50	per trip	\$	1.50	per trip
Off-Airport Rental Car Fee		10.00%	of gross revenue		10.00%	of gross revenue
Notes:						

- (8) Companies with a vehicle fleet of charter coach vehicles with seating capacity greater than 20 seats.
- (9) All Ground Transportation operators except TNCs and charter bus companies



# QUESTIONS?



#### March 14, 2025

#### **BUDGET MESSAGE**

To: Members of the Greater Asheville Regional Airport Authority

From: Lew S. Bleiweis, A.A.E., President & CEO

The attached budget for the fiscal year ending June 30, 2026 has been prepared with special consideration given to the safeguarding of the Greater Asheville Regional Airport Authority's assets and the reliability of the Authority's financial records, while maintaining the flexibility to allow the airport staff the tools to provide outstanding service to our passengers and tenants and the general public.

We are custodians of public funds and public funds should not be convenient to spend. With this in mind, every employee will follow the requirements of the Authority's Policies and Procedures and the approved budget when purchasing goods and services.

The intended goals of the operations set forth in the attached budget are to continue the excellent safety record at the Asheville Regional Airport and to provide the best facilities possible to enhance the growth of the Airport and to thereby benefit the entire community served by the Airport.

As construction of the new terminal continues, staff is planning for the increase in operational costs as the opening of the North Concourse is expected in June 2025. While Hurricane Helene severely impacted the local economy, airline traffic is expected to rebound during FY25/26.

The following narrative contains brief explanations and insights related to the preparation of this budget:

#### **ASSUMPTIONS**

Based on airline estimates, passenger enplanements are projected to be 1,150,000 in FY26.

Total revenue is projected to increase due to increased rates in the new terminal, additional food and beverage options, an additional ground lease contract and parking rate increases.

Budgeted operating expenses are expected to increase 5.6% due to an increase in contractual services and insurance costs associated with the new terminal.

#### **OPERATING REVENUE**

#### **Investment Income:**

Funds available for investment are expected to remain near FY25 levels with interest rates possibly less than FY25, so total investment earnings are expected to be less than actual earnings in FY25.

#### **Space Rent-Non Airline:**

All line items listed are at the lease rates in effect for the new fiscal year.

#### **Space Rent-Airline:**

Airline space rentals are based on the FY25/26 rates.

#### **Concessions:**

Revenue from food and beverage sales budgeted to increase due to the addition of new options in the North Concourse. The other line items are based on current agreements and/or historical averages.

#### **Auto Parking:**

Public parking revenue is budgeted to increase due to the implementation of higher parking fees.

#### **Rental Car-Car Rentals:**

Rental car concessions budgets are based on amounts in approved agreement.

#### **Rental Car-Facility Rent:**

Budget estimates are based on the rental car agreements. The contracts provide that these facility rents be increased annually by the greater of the CPI or 3.5%. Due to construction constraints, the counter/office space rents will not increase during FY25/26. The Common Area Maintenance (CAM) fees are based on those included in the Operations Department budget.

#### **Commercial Ground Transportation:**

The revenues from ground transportation fees are budgeted to increase slightly due to the increase in rates. Employee parking is based on staff estimates.

#### **Landing Fees:**

Landing fees are estimated based on landed weights projected by the airlines. Landing fees are charged based on 1,000 pounds of airlines gross landed weight.

#### FBOs:

The FBO fees are based on the current agreements with Signature Flight Support.

#### **Building Leases:**

All estimates are backed by current leases in place.

#### **Land Leases:**

All estimates are backed by current leases in force.

#### **Other Leases/Fees:**

Airline security fees are budgeted to increase with the budgeted increase in LEO personnel costs and contractual costs for exit lane and aviation employee screening. Telecommunication fees are based on estimated tenant usage of Authority provided phone, data and cable service. Other items are estimates based on historical data.

#### **OPERATING EXPENSES**

#### **Personnel Services:**

Payroll costs are based on current salaries for all employees, plus estimated longevity bonuses. Staff is proposing a salary adjustment pool of 5.5% for FY2025/2026, with the anticipation of 3.0% cost of living increase and a maximum of 2.0% merit increase. Also included is .5% to be used at President & CEO's discretion for exemplary employee service. The cost of living increase also applies to salary grade ranges. Overtime is estimated by department vice presidents based on historical amounts. Benefits are estimated for each benefit type to better manage benefit costs. Total benefits are averaged at approximately 55% of payroll. New positions increase by 6.5 FTEs for FY2025/2026; however, funding is being requested for only 3 FTEs. Funding for the remaining 3.5 FTEs will be requested at a later date.

#### **Professional Services:**

Professional services are estimated by staff based on services necessary for continuing operations.

#### **Contractual Services:**

Contractual services include the cost of the parking management and parking shuttle services, custodial contracts, various security-related services including aviation worker screening, new loading bridge and baggage handling system maintenance contracts and various other maintenance contracts. Budgeted amounts are estimated based on agreements and/or historical data.

#### **Travel and Training:**

The estimate for employee training and various educational conferences has been prepared by each department vice president using known facts and historical information. Much of this budget is due to training which is either required or considered vital for airport management.

#### **Communications and Freight:**

Telecommunications and postage expenses are estimated by staff using known facts and historical information.

#### **Rents and Leases:**

The estimate for rents and leases is based on current copier and postage machine lease agreements and the leases of mobile units for temporary office space.

#### **Insurance:**

The costs of business insurance premiums are based on estimates obtained by staff.

#### **Utility Services:**

Utility services are estimated based on the latest historical data.

#### **Repairs and Maintenance:**

This line item, the timing and amount of which is always difficult to predict, has been estimated by the Vice President of Operations and Maintenance and other staff to account for repairs and maintenance anticipated for FY2025/2026.

#### **Printing and Binding:**

This estimate is based on known needs and historical data.

#### **Promotional Activities:**

These activities represent media advertising, community sponsorships, and tenant and employee events, and are based on planned activities for FY2025/2026. This year's budget includes \$60,000 for the Runway 5K, with revenue to offset this cost.

#### **Other Current Charges and Obligation:**

This estimate includes bank fees, in-house advertising expenses, legal notices and advertising, and Board meeting expenses. It is estimated based on historical data.

#### **Operating Supplies:**

This estimate is prepared by each department vice president based on known events and historical data.

#### **Books, Publications, Subscriptions, Memberships:**

This estimate is prepared by each department vice president using historical data and known events and facts.

#### **EMERGENCY REPAIR**

This is an estimate to cover any unplanned, emergency repairs. The amount is based on historical costs.

# **CONTINGENCY**

This is an estimate to cover any unknown expense. The amount is determined by the President & CEO.

# **CAPITAL BUDGET**

The capital budget items were generated by the department vice presidents and include capital improvement projects in the approved five-year capital improvement plan for FY2025/2026. Explanations and justifications for new capital projects are included on the Capital Budget Request sheets.

The terminal and air traffic control tower construction projects have been included in the capital carryover budget. Bond funding was obtained for these projects in prior fiscal years.

Any capital improvement project will be subject to final approval by the Board prior to project initiation, in accordance with the Authority's Policies and Procedures.

# **DEBT SERVICE**

Debt service represents payments required by our bond agreements for the parking garage and the terminal and air traffic control tower projects.

## **BUSINESS DEVELOPMENT**

Business development represents costs to provide incentives for advertising, waiver of fees, etc. to airlines for new air service as well as new commercial business development opportunities.

# GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY 2025-2026 BUDGET ORDINANCE

**BE IT ORDAINED** by the Greater Asheville Regional Airport Authority that, pursuant to Section 159-13 of the General Statutes of North Carolina, the 2025-2026 Budget Ordinance of the Airport Authority is hereby set forth as follows:

**Section 1.** The following amounts are hereby appropriated for the operation of the Greater Asheville Regional Airport Authority for the fiscal year beginning July 1, 2025 and ending June 30, 2026 in accordance with the following schedules:

# **EXPENDITURES**

Administration Department	\$ 1,935,238
Planning Department	748,232
Executive Department	1,664,806
Finance Department	953,027
Guest Services Department	415,681
Information Technology Department	2,675,502
Marketing Department	1,043,877
Operations Department	9,960,306
Properties & Contracts	378,278
Public Safety Department	3,851,806
Emergency Repair Costs	50,000
Carry-over Capital Expenditures from Prior Year	208,125,770
Capital Improvement	5,861,111
Equipment and Small Capital Outlay	553,000
Renewal and Replacement	336,750
Business Development	400,000
Debt Service	20,600,582
Contingency	100,000
Total Expenditures	\$259,653,966

**Section 2.** It is estimated that the following revenues will be available for the fiscal year beginning July 1, 2025 and ending June 30, 2026.

# **REVENUES**

Administration (Interest Income)	\$ 1,800,000
Terminal	15,667,949
Airfield	4,031,160
General Aviation	1,441,461
Parking Lot	14,055,000
Other	956,808
Bond Interest	3,000,000
Passenger Facility Charges	4,500,000
Customer Facility Charges	2,800,000
Federal Grants (including AIP/BIL)	32,611,808
NC Department of Transportation Grants	8,643,276
Transfer from GARAA Cash/Investments	170,146,504
Total Revenues	\$ 259,653,966
	·

**Section 3.** The Budget Officer is hereby authorized to transfer appropriations as contained herein under the following conditions:

- a. He may transfer amounts between line item expenditures within a budget ordinance line item without limitation and without a report being required. These changes should not result in increased recurring obligations such as salaries.
- b. He may transfer amounts up to \$80,000 from contingency appropriations to other budget ordinance line items within the same fund. He must make an official report on such transfers at the next regular meeting of the board.
- c. He may approve any type of procurement up to \$80,000 (spending authority). This spending authority is to be adjusted annually using CPI index.

**Section 4.** This Budget Ordinance shall be entered in the minutes of the Greater Asheville Regional Airport Authority and within five (5) days after its adoption copies shall be filed with the Finance Officer, the Budget Officer and the Clerk to the Board of the Greater Asheville Regional Airport Authority as described in G.S. 159-13.

Section 5.	TIIS OF CHITTAINCE SHAIL DE	scorile effective off July 1, 2025.	
	Adopted this	day of April, 2025	
	Brad Gall	braith, Chair	
Attested by:			
Ellen Heywood, Clerk	to the Board		

# GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY OPERATING SUMMARY FY 2025/2026 BUDGET

		<b>Budget Amounts</b>	i	Percent
	FY2024/2025	FY2025/2026	Difference	Change
	_			
Revenues				
Operating Revenues	\$ 33,147,317	\$ 36,152,378	\$ 3,005,061	9.1%
Investment Income	1,200,000	1,800,000	\$ 600,000	50.0%
Total Operating &				
Investment Revenues	34,347,317	37,952,378	3,605,061	10.5%
<u>Expenses</u>				
Operating Expenses	22,425,285	23,676,753	\$ 1,251,468	5.6%
Total Operating Expenses	22,425,285	23,676,753	1,251,468	5.6%
		•		
Net Operating &				
Investment Income	\$ 11,922,032	\$ 14,275,625	\$ 2,353,593	19.7%

# GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2025-2026

Part	]	Histo	rical, Actual Reve	enue		FY 2024-2025		Proposed	Difference	Difference	% Change
Page							L				
Treatment Income	Barrania Carrana								_		
Part	Revenue Sources	2021-2022	2022-2023	2023-2024	виадет	Revenue	Full Fiscal Year	2025-2026	F125-26	FY25-26	F125-26
Transis   Space   Sp	Investment Income										
Perminal Space Rentals - Non-Airline   19.214   300,721   300,722   110,361   90,182   82,502   (10,787)   (10,787)   1.66,666	Interest Income										
Park Nove Note   19,314   200,721   200,721   200,722   100,361   200,322   189,335   (10,787)   (10,787)   5,4%   75.6%   7	Total Investment Income	64,739	1,155,361	2,080,219	1,200,000	1,613,393	2,500,000	1,800,000	(700,000)	600,000	50.0%
Park Nove Note   19,314   200,721   200,721   200,722   100,361   200,322   189,335   (10,787)   (10,787)   5,4%   75.6%   7	Terminal Space Rentals - Non-Airline										
Part		192,314	200,721	200,721	200,722	100,361	200,722	189,935	(10,787)	(10,787)	-5.4%
Part	TSA Space	93,420	95,289	97,195	99,138	49,161	99,138	82,502	(16,636)	(16,636)	-16.8%
Profess   Description   Color   Colo	American Tower Corp	3,324	3,423	3,431	3,431	1,785	3,605	3,640		209	6.1%
Perminal Space Rentals - Airline		60	60	-	· -	-	-	· -	-	-	0.0%
Cache with greater pers   96,779   88,710   1.9   99,314   88,710   1.94,3149   2.31,315.50   2.31	Total Terminal Space Rentals - Non-Airline	289,118	299,493	301,347	303,291	151,307	303,465	276,077	(27,388)	(27,214)	-9.0%
Cache with greater pers   96,779   88,710   1.9   99,314   88,710   1.94,3149   2.31,315.50   2.31	Terminal Space Rentals - Airline										
Cate Avising free equinaments   735,621   1,188,260   1,543,470   2,318,560   22,7188   1,709,410   2,926,600   1,046,698   677,400   22,256   616,400   618,000   6		96,779	88.710	-	98,316	48,574	91,649	98,912	7,262	596	100.0%
Case Aves (per administ)   137,096   181,234   245,750   416,288   207,576   415,152   5335,620   120,468   119,312   28,776   889   Makeac (per administ)   389,018   429,616   655,294   907,333   37,757   71,681   123,516   223,174   355,67   33,376   33,688   Makeac (per administ)   389,018   429,616   655,294   907,333   37,751   71,635   36,074   147,183   147,183   65,976   38,786				1,543,404							
Bag Makes (per lang)   389,018   429,616   635,294   907,333   379,756   521,256   522,172   50,656   60,212   35.996   Bag Makes (per lange)   33,668   70,380   36,204   162,3960   41,258   162,356   221,3564   360,747   147,183   147,183   68.996   Doth af hir (counter) (friend/cycles)   76,907   87,318   118,354   118,355   59,177   118,354   119,922   81,568   15,676   68.996   Doth af hir (counter) (friend/cycles)   76,907   87,318   118,354   118,355   59,177   118,354   119,922   81,568   15,676   68.996   Alegant Counter) (friend/cycles)   79,92   17,20   23,931   112,387   117,348   22,387   118,354   119,922   11,568   15,576   68.996   Alegant Counter) (friend/cycles)   79,92   17,20   23,931   23,931   11,354   11,35											
Say Palacking (per arising)											
Part											
Delia Ar Unice (Counter)(Orice)(Opcology)   12/580   186/570   78/7318   118/545   118/355   59/177   118/354   119/922   316/367   157/565   68.9%   Allegant (Counter)(Orice)(Opcology)   69/854   90/293   12/2387   112/2387   61.9%   112/388   275,151   152/563   152/576   124/86   38.00   11/00   12/3408   11/00   11/0							•		•		
Uniced/Sw/West/Content/Clince/Queener   65,097   87,318   118,355   59,77   118,355   59,77   118,355   59,77   118,355   159,922   81,588   81,557   68,998   Alegainer (Counter/Clince/Queener   9,792   17,270   23,408   23,408   11,704   23,408   - 20,408   (23,408   10,100   23,408   10,100   23,408   11,465   28,930   48,870   19,940   19,939   66,998   66,998   62,304   62,304   63,908   6						•	•	•	•	•	68.9%
Micyanir (Counter)(FricQuieure)	United/SkyWest/Continental (Counter/Office/Queue)										68.9%
Sin Country 9,792 17,270 23,408 23,408 11,704 23,408 6. (23,408) 19,909 19,939 68,996   CRI Avisition 21,1003 30,739 40,504 40,504 20,252 40,504 - (40,504) 19,909 68,996   CDI Avisition (CUDINITY/QUIRE) 21,103 30,739 40,504 40,504 20,252 40,504 - (40,504) 19,909 68,996   Turn Foce 40,037 26,1120 53,9619 - (20,505) 1,000 50,000 1											
Asteblus   18,202   28,931   24,955   28,930   44,870   19,940   19,939   68,9%   CDI Aviation   21,003   30,799   40,004   40,004   20,252   40,504   5.   40,004							•	· -	•	•	-100.0%
Common Use Counter/Queue		•						48,870			68.9%
Common Use Counter/Queue	CRJ Aviation	21,003				•	•	´-	•	•	-100.0%
Turn Fees (40,037) 98,888 102,618 185,562 70,369 132,772 145,950 13,178 (3,612) 2.13% Aline Weed Fees (2,036) 1,886,866 2,601,801 3,345,195 4,864,899 2,054,174 3,952,416 6,535,010 2,582,594 1,670,111 34.3%     Concessions	Common Use (Counter/Queue		· -	-	´-	· -	· -	-		-	
Antime Washeed Fees (20,367) (26,120) (33,964) - (48,467) (91,447) - 91,447 - 0,0% (7014 Terminal Space Rentals - Airline (1866,806) (26,01,801) (3345,195) (4,864,899) (2,054,174) (3,952,416) (5,535,010) (2,582,594) (1,670,111) (34,398) (34,505) (34,5195)		40,037	98,898	102,618	185,562	70,369	132,772	145,950	13,178	(39,612)	-21.3%
Pood & Bewarage, Gift, Info	Airline Waived Fees	(20,367)	(26,120)	(53,964)	· -	(48,467)	) (91,447)	· -	91,447		0.0%
Food & Reverlage, Gift, Info	Total Terminal Space Rentals - Airline	1,886,806	2,601,801	3,345,195	4,864,899	2,054,174	3,952,416	6,535,010	2,582,594	1,670,111	34.3%
Food & Reverlage, Gift, Info	Concessions										
Advertising		491.873	637,905	744,883	700,000	357,654	674,819	787,000	112,181	87,000	12.4%
Brochure Sales	= ' '		•	•	•	•	•	•	•	•	
Merchandise Sales	=									-	
Guest Services 3,425 3,991 4,166 3,500 4,811 9,077 3,500 (5,577) - 0,0% Art in the Airport 771 1,769 0,0% Art in the Airport 961 1,358 858 750 394 743 750 770 7 - 0,0% FuelRod 3,996 2,233 2,951 2,500 991 1,870 2,500 630 - 0,0% Immodulate Cleaning 1,376 1,804 986 1,000 0 (580) 630 - 0,0% Immodulate Cleaning 1,376 1,804 986 1,000 0 (580) - 0,0% Miscellaneous 17 - 278 1,000,0% Miscellaneous 17 - 278 1,000,0% Miscellaneous 197,354 1,120,273 1,350,537 1,254,250 605,167 1,141,803 1,140,250 (1,553) (114,000) - 0,100,0% Miscellaneous 917,354 1,120,273 1,350,537 1,254,250 605,167 1,141,803 1,140,250 (1,553) (114,000) - 0,100,0% Miscellaneous 197,354 1,120,273 1,350,537 1,254,250 605,167 1,141,803 1,140,250 (1,553) (114,000) - 0,100,0% Miscellaneous 197,354 1,120,273 1,350,537 1,254,250 605,167 1,141,803 1,140,250 (1,553) (114,000) - 0,100,0% Miscellaneous 197,354 1,120,273 1,350,537 1,254,250 605,167 1,141,803 1,140,250 (1,553) (114,000) - 0,100,0% Miscellaneous 197,354 1,120,273 1,254,250 605,167 1,141,803 1,140,250 (1,553) (114,000) - 0,100,0% Miscellaneous 197,354 1,130,274 1,254,250 1,121 1,121 - (1,121) - 0,00,000 8.0% Miscellaneous 197,354 1,133,274 1,133,274 1,133,274 1,131,121 1,121 - 0,100,000 1,100,0		-			-			-	-	_	
Art in the Alrport         771         1,769         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         0,0%		3,425	3,991	4,166	3,500	4,811	9.077	3,500	(5,577)	-	
Optiwash Station         961         1,358         858         750         394         743         750         7         -         0,0% percentage           FuelRod         3,996         2,233         2,951         2,500         991         1,870         2,500         630         -         0.0% percentage           Miscellaneous         17         -         278         -         319         580         -         (580)         -         0.0% percentage           ATM         349         448         1,300         1,558         1,550         620         1,558         1,550         (1,000)         -         0.0% percentage           Auto Parking         7,703,76         9,595,308         11,977,489         12,500,000         5,683,256         10,723,125         13,500,000         2,776,875         1,000,000         8.0% percentage           Public Parking         7,700,376         9,595,308         11,977,489         12,500,000         5,683,256         10,723,125         13,500,000         2,776,875         1,000,000         8.0% percentage           Total Auto Parking         7,442,253         9,646,057         12,010,168         12,500,000         5,684,377         10,724,246         13,500,000         2,				-	-	-	-	-	-	-	
FuelRod 3,996 2,233 2,951 2,500 991 1,870 2,500 630 - 0.0% Immaculate Cleaning 1,376 1,804 986 1,000 - 0.0% 1.00 1,376 1,376 1,804 986 1,000 - 0.0% 319 580 - 0.0% (580) - 0.0% 1,000 1,00	· · · · · · · · · · · · · · · · · · ·			858	750	394	743	750	7	-	
Immaculate Cleaning   1,376   1,804   986   1,000   -   -   -   -   -   (1,000   -100.0%   Miscellaneous   177   -   278   -   319   580   -   (580   -   0.0%   -	· · · · · · · · · · · · · · · · · · ·	3,996					1,870	2,500	630	-	
Miscellaneous   17		1,376				-		´-	-	(1,000)	-100.0%
Part	Miscellaneous	17	-	278	· -	319	580	-	(580)	- 1	0.0%
Auto Parking Public Parking 7,700,376 9,595,308 11,977,489 12,500,000 5,683,256 10,723,125 13,500,000 2,776,875 1,000,000 8.0% Commuter Parking 43,877 50,749 32,679 - 1,121 1,121 - (1,121) - (0.0% 1,12	ATM		448	1,300	1,500	810	1,528	1,500	(28)	-	0.0%
Public Parking   7,700,376   9,595,308   11,977,489   12,500,000   5,683,256   10,723,125   13,500,000   2,776,875   1,000,000   8.0%   Commuter Parking   43,877   50,749   32,679   - 1,121   1,121   - (1,12	Total Concessions	917,354	1,120,273	1,350,537	1,254,250	605,167	1,141,803	1,140,250	(1,553)	(114,000)	-9.1%
Public Parking   7,700,376   9,595,308   11,977,489   12,500,000   5,683,256   10,723,125   13,500,000   2,776,875   1,000,000   8.0%   Commuter Parking   43,877   50,749   32,679   - 1,121   1,121   - (1,12	Auto Parking										
Commuter Parking   43,877   50,749   32,679   - 1,121   1,121   - (1,121)   - 0.0%	=	7,700,376	9,595,308	11,977,489	12,500,000	5,683,256	10.723.125	13,500,000	2,776,875	1,000,000	8.0%
Rental Car   Rental Car   Rental Car   Rental Car   Rental Car   Car Rental   Car Car Rental   Car Car Car Rental   Car Car Rental   Car Car Car Rental   Car Car Rental   Car Car Car Rental   Car					,,					-,,	
Rental Car - Car Rentals           Avis MAG         (Avis/Budget FY2020)         1,133,274         1,133,274         566,637         1,133,274         1,152,264         18,990         18,990         1.7%           Hertz MAG         (Dollar/Thrifty FY2020)         636,833         636,833         636,833         318,416         636,832         655,961         19,129         19,128         3.0%           Enterprise MAG (National/Alamo FY2020)         1,864,275         1,864,275         1,864,275         932,137         1,864,274         2,003,287         139,013         139,012         7.5%           Avis %         1,183,835         199,743         147,019         300,000         95,887         200,000         300,000         100,000         -         0.0%           Hertz %         566,491         83,011         92,013         200,000         79,525         180,000         200,000         20,000         -         0.0%           Enterprise %         2,169,641         369,768         361,600         400,000         328,640         680,000         700,000         20,000         300,000         75.0%           Off Airport % - Go Rentals/Destynation Rentals         -         3,316         32,704         -         47,936         95,872					12,500,000			13,500,000		1,000,000	
Rental Car - Car Rentals           Avis MAG         (Avis/Budget FY2020)         1,133,274         1,133,274         566,637         1,133,274         1,152,264         18,990         18,990         1.7%           Hertz MAG         (Dollar/Thrifty FY2020)         636,833         636,833         636,833         318,416         636,832         655,961         19,129         19,128         3.0%           Enterprise MAG (National/Alamo FY2020)         1,864,275         1,864,275         1,864,275         932,137         1,864,274         2,003,287         139,013         139,012         7.5%           Avis %         1,183,835         199,743         147,019         300,000         95,887         200,000         300,000         100,000         -         0.0%           Hertz %         566,491         83,011         92,013         200,000         79,525         180,000         200,000         20,000         -         0.0%           Enterprise %         2,169,641         369,768         361,600         400,000         328,640         680,000         700,000         20,000         300,000         75.0%           Off Airport % - Go Rentals/Destynation Rentals         -         3,316         32,704         -         47,936         95,872	Rental Car										
Avis MAG (Avis/Budget FY2020) 1,133,274 1,133,274 566,637 1,133,274 1,152,264 18,990 18,990 1.7% Hertz MAG (Dollar/Thrifty FY2020) 636,833 636,833 318,416 636,832 655,961 19,129 19,128 3.0% Enterprise MAG (National/Alamo FY2020) 1,864,275 1,864,275 932,137 1,864,274 2,003,287 139,013 139,012 7.5% Avis % 1,183,835 199,743 147,019 300,000 95,887 200,000 300,000 100,000 - 0.0% Enterprise % 566,491 83,011 92,013 200,000 79,525 180,000 200,000 20,000 - 0.0% Enterprise % 2,169,641 369,768 361,600 400,000 328,640 680,000 700,000 20,000 300,000 75.0% Off Airport % - Go Rentals/Destynation Rentals - 3,316 32,704 - 47,936 95,872 - (95,872) - 0.0%											
Hertz MAG (Dollar/Thrifty FY2020)         636,833         636,833         636,833         318,416         636,832         655,961         19,129         19,128         3.0%           Enterprise MAG (National/Alamo FY2020)         1,864,275         1,864,275         932,137         1,864,274         2,003,287         139,013         139,012         7.5%           Avis %         1,183,835         199,743         147,019         300,000         95,887         200,000         300,000         100,000         -         0.0%           Hertz %         566,491         83,011         92,013         200,000         79,525         180,000         200,000         20,000         -         0.0%           Enterprise %         2,169,641         369,768         361,600         400,000         328,640         680,000         700,000         20,000         300,000         75.0%           Off Airport % - Go Rentals/Destynation Rentals         -         3,316         32,704         -         47,936         95,872         -         (95,872)         -         0.0%			1,133.274	1,133.274	1,133.274	566.637	1,133.274	1,152.264	18.990	18.990	1.7%
Enterprise MAG (National/Alamo FY2020)         1,864,275         1,864,275         1,864,275         932,137         1,864,274         2,003,287         139,013         139,012         7.5%           Avis %         1,183,835         199,743         147,019         300,000         95,887         200,000         300,000         100,000         -         0.0%           Hertz %         566,491         83,011         92,013         200,000         79,525         180,000         200,000         20,000         -         0.0%           Enterprise %         2,169,641         369,768         361,600         400,000         328,640         680,000         700,000         20,000         300,000         75.0%           Off Airport % - Go Rentals/Destynation Rentals         -         3,316         32,704         -         47,936         95,872         -         (95,872)         -         0.0%											
Avis %     1,183,835     199,743     147,019     300,000     95,887     200,000     300,000     100,000     -     0.0%       Hertz %     566,491     83,011     92,013     200,000     79,525     180,000     200,000     20,000     -     0.0%       Enterprise %     2,169,641     369,768     361,600     400,000     328,640     680,000     700,000     20,000     300,000     75.0%       Off Airport % - Go Rentals/Destynation Rentals     -     3,316     32,704     -     47,936     95,872     -     (95,872)     -     0.0%			•	•					•		
Hertz %     566,491     83,011     92,013     200,000     79,525     180,000     200,000     20,000     -     0.0%       Enterprise %     2,169,641     369,768     361,600     400,000     328,640     680,000     700,000     20,000     300,000     75.0%       Off Airport % - Go Rentals/Destynation Rentals     -     3,316     32,704     -     47,936     95,872     -     (95,872)     -     0.0%		1,183.835									
Enterprise %         2,169,641         369,768         361,600         400,000         328,640         680,000         700,000         20,000         300,000         75.0%           Off Airport % - Go Rentals/Destynation Rentals         -         3,316         32,704         -         47,936         95,872         -         (95,872)         -         0.0%			•	•	•	•	•	•	•	-	
Off Airport % - Go Rentals/Destynation Rentals - 3,316 32,704 - 47,936 95,872 - (95,872) - 0.0%						•	•			300,000	
					-	•	•	,		-	
		3,919.967			4,534.382			5,011.512		477,130	

# GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2025-2026

	Histo	orical, Actual Reve			FY 2024-2025		Dronocod	Difference	Difference	% Change
	HISTO	orical, Actual Reve	ilue	Fiscal Year	12/31/24		Proposed Budget	Est FY24-25	Bud FY24-25	Bud FY24-25
	Fiscal Year	Fiscal Year	Fiscal Year	2024-2025	FYTD Actual	Projection for	Fiscal Year	To Budget	To Budget	To Budget
Revenue Sources	2021-2022	2022-2023	2023-2024	Budget	Revenue	Full Fiscal Year	2025-2026	FY25-26	FY25-26	FY25-26
	<u> </u>									
Rental Car - Facility Rent	20 204	20.205	20.062	24 244	45.602	24.264	24 264	(0)		0.00/
Avis (Counter & Office) (Avis/Budget FY2020)	29,281	30,305	30,962	31,364	15,682	31,364	31,364	(0)		0.0%
Hertz (Counter & Office)	64,983	67,254	69,606	69,605	34,803	69,606	69,605	(1)	-	0.0%
Enterprise (Counter & Office)	60,119	62,220	64,396	64,396	32,198	64,396	64,396	-	-	0.0%
Avis (Ready/Return) (Avis/Budget FY2020)	19,263	23,437	31,449	45,990	29,636	59,272	61,347	2,075	15,357	33.4%
Hertz (Ready/Return)	21,313	18,665	16,697	24,477	15,147	30,294	31,355	1,061	6,878	28.1%
Enterprise (Ready/Return)	51,233	55,740	53,800	76,395	40,393	80,786	83,613	2,827	7,218	9.4%
Avis (Service Facility) (Avis/Budget FY2020)	44,687	46,302	47,918	49,533	24,766	49,532	51,256	1,724	1,723	3.5%
Hertz (Service Facility)	103,258	106,990	110,722	114,455	57,227	114,454	118,436	3,982	3,981	3.5%
Enterprise (Service Facility)	101,523	105,192	108,862	112,531	56,266	112,532	116,445	3,913	3,914	3.5%
Avis CAM fee (Avis/Dollar FY2020)	6,290	4,552	4,798	6,718	3,360	6,720	6,670	(50)		-0.7%
Hertz CAM fee	14,533	10,518	11,087	15,525	7,763	15,526	15,412	(114)	` '	-0.7%
Enterprise CAM fee	14,289	10,341	10,900	15,267	7,632	15,264	15,153	(111)	(114)	-0.7% 0.0%
Waived rent	75 000	74.005	75 000	- 7F 000		75 000	75 000	-	-	
Common Area Maintenance (Service Facility)	75,000	74,885	75,000	75,000	37,500	75,000	75,000	15 205	20 706	0.0%
Subtotal Facility Rent	605,772	616,401	636,197	701,256	362,373	724,747	740,052	15,305	38,796	5.5%
Total Rental Car	4,525,739	4,906,621	4,903,915	5,235,638	2,731,551	5,514,999	5,751,564	236,565	515,926	9.9%
Commercial Cround Transportation										
Commercial Ground Transportation	47,417	26,275	54,684	15,000	9,368	25,000	30,000	5,000	15,000	100.0%
Employee Parking	164,462	313,066	484,725	500,000	240,245	453,292	525,000	71,708	25,000	5.0%
Ground Transportation Fees  Total Commercial Ground Transportation	211,879	339,341	539,409	515,000	249,613	478,292	555,000	76,708	40,000	7.8%
Total Commercial Ground Transportation	211,679	339,341	339,409	313,000	249,013	470,292	333,000	70,708	40,000	7.070
Landing Fees										
Delta Air Lines	344,677	565,432	794,344	1,070,513	474,877	895,994	978,250	82,256	(92,263)	-8.6%
SkyWest / United	134,930	182,538	303,271	457,395	214,164	404,083	346,150	(57,933)	(111,245)	-24.3%
Allegiant	671,195	886,358	1,230,463	1,595,351	804,593	1,518,100	1,535,100	17,000	(60,251)	-3.8%
American	428,534	727,783	1,016,599	1,551,942	655,915	1,237,575	1,047,480	(190,095)	(504,462)	-32.5%
Jet Blue		16,941	22,302	44,786	24,948	47,072	54,180	7,108	9,394	21.0%
Sun Country	21,861	39,867	36,187	49,050	15,787	29,787	-	(29,787)	(49,050)	-100.0%
Charter Fees / General	3,830	-	-	-	-	-	-	-	-	0.0%
Airline Landing Fees Waived	(15,152)	(57,737)	(53,228)	-	(54,927)		-	103,636	-	0.0%
Total Landing Fees	1,589,875	2,361,182	3,349,938	4,769,037	2,135,357	4,028,975	3,961,160	(67,815)	(807,877)	-16.9%
FBOs										
Percentage Fee	40,824	48,455	57,302	50,000	31,433	59,308	60,000	692	10,000	20.0%
T-Hangar	90,253	78,636	83,122	84,822	42,411	84,822	87,112	2,290	2,290	2.7%
Bulk Hangar #1	164,569	265,846	281,013	286,761	143,381	286,762	294,504	7,742	7,743	2.7%
Bulk Hangar #2	264,742	315,289	333,277	340,094	170,047	340,094	349,276	9,182	9,182	2.7%
Land Rent	529,902	522,324	543,578	554,694	277,347	554,694	514,088	(40,606)	(40,606)	-7.3%
Apron Rent	3,488	3,775	4,095	4,179	2,089	4,178	6,481	2,303	2,302	55.1%
Leased Percentage Fee	1,741		-	-	-	-	-	-	-	0.0%
Fuel Flowage Fee	107,006	104,186	107,089	115,000	52,651	99,342	115,000	15,658	-	0.0%
Whirl'd Helicopters Percentage Fee		6,198	6,009	-	2,193	2,193	-	-	-	0.0%
Subtotal FBOs	1,202,525	1,344,709	1,415,485	1,435,550	721,552	1,429,199	1,426,461	(2,738)	(9,089)	-0.6%
Belle Aircraft Maintenance										
Percentage Fee	11,343	16,603	15,597	15,000	8,626	16,275	15,000	(1,275)	-	0.0%
Total FBOs/SASOs	1,213,868	1,361,312	1,431,082	1,450,550	730,178	1,445,475	1,441,461	(4,014)	(9,089)	-0.6%
Building Leases										
Rental Houses	25,242	27,102	25,734	13,174	3,147	3,147	-	(3,147)	(13,174)	-100.0%
Airport Support Bldg	7,048	-	-	-	-	-	-	-	-	0.0%
Lacy Griffin Building (WNC Aviation)	21,919	23,739	24,783	24,864	12,770	25,608	25,677	68	813	3.3%
Allegiant - Hangar/Bldg	95,070	113,719	119,384	122,965	61,671	123,342	291,817	168,475	168,852	137.3%
Cargo Building (Allegiant)	8,046	-	-		-	-	·-			0.0%
Total Building Leases	157,325	164,560	169,901	161,003	77,588	152,097	317,494	165,397	156,491	97.2%

# GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2025-2026

	Histo	orical, Actual Reve	enue		FY 2024-2025		Proposed	Difference	Difference	% Change
				Fiscal Year	12/31/24		Budget	Est FY24-25	Bud FY24-25	Bud FY24-25
	Fiscal Year	Fiscal Year	Fiscal Year	2024-2025	FYTD Actual	Projection for	Fiscal Year	To Budget	To Budget	To Budget
Revenue Sources	2021-2022	2022-2023	2023-2024	Budget	Revenue	Full Fiscal Year	2025-2026	FY25-26	FY25-26	FY25-26
Land Leases										
Pasture Rent & Misc Land Leases	17,554	1,236	1,273	600	-	-	600	600	-	0.0%
NCSU	170	170	170	100	-	100	100	-	-	0.0%
Lamar (Billboard)	7,426	7,649	7,879	7,649	-	7,649	2,089	(5,560)	(5,560)	-72.7%
US Forest Serv thru 8/24 - JetStar Aviation 1/25	12,648	13,687	14,225	2,390	2,390	23,510	42,241	18,731	39,851	1667.4%
Land Lease Hangar Area - Allegiant	14,812	16,056	16,815	17,320	8,694	17,388	53,093	35,705	35,773	206.5%
Land Lease - DreamCatcher/Broadmoor	69,333	93,703	185,708	247,843	123,921	247,843	247,843	(0)	(0)	0.0%
Land Lease - Sheetz		-	-	49,229	-	-	165,686	165,686	116,457	100.0%
Waddell/Triangle Stop	39,061	36,057	39,362	39,662	19,957	39,788	39,662	(126)	0	0.0%
Waddell - Fuel Fee	27,389	28,487	26,613	26,000	13,851	27,702	26,000	(1,702)	-	0.0%
Golf Center	(11,959)	-	-	-	-	-	-	-	-	0.0%
Total Land Leases	176,434	197,045	292,045	390,793	168,813	363,980	577,314	213,334	186,521	47.7%
Other Leases/Fees										
LEO Services (TSA)	117,120	126,400	101,824	-	-	-	-	-	-	0.0%
Security Fee (Airlines)	735,621	844,548	951,572	1,367,398	545,023	1,028,345	1,759,250	730,905	391,852	28.7%
Security Fee (Rental Car)	106,967	122,827	126,296	141,458	70,729	141,458	143,396	1,938	1,938	1.4%
Security Fee (ID Media)	73,985	94,499	121,268	70,000	51,655	85,000	70,000	(15,000)	-	0.0%
Telecommunication Fees (Voice/Data)	71,927	63,832	61,425	60,000	27,720	55,000	60,000	5,000	-	0.0%
Misc	16,904	37,798	(244,717)	2,000	36,414	36,414	2,000	(34,414)	-	0.0%
Tenant Services/Assessment Fees	2,029		-	-	1,167	2,356	2,402	46	2,402	0.0%
Annual Event Fees/Sponsorships (Runway 5K)	35,207	58,987	62,240	62,000	-	-	60,000	60,000	(2,000)	-3.2%
Total Other Leases	1,159,760	1,348,891	1,179,908	1,702,856	732,708	1,348,573	2,097,048	748,475	394,192	23.1%
Total Revenue	\$ 19,937,150	\$ 25,501,937	\$ 30,953,664	\$ 34,347,317	\$ 16,934,226	31,954,321	\$ 37,952,378	\$ 5,998,057	\$ 3,605,061	10.5%
	<u> </u>	<u> </u>	· · · · ·	<u> </u>	<u> </u>	· · ·	· · · ·	18.8%	10.5%	

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# GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2025-2026

	Histo	rical, Actual Exp	enses	Fiscal Year	FY 2024-2025 12/31/24	Projection	Proposed Budget	Difference Est FY24-25	Difference Bud FY24-25	% Change Bud FY24-25
	Fiscal Year	Fiscal Year	Fiscal Year	2024-2025	FYTD Actual	for Full	Fiscal Year	To Budget	To Budget	To Budget
<u>Expenses</u>	2021-2022	2022-2023	2023-2024	Budget	Expenses	Fiscal Year	2025-2026	FY25-26	FY25-26	FY25-26
PERSONNEL SERVICES	4 272 200	÷ 5.157.540	÷ 6 276 100		÷ 2.207.165	6 002 047	± 0.470.FC0	+ 1270716	÷ (475.640)	2.40/
Regular Salaries Overtime	\$ 4,272,209 105,555	\$ 5,157,549 74,429	\$ 6,276,190 100,582	\$ 8,349,212 115,900	\$ 3,297,165 110,036	6,802,847 170,900	\$ 8,173,563 115,400	\$ 1,370,716 \$ (55,500)	\$ (175,649) (500)	-2.1% -0.4%
Salary Adjustment/Bonus Pool	105,555	74,429	100,562	143,717	110,030	170,900	544,673	\$ (55,500) 544,673	400,956	279.0%
LEO Special Separation Allowance	-	39,705	-	68,946	28,822	68,946	80,191	11,245	11,245	16.3%
Longevity	69,171	78,495	92,121	97,870	48,586	97,870	106,551	8,681	8,681	8.9%
Unemployment Claims	4,246	2,194	3,274	8,000	-	8,000	8,000	-	-	0.0%
Holiday Pay	13,833	16,216	21,352	30,860	24,076	24,076	31,671	7,595	811	2.6%
Bonus	136,979	-	-		24 200	-	<b></b>	-	-	0.0%
Auto Allowance	31,200	35,200	58,650	70,200	31,200	64,200	70,200	6,000	-	0.0% 0.0%
Rewards Program Gym Membership Reimbursements	555	100	-	-	_	-	-	-	-	0.0%
Service Awards	1,280	1,950	1,990	3,000	975	3,000	3,000	_	-	0.0%
Candidate Referral	500	2,500	2,900	4,800	2,500	4,800	6,000	1,200	1,200	25.0%
Retiree Health	(33,588)	43,625	42,271	85,500	34,090	85,500	91,330	5,830	5,830	6.8%
Benefits	1,974,796	2,300,762	2,666,184	4,659,202	1,501,826	3,275,826	4,497,875	1,222,049	(161,327)	-3.5%
Total Personnel Services	6,576,736	7,752,725	9,265,514	13,637,207	5,079,276	10,605,965	13,728,454	3,122,489	91,247	0.7%
OPERATING EXPENSES										
Professional Services										
Professional Services - General	200,653	262,845	316,375	406,900	145,362	424,625	408,741	(15,884)	1,841	0.5%
Professional Services - Legal	166,813	105,383	188,700	80,000	35,612	53,000	48,000	(5,000)	(32,000)	-40.0%
Artwork and Creative Production	16,390 142	22,187	26,057	52,000 1,000	5,686	52,000 1,000	50,000 1,000	(2,000)	(2,000)	-3.8% 0.0%
Surveys, Reports & Data Physicals & Drug Screens	1,697	3,879	2,663	6,180	2,533	6,180	1,000 11,644	5,464	- 5,464	88.4%
Fit for Duty Physicals	2,375	2,375	2,280	6,800	475	5,000	6,800	1,800	3, <del>4</del> 04 -	0.0%
Website Maintenance	1,455	2,976	5,863	7,550	4,277	7,550	7,550	-	-	0.0%
Auditors	35,675	26,312	41,162	41,600	17,176	41,600	41,600	-	-	0.0%
Temporary Help	52,854	75,078	68,438	285,000	38,830	285,000	-	(285,000)	(285,000)	-100.0%
Total Professional Services	478,054	501,035	651,538	887,030	249,951	875,955	575,335	(300,620)	(311,695)	-35.1%
Contractual Services										
Landscaping	-	28,100	84,300	100,000	45,030	90,060	100,000	9,940	-	0.0%
Parking Management Contract	408,692	645,296	643,667	836,313	270,166	800,000	939,632	139,632	103,319	12.4%
Parking Management Shuttle	289,799	390,408	518,737	955,592	233,574	681,175	940,065	258,890	(15,527)	-1.6%
Custodial Contract	472 512	060 226	1 044 101	1 040 304	EE0 400	1 406 044	550,000	550,000	550,000	0.0%
Other Contractual Services Elevator Maintenance Contract	472,513 9,634	960,226 9,657	1,044,101 9,530	1,848,284 10,500	558,490 4,587	1,496,044 10,500	2,970,566 10,500	1,474,522	1,122,282	60.7% 0.0%
Fire Alarm Systems Contract	24,526	10,759	10,247	17,250	15,363	17,250	18,150	900	900	5.2%
Exit Lane Security	36,263	35,805	41,887	255,000	46,617	194,712		(194,712)	(255,000)	-100.0%
Total Contractual Services	1,241,427	2,080,251	2,352,469	4,022,939	1,173,827	3,289,741	5,528,913	2,239,172	1,505,974	37.4%
Travel and Training										
Travel & Per Diem	119,693	153,561	161,044	261,480	43,069	190,522	230,405	39,883	(31,075)	-11.9%
Training & Education	37,081	20,282	23,748	57,100	8,619	49,085	54,850	5,765	(2,250)	-3.9%
Total Travel and Training	156,774	173,843	184,792	318,580	51,688	239,607	285,255	45,648	(33,325)	-10.5%
Communications and Freight										
Postage	5,127	5,619	6,024	5,500	2,355	5,500	5,500	-	-	0.0%
Express Mail Delivery	698	619	709	1,000	288	800	1,000	200	-	0.0%
Telecommunications  Total Communications and Freight	38,959 <b>44,784</b>	34,347 <b>40,585</b>	43,797 <b>50,530</b>	64,850 71,350	25,985 <b>28,628</b>	67,924 <b>74,224</b>	76,905 83,405	8,981 9,181	12,055 12,055	18.6% 16.9%
_	T-1/10-T	-10,505	30,330	, 1,550	25,025	, -1,224	55,765	5,101	12,000	10.5 /0
Rentals and Leases  Rentals & Leases	20,872	25,706	58,904	64,510	32,024	64,510	64,510	_	_	0.0%
Total Rentals and Leases	20,872	25,706	58,904	64,510	32,024	64,510	64,510			0.0%
_	•	•	•	•		·	•			
Insurance Property & Casualty	93,307	104,141	116,460	150,500	111,611	150,500	413,150	262,650	262,650	174.5%
General Liability	37,411	44,637	56,277	67,500	69,171	69,171	77,880	8,709	10,380	15.4%
Auto Liability	23,818	22,009	31,421	44,500	37,332	44,500	53,025	8,525	8,525	19.2%
Other Insurance & Bonds	50,478	64,666	75,371	92,500	81,562	92,500	98,263	5,763	5,763	6.2%
Worker's Compensation Insurance	114,590	96,346	88,318	125,000	105,817	105,817	130,000	24,183	5,000	4.0%
Total Insurance	319,604	331,799	367,847	480,000	405,493	462,488	772,318	309,830	292,318	60.9%
Utility Services										
Electric Service	308,181	345,381	393,273	476,760	156,880	425,125	408,375	(16,750)	(68,385)	-14.3%
Gas Service	40,649	53,961	36,272	56,250	7,625	11,107	55,900	44,793	(350)	-0.6%
Water/Sewer Service	59,034	68,568	87,544	95,000	26,587	79,385	81,100	1,715	(13,900)	-14.6%
Total Utility Services	407,864	467,910	517,089	628,010	191,092	515,617	545,375	29,758	(82,635)	-13.2%

# GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2025-2026

	111300	rical, Actual Expe	11363		FY 2024-2025		Proposed	Difference	Difference	% Change
				Fiscal Year	12/31/24	Projection	Budget	Est FY24-25	Bud FY24-25	Bud FY24-2
enses enses	Fiscal Year 2021-2022	Fiscal Year 2022-2023	Fiscal Year 2023-2024	2024-2025 Budget	FYTD Actual Expenses	for Full Fiscal Year	Fiscal Year 2025-2026	To Budget FY25-26	To Budget FY25-26	To Budget FY25-26
<del>-</del>										
Repairs and Maintenance	42.420	40.027	FO 472	44.500	(06)	22.420	======	24.070	42.000	
Other Repairs & Maintenance	43,138	40,027	58,472	44,500	(86)	22,430	56,500	34,070	12,000	27.0
Terminal, Buildings and Grounds	168,131	246,222	266,992	414,000	309,126	398,780	408,500	9,720	(5,500)	-1.3
Permits, Licenses and Fees	900	100	1,103	2,000	927	1,900	2,000	100	-	0.0
Vehicles and Heavy Equipment	62,284	79,864	113,729	71,500	22,267	65,260	77,500	12,240	6,000	8.4
Airport and Airfield Equipment  Total Repairs and Maintenance	30,884 <b>305,337</b>	26,549 <b>392,762</b>	9,357 <b>449,653</b>	30,000 562,000	2,944 <b>335,178</b>	25,000 <b>513,370</b>	30,000 574,500	5,000 61,130	12,500	0.0 2.2
•	303,337	332,702	445,033	302,000	333,170	313,370	374,300	01,130	12,500	2.1
Printing & Binding Printing & Binding	6,193	16,797	17,018	14,950	3,452	14,350	14,350	_	(600)	-4.0
Total Printing & Binding	6,193	16,797	17,018	14,950	3,452	14,350	14,350	-	(600)	-4.0
Promotional Activities										
	6,000	6,000	6 000	18,000	6,000	10,000	13,000	3,000	(5,000)	-27.8
Radio	0,000	0,000	6,000		6,000					
Billboards	-	-	7,000	20,000	-	12,000	10,000	(2,000)	(10,000)	-50.0
Print	5,887	5,619	5,619	6,400	-	6,400	6,400	-	-	0.
TV	-	16,000	79,999	80,000	-	45,000	70,000	25,000	(10,000)	-12.
Web Advertising	103,353	30,673	36,857	116,150	14,040	50,000	104,150	54,150	(12,000)	-10.
Air Service Development	12,326	12,902	33,460	27,300	23,524	27,300	3,300	(24,000)	(24,000)	-87.
Other Promotional Events/Sponsorships	7,200	7,500	9,957	14,000	5,000	16,700	12,125	(4,575)	(1,875)	-13.
Community Events/Exhibits/Sponsorships	58,665	60,461	39,861	65,200	2,322	65,200	38,200	(27,000)	(27,000)	-41.
Runway 5K Expenses		48,877	62,077	62,000	(24,572)	73,093	60,000	(13,093)	(2,000)	-3.
Employee/Tenant Events	15,035	23,770	35,357	50,450	20,602	35,095	54,550	19,455	4,100	8.
						3,103		897		
Wellness Total Promotional Activities	4,124 <b>212,590</b>	5,540 <b>217,342</b>	7,463 <b>323,650</b>	4,500 464,000	1,500 <b>48,416</b>	343,891	4,000 375,725	31,834	(500) (88,275)	-11. -19.
Other Comment Changes and Obligations	,	•	•	•	•	•	•	,		
Other Current Charges and Obligations		272			262			(000)	(000)	
Legal Notices & Advertising	1,147	370	855	4,000	260	4,000	3,200	(800)	(800)	-20.
Credit Card & Bank Fees	69,452	74,041	79,531	90,225	33,414	80,000	80,425	425	(9,800)	-10.
Recruiting Expense	824	1,441	212	2,700	-	2,700	10,600	7,900	7,900	292.
Other Current Charges & Obligations	3,554	4,708	17,187	14,000	1,092	16,270	6,200	(10,070)	(7,800)	-55.
In Terminal Advertising	1,490	1,744	410	1,225	· -	500	1,225	725		0.
Total Other Current Charges and Obligations	76,467	82,304	98,195	112,150	34,766	103,470	101,650	(1,820)	(10,500)	-9.
Operating Supplies										
Office Supplies	6,465	7,613	6,851	9,600	4,420	9,600	17,150	7,550	7,550	78.
Vehicle Fuel	84,024	97,742	113,999	120,000	56,988	117,907	120,000	2,093	-	0.
Shop Supplies	1,011	2,949	6,906	3,000	782	2,500	3,000	500	_	0.
· · · · ·	50,598	98,574	185,546	366,135	97,603	231,695	222,750	(8,945)	(143,385)	-39.
Other Operating Supplies					97,003		•		(143,365)	
Art Program Supplies	1,520	1,546	2,491	1,000	-	800	1,000	200	-	0.
Promotional Supplies	18,066	46,559	21,488	23,100	11,447	24,600	51,900	27,300	28,800	124.
Holiday Decorations	150	986	311	1,000	-	-	-	-	(1,000)	0.
Chemicals and Safety	(10,152)	40,561	2,872	49,000	2,115	27,000	49,000	22,000	-	0.
Small Tools and Equipment	5,356	14,815	12,744	25,000	3,650	21,358	32,000	10,642	7,000	28.
Custodial Supplies	31,447	30,734	37,641	55,000	20,402	45,800	50,000	4,200	(5,000)	-9.
Custodial Consumables	58,843	98,047	117,878	130,000	69,907	130,000	120,000	(10,000)	(10,000)	-7.
Operating Furniture, Fixtures, Equipment and Software	63,227	129,824	124,268	179,850	40,052	174,831	147,924	(26,907)	(31,926)	-17
Uniforms	10,656				8,788			8,742		5.
		14,560	16,231	38,700		32,258	41,000		2,300	
Firefighter Equipment  Total Operating Supplies	4,123 <b>325,334</b>	11,768 <b>596,278</b>	23,834 <b>673,060</b>	27,000 1,028,385	4,502 <b>320,656</b>	26,950 <b>845,299</b>	36,500 892,224	9,550 46,925	9,500 (136,161)	35. -13.
	-	-	-	-	-	-	-	-		
Books, Publications, Subscriptions & Memberships Books, Publications, Compact Disks, Videos & Subscriptions	4,425	9,610	5,792	16,319	2,376	14,456	16,679	2,223	360	2.
Dues & Memberships	46,705	61,518	64,321	66,535	51,190	67,549	66,540	(1,009)	E	0.
•	320	120	120	1,320	127	1,320	1,520	200	200	15.
Licenses and Certification Fees  Total Books, Publications, Subscriptions & Mem.	<b>51,450</b>	<b>71,248</b>	<b>70,233</b>	84,174	53,693	83,325	84,739	1,414	565	0.
Emergency Repair	-	125,716	37,328	50,000	-	50,000	50,000	-	-	0.
AL SERVICES & MATERIALS	3,646,750	5,123,576	5,852,306	8,788,078	2,928,864	7,475,847	9,948,299	2,472,452	1,160,221	13
		3.123.370	3.037.300	0.700.070	7.7/0.004	7.473.04/	フィフサロ・ムフグ	4.4/4.434	1.100.771	13

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Administrative BASIC OPERATING BUDGET** FY 2025-2026 Department # 15 New World Description Item Summary **Account Numbers Amount Amount** PERSONNEL SERVICES 10.15.10.100.500000 Salaries - Admin 250,719 250.719 10.15.10.100.502000 Salary Adjustment Pool 544,673 544,673 10.15.10.100.503000 Longevity 10.15.10.100.504000 **Unemployment Claims** 8.000 8.000 Holiday Pay 10.15.10.100.506000 812 812 10.15.10.100.507000 Auto Allowance 4,800 4,800 10.15.10.100.507100 **Rewards Program** 10.15.10.100.507200 Gym Membership Reimbursements 10.15.10.100.507300 Service Awards 3,000 3,000 10.15.10.100.507500 Candidate referral 6,000 6,000 Retiree Health 10.15.10.100.521000 91,330 91.330 Benefits: 121,252 FICA Taxes 10.15.10.100.510000 19,644 LGERS retirement 10.15.10.100.511000 36,079 10.15.10.100.511200 401k 12,536 10.15.10.100.520000 Medical 40,005 Dental 10.15.10.100.522000 1,444 10.15.10.100.523000 Vision 178 Life Insurance 974 10.15.10.100.524000 10.15.10.100.525000 Disability 2,128 **Tuition Reimbursement** 10.15.10.100.530000 5,000 Cell Phone Allowance 10.15.10.100.531000 3,264 **TOTAL PERSONNEL SERVICES** 1,030,586 **OPERATING EXPENSES** 10.15.10.100.600000 Professional Services - General 37,850 **ACI-NA Annual Compensation Survey** 350 **COBRA Administration** 1,500 **Employee Benefits Broker Fee** 30,000 **Employee Assistance Network** 5,000 Other Consulting Fees 1,000 10.15.10.100.604000 Physicals and Drug Screens 11,644 Physicals & Drug Screens 10,000 **DOT Physicals** 600 **Vaccinations** 1,044

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Administrative BASIC OPERATING BUDGET** FY 2025-2026 Department # 15 New World Description Item Summary **Account Numbers** Amount **Amount** 10.15.10.100.605000 Fit for Duty Physicals 6.800 Fit for Duty Physicals 6,800 10.15.10.100.620000 Travel, Per Diem, Conference Registration 5,200 NC SHRM Conference (3) 5,200 10.15.10.100.621000 **Training & Education** 1.000 HR Training/HR Laws Update/HR Education 1,000 Postage 10.15.10.100.700000 5.500 Postage 5,500 Express Mail Delivery 10.15.10.100.701000 1.000 Express mail (includes IT shipments) 1,000 10.15.10.100.740000 Rentals and Leases 510 Neopost postage machine rental 510 10.15.10.100.750000 Property Insurance 413,150 Property insurance 395,150 Equipment Floater/Inland Marine 18,000 General Liability 10.15.10.100.751000 77,880 General liability insurance 77,880 10.15.10.100.751500 **Auto Liability** 53,025 Auto liability insurance 53,025 10.15.10.100.752000 Other Insurance and Bonds 98,263 Public officials insurance 33,987 Police professional liability insurance 29.016 Crime insurance 900 Cyber liability 13,605 Drone 1,500 Performance Bond 3,255 16,000 Commercial line fees 10.15.10.100.752500 Workers' Compensation Insurance 130.000 Workers' compensation insurance 130,000 10.15.10.100.630000 Printing & Binding 100 Printing and Binding 100 10.15.10.100.646000 Community Events/Exhibits/Sponsorships **AVL Gives** 10.15.10.100.647000 Employee/Tenant Appreciation 25.100 Employee events (holiday lunches, etc.) 8,000 Employee flowers (funeral/hospital) 2,000 Employee holiday gift cards (110 @100) 11,000 Employee retirement 2,000 Employee birthday gift cards (110@\$15) 1,650 Employee misc. 450

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Administrative BASIC OPERATING BUDGET** FY 2025-2026 Department # 15 New World Description Item Summary **Account Numbers** Amount Amount 10.15.10.100.648000 Wellness 4.000 Wellness 2,000 Fit bit replacements 2,000 10.15.10.100.650000 Legal Notices & Placements 3,000 Employment advertising/legal notices 3,000 10.15.10.100.654000 Recruiting Expenses 10,600 Recruiting events and expenses 600 Applicant travel 10,000 10.15.10.100.667000 Office Supplies 17,150 Office supplies 9,600 Office supplies - new logo replacement 7,550 10.15.10.100.661500 Operating Supplies 1,000 Administrative supplies 1,000 10.15.10.100.662500 **Promotional Items** 500 Branded apparel - HR staff Logo replacement 500 Promotional giveaways 10.15.10.100.665500 Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000 HR furniture & equipment 10.15.10.100.670000 Dues & Memberships 1.380 **SHRM** 600 600 **WNCHR Amazon** 180 Other **TOTAL OPERATING EXPENSES** 904,652 **TOTAL - ADMINISTRATIVE** 1,935,238

### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**

Administrative
Fiscal Year 2025/2026
Variance Analysis

			F	Y2025 Budge	t	F	Y2025 Estim	ated Actual		F	Y2024 Actua	al	FY 2023
Acct	Description	FY 2026	FY 2025	Increase/	Decrease	FY 2025	FY 2025	Increase/	Decrease	FY 2024	Increase	Decrease	FY 2023
#		Budget	Budget	Amount	Percent	Actual 6 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	250,719	256,968	(6,249)	-2.43%	114,325	237,684	13,035	5.48%	177,824	72,895	40.99%	158,175
502000	Salary Adjustment Pool	544,673	143,717	400,956	278.99%	0	0	544,673	100%	0	544,673	100%	0
	Longevity	0	0	0	100%	0	0	0	100%	0	0	100%	0
	Unemployment Claims	8,000	8,000	0	0.00%	0	8,000	0	0.00%	3,274	4,726	144.35%	2,194
	Holiday Pay	812	812	0	0.00%	812	812	0	0.00%	541	271	50.09%	433
	Auto Allowance	4,800	4,800	0	0.00%	2,400	4,800	0	0.00%	2,400	2,400	100.00%	0
	Rewards Program	0	0	0	100%	0	0	0	100%	0		100%	0
	Gym Membership Reimbursements	0	0	0	100%	0	0	0	100%	0	0	100%	100
507300	Service Awards	3,000	3,000	0	0.00%	975	3,000	0	0.00%	1,990	1,010	50.75%	1,950
507500	Candidate referral	6,000	4,800	1,200	25.00%	2,500	4,800	1,200	25.00%	2,900	3,100	106.90%	2,500
	Retiree Health	91,330	85,500	5,830	6.82%	34,091	85,500	5,830	6.82%	42,271	49,059	116.06%	43,625
	FICA Taxes	19,644	21,612	(1,968)	-9.11%	9,138	18,792	852	4.53%	13,329	6,315	47.38%	11,786
511000	LGERS retirement	36,079	34,434	1,645	4.78%	15,594	32,420	3,659	11.29%	21,558	14,521	67.36%	18,203
	401k	12,536	12,848	(312)	-2.43%	5,716	11,882	654	5.50%	8,339	4,197	50.33%	7,434
	Medical	40,005	47,129	(7,124)	-15.12%	14,947	31,259	8,746	27.98%	16,330	23,675	144.98%	16,698
	Dental	1,444	2,001	(557)	-27.84%	594	1,320	124	9.39%	677	767	113.29%	702
523000	Vision Insurance	178	208	(30)	-14.42%	81	172	6	3.49%	117	61	52.14%	135
	Life Insurance	974	964	10	1.04%	484	1,045	(71)	-6.79%	716	258	36.03%	620
	Disability	2,128	2,365	(237)	-10.02%	957	2,047	81	3.96%	1,421	707	49.75%	1,326
	Tuition Reimbursement	5,000	5,000	0	0.00%	0	5,000	0	0.00%	, 0	5,000	100%	1,778
	Cell Phone Allowance	3,264	3,264	0	0.00%	1,616	3,264	0	0.00%	1,632	1,632	100.00%	1,527
	Total Benefits	121,252	129,825	(8,573)	-6.60%	49,127	107,201	14,051	13.11%	64,119	57,133	89.10%	60,209
	Total Personnel Services	1,030,586	637,422	393,164	61.68%	204,230	451,797	578,789	128.11%	295,319	728,635	246.73%	
600000	Professional Services - General	37,850	48,800	(10,950)	-22.44%	31,998	48,000	(10,150)	-21.15%	31,590	6,260	19.82%	20,313
	Physicals and Drug Screens	11,644	6,180	5,464	88.41%	2,533	6,180	5,464	88.41%	2,663	8,981	337.25%	3,879
	Fit for Duty Physicals	6,800	6,800	0	0.00%	475	5,000	1,800	36.00%	2,280	4,520	198.25%	2,375
	Other Contractual Services	, 0	, 0			0	. 0			1,700	, , , , , , , , , , , , , , , , , , ,		7,914
620000	Travel, Per Diem, Conference Registration	5,200	6,000	(800)	-13.33%	4,561	4,561	639	14.01%	145	5,055	3486.21%	3,280
621000	Training & Education	1,000	3,000	(2,000)	-66.67%	0	1,000	0	0.00%	0	1,000	100%	0
700000	Postage	5,500	5,500	0	0.00%	2,356	5,500	0	0.00%	6,024	(524)	-8.70%	5,620
701000	Express Mail Delivery	1,000	1,000	0	0.00%	288	800	200	25.00%	709	291	41.04%	619
740000	Rentals and Leases	510	510	0	0.00%	136	510	0	0.00%	353	157	44.48%	353
750000	Property and Casualty Insurance	413,150	150,500	262,650	174.52%	111,611	150,500	262,650	174.52%	116,460	296,690	254.76%	104,141
751000	General Liability	77,880	67,500	10,380	15.38%	69,171	69,171	8,709	12.59%	56,277	21,603	38.39%	44,637
751500	Auto Liability	53,025	44,500	8,525	19.16%	37,332	44,500	8,525	19.16%	31,421	21,604	68.76%	22,009
752000	Other Insurance & Bonds	98,263	92,500	5,763	6.23%	81,562	92,500	5,763	6.23%	75,371	22,892	30.37%	64,666
752500	Worker's Compensation Insurance	130,000	125,000	5,000	4.00%	105,817	105,817	24,183	22.85%	88,318	41,682	47.20%	96,346
630000	Printing & Binding	100	200	(100)	-50.00%	0	100	0	0.00%	0	100	100%	0
646000	Other Community Events/Exhibits/Sponsorship	0	0	0	100%	0	0	0	100%	0	0	100%	492
647000	Employee/Tenant Appreciation	25,100	29,000	(3,900)	-13.45%	17,526	20,000	5,100	25.50%	24,453	647	2.65%	13,132
	Wellness	4,000	4,500	(500)	-11.11%	1,499	3,103	897	28.91%	7,463	(3,463)	-46.40%	5,540
650000	Legal Notices & Advertising	3,000	3,000	0	0.00%	260	3,000	0	0.00%	705	2,295	325.53%	370
654000	Recruiting Expenses	10,600	2,700	7,900	292.59%	0	2,700	7,900	292.59%	212	10,388	4900.00%	1,441
	Office Supplies	17,150	9,600	7,550	78.65%	4,420	9,600	7,550	78.65%	6,851	10,299	150.33%	7,613
661500	Operating Supplies	1,000	4,500	(3,500)	-77.78%	(243)	4,000	(3,000)	-75.00%	5,143	(4,143)	-80.56%	0
662500	Promotional Items	500	600				600	(100)	-16.67%				
665500	Operating Furniture, Fixtures and Equipment	0	3,500	(3,500)	-100.00%	0	1,200	(1,200)	-100.00%	0	0	100%	0
	Dues & Memberships	1,380	1,630	(250)	-15.34%	264	1,100	280	25.45%	664	716	107.83%	424
	Total Services & Mat'ls.	904,652	617,020	287,732	46.63%	471,566	579,442	325,210	56.12%	458,802	447,050	97.44%	405,164
	Department Total	1,935,238	1,254,442	680,896	54.28%	675,796	1,031,239	903,999	87.66%	754,121	1,175,685	155.90%	674,350

Comments:

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Executive BASIC OPERATING BUDGET** FY 2025-2026 30 Department # 32 35 **New World** Description Item Summary Amount **Account Numbers** Amount PERSONNEL SERVICES 10.30.10.100.500000 Salaries 922,279 922.279 10.30.10.100.503000 Longevity 23,460 23,460 10.30.10.100.506000 Holiday Pay 1,083 1,083 10.30.10.100.506500 Bonus 10.30.10.100.507000 Auto Allowance 27,600 27,600 Benefits: 366.199 Allocated Benefits 10.30.10.100.507400 1,000 FICA Taxes 10.30.10.100.510000 75,942 LGERS retirement 10.30.10.100.511000 129,552 10.30.10.100.511100 457 Retirement 16,000 10.30.10.100.511200 401k 47,287 10.30.10.100.520000 Medical 80,438 10.30.10.100.522000 Dental 2,940 10.30.10.100.523000 Vision 237 10.30.10.100.524000 Life Insurance 2,605 10.30.10.100.525000 Disability 5,302 10.30.10.100.531000 Cell Phone Allowance 4,896 TOTAL PERSONNEL SERVICES 1,340,621 **OPERATING EXPENSES** 10.30.10.100.600000 Professional Services - General 82,000 **Checkmate Government Solutions** 30,000 2,000 Korn & Ferry **Various** 40,000 Dashboard development - continued support 10,000 10.30.10.100.601000 Professional Services - Legal 48,000 McGuire Wood Bissette 48,000 10.30.10.100.620000 Travel, Per Diem, Conference Registration 115,200 CEO: **AAAE Annual Conf** 4,000 AAAE National Airports Conf (NAC) 3,500 ACI - AAAE Spring Legislative Conf 2,500 **ACI Annual Conf** 6,000 **ACI Business of Airports Conf** 4,000 ACI Regional Assembly - World Board/Aviation Issues 6,000 **ACI Summer Board Meeting** 5,000 ACI Winter Board Meeting / CEO Forum 4,000 Allegiant Conf 3,200 Chamber InterCity Visit 1,500 **FAA** and Other Meetings 3,000

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Executive BASIC OPERATING BUDGET** FY 2025-2026 Department # 30 32 35 **New World** Description Item Summary Amount **Account Numbers** Amount **FAA Airports Conference** 1,000 Farnborough Air Show NCAA Annual Conf/Legislative Reception 1,500 SE Region Directors Retreat 1,500 ACI Small Airports/Jumpstart 2,000 SEC-AAAE Annual Conf 1,800 Passenger Terminal Expo 8,000 **Board Travel** 10,000 CAO: CRO Conference - January 2026 (with Chris) 2,500 Legislative Conference - March 2026 (with Lew) 2,500 Allegiant Conference fall 2025 (with new VP) 2,800 Routes Americas - Feb 2026 (with new VP) 5,000 Business of Airports Conference - June 2026 2,800 ACI Annual Conference - October 2025 3,200 AAAE Annual Conference - May 2026 - LAS 3,500 Miscellaneous - depending upon need 4,000 NAC - September 2025 - SLC 3,000 Roundtable - with new VP 2,800 Airports at Work - March 2026 (with Shane) 2,800 Risk Management - (with Angela) COO: AAAE Planning, Design and Construction Symposium AAAE Natioinal Airports Conference (NAC) 3,500 AAAE Southeast Chapter Annual Conference 1,800 FAA and other meetings 3,000 Operations Core 30 x2 2,000 **NCAA Annual Conference** 1,500 10.30.10.100.621000 Training & Education 2.000 General Professional Development 1,000 COO: AAAE AAE Final Interview Workshop 1,000 10.30.10.100.630000 Printing & Binding 250 General 250 10.30.10.100.645000 Other Promotional Events/Sponsorships 11,000 Chamber 5x5 Sponsorship 5,000 **NCAA Conference** 3,000 Chamber InterCity Visit SEC-AAAE Annual Conference Sponsorship 3,000 10.30.10.100.647000 Employee/Tenant Appreciation 4,500 Tenant Lunch 3,500 COO: Employee appreciation lunch/snacks 1,000

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Executive BASIC OPERATING BUDGET** FY 2025-2026 Department # 30 32 35 **New World** Description Item Summary **Account Numbers** Amount Amount 10.30.10.100.651000 Other Current Charges and Obligations 4.100 Board Reception and Legislative Breakfast **Business Meeting Expenses** 2,000 Misc Board Expenses 2,100 Operating Supplies 10.30.10.100.661500 2.000 Misc Supplies 1,335 Veryfi Software 165 CAO: Miscellaneous 500 10.30.10.100.662500 Promotional Items 1,100 Special Promo Items 500 CAO: New logo - apparel 300 COO: Apparel 300 Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000 10.30.10.100.665500 2.000 Admin Equipment 1,000 COO: Additional tables and chairs for org use 1,000 10.30.10.100.670000 Dues & Memberships 51,475 CEO: **AAAE Annual Membership** 325 ACI / AAAE Airport Membership 35,000 **NCAA Annual Membership** 75 **SEC-AAAE** Annual Membership 35 Swelbar Zhong Consultancy **HCPED** 1,200 Kevstone 13,800 **WNC Pilots Association** 200 CAO: **AAAE** 325 **AAAE SE Chapter** 35 **NC Airports Association** 45 COO: AAAE 325 **AAAE SEC** 35 **NCAA** 75 10.30.10.100.671000 Books, Publications, Compact Disks, Videos & Subscriptions 560 **General Subscriptions** 560 **TOTAL OPERATING EXPENSES** 324,185 **TOTAL - EXECUTIVE** 1,664,806

### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**

#### Executive

Fiscal Year 2025/2026 Variance Analysis

			FY	2025 Budget	:	FY:	2025 Estimat	ed Actual		FY2024 Actual		FY2023	
Acct	Description	FY 2026	FY 2025	Increase/	Decrease	FY 2025	FY 2025	Increase/	Decrease	FY 2024	Increase/	Decrease	FY 2023
#		Budget	Budget	Amount	Percent	Actual 6 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	922,279	989,841	(67,562)	-6.83%	436,312	872,624	49,655	5.69%	693,224	229,055	33.04%	596,352
503000	Longevity	23,460	21,008	2,452	11.67%	8,545	21,008	2,452	11.67%	23,510	(50)	-0.21%	18,327
506000	Holiday Pay	1,083	1,083	0	0.00%	1,066	1,066	17	1.59%	778	305	39.20%	622
	Bonus	0	0	0	100%	0	0	0	100%	0	0	100%	0
	Auto Allowance	27,600	27,600	0	0.00%	12,900	27,600	0	0.00%	20,450	7,150	34.96%	17,400
	Allocated Benefits	1,000	1,000	0	0.00%	0	1,000	0	0.00%	0	1,000	100%	0
	FICA Taxes	75,942	75,639	303	0.40%	23,061	46,122	29,820	64.65%	41,210	34,732	84.28%	33,575
	LGERS retirement	129,552	127,810	1,742	1.36%	57,795	115,590	13,962	12.08%	91,129	38,423	42.16%	76,627
	457 Retirement	16,000	13,438	2,562	19.07%	7,091	14,182	1,818	12.82%	13,438	2,562	19.07%	12,350
	401k	47,287	47,691	(404)	-0.85%	21,186	42,372	4,915	11.60%	35,192	12,095	34.37%	31,560
520000	Medical	80,438	90,662	(10,224)		32,608	65,216	15,222	23.34%	47,878	32,560	68.01%	54,946
522000	Dental	2,940	4,208	(1,268)	-30.13%	1,391	2,782	158	5.68%	2,150	790	36.74%	2,569
523000	Vision Insurance	237	347	(110)		119	238	(1)	-0.42%	180	57	31.67%	208
524000	Life Insurance	2,605	2,099	506	24.11%	1,491	2,983	(378)	-12.67%	2,300	305	13.26%	1,790
525000	Disability	5,302	5,026	276	5.49%	3,554	7,107	(1,805)	-25.40%	5,448	(146)	-2.68%	4,794
531000	Cell Phone Allowance	4,896	4,896	0	0.00%	3,900	7,800	(2,904)	-37.23%	3,127	1,769	56.57%	3,012
	Total Benefits	366,199	372,816	(6,617)	-1.77%	152,196	305,392	60,807	19.91%	242,052	124,147	51.29%	221,431
	Total Personnel Services	1,340,621	1,412,348	(71,727)	-5.08%	611,019	1,227,690	115,835	9.44%	980,014	358,838	36.62%	854,132
600000	Professional Services - General	82,000	83,000	(1,000)	-1.20%	44,625	129,625	(47,625)	-36.74%	99,543	(17,543)	-17.62%	78,716
601000	Professional Services - Legal	48,000	80,000	(32,000)	-40.00%	35,612	53,000	(5,000)	-9.43%	188,700	(140,700)	-74.56%	105,383
620000	Travel, Per Diem, Conference Registration	115,200	117,800	(2,600)		16,280	76,718	38,482	50.16%	79,490	35,710	44.92%	105,725
621000	Training & Education	2,000	2,000	0	0.00%	0	2,000	0	0.00%	1,358	642	47.28%	695
630000	Printing & Binding	250	250	0	0.00%	0	250	0	0.00%	0	250	100%	0
645000	Promotional Events/Sponsorships	11,000	12,500	(1,500)		5,000	15,200	(4,200)	-27.63%	8,700	2,300	26.44%	7,500
	Employee/Tenant Appreciation	4,500	3,500	1,000	28.57%	0	3,500	1,000	28.57%	0	4,500	100%	2,372
651000	Other Current Charges & Obligations	4,100	12,000	(7,900)	-65.83%	1,092	14,595	(10,495)	-71.91%	16,042	(11,942)	-74.44%	4,709
	Operating Supplies	2,000	885	1,115		43	615	1,385	225.20%	763	1,237	162.12%	94
662500	Promotional Items	1,100	2,000	(900)		3,042	3,500	(2,400)	-68.57%	0	1,100	100%	1,108
665500	Operating Furniture, Fixtures and Equipment	2,000	5,000	(3,000)	-60.00%	710	5,000	(3,000)	-60.00%	1,667	333	19.98%	0
670000	Dues & Memberships	51,475	51,555	(80)		46,214	53,000	(1,525)	-2.88%	50,906	569	1.12%	47,187
671000	Books & Publications	560	500	60		263	560	0	0.00%	459	101	22.00%	1,909
	Total Services & Mat'ls.	324,185	370,990		-12.62%	152,881	357,563	(33,378)	-9.33%	447,628	(123,443)	-27.58%	355,398
	Department Total	1,664,806	1,783,338	(118,532)	-6.65%	763,900	1,585,253	82,457	5.20%	1,427,642	235,395	16.49%	1,209,530

Comments:

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Finance BASIC OPERATING BUDGET** FY 2025-2026 40 Department # New World Description Item Summary **Account Numbers** Amount Amount PERSONNEL SERVICES 10.40.10.100.500000 499,908 Salaries 499,908 10.40.10.100.503000 Longevity 8.601 8.601 10.40.10.100.506000 Holiday Pay 1,083 1.083 10.40.10.100.507000 Auto Allowance 4,800 4.800 Benefits: 244,444 10.40.10.100.510000 FICA Taxes 39,589 LGERS Retirement 10.40.10.100.511000 73,175 10.40.10.100.511200 401k 25,425 10.40.10.100.520000 Medical 95,874 10.40.10.100.522000 Dental 3,403 10.40.10.100.523000 Vision 247 10.40.10.100.524000 Life Insurance 1,423 10.40.10.100.525000 Disability 3,676 10.40.10.100.531000 Cell Phone Allowance 1,632 TOTAL PERSONNEL SERVICES 758,836 **OPERATING EXPENSES** 10.40.10.100.600000 Professional Services - General 65,891 Tyler Tech, GCR, R&C Consultant 28,791 Credit Rating Agencies Annual Monitoring Fees 27,000 Actuary Report-Retiree Health / LEO SSA 10,100 10.40.10.100.607000 Auditing Services 41,600 **Annual Financial Audit** 32,900 Audit - Major Programs 3,000 **Bond Arbitrage Services** 2,700 **Pension Examination** 3,000 10.40.10.100.620000 Travel, Per Diem, Conference Registration 3.500 **ACI Conference** 3,500 Civix or New World Conference 10.40.10.100.621000 Training & Education 700 700 10.40.10.100.653000 Credit Card Fees & Bank Charges 80,425 **Credit Card Fees** 3,500 Trustee Fees 6,100 e-Filing Fees 825 70,000 **Bank Charges**

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY										
ASHEVILLE REGIONAL AIRPORT										
	Finance									
	BASIC OPERATING BUDGET									
	<u>FY 2025-2026</u>									
	40									
Department #	40									
Nov. World	Description	14	0							
New World	Description	Item	Summary							
Account Numbers		Amount	Amount							
10.40.10.100.661500	On a vating Cumpling		700							
10.40.10.100.001500	Operating Supplies  Check stock Fractiones W 2 forms etc.	700	700							
10.40.10.100.665500	Check stock, Envelopes, W-2 forms, etc Operating Furniture, Fixtures, Equipment and Softwar		500							
10.40.10.100.005500	Greater than \$100 & up to \$5,000	е	500							
	Finance Equipment	500								
10.40.10.100.670000	Dues & Memberships	300	755							
10.70.10.100.070000	AICPA	295	755							
	NCACPA - 2	460								
10.40.10.100.672000	Licenses & Certifications	100	120							
10.10.10.100.072000	CPA Certificate Renewal - 2	120	120							
TOTAL OPERATING EX		120	194,191							
			.,							
TOTAL - FINANCE			953,027							

# GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

### FINANCE

Fiscal Year 2025/2026 Variance Analysis

			FY2025 Budget			FY2025 Estimated Actual				F	FY 2023		
Acct	Description	FY 2026	FY 2025	Increase	/Decrease	FY 2025	FY 2025	Increase/	Decrease	FY 2024	Increase/	Decrease	FY 2023
#		Budget	Budget	Amount	Percent	<b>Actual 6 Months</b>	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	499,908	473,903	26,005	5.49%	178,939	357,878	142,030	39.69%	362,512	137,396	37.90%	300,382
503000	Longevity	8,601	7,594	1,007	13.26%	7,594	7,594	1,007	13.26%	5,099	3,502	68.68%	4,645
506000	Holiday Pay	1,083	1,083	0	0.00%	812	812	271	33.37%	812	271	33.37%	650
507000	Auto Allowance	4,800	4,800	0	0.00%	2,400	4,800	0	0.00%	4,800	0	0.00%	1,600
510000	FICA Taxes	39,589	37,381	2,208	5.91%	13,407	26,814	12,775	47.64%	24,979	14,610	58.49%	22,636
511000	LGERS retirement	73,175	64,521	8,654	13.41%	25,443	50,886	22,289	43.80%	41,776	31,399	75.16%	35,896
	401k	25,425	24,075	1,350	5.61%	9,327	18,654	6,771	36.30%	16,189	9,236	57.05%	14,780
520000	Medical	95,874	86,469	9,405	10.88%	24,760	49,520	46,354	93.61%	41,283	54,591	132.24%	39,816
522000	Dental	3,403	3,766	(363)	-9.64%	979	1,958	1,445	73.80%	2,055	1,348	65.60%	2,182
523000	Vision Insurance	247	297	(50)	-16.84%	88	176	71	40.34%	178	69	38.76%	208
524000	Life Insurance	1,423	1,587	(164)	-10.33%	769	1,538	(115)	-7.48%	1,289	134	10.40%	1,088
	Disability	3,676	3,941	(265)	-6.72%	1,502	3,004	672	22.37%	2,748	928	33.77%	2,511
531000	Cell Phone Allowance	1,632	1,632	0	0.00%	1,570	2,260	(628)	-27.79%	1,380	252	18.26%	1,380
	Total Benefits	244,444	223,669	20,775	9.29%	77,845	154,810	89,634	57.90%	131,877	112,567	85.36%	120,497
	Total Personnel Services	758,836	711,049	47,787	6.72%	267,590	525,894	233,570	44.41%	505,100	253,736	59.32%	427,774
600000	Professional Services - General	65,891	41,600	24,291	58.39%	0	38,000	27,891	73.40%	53,736	12,155	22.62%	15,709
	Auditors	41,600	41,600	0	0.00%	17,176	41,600	0	0.00%	41,162	438	1.06%	26,312
620000	Travel, Per Diem, Conference Registration	3,500	6,000	(2,500)	-41.67%	0	3,000	500	16.67%	320	3,180	993.75%	5,330
621000	Training & Education	700	700	0	0.00%	0	500	200	40.00%	499	201	40.28%	644
	Bank Charges & Credit Card Fees	80,425	90,225	(9,800)	-10.86%	33,415	80,000	425	0.53%	79,531	894	1.12%	74,041
661500	Operating Supplies	700	700	0	0.00%	0	500	200	40.00%	426	274	64.32%	541
	Operating Furniture, Fixtures and Equipment	500	500	0	0.00%	214	500	0	0.00%	246	254	103.25%	0
	Dues & Memberships	755	755	0	0.00%	0	755	0	0.00%	658	97	14.74%	603
672000	Licenses & Certifications	120	120	0	0.00%	0	120	0	0.00%	120	0	0.00%	120
	Total Services & Mat'ls.	194,191	182,200	11,991	6.58%	50,805	164,975	29,216	17.71%	176,698	17,493	14.19%	123,300
	Department Total	953,027	893,249	59,778	6.69%	318,395	690,869	262,786	38.04%	681,798	271,229	49.22%	551,074

Comments:

#### GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY **ASHEVILLE REGIONAL AIRPORT Guest Services BASIC OPERATING BUDGET** FY 2025-2026 50 Department # **New World** Description Item Summary **Account Numbers** Amount Amount PERSONNEL SERVICES 10.50.10.100.500000 Salaries 284,368 284,368 10.50.10.100.503000 Longevity 4,331 4.331 2,400 Overtime 10.50.10.100.505000 2.400 10.50.10.100.506000 Holiday Pay 2,707 2,707 10.50.10.100.507000 Auto Allowance 3,000 3,000 Benefits: 10.50.10.100.510000 **FICA Taxes** 78,190 22,731 LGERS retirement 10.50.10.100.511000 22,411 7,787 10.50.10.100.511200 401k 10.50.10.100.520000 Medical 21,882 10.50.10.100.522000 Dental 675 Vision 10.50.10.100.523000 119 10.50.10.100.524000 Life Insurance 544 10.50.10.100.525000 Disability 1,066 Cell Phone Allowance 10.50.10.100.531000 975 374,996 TOTAL PERSONNEL SERVICES **OPERATING EXPENSES** 10.50.10.100.620000 Travel, Per Diem, Conference Registration 3,600 **AAAE Customer Service Symposium** 3,600 10.50.10.100.621000 Training & Education 1.000 Ambassador (airport volunteers) training & materials 500 PAWS training & materials 500 10.50.10.100.630000 Printing & Binding 3,000 **Ground Transportation Cards** 2,000 Paws for Passengers Trading Cards 1,000 10.50.10.100.647000 Employee/Tenant Appreciation 7,700 Tenant customer service incentives 3,000 Volunteer appreciation - annual banquet, snacks 4,700 10.50.10.100.652000 In Terminal Advertising 1,225 Business development / meetings 225 500 Cleaning / R&M **Supplies** 500 10.50.10.100.665500 Operating Furniture, Fixtures, Equipment and Software 18,350 Greater than \$100 & up to \$5,000 Misc equipment 350 Static advertising displays - north concourse 10.50.10.900.665500 18,000

	GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  ASHEVILLE REGIONAL AIRPORT										
		Guest Services									
		BASIC OPERATING BUDGET									
		FY 2025-2026									
Department #	50										
New World	De	scription	Item	Summary							
Account Numbers			Amount	Amount							
10.50.10.100.666500		forms		5,500							
		Apparel for Guest Services staff / volunteers (new logo)	3,500								
		Pet therapy program supplies / uniforms (new logo)	2,000								
10.50.10.100.670000	Due	es & Memberships		310							
		AAAE	275								
		AAAE - SE Chapter	35								
TOTAL OPERATING EX	(PEN	ISES		40,685							
TOTAL - GUEST SERVI	CES			415,681							

### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**

## **GUEST SERVICES**

Fiscal Year 2025/2026 Variance Analysis

503000 Lo 505000 Ov 506000 Ho	Description  alaries ongevity vertime	FY 2026 Budget 284,368 4,331	FY 2025 Budget 249,478	Amount	/Decrease Percent	FY 2025	FY 2025	Increase/	Decrease	FY 2024	Increase/	/Decrease	FY 2023
500000 Sa 503000 Lo 505000 Ov 506000 Ho	ongevity vertime	284,368	249,478		Dercent			Increase/Decrease			Increase/Decrease		
503000 Lo 505000 Ov 506000 Ho	ongevity vertime				i ci cciic	Actual 6 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
505000 Ov 506000 Ho	vertime	4,331		34,890	13.99%	114,356	228,712	55,656	24.33%	226,097	58,271	25.77%	196,375
506000 Ho			3,781	550	14.55%	2,964	3,781	550	14.55%	3,189	1,142	35.81%	3,324
		2,400	2,400	0	0.00%	2,212	2,400	0	0.00%	4,542	(2,142)	-47.16%	4,740
507000 Au	oliday Pay	2,707	1,895	812	42.85%	1,895	1,895	812	42.85%	1,895	812	42.85%	1,516
	uto Allowance	3,000	3,000	0	0.00%	1,500	3,000	0	0.00%	3,000	0	0.00%	3,000
500050 FIG	ICA Taxes	22,731	19,943	2,788	13.98%	9,432	18,864	3,867	20.50%	16,958	5,773	34.04%	16,006
500070 LG	GERS retirement	22,411	21,237	1,174	5.53%	11,216	22,432	(21)	-0.09%	16,126	6,285	38.97%	15,752
500080 40	01k	7,787	7,924	(137)	-1.73%	4,111	8,222	(435)	-5.29%	5,373	2,414	44.93%	6,485
500160 Me	ledical	21,882	19,223	2,659	13.83%	8,896	17,792	4,090	22.99%	13,760	8,122	59.03%	8,426
500260 De	ental	675	747	(72)	-9.64%	316	632	43	6.80%	567	108	19.05%	363
500265 Vis	ision Insurance	119	138	(19)	-13.77%	58	116	3	2.59%	100	19	19.00%	70
500360 Lif	fe Insurance	544	576	(32)	-5.56%	292	584	(40)	-6.85%	513	31	6.04%	507
500460 Dis	isability	1,066	1,222	(156)	-12.77%	531	1,062	4	0.38%	922	144	15.62%	981
500500 Ce	ell Phone Allowance	975	975	0	0.00%	450	975	0	0.00%	900	75	8.33%	900
To	otal Benefits	78,190	71,985	6,205	8.62%	35,302	70,679	7,511	10.63%	55,219	22,971	41.60%	49,490
	otal Personnel Services	374,996	332,539	42,457	12.77%	158,229	310,467	64,529	20.78%	293,942	80,979	27.55%	258,445
	emporary help	0	0	0	100%	0	0	0	100%	0	0	100%	0
	ravel, Per Diem, Conference Registration	3,600	2,600	1,000	38.46%	0	0	3,600	100%	2,680	920	34.33%	2,110
	raining & Education	1,000	1,000	0	0.00%	0	1,000	0	0.00%	0	1,000	100%	606
	rinting & Binding	3,000	2,500	500	20.00%	191	2,000	1,000	50.00%	1,610	1,390	86.34%	1,533
	mployee/Tenant Appreciation	7,700	7,700	0	0.00%	1,695	6,000	1,700	28.33%	6,394	1,306	20.43%	4,978
652000 In	n Terminal Advertising	1,225	1,225	0	0.00%	0	500	725	145.00%	410	815	198.78%	1,744
	perating Furniture, Fixtures and Equipment	18,350	20,350	(2,000)	-9.83%	70	20,350	(2,000)	-9.83%	338	18,012	5328.99%	299
	niforms	5,500	3,500	2,000	57.14%	455	2,000	3,500	175.00%	2,033	3,467	170.54%	1,298
670000 Du	ues & Memberships	310	310	0	0.00%	0	310	0	0.00%	310	0	0.00%	310
To	otal Services & Mat'ls.	40,685	39,185	1,500	3.83%	2,411	32,160	8,525	26.51%	13,775	26,910	195.35%	12,878
De	epartment Total	415,681	371,724	43,957	11.83%	160,640	342,627	73,054	21.32%	307,717	107,889	35.06%	271,323

Comments

# GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT

**Guest Services** 

# CAPITAL BUDGET / PERSONNEL REQUEST FY 2025-2026

## JUSTIFICATION SCHEDULE

	Capital Improvement		
	Equipment and Small Capital Outlay	Fund	GARAA
	Renewal and Replacement	Department Number	50
Χ	Personnel Request	Cost Center	0

# **DESCRIPTION & JUSTIFICATION**

**Description** Amount

Guest Services personnel \$ 45,709

Add three part-time Guest Services clerks who will work a mid-shift and promote full-time clerk to Guest Services Lead. This will address the increasing demands on the Guest Services desk due to growing passenger traffic and ensure breaks are covered. As traffic numbers rise, so do the needs of our passengers, requiring us to provide prompt assistance and maintain high service standards. Adding three part-time clerks will ensure we can continue to answer calls, assist passengers effectively, and meet growing expectations at the Guest Services desk.

Promoting the full-time clerk to Guest Services Lead will enhance the department's efficiency, communication and administration. Full-time clerk will continue to provide direct support at the desk while also taking on additional responsibilities, including:

Scheduling and filling in for the Guest Services team.

Managing and implementing new volunteer software and scheduling.

Coordinating volunteer communication and recognition efforts.

Assisting with the recruitment and training of new volunteers.

Overseeing lost and found processes and associated software.

Managing Guest Service supplies.

Assisting in maintaining and organizing brochure displays.

Assisting in growing the First Class Recognition program.

This request is for the approval of three part-time clerk positions. In an effort to reduce costs, the funding request is for only two part-time positions. Funding for the remaining position will be requested at a later date.

Total cost for these two new positions and promotion total \$65,992 as outlined below:

Salary - part time clerks (3): \$37,740 Salary increase - Guest Services lead 4,000 Benefits: 3,969

**TITLE:** Guest Services part-t ime clerks and promotion to Guest Services Lead

**HIRE DATE:** July 1, 2025

		GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT		
		Information Technology		
		BASIC OPERATING BUDGET		
		FY 2025-2026		
Department #	60			
New World	De	scription	Item	Summary
Account Numbers			Amount	Amount
PERSONNEL SERVICE	S			
10.60.10.100.500000		aries	847,777	847,777
10.60.10.100.503000		ngevity	8,625	8,625
10.60.10.100.506000		liday Pay	2,978	2,978
10.60.10.100.506500	Bor		-	-
10.60.10.100.507000	Aut	to Allowance	4,800	4,800
		<u>nefits:</u>		462,001
10.60.10.100.510000		CA Taxes	66,180	
10.60.10.100.511000		ERS retirement	123,236	
10.60.10.100.511200	401		42,820	
10.60.10.100.520000		dical	201,761	
10.60.10.100.522000	Dei		7,605	
10.60.10.100.523000	Vis		564	
10.60.10.100.524000		e Insurance	2,909	
10.60.10.100.525000		ability	6,126	
10.60.10.100.531000		l Phone Allowance	10,800	
TOTAL PERSONNEL SI	ERV:	ICES		1,326,181
OPERATING EXPENSE	S			
10.60.10.100.600000		fessional Services - General		50,000
		Professional Services - Application Support and Consulting	30,000	
		Low Voltage Cabling	20,000	
10.60.10.100.606000		bsite Maintenance		7,550
		Website Maintenance / Support	7,550	
10.60.10.100.616000		ner Contractual Services		505,474
		Various Service/Maintenance Agreements	505,474	
10.60.15.100.616000		ner Contractual Services-Terminal		336,332
40.00.40.000.0000		Various Service/Maintenance - Security/Access Control/Etc	336,332	
10.60.10.100.620000		vel, Per Diem, Conference Registration	0.005	11,500
		ACI - Business Information Technology Conference	3,000	
		GSX / ASIS	3,000	
		NCLGISA Symposium	1,500	
		AAAE Aviation Security Summit	2,000	
40.00 40.400 55:55		Airport Collaboration / Visit	2,000	
10.60.10.100.621000		nining & Education	0.000	8,000
10.00.10.100.051000		IT Training / Certifications	8,000	500
10.60.10.100.651000		ner Current Charges and Obligations	F00	500
10.00.10.100.702020		Business Meeting Expenses	500	70.005
10.60.10.100.702000		ecommunications	40.000	76,905
		Phone Service/Plans/Backup Internet Circuit	49,000	
		Cable TV/Backup Internet Circuit (100Mb)	6,905	
		Fire Panel Monitoring (Maintenance, RAC)	1,000	
		IP Phones/Subscriptions	6,500	
10.60.10.100.740000		ERC Broadband - Primary Internet Circuit (1000MB)	13,500	04.000
10.60.10.100.740000		ntals and Leases	24.000	24,000
10 60 10 100 76000		Sharp - Office Copiers / Printers	24,000	7.000
10.60.10.100.760000	Gei	neral Repairs and Maintenance		7,000

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Information Technology BASIC OPERATING BUDGET** FY 2025-2026 Department # 60 New World Description Item Summary **Account Numbers** Amount Amount 5.000 Audio / Visual Equipment Repairs 2,000 Radio / Telex Repairs 10.60.15.100.760000 General Repairs and Maintenance - Terminal 47,000 **Equipment Repairs** 32,000 Security System Repairs, Maintenance and Inventory 15,000 10.60.10.100.661500 **Operating Supplies** 36.700 **Operating Supplies** 29,700 Small Tools, Equipment, Inventory 7,000 10.60.15.100.661500 Operating Supplies-Terminal 125.000 ACUS Stock - Boarding Passes, Bag Tags, Toner, Paper 125,000 10.60.10.100.662500 Promotional Items 2,000 Apparel - Staff (rebrand) 2,000 10.60.10.100.665500 Operating Furniture, Fixtures, Equipment and Software 106,200 Greater than \$100 & up to \$5,000 **CCTV Camera Replacements** 25,000 Laptops/Desktops/Monitors etc. 76,200 Office Furniture 5,000 10.60.15.100.665500 Operating Furniture, Fixtures, Equipment and Software - Terminal 5,000 Greater than \$100 & up to \$5,000 FIDS/Digital Marketing System Computers/Document Scanner 5,000 10.60.10.100.670000 Dues & Memberships 50 **NCAA** 50 10.60.10.100.671000 Books, Publications, & Subscriptions 110 **Books & Subscriptions** 110 TOTAL OPERATING EXPENSES 1,349,321 **TOTAL - INFORMATION TECHNOLOGY** 2,675,502

### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**

### Information Technology Fiscal Year 2025/2026 Variance Analysis

		F	Y2025 Budge	et	FY2025 Estimated Actual				F	FY 2023			
Acct	Description	FY 2026	FY 2025	Increase	/Decrease	FY 2025	FY 2025	Increase/I	Decrease	FY 2024	Increase/I	Decrease	FY 2023
#		Budget	Budget	Amount	Percent	<b>Actual 6 Months</b>	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	847,777	860,941	(13,164)	-1.53%	314,415	641,731	206,046	32.11%	594,863	252,914	42.52%	435,326
503000	Longevity	8,625	6,852	1,773	25.88%	6,852	6,852	1,773	25.88%	5,073	3,552	70.02%	2,833
505000	Overtime	0	0			0	0			142			178
506000	Holiday Pay	2,978	2,707	271	10.01%	2,166	2,166	812	37.49%	1,895	1,083	57.15%	1,299
507000	Auto Allowance	4,800	4,800	0	0.00%	2,400	4,800	0	0.00%	4,800	0	0.00%	2,400
510000	FICA Taxes	66,180	66,994	(814)	-1.22%	24,337	50,150	16,030	31.96%	43,585	22,595	51.84%	31,877
511000	LGERS retirement	123,236	116,284	6,952	5.98%	42,858	87,502	35,734	40.84%	73,480	49,756	67.71%	51,250
511200	401k	42,820	43,390	(570)	-1.31%	15,710	32,429	10,391	32.04%	28,481	14,339	50.35%	21,105
520000	Medical	201,761	178,428	23,333	13.08%	51,014	105,382	96,379	91.46%	76,928	124,833	162.27%	60,153
522000	Dental	7,605	9,318	(1,713)	-18.38%	2,091	4,512	3,093	68.55%	3,874	3,731	96.31%	3,253
523000	Vision Insurance	564	692	(128)	-18.50%	219	457	107	23.41%	409	155	37.90%	357
524000	Life Insurance	2,909	3,158	(249)	-7.88%	1,355	2,808	101	3.60%	2,500	409	16.36%	1,628
525000	Disability	6,126	7,600	(1,474)	-19.39%	2,673	5,516	610	11.07%	4,865	1,261	25.92%	3,571
531000	Cell Phone Allowance	10,800	10,800	0	0.00%	3,780	10,800	0	0.00%	7,478	3,322	44.42%	5,935
	Total Benefits	462,001	436,664	25,337	5.80%	144,037	299,556	162,445	54.23%	246,400	215,601	87.50%	181,529
	Total Personnel Services	1,326,181	1,311,964	14,217	1.08%	469,870	955,105	371,076	38.85%	848,373	474,628	55.95%	621,165
600000	Professional Services - General	50,000	40,000	10,000	25.00%	21,371	40,000	10,000	25.00%	44,232	5,768	13.04%	19,843
606000	Website Maintenance	7,550	7,550	0	0.00%	4,277	7,550	0	0.00%	5,863	1,687	28.77%	2,976
616000	Other Contractual Services	841,806	698,484	143,322	20.52%	323,154	698,484	143,322	20.52%	463,971	377,835	81.44%	480,811
620000	Travel, Per Diem, Conference Registration	11,500	13,450	(1,950)	-14.50%	2,191	2,200	9,300	422.73%	10,750	750	6.98%	2,222
621000	Training & Education	8,000	5,000	3,000	60.00%	399	400	7,600	1900.00%	519	7,481	1441.43%	203
651000	Other Current Charges and Obligations	500	500	0	0.00%	0	500	0	0.00%	0	500	100%	0
702000	Telecommunications	76,905	64,850	12,055	18.59%	22,911	64,850	12,055	18.59%	42,872	34,033	79.38%	33,022
740000	Rentals and Leases	24,000	24,000	0	0.00%	10,889	24,000	0	0.00%	22,564	1,436	6.36%	25,353
760000	General Repairs and Maintenance	54,000	42,000	119,700	285.00%	(86)	20,000	141,700	708.50%	35,845	125,855	351.11%	35,866
661500	Operating Supplies	161,700	233,300	(122,100)	-52.34%	46,034	133,330	(22,130)	-16.60%	111,399	(199)	-0.18%	40,933
662500	Promotional Items	2,000											
665500	Operating Furniture, Fixtures and Equipment	111,200	134,500	(23,300)	-17.32%	35,638	134,500	(23,300)	-17.32%	83,572	27,628	33.06%	119,765
670000	Dues & Memberships	50	50	0	0.00%	75	75	(25)	-33.33%	450	(400)	-88.89%	40
671000	Books & Publications	110	110	0	0.00%	124	150	(40)	-26.67%	0	110	100%	387
	Total Services & Mat'ls.	1,349,321	1,263,794	140,727	11.14%	466,977	1,126,039	278,482	24.73%	822,037	582,484	70.86%	761,421
	Department Total	2,675,502	2,575,758	154,944	6.02%	936,847	2,081,144	649,558	31.21%	1,670,410	1,057,112	63.28%	1,382,586

Comments:

# GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT

**Information Technology** 

# CAPITAL BUDGET / PERSONNEL REQUEST FY 2025-2026

# JUSTIFICATION SCHEDULE

Capital Improvement		
Equipment and Small Capital Outlay	Fund	ARA
Renewal and Replacement	Department Number	60
X Personnel Request	Cost Center	0

# **DESCRIPTION & JUSTIFICATION**

**Description** Amount

IT GIS Technician \$ 114,576

AVL's current system for managing infrastructure/geospacial data relies on outdated methods. A GIS Technician will be crucial in implementing a centralized GIS database to improve data management, automate key processes, and promote informed decision-making across multiple departments and projects. Pay Grade 18

Salary: \$ 65,290 Benefits: 49,286

\$114,576

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE: IT GIS Technician

**HIRE DATE:** 

1/1/2026

#### GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY **ASHEVILLE REGIONAL AIRPORT Marketing & Public Relations BASIC OPERATING BUDGET** FY 2025-2026 70 Department # **New World** Description Item Summary **Account Numbers** Amount Amount PERSONNEL SERVICES 10.70.10.100.500000 Salaries 292,803 292,803 10.70.10.100.503000 Longevity 2,400 2,400 10.70.10.100.505000 Overtime 10.70.10.100.506000 Holiday Pay 812 812 10.70.10.100.507000 Auto Allowance 6,000 6,000 Benefits: 159,319 10.70.10.100.510000 FICA 1 23,134 10.70.10.100.511000 LGERS retirement 42,480 10.70.10.100.511200 401k 14,760 10.70.10.100.520000 Medical 70,021 Dental 10.70.10.100.522000 2,603 10.70.10.100.523000 Vision 178 10.70.10.100.524000 Life Insurance 1,043 10.70.10.100.525000 Disability 2,493 2,607 10.70.10.100.531000 Cell Phone Allowance **TOTAL PERSONNEL SERVICES** 461,334 **OPERATING EXPENSES** 10.70.10.100.600000 Professional Services - General 100,000 FlymyAirport Services (Booking tool, data, consultation) 18,000 Translation/Interpretation services 2,000 PR/Crisis Comms Firm - retainer 25,000 Air service development consulting - Ailevon 55,000 10.70.10.100.602000 Artwork and Creative Production 50,000 Creative production (video & graphics support) **NEW LOGO** 18,000 Website development, maintenance 26,000 Professional photos/videography 6,000 10.70.10.900.602000 10.70.10.100.603000 Surveys, Reports & Data 1,000 Customer satisfaction surveys 1.000 10.70.10.100.620000 Travel, Per Diem, Conference Registration 27,200 ACI Jumpstart - June 2026 - TBD 3,200 Airline meeting travel expenses 3,500 Allegiant Air annual meeting - Spring 2026 2,500 Roundtable 2,800 Routes Americas - Feb 2026 - TBD 5,000 MarcommCX steering meeting - (meeting only) 1,000

#### GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY **ASHEVILLE REGIONAL AIRPORT Marketing & Public Relations BASIC OPERATING BUDGET** FY 2025-2026 70 Department # **New World** Description Item Summarv **Account Numbers** Amount Amount ACI MarComCX conference - KCI 3,500 ACI-NA Social Summit or Art in Airport - TBD 2,200 ACES - Customer Experience Symposium - TBD 3,500 10.70.10.100.621000 Training & Education 750 PR on-line training 750 10.70.10.100.760000 General Repairs and Maintenance 10.70.10.100.630000 9,000 Printing & Binding In-terminal displays & PR materials - general 1,500 Miscellaneous projects - annual report, etc. 2,500 AVL Forward - banners/displays - general + events 5,000 10.70.10.900.630000 10.70.10.100.640000 Radio 13,000 Speaking of Travel 6,000 Public radio 7,000 10.70.10.100.641000 Billboards 10,000 Billboard advertising 10,000 10.70.10.100.642000 Print 6,400 Asheville Visitor Guide 3,200 3,200 Henderson County Visitor Guide 10.70.10.100.643000 70.000 **Advertising** 70,000 10.70.10.100.644000 Web Advertising 104.150 **Constant Contact** 25,200 Co Schedule monthly social media scheduling tool 950 Social media advertising 15,000 Other digital advertising 63,000 10.70.10.100.649000 Air Service Development 3,300 Roundtable - event costs Fam tour costs - for network planner visits to AVL 3,000 Misc - thank you gifts, presentations, etc 300 10.70.10.100.645000 Other Promotional Events/Sponsorships 1,125 Restock sponsorship gifts - used for sponsor trades 1,125 **NEW LOGO** 10.70.10.100.646000 Community Events/Exhibits/Sponsorships 38,200 Asheville Chamber sponsorship & membership 19.000 Henderson Chamber sponsorship 6,200 Customer appreciation events 8,000 **Inaugurals** 2,500 **AVL Forward VIP events** 2,500 10.70.10.100.646100 Runway 5K Expenses 60,000 Runway 5K (revenue offsets 100%) 60,000

#### GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY **ASHEVILLE REGIONAL AIRPORT Marketing & Public Relations BASIC OPERATING BUDGET** FY 2025-2026 70 Department # **New World** Description Item Summarv **Account Numbers** Amount Amount 10.70.10.100.647000 **Employee/Tenant Appreciation** 16,500 Tenant lunch 4,000 **NEW LOGO NEW LOGO** Volunteer appreciation 1,500 Customer service program/employee events 8,000 AVL Forward employee + tenant events 3.000 10.70.10.900.647000 10.70.10.100.661500 **Operating Supplies** 500 **Supplies** 500 10.70.10.100.662000 Art Program 1,000 **Musician Stipend** Supplies, promotional materials (art, music programs) 1,000 10.70.10.100.662500 Promotional Items 47,800 1,000 **NEW LOGO** Apparel - PR staff special events Apparel - promo and staff 16,800 **NEW LOGO** Birthday box promo 5,000 **NEW LOGO NEW LOGO** Company store items - at least 100% offset via sales 5,000 Employee appreciation promo 2,500 **NEW LOGO** 7,500 General promo - large items (special purposes) **NEW LOGO** General promo - small items 7,500 **NEW LOGO** PAX appreciation events - promo 2,500 **NEW LOGO** 10.70.10.100.663000 Holiday Decorations New décor/replacement lights, supplies 10.70.10.100.665500 Operating Furniture, Fixtures, Equipment and Software 3,374 Greater than \$100 & up to \$5,000 Camera and Lens 3,374 10.70.10.100.670000 Dues & Memberships 4,235 275 **AAAE SEC AAAE** 35 NCAA 45 **Havwood Chamber** 580 Hendersonville Chamber 850 **Jackson Chamber** 250 **Madison Chamber** 325 **McDowell Chamber** 250 Mitchell County Chamber 350 Polk Chamber 360 **Rutherford Chamber** 250 Transylvania/Brevard Chamber 385 Yancey Chamber 280 10.70.10.100.671000 Books, Publications, Compact Disks, Videos & Subscriptions 15,009 ASCAP music license (for all music in airport) 1,560 Blue Ridge Now online subscription 63

	GREA	TER ASHEVILLE REGIONAL AIRPORT AUTHORITY		
		ASHEVILLE REGIONAL AIRPORT		
		Marketing & Public Relations		
		BASIC OPERATING BUDGET		
		<u>FY 2025-2026</u>		
Department #	70			
В орагентене и	7.0			
New World	Desc	ription	Item	Summary
Account Numbers			Amount	Amount
		Hendersonville Lightning online subscription	70	
		Citizen-Times online subscription	70	
		Shutterstock - business license/annual fee	4,000	
		QR Code maker	156	
		Font license - website/microsite	250	
		Puzzle maker	120	
		Social Archiving	6,000	
		Social media feed to website - interface service	720	
		Project management tool	1,500	
		Stock music & on-line voice overs	500	
TOTAL OPERATING EX	(PENS	ES		582,543
TOTAL - MARKETING	& PUB	LIC RELATIONS		1,043,877

### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**

# Marketing & Public Relations Fiscal Year 2025/2026 Variance Analysis

				'2025 Budg	et	FY	2025 Estimat	ed Actual			FY 2023		
Acct	Description	FY 2026	FY 2025	Increase	/Decrease	FY 2025	FY 2025	Increase	Decrease	FY 2024	Increase	/Decrease	FY 2023
#		Budget	Budget	Amount	Percent	Actual 6 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	292,803	282,602	10,201	3.61%	63,200	193,200	99,603	51.55%	290,932	1,871	0.64%	249,071
503000	Longevity	2,400	2,094	306	14.61%	1,978	2,094	306	14.61%	4,461	(2,061)		6,469
505000	Overtime	0	0	0	100%	0	0	0	100%	19	(19)	-100.00%	0
506000	Holiday Pay	812	812	0	0.00%	541	541	271	50.09%	812	0	0.00%	650
	Auto Allowance	6,000	6,000	0	0.00%	0	0	6,000	100%	6,000	0	0.00%	3,600
	FICA Taxes	23,134	22,164	970	4.38%	4,872	14,981	8,153	54.42%	20,758	2,376	11.45%	18,958
	LGERS retirement	42,480	37,881	4,599	12.14%	8,890	26,242	16,238	61.88%	34,737	7,743	22.29%	30,154
511200	401k	14,760	14,135	625	4.42%	3,259	9,792	4,968	50.74%	13,461	1,299	9.65%	12,416
520000	Medical	70,021	56,519	13,502	23.89%	16,293	51,303	18,718	36.49%	43,138	26,883	62.32%	43,448
522000	Dental	2,603	3,183	(580)	-18.22%	690	1,991	612	30.74%	2,567	36	1.40%	2,182
523000	Vision Insurance	178	207	(29)	-14.01%	58	147	31	21.09%	178	0	0.00%	208
524000	Life Insurance	1,043	1,103	(60)	-5.44%	288	809	234	28.92%	1,148	(105)	-9.15%	963
525000	Disability	2,493	2,649	(156)	-5.89%	515	1,761	732	41.57%	2,294	199	8.67%	2,096
531000	Cell Phone Allowance	2,607	2,607	0	0.00%	450	1,475	1,132	76.75%	2,280	327	14.34%	2,280
	Total Benefits	159,319	140,448	18,871	13.44%	35,315	108,501	50,818	46.84%	120,561	38,758	32.15%	112,705
	Total Personnel Services	461,334	431,956	29,378	6.80%	101,034	304,336	155,866	51.22%	422,785	38,222	9.04%	372,495
600000	Professional Services - General	100,000	94,000	6,000	6.38%	26,299	94,000	6,000	6.38%	58,636	41,364	70.54%	74,489
602000	Artwork and Creative Production	50,000	52,000	(2,000)	-3.85%	5,686	52,000	(2,000)	-3.85%	26,057	23,943	91.89%	22,187
603000	Surveys, Reports & Data	1,000	1,000	0	0.00%	0	1,000	0	0.00%	0	1,000	100%	0
620000	Travel, Per Diem, Conference Registration	27,200	30,500	(3,300)	-10.82%	12,972	30,500	(3,300)	-10.82%	22,049	5,151	23.36%	19,680
621000	Training & Education	750	750	0	0.00%	75	75	675	900.00%	75	675	900.00%	0
702000	Telecommunications	0	0	0	100%	3,074	3,074	(3,074)	-100.00%	925	(925)	-100.00%	1,325
760000	General Repairs and Maintenance	0	0	0	100%	0	0	0	100%	519	(519)	-100.00%	1,795
630000	Printing & Binding	9,000	9,000	0	0.00%	2,275	9,000	0	0.00%	13,151	(4,151)	-31.56%	14,282
640000	Radio	13,000	18,000	(5,000)	-27.78%	6,000	10,000	3,000	30.00%	6,000	7,000	116.67%	6,000
641000	Billboards	10,000	20,000	(10,000)	-50.00%	0	12,000	(2,000)	-16.67%	7,000	3,000	42.86%	0
642000	Print	6,400	6,400	0	0.00%	0	6,400	0	0.00%	5,619	781	13.90%	5,619
643000	TV	70,000	80,000	(10,000)	-12.50%	0	45,000	25,000	55.56%	79,999	(9,999)	-12.50%	16,000
644000	Web Advertising	104,150	116,150	(12,000)	-10.33%	14,040	50,000	54,150	108.30%	36,857	67,293	182.58%	30,673
649000	Air Service Development	3,300	27,300	(24,000)	-87.91%	23,524	27,300	(24,000)	-87.91%	33,460	(30,160)	-90.14%	12,902
645000	Promotional Events/Sponsorships	1,125	1,500	(375)	-25.00%	0	1,500	(375)	-25.00%	1,257	(132)	-10.50%	0
646000	Other Community Events/Exhibits/Sponsorships	38,200	65,200	(27,000)	-41.41%	2,322	65,200	(27,000)	-41.41%	39,861	(1,661)	-4.17%	59,969
646100	Runway 5K Expenses	60,000	62,000	(2,000)	-3.23%	(24,572)	73,093	(13,093)	-17.91%	62,076	(2,076)	-3.34%	48,877
647000	Employee/Tenant Appreciation	16,500	9,500	7,000	73.68%	1,219	5,000	11,500	230.00%	4,242	12,258	288.97%	3,288
661500	Operating Supplies	500	1,000	(500)	-50.00%	220	300	200	66.67%	3,649	(3,149)	-86.30%	0
662000	Art Program	1,000	1,000	0	0.00%	0	800	200	25.00%	2,491	(1,491)	-59.86%	1,546
662500	Promotional Items	47,800	20,500	27,300	133.17%	8,404	20,500	27,300	133.17%	21,488	26,312	122.45%	45,451
663000	Holiday Decorations	0	1,000	(1,000)	-100.00%	0	0	0	100%	311	(311)	-100.00%	986
665500	Operating Furniture, Fixtures and Equipment	3,374	0	3,374	100%	0	0	3,374	100%	15,779	(12,405)		5,506
670000	Dues & Memberships	4,235	4,235	0	0.00%	2,265	4,235	0	0.00%	4,890	(655)	-13.39%	8,410
	Books & Publications	15,009	13,509	1,500	11.10%	1,989	11,809	3,200	27.10%	5,233	9,776	186.81%	6,381
	Total Services & Mat'ls.	582,543	634,544	(52,001)	-8.20%	85,792	522,786	59,757	11.43%	451,624	130,919	28.99%	385,366
	Department Total	1,043,877	1,066,500	(22,623)	-2.12%	186,826	827,122	215,623	26.07%	874,409	169,141	19.34%	757,861

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Maintenance/Operations/Custodial BASIC OPERATING BUDGET** FY 2025-2026 80 Department # **New World** Description Item Summary **Account Numbers** Amount Amount PERSONNEL SERVICES 10.80.15.100.500000 Salaries 2,248,461 2,248,461 10.80.15.100.503000 Longevity 27,746 27,746 10.80.15.100.505000 Overtime 45,000 45,000 10.80.15.100.506000 Holiday Pay 10,827 10,827 10.80.15.100.507000 Auto Allowance 4,800 4,800 Benefits: 1,410,950 10.80.15.100.510000 FICA Taxes 179,174 10.80.15.100.511000 LGERS retirement 334,021 10.80.15.100.511200 401k 116,060 10.80.15.100.520000 Medical 715,842 10.80.15.100.522000 Dental 28,110 10.80.15.100.523000 Vision 2,122 10.80.15.100.524000 Life Insurance 9,714 10.80.15.100.525000 19,400 Disability Cell Phone Allowance 10.80.15.100.531000 6,507 TOTAL PERSONNEL SERVICES 3,747,784 **OPERATING EXPENSES** 10.80.15.100.600000 Professional Services **Professional Services** 10.80.15.100.608000 Temporary Help Temporary Help 10.80.15.100.611000 Landscaping 100,000 **Landside Contract** 100,000 10.80.80.100.612000 Parking Management Contract 939,632 Payroll, Benefits & Operating Expenses 858,535 81,097 Management Fee 10.80.80.100.613000 Parking Management - Shuttle Service 940,065 **Shuttle Services** 940,065 10.80.15.100.615500 Custodial 550,000 **Custodial Contract** 550,000 10.80.15.100.616000 Other Contractual Services 168,550 **Automatic Door Contract** 1,000 Fire Sprinkler Inspections/Backflow/Halation 7,000 Halon Fire Suppression Inspection 1,500 Load Bank Generator Test 10,000 Pest Control 2,400 Uniform Cleaning & Mats (Maintenance & Janitor 24,150 Waste Removal & Recycling 105,000 Window Washing 17,500

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT** Maintenance/Operations/Custodial **BASIC OPERATING BUDGET** FY 2025-2026 80 Department # **New World** Description Item Summary **Account Numbers** Amount Amount 10.80.20.100.616000 Other Contractual Services 1,617,500 BHS/Loading Bridge Maintenance Contract 1,250,000 **MSE Wall Monitoring** 12,500 Security Contract 240,000 Rubber Removal 100,000 Wildlife Program 15,000 10.80.60.100.616000 Other Contractual Services 81,550 Rental Car Custodial 64,700 **RAC Pest Control** 1,100 **RAC** Waste Removal and Recycling 15,750 10.80.80.100.616000 Other Contractual Services 14.000 **Pressure Washing** 4,000 **Garage Inspection** 10,000 10.80.20.100.616200 Other Contractual Services 235,000 **Exit Lane Security** 65,000 Security Employee Screening 170,000 10.80.15.100.614000 Elevator Maintentance Contract 10,500 **Elevator Maintenance Contract** 10,500 Fire Alarm Systems Contract 10.80.15.100.615000 18,150 Fire Alarm Systems-Infinity & Monitoring fees 1,875 Fire Alarm Systems 16,275 Travel, Per Diem, Conference Registration 10.80.15.100.620000 20,480 **AAAE** Conference 3.000 **AGTA Annual Conference** 1,900 Annual Snow Symposium (2) 5,000 ARFF Vehicle Maintenance Training 2,500 **ASOCS 139 APP Conference** 1,500 **Business Meeting Expense** 500 FAA Conference (2) 1,780 NCAA Conference (2) 2,500 **SEC Annual Conference** 1,800 10.80.15.100.621000 Training & Education 16,000 **AAAE** 500 ACE/AAE (4) 10,000 ASOS (2) 1,500 Badging and Credentialing Conference 2,500 **Professional Development** 1,500 **Electricity - All Locations** 408.375 Electricity Parking Garage 10.80.80.100.712500 61 Terminal Dr (9100-8373-3259 324747987) 34,500 10.80.15.100.715000 Electricity TA8918 Terminal 208 61 Terminal Dr (9100 8373 4713 8350457) 100,000

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT** Maintenance/Operations/Custodial **BASIC OPERATING BUDGET** FY 2025-2026 80 Department # **New World** Description Item Summary **Account Numbers** Amount Amount 10.80.15.100.710500 Electricity TH4698 Landside Restaurant & GRAA Storage areas 61 Terminal Dr (9100 8373 2555 324748071) 2,700 Airside Restaurant and Freezer 7,500 10.80.20.100.714500 Electricity TR2714 DPS Bldg New 136 Wright Brother Way (9100 8373 4135 3247 21,000 10.80.20.100.713000 Electricity TK0203 Maint Bldgs 15 Aviation Way (9100 8373 3473 324748069) 11,500 10.80.20.100.715500 Electricity W10456 Vgate-8AW 21 Aviation Way (9100 8373 4937 325573147) 475 10.80.20.100.710000 Electricity S93746 GA Sewer Lift 1 Aviation Way (9100 8373 2357 322839998) 1,000 10.80.20.100.712000 Electricity TF3027 480V TAFRDP 61 Terminal Dr (9100 8373 3259 324747986) 110,000 10.80.60.100.711500 Electricity RAC CAM S83383 87 Rental Car Dr (9100 8373 3001 83460554) 12,000 10.80.80.100.711000 Electricity TH6583 WBW St Light Wright Brothers Way (9100 8373 2802 3584493 6,100 10.80.80.100.713500 Electricity YT5631 LowerOverflow (9100 8373 3671 325587666) 1,750 10.80.80.100.716000 Electricity Shuttle Lot Shuttle Lot (9100 8373 4375 332950622 7,500 10.80.80.100.716500 Electricity Shuttle Lot Gravel Portion 11 Airport Park Dr (9101 3449 9857) 1,100 10.80.20.100.714000 Electricity TJ0142 134 Wright Brothers Way (9100 8373 3861 3228 8,750 10.80.80.100.714000 Electricity Shuttle Lot South 7,500 10.80.15.900.715000 Electricity CEP 75,000 Natural Gas - All Locations 55,900 Nat Gas 635822 Terminal 10.80.15.100.721500 61 Terminal Dr (3-1981-0349-9500) 16,000 10.80.20.100.721000 Nat Gas 568135 Operations Office Bldg A (East) 15 Aviation Way (2-2100-7146-7120) 10,900 10.80.20.100.722000 Nat Gas 446155 Main Bldg B (West) 15 Aviation Way (8-1981-0349-9521) 6,500 10.80.20.100.720000 Nat Gas 508999/509070 DPS Bldg New 136 Wright Brothers Way (2-2101-0054-6410) 5,000 10.80.20.100.720500 Nat Gas 134 Wright Brothers Way (2-21010-1438-6501) 2,500

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Maintenance/Operations/Custodial BASIC OPERATING BUDGET** FY 2025-2026 80 Department # New World Description Item Summary **Account Numbers** Amount Amount 10.80.15.900.721500 Nat Gas - CEP 15,000 Water - All Locations 81.100 10.80.15.100.733000 Water 11946022/12642942 Term 25,000 61 Terminal Dr (2111887-1140018) 10.80.20.100.731000 Water - Deicing Truck Water Station 61 Terminal Dr (2111887-103231) 1,500 Water 47313873 Maint Bldg A E 15 Aviation Way (2111879-1339978) Water 102059 Public Saf Bldg-New (211887/102059) 10.80.20.100.730000 136 Wright Brothers Way (1264268/13942887) 5,100 10.80.20.100.733500 Water 11459507/70162311 New Maint Bldg (East) 15 Aviation Way (2111887-1580708) 3,500 10.80.60.100.734000 Water 11946005/70182576 RAC 65 Rental Car Dr (2293169-1587918) 25,000 10.80.80.100.731500 Water 1013844 Toll Plaza Office 70 Terminal Dr 10.80.80.100.732000 Water Garage (2111887/104501) 61 Terminal Dr 10.80.20.100.732500 Water (2111887/1139948) 134 Wright Brothers Way 1,000 10.80.15.900.733000 Water - CEP 20,000 10.80.15.100.761000 Terminal, Buildings and Grounds 170,500 Baggage Belts 2,500 **Equipment Rental** 7,500 Floor Maintenance 5,000 **General Repairs** 15,000 Hardware/Equipment 5,000 **HVAC Repairs** 5,000 **Roofing Maintenance** 3,000 Sewer Cleanout & Repair 2,500 Terminal & Grounds Lighting Fixtures and Bulbs 10,000 Parts Inventory BHS 100,000 10.80.15.900.761000 Repairs - Temporary Offices 15,000 10.80.15.900.761000 Terminal, Buildings and Grounds 10.80.20.100.761000 125,000 Loading Bridges, PC Air/GPUs Parts Inventory PBB 125,000 10.80.20.900.761000 10.80.60.100.761000 Terminal, Buildings and Grounds 80,000 Misc Repairs - Facility 70,000 RAC Light Poles, Fencing, Backflow/Fire Line & B 10,000

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT** Maintenance/Operations/Custodial **BASIC OPERATING BUDGET** FY 2025-2026 80 Department # **New World** Description Item Summary **Account Numbers** Amount Amount 10.80.80.100.761000 Terminal, Buildings and Grounds 33.000 Light Poles, Fencing 3,000 Lime, Fertlizer, Mulch & Plants 20,000 **Pavement Maintenance Program** 10,000 10.80.90.100.761000 Terminal, Buildings and Grounds **Rental Homes/Tenants** 10.80.20.100.770500 Permits, Licenses & Fees 1,500 Permits, Licenses & Fees 1,500 10.80.15.100.770000 Vehicles and Heavy Equipment 18,000 Landside Vehicles & Heavy Equipment 18,000 10.80.20.100.770000 Vehicles and Heavy Equipment 59.500 Airfield vehicles & heavy equipment 47,500 Authority vehicle tax & tags 12,000 Airport and Airfield Equipment 10.80.20.100.771000 30,000 Airfield Lighting, Runway Painting, & Electrical Va 30,000 10.80.15.100.630000 Printina & Bindina 2,000 Printing & Binding, Forms/Permits 2,000 10.80.15.100.647000 Employee/Tenant Appreciation 750 Employee/Conference Hosting/Snow Team Food 750 10.80.15.100.660000 Vehicle Fuel 118,000 Vehicle Fuel 118,000 10.80.15.100.661000 Shop Supplies 3,000 **Shop Supplies** 3,000 10.80.20.100.661500 **Operations Supplies** 46,000 Finger Print/Badging 23,000 **Operating Supplies** 20,000 Rap Back Program 3,000 10.80.20.100.661600 Snow Removal 2,000 **Snow Removal Costs** 2,000 10.80.15.100.663500 Chemicals & Safety 47,000 Chemicals & Safety 4,000 **De-icing Chemicals** 40,000 Safety Program Supplies 3,000 10.80.15.100.664000 Small Tools and Equipment 30,000 Small Tools/Equipment 15,000 Small Tools and Equipment 10.80.20.100.664000 Aviation Working Inspection Equipment-EDSE 15,000 10.82.15.100.664500 Custodial Supplies 50.000 Cleaning Supplies/Mop Heads/Trash Can Liners e 50,000 10.82.15.100.665000 Custodial Consumables 120,000 Soap/Paper Towels/Toilet Paper/Seat Covers 120,000

G	REATER ASHEVILLE REGIONAL AIRPORT AUTH ASHEVILLE REGIONAL AIRPORT	ORITY	
	Maintenance/Operations/Custodial		
	BASIC OPERATING BUDGET		
	FY 2025-2026		
	11 2020 2020		
Department #	80		
New World	Description	Item	Summary
Account Numbers		Amount	Amount
10.82.15.100.665500	Operating Furniture, Fixtures, Equipment and Softwa	1	3,000
	Greater than \$100 & up to \$5,000		
	Equipment	3,000	
10.82.15.100.666500	Uniforms		12,200
	Clothing	3,000	
	Employee Shoe Allowance	2,000	
	PPE	2,000	
	Prescription Safety Glasses	200	
10 00 15 100 67000	Rebranding Logo Change	5,000	0.070
10.80.15.100.670000	Dues & Memberships  AAAE-4	1,100	2,370
	AGTA	500	
	NCAA Annual Dues-7	525	
	SEC-7	245	
10.80.15.100.671000	Books, Publications, Compact Disks, Videos & Subsci		500
10.00.13.100.07.1000	Misc books & publications	500	000
10.80.15.100.672000	Licenses & Certifications		1,400
	CDL Licenses (2)	1,000	,
	NC Fire Sprinkler Licenses	400	
TOTAL OPERATING EX			6,212,522
<b>TOTAL - OPERATIONS</b>			9,960,306

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**

Operations/Maintenance/Custodial Fiscal Year 2025/2026 Variance Analysis

			FY2025 Budget			FY2025 Estima	ted Actual		FY2024 Actual			FY 2023	
Acct	Description	FY 2026	FY 2025	Increase/	Decrease	FY 2025	FY 2025	Increase/	Decrease	FY 2024	Increase/	Decrease	FY 2023
#		Budget	Budget	Amount	Percent	Actual 6 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	2,248,461	2,547,514	(299,053)	-11.74%	934,773	1,919,000	329,461	17.17%	1,766,141	482,320	27.31%	1,443,991
503000	Longevity	27,746	26,594	1,152	4.33%	4,712	26,594	1,152	4.33%	23,261	4,485	19.28%	20,871
505000	Overtime	45,000	45,000	0		86,934	100,000	(55,000)	-55.00%	68,384	(23,384)	-34.20%	48,819
	Holiday Pay	10,827	13,264	(2,437)	-18.37%	7,851	7,851	2,976	37.91%	7,580	3,247	42.84%	5,414
	Auto Allowance	4,800	4,800	0	0.00%	2,400	4,800	0	0.00%	4,800	0	0.00%	2,400
510000	FICA Taxes	179,174	201,921	(22,747)	-11.27%	77,561	157,456	21,718	13.79%	133,553	45,621	34.16%	111,685
511000	LGERS retirement	334,021	350,961	(16,940)	-4.83%	135,975	274,110	59,911	21.86%	229,282	104,739	45.68%	181,506
511200	401k	116,060	130,956	(14,896)	-11.37%	49,841	102,280	13,780	13.47%	88,735	27,325	30.79%	74,685
520000	Medical	715,842	906,865	(191,023)	-21.06%	172,700	365,000	350,842	96.12%	303,339	412,503	135.99%	295,265
522000	Dental	28,110	45,766	(17,656)	-38.58%	8,414	18,500	9,610	51.95%	17,011	11,099	65.25%	16,221
	Vision Insurance	2,122	3,142	(1,020)	-32.46%	872	1,744	378	21.67%	1,702	420	24.68%	1,605
524000	Life Insurance	9,714	11,682	(1,968)	-16.85%	4,304	9,085	629	6.92%	6,528	3,186	48.81%	6,321
525000	Disability	19,400	26,386	(6,986)	-26.48%	7,651	16,121	3,279	20.34%	14,572	4,828	33.13%	12,445
	Cell Phone Allowance	6,507	6,027	480	7.96%	2,781	6,027	480	7.96%	5,400	1,107	20.50%	5,304
331000	Total Benefits	1,410,950	1,683,706	(272,756)	-16.20%	460,099	950,323	460,627	48.47%	804,922	606,028	75.29%	707,437
	Total Personnel Services	3,747,784	4,320,878	(573,574)		1,496,769	3,008,568	738,736	24.55%	2,670,288	1.076.389	40.31%	2,226,532
600000	Professional Services	0	0	0		0	0	0	100%	0	0	100%	0
608000	Temporary Help	0	285,000	(285,000)		38,830	285,000	(285,000)	-100.00%	68,438	(68,438)	-100.00%	75,078
611000	Landscaping	100,000	100,000	0	0.00%	45,030	90,060	9,940	11.04%	84,300	15,700	18.62%	28,100
	Parking Management Contract	939,632	836,313	103,319	12.35%	270,166	800,000	139,632	17.45%	643,667	295,965	45.98%	645,296
613000	Parking Management - Shuttle	940,065	955,592	(15,527)	-1.62%	233,574	681,175	258,890	38.01%	518,736	421,329	81.22%	390,408
615500	Custodial Contract	550,000	0	550,000	100%	255,571	001,173	550,000	100%	0	550,000	100%	0
616000	Other Contractual Services	1,881,600	767,100	1,114,500	145.29%	141,813	525,825	1,355,775	257.84%	437,974	1,443,626	329.61%	353,545
614000	Elevator Maintenance Contract	10,500	10,500	0	0.00%	4,587	10,500	1,555,775	0.00%	9,530	970	10.18%	9,657
615000	Fire Alarm Systems Contract	18,150	17,250	900	5.22%	15,363	17,250	900	5.22%	10,247	7,903	77.13%	10,759
	Exit Lane Security/Employee Screening	235,000	0	235,000	100%	13,303	0	235,000	100%	3,352	231,648	6910.74%	10,739
620000	Travel, Per Diem, Conference Registration	20,480	20,180	300	1.49%	4,696	12,500	7,980	63.84%	14,775	5,705	38.61%	4,630
621000	Training & Education	16,000	16,000	0	0.00%	1,275	5,000	11,000	220.00%	6,017	9,983	165.91%	3,512
	Electricity - All	408,375	476,760	(68,385)	-14.34%	157,694	425,125	(16,750)	-3.94%	393,273	15,102	3.84%	345,382
720000	Natural Gas - All	55,900	56,250	(350)	-0.62%	7,912	11.107	44,793	403.29%	36,272	19,628	54.11%	53,961
730000	Water - All	81,100	95,000	(13,900)	-14.63%	26,587	79,385	1,715	2.16%	87,545	(6,445)	-7.36%	68,568
		408,500	414,000	(5,500)	-14.63%	309,126	398,780	9,720	2.16%	265,022	143,478	54.14%	246,222
770500	Permits, Licenses & Fees	1,500	1,500	(3,300)	0.00%	720	1,500	9,720	0.00%	120	1,380	1150.00%	100
770000	Vehicles and Heavy Equipment	77,500	71,500	6,000	8.39%	22,267	65,260	12,240	18.76%	113,729	(36,229)	-31.86%	79,864
		30,000			0.00%	2,944	25,000	5,000	20.00%	9,357	20,643	220.62%	
630000	Airport and Airfield Equipment	2,000	30,000 2,000	0	0.00%	2,9 <del>44</del> 986	25,000	5,000	0.00%	2,257	(257)	-11.39%	26,549 981
647000	Printing & Binding	750	750	0	0.00%	162	2,000 595	155	26.05%		483	180.90%	961
	Employee/Tenant Appreciation	118,000	120,000	(2,000)	-1.67%	56,988	117,907	93	0.08%	267 113,999	4,001	3.51%	97,742
	Vehicle Fuel				0.00%			500	20.00%			-56.56%	
661000 661500	Shop Supplies	3,000 46,000	3,000 42,500	0 3,500	8.24%	782 11.137	2,500 35,000	11,000	31.43%	6,906 54,651	(3,906) (8,651)	-15.83%	2,949 47,658
	Operating Supplies		42,300	3,500	0.24%	11,13/	35,000	11,000	31.43%	34,031	(0,031)	-15.65%	47,030
661600	Snow Removal	2,000	47.000	0	0.00%	1 422	25.000	22.000	00.000/	1 200	45 703	2700 720/	20.741
663500	Chemicals & Safety	47,000	47,000			1,433	25,000	22,000	88.00%	1,208	45,792	3790.73%	38,741
664000	Small Tools and Equipment	30,000	15,000	15,000	100.00%	1,455	13,400	16,600	123.88%	11,194	18,806	168.00%	12,291
664500	Custodial Supplies	50,000	55,000	(5,000)	-9.09%	20,402	45,800	4,200	9.17%	37,641	12,359	32.83%	30,734
665000	Custodial Consumables	120,000	130,000	(10,000)	-7.69%	69,907	130,000	(10,000)	-7.69%	117,878	2,122	1.80%	98,047
665500	Operating Furniture, Fixtures and Equipment	3,000	3,000	0	0.00%	0	1,000	2,000	200.00%	1,042	1,958	187.91%	0
666500	Uniforms	12,200	7,400	4,800	64.86%	539	2,500	9,700	388.00%	4,147	8,053	194.19%	3,935
670000	Dues & Memberships	2,370	2,125	245	11.53%	350	2,000	370	18.50%	2,035	335	16.46%	850
671000	Books & Publications	500	500	0	0.00%	0	250	250	100.00%	0	500	100%	825
6/2000	Licenses & Certifications	1,400	1,200	200	16.67%	128	1,200	200	16.67%	0	1,400	100%	0
	Total Services & Mat'ls.	6,212,522	4,582,420	1,628,102	35.53%	1,446,853	3,812,619	2,397,903	62.89%	3,055,579	3,154,943	103.25%	2,676,384
	Department Total	9,960,306	8,903,298	1,054,528	11.84%	2,943,622	6,821,187	3,136,639	45.98%	5,725,867	4,231,332	73.90%	4,902,916

Comments:

**Operations** 

#### <u>CAPITAL BUDGET / PERSONNEL REQUEST</u> <u>FY 2025-2026</u>

JUSTIFICATION SCHEDULE		
Capital Improvement		
Equipment and Small Capital Outlay	Fund	GARAA
Renewal and Replacement	Department Number	81
X Personnel Request		

#### **DESCRIPTION & JUSTIFICATION**

**Description** Amount

Terminal Operations Manager \$ 121,067

Terminal Operations Manager – Reports to Operations Manager and is in charge of all the common use facility assignments, tracking, scheduling, and is the go-between for Ops/Properties/Finance for all airline related activities. I was thinking classification for this position would be a grade 19.

Salary: \$ 70,399

Benefits: 50,668
\$121,067

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

**Operations** 

#### CAPITAL BUDGET / PERSONNEL REQUEST FY 2025-2026

<b>JUSTIF</b>	CATION SCHEDULE		
	Capital Improvement		
	Equipment and Small Capital Outlay	Fund	GARAA
	Renewal and Replacement	Department Number	81
Χ	Personnel Request		

#### **DESCRIPTION & JUSTIFICATION**

Description Amount

Operations Personnel \$ -

The Operations Department is requesting to add 2 positions to the department.

Operations Specialist I:

The current number of staff does not allow for full coverage on the weekends and by adding at least one more position the department can achieve the goal for coverage during aircraft operations.

Salary: \$ 62,451 Benefits: \$ 48,519 \$110,970

#### **Badging Specialist:**

With the transition of the Operations Specialist II position to the Telecommunications department, the secondary badging staff will need to be replaced to allow for additional and backup coverage during vacation or sick leave of the only badging specialist on staff. The addition will be beneficial once the new terminal opens, with expected increase in tenant staff, giving us the option to extend the hours of operation, if needed.

Salary: \$ 56,774 Benefits: \$ 46,984 \$103,758

This request is for the approval of two positions in the Operations Department. In an effort to reduce costs, the funding for these positions is not requested at this time. The funding will be requested, and the positions filled, at a later date.

#### TITLE:

**HIRE DATE: TBD** 

**Maintenance** 

#### CAPITAL BUDGET / PERSONNEL REQUEST FY 2025-2026

JUSTIFICATION SCHEDULE		
Capital Improvement		
Equipment and Small Capital Outlay	Fund	GARAA
Renewal and Replacement	Department Number	80
X Personnel Request		

#### **DESCRIPTION & JUSTIFICATION**

**Description** Amount

Assistant Maintenance Manager \$ -

Asst Maintenance Manager – Grade 20; this position will be a back-up to the maintenance manager. Trying to build some depth in management.

Salary: \$ 73,806 Benefits: <u>51,589</u> \$125,395

This request is for the approval of a position in the Maintenance Department. In an effort to reduce costs, the funding for this position is not requested at this time. The funding will be requested, and the postion filled, at a later date.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

**HIRE DATE: TBD** 

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Properties & Contracts BASIC OPERATING BUDGET** FY 2025-2026 Department # 85 New World Description Item Summary **Account Numbers** Amount Amount PERSONNEL SERVICES Salaries 10.85.10.100.500000 224,448 224,448 10.85.10.100.503000 Longevity 2,744 2,744 10.85.10.100.506000 541 541 Holiday Pay Auto Allowance 10.85.10.100.507000 4,800 4,800 Benefits: 10.85.10.100.510000 FICA Taxes 17,865 109,200 LGERS Retirement 10.85.10.100.511000 32,693 10.85.10.100.511200 401k 11,360 10.85.10.100.520000 Medical 40,480 10.85.10.100.522000 Dental 1,380 10.85.10.100.523000 Vision 119 10.85.10.100.524000 Life Insurance 809 10.85.10.100.525000 Disability 1,887 Cell Phone Allowance 10.85.10.100.531000 2,607 **TOTAL PERSONNEL SERVICES** 341,733 **OPERATING EXPENSES** 10.85.10.100.600000 Professional Services - General 18,000 ACDBE Joint Venture Assistance Small Business Element 3,000 10,000 Land Appraisal for Market Rates (Signature lease) Misc. expenses for due diligence studies on development 5,000 10.85.10.100.616000 Other Contractual Services 10.85.10.100.620000 Travel, Per Diem, Conference Registration 15,200 ACI - Business of Airports (2) 5,000 Allegiant Air Annual meeting 2,200 ACI Chief Revenue Officer Conference 2,500 **AXN - Airport Experience Conference** 3,500 **Business Development Conference/Site Visits** SEC - AAAE (KP)/NCAA Annuals/ABRM ANNUAL 2,000 10.85.10.100.621000 800 Training & Education 500 training courses - KP Real estate continuing education 300 10.85.10.100.630000 Printing & Binding Marketing materials - land development (brochures) 10.85.10.100.650000 Legal Notices & Placements 200 Advertising: RFPs (Local/Nat'l) development 200 10.85.10.100.651000 Other Current Charges and Obligations 600 400 Business meeting expenses Outreach event for ACDBE small business element 200 10.85.10.100.661500 Operating Supplies 250 Misc. supplies 250

	GREATER ASHEVILLE REGIONAL AIRPORT AUTHO	ORITY	
	ASHEVILLE REGIONAL AIRPORT		
	Properties & Contracts		
	BASIC OPERATING BUDGET FY 2025-2026		
	<u>F1 2025-2020</u>		
Department #	85		
Department "			
New World	Description	Item	Summary
Account Numbers		Amount	Amount
10.85.10.100.662500	Promotional Items		500
	Replacement of apparel new brand	500	
10.85.10.100.665500	Operating Furniture, Fixtures, Equipment and Software		500
	Greater than \$100 & up to \$5,000		
	Desk - stand up KP	500	
10.85.10.100.670000	Dues & Memberships		495
	AAAE (5)	275	
	AAAE SE (2)	70	
10.05.10.100.671000	NCAA Chapter (2)	150	
10.85.10.100.671000	Books, Publications, Compact Disks, Videos & Subscriptions  ARN Factbook	_	-
TOTAL OPERATING EX			36,545
TOTAL OF LIKATING LA			30,373
TOTAL - PROPERTIES	& CONTRACTS		378,278

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**

#### **PROPERTIES & CONTRACTS**

#### Fiscal Year 2025/2026 Variance Analysis

			F	Y2025 Budg	et		Y2025 Esti	mated Actua	1	F	<b>/2024 Actua</b>	l	FY 2023
Acct	Description	FY 2026	FY 2025	Increase/	Decrease	FY 2025	FY 2025	Increase/	Decrease	FY 2024	Increase/	Decrease	FY 2023
#		Budget	Budget	Amount	Percent	6 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	224,448	227,448	(3,000)	-1.32%	112,170	224,340	108	0.05%	185,805	38,643	20.80%	120,179
503000	Longevity	2,744	2,744	0	0.00%	0	2,744	0	0.00%	2,601	143	5.50%	0
506000	Holiday Pay	541	541	0	0.00%	541	541	0	0.00%	541	0	0.00%	216
507000	Auto Allowance	4,800	4,800	0	0.00%	2,400	4,800	0	0.00%	4,800	0	0.00%	2,400
510000	FICA Taxes	17,865	18,042	(177)	-0.98%	8,711	17,422	443	2.54%	14,418	3,447	23.91%	9,058
511000	LGERS retirement	32,693	30,846	1,847	5.99%	14,631	29,262	3,431	11.73%	23,422	9,271	39.58%	14,446
511200	401k	11,360	11,510	(150)	-1.30%	5,363	10,726	634	5.91%	9,078	2,282	25.14%	5,950
520000	Medical	40,480	53,678	(13,198)	-24.59%	16,435	32,870	7,610	23.15%	28,495	11,985	42.06%	21,857
522000	Dental	1,380	2,507	(1,127)	-44.95%	653	1,306	74	5.67%	1,394	(14)	-1.00%	1,184
523000	Vision Insurance	119	138	(19)	-13.77%	59	118	1	0.85%	94	25	26.60%	69
524000	Life Insurance	809	970	(161)	-16.60%	420	840	(31)	-3.69%	691	118	17.08%	417
525000	Disability	1,887	1,644	243	14.78%	894	1,849	38	2.06%	1,466	421	28.72%	1,019
531000	Cell Phone Allowance	2,607	2,607	0	0.00%	1,178	2,607	0	0.00%	1,868	739	39.56%	1,380
	Total Benefits	109,200	121,942	(12,742)	-10.45%	48,344	97,000	12,200	12.58%	80,926	28,274	34.94%	55,380
	Total Personnel Services	341,733	357,475	(15,742)		163,455	329,425	12,308	3.74%	274,673	67,060	37.64%	178,175
	Professional Services - General	18,000	35,000	(17,000)	-48.57%	17,630	35,000	(17,000)	-48.57%	9,953	8,047	80.85%	36,013
616000	Contractual Services	0	10,200	(10,200)	-100.00%	3,934	5,000	(5,000)	-100.00%	6,603	(6,603)	-100.00%	0
620000	Travel, Per Diem, Conference Registration	15,200	21,700	(6,500)	-29.95%	456	21,700	(6,500)	-29.95%	14,853	347	2.34%	5,080
621000	Training & Education	800	3,400	(2,600)	-76.47%	0	1,500	(700)	-46.67%	0	800	100%	0
630000	Printing & Binding	0	1,000	(1,000)	-100.00%	0	1,000	(1,000)	-100.00%	0	0	100%	0
650000	Legal Notices & Placements	200	1,000	(800)	-80.00%	0	1,000	(800)	-80.00%	150	50	33.33%	0
651000	Other Current Charges and Obligations	600	500	100	20.00%	0	500	100	20.00%	677	(77)	-11.37%	0
661500	Operating Supplies	250	250	0	0.00%	76	250	0	0.00%	144	106	73.61%	100
	Promotional Items	500	0	500	100%	0	0	500	100%				
	Operating Furniture, Fixtures and Equipment	500	500	0	0.00%	299	299	201	67.22%	1,835	(1,335)	-72.75%	0
670000	Dues & Memberships	495	495	0	0.00%	185	495	0	0.00%	385	110	28.57%	350
671000	Books & Publications	0	1,200	(1,200)	-100.00%	0	1,200	(1,200)	-100.00%	0	0	100%	0
	Total Services & Mat'ls.	36,545	75,245	(38,700)	-51.43%	22,580	67,944	(31,399)	-46.21%	34,600	1,445	3.48%	41,543
	Department Total	378,278	432,720	(54,442)	-12.58%	186,035	397,369	(19,091)	-4.80%	309,273	68,505	31.18%	219,718

**Comments:** 

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Planning BASIC OPERATING BUDGET** FY 2025-2026 Department # 20 Flat Flat Description Summary New World Item **Account Numbers** Amount Amount **PERSONNEL SERVICES** 10.20.10.100.500000 284,639 394,464 Salaries 10.20.75.100.500000 Salaries - Safety 109,825 10.20.10.100.503000 Longevity 2,577 6,298 Longevity - Safety 10.20.75.100.503000 3,721 10.20.10.100.505000 Overtime 10.20.10.100.506000 Holiday Pay 812 1,083 10.20.75.100.506000 Holiday Pay - Safety 271 Auto Allowance 10.20.10.100.507000 4,800 4,800 Benefits: 213,287 10.20.10.100.510000 FICA Taxes 22,428 10.20.75.100.510000 FICA Taxes - Safety 8,762 10.20.10.100.511000 LGERS Retirement 41,330 10.20.75.100.511000 LGERS Retirement - Safety 16,339 10.20.10.100.511200 401k 14,361 10.20.75.100.511200 401k - Safety 5,677 10.20.10.100.520000 Medical 70,021 10.20.75.100.520000 Medical - Safety 21,406 10.20.10.100.522000 Dental 2,603 10.20.75.100.522000 Dental - Safety 611 10.20.10.100.523000 Vision 178 10.20.75.100.223000 Vision - Safety 60 10.20.10.100.524000 Life Insurance 1,083 10.20.75.100.524000 Life Insurance - Safety 392 10.20.10.100.525000 Disability 2,273 Disability - Safety 10.20.75.100.525000 867 Cell Phone Allowance 10.20.10.100.531000 3,264 Cell Phone Allowance - Safety 10.20.75.100.531000 1,632 **TOTAL PERSONNEL SERVICES** 619,932 **OPERATING EXPENSES** 10.20.10.100.600000 Professional Services - General 55,000 Annual RCP Pipe Inspection & Report 35,000 **DBE** Consulting 5,000 Surveys, Reports, Consultant Svcs, Misc. 15,000 10.20.10.100.620000 Travel, Per Diem, Conference Registration 7,750 Airport Planning, Design, Constr. Symposium (2) 5,000 **FAA & Other Meetings** 1,500 **NCAA Annual Conference** 1,250

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ASHEVILLE REGIONAL AIRPORT Planning BASIC OPERATING BUDGET** FY 2025-2026 Department # 20 Flat Flat Summary Description Item **New World** Amount **Account Numbers** Amount 10.20.10.100.621000 Training & Education 7,000 Professional Development (ADA/DBE/PM Training) 7,000 10.20.10.100.702000 Telecommunications/Online Services **Internet Broadband Services** 10.20.10.100.630000 Printing & Binding **Development Marketing Materials & Supplies** 10.20.10.100.651000 Other Current Charges and Obligations 500 **Business Meeting Expenses** 500 10.20.10.100.661500 **Operating Supplies** 500 **General Supplies** 500 10.20.10.100.665500 Operating Equipment 1,000 Operating Furniture, Fixtures, Equip 1,000 10.20.10.100.670000 Dues & Memberships 1.000 AAAE (2) 550 **AIA Document Membership** DBE, ADA & Other 300 NCAA(2) 80 SEC - AAAE (2) 70 Rentals & Leases 10.20.10.900.740000 40,000 Rentals and Leases - Terminal Temp Offices 40,000 10.20.10.900.760000 General Repairs & Maintenance Repairs & Maintenance Terminal Buildings & Grounds 10.20.10.900.761000 **Terminal Buildings & Grounds** 10.20.10.100.770500 Permits, Licenses & Fees 500 Permits - Plan Review Fees 500 **SAFETY** 10.20.75.100.620000 Travel, Per Diem, Conference Registration 11,775 Confined Space - Staff Training 200 Fall Protection - Staff Training 400 **Industrial Hygiene MESH** 2,500 Hazard Communication - Staff Training 450 Job Safety Analysis - Staff Training 600 Safety Audits 125 **OSHA Record Keeping** 200 Bloodborne & Airborne Pathogens Instructor 600 Lift Truck Operator - Instructor 700 Safety Leadership Summit 1,000 SMS Employee Training for Key Positions 5,000

	<b>GREATER ASHEVILLE REGIONAL AIRPORT AUTHORIT</b>	Υ	
	ASHEVILLE REGIONAL AIRPORT		
	Planning		
	BASIC OPERATING BUDGET		
	FY 2025-2026		
Department #	20		
		F1 (	E
	Day 1411	Flat	Flat
New World	Description	Item	Summary
Account Numbers		Amount	Amount
10.20.75.100.621000	Training and Education		1,100
10.20.75.100.021000	Professional Development	500	1,100
	Training Materials	600	
10.20.75.100.630000	Printing and Binding	000	
10.20.7 5.100.050000	Training, Posters, Handouts, etc.	_	
10.20.75.100.661500	Operating Supplies		1,600
	Safety Glasses, Vests, 79E, etc.	600	1,000
	Hard Hats	1,000	
10.20.75.100.670000	Dues and Memberships		575
	National Safety Council	500	
	NCAA	40	
	SEC-AAAE	35	
TOTAL OPERATING EX	(PENSES		128,300
TOTAL - PLANNING			748,232

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**

Planning Fiscal Year 2025/2026 Variance Analysis

Acct #  500000 Salaries  503000 Longevity  505000 Overtime  506000 Holiday Pay  507000 Auto Allowance  500050 FICA Taxes  500070 LGERS retirement  500160 Medical  500260 Dental  500265 Vision Insurance  500360 Life Insurance  500460 Disability  500500 Cell Phone Allow  Total Benefits		<b>FY 2026 Budget</b> 394,464 6,298 0 1,083	FY 2025 Budget 390,921 6,298 500	Amount 3,543 0	Percent 0.91%	FY 2025 Actual 6 Months 146,273	FY 2025 Estimate 297,546	Increase/ Amount	Percent	FY 2024 Actual	Increase/ Amount	Decrease Percent	FY 2023 Actual
500000         Salaries           503000         Longevity           505000         Overtime           506000         Holiday Pay           507000         Auto Allowance           500050         FICA Taxes           500070         LGERS retirement           500080         401k           500160         Medical           500260         Dental           500265         Vision Insurance           500360         Life Insurance           500460         Disability           500500         Cell Phone Allow           Total Benefits		394,464 6,298 0 1,083	390,921 6,298	3,543	0.91%	146,273						Percent	Actual
503000         Longevity           505000         Overtime           506000         Holiday Pay           507000         Auto Allowance           500050         FICA Taxes           500070         LGERS retirement           500080         401k           500160         Medical           500260         Dental           500265         Vision Insurance           500360         Life Insurance           500460         Disability           500500         Cell Phone Allow           Total Benefits		6,298 0 1,083	6,298				297 546	06 010	00 ==0/				
505000         Overtime           506000         Holiday Pay           507000         Auto Allowance           500050         FICA Taxes           500070         LGERS retirement           500080         401k           500160         Medical           500260         Dental           500265         Vision Insurance           500360         Life Insurance           500460         Disability           500500         Cell Phone Allow           Total Benefits		1,083		0			237,310	96,918	32.57%	337,972	56,492	16.71%	268,729
506000         Holiday Pay           507000         Auto Allowance           500050         FICA Taxes           500070         LGERS retirement           500080         401k           500160         Medical           500260         Dental           500265         Vision Insurance           500360         Life Insurance           500460         Disability           500500         Cell Phone Allow           Total Benefits		1,083	500		0.00%	6,298	6,298	0	0.00%	5,812	486	8.36%	5,017
507000 Auto Allowance 500050 FICA Taxes 500070 LGERS retiremen 500080 401k 500160 Medical 500260 Dental 500265 Vision Insurance 500360 Life Insurance 500460 Disability 500500 Cell Phone Allow Total Benefits				(500)	-100.00%	0	500	(500)	-100.00%	424	(424)	-100.00%	0
500050         FICA Taxes           500070         LGERS retirement           500080         401k           500160         Medical           500260         Dental           500265         Vision Insurance           500360         Life Insurance           500460         Disability           500500         Cell Phone Allow           Total Benefits			1,083	0	0.00%	812	812	271	33.37%	812	271	33.37%	650
500070         LGERS retirement           500080         401k           500160         Medical           500260         Dental           500265         Vision Insurance           500360         Life Insurance           500460         Disability           500500         Cell Phone Allow           Total Benefits		4,800	4,800	0	0.00%	2,400	4,800	0	0.00%	2,800	2,000	71.43%	0
500080         401k           500160         Medical           500260         Dental           500265         Vision Insurance           500360         Life Insurance           500460         Disability           500500         Cell Phone Allow           Total Benefits		31,190	30,996	194	0.63%	11,750	23,500	7,690	32.72%	24,192	6,998	28.93%	20,318
500160 Medical 500260 Dental 500265 Vision Insurance 500360 Life Insurance 500460 Disability 500500 Cell Phone Allow Total Benefits	ent	57,669	53,294	4,375	8.21%	20,811	41,622	16,047	38.55%	40,549	17,120	42.22%	32,669
500260 Dental 500265 Vision Insurance 500360 Life Insurance 500460 Disability 500500 Cell Phone Allow Total Benefits		20,038	19,886	152	0.76%	7,628	15,256	4,782	31.35%	15,714	4,324	27.52%	13,451
500265 Vision Insurance 500360 Life Insurance 500460 Disability 500500 Cell Phone Allow Total Benefits		91,427	83,421	8,006	9.60%	24,998	49,996	41,431	82.87%	47,799	43,628	91.27%	46,142
500360 Life Insurance 500460 Disability 500500 Cell Phone Allow Total Benefits		3,214	4,436	(1,222)	-27.55%	1,339	2,678	536	20.01%	2,919	295	10.11%	2,182
500460 Disability 500500 Cell Phone Allow Total Benefits	:e	238	277	(39)	-14.08%	88	176	62	35.23%	146	92	63.01%	207
500500 Cell Phone Allow Total Benefits		1,475	1,385	90	6.50%	605	1,221	254	20.79%	1,322	153	11.57%	1,025
Total Benefits		3,140	3,467	(327)	-9.43%	1,248	2,517	623	24.74%	2,649	491	18.54%	2,297
	wance	4,896	4,896	0	0.00%	1,472	4,896	0	0.00%	2,760	2,136	77.39%	2,928
		213,287	202,058	11,229	5.56%	69,939	141,862	71,425	50.35%	138,050	75,237	54.50%	121,219
Total Personne	nel Services	619,932	605,660	14,272	2.36%	225,722	451,818	168,114	37.21%	485,870	134,062	27.59%	395,615
600000 Professional Ser	rvices - General	55,000	64,500	(9,500)	-14.73%	3,440	40,000	15,000	37.50%	19,398	35,602	183.53%	25,222
	m, Conference Registration	7,750	7,750	0	0.00%	0	5,000	2,750	55.00%	5,341	2,409	45.10%	2,172
621000 Training & Educ	cation	7,000	7,000	0	0.00%	1,220	1,220	5,780	473.77%	1,425	5,575	391.23%	1,536
702000 Telecommunicat	ations	0	0	0	100%	0	0	0	100%	0	0	100%	0
630000 Printing & Bindir	ing	0	0	0	100%	0	0	0	100%	0	0	100%	0
651000 Other Current C	Charges and Obligations	500	500	0	0.00%	0	200	300	150.00%	469	31	6.61%	0
661500 Operating Suppl	olies	500	500	0	0.00%	0	350	150	42.86%	1,553	(1,053)	-67.80%	127
665500 Operating Equip		1,000	4,500	(3,500)	-77.78%	0	4,000	(3,000)	-75.00%	329	671	203.95%	127
670000 Dues & Member	rships	1,000	1,250	(250)	-20.00%	275	1,250	(250)	-20.00%	350	650	185.71%	1,063
740000 Rentals & Lease	es	40,000	40,000	0	0.00%	21,000	40,000	0	0.00%	35,987	4,013	11.15%	0
760000 General Repairs		0	0	0	100%	0	0	0	100%	20,800	(20,800)	-100.00%	0
761000 Terminal Buildin	ngs & Grounds	0	0	0	100%	0	0	0	100%	1,970	(1,970)	-100.00%	0
770500 Permits, License	es & Fees	500	500	0	0.00%	207	400	100	25.00%	983	(483)	-49.14%	0
Safety				0	100%	0	0						
620000 Travel, Per Diem	m, Conference Registration	11,775	24,750	(12,975)	-52.42%	2	30,000	(18,225)	-60.75%	1,810	9,965	550.55%	0
621000 Training & Educ	cation	1,100	1,750	(650)	-37.14%	0	20,000	(18,900)	-94.50%	0	1,100	100%	0
630000 Printing & Bindir	ing	0	0	0	100%	0	0	0	100%	0	0	100%	0
661500 Operating Suppl	olies	1,600	2,000	(400)	-20.00%	72	1,600	0	0.00%	405	1,195	295.06%	703
670000 Dues & Member	rchine	575	575	0	0.00%	774	774	(199)	-25.71%	809	(234)	-28.92%	0
Total Services	i oi iipo												
Department To		128,300	155,575	(27,275)	-17.53%	26,990	144,794	(16,494)	-11.39%	91,629	36,671	40.02% 29.56%	30,950

**Comments:** 

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY											
	ASHEVILLE REGIONAL AIRPORT										
	Public Safety										
	BASIC OPERATING BUDGET										
	<u>FY 2025-2026</u>										
Department #	90										
		T.									
New World		Item	Summary								
Account Numbers		Amount	Amount								
PERSONNEL SERVICES											
10.00.20.100.50000	Colorina	2 200 226	0.000.000								
10.90.20.100.500000	Salaries	2,208,336	2,208,336								
10.90.20.100.503000	Longevity	22,346	22,346								
10.90.20.100.505000 10.90.20.100.506000	Overtime Holiday Pay	68,000 9,745	68,000 9,745								
10.90.20.100.507000	Auto Allowance	4,800	9,745 4,800								
10.90.20.100.507000	LEO Special Separation Allowance	80,191	80,191								
10.90.20.100.511300	LEO Special Separation Allowance	00,191	00, 191								
	Benefits:	_	1,333,033								
10.90.20.100.510000	FICA Taxes	177,306	1,333,033								
10.90.20.100.510000	LGERS retirement	353,911									
10.90.20.100.511000	401k	114,934									
10.90.20.100.511200	Medical	626,095									
10.90.20.100.522000	Dental	26,030									
10.90.20.100.523000	Vision	2,077									
10.90.20.100.524000	Life Insurance	9,367									
10.90.20.100.525000	Disability	18,333									
10.90.20.100.531000	Cell Phone Allowance	4,980									
TOTAL PERSONNEL SEI		.,,,,,	3,726,451								
OPERATING EXPENSES											
10.90.20.100.616000	Other Contractual Services		12,160								
	AED Inspection	1,560	,								
	AFFF remediation - ARFF trucks	-,									
	Fire Extinguisher Service	6,300									
	Police Info Computer (NCIC) & Mobile Data	1,300									
	SCBA Compressor Testing	1,700									
	SCBA Inspection	1,300									
	Security Contract	-									
10.90.20.100.616200	Other Contractual Services		-								
	Exit Lane Security	-									
	Security - Employee Screening	-									
10.90.20.100.620000	Travel, Per Diem, Conference Registration		9,000								
	AAAE Chief's Conference	2,500									
	AAAE Security Summit	-									
	ARFF Working Group	2,500									
	NC Association of Chiefs of Police (2)	1,500									
	ALEAN Conference (Spring)	2,500									
10.90.20.100.621000	Training & Education		16,500								
	FAR 139 Compliance (Live burn, drills, etc)	12,500									
	Fire & LEO Local Training (Community Colleges)	2,000									
	Professional Development (AMF, AFO, LEO)	2,000									

	GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY	Y	
	ASHEVILLE REGIONAL AIRPORT		
	Public Safety BASIC OPERATING BUDGET		
	FY 2025-2026		
	11 2023-2020		
Department #	90		
Верагинене и			
New World		Item	Summary
Account Numbers		Amount	Amount
71000une munipero		, anounc	, unount
10.90.20.100.651000	Other Current Charges & Obligations		500
	Business Meeting Expenses	500	
10.90.20.100.760000	General Repairs and Maintenance		2,500
	Maintenance	2,500	_,000
10.90.20.100.661500	Operating Supplies	_,	8,500
	First Aid Supplies	4,500	2,222
	Training Supplies (ammunition, foam, etc)	4,000	
10.90.20.100.663500	Chemicals & Safety	•	2,000
	Chemicals & Safety	2,000	
10.90.20.100.664000	Small Tools and Equipment		2,000
	Small Tools & Equipment	2,000	
	Portable 4 Gas Monitor w/accessories	-	
	Aviation Worker Screening Equipment (EDSE)	-	
10.90.20.100.665500	Operating Furniture, Fixtures, Equipment and Software		8,000
	Greater than \$100 & up to \$5,000		
	Radio Equipment	5,000	
	Station Furniture	3,000	
10.90.20.100.666500	Uniforms		23,300
	Bullet Resistant Vests (5)	7,500	
	Duty Boots	2,800	
	Uniforms (Police and Fire Class A and Utility)	13,000	
	Gear for New Employee - Deputy Chief	-	
10.90.20.100.666000	Firefighter Equipment		36,500
	Turnout Gear & SCBA Masks (Replacement)	36,500	
	Turnout Gear & SCBA Masks (New Positions)	-	
10.90.20.100.670000	Dues & Memberships		3,895
	AAAE (2)	550	
	ALEAN	650	
	ARFFWG	200	
	Buncombe Co Fire Chief's Assoc	150	
	Buncombe Co FF Assoc	300	
	Henderson Co FF Assoc	150	
	International Assoc of Chief's of Police (2)	490	
	NC Association of Chiefle of Police (2)	500	
	NC Association of Chief's of Police (2) NC Fire Chiefs Association	300	
		100 75	
	NCAA NFPA Membership	360	
	SECAAAE (2)	70	
10.90.20.100.671000	Books, Publications, Compact Disks, Videos & Subscriptions		500
10.30.50.100.0/1000	Books, Publications, Compact Disks, Videos & Subscriptions  Books, Publications. Compact Disks, Videos & Subscriptions.	500	500
TOTAL OPERATING EX		500	125,355
I O IAL OF LIVATING EX			123,333
TOTAL - PUBLIC SAFET	Ty		3,851,806
LOTAL TODELCOALL	•		3,031,000

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**

Public Safety
Fiscal Year 2025/2026
Variance Analysis

			F	Y2025 Budget			FY2025 Estimate	ed Actual		FY2024 Actual			FY2023
Acct	Description	FY 2026	FY 2025	Increase/	Decrease	FY 2025	FY 2025	Increase/I	Decrease	FY 2024	Increase/I	Decrease	FY 2023
#		Budget	Budget	Amount	Percent	Actual 6 Months	Estimate	Amount	Percent	Actual	Amount	Percent	Actual
500000	Salaries	2,208,336	2,069,596	138,740	6.70%	882,714	1,830,132	378,204	20.67%	1,640,829	567,507	34.59%	1,388,968
503000	Longevity	22,346	20,905	1,441	6.89%	9,643	20,905	1,441	6.89%	19,116	3,230	16.90%	17,009
505000	Overtime	68,000	68,000	0	0.00%	20,576	68,000	0	0.00%	27,062	40,938	151.27%	20,693
506000	Holiday Pay	9,745	7,580	2,165	28.56%	7,580	7,580	2,165	28.56%	5,685	4,060	71.42%	4,765
	Auto Allowance	4,800	4,800	0	0.00%	2,400	4,800	0	0.00%	4,800	0	0.00%	2,400
511300	LEO Special Separation Allowance	80,191	68,946	11,245	16.31%	28,822	68,946	11,245	16.31%	39,705	40,486	101.97%	39,705
510000	FICA Taxes	177,306	166,153	11,153	6.71%	71,188	147,753	29,553	20.00%	122,570	54,736	44.66%	107,929
511000	LGERS retirement	353,911	324,273	29,638	9.14%	129,017	257,151	96,760	37.63%	220,212	133,699	60.71%	181,554
	401k	114,934	107,925	7,009	6.49%	44,160	95,952	18,982	19.78%	80,292	34,642	43.15%	70,406
520000	Medical	626,095	615,569	10,526	1.71%	166,558	494,375	131,720	26.64%	289,736	336,359	116.09%	277,747
	Dental	26,030	30,739	(4,709)	-15.32%	7,369	20,949	5,081	24.25%	15,735	10,295	65.43%	16,215
523000	Vision Insurance	2,077	2,288	(211)	-9.22%	644	1,712	365	21.32%	1,301	776	59.65%	1,521
524000	Life Insurance	9,367	9,645	(278)	-2.88%	3,328	7,418	1,949	26.28%	7,083	2,284	32.25%	5,796
525000	Disability	18,333	17,130	1,203	7.02%	6,071	12,826	5,508	42.94%	12,743	5,590	43.87%	12,217
531000	Cell Phone Allowance	4,980	2,367	2,613	110.39%	1,290	2,367	2,613	110.39%	2,280	2,700	118.42%	2,280
	Total Benefits	1,333,033	1,276,089	56,944	4.46%	429,625	1,040,502	292,531	28.11%	751,952	581,081	77.28%	675,665
	Total Personnel Services	3,726,451	3,515,916	207,922	5.91%	1,381,360	3,040,865	682,973	22.46%	2,489,149	1,237,302	49.71%	2,149,205
616000	Other Contractual Services	12,160	372,500	(360,340)	-96.74%	89,589	266,735	(254,575)	-95.44%	183,140	(170,980)	-93.36%	110,497
616200	Exit Lane Security	0	255,000	(255,000)	-100.00%	46,617	194,712			38,535	(38,535)	-100.00%	35,804
620000	Travel, Per Diem, Conference Registration	9,000	10,750	(1,750)	-16.28%	1,911	4,343	4,657	107.23%	8,831	169	1.91%	3,331
621000	Training & Education	16,500	16,500	0	0.00%	5,650	16,390	110	0.67%	13,855	2,645	19.09%	13,087
651000	Other Current Charges & Obligations	500	500	0	0.00%		475						
760000	General Repairs and Maintenance	2,500	2,500	0	0.00%	0	2,430	70	2.88%	1,308	1,192	91.13%	2,366
661500	Operating Supplies	8,500	80,500	(72,000)	-89.44%	40,264	55,750	(47,250)	-84.75%	7,653	847	11.07%	8,617
663500	Chemicals & Safety	2,000	2,000	0	0.00%	682	2,000	0	0.00%	1,664	336	20.19%	1,821
664000	Small Tools and Equipment	2,000	10,000	(8,000)	-80.00%	2,195	7,958	(5,958)	-74.87%	1,550	450	29.03%	2,523
665500	Operating Furniture, Fixtures and Equipment	8,000	8,000	0	0.00%	3,121	7,982	18	0.23%	19,420	(11,420)	-58.81%	4,127
666500	Uniforms	23,300	27,800	(4,500)	-16.19%	7,793	27,758	(4,458)	-16.06%	9,851	13,449	136.52%	9,127
666000	Firefighter Equipment	36,500	27,000	9,500	35.19%	4,502	26,950	9,550	35.44%	23,834	12,666	53.14%	11,768
670000	Dues & Memberships	3,895	3,555	340	9.56%	788	3,555	340	9.56%	2,864	1,031	36.00%	2,281
671000	Books & Publications	500	500	0	0.00%	0	487	13	2.67%	100	400	400.00%	108
	Total Services & Mat'ls.	125,355	817,105	(691,750)	-84.66%	203,112	617,525	(297,483)	-48.17%	312,605	(187,750)	-60.06%	205,457
	Department Total	3,851,806	4,333,021	(483,828)	-11.17%	1,584,472	3,658,390	385,490	10.54%	2,801,754	1,049,552	37.46%	2,354,662

Comments:

### GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY FY2025/2026 PROJECTED CAPITAL CARRYOVER

		Estimated	Estimated					
Description	Amount Authorized	Spending Through 6/30/2025	Balance to Carryover	FAA- AIP Grants	NC DOT Grants	TSA Grants	PFCs Currently Approved	Airport Funds
		-,,						
Terminal & ATC Tower Construction	447,730,899	245,000,000	202,730,899	30,200,000	-	-	-	172,530,899
Parking Garage Repairs	325,000	105,000	220,000	-	-	-	-	220,000
Taxiway A Rehab - Design	1,129,142	800,000	329,142	300,000	-	-	-	29,142
ARFF Vehicle	1,340,850	-	1,340,850	1,111,808	-	-	-	229,042
Perimeter Road Improvements	400,000	-	400,000	-	-	-	-	400,000
Parking Lot - Tenant Reimbursement	2,308,350	-	2,308,350	-	-	-	-	2,308,350
Overlook Parking - Design	1,778,149	1,000,000	778,149	-	-	-	-	778,149
RON Parking - Design	408,380	390,000	18,380	-	-	-	-	18,380
TOTAL CARRYOVER	\$ 455,420,770	\$ 247,295,000	\$ 208,125,770	\$ 31,611,808	\$ -	\$ -	\$ -	\$ 176,513,962

Related contracts requiring Board approval will be presented to the Board before implementation.

## GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY CAPITAL BUDGET FISCAL YEAR 2025/2026

			Fundin	g Source	
Description	Total	FAA- AIP Grants	NCDOT Grants	Currently Approved PFCs	Airport Funds
Capital Improvements (1)	4.750.000				4.750.000
Roadway improvements - Design	4,750,000	1 000 000			4,750,000
Runway/Taxiway Sealcoat	1,111,111	1,000,000	-		111,111
Total Capital Improvements	5,861,111	1,000,000	-	-	4,861,111
Equipment and Small Capital Outlay					
GIS System	160,000				160,000
Public Safety RMS/CAD Software	133,000				133,000
Departmental Vehicles	75,000				75,000
Autonomous Floor Equipment	85,000				85,000
Holiday Décor	100,000				100,000
Tioliday Decoi	100,000				100,000
Total Equipment and Small Capital Outlay	553,000	-	-	-	553,000
Renewal and Replacement					
Code Blue Replacement	39,000				39,000
Flail Mower Attachment	9,000				9,000
Vehicle Replacement	100,000				100,000
Light Towers	40,000				40,000
Update IET Videos	23,750				23,750
Grounds Master Mower	125,000				125,000
Total Renewal and Replacement	336,750				336,750
rotal Kellewal and Keplacement	330,730	-	<del>-</del>	_	330,730
Total	\$ 6,750,861	\$ 1,000,000	<b>\$</b> -	-	\$ 5,750,861

<sup>(1)</sup> All purchases of Capital Improvements will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.

**Planning** 

### CAPITAL BUDGET / PERSONNEL REQUEST FY 2025-2026

	X Capital Improvement Equipment and Small Capital Outlay Renewal and Replacement Personnel Request	Fund Department Number	GARAA 20
Ī	DESCRIPTION & JUSTIFICATION	Description	Amount
		Roadway Improvements Design	\$ 4,750,000
	Improvements aligned with the Master Plan Update to improvements prepare the airport for the future entroprovide better access to the future and existing parking parking the future and existing parking park	ance relocating to the south traffic light	
١	NOTE: If this request relates to recently approved pers	sonnel, please complete the following:	
	TITLE: HIRE DATE:		

**Planning** 

### CAPITAL BUDGET / PERSONNEL REQUEST FY 2025-2026

X Capital Improvement Equipment and Small Capital Outlay Renewal and Replacement Personnel Request	Fund Department Number	GARAA 20
DESCRIPTION & JUSTIFICATION		
	Description	Amount
	Runway/Taxiway Sealcoat	\$ 1,111,111
The runway and Taxiway B began reconstruction appropriate sealcoat to to ensure its lifespan. Staff plans to use Al		of a full
NOTE: If this request relates to recently approved personal title:  HIRE DATE:	onnel, please complete the following:	

**Information Technology** 

#### CAPITAL BUDGET / PERSONNEL REQUEST FY 2025-2026

71	ICTI	CTC.	A T.	TARI	CCL	IEDI	
Jl	12 I I	.FIC	AI.	TON	SCH	IEDL	JLE

	Capital Improvement		
X	Equipment and Small Capital Outlay	Fund	ARA
	Renewal and Replacement	Department Number	60
	Personnel Request	Cost Center	0

#### **DESCRIPTION & JUSTIFICATION**

Description	A	mount
GIS (Geographic Information System) System	<b>¢</b>	160 000

Geographic Information Systems (GIS) are used to modernize operations and improve efficiency. Our current reliance on disconnected data and manual processes hinders effective asset management, spatial analysis, data sharing, and operational planning. Staff is recommending the installation of a GIS system in FY26.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

**Information Technology** 

#### CAPITAL BUDGET / PERSONNEL REQUEST FY 2025-2026

#### JUSTIFICATION SCHEDULE

Capital Improvement		
X Equipment and Small Capital Outlay	Fund	ARA
Renewal and Replacement	Department Number	60
Personnel Request	Cost Center	0

#### **DESCRIPTION & JUSTIFICATION**

DescriptionAmountPublic Safety RMS/CAD Software\$ 133,000

A CAD (Computer-Aided Dispatch) / RMS (Records Management System) is a software suite used by public safety agencies to streamline operations. CAD automates and manages the dispatching of resources to incidents, while RMS handles the creation, storage, and retrieval of records related to those incidents. It is the recommendation of staff to implement a RMS/CAD solution in FY26.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

**Maintenance** 

#### <u>CAPITAL BUDGET / PERSONNEL REQUEST</u> FY 2025-2026

<b>JUSTIFICATION</b>	<b>SCHEDUL</b>	_E
----------------------	----------------	----

	Capital Improvement		
X	Equipment and Small Capital Outlay	Fund	GARAA
	Renewal and Replacement	Department Number	80
	Personnel Request		

#### **DESCRIPTION & JUSTIFICATION**

Description	A	mount
Add Department Vehicles	\$	75 000

Airport Maintenance is requesting to add a vehicle to the fleet. With multiple positions being added, including two supervisory positions, we need an extra vehicle to support the daily needs of the department. Its primary use will be for the maintenance manager but will also be utilized as a department pool vehicle as needed. Total funds requested to purchase and up-fit the vehicle is \$40,000.00 Airport Operations is requesting to add a vehicle to the fleet. With multiple positions being added to the department, and increased escorts needed during construction, we need an extra vehicle to support the department. Its primary use will be for the VP of operations and the operations manager but will also be utilized as a department pool vehicle as needed. Total funds requested to purchase and up-fit the vehicle is \$35,000.00

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

Custodial

#### CAPITAL BUDGET / PERSONNEL REQUEST FY 2025-2026

FY 2025-2	<u>026</u>		
JUSTIFICATION SCHEDULE  Capital Improvement  Equipment and Small Capital Outlay  Renewal and Replacement  Personnel Request	Fund Department Number		GARAA 82
DESCRIPTION & JUSTIFICATION			
	Description	An	nount
	Autonomous Floor Equipment	\$	85,000
The Custoidal Department is requesting to purchase an au with maintaining the terminal. This equipment requires a cautomatically dump and refill capabilities. Operations of the accomplish other tasks, thus reducing costs within the department autonomous floor scrubber, vacuum, and charging station	charging station with features such ne equipment will allow the custod partment. The total cost to purchase	as ial staff	

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

**Marketing & Public Relations** 

#### <u>CAPITAL BUDGET / PERSONNEL REQUEST</u> <u>FY 2025-2026</u>

JUSTIFICATION SCHEDULE		
Capital Improvement		
X Equipment and Small Capital Outlay	Fund	GARAA
Renewal and Replacement	Department Number	70
Personnel Request		

#### **DESCRIPTION & JUSTIFICATION**

Description	Amount	
Holiday Décor	\$	100,000

Holiday Decor - Commercial Grade Holiday displays to include both lit and unlit indoor sculptural vignettes and greenery for the completed north concourse facility. This plan would also include a custom made piece highliting a plane or our new logo and a small portion of outdoor area to be outfitted with lit displays. These commercial grade installations have a 7-10 year life expectancy.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

**Information Technology** 

#### CAPITAL BUDGET / PERSONNEL REQUEST FY 2025-2026

		TIO			

Capital Improvement		
Equipment and Small Capital Outlay	Fund	ARA
X Renewal and Replacement	Department Number	60
Personnel Request	Cost Center	0

#### **DESCRIPTION & JUSTIFICATION**

Description	A	mount
Code Blue Replacement	\$	39,000

AVL provides approxomately 20 emergency call stations accross the campus for the traveling public. Many of these units have reached the end of their useful life. It is the recommendation of the Infomation Technology department to replace these units in FY26

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

**Maintenance** 

#### <u>CAPITAL BUDGET / PERSONNEL REQUEST</u> FY 2025-2026

JUSTIFI	CATION SCHEDULE		
	Capital Improvement		
	Equipment and Small Capital Outlay	Fund	GARAA
Χ	Renewal and Replacement	Department Number	80
	Personnel Request		

#### **DESCRIPTION & JUSTIFICATION**

Description	Ar	nount
Flail Mower Attachment	\$	9 000

Maintenance is requesting the replacement of a Flail Mower attachment for the ABIE Slope mower. This unit is used to maintain the vegetation on multiple slopes on airport property, majority of which are located on the airfield and fall under 139 inspection compliance. It is also used to maintain and meet the requirements put forth by Duke Energy and DEQ in the fly ash fill areas. The current attachment has exceeded its dependability threshold, greatly affecting the ability to maintain said areas in a timely manner. The requested replacement attachment is also a more suitable design for the ABIE machine for which it attaches too. The total cost of this replacement is \$9,000.00

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

**Maintenance** 

#### CAPITAL BUDGET / PERSONNEL REQUEST FY 2025-2026

Fund	GARAA
Department Number	80

#### **DESCRIPTION & JUSTIFICATION**

Description	A	mount
Vehicle Replacement	¢	100 000

Airport Maintenance is requesting \$100,000.00 to replace the oldest vehicles in the airport fleet. All vehicle manufacturers have limited windows to order heavy duty trucks, thus reducing what can be replaced within the airport fleet. Once vehicle availability is known, specific vehicles will be identified and reviewed prior to purchase. Purchase price will be reduced by trade in value of the vehicle being replaced. Anticipated vehicles to be replaced include, 2007 Ford Expedition, 2015 Ford Expedition, 2013 Ford F-550, (2) 2016 Ford F-250, 2019 Ford F-350.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

Maintenance

### CAPITAL BUDGET / PERSONNEL REQUEST FY 2025-2026

	X	CATION SCHEDULE  Capital Improvement Equipment and Small Capital Outlay Renewal and Replacement Personnel Request	Fund Department Number		GARAA 80
<u></u>	DESCRIP	TION & JUSTIFICATION			
			Description	An	nount
			Light Towers	\$	40,000
		laintenance is requesting \$40,000 to purchase to years old and it's well past its useful life. We us		_	
Ν	NOTE: If t	this request relates to recently approved personr	nel, please complete the following:		
I	TITLE:				
Ŀ	IIRE DAT	<u>[E:</u>			

**Operations** 

#### CAPITAL BUDGET / PERSONNEL REQUEST FY 2025-2026

JUSTIFI	CATION SCHEDULE		
	Capital Improvement		
	Equipment and Small Capital Outlay	Fund	GARAA
X	Renewal and Replacement	Department Number	81
	Personnel Request		

#### **DESCRIPTION & JUSTIFICATION**

Description	Ar	nount
Update IET Videos	\$	23.750

As the Terminal Modernzation Program progresses and the opening of the northern concourse is forthcoming, the Interactive Employee Training (IET) videos will need to be updated. This SIDA training course covers requirements related to TSA 49 CFR Part 1542, which all GARAA employees, airline empployees, and others must view. The American Association of Airport Executives (AAAE) has filmed previous training videos and will provide the update for \$23,750.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

**Maintenance** 

#### <u>CAPITAL BUDGET / PERSONNEL REQUEST</u> <u>FY 2025-2026</u>

JUSTIFIC	CATION SCHEDULE		
	Capital Improvement		
	Equipment and Small Capital Outlay	Fund	GARAA
X	Renewal and Replacement	Department Number	80
	Personnel Request		

#### **DESCRIPTION & JUSTIFICATION**

Description	A	Amount				
Grounds Master Mower	\$	125 000				

Maintenance is requesting the replacement of the Toro Grounds master mower. This unit is used in the airfield maintenance to keep and maintain our compliance with 139 inspections, mowing around all lights and signs along with other areas on the airfield. This unit also serves as a snow broom during winter operations. The current unit has exceeded the 2600-hour mark and surpassed the normal wear and tear for a commercial unit like this. With running hours in this range, reliability is greatly diminished, and maintenance begins to increase greatly. The total cost of a replacement would be \$125,000.00

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

# GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ESTIMATED CASH & INVESTMENT BALANCE As of June 30, 2026

	Am	ount	
Estimated Cash & Investment Balance at June 30, 2025		\$	270,000,000
Plus: Net Operating & Investment Revenues			14,275,625
Less Other Costs: Business Development Costs Contingency Debt Service	(400,000) (100,000) (20,600,582)		(21,100,582)
Plus Non-Operating Revenues: Bond Interest Passenger Facility Charges Customer Facility Charges	3,000,000 4,500,000 2,800,000		10,300,000
Plus Capital Contributions: Federal Grants - AIP/BIL Funds TSA Grant NC DOT Grants	32,611,808 - 8,643,276		41,255,084
Less Capital Costs: Capital Improvements Equipment and Small Capital Outlay Fund Renewal and Replacements Carryover Projects From FY2025	(5,861,111) (553,000) (336,750) (208,125,770)		(214,876,631)
Estimated Cash & Investment Balance at June 30, 2026	- -		99,853,496
Estimated Restricted Cash at June 30, 2026			20,000,000
Reserves: Operations & Maintenance Reserve (10 Months) * Emergency Repair Reserve			19,730,628 650,000
Estimated Unrestricted Undesignated Cash & Investments at June 30, 2026			59,472,868

<sup>\*</sup> Board policy requires 6 months' reserve

#### **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY SUPPLEMENTAL FEES AND CHARGES** FY 2025/2026 ANNUAL BUDGET

	FY 2024/2025		FY 2025/2026			
	<b>Current Fees</b>		Proposed Fees			
		Cost	Per		Cost	Per
<u>Maintenance</u>						
Scissor Lift	\$	100.00	day	\$	100.00	day
Large ADA Ramp Rental	\$	100.00	use	\$	100.00	use
Air Stair Rental	\$	100.00	use	\$	100.00	use
Volvo Wheel Loader	\$	150.00	use	\$	150.00	use
Fork-lift	\$	100.00	use	\$	100.00	use
Pallet Jack	\$	50.00	use	\$	50.00	use
Tenant Sweeper	\$	125.00	hour	\$	125.00	hour
Service Truck	\$	50.00	hour	\$	50.00	hour
Backhoe	\$	100.00	hour	\$	100.00	hour
Lighted X	\$	200.00	day	\$	200.00	day
Light Tower	\$	150.00	day	\$	150.00	day
Paint Stripper	\$	100.00	hour	\$	100.00	hour
Large Aircraft Removal Dolly	\$	200.00	day	\$	200.00	day
Small Aircraft Removal Dolly	\$	100.00	day	\$	100.00	day
FOD Mat				\$	125.00	hour
Aircraft Jack	\$	100.00	use	\$	100.00	use
Cores	\$	40.00	each	\$	40.00	each
Keys	\$	12.00	each	\$	12.00	each
Large Dump Truck	\$	200.00	hour	\$	200.00	hour
Small Broom	\$	200.00	hour	\$	200.00	hour
Large Broom	\$	300.00	hour	\$	300.00	hour
Pressure Washer	\$	125.00	hour	\$	125.00	hour
Maintenance Labor Rate (1)	\$	80.00	hour	\$	80.00	hour
Security Escort Rate (1)	\$	80.00	hour	\$	80.00	hour
Department of Public Safety						
ARFF Apparatus for 1500 gal. or greater	\$	250.00	hour	\$	250.00	hour
ARFF Apparatus for less than 1500 gal.	\$	150.00	hour	\$	150.00	hour
Command, Police, and Ops support vehicles	\$ \$	100.00	hour	э \$	100.00	hour
	\$	150.00			150.00	
Aircraft recover dolly	<b>≯</b> \$	80.00	day hour	\$ \$	80.00	day hour
DPS Labor Rate (1)	⊅	00.00		Þ	60.00	
Mutual Aid Agencies collected on their behalf			as incurred			as incurred
Replacement charges for AVL equipment/supplies			as incurred			as incurred
Information Technology (IT) Department						
IT Labor Rate - Non-Network (1)	\$	100.00	hour	\$	100.00	hour
IT Labor Rate - Network Related (1)	\$	150.00	hour	\$	150.00	hour
10Mbps Up/Down Speed (2)				\$	75.00	month
100Mbps Up/Down Speed (2)				\$	125.00	month
Dark Fiber per strand per 0-1000 ft (2)	\$	25.00	month	\$	25.00	month
Dark Fiber per strand per 0-2000 ft (2)	\$	28.00	month	\$	30.00	month
Dark Fiber per strand per 0-3000 ft (2)	\$	30.00	month	\$	35.00	month
Telephone Service - Per Telephone Number (2)	\$	55.00	month	\$	50.00	month
Fax Service - Per Fax Machine/Phone Number (2)	\$	25.00	month	\$	25.00	month
Cisco IP Phone - Model 7821	\$	8.50	month	\$	8.50	month
Cisco IP Phone - Model 8800	\$	13.00	month	\$	13.00	month
Cisco 1 Port Analog Line Converter-Model ATA1190	\$	5.10	month	\$	5.25	month
Cisco 2 Port Analog Line Converter-VG202	\$	23.24	month	\$	23.00	month
IP TV Connection Charge (Per TV) (2)				\$	20.00	month
Amadeus Shared Use Network Charge - Per Airline (2)	\$	50.00	month	\$	50.00	month

#### Notes:

<sup>(1)</sup> One hour minimum, minimum of 3 hours charged after regular business hours.(2) One hour of labor will be charged for initial setup & configuration for all services.

	FY 2024/2025			FY 2025/2026		
	Current Fees			l Fees		
Identification Badge Fees and Charges		Cost	Per		Cost	Per
Initial Badge Issuance						
SIDA Badge	\$	90.00		\$	95.00	
Non-SIDA Badge	\$	50.00		\$	50.00	
Renewal of Badge						
SIDA Badge	\$	90.00		\$	90.00	
Non-SIDA Badge	\$	50.00		\$	50.00	
Lost Badge Replacement						
SIDA Badge (4)	\$ 90.00	0 /\$ 105.00		\$ 105.	00 /\$ 120.00	
Non-SIDA Badge (5)	\$ 65.00 / \$ 80.00 \$ 65.00 / \$ 80.00		) / \$ 80.00			
Damaged Badge						
SIDA Badge (6)	\$ 50.00	) /\$ 75.00		\$ 50.00	) /\$ 75.00	
Non-SIDA Badge (6)	\$ 50.00	) /\$ 75.00		\$ 50.00 /\$ 75.00		
Security Escort Training	\$	80.00		\$	80.00	
Lock-out Service	\$	80.00		\$	80.00	
PIN Reset	\$	20.00		\$	20.00	
Notes:  (4) \$105.00 for the first replacement badge, \$120.00 for (5) \$65.00 for the first replacement badge, \$80.00 for the second (6) \$50.00 for a damaged badge, \$75.00 if badge damaged during the second (6) \$50.00 for a damaged badge, \$75.00 if badge damaged during (6) \$50.00 for a damaged badge, \$75.00 if badge damaged during (6) \$50.00 for a damaged badge, \$75.00 if badge damaged during (7) \$10.00 for the first replacement badge, \$10.00 for the second (6) \$10.00 for the first replacement badge, \$10.00 for the second (6) \$10.00 for the first replacement badge, \$10.00 for the second (6) \$10.00 for the first replacement badge, \$10.00 for the second (6) \$10.00 for the first replacement badge, \$10.00 for the second (6) \$10.00 for the first replacement badge, \$10.00 for the first replacement badge, \$10.00 for the second (6) \$10.00 for the first replacement badge, \$10.00 for the second (6) \$10.00 for the first replacement badge, \$10.00 for the first repla	nd replacemen	it badge.	dge.			
<u>Parking</u>						
Daily	\$	2.00	hour	\$	3.00	hour
	\$	12.00	day	\$	12.00	day
	\$	72.00	week	\$	72.00	<del>week</del>
Parking Garage	\$	2.00	hour	\$	3.00	hour
	\$	15.00	day	\$	17.00	day
	\$	90.00	week	\$	90.00	<del>week</del>
Hourly	\$	2.00	hour	\$	3.00	hour
	\$	30.00	day	\$	30.00	day
Employee Parking Rate	9	\$ 70 / \$60	new/renewal	\$ 70 / \$60		new/renewal
Commuter Parking Rate	\$	300 / \$285	new/renewal	\$	300 / \$285	new/renewal
Non-Tenant Aviation Commuter	\$	900.00	annual	\$	-	
Fines	up	to \$1,000	day	up to \$1,000		day
Ground Transportation						
Charter Bus Company (1-2 buses) (8)	\$	1,250.00	annual	\$	1,300.00	annual
Charter Bus Company (3-4 buses) (8)	\$	2,750.00	annual	\$	3,000.00	annual
Charter Bus Company (5 or more buses) (8)	\$	4,500.00	annual	\$	5,000.00	annual
Hotel Shuttle	\$	1,000.00	annual	\$	1,100.00	annual
Car/Limo Service (per vehicle)	\$	400.00	annual	\$	400.00	annual
Off-Site Parking Shuttle (0-99 spaces)	\$	5,000.00	annual	\$	5,000.00	annual
Off-Site Parking Shuttle (100-499 spaces)	\$	7,500.00	annual	\$	7,500.00	annual
Off-Site Parking Shuttle (500-999 spaces)	\$	10,000.00	annual	\$	10,000.00	annual
Airport Ground Transportation Permit (9)	\$	50.00	annual	\$	50.00	annual
Airport Ground Transportation Pick-up Fee (9)	\$	3.00	per trip	\$	4.00	per trip
Transp. Network Company (TNC) Pick-up Fee	\$	3.00	per trip	\$	4.00	per trip
Transp. Network Company (TNC) Drop-off Fee	\$	0.50	per trip	\$	1.50	per trip
Off-Airport Rental Car Fee		10.00%	of gross revenue		10.00%	of gross revenue

#### Notes:

- (8) Companies with a vehicle fleet of charter coach vehicles with seating capacity greater than 20 seats.
- (9) All Ground Transportation operators except TNCs and charter bus companies