



AGENDA

Greater Asheville Regional Airport Authority Regular Meeting
Friday, June 12, 2026, 8:30 a.m.
Council Chambers at Fletcher Town Hall
300 Old Cane Creek Road, Fletcher, NC 28732

NOTICE TO THE PUBLIC: The Airport Authority welcomes comments from the public on any agenda item. Comments are received prior to the Board's discussion of the agenda item. Comments are limited to five minutes. If you wish to comment on an agenda item, please deliver a request card (available in the meeting room) to the Clerk to the Board prior to the agenda item being called by the Chair.

- I. CALL TO ORDER
- II. PRESENTATIONS:
 - A. Project Update – Lexie Farmer
- III. FINANCIAL REPORT ([document](#))
- IV. CONSENT ITEMS:
 - A. Approval of the Greater Asheville Regional Airport Authority May 8, 2026 Regular Meeting Minutes ([document](#))
 - B. Approval of the Greater Asheville Regional Airport Authority May 28, 2026 Special Meeting Minutes ([document](#))
 - C. Approval of a Resolution Accepting Grants ([document](#))
 - D. Approval of a Resolution of Appreciation for Brad Galbraith ([document](#))
 - E. Approval of Grant of Easement to Duke Energy Progress, LLC, a North Carolina LLC, for Electrical Service at Overlook – Lot C ([document](#))
 - F. Ratify Approval of Emergency Repair Work with APAC-Atlantic, Inc. for Runway and Taxiway ([document](#))
 - G. Approval of Extension of the Faith Group Agreement for Fractional Executive Information Technology Leadership Services ([document](#))



- H. Approval of the Greater Asheville Regional Airport Authority March 13, 2026 Closed Session Minutes
- I. Approval of the Greater Asheville Regional Airport Authority May 28, 2026 Closed Session Minutes
- V. OLD BUSINESS: None
- VI. NEW BUSINESS:
 - A. Approval of Construction Contract Change Order No. 8 with Kokolakis Contracting for the Air Traffic Control Tower and Associated Facilities Project and Approve Owner Allowance Project Items ([document](#))
 - B. Approval of an Amendment to Standard Form of Agreement with Parsons Transportation Group, Inc. for Terminal Modernization and Expansion Project Program Management Services ([document](#))
 - C. Approval of Pending Ground Lease Agreement with Lamar Advertising Company of Asheville ([document](#))
- VII. PRESIDENT'S REPORT:
 - A. FY27 Org Chart
 - B. ATCT Ribbon Cutting Event
- VIII. INFORMATION SECTION:
(Staff presentations will not be made on these items. Staff will be available to address questions from the Board.)
 - A. April 2026 Traffic Report ([document](#))
 - B. April 2026 Monthly Financial Report ([document](#))
 - C. June 2026 Development/Project Status Report ([document](#))
 - D. Potential Board Items for the Next Regular Meeting:
 - None identified at this time
- IX. PUBLIC AND TENANTS' COMMENTS



X. CALL FOR NEXT MEETING: July 10, 2026

XI. CLOSED SESSION

XII. AUTHORITY MEMBER REPORTS:

A. Key Strategic Elements ([document](#))

XIII. ADJOURNMENT

This agenda of the Greater Asheville Regional Airport Authority is provided as a matter of convenience to the public. It is not the official agenda. Although every effort is made to provide complete and accurate information in this agenda, the Greater Asheville Regional Airport Authority does not warrant or guarantee its accuracy or completeness for any purpose. The agenda is subject to change before and/or during the Board meeting.

**Asheville Regional Airport
Executive Summary
April-26**

AIRPORT ACTIVITY

	Month	Variance to Prior Year	Calendar Year to Date	Variance to Prior Year
Passenger Enplanements	85,953	2.6%	291,504	2.2%
Aircraft Operations				
Commercial	2,694	8.8%	8,728	5.6%
Scheduled Flights	1,131	8.2%		
Flight Cancellations	3			
Seats	114,745	10.1%	400,412	11.9%
Load Factor	74.9%	(6.8%)	72.8%	(8.7%)
General Aviation	4,340	36.2%	13,463	25.8%
Military	428	275.4%	1,104	64.3%

FINANCIAL RESULTS

	Month	Variance to Budget	Fiscal Year to Date	Variance to Budget
Operating Revenues	\$ 2,830,103	(2.4%)	\$ 30,307,382	4.4%
Operating Expenses	1,612,496	(14.4%)	16,716,961	(7.0%)
Net Operating Revenues before Depreciation	<u>\$ 1,217,607</u>		<u>\$ 13,590,421</u>	
Net Non-Operating Revenues	<u>\$ 1,980,210</u>		<u>\$ 9,587,522</u>	
Grants:				
Federal Grants	\$ -		\$ 23,863,406	
NC Dept of Transportation Grants	-		15,126,803	
Total	<u>\$ -</u>		<u>\$ 38,990,209</u>	

CASH

Restricted - PFC Revenue Account	\$ 24,854,662
Restricted - NCCMT (Debt Service Series 2016)	1,328,197
Restricted - Bond Series 2022A	163,344,521
Restricted - Bond Series 2023	3,089,837
Designated for O&M Reserve	19,730,628
Designated for Emergency Repair	598,347
Unrestricted, Undesignated	58,897,995
Total	<u>\$ 271,844,187</u>

RECEIVABLES PAST DUE

	Total	1-30 Days	31-60 Days	Over 60 Days
Advertising Customers	22,868	10,968	5,150	6,750
Allegiant Air	61,282	29,048	28,721	3,513
Destynation	6,054	-	-	6,054
Enterprise	5,926	-	5,090	836
FAA	772	-	-	772
JetBlue	8,145	4,072	4,072	-
JetStar	3,892	3,717	-	175
Paradies	7,689	3,207	42	4,440
Unify	4,876	50	100	4,726
United	9,871	-	9,871	-
Total	<u>\$ 131,375</u>	<u>\$ 51,062</u>	<u>\$ 33,871</u>	<u>\$ 27,266</u>
% of Total Receivables	<u>8.86%</u>			

Note: Excludes balances paid subsequent to month-end.

REVENUE BONDS PAYABLE

	Original Amount	Current Balance
Parking Garage Revenue Bond, Series 2016A	\$ 15,750,000	\$ 7,940,000
Parking Garage Taxable Revenue Bond, Series 2016B	5,250,000	-
Terminal Revenue Bond, Series 2022A	185,000,000	185,000,000
Terminal Revenue Bond, Series 2023	175,000,000	175,000,000
	<u>\$ 381,000,000</u>	<u>\$ 367,940,000</u>

CAPITAL EXPENDITURES

Annual Budget	\$ 194,154,905
Year-to-Date Spending	\$ 52,901,891

**REGULAR MEETING
GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
May 8, 2026**

The Greater Asheville Regional Airport Authority (“Authority”) met on Friday, May 8, 2026 at 8:30 a.m. in Council Chambers at the Fletcher Town Hall, 300 Old Cane Creek Road, Fletcher, NC 28732.

MEMBERS PRESENT: Brad Galbraith, Chair; Carl H. Ricker, Jr.; Susan Russo Klein; Nathan Kennedy; Laura B. Leatherwood; and Gene O. Bell

MEMBERS ABSENT: Britt Lovin, Vice-Chair

STAFF AND LEGAL COUNSEL PRESENT: Beth Lane, Authority Legal Counsel; Tina Kinsey, Chief Administrative Officer; Lexie Farmer, Chief Operations Officer; Amy Harris, Chief Financial Officer; John Coon, VP – Operations and Maintenance; Jared Merrill, VP – Planning; Samuel Sales, Chief of Public Safety; Angela Wagner, VP - Administration and Human Resources; Angie Daus, VP – Air Service and Corporate Communications; Sebastien Feyaerts, IT Systems Technician; and Ellen Heywood, Clerk to the Board

ALSO PRESENT: Marlin Brannon, Flagship Aviation Services; Amanda Sheridan, McFarland Johnson; Raynetta C. Waters, Paradies Lagardere

CALL TO ORDER: The Chair called the meeting to order at 8:30 a.m.

PRESENTATIONS: None

FINANCIAL REPORT: Amy Harris delivered a review of enplanements, aircraft operations, and general aviation activity for the month of March as well as the financial results for the month of March.

CONSENT ITEMS:

A. Approval of the Greater Asheville Regional Airport Authority April 10, 2026 Regular Meeting Minutes: Mr. Bell moved to approve the Greater Asheville Regional Airport Authority April 10, 2026 Regular Meeting Minutes. Dr. Leatherwood seconded the motion and it carried unanimously.

OLD BUSINESS: None

NEW BUSINESS:

A. Approval of a Contract for Custodial Services with Flagship Aviation Services

John Coon introduced Marlin Brannon with Flagship Aviation Services to the Board. Mr. Coon reported that a Request for Proposals for Custodial Services was issued in February and 11 proposals were received by the deadline. Following evaluation of the proposals, staff recommended a three-year contract commencing on July 1, 2026 with Flagship Aviation Services for custodial services.

Mr. Coon reviewed the financial terms of the proposed contract and stated that the expenses for the custodial services will be allocated in each fiscal year's budget process. However, if sufficient funds were not appropriated through the annual budgeting process, the contract would not be renewed automatically or by mutual ratification, the agreement would terminate, and the Authority would not be obligated to make payments under the agreement beyond the fiscal year for which funds had been appropriated. Mr. Coon advised the Board that the one-month extension with the Budd Group which was approved at the April Board meeting would not be necessary if the Board were to approve the contract with Flagship Aviation Services.

Mr. Coon further informed the Board that staff budgeted \$1,286,641.00 in the FY26/27 Budget for the first year of a custodial contract. However, the proposals came in higher than anticipated and the following budget amendment would be necessary to award the contract to Flagship Aviation Services:

BE IT ORDAINED by the Greater Asheville Regional Airport Authority that the following amendment be made to the annual budget ordinance for the fiscal year ending June 30, 2027:

Section 1. To amend the appropriations as follows:

EXPENDITURES:

	<u>Decrease</u>	<u>Increase</u>
Custodial Contract	_____	\$88,510.28
Totals	=====	\$88,510.28

This will result in a net increase of \$88,510.28 in the appropriations. Revenues will be revised as follows:

REVENUES:

	<u>Decrease</u>	<u>Increase</u>
Transfer from GARAA Cash	_____	\$88,510.28
Totals	=====	\$88,510.28

Section 2. Copies of this budget amendment shall be furnished to the Clerk to the Greater Asheville Regional Airport Authority, and to the Budget Officer and to the Finance Officer for their direction.

Adopted this 8th day of May, 2026.

Brad Galbraith, Chair

Attested by:

Ellen Heywood, Clerk to the Board

A brief discussion took place regarding the cost savings of having a contracted custodial service provider as compared to maintaining custodial services in-house as well as a minimum salary range requirement included in the contract.

Ms. Russo Klein moved to approve the contract with Flagship Aviation Services; authorize the President & CEO to execute the necessary documents; and amend the FY26/27 Budget Ordinance Amendment as presented by staff. Mr. Kennedy seconded the motion and it carried unanimously.

PRESIDENT'S REPORT: None

INFORMATION SECTION: No comments

PUBLIC AND TENANTS COMMENTS: None

CALL FOR NEXT MEETING: The Chair stated that the next regular meeting of the Board will be held on June 12, 2026 in Council Chambers, Fletcher Town Hall.

AUTHORITY MEMBER REPORTS: Mr. Kennedy requested an update on the Air Traffic Control Tower project. Ms. Farmer stated that May 18th was the anticipated commissioning date and reviewed the steps that have been taking place in preparation for the opening of the new facility. Ms. Farmer further stated that the rental car facility was expected to be open on May 20th.

This being the Chair's final regular meeting of the Authority Board, Ms. Russo Klein expressed gratitude to the Chair for his role on the Board and stated that the Board would miss his leadership. The Chair remarked that it had been an honor to serve on the Board and voiced his appreciation for his fellow Board Members as well as staff's level of professionalism, experience, and commitment.

CLOSED SESSION: None

ADJOURNMENT: Mr. Ricker moved to adjourn the meeting at 8:49 a.m. Dr. Leatherwood seconded the motion and it carried unanimously.

Respectfully submitted,

Ellen Heywood
Clerk to the Board

Approved:

Brad Galbraith
Chair

**SPECIAL MEETING
GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
May 28, 2026**

The Greater Asheville Regional Airport Authority (“Authority”) met on Thursday, May 28, 2026 at 8:30 a.m. in the Conference Room at the Authority’s Administrative Offices, 134 Wright Brothers Way, Fletcher, NC 28732.

MEMBERS PRESENT: Brad Galbraith, Chair; Britt Lovin, Vice-Chair; Carl H. Ricker, Jr.; Susan Russo Klein; Nathan Kennedy; Laura B. Leatherwood; and Gene O. Bell

MEMBERS ABSENT: None

STAFF AND LEGAL COUNSEL PRESENT: Sabrina P. Rockoff, Authority Legal Counsel; Lew Bleiweis, President & CEO; and Ellen Heywood, Clerk to the Board

CALL TO ORDER: The Chair called the meeting to order at 8:34 a.m.

CLOSED SESSION: Mr. Lovin moved to go into Closed Session pursuant to Subsection 143-318.11(a) (6) of the General Statutes of North Carolina to consider the qualifications, competence, performance, character, fitness, or conditions of employment of an individual public officer or employee or prospective public officer or employee. Mr. Kennedy seconded the motion and it carried unanimously.

Open Session resumed at 10:32 a.m.

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY MAY 28, 2026 CLOSED SESSION

MINUTES: Mr. Lovin moved to seal the minutes for the Closed Session just completed and to withhold such Closed Session minutes from public inspection so long as public inspection would frustrate the purpose or purposes thereof. Ms. Russo Klein seconded the motion and it carried unanimously.

ADJOURNMENT: Ms. Russo Klein moved to adjourn the meeting at 10:33 a.m. Mr. Kennedy seconded the motion and it carried unanimously.

Respectfully submitted,

Ellen Heywood
Clerk to the Board

Approved:

Britt Lovin
Vice-Chair

Greater Asheville Regional Airport Authority

~ Resolution ~

A RESOLUTION CONFERRING STANDBY AUTHORITY TO ACCEPT GRANTS BY THE GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY DURING THE FISCAL YEAR 2026-2027

WHEREAS, the Greater Asheville Regional Airport Authority (“Authority”) is a body corporate and politic organized and created by the North Carolina General Assembly pursuant to Session Law 2012-121, House Bill 552 known as the Greater Asheville Regional Airport Authority Act (“Act”); and

WHEREAS, the Authority operates the Asheville Regional Airport (“Airport”); and

WHEREAS, the Authority has the right under the Act to accept grants of money and/or materials or property of any kind for any existing or future airport facilities from the State of North Carolina, the United States, or any agency, department, or subdivision of either of them; and

WHEREAS, the Federal Aviation Administration (“FAA”), a division under the United States Department of Transportation, annually awards entitlement grants and discretionary grants to airports throughout the United States in support of airport capital improvement projects; and

WHEREAS, the Airport is eligible for such grants; and

WHEREAS, the window of time to accept such grants from the FAA is usually relatively short and may not fall within the schedule of Authority board meetings; and

WHEREAS, the President & CEO recommends that the Authority adopt this resolution so as not to be in a position whereby a grant is forfeited or denied.

NOW, THEREFORE, BE IT RESOLVED and Adopted by the Authority as follows:

Lew Bleiweis, A.A.E., President & CEO of the Greater Asheville Regional Airport Authority, the Chief Operating Officer, the Chief Administrative Officer, the Chair of the Authority, and/or the Vice Chair of the Authority, or any of them or their successors in office (each an “Authorized Officer”) be, and they hereby are, authorized to accept, on behalf of the Authority, any and all grant offers made to the Authority by the State of North Carolina, the United States, or any agency, department, or subdivision of either of them; to execute and deliver, for and on behalf of the Authority, any and all instruments necessary to accept such grant offers; to ratify, accept, and adopt all assurances, statements, representations, warranties, covenants and agreements contained in any project application submitted by the Authority in connection with such grants; and to agree, on behalf of the Authority, to comply with any and all such assurances.

Adopted this 12th day of June, 2026

Britt Lovin, Vice-Chair

Attested by:

Ellen M. Heywood, Clerk to the Board

Greater Asheville Regional Airport Authority

~ Resolution ~

WHEREAS, the Greater Asheville Regional Airport Authority was created in June 2012 by State statutes for the purpose of maintaining, operating, regulating, developing, and improving the Asheville Regional Airport; and

WHEREAS, Brad Galbraith diligently served as Member of the Greater Asheville Regional Airport Authority from July, 2018 through June, 2026; and

WHEREAS, Brad Galbraith served as Vice-Chair of the Greater Asheville Regional Airport Authority from July, 2020 through June, 2022; and Chair of the Greater Asheville Regional Airport Authority from June, 2022 through June, 2026; and

WHEREAS, during his service, Brad Galbraith fulfilled his position with enthusiasm, a respected business acumen, and unfailing regard for the well-being of others. His commitment to a forward momentum encouraged steady growth and contributed to the positive perception of the Authority and its mission to champion exceptional experiences and economic vitality for Western North Carolina. Under his guidance, governance and deliberations of the Authority were conducted with a sense of humor, graciousness, fairness, and inclusiveness; and

WHEREAS, a deep affection for the start of the work week brought about the creation of “Bradday” and his dedication to sustainable progress resulted in the numerous improvements made to the Asheville Regional Airport, including completion of an airfield re-development project, south apron ramp expansion, two additional shuttle parking lots on the south end, design and construction of an air traffic control tower, design and construction of phase one of the terminal modernization and expansion project, addition of a Sheetz gas station, renovations to the Broadmoor Golf Course, and ground-breaking of a hotel and conference center, just to mention a few;

NOW, THEREFORE, BE IT RESOLVED that the Greater Asheville Regional Airport Authority expresses its sincere gratitude to Brad Galbraith for his dedication and service to the Asheville Regional Airport and the Western North Carolina community.

Adopted this 12th day of June, 2026.

Greater Asheville Regional Airport Authority



MEMORANDUM

TO: Members of the Airport Authority

FROM: Jared Merrill
Vice President - Planning

DATE: June 12, 2026

ITEM DESCRIPTION – Consent Item E

Approval of Grant of Easement to Duke Energy Progress, LLC, A North Carolina LLC, for Electrical Service at Overlook – Lot C

BACKGROUND

The new Overlook – Shuttle Lot C parking lot project scope of work includes the permanent installation of power to the site. The existing underground service in this area will be abandoned. This easement is solely for the portion of the Airport Property where the new lines and transformer will be placed to serve the new parking lot. The easement for the old service will be removed.

ISSUES

None.

ALTERNATIVES

None. The permanent power feed to the site is a requirement to complete this project. This easement is required for Duke Energy to provide that service.

FISCAL IMPACT

The extension of this primary service has been estimated by Duke Energy to cost a total of \$22,918.05. This was accounted for and will be paid through the Overlook Project Budget.

Consent Item E



RECOMMENDED ACTION

It is respectfully requested that the Greater Asheville Regional Airport Authority Board resolve to (1) approve the grant of an Easement to Duke Energy Progress, LLC for electrical service for the Overlook – Lot C site; and (2) authorize the President & CEO to execute the necessary documents.

Prepared by: Duke Energy Progress, LLC
Return to: Duke Energy Progress, LLC
Attn: Wendi McCrain
555-A Brevard Rd
Asheville, North Carolina 28806

Parcel # 964352327300000

EASEMENT

State of North Carolina
County of Buncombe

THIS EASEMENT (“**Easement**”) is made this _____ day of _____, 20____, from **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**, a body corporate and politics in the State of North Carolina (“**Grantor**”, whether one or more), to **DUKE ENERGY PROGRESS, LLC**, a North Carolina limited liability company (“**Grantee**”).

Grantor, for and in consideration of the sum of One and 00/100 Dollar (\$1.00) and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, does hereby grant unto Grantee a perpetual and non-exclusive easement, to construct, reconstruct, operate, patrol, maintain, repair, replace, relocate, add to, modify, and remove electric and communication lines including, but not limited to, all necessary supporting structures, and all other appurtenant apparatus and equipment for the transmission and distribution of electrical energy, and for technological purposes related to the operation of the electric facilities and for the communication purposes of Incumbent Local Exchange Carriers (collectively, “**Facilities**”).

Grantor is the owner of that certain property described in that instrument recorded in **Deed Book 5565, Page 1196**, Buncombe County Register of Deeds (“**Property**”).

The Facilities shall be underground, except as needed on or above the ground to support the underground Facilities, and located in, upon, along, under, through, and across a portion of the Property within an easement area described as follows:

A strip of land twenty feet (20') in uniform width, lying equidistant on both sides of a centerline, which centerline shall be established by the center of the Facilities as installed, along with an area ten feet (10') wide on all sides of the foundation of any Grantee enclosure/transformer, vault and/or manhole, (hereinafter referred to as the "Easement Area").

The rights granted herein include, but are not limited to, the following:

1. Grantee shall have the right of ingress and egress over the Easement Area, Property, and any adjoining lands now owned or hereinafter acquired by Grantor (using lanes, driveways, and adjoining public roads where practical as determined by Grantee).
2. Upon approval of the Grantor, Grantee shall have the right to trim, cut down, and remove from the Easement Area, at any time or times and using safe and generally accepted arboricultural practices, trees, limbs, undergrowth, other vegetation, and obstructions.
3. Upon approval of the Grantor, Grantee shall have the right to trim, cut down, and remove from the Property, at any time or times and using safe and generally accepted arboricultural practices, dead, diseased, weak, dying, or leaning trees or limbs, which, in the opinion of Grantee, might fall upon the Easement Area or interfere with the safe and reliable operation of the Facilities.
4. Grantor shall not place, or permit the placement of, any structures, improvements, facilities, or obstructions, within or adjacent to the Easement Area, which may interfere with the exercise of the rights granted herein to Grantee. Grantee shall have the right to remove any such structure, improvement, facility, or obstruction at the expense of Grantor.
5. Excluding the removal of vegetation, structures, improvements, facilities, and obstructions as provided herein, Grantee shall promptly repair or cause to be repaired any physical damage to the surface area of the Easement Area and Property resulting from the exercise of the rights granted herein to Grantee. Such repair shall be to a condition which is reasonably close to the condition prior to the damage, and shall only be to the extent such damage was caused by Grantee or its contractors or employees.
6. Notwithstanding anything to the contrary above, the general location of the Facilities is shown on the sketch attached hereto as **Exhibit 1A and Exhibit 2A** and incorporated herein by reference. The final and definitive location of the Easement Area shall become established by and upon the final installation and erection of the Facilities by Grantee in substantial compliance with Exhibit 1A and Exhibit 2A.
7. No above ground poles or wires shall be allowed within this easement area. DEP must obtain written approval from the Grantor for any changes or construction upon the easement area.
8. DEP's access to secured portions of the Easement Area shall require the prior permission of Grantor and escort by an authorized representative of Grantor, in accordance with airport security regulation.
9. DEP needs to comply with all Federal Aviation Regulations that might impact the airport, inclusive of FAR Part 77.
10. If in the future, Grantee, in Grantee's sole opinion, determines that it no longer needs some or all of the Easement Area or easement rights granted herein then Grantee shall, to the extent not needed, release the unneeded Easement Area or easement rights, as the case may be, following a written request from Grantor.
11. All other rights and privileges reasonably necessary, in Grantee's sole discretion, for the safe, reliable, and efficient installation, operation, and maintenance of the Facilities.

The terms Grantor and Grantee shall include the respective heirs, successors, and assigns of Grantor and Grantee. The failure of Grantee to exercise or continue to exercise or enforce any of the rights herein granted shall not be construed as a waiver or abandonment of the right thereafter at any time, or from time to time, to exercise any and all such rights.

TO HAVE AND TO HOLD said rights, privilege, and easement unto Grantee, its successors, licensees, and assigns, forever. Grantor warrants and covenants that Grantor has the full right and authority to convey to Grantee this perpetual Easement, and that Grantee shall have quiet and peaceful possession, use and enjoyment of the same.

IN WITNESS WHEREOF, Grantor has signed this Easement under seal effective this ____ day of _____, 20 ____.

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
a body corporate and politic in the State of North Carolina

_____(SEAL)
LEW BLEIWEIS, PRESIDENT & CEO

STATE OF _____

COUNTY OF _____

I, _____, a Notary Public of _____ County, State of _____, certify that LEW BLEIWEIS, as PRESIDENT & CEO of **GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**, a body corporate and politic in the State of North Carolina, personally appeared before me this day and acknowledged the due execution of the foregoing EASEMENT.

Witness my hand and notarial seal, this ____ day of _____, 20 ____.



Notary Public: _____

Commission expires: _____

EXHIBIT 1A

NEW CABINET FOR SPLICE POINT

NEW UNDERGROUND PRIMARY

3273

EXISTING UNDERGROUND PRIMARY

REMOVE EXISTING UNDERGROUND PRIMARY

REMOVE POLE 14TD12

REMOVE EXISTING OVERHEAD

SPLICE PRIMARY AT OLD POLE LOCATION

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

PIN: 964352327300000

WE NEED TO REMOVE EXISTING OVERHEAD AND REROUTE UNDERGROUND FOR ROAD WORK IN PREPARATION OF NEW PARKING LOT.

Landmark Aviation

REMOVE POLE 10RC13

RIGHT-OF-WAY

EXISTING UNDERGROUND PRIMARY

9071

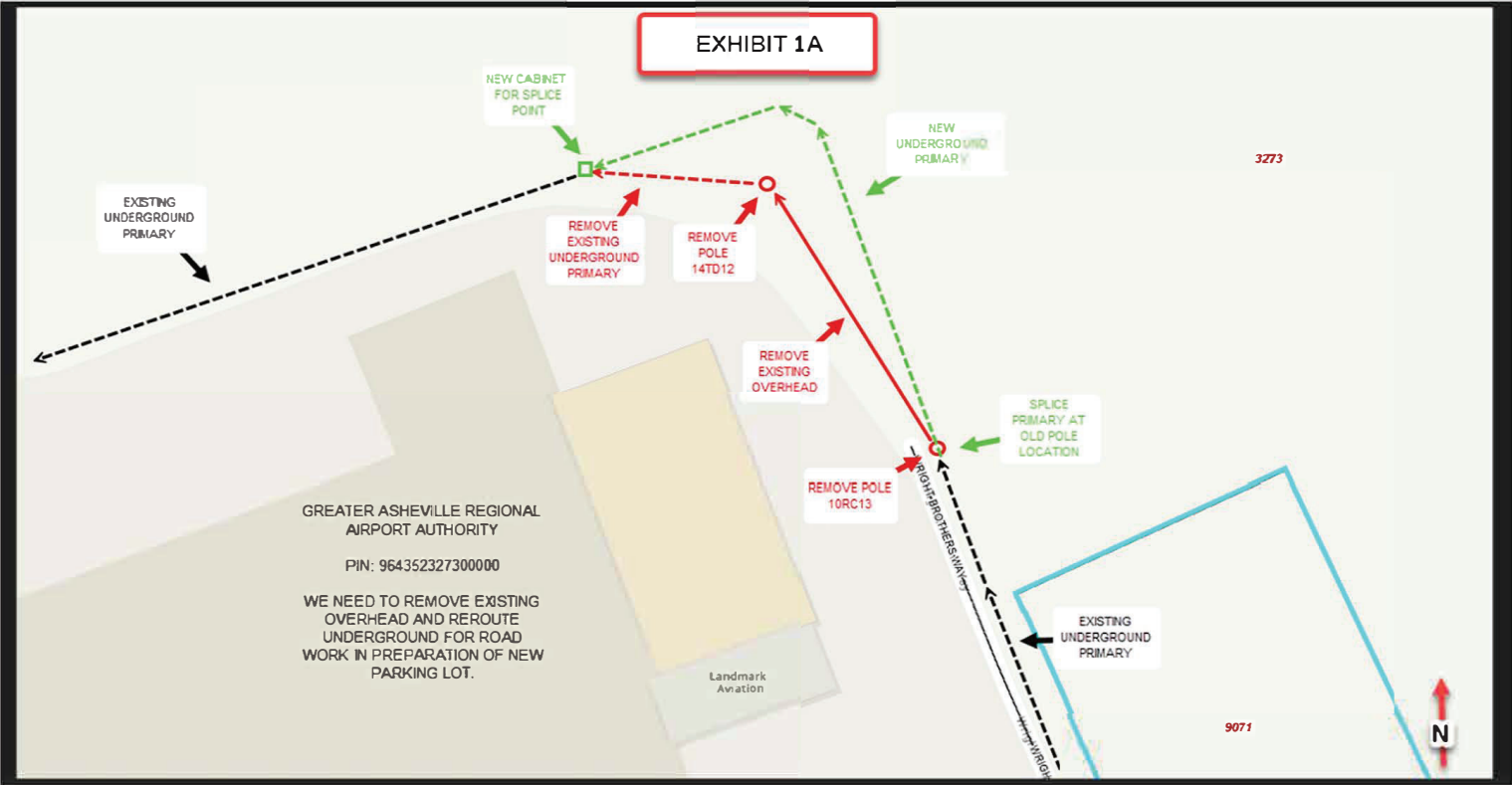
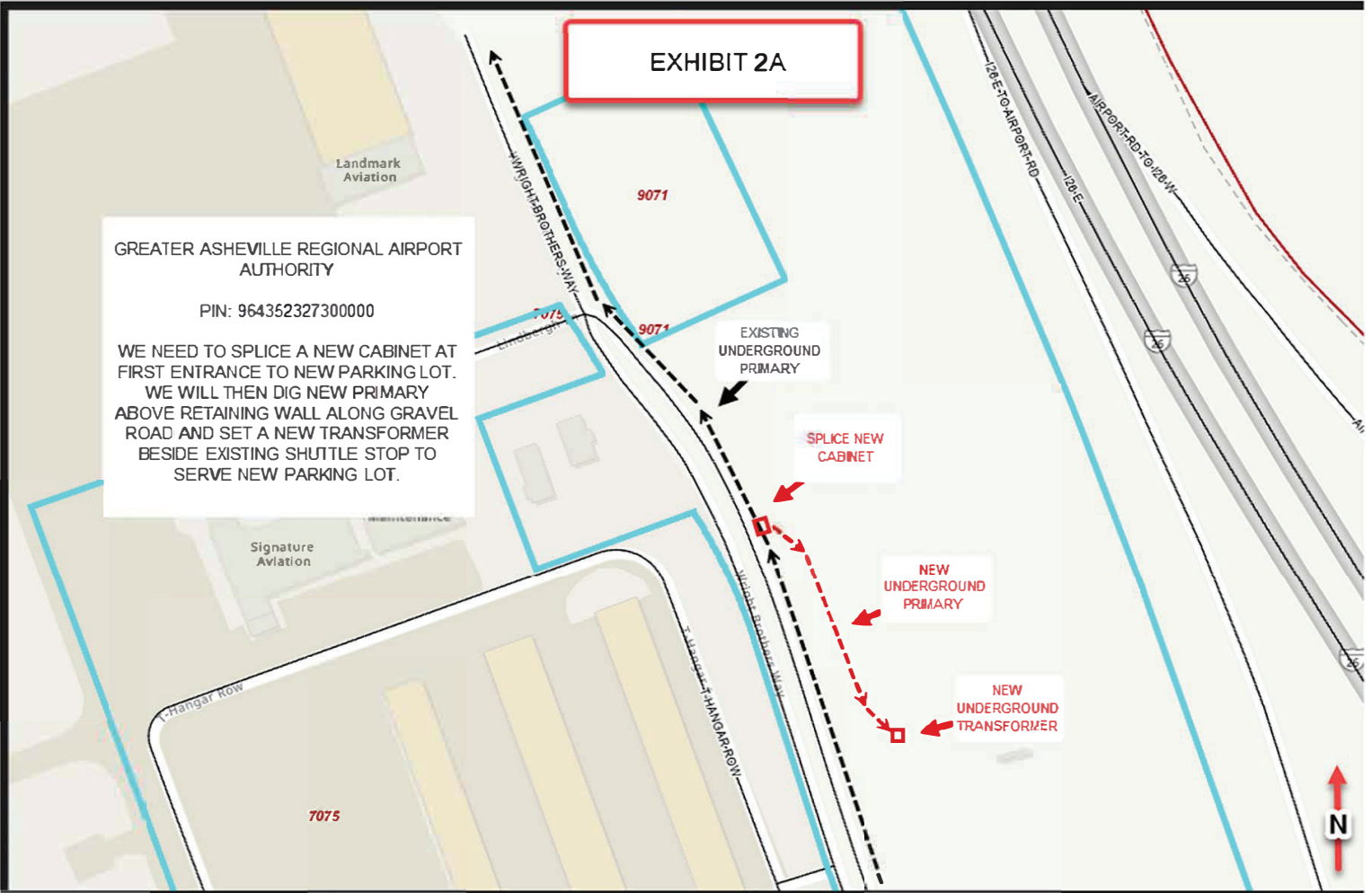


EXHIBIT 2A

GREATER ASHEVILLE REGIONAL AIRPORT
AUTHORITY

PIN: 964352327300000

WE NEED TO SPLICE A NEW CABINET AT
FIRST ENTRANCE TO NEW PARKING LOT.
WE WILL THEN DIG NEW PRIMARY
ABOVE RETAINING WALL ALONG GRAVEL
ROAD AND SET A NEW TRANSFORMER
BESIDE EXISTING SHUTTLE STOP TO
SERVE NEW PARKING LOT.





MEMORANDUM

TO: Members of the Airport Authority

FROM: Jared Merrill
Vice President - Planning

DATE: June 12, 2026

ITEM DESCRIPTION – Consent Item F

Ratify approval of emergency repair work with APAC-Atlantic, Inc. for Runway and Taxiway

BACKGROUND

Per recent inspections, there are multiple cracks forming in the asphalt on the southern half of the runway and the northern section of Taxiway Alpha. These were documented in January 2026 and the Airport Board approved the Task Order with AVCON Engineers on March 13, 2026 to assess these cracks and make recommended repairs. Since then, AVCON has completed a geotechnical investigation including borings of the areas and finalized a report detailing methods for more permanent repairs. Airport maintenance has made emergency repairs using crack seal and cold patch asphalt to several of these areas, but AVCON recommended temporary repairs utilizing milling and new asphalt to prevent further damage.

Airport staff have worked with AVCON Engineers and Planners, Inc. to provide a scope and recommended temporary repairs. This scope includes milling the largest of the cracked sections of asphalt and repaving with standard NCDOT asphalt.

Authority Staff worked to get two prices to complete this work. The lower of the two prices was from APAC-Atlantic, Inc. for a total of \$68,865.00. This was for an estimated amount of milling and paving. However, upon completing the work a larger area and deeper milling was required for some of the repairs. This led to the need for additional milling and asphalt paving. The total cost incurred during the repair, as witnessed by AVCON and Airport Staff, was \$83,741.04.

Consent Item F



ISSUES

None.

ALTERNATIVES

None. This work was required to prevent further damage to the Runway and Taxiway.

FISCAL IMPACT

The total cost for this temporary emergency repair work was \$83,741.04. Presently, all of this will be funded with Airport Emergency Funds.

RECOMMENDED ACTION

It is respectfully requested that the Greater Asheville Regional Airport Authority Board resolve to (1) ratify the approval the Purchase Order with APAC-Atlantic, Inc. in the amount of \$68,865.00 and approve the total cost of the work \$83,741.04; and (2) authorize the President & CEO to execute the necessary documents; and (3) amend the FY2025/2026 budget by adopting the following budget ordinance amendment:

BE IT ORDAINED by the Greater Asheville Regional Airport Authority that the following amendment be made to the annual budget ordinance for the fiscal year ending June 30, 2026:

Section 1. To amend the appropriations as follows:

EXPENDITURES:

	<u>Decrease</u>	<u>Increase</u>
Capital Improvements		\$83,741.04
Totals		\$83,741.04

This will result in a net increase of \$83,741.04 in the appropriations. Revenues will be revised as follows:



REVENUES:

	<u>Decrease</u>	<u>Increase</u>
Transfer from GARAA Cash – Emergency Repair		\$83,741.04
Totals		\$83,741.04

Section 2. Copies of this budget amendment shall be furnished to the Clerk to the Greater Asheville Regional Airport Authority, and to the Budget Officer and to the Finance Officer for their direction.

Adopted this 12th day of June 2026.

 Britt Lovin, Vice-Chair

Attested by:

 Ellen Heywood, Clerk to the Board



Greater Asheville Regional Airport Authority

61 Terminal Drive Suite 1
Fletcher, NC 28732
P: (828) 684-2226

Purchase Order

Page 1 of 1

Bill To
Greater Asheville Regional Airport
61 Terminal Drive Suite 1
Fletcher, NC 28732

Ship To
Greater Asheville Regional Airport
61 Terminal Drive Suite 1
Fletcher, NC 28732

Purchase Order Number	2026-00000188
Purchase Order Date	05/08/2026
Department	Planning Planning

Vendor
APAC-Atlantic Inc.
dba Harrison Construction Company
1188 Smokey Park Hwy
Candler, NC 28715

VENDOR PHONE NUMBER	VENDOR EMAIL	VENDOR NUMBER	RESOLUTION NUMBER	BUYER NAME	DELIVERY REFERENCE
		1504			APAC-Atlantic Inc.

NOTES

Emergency Runway & Taxiway A Patching

ITEM #	DESCRIPTION	QUANTITY	UOM	UNIT PRICE	EXTENDED PRICE
1	Capital projects - Mobilization	1.0000	Each	\$19,975.0000	\$19,975.00
2	Capital projects - Mill Asphalt Pavement, Depth Various	200.0000	Each	\$57.5500	\$11,510.00
3	Capital projects - Asphalt Conc. Surface Course, Type S9.5D	28.0000	Each	\$1,335.0000	\$37,380.00

Allyson
for Lew Blainis

This instrument has been preaudited in the manner required by the Local Government Budget and Fiscal Control Act.

Allyson
Director of Finance

Purchase Order Total	\$68,865.00
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APAC Atlantic, Inc., - Asheville Division
 PO Box 6939 Asheville, NC 28816
 Phone: (828) 665-1180 Fax: (828) 665-9345

PROPOSAL and CONTRACT

To: Asheville Regional Airport
Attention: Mark Sullivan
Project: AVL Airport – Emergency Runway and Taxiway A Patching
Date: May 7, 2026

APAC-Atlantic, Inc., offers to furnish all labor, materials and equipment, and supervisions required for the performance of the following described work in connection with construction of improvements for **Emergency Patching** located at **Runway and Taxiway A**, property is owned by **AVL Airport**, in accordance with the conditions listed below and in strict accordance with the plans and specifications listed below.

Asphalt Paving to Involve:

Biditem	Description	Quantity	Units	Unit Price	Bid Total
10	Mobilization	1.000	LS	19,975.00	19,975.00
20	Mill Asphalt Pavement, Depth Various	200.000	SY	57.55	11,510.00
30	Asphalt Conc. Surface Course, Type S9.5D	28.000	TN	1,335.00	37,380.00
Bid Total					\$68,865.00

Notes:

- Price based on One (1) Paving Mobilization
- Price base on One (1) Milling Mobilization
- Additional milling or paving mobilizations will be billed at **\$5,000.00 each**
- Tack is included in price, **NO PRIME**
- All permits by others
- Lighting to be provided by others
- Patches to be marked by AVL Airport representative before APAC mobilizes to site
- Not responsible for erosion control
- Above price is in accordance with NC-DOT's Special Provisions SP109A & SP109B regarding price adjustments for Fuel & Bituminous Material, (liquid asphalt cement), Based on March - 2026 Index of \$542.50/ton
- APAC will participate in the Fuel Factor adjustment for Asphalt Paving at the factor of 2.90
- Asphalt from milling items will become the property of APAC-Atlantic, Inc., Asheville Division
- APAC will sawcut joints to the east and west. The milling machine will leave vertical joints north and south.

WE EXCLUDE:

Excavation; Traffic Control and Flagging; Barricades and Signs; Surveying and Layout; Pavement Marking or Marking Layout; Sealcoating; Soil Sterilization; Utility Adjustments and/or

Utility Patching; Curbing; Wheel Stops; Prime Coat; Proof Rolling; Pavement Milling; Pre-Leveling (unless specifically bid); Gravel Base; Misc. Patching (Curblines, Trenches, Ramps); Sweeping of Pavement Cleaning; Colored, Patterned, or Stamped Asphalt; Haul Route or Street Use Permits; Plans or Fees; As-Built Drawings; Builders Risk Insurance; Railroad Insurance; Bonds; Participation in any apprenticeship and/or Training Programs; Traffic Control Plans; Cost of Owner or General Contractor required project specific safety training; Cost of project specific drug testing.

All proposals or contracts are contingent upon satisfactory financial arraignments.

Est. No.: AVLAIEMERGR2

Submitted by: Brian M. Pieklik

PROPOSAL-CONTRACT TERMS AND CONDITIONS

1. Please check all items listed under "we include" and we exclude" as this is the basis of our bid.
2. Invoices shall be rendered monthly for all work performed under this agreement during any month; payment of such monies is due and payable within thirty (30) days from date of invoice. Final and complete payment for all work performed under this agreement shall be made not later than thirty (30) days after the date of final invoice for such work. Interest at the highest rate allowable under the laws of the state in which the work is done, or one and one-half [1 1/2] per month, whichever is less, shall be charged and paid on all unpaid balances from the due date to the date we receive payment. You agree to pay in full all costs and expenses incurred by APAC in collecting the amounts owed by you under the Agreement, including any and all court cost and attorneys' fees. Payments received will be applied against open items on unpaid invoices in a sequence determined by APAC in its sole discretion. Any monies paid to you for our work shall be held in trust for our benefit. If payment is not received in sixty [60] days, we are authorized to take such steps as we deem necessary to protect our interests.
3. We shall not become obligated to perform the work called for in this Proposal and Contract until we check and approve your credit. This Proposal and Contract shall be null and void if your credit is not approved. If credit conditions become unsatisfactory at any time prior to our completion of the work hereunder, you will furnish adequate security upon our request.
4. This document is the full agreement between us, regardless of any prior proposals or communications. Any deviations from the specifications or modification of the terms of this contract and any extra or incidental work, or reductions in work, shall be set forth in writing and signed by both parties prior to the making of such change. If a time is set for

the performance of our work, and if, in our judgement, such a change or other circumstances beyond our reasonable will increase the time necessary for our performance, we will be granted a reasonable extension of time. Any increase or decrease in the contract price resulting from such change shall be included in such writing.

5. We will provide and pay for Workers' Compensation, General Liability, and Property Damage Insurance. You agree to carry General Liability and Property Damage Insurance sufficient to protect yourself against any and all liabilities and claims arising from your performance of the work, including but not limited to claims arising under your agreement to indemnify and hold us harmless in this contract.
6. We shall be provided with suitable access to the work area. If our work is dependent upon or must be undertaken in conjunction with the work of others, such other work shall be so performed and completed and to permit us to perform our work here under in a normal uninterrupted single-shift operation.
7. Unless a time for the performance of our work is specified, we shall undertake it in the course of our normal operating schedule. We shall not be liable for any failure to undertake to complete, and may suspend the work for causes beyond our reasonable control, including but not limited to fire, flood, or other casualty; the presence on or beneath the work site of utilities, facilities, substances, of objects including but not limited to substance that in our opinion is hazardous or toxic or the reporting, remediation, or clean-up of which is required by law or regulation [together "subsurface conditions"]; labor disputes or other disagreements; and accidents or other mishaps, whether affecting this work or other operations in which we are involved, directly or indirectly.
8. If for causes beyond our reasonable control we are delayed in completing our work for ninety [90] days beyond the originally scheduled completion date, we may cancel this agreement at any time thereafter on ten [10] days notice. In such event [i], we shall be relieved of any further obligation with respect to the balance of the work; and [ii] we shall be entitled to receive final and complete payment for all work performed by us to the date of cancellation within fifteen [15] days thereafter.
9. We shall not be responsible for, and you agree to hold us harmless from any liability resulting from, damages to utilities or other facilities or objects buried beneath, or to sidewalks, driveways or other improvements located within our work area of designated areas of access. It is further understood that we shall not be responsible for any damage to or deterioration of any of our work, whether completed or in process, resulting from any cause or causes beyond our control, including but not limited to failure of subgrade or failure if inadequacy of any labor or materials not furnished or installed by us, whether or not such failure or inadequacy was or could have been known at the time our work was undertaken. You agree that the proper jurisdiction and venue for any

lawsuit concerning this contract is in Buncombe County, North Carolina and you waive any right to jurisdiction and venue in any other place.

10. Should a security bond be required by you or by us, the one requesting the bond from the other will pay the premium, unless otherwise agreed to.
11. We are not responsible for delays in transportation, by lockouts, strikes, weather conditions, or any other causes beyond our control.
12. No Overtime Work is included in this proposal, and should we required to work overtime, same will be basis for extra charge.

Price Adjustment Clause – Liquid Asphalt Binder for Plant Mix

Based on the NCDOT's Liquid Asphalt Price Adjustment clause, when, at the time work is performed, the current NCDOT index price for Liquid Asphalt Binder varies upward by more than 5% from the Index price at the date the quote was written, we reserve the right to make a cost adjustment to payments due APAC-Atlantic, Inc. for work performed at that time according to the following formula: (Current Index Price - Index Price at the Date the Quote was Written) x % of Liquid in Mix x Tons of Asphalt = Cost Adjustment

This Price Adjustment clause is to be made part of our contractual agreement.

If the foregoing meets with your acceptance, kindly sign and return to the address listed above. At such time as we receive the above, we will execute this contract and return one copy to you for your information and files. This proposal is for acceptance within 30 days.

We [I] _____ am an officer, owner, or authorized representative of
[Name]

_____ I hereby accept the above proposal and
conditions.
[Company]

this _____ day of _____, 20_____.

Sign: _____

APAC Atlantic, Inc. – Asheville Division

Sign: _____

Title: _____

Executed this _____ day of _____, 20_____.





INVOICE

Customer : Greater Asheville Regional Airport

Address : 61 Terminal Drive, Suite 1
Fletcher, NC 28732

Customer # : 213805

Billing # : 1

Date : 5/18/2026

Invoice # : 503036-001

APAC Job # : 503036.26

Project : PO 2026-00000188

Emergency Runway & Taxiway
A Patching

Item #	Description	Contract Quantity	Unit	Unit Price	Current Period Quantity	Current Completed Value	Job To Date Quantity	Job To Date Value
1	Mobilization	1.00	EA	\$19,975.00	1.00	\$19,975.00	1.00	\$19,975.00
2	Mill Asphalt Pavement, Various Depths	200.00	SY	\$57.55	201.00	\$11,567.55	201.00	\$11,567.55
3	Asphalt, Type S9.5D	28.00	TN	\$1,335.00	39.10	\$52,198.50	39.10	\$52,198.50
<p>***PLEASE INCLUDE INVOICE NUMBER ON YOUR CHECK OR PAYMENT STUB***</p> <p>THANK YOU FOR BEING A VALUED APAC CUSTOMER</p>								

Any Communications concerning disputed debts, including but not limited to an instrument tendered as full satisfaction of a debt, are to be sent to the address listed below. APAC-Atlantic, Inc., Asheville Division P.O. Box 6939 Asheville, NC 28816 Eddie Davies	\$83,741.05	\$83,741.05
	Less: Retainage @ 0.00%	\$0.00
	Subtotal	<u>\$83,741.04</u>
	Less: Previous Billings	\$0.00
	Retainage Released	\$0.00
CURRENT AMOUNT DUE THIS INVOICE	<u>\$83,741.04</u>	<u>\$83,741.04</u>



MEMORANDUM

TO: Members of the Airport Authority

FROM: Tina Kinsey, Chief Administrative Officer

DATE: June 12, 2026

ITEM DESCRIPTION – Consent Item G

Approval of Extension of the Faith Group Agreement for Fractional Executive Information Technology Leadership Services

BACKGROUND

AVL hired a consultant from Faith Group, an Information Technology consulting firm, for fractional executive Information Technology leadership services in early 2026, to bridge the gap in leadership while we recruited for a new VP of IT for the organization.

The recruitment for the VP position is still underway, resulting in a need to continue the temporary consulting agreement with Faith Group.

It is important to ensure continuity of services while we recruit a new leader for the IT department. The Faith Group consultant working with us is a seasoned IT leader with significant airport experience, and his presence at AVL will help us maintain an expert focus on our critical systems, our IT team and budget, as well as the development of a transitional plan for the new permanent VP when hired.

With the added services and timeframe needed, the proposed cost has increased from \$44,200 to \$111,900. It should be noted that only the hours used are billed, and we can increase or decrease hours of service as needed.

ISSUES

None

Consent Item G



ALTERNATIVES

If the agreement is not extended, AVL will be without senior level IT input into critical decisions during the VP of IT recruitment process.

FISCAL IMPACT

It was initially expected that the original service agreement value of \$44,200.00 would be sufficient to provide support until the Information Technology candidate could be chosen. The search for a VP of IT is taking longer than expected and additional services are required to maintain an adequate level of IT leadership support during such a critical time for the Airport.

Budgeted funds are available. Of the proposed increase, \$35,780.00 is expected to be spent in FY 2026, bringing total FY 2026 expenditures to \$80,000.00 within the Information Technology operating budget. The remaining \$31,900.00 will be expensed from available funds in the FY 2027 Information Technology Department operating budget.

RECOMMENDED ACTION

It is respectfully requested that the Greater Asheville Regional Airport Authority Board resolve to (1) approve the extension to Faith Group's proposal for services; and (2) authorize the President & CEO to execute the necessary documents.



MEMORANDUM

TO: Members of the Airport Authority

FROM: Jared Merrill
Vice President - Planning

DATE: June 12, 2026

ITEM DESCRIPTION – New Business A

Approval of Construction Contract Change Order No. 8 with Kokolakis Contracting for the Air Traffic Control Tower and Associated Facilities Project and Approve Owner Allowance Project Items

BACKGROUND

The Board approved the construction contract for the Air Traffic Control Tower and Associated Facilities with J. Kokolakis Contracting, Inc. in November of 2022 in the amount of \$44,344,052.00. Subsequently, in October of 2023 the Board approved Change Order #1 in the amount of \$855,650.42. In May of 2024 the Board approved Change Order #2 in the amount of \$136,504.18. In August of 2024, Change Order #3 was approved in the amount of \$459,477.01. Change Order #4 was approved in September 2024 in the amount of \$1,010,656.25. In March 2025 the Board approved Change Order #5 in the amount of \$75,771.45. Change Order #6 was approved in August 2025 in the amount of \$48,860.05. In October 2025 the Board approved Change Order #7 in the amount of \$381,088.06.

There have been eight change order requests that have been compiled into this Change Order #8. The adds for this change order include items such as additional exit signs required per the Fire Marshal, added leak detection for humidifier piping, reconciliation of unit costs for sitework, and necessary temporary and permanent security fencing. There are also credits in this change order for electrical completed by the FAA subcontractor to complete the Cab Shade Controls and airfield cable splicing accomplished by the boring contractor.

Parsons has reviewed and negotiated these changes to a total of \$334,858.70 and an additional 35 days that have already been expended, of which all are non-compensable.

New Business Item A



This brings the total cost of this contract to \$47,646,928.12. This is the final change order and will closeout the contract with Kokolakis.

ISSUES

None. This work is required to complete the project.

ALTERNATIVES

None. This work is required to complete the project.

FISCAL IMPACT

The total cost for Change Order No. 8 with Kokolakis Contracting for the Air Traffic Control Tower and Associated Facilities is \$334,858.70. This does fall within the total project budget that was approved for the Terminal and ATCT projects and does not require a budget amendment. Presently, the Authority's intent is to utilize FAA funds for a portion of this project. As part of the Bipartisan Infrastructure Law (BIL) and the Infrastructure Investment and Jobs Act (IIJA) the Airport has currently been awarded \$31,700,000.00.

RECOMMENDED ACTION

It is respectfully requested that the Greater Asheville Regional Airport Authority Board resolve to (1) approve Change Order No. 8 with Kokolakis Contracting in the amount of \$334,858.70 and 35 days; and (2) authorize the President & CEO to execute the necessary documents.



Document G701® – 2017

Change Order

PROJECT: *(Name and address)*
 Greater Asheville Regional Airport
 Air Traffic Control Tower (ATCT) and
 Associated Facilities Project
 146 Westfeldt Road
 Mills River, NC 28732

CONTRACT INFORMATION:
 Contract For: Construction
 Date: December 05, 2022

CHANGE ORDER INFORMATION:
 Change Order Number: 08
 Date: 6/12/2026

OWNER: *(Name and address)*
 Greater Asheville Regional Airport
 Authority
 61 Terminal Drive, Suite 1
 Fletcher, NC 28732

ARCHITECT: *(Name and address)*
 Pond and Company
 3500 Parkway Lane, Suite 500
 Peachtree Corners, GA 30092

CONTRACTOR: *(Name and address)*
 Kokolakis Contracting, Inc.
 202 E. Center Street
 Tarpon Springs, FL 34689

THE CONTRACT IS CHANGED AS FOLLOWS:

(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)

All costs associated with the following changes:

COR #68 - Added Exit Signs per Fire Marshal	\$3,557.10/0 days
COR #71 - Added NEMA 4X Box at ATC Roof /Added Grounding per RFI #187	\$3,208.42/10 days
COR #76 - RFI #274 Added Leak Detection at Humidifier Piping Lines	\$8,860.95/0 days
COR #77 - Reconciliation of Remaining Sitework Unit Cost Work-in-Place, Sod Reconciliation Rev. 1	\$181,226.68/15 days
COR #78 - Added Costs for Radon Testing Performed On Contract	\$2,004.68/0 days
COR #79 - Owner-Directed Fence Additions, Temporary Security Fencing , & Allowance #63 Reconciliation	\$144,578.75/10 days
COR #80 - Deductive Credit for Shade Control System Electrical Scope - Rev. 2	(\$5,756.93)/0 days
COR #81 - Deduct for Cable Splicing	(\$2,820.95)/0 days

The original Contract Sum was	\$ 44,344,052.00
The net change by previously authorized Change Orders	\$ 2,968,017.42
The Contract Sum prior to this Change Order was	\$ 47,312,069.42
The Contract Sum will be increased by this Change Order in the amount of	\$ 334,858.70
The final Contract Sum including this Change Order will be	\$ 47,646,928.12

The Contract Time will be increased by thirty-five (35) non-compensable days.
 The date of Substantial Completion is now November 14, 2025.

FINAL ADJUSTMENT AND RELEASE:

This Change Order constitutes the final adjustment to the Contract Sum and Contract Time. The Contractor acknowledges that the adjusted Contract Sum stated herein includes all costs, direct and indirect, incurred or to be incurred in connection with the Work, including all changes, delays, disruptions, inefficiencies, impacts, and accelerations, as of the date of execution. The Contractor hereby releases and waives any and all claims for additional compensation of time arising out of or relating to the Project, except for those claims expressly identified herein (if any). Owner reserves all warranty claims it has or may have under the Contract and does not release such claims. The Owner likewise releases the Contractor from any further claims for cost and time adjustments, except as expressly reserved herein. This Change Order is intended as a full and final accord and satisfaction of all financial matters related to the Project.

NOTE: The Architect's signature on this document is for administration purposes only. The Architect was not permitted to review CORs listed above prior to the Owner's acceptance of the changes. The Owner is solely responsible for the CORs set forth herein, for the Work performed without the Architects review as set forth in this Change Orders and all previous Change Orders.



AIA[®]

Document G701[®] – 2017

Change Order

PROJECT: *(Name and address)*
Greater Asheville Regional Airport
Air Traffic Control Tower (ATCT) and
Associated Facilities Project
146 Westfeldt Road
Mills River, NC 28732

CONTRACT INFORMATION:
Contract For: Construction
Date: December 05, 2022

CHANGE ORDER INFORMATION:
Change Order Number: 08
Date: 6/12/2026

OWNER: *(Name and address)*
Greater Asheville Regional Airport
Authority
61 Terminal Drive, Suite 1
Fletcher, NC 28732

ARCHITECT: *(Name and address)*
Pond and Company

3500 Parkway Lane, Suite 500
Peachtree Corners, GA 30092

CONTRACTOR: *(Name and address)*
Kokolakis Contracting, Inc.

202 E. Center Street
Tarpon Springs, FL 34689

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONTRACTOR AND OWNER.

Pond and Company

Kokolakis Contracting, Inc.

Greater Asheville Regional Airport
Authority

ARCHITECT *(Firm name)*

CONTRACTOR *(Firm name)*

OWNER *(Firm name)*

SIGNATURE

SIGNATURE

Bill Athanasoulis, Executive Vice
President

SIGNATURE

Lew Bleiweis, President & CEO

PRINTED NAME AND TITLE

6/1/2026

PRINTED NAME AND TITLE

PRINTED NAME AND TITLE

DATE

DATE

DATE

April 3, 2026

Joshua Alexander, CCM
ATCT Project Manager – Parsons Transportation Group
146 Westfeldt Dr.
Fletcher, NC 28732

**Project: Greater Asheville Regional Airport Authority ATCT & TRACON
Asheville, NC**

**SUBJECT: Change Order Request (COR) #068 – Added Exit Signs Directed by AHJ/Fire Marshal for
Occupancy**

Mr. Alexander,

Kokolakis Contracting respectfully submits a lump sum proposal for Change Order Request No. 068 in the amount of **\$3,557.10**. Enclosed is our detailed, itemized cost proposal covering the added scope performed by our subcontractor, in response to the Fire Marshal's directive for facility occupancy compliance.

This change order proposal is included as part of a final negotiated settlement with the Owner, encompassing a group of previously submitted change proposals. The agreed-upon resolution will be formally incorporated into Prime Contract Change Order No. 8, representing full and final adjustment of the associated scope and costs.

Please feel free to contact me directly at (215) 410-6808 should you have any questions or require additional information.

Respectfully,

KOKOLAKIS CONTRACTING, INC.



Sean Thornton, P.E.
Project Manager
Cc: Field / File

COST PROPOSAL BREAKDOWN SHEET
KC-245- Asheville Regional Airport New ATCT & Base Building



KOKOLAKIS PROPOSAL # **COR #068**
TITLE **COR #068 - Added Exit Signs Directed by Fire Marshall for TCO**
DATE **02-Jan-26**

<u>Description of Work</u>	<u>Material Quantity</u>	<u>Unit Cost</u>	<u>Per</u>	<u>Total Material</u>	<u>Total Days</u>	<u>Daily Rate</u>	<u>Total Labor</u>	<u>Total Cost</u>
Add of 4 exit signs per directive by AHJ/Fire Marshall, to attain compliance. <u>Kokolakis Self Perform</u>				-				-
				-				-
Sub-Total				-			-	-
<u>Subcontracted</u>								
BESCO Electrical								
COP#30 - Added Exit Signs Not Covered by Contract, at Fire Marshall Direction				-			-	\$ 3,194.45
Sub-Total				-			-	3,194.45
TOTAL DIRECT COST								3,194.45
Kokolakis OH@	5.00%							159.72
Kokolakis Profit @	5.00%							167.71
Bond Rate	1.00%							35.22
TOTAL PROPOSAL								3,557.10



Contract Modification Cost Proposal

Control No. COP #30
 Revision No. _____

DATE: 9/9/2025

PROJECT: 220027 (TOWER NEW ATCT-TRACON FAC AVL)

DESCRIPTION Add 4 exit signs per Fire Marshall to attain TCO

Special Note:

LABOR		RATE	HOURS	
Rates Effective 1/1/2025 - 12/31/2025				
Estimated Manhours (Install):	\$74.80	20.00		\$1,496.00
Estimated Manhours (Setup and Monitoring)	\$112.20	0.00		\$0.00
Labor Subtotal				\$1,496.00
On-Site Project Supervisor:	\$107.00	0.50		\$53.50
Estimator:	\$118.00	1.00		\$118.00
Mgmt. Subtotal				\$171.50
State Sales Tax:			6.75%	\$112.56
TOTAL LABOR				\$1,667.50

MATERIAL				
Material Per Take-off:				\$379.75
Miscellaneous Materials:		0.00%		\$0.00
Expediting:				\$0.00
Quoted Material ():				\$0.00
Freight:				\$0.00
SUBTOTAL				\$379.75
T/O Mat'l Escalation		0.00%	1 Year	\$0.00
State Sales Tax:			6.75%	\$25.63
TOTAL MATERIAL				\$405.38

EQUIPMENT			
Construction Equipment & disposal:			\$0.00
Mobilization/Demobilization:			\$0.00
TOTAL EQUIPMENT			\$0.00

OTHER		HOURS	
Other Costs: General Conditions			\$450.00
TOTAL OTHER COSTS			\$450.00

SUBTOTAL		SUBTOTAL DIRECT COSTS	\$2,522.88
		Overhead	15.00% \$378.43
		Home Office Overhead	0.00% \$0.00
		Corporate Insurances	0.00% \$0.00
		Contingency	0.00% \$0.00
		Profit	10.00% \$290.13
		JOB SUBTOTAL (Minus Subcontracts)	\$3,191.45
SUBCONTRACT			
	Subcontracts (lost time):		\$0.00
	Subcontracts (excavation):		\$0.00
		Subtotal Subcontract	\$0.00
	Subcontract Mark-Up:	10.00%	\$0.00
		TOTAL SUBCONTRACT	\$0.00
		JOB SUBTOTAL	\$3,191.45
		TOTAL SUBCONTRACT	\$0.00
		Bond Premium	0.00% \$0.00
		TOTAL REQUESTED	\$3,191.45
Submitted By:	Eric Green	Additional Time Required	0 Working Days
ATTACHMENTS			
	Quotation Documentation		
	Reference Documentation		
NOTES			
<ol style="list-style-type: none"> 1. This Proposal does not contain any costs related to extension of contract time, nor acceleration of performance if required to maintain contract time, due to addition of this work. 2. This proposal will remain valid for sixty (60) days. 3. Tariffs, import duties, and related fees are not included in this proposal unless explicitly stated otherwise. Any such costs incurred will be the responsibility of the purchaser. 			

JOB 4 220027: ATCT TRACON - As...
ESTIMATE 1 220027: ATCT TRACON - As...
DATA SET 6 BESCO CI TSC/EST/NECA
USER NAME Green, Eric

1.COP#30 - added exit signs
 Besco Electrical
 9829 Northcross Center Court
 Suite D
 9829 Northcross Center Court, NC 28078
 704-892-4200 EXT 104 / (Company Fax)
 e.green@bescoelectrical.com

PRINTED 9/9/2025 12:53:07 PM
MATERIAL Primary
LABOR Primary

NOTES

Item				Material	Labor
Size	Item Desc	Qty	UOM	Mat Ext	
(LABOR ITEM)	EXIT LIGHT SURF. MTD	4.00	EACH	303.45	
1/2"	FLEX CONDUIT	24.00	FEET	22.80	
3/8"	FLEX STR. CONN	8.00	EACH	12.20	
4 SQ BOX	2-1/8D 1/2 & 3/4 KO	4.00	EACH	8.80	
12	THHN SOL CU	100.00	FEET	32.50	
Grand Totals				379.75	

April 3, 2026

Joshua Alexander, CCM
ATCT Project Manager – Parsons Transportation Group
146 Westfeldt Dr.
Fletcher, NC 28732

**Project: Greater Asheville Regional Airport Authority ATCT & TRACON
Asheville, NC**

SUBJECT: Change Order Request COR #071 - Added NEMA 4x Box at ATC Roof / Added Grounding per RFI#187

Mr. Alexander,

Kokolakis Contracting respectfully submits a lump sum proposal for Change Order Request No. 071 in the amount of **\$3,208.42**. Enclosed is our detailed, itemized cost proposal covering the added scope performed by our subcontractor, for the added NEMA 4x Box at ATC Roof and the added grounding per RFI#187.

This change order proposal is included as part of a final negotiated settlement with the Owner, encompassing a group of previously submitted change proposals. The agreed-upon resolution will be incorporated into Prime Contract Change Order No. 8, representing a full and final adjustment of the associated scope and costs.

Please feel free to contact me directly at (215) 410-6808 should you have any questions or require additional information.

Respectfully,

KOKOLAKIS CONTRACTING, INC.



Sean Thornton, P.E.
Project Manager
Cc: Field / File

COST PROPOSAL BREAKDOWN SHEET
KC-245- Asheville Regional Airport New ATCT & Base Building



KOKOLAKIS PROPOSAL # **COR #071**
TITLE **COR #071 - Added NEMA 4x Box at ATC Roof / Added Grounding per RFI#187**
DATE **02-Jan-26**

<u>Description of Work</u>	<u>Material Quantity</u>	<u>Unit Cost</u>	<u>Per</u>	<u>Total Material</u>	<u>Total Days</u>	<u>Daily Rate</u>	<u>Total Labor</u>	<u>Total Cost</u>
COR #071 - Added NEMA 4x Box at ATC Roof / Added Grounding per RFI#187								
<u>Kokolakis Self Perform</u>								
				-				-
				-				-
Sub-Total				-			-	-
<u>Subcontracted</u>								
BESCO Electrical								
Added NEMA 4x J-Box at ATC Tower, per AVL/FAA Request (COP #41)				-			-	\$ 2,881.32
Sub-Total				-			-	2,881.32
TOTAL DIRECT COST								2,881.32
Kokolakis OH@	5.00%							144.07
Kokolakis Profit @	5.00%							151.27
Bond Rate	1.00%							31.77
TOTAL PROPOSAL								3,208.42



RFI #187: ATCT stairwell and Elevator railway grounding

Revision	0	Status	Closed on 06/10/24
To	Eric Ames (Pond & Company) Hannah Laury (Pond & Company) Jared Reynolds (Pond & Company) Valorie Stokes (Pond & Company)	From	Sebastian Rypien (Kokolakis Contracting) 264 West 40th Street, Suite 601 New York, New York 10018
Date Initiated	May 23, 2024	Due Date	Jun 3, 2024
Location		Project Stage	
Cost Impact		Schedule Impact	
Spec Section		Cost Code	
Drawing Number		Reference	
Linked Drawings			
Received From		Sub Job	
Copies To	Eric Ames (Pond & Company), Michael Burton (Kokolakis Contracting), Erick Bustos (Kokolakis Contracting), Cameron Champaigne (Kokolakis Contracting), Chris Jenkins (Pond & Company), John Kokolakis (Kokolakis Contracting), Hannah Laury (Pond & Company), Jared Reynolds (Pond & Company), Sebastian Rypien (Kokolakis Contracting), Valorie Stokes (Pond & Company)		

ADDITIONAL INFORMATION FOR OPR

Contract Number	Reply Email Address
Remarks	

Activity

Question	<p>Question from Sebastian Rypien Kokolakis Contracting on Thursday, May 23, 2024 at 05:05 PM EDT</p> <p>It has been brought to our attention by the FAA that the stairwells and the elevator rails at the ATCT need to be grounded. This is not shown in our contract drawings. Please advise.</p>
Official Response	<p>Response from Valorie Stokes Pond & Company on Friday, Jun 7, 2024 at 03:42 PM EDT</p> <p>see attached documents</p> <p>Attachments RFI 187 ATCT stairwell and Elevator railway grounding _EL_RSP.pdf</p>
All Replies	<p>Response from Valorie Stokes Pond & Company on Friday, Jun 7, 2024 at 03:42 PM EDT</p> <p>see attached documents</p> <p>Attachments RFI 187 ATCT stairwell and Elevator railway grounding _EL_RSP.pdf</p>



3500 Parkway Lane, Suite 500
Peachtree Corners, Georgia 30092

T: 678.336.7740 | F: 678.336.7744
www.pondco.com

DATE: 06/07/2023

RFI #187 ATCT stairwell and Elevator railway grounding

Question

- *It has been brought to our attention by the FAA that the stairwells and the elevator rails at the ATCT need to be gr grounded. This is not shown in our contract drawings. Please advise.*

Response

- See the attached drawings for grounding updates to indicate elevator steel and stairwell railing connections.

WARNING: THIS RECORD CONTAINS SENSITIVE SECURITY INFORMATION THAT IS CONTROLLED UNDER 49 CFR PARTS 15 AND 1520. NO PART OF THIS RECORD MAY BE DISCLOSED TO PERSONS WITHOUT A "NEED TO KNOW", AS DEFINED IN 49 CFR PARTS 15 AND 1520, EXCEPT WITH THE WRITTEN PERMISSION OF THE ADMINISTRATOR OF THE TRANSPORTATION SECURITY ADMINISTRATION OR THE SECRETARY OF TRANSPORTATION. UNAUTHORIZED RELEASE MAY RESULT IN CIVIL PENALTY OR OTHER ACTION. FOR U.S. GOVERNMENT AGENCIES, PUBLIC DISCLOSURE IS GOVERNED BY 5 U.S.C. 552 AND 49 CFR PARTS 15 AND 1520.

SHEET NOTES

1. REFER TO E-001, E-002, AND E-003 FOR GENERAL NOTES, ABBREVIATIONS, AND SYMBOLS.
2. THE HALF-TONED GROUND RING SHOWN FOR DIAGRAMATIC PURPOSES ONLY. GROUND RING TO BE 6" MAXIMUM FROM THE OUTSIDE OF THE BUILDING. REFER TO E-151 FOR INFORMATION ON THE LPS AND EES.
3. THIS SHEET ONLY SHOWS CONNECTIONS TO EES FOR FAA GROUNDING SYSTEM. REFER TO LIGHTNING PROTECTION SHEETS.
4. REFER TO E-604 FOR TRACON GROUNDING RISER DIAGRAM.
5. REFER TO E-605 FOR ATCT GROUNDING RISER DIAGRAM.

KEYNOTES (#)

1. BOND ELEVATOR RAILS TO GROUND PLATES AS INDICATED



3500 Parkway Lane
Suite 500
Peachtree Corners
Georgia 30092

EOR/AOR SEAL

COA STAMP

CLIENT INFORMATION



PROJECT NAME
GREATER ASHEVILLE
REGIONAL AIRPORT
AUTHORITY ATCT &
TRACON

146 WESTFELD RD, MILLS
RIVER, NC 28732

DRAWING ISSUE

6/6/2024
12/21/2022
DATE

RFI 187
ISSUED FOR CONSTRUCTION
DESCRIPTION

1
A
MARK

DESIGNED BY: BWE
DRAWN BY: TCB
CHECKED BY: JMS
SUBMITTED BY: RCJ
DATE: 21 DECEMBER 2022
PROJECT #: 1210250

SHEET TITLE

ATCT CONDUIT &
GROUNDING PLAN
- LEVEL 1

**FOR OFFICIAL
USE ONLY**

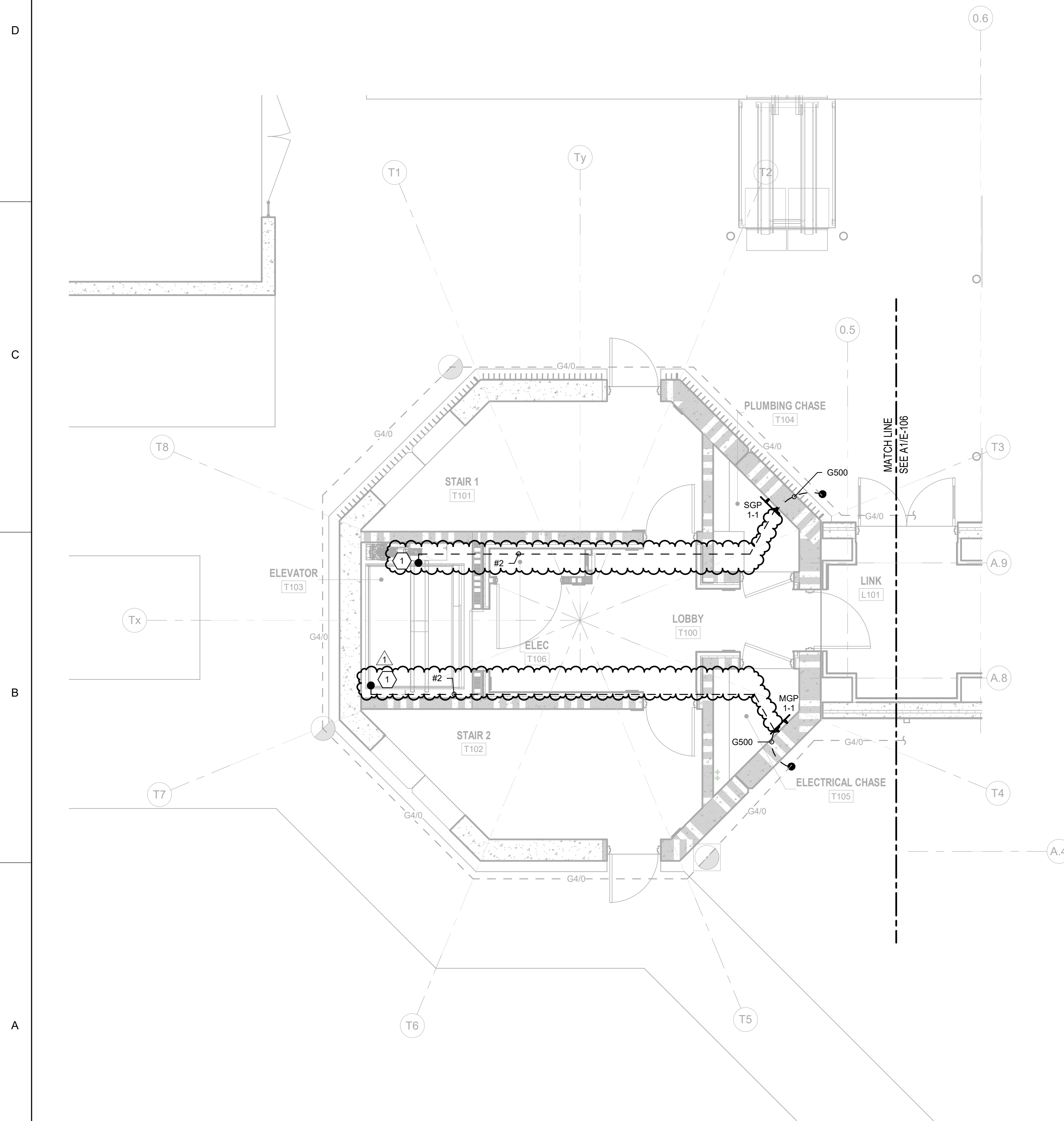
PUBLIC AVAILABILITY TO BE
DETERMINED UNDER 5 USC 552

SHEET NUMBER

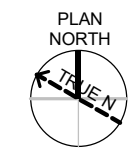
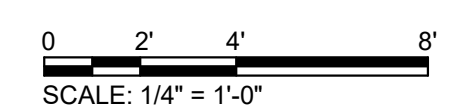
E-131

ORIGINAL SHEET SIZE:
22" X 34"

6/7/2024 7:26:24 AM BIM 360//1210250 AVL ATCT-TRACON/1210250_AVL ATCT-TRACON_ELEC_V21.PLT



A1 ATCT CONDUIT & GROUNDING PLAN - LEVEL 1
SCALE: 1/4" = 1'-0"



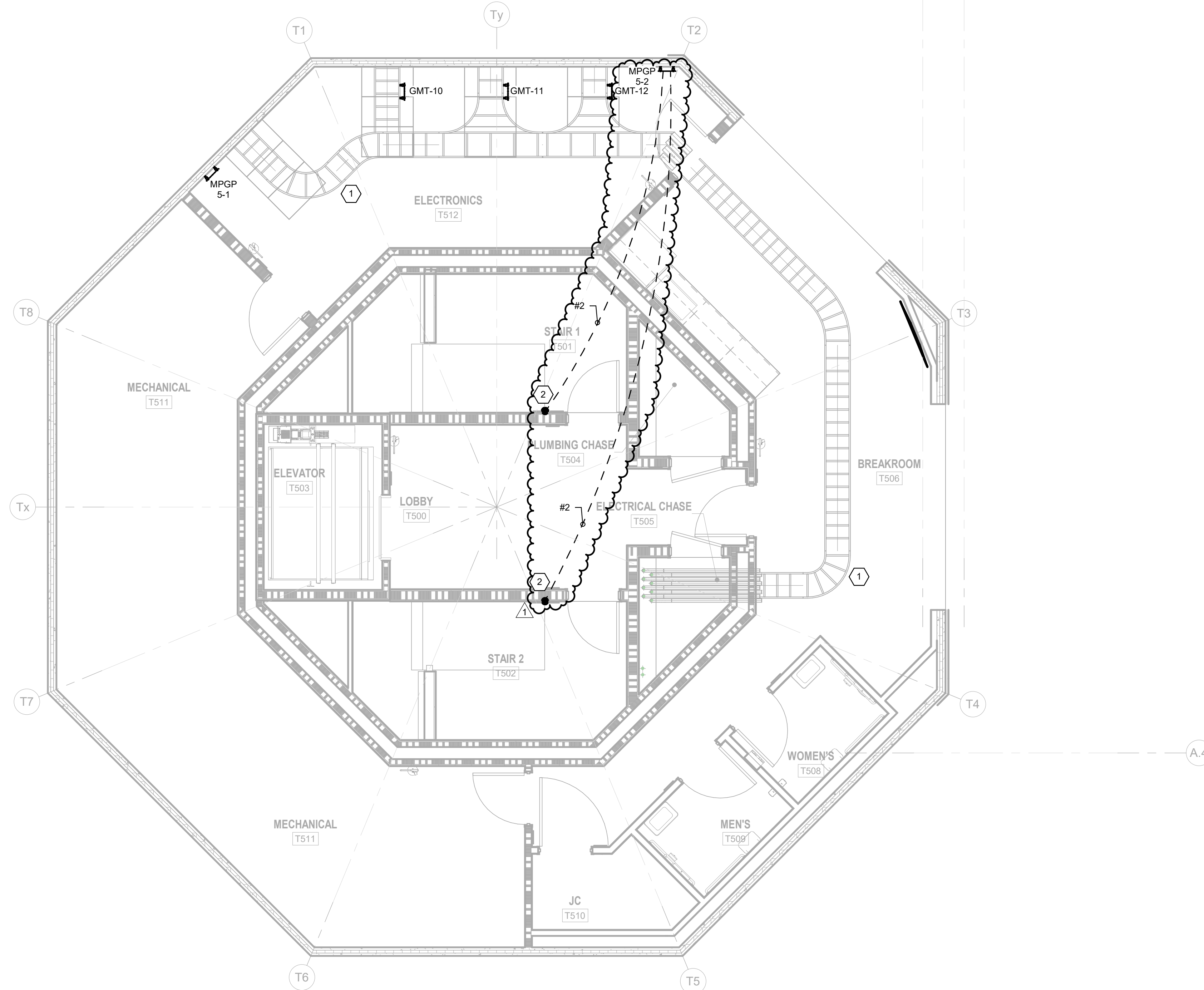
WARNING: THIS RECORD CONTAINS SENSITIVE SECURITY INFORMATION THAT IS CONTROLLED UNDER 49 CFR PARTS 15 AND 1520. NO PART OF THIS RECORD MAY BE DISCLOSED TO PERSONS WITHOUT A "NEED TO KNOW", AS DEFINED IN 49 CFR PARTS 15 AND 1520, EXCEPT WITH THE WRITTEN PERMISSION OF THE ADMINISTRATOR OF THE TRANSPORTATION SECURITY ADMINISTRATION OR THE SECRETARY OF TRANSPORTATION. UNAUTHORIZED RELEASE MAY RESULT IN CIVIL PENALTY OR OTHER ACTION. FOR U.S. GOVERNMENT AGENCIES, PUBLIC DISCLOSURE IS GOVERNED BY 5 U.S.C. 552 AND 49 CFR PARTS 15 AND 1520.

SHEET NOTES

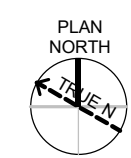
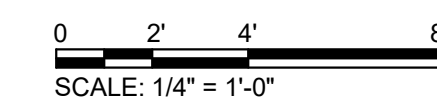
1. REFER TO E-001, E-002, AND E-003 FOR GENERAL NOTES, ABBREVIATIONS, AND SYMBOLS.
2. REFER TO E-604 FOR TRACON GROUNDING RISER DIAGRAM.
3. REFER TO E-605 FOR ATCT GROUNDING RISER DIAGRAM.

KEYNOTES #

1. BOND CABLE TRAY TO CLOSEST AVAILABLE STRUCTURAL STEEL WITH #6 AWG.
2. BOND STAIR RAILING TO MPGP AS INDICATED.



A1 ATCT CONDUIT & GROUNDING PLAN - LEVEL 5 - JUNCTION
SCALE: 1/4" = 1'-0"



EOR/AOR SEAL

COA STAMP

CLIENT INFORMATION



PROJECT NAME
GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ATCT & TRACON

146 WESTFELDT RD, MILLS RIVER, NC 28732

DRAWING ISSUE

6/6/2024 DATE
12/21/2022 DATE

RFI 187 DESCRIPTION
ISSUED FOR CONSTRUCTION

1 A MARK

DESIGNED BY: BWE
DRAWN BY: TCB
CHECKED BY: JMS
SUBMITTED BY: RCJ
DATE: 21 DECEMBER 2022
PROJECT #: 1210250

SHEET TITLE

ATCT CONDUIT & GROUNDING PLAN
- LEVEL 5 - JUNCTION

FOR OFFICIAL USE ONLY

PUBLIC AVAILABILITY TO BE DETERMINED UNDER 5 USC 552

SHEET NUMBER

E-135

ORIGINAL SHEET SIZE:
22" X 34"

ISSUED FOR CONSTRUCTION

WARNING: THIS RECORD CONTAINS SENSITIVE SECURITY INFORMATION THAT IS CONTROLLED UNDER 49 CFR PARTS 15 AND 1520. NO PART OF THIS RECORD MAY BE DISCLOSED TO PERSONS WITHOUT A "NEED TO KNOW", AS DEFINED IN 49 CFR PARTS 15 AND 1520, EXCEPT WITH THE WRITTEN PERMISSION OF THE ADMINISTRATOR OF THE TRANSPORTATION SECURITY ADMINISTRATION OR THE SECRETARY OF TRANSPORTATION. UNAUTHORIZED RELEASE MAY RESULT IN CIVIL PENALTY OR OTHER ACTION. FOR U.S. GOVERNMENT AGENCIES, PUBLIC DISCLOSURE IS GOVERNED BY 5 U.S.C. 552 AND 49 CFR PARTS 15 AND 1520.

SHEET NOTES

- REFER TO E-001, E-002, AND E-003 FOR ELECTRICAL GENERAL NOTES, ABBREVIATIONS & LEGEND.
- GROUNDING DIAGRAM SHOWS TYPICAL CONNECTIONS AND IS NOT INTENDED TO SHOW ALL PHYSICAL CONNECTIONS REQUIRED.



3500 Parkway Lane
Suite 500
Peachtree Corners
Georgia 30092

EOR/AOR SEAL

COA STAMP

CLIENT INFORMATION



PROJECT NAME
GREATER ASHEVILLE
REGIONAL AIRPORT
AUTHORITY ATCT &
TRACON

146 WESTFELDT RD, MILLS
RIVER, NC 28732

DRAWING ISSUE

6/6/2024
12/21/2022
DATE

RFI 187
ISSUED FOR CONSTRUCTION
DESCRIPTION

1
A
MARK

DESIGNED BY: BWE
DRAWN BY: TCB
CHECKED BY: JMS
SUBMITTED BY: RCJ
DATE: 21 DECEMBER 2022
PROJECT #: 1210250

SHEET TITLE

ATCT GROUNDING
RISER DIAGRAM

**FOR OFFICIAL
USE ONLY**

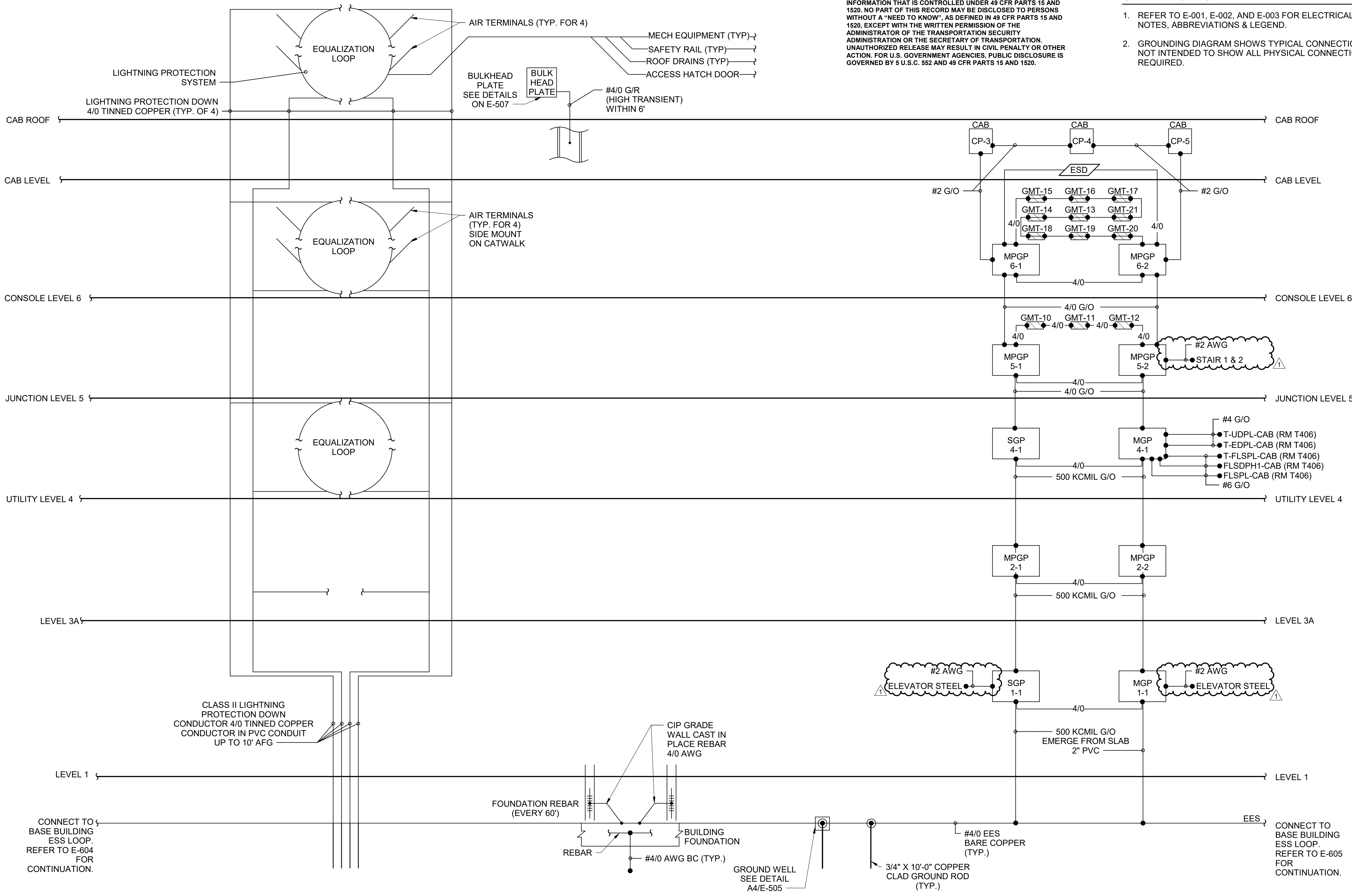
PUBLIC AVAILABILITY TO BE
DETERMINED UNDER 5 USC 552

SHEET NUMBER

E-605

ORIGINAL SHEET SIZE:
22" X 34"

ISSUED FOR CONSTRUCTION



A1 ATCT GROUNDING RISER DIAGRAM

SCALE: N.T.S.



Kokolakis Contracting
 202 East Center Street
 Tarpon Springs, Florida 34689
 P: +17279422211

Project: KC-0245-22 Asheville ATCT Facility
 146 Wesfeldt Rd.
 Fletcher , North Carolina 28732

RFI #187: ATCT stairwell and Elevator railway grounding

Status	Open		
To	Valorie Stokes (Pond & Company) Jared Reynolds (Pond & Company) Hannah Laury (Pond & Company) Eric Ames (Pond & Company)	From	Sebastian Rypien (Kokolakis Contracting) 264 West 40th Street, Suite 601 New York, New York 10018
Date Initiated	May 23, 2024	Due Date	Jun 3, 2024
Location		Project Stage	
Cost Impact		Schedule Impact	
Spec Section		Cost Code	
Drawing Number		Reference	
Linked Drawings			
Received From		Sub Job	
Copies To	Eric Ames (Pond & Company), Michael Burton (Kokolakis Contracting), Erick Bustos (Kokolakis Contracting), Cameron Champaigne (Kokolakis Contracting), Chris Jenkins (Pond & Company), John Kokolakis (Kokolakis Contracting), Hannah Laury (Pond & Company), Jared Reynolds (Pond & Company), Sebastian Rypien (Kokolakis Contracting), Valorie Stokes (Pond & Company)		

ADDITIONAL INFORMATION FOR OPR

Contract Number	Reply Email Address
Remarks	

Activity

Question

Question from Sebastian Rypien Kokolakis Contracting on Thursday, May 23, 2024 at 05:05 PM EDT
 It has been brought to our attention by the FAA that the stairwells and the elevator rails at the ATCT need to be grounded. This is not shown in our contract drawings. Please advise.

Awaiting an Official Response

April 3, 2026

Joshua Alexander, CCM
ATCT Project Manager – Parsons Transportation Group
146 Westfeldt Dr.
Fletcher, NC 28732

Project: Greater Asheville Regional Airport Authority ATCT & TRACON, Asheville, NC

SUBJECT: COR-076 – RFI-274 – Added Leak Detection at Humidifier Piping Lines (Rev.2)

Mr. Alexander,

Kokolakis Contracting respectfully submits Change Order Request No. 076 in the lump sum amount of **\$8,860.95**. Enclosed is our detailed, itemized cost proposal for the addition of leak detection beneath the humidifier piping lines, in accordance with design direction provided in the response to RFI #274.

This change order proposal is included as part of a final negotiated settlement with the Owner, encompassing a group of previously submitted change proposals. The agreed-upon resolution will be incorporated into Prime Contract Change Order No. 8, representing a full and final adjustment of the associated scope and costs.

Should you have any questions, please do not hesitate to contact me directly.

Respectfully,

KOKOLAKIS CONTRACTING, INC.



Sean Thornton, P.E.
Project Manager
Cc: Field / File

COST PROPOSAL BREAKDOWN SHEET

KC-245- Asheville Regional Airport New ATCT & Base Building



KOKOLAKIS PROPOSAL # **COR #076**

TITLE **COR #076 - RFI#274 - Added Drip Pans and Leak Detection System Rev.1**

DATE **21-Jan-26**

<u>Description of Work</u>	<u>Material</u> <u>Quantity</u>	<u>Unit</u> <u>Cost</u>	<u>Per</u>	<u>Total</u> <u>Material</u>	<u>Total</u> <u>Days</u>	<u>Daily</u> <u>Rate</u>	<u>Total</u> <u>Labor</u>	<u>Total</u> <u>Cost</u>
Added Drip Pans and Leak Detection for Humidifiers, resulting from Design Direction/Response of RFI #274. <u>Kokolakis Self Perform</u>								
Sub-Total				-			-	-
Subcontracted								
C-Tech Controls								
Added leak detection sensors and added Points in BMS Controls Programming				-			-	7,957.57
				-			-	
Sub-Total				-			-	7,957.57
TOTAL DIRECT COST								7,957.57
Kokolakis OH@	5.00%							397.88
Kokolakis Profit @	5.00%							417.77
Bond Rate	1.00%							87.73
TOTAL PROPOSAL								8,860.95



FAA Asheville
Change Order # 5
Fletcher, NC

HUMIDIFIER LEAK DETECTION PROPOSAL

SCOPE OF WORK:

C-Tech Controls will furnish all labor and material as required to add leak detection sensors in drip pans under the humidifiers located in the Tracon Building.

INCLUDED:

1. Install Condensate Pan Float switch (Qty. 4)
 - a. Wire sensor to nearest available IO
 - b. Create Alarm Point inside BMS

2. Full one-year warranty on all labor and material as provided by C-Tech Controls.

EXCLUSIONS & CLARIFICATIONS:

- Any and all line voltage wiring and/or associated conduit is excluded.
- Work to be performed during normal business hours. Premium time is not included.
- Contract conditions must not deviate from this proposal without prior written approval from C-Tech.
- Any items, expressed or implied elsewhere which is contrary to these conditions shall be null and void.
- Excludes any and all items and/or services not specifically outlined in this Scope.
- C-Tech reserves the right to withdraw our bid at our discretion.

***** Please note that supply chain issues are a major factor in parts availability. For all electronics, instrumentation, and parts associated with the project, delivery must be considered in scheduling. This needs to be addressed on an item-by-item basis and lead times need to be part of the "Master Schedule" for the project. No additional money has been allocated for expediting delivery on any parts. *****

PRICE: **\$ 7,957.57**

**** All Pricing valid 90 days ****

Thank you for the opportunity to quote. Please contact me for questions or if further information is required.

Sincerely,
James Wilson
Mechanical Eng./PM
jwilson@ctechcontrols.com
Cell 615-613-1127



RFI #274: Confirmation of Scope Change for Leak Detectors/Drip Pans at Humidifier Lines

Revision	0	Status	Closed on 07/17/25
To	Joshua Alexander (Parsons Transportation Group) Jared Reynolds (Pond & Company) (<i>Response Required</i>)	From	Sean Thornton (Kokolakis Contracting) 264 West 40th Street, Suite 802, New York, NY 10018 New York, New York 10018
Date Initiated	Jul 3, 2025	Due Date	Jul 8, 2025
Location		Project Stage	Post-Construction
Cost Impact	Yes (Unknown)	Schedule Impact	Yes (Unknown)
Spec Section		Cost Code	
Drawing Number		Reference	
Linked Drawings			
Received From	Sebastian Rypien (Kokolakis Contracting)	Sub Job	
Copies To	Joshua Alexander (Parsons Transportation Group), Bill Athanasoulis (Kokolakis Contracting), Michael Burton (Kokolakis Contracting), Cameron Champaigne (Kokolakis Contracting), Chris Jenkins (Pond & Company), Phil Kennedy (Kokolakis Contracting), Hannah Laury (Pond & Company), Jake Parker (Kokolakis Contracting), Jared Reynolds (Pond & Company), Sebastian Rypien (Kokolakis Contracting), Valorie Stokes (Pond & Company), Sean Thornton (Kokolakis Contracting)		

ADDITIONAL INFORMATION FOR OPR

Contract Number _____ **Reply Email Address** _____

Remarks

Activity

Question

Question from Sean Thornton Kokolakis Contracting on Thursday, Jul 3, 2025 at 01:59 PM EDT

On 7/2/25, the FAA requested the addition of leak detectors and drip pans beneath the humidifier piping lines serving the ETG Lab, Electronics Room, and TRACON.

Please confirm direction on this FAA request and provide the applicable BMS sequence of operations associated with these leak detectors.

Kindly note that incorporating these modifications will result in additional cost and time impacts to the project. Please confirm whether we are being formally directed to proceed with these changes as a modification to the contract scope and advise if a formal change directive or change order will be issued to document and track these revisions.

Official Response

Response from Jared Reynolds Pond & Company on *Tuesday, Jul 15, 2025 at 02:24 PM EDT*

Seen attached

Attachments

[RFI 274 Confirmation of Scope Change for Leak Detectors/Drip Pans at Humidifier Lines-PL_RSP.pdf](#)



Kokolakis Contracting
 202 East Center Street
 Tarpon Springs, Florida 34689
 P: +17279422211

Project: KC-0245-22 Asheville ATCT Facility
 146 Wesfeldt Rd.
 Fletcher , North Carolina 28732

RFI #274: Confirmation of Scope Change for Leak Detectors/Drip Pans at Humidifier Lines

Status	Open		
To	Joshua Alexander (Parsons Transportation Group)	From	Sean Thornton (Kokolakis Contracting) 264 West 40th Street, Suite 802, New York, NY 10018 New York, New York 10018
Date Initiated	Jul 3, 2025	Due Date	Jul 8, 2025
Location		Project Stage	Post-Construction
Cost Impact	Yes (Unknown)	Schedule Impact	Yes (Unknown)
Spec Section		Cost Code	
Drawing Number		Reference	
Linked Drawings			
Received From	Sebastian Rypien (Kokolakis Contracting)	Sub Job	
Copies To	Joshua Alexander (Parsons Transportation Group), Bill Athanasoulis (Kokolakis Contracting), Michael Burton (Kokolakis Contracting), Cameron Champaigne (Kokolakis Contracting), Chris Jenkins (Pond & Company), Phil Kennedy (Kokolakis Contracting), Hannah Laury (Pond & Company), Jake Parker (Kokolakis Contracting), Jared Reynolds (Pond & Company), Sebastian Rypien (Kokolakis Contracting), Valorie Stokes (Pond & Company), Sean Thornton (Kokolakis Contracting)		

ADDITIONAL INFORMATION FOR OPR

Contract Number _____ **Reply Email Address** _____

Remarks

Activity

Question

Question from Sean Thornton Kokolakis Contracting on Thursday, Jul 3, 2025 at 01:59 PM EDT

On 7/2/25, the FAA requested the addition of leak detectors and drip pans beneath the humidifier piping lines serving the ETG Lab, Electronics Room, and TRACON.

Please confirm direction on this FAA request and provide the applicable BMS sequence of operations associated with these leak detectors.

Kindly note that incorporating these modifications will result in additional cost and time impacts to the project. Please confirm whether we are being formally directed to proceed with these changes as a modification to the contract scope and advise if a formal change directive or change order will be issued to document and track these revisions.

Awaiting an Official Response

Per FAA request, series 300 stainless steel drip pans shall be installed 6" wide with a 2" lip under all humidifier condensate piping within the ETG Lab, Electronics Room, and TRACON. These drip pans shall slope toward the wall of the room. At the low end of the drip pan, a moisture sensor shall be installed that is tied to the BAS. In the event of moisture detection, an alarm shall be sent to the BAS.

Bryan Zemina - Volt Air

April 3, 2026

SENT VIA EMAIL

Joshua Alexander, CCM
ATCT Project Manager – Parsons Transportation Group
146 Westfeldt Dr.
Fletcher, NC 28732

Project: Greater Asheville Regional Airport Authority ATCT & TRACON, Asheville, NC

SUBJECT: COR #077 - Reconciliation of Remaining Sitework Unit Cost Work-in-Place; Sod Reconciliation Rev.1

Mr. Alexander,

Kokolakis Contracting respectfully submits this lump sum proposal for Change Order Request No. 077 in the amount of **\$181,226.68**, including 15 non-compensable days added to the Contract.

This change order proposal is included as part of a final negotiated settlement with the Owner, encompassing a group of previously submitted change proposals. The agreed-upon resolution will be incorporated into Prime Contract Change Order No. 8, representing a full and final adjustment of the associated scope and costs.

Should you have any questions, please do not hesitate to contact me directly.

Respectfully,

KOKOLAKIS CONTRACTING, INC.



Sean Thornton, P.E.
Project Manager
Cc: Field / File

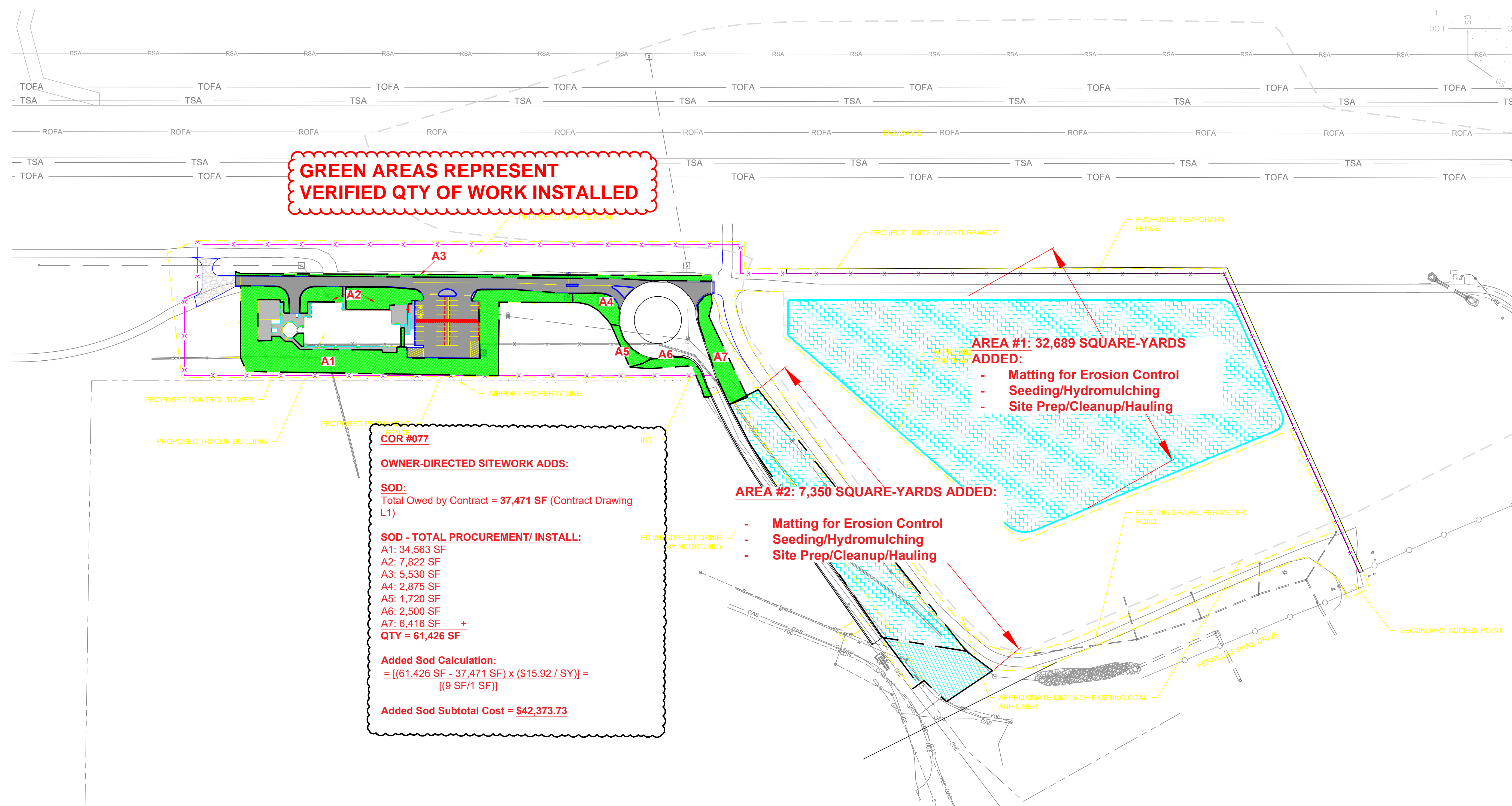
COST PROPOSAL BREAKDOWN SHEET

KC-245- Asheville Regional Airport New ATCT & Base Building



KOKOLAKIS PROPOSAL # **COR #077 Rev.3**
TITLE **COR #077 - Reconciliation of Remaining Sitework Unit Cost Work-in-Place; Sod Reconciliation**
DATE **28-Jan-26**

<u>Description of Work</u>	<u>Material Quantity</u>	<u>Unit Cost</u>	<u>Per</u>	<u>Total Material</u>	<u>Total Days</u>	<u>Daily Rate</u>	<u>Total Labor</u>	<u>Total Cost</u>
Reconciliation of Remaining Unit Cost Work-in-Place; Sod Reconciliation								
<u>Kokolakis Self Perform</u>								
Sub-Total								-
<u>Subcontracted</u>								
<u>NHM Constructors, Inc.</u>								
Owner Allowance - Unit Cost Work:								
- Item No. 48 - Area #1 - 32,689 SY of Matting for Erosion Control	23,262	2.94	/ SY	68,390.28				68,390.28
- Item No. 48 - Area #2 - 7,350 SY of Matting for Erosion Control	7,350	2.94	/ SY	21,609.00				21,609.00
- Item No. 48 - Area #3 - 3,780 SY Matting for Erosion Control (5'wide strip at concrete barriers/temp fence following removal)	3,780	2.94	/ SY	11,113.20				11,113.20
- Item No. 49 - Added Seeding/Hydro-mulching	1.40	5,010.92	/ AC	7,015.28				7,015.28
- Item No. 33 - Drop Inlet (STORM LINE B) - 12 total installed	1	19,210.49	EA	19,210.49				19,210.49
- Item No. 34 - Drop Inlet (STORM LINE C) - 5 total installed	5	5,174.09	EA	25,870.43				25,870.43
- Item No. 35 - Curb Inlet (STORM LINE C) - 7 total installed	2	4,332.51	EA	8,665.02				8,665.02
- Item No. 117 - LANDSCAPING SHURB - ILEX CORNUTA `BURFORDII NANA` / DWARF BURFORD HOLLY	15	64.05	EA	960.75				(320.25)
- Item No. 118 - LANDSCAPING SHURB - ILEX VOMITORIA / YAUPON HOLLY	5	239.40	EA	1,197.00				1,197.00
Sod Reconciliation								-
Sub-Total								162,750.44
TOTAL DIRECT COST								162,750.44
Kokolakis OH@	5.00%							8,137.52
Kokolakis Profit @	5.00%							8,544.40
Bond Rate	1.00%							1,794.32
TOTAL PROPOSAL								181,226.68



GREEN AREAS REPRESENT VERIFIED QTY OF WORK INSTALLED

COR #077

OWNER-DIRECTED SITEWORK ADDS:

SOD:
Total Owed by Contract = 37,471 SF (Contract Drawing L1)

SOD - TOTAL PROCUREMENT/ INSTALL:
 A1: 34,563 SF
 A2: 7,822 SF
 A3: 5,530 SF
 A4: 2,875 SF
 A5: 1,720 SF
 A6: 2,500 SF
 A7: 6,416 SF +
QTY = 61,426 SF

Added Sod Calculation:

$$= [(61,426 \text{ SF} - 37,471 \text{ SF}) \times (\$15.92 / \text{SY})] = [(9 \text{ SF}/1 \text{ SF})]$$

Added Sod Subtotal Cost = \$42,373.73

AREA #1: 32,689 SQUARE-YARDS ADDED:

- Matting for Erosion Control
- Seeding/Hydromulching
- Site Prep/Cleanup/Hauling

AREA #2: 7,350 SQUARE-YARDS ADDED:

- Matting for Erosion Control
- Seeding/Hydromulching
- Site Prep/Cleanup/Hauling

FOR/AOR SEAL

CLIENT INFORMATION

PROJECT NAME
 GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ATCT & TRACON

146 Westfield Rd.
 Mills River, NC 28733

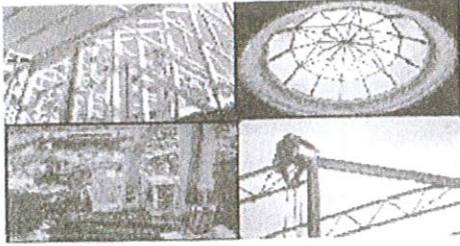
DRAWING ISSUE

SHEET TITLE

Owner-Directed Sitework & Landscaping Adds

SHEET NUMBER

COR-077



Concrete Specialty Contractors

1609 North Post Road
 Shelby, NC 28151
 Phone: (704) 487-8557
 Fax: (704) 487-1239

Invoice

Invoice Number

Invoice Date

Bill To: NHM Constructors Inc
 PO Box 6385

Asheville, NC 28816

*1458-053
 99200-01
 Prof*

Re: AVL Control Tower

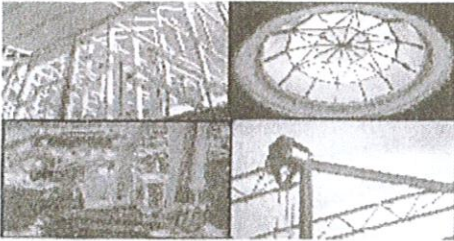


Job No	Customer Job No	Customer PO	Payment Terms		Due Date	
4617			Net 30 Days		9/30/2025	
Description			Quantity	U/M	Rate/Unit	Price
MOW STRIP			1,656.00	LF	40.00	66,240.00
REPLACE BROKEN SIDEWALK			40.06	SY	52.00	2,082.91
REPLACE BROKEN 18" CURB			1.00	LF	26.00	26.00
FLAG POLE FOUNDATION			1.00	LS	500.00	500.00
CONCRETE PUMP			1.00	LS	1,735.83	1,735.83
GROUT			1.00	LS	578.87	578.87

Subtotal \$ 71,163.61
 Sales Tax (if applicable) \$ 0.00
 Retainage \$ 0.00

Total Due \$ 71,163.61

Thank you for your business!



Concrete Specialty Contractors

1609 North Post Road
 Shelby, NC 28151
 Phone: (704) 487-8557
 Fax: (704) 487-1239

Invoice

Invoice Number

Invoice Date

*1458-053
 99200-01
 Auf*



Bill To: NHM Constructors Inc
 PO Box 6385

Re: AVL Control Tower

Asheville, NC 28816

Job No	Customer Job No	Customer PO	Payment Terms		Due Date
4617			Net 30 Days		8/30/2025
Description		Quantity	U/M	Rate/Unit	Price
MOW STRIP		1,080.00	LF	40.00	43,200.00
18" CURB & GUTTER		118.00	LF	26.00	3,068.00
4" SIDEWALKS		8.83	SY	52.00	459.32

Subtotal \$ 46,727.32
 Sales Tax (if applicable) \$ 0.00
 Retainage \$ 0.00

Total Due \$ 46,727.32

Thank you for your business!

December 23rd, 2025

Kokolakis Contracting
202 E. Center Street
Tampa Springs, FL 34689
Attn: Sean Thorton

RE: Asheville Airport Control Tower Cleanup/Re-Grading

Dear Mr. Thorton:

NHM Constructors is pleased to provide the following Change Order Proposal for work at the above referenced project. Please see below for a breakdown:

Pickup Truck 112 Hours @ \$100.00/Hour = \$11,200.00

CAT D-6 Dozer 115 Hours @ \$200.00/Hour = \$23,000.00

CAT 323 Excavator 108 Hours @ \$175.00/Hour = \$18,900.00

Dump Trucks 150.5 Hours @ \$150.00/Hour = \$22,575.00

CAT Skid Steer 89 Hours @ \$85.00/Hour = \$7,565.00

Total \$83,240.00

Excluded from this quotation are: permits, fees, meters or meter fees, taps or tap fees, bonds, undercut and replacement of unsuitable soils, well monitoring, asbestos removal, sheeting, shoring, bracing, concrete seat walls, concrete cheek walls, handling of hazardous materials, mass or trench rock excavation, de-watering or drying of soil materials, footing excavation, testing and/or geotechnical services, landscaping, termite protection, bike racks, cleanup/re-grading after building construction, relocation/installation of utility poles and utilities (gas, phone, electric), utility sleeving or conduit installation, sight lighting, select backfill materials, stone on building pads, fencing, gates, handrails, flag pole installation, bollards, lamp posts, truck well drains, sump pumps, and on-going street maintenance our portion of work is complete.

This pricing will be good for a period of 30 days. Please do not hesitate to call if you have any questions or need any additional information.

Sincerely,
NHM Constructors, Inc.

Adam W. Rice

Adam Rice
Vice President
(828)777-0609 Cell

1458-053 cleanup of laydown yard

11/25/2025 CANAAN JACKSON			
EQUIPMENT CLASSIFICATION	HOURLY RATE	HOURS WORKED	TOTAL
PICKUP TRUCK W/FOREMAN AND LABORERS	\$100.00	5	\$500.00
CAT D-6 DOZER	\$200.00	5	\$1,000.00
CAT 323 EXCAVATOR	\$175.00	5	\$875.00
DUMP TRUCK	\$150.00		\$0.00
CAT 930 LOADER	\$125.00		\$0.00
CAT SKID STEER	\$85.00		\$0.00

Total Hours

- 112 PICKUP TRUCK W/FOREMAN AND LABORERS
- 115 CAT D-6 DOZER
- 108 CAT 323 EXCAVATOR
- 150.5 DUMP TRUCK
- 0 CAT 930 LOADER
- 89 CAT SKID STEER

Total Charges

- \$11,200.00 PICKUP TRUCK W/FOREMAN AND LABORERS
- \$23,000.00 CAT D-6 DOZER
- \$18,900.00 CAT 323 EXCAVATOR
- \$22,575.00 DUMP TRUCK
- \$0.00 CAT 930 LOADER
- \$7,565.00 CAT SKID STEER
- \$83,240.00**

12/1/2025 KENNETH JUSTICE			
EQUIPMENT CLASSIFICATION	HOURLY RATE	HOURS WORKED	TOTAL
PICKUP TRUCK W/FOREMAN AND LABORERS	\$100.00	10	\$1,000.00
CAT D-6 DOZER	\$200.00	10	\$2,000.00
CAT 323 EXCAVATOR	\$175.00	10	\$1,750.00
DUMP TRUCK	\$150.00	8	\$1,200.00
CAT 930 LOADER	\$125.00		\$0.00
CAT SKID STEER	\$85.00		\$0.00

12/2/2025 KENNETH JUSTICE			
EQUIPMENT CLASSIFICATION	HOURLY RATE	HOURS WORKED	TOTAL
PICKUP TRUCK W/FOREMAN AND LABORERS	\$100.00	2	\$200.00
CAT D-6 DOZER	\$200.00		\$0.00
CAT 323 EXCAVATOR	\$175.00	2	\$350.00
DUMP TRUCK	\$150.00		\$0.00
CAT 930 LOADER	\$125.00		\$0.00
CAT SKID STEER	\$85.00		\$0.00

12/3/2025 KENNETH JUSTICE			
EQUIPMENT CLASSIFICATION	HOURLY RATE	HOURS WORKED	TOTAL
PICKUP TRUCK W/FOREMAN AND LABORERS	\$100.00	10	\$1,000.00
CAT D-6 DOZER	\$200.00	10	\$2,000.00
CAT 323 EXCAVATOR	\$175.00	10	\$1,750.00
DUMP TRUCK	\$150.00	10	\$1,500.00
CAT 930 LOADER	\$125.00		\$0.00
CAT SKID STEER	\$85.00	10	\$850.00

12/4/2025 KENNETH JUSTICE			
EQUIPMENT CLASSIFICATION	HOURLY RATE	HOURS WORKED	TOTAL
PICKUP TRUCK W/FOREMAN AND LABORERS	\$100.00	10	\$1,000.00
CAT D-6 DOZER	\$200.00	10	\$2,000.00
CAT 323 EXCAVATOR	\$175.00	10	\$1,750.00
DUMP TRUCK	\$150.00	5	\$750.00
CAT 930 LOADER	\$125.00		\$0.00
CAT SKID STEER	\$85.00	10	\$850.00

12/9/2025 KENNETH JUSTICE			
EQUIPMENT CLASSIFICATION	HOURLY RATE	HOURS WORKED	TOTAL
PICKUP TRUCK W/FOREMAN AND LABORERS	\$100.00	10	\$1,000.00
CAT D-6 DOZER	\$200.00	10	\$2,000.00
CAT 323 EXCAVATOR	\$175.00	10	\$1,750.00
DUMP TRUCK	\$150.00	10	\$1,500.00
CAT 930 LOADER	\$125.00		\$0.00
CAT SKID STEER	\$85.00	10	\$850.00

12/10/2025 KENNETH JUSTICE			
EQUIPMENT CLASSIFICATION	HOURLY RATE	HOURS WORKED	TOTAL
PICKUP TRUCK W/FOREMAN AND LABORERS	\$100.00	10	\$1,000.00
CAT D-6 DOZER	\$200.00	10	\$2,000.00
CAT 323 EXCAVATOR	\$175.00	10	\$1,750.00
DUMP TRUCK	\$150.00	10	\$1,500.00
CAT 930 LOADER	\$125.00		\$0.00
CAT SKID STEER	\$85.00	10	\$850.00

12/11/2025 KENNETH JUSTICE			
EQUIPMENT CLASSIFICATION	HOURLY RATE	HOURS WORKED	TOTAL
PICKUP TRUCK W/FOREMAN AND LABORERS	\$100.00	5	\$500.00
CAT D-6 DOZER	\$200.00	10	\$2,000.00
CAT 323 EXCAVATOR	\$175.00	10	\$1,750.00
DUMP TRUCK	\$150.00	9.5	\$1,425.00
CAT 930 LOADER	\$125.00		\$0.00
CAT SKID STEER	\$85.00	5	\$425.00

12/12/2025 KENNETH JUSTICE			
EQUIPMENT CLASSIFICATION	HOURLY RATE	HOURS WORKED	TOTAL
PICKUP TRUCK W/FOREMAN AND LABORERS	\$100.00	10	\$1,000.00
CAT D-6 DOZER	\$200.00	10	\$2,000.00
CAT 323 EXCAVATOR	\$175.00	10	\$1,750.00
DUMP TRUCK	\$150.00	10	\$1,500.00
CAT 930 LOADER	\$125.00		\$0.00
CAT SKID STEER	\$85.00	10	\$850.00

12/15/2025 KENNETH JUSTICE (CREW)			
EQUIPMENT CLASSIFICATION	HOURLY RATE	HOURS WORKED	TOTAL
PICKUP TRUCK W/FOREMAN AND LABORERS	\$100.00	10	\$1,000.00
CAT D-6 DOZER	\$200.00	10	\$2,000.00
CAT 323 EXCAVATOR	\$175.00	10	\$1,750.00
DUMP TRUCK	\$150.00	10	\$1,500.00
CAT 930 LOADER	\$125.00		\$0.00
CAT SKID STEER	\$85.00	10	\$850.00

12/16/2025 KENNETH JUSTICE				
EQUIPMENT CLASSIFICATION	HOURLY RATE	HOURS WORKED	TOTAL	
PICKUP TRUCK W/FOREMAN AND LABORERS	\$100.00	10	\$1,000.00	
CAT D-6 DOZER	\$200.00	10	\$2,000.00	
CAT 323 EXCAVATOR	\$175.00	10	\$1,750.00	
DUMP TRUCK	\$150.00	30	\$4,500.00	
CAT 930 LOADER	\$125.00		\$0.00	
CAT SKID STEER	\$85.00	10	\$850.00	

12/17/2025 KENNETH JUSTICE				
EQUIPMENT CLASSIFICATION	HOURLY RATE	HOURS WORKED	TOTAL	
PICKUP TRUCK W/FOREMAN AND LABORERS	\$100.00	10	\$1,000.00	
CAT D-6 DOZER	\$200.00	10	\$2,000.00	
CAT 323 EXCAVATOR	\$175.00	10	\$1,750.00	
DUMP TRUCK	\$150.00	30	\$4,500.00	
CAT 930 LOADER	\$125.00		\$0.00	
CAT SKID STEER	\$85.00	10	\$850.00	

12/22/2025 KENNETH JUSTICE				
EQUIPMENT CLASSIFICATION	HOURLY RATE	HOURS WORKED	TOTAL	
PICKUP TRUCK W/FOREMAN AND LABORERS	\$100.00	10	\$1,000.00	
CAT D-6 DOZER	\$200.00	10	\$2,000.00	
CAT 323 EXCAVATOR	\$175.00	1	\$175.00	
DUMP TRUCK	\$150.00	18	\$2,700.00	
CAT 930 LOADER	\$125.00		\$0.00	
CAT SKID STEER	\$85.00	4	\$340.00	

RE: NHM-Hourly Rates for Cleanup of Laydown Yard

From Michael Burton <mburton@jkkokolakis.com>

Date Thu 11/20/2025 5:12 PM

To Adam Rice <arice@nhmconstructors.com>

Cc Sebastian Rypien <SRypien@jkkokolakis.com>; Sean Thornton <sthornton@jkkokolakis.com>; Jake Parker <jparker@JKokolakis.com>; Bill Athanasoulis <bathanasoulis@JKokolakis.com>; Robert Romero <rromero@JKokolakis.com>; Harlis Gill <hgill@JKokolakis.com>

Adam,

Your hourly rates are acknowledged. Please proceed with the work and have your operators time signed at the end of each shift to verify their hours. Harlis Gill and Robert Romero will be signing the tickets every day to verify the hours. Please let me know if you have any questions.

 **Michael Burton** | *General Superintendent*
Kokolakis Contracting
202 E. Center Street, Tarpon Springs, FL 34689
o: 727-942-2211 c: 727-642-4428



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From: Adam Rice <arice@nhmconstructors.com>
Sent: Tuesday, November 18, 2025 3:42 PM
To: Michael Burton <mburton@jkkokolakis.com>
Cc: Sebastian Rypien <SRypien@jkkokolakis.com>
Subject: NHM-Hourly Rates for Cleanup of Laydown Yard

Michael,

Here are our hourly rates for the cleanup behind the Building:

- ✓ • Foreman with Pickup \$100.00/Hour ←
- ✓ • CAT D-6 Dozer \$200.00/Hour ←
- ✓ • CAT ~~314~~ ³²⁴ Excavator \$175.00/Hour ←
- ✓ • Dump Trucks (if needed) \$150.00/Hour

April 3, 2026

SENT VIA EMAIL

Joshua Alexander, CCM
ATCT Project Manager – Parsons Transportation Group
146 Westfeldt Dr.
Fletcher, NC 28732

Project: Greater Asheville Regional Airport Authority ATCT & TRACON, Asheville, NC

SUBJECT: COR #078 - Added Costs for Radon Testing Performed on Contract

Mr. Alexander,

Kokolakis Contracting (“Contractor”) respectfully submits this formal lump sum proposal for Change Order Request No. 078 in the amount of **\$2,004.68**, for radon testing costs that was funded by the Contractor during the course of construction and are properly the responsibility of the Owner.

This change order proposal is included as part of a final negotiated settlement with the Owner, encompassing a group of previously submitted change proposals. The agreed-upon resolution will be incorporated into Prime Contract Change Order No. 8, representing a full and final adjustment of the associated scope and costs.

Should you have any questions, please do not hesitate to contact me directly.

Respectfully,

KOKOLAKIS CONTRACTING, INC.



Sean Thornton, P.E.
Project Manager
Cc: BA / JP / File

COST PROPOSAL BREAKDOWN SHEET
KC-245- Asheville Regional Airport New ATCT & Base Building



KOKOLAKIS PROPOSAL # **COR #078**
TITLE **COR #078 - Reimbursement of Code-Mandated Special Inspection Costs (IBC Chapter 17)**
DATE **25-Jan-26**

<u>Description of Work</u>	<u>Material</u> <u>Quantity</u>	<u>Unit</u> <u>Cost</u>	<u>Per</u>	<u>Total</u> <u>Material</u>	<u>Total</u> <u>Days</u>	<u>Daily</u> <u>Rate</u>	<u>Total</u> <u>Labor</u>	<u>Total</u> <u>Cost</u>
Reimbursement of Code-Mandated Special Inspection Costs (IBC Chapter 17)								
<u>Kokolakis Self Perform</u>								
				-				-
Sub-Total								
-								
<u>Subcontracted</u>								
Terracon Consultants, Inc.								
Reimbursement of Code-Mandated Special Inspection Costs (IBC Chapter 17) --								
- Radon Testing								1,710.00
				-				
Sub-Total								
-								
TOTAL DIRECT COST								1,710.00
Kokolakis OH@ 5.00%								85.50
Kokolakis Profit @ 5.00%								179.55
Bond Rate 1.00%								29.63
TOTAL PROPOSAL								2,004.68

April 3, 2026

SENT VIA EMAIL

Joshua Alexander, CCM
ATCT Project Manager – Parsons Transportation Group
146 Westfeldt Dr.
Fletcher, NC 28732

Project: Greater Asheville Regional Airport Authority ATCT & TRACON, Asheville, NC

SUBJECT: COR #079 – Owner-Directed Fence Additions, Temporary Security Fencing & Allowance #63 Reconciliation

Mr. Alexander,

Kokolakis Contracting (“Contractor”) respectfully submits this formal lump sum proposal for Change Order Request No. 079 in the amount of **\$144,578.75**, for reimbursement of Owner-directed fencing and temporary security measures associated with implementation of Allowance #63 and revised permanent fence limits, including 10 non-compensable days added to the Contract.

This change order proposal is included as part of a final negotiated settlement with the Owner, encompassing a group of previously submitted change proposals. The agreed-upon resolution will be incorporated into Prime Contract Change Order No. 8, representing a full and final adjustment of the associated scope and costs.

Should you have any questions, please do not hesitate to contact me directly.

Respectfully,

KOKOLAKIS CONTRACTING, INC.



Sean Thornton, P.E.
Project Manager
Cc: BA / JP / File

COST PROPOSAL BREAKDOWN SHEET
KC-245- Asheville Regional Airport New ATCT & Base Building



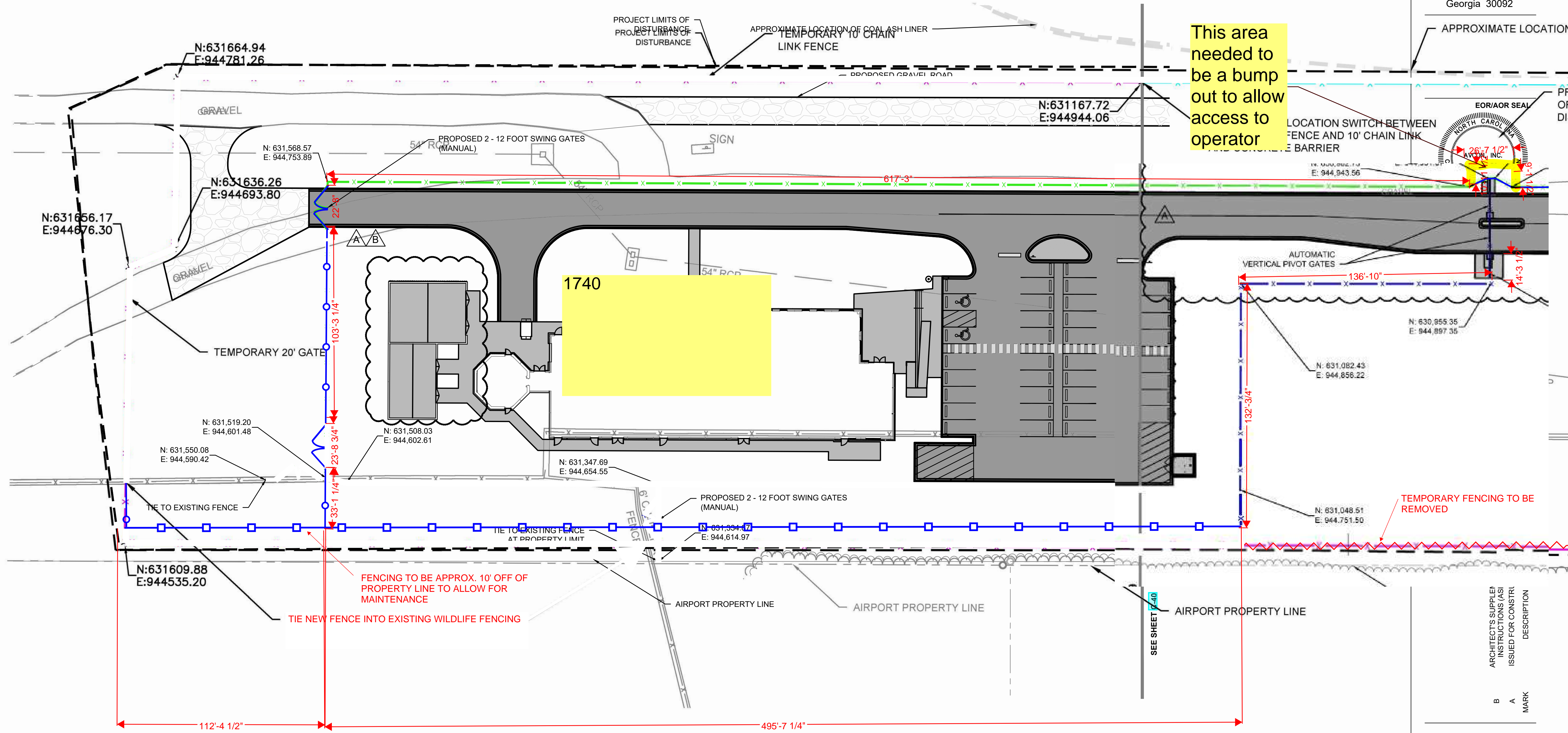
KOKOLAKIS PROPOSAL # **COR #079**
TITLE **COR #079 - Owner-Directed Fence Additions, Temporary Security Fencing & Allowance #63 Reconciliation**
DATE **27-Jan-26**

<u>Description of Work</u>	<u>Material</u> <u>Quantity</u>	<u>Unit</u> <u>Cost</u>	<u>Per</u>	<u>Total</u> <u>Amount</u>	<u>Total</u> <u>Days</u>	<u>Daily</u> <u>Rate</u>	<u>Total</u> <u>Labor</u>	<u>Total</u> <u>Cost</u>
Additional 754 LF 10ft Chain Link Fence (Airport) - Owner Allowance Item #63, Furnish/Install Additional 6ft temp. fence paneling <u>Kokolakis Self Perform</u>				-				-
Sub-Total				-			-	-
<u>Subcontracted</u>								
Asheville Fence								
Change #1: Unit Cost Owner Allowance Line Item #63 - 754 LF of Additional 10ft Chain Link Permanent Fence (Airport), completed work-in-place.	754	172.20	/ LF	129,838.80				129,838.80
Sub-Total				-			-	129,838.80
TOTAL DIRECT COST								129,838.80
Kokolakis OH@	5.00%							6,491.94
Kokolakis Profit @	5.00%							6,816.54
Bond Rate	1.00%							1,431.47
TOTAL PROPOSAL								144,578.75

**ASHEVILLE FENCE - 10FT CHAIN LINK FENCE
(AIRPORT) - UNIT COST LINE ITEM #63**



3500 Parkway Lane
Suite 500
Peachtree Corners
Georgia 30092

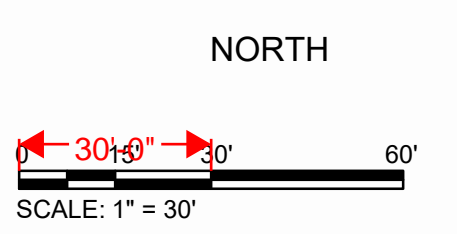


This area needed to be a bump out to allow access to operator

ALL NEW FENCING TO BE 10' HIGH AIRPORT CHAIN-LINK FENCE AND FABRIC SEE DETAILS ON SHEET C-43 UNLESS OTHERWISE NOTED

LEGEND

- x— PROPOSED 10' CHAIN LINK FENCE (AIRPORT)
- x— PROPOSED 7' CHAIN LINK FENCE (FAA)
- x— PROPOSED 10' WILD LIFE FENCE (AIRPORT)



ARCHITECT'S SUPPLIER INSTRUCTIONS (AS) ISSUED FOR CONSTR	DESCRIPTION
B	A
MARK	

DESIGNED BY: J.L.W.
DRAWN BY: J.L.W.
CHECKED BY: J.M.M.
SUBMITTED BY: J.M.M.
DATE: 21, December 2022
PROJECT #: 2020.0264.01

SHEET TITLE
FENCING PLAN (SHEET 1 OF 3)

FOR OFFICIAL USE ONLY
PUBLIC AVAILABILITY TO BE DETERMINED UNDER 5 USC 552

SHEET NUMBER
C-39
ORIGINAL SHEET SIZE: 22" X 34"

ISSUED FOR CONSTRUCTION

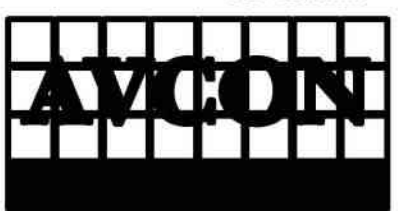
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EOR/AOR SEAL



COA STAMP



AVCON, INC.
ENGINEERS & PLANNERS
10115 KINCEY AVE. SUITE 100 HUNTERVILLE N.C. 28078
OFFICE: (704) 954-9608
WWW.AVCON.COM

CLIENT INFORMATION



PROJECT NAME

GREATER ASHEVILLE
REGIONAL AIRPORT
AUTHORITY ATCT &
TRACON

146 Westfield Rd
Mills River, NC 28732

DRAWING ISSUE

12/21/2022
DATE

ISSUED FOR CONSTRUCTION
DESCRIPTION

A
MARK

DESIGNED BY: J.L.W.
DRAWN BY: J.L.W.
CHECKED BY: J.M.M.
SUBMITTED BY: J.M.M.
DATE: 21, December 2022
PROJECT #: 2020.0264.01

SHEET TITLE

FENCING PLAN
(SHEET 2 OF 3)

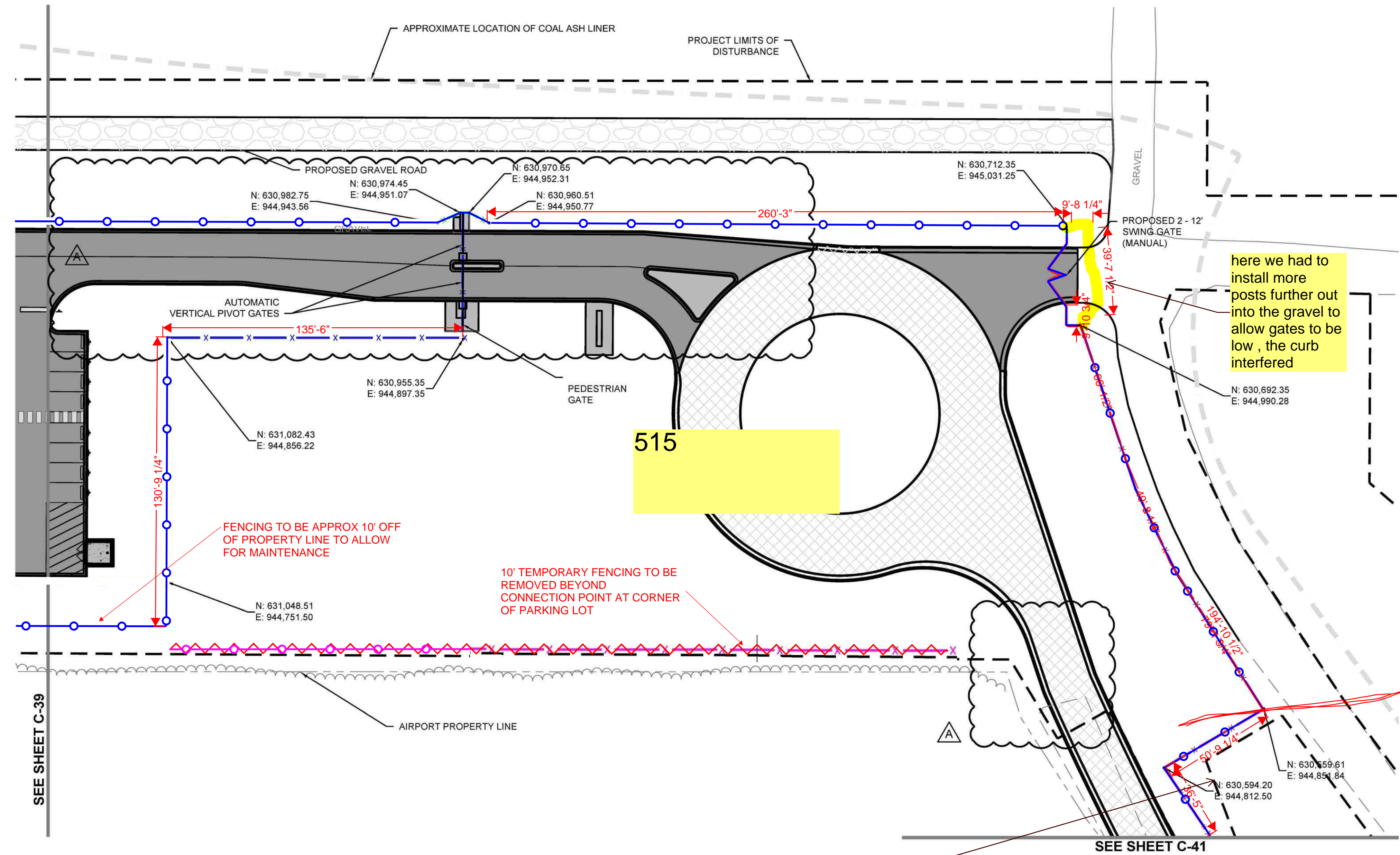
SENSITIVE SECURITY INFORMATION

CONTROLLED UNDER 49
CFR PARTS 15 AND 1520.

SHEET NUMBER

C-40

ORIGINAL SHEET SIZE:
22" X 34"



here we had to install more posts further out into the gravel to allow gates to be low, the curb interfered

515

not as built

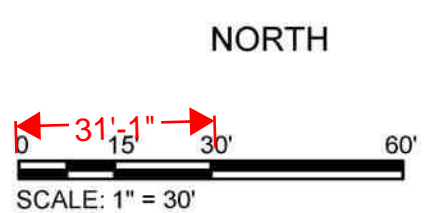
FENCING TO BE APPROX 10' OFF OF PROPERTY LINE TO ALLOW FOR MAINTENANCE

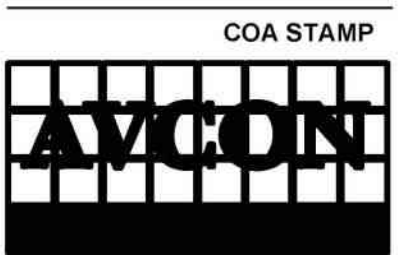
10' TEMPORARY FENCING TO BE REMOVED BEYOND CONNECTION POINT AT CORNER OF PARKING LOT

ALL NEW FENCING TO BE 10' HIGH AIRPORT CHAIN-LINK FENCE AND FABRIC SEE DETAILS ON SHEET C-43 UNLESS OTHERWISE NOTED

LEGEND

- PROPOSED 10' CHAIN LINK FENCE (AIRPORT)
- PROPOSED 7' CHAIN LINK FENCE (FAA)
- PROPOSED 10' WILD LIFE FENCE (AIRPORT)





AVCON, INC.
ENGINEERS & PLANNERS
10115 KINCEY AVE. SUITE 180 HUNTERSVILLE N.C. 28078
OFFICE: (704) 954-9608
WWW.AVCON.COM

CLIENT INFORMATION



PROJECT NAME
GREATER ASHEVILLE
REGIONAL AIRPORT
AUTHORITY ATCT &
TRACON

146 Westfield Rd
Mills River, NC 28732

DRAWING ISSUE

12/21/2022
DATE

ISSUED FOR CONSTRUCTION
DESCRIPTION

A
MARK

DESIGNED BY: J.L.W.
DRAWN BY: J.L.W.
CHECKED BY: J.M.M.
SUBMITTED BY: J.M.M.
DATE: 21, December 2022
PROJECT #: 2020.0264.01

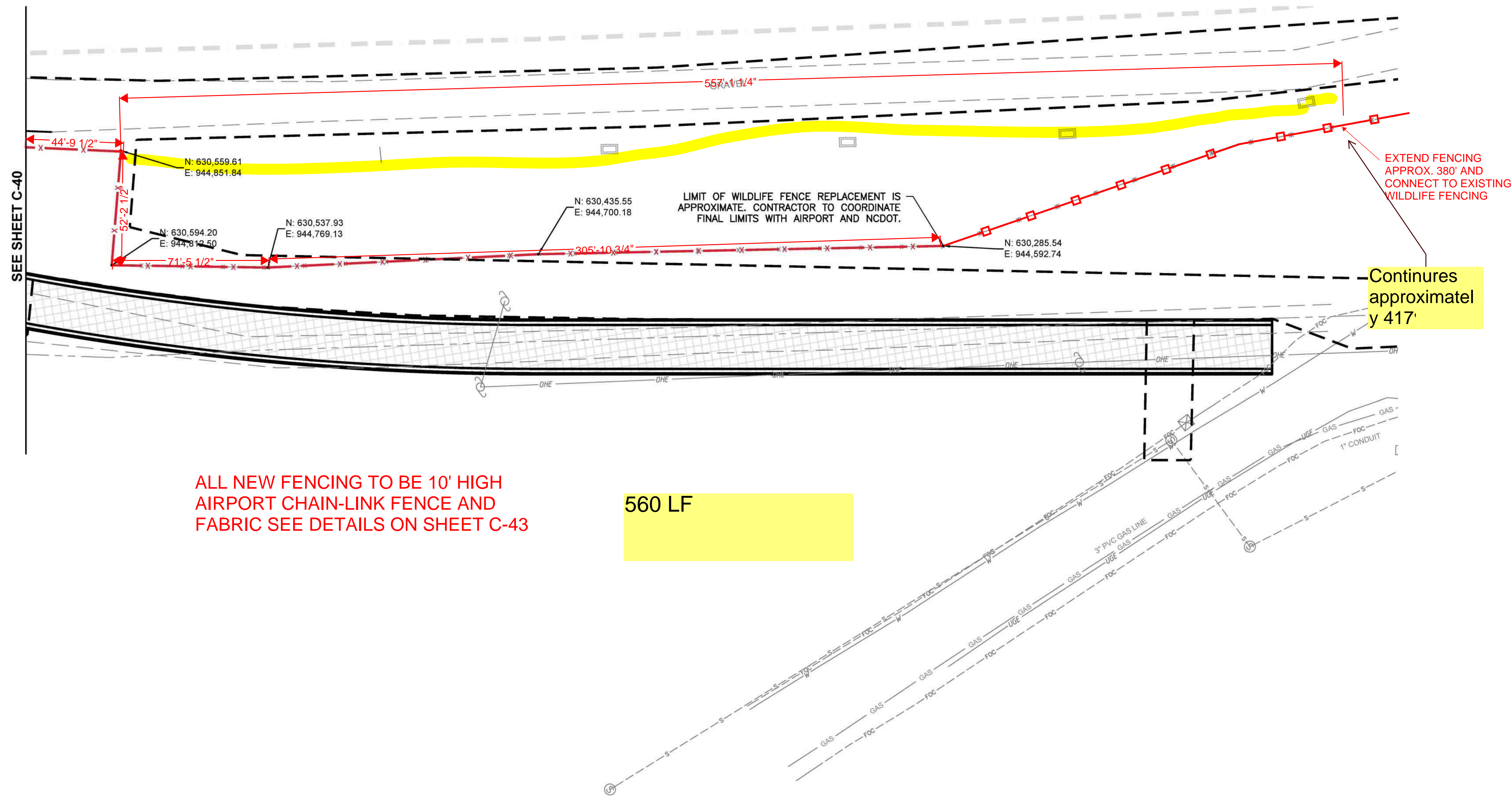
SHEET TITLE

FENCING PLAN
(SHEET 3 OF 3)

SENSITIVE SECURITY INFORMATION
CONTROLLED UNDER 49
CFR PARTS 15 AND 1520.

SHEET NUMBER

C-41
ORIGINAL SHEET SIZE:
22" X 34"

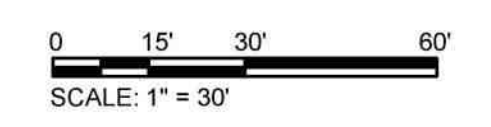


SUMMARY OF ADDED 10FT CHAINLINK FENCE (AIRPORT) WORK-IN-PLACE

Unit Cost Worksheet		This Pay App				This Pay App				Original Contract Allowance Amount	
ITEM NO.	SPEC NO.	DESCRIPTION	Unit	Bid Quantity	Previous Quant	Current Quant.	Unit Cost	Previous Total	Current Month Total		Total Completed and Stored
63	F-162	10' CHAIN LINK FENCE (AIRPORT)	LF	2478	2,478.00	754.00	172.20	426,711.60	129,838.80	556,550.40	426,711.60

LEGEND

- x— PROPOSED 10' CHAIN LINK FENCE (AIRPORT)
- x— PROPOSED 7' CHAIN LINK FENCE (FAA)
- x— PROPOSED 10' WILD LIFE FENCE (AIRPORT)



May 4, 2026

TRANSMITTED VIA EMAIL

Joshua Alexander, CCM
ATCT Project Manager — Parsons Transportation Group
146 Westfeldt Dr.
Fletcher, NC 28732

Project: New Airport Traffic Control Tower (ATCT) and Base Building Facility
Project No.: KC-0245-22

SUBJECT: COR #080 — Deductive Credit for Shade Control System Electrical Scope Rev.2

Mr. Alexander,

Kokolakis Contracting (“Contractor”) respectfully submits this formal lump sum deductive Change Order Request No. 080 in the amount of **(\$5,756.93)** for Owner review and reconciliation associated with the potential deletion of the shade control system electrical scope from Contractor's contract.

This COR is submitted as a direct result of the shade subcontractor's failure to perform the electrical control wiring scope required under its subcontract, for which the subcontractor has been formally defaulted. Kokolakis has developed and is submitting this deductive valuation to quantify the contract value of the deleted scope with the intent to remove this work from Contractor's responsibility.

This COR reflects a deductive credit for the following scope of work:

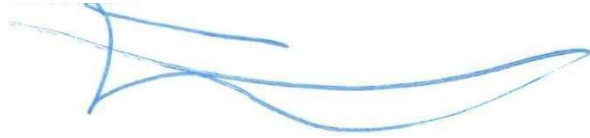
- Procurement of modular 8-zone control panel (fabrication/delivery)
- Eight (8) homeruns 14/4 +G (300 LF) - This work was performed by M.B. Haynes outside of contract (AVL Item #2)
- Site travel and logistics - performed outside contract by Bruce Darling (Item #6)

This change order proposal is included as part of a final negotiated settlement with the Owner, encompassing a group of previously submitted change proposals. The agreed-upon resolution will be incorporated into Prime Contract Change Order No. 8, representing a full and final adjustment of the associated scope and costs.

We appreciate your assistance in processing this item as part of final reconciliation.

Respectfully,

KOKOLAKIS CONTRACTING, INC.

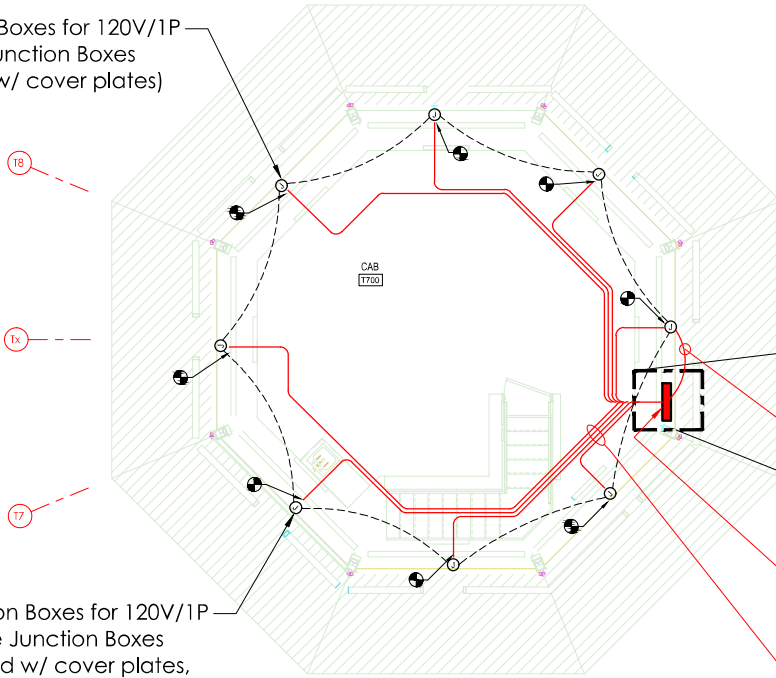
A handwritten signature in blue ink, appearing to be 'Sean Thornton', written in a cursive style.

Sean Thornton, P.E.
Project Manager
Cc: BA / JP / File

Deduct Scope of Work:

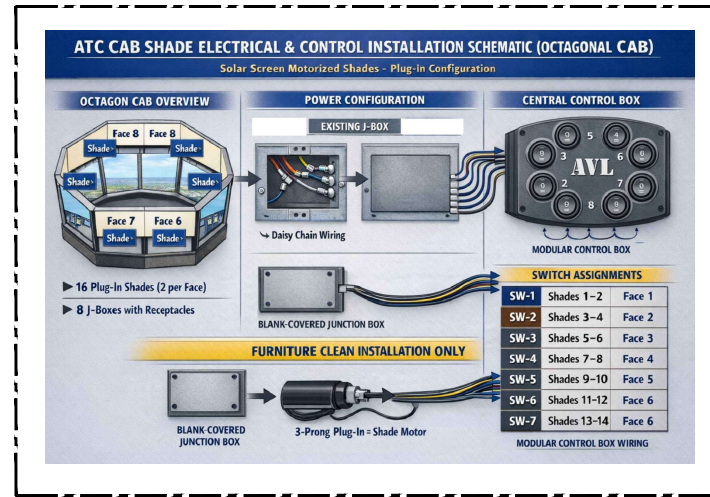
1. Furnishing a modular 8-zone shade control panel
2. Providing eight (8) homerun cable runs (14/4 + ground) from the control panel to existing shade junction boxes
3. All associated fittings, plates, labeling, and consumables
4. Installation, terminations, testing, and commissioning labor
5. Mobilization, coordination, and close-out activities

Junction Boxes for 120V/1P
(Shade Junction Boxes installed w/ cover plates)



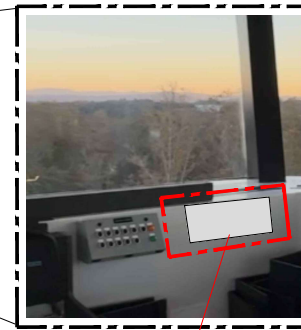
Junction Boxes for 120V/1P
(Shade Junction Boxes installed w/ cover plates, flush with the cab floor behind slat wall casework (TYP.))

1 ATCT LEVEL 7 - CAB - SHADES POWER AND CONTROL WIRING
DEDUCT SCOPE OF WORK
SCALE: NTS



2 SHADE CONTROL LAYOUT AND SCHEMATIC DETAIL
SCALE: NTS

DEDICATED 120V/1P POWER TO CONTROL BOX



(NEW) SINGLE MODULAR CONTROL BOX, LOCATION APPROVED BY FAA/AVL, LOCATED ADJACENT TO INSTALLED DEFOGGER PANEL

EACH HOMERUN (8 TOTAL):

- CABLE: 14/4 + G (OR 12/4 + G)
- FROM: CONTROL PANEL OUTPUT TERMINALS (ZONE 1-8)
- TO: THE DEDICATED FACE JUNCTION BOX (JB-1 THROUGH JB-8)
- AT JB: SPLIT TO TWO MOTORS ON THAT FACE

KOKOLAKIS
BUILT FOR THIS

CLIENT INFORMATION
AVL
ASHEVILLE REGIONAL AIRPORT



PROJECT NAME
GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY ATCT & TRACON
148 WESTFIELD RD, MILLS RIVER, NC 28752
DRAWING ISSUE

DESIGNED BY:
DRAWN BY:
CHECKED BY:
SUBMITTED BY:
DATE:
PROJECT #:
SHEET TITLE

COR-080

SHEET NUMBER
CP-001

ORIGINAL SHEET SIZE:
22" X 34"

April 3, 2026

SENT VIA EMAIL

Joshua Alexander, CCM
ATCT Project Manager – Parsons Transportation Group
146 Westfeldt Dr.
Fletcher, NC 28732

Project: Greater Asheville Regional Airport Authority ATCT & TRACON, Asheville, NC
SUBJECT: COR #081 – Cable Splice Kit Deduct

Mr. Alexander,

Kokolakis Contracting (“Contractor”) hereby submits formal lump sum deductive Change Order Request No. 081 in the amount of **(\$2,820.95)** for the removal of field splicing scope, as detailed in Besco’s attached supporting documentation.

This change order proposal is included as part of a final negotiated settlement with the Owner, encompassing a group of previously submitted change proposals. The agreed-upon resolution will be incorporated into Prime Contract Change Order No. 8, representing a full and final adjustment of the associated scope and costs.

Respectfully,

KOKOLAKIS CONTRACTING, INC.



Sean Thornton, P.E.
Project Manager
Cc: BA / JP / File

COST PROPOSAL BREAKDOWN SHEET
KC-245- Asheville Regional Airport New ATCT & Base Building



KOKOLAKIS PROPOSAL # **COR #081**
TITLE **COR #081 – Deduct change-order for local FAA team to conduct FAA field cable splicing**
DATE **24-Feb-26**

<u>Description of Work</u>								
Deduct change-order for local FAA team to conduct FAA field cable splicing.								
	<u>Material</u>	<u>Unit</u>		<u>Total</u>	<u>Total</u>	<u>Hourly</u>	<u>Total</u>	<u>Total</u>
	<u>Quantity</u>	<u>Cost</u>	<u>Per</u>	<u>Amount</u>	<u>Hours</u>	<u>Rate</u>	<u>Labor</u>	<u>Cost</u>
<u>Kokolakis Self Perform</u>								
				-				-
Sub-Total								
				-			-	-
<u>Subcontracted</u>								
Besco Electric								
Cable Splice Kit Deduct								(2,530.00)
Sub-Total								
				-			-	(2,530.00)
TOTAL DIRECT COST								(2,530.00)
Kokolakis OH@ 0.00%								-
Kokolakis Profit @ 5.00%								(253.00)
Bond Rate 1.00%								(37.95)
TOTAL CREDIT PROPOSAL								(2,820.95)



Contract Modification Cost Proposal			
Control No.	COP #46	DATE: 02/24/2026	
Revision No.			
PROJECT: 220027 - (ATCT-TRACON FAC AVL)			
DESCRIPTION	Deduct change-order for local FAA team to conduct FAA field cable splicing.		
Special Notes: Labor credit will be calculated using Besco Electrical's current labor rates; third-party labor rates are not eligible for monetary credit.			
LABOR			
	Rates Effective 1/1/2026 - 12/31/2026	RATE	HOURS
	Estimated Manhours (Install):	\$82.00	-20.00 (\$1,640.00)
	Estimated Manhours (Premium Labor)	\$123.00	0.00 \$0.00
		Labor Subtotal	(\$1,640.00)
	On-Site Project Supervision:	\$130.00	-1.00 \$0.00
	Estimator:	\$120.00	1.00 \$0.00
		Mgmt. Subtotal	\$0.00
		TOTAL LABOR	(\$1,640.00)
MATERIAL			
	Material Per Take-off:		(\$890.00)
	Miscellaneous Materials PPE, Saw Blades, Etc.	10.00%	\$0.00
	Quoted Material ():		\$0.00
	Quoted Material ():		\$0.00
	Freight: estimated		\$0.00
		SUBTOTAL	(\$890.00)
	T/O Mat'l Escalation	0.00%	1 Year \$0.00
	State Sales Tax North Carolina	8.25%	\$0.00
		TOTAL MATERIAL	(\$890.00)
EQUIPMENT			
	Construction Equipment: Work Truck/Van		\$0.00
	Mobilization/Demobilization:		\$0.00
			\$0.00
		TOTAL EQUIPMENT	\$0.00

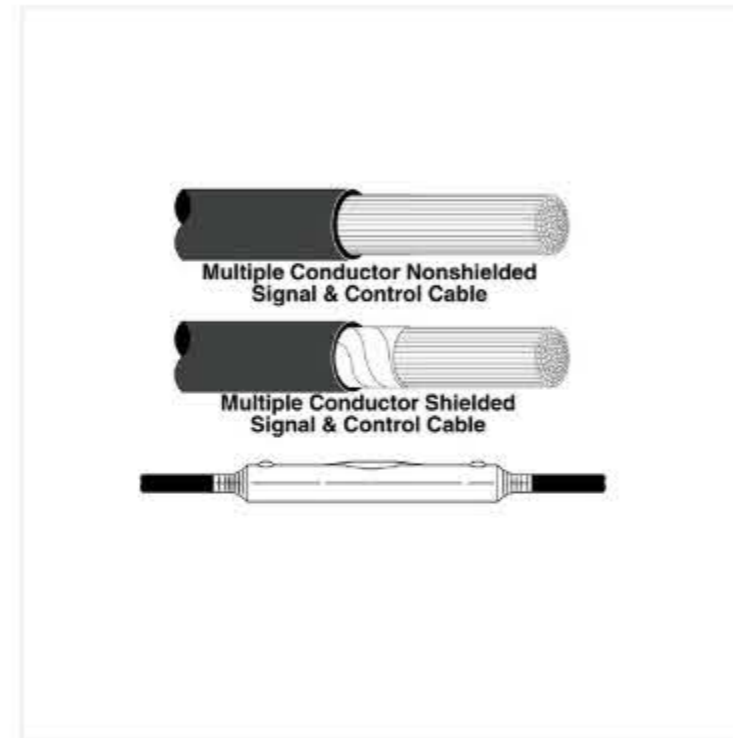
CHANGE ORDER REQUEST/COST ESTIMATE BREAKDOWN

OTHER		HOURS	
Other Costs:			\$0.00
TOTAL OTHER COSTS			\$0.00
SUBTOTAL		SUBTOTAL DIRECT COSTS	(\$2,530.00)
	Overhead & Profit	0.00%	\$0.00
	Home Office Overhead	0.00%	\$0.00
	Corporate Insurances	0.00%	\$0.00
	Contingency	0.00%	\$0.00
JOB SUBTOTAL (Minus Subcontracts)			(\$2,530.00)
SUBCONTRACT			
Subcontracts:			\$0.00
			\$0.00
Subcontract Mark-Up:	7.50%	Subtotal Subcontract	\$0.00
			\$0.00
TOTAL SUBCONTRACT			\$0.00
	JOB SUBTOTAL		(\$2,530.00)
	TOTAL SUBCONTRACT		\$0.00
	Bond Premium	0.00%	\$0.00
TOTAL REQUESTED			(\$2,530.00)
Submitted By:	Danny McClure	Additional Time Required	3 work days
ATTACHMENTS			
	Quotation Documentation		
	Reference Documentation		
NOTES			
<ol style="list-style-type: none"> 1. This Proposal does not contain any costs related to extension of contract time, nor acceleration of performance if required to maintain contract time, due to addition of this work. 2. This proposal will remain valid for sixty (60) days. 3. Tariffs, import duties, and related fees are not included in this proposal unless explicitly stated otherwise. Any such costs incurred will be the responsibility of the purchaser. 			

Job Name:

ATCT - TRACON FAC AVL

Line No.	QTY	Description	EXTENDED PRICE	LABOR
1	2	3m 72-N5 25/50 Cable Splice Kit	\$680.00	
2	2	Epoxy Resin	\$60	
3	3	Connectors (25 pack)	\$100	
4	2	Connector Crimpers	\$50	
5	2	2 man team simultaneously splicing		10
6				
7				
8				
9				
10				
11				
12				
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14				
15				
16				
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28				
29				
30				
31				
32				
33				
34				
35				
Total Material and Labor:			\$890	20



3M Scotchcast Inline Splice Kit 72-N4, 0 - 600 V, 1 per case

Hillas ID : HS-038255
UPC Number : 00054007106296
Vendor ID : 7000005909
Weight : 4.6 lbs

 [Volume Discounts Inquiry](#)

\$332.77 Kit

- 1 +

Add to cart



Product Detail

Specification

Resources

Description

3M Scotchcast Inline Splice Kit 72-N4, 0 - 600 V, 1 per case

- Rigid body splice for joining signal and control cables
- Fits unshielded construction of plastic or rubber-jacketed cables
- Designed for inline splicing of underground systems, joining of cable reel ends, direct burial applications and repair of cable failures
- Rated for 1 kV applications
- The polypropylene mold has a built-in spacer web that automatically offers cable centering and compound coverage
- RoHS 2011/65/EU Compliant

3M Scotchcast 72 N Series Inline Splice Kit is a 1 kV rated, rigid body splice designed to join signal and control cables. It fits shielded or unshielded constructions of plastic or rubber jacketed cables. It is perfect for inline splicing of shielded or unshielded cables, underground systems, joining of cable reel ends, direct burial applications, repair of cable failures and dig ins.

3M Scotchcast 72 N Series Inline Splice Kit helps in sealing collars or splice body ends, and the jumper wire with clips offers solderless shield continuity on shielded cables. RoHS 2011/65/EU Compliant.

Previous > Ideal 45-778 Multi Crimp/Strip Tool

Ideal 45-778 Multi Crimp/Strip Tool

Description:

Ideal 45-778 Multi Crimp/Strip Tool

Technical Description:

22 AWG Insulated/Non-Insulated Crimp min. Wire Size; 10 AWG Insulated/Non-Insulated Crimp Max. Wire Size; Material Drop Forged High Carbon Steel

UPC: 78325052645

Part Number: 45-778

Manufacturer: IDEAL INDUSTRIES 



Mouse over image to zoom, click to enlarge



Your Price: \$18.66 / ea

Total Available: Ideal orders over \$150 usually ship in 1-2 business days.

Qty: ea [ADD TO CART](#)

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[CHECKOUT](#)

Product Specifications

UPC:	78325052645
Catalog Number:	45-778
Minimum Wire Size:	22 AWG Insulated/Non-Insulated Crimp
Maximum Wire Size:	10 AWG Insulated/Non-Insulated Crimp
Additional Information:	Material Drop Forged High Carbon Steel
CATALOG DESCRIPTION:	MULTI-CRIMP/STRIP TOOL, CAPACITY: 10 - 22 AWG WIRE, NUMBER OF TOOLS: 1, FOR STRIPPING 10 - 22 AWG WIRE, CUTS BOLTS
Category:	Strippers
Full Size Image	
Full Technical Description:	22 AWG Insulated/Non-Insulated Crimp min. Wire Size; 10 AWG Insulated/Non-Insulated Crimp Max. Wire Size; Material Drop Forged High Carbon Steel
Manufacturer:	Ideal Industries, Inc.
Manufacturer Brand:	Ideal Industries, Inc.
Product Description:	Ideal 45-778 Multi Crimp/Strip Tool

3M Splice Kit

Item **899EF2** Mfr. Model **31189**



Roll over image to zoom.

[🗣 Product Image Feedback](#)

Compare

Product Details

Catalog Page **N/A**

Brand 3M
Manufacturer Part Number 31189
Compatible with Product Type Various Generic Connector Types
Display Qty 1
Display Sell UOM EA
Kit Includes Compound
Maximum Operating Temperature 266 °F

Maximum Voltage 1 kV
Minimum Operating Temperature 32 °F
Resin Material Polyurethane
Resin Volume 3.5 oz
Standards ASTM; RoHS 2011/65/EU
UNSPSC 0
Country of Origin USA (subject to change)

[🗣 Product Details Feedback](#)

Web Price ⓘ
\$56.10 / each

Qty [Add to Cart](#)

Ship Pickup

Expected to arrive **Thu. Feb 26.**
 Ship to **28070** | [Change](#)

Shipping Weight **0.38 lbs**
[Ship Availability Terms](#)

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Compliance & Restrictions

- [📄 View the Safety Data Sheet \(SDS\) for this item.](#)
- [🚫 This item is restricted in certain states. View all states.](#)

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3M™ Scotchlok™ Vinyl Insulated Seamless Butt Connectors

Options available | Select product options for IDs.

- Details
- Typical Properties
- Resources
- Support
- Related Products



Vinyl-insulated, seamless barrel ensures a secure fit and offers reliable performance

Offers electrical connection to a pre-stripped end of a stranded wire

Built-in wire stop for correct positioning

[View more details](#)

Frequently viewed resources

[Tech Data Sheet \(PDF, 26KB\)](#)

[View all resources](#)

[View legal disclaimer](#)

For industrial/occupational use only. Not for consumer sale or use.

[Clear all](#)

Maximum Conductor Size (Imperial) [dropdown]

Maximum Conductor Size (Metric) [dropdown]

Minimum Conductor Size (Metric) [dropdown]

Minimum Conductor Size (Imperial) [dropdown]

6 Product options

Where to buy

Contact a Sales Rep

Details

Highlights

Vinyl-insulated, seamless barrel ensures a secure fit and offers reliable performance

Offers electrical connection to a pre-stripped end of a stranded wire

Built-in wire stop for correct positioning

Made of electrolytic copper for good conductivity and has tin plating for corrosion resistance

Withstands a temperature range of -40 to 221 degrees F (-40 to 105 degrees C)

UL Listed, CSA Certified and RoHS 2011/65/EU Compliant

3M™ Scotchlok™ Vinyl Insulated Seamless Butt Connector ensures an ideal fit while offering reliable and safe performance. The connector has a vinyl-insulated, seamless barrel and withstands temperatures of -40 to 221 degrees F (-40 to 105 degrees C). The electrolytic copper terminal offers good conductivity and a tin-plated finish resists corrosion.

3M™ Scotchlok™ Butt Connector is color-coded for quick and easy identification of the wire size required. The connector has a vinyl-insulated, seamless barrel and provides

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Reject Non-Essential Cookies

Dismiss the Banner Cookie Preferences



MEMORANDUM

TO: Members of the Airport Authority

FROM: Jared Merrill
Vice President - Planning

DATE: June 12, 2026

ITEM DESCRIPTION – New Business Item B

Approval of an Amendment to Standard Form of Agreement (“Agreement”) with Parsons Transportation Group, Inc. for Terminal Building Modernization and Expansion Project Program Management Services

BACKGROUND

The Board approved an Agreement with Parsons Transportation Group, Inc. for the Terminal Building Modernization and Expansion Project Program Management Services on May 13, 2022.

Since then, Parsons has been managing the daily oversight and inspection services of the overall program as an extension of airport staff. This year’s agreement was for FY 2025-2026 in the amount of \$1,998,796.00. Through April 2026, only \$1,250,403.39 of this has been expended. It is estimated that Parsons has saved the project over \$1.5 million this year in detailed review of funding authorizations, knowledge-based value engineering recommendations, and design changes.

This request is for those services to proceed over the next fiscal year. This year’s services are estimated to be \$1,823,451.00. This is a decrease over the previous year due to less ORAT & Quality Assurance testing services needed during this timeframe.

ISSUES

None.

New Business Item B



ALTERNATIVES

Many of the services included in the Scope of this Agreement are required. The Board could choose not to employ the services of a PM firm but would then need to provide for these services through other sources, or, through the hiring of additional Authority employees with construction management and inspection expertise.

FISCAL IMPACT

Services to be provided under this contract will be billed strictly on an hourly fee based on the number of hours required by the personnel assigned, plus reimbursable expenses at direct cost with no markup. The anticipated expenses for FY 2026-2027 are \$1,823,451.00 which will be paid for through the previously approved Terminal project construction budget.

RECOMMENDED ACTION

It is respectfully requested that the Greater Asheville Regional Airport Authority Board resolve to (1) approve the Amendment with Parsons Transportation Group Inc. for Program Management Services associated with the Terminal Building Modernization and Expansion Project for FY 2026-2027 not to exceed \$1,823,451.00; and (2) authorize the President & CEO to execute the necessary documents.

Exhibit "D"

Parsons Amendment FY 2026/2027

Description	QTY	Monthly Unit Cost	Not to Exceed Amount
Labor Expenses			\$1,501,443.00
Reimbursable Expenses			
Construction Director Lodging & Utilities	12	\$ 2,000.00	\$ 24,000.00
Computers/Network/Support	12	\$ 200.00	\$ 2,400.00
Quality Assurance Testing	1	\$ 40,000.00	\$ 40,000.00
Construction Director/Per Diem/Miscellaneous	48	\$ 306.00	\$ 14,688.00
Cellular Telephones	12	\$ 140.00	\$ 1,680.00
Project Printing/Shipping	1	Lump Sum	\$ 240.00
Team Working Meals	1	Lump Sum	\$ 2,900.00
Additional Reimbursable Expenses	1	Lump Sum	\$ 2,000.00
ORAT Subconsultant Services	1	Lump Sum	\$ 200,000.00
CEP/Terminal Commissioning	1	Lump Sum	\$ 20,000.00
PM Vehicle/ Field AVL Owned Insurance & Mx	12	\$ 1,175.00	\$ 14,100.00
TOTAL REIMBURSABLE EXPENSES			\$ 322,008.00
TOTAL EXPENSES			\$1,823,451.00



MEMORANDUM

TO: Members of the Airport Authority

FROM: Tina Kinsey, Chief Administrative Officer

DATE: June 12, 2026

ITEM DESCRIPTION – New Business Item C

Approval of Pending Ground Lease Agreement with Lamar Advertising Company of Asheville

BACKGROUND

GARAA has leased land to Lamar Advertising Company of Asheville for years for billboards on site, currently at an annual rate of \$8,114.92. The most recent lease expired and has been extended through June 30, 2026. During this extension period, GARAA and Lamar negotiated new terms, formalized in a signed Letter of Intent, attached.

Under the proposed agreement, the Authority will lease sites for four billboards (currently six static faces). Three of these static faces will be upgraded to LED displays, resulting in a total of six signs: three LED and three static.

Site Requirements

- **Site 1 – I-26 North (Buncombe County):** Replace existing structure in a new airport-approved location with a single monopole containing two 12'×42' LED faces (north- and south-facing), contingent upon Lamar obtaining a required permit from Buncombe County.
- **Site 2 – I-26 South (Henderson County):** Replace the back-to-back static structure with a steel monopole featuring one 12'×42' south-facing LED display and one static north-facing display. The static side will convert to LED by Year 5 or earlier.
- **Site 3 – NC 280 (Henderson County):** Remains unchanged as a static, two-sided structure.

Investment and Improvements

Lamar will invest a minimum of \$750,000 for digital conversions, remove unnecessary infrastructure, and restore all affected areas.

New Business Item C



Lease Terms

- Fifteen-year term beginning upon completion of digital upgrades, with a 12-month development period ending no later than July 1, 2027.
- Lamar will pay GARAA \$10,000 during the development period.
- Upon each conversion to digital, Lamar will remit 25% of gross revenues monthly.
- A Minimum Annual Guarantee (MAG) begins in Year 2, set at 90% of the previous year's rent and adjusted annually, never falling below the Year 2 MAG.
- If Lamar does not complete all improvements by July 1, 2027, the Year 2 payment will be the greater of a \$50,000 MAG or 25% of gross revenues.
- Targeted Lease Effective Date: July 1, 2026.

ISSUES

To meet the lease-extension deadline and effective date target, negotiations and contract execution must conclude this month.

ALTERNATIVES

The Authority may allow the existing contract to expire, extend the current agreement, or reevaluate billboard land use.

FISCAL IMPACT

Executing the new agreement will increase Authority revenue by at least \$2,000 in Year One (the development period) and is expected to grow significantly in Year Two following the implementation of digital LED displays and receipt of 25% of gross sales, with our analysis showing potential for approximately \$200,000 in annual revenues to the Authority when three digital displays are fully operational.

RECOMMENDED ACTION

It is respectfully requested that the Greater Asheville Regional Airport Authority Board resolve to: (1) approve the formalization of the terms into a ground lease document; and (2) authorize the President & CEO to execute the necessary documents.



April 10, 2026

VIA: email wmcneil@lamar.com

William McNeil
VP and General Manager
Lamar Advertising Company of Asheville
11 Glenn Willow Drive
Arden, NC 28704

RE: **REVISED - Letter of Intent**
Ground Lease – Billboards Asheville Regional Airport

Dear William:

Please review the revised proposal with the following revised business terms for a proposed ground lease (Lease) with Lamar Advertising.

With your concurrence, the Greater Asheville Regional Airport Authority will recommend to our Board, authorization of the following terms and conditions:

1. **Landlord:** Greater Asheville Regional Airport Authority (GARAA, Authority, Landlord)
2. **Lessee:** Lamar OCI South, LLC dba Lamar Advertising Company of Asheville (Lamar)
3. **Premises:** Four existing billboard locations, currently containing six static advertising signs. Under the proposed plan, three of these static signs will be converted to LED displays, resulting in a total of six signs, including three LED and three static displays.

Site 1 – I-26 North – Buncombe County - Remove the two existing signs and structures and erect a single, steel monopole with two (2) 12' x 42' faces, one facing North and one facing South, the faces of which will each LED displays. These will be erected at a location approved in writing by the Authority through the design review process in the proximity shown on the attached drawing as Site 1. (2 LED)

Site 2 – Existing site – I-26 South – Henderson County (golf course) – Remove the back-to-back analog structure and erect a single, steel monopole with one (1) 12' x 42' LED display facing South and one static facing North. Lamar agrees to convert the static side to LED in year 5 from the Lease Effective Date, or sooner, provided the financial performance is above the MAG for the lease.

Site 3 – Existing site – NC-280 – Henderson County – remain as is – static 2 signs. (2 Static).

4. **Investment and Lamar Improvements:** Lamar will invest a minimum of \$750,000 to convert the static displays to digital signs and remove the infrastructure from the property and restore the premises to its original condition, and all costs associated with relocation, power, etc. Lamar shall be required to ensure that the digital LED signs are functioning at all times and will be replaced regularly throughout the lease term Lamar shall be required to obtain all applicable permits from all applicable municipal and state entities.

This agreement is contingent upon Lamar obtaining the approvals for the LED permits from these entities. At the end of the agreement term, Lamar will be the sole owner of the improvements, their permits, and non-conforming rights. Lamar will remove them at the end of the lease term is



a renewal is not reached. . Lamar will be responsible for removing trade fixtures and personal property, and for the cost of repairing any damages to the assigned space.

5. **Use of Premises:** Advertising signage; however, no political ads may be placed on the signs. Lamar will grant to Authority the use of one digital spot on one sign per month to display in normal rotation per typical advertising agreements at no charge throughout the lease term.

6. **Term:** Fifteen Years, commencing upon completion of the digital upgrades, which provides twelve months development period from the Lease Effective Date to convert each billboard to digital – July 1, 2026 through June 30, 2027.

7. **Lease Effective Date:** July 1, 2026

8. **Lease Term Commencement Date:** Upon completion of the conversion of displays to LED; however, it shall not be later than July 1, 2027

9. **Rent Structure:**

- a. Effective July 1, 2026, through June 30, 2027, Lamar shall pay to Authority, \$10,000.
- b. Upon completion of each static billboard converted to digital, Lamar shall pay to Authority 25% of Gross Revenues paid monthly throughout the lease term and any extension periods. Lamar shall provide a construction schedule for each billboard and timeline of completion within the twelve-month period; however, all billboards shall be constructed and/or converted to digital prior to July 1, 2027.
- c. A Minimum Annual Guarantee (MAG) will be implemented in Year 2 of the Lease, which will be set at 90% of the previous year rent paid and shall continue to be adjusted throughout the lease term; however, the MAG will never fall below Year 2 MAG. Should Lamar fail to complete the improvements before July 1, 2027, Year 2 payment will be a MAG of \$50,000, or 25% of Gross Revenues, whichever is greater.

The terms and conditions summarized in this proposal letter are for negotiation purposes only and are not binding on the parties. The Authority shall be bound only upon the Authority's signature of appropriate agreement documents following board approval. This proposal is not intended to be the final agreement between the parties or to include all of the material terms of the final Lease.

As we have discussed, time is of the essence and if the terms in this Revised Letter of Intent are acceptable, please have this document signed and returned to me prior to **April 27, 2026**. Once I receive your approval, we will draft an agreement for your review and signature prior to May 31, 2026. We look forward to your response and hope this partnership can continue for many years.

Sincerely,

Kathy Price

Kathy Price
Business Development & Properties Manager

c: Tina Kinsey, A.A.E. Amy Harris
Christina Madsen Robert Singleton

ACKNOWLEDGED & AGREED:

DATE:

By: 
Title

5-1-2026



Site 1





MEMORANDUM

TO: Members of the Airport Authority

FROM: Lew Bleiweis, A.A.E., President & CEO

DATE: June 12, 2026

ITEM DESCRIPTION – Information Section Item A

April 2026 Traffic Report – Asheville Regional Airport

SUMMARY

April 2026 overall passenger traffic numbers were up 3.2% compared to the same period last year. Passenger traffic numbers reflect a 2.6% increase in passenger enplanements from April 2025. Enplanements for Fiscal Year to Date total 930,280 which is a 9.8% increase from the same period last year.

AIRLINE PERFORMANCE

Allegiant Airlines: Year over Year passenger enplanements for Allegiant in April 2026 were down by 12.7%. There were no flight cancellations for the month.

American Airlines: American's April 2026 passenger enplanements represent a 9.9% increase over the same period last year. There were 3 flight cancellations for the month.

Delta Airlines: Enplanements for Delta in April 2026 increased by 6.2% compared to April 2025. There were no flight cancellations for the month.

United Airlines: In April 2026, United Airlines saw an increase in enplanements by 33.6% from the same period last year. There were no flight cancellations for the month.

Monthly Traffic Report

Asheville Regional Airport

April, 2026



Category	Apr 2026	Apr 2025	Percentage Change	*CYTD-2026	*CYTD-2025	Percentage Change	*MOV12-2026	*MOV12-2025	Percentage Change
Passenger Traffic									
Enplaned	85,953	83,759	2.6%	291,504	285,244	2.2%	1,130,196	1,066,098	6.0%
Deplaned	87,332	84,078	3.9%	290,490	281,719	3.1%	1,125,712	1,053,253	6.9%
Total	173,285	167,837	3.2 %	581,994	566,963	2.7 %	2,255,908	2,119,351	6.4 %
Aircraft Operations									
Airlines	1,724	1,872	-7.9%	5,904	6,293	-6.2%	21,785	22,135	-1.6%
Commuter/AirTaxi	970	604	60.6%	2,824	1,972	43.2%	11,671	9,483	23.1%
Subtotal	2,694	2,476	8.8 %	8,728	8,265	5.6 %	33,456	31,618	5.8 %
GeneralAviation	4,340	3,186	36.2%	13,463	10,705	25.8%	40,931	38,878	5.3%
Military	428	114	275.4%	1,104	672	64.3%	2,792	2,800	-0.3%
Subtotal	4,768	3,300	44.5 %	14,567	11,377	28.0 %	43,723	41,678	4.9 %
Total	7,462	5,776	29.2 %	23,295	19,642	18.6 %	77,179	73,296	5.3 %
Fuel Gallons									
FF-100LL	22,298	7,646	191.6%	52,520	44,618	17.7%	159,522	168,458	-5.3%
FF-JETA-GA	164,510	118,164	39.2%	418,576	468,412	-10.6%	1,813,460	1,895,566	-4.3%
Subtotal	186,808	125,810	48.5 %	471,096	513,030	-8.2 %	1,972,982	2,064,024	-4.4 %
FF-JETA-AL	975,667	905,533	7.8%	3,242,558	3,081,263	5.2%	11,735,979	11,317,687	3.7%
Subtotal	975,667	905,533	7.7 %	3,242,558	3,081,263	5.2 %	11,735,979	11,317,687	3.7 %
Total	1,162,475	1,031,343	12.7 %	3,713,654	3,594,293	3.3 %	13,708,961	13,381,711	2.4 %

*CYTD = Calendar Year to Date and *Mov12 = Moving Twelve Months.

Airline Enplanements, Seats, and Load Factors

Asheville Regional Airport



April, 2026

	Apr 2026	Apr 2025	Percentage Change	*CYTD-2026	*CYTD-2025	Percentage Change
Allegiant Air						
Enplanements	31,151	35,689	-12.72%	114,202	125,192	-08.78%
Seats	40,191	46,209	-13.02%	157,385	164,058	-04.07%
Load Factor	77.51%	77.23%	00.36%	72.56%	76.31%	-04.91%
American Airlines						
Enplanements	24,038	21,875	09.89%	81,611	71,561	14.04%
Seats	33,308	27,296	22.03%	114,913	89,249	28.76%
Load Factor	72.17%	80.14%	-09.95%	71.02%	80.18%	-11.42%
Delta Air Lines						
Enplanements	19,604	18,469	06.15%	66,652	64,742	02.95%
Seats	24,810	21,594	14.89%	84,112	75,402	11.55%
Load Factor	79.02%	85.53%	-07.61%	79.24%	85.86%	-07.71%
Sun Country						
Enplanements	836	0	00.00%	991	0	00.00%
Seats	1,302	0	00.00%	1,674	0	00.00%
Load Factor	64.21%	00.00%	00.00%	59.20%	00.00%	00.00%
United Airlines						
Enplanements	10,324	7,726	33.63%	28,048	23,749	18.10%
Seats	15,134	9,106	66.20%	42,328	29,100	45.46%
Load Factor	68.22%	84.85%	-19.60%	66.26%	81.61%	-18.81%
Totals						
Enplanements	85,953	83,759	02.62%	291,504	285,244	02.19%
Seats	114,745	104,205	10.11%	400,412	357,809	11.91%
Load Factor	74.91%	80.38%	-06.81%	72.80%	79.72%	-08.68%

*CYTD = Calendar Year to Date and *Mov12 = Moving Twelve Months.

Airline Flight Completions

Asheville Regional Airport

April, 2026

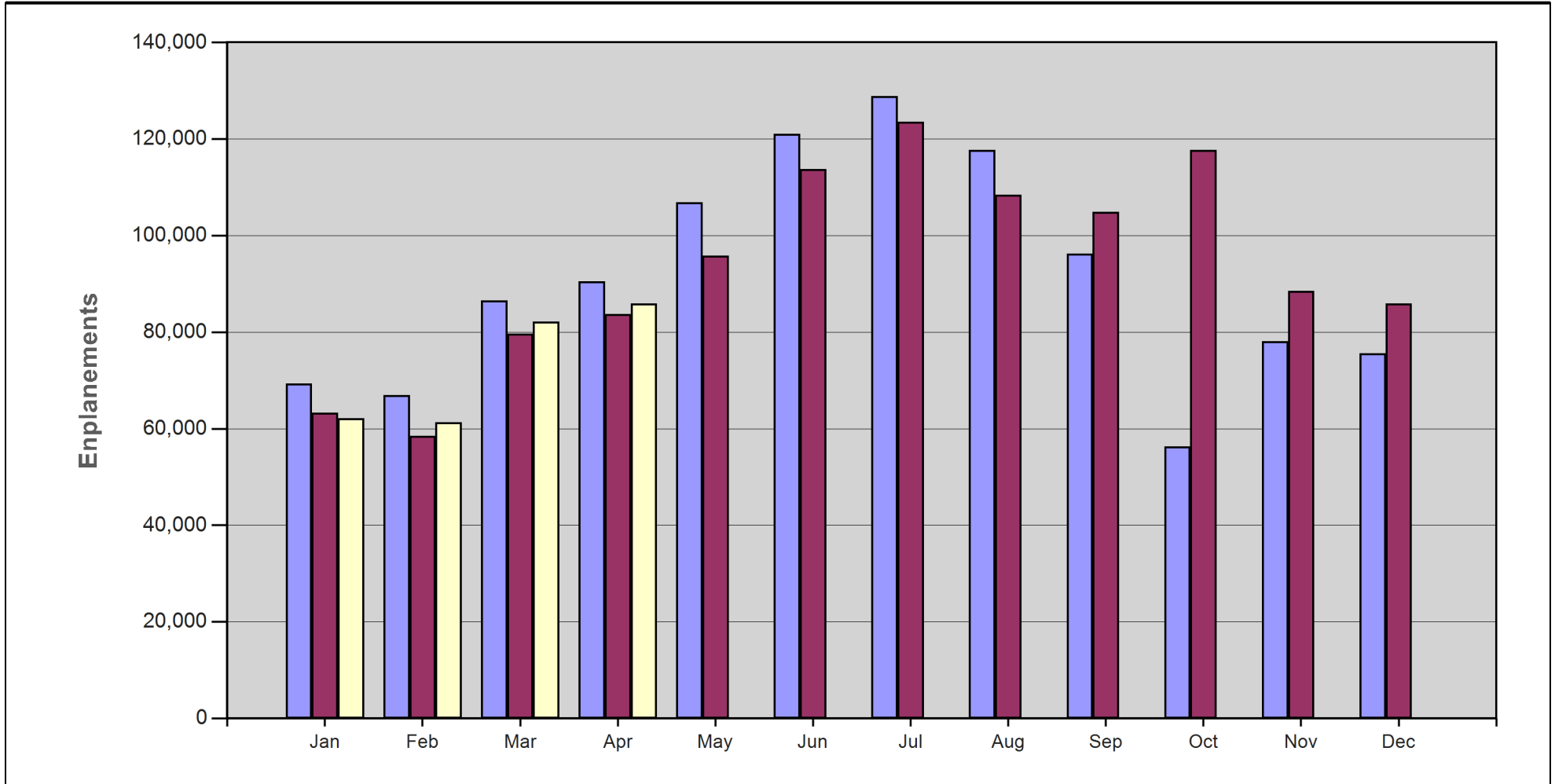


Airline	Scheduled Flights	Cancellations Due To				Total Cancellations	Percentage of Completed Flights
		Field	Mechanical	Weather	Other		
Allegiant Air	217	0	0	0	0	0	100.0%
American Airlines	463	0	0	3	0	3	99.4%
Delta Air Lines	270	0	0	0	0	0	100.0%
Sun Country	7	0	0	0	0	0	100.0%
United Airlines	174	0	0	0	0	0	100.0%
Total	1,131	0	0	3	0	3	99.7%

Monthly Enplanements By Year

Asheville Regional Airport

April, 2026

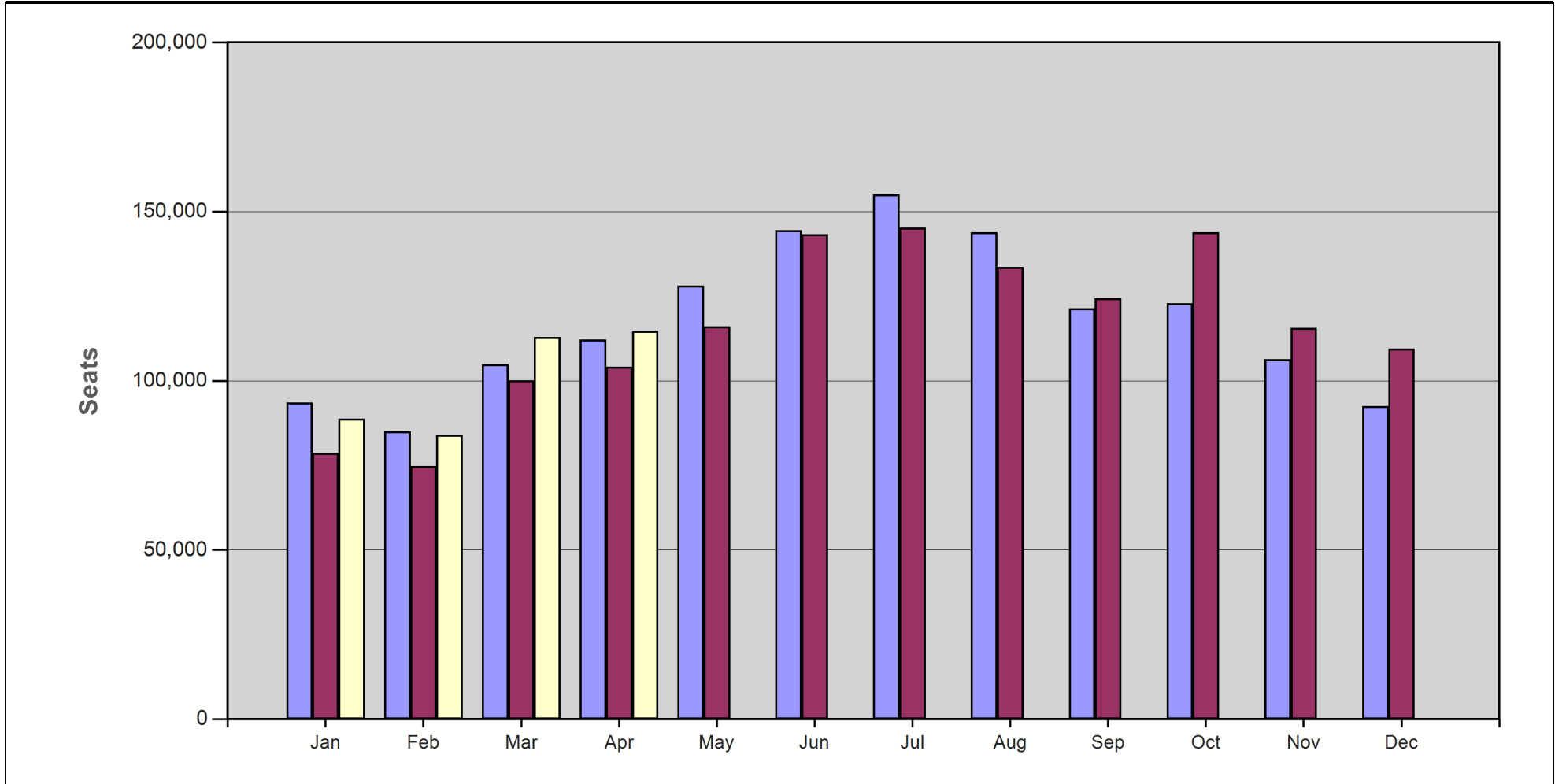


		1	2	3	4	5	6	7	8	9	10	11	12
	2024	69,298	66,942	86,585	90,518	106,873	121,083	128,856	117,738	96,274	56,335	78,083	75,612
	2025	63,282	58,501	79,702	83,759	95,851	113,801	123,595	108,459	104,883	117,724	88,494	85,885
	2026	62,151	61,274	82,126	85,953								

Monthly Seats By Year

Asheville Regional Airport

April, 2026



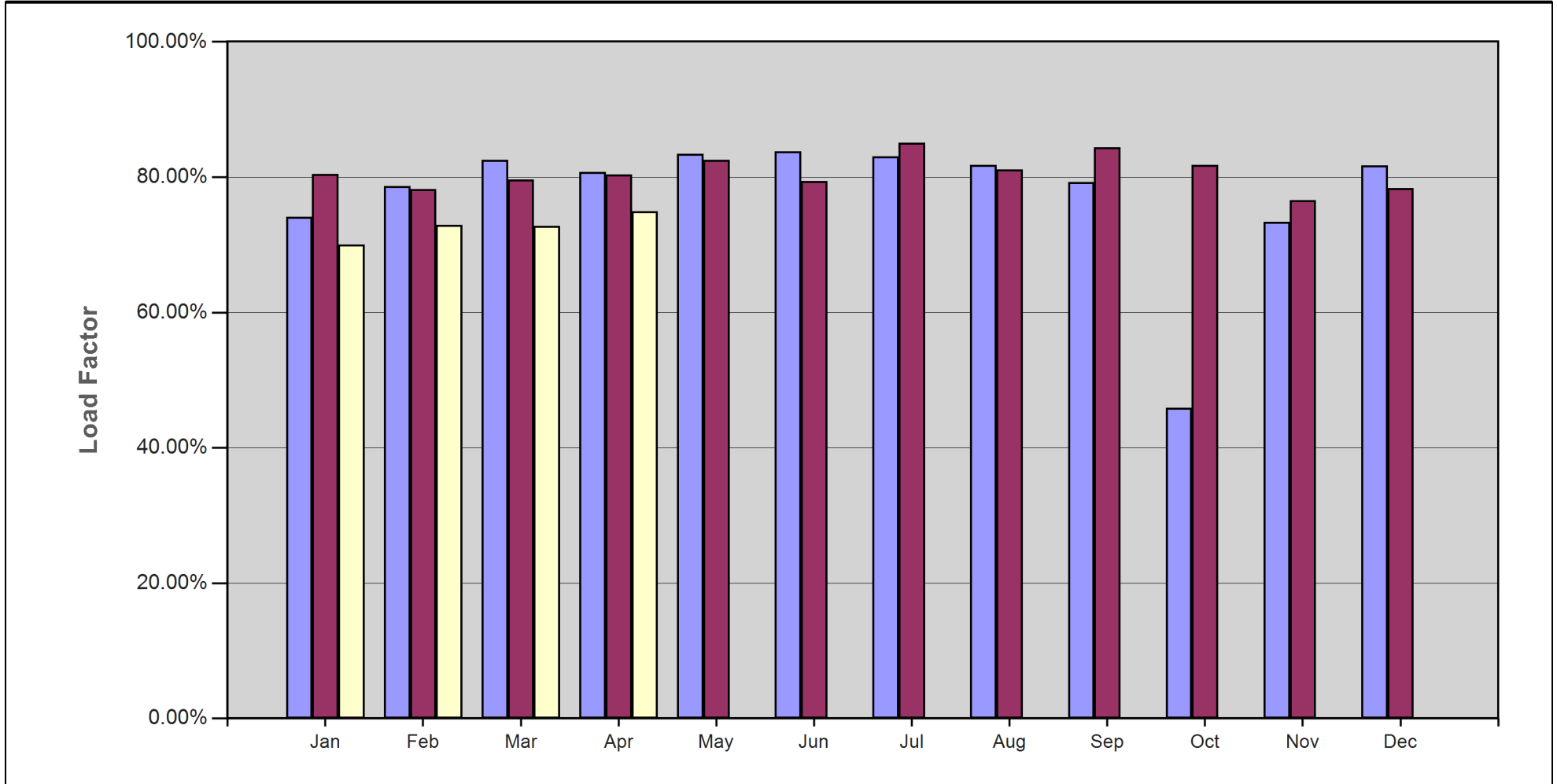
		1	2	3	4	5	6	7	8	9	10	11	12
	2024	93,525	85,102	104,933	112,150	128,091	144,497	155,097	143,970	121,457	122,864	106,380	92,511
	2025	78,671	74,832	100,101	104,205	116,121	143,320	145,256	133,661	124,326	143,921	115,622	109,564
	2026	88,731	84,037	112,899	114,745								

Monthly Load Factors By Year

Asheville Regional Airport



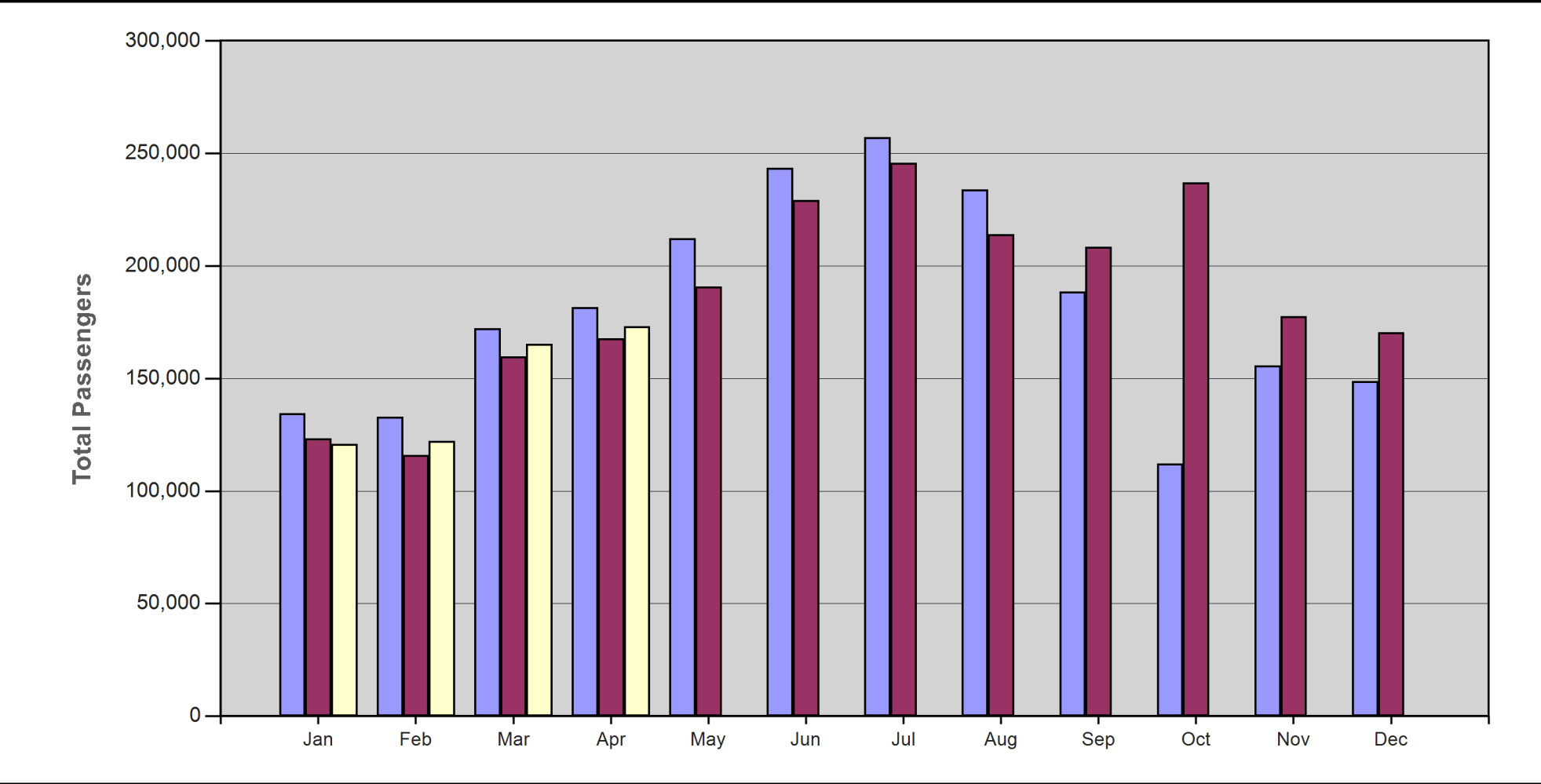
April, 2026



		1	2	3	4	5	6	7	8	9	10	11	12
	2024	74.10%	78.66%	82.51%	80.71%	83.44%	83.80%	83.08%	81.78%	79.27%	45.85%	73.40%	81.73%
	2025	80.44%	78.18%	79.62%	80.38%	82.54%	79.40%	85.09%	81.14%	84.36%	81.80%	76.54%	78.39%
	2026	70.04%	72.91%	72.74%	74.91%								

Total Monthly Passengers By Year Asheville Regional Airport

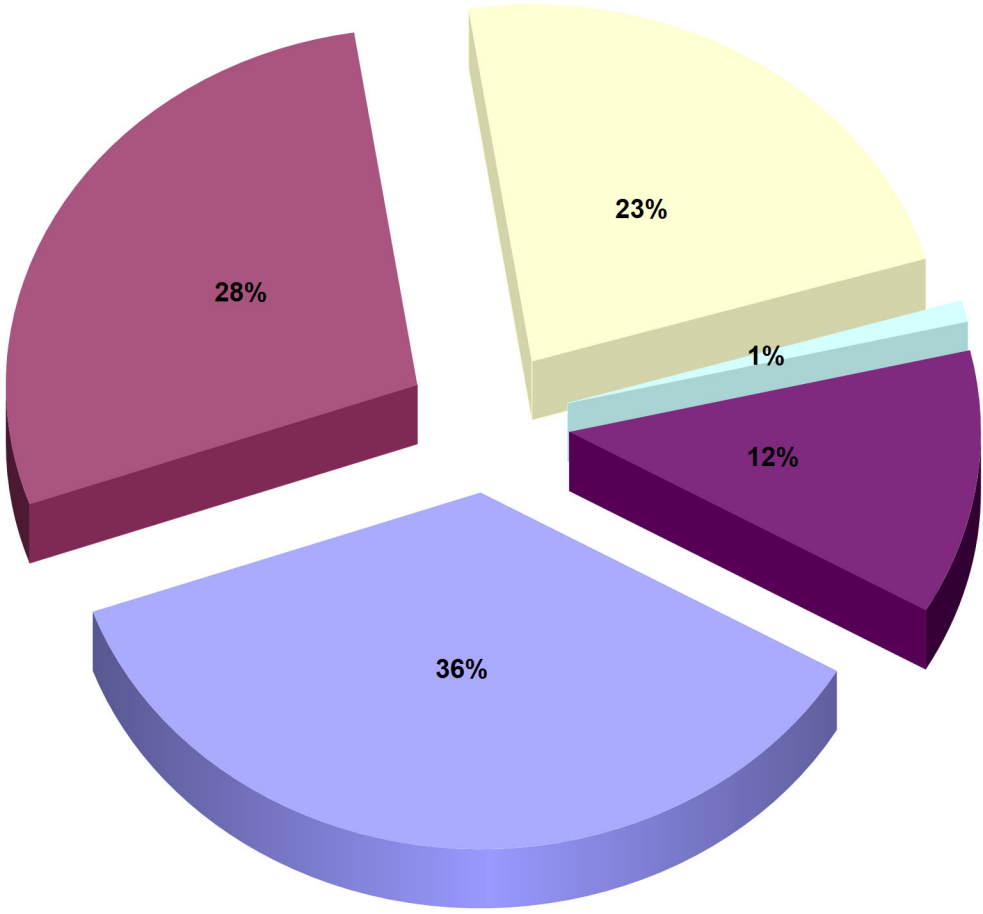
April, 2026



		1	2	3	4	5	6	7	8	9	10	11	12
	2024	134,630	133,022	172,380	181,705	212,267	243,473	257,095	234,053	188,581	112,191	155,790	148,938
	2025	123,260	116,053	159,813	167,837	190,838	229,188	245,816	214,186	208,540	237,147	177,625	170,574
	2026	120,991	122,268	165,450	173,285								

Airline Market Share Analysis (Enplanements) Asheville Regional Airport

April, 2026



Allegiant Air American Airlines Delta Air Lines Sun Country United Airlines

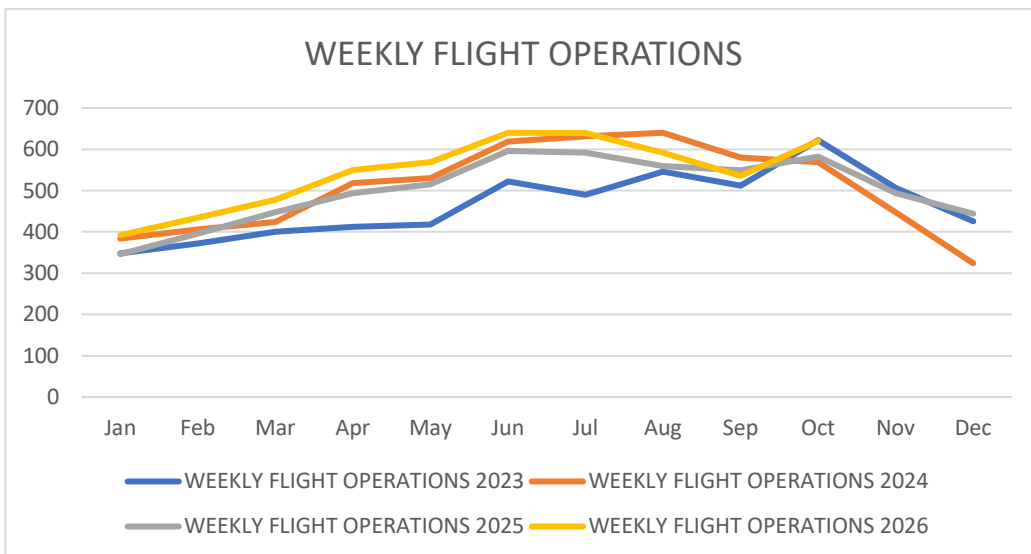
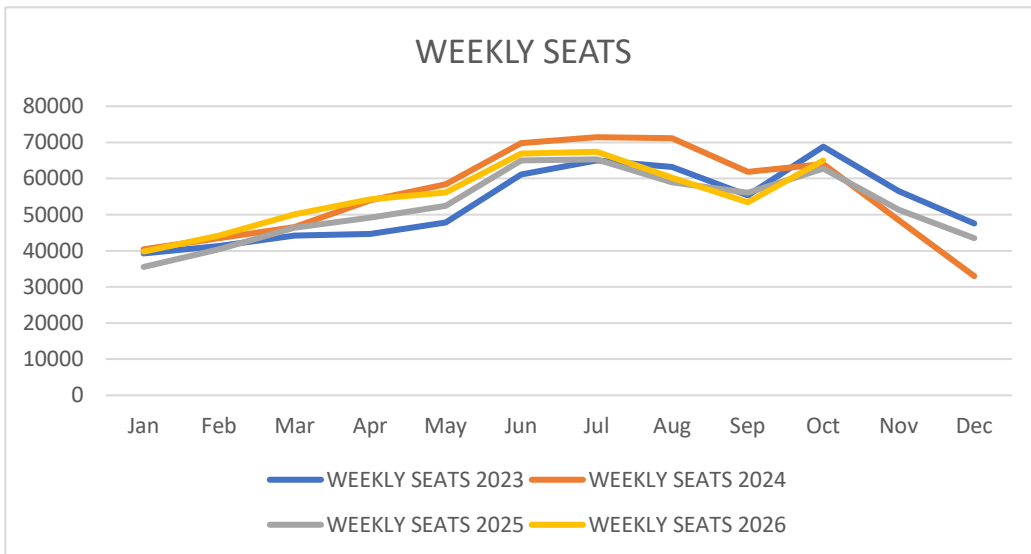
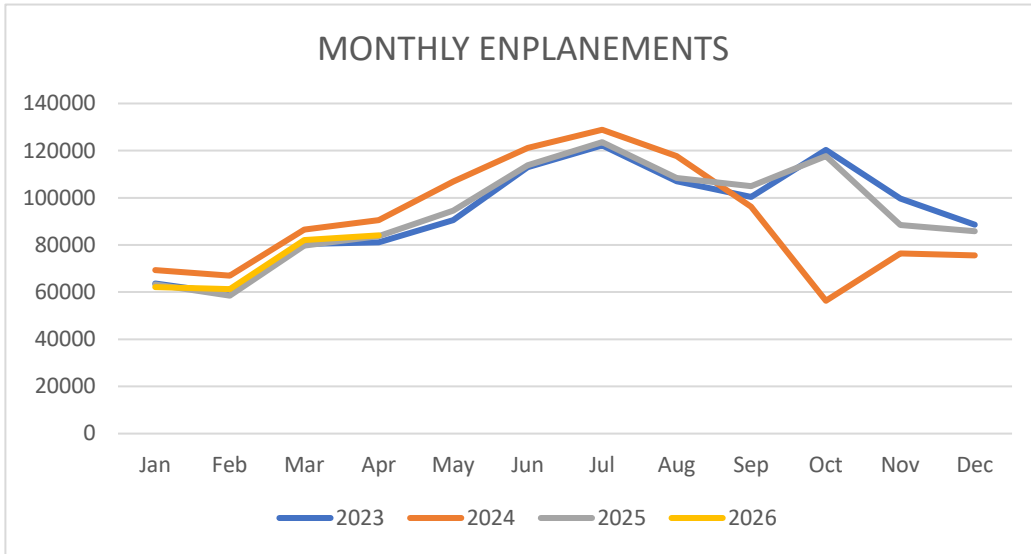
AVL - Three Month Schedule Summary Report
 August 2026 to October 2026 versus same months last year
 June 1, 2026

Note: Monthly schedule data is used to calculate weekly figures

Mkt AI	Travel Period		Aug 2026		Aug 2025		Diff YoY		Percent Diff YoY		
	Orig	Dest	Ops/Week	Seats	Ops/Week	Seats	Ops/Week	Seats	Ops/Week	Seats	
AA	AVL-CLT	AVL	CLT	42	2,476	40	3,431	2	(955)	3.9%	(27.8%)
AA	CLT-AVL	CLT	AVL	42	2,476	40	3,431	2	(955)	3.9%	(27.8%)
AA	AVL-DCA	AVL	DCA	13	911	14	910	(1)	1	(6.5%)	0.1%
AA	DCA-AVL	DCA	AVL	13	911	14	910	(1)	1	(6.5%)	0.1%
AA	AVL-DFW	AVL	DFW	14	1,719	14	1,576	(0)	143	(3.2%)	9.1%
AA	DFW-AVL	DFW	AVL	14	1,719	14	1,576	(0)	143	(3.2%)	9.1%
AA	AVL-LGA	AVL	LGA	7	549	9	694	(2)	(145)	(22.0%)	(20.8%)
AA	LGA-AVL	LGA	AVL	7	549	9	694	(2)	(145)	(22.0%)	(20.8%)
AA	AVL-MIA	AVL	MIA	7	532	7	579	0	(47)	0.0%	(8.1%)
AA	MIA-AVL	MIA	AVL	7	532	7	579	0	(47)	0.0%	(8.1%)
AA	AVL-ORD	AVL	ORD	21	1,556	13	945	7	611	55.9%	64.6%
AA	ORD-AVL	ORD	AVL	21	1,542	13	945	7	596	54.2%	63.1%
AA	AVL-PHL	AVL	PHL	21	1,045	13	666	7	378	55.9%	56.8%
AA	PHL-AVL	PHL	AVL	21	1,033	13	666	7	367	54.2%	55.1%
B6	AVL-BOS	AVL	BOS	0	0	4	601	(4)	(601)	(100.0%)	(100.0%)
B6	BOS-AVL	BOS	AVL	0	0	4	601	(4)	(601)	(100.0%)	(100.0%)
DL	ATL-AVL	ATL	AVL	50	5,339	50	5,446	1	(107)	1.4%	(2.0%)
DL	AVL-ATL	AVL	ATL	50	5,339	50	5,446	1	(107)	1.4%	(2.0%)
DL	AUS-AVL	AUS	AVL	1	86	0	0	1	86	-	-
DL	AVL-AUS	AVL	AUS	1	86	0	0	1	86	-	-
DL	AVL-BOS	AVL	BOS	2	172	2	151	0	20	11.1%	13.4%
DL	BOS-AVL	BOS	AVL	2	172	2	151	0	20	11.1%	13.4%
DL	AVL-LGA	AVL	LGA	13	978	13	926	0	52	1.8%	5.7%
DL	LGA-AVL	LGA	AVL	13	978	13	926	0	52	1.8%	5.7%
DL	AVL-MSP	AVL	MSP	5	566	1	86	4	480	360.0%	559.7%
DL	MSP-AVL	MSP	AVL	5	566	1	86	4	480	360.0%	559.7%
G4	AUS-AVL	AUS	AVL	2	366	2	366	0	0	0.0%	0.0%
G4	AVL-AUS	AVL	AUS	2	366	2	366	0	0	0.0%	0.0%
G4	AVL-BOS	AVL	BOS	2	366	3	488	(1)	(122)	(25.0%)	(25.0%)
G4	BOS-AVL	BOS	AVL	2	366	3	488	(1)	(122)	(25.0%)	(25.0%)
G4	AVL-DEN	AVL	DEN	3	488	3	488	0	0	0.0%	0.0%
G4	DEN-AVL	DEN	AVL	3	488	3	488	0	0	0.0%	0.0%
G4	AVL-EWR	AVL	EWR	2	366	3	488	(1)	(122)	(25.0%)	(25.0%)
G4	EWR-AVL	EWR	AVL	2	366	3	488	(1)	(122)	(25.0%)	(25.0%)
G4	AVL-EYW	AVL	EYW	2	344	2	317	0	27	0.0%	8.5%
G4	EYW-AVL	EYW	AVL	2	344	2	317	0	27	0.0%	8.5%
G4	AVL-FLL	AVL	FLL	13	2,355	13	2,276	0	79	1.8%	3.5%
G4	FLL-AVL	FLL	AVL	13	2,355	13	2,276	0	79	1.8%	3.5%
G4	AVL-HOU	AVL	HOU	1	203	1	163	0	41	25.0%	25.0%
G4	HOU-AVL	HOU	AVL	1	203	1	163	0	41	25.0%	25.0%
G4	AVL-IAD	AVL	IAD	0	41	2	366	(2)	(325)	(88.9%)	(88.9%)
G4	IAD-AVL	IAD	AVL	0	41	2	366	(2)	(325)	(88.9%)	(88.9%)
G4	AVL-LAS	AVL	LAS	2	366	2	366	0	0	0.0%	0.0%
G4	LAS-AVL	LAS	AVL	2	366	2	366	0	0	0.0%	0.0%
G4	AVL-MCO	AVL	MCO	2	366	2	406	(0)	(41)	(10.0%)	(10.0%)
G4	MCO-AVL	MCO	AVL	2	366	2	406	(0)	(41)	(10.0%)	(10.0%)
G4	AVL-MDW	AVL	MDW	1	203	2	366	(1)	(163)	(44.4%)	(44.4%)
G4	MDW-AVL	MDW	AVL	1	203	2	366	(1)	(163)	(44.4%)	(44.4%)
G4	AVL-MSP	AVL	MSP	0	0	1	122	(1)	(122)	(100.0%)	(100.0%)
G4	MSP-AVL	MSP	AVL	0	0	1	122	(1)	(122)	(100.0%)	(100.0%)
G4	AVL-PBI	AVL	PBI	4	653	3	569	0	84	14.3%	14.7%
G4	PBI-AVL	PBI	AVL	4	653	3	569	0	84	14.3%	14.7%
G4	AVL-PGD	AVL	PGD	4	732	3	542	1	190	28.6%	35.0%
G4	PGD-AVL	PGD	AVL	4	732	3	542	1	190	28.6%	35.0%
G4	AVL-PHX	AVL	PHX	0	0	1	163	(1)	(163)	(100.0%)	(100.0%)
G4	PHX-AVL	PHX	AVL	0	0	1	163	(1)	(163)	(100.0%)	(100.0%)
G4	AVL-PIE	AVL	PIE	10	1,787	9	1,611	1	176	7.3%	10.9%
G4	PIE-AVL	PIE	AVL	10	1,787	9	1,611	1	176	7.3%	10.9%
G4	AVL-SFB	AVL	SFB	10	1,770	10	1,804	(0)	(34)	(4.4%)	(1.9%)
G4	SFB-AVL	SFB	AVL	10	1,770	10	1,804	(0)	(34)	(4.4%)	(1.9%)
G4	AVL-SRQ	AVL	SRQ	2	366	2	366	0	0	0.0%	0.0%
G4	SRQ-AVL	SRQ	AVL	2	366	2	366	0	0	0.0%	0.0%
G4	AVL-VPS	AVL	VPS	1	203	1	122	0	81	66.7%	66.7%
G4	VPS-AVL	VPS	AVL	1	203	1	122	0	81	66.7%	66.7%
SY	AVL-MSP	AVL	MSP	2	378	0	0	2	378	-	-
SY	MSP-AVL	MSP	AVL	2	378	0	0	2	378	-	-
UA	AVL-DEN	AVL	DEN	7	898	7	547	0	351	0.0%	64.2%
UA	DEN-AVL	DEN	AVL	7	898	7	547	0	351	0.0%	64.2%
UA	AVL-EWR	AVL	EWR	9	586	7	350	2	236	32.3%	67.5%
UA	EWR-AVL	EWR	AVL	9	586	7	350	2	236	32.3%	67.5%
UA	AVL-ORD	AVL	ORD	21	1,356	20	1,153	1	203	4.5%	17.6%
UA	ORD-AVL	ORD	AVL	21	1,350	20	1,155	1	196	4.5%	16.9%
Weekly Total	Total			592	60,212	559	58,899	33	1,314	6.0%	2.2%
Monthly Total	Total			2,622	266,655	2,474	260,838	148	5,817	6.0%	2.2%

Mkt AI	Travel Period		Sep 2026		Sep 2025		Diff YoY		Percent Diff YoY		
	Orig	Dest	Ops/Week	Seats	Ops/Week	Seats	Ops/Week	Seats	Ops/Week	Seats	
AA	AVL-CLT	AVL	CLT	48	2,856	44	3,693	4	(838)	9.6%	(22.7%)
AA	CLT-AVL	CLT	AVL	48	2,856	44	3,693	4	(838)	9.6%	(22.7%)
AA	AVL-DCA	AVL	DCA	14	967	14	910	(0)	57	(1.7%)	6.2%
AA	DCA-AVL	DCA	AVL	14	967	14	910	(0)	57	(1.7%)	6.2%
AA	AVL-DFW	AVL	DFW	14	2,003	14	1,565	0	438	0.0%	28.0%
AA	DFW-AVL	DFW	AVL	14	2,003	14	1,565	0	438	0.0%	28.0%
AA	AVL-LGA	AVL	LGA	8	575	9	602	(1)	(27)	(13.2%)	(4.5%)
AA	LGA-AVL	LGA	AVL	8	575	9	602	(1)	(27)	(13.2%)	(4.5%)
AA	AVL-MIA	AVL	MIA	7	532	7	532	0	0	0.0%	0.0%
AA	MIA-AVL	MIA	AVL	7	532	7	532	0	0	0.0%	0.0%
AA	AVL-ORD	AVL	ORD	14	1,061	12	873	2	188	13.2%	21.6%
AA	ORD-AVL	ORD	AVL	14	1,061	12	873	2	188	13.2%	21.6%
AA	AVL-PHL	AVL	PHL	16	847	13	653	3	194	23.2%	29.6%
AA	PHL-AVL	PHL	AVL	16	847	13	653	3	194	23.2%	29.6%
B6	AVL-BOS	AVL	BOS	0	0	2	294	(2)	(294)	(100.0%)	(100.0%)
B6	BOS-AVL	BOS	AVL	0	0	2	294	(2)	(294)	(100.0%)	(100.0%)
DL	AVL-ATL	AVL	ATL	48	5,097	49	5,364	(1)	(267)	(1.4%)	(5.0%)
DL	ATL-AVL	AVL	ATL	48	5,097	49	5,364	(1)	(267)	(1.4%)	(5.0%)
DL	AUS-AVL	AUS	AVL	0	18	0	0	0	18	-	-
DL	AVL-AUS	AVL	AUS	0	18	0	0	0	18	-	-
DL	AVL-BOS	AVL	BOS	2	160	2	160	0	0	0.0%	0.0%
DL	BOS-AVL	BOS	AVL	2	160	2	160	0	0	0.0%	0.0%
DL	AVL-LGA	AVL	LGA	13	1,001	13	958	(0)	42	(1.8%)	4.4%
DL	LGA-AVL	LGA	AVL	13	1,001	13	958	(0)	42	(1.8%)	4.4%
DL	AVL-MSP	AVL	MSP	2	203	1	71	1	133	100.0%	186.8%
DL	MSP-AVL	MSP	AVL	2	203	1	71	1	133	100.0%	186.8%
G4	AUS-AVL	AUS	AVL	0	84	1	126	(0)	(42)	(33.3%)	(33.3%)
G4	AVL-AUS	AVL	AUS	0	84	1	126	(0)	(42)	(33.3%)	(33.3%)
G4	AVL-BOS	AVL	BOS	2	420	3	462	(0)	(42)	(9.1%)	(9.1%)
G4	BOS-AVL	BOS	AVL	2	420	3	462	(0)	(42)	(9.1%)	(9.1%)
G4	AVL-DEN	AVL	DEN	2	336	2	378	(0)	(42)	(11.1%)	(11.1%)
G4	DEN-AVL	DEN	AVL	2	336	2	378	(0)	(42)	(11.1%)	(11.1%)
G4	AVL-EWR	AVL	EWR	2	336	2	336	0	0	0.0%	0.0%
G4	EWR-AVL	EWR	AVL	2	336	2	336	0	0	0.0%	0.0%
G4	AVL-EYW	AVL	EYW	2	291	2	372	(0)	(81)	(11.1%)	(21.8%)
G4	EYW-AVL	EYW	AVL	2	291	2	372	(0)	(81)	(11.1%)	(21.8%)
G4	AVL-FLL	AVL	FLL	10	1,820	10	1,806	(0)	14	(2.3%)	0.8%
G4	FLL-AVL	FLL	AVL	10	1,820	10	1,806	(0)	14	(2.3%)	0.8%
G4	AVL-HOU	AVL	HOU	0	0	0	0	0	0	-	-
G4	HOU-AVL	HOU	AVL	0	0	0	0	0	0	-	-
G4	AVL-IAD	AVL	IAD	0	0	2	378	(2)	(378)	(100.0%)	(100.0%)
G4	IAD-AVL	IAD	AVL	0	0	2	378	(2)	(378)	(100.0%)	(100.0%)
G4	AVL-LAS	AVL	LAS	2	336	2	336	0	0	0.0%	0.0%
G4	LAS-AVL	LAS	AVL	2	336	2	336	0	0	0.0%	0.0%
G4	AVL-MCO	AVL	MCO	2	336	2	378	(0)	(42)	(11.1%)	(11.1%)
G4	MCO-AVL	MCO	AVL	2	336	2	378	(0)	(42)	(11.1%)	(11.1%)
G4	AVL-MDW	AVL	MDW	0	0	2	378	(2)	(378)	(100.0%)	(100.0%)
G4	MDW-AVL	MDW	AVL	0	0	2	378	(2)	(378)	(100.0%)	(100.0%)
G4	AVL-MSP	AVL	MSP	0	0	0	0	0	0	-	-
G4	MSP-AVL	MSP	AVL	0	0	0	0	0	0	-	-
G4	AVL-PBI	AVL	PBI	3	504	4	714	(1)	(210)	(29.4%)	(29.4%)
G4	PBI-AVL	PBI	AVL	3	504	4	714	(1)	(210)	(29.4%)	(29.4%)
G4	AVL-PGD	AVL	PGD	3	546	4	714	(1)	(168)	(23.5%)	(23.5%)
G4	PGD-AVL	PGD	AVL	3	546	4	714	(1)	(168)	(23.5%)	(23.5%)
G4	AVL-PHX	AVL	PHX	0	0	0	0	0	0	-	-
G4	PHX-AVL	PHX	AVL	0	0	0	0	0	0	-	-
G4	AVL-PIE	AVL	PIE	9	1,556	8	1,497	0	59	5.7%	4.0%
G4	PIE-AVL	PIE	AVL	9	1,556	8	1,497	0	59	5.7%	4.0%
G4	AVL-SFB	AVL	SFB	9	1,566	9	1,658	(0)	(92)	(5.1%)	(5.6%)
G4	SFB-AVL	SFB	AVL	9	1,566	9	1,658	(0)	(92)	(5.1%)	(5.6%)
G4	AVL-SRQ	AVL	SRQ	2	336	2	336	0	0	0.0%	0.0%
G4	SRQ-AVL	SRQ	AVL	2	336	2	336	0	0	0.0%	0.0%
G4	AVL-VPS	AVL	VPS	0	0	0	0	0	0	-	-
G4	VPS-AVL	VPS	AVL	0	0	0	0	0	0	-	-
SY	AVL-MSP	AVL	MSP	0	87	1	130	(0)	(43)	(33.3%)	(33.3%)
SY	MSP-AVL	MSP	AVL	0	87	1	130	(0)	(43)	(33.3%)	(33.3%)
UA	AVL-DEN	AVL	DEN	7	888	7	536	0	351	0.0%	65.5%
UA	DEN-AVL	DEN	AVL	7	888	7	536	0	351	0.0%	65.5%
UA	AVL-EWR	AVL	EWR	7	532	11	572	(4)	(40)	(38.8%)	(6.9%)
UA	EWR-AVL	EWR	AVL	7	532	12	583	(5)	(51)	(40.0%)	(8.8%)
UA	AVL-ORD	AVL	ORD	21	1,426	21	1,214	0	212	1.1%	17.4%
UA	ORD-AVL	ORD	AVL	21	1,426	21	1,214	0	212	1.1%	17.4%
Weekly Total			Total	536	53,437	549	56,007	(13)	(2,569)	(2.4%)	(4.6%)
Monthly Total			Total	2,296	229,016	2,353	240,028	(57)	(11,012)	(2.4%)	(4.6%)

Mkt AI	Travel Period		Oct 2026		Oct 2025		Diff YoY		Percent Diff YoY		
	Orig	Dest	Ops/Week	Seats	Ops/Week	Seats	Ops/Week	Seats	Ops/Week	Seats	
AA	AVL-CLT	AVL	CLT	49	3,794	44	3,603	5	191	11.2%	5.3%
AA	CLT-AVL	CLT	AVL	49	3,794	44	3,603	5	191	11.2%	5.3%
AA	AVL-DCA	AVL	DCA	14	920	13	822	1	98	10.7%	11.9%
AA	DCA-AVL	DCA	AVL	14	920	13	822	1	98	10.7%	11.9%
AA	AVL-DFW	AVL	DFW	14	1,783	14	1,582	0	201	0.0%	12.7%
AA	DFW-AVL	DFW	AVL	14	1,783	14	1,582	0	201	0.0%	12.7%
AA	AVL-LGA	AVL	LGA	9	600	9	592	0	7	0.0%	1.3%
AA	LGA-AVL	LGA	AVL	13	943	9	609	4	334	47.5%	54.7%
AA	AVL-MIA	AVL	MIA	7	532	7	532	0	0	0.0%	0.0%
AA	MIA-AVL	MIA	AVL	7	532	7	532	0	0	0.0%	0.0%
AA	AVL-ORD	AVL	ORD	14	930	14	908	0	22	1.6%	2.4%
AA	ORD-AVL	ORD	AVL	14	930	14	908	0	22	1.6%	2.4%
AA	AVL-PHL	AVL	PHL	21	1,207	13	655	8	553	58.6%	84.4%
AA	PHL-AVL	PHL	AVL	21	1,207	13	655	8	553	58.6%	84.4%
B6	AVL-BOS	AVL	BOS	0	0	1	190	(1)	(190)	(100.0%)	(100.0%)
B6	BOS-AVL	BOS	AVL	0	0	1	190	(1)	(190)	(100.0%)	(100.0%)
DL	AVL-ATL	AVL	ATL	55	5,965	51	5,564	4	401	8.0%	7.2%
DL	ATL-AVL	AVL	ATL	55	5,965	51	5,564	4	401	8.0%	7.2%
DL	AUS-AVL	AUS	AVL	0	0	0	0	0	0	-	-
DL	AVL-AUS	AVL	AUS	0	0	0	0	0	0	-	-
DL	AVL-BOS	AVL	BOS	2	154	2	137	0	17	12.5%	12.5%
DL	BOS-AVL	BOS	AVL	2	154	2	137	0	17	12.5%	12.5%
DL	AVL-LGA	AVL	LGA	13	990	13	959	(0)	32	(1.7%)	3.3%
DL	LGA-AVL	LGA	AVL	13	990	13	959	(0)	32	(1.7%)	3.3%
DL	AVL-MSP	AVL	MSP	1	123	1	69	0	54	25.0%	79.3%
DL	MSP-AVL	MSP	AVL	1	123	1	69	0	54	25.0%	79.3%
G4	AUS-AVL	AUS	AVL	2	366	0	0	2	366	-	-
G4	AVL-AUS	AVL	AUS	2	366	0	0	2	366	-	-
G4	AVL-BOS	AVL	BOS	3	528	3	569	(0)	(41)	(7.1%)	(7.1%)
G4	BOS-AVL	BOS	AVL	3	528	3	569	(0)	(41)	(7.1%)	(7.1%)
G4	AVL-DEN	AVL	DEN	2	366	2	325	0	41	12.5%	12.5%
G4	DEN-AVL	DEN	AVL	2	366	2	325	0	41	12.5%	12.5%
G4	AVL-EWR	AVL	EWR	2	447	2	366	0	81	22.2%	22.2%
G4	EWR-AVL	EWR	AVL	2	447	2	366	0	81	22.2%	22.2%
G4	AVL-EYW	AVL	EYW	2	366	2	366	0	0	0.0%	0.0%
G4	EYW-AVL	EYW	AVL	2	366	2	366	0	0	0.0%	0.0%
G4	AVL-FLL	AVL	FLL	15	2,707	14	2,737	0	(29)	3.2%	(1.1%)
G4	FLL-AVL	FLL	AVL	15	2,707	14	2,737	0	(29)	3.2%	(1.1%)
G4	AVL-HOU	AVL	HOU	0	0	0	0	0	0	-	-
G4	HOU-AVL	HOU	AVL	0	0	0	0	0	0	-	-
G4	AVL-IAD	AVL	IAD	0	0	2	366	(2)	(366)	(100.0%)	(100.0%)
G4	IAD-AVL	IAD	AVL	0	0	2	366	(2)	(366)	(100.0%)	(100.0%)
G4	AVL-LAS	AVL	LAS	2	328	2	366	0	(38)	0.0%	(10.4%)
G4	LAS-AVL	LAS	AVL	2	328	2	366	0	(38)	0.0%	(10.4%)
G4	AVL-MCO	AVL	MCO	2	366	2	366	0	0	0.0%	0.0%
G4	MCO-AVL	MCO	AVL	2	366	2	366	0	0	0.0%	0.0%
G4	AVL-MDW	AVL	MDW	0	0	2	391	(2)	(391)	(100.0%)	(100.0%)
G4	MDW-AVL	MDW	AVL	0	0	2	391	(2)	(391)	(100.0%)	(100.0%)
G4	AVL-MSP	AVL	MSP	0	0	0	0	0	0	-	-
G4	MSP-AVL	MSP	AVL	0	0	0	0	0	0	-	-
G4	AVL-PBI	AVL	PBI	5	854	4	732	1	122	16.7%	16.7%
G4	PBI-AVL	PBI	AVL	5	854	4	732	1	122	16.7%	16.7%
G4	AVL-PGD	AVL	PGD	6	1,016	6	1,070	(0)	(54)	(3.8%)	(5.1%)
G4	PGD-AVL	PGD	AVL	6	1,016	6	1,070	(0)	(54)	(3.8%)	(5.1%)
G4	AVL-PHX	AVL	PHX	0	0	2	366	(2)	(366)	(100.0%)	(100.0%)
G4	PHX-AVL	PHX	AVL	0	0	2	366	(2)	(366)	(100.0%)	(100.0%)
G4	AVL-PIE	AVL	PIE	14	2,529	14	2,465	0	64	3.3%	2.6%
G4	PIE-AVL	PIE	AVL	14	2,529	14	2,465	0	64	3.3%	2.6%
G4	AVL-SFB	AVL	SFB	14	2,574	14	2,504	0	70	3.3%	2.8%
G4	SFB-AVL	SFB	AVL	14	2,574	14	2,504	0	70	3.3%	2.8%
G4	AVL-SRQ	AVL	SRQ	2	366	3	488	(1)	(122)	(25.0%)	(25.0%)
G4	SRQ-AVL	SRQ	AVL	2	366	3	488	(1)	(122)	(25.0%)	(25.0%)
G4	AVL-VPS	AVL	VPS	0	0	0	0	0	0	-	-
G4	VPS-AVL	VPS	AVL	0	0	0	0	0	0	-	-
SY	AVL-MSP	AVL	MSP	0	0	1	168	(1)	(168)	(100.0%)	(100.0%)
SY	MSP-AVL	MSP	AVL	0	0	1	210	(1)	(210)	(100.0%)	(100.0%)
UA	AVL-DEN	AVL	DEN	7	793	7	491	0	302	0.0%	61.5%
UA	DEN-AVL	DEN	AVL	7	793	7	491	0	302	0.0%	61.5%
UA	AVL-EWR	AVL	EWR	9	611	8	395	1	216	8.6%	54.6%
UA	EWR-AVL	EWR	AVL	9	611	8	395	1	216	8.6%	54.6%
UA	AVL-ORD	AVL	ORD	23	1,129	20	1,227	2	(98)	11.1%	(8.0%)
UA	ORD-AVL	ORD	AVL	23	1,129	20	1,215	2	(86)	12.4%	(7.1%)
Weekly Total			Total	620	65,032	582	62,785	38	2,247	6.5%	3.6%
Monthly Total			Total	2,746	288,000	2,579	278,048	167	9,952	6.5%	3.6%





MEMORANDUM

TO: Members of the Airport Authority

FROM: Amy Harris, Chief Financial Officer

DATE: June 12, 2026

ITEM DESCRIPTION – Information Section Item B

Greater Asheville Regional Airport Authority – Explanation of Extraordinary Variances
Month of April 2026.

SUMMARY

Operating Revenues for the month of April were \$2,830,103, which was 2.4% under budget for the month, driven primarily by Parking Revenue and Rental Car Revenue which were less than their monthly budgets. This was partially offset by Concessions Revenue and General Aviation Revenues, which both continue to exceed budget for Fiscal Year 2026. Operating Expenses for the month of April were \$1,612,496, which was 14.4% under budget for the month, emphasizing the efficiency with which Authority Staff continue to manage expenses. As a result, Net Operating Revenues before Depreciation were \$1,217,607 and net Non-Operating Revenues were \$1,980,210 in April.

Year-to-date Operating Revenues were \$30,307,382, which exceeded budget by 4.4%. Year-to-date Operating Expenses were \$16,716,961, which was 7.0% under budget. Year-to-date Net Operating Revenues before Depreciation were \$13,590,421. Net Non-Operating Revenues for the year were \$9,587,522.

REVENUES

Significant variations to budget for April were:

Concessions	\$59,888	65.7%	New concessions open in Terminal Expansion.
FBOs	\$21,098	18.3%	FBO Percentage Fee exceeded monthly budget due to increased General Aviation activity in April.
Commercial Ground Transportation	\$14,414	32.5%	Transportation Network Companies (TNCs)- (peer-to-peer transportation services) and TURO fees exceeded budget in April.

Information Section – Item B



Public Parking	(\$83,468)	(7.7%)	Parking activity under monthly budget for April.
Rental car – car rentals	(\$70,594)	(17.6%)	Rental car activity under monthly budget for April.

EXPENSES

Significant variations to budget for April were:

Professional Services	\$25,388	47.6%	Timing – Invoices processed for consulting services provided in previous months and pre-payment of full year’s subscription for website update.
Utility Services	(\$38,535)	(65.1%)	Accounting correction related to utility expenses for the Air Traffic Control Tower reduced total utility expense for the month.
Promotional Activities	(\$18,135)	(57.9%)	Promotional Activities expenses for April were less than monthly budgeted amount.
Insurance	(\$14,767)	(95.6%)	Minimal Insurance expense in April.
Repairs and Maintenance	(\$11,146)	(37.1%)	Minimal Repairs and Maintenance expenses incurred during April.

STATEMENT OF NET ASSETS

Significant variations to prior month were:

Cash and Cash Equivalents – Unrestricted Cash and Cash Equivalents decreased by \$1.95M, primarily due to payment of invoices related to the Terminal Expansion project.

Construction in Progress – Construction in Progress increased by \$6.2M mostly due to the Terminal Expansion project.

Property and Equipment, Net – Property and Equipment, net decreased by \$705.7k due to depreciation.

**ASHEVILLE REGIONAL AIRPORT
STATEMENT OF FINANCIAL POSITION
As of April 30, 2026**

	Current Month	Last Month
<u>ASSETS</u>		
Current Assets:		
Unrestricted Net Assets:		
Cash and Cash Equivalents	\$79,226,970	\$81,177,849
Accounts Receivable	1,527,489	1,482,571
Passenger Facility Charges Receivable	444,575	367,376
Refundable Sales Tax Receivable	579,045	510,383
Grants Receivable		0
Prepaid Expenses	14,243,502	14,243,502
GASB 87 Short-term Lease Receivable	2,028,135	2,028,135
Total Unrestricted Assets	98,049,715	99,809,816
Restricted Assets:		
Cash and Cash Equivalents	192,617,217	194,137,789
Total Restricted Assets	192,617,217	194,137,789
Total Current Assets	290,666,933	293,947,605
Noncurrent Assets:		
Construction in Progress	358,070,604	351,856,045
Net Pension Asset - LGERS	(4,028,300)	(4,028,300)
Benefit Payment - OPEB	463,183	463,183
Contributions in Current Year	2,395,843	2,395,843
GASB 87 Long-term Lease Receivable	10,751,976	10,751,976
Property and Equipment - Net	170,781,594	169,439,687
Total Noncurrent Assets	538,434,901	530,878,435
	\$829,101,834	\$824,826,040
<u>LIABILITIES AND NET ASSETS</u>		
Current Liabilities:		
Payable from Unrestricted Assets		
Accounts Payable & Accrued Liabilities	6,937	23,665
Customer Deposits	127,463	127,463
Unearned Revenue	46,363	64,045
Construction Contract Retainages	2,290,958	2,066,672
Revenue Bond Payable - Current	1,475,000	1,475,000
GASB 87 Short-term Deferred Revenue	2,215,167	2,215,167
Interest Payable	6,375,194	4,781,395
Total Payable from Unrestricted Assets	12,537,082	10,753,408
Total Current Liabilities	12,537,082	10,753,408
Noncurrent Liabilities:		
Pension Deferrals - OPEB	262,131	262,131
Other Postemployment Benefits	1,219,112	1,219,112
Compensated Absences	885,738	885,738
Net Pension Obligation-LEO Special Separation Allowance	981,137	981,137
GASB 87 Long-term Deferred Revenue	9,336,453	9,336,453
Revenue Bond Payable - 2016 - Noncurrent	7,940,000	7,940,000
Revenue Bond Payable - 2022A - Noncurrent	195,745,397	195,745,397
Revenue Bond Payable - 2023 - Noncurrent	187,452,591	187,452,591
Total Noncurrent Liabilities	403,822,559	403,822,558
Total Liabilities	416,359,641	414,575,966
Net Assets:		
Invested in Capital Assets	519,437,198	511,880,732
Restricted	192,617,217	194,137,789
Unrestricted	(299,312,223)	(295,768,447)
Total Net Assets	412,742,193	410,250,074
	\$829,101,834	\$824,826,040
Restricted Forfeiture Funds	6,553	6,509

ASHEVILLE REGIONAL AIRPORT
As of April 30, 2026

<u>Institution:</u>	<u>Interest Rate</u>	<u>Investment Amount</u>	<u>Monthly Interest</u>
Bank of America - Operating Account	1.86%	\$ 4,375,053	9,461
NC Capital Management Trust - Cash Portfolio	3.55% *	74,851,617	220,827
Petty Cash		300	
FAA			908
<u>Restricted Cash:</u>			
Bank of America - PFC Revenue	1.86%	706,974	1,323
NC Capital Mgt Trust - PFC Revenue	3.55% *	24,147,688	72,040
NC Capital Mgt Trust - 2016 Debt Service Fund	3.55% *	1,328,197	3,745
NC Capital Mgt Trust - 2022A Construction	3.55% *	144,685,089	427,040
NC Capital Mgt Trust - 2022A Parity Reserve	3.55% *	15,313,679	44,585
NC Capital Mgt Trust - 2022A Capitalized Interest	3.55% *	-	-
NC Capital Mgt Trust - 2022A Debt Service	3.55% *	3,345,753	9,105
NC Capital Mgt Trust - 2023 Debt Service	3.55% *	-	-
NC Capital Mgt Trust - 2023 Capitalized Interest	3.55% *	-	-
NC Capital Mgt Trust - 2023 Debt Service	3.55% *	3,089,837	8,414
Total		<u>\$ 271,844,187</u>	<u>\$ 797,447</u>

* Interest Rate = 30-day yield at month end

Investment Diversification:

Banks	2%
NC Capital Management Trust	98%
Commercial Paper	0%
Federal Agencies	0%
US Treasuries	0%
	<u>100%</u>

**ASHEVILLE REGIONAL AIRPORT
STATEMENT OF CHANGES IN FINANCIAL POSITION
For the Month of April 2026**

	Current Month	Previous Month
Cash and Investments Beginning of Period	\$ 275,315,638	\$ 265,056,176
Net Income/(Loss) Before Capital Contributions	2,492,076	17,656,949
Depreciation	705,742	705,742
Decrease/(Increase) in Receivables	(190,778)	(213,772)
Increase/(Decrease) in Payables	1,783,675	1,836,025
Decrease/(Increase) in Prepaid Expenses	-	-
Decrease/(Increase) in Fixed Assets	(8,262,208)	(9,725,483)
Principal Payments of Bond Maturities	-	-
Capital Contributions	-	-
Forfeiture Funds	44	-
Increase(Decrease) in Cash	(3,471,451)	10,259,462
Cash and Investments End of Period	\$ 271,844,187	\$ 275,315,638

Income Statement

Through 4/30/26
Summary Listing

Classification	MTD Actual Amount	YTD Actual Amount	YTD Budget Amount	YTD Variance	Annual Budget Amount	Budget Less YTD Actual
<i>Operating revenues</i>						
Terminal space rentals - non airline	24,202	242,697	230,064	12,633	276,077	(33,380)
Terminal space rentals - airline	661,964	6,899,907	6,663,057	236,851	8,294,260	(1,394,353)
Landing fees	310,625	3,134,774	3,168,929	(34,155)	3,961,160	(826,386)
Concessions	151,108	1,706,684	912,202	794,482	1,140,250	566,434
Auto parking	996,532	10,179,147	10,800,000	(620,853)	13,500,000	(3,320,853)
Rental car - car rentals	330,327	3,732,119	4,009,210	(277,091)	5,011,512	(1,279,393)
Rental car - facility rent	73,621	736,207	753,880	(17,673)	883,448	(147,241)
Commerce ground transportation	58,814	599,793	432,900	166,893	555,000	44,793
FBOs	136,415	1,279,018	1,148,363	130,655	1,441,461	(162,443)
Building leases	29,737	296,770	118,671	178,099	317,494	(20,724)
Land leases	41,119	432,119	627,006	(194,887)	577,314	(145,195)
Other leases and fees	15,639	1,068,147	162,003	906,144	194,402	873,745
<i>Operating revenues Totals</i>	\$ 2,830,103	\$ 30,307,382	\$ 29,026,285	\$ 1,281,097	\$ 36,152,378	\$ (5,844,996)
<i>Non-operating revenue and expense</i>						
Customer facility charges	277,827	2,914,544	2,240,000	674,544	2,800,000	114,544
Passenger facility charges	451,034	3,417,204	3,645,000	(227,796)	4,500,000	(1,082,796)
Storm relief revenues	-	-	-	-	-	-
Storm relief expenses	-	-	-	-	-	-
GASB 87	-	-	-	-	-	-
Interest revenue	797,447	8,783,170	4,000,000	4,783,170	4,800,000	3,983,170

Income Statement

Through 4/30/26
Summary Listing

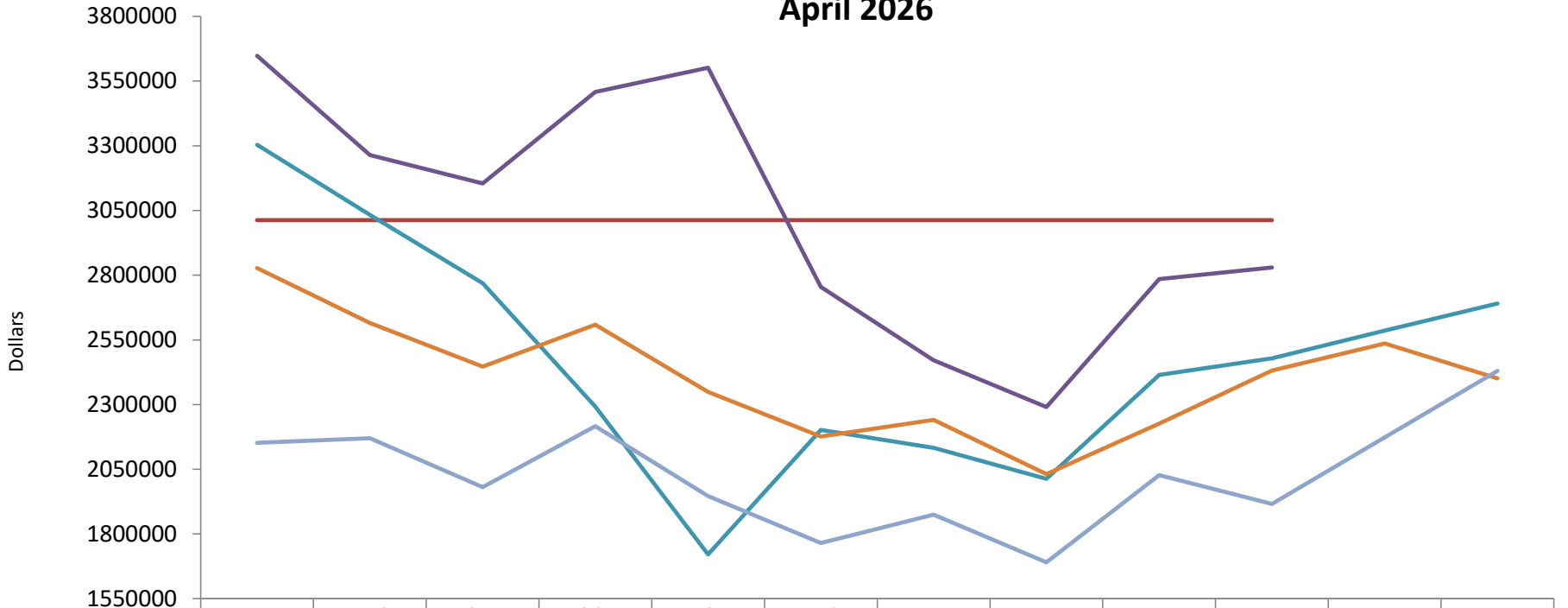
Classification	MTD Actual Amount	YTD Actual Amount	YTD Budget Amount	YTD Variance	Annual Budget Amount	Budget Less YTD Actual
Interest expense	(1,593,798)	(15,934,187)	(15,937,984)	3,797	(19,125,581)	3,191,395
Bond premium revenue	-	-	-	-	-	-
Bond expense	-	-	-	-	-	-
Gain or loss on disposal of assets	2,047,650	10,381,804	-	10,381,804	-	10,381,804
P-card rebate	-	21,237	-	21,237	-	21,237
Miscellaneous	50	3,750	-	3,750	-	3,750
<i>Non-operating revenue and expense Totals</i>	1,980,210	9,587,522	(6,052,984)	15,640,505	(7,025,581)	16,613,103
Capital contributions	-	38,990,209	-	38,990,209	-	38,990,209
<i>Operating expenses</i>						
Personnel services	862,690	9,257,489	10,032,548	(775,059)	13,690,114	(4,432,625)
Professional services	78,716	409,014	458,418	(49,404)	639,935	(230,921)
Other contractual services	467,142	4,104,321	4,146,686	(42,365)	5,517,253	(1,412,932)
Travel and training	22,481	135,930	213,940	(78,010)	285,255	(149,325)
Communications	9,511	75,261	62,554	12,708	83,405	(8,144)
Utility services	20,663	671,041	409,034	262,008	710,375	(39,334)
Rentals and leases	4,701	19,945	48,383	(28,438)	64,510	(44,565)
Insurance	679	605,565	725,977	(120,412)	772,318	(166,753)
Advertising, printing and binding	574	10,174	10,763	(589)	14,350	(4,176)
Promotional activities	13,176	181,610	281,794	(100,184)	375,725	(194,115)
Other current charges and obligations	5,725	41,682	76,238	(34,556)	101,650	(59,968)
Operating supplies	66,725	554,215	601,878	(47,663)	897,704	(343,489)

Income Statement

Through 4/30/26
Summary Listing

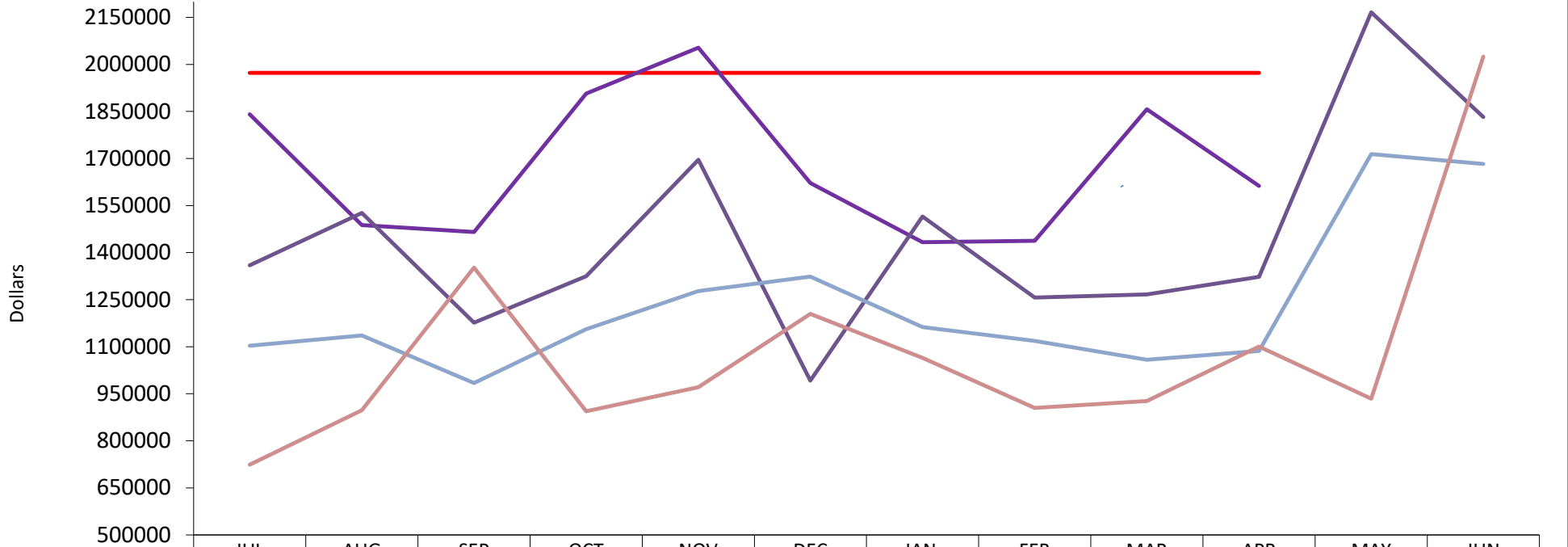
Classification	MTD Actual Amount	YTD Actual Amount	YTD Budget Amount	YTD Variance	Annual Budget Amount	Budget Less YTD Actual
Publications, subscriptions, memberships, etc.	8,447	84,326	63,556	20,770	84,739	(413)
Repairs and maintenance	18,911	292,117	350,254	(58,137)	360,678	(68,561)
Small equipment	5,604	98,173	80,623	17,550	107,500	(9,327)
Contingency	-	-	74,998	(74,998)	67,327	(67,327)
Emergency repairs	-	8,426	37,504	(29,078)	50,000	(41,574)
Business development	26,750	167,671	299,998	(132,327)	400,000	(232,329)
Operating expenses Totals	1,612,496	16,716,961	17,975,147	(1,258,186)	24,222,838	(7,505,877)
 <i>Non-operating capital expense</i>						
Capital expense	-	-	-	-	-	-
Capital expense Totals	-	-	-	-	-	-
 <i>Depreciation</i>						
Depreciation	705,742	7,057,421	-	-	-	7,057,421
Depreciation Totals	705,742	7,057,421	-	-	-	7,057,421
REVENUE TOTALS	4,810,314	78,885,112	22,973,301	55,911,811	29,126,797	49,758,315
EXPENSE TOTALS	2,318,238	23,774,382	17,975,147	(1,258,186)	24,222,838	(448,456)
Grand Total Net Gain (Loss)	2,492,076	55,110,730	4,998,154	57,169,997	4,903,959	50,206,772

Annual Operating Revenue By Month April 2026



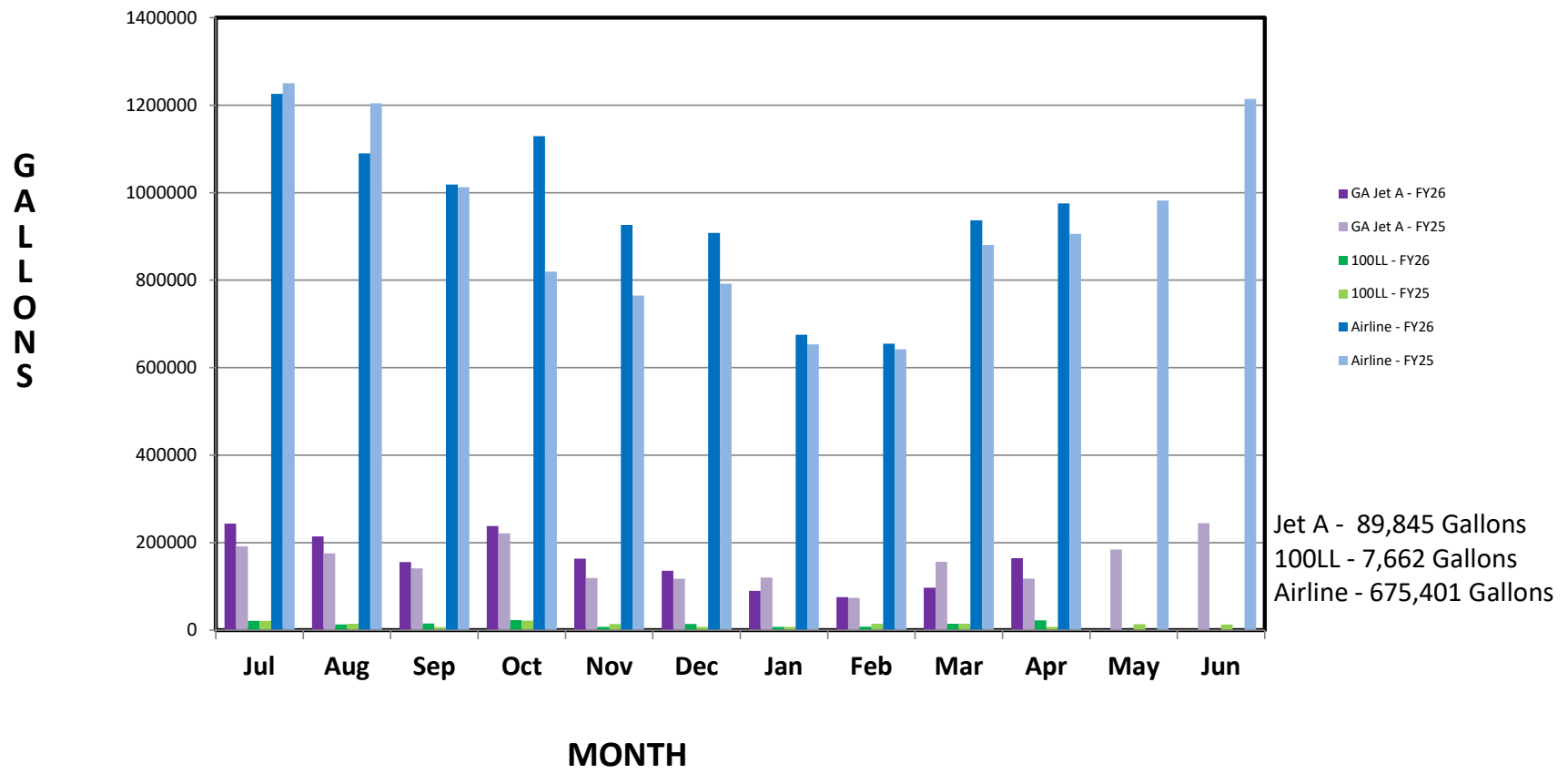
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
— FY26 AVERAGE	3012698	3012698	3012698	3012698	3012698	3012698	3012698	3012698	3012698	3012698		
— FY26	3647963	3264015	3154243	3507994	3601518	2754962	2470854	2290467	2785262	2830103		
— FY25	3303967	3032969	2768582	2292634	1720983	2201701	2132696	2013186	2414867	2478326	2586018	2690342
— FY24	2827482	2615398	2446265	2609082	2349134	2176799	2240605	2031187	2226599	2431758	2535942	2401361
— FY23	2151973	2170060	1981276	2215944	1946150	1764811	1874458	1690357	2027726	1915691	2173346	2430077

Annual Operating Expenses by Month April 2026

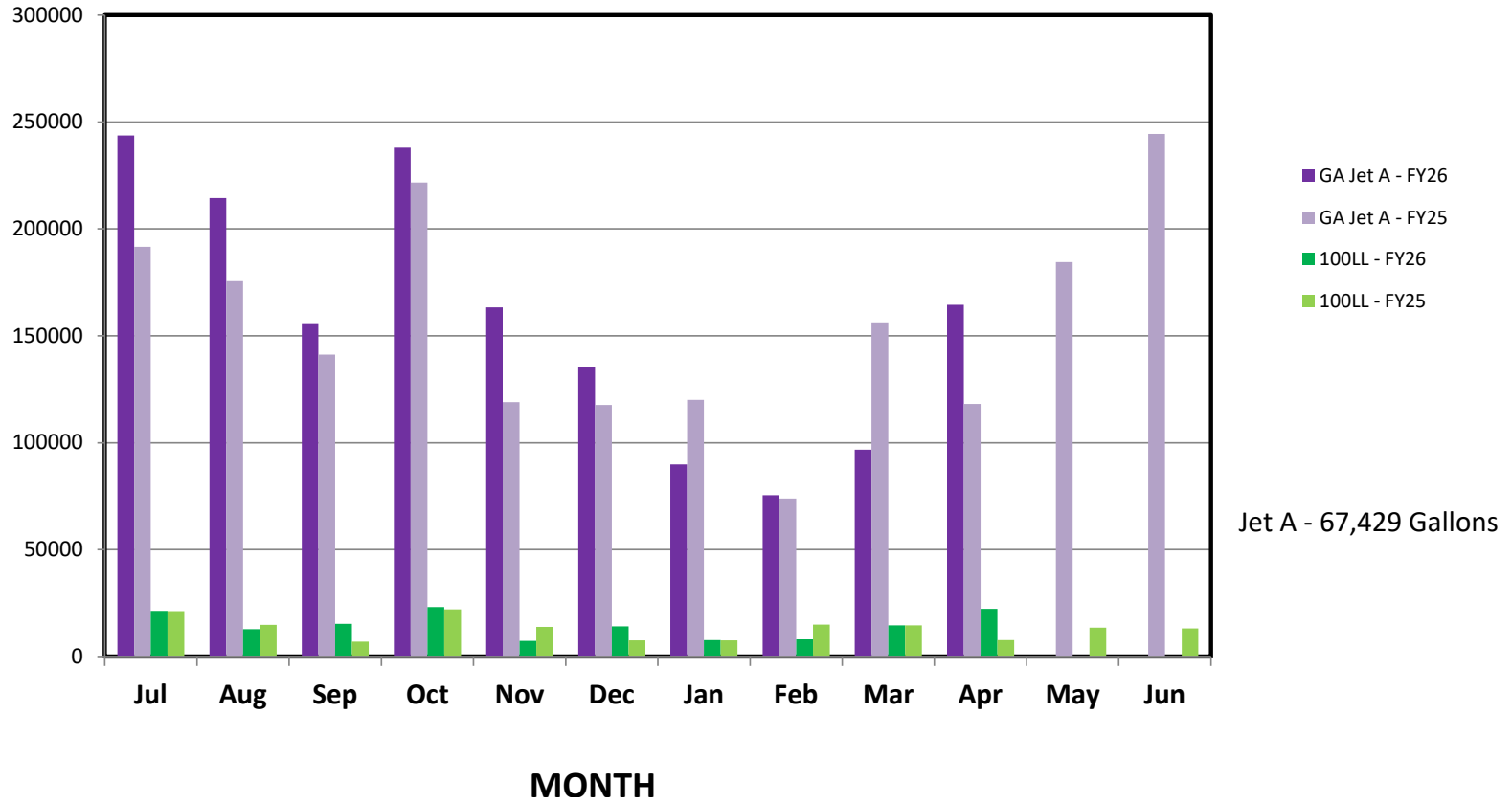


	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
— FY26 AVERAGE	1973063	1973063	1973063	1973063	1973063	1973063	1973063	1973063	1973063	1973063		
— FY26	1840898	1487795	1465759	1906751	2053234	1622117	1433220	1437830	1856861	1612496		
— FY25	1359848	1526496	1176297	1324945	1695955	991982	1515101	1256400	1266420	1322820	2166154	1832386
— FY24	1103108	1135951	984187	1155931	1277375	1323577	1162760	1118844	1058605	1086390	1714067	1682357
— FY23	723941	897398	1352214	894073	970953	1204680	1064287	904765	926762	1100224	934182	2024815

**ASHEVILLE REGIONAL AIRPORT
FUEL SALES - GALLONS
April 2026**



**ASHEVILLE REGIONAL AIRPORT
GENERAL AVIATION FUEL SALES - GALLONS
April 2026**



Design Phase

Project Number	Project Name	Project Description	Professional Services Consultant	Professional Services Contract	General Contractor	Original Construction Contract	Change Orders (thru 6/1/2026)	Percent of Original Contract	Board Approved Project Cost	Percent Complete	Expensed to Date (thru 6/1/2026)	Start Date	End Date	Current Project Status (as of 6/1/2026)
1	Terminal Building Renovations	Phase 2 - Terminal Building Modernization Design	Gresham Smith	\$12,608,794	N/A	N/A	\$8,634,766	94.5%	\$21,243,560	94.5%	\$20,081,691	Nov-19	Apr-27	CA services continue.
2	Terminal Building Renovations	Program Management Services	Parsons Transportation Group, Inc.	\$1,998,796	N/A	N/A	\$0	62.6%	\$1,998,796	62.6%	\$1,250,403	Jul-23	Dec-27	Project management continues.
3	Air Traffic Control Tower	Design new facility	Pond Company	\$4,157,923	N/A	N/A	\$872,978	91.4%	\$5,030,901	91.4%	\$4,596,569	Mar-21	Nov-25	Project in closeout with design team.
4	Taxiway A Rehabilitation	Design and Construction Administration	AVCON	\$1,129,142	N/A	N/A	\$0	62.5%	\$1,129,142	62.5%	\$705,977	Jun-24	Oct-26	Preconstruction Meeting Completed. Project Rebid in June.
5	RON Apron	Design and Construction Administration	McFarland Johnson	\$408,380	N/A	N/A	\$143,260	74.9%	\$551,640	74.9%	\$413,415	Nov-24	Nov-26	CA services continue.
6	Overlook Parking Lot	Design and Construction Administration	Kimley-Horn	\$1,778,149	N/A	N/A	\$511,242	74.2%	\$2,289,391	74.2%	\$1,698,667	Nov-24	Nov-26	Stormwater Improvements design at 90%.
7	Parking Garage & Roadway Improvements	Design and Construction Administration	McFarland Johnson	\$4,964,318	N/A	N/A	\$0	13.1%	\$4,964,318	13.1%	\$652,194	Mar-25	Mar-27	Planning phase design services progressing.
8	Airport Entrance	Planning & Conceptual Design	McFarland Johnson	\$91,275	N/A	N/A	\$0	24.1%	\$91,275	24.1%	\$22,013	Sep-25	Sep-26	Planning phase progressing. Met with NCDOT to review.
9	Emergency Runway Reparis	Design and Construction Administration	AVCON	\$51,653	N/A	N/A	\$0	10.4%	\$51,653	10.4%	\$5,370	Mar-26	May-26	Received Draft report on issues.

Construction Phase

Project Number	Project Name	Project Description	Professional Services Consultant	Professional Services Contract	General Contractor	Original Construction Contract	Change Orders (thru 6/1/2026)	Percent of Original Contract	*Board Approved Project Cost	Percent Complete	Expensed to Date (thru 6/1/2026)	Start Date	End Date	Current Project Status (as of 6/1/2026)
1	Terminal Building Modernization - CMR Construction	Utilities relocation, Central Energy Plant, Equipment Purchase, Terminal building construction	Gresham Smith	Construction Cost	Hensel Phelps	\$346,881,091	\$37,107,495	67.7%	\$383,988,586	67.7%	\$259,879,300	Jan-22	Apr-28	Rental Car Building open. North bag claim demo completed. Phase 2 steel erection and decking progressing. Fireproofing steel progressing.
2	Air Traffic Control Tower	Construction of ATCT and Base Building Facility	Pond	Construction Cost	J Kokolakis Contracting	\$44,344,052	\$2,968,017	99.6%	\$47,312,069	99.6%	\$47,127,184	Dec-22	Dec-25	FAA cutover complete. Contractor punchlist complete and working on warranty items.
3	Overlook Parking Lot	Construction of Overlook Parking Lot and WBW extension	Kimley-Horn	Construction Cost	K.West Group	\$8,669,616	\$0	8.9%	\$10,236,616	7.6%	\$773,039	Nov-25	Oct-26	Phase 1 storm drainage installed. Lighting conduit installed. Perimeter curb beginning.
4	RON Apron	Construction of the RON Apron	McFarland Johnson	Construction Cost	K.West Group	\$4,798,121	\$0	5.8%	\$5,478,121	5.1%	\$279,362	Feb-26	Sep-26	Phase 1 concrete paving complete. Milling and asphalt paving progressing.

*(bal of approved contract)

Key strategic priorities

Governance vs. Management : Focus on setting governing direction (“guard rails”) for the organizational and holding management accountable for the execution of operational tactics. Pursue continuous educational opportunities for Authority Member development.

1. **Organizational Relevance**: Remaining relevant in an era of airport consolidation
2. **Financial Stewardship**: Sustainability/Operating Performance/Audit & Compliance
3. **Municipal Relations**: Positive relationships with all municipalities surrounding the airport
4. **Stakeholder Relations**: Positive relationships with neighbors and other community organizations
5. **Community Image**: Public Perception/Public Relations/Customer Service/Legal Entity
6. **Facilities Stewardship**: Future Master Facilities Plan
7. **Environmental Stewardship**: Accountability/Awareness of Environmental Issues
8. **Economic Development**: Engage Community Partners/Airline Service Development
9. **Vendor-Partner Relations**: General Aviation/Rental Car Agencies/Vendors
10. **Public Safety**: Airport Emergency Safety/TSA Relations/Municipal Partners
11. **Organizational Accountability**: President & CEO Supervision