



*Proposed Final FY 2007/2008 Budget
Asheville Regional Airport Authority*



*AUTHORITY BOARD MEETING
March 9, 2007*





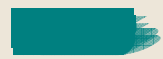
*Proposed Final FY 2007/2008 Budget
Asheville Regional Airport Authority*



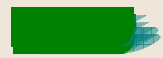
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March 9, 2007*



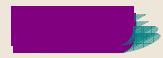
Agenda



General Statistics



Proposed FY 2007/2008 O&M Budget



Proposed FY 2007/2008 Capital Budget



Proposed FY 2007/2008 Reserve & Exp. Funds



Proposed FY 2007/2008 Supplemental Fees



Proposed Financing and Fees for RAC Facility



Proposed Guest Services Center

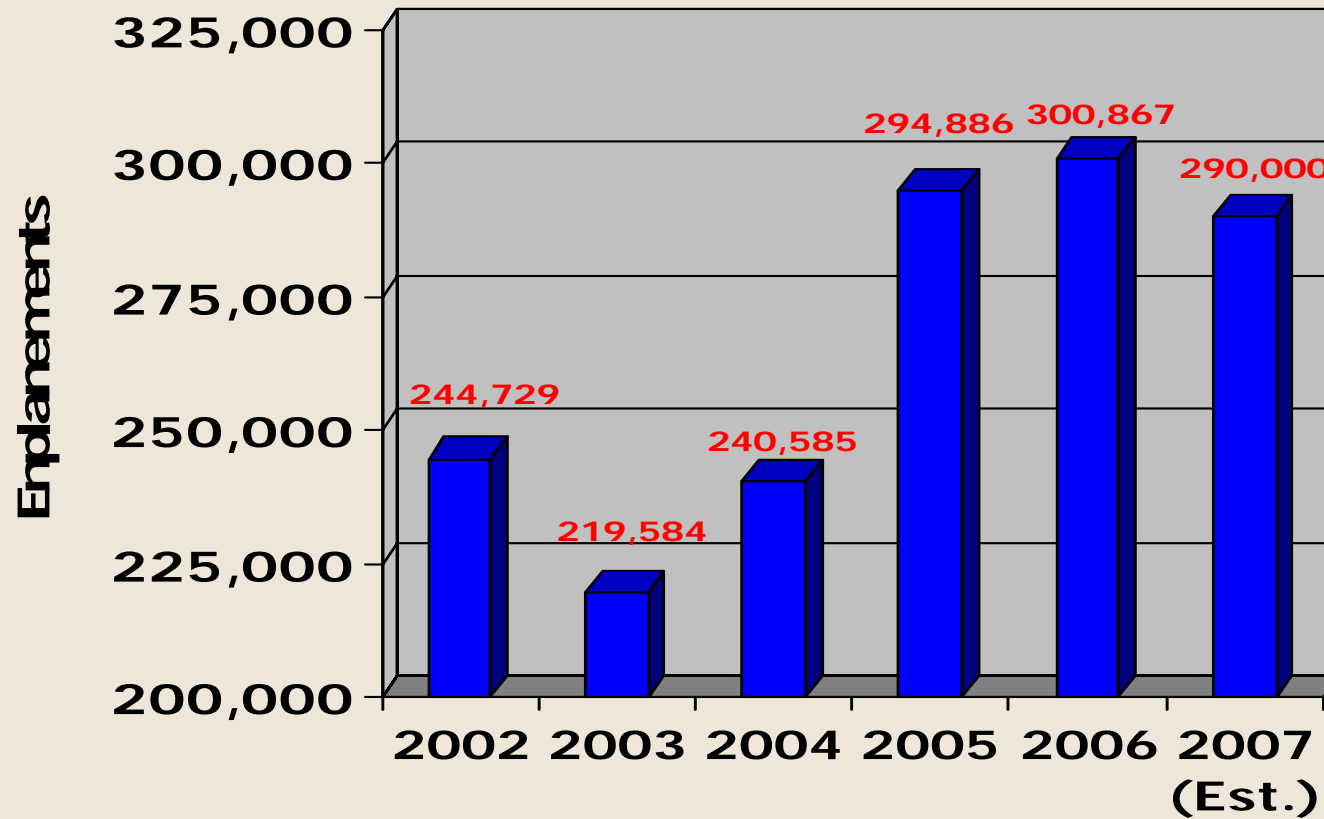


Questions and Comments



Passenger Traffic Growth

Fiscal Years 2002-2007 Passenger Traffic

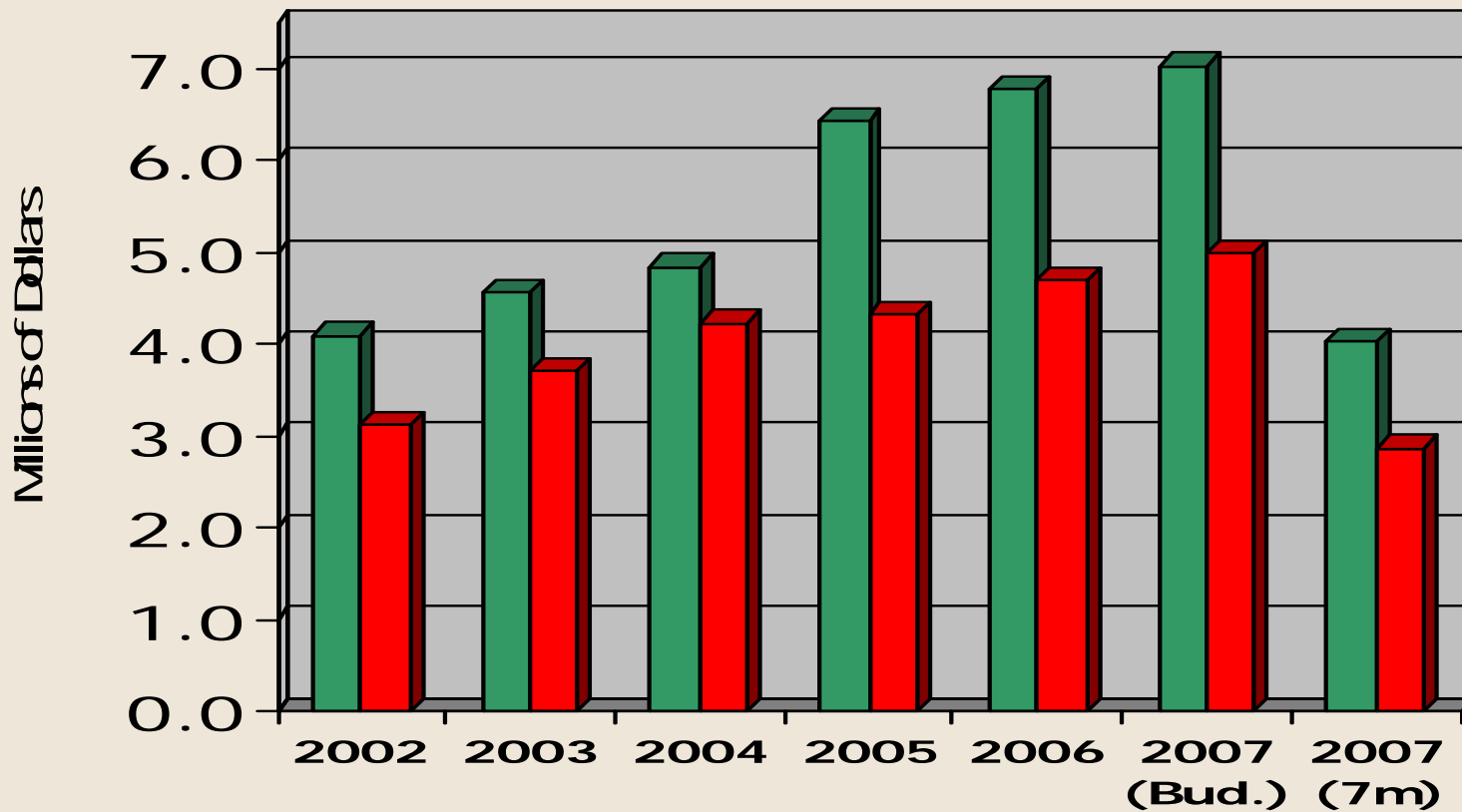


CY 2006 Enplanements – 287,935



Revenue/Expenses FY 2002 through 2007 (a)

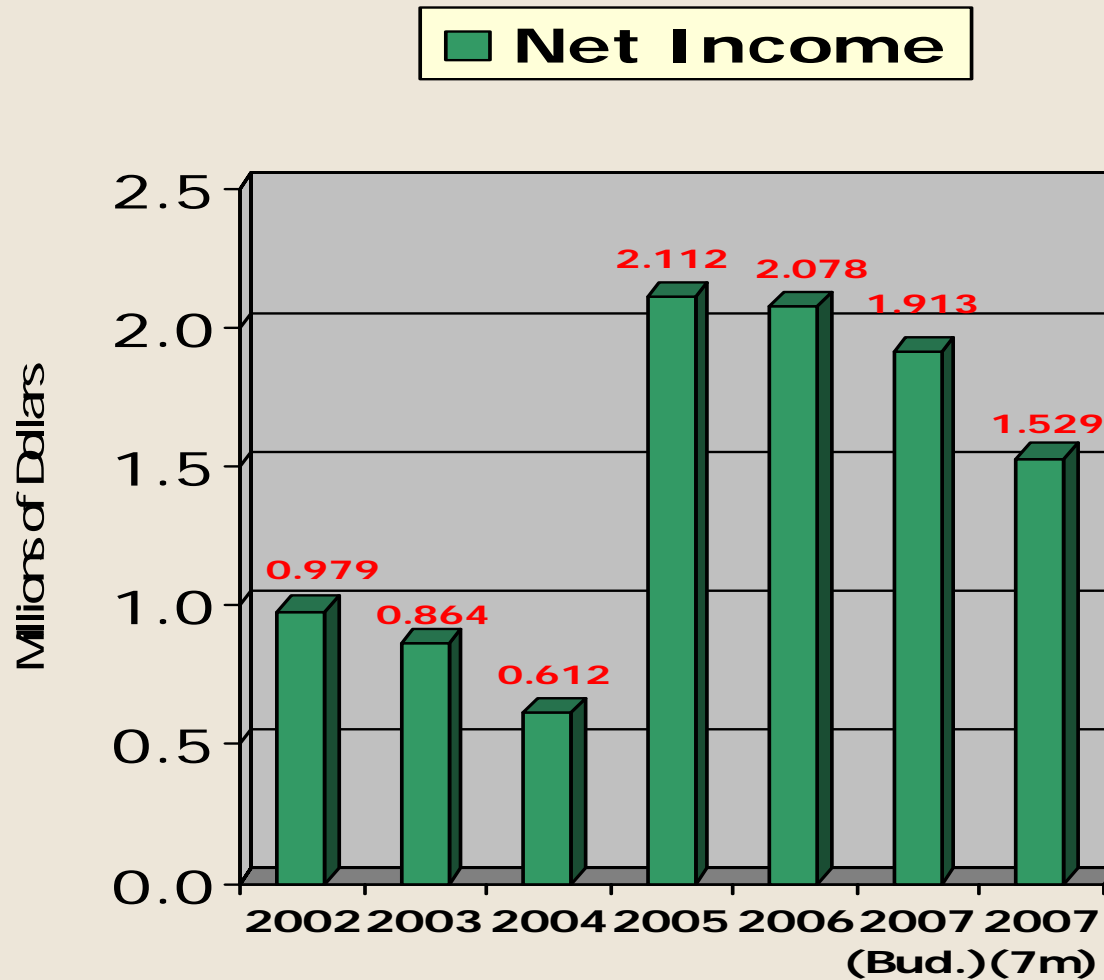
■ Revenue ■ Expenses



a. Includes operating revenues and expenses and interest income

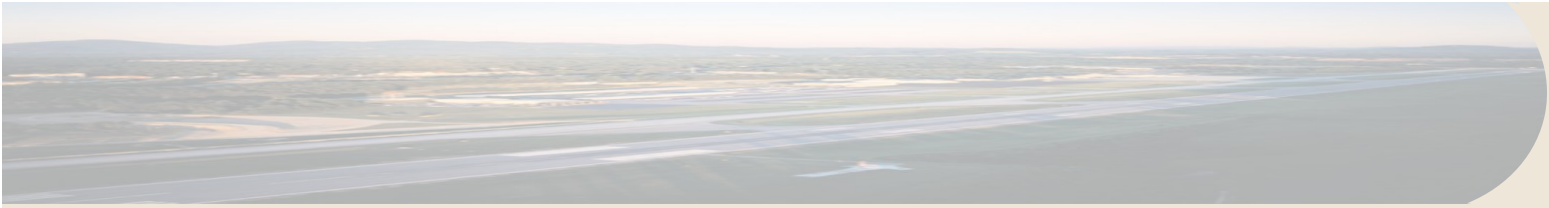


Net Income FY 2002 through 2007 (a)



a. Includes operating revenues and expenses and interest income





Proposed Budget



Basic O&M Budget Assumptions

- **Passenger Enplanements – 295,000**
- **Commercial Aircraft Operations – 18,790**
- **General Aviation Aircraft Operations – 66,390**
- **Approval of requested parking and ground transportation rate increases**



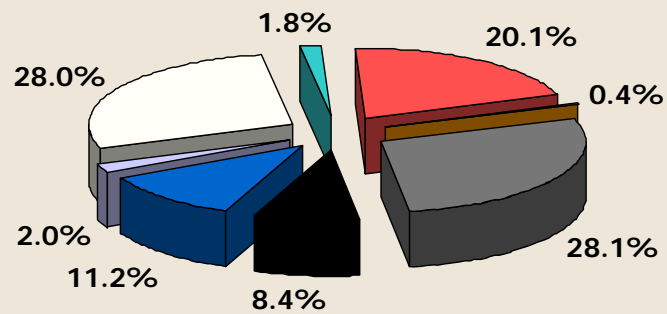
Proposed Budget

	Amount			Percentage
	FY 2006/2007	FY 2007/2008	Difference	Change
OPERATING FUND SUMMARY				
<u>Revenues</u>				
Operating	\$ 6,635,825	\$ 7,049,052	\$ 413,227	6.2%
Investment Income	396,000	445,500	49,500	12.5%
Total Operating & Investment Revenues	7,031,825	7,494,552	462,727	6.6%
<u>Expenses</u>				
Operating	4,999,150	5,726,007	726,857	14.5%
Total Operating Expenses	\$ 4,999,150	\$ 5,726,007	\$ 726,857	14.5%
Less: Airline Bad Debt Reserve Reimbursement	\$ 120,000	\$ 120,000	-	0.0%
Net Operating & Investment Income	\$ 1,912,675	\$ 1,648,545	\$ (264,130) k	-13.8%
FUND BALANCE SUMMARY				
Estimated Cash and Investments for FY	\$ 13,697,554	\$ 15,343,291	\$ 1,645,737	12.0%
Less:				
Carry-over Capital Expenditures from Prior FY	663,500	1,362,071	698,571	105.3%
Reserve Funds	3,249,575	3,613,004	363,429	11.2%
Capital Improvement Fund	2,731,596	4,259,157	1,527,561	55.9%
Renewal and Replacement Fund	322,773	380,000	57,227	17.7%
Equipment and Small Capital Outlay Fund	92,500	168,675	76,175	82.4%
Business Development Fund	300,000	300,000	-	0.0%
Debt Service Fund	-	780,000	780,000	#DIV/0!
Estimated Capital Fund Balance	\$ 6,337,610	\$ 4,480,384	\$ (1,857,226)	-29.3%
Estimated Total Fund Balance Including Reserves	\$ 9,587,185	\$ 8,093,388	(1,493,797)	-15.6%

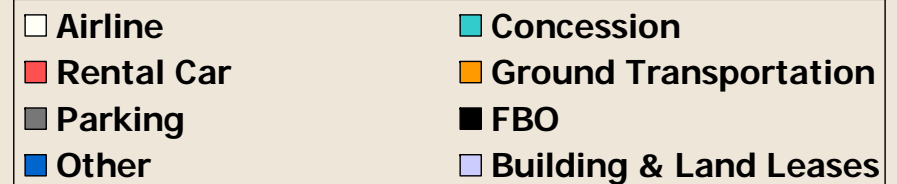
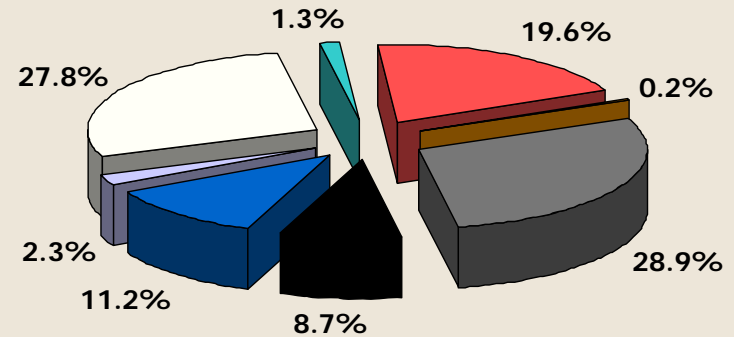


Sources of Revenue

FY 2007

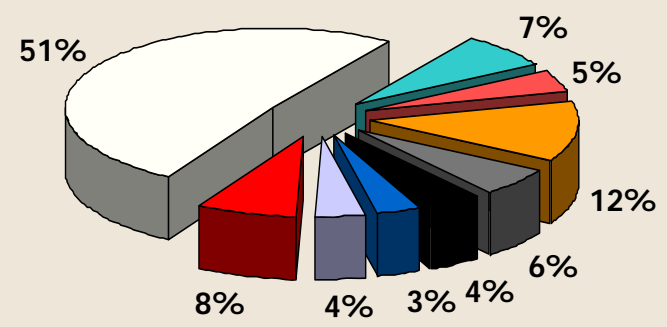


FY 2008



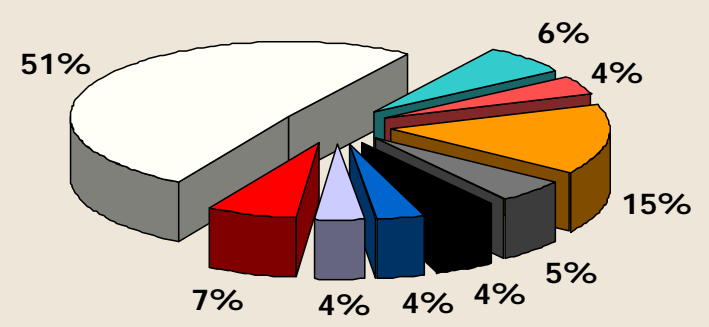
Operating Expenses by Category

FY 2007



- Salaries & Benefits
- Professional Services
- Maintenance & Repair
- Insurance
- Other/Contingency
- Utilities
- Contractual Services
- Supplies
- Promotional Activities

FY 2008

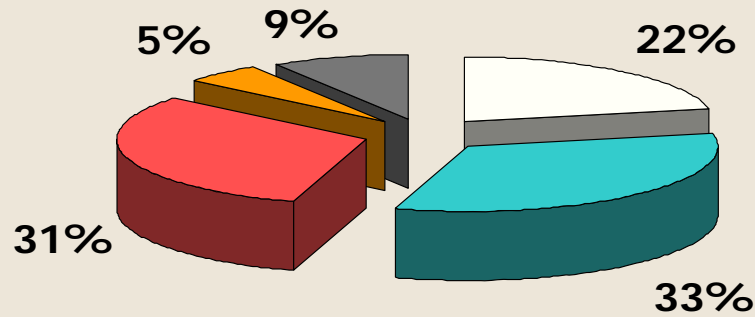


- Salaries & Benefits
- Professional Services
- Maintenance & Repair
- Insurance
- Other/Contingency
- Utilities
- Contractual Services
- Supplies
- Promotional Activities



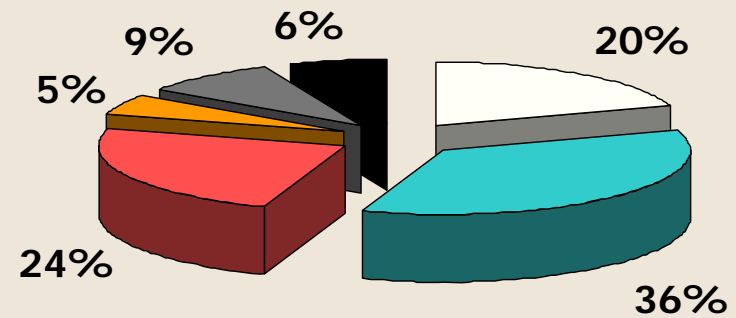
Operating Expenses By Department

FY 2007



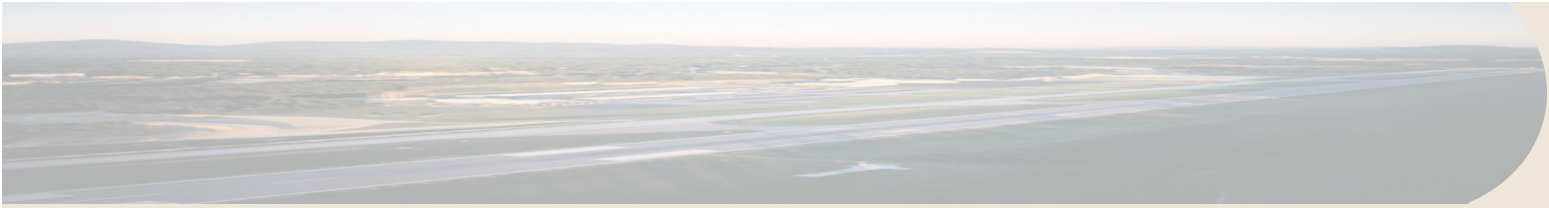
- Public Safety
- Operations & Maintenance
- Finance & Administration
- Information Technology
- Marketing and Public Affairs

FY 2008



- Public Safety
- Operations & Maintenance
- Finance & Administration
- Information Technology
- Marketing and Public Affairs
- Guest Services





Proposed Capital Budget



Proposed Capital Budget

Capital Improvements

Rental Car Service Lots Phase 1 - Construction (a)	\$	6,800,000
Terminal Renovations Phase 1 - Construction (a)		5,895,606
Airport Entrance Road Phase 2 - Design (a)		324,595
Public Parking Improvements Phase 2 - Design (a)		106,509
PC Air A Gates		150,000
Landside Signage Upgrade (a)		408,000
Public Parking Improvements Phase 2 - Construction (b)		1,415,046
Relocate Ready/Return Lot Including Canopies (b)		1,000,000
Parking Rehabilitation		400,000
Airport Entrance Road Phase 2 - Construction (b)		4,312,483
ARFF Equipment (c)		364,140
Perimeter Fencing Project (c)		520,200
Rehab Runway (incl shoulders and lighting) - Design (c)		303,081
Guest Services Center Construction		50,000
Concrete Wildlife Control (c)		100,000
Total Capital Improvements	\$	22,149,660



Proposed Capital Budget (cont'd)

Equipment and Small Capital Outlay

Computer Based Training System	\$	100,000
Art Program FF&E		27,175
Thermal Imager for Maintenance		12,000
FF&E for Maintenance Facility		29,500
Total Equipment and Small Capital Outlay	\$	168,675



Proposed Capital Budget (cont'd)

Renewal and Replacement

Pick-up Truck Replacement (1)	\$	22,000
Renew, Replace Sealing Main Terminal Bldg		11,000
Replace Siding Panels on Old Maintenance Buildings		65,000
Replace HVAC Cooling Towers		160,000
Tire Replacement Rescue 2		12,000
Continue Roof Asset Management Plan		110,000
Total Renewal and Replacement	\$	380,000



Proposed Capital Budget (cont'd)

Business Development

Air Service/Business Incentives	\$	300,000
Total Business Development	\$	300,000

Debt Service

Debt Service - Rental Car Facility	\$	780,000
Total Debt Service	\$	780,000
Total	\$	22,998,335

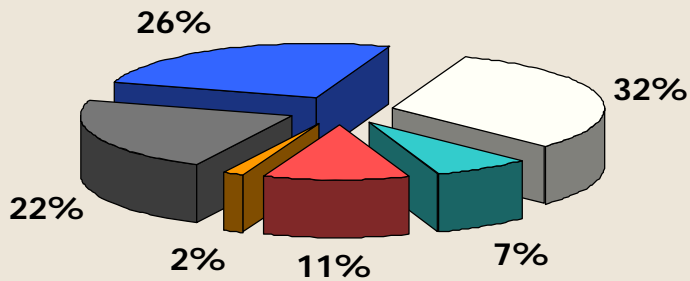
- These projects were budgeted in FY 2007, however the financial impact of the projects will not be realized until FY 2008.
- These projects are in the CIP and are being budgeted for FY 2008, but the majority of the financial impact will be realized in FY 2009.
- These projects are being funded primarily with AIP discretionary funding, if funding is not obtained projects will not move forward.
- Project amount identified for potential short-term financing.

Note: All projects/purchases over \$50,000 will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.



Capital Program Funding Sources

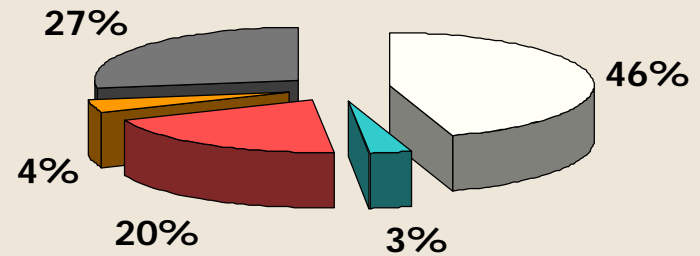
FY 2007



Authority's Contribution - \$3,446,869

Legend: Federal (White), State (Cyan), PFC (Red), CFC (Orange), Authority (Grey), Other (Blue)

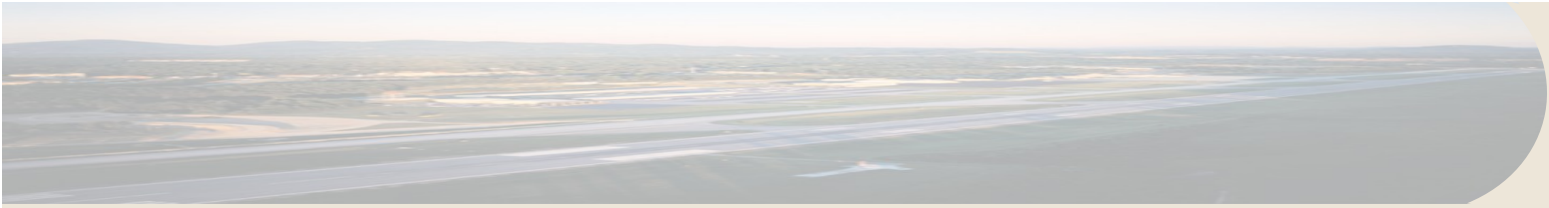
FY 2008



Authority's Contribution - \$5,107,832

Legend: Federal (White), State (Cyan), PFC (Red), CFC (Orange), Authority (Grey)





Reserve & Expenditure Funds



Operations & Maintenance Reserve

- **Description and Justification**
 - Established to cover fluctuations in cash flow and provide quick access to additional operational cash.
- **Equivalent to 6 months of budget FY 2007/08 operations and maintenance expense.**
 - \$2,863,004 for FY 2007/2008



Emergency Repair Reserve

- **Description and Justification**
 - Fund emergency repairs and replacements to property, plant and equipment.
 - \$750,000 for FY 2007/2008



Fund Balance

- Description and Justification**

- The Fund Balance is the unrestricted dollar amount remaining after consideration of cash and investments, grants, PFCs, CFCs less reserve funds, the capital improvement fund, the renewal and replacement fund, the equipment and capital outlay fund, the business development fund and debt service fund.

	<u>Amount</u>	
Cash and Investments:		
Estimated Balance as of July 1, 2007	\$ 11,744,746	
Estimated Contributed Capital for FY 2008	1,648,545	
Estimated PFC Collections for FY 2008	1,200,000	
Estimated CFC Collections for FY 2008	<u>750,000</u>	<u>\$ 15,343,291</u>
Reserve Funds:		
Operations and Maintenance Reserve (6 months)	\$ 2,863,004	
Emergency Repair Reserve	<u>750,000</u>	3,613,004
Renewal and Replacement Fund	\$ 380,000	
Equipment and Small Capital Outlay Fund	168,675	
Business Development Fund	300,000	
Debt Service Fund	<u>780,000</u>	1,628,675



Fund Balance (cont'd)

Projects - Authority's Share:

Terminal Renovation Phase 1 - Design/CA	\$	10,200	
Security Project		1,261,909	
Land Use Planning Study		89,962	
Rental Car Service Lots Phase 1 - Construction (a)		2,429,029	
Terminal Renovations Phase 1 - Construction (a)		-	
Airport Entrance Road Phase 2 - Design (a)		-	
Public Parking Improvements Phase 2 - Design (a)		33,270	
PC Air A Gates		-	
Landside Signage Upgrade (a)		-	
Public Parking Improvements Phase 2 - Construction (b)		1,415,046	
Relocate Ready/Return Lot Including Canopies (b)		-	
Parking Rehabilitation		326,812	
Airport Entrance Road Phase 2 - Construction (b)		-	
ARFF Equipment (c)		-	
Perimeter Fencing Project (c)		-	
Rehab Runway (incl shoulders and lighting) - Design (c)		-	
Guest Services Center Construction		50,000	
Concrete Wildlife Control (c)		5,000	
			<u>5,621,228</u>

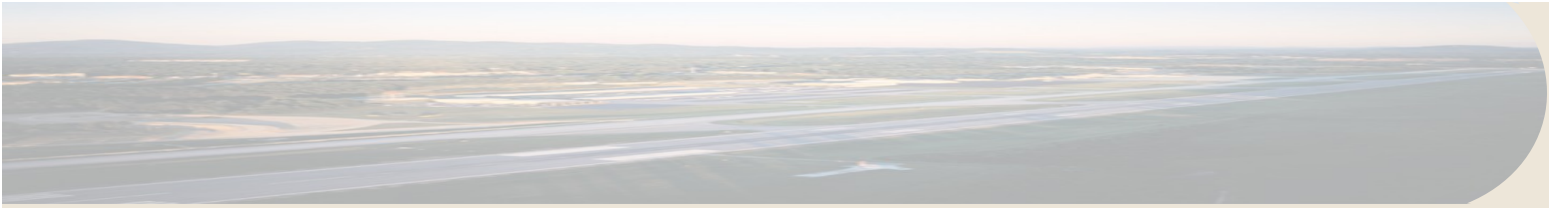
Estimated Remaining Fund Balance

\$ 4,480,384

Estimated Total Fund Balance Including Reserves

\$ 8,093,388





Supplemental Fees



Proposed FY 2007/2008 Fees

	FY 2006/2007 Current Fees		FY 2007/2008 Proposed Fees	
	Cost	Per	Cost	Per
Maintenance				
Scissor Lift	\$ 100.00	use	\$ 100.00	use
ADA Ramp Rental	\$ 50.00	use	\$ 100.00	use
Air Stair Rental	\$ -	use	\$ 100.00	use
Volvo Wheel Loader	\$ 10.00	use	\$ 100.00	use
Fork-lift	\$ 50.00	use	\$ 100.00	use
Tenant Sweeper	\$ 100.00	hour	\$ 100.00	hour
Service Truck	\$ -	hour	\$ 50.00	hour
Backhoe	\$ -	hour	\$ 100.00	hour
Lighted X	\$ -	day	\$ 200.00	day
Light Tower	\$ -	day	\$ 150.00	day
Paint Strper	\$ -	hour	\$ 100.00	hour
Aircraft Removal Dolly	\$ -	day	\$ 100.00	day
Aircraft Jack	\$ -	use	\$ 75.00	use
Cores	\$ 30.00	each	\$ 30.00	each
Keys	\$ 4.00	each	\$ 5.00	each
Maintenance Labor Rate 1/	\$ 40.00	hour	\$ 40.00	hour



Proposed FY 2007/2008 Fees (cont'd)

Department of Public Safety

ARFF Apparatus for 1500 gal. or greater	\$ 250.00	hour	\$ 250.00	hour
ARFF Apparatus for less than 1500 gal.	\$ 150.00	hour	\$ 150.00	hour
Command, Police, and Ops support vehicles	\$ 100.00	hour	\$ 100.00	hour
Aircraft recover dolly	\$ 150.00	day	\$ 150.00	day
Maintenance Labor Rate 1/	\$ 40.00	hour	\$ 40.00	hour
Mutual Aid Agencies collected on their behalf		as incurred		as incurred
Replacement charges for AVL equipment/supplies		as incurred		as incurred

1/ Minimum of 3 hours charged after regular business hours.



Proposed FY 2007/2008 Fees (cont'd)

	FY 2006/2007 Current Fees		FY 2007/2008 Proposed Fees	
	Cost	Per	Cost	Per
<u>Parking</u>				
Long term	\$ 1.00	0 - 1 hour	\$ 1.00	0 - 1 hour
	\$ 1.00	each add'l hour	\$ 1.00	each add'l hour
	\$ 7.00	day	\$ 7.00	day
Short term	\$ -	0 - 15 mins	\$ -	0 - 15 mins
	\$ 1.50	20 - 40 mins	\$ 1.50	20 - 40 mins
	\$ 2.00	40 - 60 mins	\$ 2.00	40 - 60 mins
	\$ 2.75	60 - 80 mins	\$ 2.75	60 - 80 mins
	\$ 0.50	add every 20 mins	\$ 0.50	add every 20 mins
	\$ 8.00	daily	\$ 10.00	daily
Employee Parking Rate	\$ 20.00	annual	\$ 30.00	annual
Commuter Parking Rate	\$ 135.00	annual	\$ 180.00	annual
<u>Ground Transportation</u>				
Airport Ground Transportation Permit	\$ 50.00	annual	\$ 100.00	annual
Off-Airport Rental Car Fee	7.50%	of gross revenue	7.50%	of gross revenue

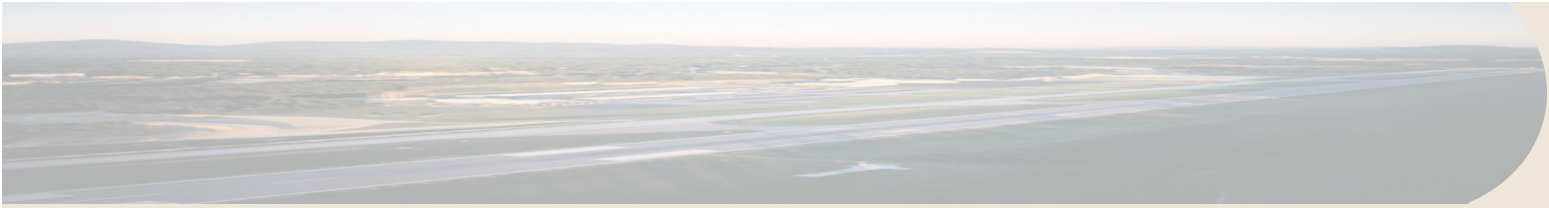


Proposed FY 2007/2008 Fees (cont'd)

	FY 2006/2007 Current Fees		FY 2007/2008 Proposed Fees	
	Cost	Per	Cost	Per
<u>Fuel Flowage Fees</u>				
General Aviation Fuel	\$ -	per gallon	\$ -	per gallon
<u>Specialized Aeronautical Service Operators</u>				
Aircraft Sales	\$ -	of gross sales	\$ -	of gross sales
Aircraft Airfram, Engine, and Accessor Maint	\$ -	of gross revenues	\$ -	of gross revenues
Aircraft Rental	\$ -	of gross revenues	\$ -	of gross revenues
Flight Training	\$ -	of gross revenues	\$ -	of gross revenues
Avionics, Instrument, Propeller Repair	\$ -	of gross revenues	\$ -	of gross revenues
Aircraft Charter and Air Taxi Ops	\$ -	of gross revenues	\$ -	of gross revenues

All other FBO/SASO Fees established by negotiated operating agreement.





Rental Car Maintenance Facility



Assumptions

Current annual revenue from RAC Maintenance Facilities	\$ 58,000
<u>Cost Components</u>	Amount
Design	\$ 320,971
Construction	6,500,000
Construction Admin/RPR	300,000
Total Estimated Project Costs	\$ 7,120,971
Financed Amount	\$ 4,370,971
Recommended CFC amount @ 250,000 enplanements	\$ 4.00
Annual Estimated Revenues - Year 1	
CFC Revenue (250,000 @ \$4.00 CFC * 75%)	\$ 750,000
Annual Ground rent (390,625 s.f. @ \$0.25 p.s.f. annually)	97,656
Annual Estimated Expenses - Year 1 (Tax Exempt)	
Common Area Maintenance Fee (CAM)	50,000
Debt Service @ 3.95% - 5 Year	964,794
Debt Service @ 3.95% - 7 Year	715,745
Debt Service @ 3.95% - 10 Year	529,802
Annual Estimated Expenses - Year 1 (Taxable)	
Common Area Maintenance Fee (CAM)	50,000
Debt Service @ 6.5% - 5 Year	1,026,277
Debt Service @ 6.5% - 7 Year	778,877
Debt Service @ 6.5% - 10 Year	595,578



Proposed Funding Alternatives – Option 1

Initial Authority Investment	\$ 2,750,000
Financed Amount @ 3.95%	\$ 4,370,971
Total Project Cost	\$ 7,120,971

Revenues	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
CFCs/Building Rent	\$ 750,000	\$ 772,500	\$ 795,675	\$ 819,545	\$ 844,132	\$ 869,456	\$ 895,539	\$ 922,405	\$ 950,078	\$ 978,580
Ground Rent	97,656	100,586	103,604	106,712	109,913	113,210	116,607	120,105	123,708	127,419
Total Revenues	\$ 847,656	\$ 873,086	\$ 899,279	\$ 926,257	\$ 954,045	\$ 982,666	\$ 1,012,146	\$ 1,042,510	\$ 1,073,786	\$ 1,105,999
Expenses										
Debt Service	529,802	529,802	529,802	529,802	529,802	529,802	529,802	529,802	529,802	529,802
CAM Fee	50,000	51,500	53,045	54,636	56,275	57,964	59,703	61,494	63,339	65,239
Total Expenses	579,802	581,302	582,847	584,438	586,077	587,766	589,505	591,296	593,140	595,041
Annual Net Revenue	\$ 267,854	\$ 291,784	\$ 316,432	\$ 341,819	\$ 367,967	\$ 394,900	\$ 422,641	\$ 451,215	\$ 480,645	\$ 510,959

Revenues	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20
CFCs/Building Rent	\$ 1,007,937	\$ 1,038,175	\$ 1,069,321	\$ 1,101,400	\$ 1,134,442	\$ 1,168,476	\$ 1,203,530	\$ 1,239,636	\$ 1,276,825	\$ 1,315,130
Ground Rent	131,242	135,179	139,234	143,411	147,714	152,145	156,710	161,411	166,253	171,241
Total Revenues	\$ 1,139,179	\$ 1,173,354	\$ 1,208,555	\$ 1,244,812	\$ 1,282,156	\$ 1,320,621	\$ 1,360,239	\$ 1,401,047	\$ 1,443,078	\$ 1,486,370
Expenses										
Debt Service	-	-	-	-	-	-	-	-	-	-
CAM Fee	67,196	69,212	71,288	73,427	75,629	77,898	80,235	82,642	85,122	87,675
Total Expenses	67,196	69,212	71,288	73,427	75,629	77,898	80,235	82,642	85,122	87,675
Annual Net Revenue	\$ 1,071,983	\$ 1,104,143	\$ 1,137,267	\$ 1,171,385	\$ 1,206,527	\$ 1,242,722	\$ 1,280,004	\$ 1,318,404	\$ 1,357,956	\$ 1,398,695

Estimated Internal Rate of Return	17%
Net Present Value @ 5.25%	\$ 5,366,846
CPI Factor	3%



Proposed Funding Alternatives – Option 2

Initial Authority Investment	\$ 2,750,000
Financed Amount @ 6.5%	\$ 4,370,971
Total Project Cost	\$ 7,120,971

<u>Revenues</u>	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
CFCs/Building Rent	\$ 750,000	\$ 772,500	\$ 795,675	\$ 819,545	\$ 844,132	\$ 869,456	\$ 895,539	\$ 922,405	\$ 950,078	\$ 978,580
Ground Rent	97,656	100,586	103,604	106,712	109,913	113,210	116,607	120,105	123,708	127,419
Total Revenues	\$ 847,656	\$ 873,086	\$ 899,279	\$ 926,257	\$ 954,045	\$ 982,666	\$ 1,012,146	\$ 1,042,510	\$ 1,073,786	\$ 1,105,999
<u>Expenses</u>										
Debt Service	595,578	595,578	595,578	595,578	595,578	595,578	595,578	595,578	595,578	595,578
CAM Fee	50,000	51,500	53,045	54,636	56,275	57,964	59,703	61,494	63,339	65,239
Total Expenses	645,578	647,078	648,623	650,214	651,853	653,542	655,281	657,072	658,916	660,817
Annual Net Revenue	\$ 202,078	\$ 226,008	\$ 250,656	\$ 276,043	\$ 302,191	\$ 329,124	\$ 356,865	\$ 385,439	\$ 414,869	\$ 445,183

<u>Revenues</u>	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20
CFCs/Building Rent	\$ 1,007,937	\$ 1,038,175	\$ 1,069,321	\$ 1,101,400	\$ 1,134,442	\$ 1,168,476	\$ 1,203,530	\$ 1,239,636	\$ 1,276,825	\$ 1,315,130
Ground Rent	131,242	135,179	139,234	143,411	147,714	152,145	156,710	161,411	166,253	171,241
Total Revenues	\$ 1,139,179	\$ 1,173,354	\$ 1,208,555	\$ 1,244,812	\$ 1,282,156	\$ 1,320,621	\$ 1,360,239	\$ 1,401,047	\$ 1,443,078	\$ 1,486,370
<u>Expenses</u>										
Debt Service	-	-	-	-	-	-	-	-	-	-
CAM Fee	67,196	69,212	71,288	73,427	75,629	77,898	80,235	82,642	85,122	87,675
Total Expenses	67,196	69,212	71,288	73,427	75,629	77,898	80,235	82,642	85,122	87,675
Annual Net Revenue	\$ 1,071,983	\$ 1,104,143	\$ 1,137,267	\$ 1,171,385	\$ 1,206,527	\$ 1,242,722	\$ 1,280,004	\$ 1,318,404	\$ 1,357,956	\$ 1,398,695

Estimated Internal Rate of Return	16%
Net Present Value @ 5.25%	\$ 4,890,082
CPI Factor	3%



Proposed Funding Alternatives – Option 3

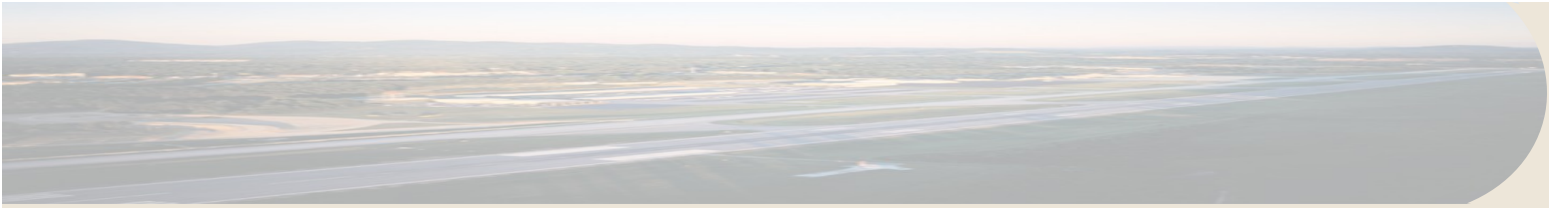
Initial Authority Investment	\$ 7,120,971
Financed Amount @ 3.95%	\$ -
Total Project Cost	\$ 7,120,971

<u>Revenues</u>	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
CFCs/Building Rent	\$ 750,000	\$ 772,500	\$ 795,675	\$ 819,545	\$ 844,132	\$ 869,456	\$ 895,539	\$ 922,405	\$ 950,078	\$ 978,580
Ground Rent	97,656	100,586	103,604	106,712	109,913	113,210	116,607	120,105	123,708	127,419
Total Revenues	\$ 847,656	\$ 873,086	\$ 899,279	\$ 926,257	\$ 954,045	\$ 982,666	\$ 1,012,146	\$ 1,042,510	\$ 1,073,786	\$ 1,105,999
Expenses										
Debt Service	-	-	-	-	-	-	-	-	-	-
CAM Fee	50,000	51,500	53,045	54,636	56,275	57,964	59,703	61,494	63,339	65,239
Total Expenses	50,000	51,500	53,045	54,636	56,275	57,964	59,703	61,494	63,339	65,239
Annual Net Revenue	\$ 797,656	\$ 821,586	\$ 846,234	\$ 871,621	\$ 897,769	\$ 924,702	\$ 952,443	\$ 981,017	\$ 1,010,447	\$ 1,040,760

<u>Revenues</u>	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20
CFCs/Building Rent	\$ 1,007,937	\$ 1,038,175	\$ 1,069,321	\$ 1,101,400	\$ 1,134,442	\$ 1,168,476	\$ 1,203,530	\$ 1,239,636	\$ 1,276,825	\$ 1,315,130
Ground Rent	131,242	135,179	139,234	143,411	147,714	152,145	156,710	161,411	166,253	171,241
Total Revenues	\$ 1,139,179	\$ 1,173,354	\$ 1,208,555	\$ 1,244,812	\$ 1,282,156	\$ 1,320,621	\$ 1,360,239	\$ 1,401,047	\$ 1,443,078	\$ 1,486,370
Expenses										
Debt Service	-	-	-	-	-	-	-	-	-	-
CAM Fee	67,196	69,212	71,288	73,427	75,629	77,898	80,235	82,642	85,122	87,675
Total Expenses	67,196	69,212	71,288	73,427	75,629	77,898	80,235	82,642	85,122	87,675
Annual Net Revenue	\$ 1,071,983	\$ 1,104,143	\$ 1,137,267	\$ 1,171,385	\$ 1,206,527	\$ 1,242,722	\$ 1,280,004	\$ 1,318,404	\$ 1,357,956	\$ 1,398,695

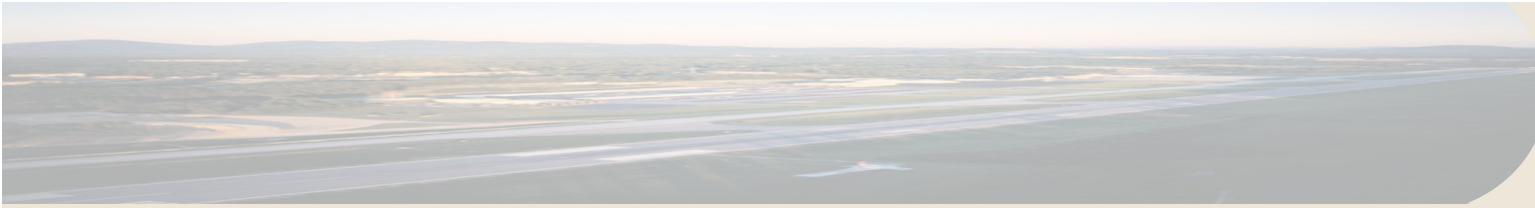
Estimated Internal Rate of Return	12%
Net Present Value @ 5.25%	\$ 5,054,070
CPI Factor	3%





Guest Services Center





Guest Services Center



*Lasting impressions
make a difference!*



Current Services/Status

Ground Transportation

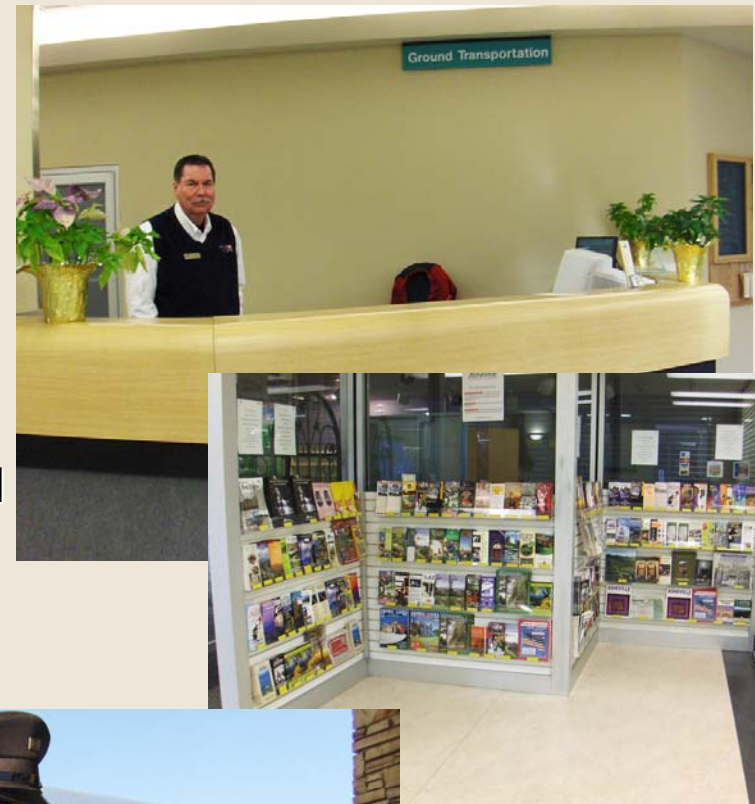
- Coordinate taxi service
- Area information
- Luggage assistance

Welcome Center

- Services side closed
- Brochures still available/ being stocked

Skycap/Porter

- Departures; US Airways and Delta



Research

- Contacted airports/visitor or welcome centers
- Visited Asheville CVB
- Contacted/met with porter/skycap providers
- Talked with former Welcome Center operator
- Put ourselves in passenger role



Needs of Airport Guests



- Ground Transportation coordination
- Luggage assistance/skycap/porter service
- Airline assistance
- Place to obtain area information/ maps directions
- Paging
- Services - stamps; shipping; faxing; copies
- Lost and found
- Meeting point for large groups



New Guest Services Facility

- Located in Baggage Claim area
- 500 square ft. facility
- Integrated in Bag Claim project
- Hours of operation: 8a.m. – 11:30p.m. or until last flight
 - 2 FT/2 PT authority staff 365 days/year
 - Supplemented with 1-2 volunteers from area
 - Supplemented with contracted skycap/porter service (5a.m. – 11:30 p.m. or until last flight)



Initial Start-Up Costs

Construction (estimated):	\$50,000
Personnel:	\$100,668
Operating (less porter contract)	\$35,719
Skycap/porter service	\$229,517
<ul style="list-style-type: none"> - Estimated contract costs - Includes 3 personnel on duty and equipment 	
TOTAL	\$415,904



Thank You!



March 9, 2007

BUDGET MESSAGE

To: Members of the Asheville Regional Airport Authority

From: David N. Edwards, Jr, A.A.E., Airport Director

The attached budget for the year beginning July 1, 2007 and ending June 30, 2008 has been prepared with special consideration given to the safeguarding of the Asheville Regional Airport Authority's assets and the reliability of the Authority's financial records, while maintaining the flexibility to allow the airport staff the tools to provide outstanding service to our passengers and tenants and the general public.

We are custodians of public funds and public funds should not be convenient to spend. With this in mind every employee will follow the requirements of the Authority's Policies and Procedures and the approved budget when purchasing goods and services.

The intended goals of the operations set forth in the attached budget are to continue the excellent safety record at the Asheville Regional Airport and to provide the best facilities possible to enhance the growth of the Airport and to thereby benefit the entire area served by the Airport.

The following narrative contains brief explanations and insights related to the preparation of this budget:

ASSUMPTIONS

Historically, the Operations Budget has been prepared with a conservative approach toward Revenue and a very liberal approach toward Expenses. This budget follows an approach that estimates revenues and expenses at actual anticipated levels rather than being overly conservative. The O&M expenses and Capital related expenses have been reduced since the original departmental budgets were prepared. Revenues are projected to increase over the revenue trend for this year. This increase is in part related to a proposed increase in the short-term public parking rate, and other related parking and ground transportation fee increases.

There is included in the FY 2007/2008 Budget expenses related to the start-up of a new Guest Services function. The cost for this program is budgeted at \$365,904 for operating expenses, which represents approximately 48% of the total operating expense increase in the budget.

This budget assumes no additional loss of air service. Passenger growth has been projected at two percent (2%) for the fiscal year.

OPERATING REVENUE

Investment Income:

Prepared using 4.5% on \$10,000,000, assuming average balance decrease due to capital projects. Current investments are earning approximately 5.0% and short-term interest rates are anticipated to stabilize.

Space Rent-Non Airline:

All line items listed are at the lease rates in effect for the new Fiscal Year, many of which include an increase by the CPI or 3.5%

Space Rent-Airline:

Airline Rates and Charges are estimated to remain relatively stable in FY 2007/2008

Concessions:

This budget assumes that the Authority will receive income in accordance with the minimum annual guarantees provided in the food and beverage agreement with MSE Branded Foods. Airport Information Distributors will continue its brochure operation at the airport. Advertising revenue is anticipated to remain unchanged. The other line items are based on current agreements and/or historical average.

Auto Parking:

Public Parking is calculated based on historical trends and a \$2.00 increase in the daily short-term parking rate. The long-term parking rate will remain unchanged.

Rental Car-Car Rentals:

The All Companies MAG (Signatory) is calculated from the current agreement. The on-airport and off-airport percentage increases are based on conservative estimates considering historical trends and management judgment.

Rental Car-Facility Rent:

The budget estimate is based on the agreement in force, which includes a 3.5% increase in rents.

Commercial Ground Transportation:

There is no anticipated revenue from an on-demand Limo/Shuttle Service for FY 2007/2008. Employee Parking and Ground Transportation Fees are also based on historical data and proposed annual increases of \$10.00 and \$50.00 respectively.

Landing Fees:

The Airline Rates and Charges estimated for the FY 2007/2008 budget year are projected to be at a stable level. Landing Fees are charged based on 1000 pounds of airlines gross landed weight.

FBOs Million Air:

The percentage fee income is based on the latest historical data with no inflation factor. Hangar Management Fees are based on staff estimates for the t-hangars and bulk hangars managed by Million Air. A small amount has been added for Blueridge Aero Corp. which is related to their new Maintenance and Repair Operation at the airport.

Building Leases:

All estimates are backed by current leases in place.

Land Leases:

All estimates are backed by current leases, or set rates, in force.

Other Leases/Fees:

Security Fees are backed by agreements in force. Other items are estimates based on historical data.

OPERATING EXPENSES**Personnel Services:**

This estimate is based on actual current salaries, including estimated longevity bonus, plus a 5% inflation factor. Overtime was estimated separately by Department Heads with historical data considered. Allocated Benefits are computed at 48.0 percent for the Department of Public Safety and 42.0 percent in all other departments.

Professional Services:

Appraisals, General Consultant and Legal Fees are estimated using historical data and certain projected events. Other Professional Services include reductions in airline negotiations, disadvantaged business enterprise consultants and marketing consultants and the estimates are computed using known events and skills and experience of the Department Heads.

Accounting and Auditing:

This estimate includes the Authority's independent auditor.

Other Contractual Services:

This estimate includes the cost of maintenance agreements, uniform cleaning services and other contractual services. These numbers are backed by agreements and historical data.

Travel and Training:

The estimate for required employee training/certification and various educational conferences has been prepared by each Department Head using known facts and historical information. The required training for the DPS staff has increased this and is reflected in the DPS budget.

Communications and Freight:

The Telecommunications portion of this O&M Expense category was kept in general at the prior FY's level to cover cell phone and pager use by staff. Postage and Express Mail Delivery are consistent with last years usage.

Utility Services:

This estimate is based on the latest historical data.

Rents and Leases:

This estimate, projected by the I.T. Manager, is consistent with the previous years budget.

Insurance:

The FY 2006/2007 actual numbers are being carried forward with no major increase anticipated.

Repairs and Maintenance:

This line item, the timing and amount of which is always difficult to predict, has been estimated by the Director of Operations and other department heads to account for repairs and maintenance anticipated for FY 2007/2008. The total amount is expected to increase by nearly \$25,000 from budget FY 2006/2007 to account for increases in maintenance costs and vehicle maintenance.

Printing and Binding:

This estimate includes re-print of Airport brochure, banners, quarterly news letter, TSA Travel Trip brochure, corporate sales post cards, ground transportation cards, and other promotional materials.

Promotional Activities:

These activities represent media, chamber, and other community sponsorship advertising.

Other Current Charges and Obligation:

This estimate is based on historical data.

Office Supplies:

This estimate is prepared by each Department Head based on know events and historical data.

Operating Supplies:

This estimate is prepared by each Department Head based on known events and historical data.

Books, Pub., Subscriptions, Memberships:

This estimate is prepared by each Department Head using historical data and known events and facts.

Contingency:

This is an estimate to cover any unknown expense. The amount is determined by the Airport Director and set at \$100,000 for FY 2007/2008, which is \$50,000 reduction from the current fiscal year.

CAPITAL BUDGET

The Capital Budget items were generated by the Department Heads and include those capital improvement projects in the approved five year capital program for FY 2007/2008. There is one vehicle budgeted for the new Fiscal Year for the DPS Department. Explanations and justifications for all the capital projects are included on the Capital Budget Request sheets.

Any capital project or professional service in excess of \$50,000 will be subject to final approval by the Board prior to project initiation, in accordance with the Authority's Policies and Procedures Manual, unless the Board modifies its approval process.

The amount carried forward from Fiscal Year 2007 includes the Terminal Improvements Construction Administration Project, the Security Project and the Land Use Planning Study which will not be completed in FY 2006/2007. Based on management estimates, the Authority will need to spend \$1,362,071 in FY 2007/2008 to complete this project.

New for FY 2007/2008 is a Debt Service Fund allowance, which is being proposed to support any approved debt service for the Rental Car Maintenance and Storage Facility.

ASHEVILLE REGIONAL AIRPORT AUTHORITY
2007-2008
BUDGET ORDINANCE

BE IT ORDAINED by the Asheville Regional Airport Authority that, pursuant to Section 159-13 of the General Statutes of North Carolina, the 2007-2008 Budget Ordinance of the Airport Authority is hereby set forth as follows:

Section 1. The following amounts are hereby appropriated for the operation of the Asheville Regional Airport for the fiscal year beginning July 1, 2007 and ending June 30, 2008 in accordance with the following schedules:

EXPENDITURES

Administration	\$ 2,205,631
Terminal	2,010,344
Airfield	1,209,202
Hangar	-
Parking Lot/Roadway	293,450
Land Use	7,380
Airline Bad Debt Reserve	120,000
Carry-over Capital Expenditures from Prior FY	1,362,071
Other Reserve Funds	3,613,004
Capital Improvement Fund	22,149,660
Renewal and Replacement Fund	380,000
Equipment and Small Capital Outlay Fund	168,675
Business Development Fund	300,000
Debt Service Fund	780,000
Total Expenditures	<u>\$ 34,599,417</u>

Section 2. It is estimated that the following revenues will be available for the fiscal year beginning July 1, 2007 and ending June 30, 2008.

REVENUES

Administration (Interest Income)	\$ 445,500
Terminal	1,726,283
Airfield	1,038,890
Hangar	648,525
Parking Lot/Roadway	3,465,852
Land Use	169,502
FY 07 Capital Carry-Over Funds	1,362,071
FY 08 PFCs	1,200,000
FY 08 CFCs	750,000
Federal Grants FY 07/08	8,365,967
NCDOT Grants	611,420
Borrowed Funds	4,370,971
Transfer from ARAA Fund Balance	10,444,436
Total Revenues	<u>\$ 34,599,417</u>

Section 3. This Budget Ordinance shall be entered in the minutes of the Asheville Regional Airport Authority and within five (5) days after its adoption copies shall be filed with the Finance Officer, the Budget Officer and the Secretary of the Asheville Regional Airport Authority, who, for the purposes of this ordinance, is designated as the Clerk to the Asheville Regional Airport Authority as described in G.S. 159-13.

Section 4. This ordinance shall become effective on July 1, 2007

Adopted this ____th day of _____, 2007.

Bryan Freeborn, Chairman

Attested by:

James Ellis
Secretary-Treasurer

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
FY 2007/2008 ANNUAL BUDGET**

	<u>Amount</u>		<u>Difference</u>	<u>Percentage Change</u>
	<u>FY 2006/2007</u>	<u>FY 2007/2008</u>		
OPERATING FUND SUMMARY				
<u>Revenues</u>				
Operating	\$ 6,635,825	\$ 7,049,052	\$ 413,227	6.2%
Investment Income	396,000	445,500	49,500	12.5%
Total Operating & Investment Revenues	<u>7,031,825</u>	<u>7,494,552</u>	<u>462,727</u>	6.6%
<u>Expenses</u>				
Operating	4,999,150	5,726,007	726,857	14.5%
Total Operating Expenses	<u>\$ 4,999,150</u>	<u>\$ 5,726,007</u>	<u>\$ 726,857</u>	14.5%
Less: Airline Bad Debt				
Reserve Reimbursement	\$ 120,000	\$ 120,000	-	0.0%
Net Operating & Investment Income	<u>\$ 1,912,675</u>	<u>\$ 1,648,545</u>	<u>\$ (264,130)</u> k	-13.8%
FUND BALANCE SUMMARY				
Estimated Cash and Investments for FY	\$ 13,697,554	\$ 15,343,291	\$ 1,645,737	12.0%
Less:				
Carry-over Capital Expenditures from Prior FY	663,500	1,362,071	698,571	105.3%
Reserve Funds	3,249,575	3,613,004	363,429	11.2%
Capital Improvement Fund	2,731,596	4,259,157	1,527,561	55.9%
Renewal and Replacement Fund	322,773	380,000	57,227	17.7%
Equipment and Small Capital Outlay Fund	92,500	168,675	76,175	82.4%
Business Development Fund	300,000	300,000	-	0.0%
Debt Service Fund	-	780,000	780,000	#DIV/0!
Estimated Capital Fund Balance	<u>\$ 6,337,610</u>	<u>\$ 4,480,384</u>	<u>\$ (1,857,226)</u>	-29.3%
Estimated Total Fund Balance Including Reserves	<u>\$ 9,587,185</u>	<u>\$ 8,093,388</u>	<u>(1,493,797)</u>	-15.6%

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2007/2008**

<u>Revenue Sources</u>	-----Historical, Actual Revenue-----			-----FY 2006-07-----			Proposed Budget Fiscal Year 2007-08	Difference Full Year 07 To Budget 2007-08
	Fiscal Year 2003-04	Fiscal Year 2004-05	Fiscal Year 2005-06	Budget	FYTD Actual 12/31/05 Revenue	Projection to 6 Fiscal Year		
Investment Income								
Interest Income	\$ 165,136	\$ 337,027	\$ 510,822	\$ 400,000	\$ 310,325	\$ 550,000	\$ 450,000	\$ (100,000)
Custodial Fee	(7,802)	(2,580)	-	(4,000)		(5,500)	(4,500)	1,000
Total Investment Income	157,334	334,447	510,822	396,000	310,325	544,500	445,500	(99,000)
Terminal Space Rentals - Non-Airline								
Bombardier	20,525	-	-	-	-	0	-	-
FAA Tower Rent	55,127	57,183	99,300	99,300	48,570	97,100	102,300	5,200
FAA Facilities Rent	26,941	26,941	54,600	54,600	31,826	63,700	55,840	(7,860)
TSA Space	51,750	78,541	78,541	79,000	39,180	78,400	71,250	(7,150)
Hertz (1st level office)	1,771	9,000	-	6,700	-	0	6,700	6,700
G2 Secure (formerly Globe Security)	2,555	6,800	4,380	5,300	2,190	4,400	5,250	850
Airport Info. Center	-	6,800	17,975	4,900	12,500	12,500	-	(12,500)
Federal Express	60	100	-	100	-	0	100	100
UPS	-	-	-	-	-	0	-	-
Total Terminal Space Rentals - Non-Airline	158,729	185,365	254,796	249,900	134,266	256,100	241,440	(14,660)
Terminal Space Rentals - Airline								
Baggage Claim Fees	122,345	132,863	-	-	-	0	-	-
Bag Tug Area Charges	-	-	-	35,100	-	0	-	-
PA System	240	261	-	-	-	0	-	-
Loading Bridge Fees	22,973	24,948	30,079	34,400	14,543	29,100	30,000	900
Hold Room Fees	315,864	343,019	440,173	-	271,130	542,300	550,000	7,700
Apron Fee	-	187,453	212,747	255,700	117,047	234,100	235,000	900
Northwest/Pinnacle	-	-	10,185	-	5,122	10,200	11,900	1,700
PSA	164,465	178,604	154,968	-	77,484	155,000	155,000	-
ASA (plus baggage belt)	90,142	97,892	98,171	11,800	49,102	98,200	98,000	(200)
Continental (plus baggage belt)	58,960	64,029	91,063	733,000	46,721	93,400	100,000	6,600
Total Terminal Space Rentals - Airline	774,989	1,029,069	1,037,386	1,070,000	581,149	1,162,300	1,179,900	17,600
Concessions								
F&B, Gift, Info (MSE Branded Foods)	35,007	31,135	25,230	71,000	12,500	25,000	25,000	-
Advertising (Interspace)	41,828	66,430	50,740	58,800	27,157	54,300	54,500	200
Brochure Sales (AID)	-	-	-	-	-	0	15,000	
Payphone (Cherokee)	186	545	1,255	700	596	1,200	1,200	-
Baggage Cart (SmartCarte)	666	700	706	700	183	400	700	300

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2007/2008**

Revenue Sources	-----Historical, Actual Revenue-----			-----FY 2006-07-----		Proposed Budget Fiscal Year 2007-08	Difference Full Year 07 To Budget 2007-08	
	Fiscal Year 2003-04	Fiscal Year 2004-05	Fiscal Year 2005-06	Budget	FYTD Actual 12/31/05 Revenue			Projection to 6 Fiscal Year
Sanitary Machines	133	145	110	200	80	200	150	(50)
First Class Seats	-	-	-	-	-	0	200	
Southtrust	300	300	300	300	150	300	300	-
Total Concessions	78,120	99,255	78,341	131,700	40,666	81,400	97,050	450
Auto Parking								-
Public Parking	1,397,421	1,843,419	1,932,075	1,925,300	1,083,791	2,059,220	2,150,000	90,780
Commuter Parking	6,961	7,420	15,292	6,700	10,256	15,375	18,360	
Total Auto Parking	1,404,382	1,850,839	1,947,367	1,932,000	1,094,047	2,074,595	2,168,360	90,780
Rental Car								
Rental Car - Car Rentals								
All Companies % (Signatory)	-	-	47,859	82,187	86,061	154,890	80,000	(74,890)
All Companies MAG (Signatory)	-	-	-	-	-	0	-	-
Avis MAG	-	-	-	259,500	-	0	267,285	267,285
Hertz MAG	-	-	-	315,700	-	0	325,171	325,171
Enterprise MAG	-	-	-	245,700	-	0	252,350	252,350
Budget MAG	-	-	-	180,400	-	0	185,846	185,846
Avis %	253,701	310,362	202,475	-	134,009	241,200	-	(241,200)
Hertz%	371,605	454,598	400,543	-	197,719	355,860	-	(355,860)
Enterprise %	-	-	169,246	-	131,640	236,970	-	(236,970)
Budget %	134,813	164,922	117,299	-	92,933	167,310	-	(167,310)
National %	186,070	227,626	-	-	-	0	-	-
National-Alamo (Off Airport %)	-	94,000	95,592	95,000	27,956	55,900	95,000	39,100
Subtotal Car Rentals	946,189	1,251,508	1,033,014	1,178,487	670,318	1,212,130	1,205,652	(6,478)
Rental Car - Facility Rent								
All Companies (Counter & Office)	-	-	-	-	-	-	-	-
Avis (Counter & Office)	3,600	27,053	25,781	28,000	14,165	28,300	29,143	843
Hertz (Counter & Office)	3,600	27,053	20,529	28,000	14,285	28,600	29,143	543
National (Counter & Office)	3,600	21,256	-	22,000	11,055	22,100	23,095	995
Budget (Counter & Office)	3,600	21,256	20,855	22,000	8,909	17,800	23,095	5,295
All Companies (Ready/Return)	-	-	-	-	-	0	-	-
Avis (Ready/Return)	5,220	8,889	21,428	9,200	4,601	9,200	9,987	787
Hertz (Ready/Return)	5,580	18,647	28,868	19,300	11,589	23,200	17,977	(5,223)
National (Ready/Return)	3,420	6,763	7,825	7,000	3,944	7,900	7,990	90

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2007/2008**

Revenue Sources	-----Historical, Actual Revenue-----			-----FY 2006-07-----		Proposed Budget Fiscal Year 2007-08	Difference Full Year 07 To Budget 2007-08	
	Fiscal Year 2003-04	Fiscal Year 2004-05	Fiscal Year 2005-06	Budget	FYTD Actual Revenue 12/31/05			Projection to Fiscal Year 6
Budget (Ready/Return)	4,320	5,594	11,655	5,790	2,803	5,600	6,791	1,191
Avis (Storage Lot)	-	-	17,606	8,800	4,223	8,400	12,169	3,769
Hertz (Storage Lot)	-	-	13,148	10,700	7,225	14,500	14,577	77
Enterprise (Storage Lot)	-	-	8,068	6,500	6,469	12,900	8,945	(3,955)
Budget (Storage Lot)	-	-	7,920	6,500	3,383	6,800	8,481	1,681
All Companies (Storage Lot)	-	32,118	-	-	-	0	-	-
Subtotal Facility Rent	32,940	168,629	183,683	173,790	92,651	185,300	191,393	6,093
Total Rental Car	979,129	1,420,137	1,216,697	1,352,277	762,969	1,397,430	1,397,045	(385)
Commerical Ground Transportation								
Limo/Shuttle Service	6,000	20,954	14,400	20,000	-	0	-	-
Employee Parking	-	-	-	5,000	11,729	23,500	7,140	(16,360)
Ground Transportation Fees	-	-	-	2,000	0	0	9,700	9,700
Other	-	16,941	-	-	-	0	-	-
Total Commercial Ground Transportation	6,000	37,895	14,400	27,000	11,729	23,500	16,840	(6,660)
Landing Fees								
Air Midwest	15,365	17,842	15,432	-	24,827	49,700	-	(49,700)
ASA	220,630	256,200	200,079	-	77,649	155,300	-	(155,300)
Atlantic Coast	20,038	23,269	93,147	-	48,113	96,200	-	(96,200)
Comair	94,114	109,287	13,028	-	667	1,300	-	(1,300)
Continental Express	77,286	89,746	67,199	-	31,514	63,000	-	(63,000)
Piedmont	205,431	238,551	74,553	-	28,552	57,100	-	(57,100)
Chautauqua	21,029	24,419	56,432	-	43,005	86,000	-	(86,000)
Mesa Jet	8,772	10,186	47,613	-	2,050	4,100	-	(4,100)
Northwest	-	-	81,040	-	37,289	74,600	-	(74,600)
Y/E Settlement	-	-	-	669,100	-	-	650,000	650,000
Non-Sig Landing Fees	-	-	-	-	-	-	-	-
Total Landing Fees	662,665	769,500	648,523	669,100	293,666	587,300	650,000	62,700
FBOs/SASOs								
Million Air								
Percentage Fee	245,758	323,485	363,295	314,998	237,827	475,700	475,000	(700)
Option Parcel Fee	-	-	-	-	-	0	-	-
T-Hangar Management	-	-	-	75,000	76,024	168,525	70,025	(98,500)
Bulk Hangar Management	-	-	-	104,500	-	0	98,500	98,500

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2007/2008**

Revenue Sources	-----Historical, Actual Revenue-----			-----FY 2006-07-----		Proposed Budget Fiscal Year 2007-08	Difference Full Year 07 To Budget 2007-08
	Fiscal Year 2003-04	Fiscal Year 2004-05	Fiscal Year 2005-06	Budget	FYTD Actual Revenue 12/31/05 6		
Fuel Flowage Fee	-	-	-	-	-	0	-
Blueridge Aero Corp							
Percentage Fee						0	5,000
Total FBOs	245,758	323,485	363,295	494,498	313,851	644,225	(700)
Building Leases							
Rental Houses	13,800	9,000	9,950	16,800	10,375	20,800	(400)
Advantage West	46,213	48,000	72,036	65,300	36,018	72,000	(4,250)
Falcon Airlink (Temp Office)					-	-	11,400
Cargo Building (US Airways)	12,000	12,000	-	12,000	-	-	12,000
Total Building Leases	72,013	69,000	81,986	94,100	46,393	92,800	18,750
Land Leases							
Pasture Rent	600	676	600	600	-	-	600
Hertz (Maintenance Facility)	16,199	18,239	18,239	16,200	-	-	16,684
Avis (Maintenance Facility)	9,768	10,998	10,998	9,800	-	-	9,768
Capital Outdoor (Billboard)	1,000	1,126	2,250	2,250	-	-	2,250
Dept of Agriculture	-	-	-	-	4,548	9,100	9,100
US Forest Service	-	-	9,000	9,400	-	-	9,750
Broadmoor Golf Center	8,775	9,880	9,600	9,800	-	-	9,800
Total Land Leases	36,342	40,919	50,687	48,050	4,548	9,100	48,852
Other Leases/Fees							
LEO Services (TSA)	139,221	148,857	151,240	147,000	74,400	148,800	(410)
Security Fee (Airlines)	118,486	118,486	261,043	256,900	123,551	247,100	2,900
Security Fee (Rental Car)	-	-	44,649	81,800	29,985	60,000	75,000
Security Fee (Parking)(Included in Parking Rates)	-	-	-	74,700	-	-	-
Sale of Assets	-	1	-	-	-	-	-
Misc	4,576	-	150,277	1,300	15,444	30,900	1,000
Air Freight Fees	-	-	-	200	-	-	500
Charters	6,195	6,853	2,899	5,300	-	-	5,500
Total Other Leases	268,478	274,197	610,108	567,200	243,380	486,800	(6,410)
Total Revenue	\$ 4,843,939	\$ 6,434,108	\$ 6,814,408	\$ 7,031,825	\$ 3,836,989	\$ 7,360,050	\$ 134,502

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2007/2008**

Expenses	-----Historical, Actual Expenses-----			Budget	-----FY 2006-07-----		Proposed Budget Fiscal Year 2007-08	Difference Full Year 07 To Budget 2007-08
	Fiscal Year 2003-04	Fiscal Year 2004-05	Fiscal Year 2005-06		12/31/06 FYTD Actual Expenses	6 Projection to Fiscal Year		
Personnel Services								
Regular Salaries	\$ 1,152,451	\$ 1,377,177	\$ 1,669,672	\$ 1,619,600	\$ 812,326	\$ 1,624,700	\$ 1,826,911	\$ 202,211
Overtime	34,000	51,069	51,937	59,000	25,625	51,300	68,667	17,367
Salary Adjustment/Bonus Pool	-	-	-	95,000	-	-	135,000	135,000
Allocated Benefits	507,531	644,073	631,991	784,000	360,435	871,520	877,989	6,469
Total Personnel Services	\$1,693,982	\$2,072,319	\$2,353,600	\$2,557,600	\$1,198,386	\$2,547,520	\$2,908,567	\$361,047
OPERATING EXPENSES/CAPITAL OUTLAY								
Professional Services								
Appraisals	-	-	-	15,000	-	-	15,000	15,000
General Consultant	-	-	14,830	50,000	82,329	100,000	50,000	(50,000)
Legal Fees	84,000	46,513	31,794	50,000	12,391	30,000	50,000	20,000
Other Professional Services	204,425	115,943	74,761	83,100	36,755	73,500	96,650	23,150
Total Professional Services	288,425	162,456	121,385	198,100	131,475	203,500	211,650	8,150
Accounting and Auditing								
Accounting and Auditing	28,000	21,589	12,779	29,000	10,780	21,560	29,000	7,440
Total Accounting and Auditing	28,000	21,589	12,779	29,000	10,780	21,560	29,000	7,440
Other Contractual Services								
Temporary Help	173,472	-	1,013	2,000	1,693	3,400	3,170	(230)
Federal & State Consulting Services	-	-	-	10,000	-	-	-	-
Management Contracts	252,000	266,092	365,541	275,000	151,758	303,500	275,000	(28,500)
Computer Technical Support	-	8,071	-	1,500	500	1,000	750	(250)
Janitorial Services	173,948	179,403	168,652	240,000	74,271	148,500	250,000	101,500
Landscaping	-	4,068	5,073	6,000	-	-	6,000	6,000
Other Contractual Services	104,686	123,150	118,297	75,930	83,157	166,300	315,341	149,041
Total Other Contractual Services	704,106	580,784	658,576	610,430	311,379	622,700	850,261	227,561
Travel and Training								
Travel & Per Diem	51,611	83,882	103,885	128,975	41,865	115,500	143,625	28,125
Training & Education	52,500	11,730	17,098	9,500	4,205	8,400	17,000	8,600
Computer Training	-	9,122	2,244	11,100	-	8,000	7,100	(900)
Total Travel and Training	104,111	104,734	123,227	149,575	46,070	131,900	167,725	35,825
Communications and Freight								
Telecommunications	29,500	20,371	28,497	23,750	20,943	41,900	20,680	(21,220)

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2007/2008**

<u>Expenses</u>	-----Historical, Actual Expenses-----			Budget	-----FY 2006-07-----		Proposed Budget Fiscal Year 2007-08	Difference Full Year 07 To Budget 2007-08
	Fiscal Year 2003-04	Fiscal Year 2004-05	Fiscal Year 2005-06		12/31/06 FYTD Actual Expenses	6 Projection to Fiscal Year		
Postage	4,896	8,199	4,358	7,000	1,834	3,700	7,250	3,550
Express Mail Delivery	-	-	-	3,000	1,509	3,000	2,100	(900)
Online Services	12,230	9,936	9,468	10,200	-	-	13,400	13,400
Total Communications and Freight	46,626	38,506	42,323	43,950	24,286	48,600	43,430	(5,170)
Utility Services								
Electric Service	189,072	186,350	209,932	360,000	126,226	230,500	247,000	16,500
Gas Service	63,912	63,435	94,380	-	36,955	73,900	92,000	18,100
Water/Sewer Service	29,150	28,011	30,724	-	31,615	63,200	30,000	(33,200)
Total Utility Services	282,134	277,796	335,037	360,000	194,796	367,600	369,000	1,400
Rentals and Leases								
Rentals & Leases	-	27,989	37,371	9,500	7,695	15,400	9,507	(5,893)
Total Rentals and Leases	-	27,989	37,371	9,500	7,695	15,400	9,507	(5,893)
Insurance								
Property & Casualty	21,337	19,236	19,268	20,000	14,420	28,800	35,000	6,200
General Liability	52,273	47,076	47,076	55,000	42,831	85,700	60,000	(25,700)
Auto Liability	12,766	13,920	14,152	15,000	9,405	18,800	25,000	6,200
Other Insurance & Bonds	87,266	64,994	63,971	80,300	27,365	54,700	87,500	32,800
Total Insurance	173,642	145,226	144,467	170,300	94,021	188,000	207,500	19,500
Repairs and Maintenance								
Maintenance Contracts	6,642	6,642	31,713	37,700	80,371	160,700	35,697	(125,003)
Other Repairs & Maintenance	325,400	229,719	265,776	249,750	57,140	114,300	275,917	161,617
Total Repairs and Maintenance	332,042	236,361	297,488	287,450	137,511	275,000	311,614	36,614
Printing & Binding								
Printing & Binding	-	19,684	3,036	16,000	2,621	5,200	19,100	13,900
Total Printing & Binding	-	19,684	3,036	16,000	2,621	5,200	19,100	13,900
Promotional Activities								
Marketing/Advertising	192,300	303,744	240,968	162,400	94,375	180,000	159,450	(20,550)
Other Promotional Activities	-	-	-	19,700	-	-	59,900	59,900
Total Promotional Activities	192,300	303,744	240,968	182,100	94,375	180,000	219,350	39,350
Other Current Charges and Obligations								

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2007/2008**

<u>Expenses</u>	-----Historical, Actual Expenses-----			-----FY 2006-07-----			Proposed Budget Fiscal Year 2007-08	Difference Full Year 07 To Budget 2007-08
	Fiscal Year 2003-04	Fiscal Year 2004-05	Fiscal Year 2005-06	Budget	12/31/06 FYTD Actual Expenses	6 Projection to Fiscal Year		
Legal Notices & Advertising	-	3,000	3,969	5,000	-	-	5,000	5,000
Other Current Charges & Obligations	-	-	-	-	-	-	-	-
Total Other Current Charges and Obligation	-	3,000	3,969	5,000	-	-	5,000	5,000
Office Supplies								
Office Supplies	9,600	19,427	24,042	16,500	9,832	16,500	19,250	2,750
Total Office Supplies	9,600	19,427	24,042	16,500	9,832	16,500	19,250	2,750
Operating Supplies								
Operating Supplies	157,510	190,098	246,685	137,450	149,774	250,000	150,255	(99,745)
Operating Furniture, Fixtures, Equipment and Software	68,000	44,279	-	32,035	2,706	5,400	50,340	44,940
Uniforms	17,450	21,414	20,932	23,600	21,789	43,600	22,900	(20,700)
Outside Services	-	-	-	-	-	-	-	-
Total Operating Supplies	242,960	255,791	267,618	193,085	174,269	299,000	223,495	(75,505)
Books, Publications, Subscriptions & Memberships								
Books, Publications, Compact Disks, Videos & Subscrip	-	3,800	834	4,900	1,568	3,100	8,000	4,900
Dues & Memberships	7,450	16,070	28,148	15,660	16,589	33,200	23,558	(9,642)
Total Books, Publications, Subscriptions & M	7,450	19,870	28,982	20,560	18,157	36,300	31,558	(4,742)
Contingency (General, Bad Debt, or Subsidy	133,200	-	-	150,000	-	-	100,000	100,000
TOTAL OPERATING EXPENSES/CAPITAL OUTL	\$ 2,544,596	\$ 2,216,957	\$ 2,341,266	\$ 2,441,550	\$ 1,257,267	\$ 2,411,260	\$ 2,817,440	\$ 406,180
TOTAL EXPENSES	\$ 4,238,578	\$ 4,289,276	\$ 4,694,866	\$ 4,999,150	\$ 2,455,653	\$ 4,958,780	\$ 5,726,007	\$ 767,227

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**BASIC OPERATING BUDGET
FY 2007-2008**

Department Administration & Finance
Section 0

Account Code				Description	Amount
Fund	Acct.	Sec.	C.C.		
PERSONNEL SERVICES					
0		0		Regular Salaries	\$407,306
0		0		Extra Help	0
0		0		Regular Overtime	1,000
				Regular Overtime	1,000
0		0		Salary Adjustments/Bonuses/Longevity	135,000
0		0		Allocated Benefits	228,189
TOTAL PERSONNEL SERVICES					\$771,495

OPERATING EXPENSES

Professional Services

6	0	Appraisals			\$15,000
		Land & Buildings		15,000	
6	0	General Consultant			50,000
		General Planning, Engineering & Architectural Services		50,000	
6	0	Legal Fees			50,000
		Palta, Straus, Robinson & Moore, P.A.		50,000	
6	0	Other Professional Services			29,000
		AMRI, Inc.		10,000	
		Enterprise Information Systems, Inc.		5,000	
		Employment Testing		6,500	
		DBE Services		7,500	

Accounting and Auditing

6	0	Auditors			29,000
		Burlison Keel		20,000	
		Other Auditors		9,000	

Other Contractual Services

6	0	Temporary Help			2,000
		Temp Help		2,000	

Travel and Training

6	0	Travel, Per Diem, Conference Registraion			67,050
		FAA Meetings		2,000	
		DBE/MWBE Meetings		1,500	
		ACI Annual Conference		2,500	
		AAAE Annual Conference		2,500	
		AAAE Grant Assurances		1,800	
		AAAE National Conference (Russell Hoyt)		2,000	
		Embry Riddle/ACI Concessions Conference		1,500	
		NCAA Conference		1,500	
		SEC Annual Conference		2,000	
		SEC Finance and Admin Conference		1,500	
		AAAE/ACI Speciality Conferences/Meetings		4,000	
		Fact Finding Trips		4,000	

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**BASIC OPERATING BUDGET
FY 2007-2008**

Department Administration & Finance
Section 0

Account Code				Description	Amount
Fund	Acct.	Sec.	C.C.		
				Airline Meetings (4)	3,000
				Finance/Audit Meeting	1,200
				Aviation Issues Conference	4,000
				ACI/AAAE Washington Conference	2,000
				ACI Jumpstart Air Service Conference	1,500
				CASC Air Service Meeting	1,200
				Network Air Service Meeting	1,500
				AAIA Conference (2 attendees)	2,000
				ACC Planning and Design	1,750
				NCAA Board Meetings	3,000
				Board Member Meetings	2,100
				Board Member Travel	14,000
6		0		Training & Education	10,000
				Human Resources Training	1,500
				Risk Management Training	1,500
				Solomon/Financial System Training	2,000
				General Professional Development	5,000
				Communications and Freight	
6		0		Postage	3,500
				US Postal Service	3,500
6		0		Express Mail Delivery	2,000
				Federal Express	2,000
				Insurance	
6		0		Property & Casualty	35,000
				Property	35,000
6		0		General Liability	60,000
				General Liability	60,000
6		0		Auto Liability	25,000
				Auto	25,000
6		0		Other Insurance & Bonds	87,500
				Inland Marine	18,000
				Law Enforcement/Crime	16,000
				Directors & Officers	11,000
				Workers Comp	40,000
				Art/Piano Property Insurance	2,500
				Repairs and Maintenance	
6		0		Other Repairs & Maintenance	3,000
				Administrative Equipment	3,000
				Printing & Binding	
6		0		Printing & Binding	5,000
				General Services	5,000
				Promotional Activities	
6		0		Advertising	2,400

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**BASIC OPERATING BUDGET
FY 2007-2008**

Department Administration & Finance
Section 0

Account Code				Description	Amount
Fund	Acct.	Sec.	C.C.		
				Misc	2,400
6		0		Other Promotional Activities	2,000
				Airport Tenant/Employee Quarterly Lunches	2,000
				Other Current Charges and Obligations	
6		0		Legal Notices & Advertising	5,000
				Board Meetings and RFPs, RFBs, and RFQs	5,000
				Office Supplies	
6		0		Office Supplies	10,000
				General Supplies	10,000
				Operating Supplies	
6		0		Operating Supplies	2,000
				Misc Supplies	2,000
6		0		Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000	5,000
				Administrative Equipment	5,000
				Books, Publications, Subscriptions and Memberships	
6		0		Books, Publications, Compact Disks, Videos & Subscriptions	1,500
				Airport Revenue News Rate Survey	300
				AAAE Rates and Charges Survey	250
				Hendersonville Times	150
				Summit Aviation Subscription	500
				Wall Street Journal	150
				Citizen Times	150
6		0		Dues & Memberships	15,765
				AAAE (DE, DD, KH)	675
				SEC-AAAE (DE, DD, KH)	140
				AAAE (Regulatory/Legislative Membership)	3,000
				ACI Airport/Legislative Membership	9,000
				AAAE Digicast Service	2,000
				AAAE Ground Handling Services Membership	500
				NCAA Membership	100
				IMA Dues (2 members)	350
TOTAL OPERATING EXPENSES					<u>\$516,715</u>
SECTION TOTAL					<u><u>\$1,288,210</u></u>

ASHEVILLE REGIONAL AIRPORT AUTHORITY
Finance and Administration Department
Fiscal Year 2007/2008
Budget to Budget Variance Analysis

Line Item	I.D. #	Description	FY 2007 Budget	FY 2008 Budget	Increase/ (Decrease)	Percent	Reason
		Regular Salaries	381,000.00	407,306.00	26,306.00	6.90%	
		Extra Help	0.00	0.00	0.00	N/A	
		Regular Overtime	0.00	1,000.00	1,000.00	N/A	
		Salary Adjustment Pool	95,000.00	135,000.00	40,000.00	42.11%	
		Benefits Allocated	199,900.00	228,189.00	28,289.00	14.15%	
		Total Personal Services	675,900.00	771,495.00	95,595.00	14.14%	
		Appraisals	15,000.00	15,000.00	0.00	0.00%	
		General Consultant	50,000.00	50,000.00	0.00	0.00%	
		Legal Fees	50,000.00	50,000.00	0.00	0.00%	
		Other Prof. Services	29,000.00	29,000.00	0.00	0.00%	
		Accounting and Auditing	29,000.00	29,000.00	0.00	0.00%	
		Other Cont. Services	287,000.00	2,000.00	(285,000.00)	-99.30%	Moved Parking Contract to Ops budget
		Travel & Per Diem	61,150.00	67,050.00	5,900.00	9.65%	
		Training & Education	5,000.00	10,000.00	5,000.00	100.00%	
		Postage	2,000.00	3,500.00	1,500.00	75.00%	
		Express Mail Delivery	3,000.00	2,000.00	(1,000.00)	-33.33%	
		Property & Casualty	20,000.00	35,000.00	15,000.00	75.00%	Insurance increases due to property valuation
		Gen. Liability	55,000.00	60,000.00	5,000.00	9.09%	
		Auto Liability	15,000.00	25,000.00	10,000.00	66.67%	Increase due to new vehicle equipment purchases
		Other Insurance & Bonds	71,000.00	87,500.00	16,500.00	23.24%	Increase in various items
		Repairs and Maintenance	3,000.00	3,000.00	0.00	0.00%	
		Printing and Binding	5,000.00	5,000.00	0.00	0.00%	
		Promotional Activities	10,100.00	4,400.00	(5,700.00)	-56.44%	Moved tenant/employee events to MPR
		Advertising	5,000.00	5,000.00	0.00	0.00%	
		Operating Supplies	17,000.00	17,000.00	0.00	0.00%	
		Publications	1,500.00	1,500.00	0.00	0.00%	
		Dues & Memberships	7,665.00	15,765.00	8,100.00	105.68%	Increase due to airport association dues increases
		Total Services & Mat'ls.	741,415.00	516,715.00	(224,700.00)	-30.31%	
		Department Total	1,417,315.00	1,288,210.00	(129,105.00)	-9.11%	

ASHEVILLE REGIONAL AIRPORT AUTHORITY
Finance and Administration Department
Fiscal Year 2007/2008
Budget to Actual Variance Analysis

Line Item	I.D. #	Description	FY 2007 Actual 6 Mos.	FY 2007 Estimate	FY 2008 Budget	Increase/ (Decrease)	Percent	Reason
		Regular Salaries	193,781.00	387,562.00	407,306.00	19,744.00	5.09%	
		Extra Help	0.00	0.00	0.00	0.00	N/A	
		Regular Overtime	1,482.00	2,964.00	1,000.00	(1,964.00)	-66.26%	
		Salary Adjustment Pool	0.00	0.00	135,000.00	135,000.00	N/A	
		Benefits Allocated	76,574.00	153,148.00	228,189.00	75,041.00	49.00%	
		Total Personal Services	271,837.00	543,674.00	771,495.00	271,837.00	41.90%	
		Appraisals	0.00	0.00	15,000.00	15,000.00	N/A	
		General Consultant	77,103.00	80,000.00	50,000.00	(30,000.00)	-37.50%	
		Legal Fees	15,391.00	30,782.00	50,000.00	19,218.00	62.43%	
		Other Prof. Services	30,032.00	60,064.00	29,000.00	(31,064.00)	-51.72%	
		Accounting and Auditing	10,780.00	21,560.00	29,000.00	7,440.00	34.51%	
		Other Cont. Services	152,587.00	305,174.00	2,000.00	(303,174.00)	-99.34%	Moved Parking Contract to Ops budget
		Travel & Per Diem	35,076.00	62,000.00	67,050.00	5,050.00	8.15%	
		Training & Education	2,177.00	4,900.00	10,000.00	5,100.00	104.08%	
		Postage	1,668.00	3,336.00	3,500.00	164.00	4.92%	
		Express Mail Delivery	2,135.00	4,270.00	2,000.00	(2,270.00)	-53.16%	
		Property & Casualty	14,420.00	28,840.00	35,000.00	6,160.00	21.36%	Insurance increases due to property valuation
		Gen. Liability	38,875.00	77,750.00	60,000.00	(17,750.00)	-22.83%	
		Auto Liability	9,405.00	18,810.00	25,000.00	6,190.00	32.91%	Increase due to new vehcile equipment purchases
		Other Insurance & Bonds	27,365.00	54,730.00	87,500.00	32,770.00	59.88%	Increase in various items
		Repairs and Maintenance	6,728.00	13,456.00	3,000.00	(10,456.00)	-77.71%	
		Printing and Binding	1,275.00	2,550.00	5,000.00	2,450.00	96.08%	
		Promotional Activities	6,000.00	12,000.00	4,400.00	(7,600.00)	-63.33%	Moved tenant/employee events to MPR
		Advertising	1,500.00	3,000.00	5,000.00	2,000.00	66.67%	
		Operating Supplies	44,622.00	89,244.00	17,000.00	(72,244.00)	-80.95%	
		Publications	1,606.00	1,800.00	1,500.00	(300.00)	-16.67%	
		Dues & Memberships	13,127.00	15,500.00	15,765.00	265.00	1.71%	Increase due to airport association dues increases
		Total Services & Mat'ls.	491,872.00	889,766.00	516,715.00	397,894.00	-41.93%	
		Department Total	763,709.00	1,433,440.00	1,288,210.00	669,731.00	-10.13%	

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**BASIC OPERATING BUDGET
FY 2007-2008**

Department Guest Services
Section 3

Account Code	Description	Amount
Fund Acct. Sec. C.C.		
PERSONNEL SERVICES		
6 3	Regular Salaries	\$66,084
6 3	Regular Overtime	
	Regular Overtime	\$3,284
	Holiday Pay	\$1,500
6 3	Allocated Benefits	\$29,800
	TOTAL PERSONNEL SERVICES	\$100,668
OPERATING EXPENSES		
	Professional Services	
6 3	Other Professional Services	\$2,000
	Phone system programming	2,000
	Other Contractual Services	
6 3	Other Contractual Services	229,517
	Skycap/Porter Service Estimate	229,517
	Travel and Training	
6 3	Airline Meetings/ACI/AAAE	1,700
	Customer Service Conference	\$1,700
6 3	Training & Education	1,750
	Customer Service Training; Fam Tours	1,750
	Communications and Freight	
6 3	Postage	250
	US Postal Service	250
	Repairs and Maintenance	
6 3	Other Repairs & Maintenance	504
	Maintenance agreement for Savin	504
	Printing & Binding	
6 3	Misc. Projects	500
	Additional printing costs for misc. needs/promotion	500
	Advertising	
6 3	Media - Radio	4,500
	Live Remotes from New Guest Services Ctr.	4500
	Media - Print	1,000
	Print Advertisement for New Center	1000
	Promotional Events/Sponsorships	
	Employee/Tenant Appreciation	725

6	3	Office Supplies		
		General Supplies		1,500
		Operating Supplies		
6	3	Operating Furniture, Fixtures, Equipment and Software		19,090
		3 – 20-button Toshiba phones	750	
		2 – Dell Optiplex Desktops	3,000	
		1 – Customer Kiosk unit w/Computer and Touch Screen	3,000	
		1 – 40" LCD Monitor + Mounting/Installation costs	3,000	
		1 wireless audio/video transceiver (avocent); 1 reciever	1,000	
		Costs for running cabling to the area	1,500	
		4 Client Access email Addresses	340	
		HP Switch for Network Printer	300	
		Network Printer, high yield Savin	3500	
		2 licenses for Office Professional Plus 2007	700	
		Paging integration	2,000	
3	3	Uniforms		1,200
		Books, Publications, Subscriptions and Memberships		
6	3	Books, Publications, Compact Disks, Videos & Subscriptions		500
6	3	Dues & Memberships		500
		TOTAL OPERATING EXPENSES		<u>\$265,236</u>
		SECTION TOTAL		<u><u>\$365,904</u></u>

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**BASIC OPERATING BUDGET
FY 2007-2008**

Department Information Technology
Section 6

Account Code				Description	Amount
Fund	Acct.	Sec.	C.C.		

PERSONNEL SERVICES

6	6		Regular Salaries	\$87,235
6	6		Allocated Benefits	<u>36,600</u>
TOTAL PERSONNEL SERVICES				<u><u>\$123,835</u></u>

OPERATING EXPENSES

Professional Services

6	6		Other Professional Services	9,300
			DPS: Transportation Security Clearinghouse (Fingerprinting)	3,000
			IT: Advanced Security and Patch Management	6,300

Other Contractual Services

6	6		Computer Technical Support	750
			Microsoft Tech Support	750
6	6		Other Contractual Services	51,923
			ARAA: Muzak	2,600
			ARAA: Windows SBS R2	495
			ARAA: Windows SBS 20 CALs	1,695
			ARAA: Symantec Antivirus Enterprise/Spyware/Spam Filter (50 licenses)	1,200
			ARAA: Microsoft Licensing: 3 User licenses for Microsoft Project Server	1,200
			ARAA: Microsoft Licensing: Office 2007 Professional Plus: 10 users	3,500
			ARAA: Microsoft Licesning: SQL 2005 Server	850
			DEVELOPMENT: AutoDesk 2007 Support and Renewal	700
			ARAA: MUFIDS: FlightView, OAG Support via Com-Net FlightView (FlightTracker for www.flyavl.com)	13,200
			Swiftrip Booking Engine	2,700
			FINANCE: Solomon Acct Software Maintenance Agreement	3,995
			IT: Web Hosting	4,842
			IT: Domain Renewal	1,800
			IT: SSL Certification Renewal	500
			MAINT: MP2 Asset Management System Agreement	300
			Copier Service Agreement: Black Printing	1,800
			ARAA: Copier Service Agreement: Color Printing	1,200
			IT: Watchguard Firewall Maint & Support Agreement (LiveSecurity)	4,496
			IT: Watchguard AV Support for Email	700
			IT: Watchguard Firewall Web Blocker	700
				420

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**BASIC OPERATING BUDGET
FY 2007-2008**

Department Information Technology
Section 6

Account Code		Description	Amount
Fund	Acct. Sec.	C.C.	
		IT: Watchguard WebFiltering, Spyware/Spam Filtering	900
		IT: Watchguard Intrusion Prevention	900
		IT: Nomadix Internet Gateway Maintenance and Support	800
		MAINT: Gasboy Software Maintenance and Support	180
		ARAA: Xerox Fax Machine Maintenance	250
		Travel and Training	
6	6	Travel, Per Diem, Conference Registraion	4,200
		Southeast Chapter AAAE	2,000
		ACI - BIT Spring Conference	2,200
6	6	Training & Education	1,000
		Professional Development	1,000
6	6	Computer Training	7,100
		Maint. Staff Training (MP2)	2,600
		Staff Training	2,000
		Solomon Training	2,500
		Communications and Freight	
6	6	Telecommunications	19,720
		ARAA: Long Distance	2,000
		MAINT: Pagers	640
		ARAA: Cell Phones	9,300
		MAINT: Business DSL Maintenance	1,080
		ARAA: Telephone (PRI, 1qty x T1 line)	6,700
6	6	Online Services	13,400
		ARAA: Internet (2qty x T1 line + router)	13,400
		Rentals and Leases	
6	6	Rentals & Leases	9,507
		Savin Color Copier	4,207
		DPS: Savin Color Copier	2,700
		MAINT: Savin Color Copier	2,600
		Repairs and Maintenance	
6	6	Other Repairs & Maintenance	31,413
		Cell Phone Upgrade/Maintenance	3,400
		Scan System Maintenance	3,500
		Strata CS Phone System Equipment	5,000
		UPS Battery Repair	500
		General Computer Repair	1,500
		FIDS Maintenance Agreement (Year 3 of 5)	17,513
		Office Supplies	
6	6	Office Supplies	1,500
		General Supplies	1,500
		Operating Supplies	

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**BASIC OPERATING BUDGET
FY 2007-2008**

Department [Information Technology](#)
Section [6](#)

Account Code				Description	Amount
Fund	Acct.	Sec.	C.C.		
6		6		Operating Supplies	10,430
				Printer and Ink Toner	2,400
				Utility Software Updates	4,930
				Computer Office Supplies	2,500
				Cell Phone Supplies	600
6		6		Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000	12,350
				DPS: Dell Optiplex (New)	1,200
				DPS: Dell Optiplex (New)	1,200
				MAINT: Dell Optiplex (New)	1,200
				ARAA: Dell Optiplex (New)	1,200
				ARAA: Dell Optiplex (New)	1,200
				ARAA: Dell Optiplex (New)	1,200
				ARAA: WS LCD (New)	400
				IT: WS LCD (New)	400
				IT: Docking Station	350
				Books, Publications, Subscriptions and Memberships	
6		6		Books, Publications, Compact Disks, Videos & Subscriptions	700
				Experts-Exchange Annual Subscription	200
				General Publications	500
6		6		Dues & Memberships	800
				AAAE	450
				SEC-AAAE	50
				IEEE-IT	300
TOTAL OPERATING EXPENSES					\$174,093
SECTION TOTAL					\$297,928

ASHEVILLE REGIONAL AIRPORT AUTHORITY
Information Technology Department
Fiscal Year 2007/2008
Budget to Budget Variance Analysis

Line Item	I.D. #	Description	FY 2007 Budget	FY 2008 Budget	Increase/ (Decrease)	Percent	Reason
		Regular Salaries	53,100.00	87,235.20	34,135.20	64.28%	Addition of IT Coordinator
		Benefits Allocated	22,300.00	36,600.00	14,300.00	64.13%	Addition of IT Coordinator
		Total Personal Services	75,400.00	123,835.20	48,435.20	64.24%	
		Other Pro. Services	3,900.00	9,300.00	5,400.00	138.46%	Addition of Management service for new servers & new TSA Fingerprinting line item
		Computer Tech. Support	1,500.00	750.00	(750.00)	-50.00%	IT Coordinator
		Other Cont. Services	50,830.00	51,922.95	1,092.95	2.15%	
		Travel & Per Diem	6,700.00	4,200.00	(2,500.00)	-37.31%	
		Training & Education	500.00	1,000.00	500.00	100.00%	IT Coordinator
		Computer Training	11,100.00	7,100.00	(4,000.00)	-36.04%	IT Coordinator
		Telecommunications	21,900.00	19,720.00	(2,180.00)	-9.95%	New PRI Contract is less expensive
		Online Services	10,200.00	13,400.00	3,200.00	31.37%	Addition of new T1 and managed Router
		Rentals & Leases	9,500.00	9,507.00	7.00	0.07%	
		Other Rep. & Maint.	31,750.00	31,413.00	(337.00)	-1.06%	IT Coordinator
		Office Supplies	1,000.00	1,500.00	500.00	50.00%	Increased expenses due to in-house work
		Operating Supplies	6,650.00	10,430.00	3,780.00	56.84%	Increased expenses due to in-house work
		Operating FFE & S	18,035.00	12,350.00	(5,685.00)	-31.52%	
		Books, Pubs, Subscr.	300.00	700.00	400.00	133.33%	IT Coordinator
		Dues & Memberships	460.00	800.00	340.00	73.91%	IT Coordinator
					0.00	N/A	
					0.00	N/A	
		Total Services & Mat'ls.	174,325.00	174,092.95	(232.05)	-0.13%	
		Department Total	249,725.00	297,928.15	48,203.15	19.30%	

ASHEVILLE REGIONAL AIRPORT AUTHORITY
Information Technology Department
Fiscal Year 2006/2007
Budget to Budget Variance Analysis

Line Item	I.D. #	Description	FY 2007 Actual 5 Mos.	FY 2007 Estimate	FY 2008 Budget	Increase/ (Decrease)	Percent	Reason
		Regular Salaries	29,902.00	71,800.00	87,235.20	15,435.20	21.50%	Addition of IT Coordinator
		Benefits Allocated	12,687.00	30,400.00	36,600.00	6,200.00	20.39%	Addition of IT Coordinator
		Total Personal Services	42,589.00	102,200.00	123,835.20	21,635.20	21.17%	
		Other Pro. Services	2,331.00	5,600.00	9,300.00	3,700.00	66.07%	Additional Servers, Additional support needed
		Computer Tech. Support	0.00	0.00	750.00	750.00	N/A	
		Other Cont. Services	950.00	2,300.00	51,922.95	49,622.95	2157.52%	Software upgrades for servers including new software licenses for additional servers, workstations and employees
		Travel & Per Diem	1,286.00	3,100.00	4,200.00	1,100.00	35.48%	2007 Travel not taken for health reasons
		Training & Education	0.00	0.00	1,000.00	1,000.00	N/A	
		Computer Training	0.00	0.00	7,100.00	7,100.00	N/A	
		Telecommunications	16,875.00	40,500.00	19,720.00	(20,780.00)	-51.31%	Lower telecom rates
		Online Services	0.00	0.00	13,400.00	13,400.00	N/A	
		Rentals & Leases	0.00	0.00	9,507.00	9,507.00	N/A	
		Other Rep. & Maint.	14,017.00	33,600.00	31,413.00	(2,187.00)	-6.51%	
		Office Supplies	1,097.00	2,600.00	1,500.00	(1,100.00)	-42.31%	
		Operating Supplies	19,706.00	47,300.00	10,430.00	(36,870.00)	-77.95%	
		Operating FFE & S		0.00	12,350.00	12,350.00	N/A	
		Books, Pubs, Subscr.	24.00	100.00	700.00	600.00	600.00%	IT Coordinator training and publications
		Dues & Memberships	0.00	0.00	800.00	800.00	N/A	
						0.00	N/A	
						0.00	N/A	
		Total Services & Mat'ls.	56,286.00	135,100.00	174,092.95	38,992.95	28.86%	
		Department Total	98,875.00	237,300.00	297,928.15	60,628.15	25.55%	

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**BASIC OPERATING BUDGET
FY 2007-2008**

Department **Marketing & Public Affairs**
Section **3**

Account Code		Description	Amount
Fund	Acct. Sec. C.C.		
PERSONNEL SERVICES			
6	3	Regular Salaries	\$127,047
6	3	Regular Overtime	
		Regular Overtime	\$883
6	3	Allocated Benefits	\$53,700
TOTAL PERSONNEL SERVICES			\$181,630
OPERATING EXPENSES			
Professional Services			
6	3	Artwork, Creative Production, Photography; News clips	24,000
		Artwork, Creative Production, Photography; News clips	24,000
		Surveys Reports and Data	29,850
		Various Surveys Reports and Data	29,850
Outside Services			
6	3	Temporary Help	1,170
		Front Office Coverage	1,170
Travel and Training			
6	3	Airline Meetings/ACI/AAAE	10,400
		Customer Service and Education Conference	1,400
		ACI Marketing & Communications/ Jumpstart	2,300
		Community Air Service Coalition Conference	900
		Network/AAAE Air Service Development	1,900
		AAAE/ACI Annual Conference	2,400
		SEC AAAE	1,500
		Marketing Conferences; Chamber Business and Trade Shows	2,475
		Art in Airport Conference	1,600
		NC Governors conference on Toursim	675
		PRAWNC networking functions	200
6	3	Training & Education	1,750
		Professional Development	1,750
Communications and Freight			
6	3	Postage	3,500
		US Postal Service	3,500
6	3	Express Mail Delivery	100
		Federal Express	100
6	3	Printing & Binding	
		Banners	2,000
		Event Banners	2,000
		Misc. Projects (incl. Holiday Cards; children's coloring book)	9,100
		Holiday Cards, Children's coloring books, etc.	9,100
		Customer Info/Surveys	500
		GT Information and Comment Cards	500

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**BASIC OPERATING BUDGET
FY 2007-2008**

Department **Marketing & Public Affairs**
Section **3**

Account Code		Description	Amount
Fund	Acct. Sec. C.C.		
		Art Program	2,000
		Posters, Brochures, etc.	2,000
		Advertising	
		Media	151,550
6	3	Media - Radio	40,000
		Media - Billboards	40,000
		Media - Print	18,500
		Media - TV	50,250
		Media - Telephone Book	2,800
		Promotional Events/Sponsorships	
		Community Events	23,100
		Chamber Functions	4,500
		Land-of-Sky	2,600
		Apple Festival	5,000
		Bele Chere	4,500
		Rockin' on the River/Sports Festival	1,000
		White Squirrel Festival	2,500
		Women's Expo/Big Boys Toys	3,000
		Miscellaneous Projects	23,800
		Fly Aways and Other Promotions	17,000
		Advanatge Asheville	5,000
		Camp Director Breakfast	300
		Frequent Traveler Program	1,500
		Community Exhibits	1,250
		Butterfly Exhibit - WNC Nature Center	1,250
		Employee/Tenant Appreciation	9,025
		Tenant BBQ	4,900
		Tenant Holiday Thank You	475
		Thanksgiving Employee Appreciation Luncheon and Raffle	1,150
		Holiday Employee Appreciation Luncheon	750
		Pat on the Back program	1,750
6	3	Office Supplies	
		General Supplies	2,750
		General Office Supplies	2,750
		Operating Supplies	
		Promotional Items (general & corporate)	20,725
		Luggage Tags	4,375
		Emory Boards and Pens	3,000
		Folding Flyers, Foam Airplanes, Ice Scrapers or Other	1,500
		First Aid or Sewing Kits	1,500
		Coffee Mugs, Water bottles or Travel Mugs	3,750
		Screen Printed T Shirts, Hats	3,500
		Picture frames - Honor Air Flights; based on 4/yr	3,100

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**BASIC OPERATING BUDGET
FY 2007-2008**

Department **Marketing & Public Affairs**
Section **3**

Account Code				Description	Amount
Fund	Acct.	Sec.	C.C.		
				Holiday Decorations	700
				Chairs, Stage, Other Equipment	700
6		3		Operating Furniture, Fixtures, Equipment and Software	4,900
				Filing/Cabinet	1,400
				Sides for canopy	2,500
				Digital camera	1,000
				Books, Publications, Subscriptions and Memberships	
6		3		Books, Publications, Compact Disks, Videos & Subscriptions	3,100
				Royalty free photos/CDs for ad design	3,000
				AP Style Guides/Communication Arts/Ad Age	100
6		3		Dues & Memberships	3,893
				Asheville Chamber	630
				Haywood Chamber	375
				Hendersonville Chamber	420
				Jackson Chamber	210
				Madison Chamber	270
				McDowell Chamber	288
				Polk Chamber	320
				Rutherford Chamber	220
				Transylvania/Brevard Chamber	360
				Yancey Chamber	175
				AAAE	225
				ATME or STS	295
				PRAWNC	70
				SEC	35
TOTAL OPERATING EXPENSES					\$331,638
SECTION TOTAL					\$513,268

ASHEVILLE REGIONAL AIRPORT AUTHORITY
Marketing & Public Affairs Department
Fiscal Year 2007/2008
Budget to Budget Variance Analysis

Line Item	I.D. #	Description	FY 2007 Budget	FY 2008 Budget	Increase/ (Decrease)	Percent	Reason
		Regular Salaries	118,500.00	127,047.20	8,547.20	7.21%	
		Regular Overtime		883.00	883.00	N/A	
		Benefits Allocated	49,800.00	53,700.00	3,900.00	7.83%	
		Total Personal Services	168,300.00	181,630.20	13,330.20	7.92%	
		Professional Services	48,700.00	53,850.00	5,150.00	10.57%	Piano Tuning; Clipping Service
		Outside Services	0.00	1,170.00	1,170.00	N/A	Temporary Help
		Travel and Training	14,000.00	14,625.00	625.00	4.46%	Inflation; adobe indesign; digital photog. class
		Communications and Freight	3,500.00	3,600.00	100.00	2.86%	Increase due to mailings; Southern Living mailings
		Printing & Binding	9,750.00	13,600.00	3,850.00	39.49%	Increase due to Children's Coloring books; new airport brochure
		Advertising	139,300.00	151,550.00	12,250.00	8.79%	Increase due to Ad rate increases; SL buys
		Promotional Events/Sponsorships	31,800.00	57,175.00	25,375.00	79.80%	Increase in Fly-Aways; Tenant/BBQ responsibility
		Office Supplies	3,000.00	2,750.00	(250.00)	-8.33%	
		Operating Supplies	19,150.00	26,325.00	7,175.00	37.47%	No. of Promo items needed increased due to event participation
		Books, Publ, Subscr.	1,000.00	3,100.00	2,100.00	210.00%	Royalty free photos/CDs for ad design/AP Style Guides, etc.
		Dues & Memberships	4,660.00	3,893.00	(767.00)	-16.46%	Costs reflect increases in dues by Chambers
		Total Services & Mat'ls.	274,860.00	331,638.00	56,778.00	20.66%	
		Department Total	443,160.00	513,268.20	70,108.20	15.82%	

ASHEVILLE REGIONAL AIRPORT AUTHORITY
Marketing & Public Affairs Department
Fiscal Year 2007/2008
Budget to Actual Variance Analysis

Line Item	I.D. #	Description	FY 2007 Actual 6 Mos.	FY 2007 Estimate	FY 2008 Budget	Increase/ (Decrease)	Percent	Reason
		Regular Salaries	58,004.00	139,209.60	127,047.20	(12,162.40)	-8.74%	
		Regular Overtime			883.00	883.00	N/A	
		Benefits Allocated	22,322.00	53,572.80	53,700.00	127.20	0.24%	
		Total Personal Services	80,326.00	192,782.40	181,630.20	(11,152.20)	-5.78%	
		Professional Services	4,947.00	11,872.80	53,850.00	41,977.20	353.56%	Includes news clipping service
		Outside Services		0.00	1,170.00	1,170.00	N/A	
		Travel and Training	459.00	1,101.60	14,625.00	13,523.40	1227.61%	most FY travel takes place 3 and 4th quarter
		Communications and Freight	150.00	360.00	3,600.00	3,240.00	900.00%	
		Printing & Binding	1,316.00	3,158.40	13,600.00	10,441.60	330.60%	
		Advertising	61,890.00	148,536.00	151,550.00	3,014.00	2.03%	Increase due increase in ad rates
		Promotional Events/Sponsorships	15,640.00	37,536.00	57,175.00	19,639.00	52.32%	promotions/fly aways
		Office Supplies	2,082.00	4,996.80	2,750.00	(2,246.80)	-44.96%	
		Operating Supplies	15,012.00	36,028.80	26,325.00	(9,703.80)	-26.93%	
		Books, Publ, Subscr.	1,669.00	4,005.60	3,100.00	(905.60)	-22.61%	
		Dues & Memberships		0.00	3,893.00	3,893.00	N/A	
		Total Services & Mat'ls.	103,165.00	247,596.00	331,638.00	84,042.00	33.94%	
		Department Total	183,491.00	440,378.40	513,268.20	72,889.80	16.55%	

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**BASIC OPERATING BUDGET
FY 2007-2008**

Department **Operation & Maintenance**
Section **1**

Account Code		Description	Amount
Fund	Acct. Sec.	C.C.	
		Fire Alarm System	10,322
		Security System Maintenance	9,781
6	1	Other Repairs & Maintenance	236,000
		Terminal, Buildings, and Grounds	170,000
		Vehicles & Heavy Equipment	24,000
		Airport & Airfield Equipment	42,000
		Office Supplies	
6	1	Office Supplies	2,000
		General Supplies	2,000
		Operating Supplies	
6	1	Operating Supplies	91,900
		Vehicle Fuel	36,000
		Shop Supplies (Welding, Rags etc.)	5,900
		Operations Supplies	6,000
		Chemicals	5,000
		Small Tools & Equipment	7,000
		Janitorial Supplies (Includes Supplies for IH Services)	30,000
		Holiday Supplies	2,000
6	1	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000	4,000
		Other Equipment for Maintenance Shop	4,000
1	1	Uniforms	2,700
		Shop Boots	1,300
		Winter Weather Gear	1,000
		Prescription Safety Glasses	400
		Books, Publications, Subscriptions and Memberships	
6	1	Books, Publications, Compact Disks, Videos & Subscriptions	1,000
		General Publications	1,000
6	1	Dues & Memberships	1,625
		AAAE-3	775
		AGTA-2	700
		SEC-2	70
		NCAA Annual Dues	80
TOTAL OPERATING EXPENSES			\$1,316,963
SECTION TOTAL			\$2,017,915

ASHEVILLE REGIONAL AIRPORT AUTHORITY
Operations and Maintenance Department
Fiscal Year 2007/2008
Budget to Budget Variance Analysis

Line Item	I.D. #	Description	FY 2007 Budget	FY 2008 Budget	Increase/ (Decrease)	Percent	Reason
		Regular Salaries	444,000.00	466,952.00	22,952.00	5.17%	Salary Adjustments
		Overtime	26,000.00	27,000.00	1,000.00	3.85%	Salary Adjustments & MALSR work
		Benefits Allocated	197,000.00	207,000.00	10,000.00	5.08%	Salary Adjustments
		Total Personal Services	667,000.00	700,952.00	33,952.00	5.09%	
		Other Contractual Services	263,200.00	556,041.00	292,841.00	111.26%	Increases in cost and additional areas to clean.
		Travel and Training	16,600.00	17,000	400.00	2.41%	
		Utility Services	360,000.00	369,000.00	9,000.00	2.50%	Utility and Facility Increases
		Repairs and Maintenance	247,700.00	271,697.00	23,997.00	9.69%	Sewer Maintenance & Runway Rubber Removal
		Office Supplies	2,000.00	2,000.00	0.00	0.00%	Supplies for New Maintenance Office
		Operating Supplies	98,600.00	98,600.00	0.00	0.00%	
		Books, Publ, Subscr.	1,000.00	1,000.00	0.00	0.00%	
		Dues & Memberships	1,625.00	1,625.00	0.00	0.00%	
		Total Services & Mat'ls.	990,725.00	1,316,963.00	(326,238.00)	-32.93%	
		Department Total	<u>1,657,725.00</u>	<u>2,017,915.00</u>	<u>360,190.00</u>	<u>17.85%</u>	

ASHEVILLE REGIONAL AIRPORT AUTHORITY
Operations and Maintenance Department
Fiscal Year 2007/2008
Budget to Actual Variance Analysis

Line Item	I.D. #	Description	FY 2007 Actual 5 Mos.	FY 2007 Estimate	FY 2008 Budget	Increase/ (Decrease)	Percent	Reason
		Regular Salaries	185,505.00	445,212.00	466,952.00	21,740.00	4.88%	Annual Increases were not included O&M Budget
		Overtime	4,895.00	11,748.00	27,000.00	15,252.00	129.83%	Winter Operations overtime not included
		Benefits Allocated	85,192.00	204,460.80	207,000.00	2,539.20	1.24%	Annual Increases were not included O&M Budget
		Total Personal Services	275,592.00	661,420.80	700,952.00	39,531.20	5.98%	
		Other Contractual Services	140,956.00	338,294.40	556,041.00	217,746.60	64.37%	Contracts fall at a specific time during the year
		Travel and Training	1,821.00	4,370.40	17,000.00	12,629.60	288.98%	Spring Travel and canceled travel plans
		Utility Services	152,354.00	365,649.60	369,000.00	3,350.40	0.92%	Winter cost increases and additional facilities
		Repairs and Maintenance	86,820.00	208,368.00	271,697.00	63,329.00	30.39%	Winter cost increases will increase expense
		Office Supplies	0.00	0.00	2,000.00	2,000.00	N/A	
		Operating Supplies	36,913.00	88,591.20	98,600.00	10,008.80	11.30%	Fuel & Chemical costs are higher in winter
		Books, Publ, Subscr.	0.00	0.00	1,000.00	1,000.00	N/A	
		Dues & Memberships	450.00	1,080.00	1,625.00	545.00	50.46%	
		Total Services & Mat'ls.	419,314.00	1,006,353.60	1,316,963.00	310,609.40	30.86%	
		Department Total	694,906.00	1,667,774.40	2,017,915.00	350,140.60	20.99%	

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**BASIC OPERATING BUDGET
FY 2007-2008**

Department Public Safety
Section 2

Account Code				Description	Amount
Fund	Acct.	Sec.	C.C.		
PERSONNEL SERVICES					
0	500021	2		Regular Salaries	\$672,287
0		2		Regular Overtime	35,000
				Regular Overtime	35,000
0		2		Allocated Benefits	322,700
TOTAL PERSONNEL SERVICES					<u>\$1,029,987</u>
OPERATING EXPENSES					
Professional Services					
6		2		Other Professional Services	\$2,500
				Vehicle Towing Service	300
				Psychological Services	1,000
				Physicals / Drug Screening	1,200
6		2		Other Contractual Services	8,860
				Police Info Computer	3,600
				Mobile Data	1,500
				Locate Plus Police	960
				Fire Extinguisher Service	2,800
Travel and Training					
6		2		Travel, Per Diem, Conference Registraion	41,800
				FAR 139 Burn	12,000
				AAAE ASOS	4,500
				AAAE BSOS	4,500
				AAAE AVSEC	4,500
				AAAE ARFF	4,500
				ARFFWG Conference	4,500
				AAAE Chief's Conference	2,500
				OSHA Training	2,500
				OSHA Conference	800
				Taser Training (annual re-certification)	1,500
6		2		Training & Education	1,500
				Professional Development	1,500
Communications and Freight					
6		2		Telecommunications	960
				Cable News Service	960
Repairs and Maintenance					
6		2		Other Repairs & Maintenance	5,000
				Radio Equipment	5,000
Office Supplies					
6		2		Office Supplies	1,500
				General Supplies	1,500
Operating Supplies					
6		2		Operating Supplies	24,500

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**BASIC OPERATING BUDGET
FY 2007-2008**

Department Public Safety
Section 2

Account Code				Description	Amount
Fund	Acct.	Sec.	C.C.		
				Safety and Chemical's / OSHA	8,000
				First Aid Supplies	3,000
				Small Tools and Equipment	12,000
				Training Supplies (ammunition, foam, etc.)	1,500
6		2		Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000	5,000
				Appliance & Electronics Upgrade	5,000
				Uniforms	19,000
6				Police	6,000
				Fire	2,000
6				Turnout Gear	4,500
				SCBA Mask	500
				Boots	1,000
				Body Armor	2,000
				Utility Uniforms	3,000
				Books, Publications, Subscriptions and Memberships	
6		2		Books, Publications, Compact Disks, Videos & Subscriptions	1,200
6		2		Dues & Memberships	975
				NFPA	150
				Smokey Mtn. Law Enforcement	50
				ARFFWG	250
				National Safety Council	300
				AAAE Membership for the Chief	225
TOTAL OPERATING EXPENSES					<u>\$112,795</u>
SECTION TOTAL					<u><u>\$1,142,782</u></u>

ASHEVILLE REGIONAL AIRPORT AUTHORITY
Public Safety Department
Fiscal Year 2007/2008
Budget to Budget Variance Analysis

Line Item	I.D. #	Description	FY 2007 Budget	FY 2008 Budget	Increase/ (Decrease)	Percent	Reason
		Regular Salaries	623,000.00	672,287.00	49,287.00	7.91%	Salary Adjustment from 06 Management Study
		Regular Overtime	33,000.00	35,000.00	2,000.00	6.06%	DHS Level Orange
		Benefits Allocated	315,000.00	322,700.00	7,700.00	2.44%	
		Total Personal Services	971,000.00	1,029,987.00	58,987.00	6.07%	
		Other Prof. Services	2,500.00	2,500.00	0.00	0.00%	
		Other Cont. Services	7,900.00	8,860.00	960.00	12.15%	"Locate Plus Police" Internet Service
		Travel & Training	31,525.00	41,800.00	10,275.00	32.59%	ASOS for 2 Employees
		Computer Education	2,000.00	1,500.00	(500.00)	-25.00%	
		Communications & Freight	1,850.00	960.00	(890.00)	-48.11%	Cable News Services/(Long Distance to IT)
		Insurance	9,300.00	0.00	(9,300.00)	N/A	
		Repairs and Maintenance	5,000.00	5,000.00	0.00	0.00%	
		Office Supplies	1,500.00	1,500.00	0.00	0.00%	
		Operating Supplies	28,000.00	29,500.00	1,500.00	5.36%	
		Uniforms	19,800.00	19,000.00	(800.00)	-4.04%	
		Publications	1,100.00	1,200.00	100.00	9.09%	ALEAN Membership
		Dues & Memberships	750.00	975.00	225.00	30.00%	AAAE Membership for Chief
		Total Services & Mat'ls.	111,225.00	112,795.00	1,570.00	1.41%	
		Department Total	1,082,225.00	1,142,782.00	60,557.00	6.32%	

ASHEVILLE REGIONAL AIRPORT AUTHORITY
Public Safety Department
Fiscal Year 2007/2008
Budget to Actual Variance Analysis

Line Item	I.D. #	Description	FY 2007 Actual 5 Mos.	FY 2007 Estimate	FY 2008 Budget	Increase/ (Decrease)	Percent	Reason
		Regular Salaries	261,327.00	627,184.80	672,287.00	45,102.20	7.19%	
		Regular Overtime	15,632.00	37,516.80	35,000.00	(2,516.80)	-6.71%	
		Benefits Allocated	121,693.00	292,063.20	322,700.00	30,636.80	10.49%	
		Total Personal Services	398,652.00	956,764.80	1,029,987.00	73,222.20	7.65%	
		Other Prof. Services	0.00	0.00	2,500.00	2,500.00	N/A	
		Other Cont. Services	0.00	0.00	8,860.00	8,860.00	N/A	
		Travel & Training	3,665.00	8,796.00	41,800.00	33,004.00	375.22%	
		Computer Education	0.00	0.00	1,500.00	1,500.00	N/A	
		Communications & Freight	102.00	244.80	960.00	715.20	292.16%	
		Insurance	2,637.00	6,328.80	0.00	(6,328.80)	-100%	
		Repairs and Maintenance	4,465.00	10,716.00	5,000.00	(5,716.00)	-53.34%	
		Office Supplies	156.00	374.40	1,500.00	1,125.60	300.64%	
		Operating Supplies	9,621.00	23,090.40	29,500.00	6,409.60	27.76%	
		Uniforms	17,365.00	41,676.00	19,000.00	(22,676.00)	-54.41%	
		Publications	1,343.00	3,223.20	1,200.00	(2,023.20)	-62.77%	
		Dues & Memberships	0.00	0.00	975.00	975.00	N/A	
		Total Services & Mat'ls.	39,354.00	94,449.60	112,795.00	18,345.40	19.42%	
		Department Total	438,006.00	1,051,214.40	1,142,782.00	91,567.60	8.71%	

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
CAPITAL, BUSINESS DEVELOPMENT, DEBT SERVICE BUDGET
FISCAL YEAR 2007/2008**

<u>DESCRIPTION</u>	<u>TOTAL</u>	<u>Funding Source</u>					
		<u>FAA</u>	<u>NCDOT</u>	<u>PFC</u>	<u>AUTHORITY</u>	<u>CFC</u>	<u>OTHER (d)</u>
<u>Capital Improvements</u>							
Rental Car Service Lots Phase 1 - Construction (a)	\$ 6,800,000	\$ -	\$ -	\$ -	\$ 2,429,029	\$ -	\$ 4,370,971
Terminal Renovations Phase 1 - Construction (a)	5,895,606	4,506,362	147,390	1,241,853	-	-	-
Airport Entrance Road Phase 2 - Design (a)	324,595	308,366	8,115	8,115	-	-	-
Public Parking Improvements Phase 2 - Design (a)	106,509	-	73,239	-	33,270	-	-
PC Air A Gates	150,000	-	-	150,000	-	-	-
Landside Signage Upgrade (a)	408,000	-	10,200	397,800	-	-	-
Public Parking Improvements Phase 2 - Construction (b)	1,415,046	-	-	-	1,415,046	-	-
Relocate Ready/Return Lot Including Canopies (b)	1,000,000	-	239,917	-	-	760,083	-
Parking Rehabilitation	400,000	-	73,188	-	326,812	-	-
Airport Entrance Road Phase 2 - Construction (b)	4,312,483	2,387,560	-	1,924,923	-	-	-
ARFF Equipment (c)	364,140	327,726	18,207	18,207	-	-	-
Perimeter Fencing Project (c)	520,200	468,180	26,010	26,010	-	-	-
Rehab Runway (incl shoulders and lighting) - Design (c)	303,081	272,773	15,154	15,154	-	-	-
Guest Services Center Construction	50,000	-	-	-	50,000	-	-
Concrete Wildlife Control (c)	100,000	95,000	-	-	5,000	-	-
Total Capital Improvements	\$ 22,149,660	\$ 8,365,967	\$ 611,420	\$ 3,782,062	\$ 4,259,157	\$ 760,083	\$ 4,370,971
<u>Equipment and Small Capital Outlay</u>							
Computer Based Training System	\$ 100,000	\$ -	\$ -	\$ -	\$ 100,000	\$ -	\$ -
Art Program FF&E	27,175	-	-	-	27,175	-	-
Thermal Imager for Maintenance	12,000	-	-	-	12,000	-	-
FF&E for Maintenance Facility	29,500	-	-	-	29,500	-	-
Total Equipment and Small Capital Outlay	\$ 168,675	\$ -	\$ -	\$ -	\$ 168,675	\$ -	\$ -

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
CAPITAL, BUSINESS DEVELOPMENT, DEBT SERVICE BUDGET
FISCAL YEAR 2007/2008**

<u>DESCRIPTION</u>	<u>TOTAL</u>	<u>Funding Source</u>					
		<u>FAA</u>	<u>NCDOT</u>	<u>PFC</u>	<u>AUTHORITY</u>	<u>CFC</u>	<u>OTHER (d)</u>
<u>Renewal and Replacement</u>							
Pick-up Truck Replacement (1)	\$ 22,000	-	-	-	22,000	-	-
Renew, Replace Sealing Main Terminal Bldg	11,000	-	-	-	11,000	-	-
Replace Siding Panels on Old Maintenance Buildings	65,000	-	-	-	65,000	-	-
Replace HVAC Cooling Towers	160,000	-	-	-	160,000	-	-
Tire Replacement Rescue 2	12,000	-	-	-	12,000	-	-
Continue Roof Asset Management Plan	110,000	-	-	-	110,000	-	-
Total Renewal and Replacement	\$ 380,000	\$ -	\$ -	\$ -	\$ 380,000	\$ -	\$ -
<u>Business Development</u>							
Air Service/Business Incentives	\$ 300,000	-	-	-	300,000	-	-
Total Business Development	\$ 300,000	\$ -	\$ -	\$ -	\$ 300,000	\$ -	\$ -
<u>Debt Service</u>							
Debt Service - Rental Car Facility	\$ 780,000	-	-	-	780,000	-	-
Total Debt Service	\$ 780,000	\$ -	\$ -	\$ -	\$ 780,000	\$ -	\$ -
Total	\$ 22,998,335	\$ 8,365,967	\$ 611,420	\$ 3,782,062	\$ 5,107,832	\$ 760,083	\$ 4,370,971

- a. These projects were budgeted in FY 2007, however the financial impact of the projects will not be realized until FY 2008.
- b. These projects are in the CIP and are being budgeted for FY 2008, but the majority of the financial impact will be realized in FY 2009.
- c. These projects are being funded primarily with AIP discretionary funding, if funding is not obtained projects will not move forward.
- d. Project amount identified for potential short-term financing.

Note: All projects/purchases over \$50,000 will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.

ASHEVILLE REGIONAL AIRPORT AUTHORITY
 FY-07 PROJECTED CAPITAL CARRY-OVER
 January 26, 2007

		ESTIMATED	ESTIMATED
Project	AMOUNT BUDGETED	TO SPEND THROUGH 6/30/2007	BALANCE TO CARRY
Terminal Renovation Project - Design/CA	30,715	20,515	10,200
RAC Maintenance Facility Design	320,971	320,971	-
Security Project	1,624,089	362,180	1,261,909
Land Use Planning Study	269,886	179,924	89,962
TOTAL CARRY-OVER TO FY-2008	2,245,661	883,590	1,362,071

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**CAPITAL BUDGET REQUEST
FY 2006-2007**

JUSTIFICATION SCHEDULE

_____	Equipment and Small Capital Outlay	Department	Guest Services
<u> X </u>	Capital Improvement	Section	1
_____	Renewal and Replacement	Priority	1
_____	Business Development		

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Description	Amount
	161860		3	Guest Services Center Construction	\$50,000
					\$50,000

Since the Welcome Center has closed and GT services are now coordinated by contract, in order to facilitate an enhanced level of customer service and provide information to Airport visitors, a new Guest Services Facility is necessary. \$100 per square foot is an estimated cost for construction of the new center to be located in the baggage claim area. This would be an enhancement to the current baggage claim project.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**CAPITAL BUDGET REQUEST
FY 2007-2008**

JUSTIFICATION SCHEDULE

	Equipment and Small Capital Outlay	Department	Operations & Maintenance
X	Capital Improvement	Section	1
	Renewal and Replacement	Priority	2
	Business Development		

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Description	Amount
0	0	1	0	Concrete Wildlife control	\$ 100,000.00

The Maintenance Department is requesting to add additional concrete under the existing wildlife fence in the Northern section of the fence. This section is about 1.2 mile long, and this will deter animals from digging under the fence and assist in keeping the fence clear of vines. The wildlife fence has been extremely successful in keeping deer off of the airfield, and this adds to our ability to continue providing a safe airfield for the traveling public. Additionally, this item will assist greatly with erosion control.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**CAPITAL BUDGET REQUEST
FY 2007-2008**

<input checked="" type="checkbox"/> Equipment and Small Capital Outlay	Department	DPS	
<input type="checkbox"/> Capital Improvement	Section		2
<input type="checkbox"/> Renewal and Replacement	Priority		1
<input type="checkbox"/> Business Development			

DESCRIPTION & JUSTIFICATION

Fund Acct.	Sec.	C.C.	Description	Amount
0	0	0	0	
			Computer based interactive video training to meet TSA regulatory training for individuals before granting unescorted access to the SIDA, as required in 1542.213(b). This is a "customized training module" from the AAAE and will include video filming, editing, two (2) computer work stations, testing information management system, full installation, and 1st year maintenance program. Also included will be a second customized training module for ramp safety driver's training and will be utilized to meet FAA requirements.	\$100,000

NOTE: If this request relates to recently approved personnel, please complete the following:

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**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**CAPITAL BUDGET REQUEST
FY 2006-2007**

JUSTIFICATION SCHEDULE

X	Equipment and Small Capital Outlay	Department	Marketing & Public Affairs
	Capital Improvement	Section	1
	Renewal and Replacement	Priority	1
	Business Development		

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Description	Amount
	161750	30-00-00	3	Art Program	\$27,175
				acrylic case - 36"x12"x22" - including shipping	\$1,200
				acrylic case - 20"x20"x22" - including shipping	\$1,000
				mirror back - 36"x14"x20" - including shipping	\$1,375
				wall cover - 28"x2"x38" - including shipping	\$2,700
				pedestal cases - not including shipping or tax	\$12,000
				To prevent theft/damage of artwork	\$3,000
				To keep safe humidity/temp levels	\$1,400
				Lighting	\$3,000
				Misc. needs	\$1,500

In order to facilitate and expand the Art in the Airport Program, pedestal cases, acrylic coverings, and specialized hangars, etc. for the art are needed to ensure proper display of the pieces. In addition, the cases and coverings ensure the art's protection from damage, dust, light and theft.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**CAPITAL BUDGET REQUEST
FY 2006-2007**

JUSTIFICATION SCHEDULE

X	Equipment and Small Capital Outlay	Department	Marketing & Public Affairs
	Capital Improvement	Section	1
	Renewal and Replacement	Priority	1
	Business Development		

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Description	Amount
	161750	30-00-00	3	Art Program	\$27,175
				acrylic case - 36"x12"x22" - including shipping	\$1,200
				acrylic case - 20"x20"x22" - including shipping	\$1,000
				mirror back - 36"x14"x20" - including shipping	\$1,375
				wall cover - 28"x2"x38" - including shipping	\$2,700
				pedestal cases - not including shipping or tax	\$12,000
				To prevent theft/damage of artwork	\$3,000
				To keep safe humidity/temp levels	\$1,400
				Lighting	\$3,000
				Misc. needs	\$1,500

In order to facilitate and expand the Art in the Airport Program, pedestal cases, acrylic coverings, and specialized hangars, etc. for the art are needed to ensure proper display of the pieces. In addition, the cases and coverings ensure the art's protection from damage, dust, light and theft.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**CAPITAL BUDGET REQUEST
FY 2007-2008**

JUSTIFICATION SCHEDULE

<u> X </u>	Equipment and Small Capital Outlay	Department	Operations & Maintenance
	Capital Improvement	Section	1
	Renewal and Replacement	Priority	2
	Business Development		

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Description	Amount
0	0	1	0	Thermal Imager for maintenance	\$ 12,000.00

Airport Maintenance is requesting to purchase a thermal imager for our Airfield & Facility Electrical and HVAC Building Tech. This is a common tool to aid in the routine assessment and preventative maintenance of our electrical systems, facility motors, and heating and cooling units. This equipment has many uses and can lower our cost for replacement of equipment that could damage expensive motors, electrical systems, and other assets.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**CAPITAL BUDGET REQUEST
FY 2006-2007**

JUSTIFICATION SCHEDULE

X	Equipment and Small Capital Outlay	Department	Operations & Maintenance
	Capital Improvement	Section	1
	Renewal and Replacement	Priority	1
	Business Development		

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Description	Amount
0	0	1	0	New work benches, shelves, and Storage Cabinets for Maintenance Facility	\$ 29,500.00

The Maintenance Department is requesting to purchase work benches, shelves, and storage cabinets for the maintenance bays and mezzanine. This price includes a welding table, pallet shelving, and additional shelving for the mezzanine storage area.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**CAPITAL BUDGET REQUEST
FY 2007-2008**

JUSTIFICATION SCHEDULE

	Equipment and Small Capital Outlay	Department	Operations & Maintenance
	Capital Improvement	Section	1
X	Renewal and Replacement	Priority	1
	Business Development		

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Description	Amount
0	0	1	0	Pick-up vehicle Replacements	\$ 22,000.00

Airport Maintenance is requesting to replace unit 12. This is a 4 x 4 pick-up truck that is scheduled to be replaced this year. The estimate includes the trade-in for this vehicle. Unit 12 is on a three year replacement schedule.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**CAPITAL BUDGET REQUEST
FY 2006-2007**

JUSTIFICATION SCHEDULE

_____	Equipment and Small Capital Outlay	Department	Operations & Maintenance
_____	Capital Improvement	Section	1
<u> X </u>	Renewal and Replacement	Priority	1
_____	Business Development		

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Description	Amount
0	0	1	0	Cleaning, Sealing, and Caulking Main Terminal Facility	\$ 11,000.00

The Maintenance Department is requesting to pressure wash, seal, and caulk the remainder of the outside terminal walls. This work will help the terminal facility look much better, and help stop additional water leaks. This includes back side of the restaurant, west side of the old second floor offices, and cleaning and sealing only of the FAA Tower.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**CAPITAL BUDGET REQUEST
FY 2006-2007**

JUSTIFICATION SCHEDULE

_____	Equipment and Small Capital Outlay	Department	Operations & Maintenance
_____	Capital Improvement	Section	1
<u> X </u>	Renewal and Replacement	Priority	2
_____	Business Development		

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Description	Amount
0	0	1	0	Replace and Match Shop Panels	\$ 65,000.00

The Maintenance Department is requesting to replace the panels on the old shop buildings so they will match the new maintenance facility.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**CAPITAL BUDGET REQUEST
FY 2007-2008**

JUSTIFICATION SCHEDULE

	Equipment and Small Capital Outlay	Department	Operations & Maintenance
	Capital Improvement	Section	1
X	Renewal and Replacement	Priority	1
	Business Development		

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Description	Amount
0	0	1	0	Air Cooled Condenser Units & HVAC Controls	\$ 160,000.00

Airport Maintenance is requesting to replace both of our 20 year old water towers this year. These new units serve the old part of the terminal, FAA Tower, old part of the second floor, "and A" Boarding. The new units will save approximately 1,000,000 gallons of water annually. Chemical water treatment could be discontinued with the new equipment because it is a closed system. The units will save more energy overall by lowering our utility costs. This price includes delivery and installation, but does not include additional electrical, overtime, smoke detectors, or disposal of the old equipment. The price does include adding HVAC controls to air handlers 6 & 7.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**CAPITAL BUDGET REQUEST
FY 2007-2008**

JUSTIFICATION SCHEDULE

_____	Equipment and Small Capital Outlay	Department	Operations & Maintenance
_____	Capital Improvement	Section	1
<u> X </u>	Renewal and Replacement	Priority	1
_____	Business Development		

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Description	Amount
0	0	1	0	Tire replacement on Rescue 2.	\$ 12,000.00

Airport Maintenance is requesting to replace tires on Rescue 2. These tires are special order only and are needed to maintain Airport Certification. We would like to purchase these tires early this year.

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**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**CAPITAL BUDGET REQUEST
FY 2007-2008**

JUSTIFICATION SCHEDULE

_____	Equipment and Small Capital Outlay	Department	Operations & Maintenance
_____	Capital Improvement	Section	1
<u> X </u>	Renewal and Replacement	Priority	2
_____	Business Development		

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Description	Amount
0	0	1	0	2007 Roof Asset Management Plan	\$ 110,000.00

The Maintenance Department is requesting to repair/replace the sections of the roofing listed in the Roof Asset Management Plan that were identified March 9, 2005. For specific detail, please refer to the plan because there are too many areas of repair/replacement to list.

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TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**CAPITAL BUDGET REQUEST
FY 2007-2008**

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Equipment and Small Capital Outlay	Department	Administration & Finance
<input type="checkbox"/>	Capital Improvement	Section	0
<input type="checkbox"/>	Renewal and Replacement	Priority	1
<input checked="" type="checkbox"/>	Business Development		

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Description	Amount
0	0	0	0	Air Service/Business Development Incentives	\$300,000

In order to meet the air service/development efforts of the Authority, funding is required to provide incentives for advertising, waiver of fees, etc.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ESTIMATED FUND BALANCE
Fiscal Year Ended: June 30, 2008**

	Amount	
Cash and Investments:		
Estimated Balance as of July 1, 2007	\$ 11,744,746	
Estimated Contributed Capital for FY 2008	1,648,545	
Estimated PFC Collections for FY 2008	1,200,000	
Estimated CFC Collections for FY 2008	750,000	\$ 15,343,291
Reserve Funds:		
Operations and Maintenance Reserve (6 months)	\$ 2,863,004	
Emergency Repair Reserve	750,000	3,613,004
Renewal and Replacement Fund		
	\$ 380,000	
Equipment and Small Capital Outlay Fund		
	168,675	
Business Development Fund		
	300,000	
Debt Service Fund		
	780,000	1,628,675
Projects - Authority's Share:		
Terminal Renovation Phase 1 - Design/CA	\$ 10,200	
Security Project	1,261,909	
Land Use Planning Study	89,962	
Rental Car Service Lots Phase 1 - Construction (a)	2,429,029	
Terminal Renovations Phase 1 - Construction (a)	-	
Airport Entrance Road Phase 2 - Design (a)	-	
Public Parking Improvements Phase 2 - Design (a)	33,270	
PC Air A Gates	-	
Landside Signage Upgrade (a)	-	
Public Parking Improvements Phase 2 - Construction (b)	1,415,046	
Relocate Ready/Return Lot Including Canopies (b)	-	
Parking Rehabilitation	326,812	
Airport Entrance Road Phase 2 - Construction (b)	-	
ARFF Equipment (c)	-	
Perimeter Fencing Project (c)	-	
Rehab Runway (incl shoulders and lighting) - Design (c)	-	
Guest Services Center Construction	50,000	
Concrete Wildlife Control (c)	5,000	5,621,228
Estimated Remaining Fund Balance		\$ 4,480,384
Estimated Total Fund Balance Including Reserves		\$ 8,093,388

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
SUPPLEMENTAL FEES AND CHARGES
FY 2007/2008 ANNUAL BUDGET**

	FY 2006/2007 Current Fees		FY 2007/2008 Proposed Fees	
	Cost	Per	Cost	Per
<u>Maintenance</u>				
Scissor Lift	\$ 100.00	use	\$ 100.00	use
ADA Ramp Rental	\$ 50.00	use	\$ 100.00	use
Air Stair Rental	\$ -	use	\$ 100.00	use
Volvo Wheel Loader	\$ 10.00	use	\$ 100.00	use
Fork-lift	\$ 50.00	use	\$ 100.00	use
Tenant Sweeper	\$ 100.00	hour	\$ 100.00	hour
Service Truck	\$ -	hour	\$ 50.00	hour
Backhoe	\$ -	hour	\$ 100.00	hour
Lighted X	\$ -	day	\$ 200.00	day
Light Tower	\$ -	day	\$ 150.00	day
Paint Strper	\$ -	hour	\$ 100.00	hour
Aircraft Removal Dolly	\$ -	day	\$ 100.00	day
Aircraft Jack	\$ -	use	\$ 75.00	use
Cores	\$ 30.00	each	\$ 30.00	each
Keys	\$ 4.00	each	\$ 5.00	each
Maintenance Labor Rate 1/	\$ 40.00	hour	\$ 40.00	hour

<u>Department of Public Safety</u>				
ARFF Apparatus for 1500 gal. or greater	\$ 250.00	hour	\$ 250.00	hour
ARFF Apparatus for less than 1500 gal.	\$ 150.00	hour	\$ 150.00	hour
Command, Police, and Ops support vehicles	\$ 100.00	hour	\$ 100.00	hour
Aircraft recover dolly	\$ 150.00	day	\$ 150.00	day
Maintenance Labor Rate 1/	\$ 40.00	hour	\$ 40.00	hour
Mutual Aid Agencies collected on their behalf		as incurred		as incurred
Replacement charges for AVL equipment/supplies		as incurred		as incurred

1/ Minimum of 3 hours charged after regular business hours.

	FY 2006/2007 Current Fees		FY 2007/2008 Proposed Fees	
	Cost	Per	Cost	Per
<u>Parking</u>				
Long term	\$ 1.00	0 - 1 hour	\$ 1.00	0 - 1 hour
	\$ 1.00	each add'l hour	\$ 1.00	each add'l hour
	\$ 7.00	day	\$ 7.00	day
Short term	\$ -	0 - 15 mins	\$ -	0 - 15 mins
	\$ 1.50	20 - 40 mins	\$ 1.50	20 - 40 mins
	\$ 2.00	40 - 60 mins	\$ 2.00	40 - 60 mins
	\$ 2.75	60 - 80 mins	\$ 2.75	60 - 80 mins
	\$ 0.50	add every 20 mins	\$ 0.50	add every 20 mins
	\$ 8.00	daily	\$ 10.00	daily
Employee Parking Rate	\$ 20.00	annual	\$ 30.00	annual
Commuter Parking Rate	\$ 135.00	annual	\$ 180.00	annual
<u>Ground Transportation</u>				
Airport Ground Transportation Permit	\$ 50.00	annual	\$ 100.00	annual
Off-Airport Rental Car Fee		7.50% of gross revenue		7.50% of gross revenue

	FY 2006/2007		FY 2007/2008	
	Current Fees		Proposed Fees	
	Cost	Per	Cost	Per
<u>Fuel Flowage Fees</u>				
General Aviation Fuel	\$ -	per gallon	\$ -	per gallon
<u>Specialized Aeronautical Service Operators</u>				
Aircraft Sales	\$ -	of gross sales	\$ -	of gross sales
Aircraft Airfram, Engine, and Accessor Maint	\$ -	of gross revenues	\$ -	of gross revenues
Aircraft Rental	\$ -	of gross revenues	\$ -	of gross revenues
Flight Training	\$ -	of gross revenues	\$ -	of gross revenues
Avionics, Instrument, Propeller Repair	\$ -	of gross revenues	\$ -	of gross revenues
Aircraft Charter and Air Taxi Ops	\$ -	of gross revenues	\$ -	of gross revenues

All other FBO/SASO Fees established by negotiated operating agreement.

