



AGENDA

Greater Asheville Regional Airport Authority Regular Meeting
Friday, March 13, 2026, 8:30 a.m.
Council Chambers at Fletcher Town Hall
300 Old Cane Creek Road, Fletcher, NC 28732

NOTICE TO THE PUBLIC: The Airport Authority welcomes comments from the public on any agenda item. Comments are received prior to the Board's discussion of the agenda item. Comments are limited to five minutes. If you wish to comment on an agenda item, please deliver a request card (available in the meeting room) to the Clerk to the Board prior to the agenda item being called by the Chair.

- I. CALL TO ORDER
- II. SERVICE AWARD PRESENTATION:
 - A. Linda Rogers – 10 Years
 - B. John Coon – 10 Years
- III. PRESENTATIONS: None
- IV. FINANCIAL REPORT ([document](#))
- V. CONSENT ITEMS:
 - A. Approval of the Greater Asheville Regional Airport Authority February 6, 2026 Regular Meeting Minutes ([document](#))
 - B. Approval of Fiscal Year 2026/2027 Audit Contract with Martin Starnes & Associates, CPAs, P.A. ([document](#))
 - C. Approval of Change Order No. 6 with Tennoca Construction Company for the South Parking Lot and ROFA ([document](#))
- VI. OLD BUSINESS: None



VII. NEW BUSINESS:

- A. Preliminary Approval of Authority's Amended Ordinance of Airline Rates, Fees and Charges for the Asheville Regional Airport ([document](#))
- B. Approval of Authority's Preliminary Fiscal Year 2026/2027 Budget ([document](#))
- C. Approval of Scope of Services No. 4 with AVCON Engineers and Planners, Inc. for Analysis and Recommended Emergency Runway Pavement Repairs ([document](#))

VIII. PRESIDENT'S REPORT:

- A. \$2.5 Million Grant from FAA
- B. Contingency Transfers
- C. Terminal Construction Time-lapse Video

IX. INFORMATION SECTION:

(Staff presentations will not be made on these items. Staff will be available to address questions from the Board.)

- A. January 2026 Traffic Report ([document](#))
- B. January 2026 Monthly Financial Report ([document](#))
- C. March 2026 Development/Project Status Report ([document](#))
- D. Potential Board Items for the Next Regular Meeting:
 - Public Hearing and Final Approval of Amended Ordinance of Airline Rates, Fees and Charges
 - Public Hearing and Final Adoption of the Authority's Fiscal Year 2026/2027 Budget

X. PUBLIC AND TENANTS' COMMENTS

XI. CALL FOR NEXT MEETING: April 10, 2026

XII. CLOSED SESSION



XIII. AUTHORITY MEMBER REPORTS:

- A. Key Strategic Elements ([document](#))

XIV. ADJOURNMENT

This agenda of the Greater Asheville Regional Airport Authority is provided as a matter of convenience to the public. It is not the official agenda. Although every effort is made to provide complete and accurate information in this agenda, the Greater Asheville Regional Airport Authority does not warrant or guarantee its accuracy or completeness for any purpose. The agenda is subject to change before and/or during the Board meeting.

**Asheville Regional Airport
Executive Summary
January-26**

AIRPORT ACTIVITY

	Month	Variance to Prior Year	Calendar Year to Date	Variance to Prior Year
Passenger Enplanements	62,151	(1.8%)	62,151	(1.8%)
Aircraft Operations				
Commercial	1,857	3.3%	1,857	3.3%
Scheduled Flights	881	8.0%		
Flight Cancellations	63			
Seats	88,731	12.8%	88,731	12.8%
Load Factor	70.0%	(12.9%)	70.0%	(12.9%)
General Aviation	2,529	18.4%	2,529	18.4%
Military	187	(1.1%)	187	(1.1%)

FINANCIAL RESULTS

	Month	Variance to Budget	Fiscal Year to Date	Variance to Budget
Operating Revenues	\$ 2,470,854	(3.5%)	\$ 22,401,549	6.2%
Operating Expenses	1,433,220	(23.9%)	11,809,774	(4.2%)
Net Operating Revenues before Depreciation	<u>\$ 1,037,634</u>		<u>\$ 10,591,775</u>	
Net Non-Operating Revenues	<u>\$ (323,882)</u>		<u>\$ (227,510)</u>	
Grants:				
Federal Grants	\$ 12,632		\$ 16,958,599	
NC Dept of Transportation Grants	-		12,744,391	
Total	<u>\$ 12,632</u>		<u>\$ 29,702,990</u>	

CASH

Restricted - PFC Revenue Account	\$ 29,768,854
Restricted - NCCMT (Debt Service Series 2016)	896,686
Restricted - Bond Series 2022A	162,062,585
Restricted - Bond Series 2023	817,353
Designated for O&M Reserve	19,730,628
Designated for Emergency Repair	650,000
Unrestricted, Undesignated	49,267,279
Total	<u>\$ 263,193,385</u>

RECEIVABLES PAST DUE

	Total	1-30 Days	31-60 Days	Over 60 Days
Advertising Customers	9,440	1,795	1,050	6,595
American Airlines	8,755	-	8,755	-
Destnation	5,924	5,924	-	-
FAA	32,733	-	31,871	862
JetStar Aviation	3,695	3,695	-	-
Paradies	22,119	22,119	-	-
Total	<u>\$ 82,665</u>	<u>\$ 33,533</u>	<u>\$ 9,805</u>	<u>\$ 7,457</u>
% of Total Receivables	<u>4.55%</u>			

Note: Excludes balances paid subsequent to month-end.

REVENUE BONDS PAYABLE

	Original Amount	Current Balance
Parking Garage Revenue Bond, Series 2016A	\$ 15,750,000	\$ 9,415,000
Parking Garage Taxable Revenue Bond, Series 2016B	5,250,000	-
Terminal Revenue Bond, Series 2022A	185,000,000	185,000,000
Terminal Revenue Bond, Series 2023	175,000,000	175,000,000
Total	<u>\$ 381,000,000</u>	<u>\$ 369,415,000</u>

CAPITAL EXPENDITURES

Annual Budget	\$ 194,154,905
Year-to-Date Spending	\$ 36,273,625

**REGULAR MEETING
GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
February 6, 2026**

The Greater Asheville Regional Airport Authority (“Authority”) met on Friday, February 6, 2026 at 8:30 a.m. in the Conference Room of the Airport Public Safety Building, 136 Wright Brothers Way, Fletcher, NC 28732.

MEMBERS PRESENT: Brad Galbraith, Chair; Britt Lovin, Vice-Chair; Carl Ricker, Jr.; Susan Russo Klein; Nathan Kennedy; Laura B. Leatherwood; and Gene O. Bell

MEMBERS ABSENT: None

STAFF AND LEGAL COUNSEL PRESENT: Sabrina P. Rockoff, Authority Legal Counsel; Lew Bleiweis, President & CEO (“president”); Tina Kinsey, Chief Administrative Officer; Lexie Farmer, Chief Operations Officer; Amy Harris, Chief Financial Officer; Christina Madsen, VP – Business Development and Properties; Jared Merrill, VP – Planning; Samuel Sales, Chief of Public Safety; Angela Wagner, VP - Administration and Human Resources; Angie Daus, VP – Air Service and Corporate Communications; Sebastien Feyaerts, IT Systems Technician; and Ellen Heywood, Clerk to the Board

ALSO PRESENT: Jason Sandford, Ashvegas.com; Zeke Cooper, Dreamcatcher; Paul Puckli, CHA Consulting; Amanda Sheridan, McFarland Johnson; Bob Overby, McFarland Johnson; Travis Bird, Avcon, Inc.; Chris Cavanaugh, Magellan Strategy Group, Raynetta C. Waters, Paradies Lagardere

CALL TO ORDER: The Chair called the meeting to order at 8:30 a.m.

PRESENTATIONS:

A. Golf Course and Hotel Update: Zeke Cooper with DreamCatcher provided updated renderings of the planned hotel and conference center and spoke about the various design details. Site work is expected to start in mid-April followed by a 24-month build with a projected completion in May of 2028. Mr. Cooper also presented photos of the rebuilt clubhouse and golf course as well as renderings for the improvements to the driving range and putting green. The Board thanked Mr. Cooper for his presentation and vision for bringing the golf course in an incredible direction and a much-needed four diamond hotel and conference center to the area.

B. AVL Dashboard: The president informed the Board that staff has been working on an updated strategic plan over the last two years. The final steps in the plan are the metrics

and dashboard to keep track of goals, and Ms. Kinsey has been instrumental in implementing the dashboard for the goals and objectives. Tina Kinsey walked the Board through the dashboard stating that the dashboard is 85% complete as it currently contains data points, however, integrated data is the goal. Information is pulled from the Authority's departments, TSA, FAA, NCDOT, the financial system, the parking operator, etc. Ms. Kinsey spoke about the overall airport performance including customer experience ranking, non-stop flight options, enplanements, seats, and revenue by source. The dashboard will have tools that will allow staff to compare year-over-year data for operational planning purposes, flight operations, etc. Staff will also be able to review parking data, personnel information, and financial aspects including sources of operating revenue and expenses. The dashboard will be an excellent management tool for staff.

The Board inquired about ability to incorporate weather data and it's effects on operations as well as P&L information to bring in balance sheet info. A brief discussion also took place with regard to tracking parking shortages as well as passenger wait times and the ability to provide accountability back to the airlines.

The Board thanked Ms. Kinsey for the presentation.

FINANCIAL REPORT: The president delivered a review of enplanements, aircraft operations, and general aviation activity for the month of December. Amy Harris reported on the financial results for the month of December.

CONSENT ITEMS:

A. Approval of the Greater Asheville Regional Airport Authority December 12, 2025 Regular Meeting Minutes:

B. Approval of Grant of Easement to Duke Energy Progress, LLC, a North Carolina LLC, for Electrical Service at Sheetz:

Mr. Lovin moved to approve Consent Items A and B. Dr. Leatherwood seconded the motion and it carried unanimously.

OLD BUSINESS: None

NEW BUSINESS:

A. Approval to Unseal Closed Session Minutes: The president stated that in accordance with policy, a review of the preceding year's Closed Session Minutes has been completed and the president was recommending the unsealing of certain Closed Session

Minutes. The minutes recommended to be unsealed are of a business matter that have come to fruition and are no longer of a confidential nature.

Mr. Lovin moved to unseal those portions of Closed Session Minutes as designated and recommended by the President & CEO. Mr. Ricker seconded the motion and it carried unanimously.

B. Approval of Standard Space Lease between United States of America Department of Transportation, Federal Aviation Administration and the Greater Asheville Regional Airport Authority: Christina Madsen informed the Board that negotiations have been taking place with the Federal Aviation Administration (“FAA”) for the lease of the new Air Traffic Control Tower (“ATCT”) which is expected to be commissioned in late spring of 2026. The lease of the 24,000 sf tower and office building will continue through September 30, 2045. The Authority owns and will be responsible for maintaining the facility and the FAA will reimburse the Authority for actual operating and maintenance expenses. Mrs. Madsen reviewed the annual rent as well as the operating and maintenance expenses for the facilities to be paid to the Authority, both of which will be adjusted annually by 2.5%. Mrs. Madsen outlined the reconciliation of the operating and maintenance expenses which will be completed beginning in the third year and continuing throughout the lease.

Mr. Lovin moved to approve the Standard Space Lease with the United States of America Department of Transportation, Federal Aviation Administration, and authorize the President & CEO to execute and implement the necessary process and documents. Ms. Russo Klein seconded the motion and it carried unanimously.

C. Approval of Amendment No. 1 to Ground Lease and Agreement between Dreamcatcher Asheville, LLC. and the Greater Asheville Regional Airport Authority: Christina Madsen stated that due to the government shutdown, there have been delays with the site work and permitting for the hotel and conference center to be built adjacent to the golf course. An adjustment to the construction completion date has been requested by Dreamcatcher Asheville LLC. Staff recommended the construction completion date be changed from September 2027 to April 2028.

A comment was made by the Board regarding the completion of the hotel and conference center as possibly being in May of 2028 as mentioned by Mr. Cooper during his presentation earlier in the meeting, and if this matter would need to come before the Board for an additional extension. Ms. Madsen responded that the amendment allows that if there are other issues, there is the ability for staff and Dreamcatcher to discuss the matter. Zeke Cooper assured the Board that he would do his best to have the hotel and conference center completed in April of 2028.

Dr. Leatherwood moved to approve Amendment No. 1 to Ground Lease and Agreement between Dreamcatcher Asheville, LLC. and the Greater Asheville Regional Airport Authority and authorize the President & CEO to execute and implement the necessary process and documents. Mr. Kennedy seconded the motion and it carried unanimously.

Section 2. Copies of this budget amendment shall be furnished to the Clerk to the Greater Asheville Regional Airport Authority, and to the Budget Officer and to the Finance Officer for their direction.

Adopted this 6th day of February 2026.

Brad Galbraith, Chair

Attested by:

Ellen Heywood, Clerk to the Board

The Board inquired if staff was comfortable with the contractor given the 42% difference in price between their bid and that of the other bid received. Mr. Merrill confirmed that staff and McFarland Johnson, the Authority's consultant, were comfortable with the contractor.

The president advised the Board that this project is vital to bringing in more flights as it allows for more commercial aircraft overnight parking. The K. West Group has been very good to work with so far. Staff has had good conversations with them to ensure the project does not interfere with the anticipated general aviation traffic for the PGA Tour in September.

Mr. Lovin moved to approve the award of the contract with K. West Group, LLC in the amount of \$4,798,121.50 and a total project budget of \$6,029,761.50; authorize the President & CEO to execute the necessary documents; and amend the FY2025/2026 budget by adopting the budget ordinance amendment as presented by staff. Dr. Leatherwood seconded the motion and it carried unanimously.

E. Approval of Amendment No. 2 to Task Order No. 1 with Kimley-Horn for Design of the Overlook Parking Lot and Northeast Drainage Outfall Improvements: Jared Merrill stated that staff has been working with Kimley-Horn to complete the design and bidding for the Overlook Parking Lot and Northeast Drainage Outfall Improvements project. Additional services are needed to complete geotechnical testing and plan revisions to meet NCDEQ and Buncombe County Zoning as well as quality assurance testing during the construction administration phase. Mr. Merrill reported that the total for the additional services was \$194,580.00. The original task order was \$1,778,149, Amendment No. 1 was \$316,662 and with Amendment No. 2, the total design services will be \$2,289,391.00. Amendment No. 2 will require the following budget ordinance amendment:

[INTENTIONALLY LEFT BLANK]

BE IT ORDAINED by the Greater Asheville Regional Airport Authority that the following amendment be made to the annual budget ordinance for the fiscal year ending June 30, 2026:

Section 1. To amend the appropriations as follows:

EXPENDITURES:

	<u>Decrease</u>	<u>Increase</u>
Capital Improvements		\$194,580.00
Totals	<hr/> <hr/>	<hr/> <hr/> \$194,580.00

This will result in a net increase of \$194,580.00 in the appropriations. Revenues will be revised as follows:

REVENUES:

	<u>Decrease</u>	<u>Increase</u>
Transfer from GARAA Cash		\$194,580.00
Totals	<hr/> <hr/>	<hr/> <hr/> \$194,580.00

Section 2. Copies of this budget amendment shall be furnished to the Clerk to the Greater Asheville Regional Airport Authority, and to the Budget Officer and to the Finance Officer for their direction.

Adopted this 6th day of February 2026.

Brad Galbraith, Chair

Attested by:

Ellen Heywood, Clerk to the Board

Ms. Russo Klein moved to approve Amendment No. 2 with Kimley-Horn in the amount of \$194,580.00; authorize the President & CEO to execute the necessary documents; and amend the FY2025/2026 budget by adopting the budget ordinance as presented by staff. Mr. Kennedy seconded the motion and it carried unanimously.

F. Approval of Budget for Subcontractor Agreements for Additional Work to be Completed for the Air Traffic Control Tower Project: Jared Merrill reminded the Board that additional items to complete the Air Traffic Control Tower (“ATCT”) project were approved by the Board at the October and November meetings. Staff has been working with Parsons and the FAA to identify the items necessary for the commissioning of the facility. Mr. Merrill reviewed three items that needed to be completed and stated that pricing from Comfort Systems USA was acquired and the total to complete the work was \$62,540.00. Mr. Merrill further summarized miscellaneous items that would need to be completed quickly and could be contracted with the President & CEO’s signing authority. Staff recommended approval of a budget of \$320,000, which includes the \$62,540.00 work by Comfort Systems USA, to complete all of the items needed for the commissioning of the ATCT. Mr. Merrill advised the Board that with approximately \$290,000 remaining of the design contract and the unutilized \$30,000 from the Resident Project Representative services in the Parsons contract, this was within the previously approved project budget. Any remaining portions of this budget would go towards the final change order with the general contractor to close out their contract.

Mr. Lovin moved to approve an agreement with Comfort Systems USA in the amount of \$62,540.00 and an additional budget of \$257,460.00 for the remaining work on the ATCT project; authorize the President & CEO to authorize any associated work and/or contract within his spending authority for any unforeseen work that needs to be completed for the ATCT project outside of the Kokolakis contract; and authorize the President & CEO to execute the necessary documents. Dr. Leatherwood seconded the motion and it carried unanimously.

PRESIDENT’S REPORT: The president remarked that he had additional items to address that were not included on the agenda.

A. Industry Conferences: The president commented that staff has been working on the FY27 budget and to assist with budgeting appropriately, it would be helpful for Board Members to express interest in attending conferences. The president stated that Dr. Leatherwood was planning on attending the ACI-NA Business of Airports conference and that he believed Mr. Kennedy planned to attend as well. No other interest was shown by Board Members in attending any conferences.

B. AVL Development Sites RFP: Christina Madsen informed the Board that a Request for Proposals was issued on January 9th for development of three sites on airport property. Mrs. Madsen presented a map of the site locations, shared the acreage for each site, and disclosed that Site 2 was the only site available for a second Fixed Base Operator, with the other two sites slated for any type of aeronautical development. Mrs. Madsen further stated that 26 people representing 18 companies attended a mandatory pre-proposal meeting on January 23rd and those 18 companies are the only companies that can propose development on the sites. The proposals are due on March 26th and staff anticipate bringing a recommendation for development to the Board for consideration in late summer.

A question was raised regarding the existing fuel farm and whether there was room for expansion. Mrs. Madsen stated that the existing fuel farm was operated by Signature Flight Services, but that the area adjacent was available for a second FBO operator to store fuel trucks and have the opportunity to fuel commercial carriers.

There was also an inquiry concerning the airport's future expansion of the terminal building and whether site 1 would impact any future expansion plans. Mrs. Madsen responded that commercial development would not reach that area, but that it would affect the existing leasehold for Signature Flight Services.

C. Air Service Announcement: The president was pleased to report that Delta has announced seasonal non-stop service to Austin from June through September.

D. ARFF Index: With the purchase of the new ARFF truck last year, the airport has been approved for ARFF Index C. This allows for larger aircraft to operate from the airport, and with this increase in rating from the FAA, American Airlines has plans to bring in an Airbus 321 on a regular basis.

INFORMATION SECTION: No comments

PUBLIC AND TENANTS COMMENTS: None

CALL FOR NEXT MEETING: The Chair stated that the next regular meeting of the Board will be held on March 13, 2026 at Council Chambers, Fletcher Town Hall.

AUTHORITY MEMBER REPORTS: None

CLOSED SESSION: None

ADJOURNMENT: Mr. Lovin moved to adjourn the meeting at 9:47 a.m. Mr. Kennedy seconded the motion and it carried unanimously.

Respectfully submitted,

Ellen Heywood
Clerk to the Board

Approved:

Brad Galbraith
Chair



MEMORANDUM

TO: Members of the Airport Authority

FROM: Amy Harris, Chief Financial Officer

DATE: March 13, 2026

ITEM DESCRIPTION – Consent Item B

Approval of Fiscal Year 2026 / 2027 Audit Contract with Martin Starnes & Associates, CPAs, P.A.

BACKGROUND

The auditing firm Martin Starnes & Associates, CPAs, P.A. has performed the Airport's annual audits for the last five fiscal years beginning in FY 2020. Historically, audit firms have been changed every five years, and FY 2025 was the Authority's fifth year of engaging with Martin Starnes & Associates. As such, a Request for Proposal process for a new auditing firm was conducted with proposals received in January 2026.

Three proposals were received, including one from Martin Starnes & Associates. The other two proposers provided cost estimates that significantly exceeded what is planned for the FY 2027 budget for audit services.

Due to budgetary constraints in FY 2027, Authority Staff recommends granting a one-year contract to Martin Starnes & Associates, CPAs, P.A. to continue audit services for the FY 2026 audit. A new Request for Proposals process will be conducted in the fall of 2026 with the intent of refining cost estimates and extending outreach for audit firms with more reasonable costs.

ISSUES

None.

Consent Item B



FISCAL IMPACT

There is no fiscal impact in FY 2026. For FY 2027, the contract fee for services rendered by Martin Starnes & Associates is \$53,900 and includes the audit of three major programs (Passenger Facility Charge program and Single Audit Grant programs for federal and state grants). This expense will be paid from the FY2027 Finance Department budget.

RECOMMENDED ACTION

It is respectfully requested that the Greater Asheville Regional Airport Authority Board resolve to (1) approve the contract for audit services with Martin Starnes & Associates in the amount of \$53,900, and (2) authorize the Board Chair to execute the necessary documents.

Attachment

MARTIN STARNES

& ASSOCIATES, CPAs, P.A.

“A Professional Association of Certified Public Accountants and Management Consultants”

March 3, 2026

Greater Asheville Regional Airport Authority
Attn: Amy Harris, CFO
61 Terminal Drive, Suite 1
Fletcher, NC 28732

Martin Starnes & Associates, CPAs, P.A. (“we”) are pleased to provide the Greater Asheville Regional Airport Authority (the “Authority,” “you” or “your”) with the professional services described below. Please read this letter, and any other attachments incorporated herein (collectively, “Agreement”). This Agreement details the nature and limitations of the services we will provide, the terms of our engagement and each party’s responsibilities.

Engagement Objective and Scope

We will audit the financial statements of the business-type activities of the Greater Asheville Regional Airport Authority as of June 30, 2026, and for the year then ended, and the related notes to the financial statements, which collectively comprise the Greater Asheville Regional Airport Authority’s basic financial statements as listed in the table of contents.

In addition, we will audit the entity’s compliance over major federal and state award programs for the period ended June 30, 2026. We are pleased to confirm our acceptance and our understanding of this audit engagement by means of this letter. Our audits will be conducted with the objectives of our expressing an opinion on each opinion unit and an opinion on compliance regarding the entity’s major federal and state award programs. The objectives of our audit of the financial statements are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in the United States of America (GAAS) and in accordance with *Government Auditing Standards* will always detect a material misstatement when it exists. Misstatements, including omissions, can arise from fraud or error and are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

The objectives of our compliance audit are to obtain sufficient appropriate audit evidence to form an opinion and report at the level specified in the governmental audit requirement about whether the entity complied in all material respects with the applicable compliance requirements and identify audit and reporting requirements specified in the governmental audit requirement that are supplementary to GAAS and *Government Auditing Standards*, if any, and perform procedures to address those requirements.

Accounting principles generally accepted in the United States of America require that certain supplementary information be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. As part of our engagement, we will apply certain limited procedures to the required supplementary information (RSI) in accordance with auditing standards generally accepted in the United States of America. These limited procedures will consist primarily of inquiries of management regarding their methods of measurement and presentation, and comparing the information for consistency with management's responses to our inquiries. We will not express an opinion or provide any form of assurance on the RSI. The following RSI is required by accounting principles generally accepted in the United States of America. This RSI will be subjected to certain limited procedures but will not be audited:

- Management's Discussion and Analysis
- Budgetary comparison info and related notes to RSI
- Law Enforcement Officers' Special Separation Allowance schedules
- Other Post-Employment Benefits' schedules
- Local Governmental Employees' Retirement System's schedules

Supplementary information other than RSI will accompany the Greater Asheville Regional Airport Authority's basic financial statements. We will subject the following supplementary information to the auditing procedures applied in our audit of the basic financial statements and certain additional procedures, including comparing and reconciling the supplementary information to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and additional procedures in accordance with auditing standards generally accepted in the United States of America. We intend to provide an opinion on the following supplementary information in relation to the financial statements as a whole:

- Budgetary schedules
- Schedule of Expenditures of Federal and State Awards
- Passenger Facility Charge Program schedule(s)

This engagement letter documents the agreed-upon terms of the audit in accordance with AU-C section 210. In accordance with AU-C section 935, the provisions of AU-C section 210 have been adapted and applied to meet the objectives of a compliance audit under the Uniform Guidance.

Schedule of Expenditures of Federal and State Awards

We will subject the Schedule of Expenditures of Federal and State Awards to the auditing procedures applied in our audit of the basic financial statements and certain additional procedures, including comparing and reconciling the schedule to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and additional procedures in accordance with auditing standards generally accepted in the United States of America. We intend to provide an opinion on whether the Schedule of Expenditures of Federal and State Awards is presented fairly in all material respects in relation to the financial statements as a whole.

Data Collection Form

Prior to the completion of our engagement, we will complete the sections of the Data Collection Form that are our responsibility. The form will summarize our audit findings, amounts and conclusions. It is management's responsibility to submit a reporting package including financial statements, Schedule of Expenditures of Federal and State Awards, summary schedule of prior audit findings and corrective action

plan along with the Data Collection Form to the Federal Audit Clearinghouse. The financial reporting package must be text searchable, unencrypted, and unlocked. Otherwise, the reporting package will not be accepted by the Federal Audit Clearinghouse. We will assist you in the electronic submission and certification. You may request from us copies of our report for you to include with the reporting package submitted to pass-through entities.

The Data Collection Form is required to be submitted within the *earlier* of 30 days after receipt of our auditors' reports or nine months after the end of the audit period, unless specifically waived by a federal cognizant or oversight agency for audits. Data Collection Forms submitted untimely are one of the factors in assessing programs at a higher risk.

Audit of the Financial Statements

We will conduct our audit in accordance with auditing standards generally accepted in the United States of America (U.S. GAAS), the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America; the audit requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance) and the State Single Audit Implementation Act. As part of an audit of financial statements in accordance with GAAS and in accordance with *Government Auditing Standards*, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.
- May include tests of documentary evidence supporting the transactions recorded in the accounts, tests of the physical existence of inventories, and direct confirmation of receivables and certain other assets and liabilities by correspondence with selected customers, creditors, financial institutions, and other third parties as part of our audit procedures. We also may request written representations from your attorneys on litigation, claims, and assessments as part of the engagement, and they may bill you for responding to our inquiries. At the conclusion of our audit, we also will require certain written representations from management made during the audit about the financial statements and related matters.
- Obtain an understanding of internal control in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. However, we will communicate to you in writing concerning any significant deficiencies or material weaknesses in internal control relevant to the audit of the financial statements that we have identified during the audit.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Conclude, based on the audit evidence obtained, whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Greater Asheville Regional Airport Authority's ability to continue as a going concern for a reasonable period of time.

We may advise management about appropriate accounting principles and their application, and we may assist in the assembly of your financial statements. However, management has the final responsibility for

the selection and application of accounting policies and the fair presentation of financial statements that reflect the nature and operation of the Greater Asheville Regional Airport Authority.

Although we are currently in the planning stage of our audit, we have identified the following significant risks during our audit to date that require special audit consideration:

- Improper revenue recognition is considered a fraud and significant risk according to GAAS
- Management override of controls (including journal entries and budget amendments) is considered a fraud and significant risk according to GAAS

Because of the inherent limitations of an audit, combined with the inherent limitations of internal control, and because we will not perform a detailed examination of all transactions, there is an unavoidable risk that some material misstatements or noncompliance may not be detected by us, even though the audit is properly planned and performed in accordance with GAAS and *Government Auditing Standards*. In addition, an audit is not designed to detect immaterial misstatements or violations of laws or governmental regulations that do not have a direct and material effect on the financial statements or on major programs. However, we will inform the appropriate level of management of any material errors, any fraudulent financial reporting or misappropriation of assets that come to our attention. We will also inform the appropriate level of management of any violations of laws or governmental regulations that come to our attention, unless clearly inconsequential. We will include such matters in the reports required for a Single Audit. Our responsibility as auditors is limited to the period covered by our audit and does not extend to any later periods for which we are not engaged as auditors.

Audit of Major Program Compliance

Our audit of the Greater Asheville Regional Airport Authority's major federal and state award program(s) compliance will be conducted in accordance with the requirements of the Single Audit Act, as amended, the Uniform Guidance, and the State Single Audit Implementation Act, and will include tests of accounting records, a determination of major programs in accordance with the Uniform Guidance and the State Single Audit Implementation Act and other procedures we consider necessary to enable us to express such an opinion on major federal and state award program compliance and to render the required reports. We cannot provide assurance that an unmodified opinion on compliance will be expressed. Circumstances may arise in which it is necessary for us to modify our opinion or withdraw from the engagement.

The objective of a compliance audit under the Uniform Guidance and the State Single Audit Implementation Act is to obtain reasonable assurance about whether the entity complied in all material respects with the applicable compliance requirements for each of its major federal programs and to express an opinion on the entity's compliance based on the audit.

The Uniform Guidance and the State Single Audit Implementation Act require that we also plan and perform the audit to obtain reasonable assurance about whether material noncompliance with applicable laws and regulations, the provisions of contracts and grant agreements applicable to major federal and state award programs, and the applicable compliance requirements occurred, whether due to fraud or error, and express an opinion on the entity's compliance based on the audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, the Uniform Guidance, and the State Single Audit Implementation Act will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the entity's compliance with the requirements of the federal or state programs as a whole.

As part of a compliance audit in accordance with GAAS and *Government Auditing Standards*, we exercise professional judgment and maintain professional skepticism throughout the audit. We also identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks.

Our procedures will consist of determining major federal and state programs and, performing the applicable procedures described in the U.S. Office of Management and Budget *OMB Compliance Supplement* for the types of compliance requirements that could have a direct and material effect on each of the entity's major programs, and performing such other procedures as we consider necessary in the circumstances. The purpose of those procedures will be to express an opinion on the entity's compliance with requirements applicable to each of its major programs in our report on compliance issued pursuant to the Uniform Guidance and the State Single Audit Implementation Act.

Also, as required by the Uniform Guidance and the State Single Audit Implementation Act, we will obtain an understanding of the entity's internal control over compliance relevant to the audit in order to design and perform tests of controls to evaluate the effectiveness of the design and operation of controls that we consider relevant to preventing or detecting material noncompliance with compliance requirements applicable to each of the entity's major federal and state award programs. Our tests will be less in scope than would be necessary to render an opinion on these controls and, accordingly, no opinion will be expressed in our report. However, we will communicate to management and those charged with governance, regarding, among other matters, the planned scope and timing of the compliance audit and any significant deficiencies and material weaknesses in internal control over compliance that we have identified during the audit.

We will issue a report on compliance that will include an opinion or disclaimer of opinion regarding the entity's major federal and state award programs, and a report on internal controls over compliance that will report any significant deficiencies and material weaknesses identified; however, such report will not express an opinion on internal control.

Management's Responsibilities

Our audit will be conducted on the basis that management and, when appropriate, those charged with governance, acknowledge and understand that they have responsibility:

1. For the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America;
2. For the design, implementation, and maintenance of the system of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error;
3. For the prevention and detection of fraud, including the design and implementation of programs and controls to prevent and detect fraud;
4. For identifying, in its accounts, all federal and state awards received and expended during the period and the federal and State programs under which they were received;
5. For maintaining records that adequately identify the source and application of funds for federal and state funded activities;
6. For preparing the Schedule of Expenditures of Federal and State Awards (including notes and noncash assistance received) in accordance with the Uniform Guidance and State Single Audit Implementation Act;
7. For designing, implementing, and maintaining effective internal control over federal and state awards that provides reasonable assurance that the entity is managing federal and state awards in compliance with federal and state statutes, regulations, and the terms and conditions of the federal and state awards;

8. For identifying and ensuring that the entity complies with federal and state laws, statutes, regulations, rules, provisions of contracts or grant agreements, and the terms and conditions of federal and state award programs, and implementing systems designed to achieve compliance with applicable federal and state statutes, regulations and the terms and conditions of federal and state award programs;
9. For disclosing accurately, currently and completely the financial results of each federal and state award in accordance with the requirements of the award;
10. For identifying and providing report copies of previous audits, attestation engagements, or other studies that directly relate to the objectives of the audit, including whether related recommendations have been implemented;
11. For taking prompt action when instances of noncompliance are identified;
12. For addressing the findings and recommendations of auditors, for establishing and maintaining a process to track the status of such findings and recommendations and taking corrective action on reported audit findings from prior periods and preparing a summary schedule of prior audit findings;
13. For following up and taking corrective action on current year audit findings and preparing a corrective action plan for such findings;
14. For submitting the reporting package and data collection form to the appropriate parties;
15. For making the auditor aware of any significant contractor relationships where the contractor is responsible for program compliance;
16. To provide us with:
 - a. Access to all information of which management is aware that is relevant to the preparation and fair presentation of the financial statements including the disclosures, and relevant to federal and state award programs, such as records, documentation, and other matters;
 - b. Additional information that we may request from management for the purpose of the audit;
 - c. Unrestricted access to persons within the entity from whom we determine it necessary to obtain audit evidence.
 - d. A written acknowledgement of all the documents that management expects to issue that will be included in the annual report and the planned timing and method of issuance of that annual report (if applicable); and
 - e. A final version of the annual report (including all the documents that, together, comprise the annual report) in a timely manner prior to the date of the auditor's report (if applicable).
17. For adjusting the financial statements to correct material misstatements and confirming to us in the management representation letter that the effects of any uncorrected misstatements aggregated by us during the current engagement and pertaining to the current year or period(s) under audit are immaterial, both individually and in the aggregate, to the financial statements as a whole;
18. For acceptance of nonattest services, including identifying the proper party to oversee nonattest work;
19. For maintaining adequate records, selecting and applying accounting principles, and safeguarding assets;
20. For informing us of any known or suspected fraud affecting the entity involving management, employees with significant roles in the system of internal control and others where fraud could have a material effect on the financials and/or compliance;
21. For the accuracy and completeness of all information provided;
22. For taking reasonable measures to safeguard protected personally identifiable and other sensitive information, records and documentation;
23. For informing us of any events encountered subsequent to the period under audit that may require adjustment to or note disclosure in the financial statements; and
24. For confirming your understanding of your responsibilities as defined in this letter to us in your management representation letter.

With regard to the supplementary information referred to above, you acknowledge and understand your responsibility (a) for the preparation of the supplementary information in accordance with the applicable

criteria, (b) to provide us with the appropriate written representations regarding supplementary information, (c) to include our report on the supplementary information in any document that contains the supplementary information and that indicates that we have reported on such supplementary information, and (d) to present the supplementary information with the audited basic financial statements, or if the supplementary information will not be presented with the audited basic financial statements, to make the audited basic financial statements readily available to the intended users of the supplementary information no later than the date of issuance by you of the supplementary information and our report thereon.

With regard to the Schedule of Expenditures of Federal and State Awards referred to above, you acknowledge and understand your responsibility (a) for the preparation of the Schedule of Expenditures of Federal and State Awards in accordance with the Uniform Guidance and the State Single Audit Implementation Act, (b) to provide us with the appropriate written representations regarding the Schedule of Expenditures of Federal and State Awards, (c) to include our report on the Schedule of Expenditures of Federal and State Awards in any document that contains the Schedule of Expenditures of Federal and State Awards and that indicates that we have reported on such schedule, and (d) to present the Schedule of Expenditures of Federal and State Awards with the audited financial statements, or if the schedule will not be presented with the audited financial statements, to make the audited basic financial statements readily available to the intended users of the Schedule of Expenditures of Federal and State Awards no later than the date of issuance by you of the schedule and our report thereon.

As part of our audit process, we will request from management and, when appropriate, those charged with governance, written confirmation concerning representations made to us in connection with the audit.

We understand that your employees will prepare all confirmations we request and will locate any documents or invoices selected by us for testing.

You agree to inform us of facts that may affect the financial statements of which you may become aware during the period from the date of the auditor's report to the date the financial statements are issued.

Limitations of the Audit Report

Should the Authority wish to include or incorporate by reference these financial statements and our report thereon into any other document at some future date, we will consider granting permission to include our report into another such document at the time of the request. However, we may be required by generally accepted auditing standards (GAAS) to perform certain procedures before we can give our permission to include our report in another document such as an annual report, private placement, regulator filing, official statement, offering of debt securities, etc. You agree that the Authority will not include or incorporate by reference these financial statements and our report thereon, or our report into any other document without our prior written permission. In addition, to avoid unnecessary delay or misunderstandings, it is important to provide us with timely notice of your intention to issue any such document.

Nonattest Services

We will perform the following nonattest services:

- Draft of financial statements and footnotes
- Preparation of auditor portions of Data Collection Form
- Preparation of the LGC's data input report
- Clerical services

We will not assume management responsibilities on behalf of the Greater Asheville Regional Airport Authority. However, we will provide advice and recommendations to assist management of the Greater Asheville Regional Airport Authority in performing its responsibilities.

The Greater Asheville Regional Airport Authority's management is responsible for (a) making all management decisions and performing all management functions; (b) assigning a competent individual to oversee the services; (c) evaluating the adequacy of the services performed; (d) evaluating and accepting responsibility for the results of the services performed; and (e) designing, implementing, and maintaining the system of internal control, including the process used to monitor the system of internal control.

Our responsibilities and limitations of the nonattest services are as follows:

- We will perform the services in accordance with applicable professional standards.
- The nonattest services are limited to the services previously outlined. Our firm, in its sole professional judgment, reserves the right to refuse to do any procedure or take any action that could be construed as making management decisions or assuming management responsibilities, including determining account coding and approving journal entries.

Government Auditing Standards require that we document an assessment of the skills, knowledge, and experience of management, should we participate in any form of preparation of the basic financial statements and related schedules or disclosures as these actions are deemed a non-audit service.

You may request that we perform additional services not contemplated in this engagement letter. If this occurs, we will communicate with you regarding the scope and estimated cost of these additional services. Engagements for additional services may necessitate that we amend the Agreement or issue a separate agreement to reflect the obligations of all parties. In the absence of any other written communications from us documenting additional services, our services will be limited to and governed by the terms of this Agreement.

Reporting

We will issue a written report upon completion of our audit of the Greater Asheville Regional Airport Authority's basic financial statements. Our report will be addressed to the governing body of the Greater Asheville Regional Airport Authority. Circumstances may arise in which our report may differ from its expected form and content based on the results of our audit. Depending on the nature of these circumstances, it may be necessary for us to modify our opinions, add an emphasis-of-matter or other-matter paragraph(s) to our auditor's report, or if necessary, withdraw from the engagement. If our opinions on the basic financial statements are other than unmodified, we will discuss the reasons with you in advance. If, for any reason, we are unable to complete the audit or are unable to form or have not formed opinions, we may decline to express opinions or to issue a report as a result of this engagement.

In accordance with the requirements of *Government Auditing Standards*, we will also issue a written report describing the scope of our testing over internal control over financial reporting and over compliance with laws, regulations, and provisions of grants and contracts, including the results of that testing. However, providing an opinion on internal control and compliance over financial reporting will not be an objective of the audit and, therefore, no such opinion will be expressed.

In accordance with the Uniform Guidance, we will issue (1) a report on compliance for each major program and (2) a report on internal control over compliance. These reports are intended solely for the information and use of management, those charged with governance, federal awarding agencies, pass-through entities, and oversight bodies, and are not intended to be used by anyone other than these specified parties.

We will provide copies of our reports to the Authority. However, management is responsible for distribution of the reports and financial statements. Unless restricted by law or regulation, or containing privileged and confidential information, copies of our reports are to be made available for public inspection.

We also are responsible for communicating with the Authority's management or those charged with governance our audit responsibility under GAAS, an overview of the planned scope and timing of the audit

including significant risks identified by us, significant issues or findings from the audit, including our views about the qualitative aspects of the Greater Asheville Regional Airport Authority's significant accounting practices, significant unusual transactions, significant difficulties encountered during the audit, disagreements with management, difficult or contentious matters for which we consulted outside the engagement team and that are, in our professional judgement, relevant to those charged with governance, uncorrected and corrected misstatements, and other findings or issues arising from the audit that are, in our professional judgment, significant and relevant to those charged with governance.

During the course of the audit, we may observe opportunities for economy in, or improved controls over, your operations. We will bring such matters to the attention of the appropriate level of management, either orally or in writing.

Electronic Transmittals

During the course of the engagement, we may communicate with you or your personnel via fax or e-mail, and you should be aware that communication in those mediums contains a risk of misdirected or intercepted communications.

If you intend to publish or otherwise reproduce the basic financial statements and make reference to our firm, you agree to provide us with printers' proofs or masters for our review and approval before printing. You also agree to provide us with a copy of the final reproduced material for our approval before it is distributed.

Regarding the electronic dissemination of audited financial statements, including financial statements published electronically on your Internet website, you understand that electronic sites are a means to distribute information and, therefore, we are not required to read the information contained in these sites or to consider the consistency of other information in the electronic site with the original document.

Professional standards prohibit us from being the sole host and/or the sole storage for your financial and non-financial data. As such, it is your responsibility to maintain your original data and records and we cannot be responsible to maintain such original information. By signing this engagement letter, you affirm that you have all the data and records required to make your books and records complete.

During the course of the engagement, a portal will be in place for information to be shared, but not stored. Our policy is to terminate access to this portal after one year. The Authority is responsible for data backup for business continuity and disaster recovery, and our workpaper documentation is not to be used for these purposes.

If you decide to transmit your confidential information to us in a manner other than a secure portal, you accept responsibility for any and all unauthorized access to your confidential information. If you request that we transmit confidential information to you in a manner other than a secure portal, you agree that we are not responsible for any liability, including but not limited to, (a) any loss or damage of any nature, whether direct or indirect, that may arise as a result of our sending confidential information in a manner other than a secure portal, and (b) any loss arising as a result of any virus being passed on or with, or arising from any alteration of, any email message.

Timing of Engagement

We expect to begin our services at a time mutually determined by you and Martin Starnes & Associates, CPAs, P.A. and after receipt of this executed Agreement and all documents requested by our office. The timing of our work is dependent upon the timely receipt of the information we request from you, including timely responses to any questions we may ask.

Our services under this Agreement will conclude at the earlier of:

- issuance of the deliverable outlined in this Agreement;
- written notification by either party that the Agreement is terminated

Provisions of Engagement Administration and Fees

Tonya Coffey is the engagement partner for the audit services specified in this letter. The engagement partner's responsibilities include supervising Martin Starnes & Associates, CPAs, P.A.'s services performed as part of this engagement and signing or authorizing another qualified firm representative to sign the audit report. To ensure that our independence is not impaired under the AICPA Code of Professional Conduct, you agree to inform the engagement partner before entering into any substantive employment discussions with any of our personnel.

The audit documentation for this engagement is the property of Martin Starnes & Associates, CPAs, P.A. and constitutes confidential information. However, we may be requested to make certain audit documentation available to the Local Government Commission, Office of the State Auditor, federal or state agencies and the U.S. Government Accountability Office pursuant to authority given to it by law or regulation, or to peer reviewers. If requested, access to such audit documentation will be provided under the supervision of Martin Starnes & Associates, CPAs, P.A.'s personnel. Furthermore, upon request, we may provide copies of selected audit documentation to these agencies and regulators. The regulators and agencies may intend, or decide, to distribute the copies of information contained therein to others, including other governmental agencies.

Our fees for these services are as follows:

Audit Fee	\$ 38,375
Financial Statement Drafting	4,275
Single Audit Fees (up to 2 programs)	<u>6,750</u>
	<u>\$ 49,400</u>
Additional Fees:	
Charge per major program in excess of 2	<u>\$ 4,500</u>

Please note that the fees above include up to 2 major programs, as indicated. The "total amount not to exceed" listed on the audit contract includes up to 3 major programs. If the total number of major programs exceeds 3 and the "total amount not to exceed" needs to be increased, we will prepare an amended contract to include the fees necessary based on the per program amount listed as additional fees above.

As part of the base audit fee above, we will provide 20 printed copies of the final audit report and related documents. Additional printed copies may be requested. However, such requests will incur a supplemental fee at our standard reproduction and handling rate in effect at the time of the request.

In addition, the preparation of the LGC's data input report is considered an additional service outside the scope of the audit engagement. Fees for this service will be billed at our standard hourly rates for the personnel assigned to the engagement. We will notify you if we anticipate the need for significant additional time in excess of normal preparation requirements.

Our invoices for these fees will be rendered in four installments as work progresses and are payable upon presentation. The Authority agrees to pay all cost of collection (including reasonable attorney fees) that the Firm may incur in connection with the collection of unpaid invoices. In accordance with our firm policies, work may be suspended if your account becomes overdue and may not be resumed until your account is paid in full. If we elect to terminate our services for non-payment, our engagement will be deemed to have been completed upon written notification of termination, even if we have not completed our reports. You

will be obligated to compensate us for all time expended and to reimburse us for all out-of-pocket costs through the date of termination. In the event that work is discontinued, either temporarily or permanently, as a result of delinquent or non-payment, we shall not be liable for any loss you may incur as a result of the work stoppage, including penalties and interest. In such cases, you assume all risk associated with your failure to meet any governmental or other deadlines.

We will notify you immediately of any circumstances we encounter that could significantly affect this initial fee estimate. Whenever possible, we will attempt to use the Greater Asheville Regional Airport Authority's personnel to assist in the preparation of schedules and analyses of accounts. This effort could substantially reduce our time requirements and facilitate the timely conclusion of the audit. Further, we will be available during the year to consult with you on financial management and accounting matters of a routine nature.

We want our clients to receive the maximum value for our professional services and to perceive that our fees are reasonable and fair. In working to provide you with such value, we find there are certain circumstances that can cause us to perform work in excess of that contemplated in our fee estimate.

Following are some of the more common reasons for potential supplemental billings:

Changing Laws and Regulations

There are many governmental and rule-making boards that regularly add or change their requirements. Although we attempt to plan our work to anticipate the requirements that will affect our engagement, there are times when this is not possible. We will discuss these situations with you at the earliest possible time in order to make the necessary adjustments and amendments in our engagement.

The estimated fees are based on auditing and accounting standards effective as of the date of this engagement letter and known to apply to the Authority at this time. Unless otherwise indicated, estimated fees do not include any time related to the application of new auditing or accounting standards that impact the Authority for the first time.

Incorrect Accounting Methods or Errors in Client Records

We base our fee estimates on the expectation that client accounting records are in order so that our work can be completed using our standard testing and accounting procedures. However, should we find numerous errors, incomplete records, or the application of incorrect accounting methods, we will have to perform additional work to make the corrections and reflect those changes in the financial statements. If, for any reason, the Authority is unable to provide such schedules, information, and assistance, the Firm and the Authority will mutually revise the fee to reflect additional services, if any, required of us to achieve these objectives.

Failure to Prepare for the Engagement

In an effort to minimize your fees, we assign you the responsibility for the preparation of schedules and documents needed for the engagement. We also discuss matters such as availability of your key personnel, deadlines, and work space. If your personnel are unable, for whatever reasons, to provide these items as previously agreed upon, it might substantially increase the work we must do to complete the engagement within the scheduled time.

Starting and Stopping Our Work

If we must withdraw our staff or accommodate the Authority's requested scheduling change because of the condition of the client's records, or the failure to provide agreed upon items within the established timeline for the engagement, we will not be able to perform our work in a timely, efficient manner, as established

by our engagement plan. This will result in additional fees, as we must reschedule our personnel and incur additional start-up costs.

Our fees are based on anticipated cooperation from your personnel and the assumption that unexpected circumstances will not be encountered during the audit. If significant additional time is necessary, we will discuss it with you and arrive at a new fee estimate before we incur the additional costs. Our fees for such services range from \$90-\$450 per hour.

Non-Solicitation of Employees and Independent Contractors

During the term of this engagement and for a period of eighteen (18) months after the end of this engagement, for whatever reason, you agree that you shall not, directly or indirectly: (i) solicit or attempt to solicit for employment or for engagement as an independent contractor, any of our employees or independent contractors; or (ii) solicit, encourage, or induce, or attempt to solicit, encourage, or induce, any of our employees or independent contractors to leave the employment of Martin Starnes & Associates, CPAs, P.A. or terminate their relationship with Martin Starnes & Associates, CPAs, P.A. For the avoidance of doubt, general advertisements for employment shall not be deemed a violation of this paragraph.

You agree that we invest a large amount of capital and resources to ensure that our employees and independent contractors deliver the highest level of service in our industry. You also agree that the cost of recruiting and hiring qualified individuals to replace our employees or independent contractors would be a lengthy and expensive process. You therefore agree that your violation of the non-solicitation provision above will result in economic damages that are difficult to ascertain and that, in the event of a breach of the non-solicitation provision above, you will pay to Martin Starnes & Associates, CPAs, P.A. a fee equal to One Hundred Percent (100%) of the employee's or independent contractor's annual rate of compensation at the time their relationship with us ends.

You further agree that your breach or threatened breach of the non-solicitation provision above would result in irreparable loss and injury to us. You agree that, in addition to all other remedies provided at law or equity, we shall be entitled to a temporary restraining order and preliminary and permanent injunctive relief in the event of a breach or threatened breach of the non-solicitation provision above, and you hereby waive any requirement that we post any bond in connection with obtaining such restraining order and/or injunctive relief. We shall be entitled to a restraining order and/or injunctive relief without regard to whether we can demonstrate that we have suffered actual damages or economic loss as a result of the breach or threatened breach of the non-solicitation provision.

Termination and Withdrawal

Either party may terminate this Agreement at any time and for any reason. If this Agreement is terminated before services are completed, you agree to pay all fees and expenses we incur through the effective date of termination.

Proprietary Information

You acknowledge that proprietary information, documents, materials, management techniques and other intellectual property are a material source of the services we perform and were developed prior to our association with you. Any new forms, software, documents or intellectual property we develop during this engagement for your use shall belong to us, and you shall have the limited right to use them solely within your business. All reports, templates, manuals, forms, checklists, questionnaires, letters, agreements and other documents which we make available to you are confidential and proprietary to us. Neither you, nor any of your agents, will copy, electronically store, reproduce or make available to anyone other than your

personnel, any such documents. This provision will apply to all materials whether in digital, “hard copy” format or other medium.

Conflicts of Interest

If we, in our sole discretion, believe a conflict of interest has arisen affecting our ability to deliver services to you in accordance with either the ethical standards of our firm or the ethical standards of our profession, we may be required to terminate our services without issuing our work product.

Third-Party Service Providers or Subcontractors

We may use third-party service providers, subcontractors, commercially available artificial intelligence, or software tools, some of which may utilize or offer artificial intelligence capabilities (collectively, “external party” or “external parties”), to assist us where necessary to help provide professional services to you or support the needs of our firm. You consent to our use of external parties. Our firm remains responsible for exercising reasonable care in providing our services, and our services and work product will be subjected to our firm's customary quality control procedures.

We may provide your confidential information to external parties in support of our services. You consent to the disclosure of your confidential information to those external parties. We take reasonably prudent business care consistent with our professional standards to prevent the unauthorized release of your confidential information.

In certain circumstances, we may require a separate, written consent from you before your information is transmitted to an external party or parties.

Records Management

We will return any original records and documents you provide to us. Our copies of your records and documents are solely for our documentation purposes and are not a substitute for your own record-keeping obligations under any applicable laws or regulations. You are responsible for maintaining complete and accurate books and records, which may include financial statements, schedules, tax returns and other deliverables provided to you by us. If we provide deliverables or other records to you via an information portal, you must download this information within 60 days. Professional standards may preclude us from being the sole repository of your original data, records, or information.

Workpapers and other items created by us to support the delivery of our services are our property and will remain in our control. We will consider requests for copies of workpapers and other items created by us in accordance with the AICPA Code of Professional Conduct. Our workpapers will be maintained by us in accordance with our firm’s record retention policy and any applicable legal and regulatory requirements.

We agree to retain our audit documentation or work papers for a period of at least five years from the date of our report. Catastrophic events or physical deterioration may result in damage to or destruction of our firm’s records, causing the records to be unavailable before the expiration of the retention period, as stated in our record retention policy.

Summons or Subpoenas

All information you provide to us in connection with this engagement will be maintained by us on a confidential basis.

If we receive a summons or subpoena which our legal counsel determines requires us to produce documents from this engagement or testify about this engagement, provided that we are not prohibited from doing so

by applicable laws or regulations, we agree to inform you of such summons or subpoena as soon as practicable. You may, within the time permitted for our firm to respond to any request, initiate such legal action as you deem appropriate, at your sole expense, to attempt to limit discovery. If you take no action within the time permitted for us to respond, or if your action does not result in a judicial order protecting us from supplying requested information, we may construe your inaction or failure as consent to comply with the request.

If we are not a party to the proceeding in which the information is sought, you agree to reimburse us for our professional time and expenses, as well as the fees and expenses of our legal counsel, incurred in responding to such requests.

Confidentiality

In providing services to you, we may require information that is considered confidential and may include Personally Identifiable Information (PII), i.e. information that can be used to distinguish or trace an individual's identity such as address, bank account and social security information. We will maintain all client information, including PII, on a confidential basis and have a duty to do so based on the standards promulgated by the American Institute of Certified Public Accountants as well as applicable laws and regulations. You assume the risk of loss if you provide us with information, including PII, which differs from the information we request in order to provide services to you in accordance with the Agreement.

Referrals

In the course of providing services to you, you may request referrals to products or professionals such as attorneys, brokers, or investment advisors. As a courtesy, we may identify professional(s) or product(s) for your consideration. However, you are responsible for evaluating, selecting, and retaining any professional or product and determining if the professional or product meets your needs. You agree that we will not oversee the activities of and have no responsibility for the work product of any professional or suitability of any product we refer to you or that you separately retain.

Limitations on Oral and Email Communications

We may discuss with you our views regarding the treatment of certain items or decisions you may encounter. We may also provide you with information in an email. Any advice or information delivered orally or in an email (rather than through a memorandum delivered as an email attachment) will be based upon limited research and a limited discussion and analysis of the underlying facts. Additional research or a more complete review of the facts may affect our analysis and conclusions.

Due to these limitations and the related risks, it may not be appropriate to proceed with a decision solely on the basis of any oral or email communication from us. You accept all responsibility for any liability, including but not limited to additional tax, penalties or interest resulting from your decision (i) not to have us perform the research and analysis necessary to reach a more definitive conclusion and (ii) to instead rely on an oral or email communication. The limitation in this paragraph will not apply to an item of written advice that is a deliverable of a separate engagement. If you wish to engage us to provide formal advice on a matter on which we have communicated orally or by email, we will confirm this service in a separate agreement.

Disclaimer of Legal and Investment Advice

Our services under this Agreement do not constitute investment advice unless specifically engaged in the *Engagement Objective and Scope* section of this Agreement. Our services under this Agreement do not constitute legal advice.

Electronic Data Communication and Storage

In the interest of facilitating our services to you, we may send data over the Internet, temporarily store electronic data via computer software applications hosted remotely on the Internet, or utilize cloud-based storage. Your confidential electronic data may be transmitted or stored using these methods. In using these data communication and storage methods, our firm employs measures designed to maintain data security. We use reasonable efforts to keep such communications and electronic data secure in accordance with our obligations under applicable laws, regulations, and professional standards.

You recognize and accept that we have no control over the unauthorized interception or breach of any communications or electronic data once it has been transmitted or if it has been subject to unauthorized access while stored, notwithstanding all reasonable security measures employed by us. You consent to our use of these electronic devices and applications during this engagement.

Marketing and Educational Communications

If we send you newsletters, updates, explanations of technical developments or similar communications, it is strictly for marketing or general educational purposes and should not be construed as professional advice on which you may rely. These communications, by themselves, do not create a contractual relationship between us and you, a binding obligation for us to provide services to you, nor a requirement on our part to monitor issues for you.

Independent Contractor

When providing services to your company, we will function as an independent contractor and in no event will we or any of our employees be an officer of you, nor will our relationship be that of joint venturers, partners, employer and employee, principal and agent, or any similar relationship giving rise to a fiduciary duty to you.

Our obligations under this Agreement are solely obligations of Martin Starnes & Associates, CPAs, P.A., and no Martin Starnes & Associates, CPAs, P.A. stakeholder shall be subjected to any personal liability whatsoever to you or any person or entity.

Severability

If any portion of this Agreement is deemed invalid or unenforceable, said finding shall not operate to invalidate the remainder of the terms set forth in this Agreement.

Survivability

The following sections of this Agreement shall survive termination of the Agreement: Limitation of Liability and Statute of Limitations.

Assignment, No Third-Party Beneficiaries

All parties acknowledge and agree that the obligations and responsibilities of this Agreement cannot be assigned to any third party except as agreed to in writing. This Agreement has been entered into solely between you and Martin Starnes & Associates, CPAs, P.A., and no third-party beneficiaries are created hereby.

Force Majeure

Neither party shall be held liable for any delays resulting from circumstances or causes beyond our reasonable control, including, without limitation, fire or other casualty, act of God, strike or labor dispute, war or other violence, epidemics or pandemics as defined by The Centers for Disease Control and Prevention, or any law, order or requirement of any governmental agency or authority. However, no Force Majeure event shall excuse you of any obligation to pay any outstanding invoice or fee or from any indemnification obligation under this Agreement.

Electronic Signatures and Counterparts

Each party hereto agrees that any electronic signature intended to replicate a written signature, shall be presumed valid, and we may reasonably rely upon it. For purposes hereof, “electronic signature” includes, but is not limited to, a scanned copy of a manual signature, an electronic copy of a manual signature affixed to a document, a signature incorporated into a document utilizing touchscreen capabilities, or a digital signature. Documents may be executed in one or more counterparts, each of which shall be considered an original instrument, but all of which shall be considered one and the same agreement.

Entire Agreement

This Agreement, including the LGC-205 Contract to Audit Accounts, represents the entire agreement of the parties and supersedes all previous oral, written or other understandings and agreements between the parties. Any modification to the terms of this Agreement must be made in writing and signed by both parties.

Statute of Limitations

You agree that any claim or legal action arising out of or related to this contract and the services provided hereunder shall be commenced no more than one (1) year from the date of delivery of the work product to You or the termination of the services described herein (whichever is earlier), regardless of any statute of limitations prescribing a longer period of time for commencing such a claim under law. This time limitation shall apply regardless of whether Martin Starnes & Associates, CPAs, P.A. performs other or subsequent services for You. A claim is understood to be a demand for money or services, demand for mediation, or the service of suit based on a breach of this contract or the acts or omissions of Martin Starnes & Associates, CPAs, P.A. in performing the services provided herein. This provision shall not apply if enforcement is disallowed by applicable law or professional standards.

Limitation of Liability

You agree that Martin Starnes & Associates, CPAs, P.A.’s liability, if any, arising out of or related to this contract and the services provided hereunder, shall be limited to the amount of the fees paid by You for services rendered under this contract. In no event shall Martin Starnes & Associates, CPAs, P.A. be liable to You or a third party for any indirect, special, consequential, punitive, or exemplary damages, including but not limited to lost profits, loss of revenue, interruption, loss of use, damage to goodwill or reputation, regardless of whether You were advised of the possibility of such damages, regardless of whether such damages were reasonably foreseeable, and regardless of whether such damages arise under a theory of contract, tort, strict liability, or otherwise. The foregoing limitations shall not apply to the extent it is finally, judicially determined that the liability resulted from gross negligence or fraud of Martin Starnes & Associates, CPAs, P.A. or if enforcement of this provision is disallowed by applicable law or professional standards.

Mediation

If a timely dispute arises out of or relates to this Agreement, including the scope of services contained herein, or the breach thereof, and if the dispute cannot be settled through negotiation, the parties agree first to try to settle the dispute by mediation administered by the American Arbitration Association (“AAA”) under the *AAA Accounting and Related Services Arbitration Rules and Mediation Procedures* before resorting to arbitration, litigation, or any other dispute resolution procedure. The mediator will be selected by mutual agreement of the parties. If the parties cannot agree on a mediator, a mediator shall be designated by the AAA. The mediation will be conducted in North Carolina.

The mediation will be treated as a settlement discussion and, therefore, all discussions during the mediation will be confidential. The mediator may not testify for either party in any later proceeding related to the dispute. No recording or transcript shall be made of the mediation proceedings. The costs of any mediation proceedings shall be shared equally by all parties. Any costs of legal representation shall be borne by the hiring party.

This provision shall not apply to any dispute of fees owed, billed or due.

Arbitration Procedures

If a dispute has not been resolved within 90 days after the effective date of the written notice beginning the mediation process (or such longer period, if the parties so agree in writing), the mediation shall terminate and the dispute shall be settled by binding arbitration to be held at a mutually agreeable location. The arbitration shall be conducted in accordance with the CPR Rules for Non-Administered Arbitration that are in effect at the time of the commencement of the arbitration, except to the extent modified by this Dispute Resolution Provision (the rules). The arbitration shall be conducted before a panel of three arbitrators. Each of the Authority and firm shall designate one arbitrator in accordance with the “screened” appointment procedure provided in the Rules, and the two party-designated arbitrators shall jointly select the third in accordance with the Rules. No arbitrator may serve on the panel unless he or she has agreed in writing to enforce the terms of the engagement letter and to abide by the terms of the Rules. Except with respect to the interpretation and enforcement of these arbitration procedures (which shall be governed by the Federal Arbitration Act), the arbitrators shall apply the laws of the state of North Carolina (without giving effect to its choice of law principles) in connection with the dispute. The arbitrators may render a summary disposition relative to all or some of the issues, provided that the responding party has had an adequate opportunity to respond to any such application for such disposition. Any discovery shall be conducted in accordance with the Rules. The result of the arbitration shall be binding on the parties, and judgment on the arbitration award may be entered in any court having jurisdiction.

Costs

Each party shall bear its own costs in both the mediation and the arbitration; however, the parties shall share the fees and expenses of both the mediators and the arbitrators equally.

In accordance with the requirements of *Government Auditing Standards*, we have attached a copy of our latest external peer review report of our firm to the Contract to Audit Accounts for your consideration and files.

Please sign and return a copy of this letter to indicate your acknowledgment of, and agreement with, the arrangements for our audit of the financial statements and compliance over major federal and state award programs, including our respective responsibilities.

We appreciate the opportunity to be your financial statement auditors and look forward to working with you and your staff.

Respectfully,

Martin Starnes & Associates, CPAs, P.A.

Martin Starnes & Associates, CPAs, P.A.
Hickory, North Carolina

RESPONSE:

This letter correctly sets forth our understanding.

Acknowledged and agreed on behalf of the Greater Asheville Regional Airport Authority by:

Signature: _____

Title: _____

Date: _____

MARTIN STARNES

& ASSOCIATES, CPAs, P.A.

“A Professional Association of Certified Public Accountants and Management Consultants”

March 3, 2026

Greater Asheville Regional Airport Authority
Attn: Amy Harris, CFO
61 Terminal Drive, Suite 1
Fletcher, NC 28732

Martin Starnes & Associates, CPAs, P.A. (“we”) are pleased to provide Greater Asheville Regional Airport Authority (the “Authority,” “you” or “your”) with the professional services described below. Please read this letter, and any other attachments incorporated herein (collectively, “Agreement”). This Agreement details the nature and limitations of the services we will provide, the terms of our engagement and each party’s responsibilities.

Engagement Objective and Scope

You have requested that we audit the Schedule of Passenger Facility Charges Collected and Expended and Interest Collected for the Passenger Facility Charge Program and the entity’s compliance over the Passenger Facility Charge Program for the period ended June 30, 2026. We are pleased to confirm our acceptance and our understanding of this audit engagement by means of this letter. Our audit will be conducted with the objective of our expressing an opinion on the Schedule of Passenger Facility Charges Collected and Expended and Interest Collected and on compliance regarding the Passenger Facility Charge Program.

The objectives of our audit of the schedule are to obtain reasonable assurance about whether the Schedule of Passenger Facility Charges Collected and Expended and Interest Collected for the Passenger Facility Charge Program is free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in the United States of America (GAAS), the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America, and the *Passenger Facility Charge Audit Guide for Public Agencies* (the Guide) will always detect a material misstatement when it exists. Misstatements, including omissions, can arise from fraud or error and are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

The objectives of our compliance audit are to obtain sufficient appropriate audit evidence to form an opinion and report at the level specified in the governmental audit requirement about whether the entity complied in all material respects with the applicable compliance requirements and identify audit and reporting requirements specified in the governmental audit requirement that are supplementary to GAAS and *Government Auditing Standards*, if any, and perform procedures to address those requirements.

Audit of the Financial Statement of the Passenger Facility Charge Program

We will conduct our audit in accordance with auditing standards generally accepted in the United States of America (U.S. GAAS), the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America, and the *Passenger Facility Charge Audit Guide for Public Agencies* (the Guide).

As part of an audit of a financial statement in accordance with GAAS, the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America, and the *Passenger Facility Charge Audit Guide for Public Agencies* (the Guide), we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- May include tests of documentary evidence supporting the transactions recorded in the accounts, tests of the physical existence of inventories, and direct confirmation of receivables and certain other assets and liabilities by correspondence with selected customers, creditors, financial institutions, and other third parties as part of our audit procedures. We also may request written representations from your attorneys on litigation, claims, and assessments as part of the engagement, and they may bill you for responding to our inquiries. At the conclusion of our audit, we also will require certain written representations from management made during the audit about the financial statements and related matters.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. However, we will communicate to you in writing concerning any significant deficiencies or material weaknesses in internal control relevant to the audit of the financial statements that we have identified during the audit.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Conclude, based on the audit evidence obtained, whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Greater Asheville Regional Airport Authority's ability to continue as a going concern for a reasonable period of time.

We may advise management about appropriate accounting principles and their application, and we may assist in the assembly of your financial statements. However, management has the final responsibility for the selection and application of accounting policies and the fair presentation of financial statements that reflect the nature and operation of the Greater Asheville Regional Airport Authority.

Because of the inherent limitations of an audit, combined with the inherent limitations of internal control, and because we will not perform a detailed examination of all transactions, there is an unavoidable risk that some material misstatements or noncompliance may not be detected by us, even though the audit is properly planned and performed in accordance with GAAS, the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America and the *Passenger Facility Charge Audit Guide for Public Agencies* (the Guide). In addition, an audit is not designed to detect immaterial misstatements or violations of laws or governmental regulations that do not have a direct and material effect on the financial statements or on major programs. However, we will inform

the appropriate level of management of any material errors, any fraudulent financial reporting or misappropriation of assets that come to our attention. We will also inform the appropriate level of management of any violations of laws or governmental regulations that come to our attention, unless clearly inconsequential. We will include such matters in the reports required for the program. Our responsibility as auditors is limited to the period covered by our audit and does not extend to any later periods for which we are not engaged as auditors.

Reporting

We will issue a written report upon completion of our audit of the financial statement of the Passenger Facility Charge Program. Our report will be addressed to the governing body of the Greater Asheville Regional Airport Authority. Circumstances may arise in which our report may differ from its expected form and content based on the results of our audit. Depending on the nature of these circumstances, it may be necessary for us to modify our opinion, add an emphasis-of-matter or other-matter paragraph(s) to our auditor's report, or if necessary, withdraw from the engagement. If our opinions on the schedule are other than unmodified, we will discuss the reasons with you in advance. If, for any reason, we are unable to complete the audit or are unable to form or have not formed opinions, we may decline to express opinions or to issue a report as a result of this engagement.

In accordance with the requirements of *Government Auditing Standards*, we will also issue a written report describing the scope of our testing over internal control over financial reporting and over compliance with laws, regulations, and provisions of grants and contracts, including the results of that testing. However, providing an opinion on internal control and compliance over financial reporting will not be an objective of the audit and, therefore, no such opinion will be expressed.

We will provide copies of our reports to the Authority. However, management is responsible for distribution of the reports and financial statements. Unless restricted by law or regulation, or containing privileged and confidential information, copies of our reports are to be made available for public inspection.

We also are responsible for communicating with the Greater Asheville Regional Airport Authority's management or those charged with governance our audit responsibility under GAAS, an overview of the planned scope and timing of the audit including significant risks identified by us, significant issues or findings from the audit, including our views about the qualitative aspects of the Greater Asheville Regional Airport Authority's significant accounting practices, significant unusual transactions, significant difficulties encountered during the audit, disagreements with management, difficult or contentious matters for which we consulted outside the engagement team and that are, in our professional judgement, relevant to those charged with governance, uncorrected and corrected misstatements, and other findings or issues arising from the audit that are, in our professional judgment, significant and relevant to those charged with governance.

During the course of the audit, we may observe opportunities for economy in, or improved controls over, your operations. We will bring such matters to the attention of the appropriate level of management, either orally or in writing.

Audit of Program Compliance

Our audit of the Passenger Facility Charge Program's compliance will be conducted in accordance with the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America, and the Guide and will include tests of accounting records and other procedures we consider necessary to enable us to express such an opinion on the Passenger Facility Charge Program's compliance and to render the required reports. We cannot provide assurance that an unmodified opinion on compliance will be expressed. Circumstances may arise in which it is necessary for us to modify our opinion or withdraw from the engagement.

The *Passenger Facility Charge Audit Guide for Public Agencies* (the Guide) requires that we also plan and perform the audit to obtain reasonable assurance about whether material noncompliance with applicable laws and regulations, the provisions of contracts and grant agreement applicable to the Passenger Facility Charge Program, and the applicable compliance requirements occurred, whether due to fraud or error, and express an opinion on the entity's compliance based on the audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, Government Auditing Standards, and the Guide will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the entity's compliance with the requirements of the federal or state programs as a whole.

As part of a compliance audit in accordance with GAAS, *Government Auditing Standards*, and the Guide, we exercise professional judgment and maintain professional skepticism throughout the audit. We also identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks.

Our procedures will consist of performing the applicable procedures described in the Guide for the types of compliance requirements that could have a direct and material effect on the Passenger Facility Charge Program, and performing such other procedures as we consider necessary in the circumstances. The purpose of those procedures will be to express an opinion on the entity's compliance with requirements applicable to the Passenger Facility Charge Program in our report on compliance issued pursuant to the Guide.

Also, as required by the Guide, we will obtain an understanding of the entity's internal control over compliance relative to the audit in order to design and perform tests of controls to evaluate the effectiveness of the design and operation of controls that we consider relevant to preventing or detecting material noncompliance with compliance requirements applicable to the Passenger Facility Charge Program. Our tests will be less in scope than would be necessary to render an opinion on these controls and, accordingly, no opinion will be expressed in our report. However, we will communicate to you regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we have identified during the audit.

We will issue a report on compliance that will include an opinion or disclaimer of opinion regarding the Passenger Facility Charge Program, and a report on internal controls over compliance that will report any significant deficiencies and material weaknesses identified; however, such report will not express an opinion on internal control.

Management's Responsibilities

Our audit will be conducted on the basis that management and, when appropriate, those charged with governance, acknowledge and understand that they have responsibility:

1. For the preparation and fair presentation of the financial statements of the Passenger Facility Charge Program, including a Schedule of Passenger Facility Charges Collected and Expended and Interest Collected for the program and notes that describe the significant accounting policies used in preparing the schedule in accordance with the *Passenger Facility Charge Audit Guide for Public Agencies* requirements;
2. For identifying, in its accounts, all Passenger Facility Charge amounts, if any, received and expended during the period and the programs under which they were received;
3. For the prevention and detection of fraud, including the design and implementation of programs and controls to prevent and detect fraud;

4. For maintaining records that adequately identify the source and application of Passenger Facility Charge funds;
5. For designing, implementing and maintaining effective internal control over Passenger Facility Charge funds that provides reasonable assurance that the entity is managing the funds in compliance with applicable regulations, and the terms and conditions of the funds;
6. For identifying and ensuring that the entity complies with laws, statutes, regulations, rules, provisions of contracts or grant agreements, and the terms and conditions of the Passenger Facility Charge Program and implementing systems designed to achieve compliance with applicable statutes, regulations, and the terms and conditions of the Passenger Facility Charge Program;
7. For disclosing accurately, currently, and completely the financial results of Passenger Facility Charge funds in accordance with the requirements of the funds;
8. For identifying and providing report copies of previous audits, attestation engagements, or other studies that directly relate to the objectives of the audit, including whether related recommendations have been implemented;
9. For taking prompt action when instances of noncompliance are identified;
10. For addressing the findings and recommendations of auditors, for establishing and maintaining a process to track the status of such findings and recommendations and taking corrective action on reported audit findings from prior periods and preparing a summary schedule of prior audit findings;
11. For following up and taking corrective action on current year audit findings and preparing a corrective action plan for such findings;
12. For submitting the reporting package to the appropriate parties;
13. For making the auditor aware of any significant contractor relationships where the contractor is responsible for program compliance;
14. To provide us with:
 - a. Access to all information of which management is aware that is relevant to the preparation and fair presentation of the financial statement of the Passenger Facility Charge Program and the Schedule of Passenger Facility Charges Collected and Expended and Interest Collected, such as records, documentation, and other matters;
 - b. Additional information that we may request from management for the purpose of the audit; and
 - c. Unrestricted access to persons within the entity from whom we determine it necessary to obtain audit evidence.
 - d. A written acknowledgement of all the documents that management expects to issue that will be included in the annual report and the planned timing and method of issuance of that annual report, and
 - e. A final version of the annual report (including all the documents, that together, comprise the annual report) in a timely manner prior to the date of the auditor's report.
15. For taking reasonable measures to safeguard protected personally identifiable and other sensitive information, records and documentation;
16. For confirming your understanding of your responsibilities as defined in this letter to us in your management representation letter;
17. For acceptance of nonattest services, including identifying the proper party to oversee nonattest work;
18. For maintaining adequate records and safeguarding assets;
19. For informing us of any known or suspected fraud affecting the entity involving management, employees with significant role in internal control and others where fraud could have a material effect on compliance; and
20. For the accuracy and completeness of all information provided.
21. For informing us of any events encountered subsequent to the period under audit that may require adjustment to or note disclosure in the financial statements; and

As part of our audit process, we will request from management and, when appropriate, those charged with governance, written confirmation concerning representations made to us in connection with the audit.

We understand that your employees will prepare all confirmations we request and will locate any documents or invoices selected by us for testing.

You agree to inform us of facts that may affect the Schedule of Passenger Facility Charges Collected and Expended and Interest Collected of which you may become aware during the period from the date of the auditor's report to the date the Schedule of Passenger Facility Charges Collected and Expended and Interest Collected is issued.

Limitations of the Audit Report

Should the Greater Asheville Regional Airport Authority wish to include or incorporate by reference these financial statements and our report thereon into any other document at some future date, we will consider granting permission to include our report into another such document at the time of the request. However, we may be required by generally accepted auditing standards (GAAS) to perform certain procedures before we can give our permission to include our report in another document such as an annual report, private placement, regulator filing, official statement, offering of debt securities, etc. You agree that the Greater Asheville Regional Airport Authority will not include or incorporate by reference these financial statements and our report thereon, or our report into any other document without our prior written permission. In addition, to avoid unnecessary delay or misunderstandings, it is important to provide us with timely notice of your intention to issue any such document.

Nonattest Services

We will perform the following nonattest services:

- Draft of financial statements and footnotes
- Preparation of auditor portions of Data Collection Form
- Preparation of LGC's data input report
- Clerical services

We will not assume management responsibilities on behalf of the Greater Asheville Regional Airport Authority. However, we will provide advice and recommendations to assist management of the Greater Asheville Regional Airport Authority in performing its responsibilities.

The Greater Asheville Regional Airport Authority's management is responsible for (a) making all management decisions and performing all management functions; (b) assigning a competent individual to oversee the services; (c) evaluating the adequacy of the services performed; (d) evaluating and accepting responsibility for the results of the services performed; and (e) establishing and maintaining internal controls, including monitoring ongoing activities.

Our responsibilities and limitations of the nonattest services are as follows:

- We will perform the services in accordance with applicable professional standards.
- The nonattest services are limited to the services previously outlined. Our firm, in its sole professional judgment, reserves the right to refuse to do any procedure or take any action that could be construed as making management decisions or assuming management responsibilities, including determining account codings and approving journal entries.

Government Auditing Standards require that we document an assessment of the skills, knowledge, and experience of management, should we participate in any form of preparation of the basic financial statements and related schedules or disclosures as these actions are deemed a non-audit service.

You may request that we perform additional services not contemplated in this engagement letter. If this occurs, we will communicate with you regarding the scope and estimated cost of these additional services. Engagements for additional services may necessitate that we amend the Agreement or issue a separate

agreement to reflect the obligations of all parties. In the absence of any other written communications from us documenting additional services, our services will be limited to and governed by the terms of this Agreement.

Electronic Transmittals

During the course of the engagement, we may communicate with you or your personnel via fax or e-mail, and you should be aware that communication in those mediums contains a risk of misdirected or intercepted communications.

Regarding the electronic dissemination of audited financial statements, including financial statements published electronically on your Internet website, you understand that electronic sites are a means to distribute information and, therefore, we are not required to read the information contained in these sites or to consider the consistency of other information in the electronic site with the original document.

Professional standards prohibit us from being the sole host and/or the sole storage for your financial and non-financial data. As such, it is your responsibility to maintain your original data and records and we cannot be responsible to maintain such original information. By signing this engagement letter, you affirm that you have all the data and records required to make your books and records complete.

During the course of the engagement, a portal will be in place for information to be shared, but not stored. Our policy is to terminate access to this portal after one year. The Authority is responsible for data backup for business continuity and disaster recovery, and our workpaper documentation is not to be used for these purposes.

If you decide to transmit your confidential information to us in a manner other than a secure portal, you accept responsibility for any and all unauthorized access to your confidential information. If you request that we transmit confidential information to you in a manner other than a secure portal, you agree that we are not responsible for any liability, including but not limited to, (a) any loss or damage of any nature, whether direct or indirect, that may arise as a result of our sending confidential information in a manner other than a secure portal, and (b) any loss arising as a result of any virus being passed on or with, or arising from any alteration of, any email message.

Timing of Engagement

We expect to begin our services at a time mutually determined by you and Martin Starnes & Associates, CPAs, P.A. and after receipt of this executed Agreement and all documents requested by our office. The timing of our work is dependent upon the timely receipt of the information we request from you, including timely responses to any questions we may ask.

Our services under this Agreement will conclude at the earlier of:

- issuance of the deliverable outlined in this Agreement;
- written notification by either party that the Agreement is terminated

Provisions of Engagement Administration and Fees

Tonya Coffey is the engagement partner for the audit services specified in this letter. The engagement partner's responsibilities include supervising Martin Starnes & Associates, CPAs, P.A.'s services performed as part of this engagement and signing or authorizing another qualified firm representative to sign the audit report. To ensure that our independence is not impaired under the AICPA Code of Professional Conduct, you agree to inform the engagement partner before entering into any substantive employment discussions with any of our personnel.

The audit documentation for this engagement is the property of Martin Starnes & Associates, CPAs, P.A. and constitutes confidential information. However, we may be requested to make certain audit documentation available to the Local Government Commission, Office of the State Auditor, federal or state agencies and the U.S. Government Accountability Office pursuant to authority given to it by law or regulation, or to peer reviewers. If requested, access to such audit documentation will be provided under the supervision of Martin Starnes & Associates, CPAs, P.A.'s personnel. Furthermore, upon request, we may provide copies of selected audit documentation to these agencies and regulators. The regulators and agencies may intend, or decide, to distribute the copies of information contained therein to others, including other governmental agencies.

Our fees for these services are included in our audit contract and referenced in the audit engagement letter.

Our invoices for these fees will be rendered in four installments as work progresses and are payable upon presentation. The Authority agrees to pay all cost of collection (including reasonable attorney fees) that the Firm may incur in connection with the collection of unpaid invoices. In accordance with our firm policies, work may be suspended if your account becomes overdue and may not be resumed until your account is paid in full. If we elect to terminate our services for non-payment, our engagement will be deemed to have been completed upon written notification of termination, even if we have not completed our reports. You will be obligated to compensate us for all time expended and to reimburse us for all out-of-pocket costs through the date of termination. In the event that work is discontinued, either temporarily or permanently, as a result of delinquent or non-payment, we shall not be liable for any loss you may incur as a result of the work stoppage, including penalties and interest. In such cases, you assume all risk associated with your failure to meet any governmental or other deadlines.

We will notify you immediately of any circumstances we encounter that could significantly affect this initial fee estimate. Whenever possible, we will attempt to use the Greater Asheville Regional Airport Authority's personnel to assist in the preparation of schedules and analyses of accounts. This effort could substantially reduce our time requirements and facilitate the timely conclusion of the audit. Further, we will be available during the year to consult with you on financial management and accounting matters of a routine nature.

We want our clients to receive the maximum value for our professional services and to perceive that our fees are reasonable and fair. In working to provide you with such value, we find there are certain circumstances that can cause us to perform work in excess of that contemplated in our fee estimate.

Following are some of the more common reasons for potential supplemental billings:

Changing Laws and Regulations

There are many governmental and rule-making boards that regularly add or change their requirements. Although we attempt to plan our work to anticipate the requirements that will affect our engagement, there are times when this is not possible. We will discuss these situations with you at the earliest possible time in order to make the necessary adjustments and amendments in our engagement.

The estimated fees are based on auditing and accounting standards effective as of the date of this engagement letter and known to apply to the Authority at this time. Unless otherwise indicated, estimated fees do not include any time related to the application of new auditing or accounting standards that impact the Authority for the first time.

Incorrect Accounting Methods or Errors in Client Records

We base our fee estimates on the expectation that client accounting records are in order so that our work can be completed using our standard testing and accounting procedures. However, should we find numerous errors, incomplete records, or the application of incorrect accounting methods, we will have to perform

additional work to make the corrections and reflect those changes in the financial statements. If, for any reason, the Authority is unable to provide such schedules, information, and assistance, the Firm and the Authority will mutually revise the fee to reflect additional services, if any, required of us to achieve these objectives.

Failure to Prepare for the Engagement

In an effort to minimize your fees, we assign you the responsibility for the preparation of schedules and documents needed for the engagement. We also discuss matters such as availability of your key personnel, deadlines, and work space. If your personnel are unable, for whatever reasons, to provide these items as previously agreed upon, it might substantially increase the work we must do to complete the engagement within the scheduled time.

Starting and Stopping Our Work

If we must withdraw our staff or accommodate the Authority's requested scheduling change because of the condition of the client's records, or the failure to provide agreed upon items within the established timeline for the engagement, we will not be able to perform our work in a timely, efficient manner, as established by our engagement plan. This will result in additional fees, as we must reschedule our personnel and incur additional start-up costs.

Assistance with Financial Statement Drafting

Your personnel is responsible for drafting the Schedule of Passenger Facility Charges Collected and Expended and Interest Collected. Upon completion of the drafted schedule, we will review it and return it to you with suggested revisions. If significant assistance is needed to make those revisions, this will result in additional fees based on the amount of assistance required.

Our fees are based on anticipated cooperation from your personnel and the assumption that unexpected circumstances will not be encountered during the audit. If significant additional time is necessary, we will discuss it with you and arrive at a new fee estimate before we incur the additional costs. Our fees for such services range from \$90-\$450 per hour.

Non-Solicitation of Employees and Independent Contractors

During the term of this engagement and for a period of eighteen (18) months after the end of this engagement, for whatever reason, you agree that you shall not, directly or indirectly: (i) solicit or attempt to solicit for employment or for engagement as an independent contractor, any of our employees or independent contractors; or (ii) solicit, encourage, or induce, or attempt to solicit, encourage, or induce, any of our employees or independent contractors to leave the employment of Martin Starnes & Associates, CPAs, P.A. or terminate their relationship with Martin Starnes & Associates, CPAs, P.A. For the avoidance of doubt, general advertisements for employment shall not be deemed a violation of this paragraph.

You agree that we invest a large amount of capital and resources to ensure that our employees and independent contractors deliver the highest level of service in our industry. You also agree that the cost of recruiting and hiring qualified individuals to replace our employees or independent contractors would be a lengthy and expensive process. You therefore agree that your violation of the non-solicitation provision above will result in economic damages that are difficult to ascertain and that, in the event of a breach of the non-solicitation provision above, you will pay to Martin Starnes & Associates, CPAs, P.A. a fee equal to One Hundred Percent (100%) of the employee's or independent contractor's annual rate of compensation at the time their relationship with us ends.

You further agree that your breach or threatened breach of the non-solicitation provision above would result in irreparable loss and injury to us. You agree that, in addition to all other remedies provided at law or equity, we shall be entitled to a temporary restraining order and preliminary and permanent injunctive relief in the event of a breach or threatened breach of the non-solicitation provision above, and you hereby waive any requirement that we post any bond in connection with obtaining such restraining order and/or injunctive relief. We shall be entitled to a restraining order and/or injunctive relief without regard to whether we can demonstrate that we have suffered actual damages or economic loss as a result of the breach or threatened breach of the non-solicitation provision.

Termination and Withdrawal

Either party may terminate this Agreement at any time and for any reason. If this Agreement is terminated before services are completed, you agree to pay all fees and expenses we incur through the effective date of termination.

Proprietary Information

You acknowledge that proprietary information, documents, materials, management techniques and other intellectual property are a material source of the services we perform and were developed prior to our association with you. Any new forms, software, documents or intellectual property we develop during this engagement for your use shall belong to us, and you shall have the limited right to use them solely within your business. All reports, templates, manuals, forms, checklists, questionnaires, letters, agreements and other documents which we make available to you are confidential and proprietary to us. Neither you, nor any of your agents, will copy, electronically store, reproduce or make available to anyone other than your personnel, any such documents. This provision will apply to all materials whether in digital, "hard copy" format or other medium.

Conflicts of Interest

If we, in our sole discretion, believe a conflict of interest has arisen affecting our ability to deliver services to you in accordance with either the ethical standards of our firm or the ethical standards of our profession, we may be required to terminate our services without issuing our work product.

Third-Party Service Providers or Subcontractors

We may use third-party service providers, subcontractors, commercially available artificial intelligence, or software tools, some of which may utilize or offer artificial intelligence capabilities (collectively, "external party" or "external parties"), to assist us where necessary to help provide professional services to you or support the needs of our firm. You consent to our use of external parties. Our firm remains responsible for exercising reasonable care in providing our services, and our services and work product will be subjected to our firm's customary quality control procedures.

We may provide your confidential information to external parties in support of our services. You consent to the disclosure of your confidential information to those external parties. We take reasonably prudent business care consistent with our professional standards to prevent the unauthorized release of your confidential information.

In certain circumstances, we may require a separate, written consent from you before your information is transmitted to an external party or parties.

Records Management

We will return any original records and documents you provide to us. Our copies of your records and documents are solely for our documentation purposes and are not a substitute for your own record-keeping obligations under any applicable laws or regulations. You are responsible for maintaining complete and accurate books and records, which may include financial statements, schedules, tax returns and other deliverables provided to you by us. If we provide deliverables or other records to you via an information portal, you must download this information within 60 days. Professional standards may preclude us from being the sole repository of your original data, records, or information.

Workpapers and other items created by us to support the delivery of our services are our property and will remain in our control. We will consider requests for copies of workpapers and other items created by us in accordance with the AICPA Code of Professional Conduct. Our workpapers will be maintained by us in accordance with our firm's record retention policy and any applicable legal and regulatory requirements.

We agree to retain our audit documentation or work papers for a period of at least five years from the date of our report. Catastrophic events or physical deterioration may result in damage to or destruction of our firm's records, causing the records to be unavailable before the expiration of the retention period, as stated in our record retention policy.

Summons or Subpoenas

All information you provide to us in connection with this engagement will be maintained by us on a confidential basis.

If we receive a summons or subpoena which our legal counsel determines requires us to produce documents from this engagement or testify about this engagement, provided that we are not prohibited from doing so by applicable laws or regulations, we agree to inform you of such summons or subpoena as soon as practicable. You may, within the time permitted for our firm to respond to any request, initiate such legal action as you deem appropriate, at your sole expense, to attempt to limit discovery. If you take no action within the time permitted for us to respond, or if your action does not result in a judicial order protecting us from supplying requested information, we may construe your inaction or failure as consent to comply with the request.

If we are not a party to the proceeding in which the information is sought, you agree to reimburse us for our professional time and expenses, as well as the fees and expenses of our legal counsel, incurred in responding to such requests.

Confidentiality

In providing services to you, we may require information that is considered confidential and may include Personally Identifiable Information (PII), i.e. information that can be used to distinguish or trace an individual's identity such as address, bank account and social security information. We will maintain all client information, including PII, on a confidential basis and have a duty to do so based on the standards promulgated by the American Institute of Certified Public Accountants as well as applicable laws and regulations. You assume the risk of loss if you provide us with information, including PII, which differs from the information we request in order to provide services to you in accordance with the Agreement.

Referrals

In the course of providing services to you, you may request referrals to products or professionals such as attorneys, brokers, or investment advisors. As a courtesy, we may identify professional(s) or product(s) for your consideration. However, you are responsible for evaluating, selecting, and retaining any professional

or product and determining if the professional or product meets your needs. You agree that we will not oversee the activities of and have no responsibility for the work product of any professional or suitability of any product we refer to you or that you separately retain.

Limitations on Oral and Email Communications

We may discuss with you our views regarding the treatment of certain items or decisions you may encounter. We may also provide you with information in an email. Any advice or information delivered orally or in an email (rather than through a memorandum delivered as an email attachment) will be based upon limited research and a limited discussion and analysis of the underlying facts. Additional research or a more complete review of the facts may affect our analysis and conclusions.

Due to these limitations and the related risks, it may not be appropriate to proceed with a decision solely on the basis of any oral or email communication from us. You accept all responsibility for any liability, including but not limited to additional tax, penalties or interest resulting from your decision (i) not to have us perform the research and analysis necessary to reach a more definitive conclusion and (ii) to instead rely on an oral or email communication. The limitation in this paragraph will not apply to an item of written advice that is a deliverable of a separate engagement. If you wish to engage us to provide formal advice on a matter on which we have communicated orally or by email, we will confirm this service in a separate agreement.

Disclaimer of Legal and Investment Advice

Our services under this Agreement do not constitute investment advice unless specifically engaged in the *Engagement Objective and Scope* section of this Agreement. Our services under this Agreement do not constitute legal advice.

Electronic Data Communication and Storage

In the interest of facilitating our services to you, we may send data over the Internet, temporarily store electronic data via computer software applications hosted remotely on the Internet, or utilize cloud-based storage. Your confidential electronic data may be transmitted or stored using these methods. In using these data communication and storage methods, our firm employs measures designed to maintain data security. We use reasonable efforts to keep such communications and electronic data secure in accordance with our obligations under applicable laws, regulations, and professional standards.

You recognize and accept that we have no control over the unauthorized interception or breach of any communications or electronic data once it has been transmitted or if it has been subject to unauthorized access while stored, notwithstanding all reasonable security measures employed by us. You consent to our use of these electronic devices and applications during this engagement.

Marketing and Educational Communications

If we send you newsletters, updates, explanations of technical developments or similar communications, it is strictly for marketing or general educational purposes and should not be construed as professional advice on which you may rely. These communications, by themselves, do not create a contractual relationship between us and you, a binding obligation for us to provide services to you, nor a requirement on our part to monitor issues for you.

Independent Contractor

When providing services to your company, we will function as an independent contractor and in no event will we or any of our employees be an officer of you, nor will our relationship be that of joint venturers,

partners, employer and employee, principal and agent, or any similar relationship giving rise to a fiduciary duty to you.

Our obligations under this Agreement are solely obligations of Martin Starnes & Associates, CPAs, P.A., and no Martin Starnes & Associates, CPAs, P.A. stakeholder shall be subjected to any personal liability whatsoever to you or any person or entity.

Severability

If any portion of this Agreement is deemed invalid or unenforceable, said finding shall not operate to invalidate the remainder of the terms set forth in this Agreement.

Survivability

The following sections of this Agreement shall survive termination of the Agreement: Limitation of Liability and Statute of Limitations.

Assignment, No Third-Party Beneficiaries

All parties acknowledge and agree that the obligations and responsibilities of this Agreement cannot be assigned to any third party except as agreed to in writing. This Agreement has been entered into solely between you and Martin Starnes & Associates, CPAs, P.A., and no third-party beneficiaries are created hereby.

Force Majeure

Neither party shall be held liable for any delays resulting from circumstances or causes beyond our reasonable control, including, without limitation, fire or other casualty, act of God, strike or labor dispute, war or other violence, epidemics or pandemics as defined by The Centers for Disease Control and Prevention, or any law, order or requirement of any governmental agency or authority. However, no Force Majeure event shall excuse you of any obligation to pay any outstanding invoice or fee or from any indemnification obligation under this Agreement.

Electronic Signatures and Counterparts

Each party hereto agrees that any electronic signature intended to replicate a written signature, shall be presumed valid, and we may reasonably rely upon it. For purposes hereof, "electronic signature" includes, but is not limited to, a scanned copy of a manual signature, an electronic copy of a manual signature affixed to a document, a signature incorporated into a document utilizing touchscreen capabilities, or a digital signature. Documents may be executed in one or more counterparts, each of which shall be considered an original instrument, but all of which shall be considered one and the same agreement.

Entire Agreement

This Agreement, including the LGC-205 Contract to Audit Accounts, represents the entire agreement of the parties and supersedes all previous oral, written or other understandings and agreements between the parties. Any modification to the terms of this Agreement must be made in writing and signed by both parties.

Statute of Limitations

You agree that any claim or legal action arising out of or related to this contract and the services provided hereunder shall be commenced no more than one (1) year from the date of delivery of the work product to

You or the termination of the services described herein (whichever is earlier), regardless of any statute of limitations prescribing a longer period of time for commencing such a claim under law. This time limitation shall apply regardless of whether Martin Starnes & Associates, CPAs, P.A. performs other or subsequent services for You. A claim is understood to be a demand for money or services, demand for mediation, or the service of suit based on a breach of this contract or the acts or omissions of Martin Starnes & Associates, CPAs, P.A. in performing the services provided herein. This provision shall not apply if enforcement is disallowed by applicable law or professional standards.

Limitation of Liability

You agree that Martin Starnes & Associates, CPAs, P.A.'s liability, if any, arising out of or related to this contract and the services provided hereunder, shall be limited to the amount of the fees paid by You for services rendered under this contract. In no event shall Martin Starnes & Associates, CPAs, P.A. be liable to You or a third party for any indirect, special, consequential, punitive, or exemplary damages, including but not limited to lost profits, loss of revenue, interruption, loss of use, damage to goodwill or reputation, regardless of whether You were advised of the possibility of such damages, regardless of whether such damages were reasonably foreseeable, and regardless of whether such damages arise under a theory of contract, tort, strict liability, or otherwise. The foregoing limitations shall not apply to the extent it is finally, judicially determined that the liability resulted from gross negligence or fraud of Martin Starnes & Associates, CPAs, P.A. or if enforcement of this provision is disallowed by applicable law or professional standards.

Mediation

If a timely dispute arises out of or relates to this Agreement, including the scope of services contained herein, or the breach thereof, and if the dispute cannot be settled through negotiation, the parties agree first to try to settle the dispute by mediation administered by the American Arbitration Association ("AAA") under the *AAA Accounting and Related Services Arbitration Rules and Mediation Procedures* before resorting to arbitration, litigation, or any other dispute resolution procedure. The mediator will be selected by mutual agreement of the parties. If the parties cannot agree on a mediator, a mediator shall be designated by the AAA. The mediation will be conducted in North Carolina.

The mediation will be treated as a settlement discussion and, therefore, all discussions during the mediation will be confidential. The mediator may not testify for either party in any later proceeding related to the dispute. No recording or transcript shall be made of the mediation proceedings. The costs of any mediation proceedings shall be shared equally by all parties. Any costs of legal representation shall be borne by the hiring party.

This provision shall not apply to any dispute of fees owed, billed or due.

Arbitration Procedures

If a dispute has not been resolved within 90 days after the effective date of the written notice beginning the mediation process (or such longer period, if the parties so agree in writing), the mediation shall terminate and the dispute shall be settled by binding arbitration to be held at a mutually agreeable location. The arbitration shall be conducted in accordance with the CPR Rules for Non-Administered Arbitration that are in effect at the time of the commencement of the arbitration, except to the extent modified by this Dispute Resolution Provision (the rules). The arbitration shall be conducted before a panel of three arbitrators. Each of the Authority and firm shall designate one arbitrator in accordance with the "screened" appointment procedure provided in the Rules, and the two party-designated arbitrators shall jointly select the third in accordance with the Rules. No arbitrator may serve on the panel unless he or she has agreed in writing to enforce the terms of the engagement letter and to abide by the terms of the Rules. Except with respect to the interpretation and enforcement of these arbitration procedures (which shall be governed by the Federal

Arbitration Act), the arbitrators shall apply the laws of the state of North Carolina (without giving effect to its choice of law principles) in connection with the dispute. The arbitrators may render a summary disposition relative to all or some of the issues, provided that the responding party has had an adequate opportunity to respond to any such application for such disposition. Any discovery shall be conducted in accordance with the Rules. The result of the arbitration shall be binding on the parties, and judgment on the arbitration award may be entered in any court having jurisdiction.

Costs

Each party shall bear its own costs in both the mediation and the arbitration; however, the parties shall share the fees and expenses of both the mediators and the arbitrators equally.

In accordance with the requirements of *Government Auditing Standards*, we have attached a copy of our latest external peer review report of our firm to the Contract to Audit Accounts for your consideration and files.

Please sign and return a copy of this letter to indicate your acknowledgment of, and agreement with, the arrangements for our audit of the financial statements and compliance over the Passenger Facility Charge Program, including our respective responsibilities.

We appreciate the opportunity to be your auditors and look forward to working with you and your staff.

Respectfully,

Martin Starnes & Associates, CPAs, P.A.

Martin Starnes & Associates, CPAs, P.A.
Hickory, North Carolina

RESPONSE:

This letter correctly sets forth our understanding.

Acknowledged and agreed on behalf of the Greater Asheville Regional Airport Authority by:

Signature: _____

Title: _____

Date: _____

The	Governing Board Board of Directors
	Primary Government Unit Greater Asheville Regional Airport Authority
of	
and	Discretely Presented Component Unit (DPCU) (if applicable) N/A

Primary Government Unit, together with DPCU (if applicable), hereinafter referred to as Governmental Unit(s)

and	Auditor Name Martin Starnes & Associates, CPAs. P.A.
	Auditor Address 730 13th Avenue Drive SE, Hickory NC 28602

Hereinafter referred to as Auditor

for	Fiscal Year Ending 06/30/26	Date Audit Will Be Submitted to LGC 12/31/26
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Must be within six months of FYE

hereby agree as follows:

1. The Auditor shall audit all statements and disclosures required by “U.S. Auditing Standards – AICPA (Clarified),” referred to as generally accepted auditing standards (GAAS) and additional required legal statements and disclosures of all funds and/or divisions of the Governmental Unit(s). The non-major combining, and individual fund statements and schedules shall be subjected to the auditing procedures applied in the audit of the basic financial statements and an opinion shall be rendered in relation to (as applicable) the governmental activities, the business-type activities, the aggregate DPCUs, each major governmental and enterprise fund, and the aggregate remaining fund information (non-major government and enterprise funds, the internal service fund type, and the fiduciary fund types). Budgetary comparison information shall be prepared in accordance with applicable GASB standards. Budget-to-actual comparisons at the level of the legally adopted budget ordinance shall be presented as required supplementary information and shall not be included in the basic financial statements. Any other budgetary comparison information shall be presented only as supplementary information for funds required to be budgeted under NCGS Chapter 159, Article 3.

2. At a minimum, the Auditor shall conduct the audit and render the report in accordance with GAAS. If the Governmental Unit expended \$100,000 or more in combined Federal and State financial assistance during the reporting period, the Auditor shall perform the audit in accordance with *Generally Accepted Government Auditing Standards* (GAGAS). The Governmental Unit is subject to federal single audit requirements in accordance with Title 2 US Code of Federal Regulations Part 200 *Uniform Administration Requirements, Cost Principles, and Audit Requirements for Federal Awards*, Subpart F (*Uniform Guidance*) and the State Single Audit Implementation Act. Currently the threshold is \$1,000,000 for federal and state single audits, or such other threshold as applicable for the fiscal year under audit. This audit and all associated audit documentation may be subject to review by federal and State agencies in accordance with federal and State laws, including the staff of the Office of State Auditor (OSA) and the Local Government Commission (LGC). If the audit requires a federal single audit in accordance with the Uniform Guidance (§200.501) the Auditor and Governmental Unit(s) should discuss, in advance of the execution of this contract, the responsibility for submission of the audit and the accompanying data collection form (form SF-FAC) to the Federal Audit Clearinghouse as required under the Uniform Guidance (§200.512) to ensure proper submission.

If the audit and Auditor communication are found in this review to be substandard, the results of the review may be forwarded to the North Carolina State Board of CPA Examiners (NC State Board).

3. If an entity is determined to be a component of another government as defined by the group audit standards, the entity's auditor shall make a good faith effort to comply in a timely manner with the requests of the group auditor in accordance with AU-6 §600.41 - §600.42.
4. This contract contemplates an unmodified opinion being rendered. If during the process of conducting the audit, the Auditor determines that it will not be possible to render an unmodified opinion on the financial statements of the unit, the Auditor shall contact the LGC Staff to discuss the circumstances leading to that conclusion as soon as is practical and before the final report is issued. The audit shall include such tests of the accounting records and such other auditing procedures as are considered by the Auditor to be necessary in the circumstances. Any limitations or restrictions in scope which would lead to a qualification should be fully explained in an attachment to this contract.
5. If this audit engagement is subject to the standards for audit as defined in *Government Auditing Standards* (2018 revision or subsequent revisions, as applicable) issued by the Comptroller General of the United States, then by accepting this engagement, the Auditor warrants that he or she has met the requirements for a peer review and continuing education as specified in *Government Auditing Standards*. The Auditor agrees to provide a copy of the most recent peer review report to the Governmental Unit(s) and to the Secretary of the LGC prior to the execution of an audit contract. Subsequent submissions of the report are required only upon report expiration or upon the Auditor's receipt of an updated peer review report. If the audit firm receives a peer review rating other than pass, the Auditor shall not contract with the Governmental Unit(s) without first contacting the Secretary of the LGC for a peer review analysis that may result in additional contractual requirements.

If the audit engagement is not subject to *Government Auditing Standards* or if financial statements are not prepared in accordance with U.S. generally accepted accounting principles (GAAP) and fail to include all disclosures required by GAAP, the Auditor shall provide an explanation as to why in an attachment to this contract or in an amendment.

6. It is agreed that time is of the essence in this contract. All audits are to be performed, and the report of audit submitted to LGC Staff, within six months of fiscal year end. At the time of the execution of this contract, if the parties know that the anticipated submission date of the audit exceeds six months after fiscal year end, a written explanation shall be provided to the Secretary of the LGC on this contract form (see the space provided on Page 7). If it becomes necessary to amend the audit fee or the date that the audit report will be submitted to the LGC, an amended contract along with a written explanation of the change shall be submitted to the Secretary of the LGC for approval.
7. It is agreed that GAAS include a review of the Governmental Unit's (Units') systems of internal control and accounting as they relate to accountability of funds and adherence to budget and law requirements applicable thereto; that the Auditor shall make a written report, which may or may not be a part of the written report of audit, to the Governing Board setting forth the Auditor's findings, together with his or her recommendations for improvement. That written report shall include all matters determined to be "significant deficiencies and material weaknesses" in accordance with AU-C §265 "Communicating Internal Control Related Matters Identified in an Audit" of GAAS. The Auditor shall file a copy of that report with the Secretary of the LGC.

For GAAS or *Government Auditing Standards* audits, if an Auditor issues an AU-C §260 report, "Auditor's Communication With Those Charged With Governance," commonly referred to as a "Governance Letter," LGC staff does not require the report to be submitted unless the Auditor cites significant findings or issues from the audit, as defined in AU-C §260 paragraphs 12 - 14. This would include issues such as difficulties encountered during the audit, significant or unusual transactions, uncorrected misstatements, matters that are difficult or contentious for which the Auditor consulted outside the engagement team and, in the Auditor's judgment, are significant and relevant to those charged with governance, and other findings or issues that the Auditor believes are significant and relevant. If matters identified during the audit were required to be reported as described in AU-C §260 paragraphs 12 - 14 and were communicated in a method other than an AU-C §260 letter, the written documentation must be submitted.

8. All local government and public authority contracts for audit or audit-related work require the approval of the Secretary of the LGC. This includes annual or special audits, agreed upon procedures related to internal controls, bookkeeping or other assistance necessary to prepare the Governmental Unit's records for audit, financial statement preparation, any finance-related investigations, or any other audit-related work in the State of North Carolina. Approval is also required for the Alternative Compliance Examination Engagement for auditing the Coronavirus State and Local Fiscal Recovery Funds expenditures as allowed by US Treasury. Approval is not required on audit contracts and invoices for system improvements and similar services of a non-auditing nature.
9. Invoices for services rendered under these contracts shall not be paid by the Governmental Unit(s) until the invoice has been approved by the Secretary of the LGC. This also includes any progress billings [G.S. 159-34 and 115C-447]. All invoices for audit work shall be submitted in PDF format to the Secretary of the LGC for approval. The invoice marked 'approved' with approval date shall be returned to the Auditor to present to the Governmental Unit(s) for payment. This paragraph is not applicable to contracts for audits of hospitals.
10. In consideration of the satisfactory performance of the provisions of this contract, the Governmental Unit(s) shall pay to the Auditor, upon approval by the Secretary of the LGC if required, the fee, which includes any costs the Auditor may incur from work paper or peer reviews or any other quality assurance program required by third parties (federal and state grantor and oversight agencies or other organizations) as required under the Federal Single Audit Act and the State Single Audit Act. This does not include fees for any pre-issuance reviews that may be required by the North Carolina Association of Certified Public Accountants (NCACPA) Peer Review Committee or North Carolina State Board of CPA Examiners (see Paragraph 13).
11. If the Governmental Unit(s) has/have outstanding revenue bonds, the Auditor shall submit to LGC Staff, either in the notes to the audited financial statements or as a separate report, a calculation demonstrating compliance with the revenue bond rate covenant. Additionally, the Auditor shall submit to LGC Staff simultaneously with the Governmental Unit's (Units') audited financial statements any other bond compliance statements or additional reports required by the authorizing bond documents, unless otherwise specified in the bond documents.
12. After completing the audit, the Auditor shall submit to the Governing Board a written report of audit. This report shall include, but not be limited to, the following information: (a) Management's Discussion and Analysis, (b) the financial statements and notes of the Governmental Unit(s) and all of its component units prepared in accordance with GAAP, (c) supplementary information requested by the Governmental Unit(s) or required for full disclosure under the law, and (d) the Auditor's opinion on the material presented. The Auditor shall furnish the required number of copies of the report of audit to the Governing Board upon completion.
13. If the audit firm is required by the Secretary of the Local Government Commission to obtain a pre-issuance review or take corrective action as a result of peer review findings or quality control deficiencies, such corrective action shall be consistent with the authority and requirements of the North Carolina State Board of Certified Public Accountant Examiners, the AICPA Peer Review Program, and established Local Government Commission practice, including the use of report addenda or other remedial measures, as appropriate.

14. In accordance with G.S. 159-34, the Finance Officer of the Unit is responsible for filing the audited financial statements with the Secretary of the Local Government Commission.

The Auditor may upload the audit report and related documents through the LGC's electronic submission system; however, submission shall not be deemed complete until the Finance Officer has reviewed and certified the submission.

The Auditor, Finance Officer, other Unit staff member designated by the Finance Officer, or a third party approved by the Unit may enter all Data Input Report information except the information on the "transmittal doc info" tab. The "transmittal doc info" tab must be completed by the Auditor.

The Finance Officer shall review, approve, and certify the accuracy and completeness of the Data Input Report (DIR) in the LGC's LOGOS system prior to LGC review, regardless of whether the DIR is prepared by the Auditor or the Unit.

Finance Officer certification is required for any corrected or revised submissions.

Finance Officer certification of the DIR shall be completed in a timely manner following notification that the DIR is ready for review and within time frames prescribed by the LGC. Failure to complete certification in a timely manner may result in the audit being considered late due to unit action rather than auditor performance.

The Auditor shall conduct the audit in accordance with generally accepted auditing standards and shall ensure that the financial statements are prepared in accordance with generally accepted accounting principles as of the fiscal year end. Budget-to-actual comparisons at the level of the legally adopted budget ordinance shall be presented in required supplementary information, separate from the basic financial statements, and shall not be included in the audit opinion. The Auditor shall confirm that such information reconciles to the financial statements and is consistent with applicable accounting guidance and any LGC reporting requirements.

The Finance Officer shall certify in a timely manner that all data inputted in LOGOS used for preparation of the financial statements and required supplementary information is complete and accurate.

For audits of units other than hospitals, the audit report should be submitted when (or prior to) submitting the final invoice for services rendered. The report of audit, as filed with the Secretary of the LGC, becomes a matter of public record for inspection, review and copy in the offices of the LGC by any interested parties. Any subsequent revisions to these reports shall be sent to the Secretary of the LGC. These audited financial statements, excluding the Auditors' opinion, may be used in the preparation of official statements for debt offerings by municipal bond rating services to fulfill secondary market disclosure requirements of the Securities and Exchange Commission and for other lawful purposes of the Governmental Unit(s) without requiring consent of the Auditor. If the LGC Staff determines that corrections need to be made to the Governmental Unit's (Units') financial statements and/or the compliance section, those corrections shall be provided within three business days of notification unless another deadline is agreed to by LGC Staff.

15. Should circumstances disclosed by the audit call for a more detailed investigation by the Auditor than necessary under ordinary circumstances, the Auditor shall inform the Governing Board in writing of the need for such additional investigation and the additional compensation required therefore. Upon approval by the Secretary of the LGC, this contract may be modified or amended to include the increased time, compensation, or both as may be agreed upon by the Governing Board and the Auditor.
16. If an approved contract needs to be modified or amended for any reason, the change shall be made in writing and preaudited if the change includes a change in audit fee (preaudit requirement does not apply to hospitals). This amended contract shall be completed in full, including a written explanation of the change, signed and dated by all original parties to the contract. It shall then be submitted to the Secretary of the LGC for approval. No change to the audit contract shall be effective unless approved by the Secretary of the LGC.
17. A copy of the engagement letter, issued by the Auditor and signed by both the Auditor and the Governmental Unit(s), shall be attached to this contract, and except for fees, work, and terms not related to audit services, shall be incorporated by reference as if fully set forth herein as part of this contract. In case of conflict between the terms of the engagement letter and the terms of this contract, the terms of this contract shall take precedence. Engagement letter terms that conflict with the contract are deemed to be void unless the conflicting terms of this contract are specifically deleted in Paragraph 30 of this contract. Engagement letters containing indemnification clauses shall not be accepted by LGC Staff.
18. Special provisions should be limited. Please list any special provisions in an attachment.
19. A separate contract should not be made for each division to be audited or report to be submitted. If a DPCU is subject to the audit requirements detailed in The Local Government Budget and Fiscal Control Act and a separate audit report is issued, a separate audit contract is required. If a separate report is not to be issued and the DPCU is included in the primary government audit, the DPCU shall be named along with the primary government on this audit contract. DPCU Board approval date, signatures from the DPCU Board chairman and Finance Officer also shall be included on this contract.
20. The contract shall be executed, preaudited (preaudit requirement does not apply to hospitals) and physically signed by all parties including Governmental Unit(s) and the Auditor, then submitted in PDF format to the Secretary of the LGC.
21. The contract is not valid until it is approved by the Secretary of the LGC. The staff of the LGC shall notify the Governmental Unit and Auditor of contract approval by email. The audit should not be started before the contract is approved.
22. Retention of Client Records: Auditors are subject to the NC State Board of CPA Examiners' Retention of Client Records Rule 21 NCAC 08N .0305 as it relates to the provision of audit and other attest services, as well as non-attest services. Clients and former clients should be familiar with the requirements of this rule prior to requesting the return of records.

23. This contract may be terminated at any time by mutual consent and agreement of the Governmental Unit(s) and the Auditor, provided that (a) the consent to terminate is in writing and signed by both parties, (b) the parties have agreed on the fee amount which shall be paid to the Auditor (if applicable), and (c) no termination shall be effective until approved in writing by the Secretary of the LGC.

24. The Governmental Unit's (Units') failure or forbearance to enforce, or waiver of, any right or an event of breach or default on one occasion or instance shall not constitute the waiver of such right, breach or default on any subsequent occasion or instance.

25. There are no other agreements between the parties hereto and no other agreements relative hereto that shall be enforceable unless entered into in accordance with the procedure set out herein and approved by the Secretary of the LGC.

26. E-Verify. The Auditor shall comply with the requirements of NCGS Chapter 64 Article 2. Further, if the Auditor utilizes any subcontractor(s), Auditor shall require such subcontractor(s) to comply with the requirements of NCGS Chapter 64, Article 2.

27. For all non-attest services, the Auditor shall adhere to the independence rules of the AICPA Professional Code of Conduct and *Government Auditing Standards, 2018 or 2024 Revision* (as applicable). Preparing financial statements in their entirety shall be deemed a "significant threat" requiring the Auditor to apply safeguards sufficient to reduce the threat to an acceptable level. If the Auditor cannot reduce the threats to an acceptable level, the Auditor cannot complete the audit. If the Auditor is able to reduce the threats to an acceptable level, the documentation of this determination, including the safeguards applied, must be included in the audit workpapers.

All non-attest service(s) being performed by the Auditor that are necessary to perform the audit must be identified and included in this contract. The Governmental Unit shall designate an individual with the suitable skills, knowledge, and/or experience (SKE) necessary to oversee the services and accept responsibility for the results of the services performed. If the Auditor is able to identify an individual with the appropriate SKE, the Auditor must document and include in the audit workpapers how the Auditor reached that conclusion. If the Auditor determines that an individual with the appropriate SKE cannot be identified, the Auditor cannot perform both the non-attest service(s) and the audit. See "Fees for Audit Services" page of this contract to disclose the person identified as having the appropriate SKE for the Governmental Unit.

28. **Applicable to audits with fiscal year ends of June 30, 2021 and later.** The Auditor shall present the audited financial statements including any compliance reports to the Government Unit's Governing Board or audit committee in an official meeting in open session as soon as the audited financial statements are available but not later than 45 days after the submission of the audit report to the Secretary of the LGC. The Auditor's presentation to the Governing Board or audit committee shall include:

- a) the description of each finding, including all material weaknesses and significant deficiencies, as found by the Auditor, and any other issues related to the internal controls or fiscal health of the Government Unit as disclosed in the management letter, the Single Audit or Yellow Book reports, or any other communications from the Auditor regarding internal controls as required by current auditing standards;
- b) the status of the prior year audit findings;
- c) the values of Financial Performance Indicators based on information presented in the audited financial statements; and
- d) notification to the Governing Board that the Governing Board shall develop a "Response to the Auditor's Findings, Recommendations, and Fiscal Matters," if required under Rule 20 NCAC 03 .0508.

29. Information based on the audited financial statements shall be submitted to the Secretary of the LGC through the LGC's LOGOS system, including completion of the Data Input Report (DIR). Submission is not complete and shall not be accepted by the LGC until the Finance Officer has reviewed and certified the DIR in accordance with Paragraph 14 of this contract.

30. All of the above paragraphs are understood and shall apply to this contract, except the following numbered paragraphs shall be deleted (See Paragraph 17 for clarification).

31. The process for submitting contracts, audit reports and invoices is subject to change. Auditors and Units should use the submission process and instructions in effect at the time of submission. Refer to the N.C. Department of State Treasurer website at <https://www.nctreasurer.com/state-and-local-government-finance-division/local-government-commission/submitting-your-audit>.

32. All communications regarding audit contract requests for modification or official approvals will be sent to the email addresses provided on the signature pages that follow.

33. **Applicable to audits with fiscal year ends of June 30, 2025, and later.** The Unit authorizes the LGC to grant access to the LGC's LOGOS system, including the Data Input Report (DIR), to employees of the contracted audit firm who are associated with and acting on behalf of the firm for purposes of performing audit and reporting services under this contract. Such access shall be limited to the scope necessary to perform contracted services and shall not relieve the Auditor or the Unit of their respective responsibilities under this contract.

34. Changes or edits to the text of this contract form are not permitted, except for the Secretary's authority to revise or update this contract form pursuant to LGC Rule 20 NCAC 03. 0502.

For contracts with an anticipated audit submission date exceeding six months after fiscal year end, please use this space to explain the reason for the late submission, as required by Paragraph 6 of this contract form:

FEEES FOR AUDIT SERVICES

1. For all non-attest services, the Auditor shall adhere to the independence rules of the AICPA Professional Code of Conduct (as applicable) and *Government Auditing Standards, 2018 Revision*. Refer to Paragraph 27 of this contract for specific requirements. The following information must be provided by the Auditor; contracts presented to the LGC without this information will be not be approved.

Financial statements were prepared by: Auditor Governmental Unit Third Party

If applicable: The individual at the Governmental Unit designated to have the suitable skills, knowledge, and/or experience (SKE) necessary to oversee the non-attest services and accept responsibility for the results of these services:

Name:	Title and Unit / Company:	Email Address:
Amy Harris	CFO, Greater Asheville Regional Airport Authority	aharris@flyavl.com

OR Not Applicable (Identification of SKE Individual on the LGC-205 Contract is not applicable for GAAS-only audits or audits with FYEs prior to June 30, 2020.)

2. Fees may not be included in this contract for work performed on Annual Financial Information Reports (AFIRs), Form 990s, or other services not associated with audit fees and costs. Such fees may be included in the engagement letter but may not be included in this contract or in any invoices requiring approval of the LGC. See Paragraphs 8 and 13 for details on other allowable and excluded fees.

3. The audit fee information included in the table below for both the Primary Government Fees and the DPCU Fees (if applicable) should be reported as a specific dollar amount of audit fees for the year under this contract. If any language other than an amount is included here, the contract will be returned to the audit firm for correction.

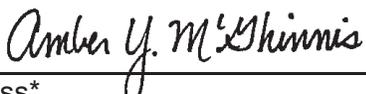
4. Prior to the submission of the completed audited financial report and applicable compliance reports subject to this contract, or to an amendment to this contract (if required) the Auditor may submit interim invoices for approval for services rendered under this contract to the Secretary of the LGC, not to exceed 75% of the billings for the Unit's last annual audit that was submitted to the Secretary of the LGC. All invoices for services rendered in an audit engagement as defined in Rule 20 NCAC .0503 shall be submitted to the Secretary of the LGC for approval before any payment is made. Payment before approval is a violation of law. (This paragraph not applicable to contracts and invoices associated with audits of hospitals).

Primary Government Unit	Greater Asheville Regional Airport Authority
Audit Fee (financial and compliance if applicable)	\$ 45,125 (\$38,375 audit + \$6,750 single audit for up to 2 programs)
Fee per Major Program (if not included above)	\$ 4,500 per major program in excess of 2
Additional Fees Not Included Above (if applicable):	
Financial Statement Preparation (incl. notes and RSI)	\$ 4,275
All Other Non-Attest Services	\$
TOTAL AMOUNT NOT TO EXCEED	\$ 53,900 (includes 3 major programs)

Discretely Presented Component Unit	N/A
Audit Fee (financial and compliance if applicable)	\$
Fee per Major Program (if not included above)	\$
Additional Fees Not Included Above (if applicable):	
Financial Statement Preparation (incl. notes and RSI)	\$
All Other Non-Attest Services	\$
TOTAL AMOUNT NOT TO EXCEED	\$

SIGNATURE PAGE

AUDIT FIRM

Audit Firm* Martin Starnes & Associates, CPAs. P.A.	
Authorized Firm Representative (typed or printed)* Amber Y. McGhinnis	Signature* 
Date* 03/03/26	Email Address* amcghinnis@msa.cpa

GOVERNMENTAL UNIT

Governmental Unit* Greater Asheville Regional Airport Authority	
Date Governing Board Approved Audit Contract* (Enter date in box to right)	
Mayor/Chairperson (typed or printed)* Brad Galbraith, Chair	Signature*
Date	Email Address* brad.galbraith@flyavl.com

Chair of Audit Committee (typed or printed, or "NA") N/A	Signature
Date	Email Address

GOVERNMENTAL UNIT – PREAUDIT CERTIFICATE

Required by G.S. 159-28(a1) or G.S. 115C-441(a1). Not applicable to hospital contracts.

This instrument has been preaudited in the manner required by The Local Government Budget and Fiscal Control Act or by The School Budget and Fiscal Control Act.

Sum Obligated by This Transaction:	\$ 53,900 (includes 3 major programs)
Primary Governmental Unit Finance Officer* (typed or printed) Amy Harris, Chief Financial Officer	Signature*
Date of Preaudit Certificate*	Email Address* aharris@flyavl.com

**SIGNATURE PAGE – DPCU
(complete only if applicable)**

DISCRETELY PRESENTED COMPONENT UNIT

DPCU*	
N/A	
Date DPCU Governing Board Approved Audit Contract* (Enter date in box to right)	
DPCU Chairperson (typed or printed)*	Signature*
Date*	Email Address*

Chair of Audit Committee (typed or printed, or "NA")	Signature
N/A	
Date	Email Address

DPCU – PREAUDIT CERTIFICATE

Required by G.S. 159-28(a1) or G.S. 115C-441(a1). Not applicable to hospital contracts.

This instrument has been preaudited in the manner required by The Local Government Budget and Fiscal Control Act or by The School Budget and Fiscal Control Act.

Sum Obligated by this Transaction:	\$
DPCU Finance Officer (typed or printed)*	Signature*
N/A	
Date of Preaudit Certificate*	Email Address*

Remember to print this form, and obtain all required signatures prior to submission.

PRINT



Report on the Firm's System of Quality Control

To the Shareholders of Martin Starnes & Associates, CPAs, P.A. and the Peer Review Committee, Coastal Peer Review, Inc.

We have reviewed the system of quality control for the accounting and auditing practice of Martin Starnes & Associates, CPAs, P.A. (the firm) in effect for the year ended December 31, 2023. Our peer review was conducted in accordance with the Standards for Performing and Reporting on Peer Reviews established by the Peer Review Board of the American Institute of Certified Public Accountants (Standards).

A summary of the nature, objectives, scope, limitations of, and the procedures performed in a System Review as described in the Standards may be found at www.aicpa.org/prsummary. The summary also includes an explanation of how engagements identified as not performed or reported in conformity with applicable professional standards, if any, are evaluated by a peer reviewer to determine a peer review rating.

Firm's Responsibility

The firm is responsible for designing a system of quality control and complying with it to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. The firm is also responsible for evaluating actions to promptly remediate engagements deemed as not performed or reported in conformity with professional standards, when appropriate, and for remediating weaknesses in its system of quality control, if any.

Peer Reviewer's Responsibility

Our responsibility is to express an opinion on the design of the system of quality control and the firm's compliance therewith based on our review.

Required Selections and Considerations

Engagements selected for review included engagements performed under Government Auditing Standards, including compliance audits under the Single Audit Act and an audit of an employee benefit plan.

As part of our peer review, we considered reviews by regulatory entities as communicated by the firm, if applicable, in determining the nature and extent of our procedures.

Opinion

In our opinion, the system of quality control for the accounting and auditing practice of Martin Starnes & Associates, CPAs, P.A. in effect for the year ended December 31, 2023, has been suitably designed and complied with to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. Firms can receive a rating of *pass*, *pass with deficiency(ies)* or *fail*. Martin Starnes & Associates, CPAs, P.A. has received a peer review rating of *pass*.

Dean Dorton Allen Ford, PLLC

Dean Dorton Allen Ford, PLLC

May 10, 2024



MEMORANDUM

TO: Members of the Airport Authority

FROM: Jared Merrill
Vice President - Planning

DATE: March 13, 2026

ITEM DESCRIPTION – Consent Item C

Approve Change Order No. 6 with Tennoca Construction Company for the South parking Lot and ROFA

BACKGROUND

The Airport Authority Board approved the construction contract for the South Parking Lot Construction with Tennoca Construction Company on June 9, 2023. In October of 2023 the Authority approved Change Order #1 in the amount of \$69,583.81. In May 2024, the Authority approved Change Order #2 in the amount of \$65,406.78. In August 2024, the Authority approved Change Order #3 in the amount of \$353,057.38. In July 2025, the Authority approved Change Order #4 in the amount of \$7,207.80 and Change Order #5 in the amount of \$2,950.

Since then, due to multiple Requests for Information (RFIs) and field changes/adjustments there have been added/deducted quantities that have been compiled into this Change Order #6. The main credit is in a reduction of 96” drainage pipe that was saved by re-routing the drainage slightly (reducing the overall quantity by 46 feet). The project team also saved on the quantity of erosion control matting. These savings more than offset the additional costs incurred for additional rip rap stabilization, additional grading efforts around the FAA Instrument Landing System (ILS) Building, necessary concrete mow strips for the perimeter fence, and the required safety fence around the headwalls.

Avcon has reviewed and field verified these changes with Tennoca and provided recommendations to proceed with them. Upon negotiations with the contractor the total cost of this change order #6 is a credit of \$31,169.05. This is the final change order and will close out this project with Tennoca.

Consent Item C



ISSUES

None.

ALTERNATIVES

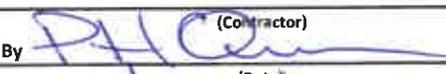
None.

FISCAL IMPACT

The total cost for Change Order No. 6 with Tennoca Construction is a credit of \$31,169.05.

RECOMMENDED ACTION

It is respectfully requested that the Greater Asheville Regional Airport Authority Board resolve to (1) approve Change Order No. 6 with Tennoca Construction Company in the credit amount of \$31,169.05; (2) authorize the President & CEO to execute the necessary documents.

SOUTH PARKING AREA - ASHEVILLE REGIONAL AIRPOR			
CHANGE ORDER 6			
		(Date Prepared) January 20, 2026	(Change Order No.) 6
(Sponsor Public Agency) Greater Asheville Regional Airport Authority	(Sponsor's Address) 61 Terminal Drive, Ste 1 Fletcher, NC 28732	(Project Numbers) NCDOT Project No.	(Docket No.)
(Name of Airport) Asheville Regional Airport	(Location Airport) Fletcher, NC	(State) North Carolina	(FAA Grant Agreement No.)
(Name of Contractor) Tennoca Construction Company	(Address of Contractor) 1575 Smokey Park Hwy Candler, NC 28715	(Date Accepted)	(Total Max Grant)
(Description of Work Included in Change Order) Final quantity reconciliation, additional rip rap to satisfy all permit requirements, concrete mow strip for wildlife fence, re-sized structure hatches for drainage structures, safety fence, additional stone/labor for ILS Building grading.		(Original Contract Cost) \$8,388,839.20	
		\$69,583.81 (Change Order No. 1 Cost)	
		\$65,406.78 (Change Order No. 2 Cost)	
		\$353,057.38 (Change Order No. 3 Cost)	
		\$7,207.80 (Change Order No. 4 Cost)	
\$2,950.00 (Change Order No. 5 Cost)			
\$31,169.05 (Change Order No. 6 Cost)			
		(Revised Contract Cost) \$8,855,875.92	
		(Contract Time) Days 360	(New Contract Time) Days 360
(Reason for Change Order) Modifications to the drainage design reduced the total length of pipe installed but increased the amount of rip rap required and resulted in modifications to the drainage structure hatches. Concrete mow strip was added as wildlife deterrent to maintain security and conformance with existing wildlife fence on the Airport. Additional grading and stone was placed around the ILS Building to stabilize the existing ditch. Safety fence was added to the top of the headwall locations as additional fall protection per OSHA requirements. Final contract quantity adjustments and contract amounts were reconciled.			
SUBJECT TO CONDITIONS SET FORTH BELOW, AN EQUITABLE ADJUSTMENT IS ESTABLISHED AS FOLLOWS			
(Contract Price)		(Contract Time)	
<input type="checkbox"/> Not Changed		<input checked="" type="checkbox"/> X	Not Changed
<input type="checkbox"/> Increased by _____ Dollars		<input type="checkbox"/>	Increased by _____
<input checked="" type="checkbox"/> X Decreased by \$31,169.05 Dollars		<input type="checkbox"/>	Decreased by _____
THE FOREGOING IS IN ACCORDANCE WITH YOUR CONTRACT DATED _____ AS LISTED BELOW:			
<p>A. The aforementioned change, and work affected thereby, is subject to all contract stipulations and covenants.</p> <p>B. The rights of the Public are not prejudiced; and</p> <p>C. All claims against the Public Agency which are incidental to or as a consequence of all aforementioned change are satisfied.</p>			
We are sending you electronically (1) original of this Change Order for your acceptance. Please return to us the original bearing your dated signature. The original and one copy will be returned to you after approval by All Parties			
ACCEPTED GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY		ACCEPTED TENNOCA CONSTRUCTION COMPANY	
By _____ (Public Agency)		By  (Contractor)	
(Title)		Date) 1/28/2026	
NCDOT - Division of Aviation Approval:			

ITEM NO.	SPEC NO.	DESCRIPTION	CONTRACT QUANTITY	QUANTITY ADJUSTMENT	REVISED TOTAL QUANTITY	UNIT	CHANGE ORDER #			
							UNIT PRICE	CONTRACT TOTAL	COST ADJUSTMENT	REVISED CONTRACT TOTAL
47	NCDOT 876	RIP RAP, CLASS B	198		198.00	CY	\$123.00	\$24,354.00	\$0.00	\$24,354.00
48	NCDOT 876	RIP RAP, CLASS II	496		496.00	CY	\$136.00	\$67,456.00	\$0.00	\$67,456.00
49	NCDOT 1089	TRAFFIC CONTROL	1		1.00	LS	\$26,250.00	\$26,250.00	\$0.00	\$26,250.00
50	NCDOT 1205	PAINT PAVEMENT MARKING LINES, 4"	16,684		16,684.00	LF	\$0.70	\$11,678.80	\$0.00	\$11,678.80
51	NCDOT 1205	PAINT PAVEMENT MARKING LINES, 6"	0		0.00	LF	\$1.00	\$0.00	\$0.00	\$0.00
52	NCDOT 1205	PAINT PAVEMENT MARKING LINES, 12"	0		0.00	LF	\$1.60	\$0.00	\$0.00	\$0.00
53	NCDOT 1205	PAINT PAVEMENT MARKING LINES, 24"	181		181.00	LF	\$4.70	\$850.70	\$0.00	\$850.70
54	NCDOT 1205	PAINT PAVEMENT MARKING LINES, SINGLE TURNING ARROW	4		4.00	EA	\$58.00	\$232.00	\$0.00	\$232.00
55	NCDOT 1205	PAINT PAVEMENT MARKING LINES, HANDICAP	15		15.00	EA	\$47.00	\$705.00	\$0.00	\$705.00
56	NCDOT 1605	MAINTAIN EXISTING SILT FENCE	400		400.00	LF	\$1.00	\$400.00	\$0.00	\$400.00
57	NCDOT 1605	SILT FENCE	4,554		4,554.00	LF	\$3.50	\$15,939.00	\$0.00	\$15,939.00
58	NCDOT 1631	MATTING FOR EROSION CONTROL	21,900		21,900.00	SY	\$1.80	\$39,420.00	\$0.00	\$39,420.00
59	NCDOT 1660	SEEDING AND MULCHING	6		6.00	AC	\$2,100.00	\$12,600.00	\$0.00	\$12,600.00
60	AR-100	40' SPAN TWO RADIUS ARCH WITH ENDWALLS	1		1.00	LS	\$650,000.00	\$650,000.00	\$0.00	\$650,000.00
61	AR-100	FOUNDATION SOIL IMPROVEMENT	1		1.00	LS	\$32,000.00	\$32,000.00	\$0.00	\$32,000.00
62	WD-100	WATER DIVERSION	1		1.00	LS	\$37,500.00	\$37,500.00	\$0.00	\$37,500.00
63	C-102	MAINTAIN EXISTING CONSTRUCTION ENTRANCE	3		3.00	EA	\$7,700.00	\$23,100.00	\$0.00	\$23,100.00
64	C-102	SKIMMER BASIN 1	1		1.00	LS	\$36,000.00	\$36,000.00	\$0.00	\$36,000.00
65	C-102	SKIMMER BASIN 2	1		1.00	LS	\$18,000.00	\$18,000.00	\$0.00	\$18,000.00
66	C-102	DIVERSION DITCH	1,300		1,300.00	LF	\$5.00	\$6,500.00	\$0.00	\$6,500.00
67	C-102	BLOCK AND GRAVEL INLET PROTECTION	21		21.00	EA	\$345.00	\$7,245.00	\$0.00	\$7,245.00
68	C-102	CONVERT SKIMMER BASIN TO STORMWATER POND	1		1.00	LS	\$17,000.00	\$17,000.00	\$0.00	\$17,000.00
69	S-145	GATE ARM SYSTEM	4		4.00	EA	\$10,500.00	\$42,000.00	\$0.00	\$42,000.00
70	S-910	2" PVC CONDUIT DIRECT BURIED (AVL)	3,000		3,000.00	LF	\$33.00	\$99,000.00	\$0.00	\$99,000.00
71	S-910	2" PVC CONDUIT DIRECT BURIED (DUKE ENERGY)	5,118		5,118.00	LF	\$23.00	\$117,714.00	\$0.00	\$117,714.00
72	S-910	PULL BOX	19		19.00	EA	\$1,600.00	\$30,400.00	\$0.00	\$30,400.00
73	S-910	BUS SHELTER (OWNER SUPPLIED)	4		4.00	EA	\$3,125.00	\$12,500.00	\$0.00	\$12,500.00
74	S-910	WHEEL STOP	576		576.00	EA	\$187.00	\$107,712.00	\$0.00	\$107,712.00
75	S-910	SIGNS	20		20.00	EA	\$438.00	\$8,760.00	\$0.00	\$8,760.00
76	S-910	BOLLARDS	33	-8	25.00	EA	\$1,875.00	\$61,875.00	-\$15,000.00	\$46,875.00
77	S-910	REMOVE AND REPLACE EXISTING RENTAL CAR ROAD LIGHTING	1		1.00	LS	\$38,000.00	\$38,000.00	\$0.00	\$38,000.00
78	S-910	JERSEY BARRIERS	20		20.00	EA	\$2,500.00	\$50,000.00	\$0.00	\$50,000.00
79	MSD	ADJUST SANITARY SEWER MANHOLES	5		5.00	EA	\$1,000.00	\$5,000.00	\$0.00	\$5,000.00
80	MSD	REMOVE EXISTING 8" CLAY SEWER PIPE	901		901.00	LF	\$35.00	\$31,535.00	\$0.00	\$31,535.00
81	MSD	8" DIP PIPE	901		901.00	LF	\$106.00	\$95,506.00	\$0.00	\$95,506.00
82	MSD	ADJUST EXISTING CLEANOUT	1		1.00	EA	\$614.00	\$614.00	\$0.00	\$614.00
83	MSD	REMOVE EXISTING SANITARY SEWER MANHOLE	1		1.00	EA	\$1,500.00	\$1,500.00	\$0.00	\$1,500.00
84	MSD	SANITARY SEWER MANHOLE	1		1.00	EA	\$8,000.00	\$8,000.00	\$0.00	\$8,000.00
85	32 92 00	Landscaping Triple Hammered Hardwood Mulch (3" Thick)	13		13.00	CY	\$90.00	\$1,170.00	\$0.00	\$1,170.00
86	32 93 00	Landscaping Tree - Acer Saccharum 'Legacy' - 2" CAL	14		14.00	EA	\$640.00	\$8,960.00	\$0.00	\$8,960.00
87	32 93 00	Landscaping Tree - Ginkgo Biloba 'The President' - 2" CAL	2		2.00	EA	\$1,200.00	\$2,400.00	\$0.00	\$2,400.00
88	32 93 00	Landscaping Tree - Ulmus Americana 'Princeton' - 2" CAL	31		31.00	EA	\$600.00	\$18,600.00	\$0.00	\$18,600.00
CO-1		1" PVC CONDUIT DIRECT BURIED (AVL)	2150		2,150.00	LF	22.75	\$48,912.50	\$0.00	\$48,912.50
CO-1		NEW ELECTRIC SERVICE AND ASSOCIATED WORK	1		1.00	LS	\$9,950.00	\$9,950.00	\$0.00	\$9,950.00
CO-1		INSTALL 8 OWNER SUPPLIED POLES AND ASSOCIATED WORK	1		1.00	LS	\$28,100.00	\$28,100.00	\$0.00	\$28,100.00
CO-1		INSTALL ADDITIONAL GATE ISLAND CONDUITS	3		3.00	EA	\$4,900.00	\$14,700.00	\$0.00	\$14,700.00
CO-1		ADDITIONAL CLEAN UP FOR SITE WORK	1		1.00	LS	\$3,460.00	\$3,460.00	\$0.00	\$3,460.00
CO-1		BOND, OVERHEAD, AND PROFIT	1		1.00	LS	\$6,131.51	\$6,131.51	\$0.00	\$6,131.51
CO-2		42" TALL SAFETY FENCE - 140 LF	1		1.00	LS	\$8,206.78	\$8,206.78	\$0.00	\$8,206.78
CO-3		SECURITY FENCE WITH 24" MOW STRIP - 697 LF	697		697.00	LF	\$33.00	\$23,001.00	\$0.00	\$23,001.00

ITEM NO.	SPEC NO.	DESCRIPTION	CONTRACT QUANTITY	QUANTITY ADJUSTMENT	REVISED TOTAL QUANTITY	UNIT	CHANGE ORDER 6			
							UNIT PRICE	CONTRACT TOTAL	COST ADJUSTMENT	REVISED CONTRACT TOTAL
CO-3		FOUNDATION BEDDING STONE - WRAPPED IN GEOTEXTILE BELOW 84" & 96" PIPE	705		705.00	LF	\$87.78	\$61,884.90	\$0.00	\$61,884.90
CO-3		12" WASHED STONE BEDDING - WRAPPED IN GEOTEXTILE WITHIN OLD CREEK LIMITS	108.90		108.90	TON	\$58.00	\$6,316.20	\$0.00	\$6,316.20
CO-3		CHECK VALVE ON STORM DRAIN FROM WATER VAULT	1		1.00	LS	\$2,829.00	\$2,829.00	\$0.00	\$2,829.00
CO-3		GATE ISLAND BOLLARDS	8		8.00	EA	\$1,800.00	\$14,400.00	\$0.00	\$14,400.00
CO-3		GATE ISLAND CONDUIT	1		1.00	LS	\$4,900.00	\$4,900.00	\$0.00	\$4,900.00
CO-3		REMOVABLE BOLLARDS	10		10.00	EA	\$1,800.00	\$18,000.00	\$0.00	\$18,000.00
CO-3		BOLT DOWN BOLLARDS	38		38.00	EA	\$900.00	\$34,200.00	\$0.00	\$34,200.00
CO-3		TREES ALONG HIGHWAY 280	16		16.00	EA	\$750.00	\$12,000.00	\$0.00	\$12,000.00
CO-3		42" TALL SAFETY FENCE - 120 LF	2		2.00	LS	\$5,033.49	\$10,066.98	\$0.00	\$10,066.98
CO-3		LOT FULL SIGN BRACKET	1		1.00	LS	\$977.50	\$977.50	\$0.00	\$977.50
CO-3		DRAINAGE PIPES AT SIDEWALK	1		1.00	LS	\$2,079.00	\$2,079.00	\$0.00	\$2,079.00
CO-4		CANOPY FOR BUS SHELTER	1		1.00	LS	\$7,207.80	\$7,207.80	\$0.00	\$7,207.80
CO-5		ENCLOSURE ENDS FOR BUS SHELTER	1		1.00	LS	\$2,950.00	\$2,950.00	\$0.00	\$2,950.00
CO-6		CONTRACT CORRECTIONS THROUGHOUT PROJECT CHANGES	0	1	1.00	LS	-\$10,841.00	\$0.00	-\$10,841.00	-\$10,841.00

\$7,748,689.17 -\$25,841.00 \$7,722,848.17

ORIGINAL CONTRACT AMOUNT \$7,261,432.20

CHANGE ORDER 1 TOTAL \$69,583.81
CHANGE ORDER 2 TOTAL \$65,406.78
CHANGE ORDER 3 TOTAL \$353,057.38
CHANGE ORDER 4 TOTAL \$7,207.80
CHANGE ORDER 5 TOTAL \$2,950.00
CHANGE ORDER 6 TOTAL (\$25,841.00)

CURRENT CONTRACT AMOUNT \$7,733,796.97

CHANGE ORDER 6

ASHEVILLE REGIONAL AIRPORT
SOUTH PARKING AREA - SCHEDULE 2 - ROFA IMPROVEMENTS

AVCON, INC.

DATE PREPARED: 1/20/2026

PREPARED BY: Travis Bird

AVCON PROJECT NO. 2021.0157.02

CHANGE ORDER 6										
ITEM NO.	SPEC NO.	DESCRIPTION	CONTRACT QUANTITY	QUANTITY ADJUSTMENT	REVISED TOTAL QUANTITY	UNIT	UNIT PRICE	CONTRACT TOTAL	COST ADJUSTMENT	REVISED CONTRACT TOTAL
1	NCDOT 225	EMBANKMENT IN PLACE	3100	0	3100	CY	\$19.00	\$58,900.00	\$0.00	\$58,900.00
2	NCDOT 225	UNSUITABLE EXCAVATION	1400	0	1400	CY	\$25.00	\$35,000.00	\$0.00	\$35,000.00
3	NCDOT 305	24-INCH, RCP STORM DRAIN PIPE, CLASS III	13	0	13	LF	\$200.00	\$2,600.00	\$0.00	\$2,600.00
4	NCDOT 305	96-INCH, RCP STORM DRAIN PIPE, CLASS III	364	-46	318	LF	\$1,680.00	\$611,520.00	-\$77,280.00	\$534,240.00
5	NCDOT 800	MOBILIZATION	1	0	1	LS	\$25,000.00	\$25,000.00	\$0.00	\$25,000.00
6	NCDOT 801	SURVEY AND STAKEOUT	1	0	1	LS	\$10,500.00	\$10,500.00	\$0.00	\$10,500.00
7	NCDOT 802	DISPOSAL OF WASTE AND DEBRIS	1	0	1	LS	\$55,000.00	\$55,000.00	\$0.00	\$55,000.00
8	NCDOT 838	96-INCH PRECAST CONCRETE REINFORCED ENDWALL	2	0	2	EA	\$47,000.00	\$94,000.00	\$0.00	\$94,000.00
9	NCDOT 846	PRECAST DROP INLET	1	0	1	EA	\$2,600.00	\$2,600.00	\$0.00	\$2,600.00
10	NCDOT 846	DRAINAGE STRUCTURE	1	0	1	EA	\$31,740.00	\$31,740.00	\$0.00	\$31,740.00
11	NCDOT 876	RIP RAP, CLASS 2	471	0	471	CY	\$107.00	\$50,397.00	\$0.00	\$50,397.00
12	NCDOT 1631	MATTING FOR EROSION CONTROL	5800	-4600	1000	SY	\$3.00	\$17,400.00	-\$14,400.00	\$3,000.00
13	NCDOT 1680	SEEDING AND MULCHING	1	0	1	LS	\$5,000.00	\$5,000.00	\$0.00	\$5,000.00
14	C-102	CONSTRUCTION ENTRANCE	1	0	1	EA	\$5,500.00	\$5,500.00	\$0.00	\$5,500.00
15	C-102	BLOCK AND GRAVEL INLET PROTECTION	3	0	3	EA	\$345.00	\$1,035.00	\$0.00	\$1,035.00
16	S-102	SAFETY AND SECURITY	1	0	1	LS	\$25,000.00	\$25,000.00	\$0.00	\$25,000.00
17	F-160	10' WILDLIFE FENCE	728	22	750	LF	\$105.00	\$78,440.00	\$2,310.00	\$78,750.00
18	F-160	10' DOUBLE SWING GATE	1	0	1	EA	\$3,675.00	\$3,675.00	\$0.00	\$3,675.00
19	F-160	REMOVE AND REPLACE EXISTING SWING GATE	1	-1	0	EA	\$3,600.00	\$3,600.00	-\$3,600.00	\$0.00
20	WD-100	WATER DIVERSION	1	0	1	LS	\$12,500.00	\$12,500.00	\$0.00	\$12,500.00
CO-6		RIP RAP, CLASS B ABOVE CLASS 2 TO TOP OF HEADWALL	0	280	280	CY	\$123.00	\$0.00	\$34,440.00	\$34,440.00
CO-6		LARGE HATCHES CAST IN STRUCTURE LIDS	0	1	1	LS	\$12,958.64	\$0.00	\$12,958.64	\$12,958.64
CO-6		CONCRETE MOW STRIP WITH 36" DEEP INTRUSION BARRIER	0	750	750	LF	\$33.00	\$0.00	\$24,750.00	\$24,750.00
CO-6		ILS Grading/Stone	0	1	1	LS	\$7,500.00	\$0.00	\$7,500.00	\$7,500.00
CO-6		Safety Fence - 160 LF	0	1	1	LS	\$7,993.31	\$0.00	\$7,993.31	\$7,993.31
							\$1,127,407.00		-\$5,328.05	\$1,106,585.64

ORIGINAL CONTRACT AMOUNT	\$1,127,407.00
CHANGE ORDER 1 TOTAL	\$0.00
CHANGE ORDER 2 TOTAL	\$0.00
CHANGE ORDER 3 TOTAL	\$0.00
CHANGE ORDER 4 TOTAL	\$0.00
CHANGE ORDER 5 TOTAL	\$0.00
CHANGE ORDER 6 TOTAL	(\$5,328.05)

CURRENT CONTRACT AMOUNT \$1,122,078.95



MEMORANDUM

TO: Members of the Airport Authority

FROM: Amy Harris, Chief Financial Officer

DATE: March 13, 2026

ITEM DESCRIPTION – New Business Item A

Preliminary Approval of the Authority’s Amended Ordinance of Airline Rates, Fees and Charges for the Asheville Regional Airport

BACKGROUND

The Authority Board established airline rates, fees and charges by ordinance in 2016. In accordance with Ordinance No. 201601-12, and in preparation for the upcoming FY2026-2027 budget, we have developed a new Schedule of Airline Rates, Fees and Charges for FY2026-2027.

Staff engaged the services of Frasca and Associates, LLC., an independent municipal advisory firm, to develop a new financial model for calculating FY2026–2027 rates, fees, charges, and pro forma forecasts following the rates by ordinance structure. While the core fee structure remains consistent with prior years, the updated model includes enhanced cost allocation logic and advanced scenario analysis to support the airport’s current and future growth strategies.

The airlines were included in discussion around development of a new financial model and were supportive of Frasca and Associates being chosen as the consulting firm. The proposed airline rates, fees and charges for FY2026-2027 were provided to the airlines for review on March 2, 2026 and a meeting was held on March 9, 2026.

ISSUES

The Authority’s ordinance process requires a public hearing prior to adoption of these new rates.

New Business Item A



FISCAL IMPACT

The proposed rates are higher overall to provide adequate revenue to cover airline operating costs.

RECOMMENDED ACTION

It is respectfully requested that the Greater Asheville Regional Airport Authority Board resolve to (1) consider and approve the proposed Airline Rates, Fees and Charges; (2) schedule a public hearing and accept public comment on the proposed Airline Rates, Fees and Charges; and (3) following the minimum period for public comment and public hearing, adopt the Airline Rates, Fees and Charges for FY2026/2027 at the next scheduled Authority Board meeting.

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

AMENDED ORDINANCE NO. 201601-12

**AN ORDINANCE TO IMPLEMENT A SCHEDULE OF AIRLINE RATES, FEES AND CHARGES
FOR THE ASHEVILLE REGIONAL AIRPORT.**

IT IS HEREBY ENACTED AND ORDAINED BY THE GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY AS FOLLOWS:

Section 1. CITATION.

1.1 This Ordinance may be cited as the "**Airline Rates, Fees & Charges Ordinance**".

Section 2: FINDINGS.

2.1 The Greater Asheville Regional Airport Authority was created by Session Law 2012-121, which was ratified by the General Assembly of North Carolina on June 28, 2012.

2.2 Section 1.6(a)(7) of Session Law 2012-121 gives the Greater Asheville Regional Airport Authority the ability to, among other things: *"[m]ake all reasonable rules, regulations, and policies as it may from time to time deem to be necessary, beneficial or helpful for the proper maintenance, use, occupancy, operation, and/or control of any airport or airport facility owned, leased, subleased, or controlled by the Authority . . . "*

2.3 Section 1.6(a)(6) of Session Law 2012-121 gives the Greater Asheville Regional Airport Authority the authority to: *"[c]harge and collect fees, royalties, rents, and/or other charges, including fuel flowage fees for the use and/or occupancy of property owned, leased, subleased, or otherwise controlled and operated by the Authority or for services rendered in operation thereof."*

2.4 Section 1.6(a)(21) of Session Law 2012-121 gives the Greater Asheville Regional Airport Authority the ability to: *"[e]xercise all powers conferred by Chapter 63 of the General Statutes [of the State of North Carolina] or any successor Chapter or law."*

2.5 North Carolina General Statute Section 63-53(5) further gives the Greater Asheville Regional Airport Authority the authority: *"[t]o determine the charge or rental for the use of any properties under its control and the charges for any services or accommodations and the terms and conditions under which such properties may be used, provided that in all cases the public is not deprived of its rightful, equal, and uniform use of such property."*

2.6 The Greater Asheville Regional Airport Authority is obligated under federal law to maintain an airport user fee and rental structure that, given the conditions of the Airport makes the Airport as financially self-sustaining as possible.

2.7 The Greater Asheville Regional Airport Authority is further obligated under federal law to establish an airport user fee structure that is fair and reasonable to all users, and not unjustly discriminatory.

2.8 In or around Fall 2014, the Greater Asheville Regional Airport Authority contracted with an airport consulting firm, who conducted a comprehensive airline rate and charge study at the Airport, in accordance with the methodology stated in the Rates and Charges Policy promulgated by the Office of the Secretary of the Department of Transportation and by the FAA.

2.9 Since approximately February 2015, the Greater Asheville Regional Airport Authority has consulted with and made repeated, good faith efforts to reach an agreement regarding rates, fees and charges with the Airlines, and to resolve all disputes asserted by the Airlines, and after adequate and timely consultation with the Airlines and with the airport consulting firm, Greater Asheville Regional Airport Authority now desires to implement, by ordinance, the fair, reasonable and not unjustly discriminatory rates and charges structure as proposed by the airport consulting firm.

Section 3. PURPOSE AND SCOPE

3.1 The Greater Asheville Regional Airport Authority finds and determines that it is in the public interest to establish a schedule of Airline rates, fees and charges by ordinance.

3.2 This Airline Rates, Fees & Charges Ordinance shall be applicable to all Airlines utilizing the Asheville Regional Airport.

Section 4. EFFECTIVE DATE

4.1 The Airline Rates, Fees & Charges Ordinance shall take effect as of the 9th day of December, 2016.

Section 5. DEFINITIONS

5.1 "Affiliate" shall mean any airline or other entity designated in writing by Airline as an Affiliate that is operating under the same flight code designator and is: (1) a parent or subsidiary of Airline or is under the common ownership and control with Airline or (2) operates under essentially the same trade name as Airline at the Airport and uses essentially the same livery as Airline or (3) is a contracting ground handling company on behalf of Airline at the Airport.

5.2 "Airline(s)" shall mean each airline providing commercial passenger service to and from the Airport and using the Airport Terminal Building to enplane and deplane passengers or cargo service to and from the Airport.

5.3 [RESERVED]

5.4 "Airlines' Revenue Landed Weight" is for the applicable Fiscal Year the sum of the products determined by multiplying each Revenue Aircraft Arrival by each of the Airlines by the applicable Certified Maximum Gross Landed Weight of the aircraft making the Revenue Aircraft Arrival.

5.6 "Airport" is the Asheville Regional Airport as it presently exists and as it is hereafter modified or expanded.

5.7 "Airport Operating Requirement" for any Fiscal Year, consists of all of the following: (1) Operation and Maintenance Expenses; (2) O&M Reserve Requirement; (3) Depreciation; (4) Amortization; (5) Debt Service; (6) coverage required on any Bonds; (7) fund deposits required under any Bond Ordinance; (8) the net amount of any judgment or settlement arising out of or as a result of the ownership, operation or maintenance of the Airport payable by Authority during any Fiscal Year. This amount would include, but not be limited to, the amount of any such judgment or settlement arising out of or as a result of any claim, action, proceeding or suit alleging a taking of property or an interest in property without just

or adequate compensation, trespass, nuisance, property damage, personal injury or any other claim, action, proceeding or suit based upon or relative to the environmental impact resulting from the use of the Airport for the landing and taking off of aircraft; and (9) any and all other sums, amounts, charges or requirements of the Airport to be recovered, charged, set aside, expensed or accounted for during any Fiscal Year, or the Authority's accounting system.

5.8 "Amortization" is the amount determined by dividing the net cost of each Airport non-depreciating asset by an imputed estimated life for the asset as determined by the Authority.

5.9 "Assigned Space" means for each Airline, those areas and facilities in the Terminal Building and those areas adjacent to and outside the Terminal Building which are assigned to such Airline for its Preferential use.

5.10 "Authority" means the Greater Asheville Regional Airport Authority.

5.11 "Bond Ordinance" is any ordinance, resolution or indenture authorizing the issuance of Bonds for or on behalf of the Airport or Authority, including all amendments and supplements to such ordinances, resolutions and indentures.

5.12 "Bonds" are all debt obligations issued for or on behalf of the Airport or the Authority subsequent to July 1, 2009, except obligations issued by or on behalf of the Authority for a Special Facility.

5.13 "Capital Charge or Capital Charges" charges that include Amortization, Depreciation and Debt Service.

5.14 "Capital Outlay" is the sum of one hundred thousand dollars (\$100,000) or as otherwise determined by the Authority.

5.15 "Certified Maximum Gross Landed Weight" or "CMGLW" is, for any aircraft operated by any of the Airlines, the certified maximum gross landing weight in one thousand pound units of such aircraft as certified by the FAA and as listed in the airline's FAA approved "Flight Operations Manual".

5.16 "Debt Service" for any Fiscal Year is the principal, interest and other payments required for or on account of Bonds issued under any Bond Ordinance.

5.17 "Depreciation" is the amount which is the net cost of any Airport asset, except a non-depreciating asset, divided by its estimated useful life as determined by the Authority.

5.18 "Enplaned Passengers" are the originating and on-line or off-line transfer passengers of each of the Airlines serving the Airport enplaning at the Airport.

5.19 "Fiscal Year" is July 1st of any calendar year through June 30th of the next succeeding calendar year, or such other fiscal year as Authority may subsequently adopt for the Airport.

5.20 "Holdrooms" means the gate seating areas currently situated in the Airport Terminal Building, as they now exist or as they may hereafter be modified or expanded or constructed by Authority within or as part of the Terminal Building for use by Airline and the other Airlines for their Joint Use.

5.21 "Joint Use Formula" is, for any Fiscal Year, the formula used for prorating Terminal Building Rentals for Joint Use Space.

5.22 "Joint Use Space" means that common use space not assigned, which Airline uses on a joint use basis with other airline tenants.

5.23 "Landing Fees" are the airfield related charges calculated by multiplying the landing fee rate established in the Schedule of Rates, Fees and Charges for the applicable Fiscal Year by the applicable Certified Maximum Gross Landed Weight ("CMGLW") of Revenue Aircraft Arrivals.

5.24 "Operation and Maintenance Expenses" or "O&M Expenses" are, for any Fiscal Year, the total costs and expenses, incurred or accrued by the Authority for that Fiscal Year, in providing for the administration, operation, maintenance and management of the Airport, including, without limitation, the performance by Authority of any of its obligations related to the Airport.

5.25 "O&M Reserve Requirement" is the requirement adopted by the Authority that defines the amount of operating cash reserves to be available within the O&M Reserve Fund. The O&M Reserve Requirement may be revised from time to time and is currently set to equal at least six (6) months of the annual O&M Expenses budgeted for the current Fiscal Year.

5.26 "Passenger Facility Charge (PFC)" is the charge imposed by the Authority pursuant to 49 U.S.C. App. 513, as amended or supplemented from time to time, and 14 CFR Part 158, as amended or supplemented from time to time, or any other substantially similar charge lawfully levied by or on behalf of the Authority pursuant to or permitted by federal law.

5.27 "Preferential Use Space" means that Assigned Space for which Airline holds a preference as to use, and which may be used on a non-preferential basis by another airline or tenant.

5.28 "Rentable Space" is that space within the Airport Terminal Building which has been constructed or designated as rentable space by Authority, including such deletions therefrom and additions thereto as may occur from time-to-time.

5.29 "Revenue Aircraft Arrival" is an airline aircraft landing at Airport, excluding those returning to the Airport due to an emergency, and for which Landing Fees are charged by Authority.

5.30 "Special Facility" is any Airport facility acquired or constructed for the benefit or use of any person or persons, the costs of construction and acquisition of which are paid for (a) by the obligor under a Special Facility agreement, (b) from the proceeds of Special Facility bonds, or (c) both; provided, however, that Airport facilities built by an Airport tenant under a ground lease or any other agreement which by its terms is not indicated to be a Special Facility agreement shall not be considered a Special Facility under this definition.

5.31 "Schedule of Rates, Fees and Charges" is the schedule the rates, fees and charges due by Airline to the Authority and is reestablished each Fiscal Year.

5.32 "Terminal Building Rentals" are the Terminal Building rents calculated by multiplying the Terminal Building Rental Rate times the then-applicable square footage of the Assigned Space in question.

5.33 "Loading Bridge Fees" are the fees calculated by dividing the total Loading Bridge requirement, which currently includes Operating Expenses, Capital Outlay, Debt Service and Debt Service Coverage, by the total departures.

5.34 "Market Share Exempt Carrier" is any New Airline operating with less than 7% market share of total enplanements per month. The only fees applicable to a Market Share Exempt Carrier are Landing Fees and Per Turn Fees, unless the New Airline is leasing preferential space which would be included in separate rent. An Airline will cease to qualify as Market Share Exempt Carrier at the time that the Airline meets or exceeds 7% of market share of total enplanements per month for any six (6) of the immediately preceding twelve (12) months. Once Airline is no longer Market Share Exempt, the Airline will be responsible for all Terminal and Airfield related rates, fees and charges.

5.35 "New Airline(s)" shall mean any new airline providing new commercial passenger or cargo service to and from the Airport, using the Airport Terminal Building or cargo building to enplane and deplane passengers or cargo service to and from the Airport.

Section 6. RATE MAKING METHODOLOGY

6.1 Rates and charges shall be established annually based on the methodology set by the Authority below and in the Schedule of Rates and Charges referenced in Section 8 below.

6.2 Rates and charges shall be developed under a commercial compensatory rate making methodology.

6.3 Rates and charges shall be calculated and set at the beginning of each Fiscal Year.

6.4 Terminal Building Operating Requirement.

6.4.1 For purposes of this Ordinance, the Terminal Building Cost Center shall consist of the current Terminal Building, including the ticketing wing, the Holdrooms, baggage claim facilities, baggage make-up facilities, and passenger loading bridges/regional boarding ramps, as well as the areas immediately adjacent to the west side of the terminal building utilized for baggage tug drives and baggage tug storage, and all public areas, concession areas, and other leasable areas.

6.4.2 The Terminal Building Operating Requirement shall be calculated as specified in Sections 6.4.2.1 through 6.4.2.4 below:

6.4.2.1 By summing the elements of the Airport Operating Requirement allocated to the Terminal Building Cost Center. Currently, this includes O&M Expenses, O&M Reserve Requirement, net Depreciation, Amortization, Capital Outlay, and Debt Service.

6.4.2.2 By then reducing the total from Section 6.4.2.1 by non-airline revenue credits applied by the President & CEO. These revenue credits are reimbursements and offsets to base costs. This results in the Net Terminal Building Operating Requirement.

6.4.2.3 The Net Terminal Building Operating Requirement calculated in Section 6.4.2.2 is then divided by Rentable Space to obtain the Terminal Building Rental Rate.

6.4.2.4 Finally, each Airlines' share of cost is then derived by multiplying the Terminal Building Rental Rate by the Terminal Building Airlines' rented space (preferential use) and Airlines' share of Joint Use Space as determined by the Joint Use Formula.

6.4.3. Joint Use Space. Joint Use Space shall be classified as Baggage Make-Up, Baggage Claim and Gate Area. Airline's share of the Terminal Building Rentals for Baggage Make-Up and Baggage Claim Joint Use Space will be determined as follows: (1) eighty-five percent (85%) of the total rentals due shall be prorated among Airlines using Joint Use Space based upon Airline's share of Checked Bags, (2) fifteen percent (15%) of the total rentals due shall be prorated equally among the Airlines using Joint Use Space. Airline's share of the Terminal Building Rentals for Gate Area Joint Use Space will be determined as follows: (1) eighty-five percent (85%) of the total rentals due shall be prorated among Airlines using Joint Use Space based upon Airline's share of Enplaned Passengers, (2) fifteen percent (15%) of the total rentals due shall be prorated equally among the Airlines using Joint Use Space.

6.4.4 Per Turn Fee for Market Share Exempt Carriers. The Per Turn Fee for Market Share Exempt Carriers is calculated by dividing the Per Turn requirement by the total estimated departures.

6.5 Airfield Area Operating Requirement.

6.5.1 For purposes of this Ordinance, the Airfield Area Cost Center consists of those areas of land and Airport facilities which provide for the general support of air navigation, flight activity and other aviation requirements of the Airport. The airfield includes runways, taxiways, the terminal apron, aircraft service areas and those ramp areas not included in any other cost center, approach and clear zones, safety areas and infield areas, together with all associated landing navigational aids and Airport facilities, aviation controls, and other systems related to the airfield. It also includes areas of land acquired for buffer requirements for the landing areas of the Airport, all land acquired for Airport expansion until the land is used or dedicated to another cost center, and all Airport noise mitigation facilities or costs. The Airport's triturator facility, storage areas for airline glycol equipment and tanks, and any fueling facilities and equipment provided to serve the airlines on the terminal apron are also included in the airfield cost center.

6.5.2 The Airfield Area Operating Requirement shall be calculated as specified in Sections 6.5.2.1 through 6.5.2.4 below:

6.5.2.1 By summing the elements of the Airport Operating Requirement allocated to the Airfield Area Cost Center. Currently, this includes the O&M Expenses, O&M Reserve Requirement, net Depreciation, Amortization, Capital Outlay, and Debt Service.

6.5.2.2 By then reducing the total calculated in Section 6.5.2.1 above by non-airline revenue credits applied by the President & CEO. These revenue credits are reimbursements and offsets to base costs. This results in the Net Airfield Area Operating Requirement.

6.5.2.3 The Net Airfield Area Operating Requirement calculated in Section 6.5.2.2 is then divided by the estimated Certified Maximum Gross Landed Weight (CMGLW) of all Airlines' Revenue Aircraft Arrivals to determine the Airlines' Landing Fee rate.

6.5.2.4 The Airlines' Landing Fee rate is then multiplied by the estimated CMGLW of the Airlines.

6.5.3 All costs incurred by the Authority for mitigation or damages resulting from noise, environmental incidents or conditions, aircraft fueling, or other Airport aircraft-related conditions or activities will also be charged and allocated to the Airfield Area Operating Requirement.

6.5.4 [RESERVED]

6.5.5 Affiliate. Each Affiliate's operations shall be counted and recorded jointly with Airline's and shall be at the same rate.

6.5.6 [RESERVED]

6.5.7 Other Cost Centers. All other cost centers are not included as part of the Airlines' rates, charges and fees. Authority may apply revenues from the other cost centers to offset expenses at a time, and in an amount, based on the sole discretion of the President & CEO.

6.5.8 Unless otherwise provided herein, all rates, fees and charges are calculated as described in Schedule of Rates, Fees and Charges referenced in Section 8 below.

Section 7. RENTALS, FEES AND CHARGES

7.1 The Authority shall establish the Schedule of Rates, Fees and Charges at the beginning of each Fiscal Year.

7.2 Prior to the establishment of the Schedule of Rates, Fees and Charges each Fiscal Year, the Authority shall formally notify Airline in writing of the anticipated Schedule of Rates, Fees and Charges to be in effect for the upcoming Fiscal Year. Authority's notification to Airline shall include notice of the time and place of a meeting to present the Schedule of Rates, Fees and Charges, expenses and capital charges used in the calculation, and to answer questions of Airline. The anticipated Schedule of Rates, Fees and Charges shall be set forth and supported by a document prepared by the Authority.

7.3 So long as Airline has been notified per above, the implementation of the upcoming Schedule of Rentals and Charges will be effective on the first day of the Fiscal Year.

7.4 Each Airline operating at the Airport shall be responsible for paying those rates and charges itemized below in the amounts specified in the Schedule of Rates, Fees and Charges in Section 8 below:

7.4.1 Preferential Use Space - Each Airline shall pay the Authority for its use of the assigned, Preferential Use Space in the Terminal.

7.4.2 Joint Use Space – Each Airline shall pay the Authority its share of rentals on Joint Use Space used by Airline in common with other airline tenants.

7.4.3 Landing Fees –For its use of the airfield, apron and appurtenant facilities, Airline shall pay a landing fee for each and every aircraft landed by the Airline at the Airport except as otherwise noted herein.

7.4.4 Passenger Facility Charge. Airline shall comply with all of the applicable requirements contained in 14 CFR Part 158 and any amendments thereto. Airline shall pay the Authority the Passenger Facility Charge applicable to all of Airline’s revenue passengers enplaning at the Airport imposed by the Authority from time to time pursuant to applicable Federal law and regulations.

7.4.5 Other Fees and Charges. Airline shall also pay all miscellaneous charges assessed to and owed by Airline to the Authority including, but not limited to, the cost of utilities and services, employee parking fees, telecommunications charges, paging system fees, triturator fees, skycap services, preconditioned air and fixed ground power fees, security measures, such as key cards and identification badges and the like, common use fees and common equipment charges, and law enforcement fees (net of TSA reimbursement).

7.4.5.1 Such other fees and charges shall be detailed by the Authority in the Schedule of Rates, Fees and Charges.

Section 8. SCHEDULE OF RATES, FEES AND CHARGES

8.1 The Authority's 2026-2027 Schedule of Rates, Fees and Charges effective July 1, 2026 is attached hereto and incorporated herein by reference as Exhibit A.

Section 9. PAYMENT OF RENTALS, FEES AND CHARGES

9.1 Airlines shall pay for space rentals for Preferential Use Space and Joint Use Space, monthly, without invoice, demand, set-off, or deduction on or before the first (1st) day of each calendar month.

9.2 On or before the fifteenth (15th) day of each month, Airlines shall pay for their Landing Fees for the immediately preceding month.

9.3 Airlines shall report to the Authority on or before the fifteenth (15th) day of each month the Airlines actual operating activity for the prior month by submitting a written report. All such monthly reports shall be submitted on a standardized form provided by the Authority, such form shall act as the actual invoice.

9.4 Payment for all other fees and charges shall be invoiced by the Authority and shall be due upon receipt of the Authority’s invoice. Such payments shall be deemed delinquent if not received within thirty (30) calendar days of the date of such invoice.

9.5 Except as provided above, or if such payments or reporting is under dispute by Airline, Airline shall be in violation of this Ordinance if its payments and reporting information required above are not received by the Authority on or before the fifteenth (15th) day of the month in which they are due.

9.6 Security Deposit. If in the reasonable business discretion of the Authority, it is determined that the financial condition of Airline, at the beginning of air service at the Airport, or an incumbent Airline that has displayed an irregular payment history, then Airline may be required to submit a cash security deposit in

an amount not to exceed the equivalent of six (6) months estimated rentals, fees and charges.

9.6.1 In the event that the Authority determines a security deposit is required, the Airline shall deposit such sum with the Authority within thirty (30) days of being so notified by the Authority, and such sum shall be retained by Authority as security for the faithful performance of Airline's obligation hereunder.

9.6.2 The Authority shall have the right, but not the obligation, to apply said security deposit to the payment of any sum due to Authority which has not been paid in accordance with this Ordinance, including, but not limited to, reimbursement of any expenses incurred by Authority in curing any default of Airline, or to the cost of restoring the Assigned Space or its furnishings, fixtures or equipment to their original condition, reasonable wear and tear excepted.

9.6.3 In the event that all or any portion of the security deposit is so applied, the Airline shall promptly, upon demand by Authority, remit to Authority the amount of cash required to restore the security deposit to its original sum.

9.6.4 An Airline's failure to remit the amount of cash required to restore the security deposit in accordance with Section 9.6.3 above within ten (10) calendar days after its receipt of such demand shall constitute a breach of this Ordinance.

9.6.5 If said deposit shall not have been applied for any of the foregoing purposes, it shall be returned to Airline, without interest, within sixty (60) days of the Airline ceasing operation at the Airport. The Authority will not pay interest on any security deposit.

9.7 Airlines shall pay all rates, fees and charges established herein to the Authority monthly, without set-off, and except as specifically provided above, without invoice or demand therefore, in lawful money of the United States of America, by check payable to Authority delivered or mailed to the Authority or by wire transfer to the Authority.

9.8 All payments shall be considered completed upon receipt and deposit by Authority. Airline shall pay a penalty for late or delinquent payments not received by the Authority within thirty days of due date, at an 18% annum, or the amount allowed by law, on balance of the unpaid amount calculated from the date the amount is due until the close of business day upon which the delinquent payment is received by the Authority. The Authority, in its sole discretion shall have the authority to waive any late or delinquent fees.

Section 10. PENALTIES AND ENFORCEMENT

10.1 Unless otherwise specified herein, violation of any provision of this Airline Rates, Fees & Charges Ordinance shall be enforced in accordance with, and subject to the penalties specified in, this Section 10.

10.2 In addition to any civil or criminal penalties set out in this Section 10. or in any other Section or Subsection herein, this Airline Rates, Fees & Charges Ordinance may be enforced by an injunction, order of abatement, or other appropriate equitable remedy issuing from a court of competent jurisdiction.

10.3 This Airline Rates, Fees & Charges Ordinance may be enforced by one, all or a combination of the penalties and remedies authorized and prescribed in this Section 10, or elsewhere herein, except that any provision, the violation of which incurs a civil penalty, shall not be enforced by criminal penalties.

10.4 Except as otherwise specified herein, each day's continuing violation of any provision of the Airline Rates, Fees & Charges Ordinance is a separate and distinct offense.

10.5 A violation this Airline Rates, Fees & Charges Ordinance shall not be a misdemeanor or infraction under N.C. Gen. Stat. §14-4; however, civil penalties shall be assessed and civil citations issued for the administrative violation of any provision in accordance with Section 10.6 through 10.7 below.

10.6 The President & CEO shall authorize specific Authority personnel to enforce all administrative violations of this Airlines Rates, Fees & Charges Ordinance.

10.7 Upon any administrative violation of this Airline Rates, Fees & Charges Ordinance, personnel designated in accordance with Section 10.6 shall cause a civil citation to be issued to the violator.

10.7.1 All civil citations shall be hand-delivered to the violator or shall be mailed by first class mail addressed to the last known address of the violator. The violator shall be deemed to have been served upon hand-delivery or the mailing of the civil citation.

10.7.2 Unless otherwise expressly specified herein the civil penalty associated with each civil citation issued for an administrative violation of this Airline Rates, Fees & Charges Ordinance shall be as follows: By a fine of up to \$500.00.

10.8 Any person may submit, within ten (10) days of receipt of a civil violation, a written request that the President & CEO review the civil citation, in accordance with Sections 10.8.1.1 through 10.8.3 below.

10.8.1 A request to the President & CEO shall be in writing and shall be hand delivered to the Office of the President & CEO and must be signed for by and employee of the Authority, or shall be mailed to the President & CEO by certified mail, return receipt requested.

10.8.2 A request to the President & CEO must specify in detail all of the reasons why the civil citation should be modified or withdrawn and must provide a mailing address for the President & CEO to submit a response to the request.

10.8.3 Within ten (10) days of receipt of a request in accordance with Section 10.8.1, the President & CEO shall mail a written decision to the requesting party at the address provided.

10.8.4 Unless a written request for review in accordance with Section 10.8.1 above, civil penalties issued via civil citation for an administrative violation of any Section of this Airport Rates, Fees and Charges Ordinance shall be due and payable to the Authority within 30 days of receipt.

10.8.5 If a written request for review is appealed and the civil citation is not withdrawn, payment of the civil penalty shall be due and payable to the Authority within 30 days of issuance of the President & CEO's written decision to the violator.

10.8.6 Unless other provided, if the violator fails to respond to a citation within 30 days of issuance and pay the fine prescribed therein, the Authority may institute a civil action in the

nature of a debt in the appropriate division of the state general court of justice to collect the fine owed.

Section 11. SEVERABILITY

11.1 If any provision, clause, section, or provision of this the Airline Rates, Fees & Charges Ordinance shall be held by a court of competent jurisdiction to be invalid, illegal or unenforceable, such invalid, illegal or unenforceable provision shall be severed from the remainder of the Airline Rates, Fees & Charges Ordinance, and the remainder of shall be enforced and not be affected thereby.

Section 12. AMENDMENT.

12.1 The Authority reserves the right to amend the Airline Rates, Fees & Charges Ordinance, as well as the attached Schedule of Rates, Fees and Charges, at any time, by ordinance, after due notice and public hearing, in accordance with the Authority's Resolution No. __ establishing The Greater Asheville Regional Airport Authority's Policy and Procedure for the Adoption of Ordinances.

ADOPTED THIS the ___ day of _____, 2026, after due notice and a public hearing, by the Greater Asheville Regional Airport Authority.

**GREATER ASHEVILLE REGIONAL
AIRPORT AUTHORITY**

By: _____
Brad Galbraith, Chair

ATTEST:

Ellen M. Heywood, Clerk to the Board

Exhibit A

Greater Asheville Regional Airport Authority

2026 – 2027 Fiscal Year

Schedule of Rates, Fees and Charges

(Proposed)

Table 1

SUMMARY OF AIRLINE RATES, FEES, AND CHARGESAsheville Regional Airport
(For Fiscal Years Ending June 30)

	Charge Basis	Table Reference	2025	2026	2027
AIRLINE RATES, FEES, AND CHARGES					
Landing Fee Rate	<i>per 1,000 lbs of CMGLW</i>	Table 6	\$ 3.27	\$ 3.01	\$ 3.43
Terminal Building Rental Rate	<i>per rented square feet</i>	Table 7	\$ 148.09	\$ 191.06	\$ 229.20
Passenger Boarding Device Fee	<i>per departure</i>	Table 8	\$ 7.30	\$ 7.05	\$ 63.41
BHS Joint Use Fees (a)					
Per Bag (85% of BHS req't)	<i>per checked bag</i>	Table 9	\$ 1.63	\$ 2.50	\$ 3.30
Per Airline (15% of BHS req't)	<i>per airline</i>	Table 9	\$ 40,629	\$ 55,793	\$ 80,108
Gate Area Joint Use Fees (a)					
Per Passenger (85% of BHS req't)	<i>per checked bag</i>	Table 9	\$ 1.71	\$ 2.64	\$ 3.19
Per Airline (15% of BHS req't)	<i>per airline</i>	Table 9	\$ 103,788	\$ 133,905	\$ 160,633
Ticketing Use Fee (b)					
Passenger Security Screening Fee	<i>per enplaned passenger</i>	Table 11	\$ 1.01	\$ 1.55	\$ 1.78
Per Turn Fees (Exempt Carriers Only)					
Aircraft with 0-70 Seats		Table 12	\$ 589.00	\$ 723.00	\$ 967.00
Aircraft with 71-135 Seats		Table 12	\$ 680.00	\$ 834.00	\$ 1,116.00
Aircraft with 136 or More Seats		Table 12	\$ 793.00	\$ 973.00	\$ 1,302.00
AIRLINE PAYMENTS AND CALCULATION OF AVERAGE AIRLINE COST PER ENPLANED PASSENGER (CPE)					
Airfield Area Cost Center					
Landing Fees			\$ 4,774,996	\$ 3,954,791	\$ 4,705,824
Landing Fee Incentives			0	-	-
Deicing Chemicals			40,000	40,000	41,200
Total Airfield Area			\$ 4,814,996	\$ 3,994,791	\$ 4,747,024
Terminal Building Cost Center					
Preferential Use Rentals			1,191,044	1,806,710	1,932,405
Joint Use Charges					
Gate Area Joint Use Rentals			2,352,529	3,035,175	4,182,188
Bag Makeup Joint Use Rentals			1,083,437	1,397,824	2,106,514
Loading Bridge Fees			100,000	100,000	883,125
Per Turn Fees			0	0	82,337
Security Fees			1,393,130	1,787,906	1,997,715
Terminal Fee Incentives			0	-	-
Total Terminal Building			\$ 6,120,140	\$ 8,127,615	\$ 11,184,284
TOTAL AIRLINE REVENUES			\$ 10,935,136	\$ 12,122,406	\$ 15,931,308
<i>Annual percent change</i>				10.9%	31.4%
Enplaned Passengers			1,375,000	1,150,000	1,140,000
<i>Annual percent change</i>				-16.4%	-0.9%
AVERAGE AIRLINE CPE			\$ 7.95	\$ 10.54	\$ 13.97
<i>Annual percent change</i>				32.5%	32.6%

(a) Excludes Market Share Exempt Carriers, which pay equivalent charges through Per Turn Fees. Market Share Exempt Carriers have a monthly market share of enplaned passengers of 7% or less.

(b) Charged as a component of Per Turn Fees to Exempt Carriers only.

Note: Amounts may not add to totals shown due to rounding. CMGLW = Certified Maximum Gross Landed Weight.

Table 2

TERMINAL BUILDING SPACE PROGRAM

Asheville Regional Airport

(In Square Feet; For Fiscal Years Ending June 30)

	2025	2026	2027
PREFERENTIAL USE SPACE			
TOTAL AIRLINE RENTED SPACE	8,850	8,583	8,583
Vacant Space	1,997	2,264	2,264
TOTAL PREFERENTIAL USE SPACE	10,847	10,847	10,847
<i>Percent rented</i>	<i>81.6%</i>	<i>79.1%</i>	<i>79.1%</i>
JOINT USE SPACE			
Baggage Make-Up	3,192	3,192	3,192
Baggage Claim	4,124	4,124	4,124
Gates 1-3 Holdroom	8,517	8,517	8,517
Gates 4-7 Holdroom	6,751	6,751	6,751
Gates 4-7 Secure Enplanement Corridor	3,421	3,421	3,421
TOTAL JOINT USE SPACE	26,005	26,005	26,005
OTHER RENTABLE SPACE			
Concession	13,775	13,775	13,775
FAA Tower and Related Office	4,374	4,374	4,374
TSA Offices and Breakroom	1,933	1,933	1,933
TSA Passenger Security Screening	4,891	4,891	4,891
TSA Offices Adjacent to Screening	396	396	396
TOTAL OTHER RENTABLE SPACE	25,369	25,369	25,369
TOTAL RENTABLE SPACE	62,221	62,221	62,221
TOTAL AIRLINE RENTED SPACE	34,855	34,588	34,588
<i>Share of Rentable Space Rented by Airlines</i>	<i>56.0%</i>	<i>55.6%</i>	<i>55.6%</i>
PUBLIC AND OTHER SPACE			
Public and Other	45,628	45,628	45,628
TOTAL PUBLIC AND OTHER SPACE	45,628	45,628	45,628
TOTAL TERMINAL BUILDING USABLE SPACE	107,849	107,849	107,849

Note: Excludes nonusable (e.g., mechanical and electrical) space.

Table 3A

OPERATION AND MAINTENANCE (O&M) EXPENSES

Greater Asheville Regional Airport Authority
(For Fiscal Years Ending June 30)



	Budget 2025	Budget 2026	Budget 2027
BY CATEGORY			
Personnel Services	\$ 13,637,208	\$ 13,728,454	\$ 15,450,473
Professional Services	887,030	1,125,335	592,250
Other Contractual Services	4,069,987	5,019,638	6,675,945
Utilities	628,010	545,375	544,832
Insurance	480,000	772,318	882,153
Materials and Supplies	828,385	767,224	713,710
Repairs and Maintenance	562,000	574,500	413,500
Other Expenses	665,714	633,909	1,843,164
TOTAL	\$ 21,758,334	\$ 23,166,753	\$ 27,116,027
<i>Annual percent change</i>		6.5%	17.0%
BY DEPARTMENT			
Maintenance	\$ 6,634,846	\$ 6,875,949	\$ 8,120,301
Operations	-	1,943,465	2,138,540
Guest Services	327,349	427,370	447,618
Custodial	-	1,163,351	1,828,622
Information Technology	1,949,208	2,802,672	3,092,036
Public Safety	3,695,938	3,383,526	3,676,683
Shared Services	5,071,192	7,580,420	7,812,227
TOTAL	\$ 17,678,532	\$ 24,176,753	\$ 27,116,027
BY COST CENTER			
Airfield Area	\$ 5,571,814	\$ 5,815,618	\$ 10,436,498
Terminal Building	9,754,558	10,120,453	13,106,208
Parking and GT	3,553,914	4,269,721	3,356,675
General Aviation Area	2,064,126	2,153,837	-
Other Areas	813,922	807,124	216,646
TOTAL	\$ 21,758,334	\$ 23,166,753	\$ 27,116,027

Note: See Table 3B for detail of expense allocation to cost centers. Amounts may not add to totals shown due to rounding.

Table 3B

ALLOCATION OF OPERATION AND MAINTENANCE (O&M) EXPENSES

Greater Asheville Regional Airport Authority
(For Fiscal Years Ending June 30)



	2027	Allocation Percentages by Cost Center					
		Airfield Area	Terminal	Parking/Rdwys/GT	General Aviation	Other Areas	Shared Services
DEPARTMENTAL O&M ALLOCATION PERCENTAGES							
Maintenance Divisions							
Terminal Maintenance	\$ 944,615	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
Maintenance - Personnel	2,597,778	50.0%	50.0%	0.0%	0.0%	0.0%	0.0%
Airfield Maintenance	2,045,197	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Rental Car Facilities Maintenance	150,997	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
Landside Maintenance	2,381,714	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
Other Maintenance	-	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
Subtotal	\$ 8,120,301						
Operations Divisions							
Airfield Operations	\$ 351,359	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Operations - Personnel	1,787,181	60.0%	40.0%	0.0%	0.0%	0.0%	0.0%
Subtotal	\$ 2,138,540						
Guest Services	\$ 447,618	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
Custodial	1,828,622	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
Information Technology Divisions							
Information Technology - General	\$ 945,447	10.0%	60.0%	0.0%	0.0%	0.0%	30.0%
Information Technology - Personnel	1,603,812	10.0%	60.0%	0.0%	0.0%	0.0%	30.0%
Information Technology - Terminal	542,777	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
Subtotal	\$ 3,092,036						
Public Safety Divisions							
Public Safety - General	\$ 58,215	30.0%	60.0%	5.0%	0.0%	5.0%	0.0%
Public Safety - Personnel	2,557,017	40.0%	60.0%	0.0%	0.0%	0.0%	0.0%
Aircraft Rescue and Fire Fighting (ARFF)	1,061,451	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Subtotal	\$ 3,676,683						
Shared Services Divisions							
Administration	\$ 1,550,885	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
Planning	583,170	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
Executive	1,991,974	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
Finance	1,171,603	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
Marketing	1,023,751	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
Properties and Contractual Services	416,297	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
Telecommunications	724,547	40.0%	60.0%	0.0%	0.0%	0.0%	0.0%
General/Unassigned	350,000	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
Subtotal	\$ 7,812,227						
TOTAL	\$27,116,027						


ALLOCATION OF OPERATION AND MAINTENANCE (O&M) EXPENSES

 Greater Asheville Regional Airport Authority
 (For Fiscal Years Ending June 30)

	Allocation by Cost Center						
	2027	Airfield Area	Terminal	Parking/Rdwys/GT	General Aviation	Other Areas	Shared Services
O&M EXPENSES BY DEPARTMENT							
Maintenance Divisions							
Terminal Maintenance	\$ 944,615	\$ -	\$ 944,615	\$ -	\$ -	\$ -	\$ -
Maintenance - Personnel	2,597,778	1,298,889	1,298,889	-	-	-	-
Airfield Maintenance	2,045,197	2,045,197	-	-	-	-	-
Rental Car Facilities Maintenance	150,997	-	-	-	-	150,997	-
Landside Maintenance	2,381,714	-	-	2,381,714	-	-	-
Other Maintenance	-	-	-	-	-	-	-
Subtotal	\$ 8,120,301	\$ 3,344,086	\$ 2,243,504	\$ 2,381,714	\$ -	\$ 150,997	\$ -
Operations Divisions							
Airfield Operations	\$ 351,359	\$ 351,359	\$ -	\$ -	\$ -	\$ -	\$ -
Operations - Personnel	1,787,181	1,072,309	714,872	-	-	-	-
Subtotal	\$ 2,138,540	\$ 1,423,668	\$ 714,872	\$ -	\$ -	\$ -	\$ -
Guest Services	\$ 447,618	\$ -	\$ 447,618	\$ -	\$ -	\$ -	\$ -
Custodial	1,828,622	-	1,828,622	-	-	-	-
Information Technology Divisions							
Information Technology - General	\$ 945,447	\$ 94,545	\$ 567,268	\$ -	\$ -	\$ -	\$ 283,634
Information Technology - Personnel	1,603,812	160,381	962,287	-	-	-	481,144
Information Technology - Terminal	542,777	-	542,777	-	-	-	-
Subtotal	\$ 3,092,036	\$ 254,926	\$ 2,072,332	\$ -	\$ -	\$ -	\$ 764,778
Public Safety Divisions							
Public Safety - General	\$ 58,215	\$ 17,465	\$ 34,929	\$ 2,911	\$ -	\$ 2,911	\$ -
Public Safety - Personnel	2,557,017	1,022,807	1,534,210	-	-	-	-
Aircraft Rescue and Fire Fighting (ARFF)	1,061,451	1,061,451	-	-	-	-	-
Subtotal	\$ 3,676,683	\$ 2,101,722	\$ 1,569,139	\$ 2,911	\$ -	\$ 2,911	\$ -
Shared Services Divisions							
Administration	\$ 1,550,885	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,550,885
Executive	1,991,974	-	-	-	-	-	1,991,974
Finance	1,171,603	-	-	-	-	-	1,171,603
Marketing	1,023,751	-	-	-	-	-	1,023,751
Properties and Contractual Services	416,297	-	-	-	-	-	416,297
Telecommunications	724,547	289,819	434,728	-	-	-	-
Planning	583,170	-	-	-	-	-	583,170
General/Unassigned	350,000	-	-	-	-	-	350,000
Subtotal	\$ 7,812,227	\$ 289,819	\$ 434,728	\$ -	\$ -	\$ -	\$ 7,087,680
TOTAL	\$ 27,116,027	\$ 7,414,221	\$ 9,310,816	\$ 2,384,625	\$ -	\$ 153,908	\$ 7,852,458
<i>Percent of Direct</i>		38.5%	48.3%	12.4%	0.0%	0.8%	-100.0%
REALLOCATION OF SHARED SERVICES							
Shared Services (a)	\$ 7,852,458	\$ 3,022,278	\$ 3,795,392	\$ 972,051	\$ -	\$ 62,738	\$ (7,852,458)
TOTAL	\$ 27,116,027	\$ 10,436,498	\$ 13,106,208	\$ 3,356,675	\$ -	\$ 216,646	\$ -

(a) Shared Services expenses allocated to direct cost centers according to each cost center's pro rata share of direct O&M.

Note: Amounts may not add to totals shown due to rounding.

Table 4

DEBT SERVICE FUND DEPOSITS

Greater Asheville Regional Airport Authority
(For Fiscal Years Ending June 30)



	2025	2026	2027
OUTSTANDING BONDS			
Series 2016 Garage Bonds			
Principal	\$ 1,445,000	\$ 1,475,000	\$ 1,515,000
Interest	259,554	225,019	189,766
Net Series 2016 Debt Service	\$ 1,704,554	\$ 1,700,019	\$ 1,704,766
Series 2022A Terminal Expansion Project (TEP) Bonds			
Principal	\$ -	\$ -	\$ 3,550,000
Interest	9,838,763	9,838,763	9,838,763
Gross Series 2022A Debt Service	\$ 9,838,763	\$ 9,838,763	\$ 13,388,763
Less: Capitalized interest	(9,838,763)	-	-
Less: Amount paid from PFC Revenues	-	(5,976,168)	(10,635,870)
Less: Amount paid from NCAIP Grants	-	(3,862,595)	(2,752,893)
Net Series 2022A Debt Service	\$ -	\$ -	\$ -
Series 2023 Terminal Expansion Project (TEP) Bonds			
Principal	\$ -	\$ -	\$ 3,160,000
Interest	9,075,313	9,075,313	9,075,313
Gross Series 2023A Debt Service	\$ 9,075,313	\$ 9,075,313	\$ 12,235,313
Less: Capitalized interest	(9,075,313)	-	-
Less: Amount paid from PFC Revenues	-	-	-
Less: Amount paid from NCAIP Grants	-	(5,667,053)	(6,747,107)
Net Series 2023 Debt Service	\$ -	\$ 3,408,260	\$ 5,488,205
TOTAL OUTSTANDING BONDS			
Principal	\$ 1,445,000	\$ 1,475,000	\$ 8,225,000
Interest	19,173,629	19,139,094	19,103,841
Gross Debt Service	\$ 20,618,629	\$ 20,614,094	\$ 27,328,841
Less: Capitalized interest	(18,914,075)	-	-
Less: Amount paid from PFC Revenues	-	(5,976,168)	(10,635,870)
Less: Amount paid from NCAIP Grants	-	(9,529,647)	(9,500,000)
TOTAL OUTSTANDING BONDS	\$ 1,704,554	\$ 5,108,279	\$ 7,192,971
<i>Annual percent change</i>		199.7%	40.8%

Note: Amounts may not add to totals shown due to rounding.

Table 5

CAPITAL RECOVERY CHARGES

Greater Asheville Regional Airport Authority

(For Fiscal Years Ending June 30)



	2025	2026	2027
DEPRECIATION			
Depreciation	\$ 4,400,000	\$ 4,500,000	\$ 2,648,879
By Cost Center			
Airfield Area	\$ 616,000	\$ 630,000	\$ 1,435,668
Terminal Building	1,320,000	1,350,000	531,365
Parking and GT	1,452,000	1,485,000	532,974
General Aviation Area	704,000	720,000	113,937
Other Areas	308,000	315,000	34,935
Passenger Boarding Devices	-	-	-
TOTAL	\$ 4,400,000	\$ 4,500,000	\$ 2,648,879
<i>Annual percent change</i>		2.3%	-41.1%
AMORTIZATION			
Amortization	\$ 79,581	\$ 79,581	\$ 79,581
By Cost Center			
Airfield Area	\$ 79,581	\$ 79,581	\$ 79,581
Terminal Building	-	-	-
Parking and GT	-	-	-
General Aviation Area	-	-	-
Other Areas	-	-	-
Passenger Boarding Devices	-	-	-
TOTAL	\$ 79,581	\$ 79,581	\$ 79,581
<i>Annual percent change</i>		0.0%	0.0%
CAPITAL OUTLAY			
Capital Outlay	\$ 100,000	\$ 100,000	\$ 100,000
By Cost Center			
Airfield Area	\$ 50,000	\$ 50,000	\$ 50,000
Terminal Building	50,000	50,000	50,000
Parking and GT	-	-	-
General Aviation Area	-	-	-
Other Areas	-	-	-
Passenger Boarding Devices	-	-	-
TOTAL	\$ 100,000	\$ 100,000	\$ 100,000
<i>Annual percent change</i>		0.0%	0.0%
TOTAL CAPITAL RECOVERY CHARGES BY COST CENTER			
Airfield Area	\$ 745,581	\$ 759,581	\$ 1,565,249
Terminal Building	1,370,000	1,400,000	581,365
Parking and GT	1,452,000	1,485,000	532,974
General Aviation Area	704,000	720,000	113,937
Other Areas	308,000	315,000	34,935
Passenger Boarding Devices	-	-	-
TOTAL	\$ 4,579,581	\$ 4,679,581	\$ 2,828,460

Note: Amounts above exclude any grant or PFC-funded amounts. Capital recovery charges for Public Safety and Shared Services allocated to direct cost centers using O&M allocation percentages. Amounts may not add to totals shown due to rounding.

Table 6

CALCULATION OF NET REVENUE SHARING CREDIT

Greater Asheville Regional Airport Authority

(For Fiscal Years Ending June 30)



	2025	2026	2027
CALCULATION OF GROSS REVENUES			
Airline Revenues (Pre-Credit)			
Net Airfield Requirement (Pre-Credit)	\$ 6,825,539	\$ 6,542,101	\$ 12,207,762
Airline Term Requirement (Pre-Credit)	6,019,797	8,406,482	10,451,059
PDB Fees	100,000	100,000	887,500
Security Screening Fees	1,393,130	1,787,906	1,997,715
Per Turn Fees	0	0	85,355
Deicing Chemicals	40,000	40,000	41,200
Total Airline Revenues	\$ 14,378,466	\$ 16,876,489	\$ 25,670,591
Nonairline Revenues			
Parking and Ground Transportation	\$ 18,017,454	\$ 19,101,199	\$ 19,073,755
Terminal Concessions	1,254,250	1,140,250	1,851,450
Nonairline Terminal Rentals	303,291	286,864	82,502
FBO and General Aviation	1,450,550	1,441,461	1,539,455
Other Land and Bldg Rentals	695,322	165,365	3,816,409
Miscellaneous Revenues	500,000	1,800,000	2,194,402
CFCs Used to Pay Debt Service	852,277	850,009	1,278,575
Total Nonairline Revenues	\$ 23,073,144	\$ 24,785,148	\$ 29,836,548
GROSS REVENUES (PRE-CREDIT)	\$ 37,451,610	\$ 41,661,637	\$ 55,507,139
<i>Annual percent change</i>		11.2%	33.2%
CALCULATION OF NET REMAINING REVENUES TO SHARE			
Gross Revenues (Pre-Credit)	\$ 37,451,610	\$ 41,661,637	\$ 55,507,139
Less:			
Current (O&M) Expenses (a)	\$ (21,758,334)	\$ (23,166,753)	\$ (27,116,027)
Debt Service Fund Deposits (b)	(1,704,554)	(5,086,330)	(7,192,971)
O&M Reserve Deposit	(2,711,760)	(704,210)	(1,469,637)
Emergency Repair	(75,000)	(75,000)	(77,250)
Depreciation (c)	0	0	(2,648,879)
Amortization (c)	0	0	(79,581)
Capital Outlay (c)	(100,000)	(100,000)	(100,000)
NET REMAINING REVS TO SHARE	\$ 11,101,962	\$ 12,529,344	\$ 16,822,793

CALCULATION OF NET REVENUE SHARING CREDIT

Greater Asheville Regional Airport Authority

(For Fiscal Years Ending June 30)



	2025	2026	2027
DISTRIBUTION OF REVENUE SHARING CREDIT			
Net Remaining Revs to Share	\$ 11,101,962	\$ 12,529,344	\$ 16,822,793
Share of Net Remaining Revenues (Percentages)			
To Authority	74%	65%	40%
To Airlines	26%	35%	60%
Total	100%	100%	100%
Share of Net Remaining Revenues			
To Authority	\$ 8,193,248	\$ 8,144,074	\$ 6,729,117
To Airlines	2,908,714	4,385,270	10,093,676
Total	\$ 11,101,962	\$ 12,529,344	\$ 16,822,793
Cost Center Allocation Percentages			
Airfield Area	71%	59%	75%
Terminal	30%	41%	25%
Total	100%	100%	100%
Allocation to Cost Centers			
Airfield Area	\$ 2,050,643	\$ 2,587,310	\$ 7,570,257
Terminal	858,071	1,797,961	2,523,419
TOTAL AIRLINE REVENUE SHARING CREDIT	\$ 2,908,714	\$ 4,385,270	\$ 10,093,676

(a) See Table 3A.

(b) See Table 4. Net of CFCs.

(c) See Table 5.

Note: Amounts may not add to totals shown due to rounding.

Table 7

CALCULATION OF LANDING FEE RATE
 Greater Asheville Regional Airport Authority
 (For Fiscal Years Ending June 30)



	2025	2026	2027
CALCULATION OF GROSS AIRFIELD REQUIREMENT			
O&M Expenses (a)	\$ 5,571,814	\$ 5,815,618	\$ 10,436,498
Less: Deicing Chemicals	(40,000)	(40,000)	(41,200)
O&M Reserve Requirement	663,145	121,902	422,215
Debt Service (b)	-	-	-
Debt Service Coverage (@25%)	-	-	-
Depreciation (c)	616,000	630,000	1,435,668
Amortization (c)	79,581	79,581	79,581
Capital Outlay (c)	50,000	50,000	50,000
GROSS AIRFIELD REQUIREMENT	\$ 6,940,540	\$ 6,657,101	\$ 12,382,762
CALCULATION OF NET AIRFIELD REQUIREMENT			
Total Airfield Requirement	\$ 6,940,540	\$ 6,657,101	\$ 12,382,762
Less:			
Fuel Flowage Fees	(\$115,000)	(\$115,000)	(\$175,000)
Other Credits	-	-	-
NET AIRFIELD REQUIREMENT	\$ 6,825,540	\$ 6,542,101	\$ 12,207,762
<i>Annual percent change</i>		-4.2%	86.6%
CALCULATION OF LANDING FEE RATE			
Net Airfield Requirement	\$ 6,825,540	\$ 6,542,101	\$ 12,207,762
Airline Landed Weight (d)	1,458,421	1,316,000	1,351,461
Pre-Credit Landing Fee Rate	\$ 4.68	\$ 4.97	\$ 9.03
Revenue Sharing Credit (e)	\$ (2,050,643)	\$ (2,587,310)	\$ (7,570,257)
Adjusted Airfield Net Requirement	\$ 4,774,897	\$ 3,954,791	\$ 4,637,505
Airline Landed Weight (d)	1,458,421	1,316,000	1,351,461
AIRLINE LANDING FEE RATE	\$ 3.27	\$ 3.01	\$ 3.43

(a) See Table 3A.

(b) See Table 4.

(c) See Table 5.

(d) Originally budgeted amounts.

(e) See Table 6.

Note: Amounts may not add to totals shown due to rounding.

Table 8

CALCULATION OF TERMINAL RENTAL RATE
 Greater Asheville Regional Airport Authority
 (For Fiscal Years Ending June 30)



	2025	2026	2027
CALCULATION OF GROSS TERMINAL REQUIREMENT			
O&M Expenses (a)	\$ 9,754,558	\$ 10,120,453	\$ 13,106,208
O&M Reserve Requirement	1,131,206	182,947	856,573
Debt Service (b)	-	18,878,280	25,624,075
Less: PFCs Used to Pay DS (b)	-	(5,976,168)	(10,635,870)
Less: NCAIP Grants Used to Pay DS (b)	-	(8,643,276)	(9,500,000)
Debt Service Coverage (@25%)	-	1,064,709	1,372,051
Depreciation (c)	1,320,000	1,350,000	531,365
Amortization (c)	-	-	-
Capital Outlay (c)	50,000	50,000	50,000
GROSS TERMINAL REQUIREMENT	\$ 12,255,764	\$ 17,026,945	\$ 21,404,402
CALCULATION OF NET TERMINAL REQUIREMENT			
Gross Terminal Requirement	\$ 12,255,764	\$ 17,026,945	\$ 21,404,402
Less:			
Passenger Security Charges	\$ (1,393,130)	\$ (1,787,906)	\$ (1,704,209)
AirIT Landside Expenses	(16,463)	(16,463)	(16,463)
Pax Boarding Device Fees	(100,000)	(100,000)	(883,125)
NET TERMINAL REQUIREMENT	\$ 10,746,171	\$ 15,122,576	\$ 18,800,606
<i>Annual percent change</i>		40.7%	24.3%
CALCULATION OF TERMINAL RENTAL RATE			
Net Terminal Requirement	\$ 10,746,171	\$ 15,122,576	\$ 18,800,606
Rentable Space (sq ft) (d)	62,221	62,221	62,221
Pre-Credit Terminal Rental Rate	\$ 172.71	\$ 243.05	\$ 302.16
Airline Rented Space (d)	34,855	34,588	34,588
Airline Terminal Requirement	\$ 6,019,797	\$ 8,406,481	\$ 10,451,059
Airline Revenue Sharing Credit (e)	\$ (858,071)	\$ (1,797,961)	\$ (2,523,419)
Adjusted Airline Terminal Net Requirement	\$ 5,161,726	\$ 6,608,520	\$ 7,927,640
TERMINAL RENTAL RATE	\$ 148.09	\$ 191.06	\$ 229.20

(a) See Table 3A.

(b) See Table 4.

(c) See Table 5.

(d) See Table 2.

(e) See Table 6.

Note: Amounts may not add to totals shown due to rounding.

Table 9

CALCULATION OF PASSENGER BOARDING DEVICES USE FEE RATE

Greater Asheville Regional Airport Authority

(For Fiscal Years Ending June 30)



	2025	2026	2027
CALCULATION OF PBD REQUIREMENT			
O&M Expenses (a)	\$ 100,000	\$ 100,000	\$ 625,000
O&M Reserve Requirement	-	-	262,500
Debt Service (b)	-	-	-
Debt Service Coverage (@25%)	-	-	-
Depreciation (c)	-	-	-
Amortization (c)	-	-	-
Capital Outlay (c)	-	-	-
GROSS PBD REQUIREMENT	\$ 100,000	\$ 100,000	\$ 887,500
<i>Annual percent change</i>		0.0%	787.5%
CALCULATION OF PBD FEE RATE			
Gross PBD Requirement	\$ 100,000	\$ 100,000	\$ 887,500
Total Departures (d)	13,702	14,180	13,997
PBD USE FEE RATE	\$ 7.30	\$ 7.05	\$ 63.41
<i>Annual percent change</i>		-3.4%	799.1%

(a) See Table 3A.

(b) See Table 4.

(c) See Table 5.

(d) Originally budgeted amounts.

Note: Amounts may not add to totals shown due to rounding.

Table 10

CALCULATION OF JOINT USE CHARGES
 Greater Asheville Regional Airport Authority
 (For Fiscal Years Ending June 30)



	2025	2026	2027
CALCULATION OF BAGGAGE HANDLING SYSTEM (BHS) JOINT USE REQUIREMENT			
Terminal Rental Rate (a)	\$ 148.09	\$ 191.06	\$ 229.20
Joint Use BHS Space (b)			
Baggage Make-Up	3,192	3,192	3,192
Baggage Claim	4,124	4,124	4,124
Total Joint Use BHS Space	7,316	7,316	7,316
Space Requirement	\$ 1,083,437	\$ 1,397,824	\$ 1,676,842
Other Requirements			
Supplies - Bag Tags	\$ 0	\$ 90,000	\$ 92,700
Third Bag Carousel Cost (1/3)	0	0	366,667
Total Other Requirements	\$ 0	\$ 90,000	\$ 459,367
TOTAL BHS JOINT USE REQUIREMENT	\$ 1,083,437	\$ 1,487,824	\$ 2,136,209
<i>Annual percent change</i>		37.3%	43.6%
CALCULATION OF BAGGAGE HANDLING SYSTEM VARIABLE FEE PER BAG			
Total BHS Joint Use Requirement	\$ 1,083,437	\$ 1,487,824	\$ 2,136,209
Allocation to Per Bag Fee	85.0%	85.0%	85.0%
Per Bag Fee Requirement	\$ 920,921	\$ 1,264,650	\$ 1,815,778
Checked Bags (c)	565,071	505,560	550,479
BHS VARIABLE FEE PER BAG	\$ 1.63	\$ 2.50	\$ 3.30
<i>Annual percent change</i>		53.5%	31.9%
CALCULATION OF BAGGAGE HANDLING SYSTEM FIXED FEE PER AIRLINE			
Total BHS Joint Use Requirement	\$ 1,083,437	\$ 1,487,824	\$ 2,136,209
Allocation to Per Airline Fee	15.0%	15.0%	15.0%
Per Airline Fee Requirement	\$ 162,516	\$ 223,174	\$ 320,431
Number of Airlines (d)	4	4	4
BHS FIXED FEE PER AIRLINE	\$ 40,629	\$ 55,793	\$ 80,108
<i>Annual percent change</i>		37.3%	43.6%

CALCULATION OF JOINT USE CHARGES
 Greater Asheville Regional Airport Authority
 (For Fiscal Years Ending June 30)



	2025	2026	2027
CALCULATION OF GATE AREA JOINT USE REQUIREMENT			
Terminal Rental Rate (a)	\$ 148.09	\$ 191.06	\$ 229.20
Joint Use Gate Space (b)			
Gates 1-3 Holdroom	8,517	8,517	8,517
Gates 4-7 Holdroom	6,751	6,751	6,751
Gates 4-7 Secure Corridor	3,421	3,421	3,421
Total Joint Use Gate Space	18,689	18,689	18,689
TOTAL GATE AREA JOINT USE REQUIREMENT	\$ 2,767,681	\$ 3,570,794	\$ 4,283,557
<i>Annual percent change</i>		29.0%	20.0%
CALCULATION OF GATE AREA VARIABLE FEE PER ENPLANED PASSENGER			
Total Gate Area JU Req't	\$ 2,767,681	\$ 3,570,794	\$ 4,283,557
Allocation to Per Passenger Fee	85.0%	85.0%	85.0%
Per Pax Fee Requirement	\$ 2,352,528	\$ 3,035,175	\$ 3,641,023
Enplaned Passengers (c)	1,375,000	1,150,000	1,140,000
GATE AREA FEE PER PASSENGER	\$ 1.71	\$ 2.64	\$ 3.19
<i>Annual percent change</i>		54.3%	21.0%
CALCULATION OF BAGGAGE HANDLING SYSTEM FIXED FEE PER AIRLINE			
Total Gate Area JU Req't	\$ 2,767,681	\$ 3,570,794	\$ 4,283,557
Allocation to Per Airline Fee	15.0%	15.0%	15.0%
Per Airline Fee Requirement	\$ 415,152	\$ 535,619	\$ 642,534
Number of Airlines (d)	4	4	4
GATE AREA FEE PER AIRLINE	\$ 103,788	\$ 133,905	\$ 160,633
<i>Annual percent change</i>		29.0%	20.0%

(a) See Table 8.

(b) See Table 2.

(c) As originally budgeted.

(d) Excludes Market Share Exempt Carriers.

Note: Amounts may not add to totals shown due to rounding.

Table 11

CALCULATION OF TICKETING USE FEE RATE

Greater Asheville Regional Airport Authority

(For Fiscal Years Ending June 30)



	2025	2026	2027
CALCULATION OF TICKET COUNTER AND QUEUE SPACE REQUIREMENT			
Terminal Rental Rate (a)	\$ 148.09	\$ 191.06	\$ 229.20
Ticket Counter and Queue Space (b)			
Ticket Counter	1,731	1,731	1,731
Queue Space	2,865	2,865	2,865
Total Ticket Counter and Queue Space	4,596	4,596	4,596
Unassigned Ticketing Space Requirement	\$ 680,628	\$ 878,130	\$ 1,053,413
Other Requirements			
AirIT Landside Expenses	\$ 16,463	\$ 16,463	\$ 16,463
Total Other Requirements	\$ 16,463	\$ 16,463	\$ 16,463
TOTAL UNASSIGNED TICKETING REQUIREMENT	\$ 697,091	\$ 894,593	\$ 1,069,876
<i>Annual percent change</i>		28.3%	19.6%
CALCULATION OF TICKETING USE FEE			
Total Unassigned Ticketing Requirement	\$ 697,091	\$ 894,593	\$ 1,069,876
Enplaned Passengers (c)	1,375,000	1,150,000	1,140,000
TICKETING USE FEE PER EPAX	\$ 0.51	\$ 0.78	\$ 0.94
<i>Annual percent change</i>		53.4%	20.6%

(a) See Table 8.

(b) As originally budgeted.

Note: Amounts may not add to totals shown due to rounding. The Unassigned Ticketing Requirement is recovered as a component of the Per Turn Fee Requirement.

Table 12

CALCULATION OF PASSENGER SECURITY SCREENING FEE RATE

Greater Asheville Regional Airport Authority

(For Fiscal Years Ending June 30)

	2025	2026	2027
CALCULATION OF SECURITY-RELATED PERSONNEL COST PER HOUR			
Security-Related Personnel Cost	\$ 2,167,975	\$ 2,215,894	\$ 2,282,371
Annual Working Hours/Officer			
Total Hours	2,174	2,064	2,064
Less:			
Holiday (11 Days)	(198)	(187)	(187)
Vacation (12 Days)	(216)	(204)	(204)
Training (8 Hrs/Mo/Officer)	(144)	(136)	(136)
Sick Leave (9 Days)	(162)	(153)	(153)
Annual Working Hours/Officer	1,454	1,384	1,384
Officer Deployment Hours			
Total Working Hours	1,454	1,384	1,384
Less: Administrative Hours	(144)	(144)	(137)
Total Officer Deployment Hours	1,310	1,240	1,247
Number of Officers	20	19	19
Total Deployment Hours	26,192	23,568	23,697
SECURITY OFFICER COST/HOUR	\$ 82.77	\$ 94.02	\$ 96.32
<i>Annual percent change</i>		13.6%	2.4%

CALCULATION OF PASSENGER SECURITY SCREENING FEE RATE

Greater Asheville Regional Airport Authority

(For Fiscal Years Ending June 30)



	2025	2026	2027
CALCULATION OF SECURITY SCREENING REQUIREMENT			
Calculation of Personnel Requirement			
Security Officer Cost/Hour	\$ 82.77	\$ 94.02	\$ 96.32
Checkpoint Shift Hrs/Day	18	17	18
Daily Security Officer Cost	\$ 1,490	\$ 1,598	\$ 1,734
Personnel Requirement	\$ 543,815	\$ 583,412	\$ 632,793
Calculation of Security Screening Space Requirement			
Terminal Rental Rate (a)	\$ 148.09	\$ 191.06	\$ 229.20
Security Screening Space (sf) (b)	4,891	4,891	4,891
Security Screening Space Requirement	\$ 724,315	\$ 934,494	\$ 1,121,027
Other Requirements			
Contract Security - Exit Lane and Empl Screen	\$ 55,000	\$ 235,000	\$ 242,050
Supplies	70,000	35,000	36,050
Less: TSA LEO Reimbursement	-	-	-
Total Other Requirements	\$ 125,000	\$ 270,000	\$ 278,100
TOTAL SECURITY SCREENING REQUIREMENT	\$ 1,393,130	\$ 1,787,906	\$ 2,031,920
CALCULATION OF PASSENGER SECURITY SCREENING FEE RATE			
Total Security Screening Requirement	\$ 1,393,130	\$ 1,787,906	\$ 2,031,920
Enplaned Passengers (c)	1,375,000	1,150,000	1,140,000
PASSENGER SECURITY SCREENING FEE RATE	\$1.01	\$1.55	\$1.78
<i>Annual percent change</i>		53.4%	14.6%

(a) See Table 8.

(b) See Table 2.

(c) As originally budgeted.

Note: Amounts may not add to totals shown due to rounding.

Table 13

CALCULATION OF PER-TURN FEE RATE
For Market Share Exempt Carriers
 Greater Asheville Regional Airport Authority
 (For Fiscal Years Ending June 30)



	2025	2026	2027
CALCULATION OF AVERAGE PER TURN			
Calculation of Per-Turn Requirement			
BHS Joint Use Requirement (a)	\$ 1,213,437	\$ 1,487,824	\$ 2,136,209
Gate Area Joint Use Requirement (a)	2,767,681	3,570,794	4,283,557
Pax Boarding Device Requirement (b)	100,000	100,000	887,500
Unassigned Ticket Counter Requirement (c)	697,091	894,593	1,069,876
Security Screening Requirement (d)	1,393,130	1,787,906	1,997,715
Deicing Chemicals	40,000	40,000	41,200
Total Per-Turn Requirement	\$ 6,211,339	\$ 7,881,117	\$ 10,416,057
Total Departures (e)	13,702	14,180	13,997
AVERAGE COST PER TURN	\$ 453.32	\$ 555.79	\$ 744.16
<i>Annual percent change</i>		22.6%	33.9%
CALCULATION OF PER-TURN FEE RATES			
Average Cost per Turn	\$ 453.32	\$ 555.79	\$ 744.16
Per-Turn Fee Premiums by Aircraft Size			
Aircraft with 0-70 Seats	130%	130%	130%
Aircraft with 71-135 Seats	150%	150%	150%
Aircraft with 136 or More Seats	175%	175%	175%
PER TURN FEE RATES BY AIRCRAFT SIZE			
Aircraft with 0-70 Seats	\$ 589.00	\$ 723.00	\$ 967.00
Aircraft with 71-135 Seats	\$ 680.00	\$ 834.00	\$ 1,116.00
Aircraft with 136 or More Seats	\$ 793.00	\$ 973.00	\$ 1,302.00

Market Share Exempt Carriers are those airlines operating with less than 7% market share of total enplaned passengers per month.

- (a) See Table 10.
- (b) See Table 9.
- (c) See Table 11.
- (d) See Table 12.
- (e) Originally budgeted amounts.

Note: Amounts may not add to totals shown due to rounding.



MEMORANDUM

TO: Members of the Airport Authority

FROM: Amy Harris, Chief Financial Officer

DATE: March 13, 2026

ITEM DESCRIPTION – New Business Item B

Approval of the Authority's Preliminary Fiscal Year 2026/2027 Budget

BACKGROUND

Airport staff is requesting that the Authority Board approve the Proposed Preliminary Fiscal Year 2026/2027 Budget and allow the budget to remain available for public inspection for a minimum of 10 days. The Fiscal Year 2026/2027 Budget will then be presented to the Authority Board for final adoption at its next scheduled meeting.

ISSUES

None.

FISCAL IMPACT

No fiscal impact until adopted.

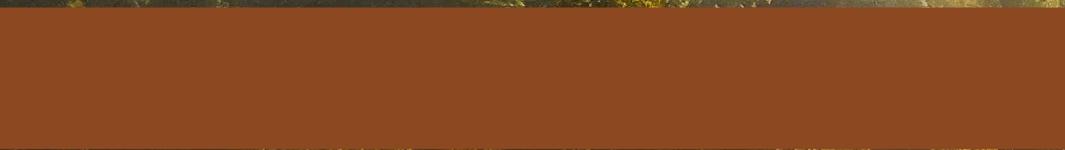
RECOMMENDED ACTION

It is respectfully requested that the Greater Asheville Regional Airport Authority Board resolve to (1) approve the Proposed Preliminary Fiscal Year 2026/2027 Budget; and (2) accept public comment on the Proposed Fiscal Year 2026/2027 Budget during the next 10 days.

New Business Item B



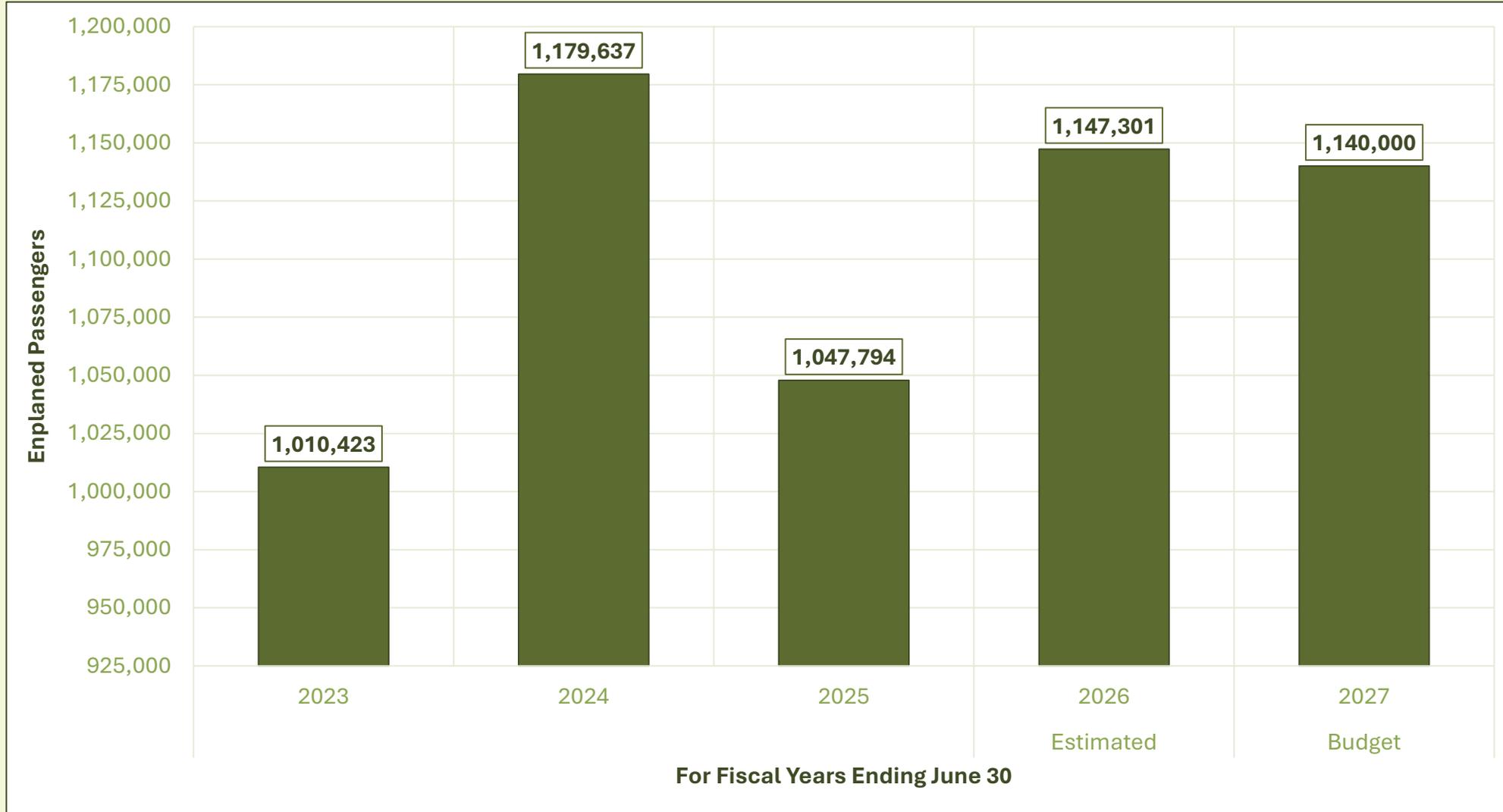
Fiscal Year 2026 / 2027 Budget



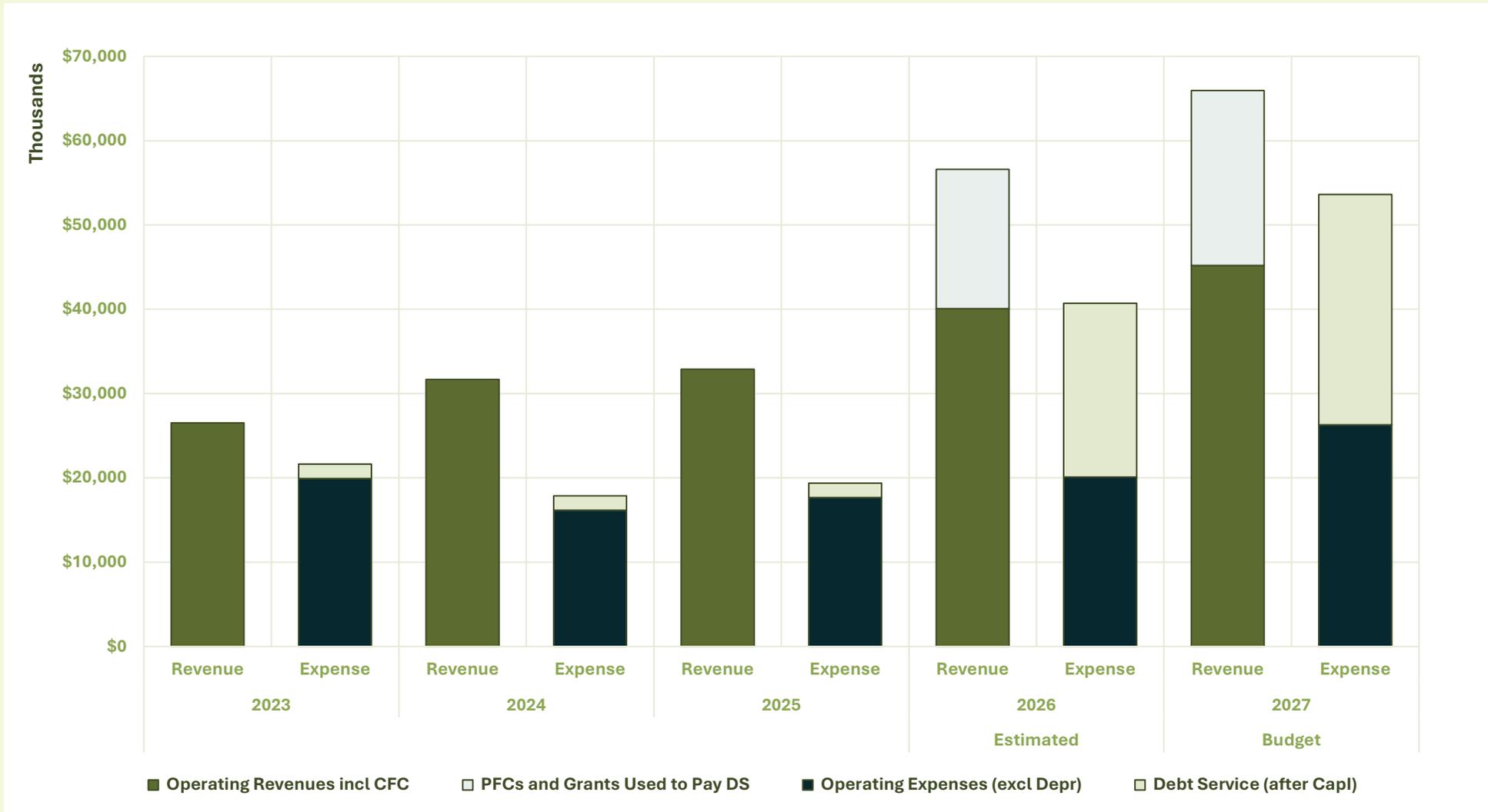
Agenda

- General Statistics
- Proposed FY 2026 / 2027 Operating Budget
- Proposed FY 2026 / 2027 Capital Budget
- Proposed FY 2026 / 2027 Reserve Funds
- Proposed FY 2026 / 2027 Estimated Cash Balance
- Proposed FY 2026 / 2027 Supplemental Fees
- Questions and Comments

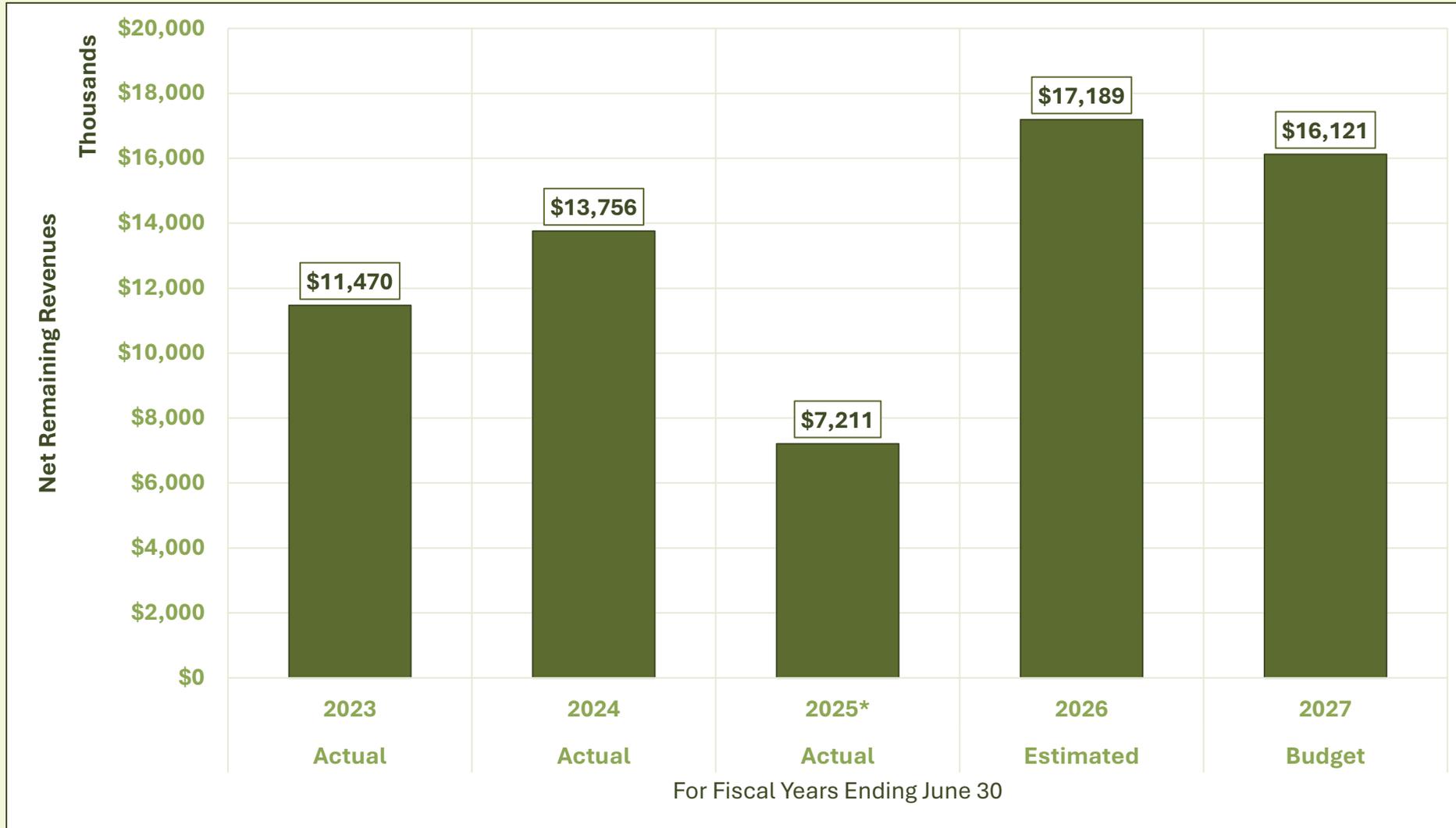
Passenger Traffic



Operating Revenues / Expenses



Net Operating Income

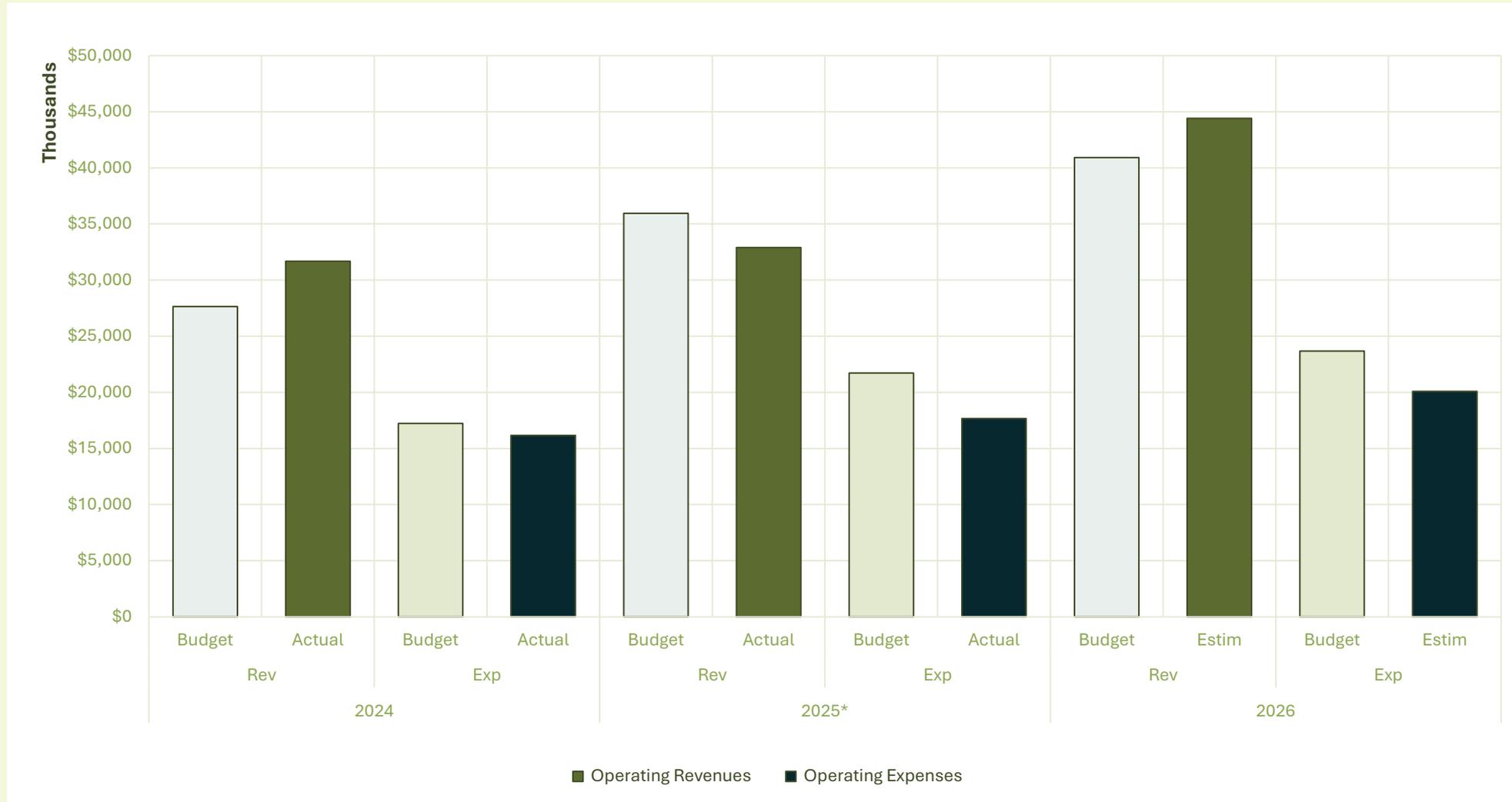


**Does not include Interest Earnings.*

**2025 Net Operating Income reflects impacts from Hurricane Helene.*



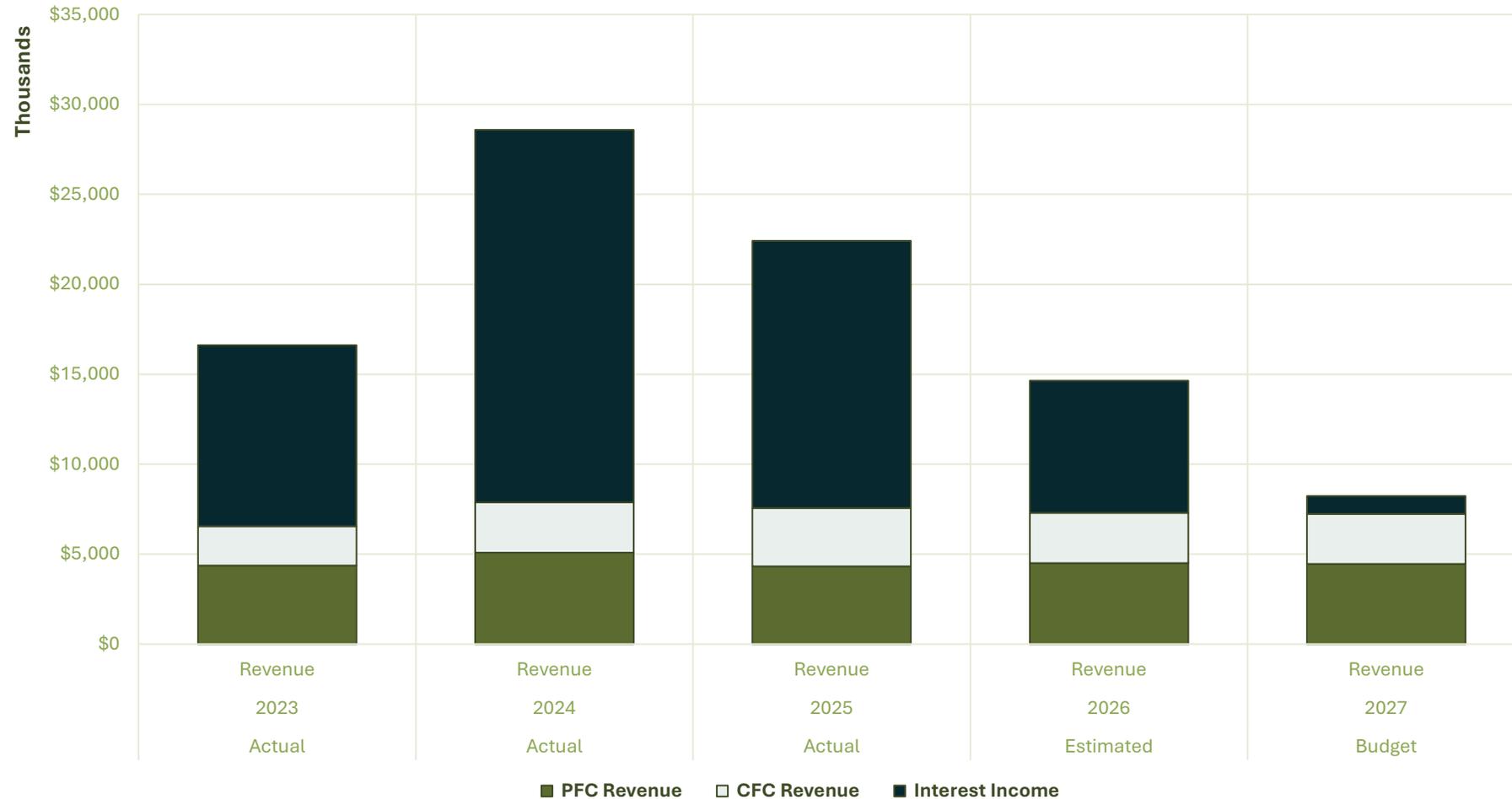
Operating Revenues / Expenses – Budget / Actual



*2025 Budgeted Revenue exceeded Actual Revenue due to Hurricane Helene



Non-Operating Revenue



**2025 PFC and CFC Revenues impacted by Hurricane Helene*



Proposed Operating Budget



Basic Operating Budget Assumptions

OPERATING REVENUES:

- **Passenger Enplanements** – 1,140,000
- Airline revenue is conservative using the rates by ordinance model.
- **Airline Terminal Rentals** increase:
 - Increasing operating costs in the Terminal cost center, including higher debt service costs in FY 2027 with the first year of principal payments.
- **Food and Beverage revenue** increase:
 - Continued impact of new concessions options in the expanded terminal.
- **Airline Security Fees** decrease:
 - Airline’s share of Security Fees has decreased slightly due to updated cost allocations.
 - Security Fees allocable to Rental Cars have increased slightly.
- **Parking Revenues** increase:
 - Parking revenue flat, increase due to updated accounting methodology recording credit card fees as expense rather than offset to revenue.
- **Land Lease Revenue** increase:
 - First full year of revenue related to Air Traffic Control Tower lease with FAA.



Basic Operating Budget Assumptions (cont'd)

OPERATING EXPENSES:

- **Salary adjustment pool**

- 2.8% cost of living.
- 3% maximum merit salary increases.
- 0.5% President & CEO's discretion for exemplary employee service.

- **Adjustments to FTE Count:**

- Request approval of two additional Full-Time positions.
- Request approval of 5 Part-Time positions.
- Request approval of reclass of two Full-Time positions:
 - Increase from Grade 25 to Grade 26
 - Decrease from Grade 17 to Grade 15
- Several positions remain unfunded for FY 2027 due to ongoing budget constraints.
- In recognition of growing responsibilities for Operations and Maintenance teams preparing for new facilities, new positions and reclasses are also being considered for January 2027.
 - Due to current budget constraints, will evaluate financial progress and position requirements and request Board approval in December if appropriate.



Basic Operating Budget Assumptions (cont'd)

- **OPERATING EXPENSES:**

- Contractual Services increase:

- Increase in Custodial Fees due to evolving custodial requirements and Request for Proposal for new Custodial Contractor.
 - Increase in Parking Management fees related to addition of new shuttle buses.
 - Increase in Exit Lane Security costs due to additional staffing requirements for later flights.

- Insurance Increase:

- Additional coverage required for new terminal, equipment and shuttle buses.

- Repairs and Maintenance:

- Decrease due to reduction in need for Spare Parts for Passenger Boarding Bridges, utilizing existing inventory in FY 2027, new bridges have not required significant repair.



Basic Operating Budget Assumptions (cont'd)

- **OPERATING EXPENSES:**

- Other Current Charges and Fees Increase:

- Increase in Credit Card Fees due to updated accounting methodology reflecting Credit Card fees recorded as expense rather than offset to revenue.

- Other Operating Supplies:

- Increase in cost of terminal kiosk supplies (bag tags, boarding passes, etc.).

Basic Operating Budget Assumptions (cont'd)

• UPDATES TO ORDINANCE AND BUDGET METHODOLOGY:

- Added Late Fees and Accrued Interest to incentivize timely remittance of payments.
 - Late fees of 18% of unpaid balances to be assessed on balances 31+ days old or older.
- Projected Fund Balance calculation reflects timing of spend on large capital projects.
 - Stormwater \$15M total project cost, \$9M estimated spend in FY 2027.
- Creation of new Airline Rates and Charges Financial Model resulted in revised cost center allocations based on actual revenue and expense activity.
- Update to accounting methodology related to recording of Parking Revenue:
 - Credit card fees historically recorded as offset to revenue, now recorded as operating expense.

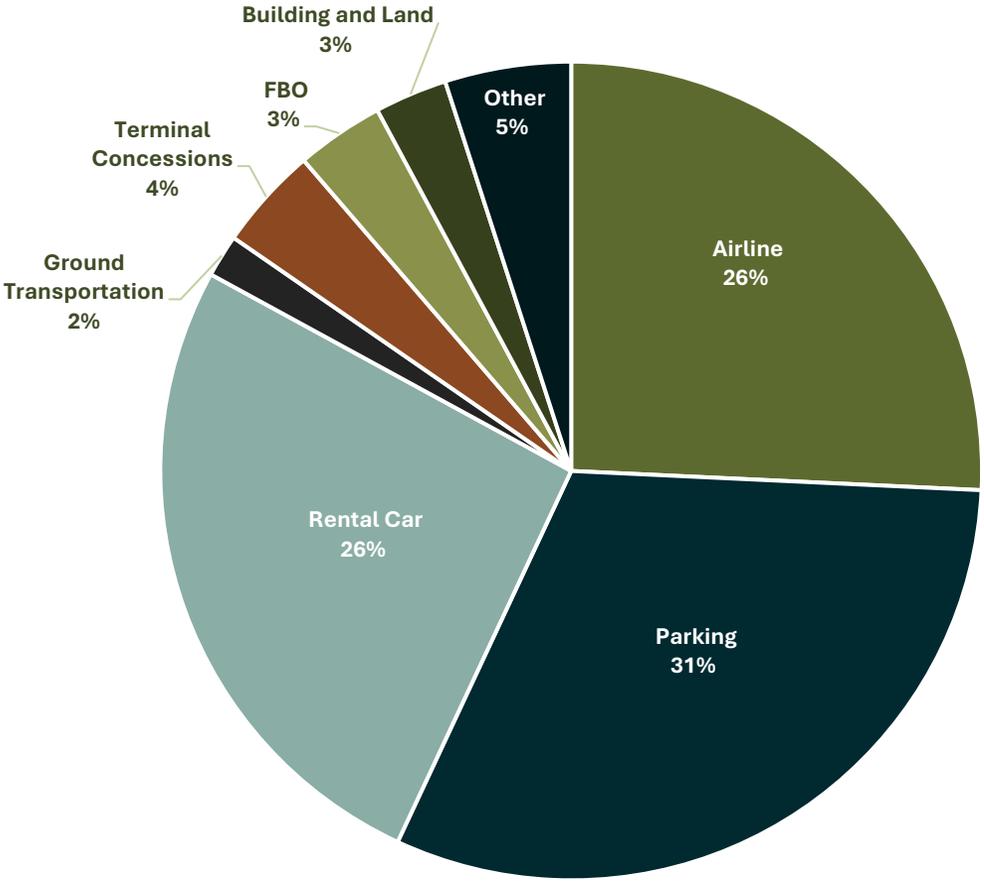


Proposed Operating Budget

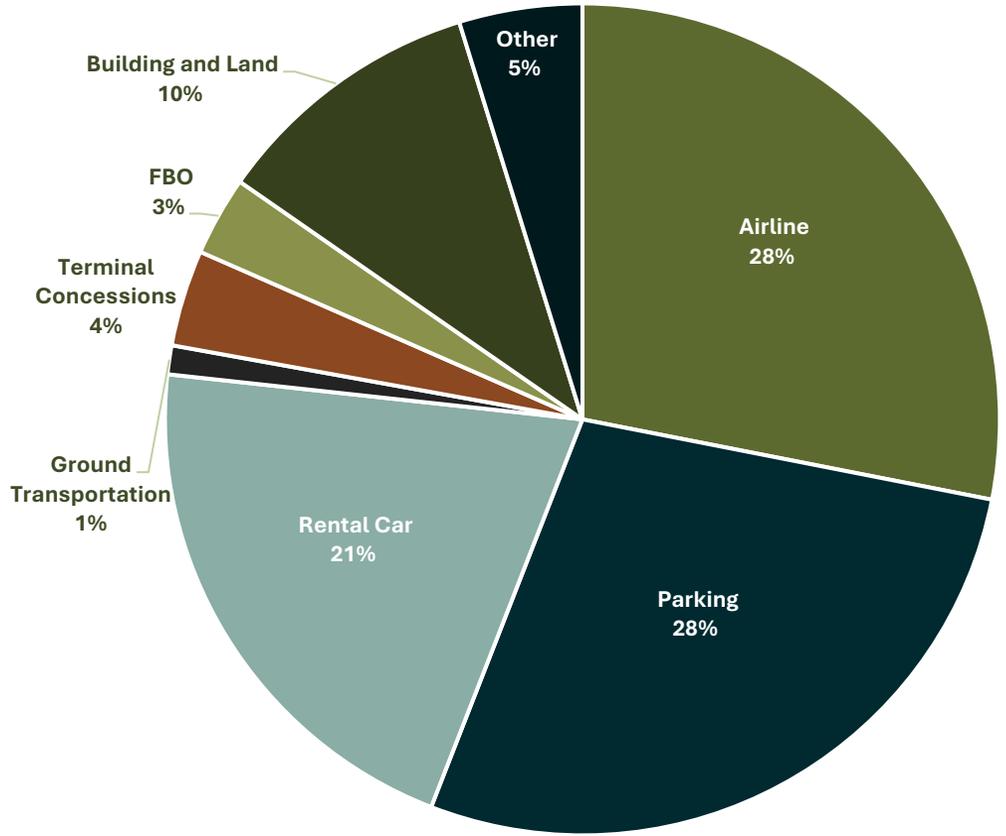
Budget Amounts				
Revenues	FY 2025 / 2026	FY 2026 / 2027	Difference	Percent Change
Operating Revenues	\$36,318,064	\$42,419,765	\$6,101,701	16.8%
Investment Revenues	1,800,000	2,000,000	200,000	11.1%
Total Revenues	\$38,118,064	\$44,419,765	\$6,301,701	16.5%
Expenses				
Operating Expenses	\$23,676,753	\$26,299,131	\$2,622,378	11.1%
Total Expenses	\$23,676,753	\$26,299,131	\$2,622,378	11.1%
Net Operating & Investment Income	\$14,441,311	\$18,120,634	\$3,679,323	25.5%



Sources of Operating Revenue



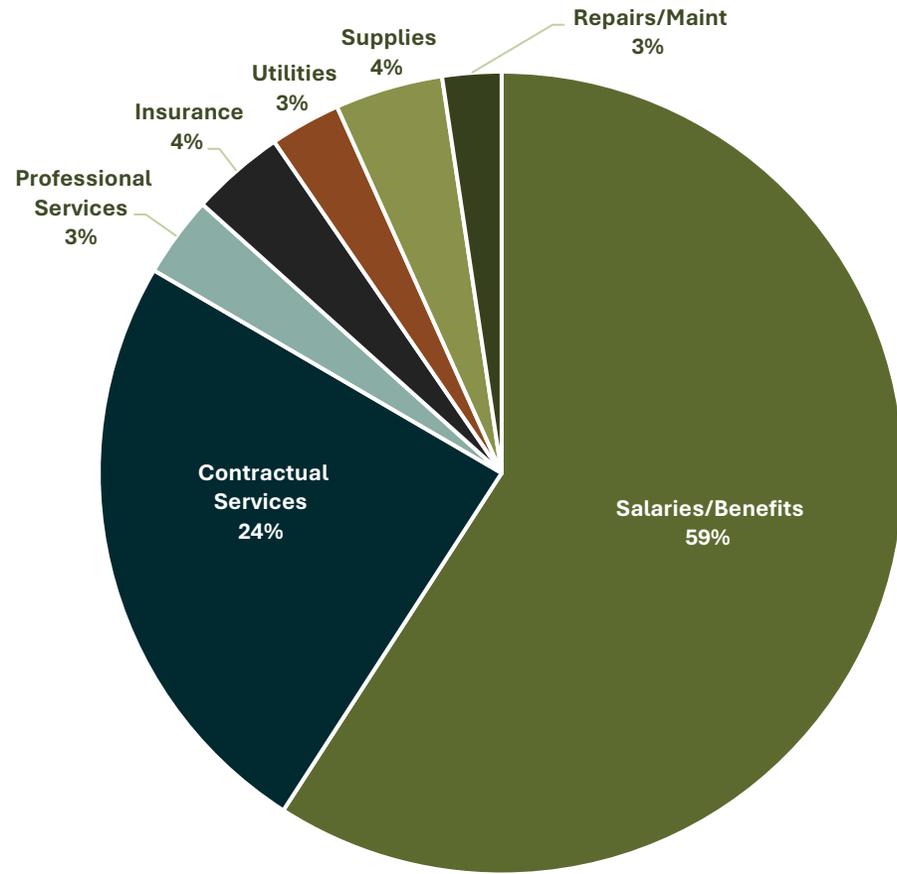
2026



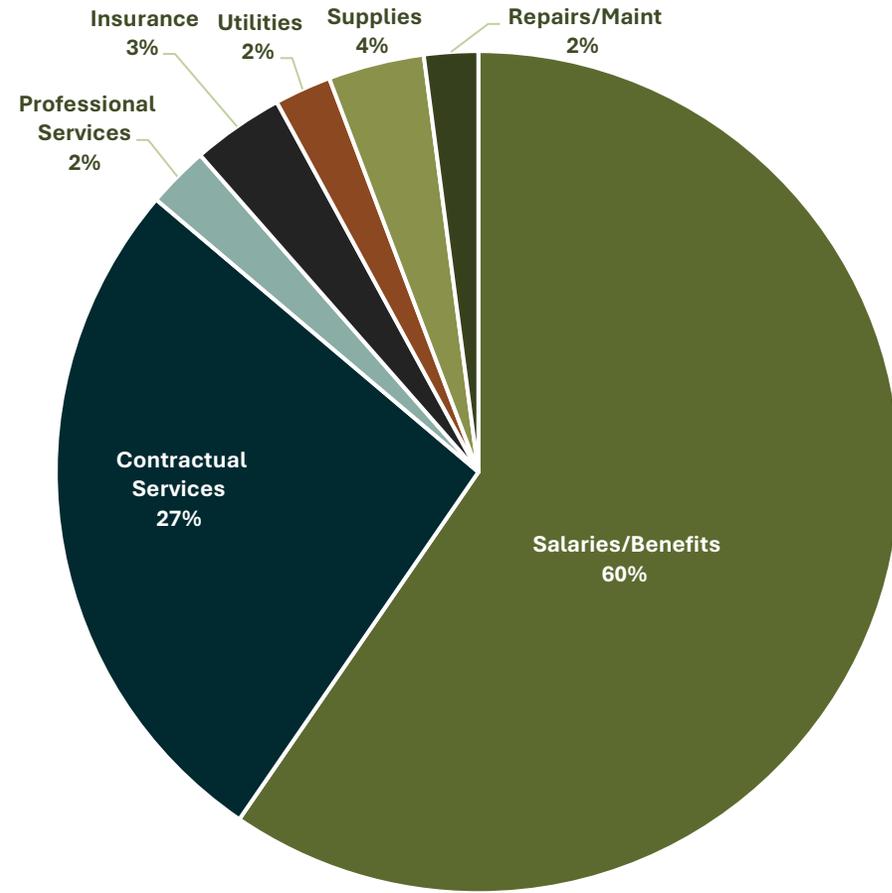
2027



Operating Expense by Category

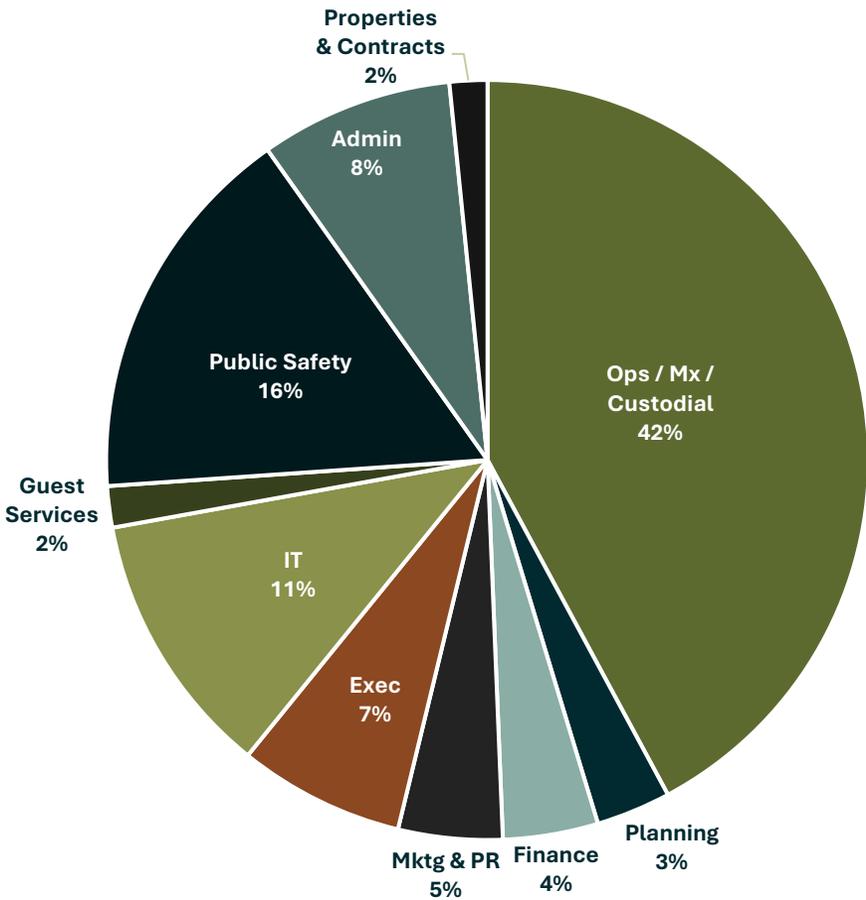


2026

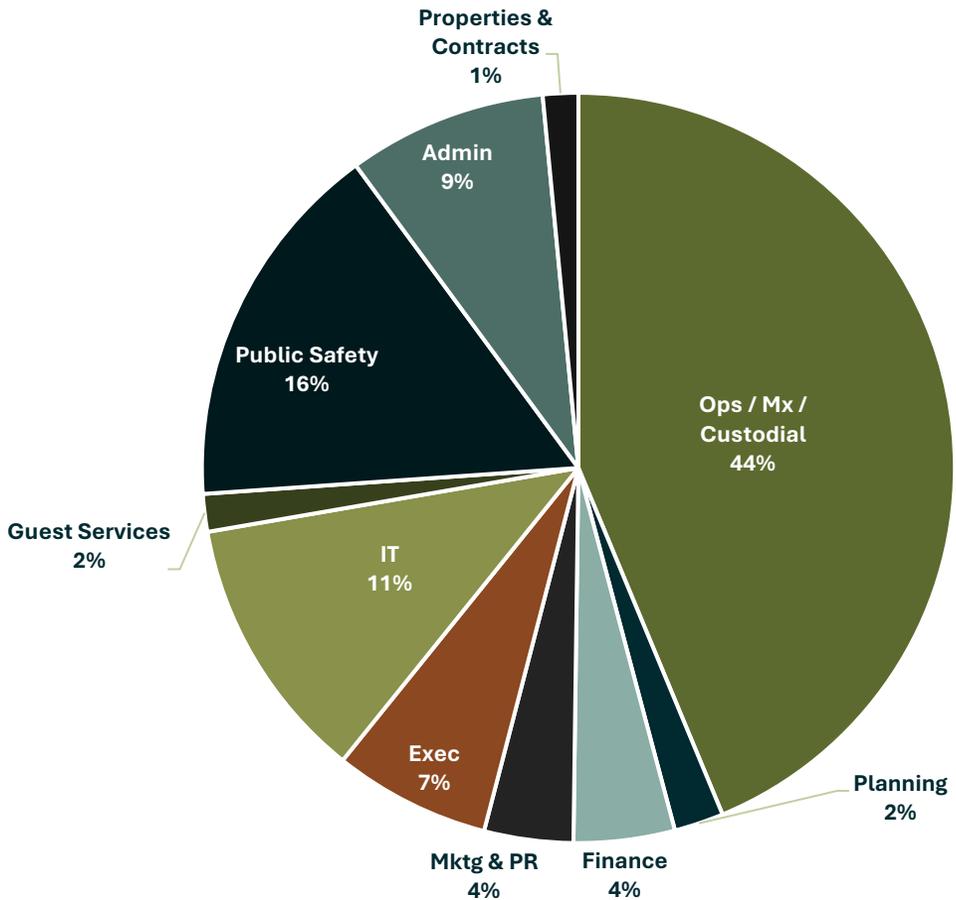


2027

Operating Expense by Department



2026



2027



Proposed Capital Budget



Carry-Over Capital Projects

Description	Amount Authorized	Estimated Spend Through 6/30/26	Estimated Balance to Carryover	FAA-AIP Grants	NCDOT Grants	Tenant Reimb	Airport Funds
Terminal & ATC Tower Construction	\$499,329,854	\$344,968,797	\$154,361,057	\$10,500,000	-	-	\$143,861,057
South Parking Lot – Design & Construction	11,372,219	11,022,219	350,000	-	-	-	350,000
Overlook Parking – Design & Construction	12,526,007	7,440,095	5,085,912	-	-	-	5,085,912
RON Parking – Design & Construction	6,029,762	2,979,762	3,050,000	-	-	1,048,955	2,001,045
Airport Entrance and Signage Design	4,750,000	1,000,000	3,750,000	-	-	-	3,750,000
Runway / Taxiway Sealcoat ⁽¹⁾	2,000,000	-	2,000,000	1,000,000	-	-	1,000,000
Taxiway A Rehabilitation – Design	1,129,142	833,728	295,414	-	-	-	295,414

⁽¹⁾Runway / Taxiway Sealcoat project increase from \$1,111,111 to \$2,000,000 will go to Authority Board for approval in Q3 FY 2026



Carry-Over Capital Projects (Cont'd)

Description	Amount Authorized	Estimated Spend Through 6/30/26	Estimated Balance to Carryover	FAA-AIP Grants	NCDOT Grants	Tenant Reimb	Airport Funds
Garage Repairs ⁽²⁾	322,500	100,000	222,500	-	-	-	222,500
GIS System	160,000	-	160,000	-	-	-	160,000
Update IET Videos	23,750	13,750	10,000	-	-	-	10,000
TOTAL CARRY-OVER	\$537,643,234	\$368,344,601	\$169,274,883	\$11,500,000	-	\$1,048,955	\$156,725,928

⁽²⁾Garage Repairs is a Renewal and Replacement project, included in Carry-over because it will not be complete in FY 2026



Proposed Capital Budget

Description	Total	FAA – AIP Grants	NCDOT Grants	Airport Funds
Capital Improvements ⁽¹⁾				
Stormwater Improvements	\$15,000,000	-	-	\$15,000,000
Parking Facilities & Amenities – Ph 2 Study	300,000	-	-	300,000
Total Capital Improvements	\$15,300,000	-	-	\$15,300,000
Equipment and Small Capital Outlay				
Parking Shuttle Buses	\$310,000	-	-	\$310,000
Autonomous Floor Cleaning Equipment	95,000	-	-	95,000
Holiday Decor	75,000	-	-	75,000
Static Advertising Displays	19,500	-	-	19,500
Total Equipment and Small Capital Outlay	\$499,500	-	-	\$499,500

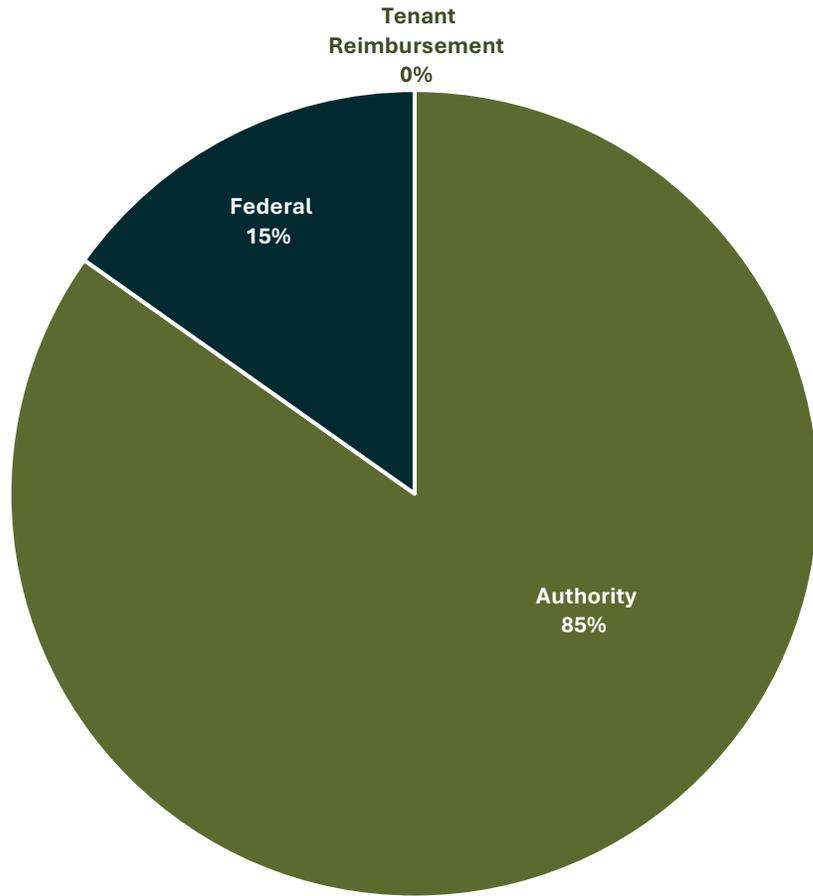
⁽¹⁾ All purchases of Capital Improvements will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board



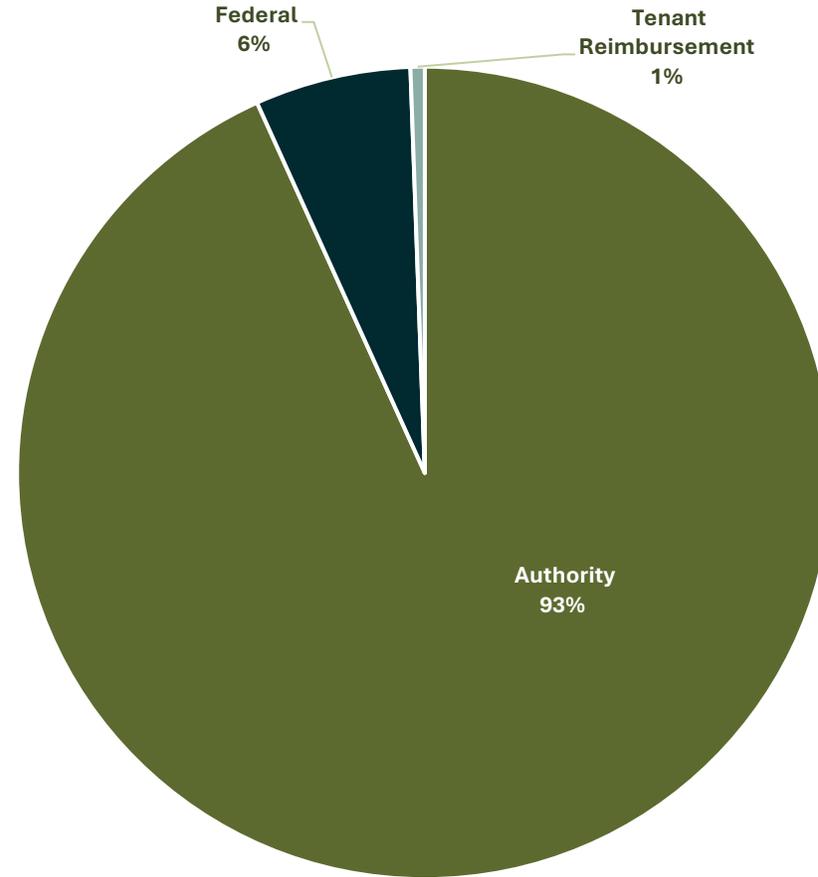
Proposed Capital Budget (Cont'd)

Description	Total	FAA – AIP Grants	NCDOT Grants	Airport Funds
Renewal and Replacement				
John Deere Tractor	\$204,000	-	-	\$204,000
Network Switch Replacements	170,000	-	-	170,000
Truck with Dumpbed / Snowplow	165,000	-	-	165,000
Vehicle Replacements	125,000	-	-	125,000
PaloAlto Firewall Upgrade / Replacement	120,500	-	-	120,500
Mutual Aid Radios	59,000	-	-	59,000
Total Renewal and Replacement	\$843,500	-	-	\$843,000
TOTAL CAPITAL BUDGET	\$16,643,000	-	-	\$16,643,000

Capital Funding Sources



FY 2026 Budget
Authority's Contribution
\$182,264,823



FY27 Budget
Authority's Contribution
\$173,368,928



Reserve Funds

Operations & Maintenance Reserve

- Description and Justification:
 - Established to cover fluctuations in cash flow and provide quick access to additional operational cash.
- Equivalent to 10 months of budgeted FY 2026 / 2027 operating expenses:
 - \$21,915,943 for FY 2026 / 2027.
 - Electing to remain at 10 months rather than increase due to cash impact of capital program in FY 2027.

Emergency Repair Reserve

- Description and Justification:
 - Established to cover emergency repairs and provide ready access to required cash
- \$650,000 for FY 2026 / 2027

Estimated Cash Balance

Cash Balance

		Amount
Estimated Cash & Investment Balance June 30, 2026		\$ 258,840,786
Plus: Net Operating & Investment Revenues		18,120,634
Less Other Costs:		
Contingency	(100,000)	
Business Development Costs	(200,000)	
Debt Service	(27,328,841)	(27,628,841)
Plus Non-Operating Revenues:		
Bond Interest	1,000,000	
Passenger Facility Charges	4,460,870	
Customer Facility Charges	2,775,652	8,236,522
Plus Capital Contributions:		
Federal Grants - AIP/BIL Funds	11,500,000	
TSA Grant	-	
NC DOT Grants	9,500,000	21,000,000



Cash Balance (Cont'd)

Less Capital Costs:

Capital Improvements	(15,300,000)	
Capital Improvement Spend - FY28 and Later	6,000,000	
Equipment and Small Capital Outlay Fund	(499,500)	
Renewal and Replacements	(843,000)	
Carryover Projects From FY2025	(169,274,883)	(179,917,883)
Estimated Cash & Investment Balance June 30, 2027		<u>98,651,218</u>
Estimated Restricted Cash June 30, 2027		45,839,987
<u>Reserves:</u>		
Operations & Maintenance Reserve (10 Months) ⁽¹⁾		21,915,943
Emergency Repair Reserve		650,000
Estimated Unrestricted Undesignated Cash & Investments at June 30, 2027		<u>\$ 30,245,288</u>

⁽¹⁾Board policy requires 6 months' reserve



Supplemental Fees

Proposed FY 2026 / 2027 Fees

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY SUPPLEMENTAL FEES AND CHARGES FY 2026/2027 ANNUAL BUDGET

	FY 2025/2026 Current Fees		FY 2026/2027 Proposed Fees	
	Cost	Per	Cost	Per
<u>Maintenance</u>				
Scissor Lift	\$ 100.00	day	\$ 100.00	day
Large ADA Ramp Rental	\$ 100.00	use	\$ 100.00	use
Air Stair Rental	\$ 100.00	use	\$ 100.00	use
Volvo Wheel Loader	\$ 150.00	use	\$ 150.00	use
Fork-lift	\$ 100.00	use	\$ 100.00	use
Pallet Jack	\$ 50.00	use	\$ 50.00	use
Tenant Sweeper	\$ 125.00	hour	\$ 125.00	hour
Service Truck	\$ 50.00	hour	\$ 50.00	hour
Backhoe	\$ 100.00	hour	\$ 100.00	hour
Lighted X	\$ 200.00	day	\$ 200.00	day
Light Tower	\$ 150.00	day	\$ 150.00	day
Paint Stripper	\$ 100.00	hour	\$ 100.00	hour
Large Aircraft Removal Dolly	\$ 200.00	day	\$ 200.00	day
Small Aircraft Removal Dolly	\$ 100.00	day	\$ 100.00	day
FOD Mat	\$ 125.00	hour	\$ 125.00	hour
Aircraft Jack	\$ 100.00	use	\$ 100.00	use
Cores	\$ 40.00	each	\$ 40.00	each
Keys	\$ 12.00	each	\$ 12.00	each
Large Dump Truck	\$ 200.00	hour	\$ 200.00	hour
Small Broom	\$ 200.00	hour	\$ 200.00	hour
Large Broom	\$ 300.00	hour	\$ 300.00	hour
Pressure Washer	\$ 125.00	hour	\$ 125.00	hour
Maintenance Labor Rate (1)	\$ 80.00	hour	\$ 90.00	hour
Security Escort Rate (1)	\$ 80.00	hour	\$ 80.00	hour
<u>Department of Public Safety</u>				
ARFF Apparatus for 1500 gal. or greater (1)	\$ 250.00	hour	\$ 250.00	hour
ARFF Apparatus for less than 1500 gal. (1)	\$ 150.00	hour	\$ 150.00	hour
Command, Police, and Ops support vehicles (1)	\$ 100.00	hour	\$ 100.00	hour
Aircraft recover dolly (1)	\$ 150.00	day	\$ 150.00	day
DPS Labor Rate (1)	\$ 80.00	hour	\$ 80.00	hour
Mutual Aid Agencies collected on their behalf (1)		as incurred		as incurred
Replacement charges for AVL equipment/supplies (1)		as incurred		as incurred



Proposed FY 2026 / 2027 Fees (Cont'd)

Information Technology (IT) Department

IT Labor Rate - Non-Network (1)	\$	100.00	hour	\$	100.00	hour
IT Labor Rate - Network Related (1)	\$	150.00	hour	\$	150.00	hour
10Mbps Up/Down Speed (2)	\$	75.00	month	\$	75.00	month
100Mbps Up/Down Speed (2)	\$	125.00	month	\$	125.00	month
Dark Fiber per strand per 0-1000 ft (2)	\$	25.00	month	\$	25.00	month
Dark Fiber per strand per 0-2000 ft (2)	\$	30.00	month	\$	30.00	month
Dark Fiber per strand per 0-3000 ft (2)	\$	35.00	month	\$	35.00	month
Telephone Service - Per Telephone Number (2)	\$	50.00	month	\$	50.00	month
Fax Service - Per Fax Machine/Phone Number (2)	\$	25.00	month	\$	25.00	month
Cisco IP Phone - Model 7821	\$	8.50	month	\$	8.50	month
Cisco IP Phone - Model 8800	\$	13.00	month	\$	13.00	month
Cisco 1 Port Analog Line Converter-Model ATA1190	\$	5.25	month	\$	5.25	month
Cisco 2 Port Analog Line Converter-VG202	\$	23.00	month	\$	23.00	month
IP TV Connection Charge (Per TV) (2)	\$	20.00	month	\$	20.00	month
Amadeus Shared Use Network Charge - Per Airline (2)	\$	50.00	month	\$	50.00	month

Notes:

- (1) One hour minimum, minimum of 3 hours charged after regular business hours.
 (2) One hour of labor will be charged for initial setup & configuration for all services.

<u>Identification Badge Fees and Charges</u>	FY 2025/2026 Current Fees		FY 2026/2027 Proposed Fees	
	Cost	Per	Cost	Per
Initial Badge Issuance				
SIDA Badge	\$	90.00	\$	95.00
Non-SIDA Badge	\$	50.00	\$	50.00
Renewal of Badge				
SIDA Badge	\$	90.00	\$	90.00
Non-SIDA Badge	\$	50.00	\$	50.00
Lost Badge Replacement				
SIDA Badge (4)	\$	105.00 / \$ 120.00	\$	105.00 / \$ 120.00
Non-SIDA Badge (5)	\$	65.00 / \$ 80.00	\$	65.00 / \$ 80.00
Damaged Badge				
SIDA Badge (6)	\$	50.00 / \$ 75.00	\$	50.00 / \$ 75.00
Non-SIDA Badge (6)	\$	50.00 / \$ 75.00	\$	50.00 / \$ 75.00
Security Escort Training				
Lock-out Service	\$	80.00	\$	80.00
PIN Reset	\$	20.00	\$	20.00

Notes:

- (4) \$105.00 for the first replacement badge, \$120.00 for the second replacement badge.
 (5) \$65.00 for the first replacement badge, \$80.00 for the second replacement badge.
 (6) \$50.00 for a damaged badge, \$75.00 if badge damaged due to negligence.



Proposed FY 2026 / 2027 Fees (Cont'd)

Parking

Daily	\$	3.00	hour	\$	3.00	hour
	\$	12.00	day	\$	12.00	day
Parking Garage	\$	3.00	hour	\$	3.00	hour
	\$	17.00	day	\$	17.00	day
Hourly	\$	3.00	hour	\$	3.00	hour
	\$	30.00	day	\$	30.00	day
Employee Parking Rate		\$ 70 / \$60	new/renewal		\$ 70 / \$60	new/renewal
Commuter Parking Rate		\$ 300 / \$285	new/renewal		\$ 300 / \$285	new/renewal
Fines		up to \$1,000	day		up to \$1,000	day

Ground Transportation

Charter Bus Company (1-2 buses) (8)	\$	1,300.00	annual	\$	1,300.00	annual
Charter Bus Company (3-4 buses) (8)	\$	3,000.00	annual	\$	3,000.00	annual
Charter Bus Company (5 or more buses) (8)	\$	5,000.00	annual	\$	5,000.00	annual
Hotel Shuttle	\$	1,100.00	annual	\$	1,100.00	annual
Car/Limo Service (per vehicle)	\$	400.00	annual	\$	400.00	annual
Off-Site Parking Shuttle (0-99 spaces)	\$	5,000.00	annual	\$	5,000.00	annual
Off-Site Parking Shuttle (100-499 spaces)	\$	7,500.00	annual	\$	7,500.00	annual
Off-Site Parking Shuttle (500-999 spaces)	\$	10,000.00	annual	\$	10,000.00	annual
Airport Ground Transportation Permit (9)	\$	50.00	annual	\$	50.00	annual
Airport Ground Transportation Pick-up Fee (9)	\$	4.00	per trip	\$	4.00	per trip
Transp. Network Company (TNC) Pick-up Fee	\$	4.00	per trip	\$	4.00	per trip
Transp. Network Company (TNC) Drop-off Fee	\$	1.50	per trip	\$	1.50	per trip
Off-Airport Rental Car Fee		10.00%	of gross revenue		10.00%	of gross revenue

Notes:

- (8) Companies with a vehicle fleet of charter coach vehicles with seating capacity greater than 20 seats.
 (9) All Ground Transportation operators except TNCs and charter bus companies



Questions?



March 13, 2026

BUDGET MESSAGE

To: Members of the Greater Asheville Regional Airport Authority

From: Lew S. Bleiweis, A.A.E., President & CEO

The attached budget for the fiscal year ending June 30, 2027 has been prepared with special consideration given to the safeguarding of the Greater Asheville Regional Airport Authority's assets and the reliability of the Authority's financial records, while maintaining the flexibility to allow the airport staff the tools to provide outstanding service to our passengers and tenants and the general public.

We are custodians of public funds and public funds should not be convenient to spend. With this in mind, every employee will follow the requirements of the Authority's Policies and Procedures and the approved budget when purchasing goods and services.

The intended goals of the operations set forth in the attached budget are to continue the excellent safety record at the Asheville Regional Airport and to provide the best facilities possible to enhance the growth of the Airport and to thereby benefit the entire community served by the Airport.

As construction of Phase 2 of the Terminal Expansion Program continues, staff is planning for the increase in operational costs and considering staffing requirements to be prepared for Phase 2 opening in FY 2028. The airport continues to recover from the impacts to Hurricane Helene, as reflected in passenger activity-driven revenues.

The following narrative contains brief explanations and insights related to the preparation of this budget:

ASSUMPTIONS

Based on airline estimates, passenger enplanements are projected to be 1,140,000 in FY27. This is a slight reduction from FY 25/26 due to the potential for economic downturn, terminal construction and self-imposed capacity restrictions.

Total revenue is projected to increase due to increased rates in the new terminal, additional food and beverage options and a full year of lease revenue related to the FAA Air Traffic Control Tower which is expected to open late in Fiscal Year 2026.

Budgeted operating expenses are expected to increase due to an increase in contractual services and insurance costs associated with the new terminal.

OPERATING REVENUE

Investment Income:

Funds available for investment are expected to decrease as cash is utilized in the Capital program, that said, the budget for Interest Revenues is increasing slightly as staff has increased efficiencies with cash management.

Space Rent-Non Airline:

All line items listed are at the lease rates in effect for the new fiscal year.

Space Rent-Airline:

Airline space rentals are based on the FY26/27 rates.

Concessions:

Revenue from food and beverage sales budgeted to increase due to the addition of new options in the North Concourse. The other line items are based on current agreements and/or historical averages.

Auto Parking:

Public parking activity is expected to remain flat compared to FY25/26 due to the potential for economic downturn and construction. However, parking revenue is budgeted to increase slightly due to a change in accounting methodology related to parking credit card fees which are now being recorded as an operating expense rather than an offset to revenue.

Rental Car-Car Rentals:

Rental car concessions budgets are based on amounts in approved agreement.

Rental Car-Facility Rent:

Budget estimates are based on the rental car agreements. The contracts provide that these facility rents be increased annually by the greater of the CPI or 3.5%. Counter/office space rents will not increase during FY26/27 as construction in the terminal is still underway. The Common Area Maintenance (CAM) fees are based on those included in the Operations Department budget.

Commercial Ground Transportation:

The revenues from ground transportation fees are budgeted to remain flat compared to the previous fiscal year.

Landing Fees:

Landing fees are estimated based on landed weights projected by the airlines. Landing fees are charged based on 1,000 pounds of airlines gross landed weight.

FBOs:

The FBO fees are based on the current agreements with Signature Flight Support.

Building Leases:

All estimates are backed by current leases in place.

Land Leases:

All estimates are backed by current leases in force.

Other Leases/Fees:

Airline security fees are budgeted to increase with the budgeted increase in LEO personnel costs and contractual costs for exit lane and aviation employee screening. Telecommunication fees are based on estimated tenant usage of Authority provided phone, data and cable service. Other items are estimates based on historical data.

OPERATING EXPENSES**Personnel Services:**

Payroll costs are based on current salaries for all employees, plus estimated longevity bonuses. Staff is proposing a salary adjustment pool of 5.8% for FY2026/2027, with the anticipation of 2.8% cost of living increase and a maximum of 3.0% merit increase. Also included is .5% to be used at President & CEO's discretion for exemplary employee service. The cost of living increase also applies to salary grade ranges. Overtime is estimated by department vice presidents based on historical amounts. Benefits are estimated for each benefit type to better manage benefit costs. Total benefits are averaged at approximately 55% of payroll. New positions increase by two FTEs for FY2026/2027; however, as staff prepares for additional efforts required as new facilities open and as Phase 2 of the Terminal Expansion program progresses, there may be a need to add additional FTEs at mid-year of FY 2026/2027.

Professional Services:

Professional services are estimated by staff based on services necessary for continuing operations.

Contractual Services:

Contractual services include the cost of the parking management and parking shuttle services, custodial contracts, various security-related services including aviation worker screening, new loading bridge and baggage handling system maintenance contracts and various other maintenance contracts. Budgeted amounts are estimated based on agreements and/or historical data however, staff is preparing a Request For Proposals for Custodial services in the second half of FY2025/2026 and the FY2026/2027 budget for these services reflects a higher cost due to expanded facilities and enhanced custodial requirements.

Travel and Training:

The estimate for employee training and various educational conferences has been prepared by each department vice president using known facts and historical information. Much of this budget is due to training which is either required or considered vital for airport management.

Communications and Freight:

Telecommunications and postage expenses are estimated by staff using known facts and historical information.

Rents and Leases:

The estimate for rents and leases is based on current copier and postage machine lease agreements and the leases of mobile units for temporary office space.

Insurance:

The costs of business insurance premiums are based on estimates obtained by staff.

Utility Services:

Utility services are estimated based on the latest historical data.

Repairs and Maintenance:

This line item, the timing and amount of which is always difficult to predict, has been estimated by the Vice President of Operations and Maintenance and other staff to account for repairs and maintenance anticipated for FY2026/2027.

Printing and Binding:

This estimate is based on known needs and historical data.

Promotional Activities:

These activities represent media advertising, community sponsorships, and tenant and employee events, and are based on planned activities for FY2026/2027. This year's budget includes \$60,000 for the Runway 5K, with revenue to offset this cost.

Other Current Charges and Obligation:

This estimate includes bank fees, in-house advertising expenses, legal notices and advertising, and Board meeting expenses. It is estimated based on historical data. An increase in budget for credit card fees is needed due to updated accounting methodology where credit card fees for parking are being recorded as expense rather than offset to revenue.

Operating Supplies:

This estimate is prepared by each department vice president based on known events and historical data.

Books, Publications, Subscriptions, Memberships:

This estimate is prepared by each department vice president using historical data and known events and facts.

EMERGENCY REPAIR

This is an estimate to cover any unplanned, emergency repairs. The amount is based on historical costs.

CONTINGENCY

This is an estimate to cover any unknown expense. The amount is determined by the President & CEO.

CAPITAL BUDGET

The capital budget items were generated by the department vice presidents and include capital improvement projects in the approved five-year capital improvement plan for FY2026/2027. Explanations and justifications for new capital projects are included on the Capital Budget Request sheets.

The Terminal Expansion Program construction projects have been included in the capital carryover budget. Bond funding was obtained for these projects in prior fiscal years.

Any capital improvement project will be subject to final approval by the Board prior to project initiation, in accordance with the Authority's Policies and Procedures.

DEBT SERVICE

Debt service represents payments required by our bond agreements for the parking garage and the terminal and air traffic control tower projects. Debt service costs are increasing in FY 2026/2027 as principal payments begin on the Series 2022A and 2023 bonds.

BUSINESS DEVELOPMENT

Business development represents costs to provide incentives for advertising, waiver of fees, etc. to airlines for new air service as well as new commercial business development opportunities. The FY 2026/2027 budget has been reduced due to budgetary constraints.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
2026-2027
BUDGET ORDINANCE**

BE IT ORDAINED by the Greater Asheville Regional Airport Authority that, pursuant to Section 159-13 of the General Statutes of North Carolina, the 2026-2027 Budget Ordinance of the Airport Authority is hereby set forth as follows:

Section 1. The following amounts are hereby appropriated for the operation of the Greater Asheville Regional Airport Authority for the fiscal year beginning July 1, 2026 and ending June 30, 2027 in accordance with the following schedules:

<u>EXPENDITURES</u>	
Administrative Department	\$ 2,244,603
Development Department	557,802
Executive Department	1,767,589
Finance Department	1,139,091
Guest Services Department	426,116
Information Technology Department	3,019,775
Marketing Department	1,003,711
Maintenance Department	7,621,813
Operations Department	2,055,411
Custodial Department	1,805,616
Properties & Contracts	398,151
Police Department	2,501,752
ARFF Department	1,016,378
Telecommunicators Department	691,323
Emergency Repair Costs	50,000
Reimbursable Costs	-
Carry-over Capital Expenditures from Prior FY	169,274,883
Capital Improvement	15,300,000
Equipment and Small Capital Outlay	499,500
Renewal and Replacement	843,500
Business Development	200,000
Debt Service	27,328,841
Contingency	100,000
Total Expenditures	<u>\$ 239,845,855</u>

Section 2. It is estimated that the following revenues will be available for the fiscal year beginning July 1, 2026 and ending June 30, 2027.

<u>REVENUES</u>	
Interest Income	\$ 2,000,000
Terminal	18,888,200
Airfield	4,705,824
General Aviation	1,539,454
Parking Lot/Roadway	14,305,000
Other	2,981,287
Reimbursable Costs	-
Bond Interest	1,000,000
Passenger Facility Charges	4,460,870
Customer Facility Charges	2,775,652
Federal Grants - AIP/BIL Funds	11,500,000
Tenant Reimbursement	1,048,955
Federal Grants - TSA Funds	-
NCDOT Grants	9,500,000
Transfer from GARAA Cash/Investments	165,140,613
Total Revenues	<u>\$ 239,845,855</u>

Section 3. The Budget Officer is hereby authorized to transfer appropriations as contained herein under the following conditions:

- a. He may transfer amounts between line item expenditures within a budget ordinance line item without limitation and without a report being required. These changes should not result in increased recurring obligations such as salaries.
- b. He may transfer amounts up to \$82,000 from contingency appropriations to other budget ordinance line items within the same fund. He must make an official report on such transfers at the next regular meeting of the board.
- c. He may approve any type of procurement up to \$82,000 (spending authority). This spending authority is to be adjusted annually using CPI index.

Section 4. This Budget Ordinance shall be entered in the minutes of the Greater Asheville Regional Airport Authority and within five (5) days after its adoption copies shall be filed with the Finance Officer, the Budget Officer and the Clerk to the Board of the Greater Asheville Regional Airport Authority as described in G.S. 159-13.

Section 5. This ordinance shall become effective on July 1, 2026.

Adopted this ____ day of April, 2026.

Brad Galbraith, Chair

Attested by:

Ellen Heywood, Clerk to the Board

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
OPERATING SUMMARY
FY 2026/2027 BUDGET**

	Budget Amounts			Percent Change
	FY2025/2026	FY2026/2027	Difference	
<u>Revenues</u>				
Operating Revenues	\$ 36,318,064	\$ 42,419,765	\$ 6,101,701	16.8%
Investment Income	1,800,000	2,000,000	\$ 200,000	11.1%
Total Operating & Investment Revenues	38,118,064	44,419,765	6,301,701	16.5%
<u>Expenses</u>				
Operating Expenses	23,676,753	26,299,131	\$ 2,622,378	11.1%
Total Operating Expenses	23,676,753	26,299,131	2,622,378	11.1%
Net Operating & Investment Income	\$ 14,441,311	\$ 18,120,634	\$ 3,679,323	25.5%

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2026-2027

Revenue Sources				FY 2025-2026			Proposed Budget Fiscal Year 2026-2027	Difference Est FY25-26 To Budget FY26-27	Difference Bud FY25-26 To Budget FY26-27	% Change Bud FY25-26 To Budget FY26-27
	Fiscal Year 2022-2023	Fiscal Year 2023-2024	Fiscal Year 2024-2025	Fiscal Year 2025-2026 Budget	12/31/25 FYTD Actual Revenue	Projection for Full Fiscal Year				
Investment Income										
Interest Income	1,155,361	2,080,219	3,148,270	1,800,000	\$ 1,903,205	3,200,000	2,000,000	(1,200,000)	200,000	11.1%
Total Investment Income	1,155,361	2,080,219	3,148,270	1,800,000	1,903,205	3,200,000	2,000,000	(1,200,000)	200,000	11.1%
Terminal Space Rentals - Non-Airline										
FAA Tower Rent / Lease ⁽¹⁾	200,721	200,721	200,721	189,935	95,273	189,935	-	(189,935)	(189,935)	-100.0%
TSA Space	95,289	97,195	99,139	82,502	50,009	82,502	82,502	-	-	0.0%
American Tower Corp	3,423	3,431	3,605	3,640	607	607	-	(607)	(3,640)	-100.0%
Federal Express	60	-	-	-	-	-	-	-	-	0.0%
Total Terminal Space Rentals - Non-Airline	299,493	301,347	303,465	276,077	145,889	273,044	82,502	(190,542)	(193,575)	-70.1%
Terminal Space Rentals - Airline										
Loading Bridge or Ramp Fees	88,710	-	91,593	98,911	49,061	97,527	883,125	785,598	784,214	100.0%
Gate Area (per enplanement)	1,188,260	1,543,404	1,770,857	2,996,400	1,595,476	3,063,712	3,551,032	487,320	554,632	18.5%
Gate Area (per airline)	181,324	245,760	415,152	535,620	267,810	530,264	631,156	100,892	95,536	17.8%
Bag Makeup (per bag)	429,616	635,294	781,546	1,263,900	859,684	1,478,995	1,790,538	311,543	526,638	41.7%
Bag Makeup (per airline)	70,980	96,204	162,516	223,172	129,919	239,274	315,976	76,702	92,804	41.6%
American (Counter/Office/Queue)	157,561	213,564	213,564	360,747	180,374	357,140	548,449	191,309	187,702	52.0%
Delta Air Lines (Counter/Office/Queue)	168,750	228,731	228,731	386,367	193,183	382,503	587,399	204,896	201,032	52.0%
United/SkyWest/Continental (Counter/Office/Queue)	87,318	118,354	118,355	199,922	99,961	197,923	303,943	106,020	104,022	52.0%
Allegiant (Counter/Office/Queue)	121,032	162,891	162,891	275,151	137,576	407,354	418,316	10,962	143,165	52.0%
Sun Country	17,270	23,408	23,408	-	19,770	19,770	-	(19,770)	-	-100.0%
JetBlue	18,202	28,931	28,931	48,870	24,435	48,870	74,297	25,427	25,427	52.0%
Turn Fees	98,898	102,618	80,678	145,950	63,438	134,954	82,337	(52,617)	(63,613)	-43.6%
Airline Waived Fees	(26,120)	(53,964)	(102,104)	-	(31,093)	(102,104)	-	102,104	-	0.0%
Total Terminal Space Rentals - Airline	2,601,801	3,345,195	3,976,118	6,535,009	3,589,595	6,856,181	9,186,568	2,330,387	2,651,559	40.6%
Concessions										
Food & Beverage, Gift, Info	565,459	668,765	664,961	787,000	686,070	1,071,700	1,200,000	128,300	413,000	52.5%
Vending Machine Commission	72,446	76,118	66,203	-	41,800	83,600	100,000	16,400	100,000	100.0%
Advertising	419,575	543,620	367,617	300,000	394,882	498,000	498,000	-	198,000	66.0%
Brochure Sales	51,190	51,495	53,195	45,000	25,545	45,000	45,000	-	-	0.0%
Guest Services	3,991	4,166	7,119	3,500	2,328	4,656	3,500	(1,156)	-	0.0%
Optiwash Station	1,358	858	849	750	425	850	750	(100)	-	0.0%
FuelRod	2,233	2,951	2,358	2,500	763	1,526	2,500	974	-	0.0%
Miscellaneous	3,573	1,264	647	-	594	1,188	-	(1,188)	-	0.0%
ATM	448	1,300	1,539	1,500	2,253	4,506	1,700	(2,806)	200	13.3%
Total Concessions	1,120,273	1,350,537	1,164,488	1,140,250	1,154,660	1,711,026	1,851,450	140,424	711,200	62.4%
Auto Parking										
Public Parking	9,595,308	11,977,489	11,367,747	13,500,000	6,518,034	13,133,034	13,750,000	616,966	250,000	1.9%
Commuter Parking	50,749	32,679	29,862	-	190	190	-	(190)	-	0.0%
Total Auto Parking	9,646,057	12,010,168	11,397,609	13,500,000	6,518,224	13,133,224	13,750,000	616,776	250,000	1.9%

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2026-2027**

Revenue Sources				FY 2025-2026			Proposed Budget Fiscal Year 2026-2027	Difference Est FY25-26 To Budget FY26-27	Difference Bud FY25-26 To Budget FY26-27	% Change Bud FY25-26 To Budget FY26-27
	Fiscal Year 2022-2023	Fiscal Year 2023-2024	Fiscal Year 2024-2025	Fiscal Year 2025-2026 Budget	12/31/25 FYTD Actual Revenue	Projection for Full Fiscal Year				
Rental Car										
Rental Car - Car Rentals										
Avis MAG (Avis/Budget FY2020)	1,133,274	1,133,274	1,152,264	1,152,264	431,891	1,152,264	806,085	(346,179)	(346,179)	-30.0%
Hertz MAG (Dollar/Thrifty FY2020)	636,833	636,833	655,961	655,961	323,900	655,961	646,169	(9,792)	(9,792)	-1.5%
Enterprise MAG (National/Alamo FY2020)	1,864,275	1,864,275	2,003,287	2,003,287	1,045,624	2,003,287	2,091,249	87,962	87,962	4.4%
Avis %	199,743	147,019	-	300,000	84,166	231,166	306,313	75,147	6,313	2.1%
Hertz %	83,011	92,013	62,004	200,000	129,371	227,371	204,209	(23,162)	4,209	2.1%
Enterprise %	369,768	361,600	320,322	700,000	421,642	764,642	714,730	(49,912)	14,730	2.1%
Off Airport % - Go Rentals/Destynation Rentals	3,316	32,704	91,095	-	74,827	74,827	-	(74,827)	-	0.0%
Subtotal Car Rentals	4,290,220	4,267,718	4,284,934	5,011,512	2,511,421	5,109,518	4,768,755	(340,763)	(242,757)	-4.8%
Rental Car - Facility Rent										
Avis (Counter & Office) (Avis/Budget FY2020)	30,305	30,962	31,364	31,364	15,682	31,364	32,462	1,098	1,098	3.5%
Hertz (Counter & Office)	67,254	69,606	69,606	69,605	34,802	69,604	72,042	2,438	2,437	3.5%
Enterprise (Counter & Office)	62,220	64,396	64,396	64,396	32,198	64,396	66,649	2,253	2,253	3.5%
Avis (Ready/Return) (Avis/Budget FY2020)	23,437	31,449	59,272	61,347	30,673	61,346	63,494	2,148	2,147	3.5%
Hertz (Ready/Return)	18,665	16,697	30,294	31,355	15,677	31,354	32,452	1,098	1,097	3.5%
Enterprise (Ready/Return)	55,740	53,800	80,785	83,613	41,807	83,614	86,540	2,926	2,927	3.5%
Avis (Service Facility) (Avis/Budget FY2020)	46,302	47,918	49,533	51,256	25,628	51,256	53,086	1,830	1,830	3.6%
Hertz (Service Facility)	106,990	110,722	114,455	118,436	59,218	118,436	122,666	4,230	4,230	3.6%
Enterprise (Service Facility)	105,192	108,862	112,531	116,445	58,223	116,446	120,604	4,158	4,159	3.6%
Avis CAM fee (Avis/Dollar FY2020)	4,552	4,798	6,719	6,670	3,335	6,670	6,769	99	99	1.5%
Hertz CAM fee	10,518	11,087	15,526	15,412	7,706	15,412	15,642	230	230	1.5%
Enterprise CAM fee	10,341	10,900	15,265	15,153	7,577	15,154	15,381	227	228	1.5%
Common Area Maintenance (Service Facility)	74,885	75,000	75,000	75,000	37,500	75,000	75,000	(0)	-	0.0%
Subtotal Facility Rent	616,401	636,197	724,746	740,052	370,026	740,052	762,787	22,735	22,735	3.1%
Total Rental Car	4,906,621	4,903,915	5,009,680	5,751,564	2,881,447	5,849,570	5,531,542	(318,028)	(220,022)	-3.8%
Commercial Ground Transportation										
Employee Parking	26,275	54,684	47,068	30,000	2,835	30,000	30,000	-	-	0.0%
Ground Transportation Fees	313,066	484,725	402,451	525,000	358,706	676,804	525,000	(151,804)	-	0.0%
Total Commercial Ground Transportation	339,341	539,409	449,519	555,000	361,541	706,804	555,000	(151,804)	-	0.0%
Landing Fees										
Delta Air Lines	565,432	794,344	890,915	978,250	489,165	968,508	1,194,750	226,243	216,500	22.1%
SkyWest / United	182,538	303,271	381,447	346,150	182,597	352,211	501,370	149,160	155,220	44.8%
Allegiant	886,358	1,230,463	1,563,430	1,535,100	761,010	1,513,209	1,581,422	68,213	46,322	3.0%
American	727,783	1,016,599	1,179,992	1,047,480	614,707	1,127,972	1,395,154	267,182	347,674	33.2%
Jet Blue	16,941	22,302	30,623	54,180	19,997	54,180	22,428	(31,752)	(31,752)	-58.6%
Sun Country	39,867	36,187	15,787	-	11,449	11,449	10,700	(749)	10,700	100.0%
Airline Landing Fees Waived	(57,737)	(53,228)	(111,540)	-	(21,460)	(42,920)	-	42,920	-	0.0%
Total Landing Fees	2,361,182	3,349,938	3,950,654	3,961,160	2,057,465	3,984,608	4,705,824	721,216	744,664	18.8%
FBOs										
Percentage Fee	48,455	57,302	57,917	60,000	47,982	77,382	60,000	(17,382)	-	0.0%

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2026-2027**

Revenue Sources				FY 2025-2026			Proposed Budget Fiscal Year 2026-2027	Difference Est FY25-26 To Budget FY26-27	Difference Bud FY25-26 To Budget FY26-27	% Change Bud FY25-26 To Budget FY26-27
	Fiscal Year 2022-2023	Fiscal Year 2023-2024	Fiscal Year 2024-2025	Fiscal Year 2025-2026 Budget	12/31/25 FYTD Actual Revenue	Projection for Full Fiscal Year				
T-Hangar	78,636	83,122	85,586	87,112	43,556	86,241	89,725	3,484	2,613	3.0%
Bulk Hangar #1	265,846	281,013	289,342	294,504	147,252	291,559	303,339	11,780	8,835	3.0%
Bulk Hangar #2	315,289	333,277	343,155	349,276	174,638	345,783	359,754	13,971	10,478	3.0%
Land Rent	522,324	543,578	545,790	514,088	257,044	508,947	529,511	20,564	15,423	3.0%
Apron Rent	3,775	4,095	4,764	6,481	3,241	6,417	6,675	258	194	3.0%
Fuel Flowage Fee	104,186	107,089	101,080	115,000	85,478	141,828	175,000	33,172	60,000	52.2%
Whirl'd Helicopters Percentage Fee	6,198	6,009	4,036	-	3,291	3,291	-	(3,291)	-	0.0%
Subtotal FBOs	1,344,709	1,415,485	1,431,670	1,426,461	762,482	1,458,157	1,524,004	65,847	97,543	6.8%
Belle Aircraft Maintenance										
Percentage Fee	16,603	15,597	16,373	15,000	8,423	15,773	15,450	(323)	450	3.0%
Total FBOs/SASOs	1,361,312	1,431,082	1,448,043	1,441,461	770,905	1,473,930	1,539,454	65,524	97,993	6.8%
Building Leases										
Rental Houses	27,102	25,734	3,147	-	-	-	-	-	-	0.0%
Lacy Griffin Building (WNC Aviation)	23,739	24,783	25,609	25,677	13,090	26,180	33,380	7,200	7,703	30.0%
Allegiant - Hangar/Bldg	113,719	119,384	136,674	291,817	145,856	291,712	334,863	43,151	43,046	14.8%
Jet Star	-	-	17,553	-	9,439	9,439	9,439	-	9,439	0.0%
Total Building Leases	164,560	169,901	182,983	317,494	168,385	327,331	377,682	50,351	60,188	19.0%
Land Leases										
Pasture Rent & Misc Land Leases	1,236	1,273	1,311	600	-	600	600	-	-	0.0%
NCSU	170	170	170	100	-	100	100	-	-	0.0%
Lamar (Billboard)	7,649	7,879	8,115	2,089	-	2,089	10,000	7,911	7,911	378.7%
US Forest Serv thru 8/2024 - JetStar Aviation 1/2025	13,687	14,225	2,390	42,241	9,439	32,803	42,241	9,439	-	0.0%
Land Lease Hangar Area - Allegiant	16,056	16,815	20,235	53,093	26,471	52,942	53,093	151	-	0.0%
Land Lease - Golf - DreamCatcher/Broadmoor ⁽²⁾	93,703	185,708	201,459	165,686	74,263	148,526	-	(148,526)	(165,686)	-100.0%
Land Lease - Hotel - Dreamcatcher Asheville ⁽²⁾	-	-	37,132	247,843	34,796	69,591	68,027	(1,564)	(179,816)	0.0%
Land Lease - Sheetz	-	-	-	165,686	94,310	165,686	225,686	60,000	60,000	100.0%
Land Lease - Jet Star	-	-	2,773	-	2,244	4,488	4,488	-	4,488	
Waddell/Triangle Stop	36,057	39,362	39,789	39,662	19,831	39,662	39,662	0	-	0.0%
Waddell - Fuel Fee	28,487	26,613	27,828	26,000	14,148	28,296	26,000	(2,296)	-	0.0%
FAA Tower Lease ⁽¹⁾	-	-	-	-	-	331,641	2,011,708	1,680,067	2,011,708	
Total Land Leases	197,045	292,045	341,202	743,000	275,501	876,424	2,481,605	1,605,181	1,738,605	234.0%
Other Leases/Fees										
LEO Services (TSA)	126,400	101,824	-	-	-	-	-	-	-	0.0%
Security Fee (Airlines)	844,548	951,572	1,043,331	1,759,250	936,738	1,767,430	1,997,715	230,285	238,465	13.6%
Security Fee (Rental Car)	122,827	126,296	141,458	143,396	71,698	143,396	166,019	22,623	22,623	15.8%
Security Fee (ID Media)	94,499	121,268	127,160	70,000	52,390	85,000	70,000	(15,000)	-	0.0%
Telecommunication Fees (Voice/Data)	63,832	61,425	56,659	60,000	28,646	55,000	60,000	5,000	-	0.0%
Misc	37,798	(244,717)	43,901	2,000	916,411	36,414	2,000	(34,414)	-	0.0%
Tenant Services/Assessment Fees	-	-	-	2,402	1,201	2,356	2,404	48	2	0.0%
Annual Event Fees/Sponsorships (Runway 5K)	58,987	62,240	-	60,000	-	-	60,000	60,000	-	0.0%
Total Other Leases	1,348,891	1,179,908	1,412,509	2,097,048	2,007,084	2,089,596	2,358,138	268,542	261,090	12.5%

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2026-2027**

<u>Revenue Sources</u>				FY 2025-2026		Proposed Budget Fiscal Year 2026-2027	Difference Est FY25-26 To Budget FY26-27	Difference Bud FY25-26 To Budget FY26-27	% Change Bud FY25-26 To Budget FY26-27	
	Fiscal Year 2022-2023	Fiscal Year 2023-2024	Fiscal Year 2024-2025	Fiscal Year 2025-2026 Budget	12/31/25 FYTD Actual Revenue					Projection for Full Fiscal Year
Total Revenue	\$ 25,501,937	\$ 30,953,664	\$ 32,784,540	\$ 38,118,064	\$ 21,833,901	40,481,738	\$ 44,419,765	\$ 3,938,027	\$ 6,301,701	16.5%
							10.3%	16.5%		

⁽¹⁾ FAA Tower Lease for new Air Traffic Control Center effective May 1, 2026

⁽²⁾ Dreamcatcher / Broadmoor Golf receiving rent credits in FY 2027 due to Hurricane Helene
DreamCatcher Asheville Hotel Lease Revenue reduced due to separating leases and parcel reduction from 6 acres to 4 acres

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2026-2027**

				FY 2025-2026			Proposed Budget Fiscal Year 2026-2027	Difference Est FY25-26 To Budget FY26-27	Difference Bud FY24-25 To Budget FY26-27	% Change Bud FY24-25 To Budget FY26-27
	Fiscal Year 2022-2023	Fiscal Year 2023-2024	Fiscal Year 2024-2025	Fiscal Year 2025-2026 Budget	12/31/25 FYTD Actual Expenses	Projection for Full Fiscal Year				
Expenses										
PERSONNEL SERVICES										
Regular Salaries	\$ 5,157,549	\$ 6,276,190	\$ 6,673,303	\$ 8,173,563	\$ 3,725,185	7,450,370	\$ 8,768,643	\$ 1,318,273	\$ 595,080	7.3%
Overtime	74,429	100,582	179,184	115,400	44,958	89,915	113,000	\$ 23,085	(2,400)	-2.1%
Salary Adjustment/Bonus Pool	-	-	-	544,673	-	-	714,479	714,479	169,806	31.2%
LEO Special Separation Allowance	39,705	-	139,711	80,191	37,011	74,023	80,191	6,168	-	0.0%
Longevity	78,495	92,121	97,011	106,551	52,742	105,485	110,223	4,738	3,672	3.4%
Unemployment Claims	2,194	3,274	4,544	8,000	-	-	-	-	(8,000)	-100.0%
Holiday Pay	16,216	21,352	24,076	31,671	25,125	25,124	31,401	6,277	(270)	-0.9%
Bonus	-	-	-	-	-	-	-	-	-	0.0%
Auto Allowance	35,200	58,650	62,900	70,200	43,900	87,800	88,200	400	18,000	25.6%
Rewards Program	-	-	-	-	-	-	3,000	3,000	3,000	0.0%
Gym Membership Reimbursements	100	-	-	-	-	-	-	-	-	0.0%
Service Awards	1,950	1,990	1,650	3,000	829	1,659	6,000	4,341	3,000	100.0%
Candidate Referral	2,500	2,900	4,400	6,000	1,000	2,000	6,000	4,000	-	0.0%
Retiree Health	43,625	42,271	26,416	91,330	36,293	72,587	81,297	8,710	(10,033)	-11.0%
Benefits	2,300,762	2,666,184	3,441,374	4,497,875	1,717,456	3,434,911	4,931,143	1,496,232	433,268	9.6%
Total Personnel Services	7,752,725	9,265,514	10,654,568	13,728,454	5,684,499	11,343,874	14,933,577	3,589,703	1,205,123	8.8%
OPERATING EXPENSES										
Professional Services										
Professional Services - General	262,845	316,375	402,124	408,741	298,088	474,534	413,650	(60,884)	4,909	1.2%
Professional Services - Legal	105,383	188,700	56,130	48,000	22,661	52,000	45,000	(7,000)	(3,000)	-6.3%
Artwork and Creative Production	22,187	26,057	67,419	50,000	15,062	35,150	62,000	26,850	12,000	24.0%
Surveys, Reports & Data	-	-	-	1,000	-	-	1,000	1,000	-	0.0%
Physicals & Drug Screens	3,879	2,663	4,923	11,644	1,626	8,626	9,150	524	(2,494)	-21.4%
Fit for Duty Physicals	2,375	2,280	2,660	6,800	-	6,800	4,500	(2,300)	(2,300)	-33.8%
Website Maintenance	2,976	5,863	6,570	7,550	2,757	5,000	7,950	2,950	400	5.3%
Auditors	26,312	41,162	33,626	41,600	8,840	41,600	49,000	7,400	7,400	17.8%
Temporary Help	75,078	68,438	360,602	-	-	-	-	-	-	0.0%
Total Professional Services	501,035	651,538	934,055	575,335	349,034	623,710	592,250	(31,460)	16,915	2.9%
Contractual Services										
Landscaping	28,100	84,300	95,014	100,000	30,020	80,000	110,000	30,000	10,000	10.0%
Parking Management Contract	645,296	643,667	798,988	939,632	317,753	900,000	1,052,230	152,230	112,598	12.0%
Parking Management Shuttle	390,408	518,737	684,596	940,065	335,637	940,000	1,228,409	288,409	288,344	30.7%
Custodial Contract	-	-	-	550,000	451,412	900,000	1,220,000	320,000	670,000	121.8%
Other Contractual Services	960,226	1,044,101	1,095,353	2,970,566	1,212,246	1,567,250	2,818,886	1,251,636	(151,680)	-5.1%
Elevator Maintenance Contract	9,657	9,530	10,197	10,500	18,529	25,000	34,700	9,700	24,200	230.5%
Fire Alarm Systems Contract	10,759	10,247	15,538	18,150	270	18,150	20,720	2,570	2,570	14.2%
Exit Lane Security	35,805	41,887	142,913	-	68,214	235,000	191,000	(44,000)	191,000	0.0%
Total Contractual Services	2,080,251	2,352,469	2,842,600	5,528,913	2,434,081	4,665,400	6,675,945	2,010,545	1,147,032	20.7%
Travel and Training										
Travel & Per Diem	153,561	161,044	123,201	230,405	47,319	173,654	242,330	68,676	11,925	5.2%
Training & Education	20,282	23,748	20,216	54,850	10,552	48,829	61,790	12,961	6,940	12.7%
Total Travel and Training	173,843	184,792	143,417	285,255	57,872	222,483	304,120	81,637	18,865	6.6%
Communications and Freight										

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2026-2027**

Expenses				FY 2025-2026			Proposed Budget Fiscal Year 2026-2027	Difference Est FY25-26 To Budget FY26-27	Difference Bud FY24-25 To Budget FY26-27	% Change Bud FY24-25 To Budget FY26-27
	Fiscal Year 2022-2023	Fiscal Year 2023-2024	Fiscal Year 2024-2025	Fiscal Year 2025-2026 Budget	12/31/25 FYTD Actual Expenses	Projection for Full Fiscal Year				
Postage	5,619	6,024	5,534	5,500	1,813	-	5,500	5,500	-	0.0%
Express Mail Delivery	619	709	775	1,000	1,062	5,500	1,200	(4,300)	200	20.0%
Telecommunications	34,347	43,797	67,794	76,905	41,938	76,993	79,900	2,907	2,995	3.9%
Total Communications and Freight	40,585	50,530	74,103	83,405	44,812	82,493	86,600	4,107	3,195	3.8%
Rentals and Leases										
Rentals & Leases	25,706	58,904	68,430	64,510	11,178	24,626	27,510	2,884	(37,000)	-57.4%
Total Rentals and Leases	25,706	58,904	68,430	64,510	11,178	24,626	27,510	2,884	(37,000)	-57.4%
Insurance										
Property & Casualty	104,141	116,460	111,246	413,150	391,383	458,383	493,700	35,317	80,550	19.5%
General Liability	44,637	56,277	69,171	77,880	51,000	51,000	63,000	12,000	(14,880)	-19.1%
Auto Liability	22,009	31,421	38,235	53,025	41,405	51,405	88,806	37,401	35,781	67.5%
Other Insurance & Bonds	64,666	75,371	81,562	98,263	89,992	92,326	111,647	19,321	13,384	13.6%
Worker's Compensation Insurance	96,346	88,318	105,817	130,000	71,792	71,792	125,000	53,208	(5,000)	-3.8%
Total Insurance	331,799	367,847	406,031	772,318	645,572	724,906	882,153	157,247	109,835	14.2%
Utility Services										
Electric Service	345,381	393,273	502,714	408,375	284,241	425,000	407,300	(17,700)	(1,075)	-0.3%
Gas Service	53,961	36,272	63,640	55,900	25,321	40,000	56,300	16,300	400	0.7%
Water/Sewer Service	68,568	87,544	89,354	81,100	44,001	81,000	81,232	232	132	0.2%
Total Utility Services	467,910	517,089	655,708	545,375	353,563	546,000	544,832	(1,168)	(543)	-0.1%
Repairs and Maintenance										
Other Repairs & Maintenance	40,027	58,472	15,317	56,500	9,451	22,500	57,500	35,000	1,000	1.8%
Terminal, Buildings and Grounds	246,222	266,992	405,852	408,500	220,946	300,000	306,000	6,000	(102,500)	-25.1%
Permits, Licenses and Fees	100	1,103	2,587	2,000	527	2,000	2,000	-	-	0.0%
Vehicles and Heavy Equipment	79,864	113,729	90,439	77,500	40,606	60,000	77,740	17,740	240	0.3%
Airport and Airfield Equipment	26,549	9,357	38,488	30,000	10,147	20,000	25,000	5,000	(5,000)	-16.7%
Total Repairs and Maintenance	392,762	449,653	552,683	574,500	281,677	404,500	468,240	63,740	(106,260)	-18.5%
Printing & Binding										
Printing & Binding	16,797	17,018	11,556	14,350	8,382	17,880	12,850	(5,030)	(1,500)	-10.5%
Total Printing & Binding	16,797	17,018	11,556	14,350	8,382	17,880	12,850	(5,030)	(1,500)	-10.5%
Promotional Activities										
Radio	6,000	6,000	6,000	13,000	6,000	13,400	11,000	(2,400)	(2,000)	-15.4%
Billboards	-	7,000	-	10,000	-	32,625	-	(32,625)	(10,000)	-100.0%
Print	5,619	5,619	3,114	6,400	5,739	14,875	6,400	(8,475)	-	0.0%
TV	16,000	79,999	10,375	70,000	5,375	33,900	34,000	100	(36,000)	-51.4%
Web Advertising	30,673	36,857	30,324	104,150	12,689	76,500	130,350	53,850	26,200	25.2%
Air Service Development	12,902	33,460	38,526	3,300	4,383	4,000	16,000	12,000	12,700	384.8%
Other Promotional Events/Sponsorships	7,500	9,957	12,226	12,125	9,000	9,000	12,625	3,625	500	4.1%
Community Events/Exhibits/Sponsorships	60,461	39,861	70,128	38,200	14,167	78,050	32,550	(45,500)	(5,650)	-14.8%
Runway 5K Expenses ¹	48,877	62,077	-	60,000	(34,026)	53,200	60,000	6,800	-	0.0%
Employee/Tenant Events	23,770	35,357	25,140	54,550	38,959	50,139	55,850	5,711	1,300	2.4%
Wellness	5,540	7,463	1,988	4,000	1,529	4,000	4,000	-	-	0.0%
Total Promotional Activities	217,342	323,650	197,821	375,725	63,815	369,689	362,775	(6,914)	(12,950)	-3.4%

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2026-2027**

Expenses				FY 2025-2026			Proposed Budget Fiscal Year 2026-2027	Difference Est FY25-26 To Budget FY26-27	Difference Bud FY24-25 To Budget FY26-27	% Change Bud FY24-25 To Budget FY26-27
	Fiscal Year 2022-2023	Fiscal Year 2023-2024	Fiscal Year 2024-2025	Fiscal Year 2025-2026 Budget	12/31/25 FYTD Actual Expenses	Projection for Full Fiscal Year				
Other Current Charges and Obligations										
Legal Notices & Advertising	370	855	1,670	3,200	281	3,200	2,200	(1,000)	(1,000)	-31.3%
Credit Card & Bank Fees	74,041	79,531	73,207	80,425	16,545	80,425	80,425	-	-	0.0%
Credit Card & Bank Fees - Parking ⁽¹⁾	-	-	-	-	-	-	250,000	250,000	250,000	100.0%
Recruiting Expense	1,441	212	1,792	10,600	2,322	10,600	9,300	(1,300)	(1,300)	-12.3%
Other Current Charges & Obligations	4,708	17,187	9,689	6,200	1,702	6,880	7,800	920	1,600	25.8%
In Terminal Advertising	1,744	410	1,243	1,225	477	1,225	1,225	-	-	0.0%
Total Other Current Charges and Obligations	82,304	98,195	87,601	101,650	21,326	102,330	350,950	248,620	249,300	245.3%
Operating Supplies										
Office Supplies	7,613	6,851	9,420	17,150	8,284	13,000	11,000	(2,000)	(6,150)	-35.9%
Vehicle Fuel	97,742	113,999	113,603	120,000	53,545	105,000	118,000	13,000	(2,000)	-1.7%
Shop Supplies	2,949	6,906	5,697	3,000	2,091	5,000	5,000	-	2,000	66.7%
Other Operating Supplies	98,574	185,546	246,638	222,750	105,896	210,083	259,300	49,217	36,550	16.4%
Art Program Supplies	1,546	2,491	24,277	1,000	70	1,000	1,000	-	-	0.0%
Promotional Supplies	46,559	21,488	16,554	51,900	36,960	50,400	43,700	(6,700)	(8,200)	-15.8%
Holiday Decorations	986	311	-	-	2,428	2,428	-	(2,428)	-	0.0%
Chemicals and Safety	40,561	2,872	25,046	49,000	10,874	46,950	49,500	2,550	500	1.0%
Small Tools and Equipment	14,815	12,744	9,164	32,000	16,202	36,300	27,000	(9,300)	(5,000)	-15.6%
Custodial Supplies	30,734	37,641	38,946	50,000	23,568	49,758	50,000	242	-	0.0%
Custodial Consumables	98,047	117,878	112,459	120,000	48,503	100,000	125,000	25,000	5,000	4.2%
Operating Furniture, Fixtures, Equipment and Software	129,824	124,268	232,336	147,924	41,385	139,173	152,600	13,427	4,676	3.2%
Uniforms	14,560	16,231	22,208	41,000	6,218	36,000	57,660	21,660	16,660	40.6%
Firefighter Equipment	11,768	23,834	16,575	36,500	1,931	36,000	21,400	(14,600)	(15,100)	-41.4%
Total Operating Supplies	596,278	673,060	872,923	892,224	357,957	831,092	921,160	90,068	28,936	3.2%
Books, Publications, Subscriptions & Memberships										
Books, Publications, Compact Disks, Videos & Subscriptions	9,610	5,792	14,420	16,679	6,538	12,411	19,285	6,874	2,606	15.6%
Dues & Memberships	61,518	64,321	66,080	66,540	56,246	70,119	65,424	(4,695)	(1,116)	-1.7%
Licenses and Certification Fees	120	120	248	1,520	-	1,460	1,460	-	(60)	-3.9%
Total Books, Publications, Subscriptions & Mem.	71,248	70,233	80,748	84,739	62,785	83,990	86,169	2,179	1,430	1.7%
Emergency Repair	125,716	37,328	19,830	50,000	-	50,000	50,000	-	-	0.0%
TOTAL SERVICES & MATERIALS	5,123,576	5,852,306	6,947,505	9,948,299	4,692,054	8,749,099	11,365,554	2,616,455	1,417,255	14.2%
TOTAL OPERATING EXPENSES, INCLUDING EMERGENCY REPAIR EXPENSE	\$ 12,876,301	\$ 15,117,820	\$ 17,602,073	\$ 23,676,753	\$ 10,376,554	\$ 20,092,973	\$ 26,299,131	\$ 6,206,158	\$ 2,622,378	11.1%
								26.2%	11.1%	

⁻¹ Changes in accounting methodology:

Runway 5k Expenses recorded as Deferred Revenue effective FY26

Credit Card & Bank Fees - Parking recorded as Expense rather than offset to Parking Revenue effective FY27

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Administrative

BASIC OPERATING BUDGET

FY 2026-2027

Department #	15		

New World Account Numbers	Description	Item Amount	Summary Amount
PERSONNEL SERVICES			
10.15.10.100.500000	Salaries - Admin	270,490	270,490
10.15.10.100.502000	Salary Adjustment Pool	714,479	714,479
10.15.10.100.503000	Longevity	2,780	2,780
10.15.10.100.504000	Unemployment Claims	-	-
10.15.10.100.505000	Overtime	-	-
10.15.10.100.506000	Holiday Pay	812	812
10.15.10.100.507000	Auto Allowance	4,800	4,800
10.15.10.100.507100	Rewards Program	3,000	3,000
10.15.10.100.507200	Gym Membership Reimbursements	-	-
10.15.10.100.507300	Service Awards	6,000	6,000
10.15.10.100.507500	Candidate referral	6,000	6,000
10.15.10.100.521000	Retiree Health	81,297	81,297
	<u>Benefits:</u>		134,431
10.15.10.100.510000	FICA Taxes	20,905	
10.15.10.100.511000	LGERS retirement	42,029	
10.15.10.100.511200	401k	13,664	
10.15.10.100.520000	Medical	44,640	
10.15.10.100.522000	Dental	1,486	
10.15.10.100.523000	Vision	178	
10.15.10.100.524000	Life Insurance	1,089	
10.15.10.100.525000	Disability	2,177	
10.15.10.100.530000	Tuition Reimbursement	5,000	
10.15.10.100.531000	Cell Phone Allowance	3,264	
TOTAL PERSONNEL SERVICES			1,224,090
OPERATING EXPENSES			
10.15.10.100.600000	Professional Services - General		48,500
	ACI-NA Annual Compensation Survey	1,500	
	COBRA Administration	1,500	
	Employee Benefits Broker Fee	30,000	
	Employee Assistance Network	5,500	
	Other Consulting Fees - Regulatory	10,000	
10.15.10.100.604000	Physicals and Drug Screens		9,150
	Physicals & Drug Screens	7,000	
	DOT Physicals	750	

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Administrative

BASIC OPERATING BUDGET

FY 2026-2027

Department #	15		

New World Account Numbers	Description	Item Amount	Summary Amount
	Vaccinations	1,400	
10.15.10.100.605000	Fit for Duty Physicals		4,500
	Fit for Duty Physicals	4,500	
10.15.10.100.620000	Travel, Per Diem, Conference Registration		10,000
	NC SHRM Conference (2)	5,000	
	ACI-BOA	2,500	
	ACI-Risk	2,500	
10.15.10.100.621000	Training & Education		3,000
	HR Training/HR Laws Update/HR Education	1,000	
	HR Certification	2,000	
10.15.10.100.700000	Postage		5,500
	Postage	5,500	
10.15.10.100.701000	Express Mail Delivery		1,200
	Express mail (includes IT shipments)	1,200	
10.15.10.100.740000	Rentals and Leases		510
	Neopost postage machine rental	510	
10.15.10.100.750000	Property Insurance		493,700
	Property insurance	473,300	
	Equipment Floater/Inland Marine	20,400	
10.15.10.100.751000	General Liability		63,000
	General liability insurance	63,000	
10.15.10.100.751500	Auto Liability		88,806
	Auto liability insurance	88,806	
10.15.10.100.752000	Other Insurance and Bonds		109,647
	Public officials insurance	44,000	
	Police professional liability insurance	30,467	
	Crime insurance	900	
	Cyber liability	13,000	
	Drone	1,500	
	Performance Bond	3,300	
	Commercial line fees	16,480	
10.15.10.100.752500	Workers' Compensation Insurance		125,000
	Workers' compensation insurance	125,000	
10.15.10.100.630000	Printing & Binding		100
	Printing and Binding	100	
10.15.10.100.647000	Employee/Tenant Appreciation		26,800
	Employee events (holiday lunches, etc.)	8,000	
	Employee flowers (funeral/hospital)	2,000	
	Employee holiday gift cards (110 @100)	11,000	
	Employee retirement	3,700	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

Administrative

Fiscal Year 2026/2027

Variance Analysis

Acct #	Description	FY 2027 Budget	FY2026 Budget				FY2026 Estimated Actual				FY2025 Actual			FY 2024
			FY 2026 Budget	Increase/Decrease		FY 2026 Mid-Year	FY 2026 Estimate	Increase/Decrease		FY 2025 Actual	Increase/Decrease		FY 2024 Actual	
				Amount	Percent			Amount	Percent		Amount	Percent		
500000	Salaries	270,490	262,149	8,341	3.18%	131,118	262,237	(8,253)	-3.15%	246,113	24,377	9.91%	177,824	
502000	Salary Adjustment Pool	714,479	544,673	169,806	31.18%	-	-	(714,479)	-100.00%	-	714,479	-100.00%	0	
503000	Longevity	2,780	-	2,780	100.00%	-	-	(2,780)	100.00%	-	2,780	100.00%	0	
504000	Unemployment Claims	-	8,000	(8,000)	-100.00%	-	-	-	-100.00%	4,544	(4,544)	-100.00%	3,274	
505000	Overtime	-	-	-	0.00%	169	337	337	100.00%	-	-	0.00%	-	
506000	Holiday Pay	812	812	-	0.00%	812	812	-	0.00%	812	-	0.00%	541	
507000	Auto Allowance	4,800	4,800	-	0.00%	2,400	4,800	-	0.00%	4,800	-	0.00%	2,400	
507100	Rewards Program	3,000	-	3,000	100.00%	-	-	(3,000)	100.00%	-	3,000	100.00%	0	
507200	Gym Membership Reimbursements	-	-	-	0.00%	-	-	-	0.00%	-	-	0.00%	0	
507300	Service Awards	6,000	3,000	3,000	100.00%	829	1,659	(4,341)	-261.72%	1,650	4,350	263.64%	1,990	
507500	Candidate referral	6,000	6,000	-	0.00%	1,000	2,000	(4,000)	-200.00%	4,400	1,600	36.36%	2,900	
521000	Retiree Health	81,297	91,330	(10,033)	-10.99%	36,293	72,587	(8,710)	-12.00%	26,416	54,882	207.76%	42,271	
510000	FICA Taxes	20,905	20,519	386	1.88%	10,302	20,603	(302)	-1.46%	19,003	1,902	10.01%	13,329	
511000	LGERS retirement	42,029	37,723	4,306	11.41%	18,879	37,758	(4,271)	-11.31%	339,289	(297,261)	-87.61%	21,558	
511200	401k	13,664	13,107	557	4.25%	6,564	13,129	(535)	-4.07%	11,946	1,717	14.38%	8,339	
520000	Medical	44,640	40,005	4,635	11.59%	18,725	37,449	(7,191)	-19.20%	32,422	12,218	37.69%	16,330	
522000	Dental	1,486	1,444	42	2.90%	705	1,410	(76)	-5.38%	1,311	175	13.36%	677	
523000	Vision Insurance	178	178	-	0.00%	88	176	(2)	-1.06%	173	5	2.93%	117	
524000	Life Insurance	1,089	974	115	11.78%	533	1,067	(22)	-2.09%	1,051	38	3.58%	716	
525000	Disability	2,177	2,128	49	2.30%	1,070	2,139	(38)	-1.76%	2,063	114	5.53%	1,421	
530000	Tuition Reimbursement	5,000	5,000	-	0.00%	-	-	(5,000)	100.00%	779	4,221	541.85%	0	
531000	Cell Phone Allowance	3,264	3,264	-	0.00%	1,140	2,280	(984)	-43.16%	2,756	508	18.43%	1,632	
	Total Benefits	134,431	124,342	10,089	8.11%	58,006	116,012	(18,419)	-15.88%	410,793	(276,362)	-67.28%	64,119	
	Total Personnel Services	1,224,090	1,045,106	178,984	17.13%	230,628	460,444	(763,646)	-165.85%	699,527	524,562	74.99%	295,319	
600000	Professional Services - General	48,500	37,850	10,650	28.14%	38,373	42,850	(5,650)	-13.19%	32,248	16,252	50.40%	31,590	
604000	Physicals and Drug Screens	9,150	11,644	(2,494)	-21.42%	1,626	8,626	(524)	-6.07%	4,923	4,227	85.86%	2,663	
605000	Fit for Duty Physicals	4,500	6,800	(2,300)	-33.82%	-	6,800	2,300	33.82%	2,660	1,840	69.17%	2,280	
616000	Other Contractual Services	-	-	-	0.00%	-	-	-	0.00%	-	-	0.00%	1,700	
620000	Travel, Per Diem, Conference Registration	10,000	5,200	4,800	92.31%	-	4,000	(6,000)	-150.00%	4,839	5,161	106.67%	145	
621000	Training & Education	3,000	1,000	2,000	200.00%	-	1,000	(2,000)	-200.00%	-	3,000	100.00%	0	
700000	Postage	5,500	5,500	-	0.00%	1,813	5,500	-	0.00%	5,534	(34)	-0.61%	6,024	
701000	Express Mail Delivery	1,200	1,000	200	20.00%	1,062	1,993	793	39.79%	775	425	54.86%	709	
740000	Rentals and Leases	510	510	-	0.00%	177	400	(110)	-27.50%	312	198	63.28%	353	
750000	Property and Casualty Insurance	493,700	413,150	80,550	19.50%	391,383	458,383	(35,317)	-7.70%	111,246	382,454	343.79%	116,460	
751000	General Liability	63,000	77,880	(14,880)	-19.11%	51,000	51,000	(12,000)	-23.53%	69,171	(6,171)	-8.92%	56,277	
751500	Auto Liability	88,806	53,025	35,781	67.48%	41,405	51,405	(37,401)	-72.76%	38,235	50,571	132.26%	31,421	
752000	Other Insurance & Bonds	109,647	98,263	11,384	11.59%	89,992	92,326	(17,321)	-18.76%	81,562	28,085	34.43%	75,371	
752500	Worker's Compensation Insurance	125,000	130,000	(5,000)	-3.85%	71,792	71,792	(53,208)	-74.11%	105,817	19,183	18.13%	88,318	
630000	Printing & Binding	100	100	-	0.00%	-	100	-	0.00%	-	100	100.00%	0	
646000	Other Community Events/Exhibits/Sponsorships	-	-	-	0.00%	-	-	-	0.00%	-	-	0.00%	0	
647000	Employee/Tenant Appreciation	26,800	25,100	1,700	6.77%	16,752	21,152	(5,648)	-26.70%	19,509	7,291	37.37%	24,453	
648000	Wellness	4,000	4,000	-	0.00%	1,529	4,000	-	0.00%	1,988	2,012	101.17%	7,463	
650000	Legal Notices & Advertising	2,000	3,000	(1,000)	-33.33%	260	3,000	1,000	33.33%	1,670	330	19.76%	705	
654000	Recruiting Expenses	9,300	10,600	(1,300)	-12.26%	2,322	10,600	1,300	12.26%	1,792	7,508	418.87%	212	
667000	Office Supplies	11,000	17,150	(6,150)	-35.86%	8,043	13,000	2,000	15.38%	9,420	1,580	16.77%	6,851	
661500	Operating Supplies	800	1,000	(200)	-20.00%	58	1,000	200	20.00%	1,311	(511)	-38.96%	5,143	
662500	Promotional Items	800	500	300	60.00%	-	500	(300)	-60.00%	256	544	212.76%	5,144	
665500	Operating Furniture, Fixtures and Equipment	2,300	-	2,300	100.00%	-	-	(2,300)	100.00%	-	2,300	100.00%	0	
670000	Dues & Memberships	900	1,380	(480)	-34.78%	478	1,380	480	34.78%	1,068	(168)	-15.73%	664	
	Total Services & Mat'ls.	1,020,513	904,652	115,861	12.81%	718,064	850,807	(169,706)	-19.95%	494,336	526,177	106.44%	463,946	
	Department Total	2,244,603	1,949,758	294,845	15.12%	948,692	1,311,251	(933,352)	-71.18%	1,193,864	1,050,739	88.01%	759,265	

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Admin

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2026-2027

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	15
<input checked="" type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

DEPARTMENT PRIORITY	
PROPOSED PAYGRADE	19
PROPOSED ANNUAL OR HOURLY	

Description **Amount**

HR Generalist \$ -

Additional Requirements for Position:

	<u>Y/N</u>	<u>Description</u>
Vehicle Required	N	
Technology Required (desktop, laptop, iPad, etc.)	Y	basic office setup
Equipment Required (radio, etc.)	N	laptop, dual monitors
Allowances (phone, vehicle)	Y	printer, phone

Requesting a full-time, Human Resources Generalist position to support the administration and delivery of human resource programs and services with primary responsibility for recruitment coordination, benefits administration, and leave management. The recommended Pay Grade 19, exempt.

Salary: \$0 Unfunded in FY 2027

Benefits: \$0 Unfunded in FY 2027

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Executive
BASIC OPERATING BUDGET
FY 2026-2027

Department #	30		

New World Account Numbers	Description	Item Amount	Summary Amount
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PERSONNEL SERVICES

10.30.10.100.500000	Salaries	966,214	966,214
10.30.10.100.503000	Longevity	24,627	24,627
10.30.10.100.506000	Holiday Pay	1,083	1,083
10.30.10.100.507000	Auto Allowance	39,600	39,600
	<u>Benefits:</u>		406,075
10.30.10.100.507400	Allocated Benefits	1,000	
10.30.10.100.510000	FICA Taxes	80,370	
10.30.10.100.511000	LGERS retirement	152,391	
10.30.10.100.511100	457 Retirement	16,800	
10.30.10.100.511200	401k	49,542	
10.30.10.100.520000	Medical	87,675	
10.30.10.100.522000	Dental	2,651	
10.30.10.100.523000	Vision	237	
10.30.10.100.524000	Life Insurance	3,063	
10.30.10.100.525000	Disability	7,450	
10.30.10.100.531000	Cell Phone Allowance	4,896	
TOTAL PERSONNEL SERVICES			1,437,599

OPERATING EXPENSES

10.30.10.100.600000	Professional Services - General		82,125
	Checkmate Government Solutions	30,000	
	Korn & Ferry	2,125	
	Various	40,000	
	Dashboard development - continued support	10,000	
10.30.10.100.601000	Professional Services - Legal		45,000
	McGuire Wood Bisette	35,000	
	Other	10,000	
10.30.10.100.620000	Travel, Per Diem, Conference Registration		126,400
	AAAE Annual Conf (May 2027)	5,500	
	AAAE National Airports Conf (NAC) (September 2026)	3,500	
	ACI - AAAE Spring Legislative Conf (March 2027)	2,500	
	ACI Annual Conf (September 2026)	5,000	
	ACI Business of Airports Conf	4,500	
	AAAE Aviation Issues (January 2027)	11,000	
	ACI Summer Board Meeting (June 2027)	5,000	
	ACI Winter Board Meeting / CEO Forum (February 2027)	4,000	
	Allegiant Conf	3,500	
	Chamber InterCity Visit	2,000	
	FAA and Other Meetings	3,000	

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Executive

BASIC OPERATING BUDGET

FY 2026-2027

Department #	30		

New World Account Numbers	Description	Item Amount	Summary Amount
	Farnborough Air Show (July 2026)	9,500	
	NCAA Annual Conf/Legislative Reception	1,500	
	SE Region Directors Retreat	1,500	
	ACI Small Airports/Jumpstart (June 2027)	2,000	
	SEC-AAAE Annual Conf	2,800	
	Paris Air Show (June 2027)	12,000	
	Board Travel	10,000	
	CRO Conference - January 2027	2,500	
	Legislative Conference - March 2027	2,500	
	ACI Annual - Sept 2026 PHL		
	Legislative DC Visit with Henderson Co. Chamber	-	
	Business of Airports Conf - June 2027	2,800	
	ACI NAC - Oct 2026	3,200	
	AAAE-SE Chapter or NCAA Annual	1,800	
	AAAE Annual - May 2027	4,000	
	Misc (AAAE Committee Mtgs, Air Service, CAO networking)	5,000	
	SHRM Conference	1,500	
	AAAE Planning Symposium	3,500	
	Peer Airport Visits	2,000	
	AAAE Southeast Chapter Annual Conference	2,800	
	FAA Visits/Conference	2,000	
	ACI Airports @ Work	3,000	
	NCAA Annual Conference	1,000	
10.30.10.100.621000	Training & Education		1,000
	General Professional Development	500	
	Power BI Training Course	500	
10.30.10.100.630000	Printing & Binding		250
	General	250	
10.30.10.100.645000	Other Promotional Events/Sponsorships		11,500
	Chamber 5x5 Sponsorship	7,500	
	SEC-AAAE Annual Conference Sponsorship	4,000	
10.30.10.100.647000	Employee/Tenant Appreciation		4,700
	Tenant Lunch	3,700	
	Employee appreciation lunch/snacks	1,000	
10.30.10.100.651000	Other Current Charges and Obligations		5,700
	Business Meeting Expenses	2,500	
	Misc Board Expenses	2,200	
	Team meetings/events/misc	1,000	
10.30.10.100.661500	Operating Supplies		750
	Misc Supplies	435	
	Expensify Software	65	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

Executive

Fiscal Year 2026/2027

Variance Analysis

Acct #	Description	FY 2027 Budget	FY2026 Budget		FY2026 Estimated Actual				FY2025 Actual			FY2024	
			FY 2026 Budget	Increase/Decrease		FY 2026 Mid-Year	FY 2026 Estimate	Increase/Decrease		FY 2025 Actual	Increase/Decrease		FY 2024 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	966,214	966,196	18	0.00%	464,072	928,143	(38,071)	-4.10%	897,938	68,276	7.60%	693,224
503000	Longevity	24,627	24,626	1	0.00%	9,920	19,839	(4,788)	-24.13%	21,008	3,619	17.23%	23,510
506000	Holiday Pay	1,083	1,083	-	0.00%	1,032	1,032	(51)	-4.94%	1,066	17	1.61%	778
507000	Auto Allowance	39,600	27,600	12,000	43.48%	19,800	39,600	-	0.00%	25,800	13,800	53.49%	20,450
507400	Allocated Benefits	1,000	1,000	-	0.00%	-	-	(1,000)	-100.00%	-	1,000	100.00%	-
510000	FICA Taxes	80,370	79,391	979	1.23%	19,397	38,793	(41,577)	-107.17%	56,241	24,129	42.90%	41,210
511000	LGERS retirement	152,391	142,579	9,812	6.88%	57,895	115,789	(36,602)	-31.61%	114,856	37,535	32.68%	91,129
511100	457 Retirement	16,800	16,800	-	0.00%	8,345	16,689	(111)	-0.66%	14,213	2,587	18.20%	13,438
511200	401k	49,542	49,541	1	0.00%	23,700	47,399	(2,143)	-4.52%	44,031	5,511	12.52%	35,192
520000	Medical	87,675	80,438	7,237	9.00%	36,350	72,699	(14,976)	-20.60%	65,216	22,459	34.44%	47,878
522000	Dental	2,651	2,940	(289)	-9.82%	1,296	2,592	(59)	-2.27%	2,783	(131)	-4.72%	2,150
523000	Vision Insurance	237	237	-	0.00%	118	237	-	0.00%	237	(0)	-0.05%	180
524000	Life Insurance	3,063	2,605	458	17.57%	1,531	3,063	-	0.00%	2,983	80	2.67%	2,300
525000	Disability	7,450	5,302	2,148	40.52%	3,725	7,450	-	0.00%	7,107	343	4.82%	5,448
531000	Cell Phone Allowance	4,896	4,896	-	0.00%	2,070	4,140	(756)	-18.26%	5,969	(1,073)	-17.98%	3,127
	Total Benefits	406,075	385,729	20,346	5.27%	154,426	308,853	(97,222)	-31.48%	313,637	92,438	29.47%	242,052
	Total Personnel Services	1,437,599	1,405,234	32,365	2.30%	649,249	1,297,467	(140,132)	-10.80%	1,259,449	178,151	14.15%	980,014
600000	Professional Services - General	82,125	82,000	125	0.15%	61,433	92,433	10,308	11.15%	142,099	(59,974)	-42.21%	99,543
601000	Professional Services - Legal	45,000	48,000	(3,000)	-6.25%	22,661	52,000	7,000	13.46%	56,130	(11,130)	-19.83%	188,700
620000	Travel, Per Diem, Conference Registration	126,400	115,200	11,200	9.72%	26,679	85,518	(40,882)	-47.81%	71,315	55,085	77.24%	79,490
621000	Training & Education	1,000	2,000	(1,000)	-50.00%	-	575	(425)	-73.91%	-	1,000	100.00%	1,358
630000	Printing & Binding	250	250	-	0.00%	-	-	(250)	-100.00%	-	250	100.00%	-
645000	Promotional Events/Sponsorships	11,500	11,000	500	4.55%	9,000	9,000	(2,500)	-27.78%	8,000	3,500	43.75%	8,700
647000	Employee/Tenant Appreciation	4,700	4,500	200	4.44%	169	4,000	(700)	-17.50%	145	4,555	3138.03%	-
651000	Other Current Charges & Obligations	5,700	4,100	1,600	39.02%	1,561	5,280	(420)	-7.95%	9,671	(3,971)	-41.06%	16,042
661500	Operating Supplies	750	2,000	(1,250)	-62.50%	221	520	(230)	-44.23%	79	671	850.81%	763
662500	Promotional Items	1,000	1,100	(100)	-9.09%	1,130	1,600	600	37.50%	3,042	(2,042)	-67.13%	-
665500	Operating Furniture, Fixtures and Equipment	500	2,000	(1,500)	-75.00%	260	278	(222)	-79.86%	710	(210)	-29.57%	1,667
670000	Dues & Memberships	50,505	51,475	(970)	-1.88%	45,732	55,012	4,507	8.19%	53,434	(2,929)	-5.48%	50,906
671000	Books & Publications	560	560	-	0.00%	383	560	-	0.00%	585	(25)	-4.30%	459
	Total Services & Mat'ls.	329,990	324,185	5,805	1.79%	169,230	306,776	(23,214)	-7.57%	345,211	(15,221)	-4.41%	447,628
	Department Total	1,767,589	1,729,419	38,170	2.21%	818,479	1,604,243	(163,346)	-10.18%	1,604,660	162,929	10.15%	1,427,642

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

ASHEVILLE REGIONAL AIRPORT

Finance

BASIC OPERATING BUDGET

FY 2026-2027

Department #	40		
New World Account Numbers	Description	Item Amount	Summary Amount
PERSONNEL SERVICES			
10.40.10.100.500000	Salaries	434,271	434,271
10.40.10.100.503000	Longevity	3,559	3,559
10.40.10.100.506000	Holiday Pay	1,354	1,354
10.40.10.100.507000	Auto Allowance	7,800	7,800
	<u>Benefits:</u>		211,967
10.40.10.100.510000	FICA Taxes	34,301	
10.40.10.100.511000	LGERS Retirement	67,338	
10.40.10.100.511200	401k	21,891	
10.40.10.100.520000	Medical	78,810	
10.40.10.100.522000	Dental	2,489	
10.40.10.100.523000	Vision	238	
10.40.10.100.524000	Life Insurance	1,833	
10.40.10.100.525000	Disability	3,687	
10.40.10.100.531000	Cell Phone Allowance	1,380	
TOTAL PERSONNEL SERVICES			658,951
OPERATING EXPENSES			
10.40.10.100.600000	Professional Services - General		80,500
	Tyler Tech, ABRM, Frasca	40,000	
	Rating Agencies	30,000	
	Actuary Reports (health, LEO, SSA)	10,500	
10.40.10.100.607000	Auditing Services		49,000
	Annual Financial Audit	40,000	
	Audit - Major Programs	5,000	
	Bond Arbitrage Services	1,000	
	Pension Examination	3,000	
10.40.10.100.620000	Travel, Per Diem, Conference Registration		8,500
	ACI CFO Summit	2,500	
	ACI Business of Airports Conference	3,500	
	AAAE Procurement Conference - Haley Broadwell	2,500	
10.40.10.100.621000	Training & Education		10,000
	Procurement, School of Govt, CPE	10,000	
10.40.10.100.653000	Credit Card Fees & Bank Charges		330,425
	Credit Card Fees	3,500	
10.40.60.100.653000	Credit Card Fees - Parking	250,000	
	Trustee Fees	6,100	
	e-Filing Fees	825	
	Bank Charges	70,000	
10.40.10.100.661500	Operating Supplies		350
	Check stock, Envelopes, W-2 forms, etc	350	
10.40.10.100.665500	Operating Furniture, Fixtures, Equipment and Software		500

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

ASHEVILLE REGIONAL AIRPORT

Finance

BASIC OPERATING BUDGET

FY 2026-2027

Department #	40			
New World Account Numbers	Description	Item Amount	Summary Amount	
	Greater than \$100 & up to \$5,000			
	Finance Equipment	500		
10.40.10.100.670000	Dues & Memberships		805	
	AAAE	325		
	AICPA	250		
	NCACPA	230		
10.40.10.100.672000	Licenses & Certifications		60	
	CPA Certificate Renewal	60		
TOTAL OPERATING EXPENSES			480,140	
TOTAL - FINANCE			1,139,091	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
FINANCE
Fiscal Year 2026/2027
Variance Analysis

Acct #	Description	FY2026 Budget				FY2026 Estimated Actual				FY2025 Actual			FY 2024
		FY 2027 Budget	FY 2026 Budget	Increase/Decrease		FY 2026 Mid-Year	FY 2026 Estimate	Increase/Decrease		FY 2025 Actual	Increase/Decrease		FY 2024 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	434,271	556,532	(122,261)	-21.97%	257,832	515,665	(81,394)	-15.78%	345,645	88,626	25.64%	362,512
503000	Longevity	3,559	9,010	(5,451)	-60.50%	7,870	15,741	(12,182)	-77.39%	7,594	(4,035)	-53.13%	5,099
505000	Overtime	-	-	-	0.00%	165	330	(330)	-100.00%	315	(315)	-100.00%	-
506000	Holiday Pay	1,354	1,083	271	25.02%	812	812	542	66.75%	812	542	66.72%	812
507000	Auto Allowance	7,800	4,800	3,000	62.50%	5,200	10,400	(2,600)	-25.00%	4,800	3,000	62.50%	4,800
510000	FICA Taxes	34,301	43,952	(9,651)	-21.96%	19,801	39,602	(5,301)	-13.39%	28,739	5,562	19.35%	24,979
511000	LGERS retirement	67,338	81,381	(14,043)	-17.26%	37,191	74,383	(7,045)	-9.47%	52,337	15,001	28.66%	41,776
511200	401k	21,891	28,277	(6,386)	-22.58%	12,932	25,863	(3,972)	-15.36%	19,185	2,706	14.10%	16,189
520000	Medical	78,810	95,874	(17,064)	-17.80%	22,021	44,043	34,767	78.94%	51,931	26,879	51.76%	41,283
522000	Dental	2,489	3,403	(914)	-26.86%	764	1,528	961	62.87%	2,120	369	17.42%	2,055
523000	Vision Insurance	238	247	(9)	-3.81%	87	173	64	37.12%	193	45	23.31%	178
524000	Life Insurance	1,833	1,423	410	28.84%	795	1,589	244	15.36%	1,626	207	12.73%	1,289
525000	Disability	3,687	3,676	11	0.30%	1,810	3,620	67	1.84%	3,166	521	16.46%	2,748
531000	Cell Phone Allowance	1,380	1,632	(252)	-15.44%	920	1,840	(460)	-25.00%	2,260	(880)	-38.94%	1,380
	Total Benefits	211,967	259,865	(47,898)	-18.43%	96,321	192,641	19,326	10.03%	161,556	50,411	31.20%	131,878
	Total Personnel Services	658,951	831,290	(172,087)	-20.70%	368,200	735,589	(76,178)	-10.36%	520,722	138,229	26.55%	505,100
600000	Professional Services - General	80,500	65,891	14,609	22.17%	2,712	65,891	14,609	22.17%	50,767	29,733	58.57%	53,736
607000	Auditors	49,000	41,600	7,400	17.79%	8,840	41,600	7,400	17.79%	33,626	15,374	45.72%	41,162
616000	Other Contractual Services	-	-	-	0.00%	330	330	(330)	-100.00%	-	-	0.00%	-
620000	Travel, Per Diem, Conference Registration	8,500	3,500	5,000	142.86%	731	3,500	5,000	142.86%	2,070	6,430	310.67%	320
621000	Training & Education	10,000	700	9,300	1328.57%	4,894	4,894	5,106	104.34%	-	10,000	100.00%	499
653000	Bank Charges & Credit Card Fees	330,425	80,425	250,000	310.85%	16,545	80,425	250,000	310.85%	73,207	257,218	351.35%	79,531
661500	Operating Supplies	350	700	(350)	-50.00%	34	700	(350)	-50.00%	-	350	100.00%	426
665500	Operating Furniture, Fixtures and Equipment	500	500	-	0.00%	115	500	-	0.00%	449	51	11.27%	246
670000	Dues & Memberships	805	755	50	6.62%	325	755	50	6.62%	780	25	3.21%	658
671000	Books, videos, etc.	-	-	-	0.00%	600	-	-	100.00%	-	-	0.00%	-
672000	Licenses & Certifications	60	120	(60)	-50.00%	-	60	-	0.00%	120	(60)	-50.00%	120
	Total Services & Mat'ls.	480,140	194,191	285,949	147.25%	35,125	198,655	281,485	141.70%	161,019	319,121	198.19%	176,698
	Department Total	1,139,091	1,025,481	113,862	11.10%	403,326	934,244	205,307	21.98%	681,742	457,349	67.09%	681,798

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Finance

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2026-2027

JUSTIFICATION SCHEDULE

<u> </u>	Capital Improvement		
<u> </u>	Equipment and Small Capital Outlay	Fund	GARAA
<u> </u>	Renewal and Replacement	Department Number	40
<u> X </u>	Personnel Request		

DESCRIPTION & JUSTIFICATION

DEPARTMENT PRIORITY
PROPOSED PAYGRADE Reclass 17 to 15
PROPOSED ANNUAL OR HOURLY

Description	Amount
Reclass AR and Revenue Accounting Analyst to Accounting Technician	\$ (7,485)

Additional Requirements for Position:

	<u>Y/N</u>	<u>Description</u>
Vehicle Required	N	
Technology Required (desktop, laptop, iPad, etc.)	N	Already existing
Equipment Required (radio, etc.)	N	
Allowances (phone, vehicle)		

As roles within Finance have evolved, it has become clear that the AR and Revenue Accounting Analyst position (vacant) can be reclassified from a Grade 17 to a Grade 15 to reflect lower level accounting duties currently needed in the Finance Department. The Accounting Technician will be responsible for data entry, simple account reconciliations, accounts receivable duties requiring less analytics and various financial administrative duties as required.

Salary: \$63,424 to \$58,477 (\$5,847)
Benefits: (\$1,638) reduction in FICA, 401k and Retirement costs

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE: 7/1/26

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Finance

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2026-2027**

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	40
<input checked="" type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

DEPARTMENT PRIORITY
PROPOSED PAYGRADE 24
PROPOSED ANNUAL OR HOURLY

Description	Amount
Controller Position	\$ 175,565

Additional Requirements for Position:

	<u>Y/N</u>	<u>Description</u>
Vehicle Required	N	
Technology Required (desktop, laptop, iPad, etc.)	N	Already existing
Equipment Required (radio, etc.)	N	
Allowances (phone, vehicle)		

Requesting a full-time position, effective 7/1/26, to be primary accountant responsible for general ledger maintenance, accounting functions and preparation of accounting transactions and journal entries. Also maintains the Airport Authority's automated accounts payable and purchasing systems, and performs all payroll functions. Computerizes, classifies, records, verifies and maintains numerical data for use in maintaining financial records by performing the duties listed below. Serves as senior member of Finance team and leads training of team.

Salary: \$118,625*
Benefits: \$56,940*

**FY2026/2027 Budget impact \$6,355 for Salary and \$1,781 for Benefits because Accounting Administrator position will be defunded for FY2026/2027.*

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE: Interim Controller to Controller

HIRE DATE: 7/1/26

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY			
ASHEVILLE REGIONAL AIRPORT			
Guest Services			
BASIC OPERATING BUDGET			
FY 2026-2027			
Department #	50		
New World Account Numbers	Description	Item Amount	Summary Amount
PERSONNEL SERVICES			
10.50.10.100.500000	Salaries	310,294	310,294
10.50.10.100.503000	Longevity	4,531	4,531
10.50.10.100.505000	Overtime	-	-
10.50.10.100.506000	Holiday Pay	2,707	2,707
10.50.10.100.507000	Auto Allowance	3,000	3,000
	<u>Benefits:</u>		
10.50.10.100.510000	FICA Taxes	24,732	84,399
10.50.10.100.511000	LGERS retirement	24,380	
10.50.10.100.511200	401k	7,926	
10.50.10.100.520000	Medical	23,850	
10.50.10.100.522000	Dental	695	
10.50.10.100.523000	Vision	119	
10.50.10.100.524000	Life Insurance	606	
10.50.10.100.525000	Disability	1,116	
10.50.10.100.531000	Cell Phone Allowance	975	
TOTAL PERSONNEL SERVICES			404,931
OPERATING EXPENSES			
10.50.10.100.620000	Travel, Per Diem, Conference Registration		6,600
	ACI-NA MarCom Conference	3,300	
	AAAE Customer Service Symposium	3,300	
10.50.10.100.621000	Training & Education		1,000
	Ambassador (airport volunteers) training & materials	500	
	PAWS training & materials	500	
10.50.10.100.630000	Printing & Binding		1,500
	Ground Transportation Cards	500	
	Paws for Passengers Trading Cards	1,000	
10.50.10.100.647000	Employee/Tenant Appreciation		6,200
	Volunteer appreciation - Picnic	4,000	
	Volunteer appreciation - Snacks, drinks, holiday gift	2,200	
10.50.10.100.652000	In Terminal Advertising		1,225
	Program supplies and services	1,225	
10.50.10.100.665500	Operating Furniture, Fixtures, Equipment and Software		350
	Greater than \$100 & up to \$5,000		
	Misc equipment	350	
10.50.10.100.666500	Uniforms		4,000
	Apparel for Guest Services staff / volunteers (new logo)	3,000	
	Pet therapy program supplies / uniforms (new logo)	1,000	
10.50.10.100.670000	Dues & Memberships		310
	AAAE	275	
	AAAE - SE Chapter	35	
TOTAL OPERATING EXPENSES			21,185
TOTAL - GUEST SERVICES			426,116

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
GUEST SERVICES (50)
Fiscal Year 2026/2027
Variance Analysis

Acct #	Description	FY2026 Budget				FY2026 Estimated Actual				FY2025 Actual			FY 2024
		FY 2027 Budget	FY 2026 Budget	Increase/Decrease		FY 2026 Mid-year	FY 2026 Estimate	Increase/Decrease		FY 2025 Actual	Increase/Decrease		FY 2024 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	310,294	294,610	15,684	5.32%	137,802	275,604	34,690	12.59%	210,852	99,442	47.16%	226,097
503000	Longevity	4,531	4,589	(58)	-1.26%	3,102	6,205	(1,674)	-26.97%	3,372	1,159	34.36%	3,189
505000	Overtime	-	2,400	(2,400)	-100.00%	2,945	5,891	(5,891)	-100.00%	4,901	(4,901)	-100.00%	4,542
506000	Holiday Pay	2,707	2,707	-	0.00%	2,436	2,436	271	11.11%	1,895	812	42.85%	1,895
507000	Auto Allowance	3,000	3,000	-	0.00%	1,500	3,000	-	0.00%	3,000	-	0.00%	3,000
500050	FICA Taxes	24,732	23,535	1,197	5.09%	11,338	22,676	2,056	9.07%	17,939	6,793	37.87%	16,958
500070	LGERS retirement	24,380	22,697	1,683	7.42%	12,244	24,488	(108)	-0.44%	19,994	4,386	21.94%	16,126
500080	401k	7,926	7,886	40	0.51%	4,257	8,515	(589)	-6.91%	7,327	599	8.18%	5,373
500160	Medical	23,850	21,882	1,968	8.99%	9,670	19,340	4,510	23.32%	18,115	5,735	31.66%	13,760
500260	Dental	695	675	20	2.96%	324	648	47	7.33%	644	51	7.84%	567
500265	Vision Insurance	119	119	-	0.00%	58	116	3	2.60%	119	0	0.22%	100
500360	Life Insurance	606	544	62	11.40%	292	584	22	3.78%	606	0	0.05%	513
500460	Disability	1,116	1,066	50	4.69%	540	1,081	35	3.26%	1,093	23	2.09%	922
500500	Cell Phone Allowance	975	975	-	0.00%	450	900	75	8.33%	900	75	8.33%	900
	Total Benefits	84,399	79,379	5,020	6.32%	39,173	78,347	6,052	7.72%	66,736	17,663	26.47%	55,219
	Total Personnel Services	404,931	386,685	18,246	4.72%	186,959	371,482	33,374	8.98%	290,757	114,099	39.24%	293,942
608000	Temporary help	-	-	-	0.00%	-	-	-	0.00%	-	-	0.00%	-
620000	Travel, Per Diem, Conference Registration	6,600	3,600	3,000	83.33%	-	3,500	3,100	88.57%	-	6,600	100.00%	2,680
621000	Training & Education	1,000	1,000	-	0.00%	-	-	1,000	100.00%	-	1,000	100.00%	-
630000	Printing & Binding	1,500	3,000	(1,500)	-50.00%	655	1,405	95	6.76%	592	908	153.45%	1,610
647000	Employee/Tenant Appreciation	6,200	7,700	(1,500)	-19.48%	6,627	7,737	(1,537)	-19.87%	3,529	2,671	75.70%	6,394
652000	In Terminal Advertising	1,225	1,225	-	0.00%	477	1,225	-	0.00%	1,243	(18)	-1.41%	410
665500	Operating Furniture, Fixtures and Equipment	350	18,350	(18,000)	-98.09%	554	23,400	(23,050)	-98.50%	29,104	(28,754)	-98.80%	338
666500	Uniforms	4,000	5,500	(1,500)	-27.27%	834	3,000	1,000	33.33%	1,764	2,236	126.71%	2,033
670000	Dues & Memberships	310	310	-	0.00%	-	310	-	0.00%	360	(50)	-13.89%	310
	Total Services & Mat'ls.	21,185	40,685	(19,500)	-47.93%	9,147	40,577	(19,392)	-47.79%	36,591	(15,406)	-42.10%	13,775
	Department Total	426,116	427,370	(1,254)	-0.29%	196,106	412,059	13,982	3.39%	327,349	98,692	30.15%	307,717

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Information Technology
BASIC OPERATING BUDGET
FY 2026-2027

Department #	60		
New World Account Numbers	Description	Item Amount	Summary Amount
PERSONNEL SERVICES			
10.60.10.100.500000	Salaries	959,162	959,162
10.60.10.100.503000	Longevity	4,969	4,969
10.60.10.100.506000	Holiday Pay	2,978	2,978
10.60.10.100.506500	Bonus	-	-
10.60.10.100.507000	Auto Allowance	4,800	4,800
	Benefits:		559,642
10.60.10.100.510000	FICA Taxes	73,756	
10.60.10.100.511000	LGERS retirement	148,283	
10.60.10.100.511200	401k	48,207	
10.60.10.100.520000	Medical	257,325	
10.60.10.100.522000	Dental	9,548	
10.60.10.100.523000	Vision	653	
10.60.10.100.524000	Life Insurance	3,897	
10.60.10.100.525000	Disability	7,173	
10.60.10.100.531000	Cell Phone Allowance	10,800	
TOTAL PERSONNEL SERVICES			1,531,551
OPERATING EXPENSES			
10.60.10.100.600000	Professional Services - General		50,000
	Professional Services - Application Support and Consulting	35,000	
	Low Voltage Cabling	15,000	
10.60.10.100.606000	Website Maintenance		7,950
	Website Maintenance / Support	5,000	
	Website Hosting	1,000	
	Network Solutions - Domain / SSL Renewals	1,000	
	CodeGuard Website backups	950	
10.60.10.100.616000	Other Contractual Services		590,512
	AAAE - Digicast Training Subscription	5,500	
	AAAE - IET Annual Support	4,608	
	ADB Safeguard - ALIS Airside Maintenance	10,000	
	Adobe Acrobat Pro + Creative Cloud	8,200	
	Amazon Prime	129	
	APC - Battery Backup Service Agreement	4,310	
	AutoCad - Annual Subscription (3 Seats)	2,700	
	Arctic Wolf Network Monitoring	68,000	
	Barracuda - Network Backup Appliance Maintenance Agreement	22,000	
	Beyond Trust	2,500	
	BlueBeam Annual Subscription	1,025	
	BOSS Helpdesk Software	5,500	
	Carolina Recording - Voice Recorder SLA	4,100	
	Cisco - FLEX Support Agreement (Network/VoIP)	13,000	
	Cisco - SmartNet Support Agreement	25,000	
	DocuSign (3 users)	900	
	Duo Multifactor Authentication	5,700	
	Eaton - Battery Backup Service Agreement	3,850	
	Everbridge	4,710	
	Exclaimer	2,100	
	Fuel Master	2,000	
	GCR/Civix - ABRM & ASOCS	60,000	
	Infotel / ISI - Call Accounting Service Agreement	5,300	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Information Technology
BASIC OPERATING BUDGET
FY 2026-2027

Department #		60	
New World Account Numbers	Description	Item Amount	Summary Amount
	Internet Fax Service (1 line)	110	
	KnowBe4 - Security Awareness Training Subscription	4,550	
	Kova - Crash Phone	15,800	
	LastPass	600	
	LG Connected Care	1,700	
	Microsoft Office 365 (130 Users) plus Defender for EndPoint	80,000	
	Microsoft SQL Server	42,720	
	Microsoft M365 Cloud Backup	7,400	
	Nutanix- Backup Virtual Server Appliance Support Agreement (Backup)	37,000	
	OnceHub	600	
	PaloAlto Firewall Annual Support / License Subscriptions	14,000	
	Polycom Conference Unit Support Contract	1,200	
	Remote Access Software - LogMeIn - PCI Network	900	
	Remote Access Software - ScreenConnect	700	
	Satellite Phones	800	
	Smartsheets - SLA Management Software Agreement	700	
	Solarwinds - Network Syslog / CatTools	450	
	Solarwinds - Orion	23,100	
	SendGrid	250	
	Starlink	800	
	Tyler Technologies - ERP Service Agreement	26,000	
	VMWare - Annual Support Agreement (Nutanix, Call Manager, BHS)	70,000	
10.60.15.100.616000	Other Contractual Services-Terminal		340,777
	Amadeus - ACUS Master Service Agreement	73,000	
	Atmosphere TV Annual Subscription	60	
	Axis Device Manager	2,700	
	Honeywell ProWatch - Access Control Maintenance Agreement	47,000	
	IED Public Address System - Annual Support Agreement	31,300	
	Infax - FIDS Annual Agreement	14,000	
	MSS - Security System Support / Maintenance	25,000	
	Murf - Text to Voice Software	312	
	OAG - FIDS, PASSUR Data Feed and Flight Maps	16,000	
	OAG - Flight Analyzer	12,000	
	Park Assist	2,505	
	PASSUR - Gate Management Software Agreement	110,000	
	Soundtrack Your Brand - Terminal Music	500	
	Vaisala - Runway Scan System Software Agreement	6,400	
10.60.10.100.620000	Travel, Per Diem, Conference Registration		6,500
	GSX / ASIS	3,000	
	NCLGISA Symposium	1,500	
	AAAE Aviation Security Summit	2,000	
10.60.10.100.621000	Training & Education		5,000
	IT Training / Certifications	5,000	
10.60.10.100.651000	Other Current Charges and Obligations		500
	Business Meeting Expenses	500	
10.60.10.100.702000	Telecommunications		79,900
	AT&T - Backup Internet Circuit	17,000	
	AT&T - FirstNet Mobile Data Plans	9,000	
	AT&T - VoIP Telephone Circuits	23,000	
	Chater / Spectrum - Cable TV	3,500	
	Fire Panel Monitoring (Maintenance, RAC)	1,000	
	IP Phones/Subscriptions	6,500	
	NCDIT	5,000	
	Net Cloud - Cradle Points	1,400	
	ERC Broadband - Primary Internet Circuit (1000MB)	13,500	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Information Technology
BASIC OPERATING BUDGET
FY 2026-2027

Department #	60		
New World Account Numbers	Description	Item Amount	Summary Amount
10.60.10.100.740000	Rentals and Leases		27,000
	Sharp - Office Copiers / Printers	27,000	
10.60.10.100.760000	General Repairs and Maintenance		7,000
	Audio / Visual Equipment Repairs	5,000	
	Radio / Telex Repairs	2,000	
10.60.15.100.760000	General Repairs and Maintenance - Terminal		47,000
	Equipment Repairs	32,000	
	Security System Repairs, Maintenance and Inventory	15,000	
10.60.10.100.661500	Operating Supplies		41,900
	Cyberpower IDF Battery Replacements	11,700	
	Operating Supplies	18,000	
	Plotter Ink Cartridges and Print Heads	3,200	
	Small Tools, Equipment, Inventory	7,000	
	UPS Battery Backup Units (Client Computers)	2,000	
10.60.15.100.661500	Operating Supplies-Terminal		150,000
	ACUS Stock - Boarding Passes, Bag Tags, Toner, Paper	150,000	
10.60.10.100.662500	Promotional Items		2,000
	Apparel - Staff (rebrand)	2,000	
10.60.10.100.665500	Operating Furniture, Fixtures, Equipment and Software		126,700
	Greater than \$100 & up to \$5,000		
	CCTV Camera Replacements	30,000	
	Laptops/Desktops/Monitors etc.	45,000	
	iPads / Tablets (3 for Custodial)	1,700	
	Office Furniture	5,000	
	Cyberpower UPS Replacements	20,000	
	Cisco IE3300 Switches (5)	25,000	
10.60.15.100.665500	Operating Furniture, Fixtures, Equipment and Software - Terminal		5,000
	Greater than \$100 & up to \$5,000		
	FIDS/Digital Marketing System Computers	5,000	
10.60.10.100.670000	Dues & Memberships		375
	AAAE	325	
	NCAA	50	
10.60.10.100.671000	Books, Publications, & Subscriptions		110
	Books & Subscriptions	110	
TOTAL OPERATING EXPENSES			1,488,224
TOTAL - INFORMATION TECHNOLOGY			3,019,775

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Information Technology
Fiscal Year 2026/2027
Variance Analysis

Acct #	Description	FY 2027 Budget	FY2026 Budget		FY2026 Estimated Actual				FY2025 Actual			FY 2024 Actual	
			FY 2026 Budget	Increase/Decrease		FY 2026 Actual 6 Months	FY 2026 Estimate	Increase/Decrease		FY 2025 Actual	Increase/Decrease		
				Amount	Percent			Amount	Percent		Amount		Percent
500000	Salaries	959,162	947,647	11,515	1.22%	364,612	729,224	229,938	31.53%	640,008	319,154	49.87%	594,863
503000	Longevity	4,969	8,857	(3,888)	-43.90%	8,959	17,918	(12,949)	-72.27%	6,852	(1,883)	-27.48%	5,073
505000	Overtime	-	-	-	0.00%	235	471	(471)	0.00%	901	(901)	-100.00%	142
506000	Holiday Pay	2,978	2,978	-	0.00%	2,166	2,166	812	37.51%	2,166	812	37.51%	1,895
507000	Auto Allowance	4,800	4,800	-	0.00%	2,400	4,800	-	0.00%	4,800	-	0.00%	4,800
510000	FICA Taxes	73,756	73,838	(82)	-0.11%	27,145	54,290	19,466	35.86%	49,123	24,633	50.14%	43,585
511000	LGERS retirement	148,283	137,641	10,642	7.73%	53,753	107,507	40,776	37.93%	87,787	60,496	68.91%	73,480
511200	401k	48,207	47,825	382	0.80%	18,690	37,381	10,826	28.96%	32,177	16,030	49.82%	28,481
520000	Medical	257,325	201,761	55,564	27.54%	60,148	120,295	137,030	113.91%	107,178	150,147	140.09%	76,928
522000	Dental	9,548	7,605	1,943	25.54%	2,586	5,172	4,375	84.60%	4,524	5,024	111.05%	3,874
523000	Vision Insurance	653	564	89	15.79%	236	472	181	38.49%	455	198	43.51%	409
524000	Life Insurance	3,897	2,909	988	33.98%	1,455	2,910	987	33.93%	2,821	1,077	38.16%	2,500
525000	Disability	7,173	6,126	1,047	17.09%	2,917	5,833	1,340	22.96%	5,538	1,635	29.53%	4,865
531000	Cell Phone Allowance	10,800	10,800	-	0.00%	3,630	7,260	3,540	48.76%	7,391	3,409	46.13%	7,478
	Total Benefits	559,642	489,069	70,573	14.43%	170,560	341,120	218,522	64.06%	296,994	262,648	88.44%	246,400
	Total Personnel Services	1,531,551	1,453,351	78,200	5.38%	548,932	1,095,699	435,852	39.78%	951,719	579,831	60.92%	848,373
600000	Professional Services - General	50,000	50,000	-	0.00%	12,775	30,000	20,000	66.67%	28,874	21,127	73.17%	44,232
606000	Website Maintenance	7,950	7,550	400	5.30%	2,757	5,000	2,950	59.00%	6,570	1,380	21.00%	5,863
616000	Other Contractual Services	931,289	841,806	89,483	10.63%	500,545	825,000	106,289	12.88%	545,804	385,485	70.63%	463,971
620000	Travel, Per Diem, Conference Registration	6,500	11,500	(5,000)	-43.48%	3,474	5,000	1,500	30.00%	2,191	4,309	196.67%	10,750
621000	Training & Education	5,000	8,000	(3,000)	-37.50%	-	3,000	2,000	66.67%	451	4,549	1007.89%	519
651000	Other Current Charges and Obligations	500	500	-	0.00%	-	-	500	100.00%	-	500	#DIV/0!	-
702000	Telecommunications	79,900	76,905	2,995	3.89%	41,938	75,000	4,900	6.53%	63,738	16,162	25.36%	42,872
740000	Rentals and Leases	27,000	24,000	3,000	12.50%	11,002	24,226	2,774	11.45%	26,117	883	3.38%	22,564
760000	General Repairs and Maintenance	54,000	54,000	-	0.00%	9,226	20,000	34,000	170.00%	14,176	39,824	280.94%	35,845
661500	Operating Supplies	191,900	161,700	30,200	18.68%	79,225	150,000	41,900	27.93%	138,107	53,793	38.95%	111,399
662500	Promotional Items	2,000	2,000	-	0.00%	-	-	2,000	0.00%	-	2,000	100.00%	-
665500	Operating Furniture, Fixtures and Equipment	131,700	111,200	20,500	18.44%	33,215	100,000	31,700	31.70%	171,170	(39,470)	-23.06%	83,572
670000	Dues & Memberships	375	50	325	650.00%	-	-	375	100.00%	75	300	400.00%	450
671000	Books & Publications	110	110	-	0.00%	-	-	110	100.00%	216	(106)	-48.96%	-
	Total Services & Mat'ls.	1,488,224	1,349,321	138,903	10.29%	694,156	1,237,226	250,998	20.29%	997,488	490,736	49.20%	822,037
	Department Total	3,019,775	2,802,672	217,103	7.75%	1,243,089	2,332,925	686,850	29.44%	1,949,208	1,070,567	54.92%	1,670,410

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Marketing & Public Relations (70)
Fiscal Year 2026/2027
Variance Analysis

Acct #	Description	FY2026 Budget				FY2026 Estimated Actual				FY2025 Actual			FY 2024
		FY 2027 Budget	FY 2026 Budget	Increase/Decrease		FY 2026 Mid-Year	FY 2026 Estimate	Increase/Decrease		FY 2025 Actual	Increase/Decrease		FY 2024 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	266,248	272,256	(6,008)	-2.21%	141,567	283,134	16,886	5.96%	90,619	175,629	193.81%	290,932
503000	Longevity	3,642	2,512	1,130	44.98%	2,400	4,800	1,158	24.13%	1,978	1,664	84.09%	4,461
505000	Overtime	-	-	-	0.00%	469	937	937	100.00%	-	-	0.00%	19
506000	Holiday Pay	812	812	-	0.00%	812	812	-	0.00%	541	271	49.98%	812
507000	Auto Allowance	9,000	6,000	3,000	50.00%	3,000	6,000	(3,000)	-50.00%	500	8,500	1700.00%	6,000
510000	FICA Taxes	21,192	21,571	(379)	-1.76%	11,184	22,368	1,176	5.26%	10,664	10,528	98.73%	20,758
511000	LGERS retirement	41,509	39,539	1,970	4.98%	18,983	37,965	(3,544)	-9.33%	19,432	22,077	113.61%	34,737
511200	401k	13,494	13,738	(244)	-1.78%	6,601	13,201	(293)	-2.22%	7,120	6,374	89.52%	13,461
520000	Medical	56,048	70,021	(13,973)	-19.96%	22,651	45,302	(10,747)	-23.72%	33,611	22,437	66.76%	43,138
522000	Dental	1,860	2,603	(743)	-28.53%	873	1,746	(114)	-6.54%	1,417	443	31.25%	2,567
523000	Vision Insurance	178	178	0	0.18%	88	175	(3)	-1.80%	123	55	44.56%	178
524000	Life Insurance	1,120	1,043	77	7.38%	546	1,093	(27)	-2.49%	641	479	74.82%	1,148
525000	Disability	2,260	2,493	(233)	-9.36%	1,106	2,213	(47)	-2.12%	1,160	1,099	94.73%	2,294
531000	Cell Phone Allowance	2,607	2,607	-	0.00%	1,140	2,280	(327)	-14.34%	1,015	1,592	156.85%	2,280
	Total Benefits	140,269	153,793	(13,524)	-8.79%	63,171	126,343	(13,926)	-11.02%	75,184	65,085	86.57%	120,561
	Total Personnel Services	419,971	435,373	(15,402)	-3.54%	211,419	422,026	2,056	0.49%	168,823	251,148	148.76%	422,785
600000	Professional Services - General	112,525	100,000	12,525	12.53%	31,561	105,760	(6,765)	-6.40%	85,128	27,397	32.18%	58,636
602000	Artwork and Creative Production	62,000	50,000	12,000	24.00%	14,882	35,150	(26,850)	-76.39%	67,419	(5,419)	-8.04%	26,057
603000	Surveys, Reports & Data	1,000	1,000	-	0.00%	-	-	(1,000)	-100.00%	-	1,000	100.00%	-
620000	Travel, Per Diem, Conference Registration	27,100	27,200	(100)	-0.37%	8,323	25,900	(1,200)	-4.63%	26,187	913	3.49%	22,049
621000	Training & Education	-	750	(750)	-100.00%	-	250	250	100.00%	116	(116)	-100.00%	75
702000	Telecommunications	-	-	-	0.00%	-	-	-	0.00%	4,056	(4,056)	-100.00%	925
760000	General Repairs and Maintenance	-	-	-	0.00%	-	-	-	0.00%	-	-	0.00%	519
630000	Printing & Binding	9,000	9,000	-	0.00%	7,483	14,875	5,875	39.50%	9,525	(525)	-5.51%	13,151
640000	Radio	11,000	13,000	(2,000)	-15.38%	6,000	13,400	2,400	17.91%	6,000	5,000	83.33%	6,000
641000	Billboards	-	10,000	(10,000)	-100.00%	-	32,625	32,625	100.00%	-	-	0.00%	7,000
642000	Print	6,400	6,400	-	0.00%	5,739	14,875	8,475	56.97%	3,114	3,286	105.52%	5,619
643000	TV	34,000	70,000	(36,000)	-51.43%	5,375	33,900	(100)	-0.29%	10,375	23,625	227.71%	79,999
644000	Web Advertising	130,350	104,150	26,200	25.16%	12,689	76,500	(53,850)	-70.39%	30,324	100,026	329.85%	36,857
649000	Air Service Development	16,000	3,300	12,700	384.85%	4,383	4,000	(12,000)	-300.00%	38,526	(22,526)	-58.47%	33,460
645000	Promotional Events/Sponsorships	1,125	1,125	-	0.00%	-	-	(1,125)	-100.00%	4,226	(3,101)	-73.38%	1,257
646000	Other Community Events/Exhibits/Sponsorships	32,550	38,200	(5,650)	-14.79%	14,167	78,050	45,500	58.30%	70,128	(37,578)	-53.58%	39,861
646100	Runway 5K Expenses	60,000	60,000	-	0.00%	(34,026)	53,200	(6,800)	-12.78%	(1)	60,001	100.00%	62,076
647000	Employee/Tenant Appreciation	17,400	16,500	900	5.45%	14,867	16,500	(900)	-5.45%	1,700	15,700	923.73%	4,242
661500	Operating Supplies	500	500	-	0.00%	1,223	1,460	960	65.75%	483	17	3.47%	3,649
662000	Art Program	1,000	1,000	-	0.00%	70	1,000	-	0.00%	24,277	(23,277)	-95.88%	2,491
662500	Promotional Items	39,400	47,800	(8,400)	-17.57%	35,831	47,800	8,400	17.57%	13,256	26,144	197.22%	21,488
663000	Holiday Decorations	-	-	-	0.00%	2,428	2,428	2,428	100.00%	-	-	0.00%	311
665500	Operating Furniture, Fixtures and Equipment	1,500	3,374	(1,874)	-55.54%	2,530	4,125	2,625	63.64%	22,632	(21,132)	-93.37%	15,779
670000	Dues & Memberships	4,525	4,235	290	6.85%	5,575	4,500	(25)	-0.56%	5,670	(1,145)	-20.19%	4,890
671000	Books & Publications	16,365	15,009	1,356	9.03%	5,421	10,851	(5,514)	-50.82%	13,620	2,745	20.16%	5,233
	Total Services & Mat'ls.	583,740	582,543	1,197	0.21%	144,521	577,149	(6,591)	-1.14%	436,759	146,981	33.65%	451,624
	Department Total	1,003,711	1,017,916	(14,205)	-1.40%	355,940	999,175	(4,535)	-0.45%	605,582	398,128	65.74%	874,409

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Maintenance
BASIC OPERATING BUDGET
FY 2026-2027

Department #	80		
New World Account Numbers	Description	Item Amount	Summary Amount
PERSONNEL SERVICES			
10.80.15.100.500000	Salaries	1,237,014	1,237,014
10.80.15.100.503000	Longevity	13,410	13,410
10.80.15.100.505000	Overtime	30,000	30,000
10.80.15.100.506000	Holiday Pay	5,414	5,414
10.80.15.100.507000	Auto Allowance	-	-
	<u>Benefits:</u>		813,452
10.80.15.100.510000	FICA Taxes	95,657	
10.80.15.100.511000	LGERS retirement	192,315	
10.80.15.100.511200	401k	62,521	
10.80.15.100.520000	Medical	427,831	
10.80.15.100.522000	Dental	15,061	
10.80.15.100.523000	Vision	1,337	
10.80.15.100.524000	Life Insurance	5,722	
10.80.15.100.525000	Disability	10,081	
10.80.15.100.531000	Cell Phone Allowance	2,925	
TOTAL PERSONNEL SERVICES			2,099,290
OPERATING EXPENSES			
10.80.15.100.608000	Temporary Help		-
	Temporary Help	-	
10.80.15.100.611000	Landscaping		110,000
	Landside Contract	110,000	
10.80.80.100.612000	Parking Management Contract		1,052,230
	Payroll, Benefits & Operating Expenses	968,938	
	Management Fee	83,292	
10.80.80.100.613000	Parking Management - Shuttle Service		1,228,409
	Shuttle Services	1,228,409	
10.80.15.100.616000	Other Contractual Services		166,900
	Automatic Door Contract	3,000	
	Fire Sprinkler Inspections/Backflow/Halation	8,500	
	Halon Fire Suppression Inspection	1,500	
	Load Bank Generator Test	10,000	
	Pest Control	3,500	
	Uniform Cleaning & Mats (Maintenance & Janitorial)	25,400	
	Waste Removal & Recycling	115,000	
10.80.20.100.616000	Other Contractual Services		1,350,000
	BHS/Loading Bridge Maintenance Contract	1,250,000	
	MSE Wall Monitoring	-	
	Rubber Removal	100,000	
10.80.60.100.616000	Other Contractual Services		83,997
	Rental Car Custodial	66,641	
	RAC Pest Control	1,133	
	RAC Waste Removal and Recycling	16,223	
10.80.80.100.616000	Other Contractual Services		14,000

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Maintenance
BASIC OPERATING BUDGET
FY 2026-2027

Department #	80		
New World Account Numbers	Description	Item Amount	Summary Amount
	Pressure Washing	4,000	
	Garage Inspection	10,000	
10.80.15.100.614000	Elevator/Escalator Maintenance Contract		23,200
	Elevator/Escalator Maintenance Contract	23,200	
10.80.15.100.615000	Fire Alarm Systems Contract		20,720
	Fire Alarm Systems-Infinity & Monitoring fees	1,875	
	Fire Alarm Systems	18,845	
10.80.15.100.620000	Travel, Per Diem, Conference Registration		7,500
	AAAE Conference	-	
	Annual Snow Symposium (2)	5,000	
	ARFF Vehicle Maintenance Training	2,500	
	Business Meeting Expense	-	
	SEC Annual Conference	-	
10.80.15.100.621000	Training & Education		4,000
	AAAE	-	
	ACE/Electrical/AODB	2,500	
	Professional Development	1,500	
	Electricity - All Locations		382,300
10.80.80.100.712500	Electricity Parking Garage		
	61 Terminal Dr (9100-8373-3259 324747987)	35,190	
10.80.15.100.715000	Electricity TA8918 Terminal 208		
	61 Terminal Dr (9100 8373 4713 333209185)	102,000	
10.80.15.100.710500	Electricity TH4698 Landside Restaurant & GRAA Storage areas		
	61 Terminal Dr (9100 8373 2555 324748071)	-	
	Airside Restaurant and Freezer	-	
10.80.20.100.714500	Electricity TR2714 DPS Bldg New		
	136 Wright Brother Way (9100 8373 4135 324747984)	21,000	
10.80.20.100.713000	Electricity TK0203 Maint Bldgs		
	15 Aviation Way (9100 8373 3473 324748069)	11,500	
10.80.20.100.715500	Electricity W10456 Vgate-8AW		
	21 Aviation Way (9100 8373 4937 325573147)	475	
10.80.20.100.710000	Electricity S93746 GA Sewer Lift		
	1 Aviation Way (9100 8373 2357 322839998)	1,000	
10.80.20.100.712000	Electricity TF3027 480V TAFRDP		
	61 Terminal Dr (9100 8373 3259 331238635)	95,000	
10.80.60.100.711500	Electricity RAC CAM S83383		
	87 Rental Car Dr (9100 8373 3001 83460554)	12,000	
10.80.80.100.711000	Electricity TH6583 WBW St Light		
	Wright Brothers Way (9100 8373 2802 35844934)	6,100	
10.80.80.100.713500	Electricity YT5631 LowerOverflow		
	(9100 8373 3671 325587666)	1,785	
10.80.80.100.716000	Electricity Shuttle Lot B		
	Shuttle Lot (9100 8373 4375 332950622)	7,500	
10.80.80.100.716500	Electricity Shuttle Lot Gravel Portion		
	11 Airport Park Dr (9101 3449 9857)	-	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Maintenance
BASIC OPERATING BUDGET
FY 2026-2027

Department #	80		
New World Account Numbers	Description	Item Amount	Summary Amount
10.80.20.100.714000	Electricity TJ0142 134 Wright Brothers Way (9100 8373 3861 322853549)	8,750	56,300
10.80.80.100.714000	Electricity Shuttle Lot A 348800634	3,500	
10.80.15.900.715000	Electricity CEP 9100-8373-3259 33989135 45 Terminal Drive	76,500	81,232
	Natural Gas - All Locations		
10.80.15.100.721500	Nat Gas 635822 Terminal 61 Terminal Dr (3-1981-0349-9500)	16,000	
10.80.20.100.721000	Nat Gas 568135 Operations Office Bldg A (East) 15 Aviation Way (2-2100-7146-7120)	10,900	
10.80.20.100.722000	Nat Gas 446155 Main Bldg B (West) 15 Aviation Way (8-1981-0349-9521)	6,500	
10.80.20.100.720000	Nat Gas 508999/509070 DPS Bldg New 136 Wright Brothers Way (2-2101-0054-6410)	5,100	
10.80.20.100.720500	Nat Gas 134 Wright Brothers Way (2-21010-1438-6501)	2,500	
10.80.15.900.721500	Nat Gas - CEP 000902913 45 Terminal Drive 2-2101-4196-0168	15,300	
	Water - All Locations		
10.80.15.100.733000	Water 11946022/12642942 Term 61 Terminal Dr (2111887-1140018)	25,000	
10.80.20.100.731000	Water 61 Terminal Dr (2111887-103231)	2,030	
	Water 47313873 Maint Bldg A E 15 Aviation Way (2111879-1339978)	-	
10.80.20.100.730000	Water 102059 Public Saf Bldg-New (211887/102059) 136 Wright Brothers Way (1264268/13942887)	5,202	
10.80.20.100.733500	Water 11459507/70162311 New Maint Bldg (East) 15 Aviation Way (2111887-1580708)	3,000	
10.80.60.100.734000	Water 11946005/70182576 RAC 65 Rental Car Dr (2293169-1587918)	25,000	
10.80.80.100.731500	Water 1013844 Toll Plaza Office 70 Terminal Dr	-	
10.80.80.100.732000	Water Garage (2111887/104501) 61 Terminal Dr	-	
10.80.20.100.732500	Water (2111887/1139948) 134 Wright Brothers Way	1,000	
10.80.15.900.733000	Water - CEP	20,000	
10.80.15.100.761000	Terminal, Buildings and Grounds		143,000
	CEP PM's	25,000	
	Baggage Belts	-	
	Equipment Rental	7,500	
	Floor Maintenance	5,000	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Maintenance
BASIC OPERATING BUDGET
FY 2026-2027

Department #	80		
New World Account Numbers	Description	Item Amount	Summary Amount
	General Repairs	15,000	
	Hardware/Equipment	5,000	
	HVAC Repairs	5,000	
	Roofing Maintenance	3,000	
	Sewer Cleanout & Repair	2,500	
	Terminal & Grounds Lighting Fixtures and Bulbs	10,000	
10.80.15.900.761000	Parts Inventory BHS	50,000	
10.80.15.900.761000	Repairs - Temporary Offices	15,000	
10.80.20.100.761000	Terminal, Buildings and Grounds		100,000
	Loading Bridges, PC Air/GPUs	-	
10.80.20.900.761000	Parts Inventory PBB	100,000	
10.80.60.100.761000	Terminal, Buildings and Grounds		30,000
	Misc Repairs - Facility	20,000	
	RAC Light Poles, Fencing, Backflow/Fire Line & Building	10,000	
10.80.80.100.761000	Terminal, Buildings and Grounds		33,000
	Light Poles, Fencing	3,000	
	Lime, Fertilizer, Mulch & Plants	20,000	
	Pavement Maintenance Program	10,000	
10.80.90.100.761000	Terminal, Buildings and Grounds		-
	Rental Homes/Tenants	-	
10.80.20.100.770500	Permits, Licenses & Fees		1,500
	Permits, Licenses & Fees	1,500	
10.80.15.100.770000	Vehicles and Heavy Equipment		18,000
	Landside Vehicles & Heavy Equipment	18,000	
10.80.20.100.770000	Vehicles and Heavy Equipment		59,740
	Airfield vehicles & heavy equipment	47,500	
	Authority vehicle tax & tags	12,240	
10.80.20.100.771000	Airport and Airfield Equipment		25,000
	Airfield Lighting, Runway Painting, & Electrical Vault	25,000	
10.80.15.100.630000	Printing & Binding		1,000
	Printing & Binding, Forms/Permits	1,000	
10.80.15.100.647000	Employee/Tenant Appreciation		750
	Employee/Conference Hosting/Snow Team Food	750	
10.80.15.100.660000	Vehicle Fuel		118,000
	Vehicle Fuel	118,000	
10.80.15.100.661000	Shop Supplies		3,000
	Shop Supplies	3,000	
10.80.20.100.661600	Snow Removal		2,000
	Snow Removal Costs	2,000	
10.80.60.100.661600	Snow Removal - RAC		5,000
	RAC Snow Removal Costs	5,000	
10.80.15.100.663500	Chemicals & Safety		47,000
	Chemicals & Safety	4,000	
	De-icing Chemicals	40,000	
	Safety Program Supplies	3,000	
10.80.15.100.664000	Small Tools and Equipment		10,000
	Small Tools & Equipment	10,000	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Maintenance
BASIC OPERATING BUDGET
FY 2026-2027

Department #	80		
New World Account Numbers	Description	Item Amount	Summary Amount
10.82.15.100.665500	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		3,000
	Equipment	3,000	
10.82.15.100.666500	Uniforms		8,500
	Clothing	4,000	
	Employee Shoe Allowance	2,300	
	PPE	2,000	
	Prescription Safety Glasses	200	
	Rebranding Logo Change		
10.80.15.100.670000	Dues & Memberships		345
	AAAE-1	275	
	AGTA	-	
	SEC-2	70	
10.80.15.100.671000	Books, Publications, Compact Disks, Videos & Subscriptions		500
	Misc books & publications	500	
10.80.15.100.672000	Licenses & Certifications		1,400
	CDL Licenses (2)	1,000	
	NC Fire Sprinkler Licenses	400	
TOTAL OPERATING EXPENSES			5,191,523
TOTAL - MAINTENANCE			7,290,813

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

Maintenance (80) ⁽¹⁾

Fiscal Year 2025/2026

Variance Analysis

Acct #	Description	FY 2027 Budget	FY2026 Budget				FY2026 Estimated Actual			
			FY 2026 Budget	Increase/Decrease		FY 2026 Mid-Year	FY 2026 Estimate	Increase/Decrease		
				Amount	Percent			Amount	Percent	
500000	Salaries	1,237,014	1,138,233	98,781	8.68%	425,283	850,567	386,447	45.43%	
503000	Longevity	13,410	16,474	(3,064)	-18.60%	3,643	7,287	6,123	84.04%	
505000	Overtime	30,000	30,000	-	0.00%	11,501	23,002	6,998	30.42%	
506000	Holiday Pay	5,414	5,414	-	0.00%	3,519	3,519	1,895	53.84%	
507000	Auto Allowance	-	-	-	0.00%	-	-	-	0.00%	
510000	FICA Taxes	95,657	95,006	651	0.69%	33,048	66,095	29,562	44.73%	
511000	LGERS retirement	192,315	177,167	15,148	8.55%	62,886	125,771	66,544	52.91%	
511200	401k	62,521	61,559	962	1.56%	21,866	43,731	18,790	42.97%	
520000	Medical	427,831	384,684	43,147	11.22%	92,612	185,225	242,607	130.98%	
522000	Dental	15,061	15,773	(712)	-4.51%	3,752	7,505	7,557	100.69%	
523000	Vision Insurance	1,337	1,128	209	18.57%	374	749	589	78.58%	
524000	Life Insurance	5,722	5,081	641	12.62%	1,901	3,803	1,920	50.49%	
525000	Disability	10,081	10,015	66	0.66%	3,479	6,957	3,124	44.91%	
531000	Cell Phone Allowance	2,925	2,925	-	0.00%	1,450	2,900	25	0.86%	
	Total Benefits	813,452	753,338	60,114	7.98%	221,368	442,736	370,716	83.73%	
	Total Personnel Services	2,099,290	1,943,459	155,831	8.02%	665,315	1,327,111	772,154	58.18%	
608000	Temporary Help	-	-	-	0.00%	-	-	-	0.00%	
611000	Landscaping	110,000	100,000	10,000	10.00%	30,020	80,000	30,000	37.50%	
612000	Parking Management Contract	1,052,230	939,632	112,598	11.98%	317,753	900,000	152,230	16.91%	
613000	Parking Management - Shuttle	1,228,409	940,065	288,344	30.67%	335,637	940,000	288,409	30.68%	
616000	Other Contractual Services	1,614,897	1,609,100	5,797	0.36%	619,871	300,000	1,314,897	438.30%	
614000	Elevator Maintenance Contract	23,200	10,500	12,700	120.95%	20,793	25,000	(1,800)	-7.20%	
615000	Fire Alarm Systems Contract	20,720	18,150	2,570	14.16%	270	18,150	2,570	14.16%	
620000	Travel, Per Diem, Conference Registration	7,500	-	7,500	0.00%	739	500	7,000	1400.00%	
621000	Training & Education	4,000	6,500	(2,500)	-38.46%	739	6,000	(2,000)	-33.33%	
710000	Electricity - All	382,300	408,375	(26,075)	-6.39%	284,241	425,000	(42,700)	-10.05%	
720000	Natural Gas - All	56,300	55,900	400	0.72%	25,321	40,000	16,300	40.75%	
730000	Water - All	81,232	81,100	132	0.16%	44,001	81,000	232	0.29%	
761000	Terminal, Buildings and Grounds	306,000	408,500	(102,500)	-25.09%	220,946	300,000	6,000	2.00%	
770500	Permits, Licenses & Fees	1,500	1,500	-	0.00%	527	1,500	-	0.00%	
770000	Vehicles and Heavy Equipment	77,740	77,500	240	0.31%	40,606	60,000	17,740	29.57%	
771000	Airport and Airfield Equipment	25,000	30,000	(5,000)	-16.67%	10,147	20,000	5,000	25.00%	
630000	Printing & Binding	1,000	1,000	-	0.00%	-	500	500	100.00%	
647000	Employee/Tenant Appreciation	750	750	-	0.00%	310	750	-	0.00%	
660000	Vehicle Fuel	118,000	118,000	-	0.00%	53,545	105,000	13,000	12.38%	
661000	Shop Supplies	3,000	3,000	-	0.00%	2,091	3,000	-	0.00%	
661600	Snow Removal	2,000	2,000	-	0.00%	-	2,000	-	0.00%	
661500	Operating Supplies	-	-	-	0.00%	1,133	1,133	(1,133)	0.00%	
663500	Chemicals & Safety	47,000	47,000	-	0.00%	10,241	45,000	2,000	4.44%	
664000	Small Tools and Equipment	10,000	10,000	-	0.00%	8,572	12,000	(2,000)	-16.67%	
664500	Custodial Supplies	-	-	-	0.00%	(242)	(242)	242	-100.00%	
665500	Operating Furniture, Fixtures and Equipment	3,000	3,000	-	0.00%	493	3,000	-	0.00%	
666500	Uniforms	8,500	12,200	(3,700)	-30.33%	1,056	10,000	(1,500)	-15.00%	
670000	Dues & Memberships	345	345	-	0.00%	-	345	-	0.00%	
671000	Books & Publications	500	500	-	0.00%	-	500	-	0.00%	
672000	Licenses & Certifications	1,400	1,400	-	0.00%	-	1,400	-	0.00%	
	Total Services & Mat'ls.	5,186,523	4,886,017	300,506	6.15%	2,028,809	3,381,536	1,804,987	53.38%	
	Department Total	7,285,813	6,829,476	456,337	6.68%	2,694,124	4,708,647	2,577,141	54.73%	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

ASHEVILLE REGIONAL AIRPORT

Operations

BASIC OPERATING BUDGET

FY 2026-2027

Department #	81			
New World Account Numbers	Description	Item Amount	Summary Amount	
PERSONNEL SERVICES				
10.81.20.100.500000	Salaries	942,677	1,055,456	
10.81.75.100.500000	Salaries - Safety	112,779		
10.81.20.100.503000	Longevity	10,357	14,235	
10.81.75.100.500000	Longevity - Safety	3,878		
10.81.20.100.505000	Overtime	15,000	15,000	
10.81.20.100.506000	Holiday Pay	3,790	4,060	
10.81.75.100.506000	Holiday Pay - Safety	270		
10.81.20.100.507000	Auto Allowance	4,800	4,800	
	Benefits:		610,501	
10.81.20.100.510000	FICA Taxes	72,907		
10.81.75.100.510000	FICA Taxes - Safety	8,924		
10.81.20.100.511000	LGERS retirement	146,577		
10.81.75.100.511000	LGERS retirement - Safety	17,942		
10.81.20.100.511200	401k	47,652		
10.81.75.100.511200	401k - Safety	5,833		
10.81.20.100.520000	Medical	261,938		
10.81.75.100.520000	Medical - Safety	20,842		
10.81.20.100.522000	Dental	9,142		
10.81.75.100.522000	Dental - Safety	629		
10.81.20.100.523000	Vision	772		
10.81.75.100.523000	Vision - Safety	60		
10.81.20.100.524000	Life Insurance	4,272		
10.81.75.100.524000	Life Insurance - Safety	391		
10.81.20.100.525000	Disability	7,695		
10.81.75.100.525000	Disability - Safety	938		
10.81.20.100.531000	Cell Phone Allowance	2,607		
10.81.75.100.531000	Cell Phone Allowance - Safety	1,380		
TOTAL PERSONNEL SERVICES			1,704,052	
OPERATING EXPENSES				
10.81.20.100.616000	Other Contractual Services		75,000	
	Wildlife Program	15,000		
	Security Contract	60,000		
10.81.20.100.616200	Other Contractual Services		191,000	
	Exit Lane Security	66,000		
	Security Employee Screening	125,000		
10.81.15.100.664000	Small Tools and Equipment		5,000	
	Small Tools & Equipment	5,000		

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

BASIC OPERATING BUDGET

FY 2026-2027

Department #	81			
New World Account Numbers	Description	Item Amount	Summary Amount	
	NCAA	40		
	SEC-AAAE	35		
TOTAL OPERATING EXPENSES				351,359
TOTAL - OPERATIONS				2,055,411

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

**Operations (80) ⁽¹⁾
Fiscal Year 2026/2027
Variance Analysis**

Acct #	Description	FY 2027 Budget	FY2026 Budget				FY2026 Estimated Actual			
			FY 2026 Budget	Increase/Decrease		FY 2026 Mid-Year	FY 2026 Estimate	Increase/Decrease		
				Amount	Percent			Amount	Percent	
500000	Salaries	1,055,456	945,799	109,657	11.59%	371,543	743,085	312,371	42.04%	
503000	Longevity	14,235	13,884	351	2.53%	5,960	11,921	2,314	19.42%	
505000	Overtime	15,000	15,000	-	0.00%	8,290	16,579	(1,579)	-9.52%	
506000	Holiday Pay	4,060	4,060	-	0.00%	2,978	2,978	1,082	36.34%	
507000	Auto Allowance	4,800	4,800	-	0.00%	2,400	4,800	-	0.00%	
510000	FICA Taxes	81,831	75,295	6,536	8.68%	29,497	58,994	22,837	38.71%	
511000	LGERS retirement	164,518	140,256	24,262	17.30%	55,457	110,913	53,605	48.33%	
511200	401k	53,485	48,734	4,751	9.75%	19,283	38,566	14,919	38.68%	
520000	Medical	282,780	260,912	21,868	8.38%	56,059	112,117	170,663	152.22%	
522000	Dental	9,771	9,615	156	1.63%	2,394	4,787	4,984	104.11%	
523000	Vision Insurance	832	713	119	16.67%	278	556	276	49.64%	
524000	Life Insurance	4,663	3,811	852	22.35%	1,522	3,045	1,618	53.15%	
525000	Disability	8,633	7,777	856	11.01%	2,926	5,851	2,782	47.55%	
531000	Cell Phone Allowance	3,987	4,239	(252)	-5.94%	2,573	5,147	(1,160)	-22.53%	
	Total Benefits	610,501	551,352	59,149	10.73%	169,988	339,976	270,525	79.57%	
	Total Personnel Services	1,704,052	1,534,895	169,409	11.04%	561,158	1,119,339	585,873	52.34%	
616000	Other Contractual Services	75,000	255,000	(180,000)	-70.59%	77,777	255,000	(180,000)	-70.59%	
616200	Exit Lane Security/Employee Screening	191,000	235,000	(44,000)	-18.72%	68,214	235,000	(44,000)	-18.72%	
620000	Travel, Per Diem, Conference Registration	15,280	32,255	(16,975)	-52.63%	1,559	15,000	280	1.87%	
621000	Training & Education	7,650	10,600	(2,950)	-27.83%	4,740	9,500	(1,850)	-19.47%	
630000	Printing & Binding	1,000	1,000	-	0.00%	244	1,000	-	0.00%	
661500	Operating Supplies	54,250	47,600	6,650	13.97%	19,949	46,000	8,250	17.93%	
664000	Small Tools and Equipment	5,000	15,000	(10,000)	-66.67%	-	15,000	(10,000)	-66.67%	
670000	Dues & Memberships	2,179	2,600	(421)	-16.19%	1,599	2,000	179	8.95%	
671000	Books & Publications	-	-	-	0.00%	-	-	-	0.00%	
	Total Services & Mat'ls.	351,359	599,055	(247,696)	-41.35%	174,080	578,500	(227,141)	-39.26%	
	Department Total	2,055,411	2,133,950	(78,287)	-3.67%	735,239	1,697,839	358,732	21.13%	

⁽¹⁾ Operations, Maintenance and Custodial combined for reporting prior to FY26

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

ASHEVILLE REGIONAL AIRPORT

Custodial

BASIC OPERATING BUDGET

FY 2026-2027

Department #	82			
New World Account Numbers	Description	Item Amount	Summary Amount	
PERSONNEL SERVICES				
10.82.15.100.500000	Salaries	306,139	306,139	
10.82.15.100.503000	Longevity	3,665	3,665	
10.82.15.100.505000	Overtime	-	-	
10.82.15.100.506000	Holiday Pay	1,083	1,083	
	Benefits:		208,889	
10.82.15.100.510000	FICA Taxes	16,039		
10.82.15.100.511000	LGERS retirement	31,890		
10.82.15.100.511200	401k	10,367		
10.82.15.100.520000	Medical	140,510		
10.82.15.100.522000	Dental	4,820		
10.82.15.100.523000	Vision	356		
10.82.15.100.524000	Life Insurance	1,554		
10.82.15.100.525000	Disability	2,379		
10.82.15.100.531000	Cell Phone Allowance	975		
TOTAL PERSONNEL SERVICES			519,776	
OPERATING EXPENSES				
10.82.15.100.615500	Custodial		1,050,000	
	Custodial Contract	1,050,000		
10.82.15.100.616000	Other Contractual Services		55,840	
	Trax Smart Restroom	38,340		
	Window Washing	17,500		
10.82.15.100.664000	Small Tools and Equipment		5,000	
	Small Tools & Equipment	5,000		
10.82.15.100.664500	Custodial Supplies		50,000	
	Cleaning Supplies/Mop Heads/Trash Can Liners	50,000		
10.82.15.100.665000	Custodial Consumables		125,000	
	Soap/Paper Towels/Toilet Paper/Seat Covers	125,000		
TOTAL OPERATING EXPENSES			1,285,840	
TOTAL - CUSTODIAL			1,805,616	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Custodial (82) ⁽¹⁾
Fiscal Year 2026/2027
Variance Analysis

Acct #	Description	FY 2027 Budget	FY2026 Budget			FY2026 Estimated Actual			
			FY 2026 Budget	Increase/Decrease		FY 2026 Mid-Year	FY 2026 Estimate	Increase/Decrease	
				Amount	Percent			Amount	Percent
500000	Salaries	306,139	248,916	57,223	22.99%	63,006	126,011	180,128	142.95%
503000	Longevity	3,665	2,275	1,390	61.10%	-	-	3,665	100.00%
505000	Overtime	-	-	-	0.00%	1,742	3,484	(3,484)	-100.00%
506000	Holiday Pay	1,083	1,624	(541)	-33.31%	812	812	271	33.35%
510000	FICA Taxes	16,039	19,340	(3,301)	-17.07%	4,911	9,822	6,217	63.29%
511000	LGERS retirement	31,890	36,146	(4,256)	-11.77%	9,283	18,567	13,323	71.76%
511200	401k	10,367	12,560	(2,193)	-17.46%	3,228	6,456	3,911	60.58%
520000	Medical	140,510	91,652	48,858	53.31%	15,754	31,507	109,002	345.96%
522000	Dental	4,820	3,333	1,487	44.61%	593	1,186	3,634	306.28%
523000	Vision Insurance	356	341	15	4.45%	84	169	187	111.10%
524000	Life Insurance	1,554	1,214	340	27.97%	329	658	896	136.20%
525000	Disability	2,379	2,475	(96)	-3.90%	553	1,106	1,272	115.04%
531000	Cell Phone Allowance	975	975	-	0.00%	-	-	975	100.00%
	Total Benefits	208,889	168,036	40,853	24.31%	34,736	69,471	139,418	200.68%
	Total Personnel Services	519,776	420,851	98,925	23.51%	100,295	199,778	319,023	159.69%
615500	Custodial Contract	1,050,000	550,000	500,000	90.91%	451,412	900,000	150,000	16.67%
616000	Contractual Services	55,840	17,500	38,340	219.09%	9,083	175,000	(119,160)	-68.09%
664000	Small Tools and Equipment	5,000	5,000	-	0.00%	5,878	6,500	(1,500)	-23.08%
664500	Custodial Supplies	50,000	50,000	-	0.00%	23,810	50,000	-	0.00%
665000	Custodial Consumables	125,000	120,000	5,000	4.17%	48,503	100,000	25,000	25.00%
	Total Services & Mat'ls.	1,285,840	742,500	543,340	73.18%	538,687	1,231,500	54,340	4.41%
	Department Total	1,805,616	1,163,351	642,265	55.21%	638,982	1,431,278	373,363	26.09%

⁽¹⁾ Operations, Maintenance and Custodial combined for reporting prior to FY26

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY			
ASHEVILLE REGIONAL AIRPORT			
Planning			
BASIC OPERATING BUDGET			
FY 2026-2027			
Department #	20		
New World Account Numbers	Description	Item Amount	Summary Amount
PERSONNEL SERVICES			
10.20.10.100.500000	Salaries	331,643	331,643
10.20.10.100.503000	Longevity	3,300	3,300
10.20.10.100.505000	Overtime	-	-
10.20.10.100.506000	Holiday Pay	812	812
10.20.10.100.507000	Auto Allowance	4,800	4,800
	Benefits:		168,997
10.20.10.100.510000	FICA Taxes	25,623	
10.20.10.100.511000	LGERS Retirement	51,514	
10.20.10.100.511200	401k	16,747	
10.20.10.100.520000	Medical	65,848	
10.20.10.100.522000	Dental	2,142	
10.20.10.100.523000	Vision	178	
10.20.10.100.524000	Life Insurance	1,198	
10.20.10.100.525000	Disability	2,483	
10.20.10.100.531000	Cell Phone Allowance	3,264	
TOTAL PERSONNEL SERVICES			509,552
OPERATING EXPENSES - PLANNING			
10.20.10.100.600000	Professional Services - General		30,000
	DBE Consulting	10,000	
	Surveys, Reports, Consultant Svcs, Misc.	20,000	
10.20.10.100.620000	Travel, Per Diem, Conference Registration		7,750
	Airport Planning, Design, Constr. Symposium (2)	5,000	
	FAA & Other Meetings	1,500	
	NCAA Annual Conference (2)	1,250	
10.20.10.100.621000	Training & Education		7,000
	Professional Development (ADA/DBE/PM Training)	7,000	
10.20.10.100.651000	Other Current Charges and Obligations		500
	Business Meeting Expenses	500	
10.20.10.100.661500	Operating Supplies		500
	General Supplies	500	
10.20.10.100.665500	Operating Equipment		1,000
	Operating Furniture, Fixtures, Equip	1,000	
10.20.10.100.670000	Dues & Memberships		1,000
	AAAE (2)	550	
	DBE, ADA & Other	300	
	NCAA (2)	80	
	SEC - AAAE (2)	70	
10.20.10.100.770500	Permits, Licenses & Fees		500
	Permits - Plan Review Fees	500	
TOTAL OPERATING EXPENSES			48,250
TOTAL - PLANNING			557,802

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Planning
Fiscal Year 2026/2027
Variance Analysis

Acct #	Description	FY 2027 Budget	FY2026 Budget				FY2026 Estimated Actual				FY2025 Actual			FY 2024
			FY 2026 Budget	Increase/Decrease		FY 2026 Mid-Year	FY 2026 Estimate	Increase/Decrease		FY 2025 Actual	Increase/Decrease		FY 2024 Actual	
				Amount	Percent			Amount	Percent		Amount	Percent		
500000	Salaries	331,643	301,549	30,094	9.98%	151,129	302,258	29,385	9.72%	188,224	143,419	76.20%	237,438	
503000	Longevity	3,300	2,699	601	22.27%	2,699	5,398	(2,098)	-38.87%	2,577	723	28.06%	2,293	
505000	Overtime	-	-	-	0.00%	-	-	-	0.00%	-	-	0.00%	424	
506000	Holiday Pay	812	812	-	0.00%	812	812	-	0.00%	541	271	50.09%	541	
507000	Auto Allowance	4,800	4,800	-	0.00%	2,400	4,800	-	0.00%	4,800	-	0.00%	2,800	
500050	FICA Taxes	25,623	23,731	1,892	7.97%	11,822	23,645	1,978	8.37%	16,506	9,117	55.23%	16,276	
500070	LGERS retirement	51,514	43,781	7,733	17.66%	22,120	44,240	7,274	16.44%	29,195	22,319	76.45%	27,126	
500080	401k	16,747	15,212	1,535	10.09%	7,691	15,382	1,365	8.87%	10,702	6,045	56.49%	10,511	
500160	Medical	65,848	70,021	(4,173)	-5.96%	23,637	47,274	18,574	39.29%	34,886	30,962	88.75%	32,344	
500260	Dental	2,142	2,603	(461)	-17.73%	1,307	2,614	(472)	-18.07%	2,206	(64)	-2.92%	2,315	
500265	Vision Insurance	178	178	-	0.00%	89	178	-	0.00%	133	45	33.83%	87	
500360	Life Insurance	1,198	1,083	115	10.61%	599	1,198	(0)	0.00%	882	316	35.82%	902	
500460	Disability	2,483	2,273	210	9.25%	1,242	2,484	(1)	-0.03%	1,794	689	38.42%	1,782	
500500	Cell Phone Allowance	3,264	3,264	-	0.00%	1,140	2,280	984	43.16%	1,905	1,359	71.34%	1,380	
	Total Benefits	168,997	162,146	6,851	4.23%	69,647	139,295	29,702	21.32%	98,209	70,788	72.08%	92,722	
	Total Personnel Services	509,552	472,006	37,546	7.95%	226,687	452,563	56,989	12.59%	294,351	215,201	73.11%	336,218	
600000	Professional Services - General	30,000	119,600	(89,600)	-74.92%	8,766	119,600	(89,600)	-74.92%	18,239	11,761	64.48%	19,398	
620000	Travel, Per Diem, Conference Registration	7,750	7,750	-	0.00%	(3)	7,750	-	0.00%	4,044	3,706	91.64%	5,341	
621000	Training & Education	7,000	7,000	-	0.00%	-	7,000	-	0.00%	1,220	5,780	473.77%	1,425	
651000	Other Current Charges and Obligations	500	500	-	0.00%	-	500	-	0.00%	-	500	100.00%	469	
661500	Operating Supplies	500	500	-	0.00%	90	500	-	0.00%	255	245	96.08%	1,553	
665500	Operating Equipment	1,000	1,000	-	0.00%	3,805	1,000	-	0.00%	1,855	(855)	-46.09%	329	
670000	Dues & Memberships	1,000	1,000	-	0.00%	1,483	1,483	(483)	-32.57%	275	725	263.64%	350	
740000	Rentals & Leases	-	40,000	(40,000)	0.00%	-	-	-	0.00%	42,000	(42,000)	-100.00%	35,987	
760000	General Repairs & Maintenance	-	-	-	0.00%	-	-	-	0.00%	-	-	0.00%	20,800	
761000	Terminal Buildings & Grounds	-	-	-	0.00%	-	-	-	0.00%	-	-	0.00%	1,970	
770500	Permits, Licenses & Fees	500	500	-	0.00%	-	500	-	0.00%	207	293	141.90%	983	
	Total Services & Mat'ls.	48,250	177,850	(129,600)	-72.87%	14,141	138,333	(90,083)	-65.12%	68,095	(19,845)	-29.14%	88,605	
	Department Total	557,802	649,856	(92,054)	-14.17%	240,829	590,896	(33,094)	-5.60%	362,446	195,356	53.90%	424,823	

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Properties & Contracts
BASIC OPERATING BUDGET
FY 2026-2027

Department #	85		
New World Account Numbers	Description	Item Amount	Summary Amount
PERSONNEL SERVICES			
10.85.10.100.500000	Salaries	234,920	234,920
10.85.10.100.503000	Longevity	2,874	2,874
10.85.10.100.506000	Holiday Pay	541	541
10.85.10.100.507000	Auto Allowance	4,800	4,800
	<u>Benefits:</u>		
10.85.10.100.510000	FICA Taxes	18,191	117,771
10.85.10.100.511000	LGERS Retirement	36,573	
10.85.10.100.511200	401k	11,890	
10.85.10.100.520000	Medical	44,122	
10.85.10.100.522000	Dental	1,420	
10.85.10.100.523000	Vision	119	
10.85.10.100.524000	Life Insurance	906	
10.85.10.100.525000	Disability	1,944	
10.85.10.100.531000	Cell Phone Allowance	2,607	
TOTAL PERSONNEL SERVICES			360,906
OPERATING EXPENSES			
10.85.10.100.600000	Professional Services - General		8,000
	ACDBE Joint Venture Assistance Small Business Element	3,000	
	Misc. expenses for due diligence studies on development	5,000	
10.85.10.100.616000	Other Contractual Services		2,000
	Mystery Shop-Dine	2,000	
10.85.10.100.620000	Travel, Per Diem, Conference Registration		17,700
	ACI - Business of Airports (2)	6,000	
	Allegiant Air Annual meeting	2,200	
	ACI Chief Revenue Officer Conference	2,500	
	AXN - Airport Experience Conference	4,000	
	SEC - AAAE (KP)/NCAA Annuals/ABRM ANNUAL	3,000	
10.85.10.100.621000	Training & Education		4,300
	training courses - KP	500	
	ACI-NA Accrediation	3,500	
	Real estate continuing education	300	
10.85.10.100.650000	Legal Notices & Placements		200
	Advertising: RFPs (Local/Nat'l) development	200	
10.85.10.100.651000	Other Current Charges and Obligations		600
	Business meeting expenses	400	
	Outreach event for ACDBE small business element	200	
10.85.10.100.661500	Operating Supplies		250
	Misc. supplies	250	
10.85.10.100.662500	Promotional Items		500
	Replacement of apparel new brand	500	
10.85.10.100.670000	Dues & Memberships		495
	AAAE	275	
	AAAE SE (2)	70	
	NCAA Chapter (2)	150	
10.85.10.100.671000	Books, Publications, Compact Disks, Videos & Subscriptions		1,200
	ARN Factbook/monthly magazine	1,200	
TOTAL OPERATING EXPENSES			35,245
TOTAL - PROPERTIES & CONTRACTS			396,151

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
PROPERTIES & CONTRACTS
Fiscal Year 2026/2027
Variance Analysis

Acct #	Description	FY2027 Budget				FY2026 Estimated Actual				FY2025 Actual			FY 2024
		FY 2027 Budget	FY 2026 Budget	Increase/Decrease		FY 2026 Mid-Year	FY 2026 Estimate	Increase/Decrease		FY 2025 Actual	Increase/Decrease		FY 2024 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	234,920	234,920	-	0.00%	115,718	231,436	3,484	1.51%	226,789	8,131	3.59%	185,805
503000	Longevity	2,874	2,874	-	0.00%	-	-	2,874	100.00%	2,744	130	4.72%	2,601
506000	Holiday Pay	541	541	-	0.00%	541	541	-	0.00%	541	-	0.00%	541
507000	Auto Allowance	4,800	4,800	-	0.00%	2,400	4,800	-	0.00%	4,800	-	0.00%	4,800
510000	FICA Taxes	18,191	18,676	(485)	-2.60%	8,980	17,961	231	1.28%	17,479	712	4.08%	14,418
511000	LGERS retirement	36,573	34,219	2,354	6.88%	16,640	33,281	3,292	9.89%	30,108	6,465	21.47%	23,422
511200	401k	11,890	11,890	(0)	0.00%	5,786	11,572	318	2.75%	11,037	853	7.73%	9,078
520000	Medical	44,122	40,480	3,642	9.00%	17,913	35,826	8,296	23.16%	32,869	11,253	34.23%	28,495
522000	Dental	1,420	1,380	40	2.87%	672	1,344	76	5.63%	1,306	114	8.72%	1,394
523000	Vision Insurance	119	119	(0)	-0.15%	59	119	0	0.22%	119	0	0.22%	94
524000	Life Insurance	906	809	97	11.96%	453	906	-	0.00%	871	35	4.02%	691
525000	Disability	1,944	1,887	57	3.03%	977	1,954	(10)	-0.49%	1,849	95	5.14%	1,466
531000	Cell Phone Allowance	2,607	2,607	-	0.00%	1,177	2,355	252	10.71%	2,355	252	10.71%	1,868
	Total Benefits	117,771	112,067	5,704	5.09%	52,658	105,316	12,455	11.83%	97,992	19,779	20.18%	80,926
	Total Personnel Services	360,906	355,202	5,704	1.61%	171,317	342,094	18,812	5.50%	332,867	28,039	8.42%	274,673
600000	Professional Services - General	8,000	18,000	(10,000)	-55.56%	1,546	18,000	(10,000)	-55.56%	44,770	(36,770)	-82.13%	9,953
616000	Contractual Services	2,000	-	2,000	100.00%	-	-	2,000	100.00%	3,934	(1,934)	-49.16%	6,603
620000	Travel, Per Diem, Conference Registration	17,700	15,200	2,500	16.45%	4,757	15,200	2,500	16.45%	2,801	14,899	531.82%	14,853
621000	Training & Education	4,300	800	3,500	437.50%	-	800	3,500	437.50%	-	4,300	100.00%	0
630000	Printing & Binding	-	-	-	0.00%	-	-	-	0.00%	-	-	0.00%	0
650000	Legal Notices & Placements	200	200	-	0.00%	21	200	-	0.00%	-	200	100.00%	150
651000	Other Current Charges and Obligations	600	600	-	0.00%	141	600	-	0.00%	-	600	100.00%	677
661500	Operating Supplies	250	250	-	0.00%	-	250	-	0.00%	633	(383)	-60.48%	144
662500	Promotional Items	500	500	-	0.00%	-	500	-	0.00%	-	500	100.00%	-
665500	Operating Furniture, Fixtures and Equipment	-	500	(500)	-100.00%	-	500	(500)	-100.00%	-	-	0.00%	1,835
670000	Dues & Memberships	495	495	-	0.00%	-	495	-	0.00%	530	(35)	-6.60%	385
671000	Books & Publications	1,200	-	1,200	0.00%	-	-	1,200	0.00%	-	1,200	0.00%	0
	Total Services & Mat'ls.	35,245	36,545	(1,300)	-3.56%	6,464	36,545	(1,300)	-3.56%	52,668	(17,423)	-33.08%	34,600
	Department Total	396,151	391,747	4,404	1.12%	177,781	378,639	17,512	4.63%	385,535	10,616	2.75%	309,273

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Police
BASIC OPERATING BUDGET
FY 2026-2027

Department #	90		
New World Account Numbers		Item Amount	Summary Amount
PERSONNEL SERVICES			
10.90.20.100.500000	Salaries	1,385,540	1,385,540
10.90.20.100.503000	Longevity	19,397	19,397
10.90.20.100.505000	Overtime	68,000	68,000
10.90.20.100.506000	Holiday Pay	5,143	5,143
10.90.20.100.507000	Auto Allowance	4,800	4,800
10.90.20.100.511300	LEO Special Separation Allowance	80,191	80,191
	Benefits:		880,466
10.90.20.100.510000	FICA Taxes	107,478	
10.90.20.100.511000	LGERS retirement	234,800	
10.90.20.100.511200	401k	68,897	
10.90.20.100.520000	Medical	432,753	
10.90.20.100.522000	Dental	15,041	
10.90.20.100.523000	Vision	1,128	
10.90.20.100.524000	Life Insurance	5,988	
10.90.20.100.525000	Disability	11,033	
10.90.20.100.531000	Cell Phone Allowance	3,348	
TOTAL PERSONNEL SERVICES			2,443,537
OPERATING EXPENSES			
10.90.20.100.616000	Other Contractual Services		1,500
	Police Info Computer (NCIC) & Mobile Data	1,500	
10.90.20.100.620000	Travel, Per Diem, Conference Registration		4,000
	NC Association of Chiefs of Police (2)	1,500	
	ALEAN Conference (Spring)	2,500	
10.90.20.100.621000	Training & Education		2,190
	LEO Local Training	1,100	
	Professional Development	1,090	
10.90.20.100.651000	Other Current Charges & Obligations		500
	Business Meeting Expenses	500	
10.90.20.100.760000	General Repairs and Maintenance		1,500
	Maintenance	1,500	
10.90.20.100.661500	Operating Supplies		3,500
	Training Supplies (ammunition, etc)	3,500	
10.90.20.100.663500	Chemicals & Safety		500
	Chemicals & Safety	500	
10.90.20.100.664000	Small Tools and Equipment		1,000
	Small Tools & Equipment	1,000	
10.90.20.100.665500	Operating Furniture, Fixtures, Equipment and Software		3,000
	Greater than \$100 & up to \$5,000		
	Radio Equipment	2,000	
	Station Furniture	1,000	
10.90.20.100.666500	Uniforms		38,460
	Bullet Resistant Vests (5)	8,000	
	Duty Boots	2,300	
	Uniforms	9,500	
	Uniforms & Gear (PT LEO)	18,660	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

ASHEVILLE REGIONAL AIRPORT

Police

BASIC OPERATING BUDGET

FY 2026-2027

Department #	90		
New World Account Numbers		Item Amount	Summary Amount
10.90.20.100.670000	Dues & Memberships		1,765
	AAAE	325	
	ALEAN	650	
	International Assoc of Chief's of Police (2)	490	
	NC Association of Chief's of Police (2)	300	
10.90.20.100.671000	Books, Publications, Compact Disks, Videos & Subscriptions		300
	Books, Publications, Compact Disks, Videos & Subscrip.	300	
TOTAL OPERATING EXPENSES			58,215
TOTAL - PUBLIC SAFETY			2,501,752

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

Police (90)⁽¹⁾

Fiscal Year 2026/2027

Variance Analysis

Acct #	Description	FY 2027 Budget	FY2026 Budget			FY2026 Estimated Actual			
			FY 2026 Budget	Increase/Decrease		FY 2026 Mid-Year	FY 2026 Estimate	Increase/Decrease	
				Amount	Percent			Amount	Percent
500000	Salaries	1,385,540	1,422,527	(36,987)	-2.60%	649,147	1,298,294	87,246	6.72%
503000	Longevity	19,397	15,264	4,133	27.08%	2,679	5,359	14,038	261.97%
505000	Overtime	68,000	68,000	-	0.00%	9,722	19,444	48,556	249.72%
506000	Holiday Pay	5,143	5,143	-	0.00%	4,061	4,061	1,082	26.65%
507000	Auto Allowance	4,800	4,800	-	0.00%	2,400	4,800	-	0.00%
511300	LEO Special Separation Allowance	80,191	80,191	-	0.00%	37,011	74,023	6,168	8.33%
510000	FICA Taxes	107,478	112,580	(5,102)	-4.53%	52,314	104,628	2,850	2.72%
511000	LGERS retirement	234,800	234,075	725	0.31%	105,215	210,429	24,371	11.58%
511200	401k	68,897	72,966	(4,069)	-5.58%	32,793	65,585	3,312	5.05%
520000	Medical	432,753	369,417	63,336	17.14%	160,813	321,626	111,127	34.55%
522000	Dental	15,041	14,360	681	4.74%	6,002	12,004	3,037	25.30%
523000	Vision Insurance	1,128	1,128	-	0.00%	505	1,010	118	11.67%
524000	Life Insurance	5,988	5,368	620	11.55%	2,660	5,320	668	12.55%
525000	Disability	11,033	10,663	370	3.47%	5,004	10,008	1,026	10.25%
531000	Cell Phone Allowance	3,348	3,348	-	0.00%	1,140	2,280	1,068	46.84%
	Total Benefits	880,466	823,905	56,561	6.86%	366,445	732,889	147,576	20.14%
	Total Personnel Services	2,443,537	2,419,830	23,707	0.98%	1,071,465	2,138,870	303,599	14.19%
616000	Other Contractual Services	1,500	1,300	200	15.38%	516	1,150	350	30.43%
620000	Travel, Per Diem, Conference Registration	4,000	4,000	-	0.00%	321	3,786	214	5.65%
621000	Training & Education	2,190	1,845	345	18.70%	180	1,845	345	18.70%
651000	Other Current Charges & Obligations	500	500	-	0.00%	-	500	-	0.00%
760000	General Repairs and Maintenance	1,500	-	1,500	100.00%	-	-	1,500	100.00%
661500	Operating Supplies	3,500	2,720	780	28.68%	2,506	2,820	680	24.11%
663500	Chemicals & Safety	500	-	500	100.00%	-	-	500	100.00%
664000	Small Tools and Equipment	1,000	-	1,000	10.00%	900	900	100	100.00%
665500	Operating Furniture, Fixtures and Equipment	3,000	4,320	(1,320)	-30.56%	-	2,850	150	5.26%
666500	Uniforms	38,460	17,220	21,240	123.34%	4,228	16,980	21,480	126.50%
670000	Dues & Memberships	1,765	1,860	(95)	-5.11%	525	1,765	-	0.00%
671000	Books & Publications	300	250	50	20.00%	-	250	50	20.00%
	Total Services & Mat'ls.	58,215	34,015	24,200	71.15%	9,177	32,846	25,369	77.24%
	Department Total	2,501,752	2,453,845	47,907	1.95%	1,080,642	2,171,716	328,968	15.15%

⁽¹⁾ Police, ARFF and Telecommunicators combined for reporting prior to FY26

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Police

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2026-2027**

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	90
<input checked="" type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

DEPARTMENT PRIORITY	High
PROPOSED PAYGRADE	18
PROPOSED ANNUAL OR HOURLY	\$27,000
	<i>Amount equivalent to 1/2 FTE</i>
Description	Amount
	\$ 27,000

Additional Requirements for Position:

<u>Additional Requirements for Position:</u>	<u>Y/N</u>	<u>Description</u>
Vehicle Required	N	
Technology Required (desktop, laptop, iPad, etc.)	N	
Equipment Required (radio, etc.)	Y	Radio
Allowances (phone, vehicle)	N	

Due to recent and anticipated expansions of areas under DPS jurisdiction—including the terminal, the Sheetz convenience store, and the Broadmoor Golf Links hotel—there is a growing demand for enhanced law enforcement coverage and response capability. Calls for service to DPS have increased each year, reflecting a 57.62% rise since 2022. The addition of “as-needed” (PRN) police officers provides the staffing flexibility required to meet increased demand while maintaining public safety standards across airport property. DPS will maintain a pool of PRN police officers who are fully certified and state-authorized law enforcement officers. These officers will consist of DPS law enforcement officers who retired from the Authority or were previously employed by DPS and separated in good standing. As PRN staff, they will be classified as non-benefited, on-call personnel and utilized to support operations during peak demand, special events, staffing shortages, or emergency situations. These positions also qualify for Transportation Security Administration Law Enforcement Officer reimbursement, contingent upon federal funding.

Salary \$27,000 for the pool of PRN officers
Benefits \$ /Officer - Total \$0

Associated Gear included in Operating Budget

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE: Police Officer

HIRE DATE: As needed during FY 2027

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
ARFF
BASIC OPERATING BUDGET
FY 2026-2027

Department #	91		
New World Account Numbers		Item Amount	Summary Amount
PERSONNEL SERVICES			
10.91.20.100.500000	Salaries	577,392	577,392
10.91.20.100.503000	Longevity	6,318	6,318
10.91.20.100.505000	Overtime	-	-
10.91.20.100.506000	Holiday Pay	2,436	2,436
10.91.20.100.507000	Auto Allowance	-	-
	Benefits:		351,842
10.91.20.100.510000	FICA Taxes	44,654	
10.91.20.100.511000	LGERS retirement	89,775	
10.91.20.100.511200	401k	29,186	
10.91.20.100.520000	Medical	174,104	
10.91.20.100.522000	Dental	6,105	
10.91.20.100.523000	Vision	534	
10.91.20.100.524000	Life Insurance	2,664	
10.91.20.100.525000	Disability	4,821	
10.91.20.100.531000	Cell Phone Allowance	-	
TOTAL PERSONNEL SERVICES			937,988
OPERATING EXPENSES			
10.91.20.100.616000	Other Contractual Services		10,860
	AED Inspection	1,560	
	Fire Extinguisher Service	6,300	
	SCBA Compressor Testing	1,700	
	SCBA Inspection	1,300	
10.91.20.100.620000	Travel, Per Diem, Conference Registration		5,000
	AAAE Chief's Conference	2,500	
	ARFF Working Group	2,500	
10.91.20.100.621000	Training & Education		14,960
	FAR 139 Compliance (Live burn, drills, etc)	13,670	
	Fire Local Training (Community Colleges)	600	
	Professional Development	690	
10.91.20.100.760000	General Repairs and Maintenance		2,000
	Maintenance	2,000	
10.91.20.100.661500	Operating Supplies		6,500
	First Aid Supplies	5,000	
	Training Supplies (foam, etc)	1,500	
10.91.20.100.663500	Chemicals & Safety		2,000
	Chemicals & Safety	2,000	
10.91.20.100.664000	Small Tools and Equipment		6,000
	Small Tools & Equipment	2,000	
	Automated External Defibrillator (2)	4,000	
10.91.20.100.665500	Operating Furniture, Fixtures, Equipment and Software		2,300
	Greater than \$100 & up to \$5,000		
	Radio Equipment	1,300	
	Station Furniture	1,000	
10.91.20.100.666500	Uniforms		4,900
	Duty Boots	900	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
ARFF
BASIC OPERATING BUDGET
FY 2026-2027

Department #	91			
New World Account Numbers			Item Amount	Summary Amount
		Uniforms (Fire Class A and Utility)	4,000	
10.91.20.100.666000	Firefighter Equipment			21,400
		Turnout Gear & SCBA Masks (Replacement)	21,400	
10.91.20.100.670000	Dues & Memberships			2,220
		AAAE (1)	325	
		ARFFWG	270	
		Buncombe Co Fire Chief's Assoc	150	
		Buncombe Co FF Assoc	300	
		Henderson Co FF Assoc	150	
		NC Assoc of Rescue Squads and EMS	545	
		NC Fire Chiefs Association	100	
		NFPA Membership	380	
10.91.20.100.671000	Books, Publications, Compact Disks, Videos & Subscriptions			250
		Books, Publications. Compact Disks, Videos & Subscrip.	250	
TOTAL OPERATING EXPENSES				78,390
TOTAL - ARFF				1,016,378

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

ARFF (91) ⁽¹⁾

Fiscal Year 2026/2027

Variance Analysis

**FY26 first year for department breakout*

Acct #	Description	FY 2027 Budget	FY2026 Budget				FY2026 Estimated Actual			
			FY 2026 Budget	Increase/Decrease		FY 2026 Mid-Year	FY 2026 Estimate	Increase/Decrease		
				Amount	Percent			Amount	Percent	
500000	Salaries	577,392	565,371	12,021	2.13%	258,433	516,866	60,526	11.71%	
503000	Longevity	6,318	5,176	1,142	22.06%	2,593	5,185	1,133	21.85%	
505000	Overtime	-	-	-	0.00%	2,528	5,055	(5,055)	-100.00%	
506000	Holiday Pay	2,436	2,436	-	0.00%	2,436	2,436	-	0.00%	
507000	Auto Allowance	-	-	-	0.00%	-	-	-	0.00%	
510000	FICA Taxes	44,654	43,919	735	1.67%	19,820	39,640	5,014	12.65%	
511000	LGERS retirement	89,775	82,102	7,673	9.35%	37,899	75,798	13,977	18.44%	
511200	401k	29,186	28,527	659	2.31%	13,178	26,355	2,830	10.74%	
520000	Medical	174,104	147,604	26,500	17.95%	55,117	110,235	63,870	57.94%	
522000	Dental	6,105	6,127	(22)	-0.36%	2,619	5,238	867	16.55%	
523000	Vision Insurance	534	534	-	0.00%	242	483	51	10.48%	
524000	Life Insurance	2,664	2,343	321	13.71%	1,110	2,220	444	20.00%	
525000	Disability	4,821	4,720	101	2.14%	2,009	4,017	804	20.01%	
531000	Cell Phone Allowance	-	-	-	0.00%	-	-	-	0.00%	
	Total Benefits	351,842	307,190	44,652	14.54%	131,993	263,987	87,855	33.28%	
	Total Personnel Services	937,988	888,859	49,129	5.53%	397,983	793,529	144,459	18.20%	
616000	Other Contractual Services	10,860	10,860	-	0.00%	1,861	10,770	90	0.84%	
620000	Travel, Per Diem, Conference Registration	5,000	5,000	-	0.00%	739	4,000	1,000	25.00%	
621000	Training & Education	14,960	13,710	1,250	9.12%	-	13,020	1,940	14.90%	
760000	General Repairs and Maintenance	2,000	2,500	(500)	-20.00%	225	2,500	(500)	-20.00%	
661500	Operating Supplies	6,500	5,780	720	12.46%	1,455	5,700	800	14.04%	
663500	Chemicals & Safety	2,000	2,000	-	0.00%	633	1,950	50	2.56%	
664000	Small Tools and Equipment	6,000	2,000	4,000	200.00%	852	1,900	4,100	215.79%	
665500	Operating Furniture, Fixtures and Equipment	2,300	2,080	220	10.58%	-	2,000	300	15.00%	
666500	Uniforms	4,900	4,580	320	6.99%	100	4,580	320	6.99%	
666000	Firefighter Equipment	21,400	36,500	(15,100)	-41.37%	1,931	36,000	(14,600)	-40.56%	
670000	Dues & Memberships	2,220	2,035	185	9.09%	529	2,074	146	7.04%	
671000	Books & Publications	250	250	-	0.00%	135	250	-	0.00%	
	Total Services & Mat'ls.	78,390	87,295	(9,655)	-11.06%	8,461	84,744	(8,884)	-10.48%	
	Department Total	1,016,378	976,154	39,474	4.04%	406,444	878,273	135,575	15.44%	

⁽¹⁾ Police, ARFF and Telecommunicators combined for reporting prior to FY26

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

ASHEVILLE REGIONAL AIRPORT

Telecommunications

BASIC OPERATING BUDGET

FY 2026-2027

Department #	92			
New World Account Numbers			Item Amount	Summary Amount
PERSONNEL SERVICES				
10.92.20.100.500000	Salaries		433,860	433,860
10.92.20.100.503000	Longevity		2,916	2,916
10.92.20.100.505000	Overtime		-	-
10.92.20.100.506000	Holiday Pay		2,166	2,166
	<u>Benefits:</u>			242,441
10.92.20.100.510000	FICA Taxes		33,413	
10.92.20.100.511000	LGERS retirement		67,176	
10.92.20.100.511200	401k		21,839	
10.92.20.100.520000	Medical		106,693	
10.92.20.100.522000	Dental		5,426	
10.92.20.100.523000	Vision		475	
10.92.20.100.524000	Life Insurance		2,138	
10.92.20.100.525000	Disability		3,649	
10.92.20.100.531000	Cell Phone Allowance		1,632	
TOTAL PERSONNEL SERVICES				681,383
OPERATING EXPENSES				
10.92.20.100.621000	Training & Education			1,690
	Local Training (Community Colleges)		600	
	Professional Development		1,090	
10.92.20.100.665500	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000			6,450
	Radio Equipment		1,000	
	Station Furniture		5,450	
10.92.20.100.666500	Uniforms			1,800
	Uniforms		1,800	
TOTAL OPERATING EXPENSES				9,940
TOTAL - TELECOMMUNICATIONS				691,323

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Telecommunications (92) ⁽¹⁾
Fiscal Year 2026/2027
Variance Analysis

Acct #	Description	FY 2027 Budget	FY2026 Budget				FY2026 Estimated Actual			
			FY 2026 Budget	Increase/Decrease		FY 2026 Mid-year	FY 2026 Estimate	Increase/Decrease		
				Amount	Percent			Amount	Percent	
500000	Salaries	433,860	378,042	55,818	14.77%	193,923	387,845	46,015	11.86%	
503000	Longevity	2,916	2,916	-	0.00%	2,916	5,832	(2,916)	-50.00%	
505000	Overtime	-	-	-	100%	7,193	14,385	(14,385)	-100.00%	
506000	Holiday Pay	2,166	2,166	-	0.00%	1,895	1,895	271	14.30%	
510000	FICA Taxes	33,413	29,385	4,028	13.71%	15,513	31,025	2,388	7.70%	
511000	LGERS retirement	67,176	54,820	12,356	22.54%	29,651	59,301	7,875	13.28%	
511200	401k	21,839	19,048	2,791	14.65%	10,202	20,403	1,436	7.04%	
520000	Medical	106,693	109,074	(2,381)	-2.18%	28,755	57,510	49,183	85.52%	
522000	Dental	5,426	5,543	(117)	-2.11%	1,882	3,764	1,662	44.17%	
523000	Vision Insurance	475	415	60	14.42%	182	365	110	30.17%	
524000	Life Insurance	2,138	1,656	482	29.10%	856	1,713	425	24.82%	
525000	Disability	3,649	2,950	699	23.70%	1,472	2,943	706	23.99%	
531000	Cell Phone Allowance	1,632	1,632	-	0.00%	450	900	732	81.33%	
	Total Benefits	242,441	224,523	17,918	7.98%	88,962	177,924	64,517	36.26%	
	Total Personnel Services	681,383	607,647	73,736	12.13%	294,888	587,882	92,770	15.78%	
621000	Training & Education	1,690	945	745	78.84%	-	945	745	78.84%	
665500	Operating Furniture, Fixtures and Equipment	6,450	1,600	4,850	303.13%	655	1,520	4,930	324.34%	
666500	Uniforms	1,800	1,500	300	20.00%	-	1,440	360	25.00%	
	Total Services & Mat'ls.	9,940	4,045	5,895	145.74%	655	3,905	6,035	154.55%	
	Department Total	691,323	611,692	79,631	13.02%	295,543	591,787	98,805	16.70%	

⁽¹⁾ Police, ARFF and Telecommunicators combined for reporting prior to FY26

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
FY2026/2027 PROJECTED CAPITAL CARRYOVER**

Description	Amount Authorized	Estimated Spending Through 6/30/2026	Estimated Balance to Carryover	FAA-AIP Grants	NC DOT Grants	TSA Grants	Tenant Reimbursement	Airport Funds
Terminal & ATC Tower Construction	499,329,854	344,968,797	154,361,057	10,500,000	-	-	-	143,861,057
South Parking Lot - Design and Construction	11,372,219	11,022,219	350,000	-	-	-	-	350,000
Overlook Parking - Design and Construction	12,526,007	7,440,095	5,085,912	-	-	-	-	5,085,912
RON Parking - Design and Construction	6,029,762	2,979,762	3,050,000	-	-	-	1,048,955	2,001,045
Airport Entrance and Signage Design	4,750,000	1,000,000	3,750,000	-	-	-	-	3,750,000
Runway / Taxiway Sealcoat ⁽¹⁾	2,000,000	-	2,000,000	1,000,000	-	-	-	1,000,000
Taxiway A Rehabilitation - Design	1,129,142	833,728	295,414	-	-	-	-	295,414
Garage Repairs	322,500	100,000	222,500	-	-	-	-	222,500
GIS System	160,000	-	160,000	-	-	-	-	160,000
Update IET Videos	23,750	13,750	10,000	-	-	-	-	10,000
TOTAL CARRYOVER	\$ 537,643,234	\$ 368,344,601	\$ 169,274,883	\$ 11,500,000	\$ -	\$ -	\$ 1,048,955	\$ 156,725,928

Related contracts requiring Board approval will be presented to the Board before implementation.

⁽¹⁾ Runway / Taxiway Sealcoat project increase from \$1,111,111 to \$2,000,000 will go to Board for approval in Q3 FY 2026

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
CAPITAL BUDGET
FISCAL YEAR 2026/2027**

Description	Total	Funding Source			
		FAA-AIP Grants	NCDOT Grants	Currently Approved PFCs	Airport Funds
Capital Improvements ⁽¹⁾					
Stormwater Improvements	15,000,000	-	-	-	15,000,000
Parking Facilities & Amenities - Ph 2 Study	300,000	-	-	-	300,000
Total Capital Improvements	15,300,000	-	-	-	15,300,000
Equipment and Small Capital Outlay					
Parking Shuttle Buses (2)	310,000	-	-	-	310,000
Autonomous Floor Cleaning Equipment	95,000	-	-	-	95,000
Holiday Décor	75,000	-	-	-	75,000
Static Advertising Displays	19,500	-	-	-	19,500
Total Equipment and Small Capital Outlay	499,500	-	-	-	499,500
Renewal and Replacement					
John Deere Tractor	204,000	-	-	-	204,000
Network Swtich Replacements	170,000	-	-	-	170,000
Truck with Dumpbed / Snowplow	165,000	-	-	-	165,000
Vehicle Replacements	125,000	-	-	-	125,000
PaloAlto Firewall Upgrade / Replacement	120,500	-	-	-	120,500
Mutual Aid Radios	59,000	-	-	-	59,000
Total Renewal and Replacement	843,500	-	-	-	843,500
Total	\$ 16,643,000	\$ -	\$ -	\$ -	\$ 16,643,000

⁽¹⁾ All purchases of Capital Improvements will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Planning

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2026-2027

JUSTIFICATION SCHEDULE

<input checked="" type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	20
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

	DEPARTMENT PRIORITY	
	PROPOSED PAYGRADE	
	PROPOSED ANNUAL OR HOURLY	
Description		Amount
Parking Facilities & Amenities Ph2		\$ 300,000

Additional Requirements for Position:

<u>Y/N</u>	<u>Description</u>
-------------------	---------------------------

This project will be an analysis and recommendation for parking facilities and amenities to improve parking experience, provide for better amenities, and maximize revenue and return on investment.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Planning

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2026-2027

JUSTIFICATION SCHEDULE

<input checked="" type="checkbox"/>	Capital Improvement	Fund	GARAA
<input type="checkbox"/>	Equipment and Small Capital Outlay	Department Number	20
<input type="checkbox"/>	Renewal and Replacement		
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

DEPARTMENT PRIORITY
PROPOSED PAYGRADE
PROPOSED ANNUAL OR HOURLY

Description	Amount
Stormwater Improvements	\$ 15,000,000

Additional Requirements for Position:

Y/N **Description**

With business development on the eastside of I-26 increasing the amount of stormwater runoff to the east side of the airport, the added Overlook Parking lot, as well as future development of the eastside of the airport, stormwater improvements are necessary to increase capacity and properly distribute the runoff. This capital program is for the construction of the stormwater improvements that were designed as part of the Overlook and Stormwater improvement project.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Guest Services

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2026-2027**

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input checked="" type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	50
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Framing and equipment needs for static advertising related to Phase 2 of AVL Forward

DEPARTMENT PRIORITY

PROPOSED PAYGRADE

PROPOSED ANNUAL OR HOURLY

Description	Amount
Static Advertising Displays	\$ 19,500

Additional Requirements for Position:

Y/N Description

Requesting a dedicated budget for advertising infrastructure needs in Phase 2 of the Terminal Project is essential to maintain the space’s cohesive, modern aesthetic while ensuring we continue to deliver a high-quality product for sales that supports consistent and meaningful revenue for the airport. These improvements help protect the visual standards of the terminal, strengthen the customer experience, and ensure advertising assets remain professional, durable, and aligned with the upgraded environment—ultimately supporting long-term sales performance and revenue stability. It’s also important to note that for the past three years, this line item was included within the Guest Services operating budget; moving it into the capital budget for the new fiscal year is intended to align with stronger budgeting standards, improve recordkeeping, and better reflect the long-term nature of these infrastructure investments.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Marketing

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2026-2027**

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement	Fund	GARAA
<input checked="" type="checkbox"/>	Equipment and Small Capital Outlay	Department Number	70
<input type="checkbox"/>	Renewal and Replacement		
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

DEPARTMENT PRIORITY	
PROPOSED PAYGRADE	
PROPOSED ANNUAL OR HOURLY	
Description	Amount
Holiday Décor	\$ 75,000

Additional Requirements for Position:

Y/N Description

Holiday Decor - Commercial Grade Holiday displays to include both lit and unlit indoor sculptural vignettes and greenery for the completed north concourse facility. This plan would also include a custom made peice highlighting a plane or our new logo and a small portion of outdoor area to be outfitted with lit displays. These commercial grade installations have a 7-10 year life expectancy.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Custodial

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2026-2027**

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input checked="" type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	82
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

DEPARTMENT PRIORITY
PROPOSED PAYGRADE
PROPOSED ANNUAL OR HOURLY

Description	Amount
Autonomous Floor Equipment	\$ 95,000

Additional Requirements for Position:

Y/N **Description**

The Custodial Department is requesting to purchase an autonomous vacuum and floor scrubber to assist with maintaining the terminal. This equipment requires a charging station with features such as automatically dump and refill capabilities. Operations of the equipment will allow the custodial staff to accomplish other tasks, thus reducing costs within the department. The total cost to purchase an autonomous floor scrubber, vacuum, and charging station (work station) is \$95,000.00.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Maintenance

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2026-2027**

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input checked="" type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	80
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

	DEPARTMENT PRIORITY	
	PROPOSED PAYGRADE	
	PROPOSED ANNUAL OR HOURLY	
	Description	Amount
	Additional Shuttle Buses	\$ 310,000

Additional Requirements for Position: Y/N Description

With the anticipated opening of the new parking lot near the viewing area, will need to add 2 additional shuttle buses to the existing fleet of 7 buses. One of the buses will be dedicated 24/7 for the employee parking lot. The cost to add 2 buses is \$290,000.00 plus an additional \$20,000.00 to brand the buses bringing the total to \$310,000.00

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

ARFF

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2026-2027**

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement	Fund	GARAA
<input type="checkbox"/>	Equipment and Small Capital Outlay	Department Number	91
<input checked="" type="checkbox"/>	Renewal and Replacement		
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

DEPARTMENT PRIORITY High
PROPOSED PAYGRADE
PROPOSED ANNUAL OR HOURLY

Description

Amount

\$ 59,000

Additional Requirements for Position:

<u>Y/N</u>	<u>Description</u>
N	Vehicle Required
N	Technology Required (desktop, laptop, iPad, etc.)
N	Equipment Required (radio, etc.)
N	Allowances (phone, vehicle)

DPS maintains interoperable communication with mutual-aid partners in Buncombe County, fire and law enforcement, as well as state agencies, through 700/800 MHz radios. The current radios have exceeded their useful service life—now more than 10 years old—and replacement parts have become increasingly difficult to obtain.

DPS is requesting to replace eight 700/800 MHz portable radios and five 700/800 MHz mobile radios, and to purchase five new 700/800 MHz portable radios. The current cost per portable radio is approximately \$3,000 and includes a radio, antenna, battery, microphone, and charger. The current cost per mobile radio is approximately \$4,000 and includes a radio, antenna, and microphone.

13 portable 700/800 MHz radios: \$39,000

5 mobile 700/800 MHz radios: \$20,000

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Technology

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2026-2027**

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input checked="" type="checkbox"/>	Renewal and Replacement	Department Number	60
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

**DEPARTMENT PRIORITY
PROPOSED PAYGRADE
PROPOSED ANNUAL OR HOURLY**

Description	Amount
PaloAlto Firewall Upgrade / Replacement	\$ 120,500

Additional Requirements for Position:

Y/N Description

Our Palo Alto firewall is going end-of-life and will no longer be supported. We recommend upgrading the firewall to a higher-tier Palo Alto model that has the capabilities to support the growing security needs of the organization that stems from the airport's growth from the Terminal Modernization Project. Professional services have been incorporated into the total price for this project.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Maintenance

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2026-2027**

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input checked="" type="checkbox"/>	Renewal and Replacement	Department Number	80
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

DEPARTMENT PRIORITY
PROPOSED PAYGRADE
PROPOSED ANNUAL OR HOURLY

Description	Amount
Vehicle Replacement	\$ 125,000

Additional Requirements for Position:

Y/N **Description**

Airport Maintenance is requesting \$125,000.00 to replace the oldest vehicles in the airport fleet. All vehicle manufacturers have limited windows to order heavy duty trucks, thus reducing what can be replaced within the airport fleet. Once vehicle availability is known, specific vehicles will be identified and reviewed prior to purchase. Purchase price will be reduced by trade in value of the vehicle being replaced. Anticipated vehicles to be replaced include, 2015 Ford Expedition, (2) 2016 Ford F-250, 2019 Ford F-350.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Maintenance

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2026-2027**

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input checked="" type="checkbox"/>	Renewal and Replacement	Department Number	80
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

	DEPARTMENT PRIORITY	
	PROPOSED PAYGRADE	
	PROPOSED ANNUAL OR HOURLY	
	Description	Amount
	Truck/snowplow	\$ 165,000

Additional Requirements for Position:

<u>Y/N</u>	<u>Description</u>
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Airport Maintenance is also requesting \$165,000.00 to replace the 2013 F-550 Dump Bed/ Snowplow and all related attachments. This vehicle also has a slide-in spreader which is the back-up for airside snow removal in the event of equipment malfunction with designated airfield equipment.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Technology

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2026-2027

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay		
<input checked="" type="checkbox"/>	Renewal and Replacement	Fund	GARAA
<input type="checkbox"/>	Personnel Request	Department Number	60

DESCRIPTION & JUSTIFICATION

	DEPARTMENT PRIORITY	
	PROPOSED PAYGRADE	
	PROPOSED ANNUAL OR HOURLY	
Description		Amount
Network Switch Replacements (10)		\$ 170,000

Additional Requirements for Position:

Y/N Description

Nineteen of our IT network switches are end-of-life and are no longer supported by Cisco. The Information Technology department recommends replacing these outdated switches in FY27 to minimize a loss in network functionality. We are proposing to replace 2 end-of life Cisco 3750 fiber switches and 8 end-of-life Cisco 2960x fiber switches in FY27, and replacing the remaining 9 switches in FY28.

Switches average approximately \$17,000 each.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Maintenance

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2026-2027**

JUSTIFICATION SCHEDULE

<u> </u>	Capital Improvement		
<u> </u>	Equipment and Small Capital Outlay	Fund	GARAA
<u> x </u>	Renewal and Replacement	Department Number	80
<u> </u>	Personnel Request		

DESCRIPTION & JUSTIFICATION

DEPARTMENT PRIORITY
PROPOSED PAYGRADE
PROPOSED ANNUAL OR HOURLY

Description	Amount
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John Deere Tractor	\$ 204,000
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Additional Requirements for Position:

<u>Y/N</u>	<u>Description</u>
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Airport Maintenance is requesting \$204,000.00 for the replacement of the current John Deere 7520 tractor. The reason we are making this request is that this tractor is nearing the twenty-year mark and has over 4,000 working and engine hours. This tractor is used extensively in the airfields, and large areas mowing operations. It is also used in winter operations and snow removal operations. With the age and wear and tear the reliability of the current tractor is affected. We are requesting to replace this tractor with one that is of equal size and ability to manage the workload needed. The John Deere 6M-155 will meet those requirements. If approved, we will seek trade in or liquidation through Gov. deals of the current John Deere 7520 tractor to help offset the cost of a new tractor.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ESTIMATED CASH & INVESTMENT BALANCE
As of June 30, 2027

	Amount
Estimated Cash & Investment Balance at June 30, 2026	\$ 258,840,786
Plus: Net Operating & Investment Revenues	18,120,634
Less Other Costs:	
Contingency	(100,000)
Business Development Costs	(200,000)
Debt Service	(27,328,841)
	(27,628,841)
Plus Non-Operating Revenues:	
Bond Interest	1,000,000
Passenger Facility Charges	4,460,870
Customer Facility Charges	2,775,652
	8,236,522
Plus Capital Contributions:	
Federal Grants - AIP/BIL Funds	11,500,000
TSA Grant	-
NC DOT Grants	9,500,000
	21,000,000
Less Capital Costs:	
Capital Improvements	(15,300,000)
Capital Improvement Spend - FY28 and Later	6,000,000
Equipment and Small Capital Outlay Fund	(499,500)
Renewal and Replacements	(843,500)
Carryover Projects From FY2025	(169,274,883)
	(179,917,883)
Estimated Cash & Investment Balance at June 30, 2027	98,651,218
Estimated Restricted Cash at June 30, 2027	45,839,987
Reserves:	
Operations & Maintenance Reserve (10 Months) *	21,915,943
Emergency Repair Reserve	650,000
Estimated Unrestricted Undesignated Cash & Investments at June 30, 2027	\$ 30,245,288

* Board policy requires 6 months' reserve

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
SUPPLEMENTAL FEES AND CHARGES
FY 2026/2027 ANNUAL BUDGET**

	FY 2025/2026 Current Fees			FY 2026/2027 Proposed Fees		
	Cost		Per	Cost		Per
<u>Maintenance</u>						
Scissor Lift	\$	100.00	day	\$	100.00	day
Large ADA Ramp Rental	\$	100.00	use	\$	100.00	use
Air Stair Rental	\$	100.00	use	\$	100.00	use
Volvo Wheel Loader	\$	150.00	use	\$	150.00	use
Fork-lift	\$	100.00	use	\$	100.00	use
Pallet Jack	\$	50.00	use	\$	50.00	use
Tenant Sweeper	\$	125.00	hour	\$	125.00	hour
Service Truck	\$	50.00	hour	\$	50.00	hour
Backhoe	\$	100.00	hour	\$	100.00	hour
Lighted X	\$	200.00	day	\$	200.00	day
Light Tower	\$	150.00	day	\$	150.00	day
Paint Stripper	\$	100.00	hour	\$	100.00	hour
Large Aircraft Removal Dolly	\$	200.00	day	\$	200.00	day
Small Aircraft Removal Dolly	\$	100.00	day	\$	100.00	day
FOD Mat	\$	125.00	hour	\$	125.00	hour
Aircraft Jack	\$	100.00	use	\$	100.00	use
Cores	\$	40.00	each	\$	40.00	each
Keys	\$	12.00	each	\$	12.00	each
Large Dump Truck	\$	200.00	hour	\$	200.00	hour
Small Broom	\$	200.00	hour	\$	200.00	hour
Large Broom	\$	300.00	hour	\$	300.00	hour
Pressure Washer	\$	125.00	hour	\$	125.00	hour
Maintenance Labor Rate (1)	\$	80.00	hour	\$	90.00	hour
Security Escort Rate (1)	\$	80.00	hour	\$	80.00	hour
<u>Department of Public Safety</u>						
ARFF Apparatus for 1500 gal. or greater (1)	\$	250.00	hour	\$	250.00	hour
ARFF Apparatus for less than 1500 gal. (1)	\$	150.00	hour	\$	150.00	hour
Command, Police, and Ops support vehicles (1)	\$	100.00	hour	\$	100.00	hour
Aircraft recover dolly (1)	\$	150.00	day	\$	150.00	day
DPS Labor Rate (1)	\$	80.00	hour	\$	80.00	hour
Mutual Aid Agencies collected on their behalf (1)			as incurred			as incurred
Replacement charges for AVL equipment/supplies (1)			as incurred			as incurred
<u>Information Technology (IT) Department</u>						
IT Labor Rate - Non-Network (1)	\$	100.00	hour	\$	100.00	hour
IT Labor Rate - Network Related (1)	\$	150.00	hour	\$	150.00	hour
10Mbps Up/Down Speed (2)	\$	75.00	month	\$	75.00	month
100Mbps Up/Down Speed (2)	\$	125.00	month	\$	125.00	month
Dark Fiber per strand per 0-1000 ft (2)	\$	25.00	month	\$	25.00	month
Dark Fiber per strand per 0-2000 ft (2)	\$	30.00	month	\$	30.00	month
Dark Fiber per strand per 0-3000 ft (2)	\$	35.00	month	\$	35.00	month
Telephone Service - Per Telephone Number (2)	\$	50.00	month	\$	50.00	month
Fax Service - Per Fax Machine/Phone Number (2)	\$	25.00	month	\$	25.00	month
Cisco IP Phone - Model 7821	\$	8.50	month	\$	8.50	month
Cisco IP Phone - Model 8800	\$	13.00	month	\$	13.00	month
Cisco 1 Port Analog Line Converter-Model ATA1190	\$	5.25	month	\$	5.25	month
Cisco 2 Port Analog Line Converter-VG202	\$	23.00	month	\$	23.00	month
IP TV Connection Charge (Per TV) (2)	\$	20.00	month	\$	20.00	month
Amadeus Shared Use Network Charge - Per Airline (2)	\$	50.00	month	\$	50.00	month

Notes:

- (1) One hour minimum, minimum of 3 hours charged after regular business hours.
(2) One hour of labor will be charged for initial setup & configuration for all services.

Identification Badge Fees and Charges	FY 2025/2026			FY 2026/2027		
	Current Fees			Proposed Fees		
	Cost	Per		Cost	Per	
Initial Badge Issuance						
SIDA Badge	\$	90.00		\$	95.00	
Non-SIDA Badge	\$	50.00		\$	50.00	
Renewal of Badge						
SIDA Badge	\$	90.00		\$	90.00	
Non-SIDA Badge	\$	50.00		\$	50.00	
Lost Badge Replacement						
SIDA Badge (4)	\$	105.00 / \$ 120.00		\$	105.00 / \$ 120.00	
Non-SIDA Badge (5)	\$	65.00 / \$ 80.00		\$	65.00 / \$ 80.00	
Damaged Badge						
SIDA Badge (6)	\$	50.00 / \$ 75.00		\$	50.00 / \$ 75.00	
Non-SIDA Badge (6)	\$	50.00 / \$ 75.00		\$	50.00 / \$ 75.00	
Security Escort Training	\$	80.00		\$	85.00	
Lock-out Service	\$	80.00		\$	80.00	
PIN Reset	\$	20.00		\$	20.00	

Notes:

(4) \$105.00 for the first replacement badge, \$120.00 for the second replacement badge.

(5) \$65.00 for the first replacement badge, \$80.00 for the second replacement badge.

(6) \$50.00 for a damaged badge, \$75.00 if badge damaged due to negligence.

Parking

Daily	\$	3.00	hour	\$	3.00	hour
	\$	12.00	day	\$	12.00	day
Parking Garage	\$	3.00	hour	\$	3.00	hour
	\$	17.00	day	\$	17.00	day
Hourly	\$	3.00	hour	\$	3.00	hour
	\$	30.00	day	\$	30.00	day
Employee Parking Rate		\$ 70 / \$60	new/renewal		\$ 70 / \$60	new/renewal
Commuter Parking Rate		\$ 300 / \$285	new/renewal		\$ 300 / \$285	new/renewal
Fines		up to \$1,000	day		up to \$1,000	day

Ground Transportation

Charter Bus Company (1-2 buses) (8)	\$	1,300.00	annual	\$	1,300.00	annual
Charter Bus Company (3-4 buses) (8)	\$	3,000.00	annual	\$	3,000.00	annual
Charter Bus Company (5 or more buses) (8)	\$	5,000.00	annual	\$	5,000.00	annual
Hotel Shuttle	\$	1,100.00	annual	\$	1,100.00	annual
Car/Limo Service (per vehicle)	\$	400.00	annual	\$	400.00	annual
Off-Site Parking Shuttle (0-99 spaces)	\$	5,000.00	annual	\$	5,000.00	annual
Off-Site Parking Shuttle (100-499 spaces)	\$	7,500.00	annual	\$	7,500.00	annual
Off-Site Parking Shuttle (500-999 spaces)	\$	10,000.00	annual	\$	10,000.00	annual
Airport Ground Transportation Permit (9)	\$	50.00	annual	\$	50.00	annual
Airport Ground Transportation Pick-up Fee (9)	\$	4.00	per trip	\$	4.00	per trip
Transp. Network Company (TNC) Pick-up Fee	\$	4.00	per trip	\$	4.00	per trip
Transp. Network Company (TNC) Drop-off Fee	\$	1.50	per trip	\$	1.50	per trip
Off-Airport Rental Car Fee		10.00%	of gross revenue		10.00%	of gross revenue

Notes:

(8) Companies with a vehicle fleet of charter coach vehicles with seating capacity greater than 20 seats.

(9) All Ground Transportation operators except TNCs and charter bus companies



MEMORANDUM

TO: Members of the Airport Authority

FROM: Jared Merrill
Vice President - Planning

DATE: March 13, 2026

ITEM DESCRIPTION – New Business Item C

Approval of Scope of Services No. 4 with AVCON Engineers and Planners, Inc. for Analysis and Recommended Emergency Runway Pavement Repairs

BACKGROUND

Per recent inspections, there are multiple cracks forming in the asphalt on the southern half of the runway. Airport maintenance has made emergency repairs to several of these areas, but further root cause analysis and a plan for permanent repairs is required.

Airport staff have worked with AVCON Engineers and Planners, Inc. to provide a scope and fee to provide analysis and recommended actions for the necessary repairs. This scope includes a visual pavement inspection, review of as-bid and as-built runway construction documents, nondestructive Ground Penetrating Radar (GPR) scans, pavement cores, and a geotechnical report. The evaluation of the pavement will be utilized to develop multiple pavement repair alternatives including individual crack repairs, isolated pavement replacement, and runway repaving (keel or full width).

AVCON's final proposal for this work is \$51,653.00. This includes the coring and geotechnical services to be provided by S&ME, Inc. This scope does not include construction administration or Resident Project Representative (RPR) services. Those services will be proposed to the Board with the construction repairs.

ISSUES

Airport Maintenance has already closed the runway several times to make the emergency repairs. While Maintenance can continue to make emergency repairs, they are temporary in nature and need a permanent fix as soon as possible to minimize impact to all flight operations.

New Business Item C



ALTERNATIVES

None.

FISCAL IMPACT

The total cost for this scope of work with AVCON is \$51,653.00. Presently, all of this will be funded by GARAA Cash - Airport Emergency Repair Funds.

RECOMMENDED ACTION

It is respectfully requested that the Greater Asheville Regional Airport Authority Board resolve to (1) approve the Scope of Service No. 4 with AVCON Engineers and Planners, Inc. in the amount of \$51,653.00; (2) authorize the President & CEO to execute the necessary documents; and (3) amend the FY2025/2026 budget by adopting the following budget ordinance amendment:

BE IT ORDAINED by the Greater Asheville Regional Airport Authority that the following amendment be made to the annual budget ordinance for the fiscal year ending June 30, 2026:

Section 1. To amend the appropriations as follows:

EXPENDITURES:

	<u>Decrease</u>	<u>Increase</u>
Capital Improvements		\$51,653
Totals		\$51,653

This will result in a net increase of \$51,653 in the appropriations. Revenues will be revised as follows:

REVENUES:

	<u>Decrease</u>	<u>Increase</u>
Transfer from GARAA Cash – Emergency Repair		\$51,653
Totals		\$51,653

New Business Item C



Section 2. Copies of this budget amendment shall be furnished to the Clerk to the Greater Asheville Regional Airport Authority, and to the Budget Officer and to the Finance Officer for their direction.

Adopted this 13th day of March, 2026.

Brad Galbraith, Chair

Attested by:

Ellen Heywood, Clerk to the Board

Consultant Scope of Services

Greater Asheville Regional Airport Authority

Scope of Services Number **4** for Professional Consulting Services, as referenced in the Professional Consulting Agreement between the Greater Asheville Regional Airport Authority and **AVCON Engineers & Planners, Inc.**, dated **August 16, 2023**.

Project: Emergency Runway Repairs

In fall of 2025, AVL staff identified numerous transverse and longitudinal cracking along the southern portion of Runway 17-35. Cracks were identified primarily between Taxiway A3 and A4 but were also identified within the touchdown zone of Runway 35.

This project includes Pavement Evaluation Services which includes a visual pavement inspection, review of as-bid and as-built runway construction documents, nondestructive Ground Penetrating Radar (GPR), and pavement cores. The evaluation of the pavement will be utilized to develop multiple pavement repair alternatives including individual crack repairs, isolated pavement replacement, and runway repaving (keel or full width).

The scope and fee for this scope of work is attached as Exhibit A and Exhibit B.

Consultant Team: AVCON, Inc., S&ME

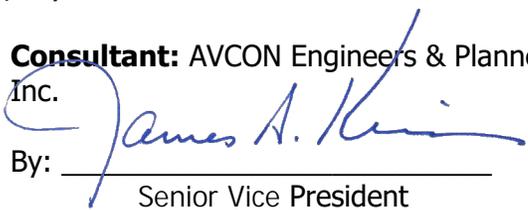
Schedule: TBD

Fees: The Lump Sum (LS) Fee for this additional work is **\$51,653.00**.

Authority: Greater Asheville Regional Airport Authority

Consultant: AVCON Engineers & Planners, Inc.

By: _____
President + CEO

By:  _____
Senior Vice President

Date: _____

Date: 3/5/2026

This instrument has been pre-audited in the manner required by local government and fiscal control.

Chief Financial Officer

Attachment: Exhibit A - Scope of Services
Exhibit B – Fee Spreadsheets

Greater Asheville Regional Airport Authority

EXHIBIT A for EVALUATION SERVICES EMERGENCY RUNWAY REPAIRS

Consultant Scope of Services and Fee

Overall Project Description – Emergency Runway Repairs (Project)

In fall of 2025, AVL staff identified numerous transverse and longitudinal cracking along the southern portion of Runway 17-35. Cracks were identified primarily between Taxiway A3 and A4 but were also identified within the touchdown zone of Runway 35.

This project includes Pavement Evaluation Services which includes a visual pavement inspection, review of as-bid and as-built runway construction documents, nondestructive GPR, and pavement cores. The evaluation of the pavement will be utilized to develop multiple pavement repair alternatives including individual crack repairs, isolated pavement replacement, and runway repaving (keel or full width).

Once the alternatives have been evaluated by AVL staff, construction plans and specifications will be developed in order to bid the preferred alternative(s) for construction.

The CONSULTANT will provide professional services that pavement evaluation services. The overall services are described as follows:

1.0 Pavement Evaluation Services

1. Project Management and Coordination with AVL and Sub-consultants
2. Data Collection and Record Documents Review
3. Attend Kick-off Meeting with AVL and Site Visit
4. Geotechnical Investigation Coordination
5. Pavement Evaluation
6. Development of Pavement Repair Alternatives
7. Alternative Review with AVL

Pavement Evaluation Services will be considered complete upon delivery of the final pavement evaluation report and alternatives along with Geotechnical Investigation report.

2.0 Additional Information

2.1 Assumptions

The following assumptions have been made in the development of this Scope of Services:

- AVL will provide access to Airport property to AVCON and AVCON's subconsultants.
- AVL to make available any as-built or construction related documents for the BP-3 and BP-4 Airfield Redevelopment Program.
- AVCON to utilize as-built, record plans, and Released for Construction documents related to the BP-3 and BP-4 Airfield Redevelopment Program.

2.2 Deliverables

- Pavement Evaluation Results/Report
- Pavement Repair Alternatives and Estimates
- Geotechnical Investigation Report

2.3 Services Not Included In This Task Order

- Design and Bidding of Alternatives
- Construction Phase services including Full Time Inspection and Resident Project Representative (RPR)

2.4 Schedule

- Geotechnical Investigations March 19, 2026
- Pavement Evaluation March/April 2026
- Draft Pavement Evaluation Report April 2026
- Alternatives and Estimates May 2026
- Review Meeting with AVL May 2026

**PROFESSIONAL FEE SUMMARY
EVALUATION SERVICES
FOR THE
EMERGENCY RUNWAY REPAIRS

ASHEVILLE REGIONAL AIRPORT**

AVCON Project No. 2026.0157.01

DATE: 2/25/2026

<u>Item Description</u>	<u>Fees</u>	<u>Method</u>
TASK 1.1 <u>PAVEMENT EVALUATION</u>		
Direct Labor Costs	\$23,448.00	
Direct Expenses	\$925.00	
Subs	\$27,280.00	
	USE: \$51,653.00	LS



February 23, 2026

AVCON
10115 Kinsey Avenue, Suite 140
Huntersville, NC 28078

Attention: Mr. James Moose

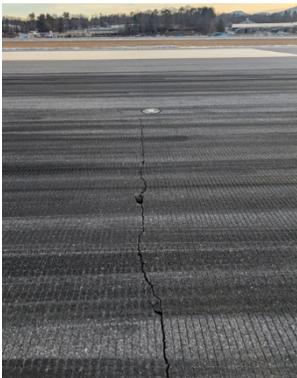
Reference: **Proposal for Asphalt Cores and Ground Penetrating Radar (GPR) Survey
Asheville Regional Airport Runway**
Fletcher, North Carolina
S&ME Proposal No. 26410020

Dear Mr. Moose:

S&ME, Inc. (S&ME) appreciates the opportunity to provide this proposal for geophysical and coring services for the referenced project. This proposal describes our understanding of the project, discusses the intended scope of services, outlines the project schedule, and presents the associated compensation for our services. Our Agreement for Services (Form AS-071) is attached to and is incorporated as part of the proposal.

◆ Project Description

Information regarding the project was provided by James Moose of AVCON, Inc. via email to Matt McCurdy with S&ME on January 29 and February 15, 2026. The issues were also discussed in a phone call between Mr. Moose and Mr. McCurdy on January 30, 2026. Included in these emails was a photograph of a transverse crack across the runway and a screenshot of the areas where issues have been noticed outlined in orange (below).



We understand that the Asheville Regional Airport has observed various transverse cracks in the southern approximate half of the runway, which is the end that most planes land. The cracks were first observed at the end of 2025. There may also be some "depressions" that are starting to show. The runway was last paved around 2015 to 2018, and it is believed to have been done in small sections rather than long pulls over the runway. The



runway is about 1½ miles long and 200 feet wide. The runway pavement section was planned to consist of 9 inches of asphalt over 12 inches of aggregate base course.

Mr. Moose requested a proposal to include ground-penetrating radar (GPR) along the southern half of the runway to provide information on the pavement materials and three cores at cracks to help calibrate the GPR data and to attempt to determine the depths of the cracks. We understand that our work will need to be performed at night between about 12AM and 5AM.

◆ Scope of Services

Task 1 – Cores and Subgrade Evaluation

- Coordinate with airport personnel and AVCON representatives to gain site access to S&ME and subcontractor personnel. We assume AVL will provide an escort for the work, but our personnel may be required to attend a safety meeting at the beginning of each evening's work.
- Contact NC 811 to field mark member underground utilities in the vicinity of the planned test locations. (this is required by law, although we anticipate the private utilities at this site will require locating).
- Field layout of 3 requested test locations over cracks in the pavement using Global Positioning System (GPS) equipment and/or measuring from existing site features based on the provided documents. During the layout portion of the project, we will subcontract a private utility locator to identify private utilities not marked by NC 811 in the general vicinity of the planned test locations.
- We will subcontract with a pavement coring contractor to core the pavement at each test location. This service through a subcontractor to S&ME is important due to the depth of asphalt sections expected within the pavement areas to be explored. We will measure the thicknesses of the asphalt and underlying subbase and/or crushed stone base course (if present). Photographs of the cores will be taken in our laboratory.
- After removing the pavement materials, we will perform DCP testing to evaluate the soil subgrade (and possibly some of the stone base) consistency to a depth of approximately 2 to 3 feet below the bottom of the pavement at each coring location. We will then perform a shallow hand auger boring at the 3 test locations to obtain representative samples of the subgrade soils from within the tested layers.
- After checking for the presence of subsurface water, we will backfill the augered holes with soil and gravel, and the pavement at all coring locations will be patched with low shrink grout material.
- We have budgeted to complete the field work on one night and plan to rent a portable light tower.
- At our laboratory, we will perform index tests (moisture content, grain size, Atterberg limits) on selected soil samples.
- Following completion of the field work, we will prepare a formal report to document our findings of the exploration and the laboratory testing results. The report will describe the existing pavement section thicknesses and subgrade conditions. The report will be sent to you electronically in PDF format.



Task 2 - Ground Penetrating Radar (GPR) Services

GPR Discussion and Methodology

Ground Penetrating Radar (GPR) is an efficient and cost-effective non-destructive method used to characterize lateral variations in pavement structure and thicknesses of airport taxiways, runways, and aprons. Through the implementation of a GPR survey, subsurface variability can be better determined to improve the accuracy of the subsurface model in between widely spaced core locations. In addition, the GPR method can be performed at relatively high speeds which can eliminate the need for long duration runway or taxiway closures. We have found that this procedure can be extremely valuable to help identify transition boundaries in the pavement section(s), and to identify thin areas in the asphalt or base course that might be missed by conventional, widely-spaced coring/boring alone.

GPR transmits electromagnetic waves into the pavement from an antenna at a specific frequency moving above the ground surface which are then reflected back to a receiver by interfaces between materials with differing dielectric properties (e.g. asphalt/stone, asphalt/concrete, stone/soil, etc.). The intensity of the reflected GPR wave is a function of the contrast in the electrical properties (i.e. dielectric permittivity) at the interface, the conductivity of the material that the wave is traveling through, and the frequency of the signal.



GPR antennas can also be either air-launched (horn-type) or ground-based. However, horn antennas are preferred for pavement evaluations as they are not only suspended off the ground, but layer-specific dielectric permittivity is automatically calculated when using an air-launched antenna which increases thickness interpretation accuracy. These measurements are typically supported with a global positioning system (GPS), which sends a continuous data output stream to the GPR controller during acquisition.

GPR results are presented as either a plotted profile based on distance or as color-coded contour plots. An example GPR data plot and associated calibrated thickness profile, and example color-coded plots are presented below:



Figure 1: Example GPR Profile Diagram Results

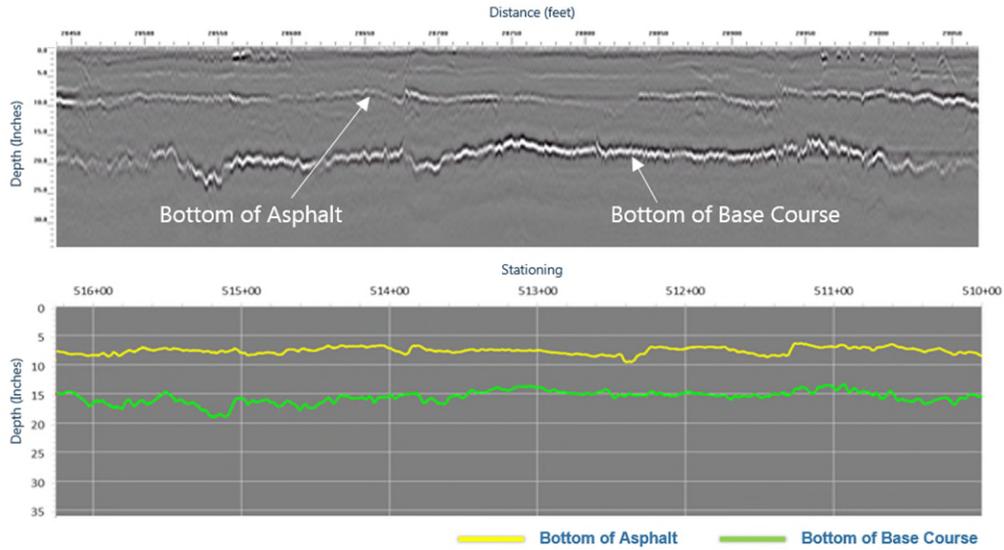


Figure 2: Example Asphalt Thickness Color-coded Map

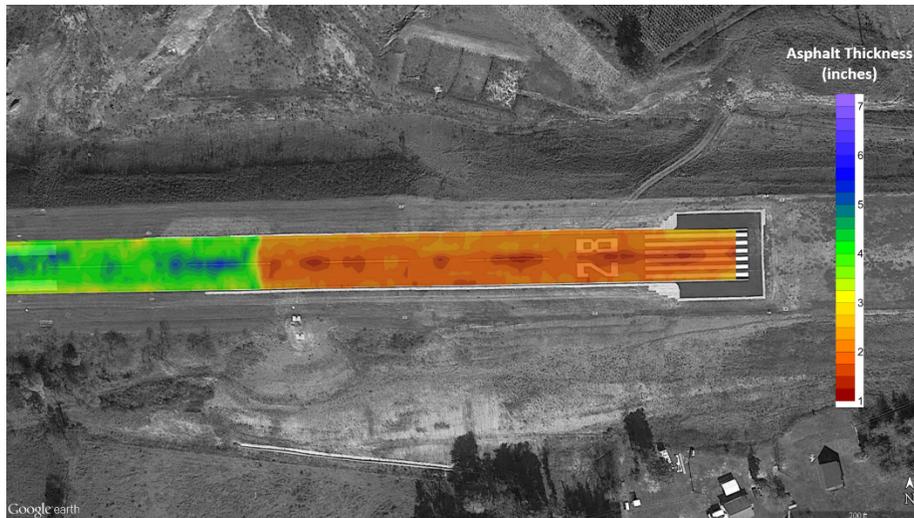
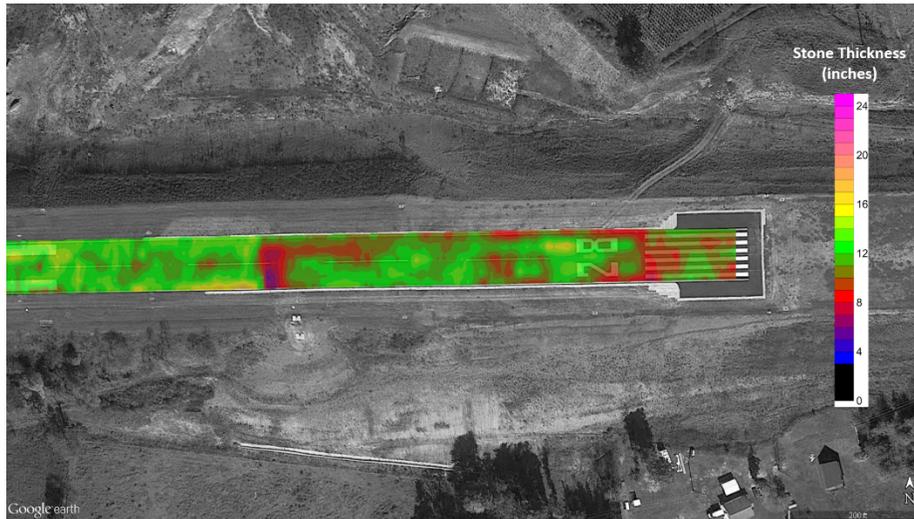




Figure 3: Example Aggregate Base Course Thickness Color-coded Map

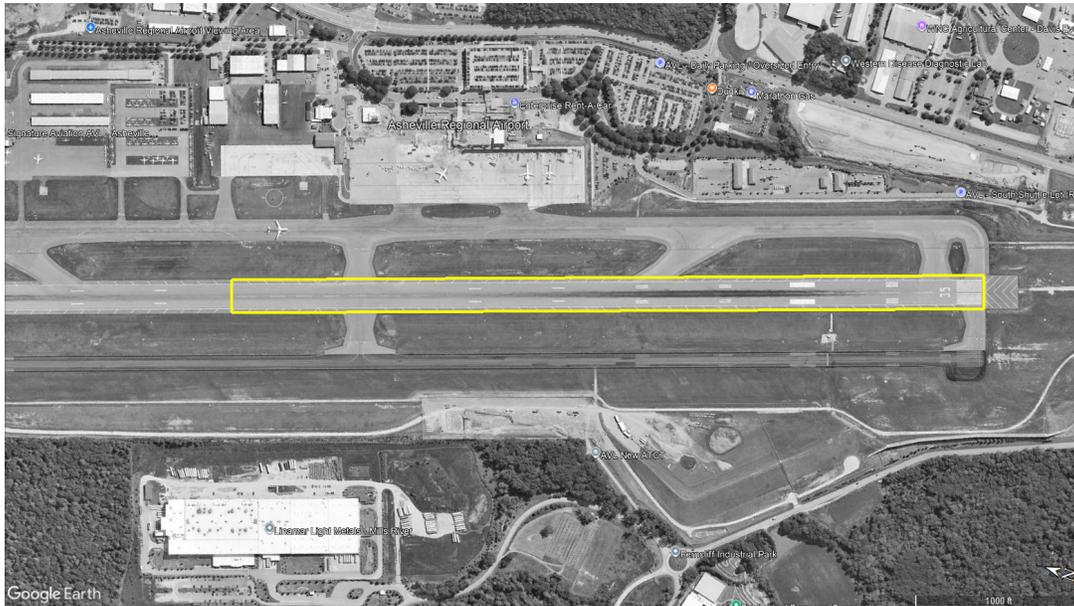


S&ME proposes to provide the following services.

- For proposal purposes, we anticipate collecting parallel GPR profiles along the southern 4500 feet of the runway spaced at about 10 feet as presented below.
- S&ME will utilize a Geophysical Survey Systems, Inc. (GSSI) RoadScan™ SIR® 30 system equipped with a 2 GHz horn antenna using a sub-meter GPS as positioning support.
- The GSSI RoadScan™ 30 system is attached to a vehicle and data will be acquired every six inches.
- Data will be collected in general accordance with ASTM D4748 "Determining the Thickness of Bound Pavement Layers Using Short-Pulse Radar" and post-processed using the GSSI Radan® 7 GPR software with RoadScan™ module.
- The work is planned to be completed in one night. If time permits, we can also perform more detailed surveys of select areas with known issues using a walk-behind GPR system.
- The results of the GPR survey will be incorporated into a report including our findings and conclusions, and will also consist of a general discussion of the GPR method, equipment, data collection, and data processing. Thickness data plots and example GPR profiles will also be presented.



Figure 4: Proposed GPR Survey Area (Yellow lines; Google Earth, Image 8/20/23)



◆ Excluded Services

Without attempting to make a list of all services or potential services that will be excluded from this proposal, the following services are specifically excluded from this proposal.

- The term “survey” or “surveying” used in this proposal refers to geophysical surveys, and not “land surveying” (determination of horizontal or vertical location). No “land surveying” is included in this proposal.
- Additional testing beyond that described above.
- Additional data processing based on ground truthing results provided after the GPR data has already been processed and interpreted.
- Evaluation of GPR data for purposes other than those described in the scope of services.
- Laboratory testing of pavement cores (e.g., extraction gradation, etc.).
- Attendance at project team meetings.
- Addenda to the report to address changes or additions to the proposed project not known to us at the time of this proposal.
- Construction-phase services (i.e., monitoring of construction or testing of construction materials).

If any of the excluded services are required, please contact us so that we can modify this proposal or prepare a proposal for additional services.



◆ Client Responsibilities

The Scope of Services, fee, and project schedule presented herein are contingent upon the client fulfilling the following responsibilities:

- ◆ Execute our Agreement for Services (attached Form AS-071) or provide other written authorization.
- ◆ Provide access to the property and permission to perform the proposed work.
- ◆ Provide the latest site/grading plans and project information (if available).
- ◆ Provide an AVL escort for field activities.
- ◆ Provide stationing information (e.g. CADD, etc.) regarding site roadways (if available).

◆ Fee

We propose to complete the services outlined above for the following lump sum fees.

Scope Description	Fee
Task 1 – Coring, Utility Locating, DCP Testing and Reporting	\$15,800
Task 2 - GPR for Southern Half of Runway	\$9,000
Total	\$24,800

◆ Geophysical Limitations

The GPR method is commonly used for pavement and stone thickness evaluations, and to locate subsurface features, however, certain limitations exist. Items such as target age, surface material thickness, lack of dielectric contrast, etc. may make the determination of layer boundaries and target locations difficult. Properties of the subsurface materials (e.g. moisture, etc.) can also have a significant impact on the effective depth of penetration of the GPR survey. The average maximum depth of penetration for the 2 GHz horn antenna that will be used for this survey is typically about 30 inches below the pavement surface. In addition, the GPS that will be used for this survey is limited to sub-meter accuracy, which can decrease at higher travel speeds.

Regardless of the thoroughness of a GPR survey, there is always a possibility that actual conditions may not match the interpretations. The results should be considered accurate only to the degree implied by the method used and the method's limitations and data coverage. Accordingly, the possibility exists that not all features at a project site will be located due to either pavement/subsurface conditions or the occurrence of features outside the lateral limits and below the depth of penetration of the method used. As with most surface geophysical methods, resolution of the subsurface will also decrease with depth. As such, the size and/or contrast of features compared to the imaged subsurface media must be significant enough to produce the anticipated response. The location and/or determination (or the lack thereof) of pavement thickness and features will be based on our review of provided information and of the GPR survey. Under no circumstances does S&ME assume any responsibility for damages resulting from the presence of subsurface features that may exist but were not identified by our survey.



◆ Authorization

Our Agreement for Services, Form Number AS-071, is attached and is incorporated as a part of this proposal. Please indicate your acceptance of our proposal by signing the AS-071 and returning a copy to our office. We will then proceed with the performance of services. If you elect to accept our proposal by issuing a purchase order, then please reference this proposal number and date. Your purchase order will be an acceptance of our Agreement of Services and an authorization to proceed with the performance of our services. The terms and conditions included in any purchase order shall not apply, as our agreement is for services that are not compatible with purchase order agreements.

If this proposal is transmitted to you via e-mail, and if you chose to accept this proposal by e-mail, your reply e-mail acceptance will serve as your representation to S&ME that you have reviewed the proposal and the associated Agreement for Services (AS-071) and hereby accept both as written.

This proposal is solely intended for the Basic Services as described in the Proposed Scope of Service. The Scope of Service may not be modified or amended, unless the changes are first agreed to by the client and S&ME. Use of this proposal and resulting documents, including the final report, are limited to the referenced project and client. No other use is authorized by S&ME.

◆ Closing

S&ME appreciates the opportunity to be of service to you. If you have any questions regarding the outlined scope of services, or if we may be of any further assistance, please call us.

Sincerely,

S&ME, Inc.

A handwritten signature in blue ink that reads "Jason B. Cox".

Jason Cox, PG (GA)
Project Geophysicist / Manager

A handwritten signature in blue ink that reads "Matthew H. McCurdy".

Matthew H. McCurdy, PE
Principal Engineer/Project Manager

Attachment: Agreement for Services (AS-071)

Attachments

parties without Consultant's specific written consent. Any acceptance by Client is limited to acceptance of the express terms set forth in this Agreement for Services.

3. **SCOPE OF SERVICES:** Unless otherwise stated in writing, Client assumes sole responsibility for determining whether the quantity and the nature of the services included in Consultant's proposal received by Client are adequate and sufficient for Client's intended purpose. Client shall communicate the provisions of this Agreement for Services to each and every third party to whom Client transmits any part of Consultant's work. Consultant shall have no duty or obligation to any third party except as specifically set forth in Consultant's proposal.

Consultant has provided Client with the Proposal identified under "Services to be Rendered." By signing below, Client agrees that Client or the Client's representative has examined Consultant's proposal, which includes a scope of work to be performed by Consultant, an opinion on the cost to perform Consultant's scope of work, and an opinion on the amount of time required to perform Consultant's scope of work along with any other documents, opinions, or advice prepared or provided by Consultant and Client agrees that Client is fully satisfied with Consultant's Proposal and Client obtained the advice of any other consultant(s) as the Client deems necessary to protect the Client's interests. Client also agrees by signing below it is responsible for requesting additional services not included in Consultant's proposal and if necessary, Client agrees it is responsible (even if delegated to a third party) for notifying and scheduling Consultant so Consultant can perform the Services. Consultant shall not be responsible for damages caused by services not performed due to any failure to request or schedule Consultant's Services. If project conditions change materially from those described to Consultant at the time of proposal, Consultant is entitled to a change order equitably adjusting its Services and fee.

Consultant shall not supervise, direct or have control over the Client's work nor have any responsibility for the construction means, methods, techniques, sequences or procedures selected by the Client's contractor and/or agents. These rights and responsibilities are solely those of the contractor or agent in accordance with its agreement with Client. Only Client has the right to reject or stop work of its contractor or agents. Consultant's presence on site does not in any way guarantee the completion, quality or performance of the work by any other party retained by Client. Consultant does not guarantee the performance of any contractor or agent of Client and shall not be responsible for such party's failure to perform its work in accordance with any applicable documents, including but not limited to, the plans and specifications or any applicable laws, codes, rules or regulations.

Any evaluations of the Client's budget for the project, and any preliminary or updated estimates of the cost of the work prepared by Consultant represent Consultant's judgment as a design professional familiar with the construction industry. It is recognized, however, that neither Consultant nor Client has control over the cost of the labor, materials or equipment, over the contractor's methods of determining bid prices, or over competitive bidding, market or negotiating conditions. Accordingly, Consultant does not warrant or represent that bids or negotiated prices will not vary from Client's budget for the project, or from any estimate of the cost of the work evaluation prepared or agreed to by Consultant.

4. **CHANGE ORDERS:** Client may request changes to the scope of Services by altering or adding to the Services to be performed. If Client so requests, Consultant will provide a change order proposal including Client's requested changes to the scope of Services for Client's review and approval. Following Client's approval, Client shall provide written acceptance and such Change Order Proposal shall become part of the Contract Documents and shall supersede any prior conflicting terms. If Client does not follow these procedures, but instead directs Consultant to perform changed or additional work without an executed change order, (1) the Services are changed according to Consultant's understanding of Client's direction; and (2) and Consultant will be paid for this work according to the current fee schedule plus fifteen percent (15%).
5. **PAYMENT:** Client will pay Consultant for Services and expenses in accordance with the Contract Documents. If prices for Services are not specified in the Contract Documents, Consultant's current fee schedule in effect for the type of services performed shall control. Unless otherwise agreed prior to the start of the Services, Consultant will submit invoices to Client monthly and a final invoice upon completion of Services. Payment is due upon receipt of the invoice unless otherwise agreed to in writing prior to the submittal of the invoice.

Invoices are past due 30 calendar days after the date of the invoice. Past due amounts are subject to a late fee of one and one-half percent per month (18 percent per annum) or the highest amount allowed by applicable law on the outstanding balance, whichever is less. Attorney's fees and other costs incurred in collecting past due amounts shall be paid by Client. The Client's obligation to pay under this Agreement is in no way dependent upon the Client's ability to obtain financing, payment from third parties, approval of governmental or regulatory agencies, or Client's successful completion of the Project. In addition, CONSULTANT reserves the right to suspend the performance of all services in any case where invoices remain unpaid more than sixty (60) days from the invoice date.

To verify the CLIENT's requirements for appropriate invoicing, the following information is requested.

CLIENT Accounts Payable contact name:

CLIENT Accounts Payable contact phone number:

CLIENT Accounts Payable email address:

Upon execution of this document, CONSULTANT will reach out to the contact provided to gather CLIENT's required information such as purchase order number, client project number, email address or website for invoice submission, monthly deadline for invoice submission, CLIENT legal entity name for invoicing, CLIENT address for invoicing, etc.

6. **STANDARD OF CARE**: Consultant and its agents, employees and subcontractors shall endeavor to perform the Services for Client with that degree of care and skill ordinarily exercised, under similar circumstances, by consultants practicing in the same discipline at the same time and location. In the event any portion of the Services fails to substantially comply with this standard of care obligation and Consultant is promptly notified in writing prior to one year after completion of such portion of the Services, Consultant will re-perform such portion of the Services, or if re-performance is impractical, Consultant will refund the amount of compensation paid to Consultant for such portion of the Services. **NOTWITHSTANDING ANY TERMS IN OR APPLICABLE TO THIS AGREEMENT, CONSULTANT MAKES NO WARRANTIES OR GUARANTEES, EXPRESS OR IMPLIED, RELATING TO CONSULTANT'S SERVICES OR WORK PRODUCT, AND CONSULTANT DISCLAIMS ANY IMPLIED WARRANTIES OR WARRANTIES IMPOSED BY LAW, INCLUDING WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.**
7. **LIMITATION OF LIABILITY**: Client and Consultant have evaluated the risks and rewards associated with this project, including Consultant's fee relative to the risks assumed, and agree to allocate certain of the associated risks. To the fullest extent permitted by law, Consultant's aggregate liability to Client, including that of Consultant's officers, directors, employees and agents, is cumulatively limited to \$100,000, hereinafter referred to as LIMITATION OF LIABILITY. This LIMITATION OF LIABILITY applies to all lawsuits, claims or actions, whether identified as arising in tort, INCLUDING NEGLIGENCE (WHETHER SOLE OR CONCURRENT), PROFESSIONAL ERROR OR OMISSIONS, BREACH OF WARRANTY (EXPRESS OR IMPLIED), NEGLIGENT MISREPRESENTATION, AND STRICT LIABILITY, contract, or other legal theory, including without limitation, Consultant's indemnity obligations to Client related to the Services provided in this Agreement and any continuation or extension of Consultant's Services.

By entering into this Agreement, Client acknowledges that this LIMITATION OF LIABILITY provision has been reviewed, understood and is a material part of this Agreement, and that Client has had an opportunity to seek legal advice regarding this provision.
8. **NO CONSEQUENTIAL DAMAGES**: In no event shall Consultant or Client be liable to the other for any special, indirect, incidental or consequential loss or damages, including, but not limited to, lost profits, damages for delay, or loss of use arising from or related to Services provided by Consultant.
9. **INSTRUMENTS OF SERVICE**: In connection with the performance of the Services, Consultant may deliver to Client reports, drawings, specifications, computer files, field data, notes, and other documents and instruments prepared by the Consultant reflecting Services provided and the results of such Services ("Instruments of

Service"). Statements made in Consultant's Instruments of Service are opinions based upon engineering judgment and are not to be construed as representations of fact. All Instruments of Service, other written documents, all original data gathered by Consultant and work papers produced by Consultant in the performance of or intrinsic to the Services included in the Services are, and shall remain, the sole and exclusive property of Consultant. Files shall be maintained in general accordance with Consultant's document retention policies and practices. Client shall indemnify, defend, and hold Consultant harmless from any and all claims, damages, or losses arising from any unauthorized reuse or modification of the Instruments of Service.

10. **SAFETY**: Consultant has no authority and no responsibility for general job safety and for the safety of persons who are not employed by Consultant. Should Client, or third parties, be conducting activities on the Site, then each shall have responsibility for their own safety and compliance with applicable safety requirements.
11. **SAMPLES**: Samples are consumed in testing or disposed of upon completion of tests (unless stated otherwise in the Services).
12. **HAZARDOUS MATERIALS**: Nothing contained within this agreement shall be construed or interpreted as requiring Consultant to assume the status of an owner, operator, generator, storer, transporter, treater or disposal facility as those terms appear within RCRA or within any Federal or State statute or regulation governing the generation, transportation, treatment, storage and disposal of pollutants. Client retains full responsibility for compliance with the provisions of RCRA and any other Federal or State statute or regulation governing the handling, treatment, storage and disposal of pollutants.
13. **CLIENT OBLIGATIONS**:
 - (a) Client warrants that all information provided to Consultant regarding the Project and Project location are complete and accurate to the best of Client's knowledge.
 - (b) Client agrees to furnish (or obtain from the Owner should the Client not be the Owner) Consultant, its agents, employees, and subcontractors a right-of-entry and any authorizations needed for Consultant to enter onto the project site to perform the Services included in this Agreement.
 - (c) Client recognizes that the performance of the Services included in this Agreement may cause alteration or damage to the Site. Client acknowledges that some site disturbance is inherent in the work for which Consultant will not be responsible. Should Client not be owner of the property, then Client agrees to notify the owner of the aforementioned possibility of unavoidable alteration and damage and Client shall arrange for the repair of any alteration and damage.
 - (d) Client agrees to disclose the identity of all utilities serving the Project Site, the presence and accurate location of hidden or obscured man-made objects known to Client that may be in Consultant's work area and the nature and location of any known or suspected hazardous materials that may exist on the property.
 - (e) The Client shall furnish, at the Client's expense, all information, requirements, reports, data, surveys and instructions required by this Agreement. The Consultant may use such information, requirements, reports, data, surveys and instructions in performing its services and is entitled to rely upon the accuracy and completeness thereof.
 - (f) In order to make informed decisions based on the Instruments of Service, Client's review and study of the Instruments of Service is vital to take full advantage of the consulting process. Client shall review in detail all Instruments of Service, including attachments and references therein, and in the event of questions or concerns, shall contact the project manager. Consultant provides information in the Instruments of Service which assists the Client and/or user in understanding and using the deliverable. The information includes direction on the extent to which the information can be relied on and applied to Client's decision-making process.
 - (g) Provide prompt written notice to CONSULTANT if CLIENT becomes aware of any fault or problem in the PROJECT, including any errors or omissions in CONSULTANT'S work.

(h) Client is responsible for reporting any releases of hazardous substances to appropriate government agencies as required by law. Client acknowledges that Consultant also may have reporting obligations under controlling law and regulations. Client waives any claim against Consultant and will indemnify and hold Consultant harmless from any claim, injury or loss arising from the discovery of unforeseen hazardous substances.

14. **CERTIFICATIONS:** Client understands and agrees that Consultant's Instruments of Services are limited to an expression of professional opinion based upon the Services performed by the Consultant and does not constitute a warranty or guarantee, either express or implied. In addition, Client agrees that Consultant will not be required to execute any document that would result in certifying, guaranteeing or warranting the existence of conditions whose existence the Consultant cannot reasonably ascertain.

15. **FAILURE TO FOLLOW RECOMMENDATIONS:** The Client agrees that it would be unfair to hold the Consultant liable for problems that may occur if the Consultant's recommendations are not followed. Accordingly, the Client waives any claim against the Consultant, and agrees to indemnify, and hold harmless the Consultant from any claim or liability for injury or loss that results from failure to implement the Consultant's recommendations or from implementation of the Consultant's recommendations in a manner that is not in strict accordance with them.

16. **TERMINATION:**

For Convenience - Upon written notice, Client or Consultant may terminate the performance of any further Services included in this Agreement if the terminating party determines termination is in the terminating party's interest. Upon receipt of a termination notice by either party, Consultant shall stop work on all Services included in this Agreement and deliver any Instruments of Service complete at that time to Client and Client shall pay Consultant within thirty (30) days for all Services performed up to the dispatch or receipt of the termination notice. Upon Termination for Convenience, Consultant and Client shall have no further rights or remedies other than those included in this paragraph.

For Cause –In the event of material breach of this Agreement, the party not breaching the Agreement may terminate it upon five (5) business days written notice delivered or mailed to the other party, which notice must identify the material breach. The Agreement may not be terminated for cause if the breaching party cures the breach within five (5) business days of receipt of the written notice. Upon Termination for Cause, Consultant shall stop work on all Services included in this Agreement and deliver any instruments of service complete at that time to Client and Client shall pay Consultant within thirty (30) days for all Services performed up to the termination. Upon Termination for Cause, Consultant and Client shall have no further rights or remedies other than those included in this paragraph.

17. **UNFORESEEN CONDITIONS OR OCCURRENCES:** If, during the performance of Services ,any unforeseen hazardous substance, material, element or constituent or other unforeseen or changed conditions or occurrences are encountered which, in Consultant's judgment, significantly affects or may affect the Services, the risk involved in providing the Services, or the recommended Scope of Services, Consultant will promptly notify Client. Subsequent to that notification, Consultant may: (a) If practicable, in Consultant's judgment and with approval of Client, complete the original Scope of Services in accordance with the procedures originally intended in the Proposal; (b) Agree with Client to modify the Scope of Services and the estimate of charges to include the previously unforeseen conditions or occurrences, such revision to be in writing and signed by the parties and incorporated into this Agreement; or (c) Terminate the Services effective on the date of notification pursuant to the terms of TERMINATION FOR CONVENIENCE.

18. **FORCE MAJEURE:** Consultant shall not be deemed to be in default of this Agreement to the extent that any delay or failure in the performance of the Scope of Work results from any causes beyond its reasonable control. For this purpose, such acts or events shall include, but are not limited to, storms, floods, unusually severe weather, epidemics, pandemics, quarantines, acts of government, civil disturbances, war, riot, strikes, lockouts or other industrial disturbances, and the inability within reasonable diligence to supply personnel, equipment, information or material to the Project. In the event that such acts or events occur, it is agreed that Consultant shall attempt to resume performance of the Services covered by this Agreement as soon as

reasonably possible. If the force majeure event adversely affects the scope or schedule, Client agrees to modify the Scope of Services and the estimate of charges, such revision to be in writing and signed by the parties and incorporated into this Agreement.

19. **INSURANCE**: Consultant shall maintain at its own expense, during the term of this Agreement, the following insurance: (1) Workers' Compensation providing statutory coverages required by the state where services are provided, (2) Employer's Liability with limits of \$1,000,000 each accident, (3) Commercial General Liability with limits of \$1,000,000 each occurrence / \$2,000,000 aggregate, (4) Commercial Automobile with limits of \$1,000,000 each accident, (5) Umbrella Excess Liability with limits of \$5,000,000 each occurrence and (6) Professional Liability with limits of \$1,000,000 each claim.
20. **INDEMNITY**: Consultant shall indemnify Client from and against damages, losses and judgments arising from claims by third parties, including reasonable attorneys' fees and expenses recoverable under applicable law, but only to the extent caused by the negligent acts, errors, or omissions of Consultant in the performance of services under this Agreement. Notwithstanding any terms in or applicable to this Agreement, it is understood and agreed that Consultant shall have no affirmative defense obligations.
21. **DISPUTE RESOLUTION**: In the event of a dispute between Consultant and Client with regard to any matter arising out of or related to this Agreement, the Parties will use their best efforts to resolve the dispute amicably using negotiation and mediation within fifteen (15) calendar days. If the dispute cannot be settled amicably, the Parties agree that the dispute shall be resolved by litigation in a court of competent jurisdiction within the State where project is located.
22. **ASSIGNMENT**: Neither party may assign this Agreement, in whole or in part, without the prior written consent of the other party.
23. **NO WAIVER**: No waiver by either party of any default by the other party in the performance of any provision of this Agreement shall operate as or be construed as a waiver of any future default, whether like or different in character.
24. **MISCELLANEOUS**: The validity, interpretation, and performance of this Agreement shall be governed by and construed in accordance with the laws of the state where project is located without regard to choice of law provisions. This Agreement represents the entire understanding and agreement between the parties hereto relating to the Services and supersedes any and all prior negotiations, discussions, and Agreements, whether written or oral, between the parties regarding same. No amendment or modification to this Agreement or any waiver of any provisions hereof shall be effective unless in writing, signed by both Parties. If any part of this Agreement is found to be unenforceable, then the parties' intent is to have such part rewritten to attain as close as possible the original intent of the unenforceable provision, and all remaining provisions shall continue in full force and effect.
25. **TIME BAR**: Notwithstanding any applicable state statute of repose or statute of limitation, the Parties agree that all legal actions by either party against the other concerning this Agreement or the work performed in relation to this Agreement, will become barred two (2) years from the time the party knew or should have known of the claim, or two (2) years after completion of Consultant's Services, whichever occurs earlier.
26. **NO DISCRIMINATION**: To the extent applicable, this contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a) and the posting requirement under 29 CFR Part 471, appendix A to subpart A. These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities, and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity or national origin. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.
27. **NO THIRD PARTY LIABILITY**: Nothing in this Agreement or as a consequence of any of the Services provided gives any rights or benefits to anyone other than Client and Consultant. All duties and responsibilities

undertaken pursuant to this Agreement are for the sole and exclusive benefit of Client and Consultant and not for the benefit of any other party. No third party shall have the right to rely on the Instruments of Service without Consultant's prior written consent and the third party's agreement to be bound to the same terms and conditions as the Client.

28. **INDIVIDUAL LIABILITY:** CLIENT AGREES THAT CONSULTANT'S SERVICES WILL NOT SUBJECT CONSULTANT'S INDIVIDUAL EMPLOYEES, OFFICERS OR DIRECTORS TO ANY PERSONAL LIABILITY, AND THAT NOTWITHSTANDING ANY OTHER PROVISION OF THIS AGREEMENT, CLIENT AGREES THAT ITS SOLE AND EXCLUSIVE REMEDY SHALL BE TO DIRECT OR ASSERT ANY CLAIM, DEMAND, OR SUIT ONLY AGAINST CONSULTANT.

CONSULTANT HEREBY ADVISES CLIENT THAT ITS PERFORMANCE OF THIS AGREEMENT IS EXPRESSLY CONDITIONED ON CLIENT'S ASSENT TO THE TERMS AND CONDITIONS DETAILED HEREIN.

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed by their duly authorized representative.

CLIENT: _____

S&ME, Inc.

BY: _____
(Signature)

BY: _____
(Signature)

(Print Name / Title)

(Print Name / Title)

DATE: _____

DATE: _____

PROPOSAL NUMBER: _____

Client's FAXED or DIGITAL signature to be treated as original signature



MEMORANDUM

TO: Members of the Airport Authority

FROM: Lew Bleiweis, A.A.E., President & CEO

DATE: March 13, 2026

ITEM DESCRIPTION – Information Section Item A

January 2026 Traffic Report – Asheville Regional Airport

SUMMARY

January 2026 overall passenger traffic numbers were down 1.8% compared to the same period last year. Passenger traffic numbers reflect a 1.8% decrease in passenger enplanements from January 2025. Enplanements for Fiscal Year to Date total 697,829 which is a 12.1% increase from the same period last year.

AIRLINE PERFORMANCE

Allegiant Airlines: Year over Year passenger enplanements for Allegiant in January 2026 were down by 5.3%. There were 15 flight cancellations for the month.

American Airlines: American's January 2026 passenger enplanements represent a 2.2% increase over the same period last year. There were 40 flight cancellations for the month.

Delta Airlines: Enplanements for Delta in January 2026 decreased by 3.7% compared to January 2025. There were 15 flight cancellations for the month.

United Airlines: In January 2026, United Airlines saw an increase in enplanements by 8.7% from the same period last year. There were 8 flight cancellations for the month.

Monthly Traffic Report

Asheville Regional Airport

January, 2026



Category	Jan 2026	Jan 2025	Percentage Change	*CYTD-2026	*CYTD-2025	Percentage Change	*MOV12-2026	*MOV12-2025	Percentage Change
Passenger Traffic									
Enplaned	62,151	63,282	-1.8%	62,151	63,282	-1.8%	1,122,805	1,088,181	3.2%
Deplaned	58,840	59,978	-1.9%	58,840	59,978	-1.9%	1,115,803	1,074,574	3.8%
Total	120,991	123,260	-1.8 %	120,991	123,260	-1.8 %	2,238,608	2,162,755	3.5 %
Aircraft Operations									
Airlines	1,321	1,381	-4.3%	1,321	1,381	-4.3%	22,114	22,047	0.3%
Commuter/AirTaxi	536	417	28.5%	536	417	28.5%	10,938	9,612	13.8%
Subtotal	1,857	1,798	3.3 %	1,857	1,798	3.3 %	33,052	31,659	4.4 %
GeneralAviation	2,529	2,136	18.4%	2,529	2,136	18.4%	38,566	41,762	-7.7%
Military	187	189	-1.1%	187	189	-1.1%	2,358	3,247	-27.4%
Subtotal	2,716	2,325	16.8 %	2,716	2,325	16.8 %	40,924	45,009	-9.1 %
Total	4,573	4,123	10.9 %	4,573	4,123	10.9 %	73,976	76,668	-3.5 %
Fuel Gallons									
FF-100LL	7,662	7,547	1.5%	7,662	7,547	1.5%	150,405	175,668	-14.4%
FF-JETA-GA	89,845	120,019	-25.1%	89,845	120,019	-25.1%	1,943,709	1,967,520	-1.2%
Subtotal	97,507	127,566	-23.6 %	97,507	127,566	-23.6 %	2,094,114	2,143,188	-2.3 %
FF-JETA-AL	675,401	653,408	3.4%	675,401	653,408	3.4%	11,596,677	11,500,508	0.8%
Subtotal	675,401	653,408	3.4 %	675,401	653,408	3.4 %	11,596,677	11,500,508	0.8 %
Total	772,908	780,974	-1.0 %	772,908	780,974	-1.0 %	13,690,791	13,643,696	0.3 %

*CYTD = Calendar Year to Date and *Mov12 = Moving Twelve Months.

Airline Enplanements, Seats, and Load Factors

Asheville Regional Airport



January, 2026

	Jan 2026	Jan 2025	Percentage Change	*CYTD-2026	*CYTD-2025	Percentage Change
Allegiant Air						
Enplanements	25,650	27,079	-05.28%	25,650	27,079	-05.28%
Seats	36,551	35,807	02.08%	36,551	35,807	02.08%
Load Factor	70.18%	75.62%	-07.19%	70.18%	75.62%	-07.19%
American Airlines						
Enplanements	17,093	16,718	02.24%	17,093	16,718	02.24%
Seats	24,444	20,516	19.15%	24,444	20,516	19.15%
Load Factor	69.93%	81.49%	-14.19%	69.93%	81.49%	-14.19%
Delta Air Lines						
Enplanements	13,794	14,321	-03.68%	13,794	14,321	-03.68%
Seats	17,958	16,168	11.07%	17,958	16,168	11.07%
Load Factor	76.81%	88.58%	-13.29%	76.81%	88.58%	-13.29%
United Airlines						
Enplanements	5,614	5,164	08.71%	5,614	5,164	08.71%
Seats	9,778	6,180	58.22%	9,778	6,180	58.22%
Load Factor	57.41%	83.56%	-31.29%	57.41%	83.56%	-31.29%
Totals						
Enplanements	62,151	63,282	-01.79%	62,151	63,282	-01.79%
Seats	88,731	78,671	12.79%	88,731	78,671	12.79%
Load Factor	70.04%	80.44%	-12.93%	70.04%	80.44%	-12.93%

*CYTD = Calendar Year to Date and *Mov12 = Moving Twelve Months.

Airline Flight Completions

Asheville Regional Airport

January, 2026



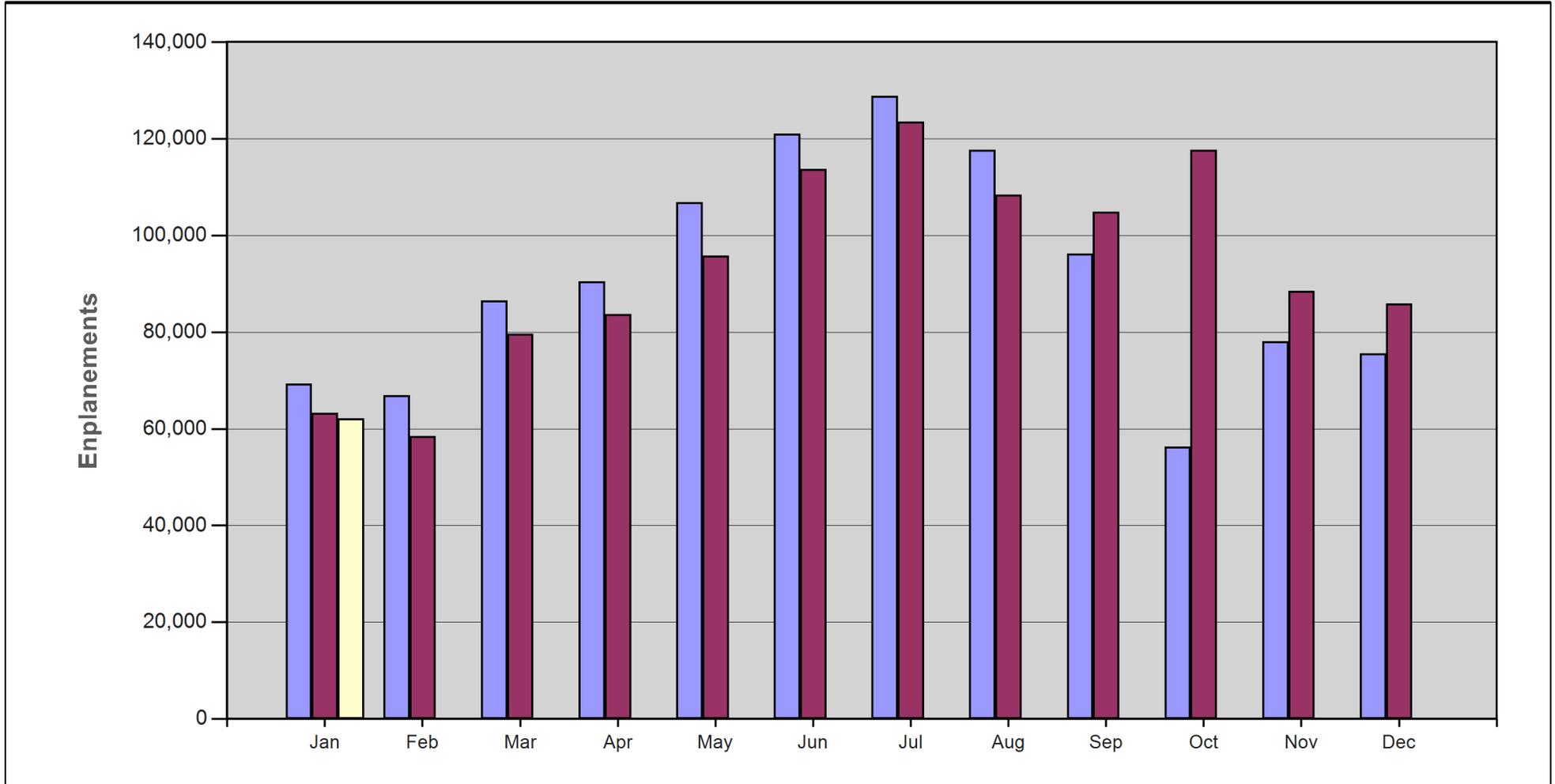
Airline	Scheduled Flights	Cancellations Due To				Total Cancellations	Percentage of Completed Flights
		Field	Mechanical	Weather	Other		
Allegiant Air	211	0	0	0	15	15	92.9%
American Airlines	346	0	0	40	0	40	88.4%
Delta Air Lines	204	0	0	15	0	15	92.7%
United Airlines	135	0	0	0	8	8	94.1%
Total	896	0	0	55	23	78	91.3%

Monthly Enplanements By Year

Asheville Regional Airport



January, 2026

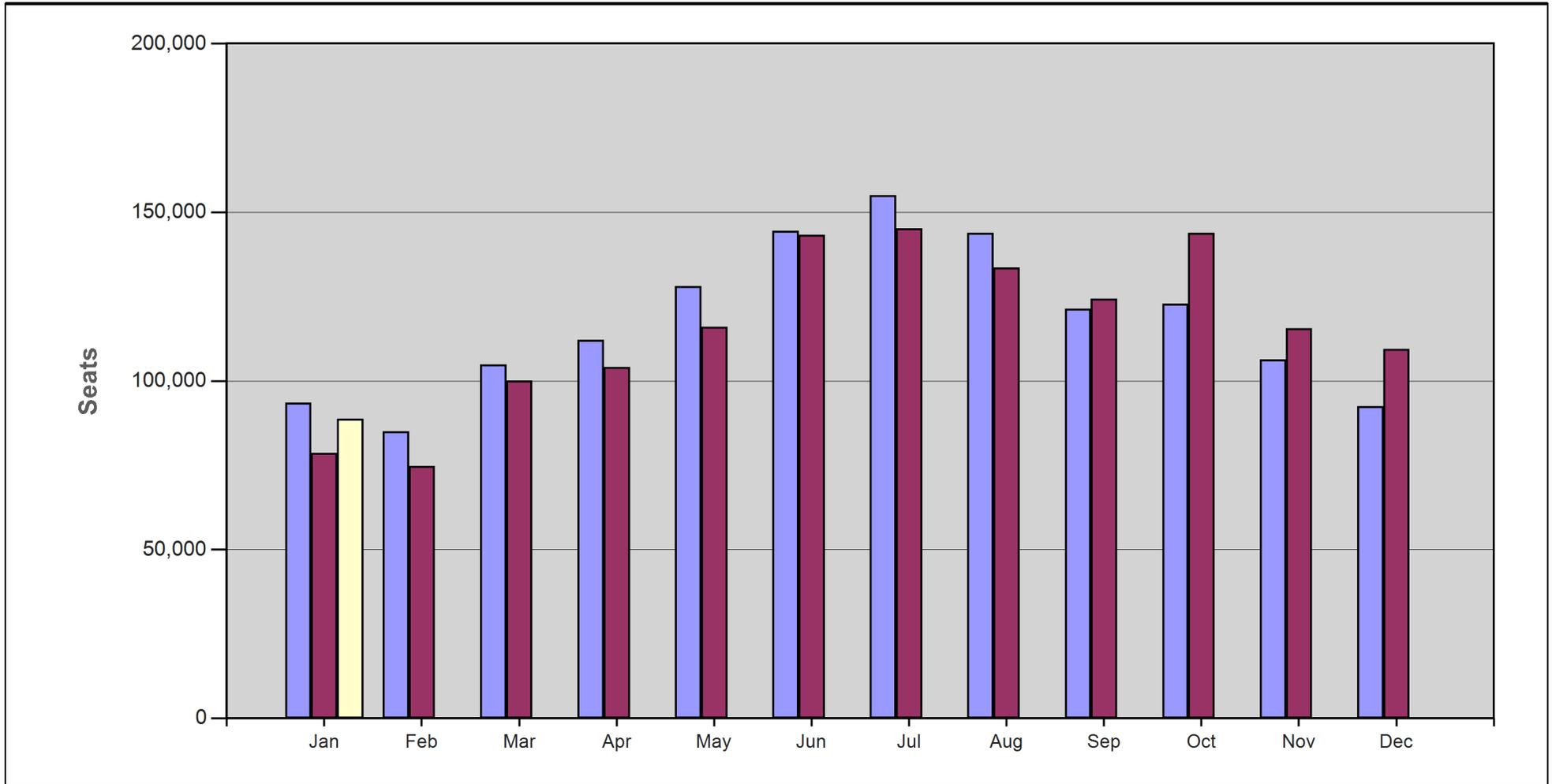


		1	2	3	4	5	6	7	8	9	10	11	12
	2024	69,298	66,942	86,585	90,518	106,873	121,083	128,856	117,738	96,274	56,335	78,083	75,612
	2025	63,282	58,501	79,702	83,759	95,851	113,801	123,595	108,459	104,883	117,724	88,494	85,885
	2026	62,151											

Monthly Seats By Year

Asheville Regional Airport

January, 2026



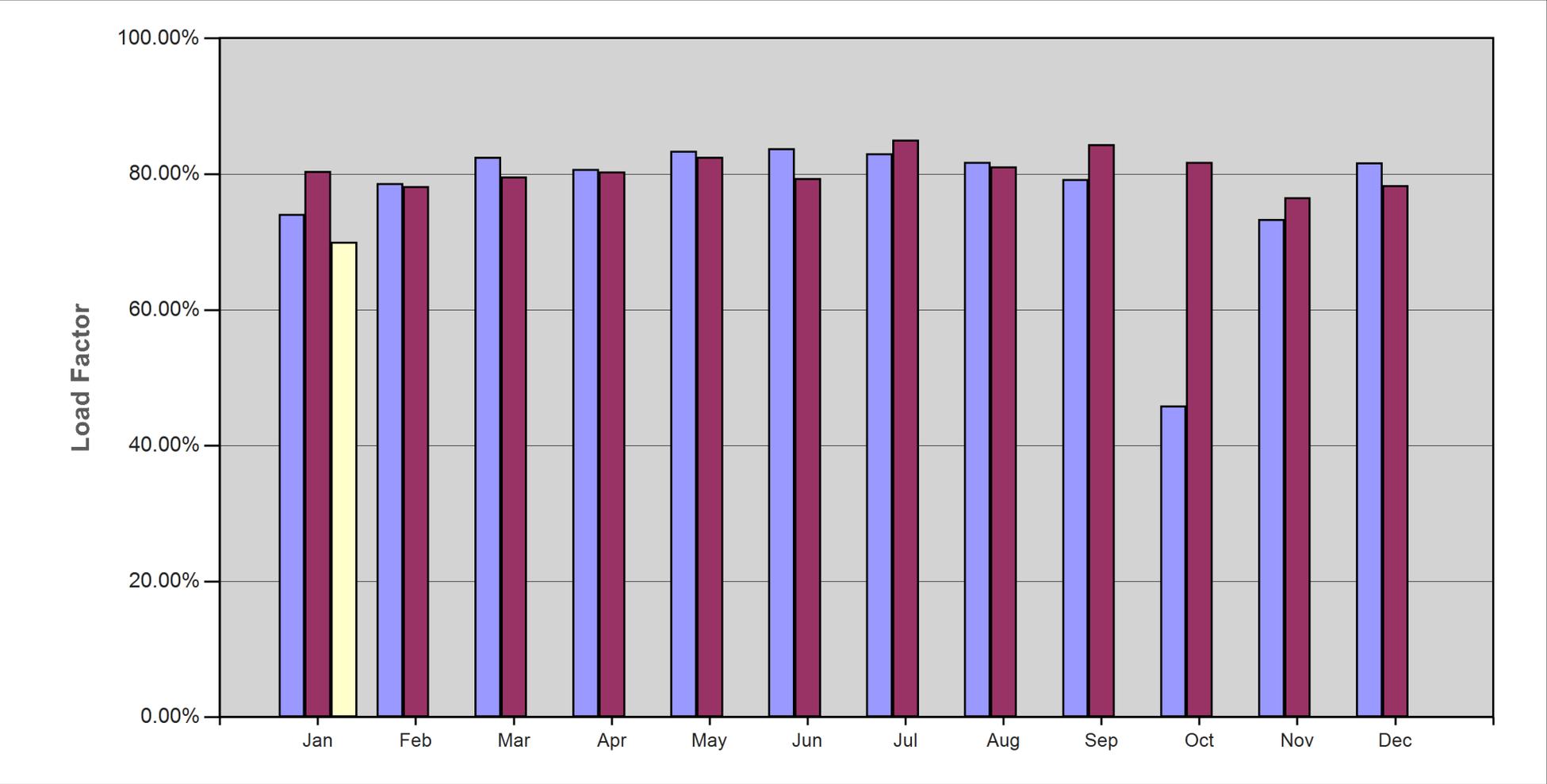
		1	2	3	4	5	6	7	8	9	10	11	12
	2024	93,525	85,102	104,933	112,150	128,091	144,497	155,097	143,970	121,457	122,864	106,380	92,511
	2025	78,671	74,832	100,101	104,205	116,121	143,320	145,256	133,661	124,326	143,921	115,622	109,564
	2026	88,731											

Monthly Load Factors By Year

Asheville Regional Airport



January, 2026

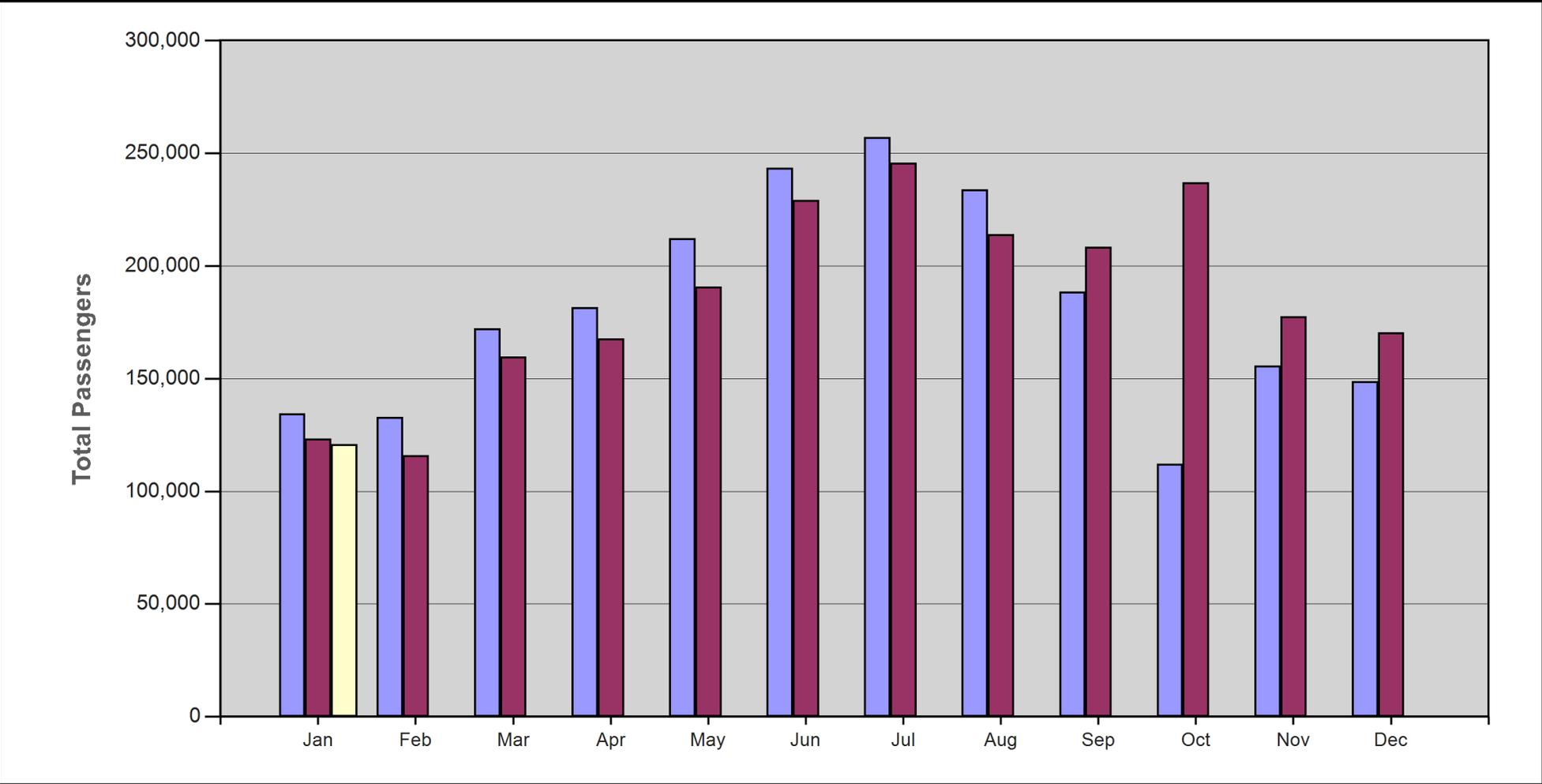


		1	2	3	4	5	6	7	8	9	10	11	12
	2024	74.10%	78.66%	82.51%	80.71%	83.44%	83.80%	83.08%	81.78%	79.27%	45.85%	73.40%	81.73%
	2025	80.44%	78.18%	79.62%	80.38%	82.54%	79.40%	85.09%	81.14%	84.36%	81.80%	76.54%	78.39%
	2026	70.04%											

Total Monthly Passengers By Year Asheville Regional Airport



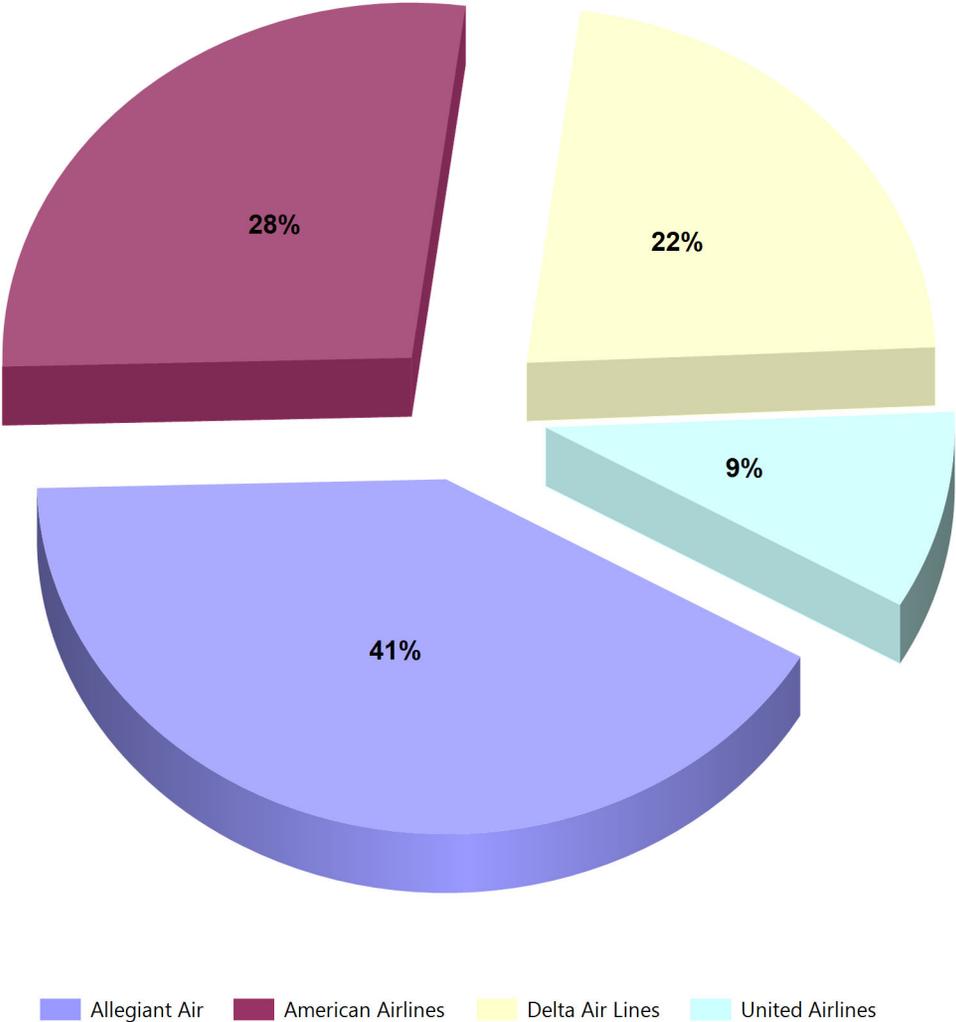
January, 2026



		1	2	3	4	5	6	7	8	9	10	11	12
	2024	134,630	133,022	172,380	181,705	212,267	243,473	257,095	234,053	188,581	112,191	155,790	148,938
	2025	123,260	116,053	159,813	167,837	190,838	229,188	245,816	214,186	208,540	237,147	177,625	170,574
	2026	120,991											

Airline Market Share Analysis (Enplanements) Asheville Regional Airport

January, 2026



AVL - Three month schedule Summary Report
 May 2026 to July 2026 vs. same time periods in 2025
 2-Mar-26

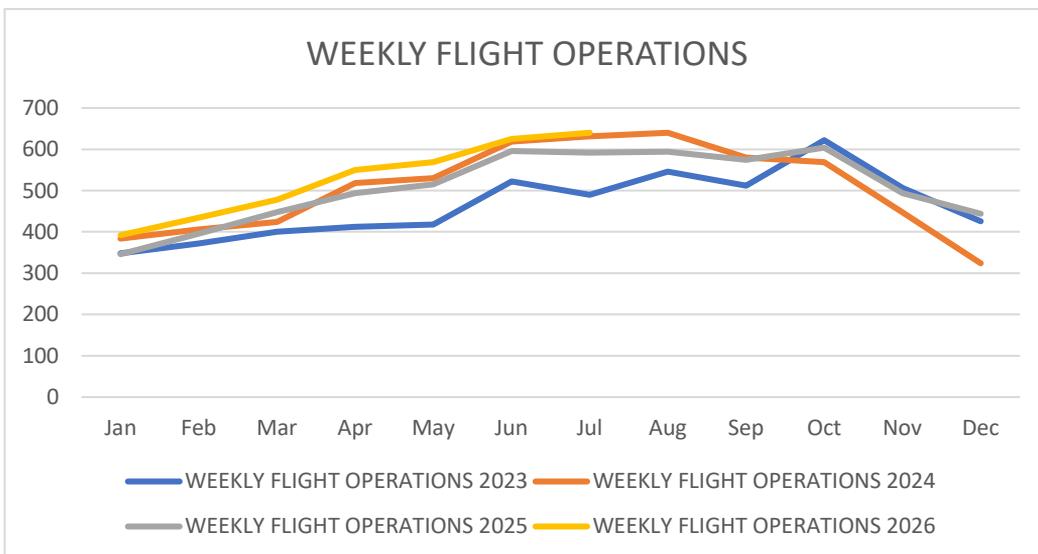
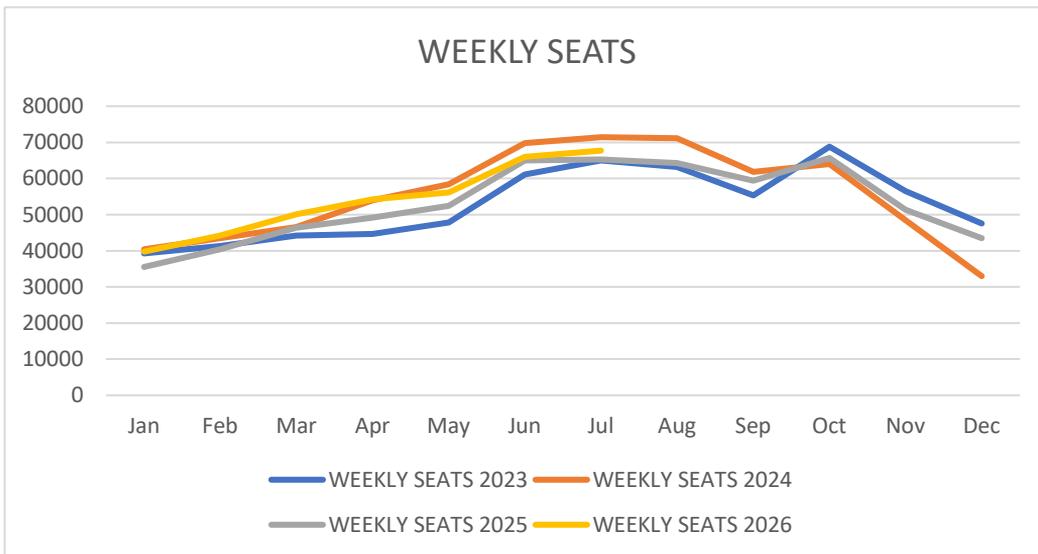
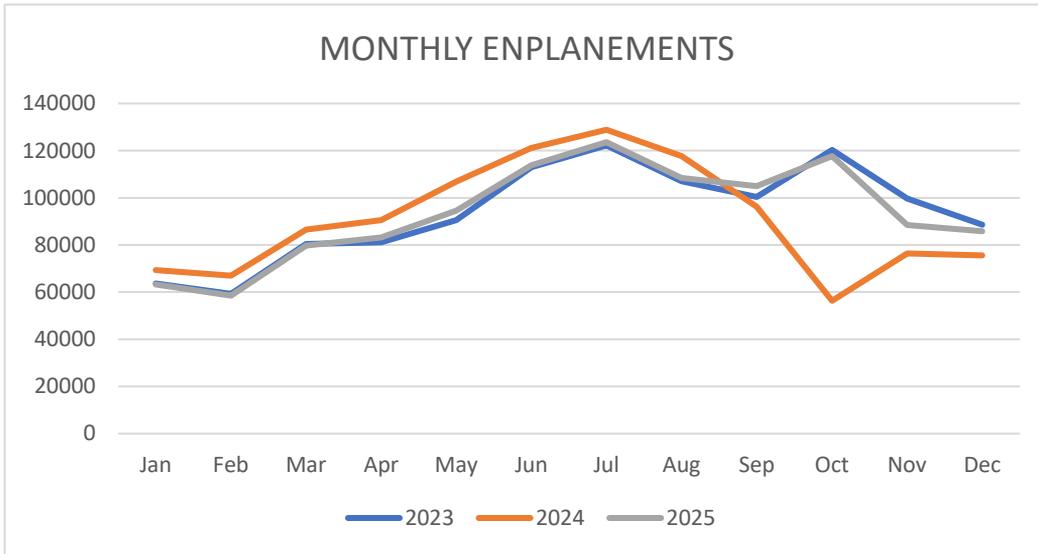
Note: Representative of a sample week of a given month

Note: Monthly data calculated into Weekly data therefore this is an average of a given week in a month (i.e., one week could have more flights than another week)
 Note: Two totals lines are now included for each month - 1) weekly total and 2) monthly total

Mkt AI	Travel Period		May 2026		May 2025		Diff YoY		Percent Diff YoY		
	Orig	Dest	Ops/Week	Seats	Ops/Week	Seats	Ops/Week	Seats	Ops/Week	Seats	
AA	AVL-CLT	AVL	CLT	41	2,472	40	3,639	1	(1,167)	1.7%	(32.1%)
AA	CLT-AVL	CLT	AVL	41	2,460	40	3,639	1	(1,178)	1.7%	(32.4%)
AA	AVL-DCA	AVL	DCA	9	706	13	861	(4)	(155)	(27.6%)	(18.0%)
AA	DCA-AVL	DCA	AVL	9	706	13	861	(4)	(155)	(27.6%)	(18.0%)
AA	AVL-DFW	AVL	DFW	14	1,655	13	1,293	1	362	8.8%	28.0%
AA	DFW-AVL	DFW	AVL	14	1,666	13	1,310	1	357	6.9%	27.2%
AA	AVL-LGA	AVL	LGA	8	576	9	637	(1)	(61)	(15.0%)	(9.5%)
AA	LGA-AVL	LGA	AVL	8	576	9	637	(1)	(61)	(15.0%)	(9.5%)
AA	AVL-MIA	AVL	MIA	7	532	7	532	0	0	0.0%	0.0%
AA	MIA-AVL	MIA	AVL	7	532	7	532	0	0	0.0%	0.0%
AA	AVL-ORD	AVL	ORD	18	1,314	7	532	11	782	154.8%	146.9%
AA	ORD-AVL	ORD	AVL	18	1,314	7	532	11	782	154.8%	146.9%
AA	AVL-PHL	AVL	PHL	14	710	12	610	2	100	13.0%	16.4%
AA	PHL-AVL	PHL	AVL	14	710	12	610	2	100	13.0%	16.4%
B6	AVL-BOS	AVL	BOS	1	190	1	95	1	95	100.0%	100.0%
B6	BOS-AVL	BOS	AVL	1	190	1	95	1	95	100.0%	100.0%
DL	ATL-AVL	ATL	AVL	52	5,135	46	4,461	6	674	12.2%	15.1%
DL	AVL-ATL	AVL	ATL	52	5,135	46	4,461	6	674	12.2%	15.1%
DL	AVL-BOS	AVL	BOS	2	154	2	120	0	34	28.6%	28.6%
DL	BOS-AVL	BOS	AVL	2	154	2	120	0	34	28.6%	28.6%
DL	AVL-LGA	AVL	LGA	13	971	13	978	0	(7)	0.0%	(0.7%)
DL	LGA-AVL	LGA	AVL	13	971	13	978	0	(7)	0.0%	(0.7%)
DL	AVL-MSP	AVL	MSP	7	532	0	0	7	532	-	-
DL	MSP-AVL	MSP	AVL	7	532	0	0	7	532	-	-
G4	AUS-AVL	AUS	AVL	1	122	2	344	(1)	(222)	(66.7%)	(64.6%)
G4	AVL-AUS	AVL	AUS	1	122	2	344	(1)	(222)	(66.7%)	(64.6%)
G4	AVL-BOS	AVL	BOS	2	366	3	588	(1)	(222)	(40.0%)	(37.8%)
G4	BOS-AVL	BOS	AVL	2	366	3	588	(1)	(222)	(40.0%)	(37.8%)
G4	AVL-BWI	AVL	BWI	0	0	0	0	0	0	-	-
G4	BWI-AVL	BWI	AVL	0	0	0	0	0	0	-	-
G4	AVL-DEN	AVL	DEN	2	366	2	425	(0)	(60)	(18.2%)	(14.0%)
G4	DEN-AVL	DEN	AVL	2	366	2	425	(0)	(60)	(18.2%)	(14.0%)
G4	AVL-EWR	AVL	EWR	2	366	3	466	(1)	(100)	(25.0%)	(21.5%)
G4	EWR-AVL	EWR	AVL	2	366	3	466	(1)	(100)	(25.0%)	(21.5%)
G4	AVL-EYW	AVL	EYW	2	366	2	352	(0)	14	(10.0%)	3.8%
G4	EYW-AVL	EYW	AVL	2	366	2	352	(0)	14	(10.0%)	3.8%
G4	AVL-FLL	AVL	FLL	11	2,046	12	2,070	(1)	(24)	(7.4%)	(1.2%)
G4	FLL-AVL	FLL	AVL	11	2,046	12	2,070	(1)	(24)	(7.4%)	(1.2%)
G4	AVL-HOU	AVL	HOU	1	163	1	122	0	41	33.3%	33.3%
G4	HOU-AVL	HOU	AVL	1	163	1	122	0	41	33.3%	33.3%
G4	AVL-IAD	AVL	IAD	2	366	0	0	2	366	-	-
G4	IAD-AVL	IAD	AVL	2	366	0	0	2	366	-	-
G4	AVL-LAS	AVL	LAS	2	350	2	344	0	5	0.0%	1.6%
G4	LAS-AVL	LAS	AVL	2	350	2	344	0	5	0.0%	1.6%
G4	AVL-MCO	AVL	MCO	2	406	2	425	(0)	(19)	(9.1%)	(4.5%)
G4	MCO-AVL	MCO	AVL	2	406	2	425	(0)	(19)	(9.1%)	(4.5%)
G4	AVL-MDW	AVL	MDW	1	122	1	122	0	0	0.0%	0.0%
G4	MDW-AVL	MDW	AVL	1	122	1	122	0	0	0.0%	0.0%
G4	AVL-MSP	AVL	MSP	0	0	1	203	(1)	(203)	(100.0%)	(100.0%)
G4	MSP-AVL	MSP	AVL	0	0	1	203	(1)	(203)	(100.0%)	(100.0%)
G4	AVL-PBI	AVL	PBI	2	447	2	425	0	22	0.0%	5.1%
G4	PBI-AVL	PBI	AVL	2	447	2	425	0	22	0.0%	5.1%
G4	AVL-PGD	AVL	PGD	4	695	3	561	0	135	13.3%	24.0%
G4	PGD-AVL	PGD	AVL	4	695	3	561	0	135	13.3%	24.0%
G4	AVL-PHX	AVL	PHX	0	0	2	344	(2)	(344)	(100.0%)	(100.0%)
G4	PHX-AVL	PHX	AVL	0	0	2	344	(2)	(344)	(100.0%)	(100.0%)
G4	AVL-PIE	AVL	PIE	9	1,634	9	1,547	0	87	2.6%	5.6%
G4	PIE-AVL	PIE	AVL	9	1,634	9	1,547	0	87	2.6%	5.6%
G4	AVL-SFB	AVL	SFB	8	1,508	9	1,554	(0)	(45)	(5.1%)	(2.9%)
G4	SFB-AVL	SFB	AVL	8	1,508	9	1,554	(0)	(45)	(5.1%)	(2.9%)
G4	AVL-SRQ	AVL	SRQ	2	366	2	344	0	22	0.0%	6.3%
G4	SRQ-AVL	SRQ	AVL	2	366	2	344	0	22	0.0%	6.3%
G4	AVL-VPS	AVL	VPS	0	0	0	81	(0)	(81)	(100.0%)	(100.0%)
G4	VPS-AVL	VPS	AVL	0	0	0	81	(0)	(81)	(100.0%)	(100.0%)
SY	AVL-MSP	AVL	MSP	2	378	0	0	2	378	-	-
SY	MSP-AVL	MSP	AVL	2	378	0	0	2	378	-	-
UA	AVL-DEN	AVL	DEN	7	882	7	536	0	346	0.0%	64.7%
UA	DEN-AVL	DEN	AVL	7	882	7	536	0	346	0.0%	64.7%
UA	AVL-EWR	AVL	EWR	9	627	7	403	2	224	35.5%	55.6%
UA	EWR-AVL	EWR	AVL	9	627	7	403	2	224	35.5%	55.6%
UA	AVL-ORD	AVL	ORD	26	1,568	21	1,210	6	357	27.5%	29.5%
UA	ORD-AVL	ORD	AVL	26	1,568	21	1,210	6	357	27.5%	29.5%
Weekly Total			Total	569	56,178	515	52,468	54	3,710	10.4%	7.1%
Monthly Total			Total	1,259	124,395	1,140	116,141	119	8,254	10.4%	7.1%

Mkt AI	Travel Period	Orig	Dest	Jun 2026		Jun 2025		Diff YoY		Percent Diff YoY		
				Ops/Week	Seats	Ops/Week	Seats	Ops/Week	Seats	Ops/Week	Seats	
AA	AVL-CLT	AVL	CLT	40	2,177	42	3,465	(2)	(1,288)	(3.9%)	(37.2%)	
AA	CLT-AVL	CLT	AVL	40	2,177	42	3,483	(2)	(1,306)	(4.5%)	(37.5%)	
AA	AVL-DCA	AVL	DCA	14	1,064	14	910	0	154	0.0%	16.9%	
AA	DCA-AVL	DCA	AVL	14	1,064	14	910	0	154	0.0%	16.9%	
AA	AVL-DFW	AVL	DFW	14	2,100	15	1,693	(1)	407	(7.7%)	24.0%	
AA	DFW-AVL	DFW	AVL	14	2,100	15	1,675	(1)	425	(6.3%)	25.3%	
AA	AVL-LGA	AVL	LGA	9	674	9	679	(0)	(5)	(2.6%)	(0.7%)	
AA	LGA-AVL	LGA	AVL	9	674	9	679	(0)	(5)	(2.6%)	(0.7%)	
AA	AVL-MIA	AVL	MIA	7	532	7	532	0	0	0.0%	0.0%	
AA	MIA-AVL	MIA	AVL	7	532	7	532	0	0	0.0%	0.0%	
AA	AVL-ORD	AVL	ORD	17	1,312	13	993	4	319	32.1%	32.1%	
AA	ORD-AVL	ORD	AVL	18	1,330	13	993	4	337	33.9%	33.9%	
AA	AVL-PHL	AVL	PHL	14	766	13	659	1	107	8.9%	16.2%	
AA	PHL-AVL	PHL	AVL	14	766	13	659	1	107	8.9%	16.2%	
B6	AVL-BOS	AVL	BOS	0	0	3	425	(3)	(425)	(100.0%)	(100.0%)	
B6	BOS-AVL	BOS	AVL	0	0	3	425	(3)	(425)	(100.0%)	(100.0%)	
DL	ATL-AVL	ATL	AVL	52	5,662	50	5,380	2	282	4.2%	5.2%	
DL	AVL-ATL	AVL	ATL	52	5,662	50	5,372	2	290	4.2%	5.4%	
DL	AVL-BOS	AVL	BOS	2	142	2	153	(0)	(11)	(11.1%)	(7.3%)	
DL	BOS-AVL	BOS	AVL	2	142	2	153	(0)	(11)	(11.1%)	(7.3%)	
DL	AVL-LGA	AVL	LGA	13	993	13	965	0	28	0.0%	2.9%	
DL	LGA-AVL	LGA	AVL	13	993	13	965	0	28	0.0%	2.9%	
DL	AVL-MSP	AVL	MSP	7	717	1	53	6	664	900.0%	1247.4%	
DL	MSP-AVL	MSP	AVL	7	717	1	53	6	664	900.0%	1247.4%	
G4	AUS-AVL	AUS	AVL	2	378	2	378	0	0	0.0%	0.0%	
G4	AVL-AUS	AVL	AUS	2	378	2	378	0	0	0.0%	0.0%	
G4	AVL-BOS	AVL	BOS	4	630	4	714	(0)	(84)	(11.8%)	(11.8%)	
G4	BOS-AVL	BOS	AVL	4	630	4	714	(0)	(84)	(11.8%)	(11.8%)	
G4	AVL-BWI	AVL	BWI	0	0	0	0	0	0	-	-	
G4	BWI-AVL	BWI	AVL	0	0	0	0	0	0	-	-	
G4	AVL-DEN	AVL	DEN	3	504	4	630	(1)	(126)	(20.0%)	(20.0%)	
G4	DEN-AVL	DEN	AVL	3	504	4	630	(1)	(126)	(20.0%)	(20.0%)	
G4	AVL-EWR	AVL	EWR	2	420	4	714	(2)	(294)	(41.2%)	(41.2%)	
G4	EWR-AVL	EWR	AVL	2	420	4	714	(2)	(294)	(41.2%)	(41.2%)	
G4	AVL-EYW	AVL	EYW	2	336	2	328	(0)	8	(11.1%)	2.6%	
G4	EYW-AVL	EYW	AVL	2	336	2	328	(0)	8	(11.1%)	2.6%	
G4	AVL-FLL	AVL	FLL	15	2,763	15	2,772	(0)	(9)	(1.5%)	(0.3%)	
G4	FLL-AVL	FLL	AVL	15	2,763	15	2,772	(0)	(9)	(1.5%)	(0.3%)	
G4	AVL-HOU	AVL	HOU	2	336	2	378	(0)	(42)	(11.1%)	(11.1%)	
G4	HOU-AVL	HOU	AVL	2	336	2	378	(0)	(42)	(11.1%)	(11.1%)	
G4	AVL-IAD	AVL	IAD	2	378	1	168	1	210	125.0%	125.0%	
G4	IAD-AVL	IAD	AVL	2	378	1	168	1	210	125.0%	125.0%	
G4	AVL-LAS	AVL	LAS	2	291	2	378	(0)	(87)	(11.1%)	(23.0%)	
G4	LAS-AVL	LAS	AVL	2	291	2	378	(0)	(87)	(11.1%)	(23.0%)	
G4	AVL-MCO	AVL	MCO	3	548	4	714	(1)	(166)	(23.5%)	(23.2%)	
G4	MCO-AVL	MCO	AVL	3	548	4	714	(1)	(166)	(23.5%)	(23.2%)	
G4	AVL-MDW	AVL	MDW	2	378	2	378	0	0	0.0%	0.0%	
G4	MDW-AVL	MDW	AVL	2	378	2	378	0	0	0.0%	0.0%	
G4	AVL-MSP	AVL	MSP	0	0	2	378	(2)	(378)	(100.0%)	(100.0%)	
G4	MSP-AVL	MSP	AVL	0	0	2	378	(2)	(378)	(100.0%)	(100.0%)	
G4	AVL-PBI	AVL	PBI	4	674	4	756	(0)	(82)	(11.1%)	(10.8%)	
G4	PBI-AVL	PBI	AVL	4	674	4	756	(0)	(82)	(11.1%)	(10.8%)	
G4	AVL-PGD	AVL	PGD	6	1,013	6	1,008	(0)	5	(7.7%)	0.5%	
G4	PGD-AVL	PGD	AVL	6	1,013	6	1,008	(0)	5	(7.7%)	0.5%	
G4	AVL-PHX	AVL	PHX	0	0	2	378	(2)	(378)	(100.0%)	(100.0%)	
G4	PHX-AVL	PHX	AVL	0	0	2	378	(2)	(378)	(100.0%)	(100.0%)	
G4	AVL-PIE	AVL	PIE	12	2,145	11	2,012	0	133	4.1%	6.6%	
G4	PIE-AVL	PIE	AVL	12	2,145	11	2,012	0	133	4.1%	6.6%	
G4	AVL-SFB	AVL	SFB	10	1,738	10	1,783	(0)	(44)	(2.3%)	(2.5%)	
G4	SFB-AVL	SFB	AVL	10	1,738	10	1,783	(0)	(44)	(2.3%)	(2.5%)	
G4	AVL-SRQ	AVL	SRQ	2	336	2	378	(0)	(42)	(11.1%)	(11.1%)	
G4	SRQ-AVL	SRQ	AVL	2	336	2	378	(0)	(42)	(11.1%)	(11.1%)	
G4	AVL-VPS	AVL	VPS	1	252	1	168	0	84	50.0%	50.0%	
G4	VPS-AVL	VPS	AVL	1	252	1	168	0	84	50.0%	50.0%	
SY	AVL-MSP	AVL	MSP	2	347	0	0	2	347	-	-	
SY	MSP-AVL	MSP	AVL	2	347	0	0	2	347	-	-	
UA	AVL-DEN	AVL	DEN	7	882	7	565	0	317	0.0%	56.2%	
UA	DEN-AVL	DEN	AVL	7	882	7	565	0	317	0.0%	56.2%	
UA	AVL-EWR	AVL	EWR	14	858	9	522	5	336	57.9%	64.3%	
UA	EWR-AVL	EWR	AVL	14	858	9	522	5	336	57.9%	64.3%	
UA	AVL-ORD	AVL	ORD	27	1,657	19	1,113	8	544	41.5%	48.9%	
UA	ORD-AVL	ORD	AVL	27	1,657	19	1,106	8	550	41.5%	49.7%	
Weekly Total				Total	625	66,024	596	65,026	29	998	4.8%	1.5%
Monthly Total				Total	1,343	141,746	1,278	139,337	65	2,409	5.1%	1.7%

Mkt AI	Travel Period	Orig	Dest	Jul 2026		Jul 2025		Diff YoY		Percent Diff YoY		
				Ops/Week	Seats	Ops/Week	Seats	Ops/Week	Seats	Ops/Week	Seats	
AA	AVL-CLT	AVL	CLT	42	2,447	41	3,303	1	(856)	1.6%	(25.9%)	
AA	CLT-AVL	CLT	AVL	42	2,447	41	3,303	1	(856)	1.6%	(25.9%)	
AA	AVL-DCA	AVL	DCA	14	989	14	895	0	94	1.6%	10.5%	
AA	DCA-AVL	DCA	AVL	14	989	14	895	0	94	1.6%	10.5%	
AA	AVL-DFW	AVL	DFW	14	1,748	15	1,692	(1)	56	(6.1%)	3.3%	
AA	DFW-AVL	DFW	AVL	14	1,748	15	1,692	(1)	56	(6.1%)	3.3%	
AA	AVL-LGA	AVL	LGA	7	532	9	669	(2)	(137)	(20.5%)	(20.5%)	
AA	LGA-AVL	LGA	AVL	7	532	9	669	(2)	(137)	(20.5%)	(20.5%)	
AA	AVL-MIA	AVL	MIA	7	532	7	802	0	(270)	0.0%	(33.7%)	
AA	MIA-AVL	MIA	AVL	7	532	7	802	0	(270)	0.0%	(33.7%)	
AA	AVL-ORD	AVL	ORD	21	1,596	14	1,017	7	579	55.0%	56.9%	
AA	ORD-AVL	ORD	AVL	21	1,596	14	1,017	7	579	55.0%	56.9%	
AA	AVL-PHL	AVL	PHL	14	700	14	689	0	11	1.6%	1.6%	
AA	PHL-AVL	PHL	AVL	14	700	14	689	0	11	1.6%	1.6%	
B6	AVL-BOS	AVL	BOS	0	0	4	506	(4)	(506)	(100.0%)	(100.0%)	
B6	BOS-AVL	BOS	AVL	0	0	4	506	(4)	(506)	(100.0%)	(100.0%)	
DL	ATL-AVL	ATL	AVL	52	5,688	50	5,502	1	186	2.7%	3.4%	
DL	AVL-ATL	AVL	ATL	52	5,688	50	5,502	1	186	2.7%	3.4%	
DL	AVL-BOS	AVL	BOS	2	137	2	131	0	6	0.0%	4.8%	
DL	BOS-AVL	BOS	AVL	2	137	2	131	0	6	0.0%	4.8%	
DL	AVL-LGA	AVL	LGA	13	995	13	959	0	37	0.0%	3.8%	
DL	LGA-AVL	LGA	AVL	13	995	13	959	0	37	0.0%	3.8%	
DL	AVL-MSP	AVL	MSP	7	763	1	69	6	694	675.0%	1011.5%	
DL	MSP-AVL	MSP	AVL	7	763	1	69	6	694	675.0%	1011.5%	
G4	AUS-AVL	AUS	AVL	2	366	2	366	0	0	0.0%	0.0%	
G4	AVL-AUS	AVL	AUS	2	366	2	366	0	0	0.0%	0.0%	
G4	AVL-BOS	AVL	BOS	4	732	4	691	0	41	5.9%	5.9%	
G4	BOS-AVL	BOS	AVL	4	732	4	691	0	41	5.9%	5.9%	
G4	AVL-BWI	AVL	BWI	0	0	0	0	0	0	-	-	
G4	BWI-AVL	BWI	AVL	0	0	0	0	0	0	-	-	
G4	AVL-DEN	AVL	DEN	4	732	4	691	0	41	5.9%	5.9%	
G4	DEN-AVL	DEN	AVL	4	732	4	691	0	41	5.9%	5.9%	
G4	AVL-EWR	AVL	EWR	3	528	4	732	(1)	(203)	(27.8%)	(27.8%)	
G4	EWR-AVL	EWR	AVL	3	528	4	732	(1)	(203)	(27.8%)	(27.8%)	
G4	AVL-EYW	AVL	EYW	2	366	2	317	0	49	0.0%	15.4%	
G4	EYW-AVL	EYW	AVL	2	366	2	317	0	49	0.0%	15.4%	
G4	AVL-FLL	AVL	FLL	16	2,823	15	2,683	1	140	4.5%	5.2%	
G4	FLL-AVL	FLL	AVL	16	2,823	15	2,683	1	140	4.5%	5.2%	
G4	AVL-HOU	AVL	HOU	2	366	2	325	0	41	12.5%	12.5%	
G4	HOU-AVL	HOU	AVL	2	366	2	325	0	41	12.5%	12.5%	
G4	AVL-IAD	AVL	IAD	2	366	2	325	0	41	12.5%	12.5%	
G4	IAD-AVL	IAD	AVL	2	366	2	325	0	41	12.5%	12.5%	
G4	AVL-LAS	AVL	LAS	2	366	2	366	0	0	0.0%	0.0%	
G4	LAS-AVL	LAS	AVL	2	366	2	366	0	0	0.0%	0.0%	
G4	AVL-MCO	AVL	MCO	2	447	3	569	(1)	(122)	(21.4%)	(21.4%)	
G4	MCO-AVL	MCO	AVL	2	447	3	569	(1)	(122)	(21.4%)	(21.4%)	
G4	AVL-MDW	AVL	MDW	2	366	2	325	0	41	12.5%	12.5%	
G4	MDW-AVL	MDW	AVL	2	366	2	325	0	41	12.5%	12.5%	
G4	AVL-MSP	AVL	MSP	0	0	2	366	(2)	(366)	(100.0%)	(100.0%)	
G4	MSP-AVL	MSP	AVL	0	0	2	366	(2)	(366)	(100.0%)	(100.0%)	
G4	AVL-PBI	AVL	PBI	4	772	5	813	(0)	(41)	(5.0%)	(5.0%)	
G4	PBI-AVL	PBI	AVL	4	772	5	813	(0)	(41)	(5.0%)	(5.0%)	
G4	AVL-PGD	AVL	PGD	5	975	5	843	0	133	4.3%	15.8%	
G4	PGD-AVL	PGD	AVL	5	975	5	843	0	133	4.3%	15.8%	
G4	AVL-PHX	AVL	PHX	0	0	2	325	(2)	(325)	(100.0%)	(100.0%)	
G4	PHX-AVL	PHX	AVL	0	0	2	325	(2)	(325)	(100.0%)	(100.0%)	
G4	AVL-PIE	AVL	PIE	12	2,188	12	2,212	(0)	(24)	(1.8%)	(1.1%)	
G4	PIE-AVL	PIE	AVL	12	2,188	12	2,212	(0)	(24)	(1.8%)	(1.1%)	
G4	AVL-SFB	AVL	SFB	10	1,831	10	1,799	0	32	0.0%	1.8%	
G4	SFB-AVL	SFB	AVL	10	1,831	10	1,799	0	32	0.0%	1.8%	
G4	AVL-SRQ	AVL	SRQ	2	366	2	447	(0)	(81)	(18.2%)	(18.2%)	
G4	SRQ-AVL	SRQ	AVL	2	366	2	447	(0)	(81)	(18.2%)	(18.2%)	
G4	AVL-VPS	AVL	VPS	2	366	1	163	1	203	125.0%	125.0%	
G4	VPS-AVL	VPS	AVL	2	366	1	163	1	203	125.0%	125.0%	
SY	AVL-MSP	AVL	MSP	2	378	0	0	2	378	-	-	
SY	MSP-AVL	MSP	AVL	2	378	0	0	2	378	-	-	
UA	AVL-DEN	AVL	DEN	7	882	7	562	0	320	0.0%	56.9%	
UA	DEN-AVL	DEN	AVL	7	882	7	562	0	320	0.0%	56.9%	
UA	AVL-EWR	AVL	EWR	14	859	7	350	7	509	100.0%	145.3%	
UA	EWR-AVL	EWR	AVL	14	859	7	350	7	509	100.0%	145.3%	
UA	AVL-ORD	AVL	ORD	27	1,659	19	1,143	9	516	46.3%	45.2%	
UA	ORD-AVL	ORD	AVL	27	1,659	19	1,147	9	512	46.3%	44.6%	
Weekly Total				Total	640	67,718	592	65,295	48	2,423	8.1%	3.7%
Monthly Total				Total	1,424	150,479	1,311	144,572	113	5,907	8.6%	4.1%





MEMORANDUM

TO: Members of the Airport Authority

FROM: Amy Harris, Chief Financial Officer

DATE: March 13, 2026

ITEM DESCRIPTION – Information Section Item B

Greater Asheville Regional Airport Authority – Explanation of Extraordinary Variances
Month of January 2026.

SUMMARY

Operating Revenues for the month of January were \$2,470,854, 3.5% under budget likely due to winter storm events during the month. Operating Expenses for the month were \$1,433,220, 23.9% under budget. As a result, Net Operating Revenues before Depreciation were \$1,037,634. Net Non-Operating Revenues were (\$323,882). Non-Operating Revenues and Expenses are netted each month, for the month of January, total interest Expense exceeded Passenger Facility Charge and Customer Facility Charge Revenues, resulting in negative net Non-Operating Revenue.

Year-to-date Operating Revenues were \$22,401,549, 6.2% over budget. Year-to-date Operating Expenses were \$11,809,774, 4.2% under budget. Year-to-date Net Operating Revenues before Depreciation were \$10,591,775. Net Non-Operating Revenues for the year were (\$227,510).

REVENUES

Significant variations to budget for January were:

Concessions	\$57,557	72.1%	New concessions open in Terminal Expansion
Commerce Ground Transportation	\$53,838	138.6%	Airline crew parking fees billed annually during January, also Uber / Lyft fees exceeded monthly budget
FBOs	\$22,021	21.8%	FBO percentage fee exceeded monthly budget due to increased General Aviation activity in January

Information Section – Item B



Other Leases and Fees	\$12,055	74.4%	Miscellaneous advertising revenues and penalties / fees exceeded monthly budget
Auto Parking	(\$116,895)	(12.4%)	Parking activity under monthly budget, likely due to winter storm events resulting in flight cancellations and reduced travel
Rental car – car rentals	(\$52,254)	(14.9%)	Rental car activity under monthly budget, likely due to winter storm events resulting in flight cancellations and reduced travel
Landing Fees	(\$38,844)	(14.0%)	Airline operations under monthly budget, likely due to winter storm events resulting in flight cancellations

EXPENSES

Significant variations to budget for January were:

Professional Services	\$13,498	25.3%	Expense for month included invoice for initial phase of development of new rates and charges model - underway since October
Other Contractual Services	(\$146,526)	(31.8%)	January Parking and Shuttle management fee invoices paid in early February
Operating Supplies	(\$57,601)	(77.5%)	January expense reduced by airline reimbursement of deicing chemicals
Repairs and Maintenance	(\$24,784)	(63.7%)	Terminal Building and Grounds repair expenses under monthly budget
Insurance	(\$15,446)	(100.0%)	No insurance expense during month of January

STATEMENT OF NET ASSETS

Significant variations to prior month were:

Cash and Cash Equivalents – Unrestricted Cash and Cash Equivalents decreased by \$7.0M, primarily due to payment of capital project-related invoices.

Construction in Progress – Construction in Progress increased by \$5.6M mostly due to the Terminal Expansion project.

Property and Equipment, Net – Property and Equipment, net decreased by \$705.7k due to depreciation.

Interest Payable decreased by \$7.9M due to bi-annual payment of interest on bonds. As required by bond covenants, an amount equal to 1/12 of the total annual debt service requirement is transferred to the Trustee Bank monthly and then disbursed in July and January.

**ASHEVILLE REGIONAL AIRPORT
STATEMENT OF FINANCIAL POSITION
As of January 31, 2026**

	Current Month	Last Month
<u>ASSETS</u>		
Current Assets:		
Unrestricted Net Assets:		
Cash and Cash Equivalents	\$69,647,906	\$75,563,727
Accounts Receivable	1,818,771	1,831,366
Passenger Facility Charges Receivable	280,875	274,335
Refundable Sales Tax Receivable	447,642	391,681
Grants Receivable	5,199	5,199
Prepaid Expenses	14,243,502	14,243,502
GASB 87 Short-term Lease Receivable	2,028,135	2,028,135
Total Unrestricted Assets	88,472,030	94,337,944
Restricted Assets:		
Cash and Cash Equivalents	193,545,477	200,531,083
Total Restricted Assets	193,545,477	200,531,083
Total Current Assets	282,017,507	294,869,027
Noncurrent Assets:		
Construction in Progress	341,442,338	335,811,025
Net Pension Asset - LGERS	(4,028,300)	(4,028,300)
Benefit Payment - OPEB	463,183	463,183
Contributions in Current Year	2,395,843	2,395,843
GASB 87 Long-term Lease Receivable	10,751,976	10,751,976
Property and Equipment - Net	170,851,171	171,556,913
Total Noncurrent Assets	521,876,211	516,950,641
	\$803,893,719	\$811,819,668
<u>LIABILITIES AND NET ASSETS</u>		
Current Liabilities:		
Payable from Unrestricted Assets		
Accounts Payable & Accrued Liabilities	25,681	48,893
Customer Deposits	122,463	122,463
Unearned Revenue	53,379	173,098
Construction Contract Retainages ⁽¹⁾	1,832,134	1,691,449
Revenue Bond Payable - Current	1,475,000	1,475,000
GASB 87 Short-term Deferred Revenue	2,215,167	2,215,167
Interest Payable	1,588,873	9,533,238
Total Payable from Unrestricted Assets	7,312,698	15,259,309
Total Current Liabilities	7,312,698	15,259,309
Noncurrent Liabilities:		
Pension Deferrals - OPEB	262,131	125,804
Other Postemployment Benefits	1,219,112	1,219,112
Compensated Absences	885,738	885,738
Net Pension Obligation-LEO Special Separation Allowance	981,137	981,137
GASB 87 Long-term Deferred Revenue	9,336,453	9,336,453
Revenue Bond Payable - 2016 - Noncurrent	7,940,000	7,940,000
Revenue Bond Payable - 2022A - Noncurrent	195,745,397	195,745,397
Revenue Bond Payable - 2023 - Noncurrent	187,452,591	187,452,591
Total Noncurrent Liabilities	403,822,558	403,686,231
Total Liabilities	411,135,256	418,945,540
Net Assets:		
Invested in Capital Assets	502,878,509	497,952,938
Restricted	193,545,477	200,531,083
Unrestricted	(303,665,523)	(305,609,893)
Total Net Assets	392,758,463	392,874,128
	\$803,893,719	\$811,819,668

Restricted Forfeiture Funds

6,492

6,471

⁽¹⁾ Reduced due to release of retainage:

\$10.9M - Hensel Phelps Construction Co. for work related to Terminal Expansion Program Phase 1
\$535k - Kokolakis Contracting for work related to Air Traffic Control Tower project

ASHEVILLE REGIONAL AIRPORT
As of January 31, 2026

<u>Institution:</u>	<u>Interest Rate</u>	<u>Investment Amount</u>	<u>Monthly Interest</u>
Bank of America - Operating Account	1.86%	\$ 4,202,953	8,876
NC Capital Management Trust - Cash Portfolio	3.59% *	65,444,653	215,078
Petty Cash		300	
Restricted Cash:			
Bank of America - PFC Revenue	1.86%	1,363,773	2,057
NC Capital Mgt Trust - PFC Revenue	3.59% *	28,405,081	86,917
NC Capital Mgt Trust - 2016 Debt Service Fund	3.59% *	896,686	2,587
NC Capital Mgt Trust - 2022A Construction	3.59% *	146,015,081	446,794
NC Capital Mgt Trust - 2022A Parity Reserve	3.59% *	15,181,325	46,454
NC Capital Mgt Trust - 2022A Capitalized Interest	3.59% *	-	-
NC Capital Mgt Trust - 2022A Debt Service	3.59% *	866,179	2,168
NC Capital Mgt Trust - 2023 Debt Service	3.59% *	-	-
NC Capital Mgt Trust - 2023 Capitalized Interest	3.59% *	-	-
NC Capital Mgt Trust - 2023 Debt Service	3.59% *	817,353	2,062
Total		<u><u>\$ 263,193,385</u></u>	<u><u>\$ 812,993</u></u>

* Interest Rate = 30-day yield at month end

Investment Diversification:

Banks	2%
NC Capital Management Trust	98%
Commercial Paper	0%
Federal Agencies	0%
US Treasuries	0%
	<u><u>100%</u></u>

**ASHEVILLE REGIONAL AIRPORT
STATEMENT OF CHANGES IN FINANCIAL POSITION
For the Month of January 2026**

	Current Month	Previous Month
Cash and Investments Beginning of Period	\$ 276,094,811	\$ 284,823,696
Net Income/(Loss) Before Capital Contributions	8,009	259,753
Depreciation	705,742	705,742
Decrease/(Increase) in Receivables	(49,906)	4,507,157
Increase/(Decrease) in Payables	(7,946,611)	(10,417,255)
Decrease/(Increase) in Prepaid Expenses	-	-
Decrease/(Increase) in Fixed Assets	(5,631,312)	(8,509,776)
Principal Payments of Bond Maturities	-	-
Capital Contributions	12,632	4,725,470
Forfeiture Funds	21	24
Increase(Decrease) in Cash	(12,901,426)	(8,728,885)
Cash and Investments End of Period	\$ 263,193,385	\$ 276,094,811

Income Statement

Through 1/31/26
Summary Listing

Classification	MTD Actual Amount	YTD Actual Amount	YTD Budget Amount	YTD Variance	Annual Budget Amount	Budget Less YTD Actual
<i>Operating revenues</i>						
Terminal space rentals - non airline	24,202	170,091	161,044	9,047	276,077	(105,986)
Terminal space rentals - airline	553,921	5,080,252	4,921,261	158,992	8,294,260	(3,214,008)
Landing fees	238,437	2,295,902	2,297,473	(1,571)	3,961,160	(1,665,258)
Concessions	137,375	1,292,036	661,346	630,690	1,140,250	151,786
Auto parking	828,105	7,346,138	7,830,000	(483,862)	13,500,000	(6,153,862)
Rental car - car rentals	298,552	2,809,973	2,906,677	(96,704)	5,011,512	(2,201,539)
Rental car - facility rent	73,621	515,345	533,015	(17,670)	883,448	(368,103)
Commerce ground transportation	92,688	454,419	310,800	143,619	555,000	(100,581)
FBOs	122,923	893,828	831,242	62,586	1,441,461	(547,633)
Building leases	29,737	207,560	39,297	168,263	317,494	(109,934)
Land leases	43,039	309,102	482,676	(173,574)	577,314	(268,212)
Other leases and fees	28,255	1,026,903	113,401	913,502	194,402	832,501
<i>Operating revenues Totals</i>	\$ 2,470,854	\$ 22,401,549	\$ 21,088,231	\$ 1,313,318	\$ 36,152,378	\$ (13,750,829)
<i>Non-operating revenue and expense</i>						
Customer facility charges	198,655	2,195,369	1,624,000	571,369	2,800,000	(604,631)
Passenger facility charges	282,896	2,224,347	990,000	1,234,347	4,500,000	(2,275,653)
Storm relief revenues	-	-	-	-	-	-
Storm relief expenses	-	-	-	-	-	-
GASB 87	-	-	-	-	-	-
Interest revenue	812,993	6,460,151	2,800,000	3,660,151	4,800,000	1,660,151
Interest expense	(1,618,425)	(11,151,664)	(11,156,588)	4,924	(19,125,581)	7,973,917
Bond premium revenue	-	-	-	-	-	-

Income Statement

Through 1/31/26
Summary Listing

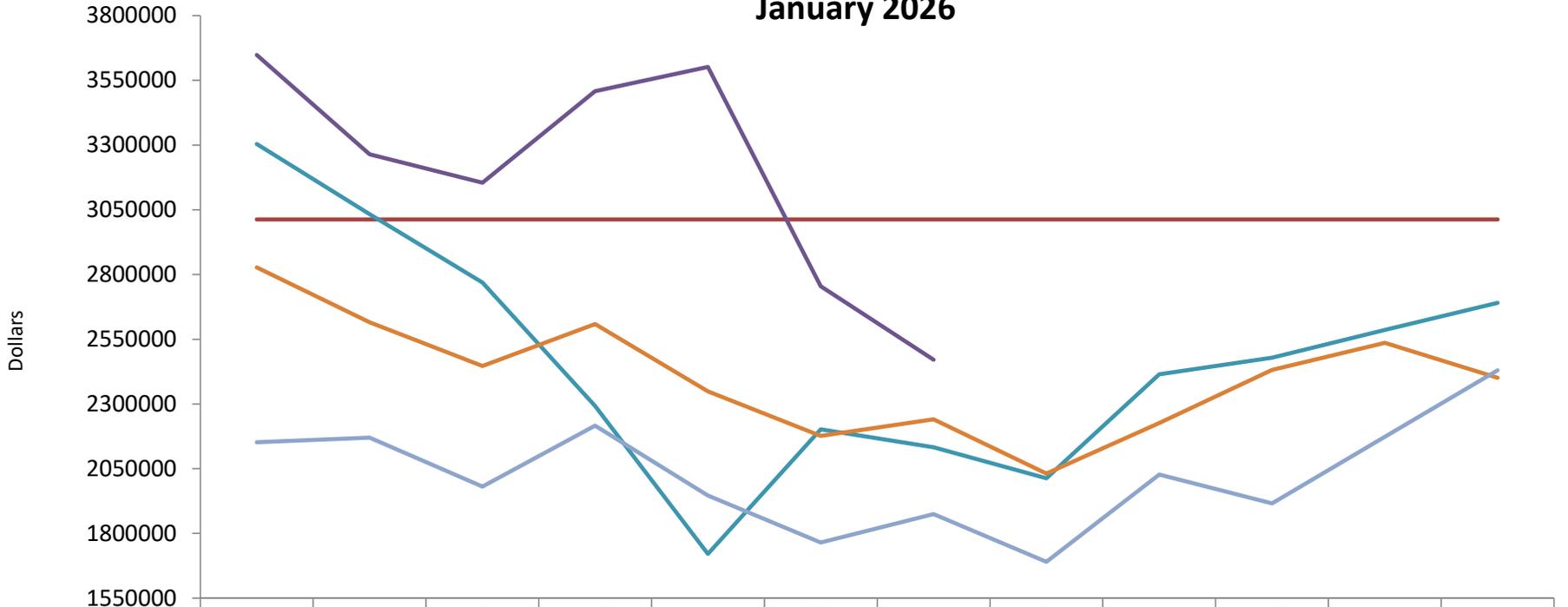
Classification	MTD Actual Amount	YTD Actual Amount	YTD Budget Amount	YTD Variance	Annual Budget Amount	Budget Less YTD Actual
Bond expense	-	-	-	-	-	-
Gain or loss on disposal of assets	-	22,800	-	22,800	-	22,800
P-card rebate	-	21,237	-	21,237	-	21,237
Miscellaneous	-	250	-	250	-	250
<i>Non-operating revenue and expense Totals</i>	(323,882)	(227,510)	(5,742,588)	5,515,078	(7,025,581)	6,798,071
Capital contributions	12,632	29,702,990	-	29,702,990	-	29,702,990
<i>Operating expenses</i>						
Personnel services	869,257	6,553,757	6,864,227	(310,471)	13,728,454	(7,174,697)
Professional services	66,826	274,938	298,434	(23,496)	639,935	(364,997)
Other contractual services	314,217	2,748,298	2,764,457	(16,159)	5,528,913	(2,780,615)
Travel and training	32,948	90,820	142,627	(51,807)	285,255	(194,435)
Communications	10,595	55,408	41,702	13,706	83,405	(27,997)
Utility services	49,551	403,113	272,688	130,426	545,375	(142,262)
Rentals and leases	88	11,267	32,255	(20,989)	64,510	(53,243)
Insurance	-	645,572	679,639	(34,067)	772,318	(126,746)
Advertising, printing and binding	797	9,179	7,175	2,004	14,350	(5,171)
Promotional activities	26,118	89,933	187,862	(97,928)	375,725	(285,792)
Other current charges and obligations	8,139	29,466	50,825	(21,360)	101,650	(72,184)
Operating supplies	16,751	374,708	378,822	(4,114)	892,224	(517,516)
Publications, subscriptions, memberships, etc.	520	63,305	42,370	20,935	84,739	(21,434)
Repairs and maintenance	14,133	245,056	233,501	11,556	467,000	(221,944)
Small equipment	14,852	65,606	53,749	11,857	107,500	(41,894)

Income Statement

Through 1/31/26
Summary Listing

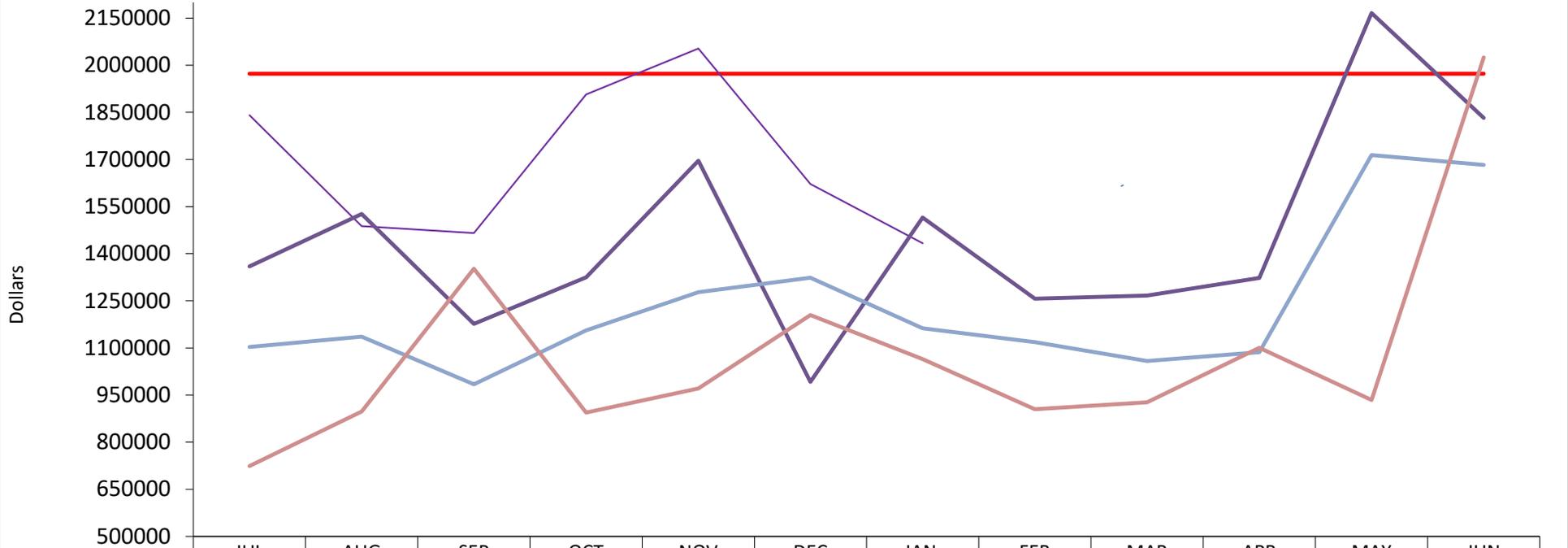
Classification	MTD Actual Amount	YTD Actual Amount	YTD Budget Amount	YTD Variance	Annual Budget Amount	Budget Less YTD Actual
Contingency	-	-	49,999	(49,999)	100,000	(100,000)
Emergency repairs	8,426	8,426	25,001	(16,575)	50,000	(41,574)
Business development	-	140,921	199,999	(59,078)	400,000	(259,079)
Operating expenses Totals	1,433,220	11,809,774	12,325,333	(515,559)	24,241,353	(12,431,579)
Non-operating capital expense						
Capital expense	-	-	-	-	-	-
Capital expense Totals	-	-	-	-	-	-
Depreciation						
Depreciation	705,742	4,940,195	-	-	-	4,940,195
Depreciation Totals	705,742	4,940,195	-	-	-	4,940,195
REVENUE TOTALS	2,159,604	51,877,029	15,345,643	36,531,386	29,126,797	22,750,232
EXPENSE TOTALS	2,138,962	16,749,969	12,325,333	(515,559)	24,241,353	(7,491,384)
Grand Total Net Gain (Loss)	20,642	35,127,060	3,020,310	37,046,945	4,885,444	30,241,616

Annual Operating Revenue By Month January 2026



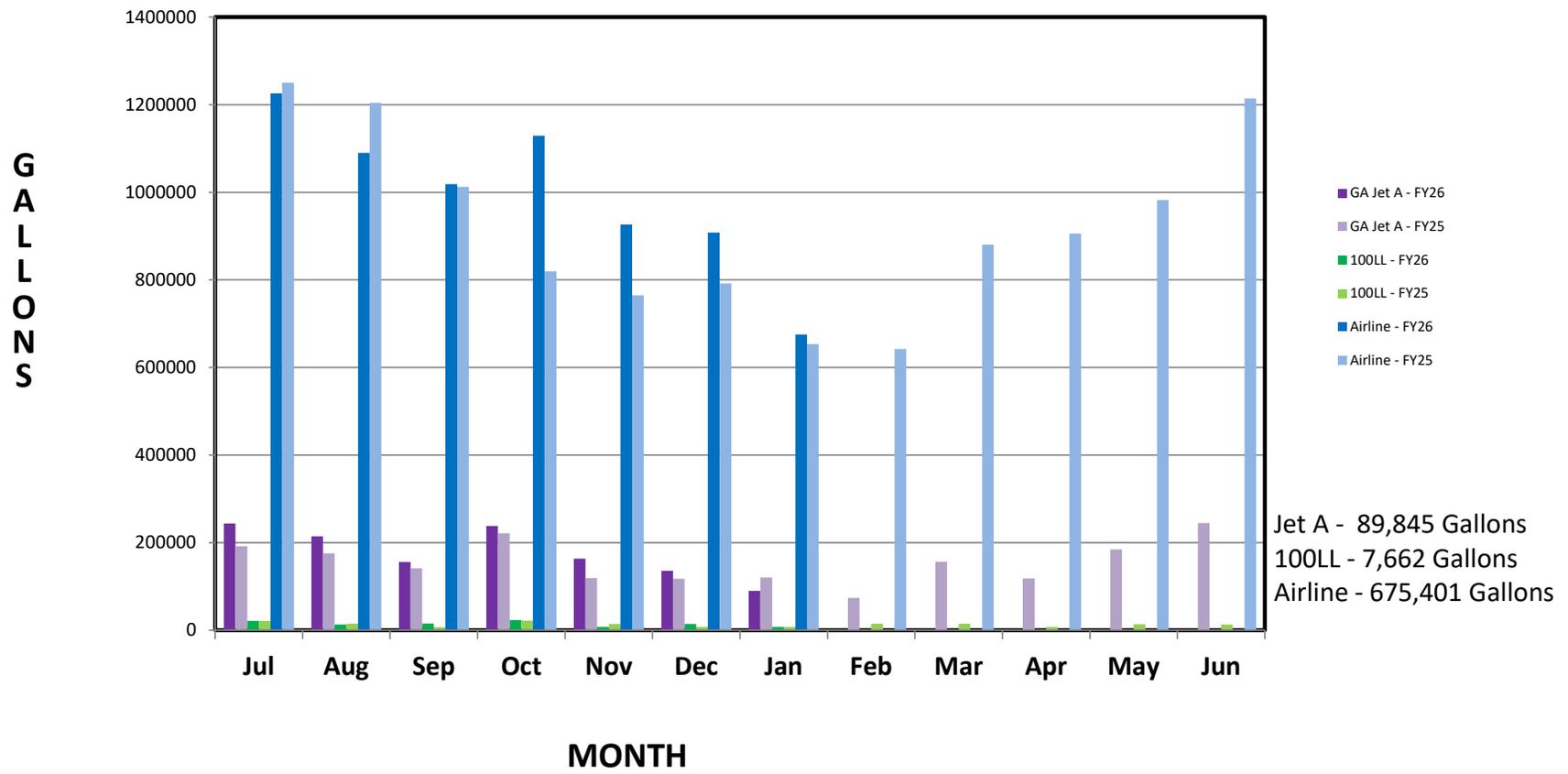
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
— FY26 AVERAGE	3012698	3012698	3012698	3012698	3012698	3012698	3012698	3012698	3012698	3012698	3012698	3012698
— FY26	3647963	3264015	3154243	3507994	3601518	2754962	2470854					
— FY25	3303967	3032969	2768582	2292634	1720983	2201701	2132696	2013186	2414867	2478326	2586018	2690342
— FY24	2827482	2615398	2446265	2609082	2349134	2176799	2240605	2031187	2226599	2431758	2535942	2401361
— FY23	2151973	2170060	1981276	2215944	1946150	1764811	1874458	1690357	2027726	1915691	2173346	2430077

Annual Operating Expenses by Month January 2026

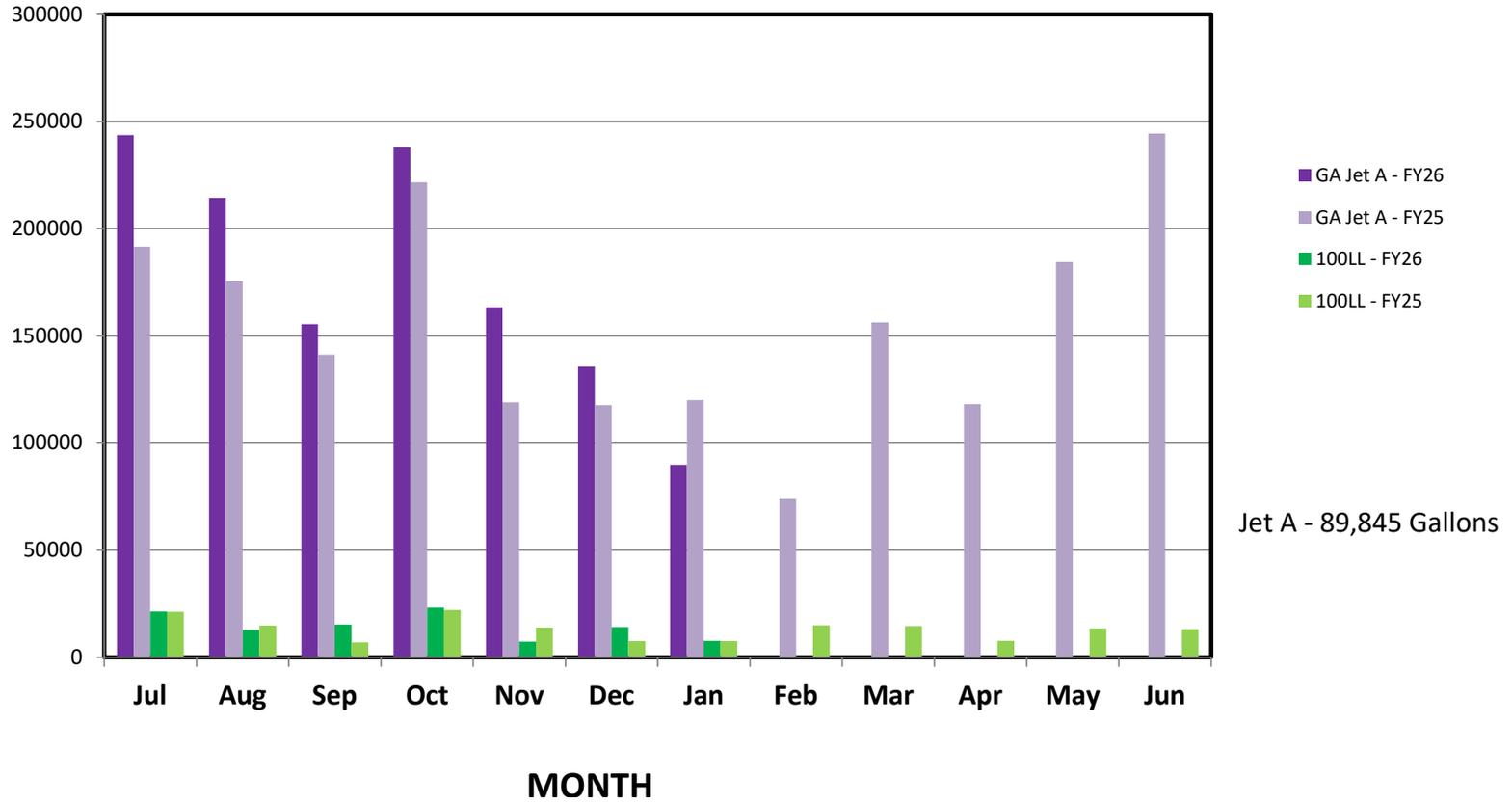


	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
— FY26 AVERAGE	1973063	1973063	1973063	1973063	1973063	1973063	1973063	1973063	1973063	1973063	1973063	1973063
— FY26	1840898	1487795	1465759	1906751	2053234	1622117	1433220					
— FY25	1359848	1526496	1176297	1324945	1695955	991982	1515101	1256400	1266420	1322820	2166154	1832386
— FY24	1103108	1135951	984187	1155931	1277375	1323577	1162760	1118844	1058605	1086390	1714067	1682357
— FY23	723941	897398	1352214	894073	970953	1204680	1064287	904765	926762	1100224	934182	2024815

**ASHEVILLE REGIONAL AIRPORT
FUEL SALES - GALLONS
January 2026**



**ASHEVILLE REGIONAL AIRPORT
GENERAL AVIATION FUEL SALES - GALLONS
January 2026**



Design Phase														
Project Number	Project Name	Project Description	Professional Services Consultant	Professional Services Contract	General Contractor	Original Construction Contract	Change Orders (thru 3/1/2026)	Percent of Original Contract	Board Approved Project Cost	Percent Complete	Expensed to Date (thru 3/1/2026)	Start Date	End Date	Current Project Status (as of 3/1/2026)
1	Terminal Building Renovations	Phase 2 - Terminal Building Modernization Design	Gresham Smith	\$12,608,794	N/A	N/A	\$8,634,766	93.0%	\$21,243,560	93.0%	\$19,758,327	Nov-19	Apr-27	CA services continue.
2	Terminal Building Renovations	Program Management Services	Parsons Transportation Group, Inc.	\$1,998,796	N/A	N/A	\$0	45.7%	\$1,998,796	45.7%	\$913,175	Jul-23	Dec-27	Project management continues.
3	Air Traffic Control Tower	Design new facility	Pond Company	\$4,157,923	N/A	N/A	\$872,978	91.0%	\$5,030,901	91.0%	\$4,576,466	Mar-21	Nov-25	Project in closeout with design team.
4	Air Traffic Control Tower	RPR Services	Parsons Transportation Group, Inc.	\$385,804	N/A	N/A	\$0	91.7%	\$385,804	91.7%	\$353,830	May-24	May-26	Project management continues.
5	Airport Master Plan	Update Current Master Plan	CHA	\$989,004	N/A	N/A	\$45,547	100.0%	\$1,034,551	100.0%	\$1,034,551	Jul-21	Feb-26	CHA finalized documents. Project in closeout.
7	Taxiway A Rehabilitation	Design and Construction Administration	AVCON	\$1,129,142	N/A	N/A	\$0	61.3%	\$1,129,142	61.3%	\$692,000	Jun-24	Oct-26	Scope reduced. Only received one bid well over budget. Working with FAA on options.
8	RON Apron	Design and Construction Administration	McFarland Johnson	\$408,380	N/A	N/A	\$143,260	73.0%	\$551,640	73.0%	\$402,928	Nov-24	Mar-26	Preconstruction meeting completed. Contractor starts in March. CA services continue.
9	Overlook Parking Lot	Design and Construction Administration	Kimley-Horn	\$1,778,149	N/A	N/A	\$511,242	67.2%	\$2,289,391	67.2%	\$1,538,541	Nov-24	Mar-26	Stormwater Improvements design at 90%.
10	Parking Garage & Roadway Improvements	Design and Construction Administration	McFarland Johnson	\$4,964,318	N/A	N/A	\$0	9.3%	\$4,964,318	9.3%	\$460,788	Mar-25	Mar-27	Planning phase design services progressing. Parking Program Report Completed.
11	Airport Entrance	Planning & Conceptual Design	McFarland Johnson	\$91,275	N/A	N/A	\$0	24.1%	\$91,275	24.1%	\$22,013	Sep-25	Sep-26	Planning phase is progressing.

Construction Phase														
Project Number	Project Name	Project Description	Professional Services Consultant	Professional Services Contract	General Contractor	Original Construction Contract	Change Orders (thru 3/1/2026)	Percent of Original Contract	*Board Approved Project Cost	Percent Complete	Expensed to Date (thru 3/1/2026)	Start Date	End Date	Current Project Status (as of 3/1/2026)
1	Terminal Building Modernization - CMR Construction	Utilities relocation, Central Energy Plant, Equipment Purchase, Terminal building construction	Gresham Smith	Construction Cost	Hensel Phelps	\$346,881,091	\$37,107,495	63.0%	\$383,988,586	63.0%	\$242,065,169	Jan-22	Apr-28	Airside and Landside of legacy terminal demolition complete. Baggage Claim expansion progressing. Underground progressing for North Concourse.
2	Air Traffic Control Tower	Construction of ATCT and Base Building Facility	Pond	Construction Cost	J Kokolakis Contracting	\$44,344,052	\$2,968,017	99.6%	\$47,312,069	99.6%	\$47,127,184	Dec-22	Dec-25	Contractor working on Punchlist. FAA installation progressing.
3	Overlook Parking Lot	Construction of Overlook Parking Lot and WBW extension	Kimley-Horn	Construction Cost	K.West Group	\$8,669,616	\$0	0.0%	\$10,236,616	0.0%	\$0	Nov-25	Oct-26	Finalizing schedule. Construction to begin in March.
4	RON Apron	Construction of the RON Apron	McFarland Johnson	Construction Cost	K.West Group	\$4,798,121	\$0	0.0%	\$5,478,121	0.0%	\$0	Feb-26	Sep-26	Preconstruction meeting completed. Finalizing schedule. Construction to begin in March.

*(bal of approved contract)

Key strategic priorities

Governance vs. Management : Focus on setting governing direction (“guard rails”) for the organizational and holding management accountable for the execution of operational tactics. Pursue continuous educational opportunities for Authority Member development.

1. **Organizational Relevance**: Remaining relevant in an era of airport consolidation
2. **Financial Stewardship**: Sustainability/Operating Performance/Audit & Compliance
3. **Municipal Relations**: Positive relationships with all municipalities surrounding the airport
4. **Stakeholder Relations**: Positive relationships with neighbors and other community organizations
5. **Community Image**: Public Perception/Public Relations/Customer Service/Legal Entity
6. **Facilities Stewardship**: Future Master Facilities Plan
7. **Environmental Stewardship**: Accountability/Awareness of Environmental Issues
8. **Economic Development**: Engage Community Partners/Airline Service Development
9. **Vendor-Partner Relations**: General Aviation/Rental Car Agencies/Vendors
10. **Public Safety**: Airport Emergency Safety/TSA Relations/Municipal Partners
11. **Organizational Accountability**: President & CEO Supervision