

AGENDA

Greater Asheville Regional Airport Authority Regular Meeting Friday, December 12, 2025, 8:30 a.m. Council Chambers at Fletcher Town Hall 300 Old Cane Creek Road, Fletcher, NC 28732

NOTICE TO THE PUBLIC: The Airport Authority welcomes comments from the public on any agenda item. Comments are received prior to the Board's discussion of the agenda item. Comments are limited to five minutes. If you wish to comment on an agenda item, please deliver a request card (available in the meeting room) to the Clerk to the Board prior to the agenda item being called by the Chair.

- I. CALL TO ORDER
- II. PRESENTATIONS:
 - A. Air Service Development Carrie Kelly, Ailevon Pacific Aviation (document)
- III. FINANCIAL REPORT (document)
- IV. CONSENT ITEMS:
 - A. Approval of the Greater Asheville Regional Airport Authority November 14, 2025 Regular Meeting Minutes (document)
- V. OLD BUSINESS: None
- VI. NEW BUSINESS:
 - A. Approval of Change Order No. 9 with Hensel Phelps for Phase 2 Design Changes Requested by the Authority, Changes Related to Impacts from the Air Traffic Control Tower Project and Replenishment of Contractor Contingency Funds (document)
 - B. Approval of the Greater Asheville Regional Airport Authority Board Revised Schedule for 2026 (document)
- VII. PRESIDENT'S REPORT:
 - A. ACI-NA Marketing and Communications Conference

VIII. INFORMATION SECTION:

(Staff presentations will not be made on these items. Staff will be available to address questions from the Board.)

- A. October 2025 Traffic Report (document)
- B. October 2025 Monthly Financial Report (document)
- C. December 2025 Development/Project Status Report (document)
- D. Potential Board Items for the Next Regular Meeting:
 - None identified at this time
- IX. PUBLIC AND TENANTS' COMMENTS
- X. CALL FOR NEXT MEETING: January 9, 2026
- XI. CLOSED SESSION
- XII. AUTHORITY MEMBER REPORTS:
 - A. Key Strategic Elements (document)
- XIII. ADJOURNMENT

This agenda of the Greater Asheville Regional Airport Authority is provided as a matter of convenience to the public. It is not the official agenda. Although every effort is made to provide complete and accurate information in this agenda, the Greater Asheville Regional Airport Authority does not warrant or guarantee its accuracy or completeness for any purpose. The agenda is subject to change before and/or during the Board meeting.

Asheville Regional Airport (AVL) Board Meeting Update

December 2025





Introduction



Carrie Kelly

Director
Ailevon Pacific Aviation Consulting

5 years Southwest Airlines

8 years Air Service Consulting

3 years of being AVL's primary air service consultant





AVIATION NEWS IN 2025

2025: In the News

January 2025

Wall Street expects airlines to see sustained demand for travel this year

January 30, 2025



FlightGlobal

Delta foresees best-ever results this year after strong end to 2024

January 10, 2025



TravelWorld

United Airlines reports record Q4 profit, eyes double-digit margin path for 2025

January 22, 2025

Spring 2025



April 24, 2025

FitchRatings

North American Airlines Face Softer Leisure Demand Amid Uncertainty

May 5, 2025



Economic turbulence shakes US airlines as travel demand falters

March 27, 2025



Consumer confidence dropped to the third lowest reading on record in May 2025

CONSUMER CONFIDENCE

University of Michigan Consumer Confidence Survey: Sep 2015 to Sep 2025



"Consumers appear to be pulling back particularly on bigger ticket discretionary services like airline tickets and lodging."

> -- Bank of America Consumer Checkpoint report; May '25



2025: In the News

Summer 2025



Morgan Stanley

Travel Industry Showing Resilience in 2025

Learn what's impacting the travel industry in 2025. Consumers remain interested, airlines are beating estimates, and luxury hotels are... Morgan Stanley Jul 29, 2025

Fortune

Airfares are surging again after a months-long slump as carriers trim flights to ease a capacity glut

The latest consumer price index report showed airfares jumped 4% in July from June, marking the first monthly increase since January. **FORTUNE**

Aug 16, 2025

Preparing for a Summer of Record-Breaking Air Travel

The US travel industry is working to get you there safely and seamlessly. Every day, nearly three million passengers safely fly in and out of US airports. U.S. TRAVEL

Jun 12, 2024

Fall 2025



Business Insider

United's CEO says travel demand has roared back like a 'light switch coming on'

United Airlines CEO Scott Kirby said improving travel demand suggests the economy is doing better than other statistics have implied. BUSINESS

1 month ago

BUSINESS | EARNINGS

Southwest's Revenue Is Growing. Stronger Travel Demand and Bag Fees Are Helping.

Airline's plans for assigned and extra-legroom seating to begin Jan. 27

By Dean Seal Follow

Updated Oct. 22, 2025 7:43 pm ET

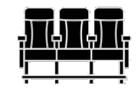
THE WALL STREET JOURNAL



INSIDER

What airlines were saying in the summer & beyond







"Overall demand is stabilizing and showing signs of improvement as we move into the second half of the year, though macroeconomic uncertainty remains a headwind."

"By maintaining tight control over capacity, especially in leisuresensitive markets, we reduce the pressure to discount"



"Demand trends are showing positive momentum as economic stability improves, and we're optimistic about revenue growth in the second half of 2025."

"By adjusting capacity to better align with demand, particularly in the leisure segment, we have seen fare recovery accelerate, supporting our earnings outlook."





Demand Trends

Domestic demand has <u>increased</u> by 0.7%, thus far in 2025 versus last year

YEAR-OVER-YEAR CHANGE IN U.S.-U.S. O&D DEMAND

Percent change in demand by month: YTD August 2025







An additional 45,178 people per day



AVL Specifics

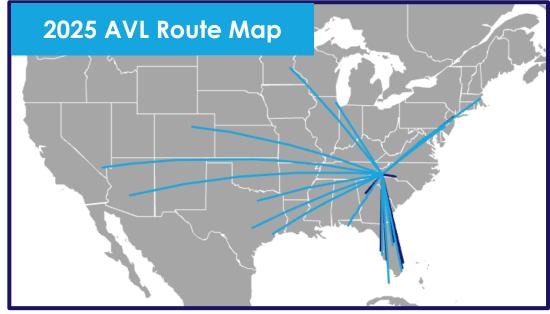
AVL has had 11 <u>record</u> years, by demand, in the past 25 years ...

AVL - ONBOARD GROWTH TRENDS Average daily one-way onboards; 2000 to 2025* Focusing on the last 10 years 3,037 2,949 2,781 2,466 2,193 1,956 1,553 864 927 1,030 1,063 1,130 1,290 1,004 987 971 855 784 782 762 793 566 548 603 716 2013 2010 2014 2019 2024 2000 2001 2002 2004 2005 2006 2007 2008 2009 2011 2012 2017 2020 2021 2022 2023 Record Year Daily Onboards



... As evident by it's ever-growing route map and ...





4 airlines*
11 destinations (10 unique).
1,371 daily seats
18 daily flights
76 average gauge

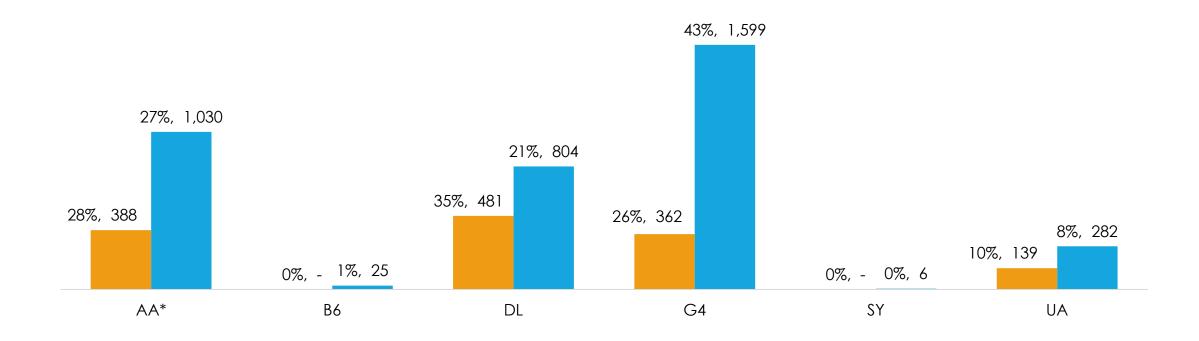
6 airlines
35 destinations (27 unique).
3,746 daily seats
36 daily flights
105 average gauge



... growth by all existing airlines, in addition to AVL's two newest airlines and ...

AVL SEAT SHARE BY AIRLINE TRENDS

Average daily seats each way (# & %): 2015 versus 2025

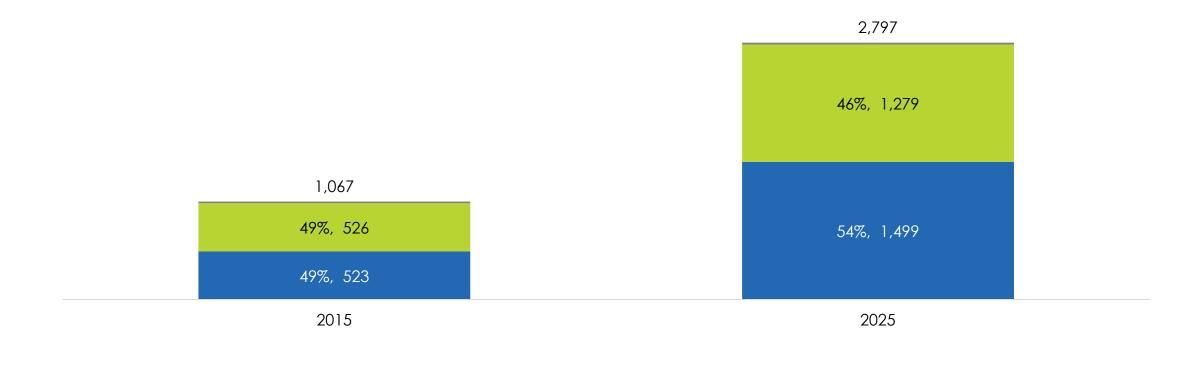




... the increase of AVL residents and visitors to AVL over the last 10 years

AVL DEMAND BY POINT OF ORIGIN AND DESTINATION

Daily passengers each way by point of origin and destination mix (% & #): 2015 versus 2025



■ AVL Point of Destination Passengers

■ Other Passengers

Total

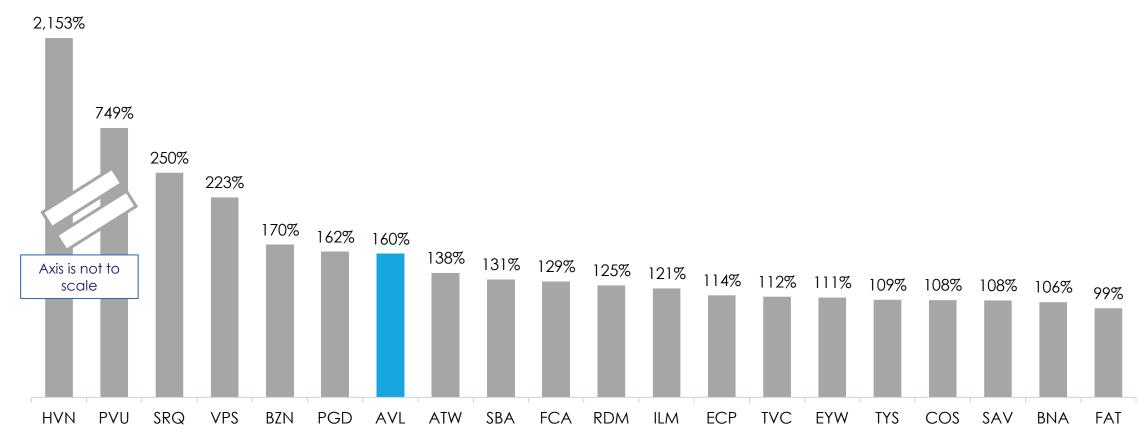


■ AVL Point of Origin Passengers

Out of the top 150 U.S. Airports in 2025*, AVL ranked #7 for highest percentage demand growth at +160%

TOP 150 U.S. AIRPORTS 10 YEAR ONBOARD GROWTH TRENDS

Percentage of onboard change: YE August 2025 versus YE December 2015

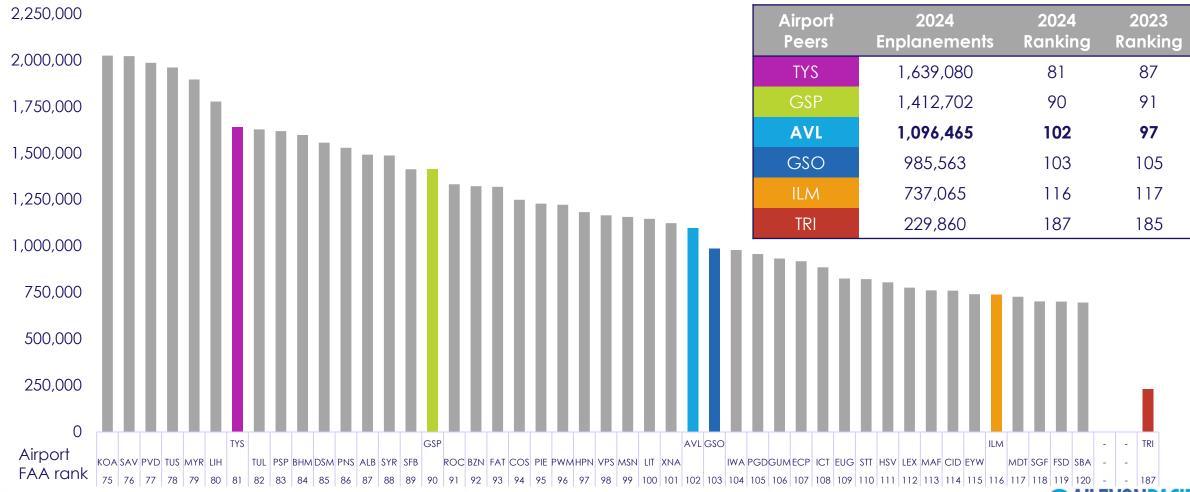




AVL ranks #102 nationally in 2024 FAA enplanements

AVL VS. REGIONAL PEERS BY FAA 2024 ENPLANEMENTS AND RANKING

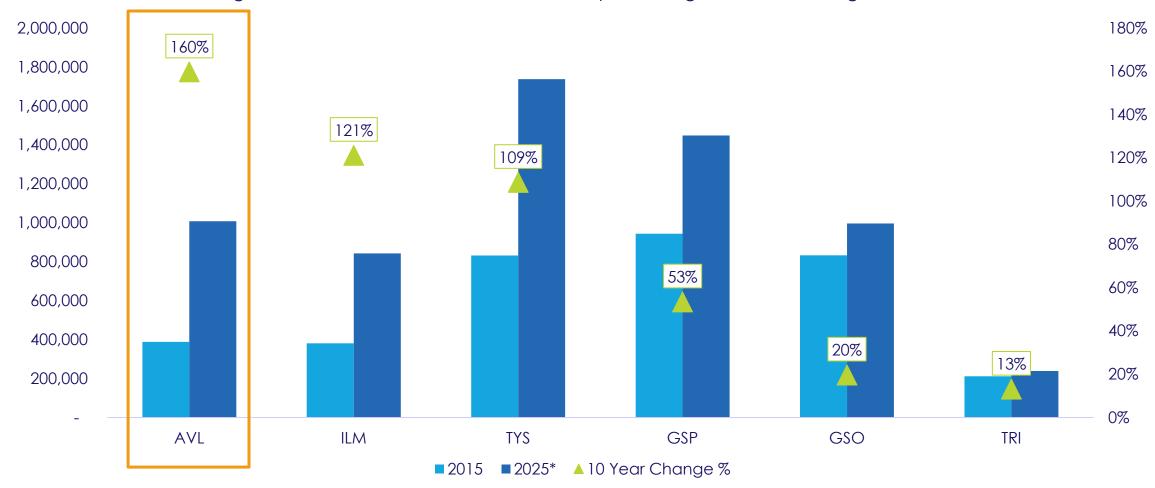
FAA Enplanement ranking and 2024 enplanements: Airports ranked 75 to 120 (+187)



AVL also had the highest percentage of onboard growth in the last decade compared to its regional peers

AVL VS. REGIONAL PEERS ANNUAL ONBOARD TRENDS

Annual onboards: YE August 2025 versus YE December 2015 and percentage onboard change



Note *: 2025* is YE August 2025

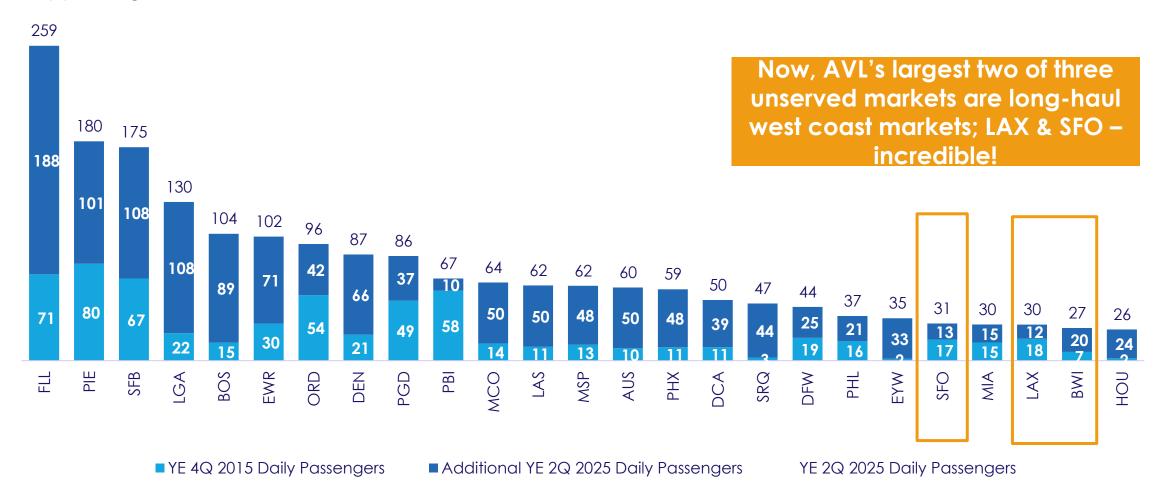




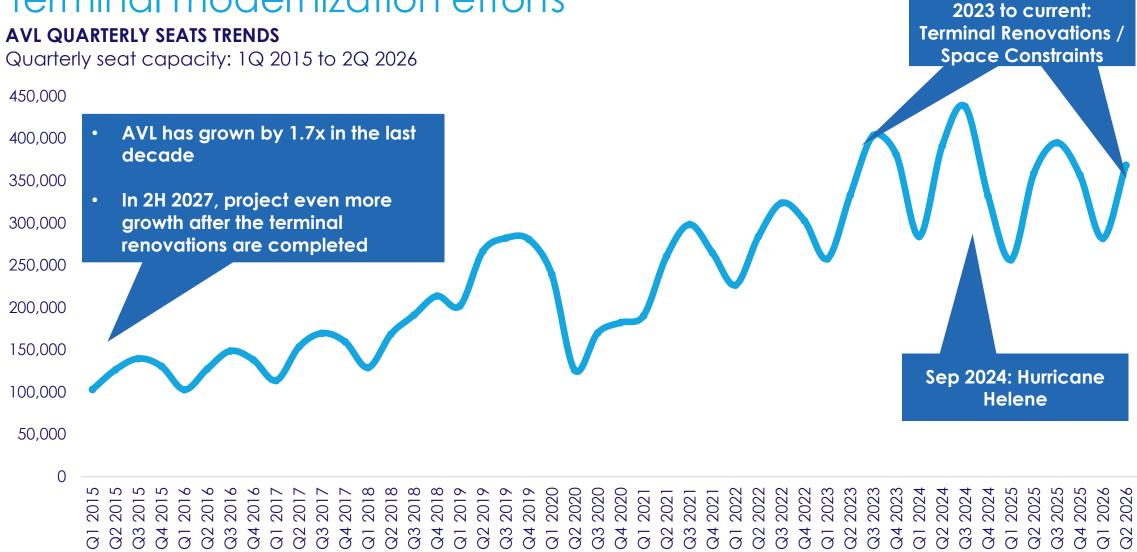
Since 2015, AVL's demand in the top 25 markets has grown by two times larger (206%) and now ...

AVL TOP 25 MARKETS IN YE 2Q 2025

Daily passengers: YE 2Q 2025 versus YE 4Q 2015



... faces short term capacity limits amid external events and terminal modernization efforts

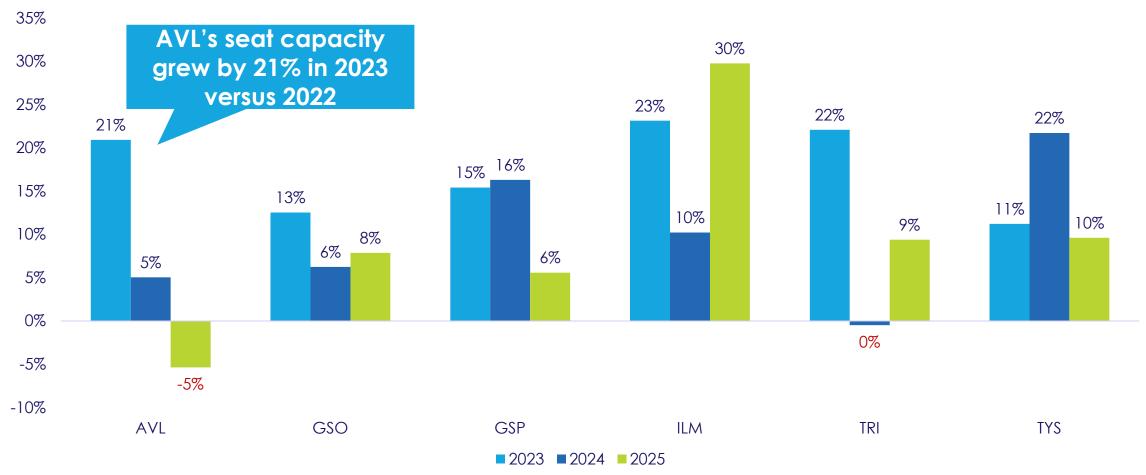




While AVL has had significant growth over the last decade versus its regional peers, our growth has slowed versus peers

AVL VS. REGIONAL PEERS ANNUAL PERCENT SEAT CHANGES

Annual seat capacity year-over-year change %: 2022 to 2025



Note *: 2026* is YE March 2026

Note: 2026 schedules are tentative and subject to change

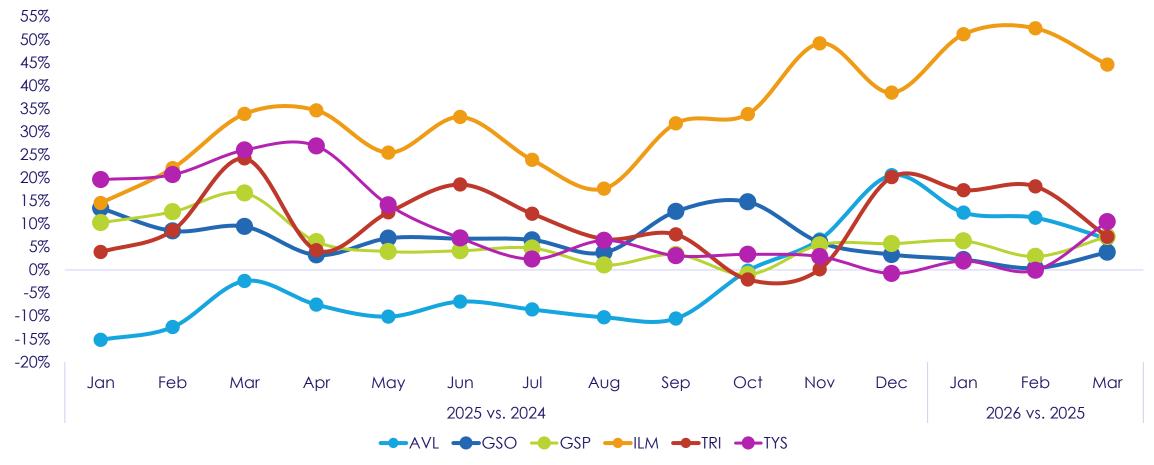




While AVL has had significant growth over the last decade versus its regional peers, our growth has slowed versus peers

AVL VS. REGIONAL PEERS YEAR-OVER-YEAR PERCENT SEAT CHANGES BY MONTH

Monthly seat capacity year-over-year change %: January 2024 to March 2026





AVL 2026+ Goals (1 of 2)

AVL Existing Airlines:

Allegiant Airlines

- Maintain strong communication regarding terminal renovation timelines
- Pursue new route opportunities
- Support success in newer markets like IAD and MCO

American Airlines

- Convert key seasonal routes to year-round service (i.e., MIA)
- Short term goal of eliminating 50 seaters operated by American

Delta Air Lines

- Grow ATL capacity via +1-2 additional frequencies and upgauging (717 → B737/A320)
- Continue partnership on extending the season of MSP and increasing to daily
- As RON capabilities grow, continue conversation of LGA #3 pattern

United Airlines

- Continue advocacy for new route growth including the return of Dulles (IAD)
- Push for ORD upgauging and preserve current 3x pattern



AVL 2026+ Goals (2 of 2)

JetBlue Airways

- Ensure success for summer 2026 service
- Continue building relationships across network planning & marketing
- Continue to share the story about earlier and later start and end dates

Sun Country Airlines

- Ensure success for spring 2026 return service
- Grow MSP weekly frequency to 3-4x a week
- Continue building relationships across network planning & marketing

AVL Potential Airlines:

Southwest Airlines

 Maintain ongoing dialogue and interest with the understanding that meaningful progress is more realistic once terminal renovations are fully completed

Breeze Airways

 Continue cultivating the relationship with recognizing their focus on unserved or lowcompetition market opportunities, which naturally narrows the pool of potential routes for AVL in the short term

Other ongoing Engagements:

Avelo Airlines, Contour Airlines, Frontier Airlines, Spirit Airlines





Thank you!

Carrie Kelly - Carrie.Kelly@ailevonpacific.com

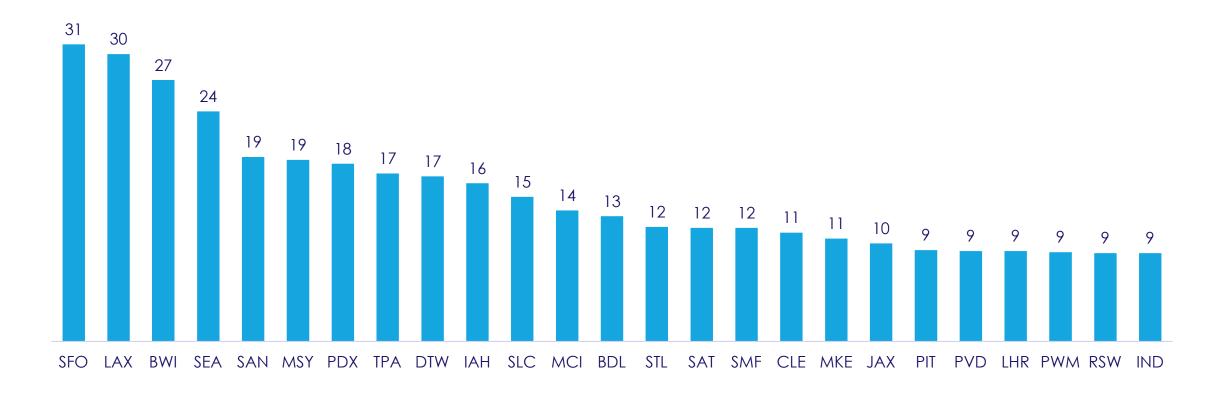


Appendix:

AVL's top 25 unserved markets

AVL TOP 25 UNSERVED ORIGIN AND DESTINATION MARKETS

Daily passengers each way: YE 2Q 2025

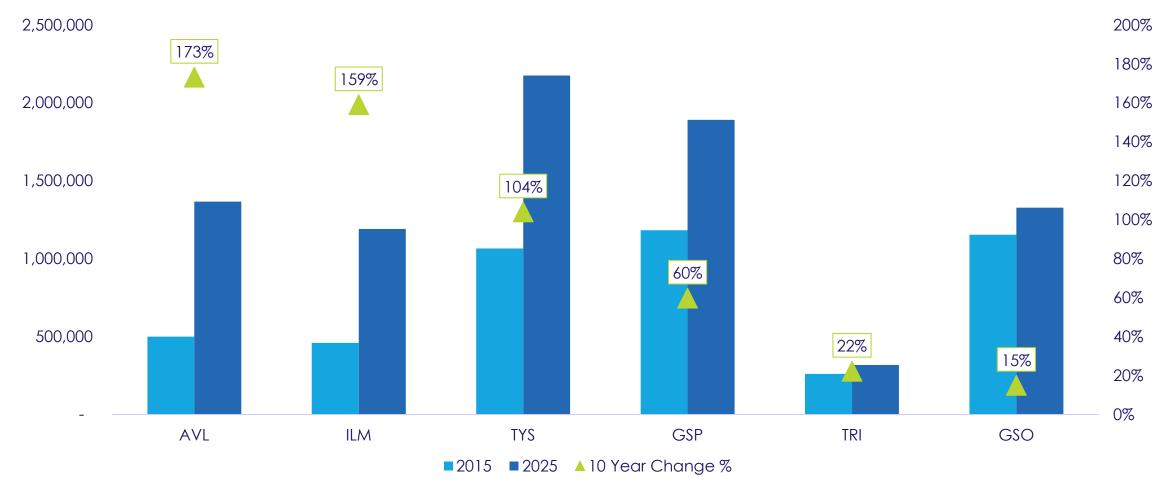




AVL had the highest percentage of seat growth in the last decade compared to its regional peers

AVL VS. REGIONAL PEERS ANNUAL SEATS TRENDS

Annual seat capacity: 2015 to 2025 and percent seat change





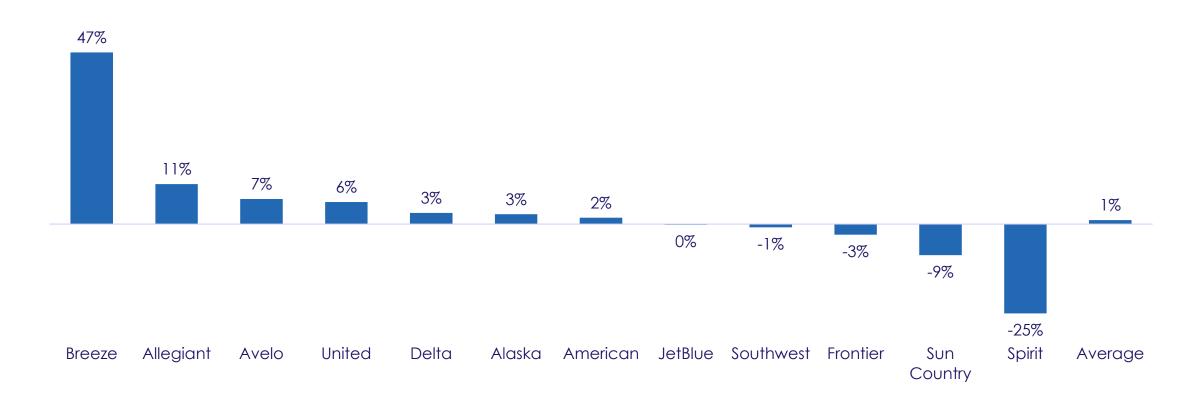


Capacity Trends

The ULCC carriers are experiencing the highest amount of percentage growth in 2025 versus last year ...

DOMESTIC AIRLINE CAPACITY CHANGES YEAR-TO YEAR

Percentage seat changes year-over-year: 2025 versus 2024



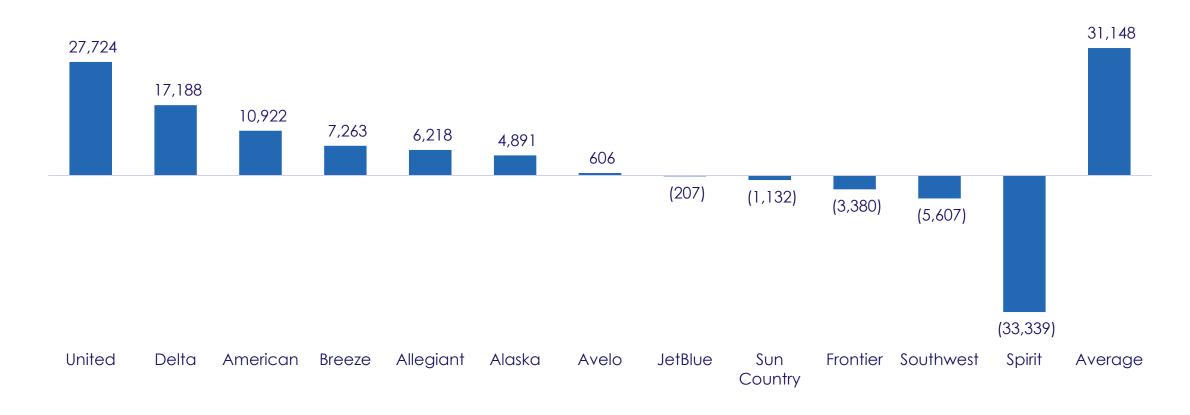




... however, nominally the three legacy carriers comprise the most amount of domestic seat growth Year-over-Year

DOMESTIC AIRLINE CAPACITY CHANGES YEAR-TO YEAR

Seat changes year-over-year: 2025 versus 2024





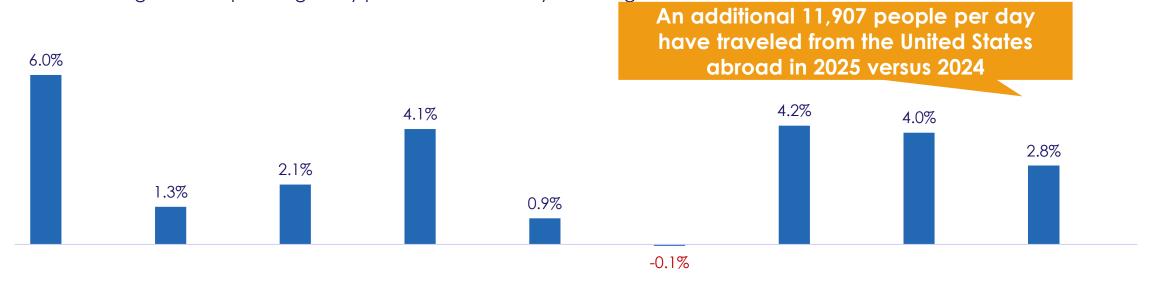


Demand Trends

U.S. passengers traveling abroad have also increased by 2.8% versus last year ...

YEAR OVER YEAR CHANGE IN U.S.- INTERNATIONAL O&D TRAFFIC BY POINT OF SALE

Percent change in total passengers by point of sale country: YTD August 2025



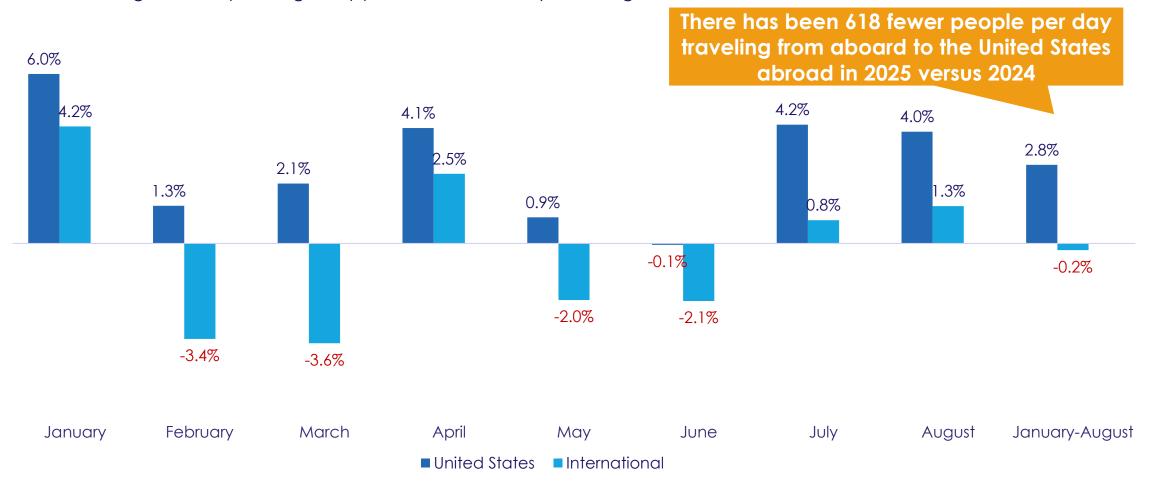




... however, International travelers visiting the U.S. have varied by month and have slightly decreased, by 0.2%, in 2025

YEAR OVER YEAR CHANGE IN U.S.- INTERNATIONAL O&D TRAFFIC BY POINT OF SALE

Percent change in total passengers by point of sale country: YTD August 2025





Collectively, international demand has <u>increased</u> by nearly 2% so far in 2025

YEAR OVER YEAR CHANGE IN U.S.- INTERNATIONAL O&D TRAFFIC BY POINT OF SALE

Percent change in total passengers by point of sale country: YTD August 2025 Collectively, an increase of 11,289 people per day 6.0% 5.3% 4.2% 4.1% 4.0% 3.5% 3.0% 2.9% 2.8% 2.1% 1.7% 1.3% .3% 0.9% 0.8% 0.0% -0.1% -0.2% -0.6% -2.0% -2.1% -3.4% -3.6% February July January-August January March April May August June ■ United States International Total



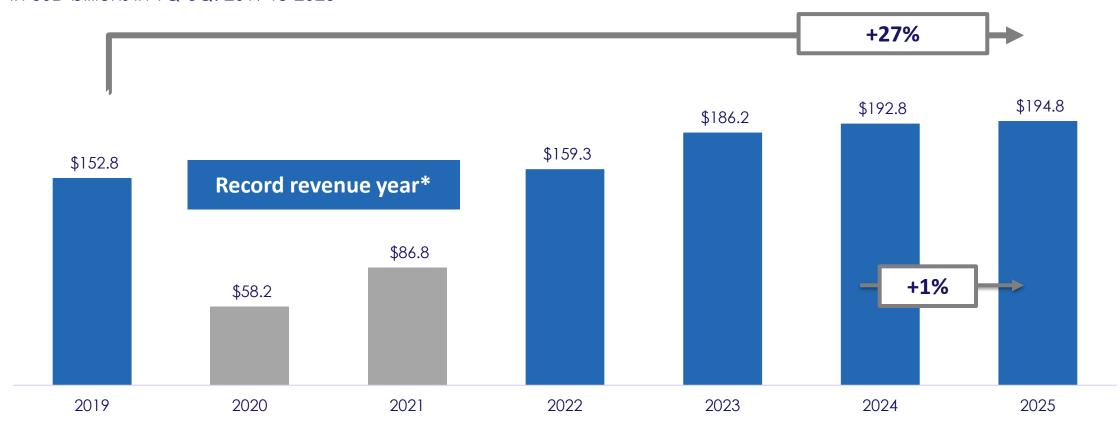


Financial Environment

The top 11 U.S. airlines continue to produce record revenues YTD in 2025

U.S. EARNINGS - OPERATING REVENUE IN 1Q-3Q

In USD billions in 1Q-3Q: 2019 to 2025



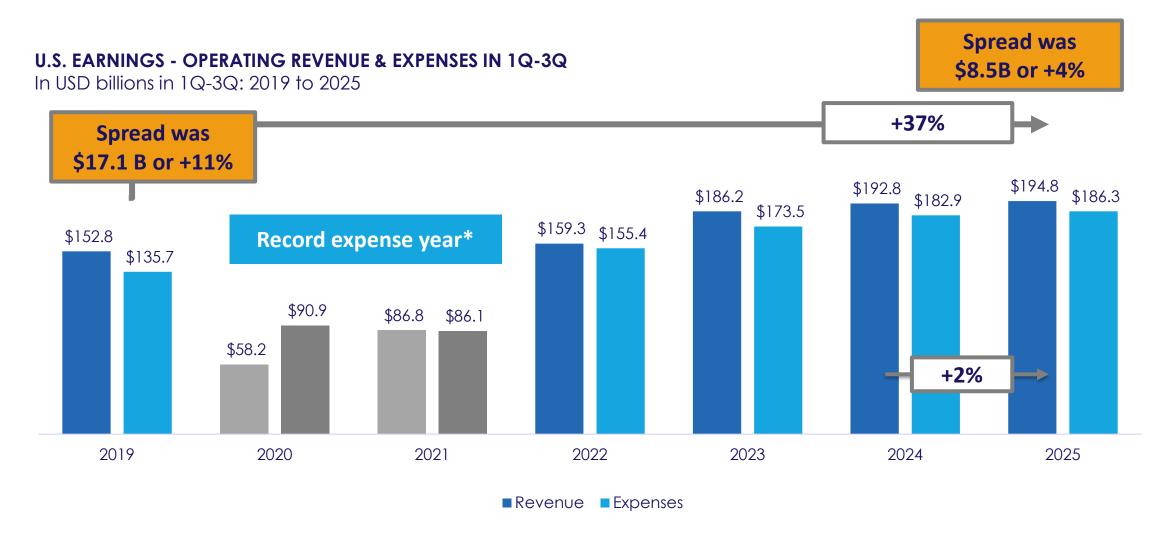


Note *: It was a record revenue/expense year, may/not have been a record revenue /expense quarter





... As well as record high for expenses in 2025

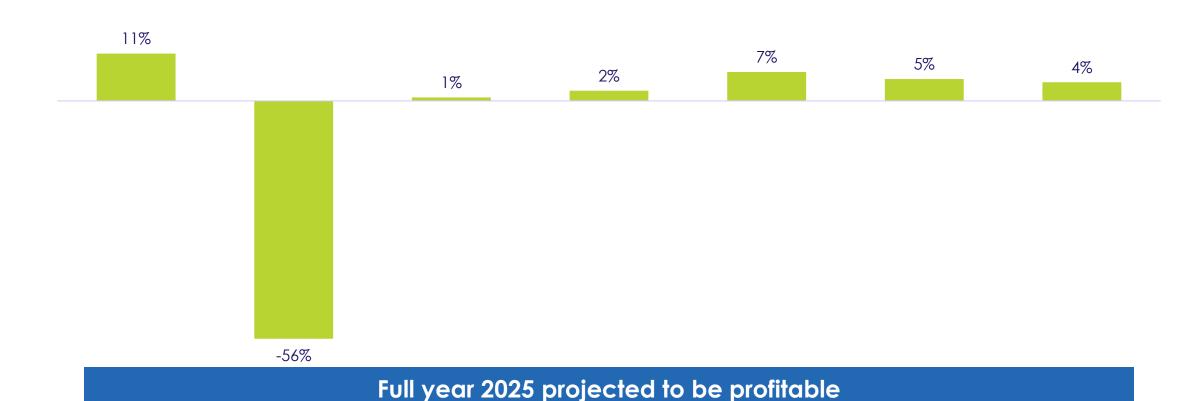




The industry produced an 4% operating margin YTD 2025

U.S. EARNINGS - OPERATING MARGIN IN 1Q-3Q

1Q-3Q results: 2019 to 2025

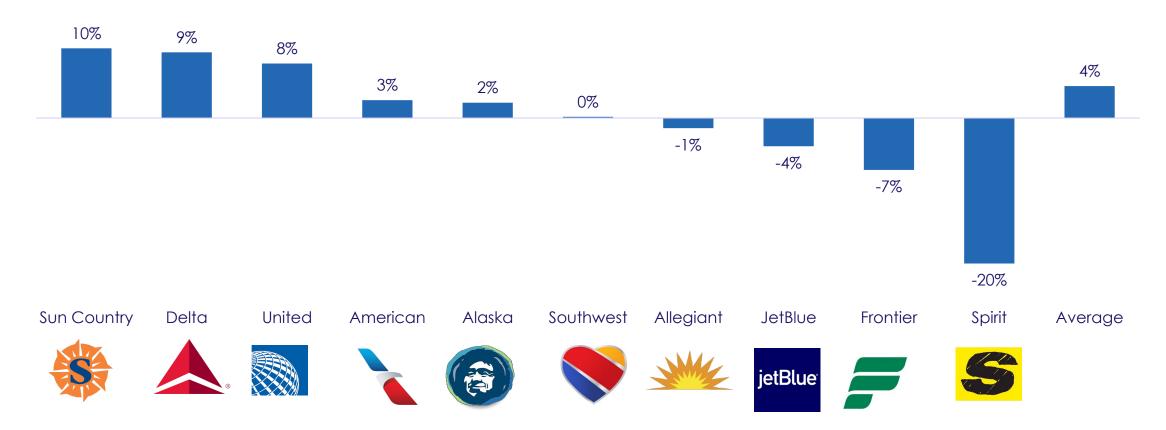




2025 Earnings have become a tale of a particular business model

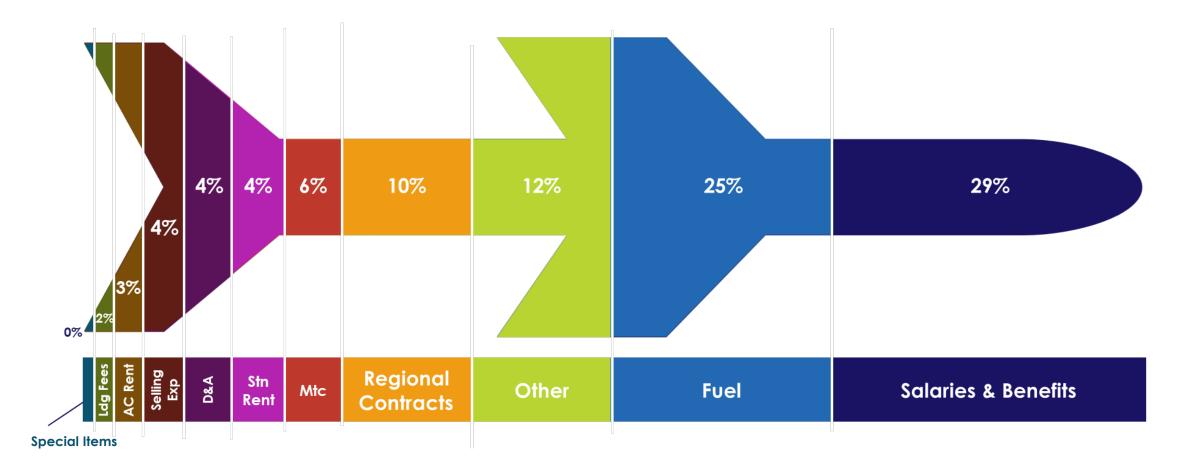
U.S. AIRLINES EARNINGS - OPERATING MARGIN

Percent: 1Q-3Q 2025





Labor and Fuel are the two largest expenses for an airline

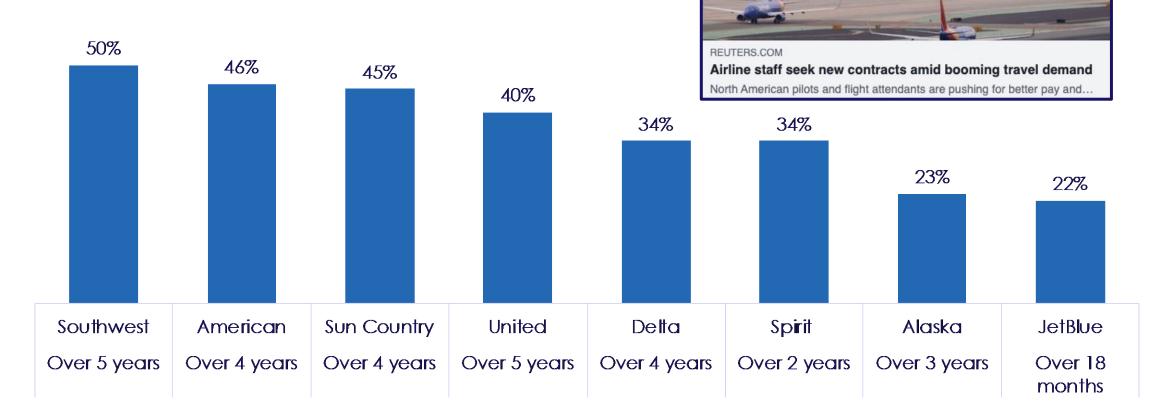




Many airlines have gone through pilot contract negotiations

U.S. AIRLINES - PILOT CONTRACTS INCREASED PAY RATES %

Percent of wage increases: tentative or approved





Jet fuel prices have declined from the 2022 high

U.S. GULF COAST KEROSENE-TYPE JET FUEL SPOT PRICE FOB

Dollars per gallon as of November 21, 2025





Asheville Regional Airport Executive Summary

Passenger Enplanements			tive Sun		r y			
Passenger Enplanements								
Passenger Enplanements		AIKP	OKI ACII			Calendar	Va	riance to
Aircraft Operations			Month		Prior Year		P	rior Year
Commercial 3,513 26,8% 27,790 1.6% Scheduled Flights 1,232 7.3% Flight Cancellations 21 1.6% 1.164 414 (3.3% 1.164 1.1	Passenger Enplanements		117,724		109.0%	831,833		1.0%
Scheduled Flights	Aircraft Operations							
Fight Cancellations 13,921 17,1% 1,164,414 13,9% 1,004 1,164,414 13,9% 1,004 1,164,414 1,39% 1,004 1,164,414 1,39% 1,004 1,164,414 1,39% 1,004 1,164,414 1,39% 1,004 1,164,414 1,39% 1,004 1,164,414 1,39% 1,004 1,164,414 1,39% 1,004 1,164,414 1,39% 1,004 1,164,414 1,39% 1,004 1,164,414 1,39% 1,004 1,164,414 1,39% 1,004 1,164,414 1,039% 1,004 1,164,414 1,039% 1,004	Commercial		,		26.8%	27,790		1.6%
Seats					7.3%			
Commail Aviation 3,551 3.5% 32,316 (31.0% 31.0% 32,316 (31.0% 31.0% 31.0% 32,316 (31.0% 31.0	_							
Caneral Aviation 3,551 3.5% 32,316 (13.0%								
Properting Revenues	Load Factor		81.8%		/8.4%	81.6%		5.1%
Private Priv	General Aviation		3,551		3.5%	32,316	(13.0%)
Operating Revenues Month (b) 1,500,799 Variance (b) 1,500,794 Fiscal (b) 1,500,794 Variance (b) 1,500,794 Fiscal (b) 1,500,794 Variance (b) 1,500,794 Variance (b) 1,500,794 Variance (b) 1,500,794 Variance (b) 1,500,794 4,898 3,507,994 8,69% 13,574,216 4,898 0,901,202 22,33% Net Operating Revenues \$ 1,001,202 \$ 210,022	Military		241		(57.8%)	1,914	(37.4%)
Month Operating Revenues Month Variance to Building Month (bit Sudger) Fiscal variable to 10 Building 10								
Operating Revenues Month to Budget Year to Date 0 Budg Operating Expenses 1,906,751 (20.6%) 6,701,202 (22.3% Net Operating Revenues before Depreciation \$ 1,601,243 \$ 6,873,014 * 7 Net Non-Operating Revenues \$ 210,022 \$ 210,022 \$ 210,022 Grants Federal Grants \$ 4,484,838 \$ 8,247,848 * 7,979,567 Total * 4,484,838 \$ 16,227,415 * * * * * * * * * * * * * * * * * * *		FINA	NCIAL RES	ULTS				
Operating Revenues \$ 3,507,994 8.6% \$ 13,574,216 4.8% Operating Expenses 1,906,751 (20.6%) 6,701,202 (22.3% Net Operating Revenues before Depreciation \$ 1,601,243 \$ 6,873,014 \$ 6,873,014 Net Non-Operating Revenues \$ 210,022 \$ 210,022 \$ 210,022 Grants: Federal Grants Federal Grants \$ 4,484,838 \$ 8,247,848 \$ 7,979,567 Total CASH Restricted - NCDMT (Debt Service Series 2016) S 80,253 Restricted - PFC Revenue Account CASH Restricted - PFC Revenue Account \$ \$ 80,253 Restricted - Bond Series 2023 \$ \$ 80,253 Restricted - Bond Series 2023 \$ \$ 80,253 Restricted - Bond Series 2023 \$ \$ 80,253 Designated for Demark Series \$ \$ 80,253 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$			Manth					
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Grants: Federal Grants \$ 4,484,838 \$ 8,247,848 R.247,848 R.247	Operating Expenses		1,906,751		(20.6%)	6,701,202	(22.3%)
Grants: Federal Grants \$ 4,484,838 \$ 8,247,848 7,979,567 7,979,567 7,979,567 7,979,567 7,979,567 7,979,567 7,979,567 7,979,567 7,979,567 7,979,567 7,979,567 7,979,567 7,979,567 7,979,567 7,979,567 7,979,567 7,979,567 7,979,567 8,8247,159 \$80,253 8,8247,159 \$80,253 8,8247,159 \$80,253 8,8247,159 \$80,253 8,8247,159 \$80,253 8,8247,159 \$80,253 8,8247,159 \$80,253 8,8247,159 \$80,253 8,8247,159 \$80,253 8,8247,159 \$80,253 8,8247,159 \$80,253 8,8247,159 \$80,253 8,8247,159 \$80,253 8,8247,159 \$80,253 8,8247,159 \$80,253 8,8247,159 \$80,253 8,8247,159 \$80,253 8,8247,159 \$80,253 8,8247,159 \$80,278 \$80,000 \$80,000 \$80,000 \$80,000 \$80,000 \$80,000 \$80,000 \$80,000 \$80,000 \$80,000 \$80,000 \$80,000 \$80,000 \$80,000 \$80,000 \$80,000<	Net Operating Revenues before Depreciation	\$	1,601,243			\$ 6,873,014		
Federal Grants	Net Non-Operating Revenues	\$	210,022			\$ 210,022		
Federal Grants								
Federal Grants	Grants:							
Total		\$	4,484,838			\$ 8,247,848		
Restricted - PFC Revenue Account \$28,437,159 580,253 179,777,462 179,730,628 160,000 179,730,628 160,000 179,730,628 160,000 170,000 179,000 179,000,000 179			-					
Restricted - PFC Revenue Account S 28,437,159 S 80,253 Restricted - NCCMT (Debt Service Series 2016) S 80,253 Restricted - Bond Series 2022A 179,777,462 3,067,362 19,730,628 19,730,628 19,730,628 650,000 19,730,628 650,000 19,730,628 19,730 19,730,628 19,	Total	\$	4,484,838			\$ 16,227,415		
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REGULAR MEETING GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

November 14, 2025

The Greater Asheville Regional Airport Authority ("Authority") met on Friday, November 14, 2025 at 8:30 a.m. in Council Chambers at the Fletcher Town Hall, 300 Old Cane Creek Road,

Fletcher, NC 28732.

MEMBERS PRESENT: Brad Galbraith, Chair; Britt Lovin, Vice-Chair; Carl H. Ricker, Jr.;

Susan Russo Klein; Nathan Kennedy; Laura B. Leatherwood; and Gene O. Bell

MEMBERS ABSENT: None

STAFF AND LEGAL COUNSEL PRESENT: Sabrina P. Rockoff, Authority Legal Counsel; Lew

Bleiweis, President & CEO ("president"); Tina Kinsey, Chief Administrative Officer; Lexie Farmer, Chief Operations Officer; Amy Harris, Chief Financial Officer; John Coon, VP -

Operations and Maintenance; Christina Madsen, VP – Business Development and

Properties; Jared Merrill, VP - Planning; Samuel Sales, Chief of Public Safety; Angela

Wagner, VP - Administration and Human Resources; Angie Daus, VP - Air Service and

Corporate Communications; Sam Finkelstein, IT Systems Technician; and Ellen Heywood,

Clerk to the Board

ALSO PRESENT: James Moose, AVCON; Bob Overby, McFarland Johnson; Amanda

Sheridan, McFarland Johnson; Felicia Sonmez, Blue Ridge Public Radio

CALL TO ORDER: The Chair called the meeting to order at 8:30 a.m.

PRESENTATIONS: None

FINANCIAL REPORT: The president delivered a review of enplanements, aircraft

operations, and general aviation activity for the month of September. The Board requested an update at a future Board meeting on how Asheville compares to other airports around the country with respect to overall air traffic. The president responded that there would be an air

service presentation at the December Board meeting that would provide that information.

Amy Harris reported on the financial results for the month of September.

CONSENT ITEMS:

Approval of the Greater Asheville Regional Airport Authority October 17, 2025 Α.

Regular Meeting Minutes: Mr. Lovin moved to approve the Greater Asheville Regional

Airport Authority October 17, 2025 regular meeting minutes. Dr. Leatherwood seconded the motion and it carried unanimously.

OLD BUSINESS: None

NEW BUSINESS:

A. Approval of Funds Transfer from FY25/26 Capital Budget to FY25/26 Operating Budget: Lexie Farmer informed the Board that staff spent \$335,400.00 of the \$400,000.00 for the Perimeter Road Improvement project which was included in the FY24/25 capital budget and carried over into the FY25/26 budget. Ms. Farmer requested the Board approve the transfer of the remaining funds from the Perimeter Road Improvement project into the Planning Operating budget, Professional Services. Staff plans to use the funds to hire a consultant for a parking rate study and return on investment analysis for future parking facilities and amenities. The following budget amendment would be necessary:

BE IT ORDAINED by the Greater Asheville Regional Airport Authority that the following amendment be made to the annual budget ordinance for the fiscal year ending June 30, 2026:

Section 1. To amend the appropriations as follows:

EXPENDITURES:

EXPENDITURES.		
Operating – Planning Budget, Professional Services	<u>Decrease</u>	<u>Increase</u> \$64,600.00
Capital Improvements	\$64,600.00	
Totals	\$64,600.00	\$64,600.00
This will result in a net increase follows:	se of \$0 in the appropriations.	Revenues will be revised as
REVENUES:		
	<u>Decrease</u>	<u>Increase</u> \$0
Totals		\$0

Section 2. Copies of this budget amendment shall be furnished to the Clerk to the Greater Asheville Regional Airport Authority, and to the Budget Officer and to the Finance Officer for their direction.

Adopted this 14 th day of November, 2	2025.
Brad Galbraith, Chair	
Attested by:	
Ellen Heywood, Clerk to the Board	-

Mr. Ricker moved to approve the transfer of \$64,600.00 from the FY25/26 Capital Budget to the FY25/26 Operating Budget; and authorize the President & CEO to execute the necessary documents. Ms. Russo Klein seconded the motion and it carried unanimously.

B. Approval of Funds Transfer from Custodial Personnel Services to Telecommunications Personnel Services: Amy Harris stated that numerous vacant positions were left unfunded in the FY25/26 budget to keep increases at a minimum. Due to an increasing workload in the Communications Center, staff was requesting the transfer of funds from a vacant custodial tech position that was funded to a vacant but unfunded telecommunicator position. Ms. Harris advised the Board that the FTE count would remain the same and that the following budget amendment would be necessary:

BE IT ORDAINED by the Greater Asheville Regional Airport Authority that the following amendment be made to the annual budget ordinance for the fiscal year ending June 30, 2026:

Section 1. To amend the appropriations as follows:

EXPENDITURES:

	<u>Decrease</u>	<u>Increase</u>
Telecommunications		\$46,473.00
Personnel Services		
Custodial Personnel	\$46,473.00	
Services		
Totals	\$46,473.00	\$46,473.00

This will result in a net increase of \$0 in the appropriations. Revenues will be revised as follows:

	<u>Decrease</u>	<u>Increase</u>
		\$0
Totals		\$0
Greater Asheville F Officer for their dire	Regional Airport Authority, and to th	shall be furnished to the Clerk to the ne Budget Officer and to the Finance
Brad Galbraith, Ch	air	
Attested by:		

REVENUES:

Ellen Heywood, Clerk to the Board

Mr. Kennedy moved to approve the transfer of operating funds; and authorize the President & CEO to execute the necessary documents. Dr. Leatherwood seconded the motion and it carried unanimously.

C. Award of Contract with K. West Group, LLC for the Overlook Parking Lot Project: Jared Merrill stated that staff has worked with Kimley Horn to prepare the bid documents for the Overlook Parking Lot project. The new shuttle parking lot will add approximately 860 revenue-generating parking spaces and 285 employee parking spaces. Mr. Merrill reviewed the scope of the project and stated that four bids were received for construction of the new parking lot with the lowest bid received from K. West Group in the amount of \$8,669,616.00. Staff also recommends a construction allowance of \$867,000.00, a budget of \$500,000.00 for technology requirements, and a budget of \$200,000.00 for project soft costs for a total construction budget of \$10,236,616.00. The Board previously approved the design cost of \$2,094,811.00 bringing the total project cost to \$12,331,427.00. Mr. Merrill remarked that the following budget amendment will be necessary:

BE IT ORDAINED by the Greater Asheville Regional Airport Authority that the following amendment be made to the annual budget ordinance for the fiscal year ending June 30, 2026:

Section 1. To amend the appropriations as follows:

EXPENDITURES:		
	<u>Decrease</u>	<u>Increase</u>
Capital Improvements		\$10,236,616.00
Totals		\$10,236,616.00
This will result in a net increas revised as follows:	se of \$10,236,616.00 in the appropr	iations. Revenues will be
REVENUES:		
	<u>Decrease</u>	<u>Increase</u>
Transfer from GARAA Cash		\$10,236,616.00
Totals		\$10,236,616.00
-	his budget amendment shall be fur port Authority, and to the Budget C	
Brad Galbraith, Chair		
Attested by:		
Ellen Heywood, Clerk to the B	 oard	

Mr. Bell moved to approve the award of the contract with K. West Group, LLC in the amount of \$8,669,616.00 and a total construction budget of \$10,236,616.00; authorize the President & CEO to execute the necessary documents; and amend the FY2025/2026 Budget by adopting the budget ordinance amendment as presented by staff. Mr. Ricker seconded the motion and it carried unanimously.

D. Approve Subcontractor Agreements for Additional Work to be Completed for the Air Traffic Control Tower Project: Jared Merrill reminded the Board that additional items to complete the Air Traffic Control Tower ("ATCT") project were approved at the October 17, 2025 Board meeting. This included completion of the permanent retention pond per NCDEQ requirements and the boring and cabling for the Authority crash phone and building automation system. Mr. Merrill informed the Board that the scope for the retention pond project was changed after receiving review comments from NCDEQ. The contractor priced the additional scope at approximately \$213,000.00.

Mr. Merrill stated that due to the high pricing, AVCON and Parsons informally solicited three contractors to provide pricing to modify the existing sediment basin to the final stormwater basin, and the lowest proposal was with Patton Construction Group, Inc. for \$122,640.00. The original contract with Kokolakis Contracting included an allowance of \$18,711.00 for this work, and the allowance was credited to the airport as part of Change Order No. 7 which was approved at the October Board meeting.

An estimate was received through Parsons for the boring and cabling work from Vision Directional Drilling and Fiber Optics in the amount of \$217,234.00.

The total cost to complete the retention pond and boring and cabling work is \$339,874.00 and is within the previously approved project budget.

The president explained that the scope of work for the retention pond increased in order to meet the NCDEQ requirements, and the price received from the subcontractor to complete the retention pond for Kokolakis Contracting was over \$300,000.

Mr. Lovin moved to approve an agreement with Patton Construction Group, Inc. in the amount of \$122,640.00 and an agreement with Vision Directional Drilling and Fiber Optics in the amount of \$217,234.00 for the remaining ATCT project work; and authorize the President & CEO to execute the necessary documents. Mr. Kennnedy seconded the motion and it carried unanimously.

PRESIDENT'S REPORT: The president remarked that he had additional items to address that were not included on the agenda.

- **A.** Pop-up Food Pantry: The president remarked that staff coordinated with Manna FoodBank to provide a pop-up food pantry for TSA and FAA employees on November 3rd. 60 families were assisted. A second pop-up food pantry is scheduled for the week of November 17th. Both agencies were very appreciative of the assistance.
- **B.** FAA/TSA Update with Government Shutdown: The direct impact of the government shutdown was not yet known. The president shared an analysis of the recent number of cancelations and as well as some statistics and comparisons prepared by an airport consultant.

C. Industry Conference Schedule: A copy of an industry conference schedule was available at the Board Members' seats. The president requested the Board review the

schedule and express interest in attending conferences at the next Board meeting. Staff will

plan for travel when preparing the FY27 budget.

D. Occupancy of Air Traffic Control Tower: The Beneficial Occupancy Date of

November 7th has been provided by the FAA for the new Air Traffic Control Tower and they

have begun upfitting the building with their equipment. The FAA has a 9-month timeframe to complete their work. Staff is hopeful the FAA will credit some of the months they have

already been working on the upfitting so that a May 1st commissioning can be set.

E. Conference Update: Dr. Leatherwood provided a summary of the ACI Annual

Conference she recently attended. Dr. Leatherwood expressed her appreciation for

attending the conference as the information was very beneficial in her role on the Board.

F. Staff provided a brief update on plans for parking for the upcoming Parking:

holidays.

INFORMATION SECTION: No comments

PUBLIC AND TENANTS COMMENTS: None

CALL FOR NEXT MEETING: The Chair stated that the next regular meeting of the Board will

be held on December 12, 2025 at Council Chambers, Fletcher Town Hall.

AUTHORITY MEMBER REPORTS: None

CLOSED SESSION: None

ADJOURNMENT: Ms. Russo Klein moved to adjourn the meeting at 9:03 a.m. Mr. Kennedy

seconded the motion and it carried unanimously.

Respectfully submitted,

Ellen Heywood

Clerk to the Board

Approved:

Brad Galbraith

Chair



MEMORANDUM

TO: Members of the Airport Authority

FROM: Jared Merrill

Vice President - Planning

DATE: December 12, 2025

ITEM DESCRIPTION - New Business Item A

Approve Change Order #9 with Hensel Phelps for Phase 2 Design Changes Requested by the Authority ("owner"), Changes Related to Impacts from the Air Traffic Control Tower Project and Replenishment of Contractor Contingency Funds

BACKGROUND

In September the board approved an amendment for design services for adjustments in the Terminal Phase 2 design based on updated forecasts, lessons learned from Phase 1, and the re-phasing work necessary to keep the project moving forward with the delay in the Air Traffic Control Tower project.

Airport staff and the Terminal project team have been working on multiple changes that have been compiled into Change Order #9. The scope of these changes includes an overall value for Phase 2 owner-requested Items, RFI/ASI changes, and schedule re-phasing associated with the ATCT project delay.

Phase 2 owner requested items include the expansion of the security checkpoint, additional baggage carousel device in the final configuration, utility changes related to concessions and IT infrastructure, additional airline ticket counters and offices, and changes to the administrative offices and community room.

RFI/ASI changes include additional civil cost related to the new Rental Car Building, generator power for the new rental car building, additional work for the living wall, changes to civil work for loading dock access roadway, additional electrical work, and the additional scope of work to move and certify TSA screening equipment for the final security checkpoint.

Phase 2 re-rephasing related to the delays in the ATCT project include utility refeeds, temporary construction, additional utility infrastructure, steel changes, additional costs and trades price increases due to change in phasing work.

This change also includes a value for CMAR Contingency replenishment based on use for unseen issues and covering owner-directed items during Phase 1. The original construction contract had a CMAR Contingency of 2.5%. Based on Phase 1 unforeseen items, and the requirements to re-phase Phase 2, the project team agrees on a 3% CMAR contingency of \$5,000,000 for phase 2 will be sufficient. The contractor will be required to receive approval from the owner before spending any CMAR contingency funds.

Parsons has reviewed and negotiated the total cost of this change order to a total of \$19,019,626. The breakdown of the changes, based estimates from the contractor and trades are:

- Owner/RFI/ASI changes \$5,495,000
- Phase 2 re-phasing due to ATCT delay \$8,524,626
- CMAR Contingency replenish \$5,000,000

Any savings will be used as additional contingency funds and/or directed to cover the costs of owner-requested items. In addition, Hensel Phelps has agreed that any remaining Phase 1 item funds not spent or that will not be allocated, such as scope to be purchased and bond savings, will be moved to fund Phase 2 owner-requested items within the contract.

ISSUES

None.

ALTERNATIVES

The Board could elect not to move forward with this approval. However, this could delay the construction in these areas and also cost additional time and funding if made at a later date.

FISCAL IMPACT

To date, the board has approved a total budget of \$466,117,228 for the Terminal and ATCT Program.

- ATCT Program Budget \$52,342,970
 - Original Construction Contract (Kokolakis) -\$44,344,052
 - Change Orders 1 thru 7 \$2,968,017
- Terminal Program Budget \$413,774,258

- Original Terminal Construction Contract (Hensel Phelps, Precon-CGMP3) -\$346,881,091
- Change orders 1 thru 8 \$18,087,869.00

The total cost for Change Order No. 9 with Hensel Phelps is \$19,019,626. This work will require a budget amendment as it does not fall within the originally approved project budget.

An additional \$14,193,000 will be required to support the project as an owner's allowance to cover additional project management services, construction administration, FF&E and additional expenditures, and any terminal project general conditions related to the delays from the ATCT project.

Change Order No. 9 and the additional Owner Allowance will require a program budget amendment of \$33,212,626, bringing the total ATCT/Terminal program budget to \$499,329,854. A portion of this will be funded utilizing FAA and TSA funds and the remaining balance with airport funds.

RECOMMENDED ACTION

It is respectfully requested that the Greater Asheville Regional Airport Authority Board resolve to (1) approve Change Order No. 9 with Hensel Phelps in the amount of \$19,019,626 for the terminal project, and a total program budget of \$499,329,854 (which includes owner allowances); (2) authorize the President & CEO to execute the necessary documents; and (3) amend the FY25/26 budget by adopting the following budget ordinance amendment:

BE IT ORDAINED by the Greater Asheville Regional Airport Authority that the following amendment be made to the annual budget ordinance for the fiscal year ending June 30, 2026:

Section 1. To amend the appropriations as follows:

EXPENDITURES:

	<u>Decrease</u>	<u>Increase</u>
Capital Improvements		\$33,212,626.00
Totals		\$33,212,626.00

New Business Item A

This will result in a net increase of \$33,212,626.00 in the appropriations. Revenues will be revised as follows:

REVENUES:		
	<u>Decrease</u>	<u>Increase</u>
Transfer from GARAA Cash		\$33,212,626.00
Totals		\$33,212,626.00
•	nis budget amendment shall be furn port Authority, and to the Budget Off mber 2025.	
Brad Galbraith, Chair		
Attested by:		
Ellen Heywood, Clerk to the E	 Board	

Total Owner Allowance	\$	14,193,000.00
Owner Contingency & GC's	\$	3,000,000.00
Temp Office and Utilities	\$	180,000.00
Technology	\$	1,750,000.00
Art	\$	400,000.00
FF&E	\$	1,163,000.00
Construction Administration	\$	3,000,000.00
Project Management, ORAT, Permitting,	Secu	rity, Movers
Professional Services	\$	4,700,000.00
Owner Allowance		

Contract Change Order #9			
CMAR Contingency		\$	5,000,000.00
O D	STI Character BOM		F 40F 000 00
Owner Requested Items/ASI/R	FI Changes ROIVI	\$	5,495,000.00
PEMB Civil sitework			
Rental Car Building Ge	nerator		
Electrical work			
CEP Access Rd Civil			
TSA Equipment move	and certification		
Baggage Carousel #3			
Additional utilities			
Checkpoint Expansion			
Ticket Counter/ATO Ex	cpansion & Reconf	igura	tion
Re-phasing for ATCT Delays		\$	8,524,626.00
Utility re-feeds			
Temporary construction	on		
Trade cost changes			
Steel changes/splices			
Resequencing			
Total Cost CO #9		\$	19,019,626.00

Total

Current Program Budget

New Program Budget

\$ 33,212,626.00

\$ 466,117,228.00 \$ 499,329,854.00

Change Order

PROJECT: (Name and address) Asheville Regional Airport Terminal **Building Modernization**

Work Packages No. 1, 2, 3, 4, 5, 6 & 7

OWNER: (Name and address) Greater Asheville Regional Airport Authority 61 Terminal Drive, Suite 1 Fletcher, North Carolina 28732

CONTRACT INFORMATION:

Contract For: Asheville Regional Airport **Building Modernization** AIA A133 - 2019 Standard Form of Agreement Between Owner and

Construction Manager Date: 12-11-2020

ARCHITECT: (Name and address) Gresham Smith 919 East Main Street, Ste 1200 Richmond, VA 23219

Gresham Smith Project #43483.02

CHANGE ORDER INFORMATION:

Change Order Number: 009

Date: 12-05-2025

CONTRACTOR: (Name and address) Hensel Phelps Construction Company

6557 Hazeltine National Drive, Suite 1 Orlando, Florida 32822

THE CONTRACT IS CHANGED AS FOLLOWS:

(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)

The scope of this change includes an overall value for Phase 2 Owner Requested Items; issued via ASI's or RFI's and Schedule Re-phasing associated with the ATCT project delay as detailed in the attached back-up and the October 2025 CPM. This change also includes a value for CMAR Contingency replenishment covering owner-directed items during Phase 1.

All contract time adjustments and general conditions will be evaulated and amended as part of a future change order after the commissioned date of the new Air Traffic Control Tower.

The original Contract Sum was

The net change by previously authorized Change Orders

The Contract Sum prior to this Change Order was

The Contract Sum will be increased by this Change Order in the amount of

The new Contract Sum including this Change Order will be

The Contract Time will be unchanged by Zero (0) days. The new date of Substantial Completion will be N/A

1,088,270.00 363,880,690.00

364,968,960.00

19,019,626.00 383,988,586.00

NOTE: This Change Order does not include adjustments to the Contract Sum or Guaranteed Maximum Price, or the Contract Time, that have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONTRACTOR AND OWNER.

Gresham Smith	Hensel Phelps Construction Company	Authority Authority
ARCHITECT (Firm name)	CONTRACTOR (Firm name)	OWNER (Firm name)
SIGNATURE	SIGNATURE	SIGNATURE
Brad Sucher, Senior Vice President PRINTED NAME AND TITLE	Matt Decarli, Project Manager PRINTED NAME AND TITLE	Lew Bleiweis, President and CEO PRINTED NAME AND TITLE
12/05/2025 DATE	- 12/05/2025 DATE	DATE



Jobsite Office: 171 Wright Brothers Way Fletcher, NC 28732

Jared Merrill VP-Planning AVL

12/9/2025

Subject: Change Order #009

Mr. Merrill,

Prime Change Order #009 establishes budgets for various recently issued ASIs, RFIs and trade partner schedule impact costs. These budget values were established through collaboration with Parsons, Gresham Smith, AVL and Hensel Phelps. Hensel Phelps is still working towards finalized pricing for the recently issued ASIs (ASI 42, 42r1, 43 and 44), and trade partner schedule extension costs. Hensel Phelps and AVL have previously agreed that cost savings on an item within the Change Order will be re-allocated as necessary to another item following agreement and approval by AVL project leadership.

The following is a summary of items that have been budgeted within Change Order #009.

- Trade Partner Schedule Impact Costs (per October 2025 CPM)
- Central Checkpoint Design Changes (ASIs 042, 042r1, 043 and 044)
- New Rental Car Facilities PEMB and associated civil scope of work (ASI 041, FA835)
- CEP Access road rework (ASI 35.1)
- Miscellaneous LV and Electrical changes (ASI 039)
- Landside Temporary Passenger Walkway (FA 834)
- ATCT/SATO MEP/IT Refeeds due to project delays and resequencing mitigations.
- Phase 2 AOA Fence layout modifications
- Temporary Striping of Gate Positions 4, 5 and 6 (RFI 1370)
- Project Budgets for scope to be determined related to Checkpoint Equipment Move and certification, Phase 2 Micro-phasing Restriping, Phase 2 Micro-phasing Temporary walls
- CMAR Contingency increase based upon remaining project value

Hensel Phelps is reviewing ASI pricing and constructability, and ongoing teamwork is needed to address design questions and value engineering to meet budget goals.

At the direction of the owner, Hensel Phelp's Extended General Conditions costs due to the October 2025 CPM are excluded from Change Order #009. Additionally, Trade Partner Schedule Impact costs beyond the dates outlined in the October 2025 CPM are

excluded As previously agreed, these costs will be evaluated after the commission date of the new ATCT has been finalized.

Please let me know if you have any questions.

Matthew DeCarli Project Manager

Enclosures



MEMORANDUM

TO: Members of the Airport Authority

FROM: Lew Bleiweis, A.A.E., President & CEO

DATE: December 12, 2025

ITEM DESCRIPTION - New Business Item B

Approval of the Greater Asheville Regional Airport Authority Board Revised Schedule for 2026

Below are the proposed dates for the 2026 Board Meetings to note on your calendars:

January 9 July 10

February 6* August 14

March 13 September 18

April 10 October 9

May 8 November 13

June 12 December 11

All Authority Board Meetings will be held at 8:30 a.m. in the Council Chambers at the Fletcher Town Hall, 300 Old Cane Creek Road, Fletcher, NC 28732. The telephone number for the Airport Authority is (828) 684-2226.

*The February 6, 2026 Authority Board Meeting will be held at 8:30 a.m. in the Conference Room at the Public Safety Building, 136 Wright Brothers Way, Fletcher, NC 28732. The telephone number for the Airport Authority is (828) 684-2226.



MEMORANDUM

TO: Members of the Airport Authority

FROM: Lew Bleiweis, A.A.E., President & CEO

DATE: December 12, 2025

ITEM DESCRIPTION - Information Section Item A

October 2025 Traffic Report – Asheville Regional Airport

SUMMARY

October 2025 overall passenger traffic numbers were up 111.4% compared to the same period last year. Passenger traffic numbers reflect a 109.0% increase in passenger enplanements from October 2024. Enplanements for Fiscal Year to Date total 458,649 which is a 13.6% increase from the same period last year.

AIRLINE PERFORMANCE

<u>Allegiant Airlines</u>: Year over Year passenger enplanements for Allegiant in October 2025 were up by 109.6%. There were 17 flight cancellations for the month.

<u>American Airlines</u>: American's October 2025 passenger enplanements represent an 88.1% increase over the same period last year. There were 3 flight cancellations for the month.

<u>Delta Airlines</u>: Enplanements for Delta in October 2025 increased by 118.3% compared to October 2024. There were no flight cancellations for the month.

<u>Sun Country</u>: Sun Country's enplanements increased by 781.9.% compared to October, 2024. There were no flight cancellations for the month.

<u>United Airlines</u>: In October 2025, United Airlines saw an increase in enplanements by 141.8% from the same period last year. There was 1 flight cancellation for the month.

Monthly Traffic Report Asheville Regional Airport



Category	Oct 2025	Oct 2024	Percentage Change	*CYTD-2025	*CYTD-2024	Percentage Change	*MOV12- 2025	*MOV12- 2024	Percentage Change
Passenger Traffic									
Enplaned	117,724	56,335	109.0%	949,557	940,502	1.0%	1,103,252	1,128,863	-2.3%
Deplaned	119,423	55,856	113.8%	943,121	928,895	1.5%	1,094,154	1,117,731	-2.1%
Total	237,147	112,191	111.4 %	1,892,678	1,869,397	1.2 %	2,197,406	2,246,594	-2.2 %
Aircraft Operations									
Airlines	2,159	2,002	7.8%	18,719	19,088	-1.9%	21,905	22,831	-4.1%
Commuter/AirTaxi	1,354	769	76.1%	9,071	8,266	9.7%	10,331	9,536	8.3%
Subtotal	3,513	2,771	26.8 %	27,790	27,354	1.6 %	32,236	32,367	-0.4 %
GeneralAviation	3,551	3,430	3.5%	32,316	37,125	-13.0%	37,203	43,890	-15.2%
Military	241	571	-57.8%	1,914	3,057	-37.4%	2,159	3,812	-43.4%
Subtotal	3,792	4,001	-5.2 %	34,230	40,182	-14.8 %	39,362	47,702	-17.5 %
Total	7,305	6,772	7.9 %	62,020	67,536	-8.2 %	71,598	80,069	-10.6 %
Fuel Gallons									
FF-100LL	23,148	44,156	-95.2%	287,644	337,858	-14.9%	293,383	360,301	-37.2%
FF-JETA-GA	237,940	443,314	-92.7%	3,497,716	3,582,946	-2.4%	3,613,972	3,728,073	-6.2%
Subtotal	261,088	487,470	-46.4 %	3,785,360	3,920,804	-3.5 %	3,907,355	4,088,374	-4.4 %
FF-JETA-AL	1,129,001	819,313	37.8%	9,740,534	10,088,258	-3.5%	11,297,181	12,037,789	-6.2%
Subtotal	1,129,001	819,313	37.8 %	9,740,534	10,088,258	-3.4 %	11,297,181	12,037,789	-6.2 %
Total	1,390,089	1,306,783	6.4 %	13,525,894	14,009,062	-3.4 %	15,204,536	16,126,163	-5.7 %

^{*}CYTD = Calendar Year to Date and *Mov12 = Moving Twelve Months.

Airline Enplanements, Seats, and Load Factors Asheville Regional Airport

SAVL

October, 2025

		Oct 2025	Oct 2024	Percentage Change	*CYTD-2025	*CYTD-2024	Percentage Change
Allegiant	Air			3			J
7 o g. c	Enplanements	48,763	23,269	109.56%	394,885	388,775	01.57%
	Seats	62,360	50,001	24.72%	505,757	497,592	01.64%
	Load Factor	78.20%	46.54%	68.03%	78.08%	78.13%	-00.06%
Americar	n Airlines						
	Enplanements	32,700	17,387	88.07%	262,769	242,982	08.14%
	Seats	39,140	41,465	-05.61%	317,420	329,784	-03.75%
	Load Factor	83.55%	41.93%	99.26%	82.78%	73.68%	12.35%
Delta Air	Lines						
	Enplanements	26,649	12,210	118.26%	211,396	203,221	04.02%
	Seats	29,831	23,546	26.69%	242,268	256,538	-05.56%
	Load Factor	89.33%	51.86%	72.25%	87.26%	79.22%	10.15%
JetBlue A	Airways						
	Enplanements	621	0	00.00%	7,157	8,705	-17.78%
	Seats	1,002	0	00.00%	9,185	11,090	-17.18%
	Load Factor	61.98%	00.00%	00.00%	77.92%	78.49%	-00.73%
Sun Cou	ntry						
	Enplanements	829	94	781.91%	1,517	9,190	-83.49%
	Seats	1,860	372	400.00%	3,348	13,020	-74.29%
	Load Factor	44.57%	25.27%	76.38%	45.31%	70.58%	-35.80%
United A	irlines						
	Enplanements	8,162	3,375	141.84%	71,833	87,629	-18.03%
	Seats	9,728	7,480	30.05%	86,436	103,662	-16.62%
	Load Factor	83.90%	45.12%	85.95%	83.11%	84.53%	-01.68%
Totals							
	Enplanements	117,724	56,335	108.97%	949,557	940,502	00.96%
	Seats	143,921	122,864	17.14%	1,164,414	1,211,686	-03.90%
	Load Factor	81.80%	45.85%	78.41%	81.55%	77.62%	05.06%

*CYTD = Calendar Year to Date and *Mov12 = Moving Twelve Months.

Airline Flight Completions Asheville Regional Airport

October, 2025

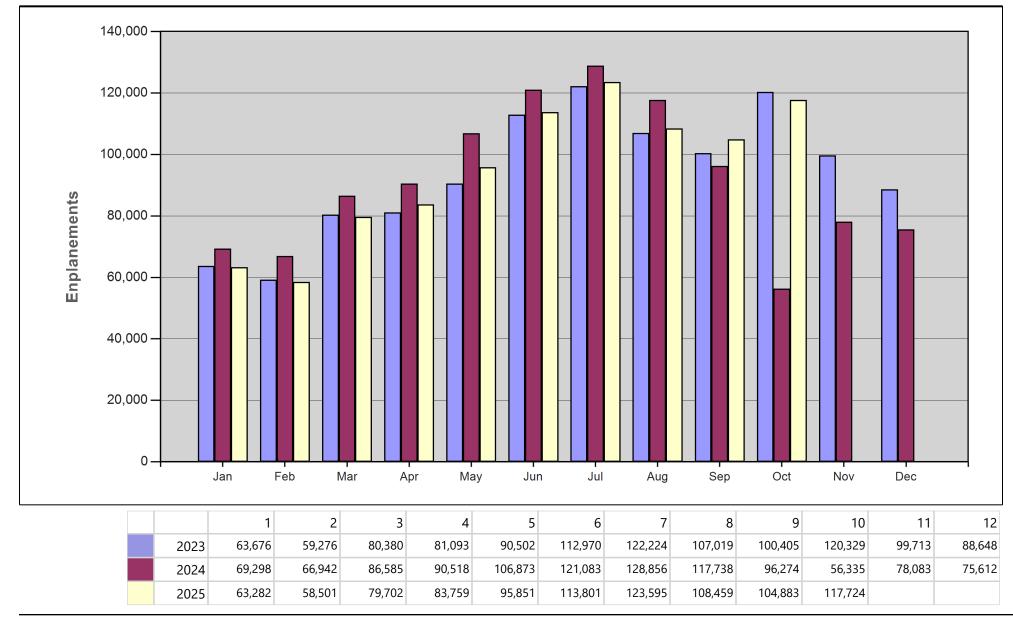


Cancellations Due To											
Airline	Scheduled Flights	Field	Mechanical	Weather	Other	Total Cancellations	Percentage of Completed Flights				
Allegiant Air	351	0	0	0	17	17	95.2%				
American Airlines	506	0	0	3	0	3	99.4%				
Delta Air Lines	293	0	0	0	0	0	100.0%				
JetBlue Airways	6	0	0	0	0	0	100.0%				
Sun Country	10	0	0	0	0	0	100.0%				
United Airlines	157	0	0	0	1	1	99.4%				
Total	1,323	0	0	3	18	21	98.4%				

Monday, November 24, 2025 2:51 PM

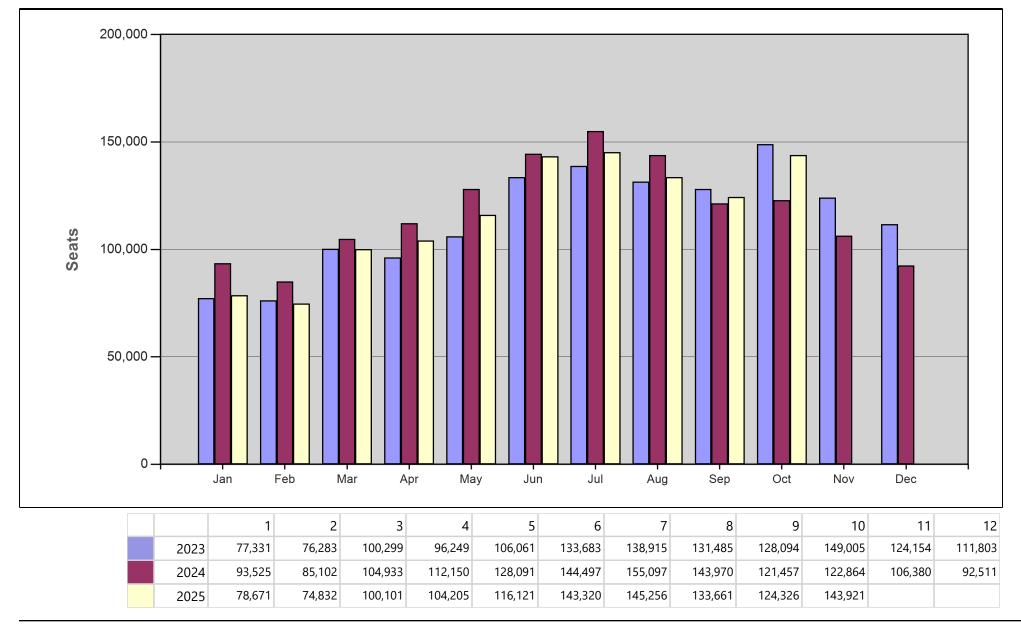
Monthly Enplanements By Year Asheville Regional Airport





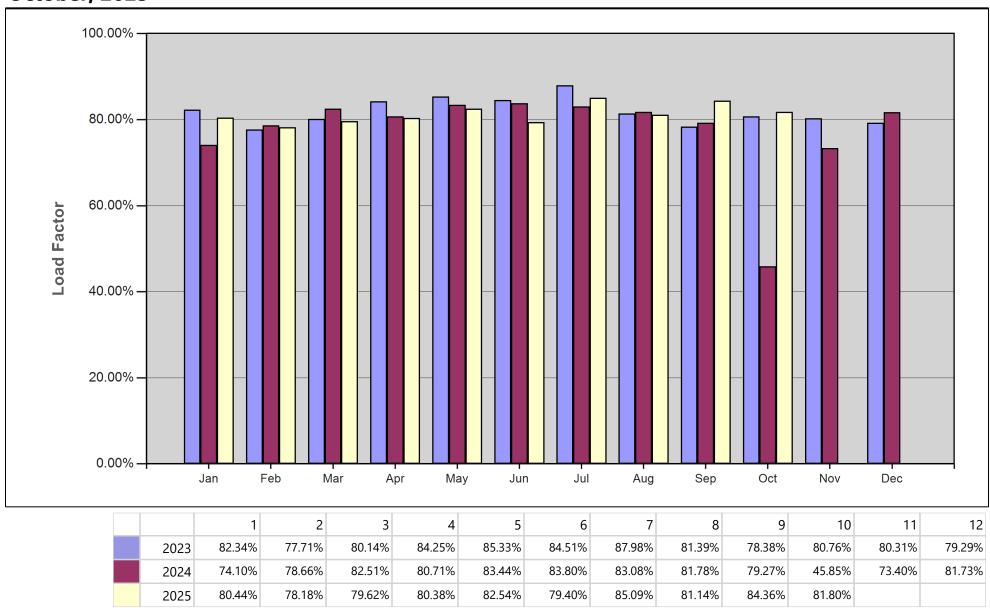
Monthly Seats By Year Asheville Regional Airport





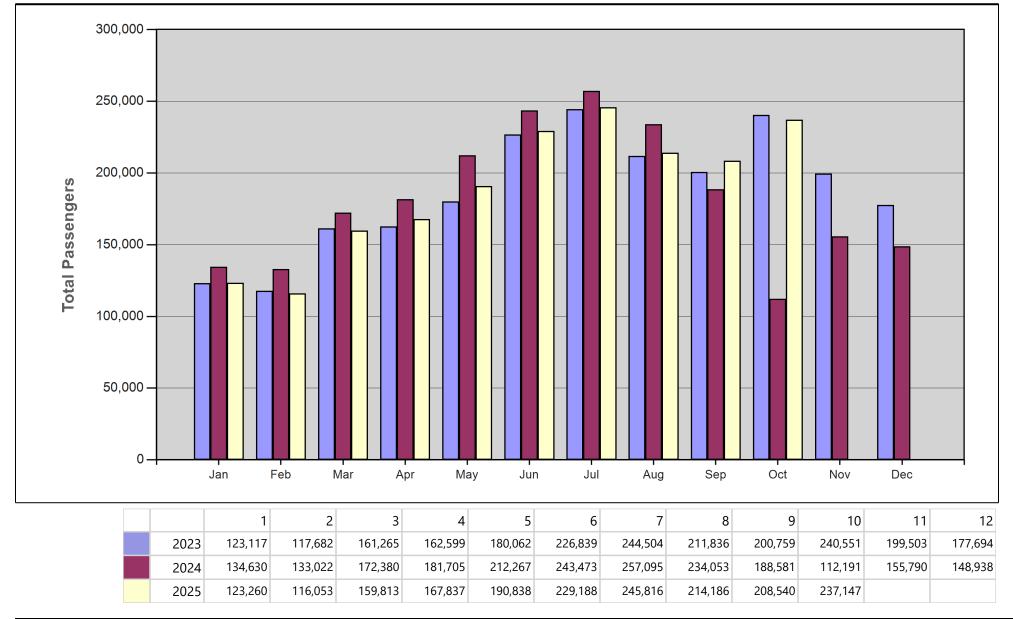
Monthly Load Factors By Year Asheville Regional Airport





Total Monthly Passengers By Year Asheville Regional Airport

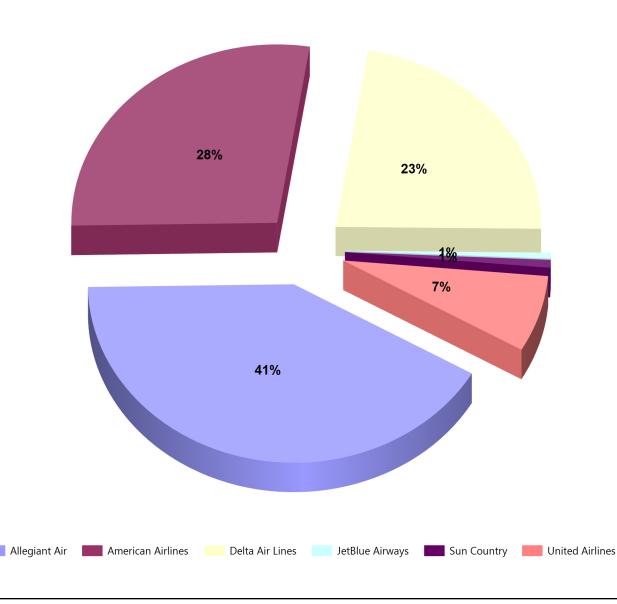




Airline Market Share Analysis (Enplanements) Asheville Regional Airport

October, 2025





Monday, November 24, 2025 2:51 PM Page 8 Of 8

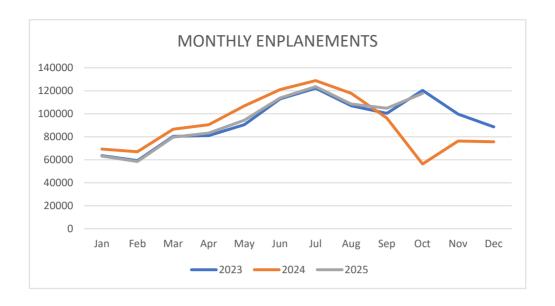
AVL - Three month schedule Summary Report February 2026 to April 2026 vs. same time periods in 2025 1-Dec-25

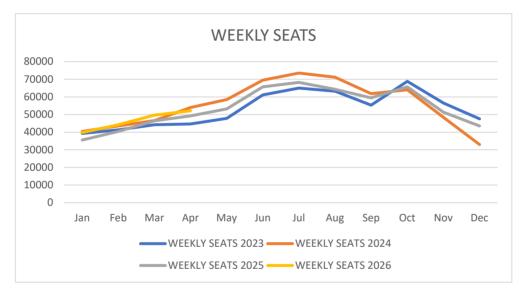
Note: Representative of a sample week of a given month

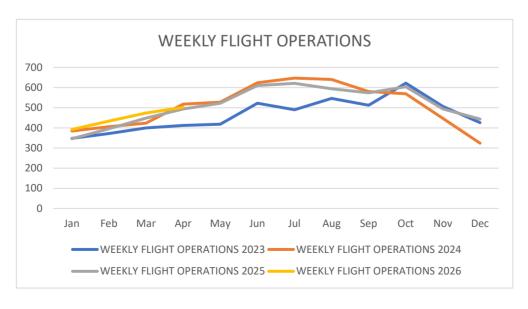
Miss Al	Travel Period	Outer	Deet	Feb 2026	Contr	Feb 2025	Contr	Feb 2024	Contr		YoY	Percent		Diff Y			Diff Yo2Y
Mkt Al AA	AVL-CLT	AVL	CLT	Ops/Week 45	Seats 3,308	Ops/Week 46	Seats 3,393	Ops/Week 49	Seats 3,505	Ops/Weel	k Seats (85)	Ops/Week (2.2%)	(2.5%)	Ops/Week (4)	Seats (197)	Ops/Week (8.2%)	(5.6%)
AA	CLT-AVL	CLT	AVL	45	3,308	46	3,393	49	3,505	(1)	(85)	(2.2%)	(2.5%)	(4)	(197)	(8.2%)	(5.6%)
AA	AVL-DCA	AVL	DCA	7	455	7	455	6	390	0	0	0.0%	0.0%	1	65	16.7%	16.7%
AA	DCA-AVL	DCA	AVL	7	455	7	455	6	390	0	0	0.0%	0.0%	1	65	16.7%	16.7%
AA	AVL-DFW	AVL		14	1,428	14	1,064	7	532	0	364	0.0%	34.2%	7	896	100.0%	168.4%
AA	DFW-AVL	DFW	AVL	14	1,428	14	1,064	7	532	0	364	0.0%	34.2%	7	896	100.0%	168.4%
AA	AVL-LGA	AVL	LGA	7	521	7	532	6	456	0	(11)	0.0%	(2.1%)	1	65	16.7%	14.3%
AA	LGA-AVL	LGA AVL	AVL	7 0	521	7 0	532	6 0	456	0	(11)	0.0%	(2.1%)	1 0	65	16.7%	14.3%
AA AA	AVL-MIA MIA-AVL	MIA	MIA AVL	0	0 0	0	0	0	0	0	0 0		-	0	0	-	
AA	AVL-ORD	AVL	ORD	7	455	0	0	0	0	7	455	-	-	7	455	-	-
AA	ORD-AVL	ORD	AVL	7	455	Ō	Ō	Ō	0	7	455	-	-	7	455	-	-
AA	AVL-PHL	AVL	PHL	7	350	0	0	7	350	7	350	-	-	0	0	0.0%	0.0%
AA	PHL-AVL	PHL	AVL	7	350	0	0	7	350	7	350	-	-	0	0	0.0%	0.0%
B6	AVL-BOS	AVL	BOS	0	0	0	0	0	0	0	0	-	-	0	0	-	-
B6	BOS-AVL	BOS	AVL	0	0	0	0	0	0	0	0	-	-	0	0	-	- 40/
DL	ATL-AVL	ATL	AVL	46	4,618	41	4,034	41	4,510	5	584	12.2%	14.5%	5	108	12.2%	2.4%
DL	AVL-ATL	AVL	ATL	46 0	4,618	41 0	4,034	41 0	4,510	5 0	584	12.2%	14.5%	5 0	108	12.2%	2.4%
DL	AVL-BOS	AVL BOS	BOS	0	0	0	0	0	0	0	0 0	-	-	0	0 0	-	-
DL	BOS-AVL		AVL	7		7		7						0			
DL DL	AVL-LGA LGA-AVL	AVL LGA	LGA AVL	7	526 526	7	532 532	7	532 532	0	(6) (6)	0.0% 0.0%	(1.1%) (1.1%)	0	(6) (6)	0.0% 0.0%	(1.1%) (1.1%)
DL	AVL-MSP	AVL	MSP	0	0	0	0	0	0	0	0	0.0%	(1.170)	0	0	0.0%	(1.170)
DL	MSP-AVL	MSP	AVL	0	0	0	0	0	0	0	0	-	-	0	0	-	-
G4	AUS-AVL	AUS	AVL	0	0	2	312	2	312	(2)	(312)	(100.0%)	(100.0%)	(2)	(312)	(100.0%)	(100.0%)
G4	AVL-AUS	AVL	AUS	0	0	2	312	2	312	(2)	(312)	(100.0%)	(100.0%)	(2)	(312)	(100.0%)	
G4	AVL-BOS	AVL	BOS	2	360	3	468	2	372	(1)	(108)	(33.3%)	(23.1%)	0	(12)	0.0%	(3.2%)
G4	BOS-AVL	BOS	AVL	2	360	3	468	2	372	(1)	(108)	(33.3%)	(23.1%)	0	(12)	0.0%	(3.2%)
G4	AVL-DEN DEN-AVL	AVL DEN	DEN	2	360	2	312	2	372	0	48	0.0%	15.4%	0	(12)	0.0%	(3.2%)
G4 G4	AVL-EWR	AVL		2 2	360 360	2 2	312 312	2 2	372 372	0	48 48	0.0% 0.0%	15.4% 15.4%	0	(12) (12)	0.0% 0.0%	(3.2%) (3.2%)
G4	EWR-AVL	EWR		2	360	2	312	2	372	0	48	0.0%	15.4%	0	(12)	0.0%	(3.2%)
G4	AVL-EYW	AVL		2	360	2	312	2	312	0	48	0.0%	15.4%	0	48	0.0%	15.4%
G4	EYW-AVL	EYW	AVL	2	360	2	312	2	312	0	48	0.0%	15.4%	0	48	0.0%	15.4%
G4	AVL-FLL	AVL	FLL	12	2,180	12	1,872	12	2,232	0	308	0.0%	16.5%	0	(52)	0.0%	(2.3%)
G4	FLL-AVL	FLL	AVL	12	2,180	12	1,872	12	2,232	0	308	0.0%	16.5%	0	(52)	0.0%	(2.3%)
G4	AVL-HOU	AVL	HOU	0	0	0	0	0	0	0	0	-	-	0	0	-	-
G4 G4	HOU-AVL AVL-IAD	HOU AVL	AVL IAD	0	0	0	0	0 0	0	0	0	-	-	0	0	-	-
G4	IAD-AVL	IAD	AVL	0	0	0	0	0	0	0	0		-	0	0	-	
G4	AVL-LAS	AVL	LAS	2	360	2	312	2	372	Ö	48	0.0%	15.4%	Ö	(12)	0.0%	(3.2%)
G4	LAS-AVL	LAS	AVL	2	360	2	312	2	372	0	48	0.0%	15.4%	0	(12)	0.0%	(3.2%)
G4	AVL-MCO	AVL	MCO	2	360	2	312	0	0	0	48	0.0%	15.4%	2	360	-	-
G4	MCO-AVL	MCO		2	360	2	312	0	0	0	48	0.0%	15.4%	2	360	-	-
G4	AVL-MDW		MDW	0	0	0	0	0	0	0	0	-	-	0	0	-	-
G4 G4	MDW-AVL AVL-MSP	MDW AVL	MSP	0	0	0	0	0	0 372	0	0 0	-	-	0	(372)	(100.0%)	(100.0%)
G4 G4	MSP-AVL	MSP	AVL	0	0	0	0	2 2	372	0	0		-	(2) (2)	(372) (372)	(100.0%)	(100.0%)
G4	AVL-PBI	AVL	PBI	2	360	2	312	2	372	0	48	0.0%	15.4%	0	(12)	0.0%	(3.2%)
G4	PBI-AVL	PBI	AVL	2	360	2	312	2	372	0	48	0.0%	15.4%	0	(12)	0.0%	(3.2%)
G4	AVL-PGD	AVL	PGD	4	540	4	624	3	558	0	(84)	0.0%	(13.5%)	1	(18)	33.3%	(3.2%)
G4	PGD-AVL	PGD	AVL	4	540	4	624	3	558	0	(84)	0.0%	(13.5%)	1	(18)	33.3%	(3.2%)
G4	AVL-PHX	AVL	PHX	0	0	2	312	2	372	(2)	(312)	(100.0%)	(100.0%)	(2)	(372)	(100.0%)	
G4 G4	PHX-AVL AVL-PIE	PHX AVL	AVL PIE	0 8	0 1,460	2 9	312	2 7	372 1,212	(2)	(312)	(100.0%) (11.1%)	(100.0%)	(2)	(372) 248	(100.0%) 14.3%	(100.0%) 20.5%
G4 G4	PIE-AVL	PIE	AVL	8	1,460	9	1,554 1,554	7	1,212	(1) (1)	(94) (94)	(11.1%)	(6.0%) (6.0%)	1 1	248	14.3%	20.5%
G4	AVL-SFB	AVL	SFB	9	1,630	9	1,506	10	1,860	0	124	0.0%	8.2%	(1)	(230)	(10.0%)	(12.4%)
G4	SFB-AVL	SFB	AVL	9	1,630	9	1,506	10	1,860	0	124	0.0%	8.2%	(1)	(230)	(10.0%)	(12.4%)
G4	AVL-SRQ	AVL	SRQ	2	360	2	312	2	372	0	48	0.0%	15.4%	0	(12)	0.0%	(3.2%)
G4	SRQ-AVL	SRQ	AVL	2	360	2	312	2	372	0	48	0.0%	15.4%	0	(12)	0.0%	(3.2%)
G4	AVL-VPS	AVL	VPS	0	0	0	0	0	0	0	0	-	-	0	0	-	-
G4	VPS-AVL		AVL	0	0	0	0	0	0	0	0	-	-	0	0	-	-
SY	AVL-MSP	AVL MSP	MSP	0	0	0	0	0	0	0	0	-	-	0	0	-	-
SY UA	MSP-AVL AVL-DEN		AVL DEN	0 7	532	0 0	0	0 7	0 490	7	532	-	-	0	0 42	0.0%	8.6%
UA	DEN-AVL		AVL	7	532	0	0	7	490	7	532		-	0	42	0.0%	8.6%
UA	AVL-EWR		EWR	7	350	7	490	7	532	ó	(140)	0.0%	(28.6%)	0	(182)	0.0%	(34.2%)
UA	EWR-AVL	EWR		7	350	7	490	7	532	0	(140)	0.0%	(28.6%)	0	(182)	0.0%	(34.2%)
UA	AVL-ORD	AVL		14	858	14	882	14	1,002	0	(24)	0.0%	(2.7%)	0	(144)	0.0%	(14.4%)
UA	ORD-AVL	ORD	AVL	14	852	14	882	14	1,002	0	(30)	0.0%	(3.4%)	0	(150)	0.0%	(15.0%)
			-	46:	44.7=4	000	40 :	45.5	40		0 =	0.007	0.007		a- :	0.507	4 ===
			Total	434	44,176	396	40,428	406	43,522	38	3,748	9.6%	9.3%	28	654	6.9%	1.5%

Mkt Al	Travel Period	Orio	Doot	Mar 2026	Saata	Mar 2025 Ops/Week	Conto	Mar 2024 Ops/Week	Conto	Diff \		Percent Ops/Week		Diff Y		Percent Ops/Week	
AA	AVL-CLT	AVL	CLT	Ops/Week 47	Seats 3,416	42	Seats 2,984	47	Seats 3,327	Ops/Week	432	11.9%	Seats 14.5%	Ops/Week 0	Seats 89	0.0%	Seats 2.7%
AA	CLT-AVL	CLT	AVL	47	3,416	42	2,984	47	3,327	5	432	11.9%	14.5%	0	89	0.0%	2.7%
AA	AVL-DCA	AVL	DCA	7	455	7	455	6	390	0	0	0.0%	0.0%	1	65	16.7%	16.7%
AA	DCA-AVL	DCA	AVL	7	455	7	455	6	390	0	0	0.0%	0.0%	1	65	16.7%	16.7%
AA	AVL-DFW	AVL		14	1,428	14	1,064	7	532	0	364	0.0%	34.2%	7	896	100.0%	168.4%
AA	DFW-AVL	DFW		14	1,428	14	1,064	7	532	0	364	0.0%	34.2%	7	896	100.0%	168.4%
AA	AVL-LGA	AVL	LGA	7	521	7	532	6	456	0	(11)	0.0%	(2.1%)	1	65	16.7%	14.3%
AA AA	LGA-AVL	LGA AVL	AVL MIA	7 7	521 532	7 0	532 0	6 0	456 0	0 7	(11) 532	0.0%	(2.1%)	1 7	65 532	16.7%	14.3%
AA	AVL-MIA MIA-AVL	MIA	AVL	7	532	0	0	0	0	7	532			7	532	-	-
AA	AVL-ORD	AVL	ORD	7	455	0	0	0	0	7	455	-	-	7	455	-	-
AA	ORD-AVL	ORD	AVL	7	455	0	0	Ō	0	7	455	-	-	7	455	-	-
AA	AVL-PHL	AVL	PHL	7	350	0	0	7	350	7	350	-	-	0	0	0.0%	0.0%
AA	PHL-AVL	PHL	AVL	7	350	0	0	7	350	7	350	-	-	0	0	0.0%	0.0%
B6	AVL-BOS	AVL	BOS	0	0	0	0	0	0	0	0	-	-	0	0	-	-
B6	BOS-AVL	BOS	AVL	0	0	0	0	0	0	0	0	(0.40/)	- 00/	0	0	- 0.00/	(0.50/)
DL DL	ATL-AVL AVL-ATL	ATL AVL	AVL ATL	46 46	4,529 4,529	47 47	4,305 4,305	45 45	4,950 4,950	(1) (1)	224 224	(2.1%) (2.1%)	5.2% 5.2%	1 1	(421) (421)	2.2% 2.2%	(8.5%) (8.5%)
DL	AVL-BOS	AVL	BOS	0	0	0	0	0	0	0	0	(2.170)	5.270	Ö	0	2.270	(0.570)
DL	BOS-AVL		AVL	0	0	Õ	0	Ö	0	0	Ö	-	-	0	Ö	-	-
DL	AVL-LGA	AVL	LGA	7	532	7	532	7	526	0	0	0.0%	0.0%	0	6	0.0%	1.1%
DL	LGA-AVL	LGA	AVL	7	532	7	532	7	526	0	0	0.0%	0.0%	0	6	0.0%	1.1%
DL	AVL-MSP	AVL		0	0	0	0	0	0	0	0	-	-	0	0	-	-
DL G4	MSP-AVL	MSP AUS	AVL AVL	0	0	0 2	0 312	0 2	0 312	0	(212)	(100.09/)	(100.09/)	0	(313)	(100.09/)	(100.09/3
G4 G4	AUS-AVL AVL-AUS	AVL	AVL	0	0	2	312	2	312	(2) (2)	(312) (312)	(100.0%) (100.0%)	(100.0%) (100.0%)	(2) (2)	(312) (312)	(100.0%) (100.0%)	
G4	AVL-BOS	AVL	BOS	2	360	2	312	2	372	0	48	0.0%	15.4%	0	(12)	0.0%	(3.2%)
G4	BOS-AVL	BOS	AVL	2	360	2	312	2	372	0	48	0.0%	15.4%	0	(12)	0.0%	(3.2%)
G4	AVL-BWI	AVL	BWI	0	0	0	0	2	372	0	0	-	-	(2)	(372)	(100.0%)	(100.0%)
G4	BWI-AVL	BWI	AVL	0	0	0	0	2	372	0	0	· · · · · · · · · · · · · · · · ·		(2)	(372)		(100.0%)
G4 G4	AVL-DEN	AVL DEN	DEN AVL	2	360	2 2	312	2	372 372	0	48	0.0%	15.4%	0	(12)	0.0%	(3.2%)
G4 G4	DEN-AVL AVL-EWR	AVL		2 2	360 360	3	312 468	2 2	372	(1)	48 (108)	0.0% (33.3%)	15.4% (23.1%)	0	(12) (12)	0.0% 0.0%	(3.2%) (3.2%)
G4	EWR-AVL	EWR		2	360	3	468	2	372	(1)	(108)	(33.3%)	(23.1%)	ő	(12)	0.0%	(3.2%)
G4	AVL-EYW	AVL		2	360	3	468	2	312	(1)	(108)	(33.3%)	(23.1%)	0	48	0.0%	15.4%
G4	EYW-AVL	EYW	AVL	2	360	3	468	2	312	(1)	(108)	(33.3%)	(23.1%)	0	48	0.0%	15.4%
G4	AVL-FLL	AVL	FLL	13	2,350	15	2,340	13	2,418	(2)	10	(13.3%)	0.4%	0	(68)	0.0%	(2.8%)
G4 G4	FLL-AVL AVL-HOU	FLL AVL	AVL HOU	13 0	2,350	15 2	2,340	13 2	2,418	(2)	10	(13.3%)	0.4%	0	(68)	0.0%	(2.8%)
G4 G4	HOU-AVL	HOU		0	0	2	312 312	2	372 372	(2) (2)	(312) (312)	(100.0%) (100.0%)		(2) (2)	(372) (372)		(100.0%) (100.0%)
G4	AVL-IAD	AVL	IAD	2	360	0	0	0	0	2	360	(100.070)	(100.070)	2	360	(100.070)	(100.070)
G4	IAD-AVL	IAD	AVL	2	360	0	0	Ō	0	2	360	-	-	2	360	-	-
G4	AVL-LAS	AVL	LAS	2	312	2	312	2	372	0	0	0.0%	0.0%	0	(60)	0.0%	(16.1%)
G4	LAS-AVL	LAS	AVL	2	312	2	312	2	372	0	0	0.0%	0.0%	0	(60)	0.0%	(16.1%)
G4	AVL-MCO		MCO	3	540	4	624	0	0	(1)	(84)	(25.0%)	(13.5%)	3	540	-	-
G4	MCO-AVL	MCO		3	540	4 0	624	0	0	(1)	(84)	(25.0%)	(13.5%)	3	540	(400.00()	(400.00()
G4 G4	AVL-MDW MDW-AVL	MDW	MDW	0	0	0	0	2 2	372 372	0	0	-	-	(2) (2)	(372) (372)		(100.0%) (100.0%)
G4	AVL-MSP	AVL		0	0	0	0	2	372	0	0	-	-	(2)	(372)		(100.0%)
G4	MSP-AVL	MSP	AVL	0	0	0	0	2	372	0	Ō	-	-	(2)	(372)		(100.0%)
G4	AVL-PBI	AVL	PBI	3	540	4	624	2	372	(1)	(84)	(25.0%)	(13.5%)	1	168	50.0%	45.2%
G4	PBI-AVL	PBI	AVL	3	540	4	624	2	372	(1)	(84)	(25.0%)	(13.5%)	1	168	50.0%	45.2%
G4 G4	AVL-PGD PGD-AVL	AVL PGD	PGD AVL	5 5	900 900	5 5	780 780	4 4	744 744	0	120 120	0.0% 0.0%	15.4% 15.4%	1 1	156 156	25.0% 25.0%	21.0% 21.0%
G4 G4	AVL-PHX	AVL	PHX	0	900	3	780 468	2	372	(3)	(468)	(100.0%)		(2)	(372)		(100.0%)
G4	PHX-AVL	PHX		0	0	3	468	2	372	(3)	(468)	(100.0%)	(100.0%)	(2)	(372)		(100.0%)
G4	AVL-PIE	AVL	PIE	10	1,800	10	1,696	8	1,428	0	104	0.0%	6.1%	2	372	25.0%	26.1%
G4	PIE-AVL	PIE	AVL	10	1,800	10	1,696	8	1,428	0	104	0.0%	6.1%	2	372	25.0%	26.1%
G4	AVL-SFB	AVL	SFB	11	1,942	11	1,818	8	1,488	0	124	0.0%	6.8%	3	454	37.5%	30.5%
G4	SFB-AVL AVL-SRQ	SFB	AVL	11	1,942 540	11 4	1,818	8	1,488 372	0	124	0.0%	6.8%	3	454	37.5% 50.0%	30.5%
G4 G4	SRQ-AVL	AVL SRQ		3 3	540 540	4	624 624	2 2	372 372	(1) (1)	(84) (84)	(25.0%) (25.0%)	(13.5%) (13.5%)	1 1	168 168	50.0%	45.2% 45.2%
G4	AVL-VPS	AVL	VPS	0	0	0	0	0	0	0	0	(20.070)	(10.070)	0	0	-	-
G4	VPS-AVL	VPS	AVL	0	0	0	0	0	0	0	0	-	-	0	0	-	-
SY	AVL-MSP		MSP	0	0	0	0	0	0	0	0	-	-	0	0	-	-
SY	MSP-AVL	MSP		0	0	0	0	0	0	0	0	-	-	0	0	- 0.00/	- 0.00/
UA UA	AVL-DEN DEN-AVL		DEN AVL	7 7	532 532	0 0	0	7 7	490 490	7 7	532 532	-		0	42 42	0.0% 0.0%	8.6% 8.6%
UA	AVL-EWR		EWR	7	506	7	508	7	490	Ó	(2)	0.0%	(0.4%)	0	16	0.0%	3.3%
UA	EWR-AVL	EWR		7	506	7	508	7	490	0	(2)	0.0%	(0.4%)	0	16	0.0%	3.3%
UA	AVL-ORD		ORD	14	840	21	1,346	14	996	(7)	(506)	(33.3%)	(37.6%)	0	(156)	0.0%	(15.7%)
UA	ORD-AVL	ORD	AVL	14	840	21	1,346	14	996	(7)	(506)	(33.3%)	(37.6%)	0	(156)	0.0%	(15.7%)
-			Total	474	49,640	448	46,392	424	46,602	26	3,248	5.8%	7.0%	50	3,038	11.8%	6.5%
			***1		,		,		,		-,	0 /0			-,		

AA AULCIT AVI CLT 42 3.402 42 3.402 55 3.974 0 0 0 0.0% 0.0% 1(3) (572) (23.6%) (14.4% AA AUL-DCA AVI DCA 7 455 7 532 14 910 0 (77) 0.0% (14.5%) (7) (455) (50.0%) (90.0% AA AUL-DCA AVI DCA 7 455 7 532 14 910 0 (77) 0.0% (14.5%) (7) (455) (50.0%) (90.0% AA DCA-AVI DCA AVI T 455 7 532 14 910 0 (77) 0.0% (14.5%) (7) (455) (50.0%) (90.0% AA AUL-DCA AVI DFW 7 886 7 532 11 1.132 0 364 0.0% 68.4% (4) (2.6) (36.4%) (2.5) (36.4		Travel Period			Apr 2026		Apr 2025		Apr 2024		Diff Y		Percent l		Diff Y		Percent l	
AA A CALTANA CLT AVI. 42 9,402 42 9,402 55 3,874 0 0 0 0,0% 0,0% 13) (972) 22.86% [14.50% AVI. CALTANA CLT. AVI. 42 9,402 42 3,402 55 3,874 0 0 0 777 0,00% [14.50% AVI. 42 0,00% 14.50% AVI. 42 0,00%	Mkt Al	A) // OLT				Seats	Ops/Week	Seats	Ops/Week	Seats			Ops/Week		Ops/Week	Seats		
AA AVL-DCA AVL DCA 7 455 7 532 14 910 0 777 0.00% (14.5%) 77 (565) (50.0%) (50																		
AA A AL-MAY AND CAR AVI. CO A AVI. 7 455 7 532 14 910 0 0 777 000 1459 77 1469 100 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0																		
AA AVLEPW AVL EPW 7 888 7 532 11 1.132 0 384 00% 684% (4) (28) (56.4%) (20.9% AA A) AVLEPW AVL EPW 7 7 886 7 532 11 1.132 0 384 00% 684% (4) (28) (56.4%) (20.9% AA A) AVLEPW AVL EPW																		
AA ALLEA AVI. LEA AVI. EA 7 532 9 884 7 532 (2) (152) (2278) (2278) (20 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0																		(20.8%)
AA ALGA-AVIL LGA AVIL 7 \$532 9 8684 7 \$532 00 0 0 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0							-											(20.8%)
AA AVI-MIA AVI. MIA 7 532 7 532 0 0 0 0 0 0 0.0% 0.0% 77 532 AA MIA-AVI. MIA AVI. MIA 7 532 7 532 0 0 0 0 0 0.0% 0.0% 77 532 AA MIA-AVI. MIA AVI. MIA 7 532 7 532 0 0 0 0 0 0 0.0% 0.0% 77 532 AA AVIGRO AVI. MIA 08D 14 4 5110 7 532 7 532 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0																		
AA ALCHED ALL ORD ALL ORD 144 910 7 532 7 350 7 378 100.09 71.1% 7 560 100.0% 160.0% AA OND-ALL ORD ALL ORD 144 910 7 532 7 350 7 378 100.09 71.1% 7 560 100.0% 160.0% AA OND-ALL ORD ALL ORD																		0.0%
AA AL-CRD ALL ORD ALL ORD 14 910 7 532 7 350 7 378 100.05 71.15 7 560 100.05 100.05 100.05 AA ACCEPT ALL ORD A																		-
AA A AV-PH-L AV PH-L AV PH-L 14 700 7 552 7 350 7 350 100% 71.1% 7 500 100.0% 160.0% AA PH-LAVL PH-L 14 700 7 350 7 350 7 350 100.0% 160.0% 7 350 100.0% 160.0% AA PH-LAVL PH-L AV PH-																	100.0%	160.0%
AA PHLAVL PH PL AVI. 14 700 7 350 7 350 10 00% 1000% 1																		160.0%
B6	AA	AVL-PHL			14					350			100.0%	100.0%				100.0%
Be BOS-AVL BOS AVL 40 5.060 47 4.347 45 4.860 (1) 713 (2.15) 16.4% 1 110 2.2% 2.2% 2.2% 1.2%													100.0%	100.0%			100.0%	100.0%
DL ATL-AVIL ATL AVIL 48 5.060 47 4,347 45 4,950 (1) 713 (2.1%) 16.4% 1 1110 2.2% 2.2% DL AVIL-BOS AVI BOS 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0													-	-				-
DL AVL-ATL AVL ATL AVL ATL 48 5.060 47 4,347 45 4,950 (1) 713 (2.1%) 16.4% 1 1 110 2.2% 2.2% DL AVL-BOS AVL BOS 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0													(2.1%)	16.4%				
DL SOS-AVL BOS AVL BOS D D D D D D D D D													, ,					
DL LCA-AVL LGA AVL 13 910 13 988 13 952 0 (78) 0.0% (7.9%) 0 (42) 0.0% (4.4%) DL AVL-AVL LGA AVL 13 910 13 988 13 952 0 (78) 0.0% (7.9%) 0 (42) 0.0% (4.4%) DL AVL-AVL BAVL MSP 1 109 0 0 7 924 1 109 - (6) (6) (6) (6) (6) (6) (6) (6) (6) (6)														-				
DL LCA-AVL LGA AVL 13 910 13 988 13 952 0 0 79 0.0% (7.9%) 0 (42) 0.0% (4.4%) DL AVL-MSP AVL 1 100 0 0 7 924 1 100 (6) (815) (8.57%) (88.2%) DL MSP-AVL MSP AVL 1 100 0 0 7 924 1 100 (6) (815) (8.57%) (88.2%) DL MSP-AVL MSP AVL 1 100 0 0 7 924 1 100 (6) (815) (8.57%) (88.2%) DL MSP-AVL MSP AVL 1 100 0 0 2 312 2 312 (2) (312) (100.0%) (100.0%) (2) (312) (100.0%) (100.0%) G4 AVL-MSP AVL AVL SS 0 0 0 7 1002 2 312 2 312 (2) (312) (100.0%) (100.0%) (2) (312) (100.0%) (100.0%) G4 AVL-MSP AVL BWI 0 0 0 0 2 312 2 372 (1) (100.0%) (100.0%) (2) (312) (100.0%) (100.0%) G4 BW-AVL BWI AVL BWI 0 0 0 0 0 2 372 0 0 (2) (372) (100.0%) (100.0%) (20.0%) (100.0%) (100.0%) G4 AVL-DEN AVL DEN 2 380 2 312 2 372 0 48 0.0% 15.4% 0 (12) 0.0% (32%) (100.0%) (10	DL	BOS-AVL	BOS	AVL	0	0	0	0	0	0	0	0	-	-	0	0	-	-
DL MPLAVL MSP AVL MSP 1 109 0 0 7 7 924 1 109 (6) (615) (85.7%) (88.2%) G4 AUS-AVL MS AVL 1 109 0 0 7 7 924 1 109 (6) (615) (85.7%) (88.2%) G4 AUS-AVL MS AVL 0 0 0 2 312 2 312 (2) (312) (100.0%) (100.0%) (2) (312) (100.0%) (100.0%) G4 AVL-BOS AVL BOS 6 900 7 1.092 4 744 (2) (192) (26.8%) (17.6%) 1 166 25.0% 21.0% G4 BOS-AVL BOS AVL BOS 6 900 7 1.092 4 744 (2) (192) (26.8%) (17.6%) 1 166 25.0% 21.0% G4 AVL-BOS AVL BOS BOO 7 1.092 4 744 (2) (192) (26.8%) (17.6%) 1 166 25.0% 21.0% G4 AVL-BOS AVL BOS BOO 7 1.092 4 744 (2) (192) (26.8%) (17.6%) 1 166 25.0% 21.0% G4 AVL-BOS AVL BOS BOO 7 1.092 4 744 (2) (192) (26.8%) (17.6%) 1 166 25.0% 21.0% G4 AVL-BOS AVL BOS BOO 7 1.092 4 744 (2) (192) (26.8%) (17.6%) 1 166 25.0% 21.0% G4 AVL-BOS AVL BOS BOO 7 1.092 4 744 (2) (192) (26.8%) (17.6%) 1 166 25.0% 21.0% G4 AVL-BOS AVL BOS BOS 2 2 312 2 372 0 48 0.0% 15.4% 0 (12) 0.0% (32.8%) G4 AVL-BOS AVL BOS BOS 2 312 2 372 0 48 0.0% 15.4% 0 (12) 0.0% (32.8%) G4 AVL-BOS AVL BOS BOS 2 312 2 372 0 48 0.0% 15.4% 0 (12) 0.0% (32.8%) G4 AVL-BOS AVL BOS SOS 2 3468 2 372 (1) (108) (33.3%) (23.1%) 0 (12) 0.0% (32.8%) G4 AVL-WAR AVL EWR 2 3800 3 4688 2 372 (1) (108) (33.3%) (23.1%) 0 (12) 0.0% (32.8%) G4 AVL-WAY AVL EVW 2 3800 3 468 2 312 (1) (108) (33.3%) (23.1%) 0 (12) 0.0% (32.8%) G4 AVL-RUW AVL EVW AVL 2 3800 3 468 2 312 (1) (108) (33.3%) (23.1%) 0 (12) 0.0% (32.8%) G4 AVL-RUW AVL EVW AVL 2 3800 3 468 2 312 (1) (108) (33.3%) (23.1%) 0 (12) 0.0% (32.8%) G4 AVL-RUL AVL FILL 10 1.810 13 2.028 12 2.232 (3) (2) (2) (2) (2) (2) (2) (2) (2) (2) (2																		
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G4 AUS-AVIL AUS AVIL 0 0 0 2 312 2 312 (2) (312) (100.0%) (100.0%) (100.0%) (312) (312) (100.0%) (100.0%) (312) (312) (100.0%) (100.0%) (312) (312) (100.0%) (100.0%) (312) (312) (100.0%) (100.0%) (312) (312) (100.0%) (100.0%) (312) (312) (100.0%) (100.0%) (312) (312) (100.0%) (100.0%) (312) (3													-	-				
G4 AVL-BUS AVL BOS 5 900 7 1.092 4 744 (2) (192.0 (88.6%) (17.6%) 1 156 25.0% 21.0% (64 AVL-BUS AVL BOS 5 900 7 1.092 4 744 (2) (192.0 (88.6%) (17.6%) 1 156 25.0% 21.0% (64 AVL-BUS AVL BUS AVL BUS AVL DO 0 0 0 2 372 0 0 (2) (372) (100.0%) (100.0% (100.0%) (100.0% (100.0%) (100.0% (100.0%) (100.0% (100.0%) (100.0% (100.0%) (100.0%) (100.0% (100.0%) (100.0%) (100.0%) (100.0% (100.0%) (100.0%) (100.0% (100.0%) (100.0%) (100.0%) (100.0% (100.0%) (100.0%) (100.0%) (100.0%) (100.0% (100.0%) (100													(100 0%)	(100 0%)			,	
G4 BOS-AVL BOS AVL BOS 5 900 7 1.092 4 744 (2) (192) (28.6%) (17.6%) 1 156 25.0% 21.0% G4 BOS-AVL BOS AVL 5 900 7 1.092 4 744 (2) (192) (28.6%) (17.6%) 1 156 25.0% 21.0% G4 AVL-BWI AVL BWI AVL BWI 0 0 0 0 0 2 372 0 0 0 (2) (372) (100.0%) (100.0% G4 BWI-AVL BWI AVL DEN AVL D													,					
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				Total	502	52,112	494	49,210	518	53,996	8	2,902	1.6%	5.9%	(16)	(1,884)	(3.1%)	(3.5%)









MEMORANDUM

TO: Members of the Airport Authority

FROM: Amy Harris, Chief Financial Officer

DATE: December 12, 2025

ITEM DESCRIPTION - Information Section Item B

Greater Asheville Regional Airport Authority – Explanation of Extraordinary Variances Month of October 2025

SUMMARY

Operating Revenues for the month of September were \$3,507,994, 8.6% over budget. Operating Expenses for the month were \$1,906,751, 20.6% under budget. As a result, Net Operating Revenues before Depreciation were \$1,601,243. Net Non-Operating Revenues were \$210,022.

Year-to-date Operating Revenues were \$13,574,216, 4.8% over budget. Year-to-date Operating Expenses were \$6,701,202, 22.3% under budget. Year-to-date Net Operating Revenues before Depreciation were \$6,873,014. Net Non-Operating Revenues for the year were \$1,195,787.

REVENUES

Significant variations to budget for October were:

Terminal Space Rentals - Airlines	\$109,493	14.7%	Fixed rents increased for future baggage system improvements
Concessions	\$83,541	81.4%	New concessions now open in Terminal Expansion
Commerce Ground Transportation	\$22,599	45.2%	Parking products at capacity, exceeded budget

EXPENSES

Significant variations to budget for September were:

Repairs and Maintenance	(\$26,768)	(68.8%)	Terminal, buildings and grounds contracts under
			budget
Business Development	(\$25,068)	(75.2%)	Business development initiatives under budget
Professional Services	(\$24,090)	(50.2%)	Consulting contracts under budget

STATEMENT OF NET ASSETS

Significant variations to prior month were:

Cash and Cash Equivalents – Unrestricted Cash and Cash Equivalents increased by \$663,710, primarily due to payment on outstanding Accounts Payable balances.

Grants Receivable – Grants receivable increased by \$4.5M due to grant draw payments received for reimbursement of September construction expense.

Construction in Progress – Construction in Progress increased by \$7.4M mostly due to the Terminal Expansion project.

Property and Equipment, Net – Property and Equipment, net decreased by \$705.7k due to depreciation.

ASHEVILLE REGIONAL AIRPORT STATEMENT OF FINANCIAL POSITION As of October 31, 2025

	Current Month	Last Month
<u>ASSETS</u>		
Current Assets:		
Unrestricted Net Assets:		
Cash and Cash Equivalents	\$68,627,042	\$67,963,332
Accounts Receivable	2,398,778	2,376,957
Passenger Facility Charges Receivable Refundable Sales Tax Receivable	424,457 253,592	0 100,048
Grants Receivable	3,379,686	5,199
Prepaid Expenses	14,243,502	14,348,104
GASB 87 Short-term Lease Receivable	2,028,135	2,028,135
Total Unrestricted Assets	91,355,193	86,821,775
Restricted Assets:		
Cash and Cash Equivalents	211,862,236	215,774,287
Total Restricted Assets	211,862,236	215,774,287
Total Current Assets	303,217,428	302,596,063
Noncurrent Assets:		
Construction in Progress	320,583,640	313,186,753
Net Pension Asset - LGERS	(4,028,300)	(4,028,300)
Benefit Payment - OPEB	463,183	463,183
Contributions in Current Year	2,395,843	2,395,843
GASB 87 Long-term Lease Receivable	10,751,976	10,751,976
Property and Equipment - Net Total Noncurrent Assets	172,968,397	173,674,139
Total Noncurrent Assets	503,134,740	496,443,595
	\$806,352,168	\$799,039,658
LYARYITTES AND NET ASSETS		
LIABILITIES AND NET ASSETS		
Current Liabilities:		
Payable from Unrestricted Assets		
Accounts Payable & Accrued Liabilities	309,399	27,553
Customer Deposits	122,463	119,463
Unearned Revenue	196,403	348,075
Construction Contract Retainages	13,648,902	13,648,902
Revenue Bond Payable - Current	1,475,000	1,475,000
GASB 87 Short-term Deferred Revenue Interest Payable	2,215,167 6,355,492	2,215,167
Total Payable from Unrestricted Assets	24,322,827	4,766,619 22,600,780
Total Tayable Holl Officearies 755cs	ב ון טבבן טבו	22,000,700
Total Current Liabilities	24,322,827	22,600,780
Noncurrent Liabilities:		
Pension Deferrals - OPEB	262,131	262,131
Other Postemployment Benefits	1,219,112	1,219,112
Compensated Absences	885,738	885,738
Net Pension Obligation-LEO Special Separation Allowance	981,137	981,137
GASB 87 Long-term Deferred Revenue	9,336,453	9,336,453
Revenue Bond Payable - 2016 - Noncurrent	7,940,000	7,940,000
Revenue Bond Payable - 2022A - Noncurrent	195,745,397	195,745,397
Revenue Bond Payable - 2023 - Noncurrent	187,452,591	187,452,591
Total Noncurrent Liabilities	403,822,558	403,822,558
Total Liabilities	428,145,385	426,423,338
Net Assets:		
Invested in Capital Assets	484,137,037	477,445,893
Restricted	211,862,236	215,774,287
Unrestricted	(317,792,490)	(320,603,860)
Total Net Assets	378,206,783	372,616,320
	\$806,352,168	\$799,039,658
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ASHEVILLE REGIONAL AIRPORT As of October 31, 2025

Institution:	Interest Rate	Investment Amount	Monthly Interest
Bank of America - Operating Account	2.16%	\$ 4,831,116	 12,642
NC Capital Management Trust - Cash Portfolio	3.96% *	63,795,626	216,944
Petty Cash		300	-
Restricted Cash:			
Bank of America - PFC Revenue	2.15%	1,173,154	2,269
NC Capital Mgt Trust - PFC Revenue	3.96% *	27,264,004	93,282
NC Capital Mgt Trust - 2016 Debt Service Fund	3.96% *	580,253	1,789
NC Capital Mgt Trust - 2022A Construction	3.96% *	161,441,906	558,314
NC Capital Mgt Trust - 2022A Parity Reserve	3.96% *	15,038,566	51,613
NC Capital Mgt Trust - 2022A Capitalized Interest	3.96% *	-	-
NC Capital Mgt Trust - 2022A Debt Service	3.96% *	3,296,990	10,498
BNY Mellon - 2023 Debt Service	3.96% *	-	-
NC Capital Mgt Trust - 2023 Capitalized Interest	3.96% *	-	-
NC Capital Mgt Trust - 2023 Debt Service	3.96% *	3,067,362	9,778
Total		\$ 280,489,278	\$ 957,128

^{*} Interest Rate = 30-day yield at month end

Investment Diversification:

2%
95%
0%
0%
0%
100%

ASHEVILLE REGIONAL AIRPORT STATEMENT OF CHANGES IN FINANCIAL POSITION For the Month September 2025

	Current Month	Previous Month	
Cash and Investments Beginning of Period	\$ 283,737,620	\$ 275,530,005	_
Net Income/(Loss) Before Capital Contributions	1,105,523	3 1,528,526	
Depreciation	705,742	2 705,742	
Decrease/(Increase) in Receivables	(3,974,310	0) 6,306,372	
Increase/(Decrease) in Payables	1,722,047	7 1,488,019	
Decrease/(Increase) in Prepaid Expenses	104,602	2 -	
Decrease/(Increase) in Fixed Assets	(7,396,886	(6) (1,821,120))
Principal Payments of Bond Maturities	-	-	
Capital Contributions	4,484,838	-	
Forfeiture Funds	102	2 76	
Increase(Decrease) in Cash	(3,248,342	8,207,615	_
Cash and Investments End of Period	\$ 280,489,278	<u>\$ 283,737,620</u>	=

Income Statement

Through 10/31/25 Summary Listing

					Odii	illiary Listing
Classification	MTD Actual Amount	YTD Actual Amount	YTD Budget Amount	YTD Variance	Annual Budget Amount	Budget Less YTD Actual
Operating revenues						
Terminal space rentals - non airline	24,170	97,516	92,026	5,491	276,077	178,561
Terminal space rentals - airline	855,976	3,217,899	2,985,934	231,966	8,294,260	5,076,361
Landing fees	391,365	1,489,057	1,426,018	63,039	3,961,160	2,472,103
Concessions	186,164	828,590	410,490	418,100	1,140,250	311,660
Auto parking	1,179,583	4,625,352	4,860,000	(234,648)	13,500,000	8,874,648
Rental car - car rentals	496,485	1,862,057	1,804,144	57,913	5,011,512	3,149,455
Rental car - facility rent	73,621	294,483	312,152	(17,669)	883,448	588,965
Commerce ground transportation	72,549	273,046	188,700	84,346	555,000	281,954
FBOs	141,696	512,642	509,316	3,326	1,441,461	928,819
Building leases	5,336	21,295	8,559	12,736	25,677	4,382
Land leases	70,365	281,424	289,710	(8,286)	869,131	587,707
Other leases and fees	10,683	70,853	64,801	6,053	194,402	123,549
Operating revenues Totals	\$ 3,507,994	\$ 13,574,216	\$ 12,951,849	\$ 622,367	\$ 36,152,378	\$ 22,578,162
Non-operating revenue and expense						
Customer facility charges	391,116	1,457,594	1,008,000	449,594	2,800,000	1,342,407
Passenger facility charges	427,850	1,307,737	1,620,000	(312,263)	4,500,000	3,192,263
Storm relief revenues	-	-	-	-	-	-
Storm relief expenses	-	-	-	-	-	-
GASB 87	-	-	-	-	-	-
Interest revenue	957,128	3,865,296	1,600,000	2,265,296	4,800,000	934,704
Interest expense	(1,588,873)	(6,355,492)	(6,375,194)	19,702	(19,125,581)	(12,770,089)
Bond premium revenue	-	-	-	-	-	-
Bond expense	-	-	-	-	-	-
Gain or loss on disposal of assets	22,800	22,800	-	22,800	-	(22,800)

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Income Statement

Through 10/31/25 Summary Listing

Classification	MTD Actual Amount		YTD Actual Amount		YTD Budget Amount		YT	D Variance	Annual Budget Amount	E	Budget Less YTD Actual
P-card rebate		-		-		-		-	-		-
Miscellaneous		-		50		-		50	-		(50)
Non-operating revenue and expense Totals	\$	210,022	\$	297,984	\$	(2,147,194)	\$	2,445,177	\$ (7,025,581)	\$	(7,323,565)
Capital contributions	\$	4,484,838	\$	16,227,415	,	-	\$	16,227,415	\$ -	\$	(16,227,415)
Operating expenses											
Personnel services		1,289,739		3,875,898		4,750,045		874,147	13,728,454		9,852,556
Professional services		23,854		127,067		191,778		64,711	575,335		448,268
Other contractual services		442,469		1,325,680		1,842,971		517,291	5,528,913		4,203,233
Travel and training		9,615		30,648		95,085		64,437	285,255		254,607
Communications		8,991		33,740		27,802		(5,939)	83,405		49,665
Utility services		65,679		219,461		181,792		(37,670)	545,375		325,914
Rentals and leases		5,598		20,656		21,503		847	64,510		43,854
Insurance		(2,919)		628,477		648,747		20,270	772,318		143,841
Advertising, printing and binding		-		340		4,783		4,444	14,350		14,010
Promotional activities		(42,520)		(3,092)		125,242		128,334	375,725		378,817
Other current charges and obligations		3,681		15,629		33,883		18,254	101,650		86,021
Operating supplies		75,000		206,786		297,408		90,622	892,224		685,438
Publications, subscriptions, memberships, etc.		1,291		25,627		28,246		2,619	84,739		59,112
Repairs and maintenance		12,149		78,291		155,667		77,376	467,000		388,709
Small equipment		5,858		17,384		35,833		18,449	107,500		90,116
Contingency		-		-		33,333		33,333	100,000		100,000
Emergency repairs		-		-		16,667		16,667	50,000		50,000
Business development		8,266		98,608		133,333		34,725	400,000		301,392
Operating expenses Totals	\$	1,906,751	\$	6,701,202	\$	8,624,119	\$	1,922,917	\$ 24,176,753	\$	17,475,551

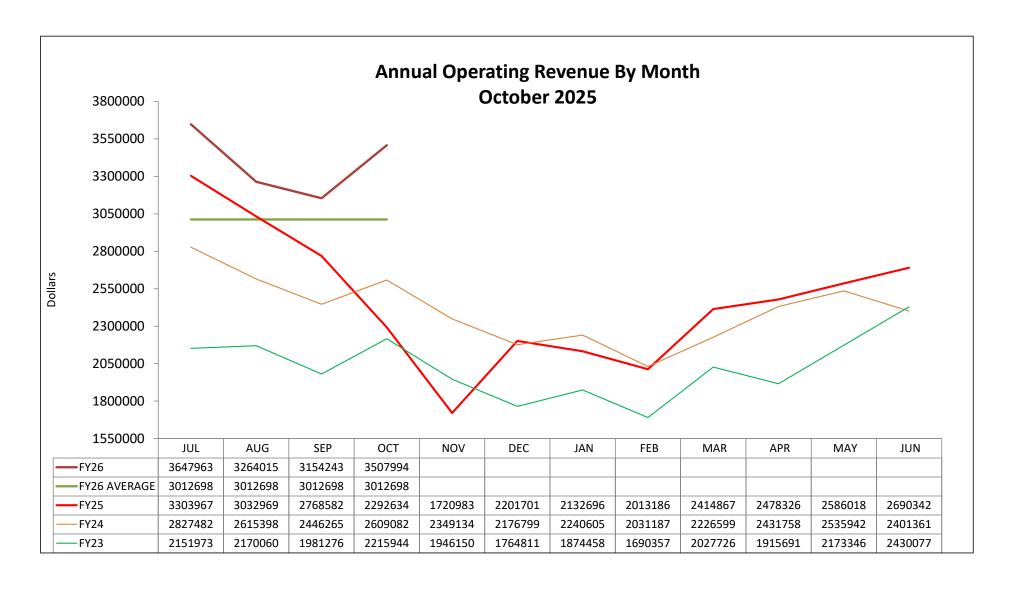
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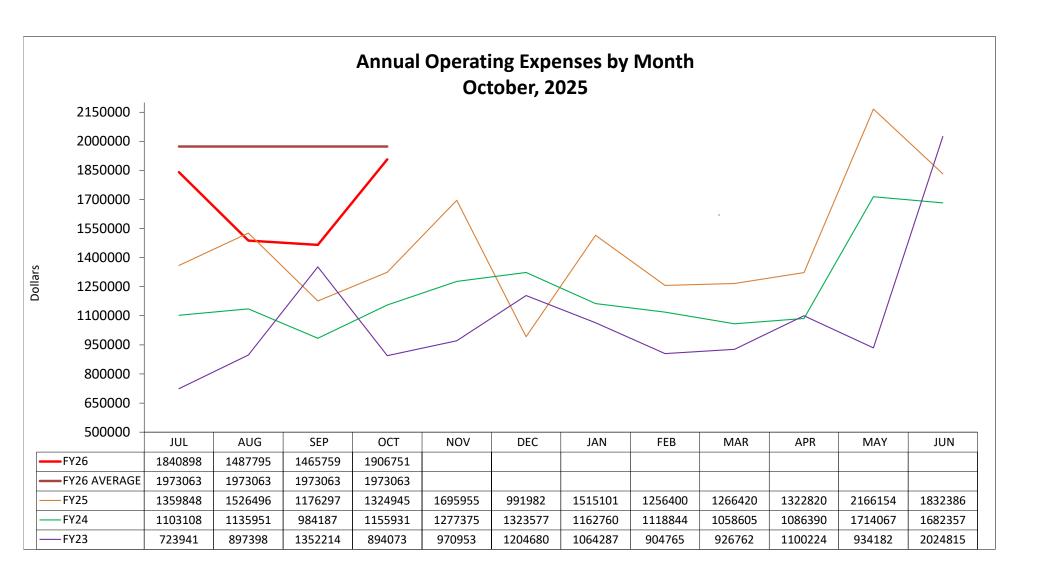
Income Statement

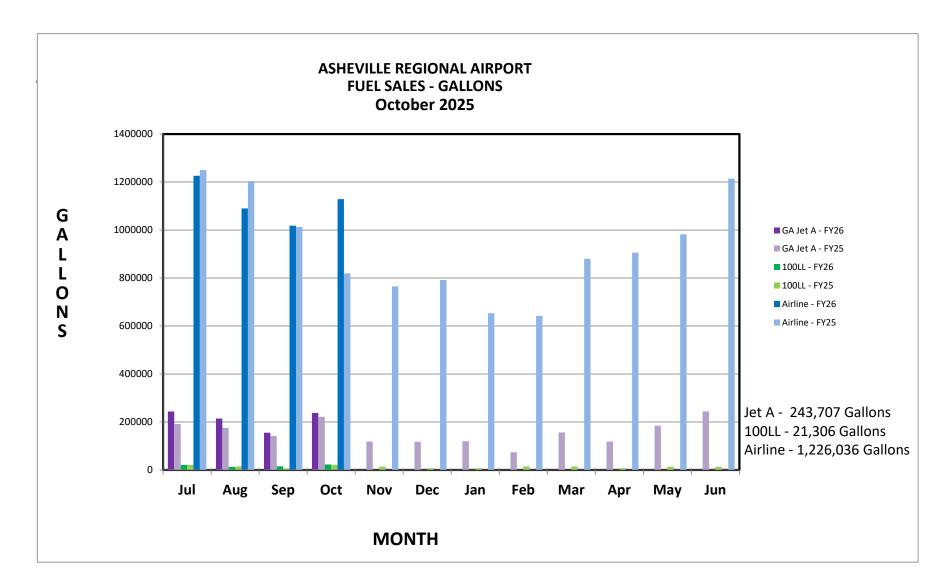
Through 10/31/25 Summary Listing

Classification		MTD YTD Actual Actual YTD Budget Amount Amount Amount		_	YTD Variance			Annual Budget Amount		Budget Less /TD Actual		
Depreciation												
Depreciation			705,742	2,822,968		-		2,822,968		-		(2,822,968)
	Depreciation Totals	\$	705,742	\$ 2,822,968	\$	-	\$	2,822,968	\$	-	\$	(2,822,968)
	REVENUE TOTALS	\$	8,202,854	\$ 30,099,614	\$	10,804,655	\$	19,294,958	\$	29,126,797	\$	(972,817)
	EXPENSE TOTALS	\$	2,612,493	\$ 9,524,171	\$	8,624,119	\$	4,745,886	\$	24,176,753	\$	14,652,582
	Grand Total Net Gain (Loss)	\$	5,590,361	\$ 20,575,443	\$	2,180,536	\$	14,549,073	\$	4,950,044	\$	(15,625,399)

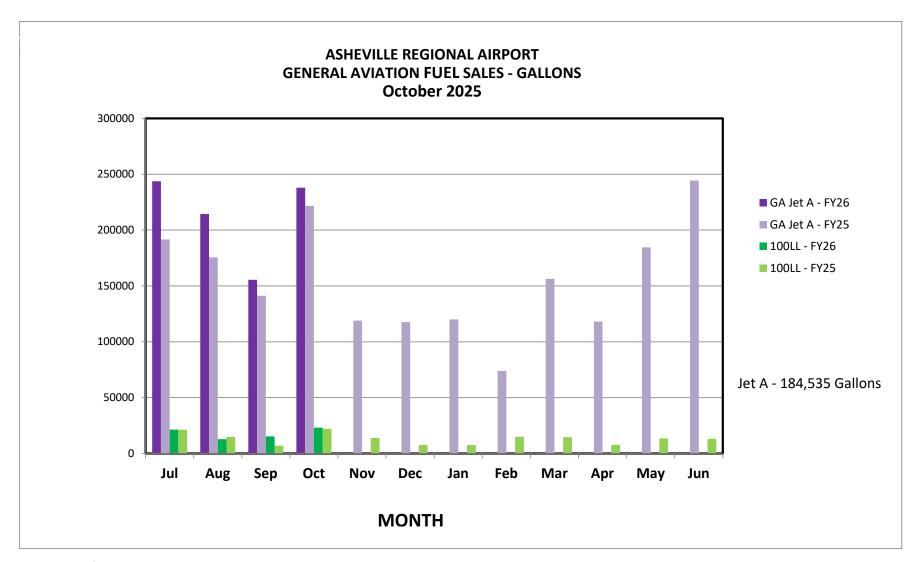
Run by Amy Harris on 11/24/2025 17:13:19 PM Page 3 of 3







For the Month October 2025



For the Month October 2025

	Design Phase													
Project Number	Project Name	Project Description	Professional Services Consultant	Professional Services Contract	General Contractor	Original Construction Contract	Change Orders (thru 12/1/2025)	Percent of Original Contract	Board Approved Project Cost	Percent Complete	Expensed to Date (thru 12/1/2025)	Start Date	End Date	Current Project Status (as of 12/1/2025)
1	Terminal Building Renovations	Phase 2 - Terminal Building Modernization Design	Gresham Smith	\$12,608,794	N/A	N/A	\$8,634,766	60.4%	\$21,243,560	90.1%	\$19,130,947	Nov-19	Apr-27	CA services continue.
2	Terminal Building Renovations	Program Management Services	Parsons Transportation Group, Inc.	\$1,998,796	N/A	N/A	\$0	0.0%	\$1,998,796	33.3%	\$665,320	Jul-23	Dec-27	Project management continues.
3	Air Traffic Control Tower	Design new facility	Pond Company	\$4,157,923	N/A	N/A	\$872,978	15.9%	\$5,030,901	91.0%	\$4,576,466	Mar-21	Nov-25	Project in closeout with design team.
4	Air Traffic Control Tower	RPR Services	Parsons Transportation Group, Inc.	\$385,804	N/A	N/A	\$0	0.0%	\$385,804	70.3%	\$271,109	May-24	May-26	Project management continues.
5	Airport Master Plan	Update Current Master Plan	CHA	\$989,004	N/A	N/A	\$45,547	0.0%	\$1,034,551	97.9%	\$1,012,561	Jul-21	Dec-25	Received Master Plan approval from FAA. CHA finalizing documents.
6	South Parking Lot	Design and Construction Administration	AVCON	\$374,976	N/A	N/A	\$80,441	0.0%	\$455,417	94.1%	\$428,675	Jan-23	Nov-25	Project in closeout.
7	Taxiway A Rehabilitation	Design and Construction Administration	AVCON	\$1,129,142	N/A	N/A	\$0	0.0%	\$1,129,142	57.6%	\$650,743	Jun-24	Oct-26	Advertised re-bid in November. Bids due in December.
8	RON Apron	Design and Construction Administration	McFarland Johnson	\$408,380	N/A	N/A	\$143,260	0.0%	\$551,640	67.0%	\$369,654	Nov-24	Mar-26	Advertised re-bid in November. Bids due in December.
9	Overlook Parking Lot	Design and Construction Administration	Kimley-Horn	\$1,778,149	N/A	N/A	\$316,662	0.0%	\$2,094,811	63.4%	\$1,328,193	Nov-24	Mar-26	Preconstruction meeting in January. Stormwater Improvements design at 60%.
10	Parking Garage & Roadway Improvements	Design and Construction Administration	McFarland Johnson	\$4,964,318	N/A	N/A	\$0	0.0%	\$4,964,318	7.6%	\$377,793	Mar-25	Mar-27	Planning phase design services progressing. Concept draft report received.
11	Airport Entrance	Planning & Conceptual Design	McFarland Johnson	\$91,275	N/A	N/A	\$0	0.0%	\$91,275	0.0%	\$0	Sep-25	Sep-26	Planning phase is progressing.
						Cons	struction Phas	е						
Project Number	Project Name	Project Description	Professional Services Consultant	Professional Services Contract	General Contractor	Original Construction Contract	Change Orders (thru 12/1/2025)	Percent of Original Contract	*Board Approved Project Cost	Percent Complete	Expensed to Date (thru 12/1/2025)	Start Date	End Date	Current Project Status (as of 12/1/2025)
1	Terminal Building Modernization - CMR Construction	Utilities relocation, Central Energy Plant, Equipment Purchase, Terminal building construction	Gresham Smith	Construction Cost	Hensel Phelps	\$346,881,091	\$18,087,869	0.00%	\$364,968,960	59.9%	\$218,452,116	Jan-22	Apr-28	Airside portion of legacy terminal demolition complete. Landside portion of unoccupied legacy terminal demolition in December. Baggage Claim expansion progressing. Tower crane erection in December.
2	Air Traffic Control Tower	Construction of ATCT and Base Building Facility	Pond	Construction Cost	J Kokolakis Contracting	\$44,344,052	\$2,968,017	0.00%	\$47,312,069	96.7%	\$45,727,411	Dec-22	Dec-25	FAA Beneficial Occupancy achieved 11/7. Contractor working on Punchlist.
3	South Parking Lot	Construction work including clearing, paving, stormwater pipe and landscaping	AVCON	Construction Cost	Tennoca Construction Company	\$8,388,839	\$498,205	0.00%	\$10,747,282	79.8%	\$8,578,224	Jun-23	Nov-25	Fencing installed and stormwater complete. Project complete in November.
4	Overlook Parking Lot	Construction of Overlook Parking Lot and WBW extension	Kimley-Horn	Construction Cost	K.West Group	\$8,669,616	\$0	0.00%	\$10,236,616	0.0%	\$0	Nov-25	Sep-26	Pre-construction meeting with contractor in January.

*(bal of approved contract)

Key strategic priorities

<u>Governance vs. Management</u>: Focus on setting governing direction ("guard rails") for the organizational and holding management accountable for the execution of operational tactics. Pursue continuous educational opportunities for Authority Member development.

- 1. Organizational Relevance: Remaining relevant in an era of airport consolidation
- 2. <u>Financial Stewardship</u>: Sustainability/Operating Performance/Audit & Compliance
- 3. Municipal Relations: Positive relationships with all municipalities surrounding the airport
- 4. **Stakeholder Relations:** Positive relationships with neighbors and other community organizations
- 5. <u>Community Image</u>: Public Perception/Public Relations/Customer Service/Legal Entity
- 6. <u>Facilities Stewardship</u>: Future Master Facilities Plan
- 7. **Environmental Stewardship**: Accountability/Awareness of Environmental Issues
- **Economic Development**: Engage Community Partners/Airline Service Development
- <u>Vendor-Partner Relations</u>: General Aviation/Rental Car Agencies/Vendors
- 10. <u>Public Safety</u>: Airport Emergency Safety/TSA Relations/Municipal Partners
- 11. Organizational Accountability: President & CEO Supervision