



NOVEMBER 2010

BOARD INFORMATION PACKAGE



## MEMORANDUM

TO: Members of the Airport Authority

FROM: Lew S. Bleiweis, A.A.E., Airport Director

DATE: November, 2010

### Financial Report ([document](#))

#### Informational Reports:

- A. September, 2010 Traffic Report ([document](#))
- B. September, 2010 Monthly Financial Report ([document](#))
- C. November, 2010 Development/Project Status Report ([document](#))
- D. Airport Facilities Review for Third Quarter ([document](#))
- E. Schedule of 2011 Authority Board Meetings ([document](#))

**Asheville Regional Airport Authority**  
**Executive Summary**  
**September-10**

**AIRPORT ACTIVITY**

	<u>Month</u>	<u>Variance to Prior Year</u>	<u>Calendar Year to Date</u>	<u>Variance to Prior Year</u>
<b>Passenger Enplanements</b>	33,555	32.9%	274,515	26.6%
<b>Aircraft Operations</b>				
Commercial	1,739	15.9%	15,548	18.6%
Scheduled Flights	795	28.6%		
Flight Cancellations	9			
Seats	41,290	31.7%	353,562	30.5%
Load Factor	81.3%	0.9%	77.6%	(3.1%)
General Aviation	3,658	1.4%	32,080	(4.7%)
Military	595	48.0%	3,645	45.3%

**FINANCIAL RESULTS**

	<u>Month</u>	<u>Variance to Budget</u>	<u>Fiscal Year to Date</u>	<u>Variance to Budget</u>
<b>Operating Revenues</b>	\$ 697,005	12.59%	\$ 2,069,454	10.44%
<b>Operating Expenses</b>	463,759	(23.23%)	1,370,807	(21.02%)
<b>Net Operating Revenues before Depreciation</b>	<u>\$ 233,246</u>	1,462.37%	<u>\$ 698,647</u>	405.48%
<b>Net Non-Operating Revenues</b>	<u>\$ 207,121</u>	41.82%	<u>\$ 689,601</u>	46.24%
<b>Grants:</b>				
FAA AIP Entitlements	\$ 939,408		\$ 3,233,162	
NC Dept of Transportation Grants	-		-	
Total	<u>\$ 939,408</u>		<u>\$ 3,233,162</u>	

**CASH**

Restricted	\$ 2,307,211
Designated for O&M Reserve	3,224,433
Unrestricted, Undesignated	4,101,313
Total	<u>\$ 9,632,957</u>

**RECEIVABLES PAST DUE**

	<u>Total</u>	<u>1-30 Days</u>	<u>31-60 Days</u>	<u>Over 60 Days</u>
Asheville Jet/Odyssey	\$ 58,032	\$ 58,032	\$ -	\$ -
Other Miscellaneous Customers	114	34	40	40
Total	<u>\$ 58,146</u>	<u>\$ 58,066</u>	<u>\$ 40</u>	<u>\$ 40</u>
% of Total Receivables	<u>11.77%</u>			

Note: Excludes balances paid subsequent to month-end.

**REVENUE BONDS PAYABLE**

Rental Car Facilities Taxable Revenue Bond, Series 2007	
Original Amount	\$ 4,750,000
Current Balance	\$ 3,806,111

**CAPITAL EXPENDITURES**

Annual Budget	\$ 7,838,948
Year-to-Date Spending	\$ 2,581,288



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## MEMORANDUM

TO: Members of the Airport Authority

FROM: Lew Bleiweis, A.A.E., Airport Director

DATE: November, 2010

### **ITEM DESCRIPTION – Information Section Item A**

September, 2010 Traffic Report – Asheville Regional Airport

### **SUMMARY**

September 2010 overall passenger traffic numbers were up 32.6%. Passenger traffic numbers reflect a 32.9% increase in passenger enplanements from September 2009. Enplanements for fiscal year to date total 113,261.

### **AIRLINE PERFORMANCE**

AirTran Airways: AirTran's September 2010 enplanements increased by 25.6% compared to September 2009. There were no flight cancellations for the month.

Continental Airlines: Year over Year passenger enplanements for Continental in September 2010 were down by 18.8%. There were five (5) flight cancellations for the month.

Delta Airlines: Delta's September 2010 enplanements increased by 22% compared to September 2009. There was one (1) flight cancellation for the month.

US Airways: US Airways' September 2010 passenger enplanements represent a 48.8% increase. There were two (2) flight cancellations for the month.

# Monthly Traffic Report

## Asheville Regional Airport

### September 2010



Category	Sep 2010	Sep 2009	Percentage Change	*CYTD-2010	*CYTD-2009	Percentage Change	*MOV12-2010	*MOV12-2009	Percentage Change
<b>Passenger Traffic</b>									
Enplaned	33,555	25,244	32.9%	274,515	216,917	26.6%	349,008	293,578	18.9%
Deplaned	<u>33,017</u>	<u>24,966</u>	32.2%	<u>271,397</u>	<u>214,588</u>	26.5%	<u>345,163</u>	<u>290,214</u>	18.9%
<b>Total</b>	<b>66,572</b>	<b>50,210</b>	<b>32.6%</b>	<b>545,912</b>	<b>431,505</b>	<b>26.5%</b>	<b>694,171</b>	<b>583,792</b>	<b>18.9%</b>
<b>Aircraft Operations</b>									
Airlines	110	20	450.0%	796	245	224.9%	914	515	77.5%
Commuter /Air Taxi	<u>1,629</u>	<u>1,480</u>	10.1%	14,752	12,862	14.7%	19,124	17,587	8.7%
<b>Subtotal</b>	<u>1,739</u>	<u>1,500</u>	15.9%	<u>15,548</u>	<u>13,107</u>	18.6%	<u>20,038</u>	<u>18,102</u>	10.7%
General Aviation	3,658	3,607	1.4%	32,080	33,659	-4.7%	43,546	44,835	-2.9%
Military	<u>595</u>	<u>402</u>	48.0%	<u>3,645</u>	<u>2,508</u>	45.3%	<u>4,852</u>	<u>3,321</u>	46.1%
<b>Subtotal</b>	<u>4,253</u>	<u>4,009</u>	6.1%	<u>35,725</u>	<u>36,167</u>	-1.2%	<u>48,398</u>	<u>48,156</u>	0.5%
<b>Total</b>	<b>5,992</b>	<b>5,509</b>	<b>8.8%</b>	<b>51,273</b>	<b>49,274</b>	<b>4.1%</b>	<b>68,436</b>	<b>66,258</b>	<b>3.3%</b>
<b>Fuel Gallons</b>									
100LL	14,630	22,889	-36.1%	161,447	162,076	-0.4%	211,580	215,760	-1.9%
Jet A (GA)	112,092	104,044	7.7%	850,178	782,564	8.6%	1,136,223	1,074,441	5.8%
<b>Subtotal</b>	<u>126,722</u>	<u>126,933</u>	-0.2%	<u>1,011,625</u>	<u>944,640</u>	7.1%	<u>1,347,803</u>	<u>1,290,201</u>	4.5%
Jet A (A/L)	<u>311,657</u>	<u>207,202</u>	50.4%	<u>2,645,073</u>	<u>1,818,118</u>	45.5%	<u>3,326,213</u>	<u>2,573,991</u>	29.2%
<b>Total</b>	<b>438,379</b>	<b>334,135</b>	<b>31.2%</b>	<b>3,656,698</b>	<b>2,762,758</b>	<b>32.4%</b>	<b>4,674,016</b>	<b>3,864,192</b>	<b>21.0%</b>

\*CYTD = Calendar Year to Date and \*Mov12 = Moving Twelve Months.

Thursday, October 21, 2010

# Airline Enplanements, Seats, and Load Factors

## Asheville Regional Airport

September 2010



	Sep 2010	Sep 2009	Percentage Change	*CYTD-2010	*CYTD-2009	Percentage Change
<b>AirTran Airways</b>						
Enplanements	1,745	1,389	25.6%	19,656	5,178	279.6%
Seats	2,106	1,521	38.5%	23,985	5,616	327.1%
Load Factor	82.9%	91.3%	-9.3%	82.0%	92.2%	-11.1%
<b>American Airlines</b>						
Enplanements	1,010	0	#Div/0!	6,176	0	#Div/0!
Seats	1,278	0	#Div/0!	7,812	0	#Div/0!
Load Factor	79.0%	#Num!	#Error	79.1%	#Num!	#Error
<b>Continental Airlines</b>						
Enplanements	2,588	3,188	-18.8%	18,855	21,909	-13.9%
Seats	3,550	4,000	-11.3%	26,350	29,550	-10.8%
Load Factor	72.9%	79.7%	-8.5%	71.6%	74.1%	-3.5%
<b>Delta Air Lines</b>						
Enplanements	14,218	11,653	22.0%	122,790	98,320	24.9%
Seats	17,551	14,200	23.6%	156,925	124,150	26.4%
Load Factor	81.0%	82.1%	-1.3%	78.2%	79.2%	-1.2%
<b>Northwest Airlines</b>						
Enplanements	0	1,362	-100.0%	791	16,093	-95.1%
Seats	0	1,500	-100.0%	1,450	20,000	-92.8%
Load Factor	#Num!	90.8%	#Error	54.6%	80.5%	-32.2%
<b>United Airlines</b>						
Enplanements	2,610	0	#Div/0!	22,284	0	#Div/0!
Seats	3,200	0	#Div/0!	28,250	0	#Div/0!
Load Factor	81.6%	#Num!	#Error	78.9%	#Num!	#Error

	Sep 2010	Sep 2009	Percentage Change	*CYTD-2010	*CYTD-2009	Percentage Change
<b>US Airways</b>						
Enplanements	11,384	7,652	48.8%	83,963	75,417	11.3%
Seats	13,605	10,120	34.4%	108,790	91,517	18.9%
Load Factor	83.7%	75.6%	10.7%	77.2%	82.4%	-6.3%
<b>Totals</b>						
Enplanements	33,555	25,244	32.9%	274,515	216,917	26.6%
Seats	41,290	31,341	31.7%	353,562	270,833	30.5%
Load Factor	81.3%	80.5%	0.9%	77.6%	80.1%	-3.1%

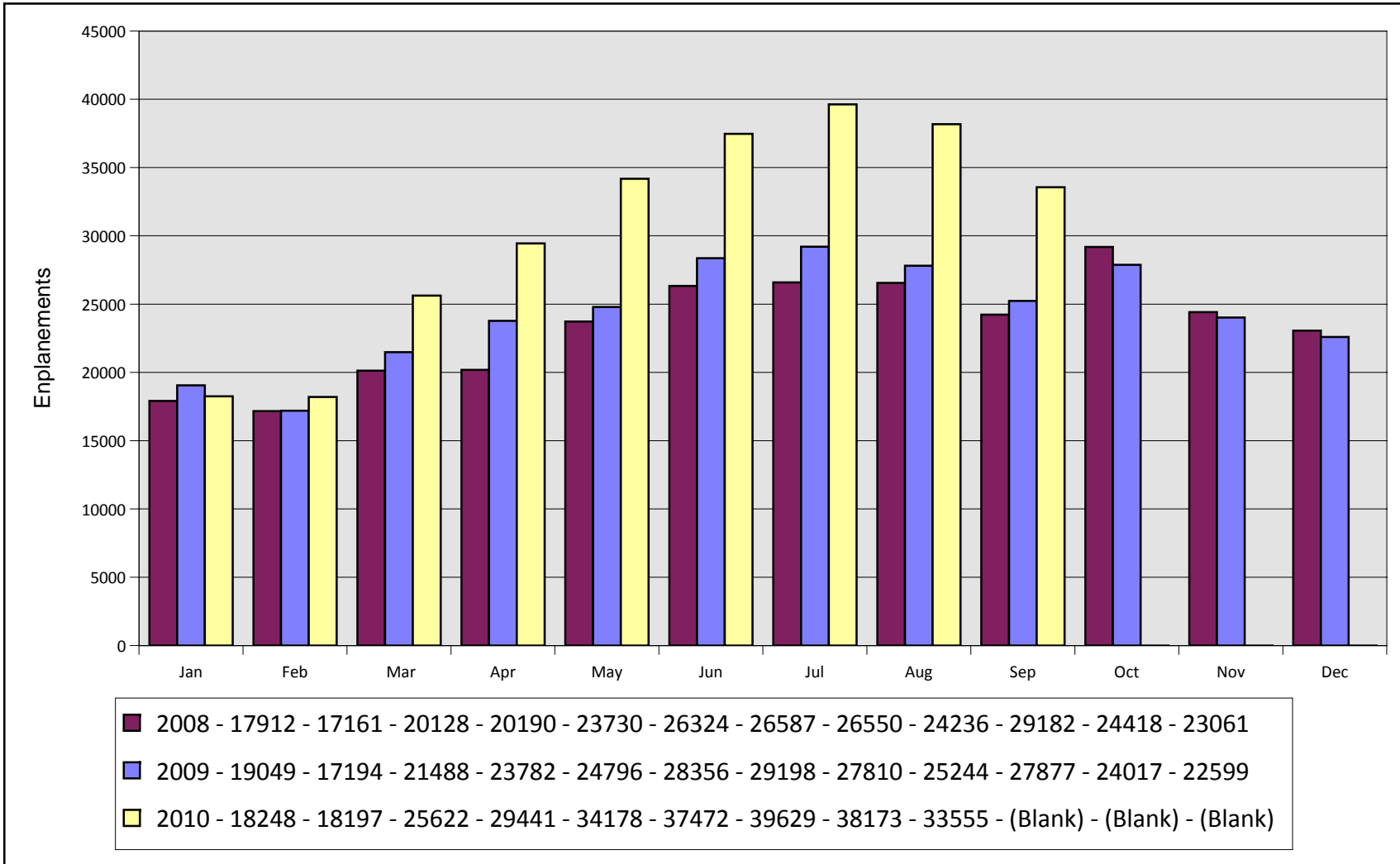
# Airline Flight Completions Asheville Regional Airport September 2010



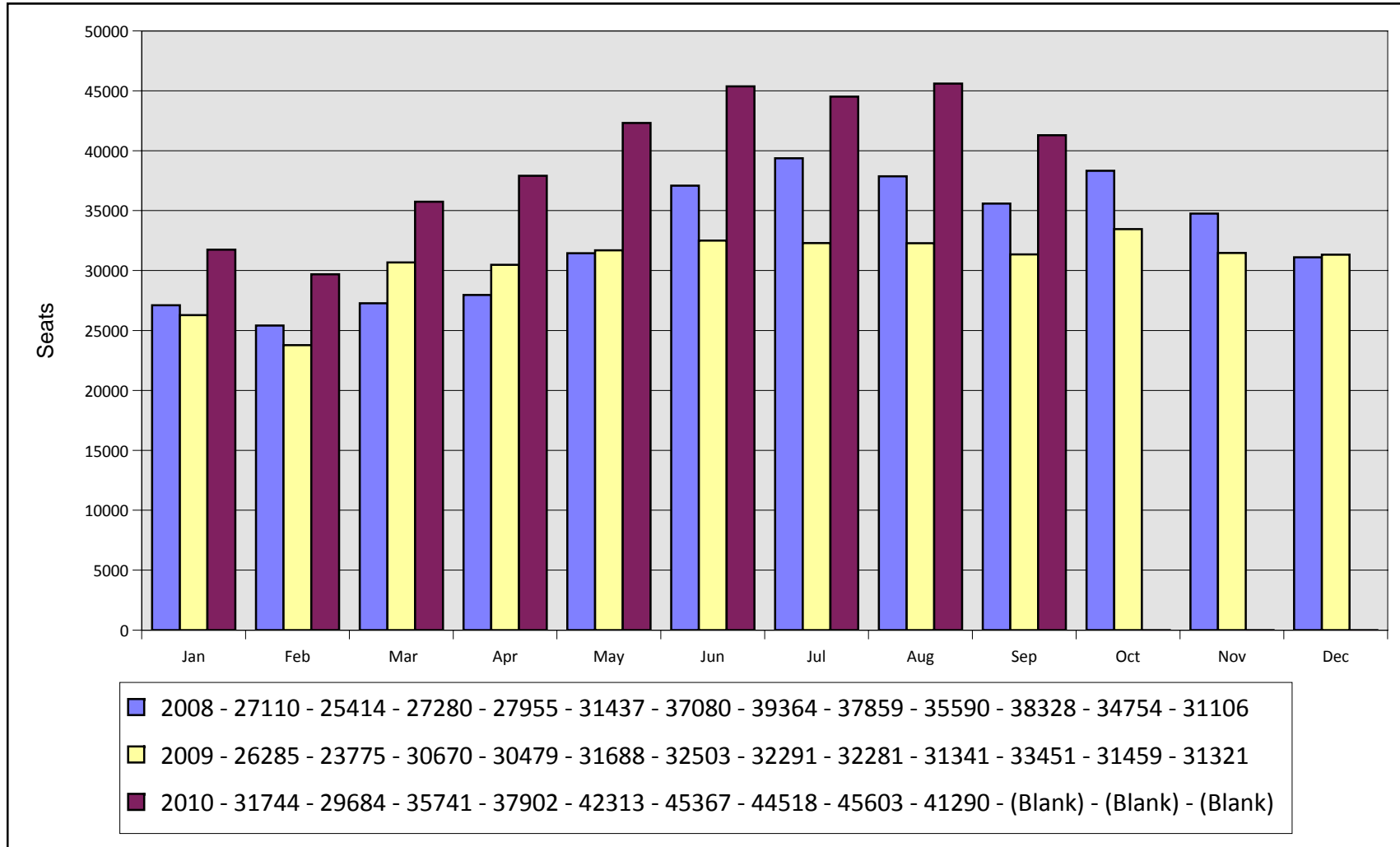
Airline	Scheduled Flights	Field	Cancellations Due To			Total Cancellations	Percentage of Completed
			Mechanical	Weather	Other		
AirTran Airways	18	0	0	0	0	0	100.0%
American Airlines	30	0	1	0	0	1	96.7%
Continental Airlines	76	0	0	5	0	5	93.4%
Delta Air Lines	354	0	1	0	0	1	99.7%
Northwest Airlines	0	0	0	0	0	0	#Num!
Sky King, Inc.	1	0	0	0	0	0	100.0%
United Airlines	64	0	0	0	0	0	100.0%
US Airways	252	0	2	0	0	2	99.2%
<b>Total</b>	<b>795</b>	<b>0</b>	<b>4</b>	<b>5</b>	<b>0</b>	<b>9</b>	<b>98.9%</b>



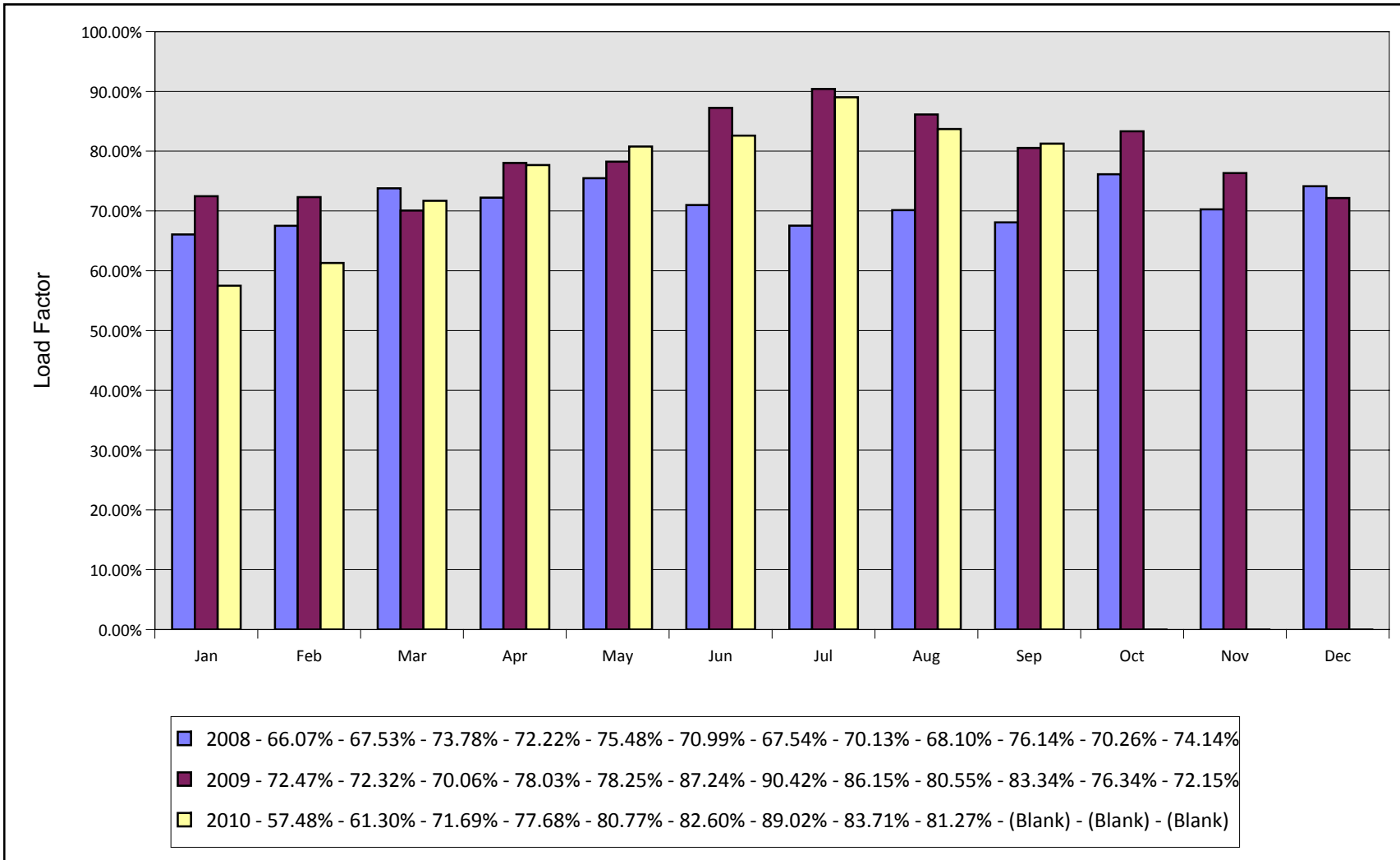
# Monthly Enplanements By Year Asheville Regional Airport



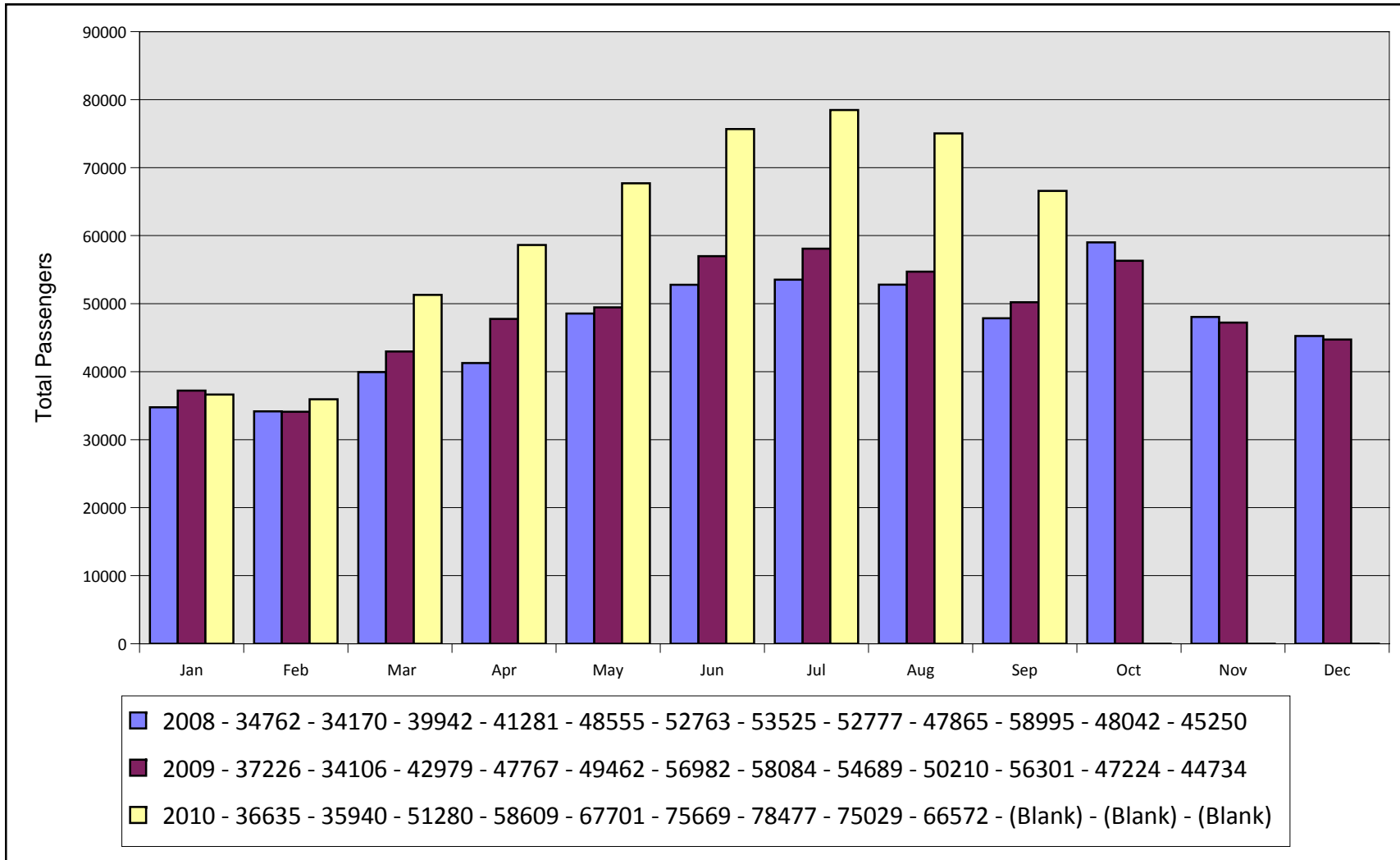
# Monthly Seats By Year Asheville Regional Airport



# Monthly Load Factors By Year Asheville Regional Airport

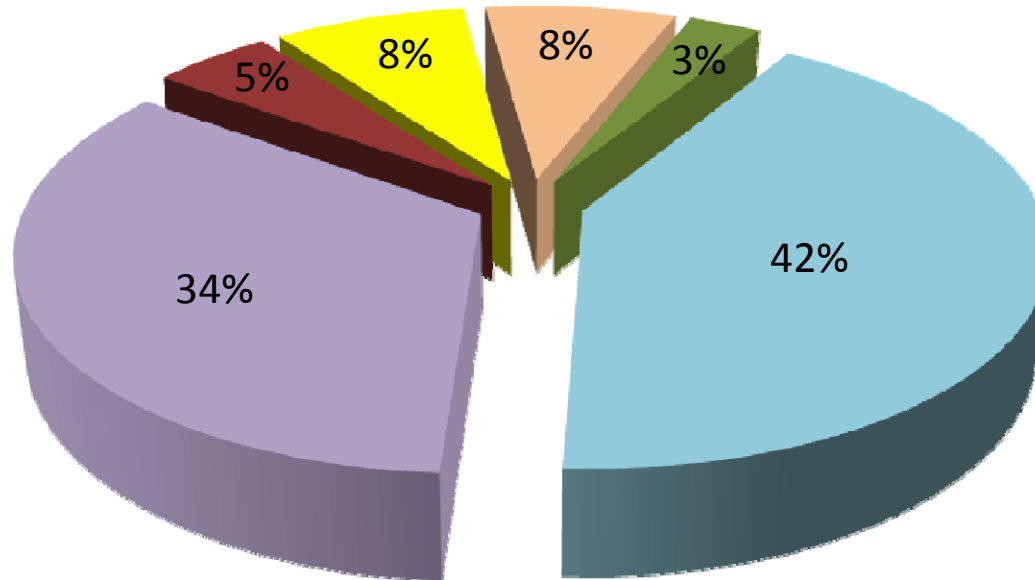


# Total Monthly Passengers By Year Asheville Regional Airport

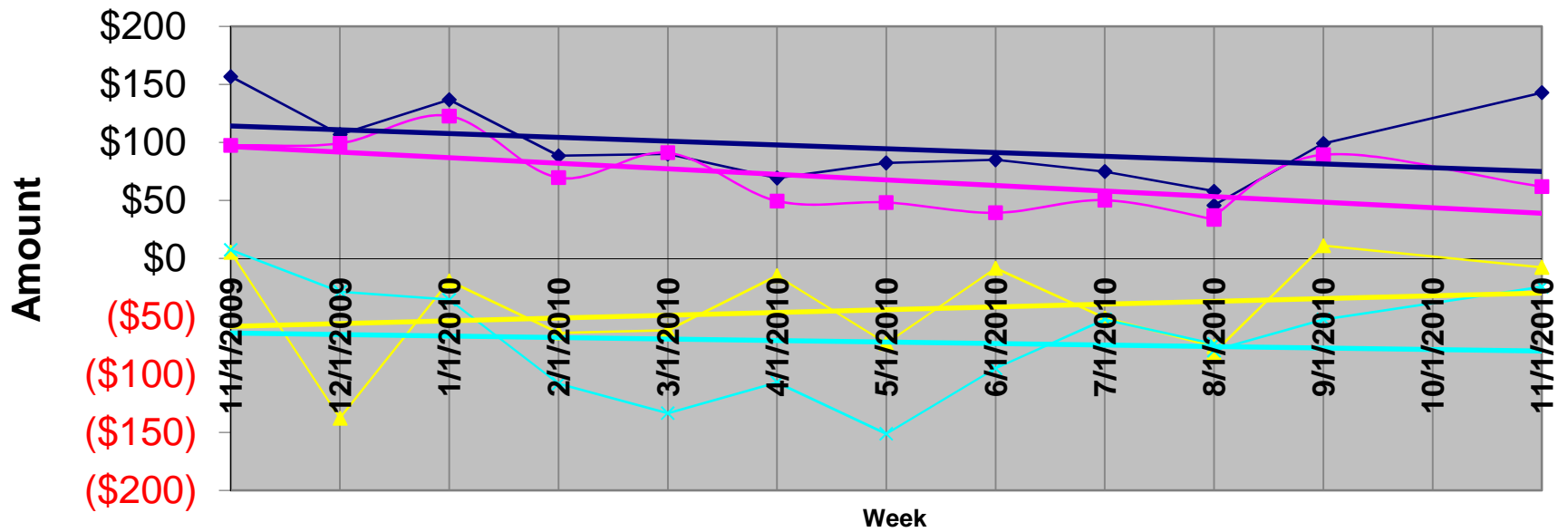


# Airline Market Share Analysis (Enplanements) Asheville Regional Airport

Report Period From September 2010 Through September 2010



## AVL Average Airfare Differences 21 Day Advance Purchase, 3 Day Stay



◆ ATL   
 ■ CLT   
 ▲ GSP   
 ✕ TRI   
 — Linear (ATL)   
 — Linear (CLT)   
 — Linear (GSP)   
 — Linear (TRI)

**Asheville Regional Airport**  
**Sample airfares as of 11/04/10**  
**21 Day Advance Purchase, 3 day Stay**

		<b>Difference in Fares</b>								
		<u>ASHEVILLE</u>	<u>ATLANTA</u>	<u>CHARLOTTE</u>	<u>GREENVILLE</u>	<u>IRI- CITIES</u>	<u>ATLANTA</u>	<u>CHARLOTTE</u>	<u>GREENVILLE</u>	<u>IRI- CITIES</u>
ABQ	Albuquerque	\$580	\$520	\$554	\$682	\$681	\$60	\$26	(\$102)	(\$101)
ATL	Atlanta	\$332		\$137	\$312	\$381	\$332	\$195	\$20	(\$49)
AUS	Austin	\$517	\$335	\$461	\$577	\$552	\$182	\$56	(\$60)	(\$35)
BWI	Baltimore	\$299	\$262	\$240	\$333	\$496	\$37	\$59	(\$34)	(\$197)
BOS	Boston	\$388	\$310	\$266	\$457	\$565	\$78	\$122	(\$69)	(\$177)
ORD	Chicago	\$372	\$230	\$307	\$410	\$365	\$142	\$65	(\$38)	\$7
CVG	Cincinnati	\$413	\$238	\$266	\$345	\$331	\$175	\$147	\$68	\$82
CLE	Cleveland	\$441	\$310	\$340	\$547	\$421	\$131	\$101	(\$106)	\$20
DFW	Dallas	\$520	\$317	\$363	\$474	\$498	\$203	\$157	\$46	\$22
DEN	Denver	\$533	\$299	\$434	\$509	\$548	\$234	\$99	\$24	(\$15)
DTW	Detroit	\$432	\$232	\$369	\$358	\$371	\$200	\$63	\$74	\$61
FLL	Fort Lauderdale	\$482	\$420	\$481	\$588	\$535	\$62	\$1	(\$106)	(\$53)
RSW	Ft. Myers	\$382	\$332	\$263	\$465	\$510	\$50	\$119	(\$83)	(\$128)
BDL	Hartford	\$471	\$483	\$425	\$571	\$593	(\$12)	\$46	(\$100)	(\$122)
IAH	Houston	\$527	\$350	\$421	\$583	\$466	\$177	\$106	(\$56)	\$61
IND	Indianapolis	\$292	\$200	\$273	\$313	\$426	\$92	\$19	(\$21)	(\$134)
JAX	Jacksonville	\$314	\$175	\$297	\$330	\$436	\$139	\$17	(\$16)	(\$122)
MCI	Kansas City	\$478	\$224	\$383	\$441	\$419	\$254	\$95	\$37	\$59
LAS	Las Vegas	\$608	\$430	\$525	\$594	\$648	\$178	\$83	\$14	(\$40)
LAX	Los Angeles	\$545	\$397	\$530	\$516	\$520	\$148	\$15	\$29	\$25
MHT	Manchester	\$493	\$310	\$367	\$731	\$671	\$183	\$126	(\$238)	(\$178)
MEM	Memphis	\$466	\$175	\$340	\$443	\$458	\$291	\$126	\$23	\$8
MIA	Miami	\$510	\$357	\$437	\$471	\$505	\$153	\$73	\$39	\$5
MKE	Milwaukee	\$548	\$220	\$389	\$386	\$371	\$328	\$159	\$162	\$177
MSP	Minneapolis/Saint Paul	\$390	\$255	\$372	\$374	\$430	\$135	\$18	\$16	(\$40)
BNA	Nashville	\$515	\$353	\$273	\$618	\$459	\$162	\$242	(\$103)	\$56
MSY	New Orleans	\$382	\$255	\$277	\$398	\$410	\$127	\$105	(\$16)	(\$28)

LGA	New York	\$410	\$259	\$363	\$508	\$544	\$151	\$47	(\$98)	(\$134)
EWR	Newark	\$466	\$342	\$616	\$470	\$459	\$124	(\$150)	(\$4)	\$7
MCO	Orlando	\$410	\$295	\$339	\$414	\$416	\$115	\$71	(\$4)	(\$6)
PHL	Philadelphia	\$438	\$357	\$371	\$506	\$482	\$81	\$67	(\$68)	(\$44)
PHX	Phoenix	\$620	\$372	\$558	\$515	\$537	\$248	\$62	\$105	\$83
PIT	Pittsburgh	\$298	\$252	\$274	\$258	\$373	\$46	\$24	\$40	(\$75)
PDX	Portland	\$772	\$623	\$645	\$668	\$514	\$149	\$127	\$104	\$258
PVD	Providence	\$564	\$410	\$426	\$568	\$537	\$154	\$138	(\$4)	\$27
RDU	Raleigh/Durham	\$347	\$185	\$460	\$293	\$387	\$162	(\$113)	\$54	(\$40)
RIC	Richmond	\$372	\$232	\$368	\$385	\$439	\$140	\$4	(\$13)	(\$67)
STL	Saint Louis	\$350	\$252	\$320	\$328	\$386	\$98	\$30	\$22	(\$36)
SLC	Salt Lake City	\$473	\$467	\$459	\$548	\$552	\$6	\$14	(\$75)	(\$79)
SAT	San Antonio	\$547	\$307	\$462	\$532	\$540	\$240	\$85	\$15	\$7
SAN	San Diego	\$600	\$518	\$616	\$562	\$610	\$82	(\$16)	\$38	(\$10)
SFO	San Francisco	\$621	\$407	\$535	\$633	\$596	\$214	\$86	(\$12)	\$25
SRQ	Sarasota/Bradenton	\$551	\$321	\$517	\$530	\$580	\$230	\$34	\$21	(\$29)
SEA	Seattle	\$630	\$548	\$594	\$552	\$743	\$82	\$36	\$78	(\$113)
SYR	Syracuse	\$452	\$376	\$523	\$550	\$536	\$76	(\$71)	(\$98)	(\$84)
TPA	Tampa	\$315	\$205	\$347	\$318	\$453	\$110	(\$32)	(\$3)	(\$138)
YYZ	Toronto	\$505	\$655	\$686	\$490	\$515	(\$150)	(\$181)	\$15	(\$10)
DCA	Washington DC	\$425	\$242	\$270	\$370	\$344	\$183	\$155	\$55	\$81
IAD	Washington DC	\$445	\$307	\$270	\$410	\$364	\$138	\$175	\$35	\$81
PBI	West Palm Beach	\$488	\$273	\$430	\$478	\$576	\$215	\$58	\$10	(\$88)

\*These sample airfares were available 11/4/10, based on a 21 day advance purchase and a 3 day stay. Other restrictions may apply. To obtain the most up-to-date pricing information for your travel needs, please contact your travel agent or visit the following web sites:

www.aa.com; www.airtran.com; www.continental.com; www.delta.com; www.united.com; www.usairways.com; www.travelocity.com; www.orbitz.com; or www.expedia.com. Airfares are subject to change without notice - and lower airfares are often not available on all dates. Please see our "special airfares" section on our web site for any last minute airfare specials. Sample airfares will be updated each Tuesday.

\$143      \$62      (\$8)      (\$24)

**Average Fare difference**

**Blue highlighted numbers represent fare differentials in excess of \$35 for GSP, \$70 for CLT, \$100 for ATL, and \$35 for TRI.**



**Asheville Regional Airport**  
**Sample airfares as of 11/04/10**  
**0 Day Advance Purchase, 3 day Stay**

		Difference in Fares								
		<u>ASHEVILLE</u>	<u>ATLANTA</u>	<u>CHARLOTTE</u>	<u>GREENVILLE</u>	<u>IRI- CITIES</u>	<u>ATLANTA</u>	<u>CHARLOTTE</u>	<u>GREENVILLE</u>	<u>IRI- CITIES</u>
ABQ	Albuquerque	\$759	\$551	\$463	\$754	\$675	\$208	\$296	\$5	\$84
ATL	Atlanta	\$417		\$368	\$426	\$577	\$417	\$49	(\$9)	(\$160)
AUS	Austin	\$634	\$555	\$459	\$630	\$618	\$79	\$175	\$4	\$16
BWI	Baltimore	\$562	\$298	\$265	\$777	\$586	\$264	\$297	(\$215)	(\$24)
BOS	Boston	\$552	\$436	\$265	\$550	\$602	\$116	\$287	\$2	(\$50)
ORD	Chicago	\$444	\$419	\$655	\$681	\$353	\$25	(\$211)	(\$237)	\$91
CVG	Cincinnati	\$613	\$421	\$607	\$471	\$403	\$192	\$6	\$142	\$210
CLE	Cleveland	\$631	\$341	\$569	\$553	\$553	\$290	\$62	\$78	\$78
DFW	Dallas	\$432	\$477	\$761	\$398	\$547	(\$45)	(\$329)	\$34	(\$115)
DEN	Denver	\$728	\$394	\$541	\$743	\$740	\$334	\$187	(\$15)	(\$12)
DTW	Detroit	\$647	\$443	\$749	\$642	\$611	\$204	(\$102)	\$5	\$36
FLL	Fort Lauderdale	\$524	\$273	\$439	\$653	\$570	\$251	\$85	(\$129)	(\$46)
RSW	Ft. Myers	\$544	\$477	\$525	\$729	\$752	\$67	\$19	(\$185)	(\$208)
BDL	Hartford	\$596	\$704	\$445	\$570	\$556	(\$108)	\$151	\$26	\$40
IAH	Houston	\$616	\$507	\$848	\$681	\$502	\$109	(\$232)	(\$65)	\$114
IND	Indianapolis	\$544	\$330	\$468	\$556	\$604	\$214	\$76	(\$12)	(\$60)
JAX	Jacksonville	\$472	\$245	\$403	\$725	\$596	\$227	\$69	(\$253)	(\$124)
MCI	Kansas City	\$552	\$327	\$385	\$656	\$536	\$225	\$167	(\$104)	\$16
LAS	Las Vegas	\$810	\$833	\$740	\$865	\$789	(\$23)	\$70	(\$55)	\$21
LAX	Los Angeles	\$760	\$437	\$459	\$856	\$647	\$323	\$301	(\$96)	\$113
MHT	Manchester	\$698	\$461	\$335	\$940	\$602	\$237	\$363	(\$242)	\$96
MEM	Memphis	\$479	\$440	\$630	\$474	\$479	\$39	(\$151)	\$5	\$0
MIA	Miami	\$618	\$447	\$687	\$690	\$596	\$171	(\$69)	(\$72)	\$22
MKE	Milwaukee	\$531	\$340	\$487	\$466	\$641	\$191	\$44	\$65	(\$110)
MSP	Minneapolis/Saint Paul	\$600	\$545	\$632	\$536	\$540	\$55	(\$32)	\$64	\$60
BNA	Nashville	\$599	\$534	\$514	\$887	\$783	\$65	\$85	(\$288)	(\$184)
MSY	New Orleans	\$885	\$641	\$957	\$899	\$714	\$244	(\$72)	(\$14)	\$171

LGA	New York	\$695	\$434	\$369	\$696	\$706	\$261	\$326	(\$1)	(\$11)
EWR	Newark	\$475	\$466	\$415	\$491	\$339	\$9	\$60	(\$16)	\$136
MCO	Orlando	\$325	\$579	\$339	\$914	\$458	(\$254)	(\$14)	(\$589)	(\$133)
PHL	Philadelphia	\$552	\$492	\$269	\$602	\$588	\$60	\$283	(\$50)	(\$36)
PHX	Phoenix	\$650	\$587	\$386	\$803	\$650	\$63	\$264	(\$153)	\$0
PIT	Pittsburgh	\$510	\$411	\$328	\$446	\$586	\$99	\$182	\$64	(\$76)
PDX	Portland	\$764	\$843	\$659	\$1,079	\$665	(\$79)	\$105	(\$315)	\$99
PVD	Providence	\$596	\$541	\$283	\$548	\$602	\$55	\$313	\$48	(\$6)
RDU	Raleigh/Durham	\$756	\$255	\$911	\$729	\$718	\$501	(\$155)	\$27	\$38
RIC	Richmond	\$673	\$447	\$525	\$721	\$712	\$226	\$148	(\$48)	(\$39)
STL	Saint Louis	\$638	\$417	\$477	\$645	\$676	\$221	\$161	(\$7)	(\$38)
SLC	Salt Lake City	\$650	\$672	\$599	\$646	\$650	(\$22)	\$51	\$4	\$0
SAT	San Antonio	\$654	\$475	\$409	\$650	\$450	\$179	\$245	\$4	\$204
SAN	San Diego	\$760	\$683	\$649	\$1,069	\$953	\$77	\$111	(\$309)	(\$193)
SFO	San Francisco	\$760	\$708	\$777	\$836	\$650	\$52	(\$17)	(\$76)	\$110
SRQ	Sarasota/Bradenton	\$552	\$373	\$595	\$958	\$758	\$179	(\$43)	(\$406)	(\$206)
SEA	Seattle	\$760	\$616	\$449	\$856	\$650	\$144	\$311	(\$96)	\$110
SYR	Syracuse	\$552	\$452	\$371	\$528	\$816	\$100	\$181	\$24	(\$264)
TPA	Tampa	\$311	\$415	\$443	\$838	\$612	(\$104)	(\$132)	(\$527)	(\$301)
YYZ	Toronto	\$921	\$1,355	\$1,377	\$912	\$919	(\$434)	(\$456)	\$9	\$2
DCA	Washington DC	\$395	\$383	\$624	\$522	\$975	\$12	(\$229)	(\$127)	(\$580)
IAD	Washington DC	\$395	\$383	\$624	\$522	\$975	\$12	(\$229)	(\$127)	(\$580)
PBI	West Palm Beach	\$626	\$248	\$457	\$653	\$752	\$378	\$169	(\$27)	(\$126)

\*These sample airfares were available 11/4/10, based on a 0 day advance purchase and a 3 day stay. Other restrictions may apply. To obtain the most up-to-date pricing information for your travel needs, please contact your travel agent or visit the following web sites: [www.aa.com](http://www.aa.com);

[www.airtran.com](http://www.airtran.com); [www.continental.com](http://www.continental.com); [www.delta.com](http://www.delta.com); [www.united.com](http://www.united.com);

[www.usairways.com](http://www.usairways.com); [www.travelocity.com](http://www.travelocity.com); [www.orbitz.com](http://www.orbitz.com); or [www.expedia.com](http://www.expedia.com). Airfares are subject to change without notice - and lower airfares are often not available on all dates. Please see our "special airfares" section on our web site for any last minute airfare specials. Sample airfares will be updated each Tuesday.

**Blue highlighted numbers represent fare differentials in excess of \$35 for GSP, \$70 for CLT, \$100 for ATL, and \$35 for TRI.**

**Average Fare difference**

**Schedule Compare Report for all Airlines for Passenger flights between AVL and ALL for Nov10 vs. Nov09**

AI	Ops/Week				Seats/Week			
	Nov10	Nov09	Diff	Pct Chg	Nov10	Nov09	Diff	Pct Chg
US	140	98	42	42.86	7,442	4,900	2,542	51.88
DL	172	138	34	24.64	8,600	6,900	1,700	24.64
UA	28	0	28	100.00	1,400	0	1,400	100.00
FL	6	6	0	0.00	702	702	0	0.00
CO	40	40	0	0.00	2,000	2,000	0	0.00
NW	0	14	-14	-100.00	0	700	-700	-100.00
TOTAL	386	296	90	30.41	20,144	15,202	4,942	32.51

**Schedule Compare Report for all Airlines for Passenger flights between AVL and ALL for Dec10 vs. Dec09**

AI	Ops/Week				Seats/Week			
	Dec10	Dec09	Diff	Pct Chg	Dec10	Dec09	Diff	Pct Chg
US	132	98	34	34.69	6,588	4,900	1,688	34.45
UA	28	15	13	86.67	1,400	750	650	86.67
DL	146	136	10	7.35	7,300	6,800	500	7.35
FL	6	6	0	0.00	702	702	0	0.00
CO	26	26	0	0.00	1,300	1,300	0	0.00
NW	0	14	-14	-100.00	0	700	-700	-100.00
TOTAL	338	295	43	14.58	17,290	15,152	2,138	14.11

**Schedule Compare Report for all Airlines for Passenger flights between AVL and ALL for Jan11 vs. Jan10**

AI	Ops/Week				Seats/Week			
	Jan11	Jan10	Diff	Pct Chg	Jan11	Jan10	Diff	Pct Chg
US	132	94	38	40.43	6,548	4,674	1,874	40.09
UA	140	136	4	2.94	7,000	6,800	200	2.94
DL	28	26	2	7.69	1,400	1,300	100	7.69
FL	6	6	0	0.00	702	702	0	0.00
CO	28	28	0	0.00	1,400	1,400	0	0.00
NW	0	14	-14	-100.00	0	700	-700	-100.00
TOTAL	334	304	30	9.87	17,050	15,576	1,474	9.46



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## MEMORANDUM

TO: Members of the Airport Authority

FROM: Vickie Thomas, Director of Finance & Accounting

DATE: November, 2010

### ITEM DESCRIPTION – Information Section Item B

Asheville Regional Airport – Explanation of Extraordinary Variances  
Month Ended September, 2010 (Month 3 of FY-2011)

#### SUMMARY

Operating Revenues for the month of September were \$697,005, 12.59% over budget. Operating Expenses for the month were \$463,759, 23.23% under budget. As a result, Net Operating Revenues before Depreciation were \$233,246 over budget. Net Non-Operating Revenues were \$207,121, 41.82% over budget.

Year-to-date Operating Revenues were \$2,069,454, 10.44% over budget. Year-to-date Operating Expenses were \$1,370,807, 21.02% below budget. Net Operating Revenues before Depreciation were \$698,647 over budget. Net Non-Operating Revenues for the year were \$689,601, 46.24% over budget.

#### REVENUES

Significant variations to budget for September were:

Terminal Space Rentals-Airline	\$10,760	11.20%	Higher than budgeted enplanements
Auto Parking	\$67,512	39.77%	Higher than budgeted enplanements
Reimbursable Costs	(\$16,332)	(55.95%)	Timing of Avcon costs billed to Charah
Customer Facility Charges	\$13,982	20.70%	Higher than budgeted enplanements
Passenger Facility Charges	\$46,788	49.06%	Higher than budgeted enplanements



## **EXPENSES**

Significant variations to budget for September were:

Personnel Services	(\$17,101)	(5.96%)	Lower than budgeted healthcare and other benefit costs
Professional Services	(\$17,105)	(49.44%)	Timing of Professional Services spending
Travel & Training	(\$13,751)	(71.19%)	Timing of Travel & Training spending
Operating Supplies	(\$16,827)	(62.46%)	No Guest Services ticket sales & timing of other operating supply purchases
Contingency	(\$14,884)	(100.00%)	No Contingency spending
Reimbursable Costs	(\$16,322)	(55.95%)	Timing of Avcon costs billed to Charah

## **STATEMENT OF NET ASSETS**

Significant variations to prior month were:

Cash – Cash increased by \$1,588k mainly due to the \$1,390k FAA AIP Part B Entitlement grant being drawdown in September.

Grants Receivable – Grants Receivable decreased by \$897k mainly due to the \$1,390k FAA AIP Part B Entitlement grant being drawdown in September. This decrease was partially offset by a higher receivable for the stimulus grant due to a much larger invoice from Shelco as construction on the A Gates project winds down.

Construction in Progress – Construction in Progress increased by \$1,214k due to current month's capital spending, primarily on the A Gates project.

Property & Equipment, Net – Property & Equipment, Net decreased by \$350k due to the current month's depreciation.

Accounts Payable & Accrued Liabilities – Accounts Payable & Accrued Liabilities increased by \$443k mainly due to a much larger invoice from Shelco as construction on the A Gates project winds down.

**ASHEVILLE REGIONAL AIRPORT  
INVESTMENT AND INTEREST INCOME SUMMARY  
As of September 30, 2010**

<u>Institution:</u>	<u>Date of Purchase</u>	<u>Date of Maturity</u>	<u>Interest Rate</u>	<u>Investment Amount</u>	<u>Monthly Interest</u>
Bank of America			0.30%	\$ 3,330,794	719
Petty Cash				100	
NC Capital Management Trust				216,893	28
Wachovia-Gov. Advantage Acct.			0.20%	3,330,072	704
PFC Revenue Account			0.30%	447,887	87
<u>Restricted Cash:</u>					
CFC Revenue			0.07%	352,186	19
Additional Collateral Fund			0.20%	1,955,025	411
<u>Commercial Paper:</u>				0	
<b>Total</b>				<b><u>\$ 9,632,957</u></b>	<b><u>\$ 1,968</u></b>

<u>Investment Diversification:</u>	
1.BANKS	42.89%
2.CAP.TRUST	2.25%
3.GOV.ADV.ACCTS.	54.86%
4.COM.PAPER	0.00%
5. FED. AGY	0%
	<u>100.00%</u>

**ASHEVILLE REGIONAL AIRPORT  
STATEMENT OF CHANGES IN FINANCIAL POSITION  
For the Month Ended September 30, 2010**

	<u>Current Month</u>	<u>Prior Period</u>
<b>Cash and Investments Beginning of Period</b>	<b>\$ 8,044,746</b>	<b>\$ 7,885,196</b>
Net Income/(Loss) Before Capital Contributions	90,656	137,428
Depreciation	349,711	349,711
Decrease/(Increase) in Receivables	874,049	(1,737,110)
Increase/(Decrease) in Payables	564,439	212,951
Decrease/(Increase) in Prepaid Expenses	18,357	18,357
Decrease/(Increase) in Long Term Assets	(1,214,701)	(580,044)
Principal Payments of Bond Maturities	(33,708)	(33,546)
Contributed Capital	939,408	1,791,803
<b>Increase(Decrease) in Cash</b>	<b><u>1,588,211</u></b>	<b><u>159,550</u></b>
<b>Cash and Investments End of Period</b>	<b><u>\$ 9,632,957</u></b>	<b><u>\$ 8,044,746</u></b>

**Asheville Regional Airport Authority**  
**Cost Centers Statement of Revenue, Expenses and Changes in Net Assets**

For the Month Ending September 30, 2010

	September Actual	September Budget	Variance \$	Variance %	YTD Actual	YTD Budget	Variance \$	Variance %	Annual Budget
<b>Operating Revenue:</b>									
Terminal	\$295,720	\$272,834	\$22,886	8.39%	\$870,884	\$836,954	\$33,930	4.05%	\$3,347,801
Airfield	71,780	66,745	5,035	7.54%	223,388	201,262	22,126	10.99%	826,157
Hangar	66,961	67,274	(313)	(0.47%)	211,348	219,922	(8,574)	(3.90%)	818,890
Parking Lot/Roadway	237,602	169,750	67,852	39.97%	709,844	513,600	196,244	38.21%	2,138,860
Land Use Fees	24,942	42,452	(17,510)	(41.25%)	53,990	102,103	(48,113)	(47.12%)	484,170
<b>Total Operating Revenue</b>	<b>\$697,005</b>	<b>\$619,055</b>	<b>\$77,950</b>	<b>12.59%</b>	<b>\$2,069,454</b>	<b>\$1,873,841</b>	<b>\$195,613</b>	<b>10.44%</b>	<b>\$7,615,878</b>
<b>Operating Expenses:</b>									
Administrative	\$165,876	\$256,953	(\$91,077)	(35.45%)	\$498,355	\$703,445	(\$205,090)	(29.16%)	\$3,083,068
Terminal	137,256	153,176	(15,920)	(10.39%)	413,099	469,543	(56,444)	(12.02%)	1,949,764
Airfield	106,572	119,965	(13,393)	(11.16%)	321,570	364,712	(43,142)	(11.83%)	1,501,160
Hangar	-	-	-	0.00%	1,762	-	1,762	0.00%	-
Parking Lot	30,833	40,489	(9,656)	(23.85%)	93,789	121,468	(27,679)	(22.79%)	485,871
Rental Car Service Facility	2,426	3,523	(1,097)	(31.14%)	8,996	11,648	(2,652)	(22.77%)	57,616
Land Use Expenses	20,796	30,020	(9,224)	(30.73%)	33,236	64,811	(31,575)	(48.72%)	335,000
<b>Total Operating Expenses</b>	<b>\$463,759</b>	<b>\$604,126</b>	<b>(\$140,367)</b>	<b>(23.23%)</b>	<b>\$1,370,807</b>	<b>\$1,735,627</b>	<b>(\$364,820)</b>	<b>(21.02%)</b>	<b>\$7,412,479</b>
<b>Operating Revenue before Depreciation</b>									
	\$233,246	\$14,929	\$218,317	1,462.37%	\$698,647	\$138,214	\$560,433	405.48%	\$203,399
Depreciation	349,711	-	349,711	0.00%	1,049,132	-	1,049,132	0.00%	-
<b>Operating Income(Loss) Before Non-Operating Revenue and Expenses</b>									
	(\$116,465)	\$14,929	(\$131,394)	(880.13%)	(\$350,485)	\$138,214	(\$488,699)	(353.58%)	\$203,399
<b>Non-Operating Revenue and Expense</b>									
Customer Facility Charges	\$81,532	\$67,550	\$13,982	20.70%	\$288,436	\$236,550	\$51,886	21.93%	\$840,000
Passenger Facility Charges	142,148	95,360	46,788	49.06%	447,614	286,080	161,534	56.46%	1,192,000
Interest Revenue	1,968	1,667	301	18.06%	9,617	5,000	4,617	92.34%	20,000
Interest Expense	(18,527)	(18,527)	-	0.00%	(56,066)	(56,066)	-	0.00%	(215,397)
Sale of Assets	-	-	-	0.00%	-	-	-	0.00%	-
<b>Non-Operating Revenue-Net</b>	<b>\$207,121</b>	<b>\$146,050</b>	<b>\$61,071</b>	<b>41.82%</b>	<b>\$689,601</b>	<b>\$471,564</b>	<b>\$218,037</b>	<b>46.24%</b>	<b>\$1,836,603</b>



<b>Income (Loss) Before Capital Contributions</b>	<u>\$90,656</u>	<u>\$160,979</u>	<u>(\$70,323)</u>	<u>(43.68%)</u>	<u>\$339,116</u>	<u>\$609,778</u>	<u>(\$270,662)</u>	<u>(44.39%)</u>	<u>\$2,040,002</u>
<b>Capital Contributions</b>	<u>\$939,408</u>	<u>\$0</u>	<u>\$939,408</u>	<u>0.00%</u>	<u>\$3,233,162</u>	<u>\$0</u>	<u>\$3,233,162</u>	<u>0.00%</u>	<u>\$0</u>
<b>Increase in Net Assets</b>	<u>\$1,030,064</u>	<u>\$160,979</u>	<u>\$869,085</u>	<u>539.87%</u>	<u>\$3,572,278</u>	<u>\$609,778</u>	<u>\$2,962,500</u>	<u>485.83%</u>	<u>\$2,040,002</u>

**Asheville Regional Airport Authority**  
**Detailed Statement of Revenue, Expenses and Changes in Net Assets**

For the Month Ending September 30, 2010

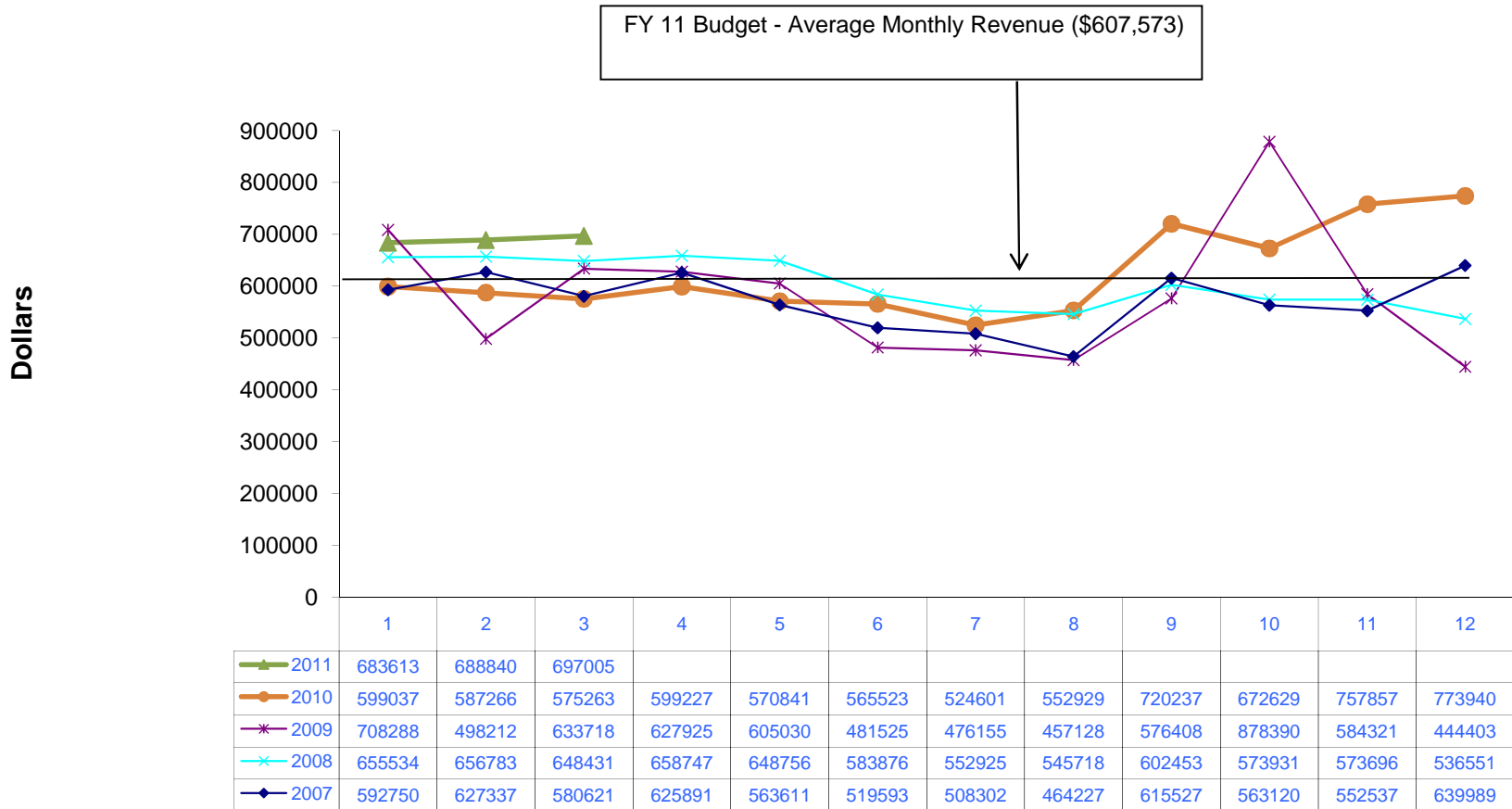
	September Actual	September Budget	Variance \$	Variance %	YTD Actual	YTD Budget	Variance \$	Variance %	Annual Budget
<b>Operating Revenue:</b>									
Terminal Space Rentals - Non Airline	\$15,660	\$15,659	\$1	0.01%	\$46,979	\$46,978	\$1	0.00%	\$187,911
Terminal Space Rentals - Airline	106,862	96,102	10,760	11.20%	341,069	304,757	36,312	11.92%	1,189,080
Concessions	8,642	14,808	(6,166)	(41.64%)	27,048	44,424	(17,376)	(39.11%)	197,200
Auto Parking	237,262	169,750	67,512	39.77%	704,764	509,250	195,514	38.39%	2,114,400
Rental Car - Car Rentals	109,416	103,239	6,177	5.98%	311,011	305,720	5,291	1.73%	1,234,860
Rental Car - Facility Rent	45,162	42,492	2,670	6.28%	128,698	128,741	(43)	(0.03%)	523,130
Commercial Ground Transportation	340	-	340	0.00%	5,080	4,350	730	16.78%	24,460
Landing Fees	38,721	33,885	4,836	14.27%	118,357	102,682	15,675	15.27%	423,037
FBO'S/SASO'S	66,961	67,274	(313)	(0.47%)	211,348	219,922	(8,574)	(3.90%)	818,890
Building Leases	10,170	11,119	(949)	(8.53%)	30,907	33,358	(2,451)	(7.35%)	133,430
Land Leases	1,915	2,062	(147)	(7.13%)	5,806	6,185	(379)	(6.13%)	24,740
Other Leases/Fees	43,038	33,477	9,561	28.56%	121,597	105,164	16,433	15.63%	419,740
Reimbursable Costs	12,856	29,188	(16,332)	(55.95%)	16,790	62,310	(45,520)	(73.05%)	325,000
<b>Total Operating Revenue</b>	<b>\$697,005</b>	<b>\$619,055</b>	<b>\$77,950</b>	<b>12.59%</b>	<b>\$2,069,454</b>	<b>\$1,873,841</b>	<b>\$195,613</b>	<b>10.44%</b>	<b>\$7,615,878</b>
<b>Operating Expenses:</b>									
Personnel Services	\$270,014	\$287,115	(\$17,101)	(5.96%)	\$819,884	\$866,211	(\$46,327)	(5.35%)	\$3,626,342
Professional Services	17,493	34,598	(17,105)	(49.44%)	35,830	82,827	(46,997)	(56.74%)	320,450
Accounting & Auditing	2,750	2,750	-	0.00%	11,152	11,250	(98)	(0.87%)	20,000
Other Contractual Services	49,663	59,396	(9,733)	(16.39%)	139,912	178,939	(39,027)	(21.81%)	736,910
Travel & Training	5,565	19,316	(13,751)	(71.19%)	15,047	32,448	(17,401)	(53.63%)	146,150
Communications & Freight	4,953	5,395	(442)	(8.19%)	14,094	16,434	(2,340)	(14.24%)	65,336
Utility Services	29,210	29,725	(515)	(1.73%)	91,577	99,975	(8,398)	(8.40%)	438,532
Rentals & Leases	1,774	1,591	183	11.50%	3,823	3,674	149	4.06%	14,695
Insurance	15,134	15,583	(449)	(2.88%)	45,401	46,750	(1,349)	(2.89%)	187,000
Repairs & Maintenance	20,918	22,113	(1,195)	(5.40%)	60,294	66,339	(6,045)	(9.11%)	265,456
Advertising, Printing & Binding	8,904	17,922	(9,018)	(50.32%)	34,248	51,042	(16,794)	(32.90%)	187,342
Promotional Activities	3,168	11,559	(8,391)	(72.59%)	9,727	18,004	(8,277)	(45.97%)	60,644
Other Current Charges & Obligations	4,859	5,098	(239)	(4.69%)	14,637	15,294	(657)	(4.30%)	69,779
Office Supplies	366	1,431	(1,065)	(74.42%)	2,424	4,294	(1,870)	(43.55%)	17,175
Operating Supplies	10,113	26,940	(16,827)	(62.46%)	36,765	77,269	(40,504)	(52.42%)	314,553
Books, Publications, Subscriptions & Meml	2,562	1,695	867	51.15%	4,132	6,687	(2,555)	(38.21%)	38,502
Contingency	-	14,884	(14,884)	0.00%	-	44,653	(44,653)	0.00%	178,613
Emergency Repair	-	8,333	(8,333)	(100.00%)	-	25,000	(25,000)	(100.00%)	100,000
Reimbursable Costs	12,856	29,188	(16,332)	(55.95%)	16,790	62,310	(45,520)	(73.05%)	325,000
Business Development	3,457	9,494	(6,037)	(63.59%)	15,070	26,227	(11,157)	(42.54%)	300,000
<b>Total Operating Expenses</b>	<b>\$463,759</b>	<b>\$604,126</b>	<b>(\$140,367)</b>	<b>(23.23%)</b>	<b>\$1,370,807</b>	<b>\$1,735,627</b>	<b>(\$364,820)</b>	<b>(21.02%)</b>	<b>\$7,412,479</b>

<b>Operating Revenue before Depreciation</b>	\$233,246	\$14,929	\$218,317	1,462.37%	\$698,647	\$138,214	\$560,433	405.48%	\$203,399
Depreciation	349,711	-	349,711	0.00%	1,049,132	-	1,049,132	0.00%	-
<b>Operating Income(Loss) Before Non-Operating Revenue and Expenses</b>	(\$116,465)	\$14,929	(\$131,394)	(880.13%)	(\$350,485)	\$138,214	(\$488,699)	(353.58%)	\$203,399
<b>Non-Operating Revenue and Expense</b>									
Customer Facility Charges	\$81,532	\$67,550	\$13,982	20.70%	\$288,436	\$236,550	\$51,886	21.93%	\$ 840,000
Passenger Facility Charges	142,148	95,360	46,788	49.06%	447,614	286,080	161,534	56.46%	1,192,000
Interest Revenue	1,968	1,667	301	18.06%	9,617	5,000	4,617	92.34%	20,000
Interest Expense	(18,527)	(18,527)	-	0.00%	(56,066)	(56,066)	-	0.00%	(215,397)
Sale of Assets	-	-	-	0.00%	-	-	-	0.00%	-
<b>Non-Operating Revenue-Net</b>	\$207,121	\$146,050	\$61,071	41.82%	\$689,601	\$471,564	\$218,037	46.24%	\$1,836,603
<b>Income (Loss) Before Capital Contributions</b>	\$90,656	\$160,979	(\$70,323)	(43.68%)	\$339,116	\$609,778	(\$270,662)	(44.39%)	\$2,040,002
<b>Capital Contributions</b>	\$939,408	\$0	\$939,408	0.00%	\$3,233,162	\$0	\$3,233,162	0.00%	\$0
<b>Increase in Net Assets</b>	\$1,030,064	\$160,979	\$869,085	539.87%	\$3,572,278	\$609,778	\$2,962,500	485.83%	\$2,040,002

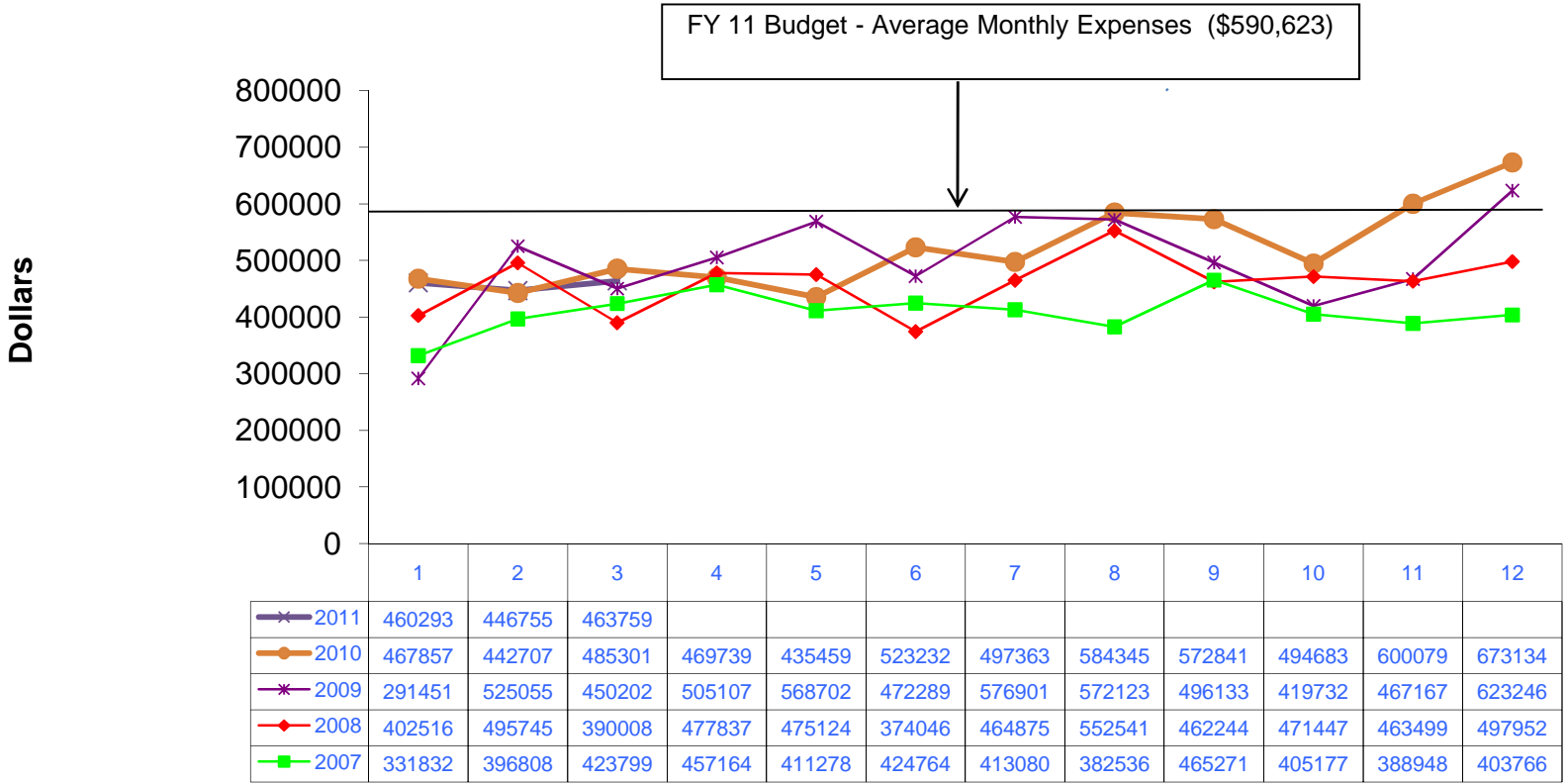
**ASHEVILLE REGIONAL AIRPORT AUTHORITY**  
**STATEMENT OF FINANCIAL POSITION**  
**As of September 30, 2010**

<u>ASSETS</u>	<u>September</u>	<u>Last Month</u>
<b>Current Assets:</b>		
<b>Unrestricted Net Assets:</b>		
Cash and Cash Equivalents	\$7,325,746	\$5,803,578
Accounts Receivable	694,028	688,855
Passenger Facility Charges Receivable	218,000	218,000
Refundable Sales Tax Receivable	262,287	244,752
Grants Receivable	2,160,376	3,057,132
Prepaid Expenses	168,025	186,381
Total Unrestricted Assets	<u>10,828,462</u>	<u>10,198,698</u>
<b>Restricted Assets:</b>		
Cash and Cash Equivalents	2,307,211	2,241,168
Total Restricted Assets	<u>2,307,211</u>	<u>2,241,168</u>
 Total Current Assets	 <u>13,135,673</u>	 <u>12,439,866</u>
<b>Noncurrent Assets:</b>		
Construction in Progress	10,850,894	9,636,193
Property and Equipment - Net	60,767,458	61,117,169
Total Noncurrent Assets	<u>71,618,352</u>	<u>70,753,362</u>
	<u>\$84,754,025</u>	<u>\$83,193,228</u>
 <b><u>LIABILITIES AND NET ASSETS</u></b>		
<b>Current Liabilities:</b>		
<b>Payable from Unrestricted Assets:</b>		
Accounts Payable & Accrued Liabilities	\$1,879,789	\$1,436,587
Customer Deposits	750	750
Unearned Revenue	244,644	245,023
Construction Contract Retainages	1,166,487	1,044,867
Revenue Bond Payable - Current	417,410	415,406
Total Payable from Unrestricted Assets	<u>3,709,080</u>	<u>3,142,633</u>
 Total Current Liabilities	 <u>3,709,080</u>	 <u>3,142,633</u>
<b>Noncurrent Liabilities:</b>		
Other Postemployment Benefits	584,737	584,737
Compensated Absences	232,966	232,966
Net Pension Obligation-LEO Special Separation Allowance	(13,913)	(13,913)
Revenue Bond Payable - Noncurrent	3,388,701	3,424,413
Total Noncurrent Liabilities	<u>4,192,491</u>	<u>4,228,203</u>
 Total Liabilities	 <u>7,901,571</u>	 <u>7,370,836</u>
<b>Net Assets:</b>		
Invested in Capital Assets	66,645,754	65,868,676
Restricted	2,307,211	2,241,168
Unrestricted	7,899,489	7,712,548
Total Net Assets	<u>76,852,454</u>	<u>75,822,392</u>
	<u>\$84,754,025</u>	<u>\$83,193,228</u>

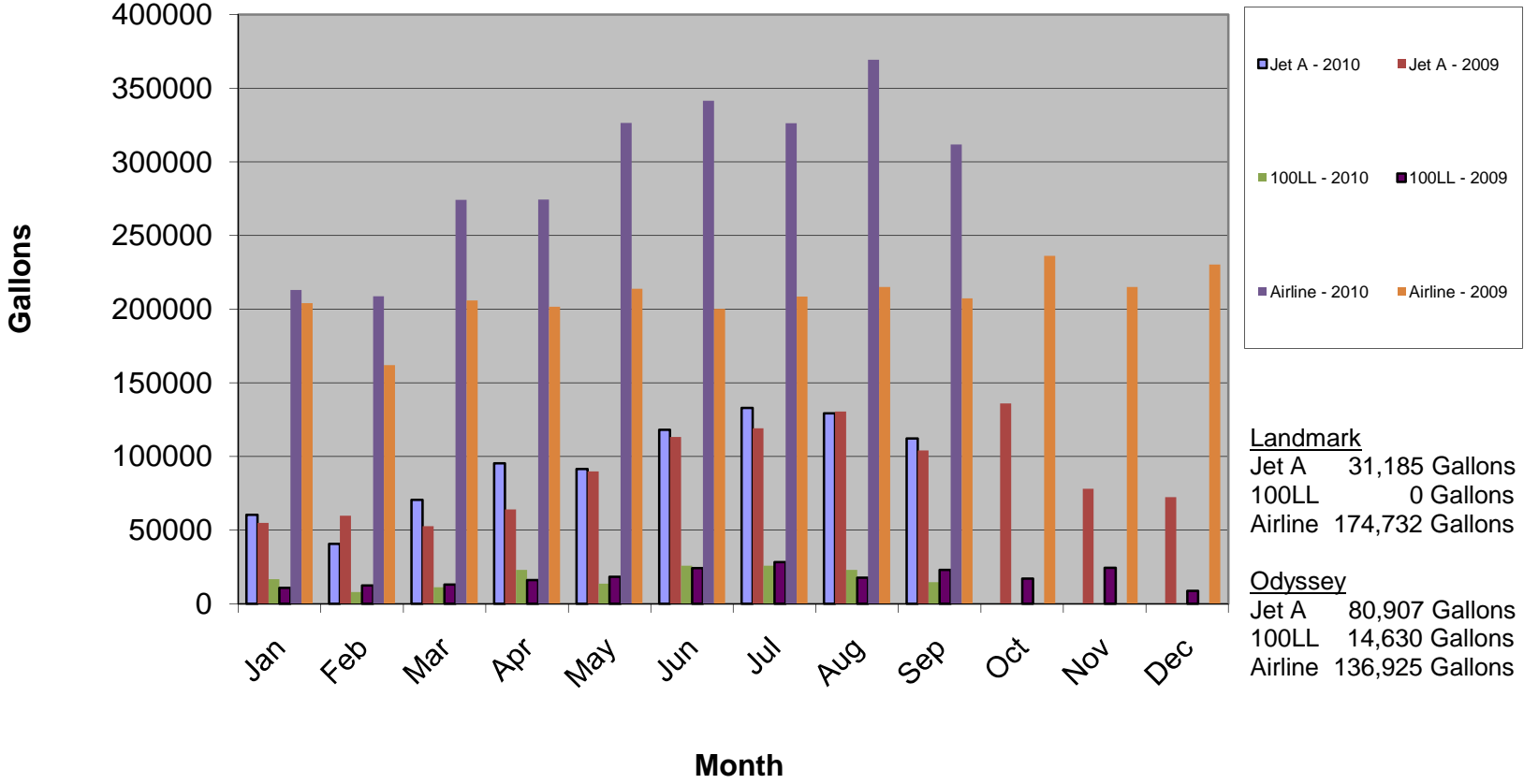
# ASHEVILLE REGIONAL AIRPORT Annual Operating Revenue by Month September 2010



# ASHEVILLE REGIONAL AIRPORT Annual Operating Expenses by Month September 2010



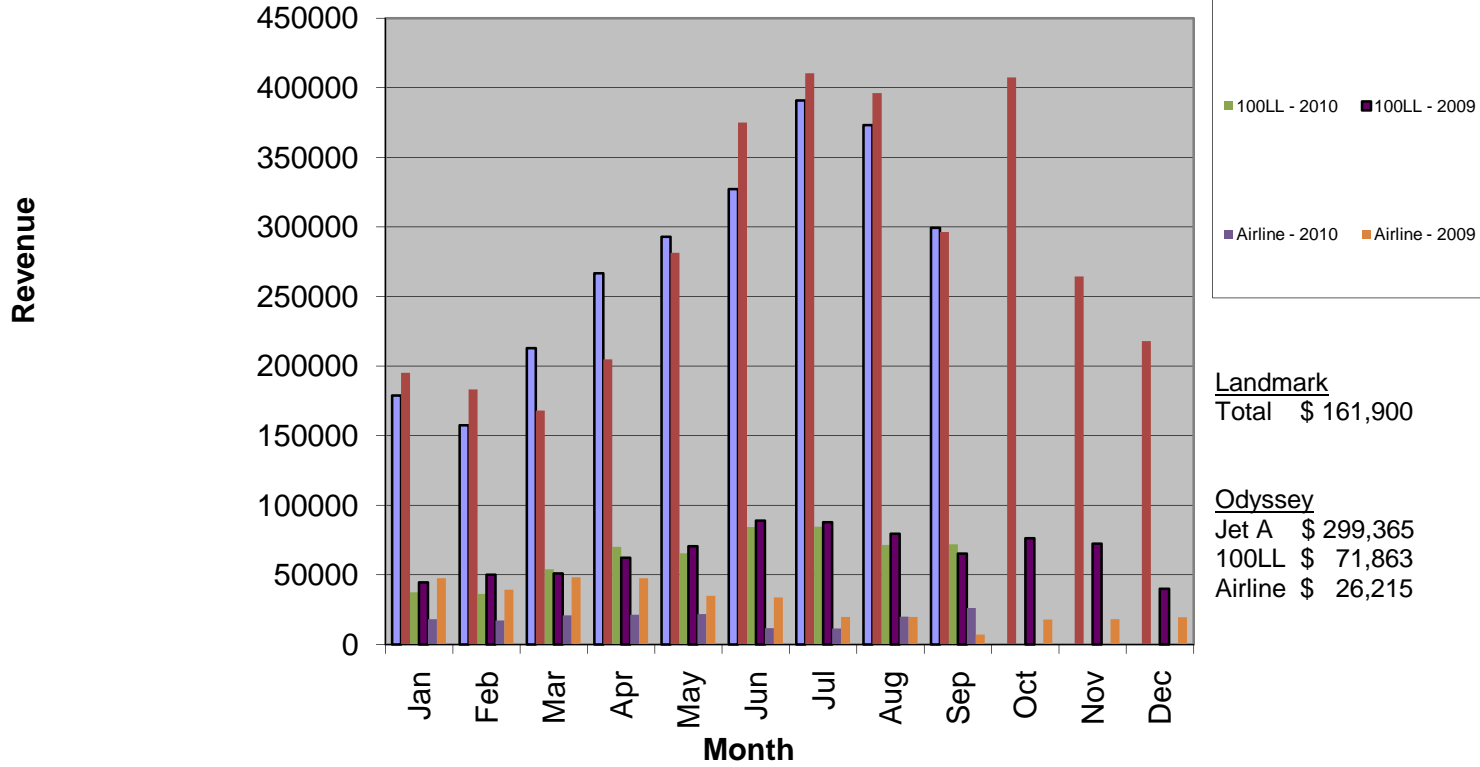
# AVL Fuels Sales - Gallons September 2010



Landmark  
 Jet A 31,185 Gallons  
 100LL 0 Gallons  
 Airline 174,732 Gallons

Odyssey  
 Jet A 80,907 Gallons  
 100LL 14,630 Gallons  
 Airline 136,925 Gallons

## AVL Fuels Sales - Revenue September 2010





**Asheville Regional Airport Authority  
Construction Capital Carryover Schedule  
As of September 30, 2010**

<b>Project</b>	<b>Original Board Authorized Amount</b>	<b>Carryover Approved in FY2011 Budget</b>	<b>FY2011 Spending Through 9/30/2010</b>	<b>Cumulative Spending at 9/30/2010</b>
A Gate Terminal Renovation	10,621,272	2,983,265	2,052,228	9,690,235
Landside Roadway and Parking	5,293,995	317,905	232,446	5,208,536
North General Aviation Expansion	3,700,000	309,010	-	3,390,990
PC Air and Fixed Ground Power	561,080	553,127	242,640	250,593
	<b>20,176,347</b>	<b>4,163,307</b>	<b>2,527,314</b>	<b>18,540,354</b>

**Asheville Regional Airport Authority**  
**Project Report - November 2010**

Project Number	Project Name	Project Description	Professional Services Consultant	Professional Services Contract	General Contractor	Original Construction Contract	Change Orders (thru 11/02/2010)	Percent of Original Contract	Board Approved Project Cost	Percent Complete	Expensed to Date (thru 11/02/2010)	Start Date	End Date	Current Project Status (as of 11/02/2010)
<b>Planning Phase</b>														
None														
1	Environmental Assessment - New Taxiway Construction and Runway 16/34 Reconstruction	An environmental assessment is needed as a prerequisite to obtain FAA funding. Funding is for the new construction of the additional taxiway and the reconstruction of runway 16/34.	LPA Group	\$193,293.00		N/A	\$0.00	0.00%	\$212,622.00	15%	\$0.00	Sep-10	Spring 2011	LPA Group continues to gather data. Clearwater Environmental has begun the final delineation in the remaining areas to be checked.
<b>Design Phase</b>														
None														
<b>Construction Phase</b>														
1	A Gates - Terminal Renovation & Improvements Project	Renovation & Improvements to the A Gates terminal area.	RS&H	\$1,697,298.00	Shelco Inc.	\$7,849,000.00	(\$370,571.15)	-4.72%	\$ 10,486,704.00	94%	\$9,696,467.64	July '09	Jan-11	Phase II demo and framing work is complete. Phase I punch list work is being finalized.
1a		2 Passenger Boarding Bridges	RS&H	(included above)	ThyssenKrupp Airport Systems	\$940,406.00	\$6,220.36	0.66%	(included above)	95%	\$904,075.36	Jul-09	Nov-10	Replacement bag lift equipment has been received and returned for the second time due to damages. Aircraft parking position drawings, both temporary and final stripping have been completed.
2	Landside Parking and Roadway Access Project	The Landside Parking and Roadway Access Project includes 3 components of work: public parking lots, terminal access roadway, general aviation access roadway, and expansion of the toll plaza facility.	LPA Group	\$729,044.00	(see below)	na	na	na	\$5,293,994.37	99%	\$5,240,766.32	Jul-09	Jun-10	The Authority Board approved the award of all contracts related to the Landside Roadway and Parking Improvements Project. All components of the project are near completion. For more information, see individual components below.
2a		Parking Lot and Terminal Drive	LPA Group	(included above)	APAC	\$1,614,092.45	\$52,584.90	3.26%	(included above)	99%	\$1,731,338.77	Jul-09	Nov-10	Landscaping punch list work is being completed. All other punch list items have been completed.
2b		Wright Brothers Way Improvements Project	LPA Group	(included above)	Moore and Sons Construction Co.	\$1,700,922.00	\$54,836.42	3.22%	(included above)	99%	\$1,737,766.76	Jul-09	Nov-10	Landscaping punch list work is being completed. All other punch list items have been completed.
3	North General Aviation Expansion Project	The North GA project includes multiple phases; phase one consisted of tree harvesting and logging operations, phase two included clearing and grubbing of the site and phase three involves the placement and compaction of structural fill material for the site.	AVCON	\$99,100.00	Charah	\$1,840,231.00	\$25,494.00	7.24%	\$3,700,000.00	99%	\$ 3,390,990.08	Nov-07	Spring 2011	DENR is expected to close out the project in early Spring, once the grass has established. Seeding was performed in late September. Perimeter road has been repaved and is completed.
5	Pre-Conditioned Air and Fixed Ground Power	Pre-Conditioned Air and Fixed Ground Power will be added to all boarding bridges for customer comfort and functionality	RS&H	\$8,000.00	INET Airport System Inc.	\$502,800.00	\$21,600.00	4.30%	\$532,400.00	75%	\$277,502.71	Jul-09	Nov-10	Replacement equipment is on order and scheduled to be installed in November due to delays. Testing to be performed once equipment is installed and training will follow.

**Asheville Regional Airport Authority**  
**Project Report - November 2010**

Project Number	Project Name	Project Description	Professional Services Consultant	Professional Services Contract	General Contractor	Original Construction Contract	Change Orders (thru 11/02/2010)	Percent of Original Contract	Board Approved Project Cost	Percent Complete	Expensed to Date (thru 11/02/2010)	Start Date	End Date	Current Project Status (as of 11/02/2010)
6	Westside Area 4 Phase 1 and 1A Construction	Construction for the Westside Project to level land utilizing engineered ash to fill and top with soil embankment/cap for future development.	AVCON	\$290,000.00	Charah	N/A	\$0.00	0.00%	\$325,000.00* <i>(project expenses are being reimbursed by Charah through a separate agreement)</i>	16%	\$15,823.48	Jul-10	Dec-11	Ash fill has begun in Phase 1 to continue as weather permits. Approval was received from DENR to begin clearing and grubbing work in Phase 1A.

# *Airportsurvey.com*



*AVL*

## Airport Facilities Review For 3rd Quarter 2010

# Welcome

- Welcome to the Airportsurvey.com Airport Facilities Review for the recent quarter, a complimentary data set provided to Airportsurvey.com participating airports
- The following slides provide non-weighted scores and ratings based on an independent survey of air travelers
- Note that passenger responses are based on perception, rather than objective assessment
- Value Added Services available from Canmark include:
  - Report analysis
  - Statistical testing
  - Air carrier responses
  - Non-facility responses
  - Tailored comparison sets
  - Passenger demographics
  - Sample size enhancement
  - Targeted and customized reporting
  - Custom survey questions and content

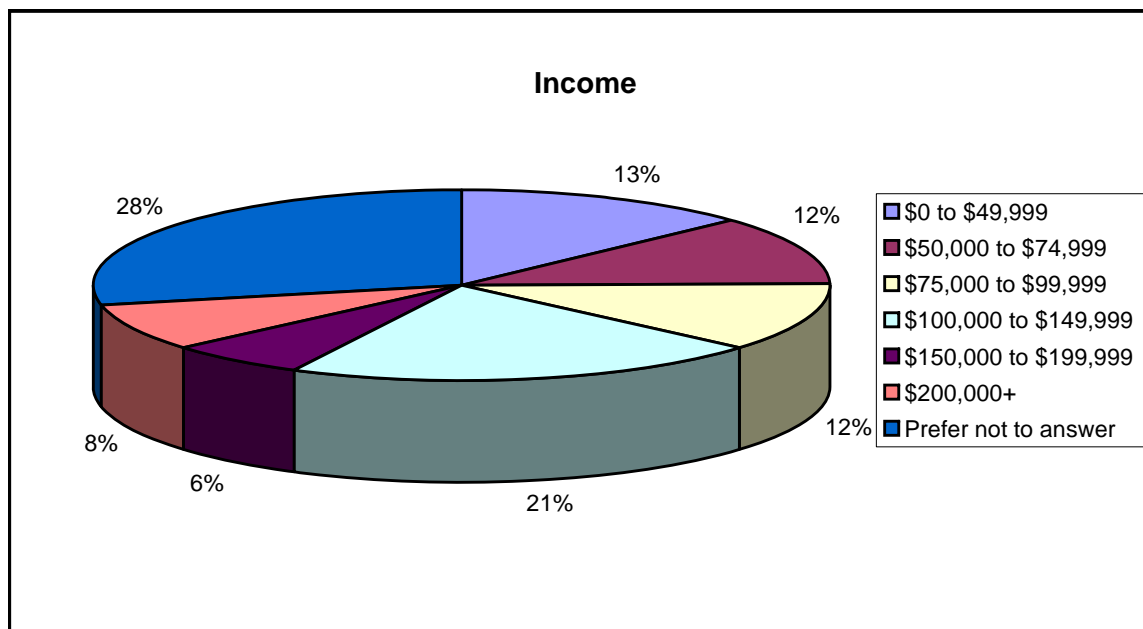
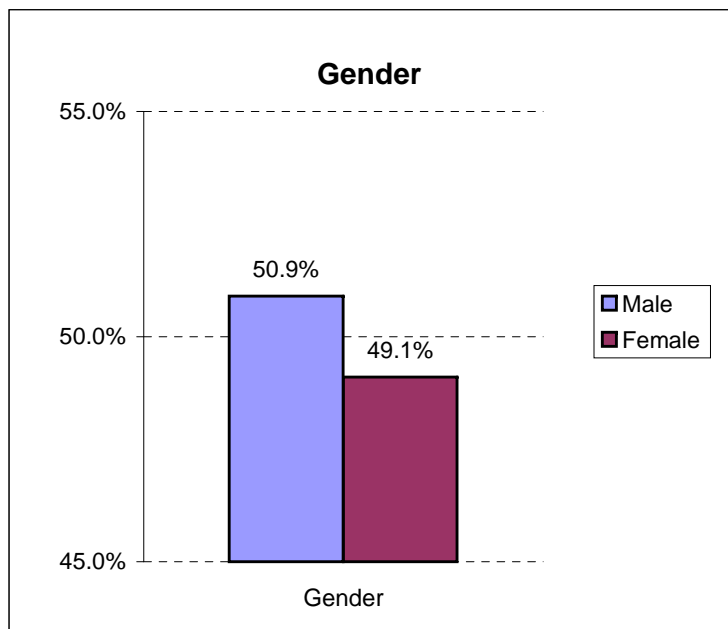
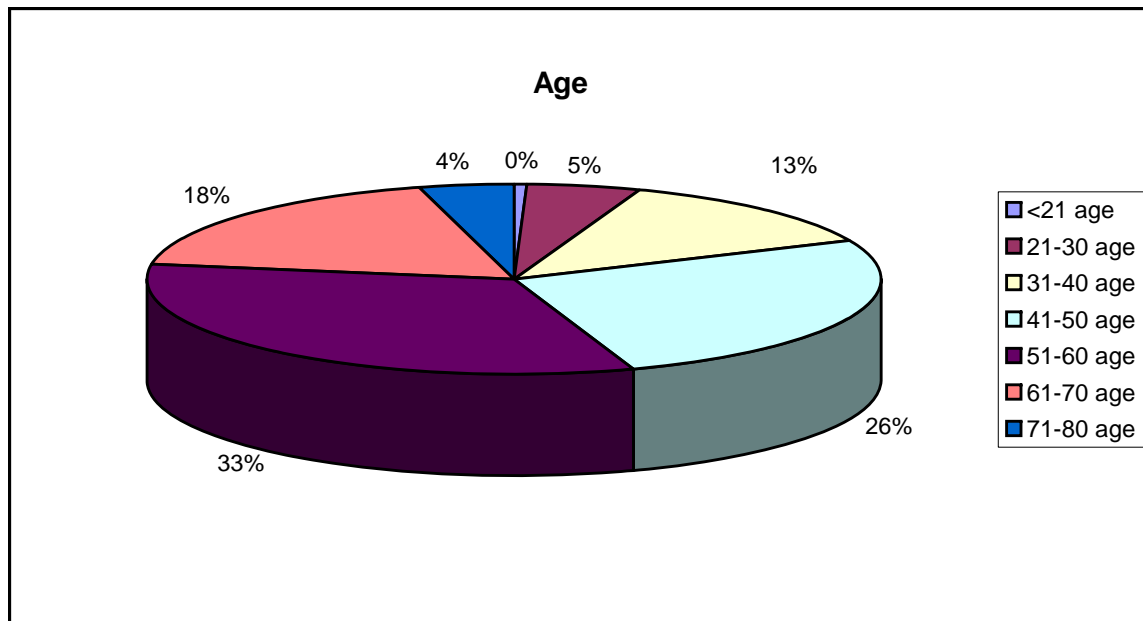
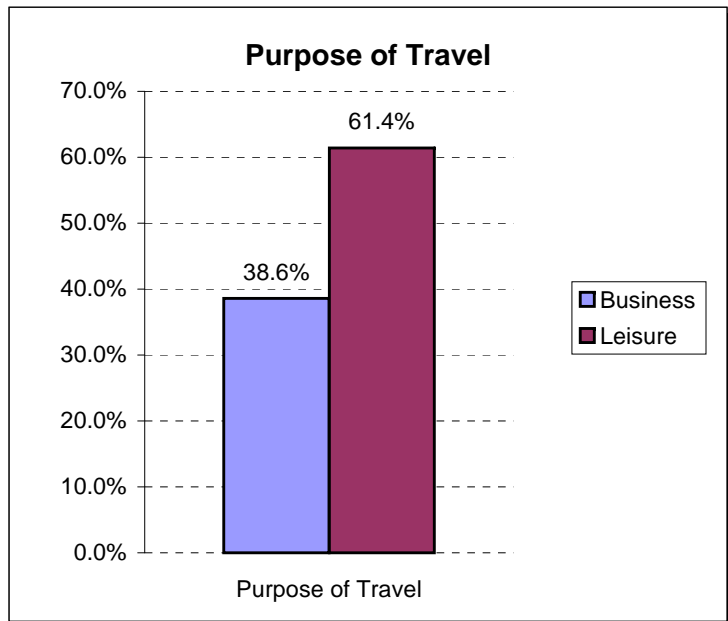
No representations are made as to the completeness or accuracy of information contained herein. Airport facility raw data is available upon request.

# Overview

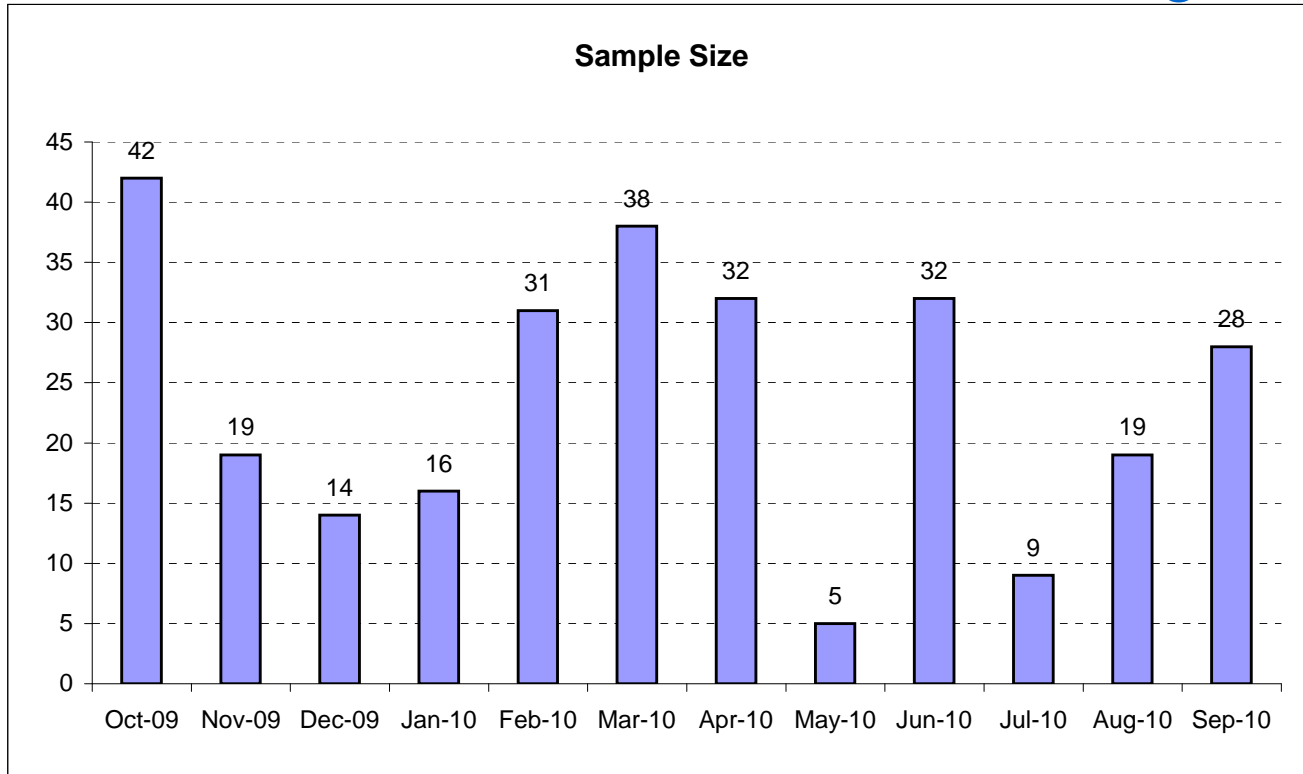
- ***Airportsurvey.com*** is an ongoing, all-inclusive online passenger satisfaction survey program from Canmark Research Center
- Invitations to take the survey are distributed at select airports across the country
- Over 30 airports participate
- Each survey invitation card is single-use, and must reference an actual flight
- Survey distribution occurs approximately three days per month
- Response scale is 1 through 5: Poor, Fair, Good, Very Good, Excellent
- Survey participants have a chance to win round-trip airline tickets
- Response rates vary from 10% to 20% based on location
- Facilities attributes are scored according to check-in airport
- Airports are grouped into three tiers according to DOT originating revenue\*

\*Updated 3rd Quarter 2009

# Passenger Demographics



# General Findings



**Sample is clustered around airport invitation distribution dates.**

**Sample reflects passengers intercepted at arrival airports who rated check-in airport.**

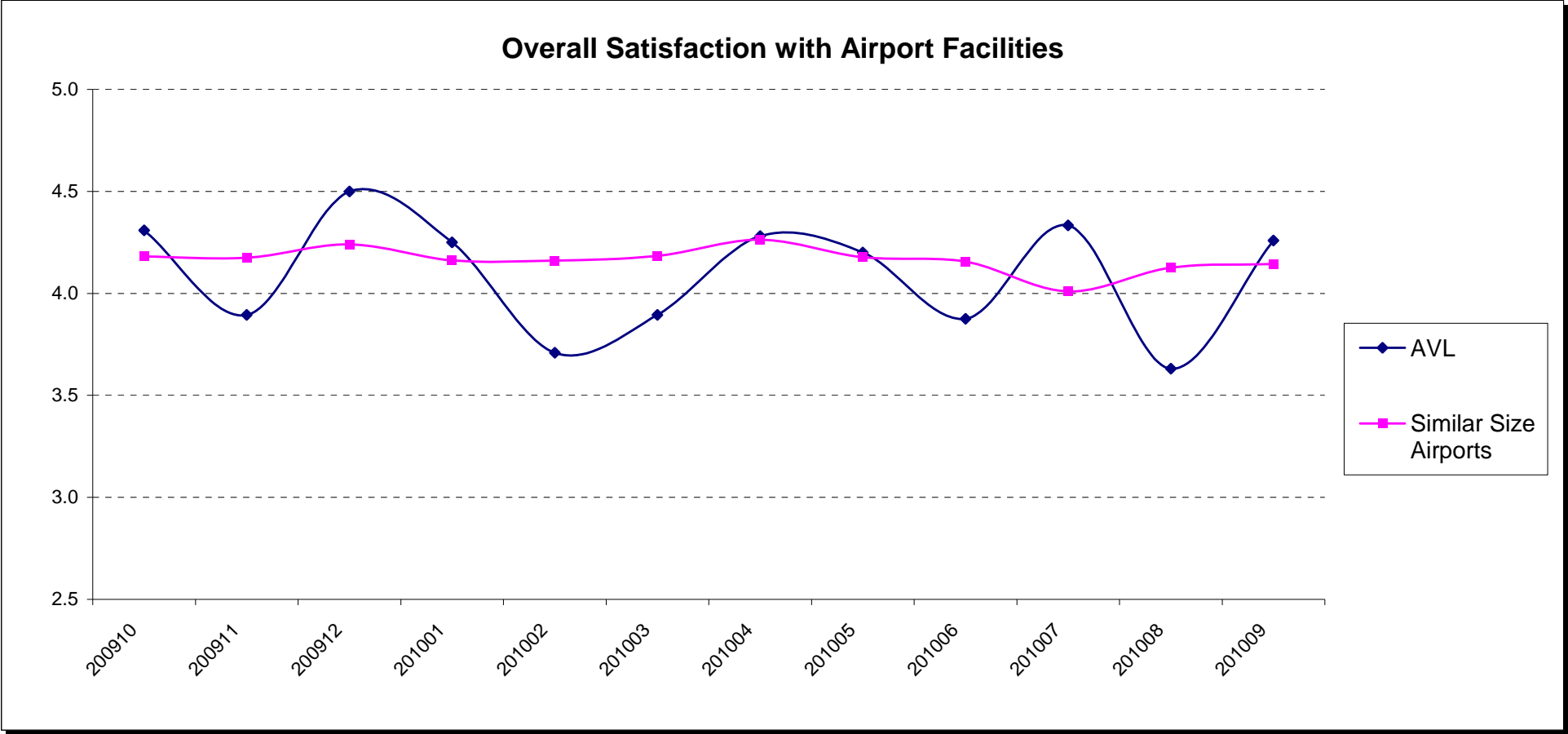
	AVL	Similar	+/-	Pct
Overall	4.09	4.17	(0.07)	-1.7%
Availability of parking	3.76	4.04	(0.28)	-7.5%
Cost of parking	3.41	3.39	0.02	0.7%
Clear, easy to follow signs	4.03	3.95	0.08	2.0%
Cleanliness	4.25	4.23	0.02	0.6%
Restrooms	4.24	4.10	0.14	3.3%
Concessions / restaurants	2.91	3.45	(0.55)	-18.8%
Transportation to your gate / concourse / terminal	3.94	3.93	0.01	0.3%
Security: Wait time at checkpoint	4.28	4.24	0.03	0.8%
Security: Professionalism of personnel	4.35	4.28	0.07	1.7%
Security: Confidence in airport security procedures	4.12	4.03	0.09	2.3%

**Statistical means testing not performed on results**

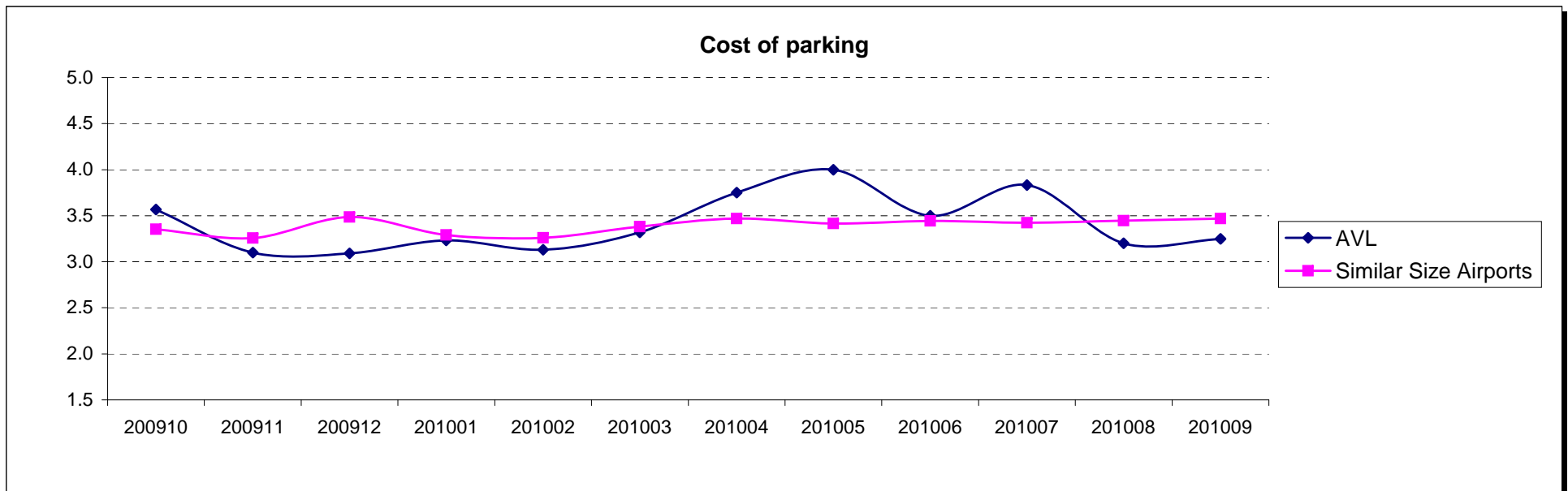
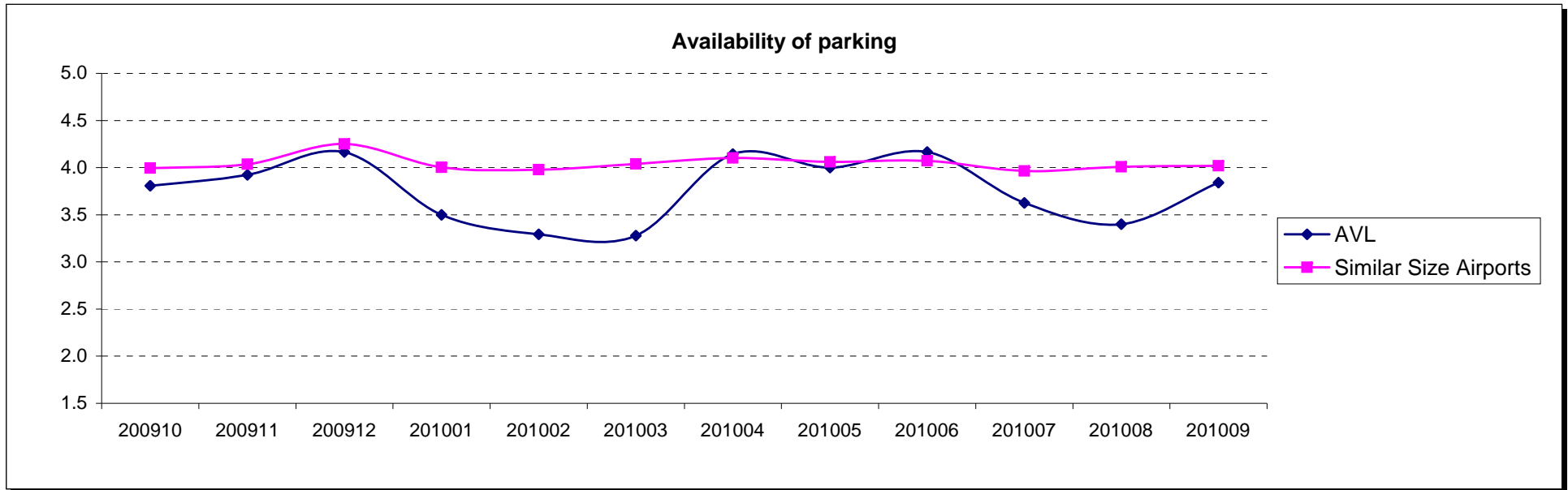
<b>AVL</b>	
<b>Responses</b>	<b>285</b>



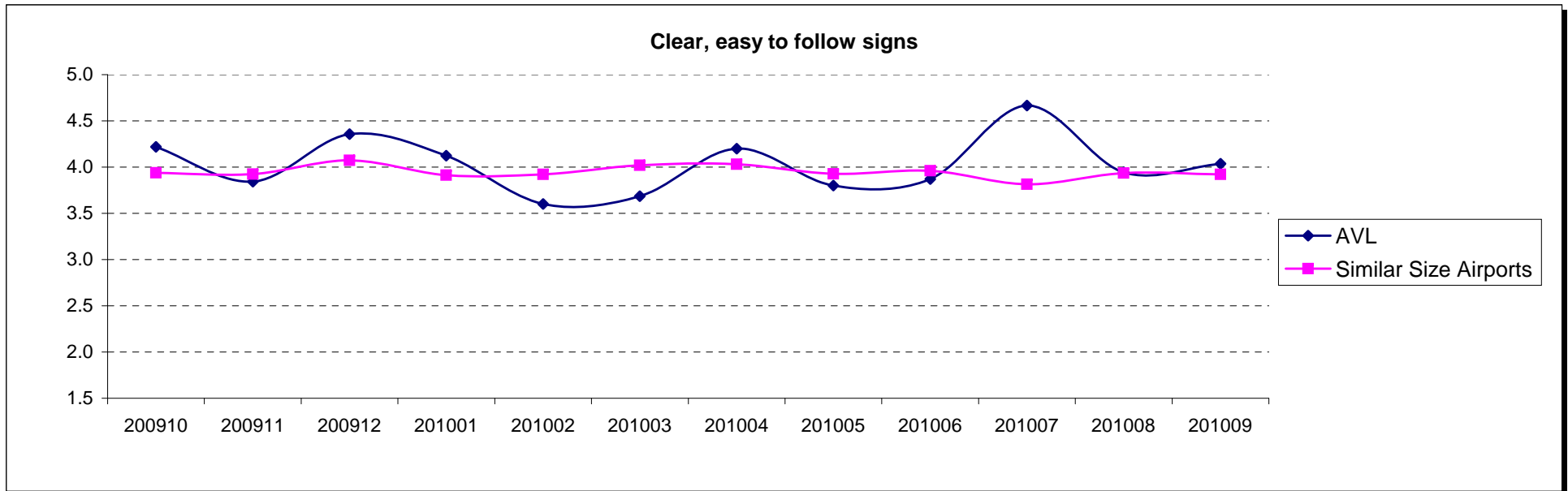
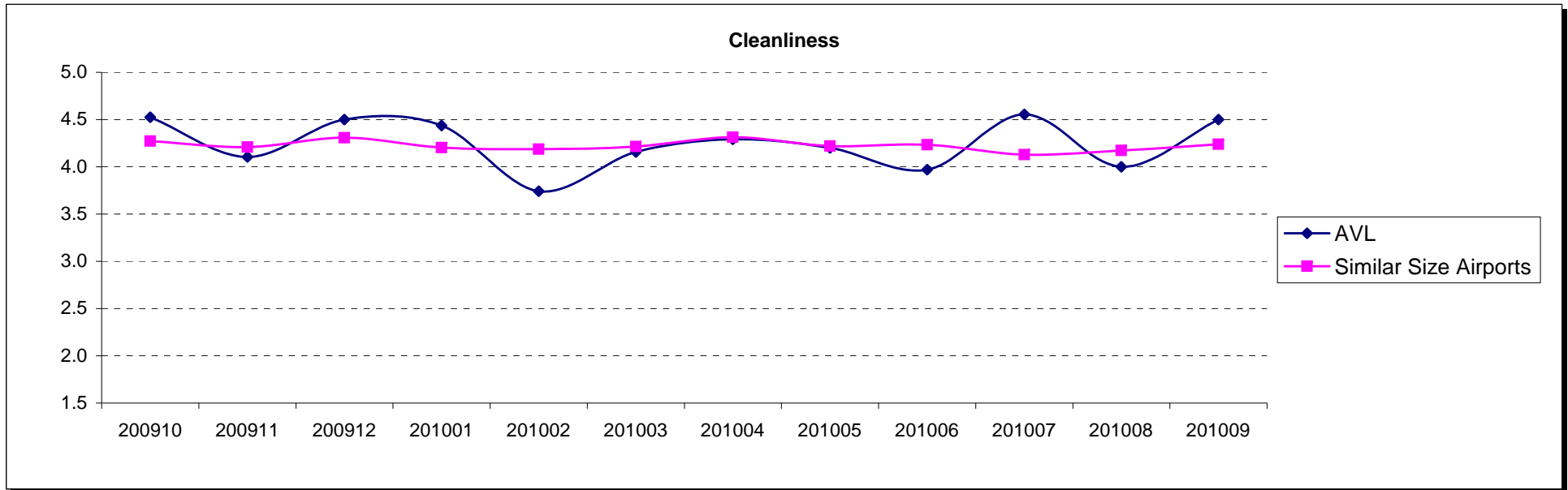
# Overall Satisfaction with Airport Facilities



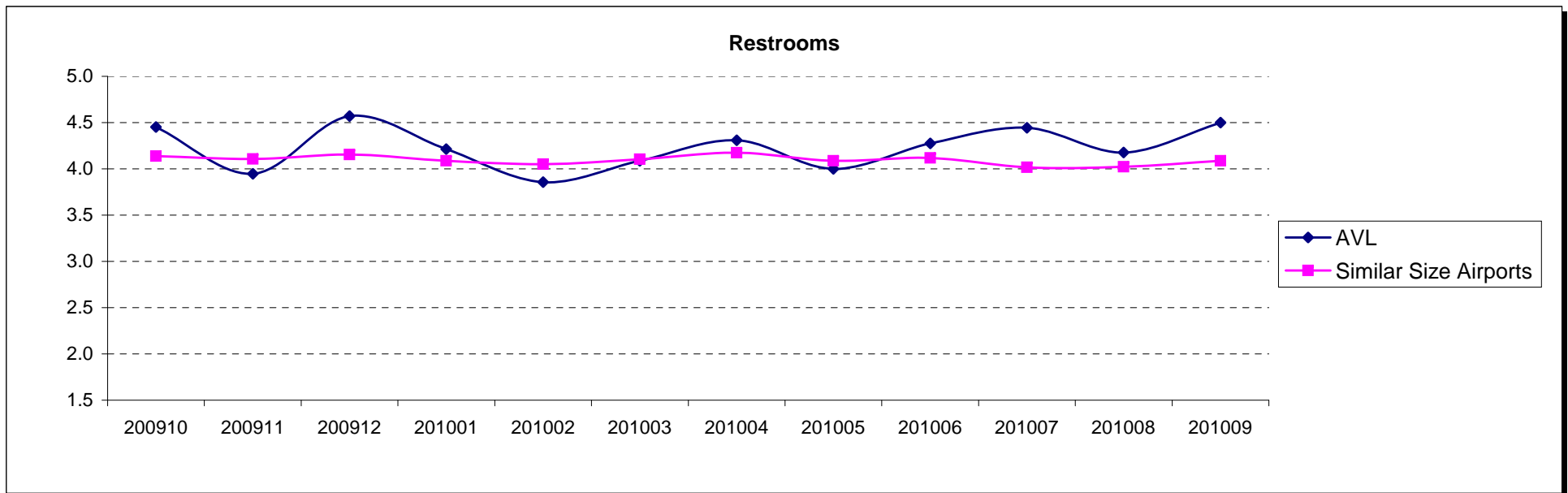
# Parking Satisfaction



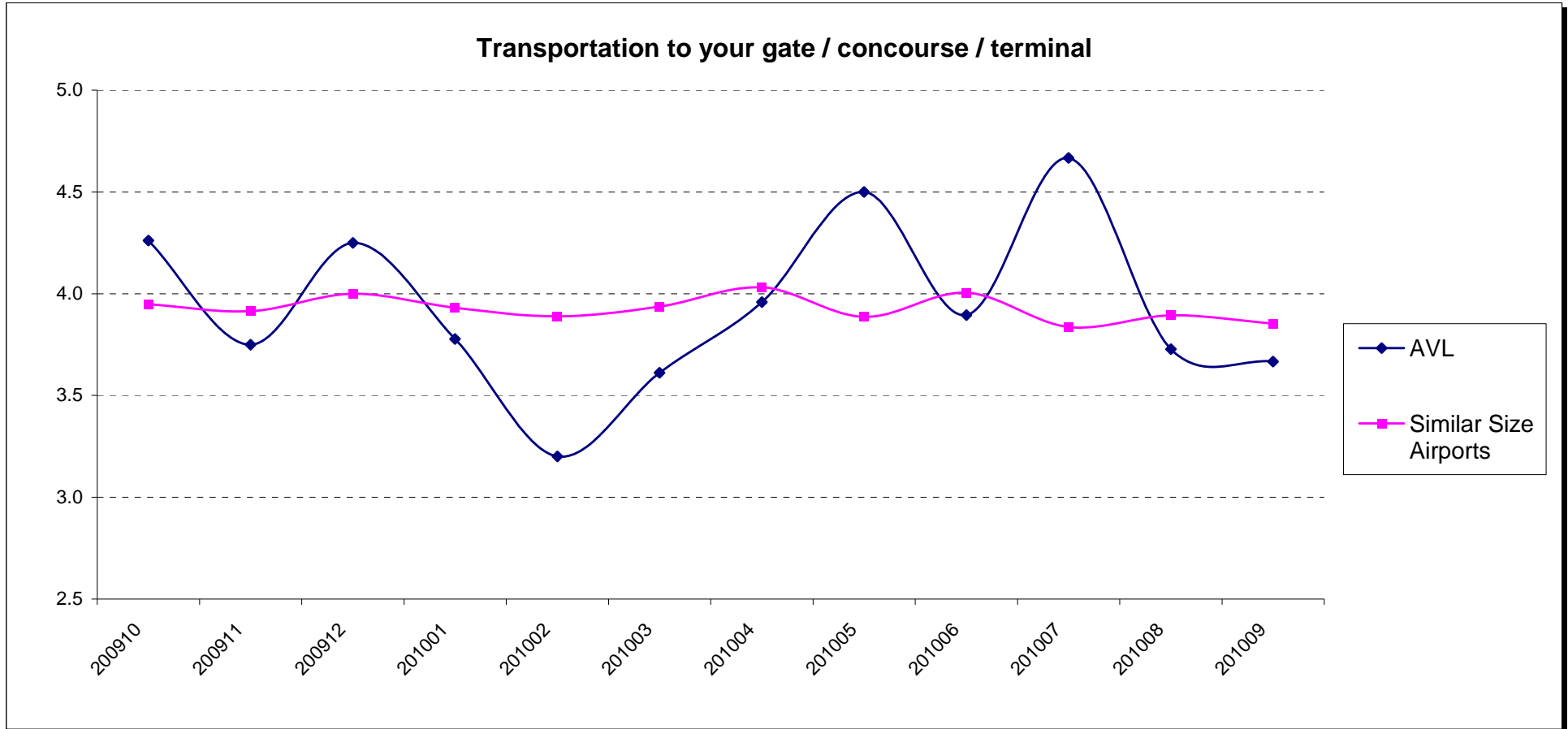
# Cleanliness and Signage



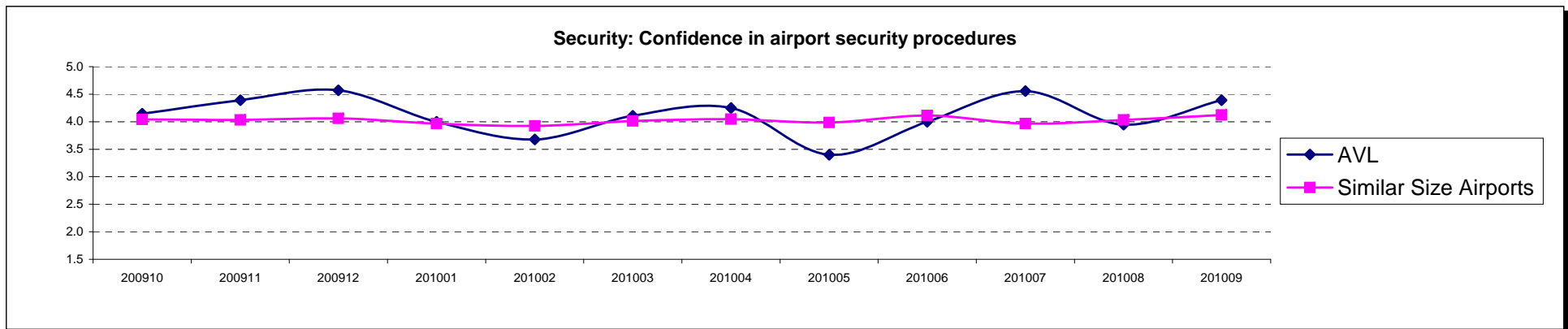
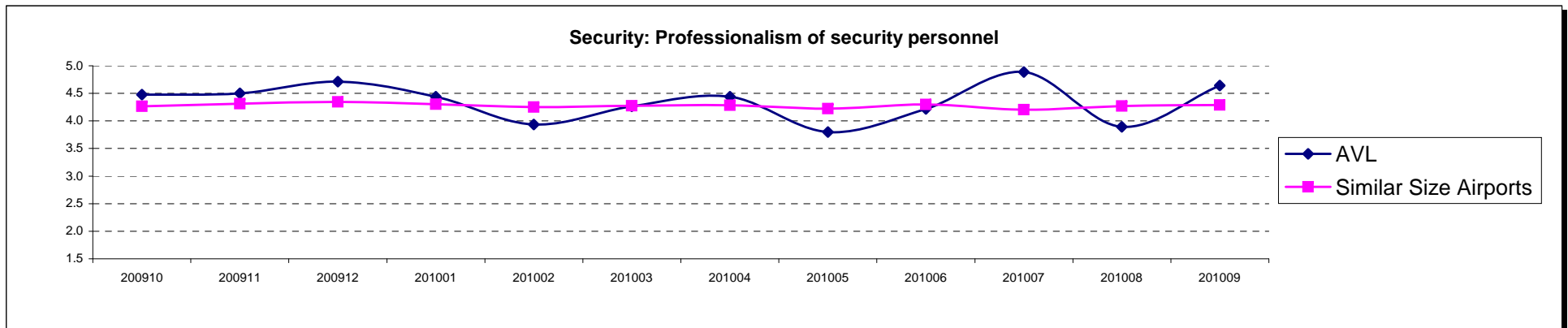
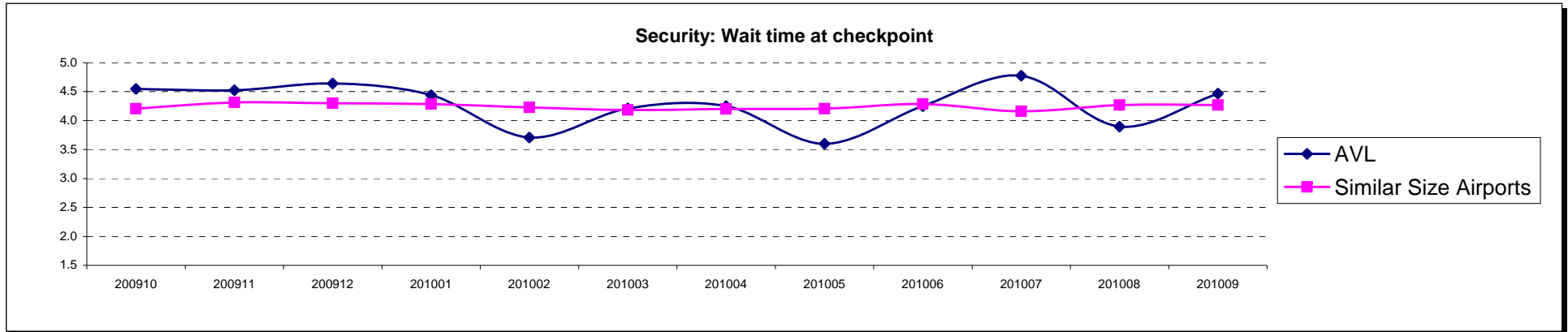
# Concessions and Restrooms



# Transportation to Departure Gate



# Airport Security



# Appendix A - Geographic Breakdown of Respondents

AZ	1	RI	1
CA	8	SC	10
CO	3	TN	12
CT	1	TX	6
DC	2	UT	3
FL	23	VA	2
GA	2	WA	1
IL	6	WI	3
IN	1		
KS	2		
LA	1		
MD	1		
MI	4		
MN	1		
MO	1		
MT	1		
NC	161		
NE	1		
NJ	1		
NM	2		
NV	2		
NY	9		
OH	1		
OK	2		
OR	2		
PA	2		

Note: Only includes passengers who indicated state of residence

## Appendix B - About Canmark

- Since 1993 Canmark Technologies has combined market research, programming, and technical expertise with thoughtful attention to client needs. Our problem-solving orientation has earned the respect of business clients and market researchers across North America.
- With an experienced staff of technical experts and project managers specializing in various fields of data capture and manipulation, programming and software development, web design and scripting, Canmark is able to leverage superior technology and know-how to support projects of all types and scope in the most cost-effective manner possible.
- Areas of expertise include survey development and delivery, project and data management services, requirements gathering, data sampling, paper and web forms management, custom lasering and printing, distribution logistics, data processing, custom programming for data cleansing, reporting and data analysis, and project consulting.
- We stand ready to meet your data needs, if you have any questions, please do not hesitate to contact us.



# Appendix C - Contacts

Paul Isaacs, President  
pisaacs@canmarktech.com  
1-877-441-2057, ext. 11





**MEMORANDUM**

TO: Members of the Airport Authority  
FROM: Lew Bleiweis, A.A.E., Airport Director  
DATE: November, 2010

**ITEM DESCRIPTION – 2011 Board Meeting Schedule**

Below are dates for the 2011 Board Meetings and Budget Workshop/Retreat Meeting to note on your calendars:

January 14	June 10
February 11	*July 8
<b>February 25</b>	August 12
March 11	*September 9
April 15 (moved to ensure 30 days budget approval timetable can be met)	October 14
*May 13	*November 18 (moved due to Veterans Day holiday)
	December 9

\*"AT THIS POINT" it is not anticipated that a meeting will be required on these dates

**Friday, February 25, 2011 – Board Budget Workshop/Retreat.** Please plan for the entire day for this meeting. If you have any agenda items that you would like addressed, please communicate such item to Ellen Heywood no later than Friday, January 28, 2011 so staff can be properly prepared for the meeting.